

China Aviation Oil (Singapore) Corporation Ltd



Corporate Strategy

28 February 2008



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Agenda

I. Vision & Mission

II. Present Position

III. Moving Ahead – Key Strategic Focus

IV. Conclusion



Vision

We aim to become an internationally competitive energy company, optimised by synergetic energy trading and asset investments, characterised by integrity and driven by innovation



Mission

- To maintain our position as the most important and preferred international supplier of jet fuel to PRC
- To become an important regional supplier/trader of other oil products and petrochemicals
- To achieve sustainable growth in shareholder value through our unique market positioning in our core market and a diversified portfolio of growth opportunities



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Overview – Jet Fuel Supply

- PRC is key market, with CAO accounting for >90% of PRC imports
- Low risk supply activity with fixed margins





Overview – Investments



- SPIA Airport Aviation Fuel Supply Co (33%)
 - Key profit contributor to the Group
- CAO Xinyuan Petrochemicals Co. Ltd (39%)
 - Non-core asset with immaterial contribution to the Group currently



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Key Strategic Focus

To build up a portfolio of supply, trading and oil-related assets that are synergetic to each other

