

The First Marblehead Corporation

ASF Issuer Presentation

January 29, 2007



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Disclaimer

THE INFORMATION CONTAINED IN THIS PRESENTATION IS FOR DISCUSSION PURPOSES ONLY.

Forward Looking Statements

Various remarks that we may make about the Company's future expectations, plans, prospects and the prospects of the private student loan industry constitute forward looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by these forward looking statements as a result of known and unknown risks and uncertainties. Important factors that could cause or contribute to such differences include: our continued ability to structure securitization transactions; the estimates we make and the assumptions on which we rely in preparing our financial statements; our relationships with key clients; economic, regulatory and competitive factors; and those factors discussed in our quarterly and annual reports, which are on file with the SEC. In addition, any forward looking statements represent our expectations only as of January 29, 2007 and should not be relied upon as representing our expectations as of any subsequent date. While we may elect to update forward looking statements at some point in the future, we specifically disclaim any obligations to do so, even if our expectations change.

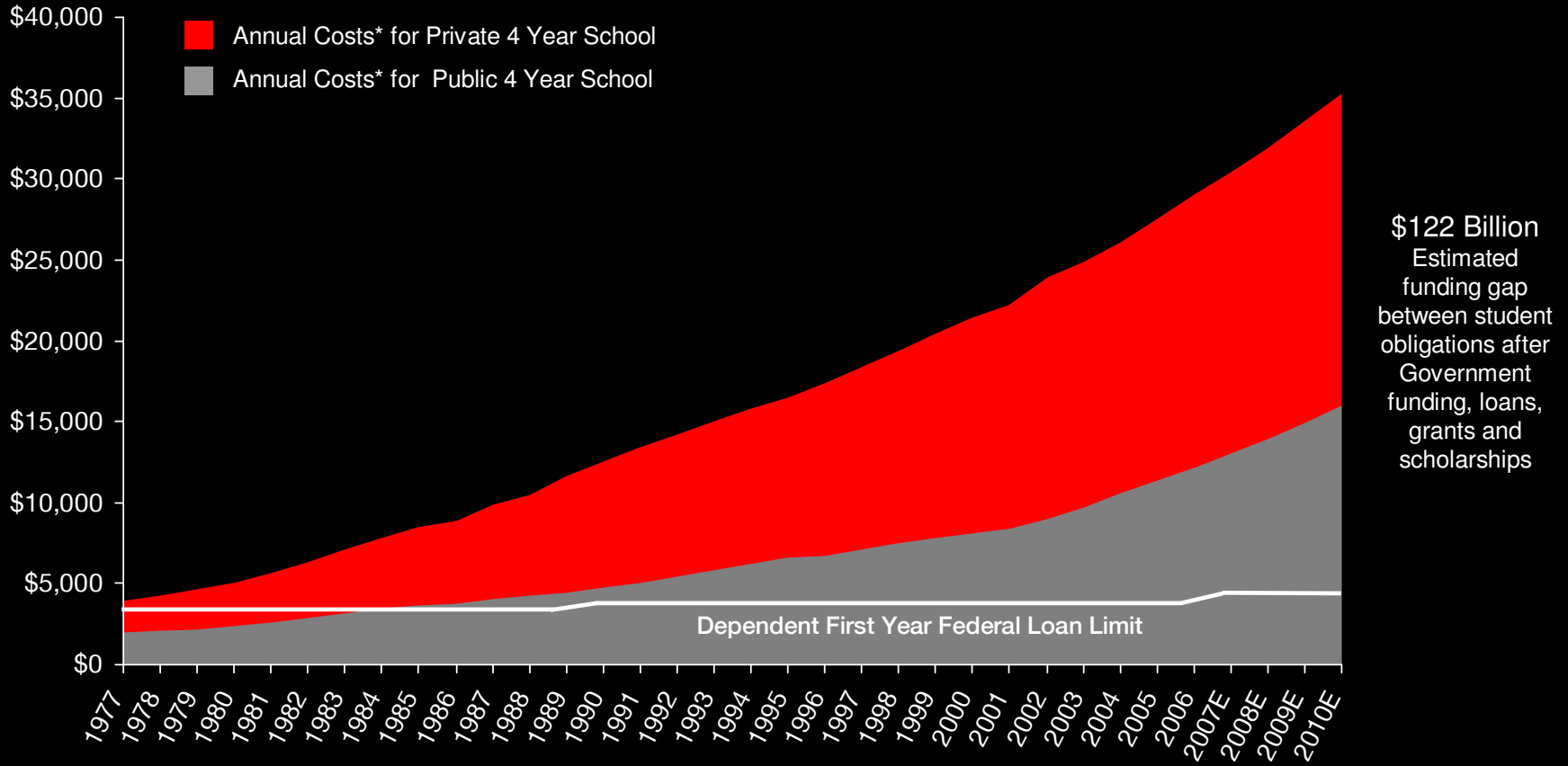
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A. The Market Opportunity

The Market Opportunity

Funding Gap Continues to Expand in Post-Secondary Education

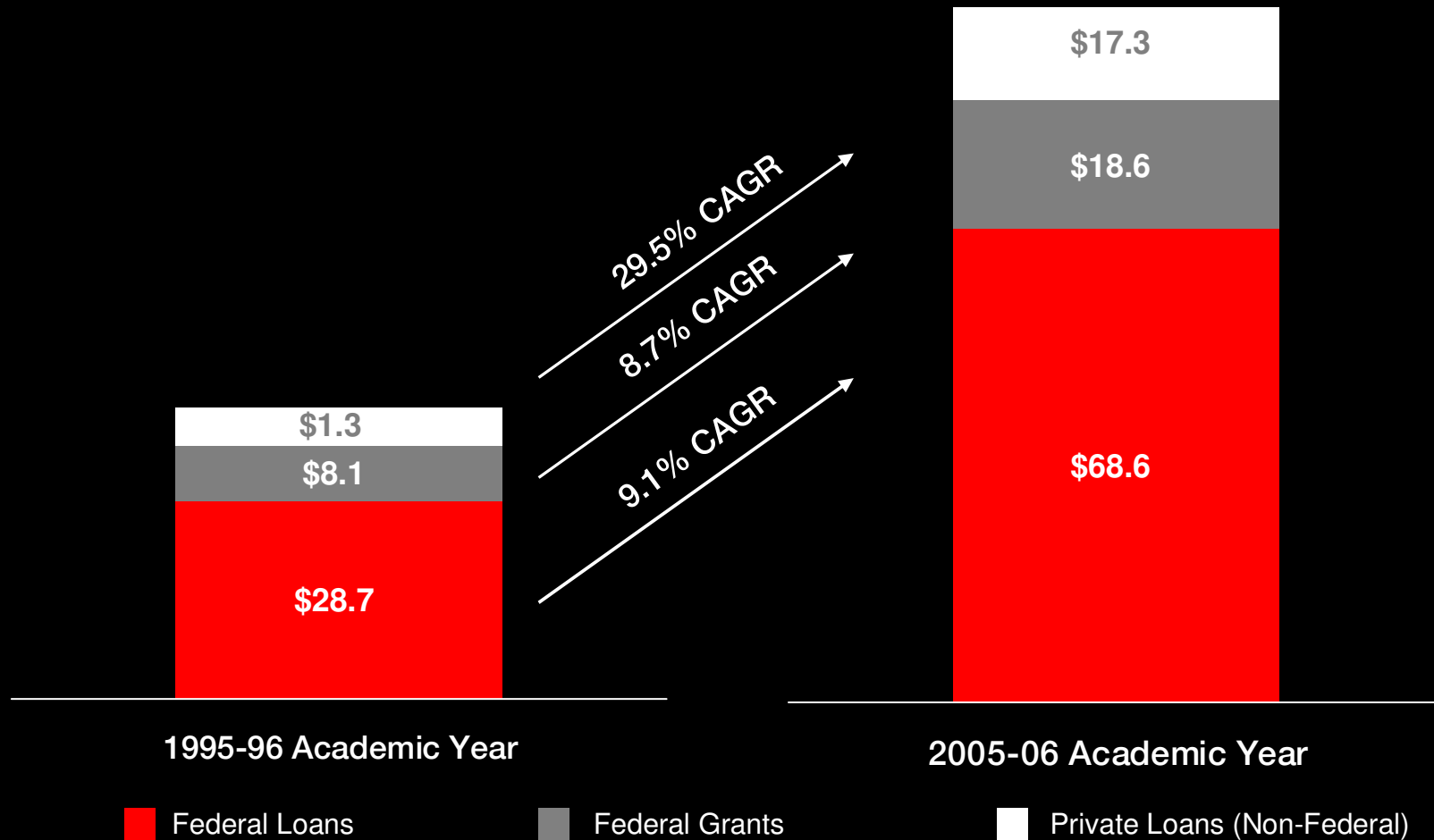


*Includes Average Tuition, Fee, Room and Board Charges

\$122 Billion
Estimated
funding gap
between student
obligations after
Government
funding, loans,
grants and
scholarships

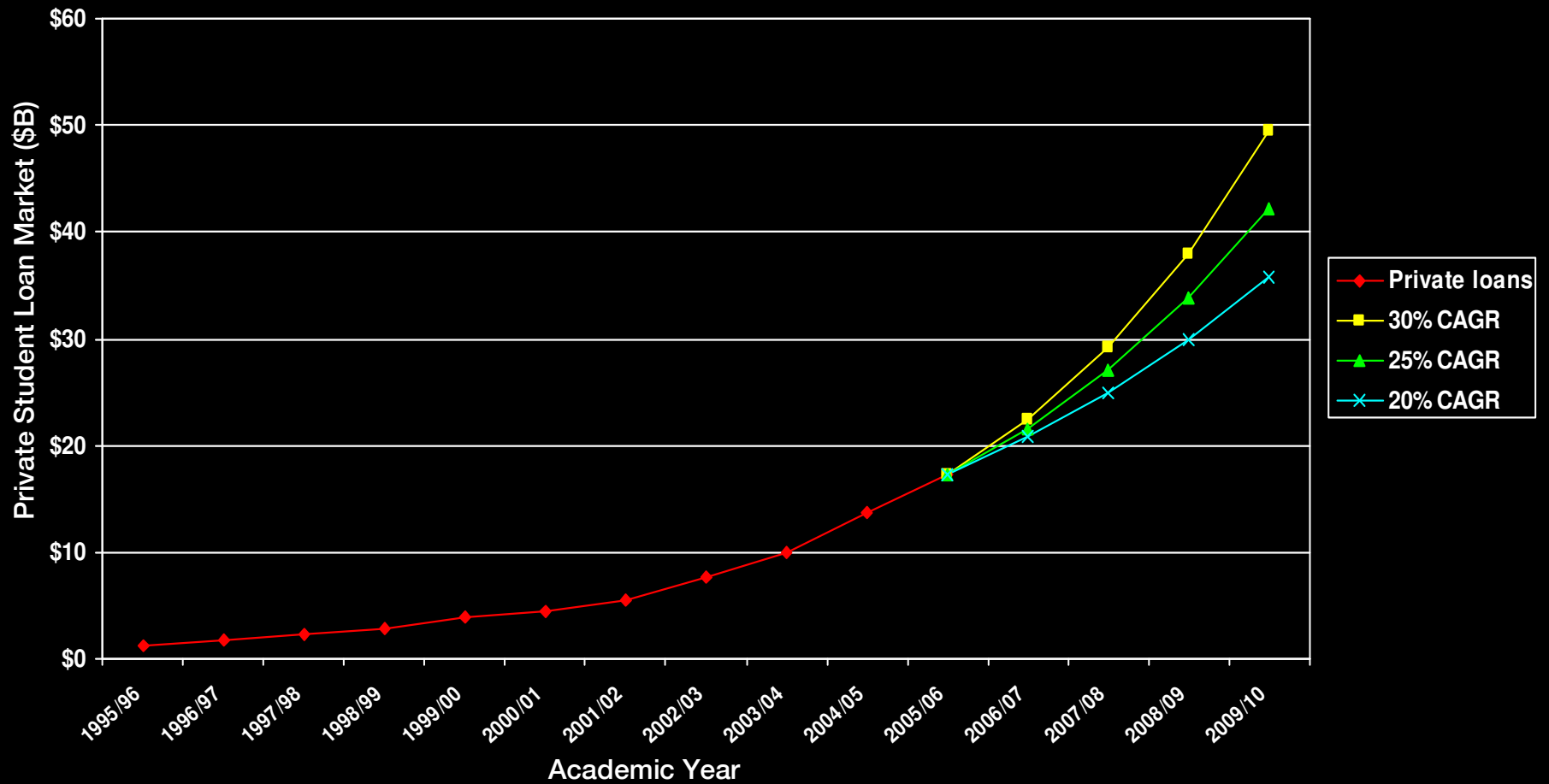
Source: The College Board and Congressional Research Services – Academic year 2005/2006

Private Loans Have Been The Fastest Growing Segment of Student Aid (\$B)



Source: The College Board

Private Student Loan Market Expected To Grow Rapidly



Sources: The College Board, The First Marblehead Corporation

B. The First Marblehead Corporation

Who We Are

First Marblehead (FMD) is an industry leader in providing services for private, non-governmental, education lending in the United States

FMD History

- Founded in 1991
 - NYSE listed (Ticker: FMD) in October 2003
 - Starting share price \$16 at IPO
-

Facilities & Employees

- Corporate Headquarters – Prudential Tower, Boston, MA
 - Processing center – 98,272 sq. feet, Boston, MA
 - Processing center – 136,000 sq. feet, Medford, MA
 - 977 employees
-

Business Model

- End-to-end Solutions Provider leveraging data, scale, expertise and technology
 - Exclusive focus on private student loans
 - Customized products and services
 - Outsourced underwriting and transaction processing
 - Securitization track record

The Evolution of FMD

◆ Volume (\$M)	◆ Fiscal Year	◆ <u>Milestone</u>
◆ \$3,363	◆ 2006	◆ Launch Marketing Group
◆ \$2,662	◆ 2005	◆ Second Processing Site
◆ \$1,801	◆ 2004	◆ IPO on NYSE Ticker: FMD
◆ \$1,041	◆ 2003	◆ Launch of DTC Product
◆ \$688	◆ 2002	◆ Acquisition of TERI assets and database
◆ \$165	◆ 2001	
	◆ 2000	

*Marketing
Expertise*

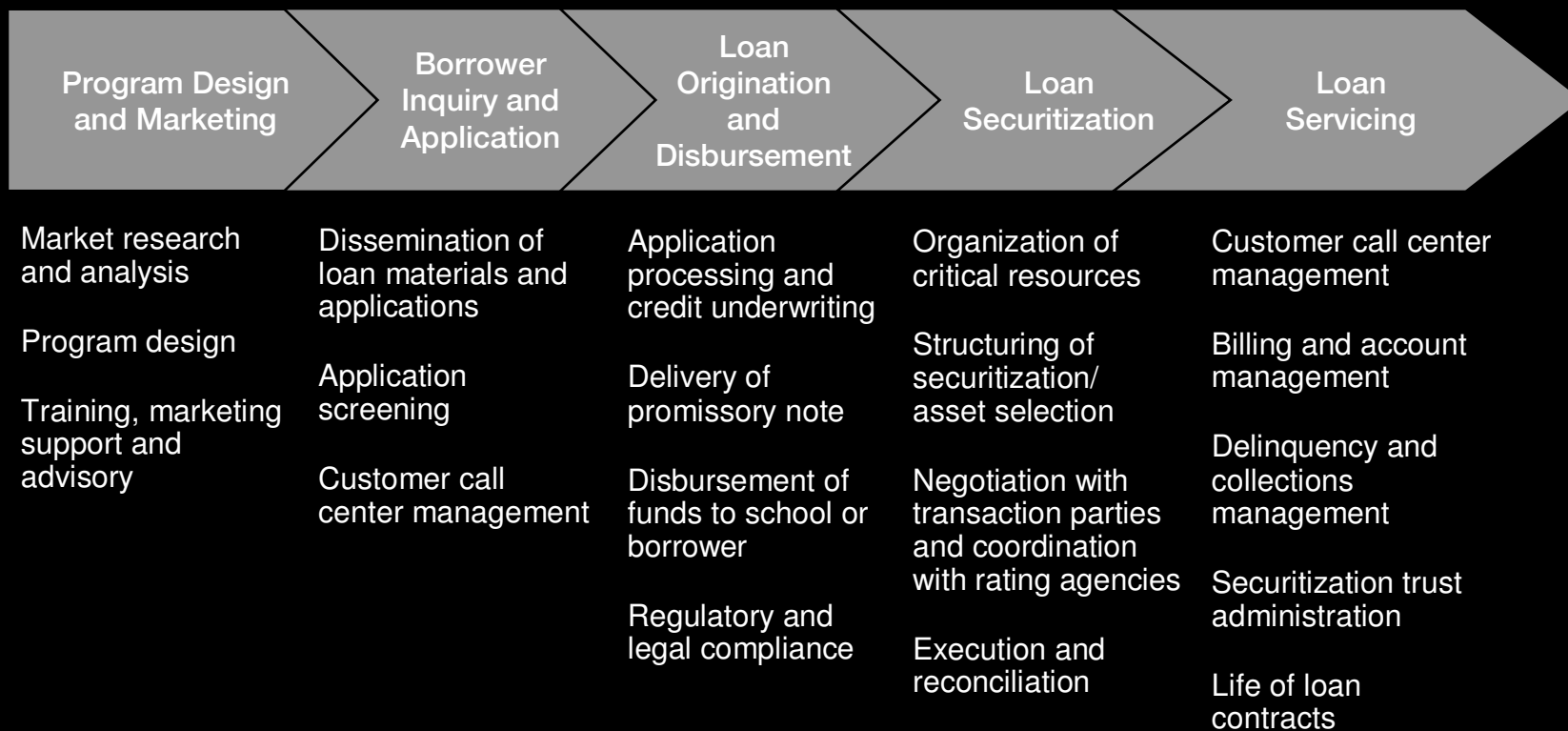
*Processing
Efficiency*

*Capital Markets
Capabilities*

What We Offer

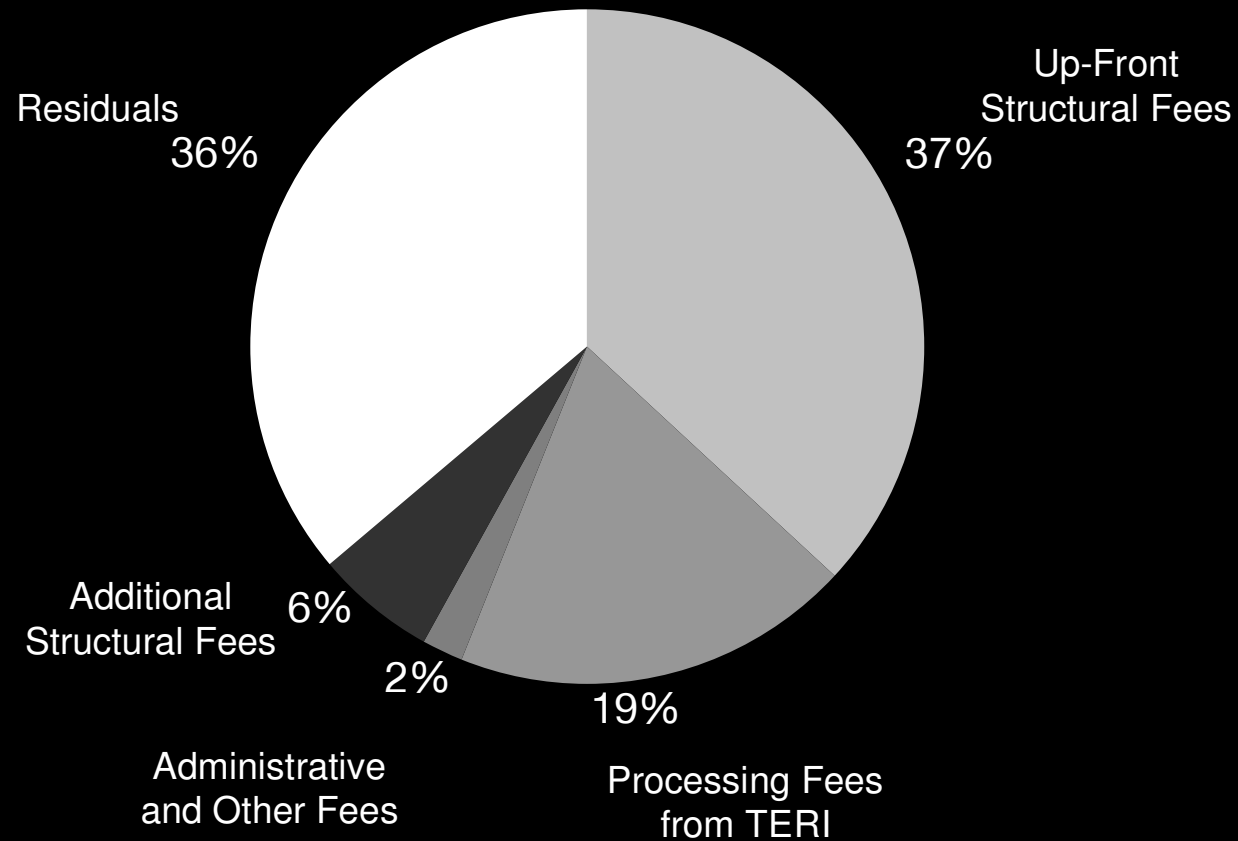
- **To our clients:** Provide customized products, back office operations, and risk transfer opportunity and fee income streams through securitization
- **To students:** Create lower-cost, risk-based priced loans
- **To bond investors:** Structure highly rated student loan-backed securities

Our End-to-End Solution Set is Difficult to Replicate



Driven by Proprietary Data and Expertise

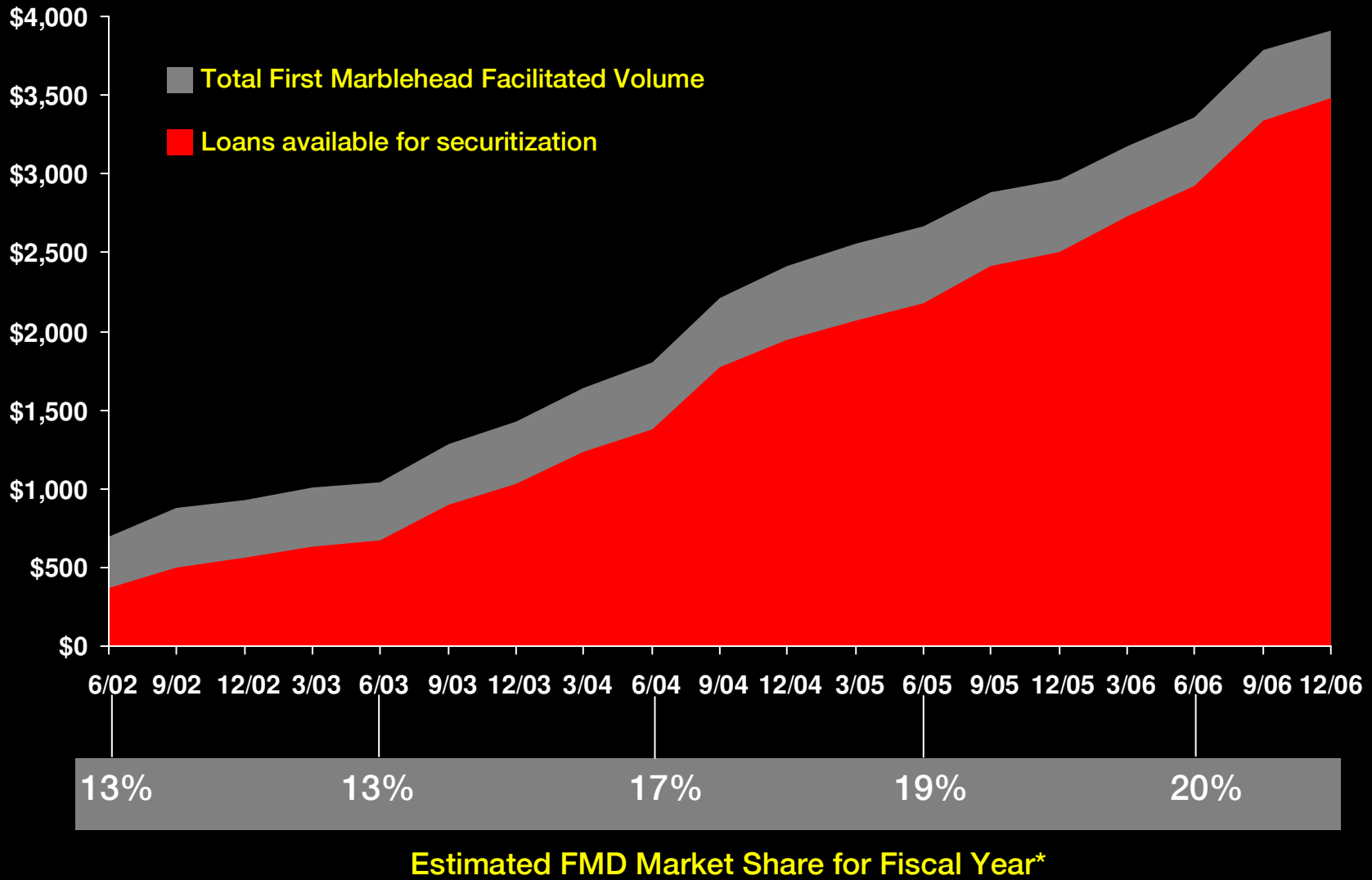
Our Business Model Generates Multiple Revenue Streams



Note: FY2006 Revenue

Strong Volume Growth

Trailing 12 Month Facilitated Volume (\$M for the period ending)

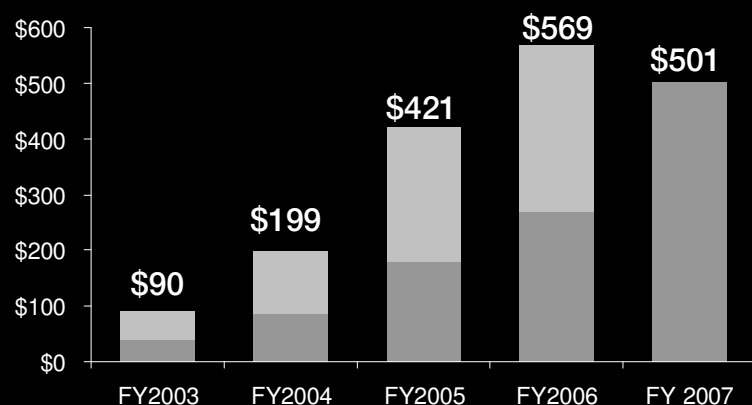


*Based on data from The College Board

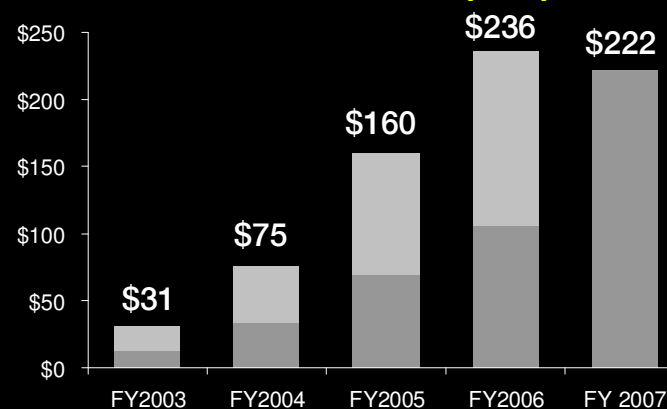
Superior Operating Results

(Shaded area represents first six months of fiscal year)

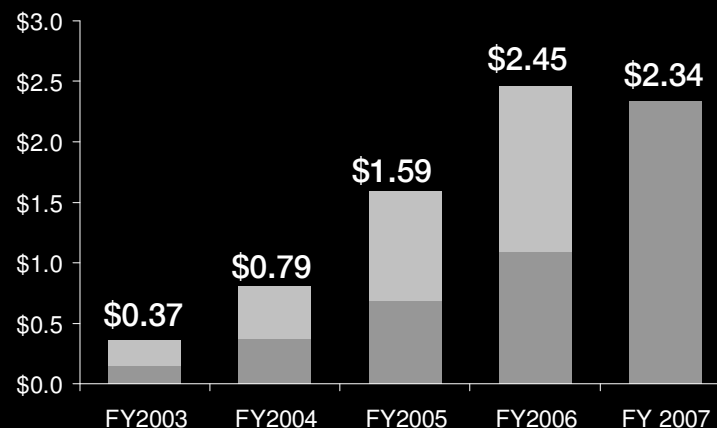
Total Revenue (\$M)



Net Income (\$M)



Earnings per Share (\$)



Notes: 1) Results for Fiscal Years ended 6/30, FY 2007 year to date ending 12/31
2) Earnings per Share adjusted to reflect post split values

2007 FMD Objectives

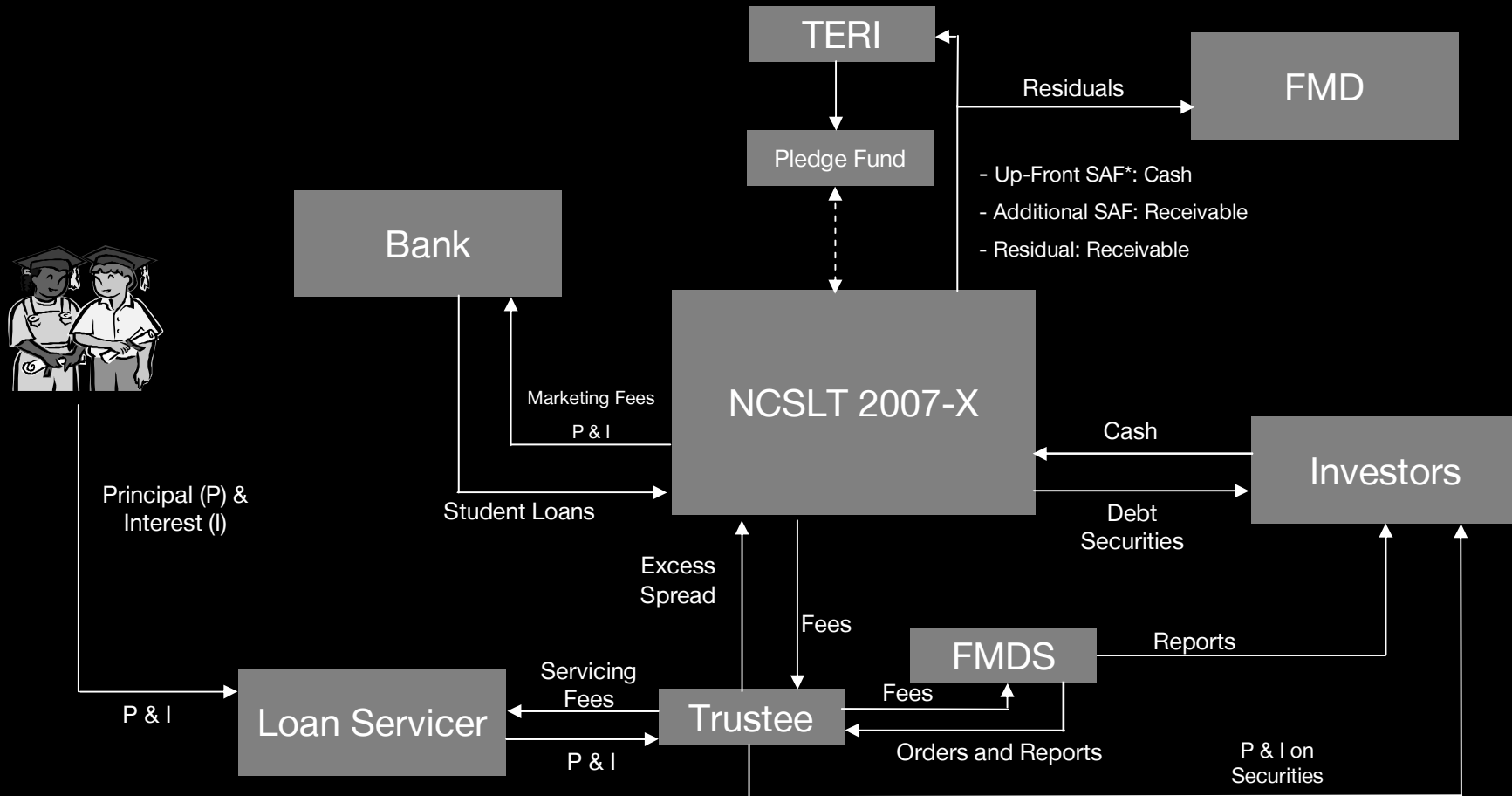
- Further diversify the client base
- Expand our marketing expertise
- Bring value-added solutions to our clients
- Create a superior client experience
- Enhance our operating platform
- Execute, execute, execute

FMD is a Leader in Private Student Loan ABS

- FMD - #2 in private student loan issuance, #4 in total student loan issuance - 2006
- Established quarterly securitizer
- Regular interaction with the investment community allows FMD to:
 - Convey its story
 - Help investors understand the goals and objectives of its financing strategy
 - Describe and explain the company mission
- Visibility and leadership in the private student loan ABS market are key objectives in our overall financing strategy

C. The First Marblehead Securitization Program

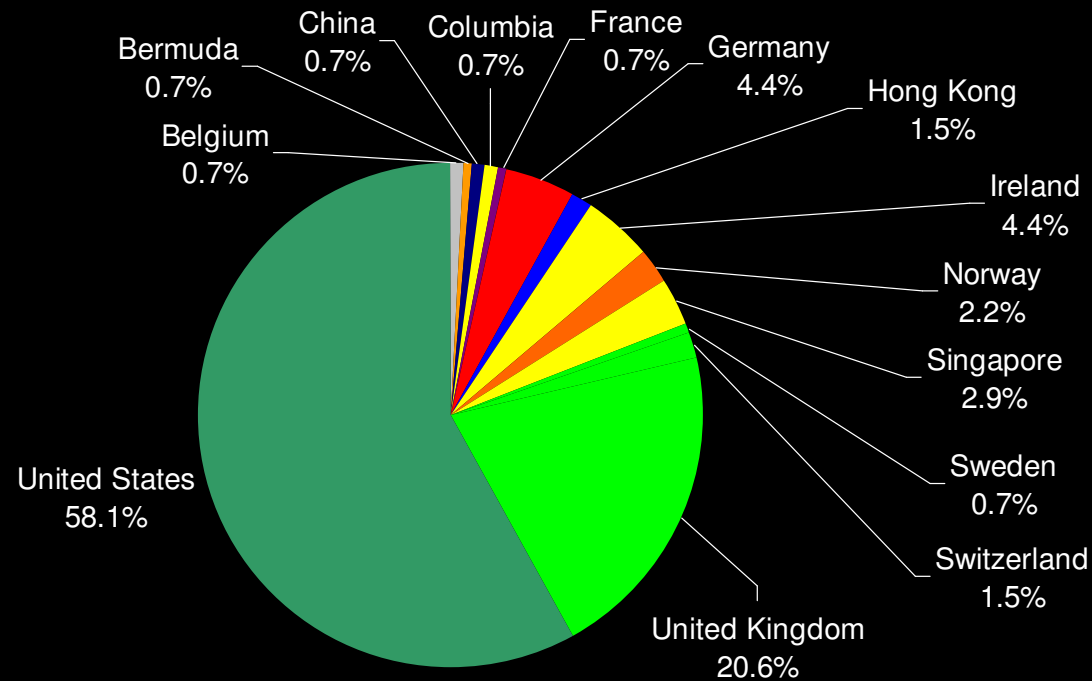
Revenues Driven By Efficient Securitizations



* SAF-Structural Advisory Fee

Geographic Investor Distribution by Number

Transactions 2004 - Present



Total number of discrete investors: 136

Transaction Team

- All areas of functional expertise required for transaction execution are present in house, including loan data and cash flow analysis
 - Senior management has extensive Wall Street experience at firms including: UBS, Citigroup, State Street, Wachovia and Merrill Lynch
-

Risk Management



- In depth risk analysis of loan characteristics and portfolio performance for securitization analytics
 - Manage TERI portfolio risk profile and recommend guarantee fee structure
 - New product design
-

Quantitative Analysis



- Development of proprietary asset-liability student loan financial model
 - Trust sensitivity analysis and mark to market
-

Portfolio Funding



- 33 transactions totaling over \$12.3 billion since 1994
 - Completed public, 144A, and conduit financings in the fixed rate, auction and commercial paper markets
-

First Marblehead Data Services

- Trust accounting and reporting
 - Compliance and monitoring
-

Loan Guarantor—TERI

All loans are guaranteed by TERI and underwritten to TERI standards

Overview

- Founded in 1985 as a non-profit organization, TERI is the oldest and largest guarantor of private student loans
- TERI's mission is to promote access to education at all levels for students of all ages and backgrounds

Financial Strength

- Rated: A+ / Baa3 by Fitch and Moody's
- Semiannual actuarial studies produced by Deloitte & Touche
- For FY 2005, excess revenues over expenditures exceeded \$64.2 million

Guaranty

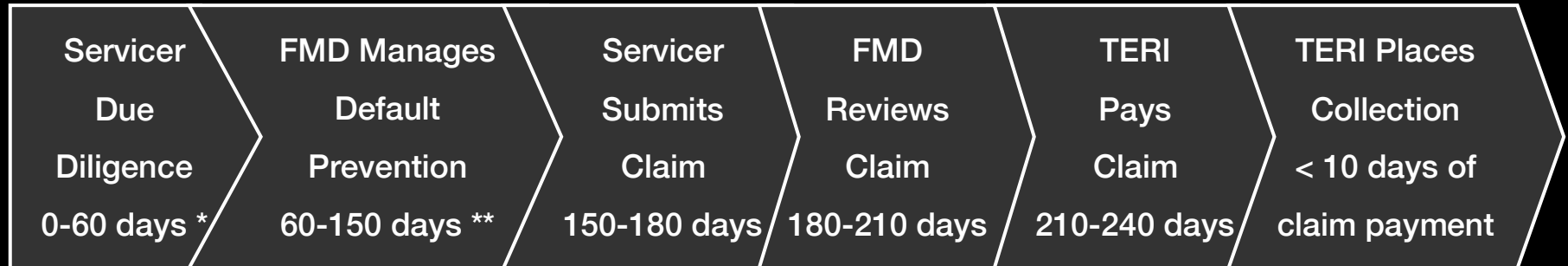
- TERI guaranteed loans are non-dischargeable in bankruptcy
- Covered defaults include loans 180 days past due, bankruptcy or death of borrower
- TERI guarantee is 100% of principal and accrued interest

Pledge Fund

- TERI creates a segregated reserve fund and pledges this fund to the trust
- Competitive advantage for FMD

Source: Provided by TERI. All data as of June 30, 2005

Account Management Process



* Request for Pre-claims Assistance Submitted to TERI between 45-60 days

** TERI Assigns Accounts to Default Prevention Program between 60-90 days

Collateral Quality is Consistent

TERI Guaranteed Program (2005-2006 Transactions)*

	<u>NCSLT 2006-4</u>	<u>NCSLT 2006-3</u>	<u>NCSLT 2006-2</u>	<u>NCSLT 2006-1</u>	<u>NCSLT 2005-3</u>	<u>NCSLT 2005-2</u>	<u>NCSLT 2005-1</u>
Size (P&I Purchased)	\$723MM	\$1,386MM	\$506MM	\$741MM	\$1,265MM	\$462MM	\$715MM
Weighted Average FICO Score	712	711	711	721	720	720	721
% Cosigned	83.4%	82.4%	78.5%	77.5%	80.4%	76.6%	79.9%
% Credit Worthy	99.9%	97.3%	99.8%	99.6%	97.0%	99.8%	96.5%
% in Full Deferment	89.7%	90.6%	90.5%	87.3%	89.2%	85.1%	87.1%
Weighted Average Interest Rate	L+541	L+479	L+480	L+444	L+428	L+457	L+410
% Graduate/4- Year School	94.9%	96.1%	94.6%	93.9%	96.1%	90.7%	93.0%

*Statistics as of transaction close

Replicable Structure

TERI Guaranteed Program (2005-2006 Transactions)

- High quality, replicable securitization program

	<u>NCSLT 2006-4</u>	<u>NCSLT 2006-3</u>	<u>NCSLT 2006-2</u>	<u>NCSLT 2006-1</u>	<u>NCSLT 2005-3</u>	<u>NCSLT 2005-2</u>	<u>NCSLT 2005-1</u>
Date	12/06	09/06	06/06	03/06	10/05	06/05	02/05
Size	\$1,025MM	\$1,843MM	\$673MM	\$901MM	\$1,677MM	\$618MM	\$952MM
% AAA Rated	85.4%	85.3%	89.5%	89.5%	90.0%	90.0%	90.0%
WAL-Weighted Cost of Debt	0.31%	0.32%	0.27%	0.30%	0.35%	0.30%	0.33%
Number of Discrete Investors	34	37	25	40	38	26	37
Number of New Investors	7	11	7	14	11	13	17

Structural Highlights

- Notes: Senior Class Floating Rate Notes, IO Strip, Mezzanine Class Floating Rate Notes and Subordinate Class Floating Rate Notes
- Discrete Trust Estate: Loans and cash are deposited into a discrete trust estate to secure the Notes
- Credit Enhancement: Comprised of subordination, excess spread, TERI guarantees and a reserve account
- Release Level: Excess cash does not flow to the residual holders until parity reaches 103%
- Structural Enhancements: IO Strip, pro-rata payout, liquidity note, Guaranteed Investment Contracts on cash accounts, and wrap protection for IO Notes

Investor Reporting

The First Marblehead Corporation

- Overview
- Governance
- Equity Investors
- Press Releases and Events
- **ABS Investors**
 - Asset Backed Securities
 - SEC Filings
 - Pending Transactions
 - Static Pool Data
 - E-mail Alerts
 - CUSIP Lookup
 - ABS IR Contact
 - Information Request
- FAQs
- Contact IR
- Information Request

ABS Investors

Introduction

First Marblehead provides structural, advisory and other services to securitization trusts that issue student loan asset-backed securities. The asset-backed securities issued by the securitization trusts do not represent interests in, and are not guaranteed or insured by, First Marblehead. The asset-backed securities listed below are registered with the U.S. Securities and Exchange Commission and are subject to federal and state income taxes. Each series of asset-backed securities listed below is described in a Prospectus and Prospectus Supplement containing information about the terms and conditions of the asset-backed securities, information related to the underlying student loans, trading information and other issuance details.

Asset-Backed Securities

- The National Collegiate Student Loan Trust 2004-1
- The National Collegiate Student Loan Trust 2004-2
- The National Collegiate Student Loan Trust 2005-1
- The National Collegiate Student Loan Trust 2005-2
- The National Collegiate Student Loan Trust 2005-3
- The National Collegiate Student Loan Trust 2006-1
- The National Collegiate Student Loan Trust 2006-2
- The National Collegiate Student Loan Trust 2006-3

CUSIP Lookup

- [Click here for 2004-1 CUSIP numbers](#)
- [Click here for 2004-2 CUSIP numbers](#)
- [Click here for 2005-1 CUSIP numbers](#)
- [Click here for 2005-2 CUSIP numbers](#)
- [Click here for 2005-3 CUSIP numbers](#)
- [Click here for 2006-1 CUSIP numbers](#)
- [Click here for 2006-2 CUSIP numbers](#)
- [Click here for 2006-3 CUSIP numbers](#)

Investor Reporting

Comprehensive ABS Investor Information available at:

- www.firstmarblehead.com
- Click on Investors
 - Click on ABS Investors
 - Select the relevant Trust Information to view the following information
 - Servicer Reports
 - Current Rates
 - Portfolio Stratification at Issuance
 - Offering Documents
 - Indenture
 - Sign-up for email alerts for notification when new information is posted on the website
- US Bank (Trustee): <https://trustinvestorreporting.usbank.com>
 - Register and obtain your user-id and password to access this information

D. Summary

Why First Marblehead?

- **Growing Market Opportunity**
- **Strong Financial Performance**
- **Unique Operating Model with Barriers to Entry**



- **A business model that enables clients to participate in education lending more profitably, converting margin-derived income into low-risk fee income**

Why First Marblehead ABS?

- **Leader in private student loan ABS**
- **Consistent collateral**
- **Consistent structure**
- **Experienced and frequent issuer**



- **First Marblehead's frequent issuer status and consistently high quality transactions build a deep, loyal investor base**