

Strategy and operations

Computacenter is a leading IT infrastructure services provider. We add value to our customers by advising on IT strategy, deploying appropriate technologies, and managing elements of their infrastructures on their behalf.

OUR CLIENTS WORKING TOGETHER
IN 2007 WE WON NEW BUSINESS WITH ORGANISATIONS INCLUDING:



BDO
BDO Attribe
AuditorsAccountantsAdvisors

BMW Group

B. BRAUN
SHARING EXPERIENCE

OUR STRATEGY

To ensure long-term earnings growth, Computacenter is focused on:

- Accelerating the growth of our contractual services business.
- Broadening the range and depth of our service activities.
- Extending our presence in growth markets, and in particular the medium-sized business segment.
- Improving the efficiency of our operations by deploying shared services facilities across our customer base.
- Improving our competitiveness by reducing the cost of sale in our product supply business.

WHAT WE OFFER

MANAGED AND SUPPORT SERVICES

We can take contractual responsibility for the management of our customers' IT infrastructures, to reduce their costs and improve service levels. We also provide support services such as installation and maintenance of desktops, datacentres and networks, user help-desk support and disaster recovery.

TECHNOLOGY SOLUTIONS

We provide professional services, including integration and project management expertise, and expert advice across a range of platforms and technologies. We cover all key areas of the IT infrastructure, from desktop to datacentre.

PRODUCT SUPPLY

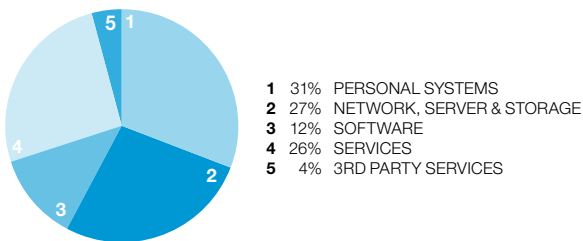
We source, configure and deploy hardware and software from a wide portfolio of leading vendors. We also provide procurement consulting, software licence management, technology disposal and asset management services.



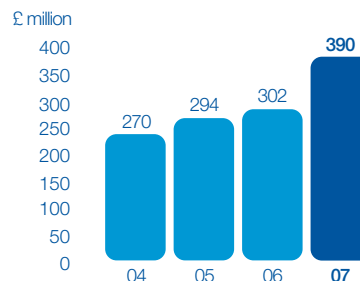
SOURCE OF REVENUES

Computacenter’s core revenues come from providing services, networking and enterprise technologies and personal systems across Europe’s three principle IT services markets. Our growing contract base, comprising terms typically of five years, is our most predictable source of revenue and profit.

GROUP REVENUE BY BUSINESS TYPE



GROUP CONTRACT BASE GROWTH



GROUP REVENUE BY COUNTRY

