

INVESTOR UPDATE

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PT. MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

| PT. MATAHARI PUTRA PRIMA TDK. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION | | | | | | | | |
|--|-------------|------------|---|------------|------------|--|--|--|
| September 30, 2011 and 2010 | | | | | | | | |
| (Expressed in millions of Indonesian rupiah, except share data) | | | | | | | | |
| | 2011 | 2010 | | 2011 | 2010 | | | |
| | Un-Audited | Un-Audited | | Un-Audited | Un-Audited | | | |
| <u>ASSETS</u> | | | LIABILITIES AND STOCKHOLDE | RS' EQUITY | | | | |
| CURRENT ACCETS | | | CUPPENT LANGUETIES | | | | | |
| CURRENT ASSETS Cash and cash equivalents | 887,673 | 1 744 961 | CURRENT LIABILITIES Accounts payable | | | | | |
| Short term investments | 007,073 | 1,744,701 | Trade | 893,840 | 842,057 | | | |
| - Third parties | 309,842 | 46,009 | Others | 172,583 | 121,528 | | | |
| - Related parties | 550,000 | 1,180,000 | Callers | 2,505 | .2.,525 | | | |
| Accounts receivable | | ,,,,,,,,,, | Taxs payable | 42,663 | 88,492 | | | |
| Trade | 23,225 | 17.540 | Accrued expenses | 519,668 | 622,576 | | | |
| Others - net | 25,225 | ,5.10 | recided expenses | 3.7,000 | 022,070 | | | |
| - Third parties | 198,210 | 173.883 | Current maturities of long-term debts : | | | | | |
| - Related parties | 3,088 | 4,908 | Bank loans | 899,690 | _ | | | |
| Merchandise inventories | 1,231,197 | 1,060,363 | Bonds payable - net | 338,959 | _ | | | |
| Prepaid taxes | 76,363 | 74,154 | Others | 2,024 | 2,031 | | | |
| r repaid taxes | 70,303 | , 1, 13 1 | Current portion of deferred gain on | 2,021 | 2,031 | | | |
| Prepaid expenses | | | asset sale and lease transactions | 2,098 | 43,917 | | | |
| - Third parties | 98,754 | 123 040 | Total Current Liabilities | 2,871,525 | 1,720,601 | | | |
| - Related parties | 16,048 | 14,230 | Total current Elabilities | 2,071,323 | 1,720,001 | | | |
| Other current assets | 298,274 | 66,180 | | | | | | |
| Other current assets | | 00,100 | NON-CURRENT LIABILITIES | | | | | |
| Total Current Assets | 2 402 474 | 4 505 249 | | 991 | 3,894 | | | |
| Total Current Assets | 3,692,674 | 4,303,266 | Due to related parties - net Deferred tax liabilities-net | 1,980 | 688 | | | |
| NON-CURRENT ASSETS | | | Notes payable - net | - | - | | | |
| Due from related parties - net | 2,891 | 1,089,962 | | | | | | |
| Other long term receivable | 1,140,515 | - | Long term debts - net of current maturities : | | | | | |
| Deferred tax assets - net | 234,567 | 355,115 | Bonds payable - net | 186,376 | 523,154 | | | |
| Investments in associated companies | 28,670 | 29,576 | Bank loan | 840,000 | - | | | |
| Other long term investments | 883,853 | 1,053,533 | | - | 3,830 | | | |
| Property and Equipments Carrying Value | 3,069,942 | 2,892,766 | Deferred gain from asset sales & lease transaction net of current portion | 10,771 | 274,437 | | | |
| Accumulated Depreciation | (1,488,987) | | Other non-current liabilities | 128,954 | 163,873 | | | |
| Impairment of Assets | (78,283) | - | Total Non-Current Liabilities | 1,169,072 | 969,876 | | | |
| Net | 1,502,672 | 1,593,407 | - | | • | | | |
| Rental Advances | 1,341,655 | 1,330,162 | | | | | | |
| | | | Total Liabilities | 4,040,597 | 2,690,477 | | | |
| Prepaid long term rent - net | | | STOCKHOLDERS' EQUITY | | | | | |
| - Third parties | 301,727 | 355,980 | Capital stock - RP 500 par value | | | | | |
| - Related parties | 168,500 | 139,656 | Authorized -10,800,000,000 shares | | | | | |
| 0:1 | 40.4.200 | 242 540 | Issued and fully paid - 5,576,546,800 shares | | | | | |
| Other non-current assets - net | 404,299 | 213,510 | = | 2 700 272 | 2 700 272 | | | |
| Total Non-Current Assets | 6,009,349 | 6,160,901 | = | 2,788,273 | 2,788,273 | | | |
| TOTAL ASSETS | 9,702,023 | 10,666,169 | Additional paid-in capital - net | 324,652 | 324,652 | | | |
| | | | Other components of equity | 1,052 | (85,474) | | | |
| 1 | | | Retained earnings | | | | | |
| | | | Appropriated | 24,000 | 22,000 | | | |
| | | | Unappropriated | 2,588,362 | 4,996,447 | | | |
| | | | Treasury stock | (123,236) | (123,236) | | | |
| | | | Equity attributable to Equity holders of the parent | 5,603,103 | 7,922,662 | | | |
| | | | Non-controling interests | 58,323 | 53,030 | | | |
| | | | Stockholders' Equity - Net | 5,661,426 | 7,975,692 | | | |
| | | | TOTAL LIABILITIES AND | | | | | |
| | | | TOTAL LIABILITIES AND | 0.702.022 | 40 /// 1/2 | | | |
| | | | STOCKHOLDER'S EQUITY | 9,702,023 | 10,666,169 | | | |
| | | | | | | | | |



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PT. MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

| INTERIM CONSOLIDATED INCOME STATEMENT For the Nine Months September 30, 2011 AND 2010 (Expressed in millions of Indonesian rupiah, except share data) 2011 2010* Un-Audited (Un-Audited) | | | | | |
|---|-----------|-------------|-----------|-------------|--|
| Sales from Direct Purchase and Other Trade Revenue | | 6,479,439 | | 6,150,702 | |
| Consignment Sales | 314,178 | | 1,295,517 | | |
| Cost of Consignment Sales | (262,776) | _ | 929,890 | | |
| Commissions from Consignment Sales | | 51,402 | | 365,627 | |
| Net Sales | - | 6,530,841 | - | 6,516,329 | |
| Cost of Sales | | (5,360,953) | - | (5,003,719) | |
| Gross Profit | - | 1,169,888 | - | 1,512,610 | |
| Operating Expenses | | | | | |
| Selling | | (223,066) | | (452,496) | |
| General and administrative | _ | (875,803) | _ | (1,020,057) | |
| Total Operating Expenses | - - | (1,098,869) | - - | (1,472,553) | |
| Operating Income | | 71,019 | - | 40,057 | |
| Other Income (Charges) | | | | | |
| Interest income (expense) and other financing cost - net | | 53,129 | | (66,585) | |
| Gain on disposal of subsidiary - net | | , - | | 5,518,619 | |
| Others - net | | 49,467 | | (55,741) | |
| Total Other Income - net | - | 102,596 | - | 5,396,293 | |
| Equity in Net Loss of Investees - net | - | (997) | <u>-</u> | (1,924) | |
| Income Before Income Tax | | 172,618 | | 5,434,426 | |
| Income Tax Expense (Benefit)- net | | | | | |
| Current | | (13,288) | | (45,853) | |
| Deferred | | (71,073) | | 328,304 | |
| Net | - | (84,361) | - - | 282,451 | |
| Net Income for the period | : | 88,257 | = | 5,716,877 | |
| Attributable to: | | | | | |
| Equity holders of the parent | | 75,010 | | 5,700,313 | |
| Non-controling interests | | 13,247 | | 16,564 | |
| | - | 88,257 | - | 5,716,877 | |
| | = | | = | | |
| Basic Earning Per Share | = | 14 | | 1,118 | |
| Diluted Per Share | = | 14 | | 1,115 | |

^{*}PT Matahari Department Store Tbk (formerly PT Pacific Utama Tbk) was deconsolidated starting April 1st, 2010



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PT. MATAHARI PUTRA PRIMA Tbk. AND SUBSIDIARIES

| INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the Nine Months ended September 30, 2011 AND 2010 (Expressed in millions of Indonesian rupiah, except share data) 2011 2010 Un-Audited Un-Audited | | | | | |
|--|--------------|-----------|--|--|--|
| Net Income for the period | 88,257 | 5,716,877 | | | |
| Difference in Foreign Currency Translation | 24 | 43 | | | |
| Difference in Changes in | | | | | |
| Equity Transaction of Subsidiaries - Net | - | 226 | | | |
| Total comprehensive income for the period | 88,281 | 5,717,146 | | | |
| Attributable to : | | | | | |
| Equity holders of the parent | 75,034 | 5,700,582 | | | |
| Non-controling interests | 13,247 | 16,564 | | | |
| | 88,281 | 5,717,146 | | | |





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|---|------------------------|--------------------------|
| PT MATAHARI PUTRA PRIMA Tbk. | AND SUBSIDIARIE | S |
| INTERIM CONSOLIDATED STATEMENTS | OF CASH FLOWS | |
| For Nine Months Ended September 30, | 2011 and 2010 | |
| (expressed in millions of Indonesia | an Rupiah) | |
| | 0044 | 2012 |
| | 2011 Un-Audited | 2010 Un-Audited |
| | | |
| CASH FLOWS FROM OPERATING ACTIVITIES Collection from sales | 6,527,922 | 6,524,091 |
| Cash received from rental income | 176,397 | 135,956 |
| Cash paid for : | , | |
| Purchase of merchandise inventories including | | |
| payment for cost of consignment Rentals | (5,716,195) | (4,719,467) (389,735) |
| Salaries and wages | (385,979) (368,509) | (404,621) |
| Other selling expenses | (323,364) | (391,059) |
| On the second section (second to Assess the second | (00.700) | 755.405 |
| Cash received from (used for) operations Increase in other receivables | (89,728) (6,557) | 755,165 (1,285) |
| Other income | 329,097 | 279,934 |
| Other expenses | (504,661) | (722,084) |
| Net Cash Provided by (used in) Operating Activities | (271.940) | 211 720 |
| Net Cash Provided by (used in) Operating Activities | (271,849) | 311,730 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sale of short-term investments | 837,323 | 481,348 |
| Proceeds from sale of other long investments - net | 196,465 | 5,048,158 |
| Proceeds from sale of property and equipment Increase in short-term investments | 13,993 (306,862) | 20,377 (543,796) |
| Increase in property and equipment | (138,875) | (79,014) |
| Increase in rental advances | (20,719) | (2,961) |
| Increase in other current assets | (233,053) | (30,510) |
| Increase in other non-current assets | (242,713) | (141,636) |
| Net Cash Provided by Investing Activities | 105,559 | 4,751,966 |
| | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Increase in Bank Loans | 2,245,000 | - |
| Interest income | 137,187 | 202,760 |
| Cash dividend paid by the Company | (2,581,422) | (2,014,943) |
| Payment of Bank Loans | (1,140,000) | (1,915,000) |
| Interest expense and other financing costs - net Dividends paid to non-controlling interest | (144,713) (7,498) | (363,896) (8,498) |
| Decrease in amount due to related parties | (3,543) | (1,626) |
| Proceeds from warrant | (0,0.0) | 769,925 |
| Buy-back of Notes | - | (192,048) |
| Payment of Notes | | (1,694,177) |
| Net Cook wood in Financian Astivities | (1.404.000) | /F 047 F00\ |
| Net Cash used in Financing Activities | (1,494,989) | (5,217,503) |
| INCREASE (DECREASE) IN | | |
| CASH AND CASH EQUIVALENTS | (1,661,279) | (153,807) |
| CASH AND CASH EQUIVALENTS | | |
| AT BEGINNING OF PERIOD | 2,565,235 | 2,252,173 |
| Effect of vote above a difference on | | |
| Effect of rate change differences on cash and cash equivalents | (16,283) | (14,888) |
| | (10,000) | (1.,222) |
| DECONSOLIDATED SUBSIDIARY - PT MATAHARI DEPARTMENT STORE TBK | | (000 547) |
| PI MATAHARI DEPARTMENT STORE TBK | - | (338,517) |
| CASH AND CASH EQUIVALENTS | | |
| AT END OF PERIOD | 887,673 | 1,744,961 |
| Supplemental cash flows information : | | |
| | | |
| Transactions not effecting cash flows: | | |
| Reclassification of advance for purchase of | 42.041 | 106 150 |
| property and equipment to property and equipment Reclassification of rental advance to prepaid rent | 43,941 19,113 | 106,153 |
| Reclassification of other non current assets | 10,110 | |
| to other long term investments | 1,000 | - |
| Proceeds from sale of investment in subsidiary | • | |
| through due from affiliate | - | 1,000,000 |
| Proceeds from sale of investment in subsidiary | | 000 040 |
| through other long-term investments | - | 882,848 |

through other long-term investments



INVESTOR UPDATE

| OPERATING EXPENSES | JAN - MAR | | JAN - JUN | | JAN - SEPT | | JAN - DEC | |
|------------------------------|-----------|--------------|-----------|-----------|------------|-----------|-----------|------|
| (Rp millions) | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | | (Un-Audited) | | | | | | |
| Selling Expenses | | | | | | | | |
| Rental - net | 70,634 | 205,134 | 139,974 | 272,595 | 213,732 | 314,231 | | |
| Others - net | 2,615 | 67,983 | 9,156 | 124,667 | 9,334 | 138,265 | | |
| General & Administrative Exp | | | | | | | | |
| Wages & salaries | 123,972 | 213,158 | 255,814 | 356,854 | 395,651 | 468,347 | | |
| Depreciation | 57,945 | 93,976 | 113,446 | 154,170 | 171,351 | 215,587 | | |
| Electricity & energy | 49,615 | 79,721 | 98,367 | 125,589 | 150,602 | 172,548 | | |
| Insurance | 4,734 | 10,477 | 11,697 | 17,106 | 18,905 | 21,052 | | |
| Others | 35,015 | 63,136 | 85,680 | 120,385 | 139,294 | 142,523 | | |
| TOTAL | 344,530 | 733,585 | 714,134 | 1,171,366 | 1,098,869 | 1,472,553 | | |
| | | | | | | | | |