

#### ÖLEVIA

**Syntax-Brillian Corporation (BRLC)** 



#### Syntax-Brillian Corporation

A leading manufacturer and marketer of LCD and LCoS™ HDTVs and digital entertainment products

#### **Safe-Harbor Statement**

Included in this material are certain predictions, estimates, and other forward-looking statements. They are subject to risks and uncertainties that could cause the actual results to differ materially. Such risks and uncertainties include customer and market concentration, increased competition, supplier difficulties, and other similar issues. These risks and uncertainties, as well as other important factors relating to our business, are described in the Company's filings with the **Securities and Exchange Commission.** 

#### x syntaxerillian

Nasdaq	BRLC
Share price (52wk range):	\$2.02-11.70
Closed Price on March 28, 2007:	\$8.41
Shares outstanding*:	60.0 million
Average daily trading volume:	3 million shares
TTM revenues:	\$436 million
Cash & cash equivalents:	\$23.2 million
Total assets:	\$396.3 million
Working capital:	\$61.6 million
Stockholders' equity:	\$130.8 million
Fiscal year-end:	June 30

<sup>\*</sup> Shares Outstanding as of Feb 13, 2007 Other data as of Dec 31, 2006.

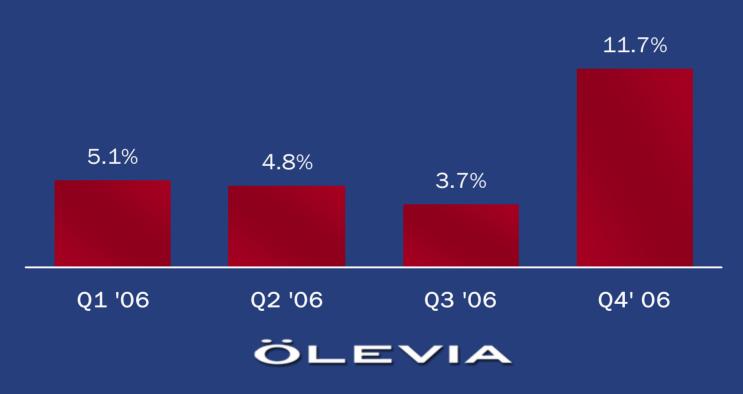


#### **Genesis of Syntax-Brillian**

- ► Syntax-Brillian merger completed November 30, 2005
- ► Acquired Vivitar Corporation on November 21, 2006
- Strong patent portfolio in LCD and LCoS™ technology and imaging technology
- ▶ Products for consumer/retail and custom installation
- Broad distribution channels
- ▶ 267 employees
- ► NASDAQ: BRLC

### Olevia™ LCD Market Share and Ranking in NA

#### North America 20"+ LCD



Source: iSuppli 2006 Q4



### **Olevia**<sup>™</sup> Is Among Top 3 in North America

#### NA 22-24" LCD TV

1	Samsung	39.5%
2	Philips	24.3%
3	Syntax-Brillian	11.2%
4	Sony	8.9%
5	Toshiba	6.8%
6	LGE	4.6%
7	Panasonic	1.3%
8	Dell	1.3%

#### NA 25-29" LCD TV

1	Syntax-Brillian	12.6%
2	Sharp	12.1%
3	Samsung	10.7%
4	Sony	8.4%
5	Westinghouse	8.3%
6	Philips	7.1%
7	Sanyo	6.5%
8	Polaroid	5.2%
9	Toshiba	4.6%
10	Panasonic	4.0%

#### NA 35-39" LCD TV

1	Philips	17.9%
2	Vizio	13.9%
3	Syntax-Brillian	12.5%
4	Polaroid	8.9%
5	LGE	8.4%
6	Sharp	7.9%
7	Viewsonic	4.6%
8	Funai	4.5%
9	Toshiba	4.5%
10	Westinghouse	3.9%



Source: DisplaySearch 2006 Q4



#### Olevia<sup>™</sup> Ranks #1 in China 37" LCD TV market

#### China 22-24" LCD TV

1	Syntax-Brillian	70.4%
2	Panasonic	14.7%
3	Sanyo	7.3%
4	Xoceco	5.1%
5	Konka	1.5%
6	Samsung	0.7%

#### China 25-29" LCD TV

1	Xoceco	30.5%
2	Konka	14.9%
3	Hisense	10.0%
4	Skyworth	7.1%
5	Syntax-Brillian	6.6%
6	TTE	4.60/
O	HE	4.6%
7	Changhong	3.4%
7	Changhong	3.4%

#### China 35-39" LCD TV

1	Syntax-Brillian	15.8%
2	Hisense	11.1%
3	Skyworth	11.0%
4	TTE	8.5%
5	Changhong	7.8%
6	Sharp	7.8%
7	Konka	6.8%
8	Philips	6.2%
9	Xoceco	6.1%
10	Toshiba	4.0%



Source: DisplaySearch 2006 Q4



### Olevia Is The Leading Foreign Brand in China

#### **Market Position by Shipment**

Q1 2006\*

Syntax-Brillian (2.0%)

Q2 2006\*

Syntax-Brillian (2.3%)

Q3 2006\*

Syntax-Brillian (3.9%)

Q4 2006

Hisense

Skyworth

Konka

TTE

Xoceco

Changhong

Syntax-Brillian (4.9%)

Samsung

Haier

**Philips** 

Toshiba

Sharp





#### **Products for Home Entertainment Market**



#### LCD

- High Definition LCD TVs ranging from 23"-47"
- ▶ 1080p and 50"+ products in the pipeline



#### **LCoS**

- Innovator for liquid crystal on silicon (LCoS™) technology: imagers, Light Engines, and TVs
- ▶ 65" MicroDisplay HDTVs



#### **Digital Imaging**

- International imaging technology leader
- Produce digital video and still camera, optical and electronic products

#### Olevia<sup>™</sup> HDTVs Designed And Assembled in the USA





R&D Lab Tempe, Arizona Manufacturing plant Ontario, California



### Olevia™ LCD TVs named "Best Buy"

Olevia™ LCD TVs beats all the other brands and named "Best Buy" for 32", 37", and 40-42" categories by the most recognized and trusted "Consumer Magazine"\*

#### ÖLEVIA

"This TV had very good HD picture quality and was good for DVD and very good for standard-definition content."



**OLEVIA 542i LCD HDTV** 



#### Syntax-Brillian's Major Customers in NA

National Retailer

































































OfficeDepot.com



#### Syntax-Brillian's Major Channels in China





### **Business Covers Major Market Worldwide**



### **Strategic Marketing Partnership**







#### **Syntax-Brillian's Strategic Partners**

- Solar Link Technologies, U.S.A.
  - ▶ LCD and LCoS<sup>™</sup> HDTV assembly in U.S.; reduces shipping and VAT costs
- ► Taiwan Kolin Co. Ltd., Taiwan
  - Product development, procurement and contract manufacturing
  - ▶ 12% BRLC owner; Chairman on BRLC Board
- Nanjing Huahai Display Technology, China
  - Olevia LCD HDTV assembly and distribution in China
- Sino-Brillian Display Technology Corporation, China
  - Volume manufacture LCoS™ light engines
  - LCoS™ light engine distribution to BRLC and OEMs worldwide
- ► Hon Hai Precision Industry Co (Foxconn Technology Group), Taiwan
  - Leading manufacturer of digital entertainment products and components
  - One of the world's largest contract electronics manufacturers
- ▶ TCV Group, Taiwan
  - Primary supplier of plastic injection molded parts for our award-winning
     Olevia LCD TVs

#### **TV Factory Opened in California- Oct 06**



50,000 sq ft facility Ontario, California Operating in partnership with Solar Link Technologies



### **Nanjing TV Factory for the Growing Market**

Joint venture

Nanjing Huahai Display Technology Company, Ltd.

Projected capacity 300,000 units annually





### **SB Renews Supply Agreement with LPL**

- ► Announcement: December 13, 2006
- ▶ Agreement with LPL through 2007
- ▶ Reliable Panel Supply; Competitive Pricing
- ▶ Joint R&D in Nanjing Early 2007
- Beta site for next generation, advanced technology products









### **A Growing Presence in Digital Imaging**





### Vivitar

#### **High Definition Television**





## Digital imaging technology, photography and optics





### **An International Imaging Technology Leader**



### Vivitar is a Leading Brand in the UK DC Camera



## UK Digital Camera Market Position

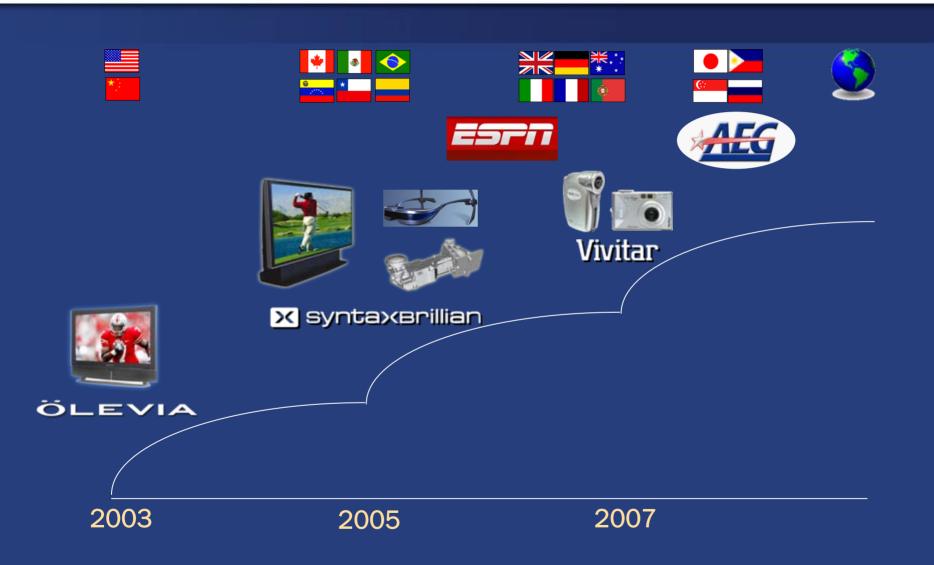


Rank	Q1 2006	Q2 2006	Q3 2006	Q4 2006
1	Vivitar (15.3%)	Samsung	Fuji	Fuji
2	Sony	Fuji	Samsung	Samsung
3	Olympus	Canon	Vivitar (12.7%)	<b>Vivitar (12.3%)</b>
4	Canon	Sony	Canon	Canon
5	Fuji	Vivitar (8.8%)	Sony	Kodak
6	Kodak	Olympus	Olympus	Sony
7	Nikon	Kodak	Kodak	HP
8	Casio	Nikon	Nikon	Casio
9	Samsung	Casio	Casio	Nikon
10	Panasonic	Panasonic	HP	Panasonic
UK Total	937,100	1,284,300	1,403,100	1,999,500

Source: IDC, by unit shipment



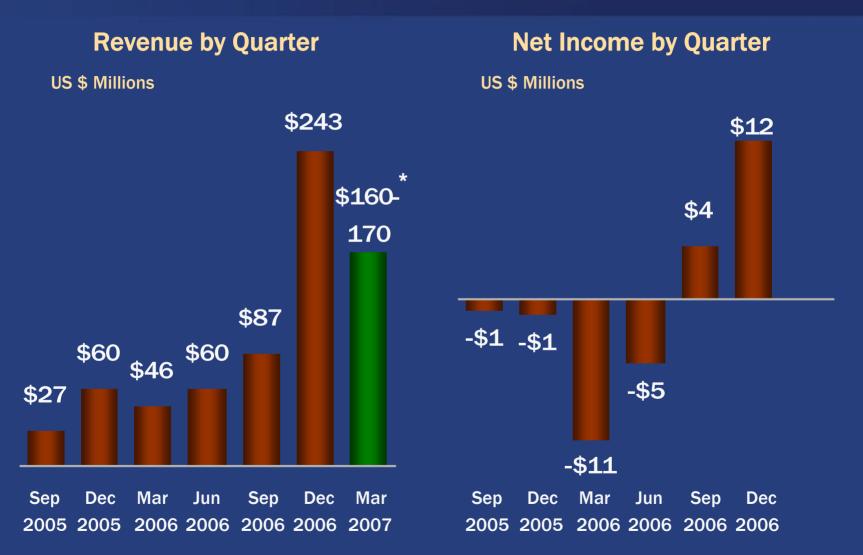
### **Syntax-Brillian Growth Strategy**





### **Financial Overview**

#### **Syntax-Brillian Top- and Bottom-Line**



<sup>\*</sup> Syntax-Brillian anticipated revenue (consolidated with Vivitar)



#### **LCD TV Gross Margin Trend Since Merger**





### **Operating Results: Six Months ending Dec 31**

	Dec 31, 2006	Dec 31, 2005
Revenue	\$329,496	\$87,512
Cost of Sales	\$275,953	\$75,059
Gross Profit	\$53,543	\$12,453
Gross Margin	16.2%	\$14.2%
Sales & Marketing	\$8,984	\$2,926
G&A	\$12,056	\$9,586
R&D	\$3,351	\$ 627
Operating Income (loss)	\$29,152	(\$686)
Interest, Net	(\$10,527)	(\$1,283)
Income Tax Expense	(2,700)	_
Net Income (loss)	\$15,925	(\$1,969)
Diluted EPS	\$0.29	(\$0.06)

### Adjusted EBITDA (six months ended Dec 31)

	Dec 31, 2006	Dec 31, 2005
Net Income (loss)	\$15,925	(\$1,969)
Income Tax Expense	2,700	_
Interest, net	\$10,526	\$1,283
Depreciation & Amortization	\$2,589	\$485
Equity Compensation	\$1,996	\$3,670
Adjusted EBITDA	\$33,736	\$3,469

### **Syntax-Brillian Business Outlook\***

	Q3 Ending March 31, 2006	Fiscal Year Ending Jun 30, 07
Revenue (consolidated)	\$ 160-170 million	\$650-\$700 million
LCD Shipments	210,000- 240,000 units	975,000- 1,025,000 units
Gross Margin (consolidated)	15-17%	16-18%

<sup>\*</sup> Syntax-Brillian guidance (Feb 8, 2007)



### **\$15.5 Million Strategic Investment**

- ► Announced: March 28, 2007
- ▶ BRLC secured \$15.5 million in a strategic financing
- ► 2,118,172 shares of common stock, priced at \$7.32 per share
- ► Three-year warrants to purchase 211,817 shares at \$8.78 per share, exercisable beginning Sep 07
- ▶ John Jung-Jyh Wu, President and CEO of TCV Group, SB's primary supplier of plastic injection molded parts for our award-winning Olevia LCD TVs
- WesTech Electronics Limited, (Listed in Singapore), a provider of electronic components for SB's awardwinning Olevia branded TVs.

# Thank You

