

# **INVESTOR UPDATE**

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# PT. MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

	INTERIM CON	SOLIDATED ST	TATEMENT OF FINANCIAL POSITION		
	IIII COI		1, 2011 and 2010		
	(Expressed i		donesian rupiah, except share data)		
	2011	2010		2011	2010
	Audited	Un-Audited		Audited	(Un-Audited)
<u>ASSETS</u>			LIABILITIES AND STOCKHOLDER	S' EQUITY	
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and cash equivalents	1,581,245	1.394.782	Accounts payable:		
Short term investments	.,,	.,	Trade	819.796	1,154,181
- Third parties	44,770	46,985	Others	148,399	191,403
- Related parties	550,000	1,180,000		-,	- ,
Account receivable		.,,	Tax payable	194,467	85,985
Trade	16.469	14.342	Accrued expenses	419.054	495,493
Others - net	10,100	,0 .2	Tree-land experience	,	100,100
- Third parties	236,445	140,552	Current maturities of long-term debts :		
- Related parties	1,572	1,002	Bank loan	1,136,270	525,000
Merchandise inventory	,	1,167,669	Others	, ,	2,043
	1,065,158		Others	2,017	2,043
Prepaid taxes	166,351	105,624	Owners to a still a set of a few and a set of a		
Prepaid expenses	04.070	404.005	Current portion of deferred gain on		40.050
- Third parties	94,878	134,895	asset sale and lease transactions	44,745	42,259
- Related parties	16,026	14,670	Total Current Liabilities	2,764,748	2,496,364
Other current assets	65,550	76,102			
			NON-CURRENT LIABILITIES		
Total Current Assets	3,838,464	4,276,623	Due to related parties - net	5,898	3,316
			Deferred tax liabilities-net	1,440	-
NON-CURRENT ASSETS			Notes payable - net	-	1,740,094
Due from related parties - net	1,130,288	10,601	Long term debts - net of current maturities :		
Deferred tax assets - net	257,105	73,849	Bonds payable - net	524,199	522,371
Investments in associated companies	29,131	30,612	Bank loan	635,000	710,000
Other long term investments	1,071,762	161,594		-	3,912
Fixed Assets	1,071,702	.0.,00.	Deferred gain from asset sales & lease transaction		0,0.2
Carrying Value	2.966.631	4,048,975	net of current portion	252,065	296,810
Accumulated Depreciation	(1,404,808)	, ,	Other non-current liabilities	106,449	323,576
		(1,914,393)	Total Non-Current Liabilities	1,525,051	
Impairment of Assets	(78,283)	-	Total Non-Current Liabilities	1,525,051	3,600,079
			MINORITY INTEREST	-	98,095
Net	1,483,540	2,134,380	L		
Advance for rental	1,338,208	1,989,979	Total Liabilities	4,289,799	6,194,538
7 to various 161 formal	1,000,200	1,000,070			
Prepaid long term rent - net			STOCKHOLDERS' EQUITY		
- Third parties	337,950	542,818	Capital stock - RP 500 par value		
- Related parties	176,310	146,817	Authorized -10,800,000,000 shares		
Advance for purchase of fixed assets			Issued and fully paid - 5,576,546,800 shares		
- Third parties	62,465	81,511	in 2011 and 4,782,380,906 shares in 2010	2,788,273	2,391,191
- Related parties	· -	741	Additional paid-in capital - net	324,652	6,986
Other non-current assets - net	166,725	292,299	Other components of equity	2,536	,
			, , , ,	2,000	
Total Non-Current Assets TOTAL ASSETS	6,053,484 9,891,948	5,465,201 9,741,824	Difference in changes in equity transactions-of a Subsidiary Retained earnings	-	(98,843
			Appropriated	24,000	20,000
			Unappropriated	2,533,358	1,351,188
			Treasury stock	(123,236)	(123,236
			Equity holders of the parent	5,549,583	3,547,286
			1		5,5 ,200
			Non-controling interest	52,566	-
			Stockholders' Equity - Net	5,602,149	3,547,286
			TOTAL LIABILITIES AND		
			STOCKHOLDER'S EQUITY	9,891,948	9,741,824
i				3,001,040	J,1 71,027



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### PT. MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

#### **INTERIM CONSOLIDATED INCOME STATEMENT** For the Months ended March 31, 2011 AND 2010 (Expressed in millions of Indonesian rupiah, except share data) 2011 2010\* Audited (Un - Audited) Sales from Direct Purchase and Other Trade Revenue 1,973,053 2,143,718 91,665 1,116,909 Consignment Sales Cost of Consignment Sales (75,863)(782,034)Commissions from Consignment Sales 15,802 334,875 **Net Sales** 1,988,855 2,478,593 **Cost of Sales** (1,685,358)(1,634,165)**Gross Profit** 354,690 793,235 Operating Expenses Selling (73,249)(273,117)General and administrative (271,281)(460,468)**Total Operating Expenses** (344,530)(733,585)**Operating Income** 59,650 10,160 Other Charges (Income) 35,923 Interest expenses - net (82,681)67,962 Others - net 28,025 Total Other Charges / (Income) - net 63,948 (14,719)Equity in Net Income (Loss) of Investees - net (888)(536)**Income Before Income Tax** 73,572 44,043 **Income Tax Expense (Benefit)** (22,693)Current (3,080)23,426 Deferred (47,995)Net (51,075)733 Profit for the period 22,497 44,776 Attributable to: 20.006 38,111 Equity holders of the parent 2,491 6,665 Non-controling interests 22,497 44,776 **Net Income Per Share** 8 7 Net Income Per Share - diluted 4

<sup>\*</sup>PT Matahari Department Store Tbk (formerly PT Pacific Utama Tbk) was deconsolidated starting April 1st, 2010 (notes 1c)





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## PT MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For Three Months Ended March 31, 2011 and 2010

For Three Months Ended March 31, 2011 and 2010							
(expressed in millions of Indonesian Rupial	n, except share data)						
	2011	2010					
	Audited	Un-Audited					
CASH FLOWS FROM OPERATING ACTIVITIES							
Collection from sales	2,070,646	3,277,278					
Cash collection from rental income	101,796	37,873					
Cash paid during the period for :							
Purchase of merchandise inventories including							
payment for cost of consignment	(1,973,562)	(2,360,794)					
Salaries and wages	(146,939)	(219,592)					
Rentals Other colling expenses	(142,465)	(200,891)					
Other selling expenses	(101,254)	(139,280)					
Cash received from operations	(191,778)	394,594					
Decrease (increase) in other receivables	831	(6,743)					
Other income	101,448	81,614					
Other expenses	(166,929)	(359,176)					
Net Cash Provided by Operating Activities	(256,428)	110,289					
OACH ELOWO EDOM INIVECTINO ACTIVITIES							
CASH FLOWS FROM INVESTING ACTIVITIES	705 000	170 410					
Proceed from sale of short-term investments Proceed from sale of fixed asset	795,000 132	172,412 323					
Increase in advance for purchase of fixed asset	(46,727)	(54,712)					
Increase in davance for purchase or fixed asset	(28,210)	(19,224)					
Increase in rental advances	(13,159)	(1,501)					
Decrease (Increase) in other current assets	(1,328)	(26,229)					
Decrease in other non-current assets	(15,574)	(21,397)					
Increase in short-term investments	(1,085)	(235,000)					
Net Cash Provided by (used in) Investing Activities	689,049	(185,328)					
, , ,	<del></del>						
CASH FLOWS FROM FINANCING ACTIVITIES							
Increase in Bank Loans	1,140,000	_					
Interest income	72,275	45,491					
Increase (decrease) in amount due to related parties	(386)	(2,204)					
Cash dividend paid by the Company	(2,581,422)	- '					
Payment of Bank Loans	-	(680,000)					
Interest expense & other financing costs - net	(33,100)	(189,921)					
Dividends paid to non-controlling interest	(2,499)	(2,499)					
Buy-back of bonds	-	- EE 177					
Proceeds from warrant	<del></del>	55,177					
Net Cash Provided by Financing Activities	(1,405,132)	(773,956)					
NET DECREASE IN	_						
CASH AND CASH EQUIVALENTS	(972,511)	(848,995)					
CASH AND CASH EQUIVALENTS							
AT BEGINNING OF PERIOD	2,565,235	2,252,173					
Effect of rate change differences on							
cash and cash equivalents	(11,479)	(8,396)					
CASH AND CASH EQUIVALENTS							
AT END OF PERIOD	1,581,245	1,394,782					
Supplemental cash flows information :							
Non-cash activities:							
Reclassification of rental advance to prepaid rental	15,000	-					
Reclassification of advance for purchase of							
fixed asset to fixed asset	10,495	32,207					
Reclassification of other fixed asset and	4 000						
long term investment	1,000	-					



# INVESTOR UPDATE

OPERATING EXPENSES	JAN - MAR		JAN - JUN		JAN - SEPT		JAN - DEC	
(Rp millions)	2011	2010	2011	2010	2011	2010	2011	2010
		(Un-Audited)						
Selling Expenses								
Rental - net	70,634	205,134						
Others	2,615	67,983						
General & Administrative Exp								
Wages & salaries	123,972	213,158						
Depreciation	57,945	93,976						
Electricity & energy	49,615	79,721						
Insurance	4,734	10,477						
Others	35,015	63,136						
TOTAL	344,530	733,585						