



FIRST QUARTER FINANCIAL SUPPLEMENT

March 31, 2008

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

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GENWORTH FINANCIAL, INC.
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Use of Non-GAAP Measures

This financial supplement includes the non-GAAP⁽¹⁾ financial measure entitled “net operating income.” Our chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income. We define net operating income (loss) as income (loss) from continuing operations excluding after-tax net investment gains (losses) and other adjustments and infrequent or unusual non-operating items. We exclude net investment gains (losses) and infrequent or unusual non-operating items because we do not consider them to be related to the operating performance of our segments and Corporate and Other activities. A significant component of our net investment gains (losses) are the result of credit-related impairments and credit-related gains and losses, the timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) are often subject to our discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Infrequent or unusual non-operating items are also excluded from net operating income if, in our opinion, they are not indicative of overall operating trends. While some of these items may be significant components of net income in accordance with GAAP, we believe that net operating income, and measures that are derived from or incorporate net operating income, are appropriate measures that are useful to investors because they identify the income attributable to the ongoing operations of the business. However, net operating income (loss) is not a substitute for net income determined in accordance with GAAP. In addition, the company’s definition of net operating income may differ from the definitions used by other companies. The table on page 7 of this report reflects net operating income (loss) as determined in accordance with Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information*, and a reconciliation of net operating income (loss) of our segments and Corporate and Other activities to net income for the three months ended March 31, 2008 and 2007. This financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 61 through 65 of this financial supplement.

Selected Operating Performance Measures

This financial supplement contains selected operating performance measures including “sales,” “assets under management,” “insurance in-force” or “risk in-force” which are commonly used in the insurance and investment industries as measures of operating performance.

Management regularly monitors and reports the sales metrics as a measure of volume of new and renewal business generated in a period. Sales refers to (1) annualized first-year premiums for term life insurance, long-term care insurance and Medicare supplement insurance; (2) new and additional premiums/deposits for universal life insurance, linked-benefits, spread-based and variable products; (3) gross flows and net flows, which represent gross flows less redemptions, for our wealth management⁽²⁾ business; (4) written premiums and deposits, gross of ceded reinsurance and cancellations, and premium equivalents, where we earn a fee for administrative services only business, for payment protection insurance; (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented; and (6) written premiums, net of cancellations, for our Mexican insurance operations. Sales do not include renewal premiums on policies or contracts written during prior periods.

The company considers annualized first-year premiums, new premiums/deposits, gross and net flows, written premiums, premium equivalents and new insurance written to be measures of the company’s operating performance because they represent measures of new sales of insurance policies or contracts during a specified period, rather than measures of the company’s revenues or profitability during that period.

Management regularly monitors and reports assets under management for our wealth management business, insurance in-force and risk in-force. Assets under management for our wealth management business represent third-party assets under management that are not consolidated in our financial statements. Insurance in-force for our life insurance, international mortgage insurance and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. Risk in-force for our international mortgage insurance and U.S. mortgage insurance businesses is a measure that recognizes that the loss on any particular mortgage loan will be reduced by the net proceeds received upon sale of the underlying property. The company considers assets under management for our wealth management business, insurance in-force and risk in-force to be measures of the company’s operating performance because they represent measures of the size of our business at a specific date, rather than measures of the company’s revenues or profitability during that period.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

(1) U.S. Generally Accepted Accounting Principles

(2) Formerly referred to as Managed Money.

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Financial Highlights
(amounts in millions, except per share data)

Balance Sheet Data

| | 2008 | 2007 | | | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 |
| Total stockholders' equity, excluding accumulated other comprehensive income (loss) | \$12,760 | \$12,751 | \$12,620 | \$12,416 | \$12,197 |
| Total accumulated other comprehensive income (loss) | (35) | 727 | 697 | 550 | 1,111 |
| Total stockholders' equity | <u>\$12,725</u> | <u>\$13,478</u> | <u>\$13,317</u> | <u>\$12,966</u> | <u>\$13,308</u> |
| Book value per common share | \$ 29.41 | \$ 30.92 | \$ 30.32 | \$ 29.30 | \$ 30.43 |
| Book value per common share, excluding accumulated other comprehensive income (loss) | \$ 29.49 | \$ 29.25 | \$ 28.73 | \$ 28.05 | \$ 27.89 |
| Common shares outstanding as of balance sheet date | 432.7 | 435.9 | 439.2 | 442.6 | 437.4 |

Twelve Month Rolling Average ROE

| | Twelve months ended | | | | |
|--------------------------|----------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2008 | December 31, 2007 | September 30, 2007 | June 30, 2007 | March 31, 2007 |
| GAAP Basis ROE | 8.1% | 9.8% | 11.5% | 11.3% | 10.9% |
| Operating ROE | 10.2% | 11.0% | 11.5% | 11.0% | 11.0% |

Quarterly Average ROE

| | Three months ended | | | | |
|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2008 | December 31, 2007 | September 30, 2007 | June 30, 2007 | March 31, 2007 |
| GAAP Basis ROE | 3.6% | 5.6% | 10.8% | 12.3% | 10.6% |
| Operating ROE | 7.7% | 9.9% | 11.8% | 11.4% | 11.2% |

See page 62 herein for a reconciliation of GAAP Basis ROE to Operating ROE.

Basic and Diluted Shares

| | Three months ended March 31, 2008 |
|--|--|
| Weighted-average shares used in basic earnings per common share calculations | 433.6 |
| Potentially dilutive securities: | |
| Stock options, restricted stock units and stock appreciation rights | <u>3.2</u> |
| Weighted-average shares used in diluted earnings per common share calculations | <u><u>436.8</u></u> |

First Quarter Results

GENWORTH FINANCIAL, INC.
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Net Income
(amounts in millions)

| | Three months ended March 31, | |
|--|---|---------------|
| | 2008 | 2007 |
| REVENUES: | | |
| Premiums | \$1,717 | \$1,511 |
| Net investment income | 1,002 | 984 |
| Net investment gains (losses) | (226) | (19) |
| Insurance and investment product fees and other | 260 | 234 |
| Total revenues | <u>2,753</u> | <u>2,710</u> |
| BENEFITS AND EXPENSES: | | |
| Benefits and other changes in policy reserves | 1,401 | 1,067 |
| Interest credited | 345 | 385 |
| Acquisition and operating expenses, net of deferrals | 528 | 489 |
| Amortization of deferred acquisition costs and intangibles | 203 | 213 |
| Interest expense | 112 | 107 |
| Total benefits and expenses | <u>2,589</u> | <u>2,261</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 164 | 449 |
| Provision for income taxes | 48 | 135 |
| <i>Effective tax rate</i> | <u>29.3%</u> | <u>30.1%</u> |
| INCOME FROM CONTINUING OPERATIONS | 116 | 314 |
| Income from discontinued operations, net of taxes | — | 10 |
| NET INCOME | <u>\$ 116</u> | <u>\$ 324</u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income by Segment
(amounts in millions, except per share amounts)

| | Three months ended March 31, | |
|--|---|---------------|
| | 2008 | 2007 |
| Retirement and Protection: | | |
| Wealth Management ⁽¹⁾ | \$ 12 | \$ 10 |
| Retirement Income | 36 | 46 |
| Institutional | 11 | 14 |
| Life Insurance | 65 | 78 |
| Long-Term Care Insurance | 38 | 37 |
| Total Retirement and Protection | 162 | 185 |
| International: | | |
| International Mortgage Insurance—Canada | 75 | 55 |
| —Australia | 47 | 36 |
| —Other | — | 3 |
| Payment Protection Insurance | 38 | 29 |
| Total International | 160 | 123 |
| U.S. Mortgage Insurance | (36) | 65 |
| Corporate and Other | (42) | (33) |
| NET OPERATING INCOME ⁽²⁾ | 244 | 340 |
| ADJUSTMENTS TO NET OPERATING INCOME: | | |
| Income from discontinued operations, net of taxes | — | 10 |
| Net investment gains (losses), net of taxes and other adjustments ⁽³⁾ | (128) | (12) |
| Expenses related to reorganization, net of taxes | — | (14) |
| NET INCOME | \$ 116 | \$ 324 |
| Earnings Per Share Data: | | |
| Earnings per common share | | |
| Basic | \$ 0.27 | \$ 0.74 |
| Diluted | \$ 0.27 | \$ 0.71 |
| Net operating earnings per common share | | |
| Basic | \$ 0.56 | \$ 0.77 |
| Diluted | \$ 0.56 | \$ 0.75 |
| Shares outstanding | | |
| Basic | 433.6 | 441.0 |
| Diluted | 436.8 | 455.0 |

⁽¹⁾ Formerly referred to as Managed Money.

⁽²⁾ Represents income or loss of our operating segments: Retirement and Protection, International and U.S. Mortgage Insurance, as well as our Corporate and Other activities. The separate financial information of each segment is presented consistently with the manner in which our chief operating decision maker evaluates segment performance and allocates resources in accordance with Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information*. See Use of Non-GAAP measures for additional information.

⁽³⁾ See page 60 for details on first quarter 2008 net investment gains (losses), net of taxes and other adjustments.

GENWORTH FINANCIAL, INC.
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Consolidated Net Income by Quarter
(amounts in millions, except per share amounts)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|--|--------------------------|---------------|---------------|---------------|---------------|-----------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$1,717 | \$1,670 | \$1,600 | \$1,549 | \$1,511 | \$ 6,330 |
| Net investment income | 1,002 | 1,053 | 1,074 | 1,024 | 984 | 4,135 |
| Net investment gains (losses) | (226) | (214) | (48) | (51) | (19) | (332) |
| Insurance and investment product fees and other | 260 | 266 | 249 | 243 | 234 | 992 |
| Total revenues | <u>2,753</u> | <u>2,775</u> | <u>2,875</u> | <u>2,765</u> | <u>2,710</u> | <u>11,125</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 1,401 | 1,255 | 1,168 | 1,090 | 1,067 | 4,580 |
| Interest credited | 345 | 385 | 391 | 391 | 385 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 528 | 551 | 540 | 495 | 489 | 2,075 |
| Amortization of deferred acquisition costs and intangibles | 203 | 209 | 202 | 207 | 213 | 831 |
| Interest expense | 112 | 126 | 124 | 124 | 107 | 481 |
| Total benefits and expenses | <u>2,589</u> | <u>2,526</u> | <u>2,425</u> | <u>2,307</u> | <u>2,261</u> | <u>9,519</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 164 | 249 | 450 | 458 | 449 | 1,606 |
| Provision for income taxes | 48 | 69 | 111 | 137 | 135 | 452 |
| INCOME FROM CONTINUING OPERATIONS | 116 | 180 | 339 | 321 | 314 | 1,154 |
| Income from discontinued operations, net of taxes | — | — | — | 5 | 10 | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | (2) | — | 53 | — | 51 |
| NET INCOME | <u>\$ 116</u> | <u>\$ 178</u> | <u>\$ 339</u> | <u>\$ 379</u> | <u>\$ 324</u> | <u>\$ 1,220</u> |
| Earnings Per Share Data: | | | | | | |
| Earnings from continuing operations per common share | | | | | | |
| Basic | \$ 0.27 | \$ 0.41 | \$ 0.77 | \$ 0.73 | \$ 0.71 | \$ 2.62 |
| Diluted | \$ 0.27 | \$ 0.41 | \$ 0.76 | \$ 0.72 | \$ 0.69 | \$ 2.58 |
| Earnings per common share | | | | | | |
| Basic | \$ 0.27 | \$ 0.41 | \$ 0.77 | \$ 0.86 | \$ 0.74 | \$ 2.77 |
| Diluted | \$ 0.27 | \$ 0.40 | \$ 0.76 | \$ 0.84 | \$ 0.71 | \$ 2.73 |
| Shares outstanding | | | | | | |
| Basic | 433.6 | 437.4 | 441.1 | 439.4 | 441.0 | 439.7 |
| Diluted | 436.8 | 441.1 | 445.6 | 449.0 | 455.0 | 447.6 |

Net Operating Income by Segment by Quarter
(amounts in millions, except per share amounts)

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GENWORTH FINANCIAL, INC.
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Consolidated Balance Sheets
(amounts in millions)

| | <u>March 31, 2008</u> | <u>December 31, 2007</u> | <u>September 30, 2007</u> | <u>June 30, 2007</u> | <u>March 31, 2007</u> |
|---|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| ASSETS | | | | | |
| Investments: | | | | | |
| Fixed maturity securities available-for-sale, at fair value | \$ 53,031 | \$ 55,154 | \$ 55,775 | \$ 55,567 | \$ 55,113 |
| Equity securities available-for-sale, at fair value | 394 | 366 | 247 | 201 | 200 |
| Commercial mortgage loans | 8,822 | 8,953 | 8,839 | 8,798 | 8,508 |
| Policy loans | 1,654 | 1,651 | 1,650 | 1,635 | 1,494 |
| Other invested assets | 5,603 | 4,676 | 3,803 | 3,445 | 3,762 |
| Total investments | 69,504 | 70,800 | 70,314 | 69,646 | 69,077 |
| Cash and cash equivalents | 3,768 | 3,091 | 3,146 | 2,956 | 2,250 |
| Accrued investment income | 863 | 773 | 803 | 697 | 810 |
| Deferred acquisition costs | 7,330 | 7,034 | 6,842 | 6,677 | 6,320 |
| Intangible assets | 959 | 914 | 845 | 845 | 802 |
| Goodwill | 1,609 | 1,600 | 1,605 | 1,601 | 1,604 |
| Reinsurance recoverable | 16,498 | 16,483 | 16,573 | 16,658 | 16,746 |
| Other assets | 912 | 822 | 1,015 | 880 | 808 |
| Separate account assets | 12,151 | 12,798 | 12,615 | 11,976 | 11,216 |
| Assets associated with discontinued operations | — | — | — | — | 1,925 |
| Total assets | <u>\$113,594</u> | <u>\$114,315</u> | <u>\$113,758</u> | <u>\$111,936</u> | <u>\$111,558</u> |

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Consolidated Balance Sheets
(amounts in millions)

| | <u>March 31, 2008</u> | <u>December 31, 2007</u> | <u>September 30, 2007</u> | <u>June 30, 2007</u> | <u>March 31, 2007</u> |
|---|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 27,174 | \$ 26,740 | \$ 26,380 | \$ 26,025 | \$ 25,617 |
| Policyholder account balances | 36,764 | 36,913 | 37,487 | 38,188 | 38,014 |
| Liability for policy and contract claims | 4,011 | 3,693 | 3,473 | 3,286 | 3,216 |
| Unearned premiums | 5,653 | 5,631 | 5,511 | 5,073 | 4,422 |
| Other liabilities | 6,671 | 6,255 | 6,209 | 5,766 | 5,923 |
| Non-recourse funding obligations | 3,455 | 3,455 | 3,455 | 3,555 | 2,765 |
| Short-term borrowings | 200 | 200 | 326 | 199 | 250 |
| Long-term borrowings | 3,966 | 3,903 | 3,889 | 3,855 | 4,032 |
| Deferred tax liability | 824 | 1,249 | 1,096 | 1,047 | 1,384 |
| Separate account liabilities | 12,151 | 12,798 | 12,615 | 11,976 | 11,216 |
| Liabilities associated with discontinued operations | — | — | — | — | 1,411 |
| Total liabilities | <u>100,869</u> | <u>100,837</u> | <u>100,441</u> | <u>98,970</u> | <u>98,250</u> |
| Stockholders' equity: | | | | | |
| Common stock | 1 | 1 | 1 | 1 | — |
| Additional paid-in capital | <u>11,473</u> | <u>11,461</u> | <u>11,440</u> | <u>11,429</u> | <u>10,785</u> |
| Accumulated other comprehensive income (loss): | | | | | |
| Net unrealized investment gains (losses) | (1,479) | (526) | (353) | (181) | 418 |
| Derivatives qualifying as hedges | 620 | 473 | 285 | 159 | 309 |
| Foreign currency translation and other adjustments | <u>824</u> | <u>780</u> | <u>765</u> | <u>572</u> | <u>384</u> |
| Total accumulated other comprehensive income (loss) | (35) | 727 | 697 | 550 | 1,111 |
| Retained earnings | 3,986 | 3,913 | 3,779 | 3,484 | 3,145 |
| Treasury stock, at cost | <u>(2,700)</u> | <u>(2,624)</u> | <u>(2,600)</u> | <u>(2,498)</u> | <u>(1,733)</u> |
| Total stockholders' equity | <u>12,725</u> | <u>13,478</u> | <u>13,317</u> | <u>12,966</u> | <u>13,308</u> |
| Total liabilities and stockholders' equity | <u><u>\$113,594</u></u> | <u><u>\$114,315</u></u> | <u><u>\$113,758</u></u> | <u><u>\$111,936</u></u> | <u><u>\$111,558</u></u> |

GENWORTH FINANCIAL, INC.
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Consolidated Balance Sheet by Segment
(amounts in millions)

| | March 31, 2008 | | | | |
|---|------------------------------|-----------------|----------------------------|---------------------------------------|------------------|
| | Retirement and Protection | International | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| ASSETS | | | | | |
| Cash and investments | \$56,360 | \$10,749 | \$3,109 | \$ 3,917 | \$ 74,135 |
| Deferred acquisition costs and intangible assets | 8,532 | 1,184 | 96 | 86 | 9,898 |
| Reinsurance recoverable | 16,378 | 94 | 26 | — | 16,498 |
| Other assets | 235 | 314 | 105 | 258 | 912 |
| Separate account assets | 12,151 | — | — | — | 12,151 |
| Total assets | <u>\$93,656</u> | <u>\$12,341</u> | <u>\$3,336</u> | <u>\$ 4,261</u> | <u>\$113,594</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$27,174 | \$ — | \$ — | \$ — | \$ 27,174 |
| Policyholder account balances | 36,727 | 37 | — | — | 36,764 |
| Liability for policy and contract claims | 2,748 | 599 | 661 | 3 | 4,011 |
| Unearned premiums | 537 | 5,031 | 85 | — | 5,653 |
| Non-recourse funding obligations | 3,555 | — | — | (100) | 3,455 |
| Deferred tax and other liabilities | 2,845 | 1,962 | 41 | 2,647 | 7,495 |
| Borrowing and capital securities | — | — | — | 4,166 | 4,166 |
| Separate account liabilities | 12,151 | — | — | — | 12,151 |
| Total liabilities | <u>85,737</u> | <u>7,629</u> | <u>787</u> | <u>6,716</u> | <u>100,869</u> |
| Stockholders' equity: | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 8,627 | 3,884 | 2,575 | (2,326) | 12,760 |
| Allocated accumulated other comprehensive income (loss) | (708) | 828 | (26) | (129) | (35) |
| Total stockholders' equity | <u>7,919</u> | <u>4,712</u> | <u>2,549</u> | <u>(2,455)</u> | <u>12,725</u> |
| Total liabilities and stockholders' equity | <u>\$93,656</u> | <u>\$12,341</u> | <u>\$3,336</u> | <u>\$ 4,261</u> | <u>\$113,594</u> |

⁽¹⁾ Includes inter-segment eliminations.

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Consolidated Balance Sheet by Segment
(amounts in millions)

| | December 31, 2007 | | | | |
|---|------------------------------|-----------------|----------------------------|---------------------------------------|------------------|
| | Retirement and Protection | International | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| ASSETS | | | | | |
| Cash and investments | \$56,710 | \$10,430 | \$3,077 | \$ 4,447 | \$ 74,664 |
| Deferred acquisition costs and intangible assets | 8,212 | 1,155 | 94 | 87 | 9,548 |
| Reinsurance recoverable | 16,389 | 87 | 7 | — | 16,483 |
| Other assets | 251 | 220 | 108 | 243 | 822 |
| Separate account assets | 12,798 | — | — | — | 12,798 |
| Total assets | <u>\$94,360</u> | <u>\$11,892</u> | <u>\$3,286</u> | <u>\$ 4,777</u> | <u>\$114,315</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$26,740 | \$ — | \$ — | \$ — | \$ 26,740 |
| Policyholder account balances | 36,877 | 36 | — | — | 36,913 |
| Liability for policy and contract claims | 2,686 | 537 | 467 | 3 | 3,693 |
| Unearned premiums | 545 | 5,020 | 65 | 1 | 5,631 |
| Non-recourse funding obligations | 3,555 | — | — | (100) | 3,455 |
| Deferred tax and other liabilities | 2,975 | 1,835 | 111 | 2,583 | 7,504 |
| Borrowing and capital securities | — | — | — | 4,103 | 4,103 |
| Separate account liabilities | 12,798 | — | — | — | 12,798 |
| Total liabilities | <u>86,176</u> | <u>7,428</u> | <u>643</u> | <u>6,590</u> | <u>100,837</u> |
| Stockholders' equity: | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 8,344 | 3,715 | 2,613 | (1,921) | 12,751 |
| Allocated accumulated other comprehensive income (loss) | (160) | 749 | 30 | 108 | 727 |
| Total stockholders' equity | <u>8,184</u> | <u>4,464</u> | <u>2,643</u> | <u>(1,813)</u> | <u>13,478</u> |
| Total liabilities and stockholders' equity | <u>\$94,360</u> | <u>\$11,892</u> | <u>\$3,286</u> | <u>\$ 4,777</u> | <u>\$114,315</u> |

⁽¹⁾ Includes inter-segment eliminations.

GENWORTH FINANCIAL, INC.
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Deferred Acquisition Costs Rollforward
(amounts in millions)

| <u>Deferred Acquisition Costs Rollforward</u> | <u>Retirement and Protection</u> | <u>International</u> | <u>U.S. Mortgage Insurance</u> | <u>Corporate and Other</u> | <u>Total</u> |
|--|--------------------------------------|----------------------|------------------------------------|--------------------------------|----------------|
| Unamortized balance as of December 31, 2007 | \$5,875 | \$ 992 | \$ 66 | \$— | \$6,933 |
| Costs deferred | 234 | 99 | 10 | — | 343 |
| Amortization, net of interest accretion ⁽¹⁾ | (69) | (119) | (9) | — | (197) |
| Impact of foreign currency translation | — | 42 | — | — | 42 |
| Unamortized balance as of March 31, 2008 | 6,040 | 1,014 | 67 | — | 7,121 |
| Effect of accumulated net unrealized investment gains (losses) | 209 | — | — | — | 209 |
| Balance as of March 31, 2008 | <u>\$6,249</u> | <u>\$1,014</u> | <u>\$ 67</u> | <u>\$—</u> | <u>\$7,330</u> |

⁽¹⁾ Amortization, net of interest accretion, includes \$(27) million of amortization related to net investment gains (losses) for our policyholder account balances.

Quarterly Results by Segment

GENWORTH FINANCIAL, INC.
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Net Operating Income by Segment
(amounts in millions)

| Three Months Ended March 31, 2008 | Retirement and Protection | | | | | | International | | | | | | Corporate and Other ⁽²⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|--------|-----------------------------|--------------------------------|--------------------------|------------------------------|--------|-------------------------|------------------------------------|---------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance - Canada | Mortgage Insurance - Australia | Other Mortgage Insurance | Payment Protection Insurance | Total | U.S. Mortgage Insurance | | |
| REVENUES: | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 167 | \$ — | \$ 242 | \$ 511 | \$ 920 | \$ 133 | \$ 86 | \$ 28 | \$ 362 | \$ 609 | \$ 183 | \$ 5 | \$1,717 |
| Net investment income | 1 | 302 | 135 | 153 | 216 | 807 | 48 | 35 | 9 | 46 | 138 | 37 | 20 | 1,002 |
| Net investment gains (losses) | — | (93) | (59) | (26) | (32) | (210) | (6) | (1) | — | — | (7) | 1 | (10) | (226) |
| Insurance and investment product fees and other | 86 | 54 | — | 93 | 6 | 239 | — | — | 1 | 10 | 11 | 8 | 2 | 260 |
| Total revenues | 87 | 430 | 76 | 462 | 701 | 1,756 | 175 | 120 | 38 | 418 | 751 | 229 | 17 | 2,753 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 252 | — | 205 | 522 | 979 | 35 | 35 | 21 | 72 | 163 | 259 | — | 1,401 |
| Interest credited | — | 128 | 115 | 61 | 41 | 345 | — | — | — | — | — | — | — | 345 |
| Acquisition and operating expenses, net of deferrals | 67 | 38 | 2 | 37 | 83 | 227 | 22 | 19 | 17 | 200 | 258 | 37 | 6 | 528 |
| Amortization of deferred acquisition costs and intangibles | 1 | 23 | 1 | 35 | 29 | 89 | 8 | 7 | 1 | 87 | 103 | 9 | 2 | 203 |
| Interest expense | — | 1 | — | 46 | — | 47 | 1 | — | — | 6 | 7 | — | 58 | 112 |
| Total benefits and expenses | 68 | 442 | 118 | 384 | 675 | 1,687 | 66 | 61 | 39 | 365 | 531 | 305 | 66 | 2,589 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 19 | (12) | (42) | 78 | 26 | 69 | 109 | 59 | (1) | 53 | 220 | (76) | (49) | 164 |
| Provision (benefit) for income taxes | 7 | (6) | (14) | 29 | 9 | 25 | 38 | 12 | (1) | 15 | 64 | (41) | — | 48 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 12 | (6) | (28) | 49 | 17 | 44 | 71 | 47 | — | 38 | 156 | (35) | (49) | 116 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 42 | 39 | 16 | 21 | 118 | 4 | — | — | — | 4 | (1) | 7 | 128 |
| NET OPERATING INCOME (LOSS) | \$ 12 | \$ 36 | \$ 11 | \$ 65 | \$ 38 | \$ 162 | \$ 75 | \$ 47 | \$ — | \$ 38 | \$ 160 | \$ (36) | \$ (42) | \$ 244 |
| <i>Effective tax rate (operating income)⁽¹⁾ . . .</i> | 36.8% | 31.4% | 34.0% | 36.9% | 34.9% | 35.1% | 35.0% | 20.9% | 154.3% | 28.2% | 29.5% | 53.9% | | 32.3% |

⁽¹⁾ The operating income effective tax rate for all pages in this financial supplement are calculated using whole dollars. As a result, the percentages shown may differ from an operating income effective tax rate calculated using the rounded numbers in this financial supplement.

⁽²⁾ Includes inter-segment eliminations.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income by Segment
(amounts in millions)

| Three Months Ended March 31, 2007 | Retirement and Protection | | | | | | International | | | | | | Corporate and Other ⁽¹⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|--------|-----------------------------|--------------------------------|--------------------------|------------------------------|--------|-------------------------|------------------------------------|---------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance - Canada | Mortgage Insurance - Australia | Other Mortgage Insurance | Payment Protection Insurance | Total | U.S. Mortgage Insurance | | |
| REVENUES: | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 154 | \$ — | \$ 235 | \$ 485 | \$ 874 | \$ 83 | \$ 68 | \$ 22 | \$ 320 | \$ 493 | \$ 137 | \$ 7 | \$1,511 |
| Net investment income | 1 | 324 | 166 | 157 | 196 | 844 | 29 | 22 | 5 | 32 | 88 | 37 | 15 | 984 |
| Net investment gains (losses) | — | (9) | (5) | — | (5) | (19) | — | — | — | — | — | — | — | (19) |
| Insurance and investment product fees and other | 75 | 44 | — | 93 | 7 | 219 | — | 1 | — | 5 | 6 | 7 | 2 | 234 |
| Total revenues | 76 | 513 | 161 | 485 | 683 | 1,918 | 112 | 91 | 27 | 357 | 587 | 181 | 24 | 2,710 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 232 | — | 196 | 480 | 908 | 13 | 31 | 5 | 58 | 107 | 52 | — | 1,067 |
| Interest credited | — | 145 | 141 | 60 | 39 | 385 | — | — | — | — | — | — | — | 385 |
| Acquisition and operating expenses, net of deferrals | 60 | 34 | 3 | 31 | 84 | 212 | 13 | 12 | 18 | 181 | 224 | 32 | 21 | 489 |
| Amortization of deferred acquisition costs and intangibles | — | 45 | — | 32 | 27 | 104 | 4 | 5 | 1 | 77 | 87 | 8 | 14 | 213 |
| Interest expense | — | 1 | — | 42 | — | 43 | 1 | — | — | 3 | 4 | — | 60 | 107 |
| Total benefits and expenses | 60 | 457 | 144 | 361 | 630 | 1,652 | 31 | 48 | 24 | 319 | 422 | 92 | 95 | 2,261 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 16 | 56 | 17 | 124 | 53 | 266 | 81 | 43 | 3 | 38 | 165 | 89 | (71) | 449 |
| Provision (benefit) for income taxes | 6 | 16 | 6 | 46 | 19 | 93 | 26 | 7 | — | 9 | 42 | 24 | (24) | 135 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 10 | 40 | 11 | 78 | 34 | 173 | 55 | 36 | 3 | 29 | 123 | 65 | (47) | 314 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 6 | 3 | — | 3 | 12 | — | — | — | — | — | — | — | 12 |
| Expenses related to reorganization, net of taxes | — | — | — | — | — | — | — | — | — | — | — | — | 14 | 14 |
| NET OPERATING INCOME (LOSS) | \$ 10 | \$ 46 | \$ 14 | \$ 78 | \$ 37 | \$ 185 | \$ 55 | \$ 36 | \$ 3 | \$ 29 | \$ 123 | \$ 65 | \$ (33) | \$ 340 |
| <i>Effective tax rate (operating income)</i> | 36.4% | 29.6% | 35.5% | 37.1% | 35.9% | 35.0% | 32.6% | 15.5% | -1.6% | 22.8% | 25.3% | 27.1% | 33.7% | 30.4% |

⁽¹⁾ Includes inter-segment eliminations.

Retirement and Protection

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income—Retirement and Protection
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 920 | \$ 872 | \$ 861 | \$ 887 | \$ 874 | \$3,494 |
| Net investment income | 807 | 856 | 893 | 860 | 844 | 3,453 |
| Net investment gains (losses) | (210) | (214) | (38) | (45) | (19) | (316) |
| Insurance and investment product fees and other | 239 | 249 | 233 | 227 | 219 | 928 |
| Total revenues | <u>1,756</u> | <u>1,763</u> | <u>1,949</u> | <u>1,929</u> | <u>1,918</u> | <u>7,559</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 979 | 929 | 919 | 917 | 908 | 3,673 |
| Interest credited | 345 | 385 | 391 | 391 | 385 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 227 | 233 | 220 | 222 | 212 | 887 |
| Amortization of deferred acquisition costs and intangibles | 89 | 105 | 96 | 112 | 104 | 417 |
| Interest expense | 47 | 58 | 59 | 51 | 43 | 211 |
| Total benefits and expenses | <u>1,687</u> | <u>1,710</u> | <u>1,685</u> | <u>1,693</u> | <u>1,652</u> | <u>6,740</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 69 | 53 | 264 | 236 | 266 | 819 |
| Provision for income taxes | 25 | 14 | 64 | 83 | 93 | 254 |
| INCOME FROM CONTINUING OPERATIONS | 44 | 39 | 200 | 153 | 173 | 565 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 118 | 135 | 23 | 27 | 12 | 197 |
| NET OPERATING INCOME | <u>\$ 162</u> | <u>\$ 174</u> | <u>\$ 223</u> | <u>\$ 180</u> | <u>\$ 185</u> | <u>\$ 762</u> |
| <i>Effective tax rate (operating income)</i> | 35.1% | 32.9% | 25.7% | 35.0% | 35.0% | 32.0% |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income, Sales and Assets Under Management—Wealth Management
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 1 | 2 | 2 | 1 | 1 | 6 |
| Net investment gains (losses) | — | — | — | — | — | — |
| Insurance and investment product fees and other | 86 | 88 | 86 | 81 | 75 | 330 |
| Total revenues | <u>87</u> | <u>90</u> | <u>88</u> | <u>82</u> | <u>76</u> | <u>336</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | — | — | — |
| Interest credited | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 67 | 70 | 69 | 65 | 60 | 264 |
| Amortization of deferred acquisition costs and intangibles | 1 | 1 | 1 | — | — | 2 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>68</u> | <u>71</u> | <u>70</u> | <u>65</u> | <u>60</u> | <u>266</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 19 | 19 | 18 | 17 | 16 | 70 |
| Provision for income taxes | 7 | 7 | 7 | 6 | 6 | 26 |
| INCOME FROM CONTINUING OPERATIONS | 12 | 12 | 11 | 11 | 10 | 44 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | — | — | — | — | — |
| NET OPERATING INCOME | <u>\$ 12</u> | <u>\$ 12</u> | <u>\$ 11</u> | <u>\$ 11</u> | <u>\$ 10</u> | <u>\$ 44</u> |
| <i>Effective tax rate (operating income)</i> | 36.8% | 37.5% | 36.6% | 36.6% | 36.4% | 36.8% |
| SALES: | | | | | | |
| Sales by Distribution Channel: | | | | | | |
| Independent Producers | \$ 1,105 | \$ 1,217 | \$ 1,382 | \$ 1,427 | \$ 1,400 | \$ 5,426 |
| Dedicated Sales Specialists | 175 | 257 | 283 | 332 | 312 | 1,184 |
| Total Sales | <u>\$ 1,280</u> | <u>\$ 1,474</u> | <u>\$ 1,665</u> | <u>\$ 1,759</u> | <u>\$ 1,712</u> | <u>\$ 6,610</u> |
| ASSETS UNDER MANAGEMENT: | | | | | | |
| Beginning of period | \$21,584 | \$21,662 | \$20,683 | \$18,806 | \$17,293 | \$17,293 |
| Gross flows | 1,280 | 1,474 | 1,665 | 1,759 | 1,712 | 6,610 |
| Redemptions | (1,080) | (797) | (567) | (494) | (431) | (2,289) |
| Net flows | 200 | 677 | 1,098 | 1,265 | 1,281 | 4,321 |
| Market performance | (1,323) | (755) | (119) | 612 | 232 | (30) |
| End of period | <u>\$20,461</u> | <u>\$21,584</u> | <u>\$21,662</u> | <u>\$20,683</u> | <u>\$18,806</u> | <u>\$21,584</u> |

Wealth Management results represent AssetMark Investment Services, Inc., Genworth Financial Asset Management, Inc., Genworth Financial Advisers Corporation, Genworth Financial Trust Company and Capital Brokerage Corporation.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income—Retirement Income
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|---|--------------------------|--------------|--------------|--------------|--------------|---------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 167 | \$ 135 | \$ 118 | \$ 151 | \$ 154 | \$ 558 |
| Net investment income | 302 | 304 | 323 | 315 | 324 | 1,266 |
| Net investment gains (losses) | (93) | (55) | (24) | (22) | (9) | (110) |
| Insurance and investment product fees and other | 54 | 55 | 53 | 46 | 44 | 198 |
| Total revenues | <u>430</u> | <u>439</u> | <u>470</u> | <u>490</u> | <u>513</u> | <u>1,912</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 252 | 218 | 198 | 221 | 232 | 869 |
| Interest credited | 128 | 130 | 134 | 142 | 145 | 551 |
| Acquisition and operating expenses, net of deferrals | 38 | 37 | 32 | 37 | 34 | 140 |
| Amortization of deferred acquisition costs and intangibles | 23 | 44 | 44 | 41 | 45 | 174 |
| Interest expense | 1 | 1 | 2 | 1 | 1 | 5 |
| Total benefits and expenses | <u>442</u> | <u>430</u> | <u>410</u> | <u>442</u> | <u>457</u> | <u>1,739</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (12) | 9 | 60 | 48 | 56 | 173 |
| Provision (benefit) for income taxes | (6) | (2) | (8) | 16 | 16 | 22 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (6) | 11 | 68 | 32 | 40 | 151 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 42 | 30 | 14 | 11 | 6 | 61 |
| NET OPERATING INCOME | <u>\$ 36</u> | <u>\$ 41</u> | <u>\$ 82</u> | <u>\$ 43</u> | <u>\$ 46</u> | <u>\$ 212</u> |
| <i>Effective tax rate (operating income)</i> | <i>31.4%</i> | <i>26.4%</i> | <i>-0.2%</i> | <i>33.4%</i> | <i>29.6%</i> | <i>20.8%</i> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Retirement Income—Fee-Based
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 3 | 3 | 3 | 5 | 4 | 15 |
| Net investment gains (losses) | (35) | (9) | (9) | 1 | — | (17) |
| Insurance and investment product fees and other | 51 | 51 | 48 | 41 | 38 | 178 |
| Total revenues | <u>19</u> | <u>45</u> | <u>42</u> | <u>47</u> | <u>42</u> | <u>176</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 5 | 4 | 4 | (1) | 4 | 11 |
| Interest credited | 4 | 4 | 3 | 4 | 4 | 15 |
| Acquisition and operating expenses, net of deferrals | 13 | 13 | 10 | 12 | 10 | 45 |
| Amortization of deferred acquisition costs and intangibles | 4 | 14 | 10 | 7 | 7 | 38 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>26</u> | <u>35</u> | <u>27</u> | <u>22</u> | <u>25</u> | <u>109</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (7) | 10 | 15 | 25 | 17 | 67 |
| Provision (benefit) for income taxes | (4) | (1) | (19) | 7 | 2 | (11) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (3) | 11 | 34 | 18 | 15 | 78 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 13 | 6 | 6 | (1) | — | 11 |
| NET OPERATING INCOME | <u>\$ 10</u> | <u>\$ 17</u> | <u>\$ 40</u> | <u>\$ 17</u> | <u>\$ 15</u> | <u>\$ 89</u> |
| <i>Effective tax rate (operating income)</i> | 21.9% | 12.1% | -65.7% | 28.7% | 10.9% | -5.5% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Income Distribution Series ⁽¹⁾ | \$ 586 | \$ 606 | \$ 528 | \$ 472 | \$ 409 | \$2,015 |
| Traditional Variable Annuities | 113 | 151 | 136 | 153 | 134 | 574 |
| Variable Life | 1 | 3 | 1 | 3 | 1 | 8 |
| Total Sales | <u>\$ 700</u> | <u>\$ 760</u> | <u>\$ 665</u> | <u>\$ 628</u> | <u>\$ 544</u> | <u>\$2,597</u> |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 660 | \$ 716 | \$ 609 | \$ 592 | \$ 513 | \$2,430 |
| Independent Producers | 12 | 10 | 20 | 13 | 12 | 55 |
| Dedicated Sales Specialists | 28 | 34 | 36 | 23 | 19 | 112 |
| Total Sales | <u>\$ 700</u> | <u>\$ 760</u> | <u>\$ 665</u> | <u>\$ 628</u> | <u>\$ 544</u> | <u>\$2,597</u> |

⁽¹⁾ The Income Distribution Series products are comprised of our retirement income deferred and immediate variable annuity products, including those variable annuity products with rider options that provide similar income features. These products do not include fixed single premium immediate or deferred annuities, which may also serve income distribution needs.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Assets Under Management—Retirement Income—Fee-Based
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| Assets Under Management | | | | | | |
| Income Distribution Series⁽¹⁾ | | | | | | |
| Account value, net of reinsurance, beginning of period | \$4,535 | \$3,978 | \$3,361 | \$2,813 | \$2,402 | \$2,402 |
| Deposits | 595 | 625 | 543 | 482 | 421 | 2,071 |
| Surrenders, benefits and product charges | (105) | (98) | (78) | (66) | (60) | (302) |
| Net flows | 490 | 527 | 465 | 416 | 361 | 1,769 |
| Interest credited and investment performance | (148) | 30 | 152 | 132 | 50 | 364 |
| Account value, net of reinsurance, end of period | 4,877 | 4,535 | 3,978 | 3,361 | 2,813 | 4,535 |
| Traditional Variable Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | 2,345 | 2,262 | 2,098 | 1,905 | 1,780 | 1,780 |
| Deposits | 108 | 148 | 133 | 149 | 130 | 560 |
| Surrenders, benefits and product charges | (59) | (50) | (48) | (56) | (41) | (195) |
| Net flows | 49 | 98 | 85 | 93 | 89 | 365 |
| Interest credited and investment performance | (153) | (15) | 79 | 100 | 36 | 200 |
| Account value, net of reinsurance, end of period | 2,241 | 2,345 | 2,262 | 2,098 | 1,905 | 2,345 |
| Variable Life Insurance | | | | | | |
| Account value, beginning of the period | 403 | 414 | 408 | 396 | 391 | 391 |
| Deposits | 5 | 6 | 6 | 7 | 5 | 24 |
| Surrenders, benefits and product charges | (10) | (13) | (15) | (14) | (12) | (54) |
| Net flows | (5) | (7) | (9) | (7) | (7) | (30) |
| Interest credited and investment performance | (27) | (4) | 15 | 19 | 12 | 42 |
| Account value, end of period | 371 | 403 | 414 | 408 | 396 | 403 |
| Total Retirement Income—Fee-Based | <u>\$7,489</u> | <u>\$7,283</u> | <u>\$6,654</u> | <u>\$5,867</u> | <u>\$5,114</u> | <u>\$7,283</u> |

⁽¹⁾ The Income Distribution Series products are comprised of our retirement income deferred and immediate variable annuity products, including those variable annuity products with rider options that provide similar income features. These products do not include fixed single premium immediate or deferred annuities, which may also serve income distribution needs.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Retirement Income—Spread-Based
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 167 | \$ 135 | \$ 118 | \$ 151 | \$ 154 | \$ 558 |
| Net investment income | 299 | 301 | 320 | 310 | 320 | 1,251 |
| Net investment gains (losses) | (58) | (46) | (15) | (23) | (9) | (93) |
| Insurance and investment product fees and other | 3 | 4 | 5 | 5 | 6 | 20 |
| Total revenues | <u>411</u> | <u>394</u> | <u>428</u> | <u>443</u> | <u>471</u> | <u>1,736</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 247 | 214 | 194 | 222 | 228 | 858 |
| Interest credited | 124 | 126 | 131 | 138 | 141 | 536 |
| Acquisition and operating expenses, net of deferrals | 25 | 24 | 22 | 25 | 24 | 95 |
| Amortization of deferred acquisition costs and intangibles | 19 | 30 | 34 | 34 | 38 | 136 |
| Interest expense | 1 | 1 | 2 | 1 | 1 | 5 |
| Total benefits and expenses | <u>416</u> | <u>395</u> | <u>383</u> | <u>420</u> | <u>432</u> | <u>1,630</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (5) | (1) | 45 | 23 | 39 | 106 |
| Provision (benefit) for income taxes | (2) | (1) | 11 | 9 | 14 | 33 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (3) | — | 34 | 14 | 25 | 73 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 29 | 24 | 8 | 12 | 6 | 50 |
| NET OPERATING INCOME | <u>\$ 26</u> | <u>\$ 24</u> | <u>\$ 42</u> | <u>\$ 26</u> | <u>\$ 31</u> | <u>\$ 123</u> |
| <i>Effective tax rate (operating income)</i> | 34.7% | 34.3% | 26.9% | 36.1% | 36.2% | 32.9% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Structured Settlements | \$ 3 | \$ 12 | \$ 5 | \$ 30 | \$ 47 | \$ 94 |
| Single Premium Immediate Annuities | 240 | 189 | 208 | 218 | 200 | 815 |
| Fixed Annuities | 408 | 185 | 145 | 106 | 167 | 603 |
| Total Sales | <u>\$ 651</u> | <u>\$ 386</u> | <u>\$ 358</u> | <u>\$ 354</u> | <u>\$ 414</u> | <u>\$1,512</u> |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 541 | \$ 299 | \$ 250 | \$ 239 | \$ 275 | \$1,063 |
| Independent Producers | 103 | 82 | 99 | 109 | 131 | 421 |
| Dedicated Sales Specialists | 7 | 5 | 9 | 6 | 8 | 28 |
| Total Sales | <u>\$ 651</u> | <u>\$ 386</u> | <u>\$ 358</u> | <u>\$ 354</u> | <u>\$ 414</u> | <u>\$1,512</u> |
| PREMIUMS BY PRODUCT: | | | | | | |
| Single Premium Immediate Annuities | \$ 165 | \$ 124 | \$ 114 | \$ 124 | \$ 111 | \$ 473 |
| Structured Settlements | 2 | 11 | 4 | 27 | 43 | 85 |
| Total Premiums | <u>\$ 167</u> | <u>\$ 135</u> | <u>\$ 118</u> | <u>\$ 151</u> | <u>\$ 154</u> | <u>\$ 558</u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Assets Under Management—Retirement Income—Spread-Based
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| Fixed Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | \$12,073 | \$12,368 | \$12,886 | \$13,522 | \$13,972 | \$13,972 |
| Deposits | 436 | 215 | 184 | 144 | 207 | 750 |
| Surrenders, benefits and product charges | (474) | (618) | (815) | (899) | (781) | (3,113) |
| Net flows | (38) | (403) | (631) | (755) | (574) | (2,363) |
| Interest credited | 106 | 108 | 113 | 119 | 124 | 464 |
| Account value, net of reinsurance, end of period | <u>12,141</u> | <u>12,073</u> | <u>12,368</u> | <u>12,886</u> | <u>13,522</u> | <u>12,073</u> |
| Single Premium Immediate Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | 6,668 | 6,458 | 6,367 | 6,261 | 6,174 | 6,174 |
| Premiums and deposits | 291 | 226 | 247 | 261 | 237 | 971 |
| Surrenders, benefits and product charges | (267) | (102) | (241) | (240) | (234) | (817) |
| Net flows | 24 | 124 | 6 | 21 | 3 | 154 |
| Interest credited | 89 | 86 | 85 | 85 | 84 | 340 |
| Account value, net of reinsurance, end of period | <u>6,781</u> | <u>6,668</u> | <u>6,458</u> | <u>6,367</u> | <u>6,261</u> | <u>6,668</u> |
| Structured Settlements | | | | | | |
| Account value, net of reinsurance, beginning of period | 1,103 | 1,092 | 1,088 | 1,058 | 1,011 | 1,011 |
| Premiums and deposits | 2 | 12 | 5 | 30 | 47 | 94 |
| Surrenders, benefits and product charges | (14) | (15) | (15) | (15) | (14) | (59) |
| Net flows | (12) | (3) | (10) | 15 | 33 | 35 |
| Interest credited | 14 | 14 | 14 | 15 | 14 | 57 |
| Account value, net of reinsurance, end of period | <u>1,105</u> | <u>1,103</u> | <u>1,092</u> | <u>1,088</u> | <u>1,058</u> | <u>1,103</u> |
| Total Retirement Income—Spread-Based, net of reinsurance | <u><u>\$20,027</u></u> | <u><u>\$19,844</u></u> | <u><u>\$19,918</u></u> | <u><u>\$20,341</u></u> | <u><u>\$20,841</u></u> | <u><u>\$19,844</u></u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Institutional
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|---|--------------------------|----------------------|----------------------|------------------------|----------------------|------------------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 135 | 167 | 175 | 167 | 166 | 675 |
| Net investment gains (losses) | (59) | (128) | (20) | (6) | (5) | (159) |
| Insurance and investment product fees and other | — | — | — | — | — | — |
| Total revenues | <u>76</u> | <u>39</u> | <u>155</u> | <u>161</u> | <u>161</u> | <u>516</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | — | — | — |
| Interest credited | 115 | 149 | 157 | 149 | 141 | 596 |
| Acquisition and operating expenses, net of deferrals | 2 | 2 | 3 | 2 | 3 | 10 |
| Amortization of deferred acquisition costs and intangibles | 1 | 1 | — | 1 | — | 2 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>118</u> | <u>152</u> | <u>160</u> | <u>152</u> | <u>144</u> | <u>608</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (42) | (113) | (5) | 9 | 17 | (92) |
| Provision (benefit) for income taxes | <u>(14)</u> | <u>(40)</u> | <u>(2)</u> | <u>3</u> | <u>6</u> | <u>(33)</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (28) | (73) | (3) | 6 | 11 | (59) |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | <u>39</u> | <u>82</u> | <u>13</u> | <u>4</u> | <u>3</u> | <u>102</u> |
| NET OPERATING INCOME | <u>\$ 11</u> | <u>\$ 9</u> | <u>\$ 10</u> | <u>\$ 10</u> | <u>\$ 14</u> | <u>\$ 43</u> |
| <i>Effective tax rate (operating income)</i> | <i>34.0%</i> | <i>31.3%</i> | <i>34.7%</i> | <i>35.1%</i> | <i>35.5%</i> | <i>34.3%</i> |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Guaranteed Investment Contracts (GICs) | \$ 44 | \$ 32 | \$ 24 | \$ 42 | \$ 22 | \$ 120 |
| Funding Agreements Backing Notes | 107 | 520 | 200 | 650 | 600 | 1,970 |
| Funding Agreements | — | — | — | 315 | — | 315 |
| Total Sales | <u>\$ 151</u> | <u>\$ 552</u> | <u>\$ 224</u> | <u>\$ 1,007</u> | <u>\$ 622</u> | <u>\$ 2,405</u> |

Institutional products are sold through specialized brokers and investment brokers, as well as directly to the contractholder.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Assets Under Management—Institutional
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|--|--------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| GICs, Funding Agreements and Funding Agreements Backing Notes | | | | | | |
| Account value, net of reinsurance, beginning of period | \$10,982 | \$11,292 | \$11,515 | \$10,724 | \$10,483 | \$10,483 |
| Deposits ⁽¹⁾ | 251 | 762 | 323 | 1,107 | 722 | 2,914 |
| Surrenders and benefits ⁽¹⁾ | (727) | (1,226) | (710) | (460) | (629) | (3,025) |
| Net flows | (476) | (464) | (387) | 647 | 93 | (111) |
| Interest credited | 117 | 147 | 154 | 147 | 141 | 589 |
| Foreign currency translation | 32 | 7 | 10 | (3) | 7 | 21 |
| Account value, end of period | <u>\$10,655</u> | <u>\$10,982</u> | <u>\$11,292</u> | <u>\$11,515</u> | <u>\$10,724</u> | <u>\$10,982</u> |
| By Contract Type: | | | | | | |
| Guaranteed Investment Contracts | \$ 1,449 | \$ 1,602 | \$ 1,790 | \$ 1,921 | \$ 2,073 | |
| Funding Agreements Backing Notes | 6,909 | 6,721 | 6,591 | 6,578 | 5,953 | |
| Funding Agreements | 2,297 | 2,659 | 2,911 | 3,016 | 2,698 | |
| | <u>\$10,655</u> | <u>\$10,982</u> | <u>\$11,292</u> | <u>\$11,515</u> | <u>\$10,724</u> | |
| Funding Agreements By Liquidity Provisions: | | | | | | |
| 90 day | \$ 180 | \$ 170 | \$ 270 | \$ 375 | \$ 425 | |
| 180 day | 345 | 500 | 500 | 500 | 450 | |
| No put | 925 | 1,135 | 1,285 | 1,285 | 1,235 | |
| Rolling maturity ⁽²⁾ | 840 | 840 | 840 | 840 | 575 | |
| Accrued interest | 7 | 14 | 16 | 16 | 13 | |
| Total funding agreements | <u>\$ 2,297</u> | <u>\$ 2,659</u> | <u>\$ 2,911</u> | <u>\$ 3,016</u> | <u>\$ 2,698</u> | |

⁽¹⁾ “Surrenders and benefits” include contracts that have matured but are redeposited with us and reflected as deposits. For the three months ended March 31, 2008 and 2007, surrenders and deposits that were redeposited and are now reflected under “Deposits” amounted to \$100 million for each period.

⁽²⁾ Includes products having a 12 and 13 month rolling maturity.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Life Insurance
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|--------------|---------------|--------------|--------------|--------------|---------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 242 | \$ 231 | \$ 236 | \$ 238 | \$ 235 | \$ 940 |
| Net investment income | 153 | 171 | 183 | 164 | 157 | 675 |
| Net investment gains (losses) | (26) | (29) | 4 | (7) | — | (32) |
| Insurance and investment product fees and other | 93 | 100 | 88 | 95 | 93 | 376 |
| Total revenues | <u>462</u> | <u>473</u> | <u>511</u> | <u>490</u> | <u>485</u> | <u>1,959</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 205 | 202 | 204 | 202 | 196 | 804 |
| Interest credited | 61 | 61 | 60 | 62 | 60 | 243 |
| Acquisition and operating expenses, net of deferrals | 37 | 35 | 32 | 31 | 31 | 129 |
| Amortization of deferred acquisition costs and intangibles | 35 | 35 | 27 | 36 | 32 | 130 |
| Interest expense | 46 | 56 | 57 | 50 | 42 | 205 |
| Total benefits and expenses | <u>384</u> | <u>389</u> | <u>380</u> | <u>381</u> | <u>361</u> | <u>1,511</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 78 | 84 | 131 | 109 | 124 | 448 |
| Provision for income taxes | 29 | 29 | 47 | 39 | 46 | 161 |
| INCOME FROM CONTINUING OPERATIONS | 49 | 55 | 84 | 70 | 78 | 287 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 16 | 21 | (3) | 5 | — | 23 |
| NET OPERATING INCOME | <u>\$ 65</u> | <u>\$ 76</u> | <u>\$ 81</u> | <u>\$ 75</u> | <u>\$ 78</u> | <u>\$ 310</u> |
| <i>Effective tax rate (operating income)</i> | 36.9% | 33.7% | 36.1% | 35.3% | 37.1% | 35.6% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Term Life | \$ 23 | \$ 26 | \$ 28 | \$ 29 | \$ 29 | \$ 112 |
| Universal Life: | | | | | | |
| Annualized first-year deposits | 13 | 14 | 15 | 15 | 11 | 55 |
| Excess deposits | 43 | 64 | 53 | 41 | 48 | 206 |
| Total Universal Life | <u>56</u> | <u>78</u> | <u>68</u> | <u>56</u> | <u>59</u> | <u>261</u> |
| Total Sales | <u>\$ 79</u> | <u>\$ 104</u> | <u>\$ 96</u> | <u>\$ 85</u> | <u>\$ 88</u> | <u>\$ 373</u> |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 1 | \$ 2 | \$ 1 | \$ 2 | \$ 1 | \$ 6 |
| Independent Producers | 78 | 102 | 95 | 83 | 87 | 367 |
| Total Sales | <u>\$ 79</u> | <u>\$ 104</u> | <u>\$ 96</u> | <u>\$ 85</u> | <u>\$ 88</u> | <u>\$ 373</u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Life Insurance In-force
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | |
|---|-------------|-------------|-----------|-----------|-----------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> |
| Term life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$476,503 | \$464,411 | \$457,001 | \$449,654 | \$439,380 |
| Life insurance in-force before reinsurance | \$619,086 | \$618,379 | \$614,248 | \$610,071 | \$602,725 |
| Universal and whole life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$ 42,590 | \$ 42,181 | \$ 41,638 | \$ 41,303 | \$ 40,912 |
| Life insurance in-force before reinsurance | \$ 51,534 | \$ 51,175 | \$ 50,737 | \$ 50,290 | \$ 49,834 |
| Total life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$519,093 | \$506,592 | \$498,639 | \$490,957 | \$480,292 |
| Life insurance in-force before reinsurance | \$670,620 | \$669,554 | \$664,985 | \$660,361 | \$652,559 |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Long-Term Care
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|--------------|--------------|--------------|--------------|--------------|---------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 511 | \$ 506 | \$ 507 | \$ 498 | \$ 485 | \$1,996 |
| Net investment income | 216 | 212 | 210 | 213 | 196 | 831 |
| Net investment gains (losses) | (32) | (2) | 2 | (10) | (5) | (15) |
| Insurance and investment product fees and other | 6 | 6 | 6 | 5 | 7 | 24 |
| Total revenues | <u>701</u> | <u>722</u> | <u>725</u> | <u>706</u> | <u>683</u> | <u>2,836</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 522 | 509 | 517 | 494 | 480 | 2,000 |
| Interest credited | 41 | 45 | 40 | 38 | 39 | 162 |
| Acquisition and operating expenses, net of deferrals | 83 | 89 | 84 | 87 | 84 | 344 |
| Amortization of deferred acquisition costs and intangibles | 29 | 24 | 24 | 34 | 27 | 109 |
| Interest expense | — | 1 | — | — | — | 1 |
| Total benefits and expenses | <u>675</u> | <u>668</u> | <u>665</u> | <u>653</u> | <u>630</u> | <u>2,616</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 26 | 54 | 60 | 53 | 53 | 220 |
| Provision for income taxes | 9 | 20 | 20 | 19 | 19 | 78 |
| INCOME FROM CONTINUING OPERATIONS | 17 | 34 | 40 | 34 | 34 | 142 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 21 | 2 | (1) | 7 | 3 | 11 |
| NET OPERATING INCOME | <u>\$ 38</u> | <u>\$ 36</u> | <u>\$ 39</u> | <u>\$ 41</u> | <u>\$ 37</u> | <u>\$ 153</u> |
| <i>Effective tax rate (operating income)</i> | 34.9% | 36.5% | 33.3% | 35.8% | 35.9% | 35.4% |
| SALES: | | | | | | |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 6 | \$ 7 | \$ 6 | \$ 7 | \$ 7 | \$ 27 |
| Independent Producers | 23 | 25 | 25 | 23 | 24 | 97 |
| Dedicated Sales Specialist | 15 | 13 | 13 | 11 | 10 | 47 |
| Total Individual Long-Term Care | 44 | 45 | 44 | 41 | 41 | 171 |
| Group Long-Term Care | 1 | 1 | — | 1 | — | 2 |
| Medicare Supplement and Other A&H | 10 | 10 | 8 | 7 | 7 | 32 |
| Linked-Benefits | 7 | 10 | 8 | 5 | 4 | 27 |
| Total Sales | <u>\$ 62</u> | <u>\$ 66</u> | <u>\$ 60</u> | <u>\$ 54</u> | <u>\$ 52</u> | <u>\$ 232</u> |
| LOSS RATIOS: | | | | | | |
| Total Long-Term Care | | | | | | |
| Earned Premium | \$ 443 | \$ 442 | \$ 444 | \$ 430 | \$ 419 | \$1,735 |
| Loss Ratio ⁽¹⁾ | 66.9% | 67.5% | 70.0% | 67.8% | 65.4% | 66.6% |
| Gross Benefits Ratio ⁽²⁾ | 105.6% | 105.0% | 106.4% | 103.9% | 101.0% | 102.5% |
| Medicare Supplement and A&H⁽³⁾ | | | | | | |
| Earned Premium | \$ 68 | \$ 66 | \$ 65 | \$ 69 | \$ 67 | \$ 267 |
| Loss Ratio ⁽¹⁾ | 76.2% | 66.2% | 66.8% | 68.4% | 80.7% | 74.5% |

⁽¹⁾ We calculate the loss ratio for our long-term care insurance product by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

⁽²⁾ We calculate the gross benefits ratio by dividing the benefits and other changes in policy reserves by net earned premium.

⁽³⁾ The Medicare Supplement and A&H earned premium and loss ratio does not include the linked-benefits product.

International

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income—International
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|---|--------------------------|---------------|---------------|---------------|---------------|---------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 609 | \$ 623 | \$ 572 | \$ 509 | \$ 493 | \$2,197 |
| Net investment income | 138 | 138 | 131 | 113 | 88 | 470 |
| Net investment gains (losses) | (7) | (2) | — | (5) | — | (7) |
| Insurance and investment product fees and other | 11 | 8 | 8 | 7 | 6 | 29 |
| Total revenues | <u>751</u> | <u>767</u> | <u>711</u> | <u>624</u> | <u>587</u> | <u>2,689</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 163 | 140 | 126 | 112 | 107 | 485 |
| Acquisition and operating expenses, net of deferrals | 258 | 266 | 281 | 229 | 224 | 1,000 |
| Amortization of deferred acquisition costs and intangibles | 103 | 96 | 94 | 86 | 87 | 363 |
| Interest expense | 7 | 8 | 6 | 10 | 4 | 28 |
| Total benefits and expenses | <u>531</u> | <u>510</u> | <u>507</u> | <u>437</u> | <u>422</u> | <u>1,876</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 220 | 257 | 204 | 187 | 165 | 813 |
| Provision for income taxes | 64 | 78 | 65 | 48 | 42 | 233 |
| INCOME FROM CONTINUING OPERATIONS | 156 | 179 | 139 | 139 | 123 | 580 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 4 | 1 | 1 | 3 | — | 5 |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 160</u> | <u>\$ 180</u> | <u>\$ 140</u> | <u>\$ 142</u> | <u>\$ 123</u> | <u>\$ 585</u> |
| <i>Effective tax rate (operating income)</i> | 29.5% | 30.7% | 32.2% | 25.7% | 25.3% | 28.8% |

⁽¹⁾ Net operating income adjusted for foreign exchange for our International segment was \$135 million for the three months ended March 31, 2008.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—International Mortgage Insurance—Canada
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|--|----------------|-------------------------|-----------------|-----------------|----------------|-----------------|
| | <u>Q1</u> | <u>Q4⁽¹⁾</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 133 | \$ 142 | \$ 108 | \$ 94 | \$ 83 | \$ 427 |
| Net investment income ⁽²⁾ | 48 | 49 | 52 | 31 | 29 | 161 |
| Net investment gains (losses) | (6) | — | (2) | — | — | (2) |
| Insurance and investment product fees and other | — | 1 | — | — | — | 1 |
| Total revenues | <u>175</u> | <u>192</u> | <u>158</u> | <u>125</u> | <u>112</u> | <u>587</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 35 | 26 | 20 | 16 | 13 | 75 |
| Acquisition and operating expenses, net of deferrals ⁽²⁾ | 22 | 25 | 31 | 15 | 13 | 84 |
| Amortization of deferred acquisition costs and intangibles | 8 | 6 | 4 | 5 | 4 | 19 |
| Interest expense | 1 | 1 | 1 | — | 1 | 3 |
| Total benefits and expenses | <u>66</u> | <u>58</u> | <u>56</u> | <u>36</u> | <u>31</u> | <u>181</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 109 | 134 | 102 | 89 | 81 | 406 |
| Provision for income taxes | 38 | 46 | 35 | 30 | 26 | 137 |
| INCOME FROM CONTINUING OPERATIONS | 71 | 88 | 67 | 59 | 55 | 269 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 4 | — | 1 | — | — | 1 |
| NET OPERATING INCOME⁽³⁾ | <u>\$ 75</u> | <u>\$ 88</u> | <u>\$ 68</u> | <u>\$ 59</u> | <u>\$ 55</u> | <u>\$ 270</u> |
| <i>Effective tax rate (operating income)</i> | 35.0% | 34.4% | 34.2% | 33.3% | 32.6% | 33.8% |
| SALES: | | | | | | |
| New Insurance Written (NIW): | | | | | | |
| Flow | \$4,900 | \$ 8,100 | \$11,000 | \$ 9,600 | \$6,000 | \$34,700 |
| Bulk | 1,500 | 7,800 | 1,300 | 11,900 | 400 | 21,400 |
| Total International Mortgage Insurance Canada NIW⁽⁴⁾ | <u>\$6,400</u> | <u>\$15,900</u> | <u>\$12,300</u> | <u>\$21,500</u> | <u>\$6,400</u> | <u>\$56,100</u> |

- (1) Included in the results for the fourth quarter of 2007 are adjustments related to the premium recognition curve and loss factor updates. These adjustments favorably impacted net operating income by \$13 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.
- (2) The three months ended September 30, 2007 includes a reclassification of expense of \$16 million from net investment income to acquisition and operating expenses, net of deferrals. The reclassification is associated with exit fee accruals for the guarantee fund the Canadian government requires us to maintain in the event of insolvency. Prior periods were not restated as the adjustment is immaterial to the three months ended September 30, 2007 and all prior periods. The respective expense amount related to the third, second and first quarter of 2007 was \$7 million, \$6 million and \$3 million, respectively.
- (3) Net operating income for our Canada platform adjusted for foreign exchange was \$63 million for the three months ended March 31, 2008.
- (4) New insurance written for our Canada platform adjusted for foreign exchange was \$5,500 million for the three months ended March 31, 2008.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—International Mortgage Insurance—Australia
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|-----------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| | Q1 | Q4 ⁽¹⁾ | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 86 | \$ 71 | \$ 73 | \$ 72 | \$ 68 | \$ 284 |
| Net investment income | 35 | 33 | 30 | 31 | 22 | 116 |
| Net investment gains (losses) | (1) | — | 3 | (2) | — | 1 |
| Insurance and investment product fees and other | — | — | — | — | 1 | 1 |
| Total revenues | 120 | 104 | 106 | 101 | 91 | 402 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 35 | 33 | 36 | 34 | 31 | 134 |
| Acquisition and operating expenses, net of deferrals | 19 | 15 | 14 | 13 | 12 | 54 |
| Amortization of deferred acquisition costs and intangibles | 7 | 4 | 5 | 5 | 5 | 19 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | 61 | 52 | 55 | 52 | 48 | 207 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 59 | 52 | 51 | 49 | 43 | 195 |
| Provision for income taxes | 12 | 12 | 13 | 7 | 7 | 39 |
| INCOME FROM CONTINUING OPERATIONS | 47 | 40 | 38 | 42 | 36 | 156 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | — | (2) | 2 | — | — |
| NET OPERATING INCOME⁽²⁾ | \$ 47 | \$ 40 | \$ 36 | \$ 44 | \$ 36 | \$ 156 |
| <i>Effective tax rate (operating income)</i> | <i>20.9%</i> | <i>23.8%</i> | <i>25.6%</i> | <i>14.9%</i> | <i>15.5%</i> | <i>20.1%</i> |
| SALES: | | | | | | |
| New Insurance Written (NIW): | | | | | | |
| Flow | \$10,400 | \$11,600 | \$11,400 | \$11,600 | \$10,800 | \$45,400 |
| Bulk | 1,000 | 900 | 7,000 | 5,900 | 2,300 | 16,100 |
| Total International Mortgage Insurance Australia NIW⁽³⁾ | \$11,400 | \$12,500 | \$18,400 | \$17,500 | \$13,100 | \$61,500 |

(1) Included in the results for the fourth quarter of 2007 are adjustments related to the premium recognition curve and loss factor updates. These adjustments unfavorably impacted net operating income by \$4 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.

(2) Net operating income for our Australia platform adjusted for foreign exchange was \$40 million for the three months ended March 31, 2008.

(3) New insurance written for our Australia platform adjusted for foreign exchange was \$9,900 million for the three months ended March 31, 2008.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Other International Mortgage Insurance
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|---|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|------------------------|
| | <u>Q1</u> | <u>Q4⁽¹⁾</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 28 | \$ 63 | \$ 27 | \$ 29 | \$ 22 | \$ 141 |
| Net investment income | 9 | 9 | 9 | 7 | 5 | 30 |
| Net investment gains (losses) | — | — | — | (1) | — | (1) |
| Insurance and investment product fees and other | 1 | 1 | 1 | — | — | 2 |
| Total revenues | <u>38</u> | <u>73</u> | <u>37</u> | <u>35</u> | <u>27</u> | <u>172</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 21 | 21 | 10 | 11 | 5 | 47 |
| Acquisition and operating expenses, net of deferrals | 17 | 27 | 18 | 18 | 18 | 81 |
| Amortization of deferred acquisition costs and intangibles | 1 | 2 | 2 | 1 | 1 | 6 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>39</u> | <u>50</u> | <u>30</u> | <u>30</u> | <u>24</u> | <u>134</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (1) | 23 | 7 | 5 | 3 | 38 |
| Provision (benefit) for income taxes | (1) | 7 | 2 | 1 | — | 10 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | — | 16 | 5 | 4 | 3 | 28 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | — | 1 | — | — | 1 |
| NET OPERATING INCOME⁽²⁾ | <u>\$ —</u> | <u>\$ 16</u> | <u>\$ 6</u> | <u>\$ 4</u> | <u>\$ 3</u> | <u>\$ 29</u> |
| <i>Effective tax rate (operating income)</i> | <i>154.3%</i> | <i>30.7%</i> | <i>30.2%</i> | <i>21.2%</i> | <i>-1.6%</i> | <i>27.0%</i> |
| SALES: | | | | | | |
| New Insurance Written (NIW): | | | | | | |
| Flow | \$2,300 | \$3,300 | \$4,700 | \$5,100 | \$4,900 | \$18,000 |
| Bulk | 700 | 900 | 800 | 400 | 3,800 | 5,900 |
| Total Other International NIW⁽³⁾ | <u>\$3,000</u> | <u>\$4,200</u> | <u>\$5,500</u> | <u>\$5,500</u> | <u>\$8,700</u> | <u>\$23,900</u> |

(1) Included in the results for the fourth quarter of 2007 are adjustments related to the premium recognition curve and loss factor updates. These adjustments favorably impacted net operating income by \$14 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.

(2) Net operating loss for our Other International platform adjusted for foreign exchange was less than \$1 million for the three months ended March 31, 2008.

(3) New insurance written for our Other International platform adjusted for foreign exchange was \$2,700 million for the three months ended March 31, 2008.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance
(amounts in millions)

| | 2008 | 2007 | | | | |
|---|------------------|------------------|------------------|------------------|------------------|----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| Net Premiums Written | | | | | | |
| Canada | \$ 130 | \$ 225 | \$ 301 | \$ 262 | \$ 137 | \$ 925 |
| Australia | 97 | 109 | 102 | 108 | 102 | 421 |
| Other International | 18 | 28 | 49 | 58 | 83 | 218 |
| Total International Net Premiums Written | <u>\$ 245</u> | <u>\$ 362</u> | <u>\$ 452</u> | <u>\$ 428</u> | <u>\$ 322</u> | <u>\$1,564</u> |
| Loss Ratio⁽¹⁾ | | | | | | |
| Canada | 26% | 18% | 18% | 17% | 16% | 18% |
| Australia | 41% | 46% | 49% | 47% | 46% | 47% |
| Other International | 71% | 33% | 38% | 37% | 24% | 33% |
| Total International Loss Ratio | 37% | 29% | 32% | 31% | 29% | 30% |
| Expense Ratio⁽²⁾ | | | | | | |
| Canada | 23% | 13% | 12% | 7% | 12% | 11% |
| Australia | 27% | 18% | 18% | 17% | 17% | 17% |
| Other International | 104% | 100% | 38% | 34% | 23% | 40% |
| Total International Expense Ratio | 31% | 22% | 16% | 13% | 16% | 17% |
| Expense Ratio Adjusted for Canada Reclassification⁽³⁾ | | | | | | |
| Canada | | | | 9% | 10% | 11% |
| Total International Expense Ratio | | | | 14% | 15% | 17% |
| Primary Insurance In-force | | | | | | |
| Canada | \$185,000 | \$187,900 | \$172,400 | \$150,000 | \$119,700 | |
| Australia | 234,600 | 221,400 | 224,500 | 205,100 | 185,200 | |
| Other International | 72,400 | 68,500 | 65,000 | 59,800 | 56,000 | |
| Total International Primary Insurance In-force | <u>\$492,000</u> | <u>\$477,800</u> | <u>\$461,900</u> | <u>\$414,900</u> | <u>\$360,900</u> | |
| Primary Risk In-force⁽⁴⁾ | | | | | | |
| Canada | | | | | | |
| Flow | \$ 50,700 | \$ 51,200 | \$ 48,400 | \$ 41,800 | \$ 35,900 | |
| Bulk | 14,100 | 14,600 | 11,900 | 10,700 | 6,000 | |
| Total Canada | 64,800 | 65,800 | 60,300 | 52,500 | 41,900 | |
| Australia | | | | | | |
| Flow | 71,600 | 67,200 | 68,200 | 64,100 | 59,300 | |
| Bulk | 10,500 | 10,300 | 10,400 | 7,700 | 5,500 | |
| Total Australia | 82,100 | 77,500 | 78,600 | 71,800 | 64,800 | |
| Other International | | | | | | |
| Flow | 8,000 | 7,400 | 7,200 | 6,400 | 5,800 | |
| Bulk | 800 | 700 | 700 | 900 | 1,100 | |
| Total Other International | 8,800 | 8,100 | 7,900 | 7,300 | 6,900 | |
| Total International Primary Risk In-force | <u>\$155,700</u> | <u>\$151,400</u> | <u>\$146,800</u> | <u>\$131,600</u> | <u>\$113,600</u> | |

The loss and expense ratios included above are calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) The ratio of incurred losses and loss adjustment expense to net premiums earned. In determining the pricing of our mortgage insurance products, we develop a pricing loss ratio which uses industry and company loss experience over a number of years, which incorporates both favorable and unfavorable economic environments, differing coverage levels and varying capital requirements. Actual results may vary from pricing loss ratios for a number of reasons, which include differing economic conditions and actual individual product and lender performance. Pricing loss ratios for our international businesses are as follows: Canada 35-40%, Australia 25-35% and Europe 60-65%.
- (2) The ratio of an insurer's general expenses to net premiums written. In our business, general expenses consist of acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles.
- (3) Includes the impact of the adjustment referenced on page 33 related to the reclassification of guarantee fund fees from net investment income to acquisition and operating expenses, net of deferrals, in the third quarter of 2007.
- (4) Our businesses in Australia, New Zealand and Canada currently provide 100% coverage on the majority of the loans we insure in those markets. For the purpose of representing our risk in-force, we have computed an "Effective Risk In-force" amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents our highest expected average per-claim payment for any one underwriting year over the life of our businesses in Australia, New Zealand and Canada. This factor was 35% for all periods presented.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance—Canada

| Primary Insurance | March 31, 2008 | December 31, 2007 | March 31, 2007 |
|---|---------------------------|------------------------------|---------------------------|
| Insured loans in-force | 1,080,874 | 1,066,171 | 829,498 |
| Insured delinquent loans | 2,410 | 2,046 | 1,615 |
| Insured delinquency rate | 0.22% | 0.19% | 0.19% |
| Flow loans in-force | 815,980 | 799,587 | 681,599 |
| Flow delinquent loans | 2,198 | 1,877 | 1,486 |
| Flow delinquency rate | 0.27% | 0.23% | 0.22% |
| Bulk loans in-force | 264,894 | 266,584 | 147,899 |
| Bulk delinquent loans | 212 | 169 | 129 |
| Bulk delinquency rate | 0.08% | 0.06% | 0.09% |
| % of Primary Risk In-force | | | |
| Province and Territory | March 31, 2008 | December 31, 2007 | |
| Ontario | 49% | 50% | |
| British Columbia | 16 | 16 | |
| Alberta | 14 | 14 | |
| Quebec | 13 | 14 | |
| Nova Scotia | 2 | 2 | |
| Saskatchewan | 1 | 1 | |
| Manitoba | 1 | 1 | |
| New Brunswick | 1 | 1 | |
| All Other | 3 | 1 | |
| Total | 100% | 100% | |
| Loan Amount (in CAD)⁽¹⁾ | | | |
| Over \$250K | 33% | 33% | |
| Over \$100K to \$250K | 59 | 58 | |
| \$100K or Less | 8 | 9 | |
| Total | 100% | 100% | |
| By Policy Year | | | |
| 2000 and Prior | 9% | 10% | |
| 2001 | 3 | 3 | |
| 2002 | 6 | 6 | |
| 2003 | 7 | 8 | |
| 2004 | 11 | 11 | |
| 2005 | 12 | 13 | |
| 2006 | 16 | 16 | |
| 2007 | 32 | 33 | |
| 2008 | 4 | — | |
| Total | 100% | 100% | |
| Average Primary Loan Size (CAD in thousands) ⁽¹⁾ | \$ 176 | \$ 174 | |

⁽¹⁾ Loan amount and size presented in Canadian dollars.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance—Australia

| Primary Insurance | March 31, 2008 | December 31, 2007 | March 31, 2007 |
|---|---------------------------|------------------------------|---------------------------|
| Insured loans in-force | 1,406,731 | 1,390,016 | 1,347,923 |
| Insured delinquent loans | 4,571 | 4,671 | 3,682 |
| Insured delinquency rate | 0.32% | 0.34% | 0.27% |
| Flow loans in-force | 1,222,667 | 1,201,975 | 1,229,280 |
| Flow delinquent loans | 4,489 | 4,611 | 3,617 |
| Flow delinquency rate | 0.37% | 0.38% | 0.29% |
| Bulk loans in-force | 184,064 | 188,041 | 118,643 |
| Bulk delinquent loans | 82 | 60 | 65 |
| Bulk delinquency rate | 0.04% | 0.03% | 0.05% |
| % of Primary Risk In-force | | | |
| State and Territory | March 31, 2008 | December 31, 2007 | |
| New South Wales | 33% | 34% | |
| Victoria | 22 | 22 | |
| Queensland | 21 | 21 | |
| Western Australia | 10 | 9 | |
| South Australia | 5 | 5 | |
| New Zealand | 4 | 4 | |
| Australian Capital Territory | 2 | 2 | |
| Tasmania | 2 | 2 | |
| Northern Territory | 1 | 1 | |
| Total | 100% | 100% | |
| Loan Amount (in AUD)⁽¹⁾ | | | |
| Over \$250K | 53% | 52% | |
| Over \$100K to \$250K | 38 | 39 | |
| \$100K or Less | 9 | 9 | |
| Total | 100% | 100% | |
| By Policy Year | | | |
| 2000 and Prior | 10% | 10% | |
| 2001 | 4 | 4 | |
| 2002 | 7 | 7 | |
| 2003 | 8 | 9 | |
| 2004 | 11 | 11 | |
| 2005 | 15 | 16 | |
| 2006 | 20 | 21 | |
| 2007 | 20 | 22 | |
| 2008 | 5 | — | |
| Total | 100% | 100% | |
| Average Primary Loan Size (AUD in thousands) ⁽¹⁾ | \$ 183 | \$ 181 | |

(1) Loan amount and loan size presented in Australian dollars.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance
(dollar amounts in millions)

| <u>Risk In-force by Loan-To-Value Ratio⁽¹⁾</u> | <u>March 31, 2008</u> | | | <u>December 31, 2007</u> | | |
|---|-----------------------|-----------------|-----------------|--------------------------|-----------------|-----------------|
| | <u>Primary</u> | <u>Flow</u> | <u>Bulk</u> | <u>Primary</u> | <u>Flow</u> | <u>Bulk</u> |
| Canada ⁽²⁾ | | | | | | |
| 95.01% and above | \$20,108 | \$20,108 | \$ — | \$20,141 | \$20,141 | \$ — |
| 90.01% to 95.00% | 17,471 | 17,468 | 3 | 17,731 | 17,728 | 3 |
| 80.01% to 90.00% | 11,568 | 11,084 | 484 | 11,686 | 11,306 | 380 |
| 80.00% and below | 15,592 | 2,012 | 13,580 | 16,229 | 2,039 | 14,190 |
| Total Canada | <u>\$64,739</u> | <u>\$50,672</u> | <u>\$14,067</u> | <u>\$65,787</u> | <u>\$51,214</u> | <u>\$14,573</u> |
| Australia | | | | | | |
| 95.01% and above | \$ 8,773 | \$ 8,772 | \$ 1 | \$ 7,697 | \$ 7,696 | \$ 1 |
| 90.01% to 95.00% | 13,949 | 13,933 | 16 | 13,156 | 13,140 | 16 |
| 80.01% to 90.00% | 19,849 | 19,681 | 168 | 18,831 | 18,667 | 164 |
| 80.00% and below | 39,544 | 29,223 | 10,321 | 37,804 | 27,721 | 10,083 |
| Total Australia | <u>\$82,115</u> | <u>\$71,609</u> | <u>\$10,506</u> | <u>\$77,488</u> | <u>\$67,224</u> | <u>\$10,264</u> |
| Other International | | | | | | |
| 95.01% and above | \$ 2,692 | \$ 2,607 | \$ 85 | \$ 2,432 | \$ 2,356 | \$ 76 |
| 90.01% to 95.00% | 3,288 | 3,190 | 98 | 3,007 | 2,918 | 89 |
| 80.01% to 90.00% | 2,604 | 2,083 | 521 | 2,448 | 1,968 | 480 |
| 80.00% and below | 236 | 157 | 79 | 235 | 162 | 73 |
| Total Other International | <u>\$ 8,820</u> | <u>\$ 8,037</u> | <u>\$ 783</u> | <u>\$ 8,122</u> | <u>\$ 7,404</u> | <u>\$ 718</u> |

(1) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.

(2) The December 31, 2007 amounts have been re-presented to include capitalized premiums.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—Payment Protection Insurance
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 362 | \$ 347 | \$ 364 | \$ 314 | \$ 320 | \$1,345 |
| Net investment income | 46 | 47 | 40 | 44 | 32 | 163 |
| Net investment gains (losses) | — | (2) | (1) | (2) | — | (5) |
| Insurance and investment product fees and other | 10 | 6 | 7 | 7 | 5 | 25 |
| Total revenues | <u>418</u> | <u>398</u> | <u>410</u> | <u>363</u> | <u>357</u> | <u>1,528</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 72 | 60 | 60 | 51 | 58 | 229 |
| Acquisition and operating expenses, net of deferrals | 200 | 199 | 218 | 183 | 181 | 781 |
| Amortization of deferred acquisition costs and intangibles | 87 | 84 | 83 | 75 | 77 | 319 |
| Interest expense | 6 | 7 | 5 | 10 | 3 | 25 |
| Total benefits and expenses | <u>365</u> | <u>350</u> | <u>366</u> | <u>319</u> | <u>319</u> | <u>1,354</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | <u>53</u> | <u>48</u> | <u>44</u> | <u>44</u> | <u>38</u> | <u>174</u> |
| Provision for income taxes | 15 | 13 | 15 | 10 | 9 | 47 |
| INCOME FROM CONTINUING OPERATIONS | <u>38</u> | <u>35</u> | <u>29</u> | <u>34</u> | <u>29</u> | <u>127</u> |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 1 | 1 | 1 | — | 3 |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 38</u> | <u>\$ 36</u> | <u>\$ 30</u> | <u>\$ 35</u> | <u>\$ 29</u> | <u>\$ 130</u> |
| Effective tax rate (operating income) | 28.2% | 27.8% | 35.1% | 23.3% | 22.8% | 27.5% |
| SALES: | | | | | | |
| Payment Protection: | | | | | | |
| Traditional indemnity premiums | \$ 334 | \$ 362 | \$ 378 | \$ 584 | \$ 364 | \$1,688 |
| Premium equivalents for administrative services only business | 35 | 33 | 44 | 40 | 50 | 167 |
| Reinsurance premiums assumed accounted for under the deposit method | 270 | 253 | 232 | 244 | 172 | 901 |
| Total Payment Protection ⁽²⁾ | <u>639</u> | <u>648</u> | <u>654</u> | <u>868</u> | <u>586</u> | <u>2,756</u> |
| Mexico operations | 21 | 22 | 19 | 18 | 19 | 78 |
| Total Sales | <u>\$ 660</u> | <u>\$ 670</u> | <u>\$ 673</u> | <u>\$ 886</u> | <u>\$ 605</u> | <u>\$2,834</u> |
| SALES BY REGION: | | | | | | |
| Payment Protection | | | | | | |
| Established European Regions | | | | | | |
| Western region | \$ 130 | \$ 129 | \$ 173 | \$ 175 | \$ 198 | \$ 675 |
| Central region | 153 | 150 | 157 | 146 | 122 | 575 |
| Southern region | 137 | 152 | 127 | 145 | 112 | 536 |
| Nordic region | 85 | 78 | 73 | 77 | 68 | 296 |
| New Markets | 56 | 61 | 50 | 43 | 34 | 188 |
| Structured Deals ⁽³⁾ | 78 | 78 | 74 | 282 | 52 | 486 |
| Total Payment Protection | <u>639</u> | <u>648</u> | <u>654</u> | <u>868</u> | <u>586</u> | <u>2,756</u> |
| Mexico operations | 21 | 22 | 19 | 18 | 19 | 78 |
| Total Sales | <u>\$ 660</u> | <u>\$ 670</u> | <u>\$ 673</u> | <u>\$ 886</u> | <u>\$ 605</u> | <u>\$2,834</u> |

⁽¹⁾ Net operating income adjusted for foreign exchange for our payment protection insurance business was \$33 million for the three months ended March 31, 2008.

⁽²⁾ Sales adjusted for foreign exchange for our payment protection insurance business was \$579 million for the three months ended March 31, 2008.

⁽³⁾ Structured deals represent in-force blocks of business acquired through reinsurance arrangements and ongoing reciprocal arrangements in place with certain clients.

U.S. Mortgage Insurance

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income and Sales—U.S. Mortgage Insurance
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|---|--------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 183 | \$ 171 | \$ 159 | \$ 148 | \$ 137 | \$ 615 |
| Net investment income | 37 | 36 | 38 | 36 | 37 | 147 |
| Net investment gains (losses) | 1 | 5 | 1 | — | — | 6 |
| Insurance and investment product fees and other | 8 | 12 | 8 | 10 | 7 | 37 |
| Total revenues | <u>229</u> | <u>224</u> | <u>206</u> | <u>194</u> | <u>181</u> | <u>805</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 259 | 186 | 123 | 60 | 52 | 421 |
| Acquisition and operating expenses, net of deferrals | 37 | 35 | 30 | 34 | 32 | 131 |
| Amortization of deferred acquisition costs and intangibles | 9 | 7 | 10 | 8 | 8 | 33 |
| Total benefits and expenses | <u>305</u> | <u>228</u> | <u>163</u> | <u>102</u> | <u>92</u> | <u>585</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (76) | (4) | 43 | 92 | 89 | 220 |
| Provision (benefit) for income taxes | (41) | (4) | 3 | 26 | 24 | 49 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (35) | — | 40 | 66 | 65 | 171 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | (3) | (1) | — | — | (4) |
| NET OPERATING INCOME (LOSS) | \$ (36) | \$ (3) | \$ 39 | \$ 66 | \$ 65 | \$ 167 |
| <i>Effective tax rate (operating income)</i> | | 53.9% | 65.2% | 7.1% | 28.2% | 27.1% |
| | | | | 22.0% | | |
| SALES: | | | | | | |
| New Insurance Written (NIW): | | | | | | |
| Flow | \$15,000 | \$16,000 | \$13,200 | \$10,800 | \$ 6,900 | \$46,900 |
| Bulk | 100 | 2,200 | 2,800 | 11,100 | 6,100 | 22,200 |
| Pool | 100 | 100 | 100 | 200 | 100 | 500 |
| Total U.S. Mortgage NIW | <u>\$15,200</u> | <u>\$18,300</u> | <u>\$16,100</u> | <u>\$22,100</u> | <u>\$13,100</u> | <u>\$69,600</u> |

GENWORTH FINANCIAL, INC. 1Q 2008 FINANCIAL SUPPLEMENT

Growth Metrics—U.S. Mortgage Insurance (dollar amounts in millions)

| | 2008 | 2007 | | | | |
|--|-----------|-----------|-----------|-----------|-----------|----------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| Net Premiums Written | \$ 202 | \$ 188 | \$ 167 | \$ 152 | \$ 140 | \$ 647 |
| New Risk Written | | | | | | |
| Flow | \$ 3,768 | \$ 4,117 | \$ 3,330 | \$ 2,658 | \$ 1,695 | \$11,800 |
| Bulk | 4 | 55 | 82 | 380 | 198 | 715 |
| Total Primary | 3,772 | 4,172 | 3,412 | 3,038 | 1,893 | 12,515 |
| Pool | 5 | 6 | 5 | 7 | 3 | 21 |
| Total New Risk Written | \$ 3,777 | \$ 4,178 | \$ 3,417 | \$ 3,045 | \$ 1,896 | \$12,536 |
| Primary Insurance In-force | \$166,700 | \$157,600 | \$144,800 | \$135,500 | \$120,500 | |
| Risk In-force | | | | | | |
| Flow | \$ 32,398 | \$ 29,817 | \$ 26,687 | \$ 24,442 | \$ 23,013 | |
| Bulk | 1,481 | 1,487 | 1,436 | 1,354 | 978 | |
| Total Primary | 33,879 | 31,304 | 28,123 | 25,796 | 23,991 | |
| Pool | 383 | 393 | 414 | 428 | 436 | |
| Total Risk In-force | \$ 34,262 | \$ 31,697 | \$ 28,537 | \$ 26,224 | \$ 24,427 | |
| Loss Metrics—U.S. Mortgage Insurance | | | | | | |
| Paid Claims | | | | | | |
| Flow | \$ 79 | \$ 64 | \$ 49 | \$ 40 | \$ 38 | \$ 191 |
| Bulk | 5 | 1 | — | 1 | — | 2 |
| Total Primary | 84 | 65 | 49 | 41 | 38 | 193 |
| Pool | — | — | — | — | — | — |
| Total Paid Claims | \$ 84 | \$ 65 | \$ 49 | \$ 41 | \$ 38 | \$ 193 |
| Average Paid Claim (in thousands) | \$ 42.4 | \$ 39.2 | \$ 35.8 | \$ 32.5 | \$ 32.2 | |
| Number of Primary Delinquencies | | | | | | |
| Flow | 38,316 | 35,489 | 27,609 | 22,970 | 21,804 | |
| Bulk ⁽⁵⁾ | 8,210 | 5,470 | 3,147 | 2,086 | 1,566 | |
| Average Reserve Per Delinquency (in thousands) | | | | | | |
| Flow | \$ 15.8 | \$ 12.4 | \$ 12.0 | \$ 11.4 | \$ 11.3 | |
| Bulk ⁽⁵⁾ | 6.8 | 5.1 | 4.4 | 3.1 | 2.1 | |
| Beginning Reserves | \$ 467 | \$ 345 | \$ 270 | \$ 251 | \$ 237 | \$ 237 |
| Paid claims | (84) | (65) | (49) | (41) | (38) | (193) |
| Increase (decrease) in reserves | 278 | 187 | 124 | 60 | 52 | 423 |
| Ending Reserves | \$ 661 | \$ 467 | \$ 345 | \$ 270 | \$ 251 | \$ 467 |
| Loss Ratio ⁽¹⁾ | 142% | 109% | 78% | 41% | 38% | 68% |
| Other Metrics—U.S. Mortgage Insurance | | | | | | |
| GAAP Basis Expense Ratio ⁽²⁾ | 25% | 25% | 25% | 28% | 29% | 27% |
| Adjusted Expense Ratio ⁽⁶⁾ | 23% | 23% | 24% | 27% | 29% | 25% |
| Flow Persistency | 83% | 85% | 82% | 78% | 78% | |
| Gross written premiums ceded to captives/total direct written premiums | 20% | 21% | 21% | 22% | 22% | |
| Risk to Capital Ratio ⁽³⁾ | 12.4:1 | 11.3:1 | 9.2:1 | 8.8:1 | 8.8:1 | |
| Average primary loan size (in thousands) | \$ 166 | \$ 164 | \$ 160 | | | |
| Primary risk in-force subject to captives | 58% | 60% | 61% | | | |
| Primary risk in-force that is GSE conforming | 95% | 95% | 95% | | | |
| Interest only risk in-force with initial reset > 5 years | 94% | 94% | 93% | | | |
| Primary risk in-force with potential to reset in 2008 ⁽⁴⁾ | 1.4% | 1.6% | 2.0% | | | |
| Primary risk in-force with potential to reset in 2009 ⁽⁴⁾ | 1.6% | 0.0% | 0.0% | | | |

The loss and expense ratios included above are calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

(1) The ratio of incurred losses and loss adjustment expense to net premiums earned.

(2) The ratio of an insurer's general expenses to net earned premiums. In our business, general expenses consist of acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles.

(3) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingent reserve, commonly known as the "risk to capital" requirement. The risk to capital ratio for our U.S. mortgage insurance business was computed as of the beginning of the period indicated.

(4) Represents < 5 year adjustable rate mortgages with 2% annual adjustment cap.

(5) The reserve per delinquency calculation includes loans where we were in a secondary loss position for which no reserve has been established due to an existing deductible. Excluding these loans, the number of delinquencies for bulk loans were as follows:

| Q1 | Q4 | Q3 | Q2 | Q1 |
|-------|-------|-------|-----|-----|
| 3,768 | 2,404 | 1,338 | 881 | 554 |

(6) The ratio of an insurer's general expenses to net written premiums. In our business, general expenses consist of acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Portfolio Quality Metrics—U.S. Mortgage Insurance

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | |
|--|--------------------------|-------------|-----------|-----------|-----------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> |
| Risk In-force by Credit Quality⁽¹⁾ | | | | | |
| Primary by FICO Scores >679 (%) | 60% | 59% | 59% | 59% | 60% |
| Primary by FICO Scores 620-679 | 31% | 32% | 32% | 32% | 32% |
| Primary by FICO Scores 575-619 | 7% | 7% | 7% | 7% | 6% |
| Primary by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% |
| Flow by FICO Scores >679 (%) | 59% | 58% | 58% | 58% | 58% |
| Flow by FICO Scores 620-679 | 32% | 33% | 33% | 33% | 33% |
| Flow by FICO Scores 575-619 | 7% | 7% | 7% | 7% | 7% |
| Flow by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% |
| Bulk by FICO Scores >679 (%) | 84% | 83% | 83% | 84% | 83% |
| Bulk by FICO Scores 620-679 | 14% | 15% | 15% | 15% | 15% |
| Bulk by FICO Scores 575-619 | 1% | 1% | 1% | 1% | 1% |
| Bulk by FICO Scores <575 | 1% | 1% | 1% | 0% | 1% |
| Primary A minus and sub-prime | 13% | 13% | 13% | 12% | 12% |
| Primary Loans | | | | | |
| Insured loans in-force | 1,001,430 | 963,218 | 905,412 | 858,550 | 800,110 |
| Insured delinquent loans | 46,526 | 40,959 | 30,756 | 25,056 | 23,370 |
| Insured delinquency rate | 4.65% | 4.25% | 3.40% | 2.92% | 2.92% |
| Flow loans in-force | 812,061 | 769,481 | 715,970 | 674,730 | 646,004 |
| Flow delinquent loans | 38,316 | 35,489 | 27,609 | 22,970 | 21,804 |
| Flow delinquency rate | 4.72% | 4.61% | 3.86% | 3.40% | 3.38% |
| Bulk loans in-force | 189,369 | 193,737 | 189,442 | 183,820 | 154,106 |
| Bulk delinquent loans ⁽²⁾ | 8,210 | 5,470 | 3,147 | 2,086 | 1,566 |
| Bulk delinquency rate | 4.34% | 2.82% | 1.66% | 1.13% | 1.02% |
| A minus and sub-prime loans in-force | 112,383 | 109,262 | 100,512 | 89,023 | 79,405 |
| A minus and sub-prime delinquent loans | 13,254 | 12,863 | 9,632 | 7,646 | 6,875 |
| A minus and sub-prime delinquency rate | 11.79% | 11.77% | 9.58% | 8.59% | 8.66% |
| Pool Loans | | | | | |
| Insured loans in-force | 19,536 | 19,081 | 21,118 | 20,653 | 20,074 |
| Pool delinquent loans | 415 | 428 | 442 | 398 | 415 |
| Pool delinquency rate | 2.12% | 2.24% | 2.09% | 1.93% | 2.07% |

(1) Loans with unknown FICO scores are included in the 620-679 category

(2) Includes loans where we were in a secondary loss position for which no reserve has been established due to an existing deductible. Excluding these loans, bulk delinquent loans were as follows:

| <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> |
|-----------|-----------|-----------|-----------|-----------|
| 3,768 | 2,404 | 1,338 | 881 | 554 |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Portfolio Quality Metrics—U.S. Mortgage Insurance

| | March 31, 2008 | | December 31, 2007 | | March 31, 2007 | |
|------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|
| | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate |
| By Region | | | | | | |
| Southeast ⁽¹⁾ | 25% | 6.16% | 24% | 5.48% | 26% | 3.14% |
| South Central ⁽²⁾ | 17 | 3.77% | 16 | 3.63% | 17 | 2.91% |
| Northeast ⁽³⁾ | 13 | 3.97% | 13 | 3.99% | 13 | 3.16% |
| North Central ⁽⁴⁾ | 11 | 3.89% | 12 | 3.71% | 12 | 2.62% |
| Pacific ⁽⁵⁾ | 11 | 5.11% | 11 | 3.51% | 8 | 1.52% |
| Great Lakes ⁽⁶⁾ | 8 | 5.51% | 9 | 5.60% | 10 | 4.44% |
| Plains ⁽⁷⁾ | 6 | 2.91% | 6 | 2.87% | 6 | 2.31% |
| Mid-Atlantic ⁽⁸⁾ | 5 | 3.70% | 5 | 3.23% | 4 | 2.07% |
| New England ⁽⁹⁾ | 4 | 4.21% | 4 | 3.81% | 4 | 2.63% |
| Total | <u>100%</u> | 4.65% | <u>100%</u> | 4.25% | <u>100%</u> | 2.92% |
| By State | | | | | | |
| Florida | 9% | 9.61% | 9% | 7.04% | 9% | 2.33% |
| Texas | 7% | 3.62% | 7% | 3.80% | 7% | 3.44% |
| New York | 6% | 3.07% | 6% | 3.18% | 6% | 2.43% |
| California | 6% | 6.63% | 5% | 4.24% | 4% | 1.20% |
| Illinois | 5% | 4.37% | 5% | 4.06% | 5% | 2.93% |
| Georgia | 4% | 5.88% | 4% | 5.91% | 4% | 4.01% |
| North Carolina | 4% | 3.89% | 4% | 4.16% | 4% | 3.50% |
| Pennsylvania | 4% | 4.56% | 4% | 4.73% | 4% | 4.11% |
| New Jersey | 3% | 4.95% | 3% | 4.51% | 3% | 3.19% |
| Ohio | 3% | 5.16% | 3% | 5.35% | 4% | 4.70% |

(1) Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina and Tennessee

(2) Arizona, Colorado, Louisiana, New Mexico, Oklahoma, Texas and Utah

(3) New Jersey, New York and Pennsylvania

(4) Illinois, Minnesota, Missouri and Wisconsin

(5) Alaska, California, Hawaii, Nevada, Oregon and Washington

(6) Indiana, Kentucky, Michigan and Ohio

(7) Idaho, Iowa, Kansas, Montana, Nebraska, North Dakota, South Dakota and Wyoming

(8) Delaware, Maryland, Virginia, Washington D.C. and West Virginia

(9) Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Portfolio Quality Metrics—U.S. Mortgage Insurance
(amounts in millions)

| | <u>March 31, 2008</u> | <u>December 31, 2007</u> | <u>March 31, 2007</u> |
|--|---------------------------|------------------------------|---------------------------|
| Primary risk-in-force lender concentration (by original applicant) | \$33,879 | \$31,304 | \$23,991 |
| Top 10 lenders | 15,042 | 12,987 | 9,168 |
| Top 20 lenders | 18,938 | 16,766 | 11,988 |
| Loan-to-value ratio | | | |
| 95.01% and above | \$ 9,274 | \$ 8,845 | \$ 5,812 |
| 90.01% to 95.00% | 11,049 | 9,999 | 8,137 |
| 80.01% to 90.00% | 12,184 | 11,086 | 9,148 |
| 80.00% and below | 1,372 | 1,374 | 894 |
| Total | <u>\$33,879</u> | <u>\$31,304</u> | <u>\$23,991</u> |
| Loan grade | | | |
| Prime | \$29,629 | \$27,240 | \$21,233 |
| A minus and sub-prime | 4,250 | 4,064 | 2,758 |
| Total | <u>\$33,879</u> | <u>\$31,304</u> | <u>\$23,991</u> |
| Loan type ⁽¹⁾ | | | |
| Fixed rate mortgage | | | |
| Flow | \$31,247 | \$28,616 | \$21,749 |
| Bulk | 813 | 813 | 583 |
| Adjustable rate mortgage | | | |
| Flow | 1,151 | 1,201 | 1,264 |
| Bulk | 668 | 674 | 395 |
| Total | <u>\$33,879</u> | <u>\$31,304</u> | <u>\$23,991</u> |
| Type of documentation | | | |
| Alt-A | | | |
| Flow | \$ 1,526 | \$ 1,566 | \$ 1,375 |
| Bulk | 371 | 372 | 211 |
| Standard ⁽²⁾ | | | |
| Flow | 30,872 | 28,251 | 21,638 |
| Bulk | 1,110 | 1,115 | 767 |
| Total | <u>\$33,879</u> | <u>\$31,304</u> | <u>\$23,991</u> |
| Mortgage term | | | |
| 15 years and under | \$ 383 | \$ 358 | \$ 398 |
| More than 15 years | 33,496 | 30,946 | 23,593 |
| Total | <u>\$33,879</u> | <u>\$31,304</u> | <u>\$23,991</u> |

⁽¹⁾ For loan type in this table, any loan with an interest rate that is fixed for an initial term of five years or more is categorized as a fixed rate mortgage.

⁽²⁾ Standard includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected default rates consistent with our standard portfolio.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Portfolio Quality Metrics—U.S. Mortgage Insurance
(dollar amounts in millions)

| Policy Year | As of March 31, 2008 | | | | |
|---------------------------|----------------------|-------------------------------|------------------|--------------------------|------------------|
| | Average Rate | Primary Insurance In-force | Percent of Total | Primary Risk In-force | Percent of Total |
| 1997 and Prior | 8.13% | \$ 1,830 | 1.1% | \$ 453 | 1.3% |
| 1998 | 7.15% | 772 | 0.5 | 203 | 0.6 |
| 1999 | 7.31% | 919 | 0.6 | 232 | 0.7 |
| 2000 | 8.15% | 604 | 0.4 | 148 | 0.4 |
| 2001 | 7.40% | 2,083 | 1.2 | 525 | 1.5 |
| 2002 | 6.59% | 5,193 | 3.1 | 1,266 | 3.7 |
| 2003 | 5.64% | 20,355 | 12.2 | 3,415 | 10.1 |
| 2004 | 5.85% | 11,046 | 6.6 | 2,392 | 7.1 |
| 2005 | 5.97% | 16,423 | 9.8 | 4,056 | 12.0 |
| 2006 | 6.64% | 29,628 | 17.8 | 5,645 | 16.7 |
| 2007 | 6.77% | 62,857 | 37.7 | 11,797 | 34.8 |
| 2008 | 6.31% | 14,963 | 9.0 | 3,747 | 11.1 |
| Total portfolio | | <u>\$166,673</u> | <u>100.0%</u> | <u>\$33,879</u> | <u>100.0%</u> |

| Occupancy and Property Type | As of March 31, 2008 | As of December 31, 2007 |
|---|-------------------------|----------------------------|
| | | |
| Occupancy Status % of Primary Risk In-force | | |
| Primary residence | 92.4% | 92.3% |
| Second home | 4.2 | 4.1 |
| Non-owner occupied | 3.4 | 3.6 |
| Total | <u>100.0%</u> | <u>100.0%</u> |
| Property Type % of Primary Risk In-force | | |
| Single family detached | 85.5% | 85.6% |
| Condominium | 10.8 | 10.7 |
| Multi-family and other | 3.7 | 3.7 |
| Total | <u>100.0%</u> | <u>100.0%</u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Other Metrics—U.S. Mortgage Insurance Bulk Risk-in-Force
(dollar amounts in millions)

| | March 31, 2008 | December 31, 2007 | September 30, 2007 |
|---|---------------------------|------------------------------|-------------------------------|
| GSE Alt-A | | | |
| Risk in-force | \$ 428 | \$ 428 | \$ 383 |
| Average FICO score | 718 | 719 | 718 |
| Loan-to-value ratio | 79% | 79% | 79% |
| Standard documentation ⁽¹⁾ | 28% | 28% | 26% |
| Stop loss | 97% | 97% | 96% |
| Deductible | 85% | 85% | 83% |
| Portfolio | | | |
| Risk in-force | \$ 565 | \$ 570 | \$ 571 |
| Average FICO score | 723 | 724 | 724 |
| Loan-to-value ratio | 76% | 76% | 77% |
| Standard documentation | 97% | 97% | 97% |
| Stop loss | 100% | 100% | 100% |
| Deductible | 27% | 27% | 27% |
| FHLB | | | |
| Risk in-force | \$ 385 | \$ 382 | \$ 380 |
| Average FICO score | 743 | 743 | 743 |
| Loan-to-value ratio | 68% | 68% | 68% |
| Standard documentation | 88% | 88% | 88% |
| Stop loss | 96% | 96% | 97% |
| Deductible | 100% | 100% | 100% |
| Other | | | |
| Risk in-force | \$ 103 | \$ 107 | \$ 102 |
| Average FICO score | 717 | 727 | 671 |
| Loan-to-value ratio | 93% | 94% | 88% |
| Standard documentation | 99% | 100% | 100% |
| Stop loss | 9% | 11% | 4% |
| Deductible | — | — | — |
| Total Bulk Risk In-force | \$1,481 | \$1,487 | \$1,436 |

⁽¹⁾ Standard documentation includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected default rates consistent with our standard portfolio.

**GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT**

Aggregate Book Year Analysis Provided to Illustrate Directional Progression Toward Captive Attachment⁽¹⁾

| <u>Book Year⁽²⁾</u> | <u>Original Book RIF (B)</u> | <u>Progression to Attachment Point</u> | <u>March 31, 2008</u> | | | <u>December 31, 2007</u> | | |
|---------------------------------------|------------------------------|--|------------------------|--|-----------------------------|--------------------------|--|-----------------------------|
| | | | <u>Current RIF (B)</u> | <u>Ever to Date Incurred Losses (MM)</u> | <u>Captive Benefit (MM)</u> | <u>Current RIF (B)</u> | <u>Ever to Date Incurred Losses (MM)</u> | <u>Captive Benefit (MM)</u> |
| | | 0-50% | \$0.5 | \$ 10 | | \$0.8 | \$ 16 | |
| | | 50-75% | 1.6 | 72 | | 1.5 | 56 | |
| | | 75-99% | 0.2 | 11 | | 0.4 | 15 | |
| | | Attached | 0.3 | 20 | | 0.0 | 2 | |
| 2005 Total | \$4.4 | | <u>\$2.6</u> | <u>\$113</u> | <u>\$ 1</u> | <u>\$2.7</u> | <u>\$ 89</u> | <u>\$—</u> |
| | | 0-50% | \$0.5 | \$ 11 | | \$0.7 | \$ 10 | |
| | | 50-75% | 0.3 | 8 | | 1.8 | 55 | |
| | | 75-99% | 0.5 | 23 | | 0.8 | 31 | |
| | | Attached | 2.0 | 113 | | 0.1 | 5 | |
| 2006 Total | \$4.2 | | <u>\$3.3</u> | <u>\$155</u> | <u>17</u> | <u>\$3.4</u> | <u>\$101</u> | <u>1</u> |
| | | 0-50% | \$4.3 | \$ 77 | | 6.9 | 56 | |
| | | 50-75% | 1.0 | 23 | | 0.0 | — | |
| | | 75-99% | 0.8 | 25 | | 0.0 | — | |
| | | Attached | 0.5 | 22 | | 0.0 | — | |
| 2007 Total | \$7.0 | | <u>\$6.6</u> | <u>\$147</u> | <u>1</u> | <u>\$6.9</u> | <u>\$ 56</u> | <u>—</u> |
| Captive Benefit in Quarter (MM) | | | | | <u>\$19</u> | | | <u>\$ 1</u> |

⁽¹⁾ Data presented in aggregate for all trusts. Actual trust attachment and exit points will vary by individual lender contract. For purposes of this illustration, incurred losses equals change in reserves plus paid claims. The information presented excludes quota share captive reinsurance data. Progress toward captive attachment is determined at a lender level for each book year by dividing ever to date incurred losses by original RIF for that book year.

⁽²⁾ Book year figures may include loans from additional periods pursuant to reinsurance agreement terms and conditions.

Corporate and Other

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Operating Loss—Corporate and Other⁽¹⁾
(amounts in millions)

| | <u>2008</u> <u>Q1</u> | <u>2007</u> | | | | |
|---|--------------------------|----------------|----------------|----------------|----------------|-----------------|
| | | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| REVENUES: | | | | | | |
| Premiums | \$ 5 | \$ 4 | \$ 8 | \$ 5 | \$ 7 | \$ 24 |
| Net investment income | 20 | 23 | 12 | 15 | 15 | 65 |
| Net investment gains (losses) | (10) | (3) | (11) | (1) | — | (15) |
| Insurance and investment product fees and other | 2 | (3) | — | (1) | 2 | (2) |
| Total revenues | <u>17</u> | <u>21</u> | <u>9</u> | <u>18</u> | <u>24</u> | <u>72</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | 1 | — | 1 |
| Acquisition and operating expenses, net of deferrals ⁽²⁾ | 6 | 17 | 9 | 10 | 21 | 57 |
| Amortization of deferred acquisition costs and intangibles ⁽²⁾ | 2 | 1 | 2 | 1 | 14 | 18 |
| Interest expense | 58 | 60 | 59 | 63 | 60 | 242 |
| Total benefits and expenses | <u>66</u> | <u>78</u> | <u>70</u> | <u>75</u> | <u>95</u> | <u>318</u> |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (49) | (57) | (61) | (57) | (71) | (246) |
| Benefit from income taxes | — | (19) | (21) | (20) | (24) | (84) |
| LOSS FROM CONTINUING OPERATIONS | (49) | (38) | (40) | (37) | (47) | (162) |
| ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 7 | 1 | 6 | — | — | 7 |
| Expenses related to reorganization, net of taxes | — | — | — | — | 14 | 14 |
| NET OPERATING LOSS | <u>\$ (42)</u> | <u>\$ (37)</u> | <u>\$ (34)</u> | <u>\$ (37)</u> | <u>\$ (33)</u> | <u>\$ (141)</u> |
| <i>Effective tax rate (operating income)</i> | | 29.9% | 35.2% | 34.1% | 33.7% | 33.2% |

(1) Includes inter-segment eliminations.

(2) Includes pretax reorganization costs for an impairment of internal-use software of \$13 million and \$8 million of severance and other employee termination related expenses in the first quarter of 2007.

ADDITIONAL FINANCIAL DATA

GENWORTH FINANCIAL, INC.

1Q 2008 FINANCIAL SUPPLEMENT

Investments Summary (amounts in millions)

| | | March 31, 2008 | | December 31, 2007 | | September 30, 2007 | | June 30, 2007 | | March 31, 2007 | |
|---|---|-----------------|-------------|-------------------|-------------|--------------------|-------------|-----------------|-------------|-----------------|-------------|
| | | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total |
| Composition of Investment Portfolio | | | | | | | | | | | |
| Fixed maturity securities: | | | | | | | | | | | |
| Investment grade: | | | | | | | | | | | |
| Public fixed maturities | | \$25,968 | 35% | \$26,166 | 35% | \$25,684 | 35% | \$24,721 | 34% | \$24,915 | 35% |
| Private fixed maturities | | 10,001 | 14 | 10,425 | 14 | 10,712 | 15 | 10,692 | 15 | 10,657 | 15 |
| Mortgage-backed (MBS): | | 2,772 | 4 | 3,260 | 5 | 3,807 | 5 | 3,794 | 5 | 3,811 | 5 |
| Residential mortgage-backed securities | | 4,751 | 6 | 5,148 | 7 | 5,397 | 7 | 5,480 | 8 | 5,708 | 8 |
| Commercial mortgage-backed securities | | 1,290 | 2 | 1,632 | 2 | 1,927 | 3 | 2,395 | 3 | 2,187 | 3 |
| Residential mortgage-backed securities | | 3,358 | 5 | 3,591 | 5 | 3,423 | 5 | 3,327 | 5 | 2,807 | 4 |
| Other non-residential collateral | | 2,215 | 3 | 2,227 | 3 | 2,153 | 3 | 2,369 | 3 | 2,212 | 3 |
| Tax exempt | | 2,676 | 4 | 2,705 | 4 | 2,672 | 4 | 2,789 | 4 | 2,816 | 4 |
| Non-investment grade fixed maturities | | | | | | | | | | | |
| Equity securities: | | | | | | | | | | | |
| Common stocks and mutual funds | | 34 | — | 47 | — | 62 | — | 58 | — | 53 | — |
| Preferred stocks | | 360 | 1 | 319 | 1 | 185 | — | 143 | — | 147 | — |
| Commercial mortgage loans | | 8,822 | 12 | 8,953 | 12 | 8,839 | 12 | 8,798 | 12 | 8,508 | 12 |
| Policy loans | | 1,654 | 2 | 1,651 | 2 | 1,650 | 2 | 1,635 | 2 | 1,494 | 2 |
| Cash, cash equivalents and short-term investments | | 3,873 | 5 | 3,168 | 4 | 3,149 | 4 | 2,968 | 4 | 2,261 | 3 |
| Securities lending | | 2,443 | 3 | 2,397 | 3 | 2,279 | 3 | 2,161 | 3 | 2,179 | 3 |
| Other invested assets: | | 690 | 1 | 632 | 1 | 554 | 1 | 424 | 1 | 357 | 1 |
| Limited partnerships ⁽¹⁾ | | | | | | | | | | | |
| Derivatives: | | | | | | | | | | | |
| LTC forward starting swap - cash flow | | 901 | 1 | 655 | 1 | 372 | 1 | 223 | — | 394 | 1 |
| Other cash flow | | 62 | — | 15 | — | 9 | — | 3 | — | 6 | — |
| Fair value | | 173 | — | 83 | — | 33 | — | 4 | — | 19 | — |
| Equity index options - non-qualified | | 212 | 1 | 127 | — | 72 | — | 25 | — | 26 | — |
| Other non-qualified | | 39 | — | 20 | — | 10 | — | 5 | — | 8 | — |
| Trading portfolio | | 236 | — | 254 | — | 254 | — | 135 | — | 111 | — |
| Counterparty collateral | | 664 | 1 | 372 | 1 | 217 | — | 89 | — | 336 | 1 |
| Other ⁽²⁾ | | 78 | — | 44 | — | — | — | 364 | 1 | 315 | — |
| Total invested assets and cash | | <u>\$73,272</u> | <u>100%</u> | <u>\$73,891</u> | <u>100%</u> | <u>\$73,460</u> | <u>100%</u> | <u>\$72,602</u> | <u>100%</u> | <u>\$71,327</u> | <u>100%</u> |
| Public Fixed Maturities—Credit Quality: | | | | | | | | | | | |
| NAIC Designation | Rating Agency Equivalent Designation | | | | | | | | | | |
| 1 | Aaa | \$12,275 | 32% | \$13,133 | 33% | \$13,245 | 33% | \$12,452 | 31% | \$11,776 | 30% |
| 1 | Aa | 6,804 | 17 | 6,811 | 17 | 7,141 | 18 | 7,176 | 18 | 6,392 | 16 |
| 1 | A | 11,155 | 29 | 11,368 | 29 | 11,247 | 28 | 11,746 | 29 | 12,267 | 31 |
| 2 | Baa | 6,671 | 18 | 6,791 | 17 | 6,713 | 17 | 6,605 | 17 | 7,315 | 18 |
| 3 | Ba | 1,210 | 3 | 1,210 | 3 | 1,258 | 3 | 1,237 | 3 | 1,325 | 3 |
| 4 | B | 508 | 1 | 530 | 1 | 565 | 1 | 655 | 2 | 635 | 2 |
| 5 | Caa and lower | 68 | — | 47 | — | 32 | — | 19 | — | 49 | — |
| 6 | In or near default | 12 | — | 6 | — | 3 | — | 7 | — | 9 | — |
| Not rated | Not rated | — | — | — | — | — | — | — | — | — | — |
| Total public fixed maturities | | <u>\$38,703</u> | <u>100%</u> | <u>\$39,896</u> | <u>100%</u> | <u>\$40,204</u> | <u>100%</u> | <u>\$39,897</u> | <u>100%</u> | <u>\$39,768</u> | <u>100%</u> |
| Private Fixed Maturities—Credit Quality: | | | | | | | | | | | |
| NAIC Designation | Rating Agency Equivalent Designation | | | | | | | | | | |
| 1 | Aaa | \$ 2,656 | 19% | \$ 2,917 | 19% | \$ 2,810 | 18% | \$ 2,706 | 17% | \$ 2,331 | 15% |
| 1 | Aa | 2,054 | 14 | 2,128 | 14 | 2,300 | 15 | 2,463 | 16 | 2,278 | 15 |
| 1 | A | 3,542 | 25 | 3,852 | 25 | 4,079 | 26 | 4,095 | 26 | 4,335 | 28 |
| 2 | Baa | 5,198 | 36 | 5,449 | 36 | 5,568 | 36 | 5,535 | 35 | 5,603 | 37 |
| 3 | Ba | 758 | 5 | 789 | 5 | 702 | 4 | 744 | 5 | 658 | 4 |
| 4 | B | 69 | 1 | 78 | 1 | 79 | 1 | 90 | 1 | 102 | 1 |
| 5 | Caa and lower | 28 | — | 26 | — | 27 | — | 30 | — | 30 | — |
| 6 | In or near default | 4 | — | 5 | — | 6 | — | 6 | — | 7 | — |
| Not rated | Not rated | 19 | — | 14 | — | — | — | 1 | — | 1 | — |
| Total private fixed maturities | | <u>\$14,328</u> | <u>100%</u> | <u>\$15,258</u> | <u>100%</u> | <u>\$15,571</u> | <u>100%</u> | <u>\$15,670</u> | <u>100%</u> | <u>\$15,345</u> | <u>100%</u> |
| ⁽¹⁾ Limited partnerships by type: | | | | | | | | | | | |
| Distressed Bond and Equity Fund | | \$ 155 | | \$ 153 | | \$ 135 | | \$ 133 | | \$ 130 | |
| Real Estate | | 272 | | 237 | | 209 | | 116 | | 88 | |
| Infrastructure | | 121 | | 104 | | 92 | | 72 | | 30 | |
| Private Equity | | 67 | | 67 | | 63 | | 67 | | 73 | |
| Mezzanine | | 48 | | 44 | | 33 | | 16 | | 13 | |
| Strategic Equity | | 11 | | 11 | | 13 | | 13 | | 15 | |
| Strategic Funds | | 7 | | 7 | | 7 | | 7 | | 8 | |
| Oil and Gas | | 9 | | 9 | | 2 | | — | | — | |
| | | <u>\$ 690</u> | | <u>\$ 632</u> | | <u>\$ 554</u> | | <u>\$ 424</u> | | <u>\$ 357</u> | |

(2) Effective September 30, 2007, the Canadian guarantee fund has been reclassified prospectively to fixed maturities. The balance as of September 30, 2007 was \$455 million.

GENWORTH FINANCIAL, INC.

1Q 2008 FINANCIAL SUPPLEMENT

Fixed Maturities Summary (amounts in millions)

| | March 31, 2008 | | December 31, 2007 | | September 30, 2007 | | June 30, 2007 | | March 31, 2007 | |
|---|----------------------|-------------|----------------------|-------------|----------------------|-------------|----------------------|-------------|----------------------|-------------|
| | Estimated Fair Value | % of Total | Estimated Fair Value | % of Total | Estimated Fair Value | % of Total | Estimated Fair Value | % of Total | Estimated Fair Value | % of Total |
| Fixed Maturities—Security Sector: | | | | | | | | | | |
| U.S. government, agencies & government sponsored entities | \$ 529 | 1% | \$ 594 | 1% | \$ 645 | 1% | \$ 632 | 1% | \$ 516 | 1% |
| Tax exempt | 2,217 | 4 | 2,228 | 4 | 2,155 | 4 | 2,371 | 4 | 2,220 | 4 |
| Foreign government ⁽¹⁾ | 2,699 | 5 | 2,432 | 4 | 2,294 | 4 | 1,725 | 3 | 1,736 | 3 |
| U.S. corporate | 22,974 | 44 | 23,563 | 43 | 23,540 | 42 | 24,064 | 44 | 25,013 | 46 |
| Foreign corporate | 12,320 | 23 | 12,579 | 23 | 12,465 | 22 | 11,657 | 21 | 10,993 | 20 |
| Mortgage-backed (MBS): Residential mortgage-backed securities | 2,773 | 5 | 3,262 | 6 | 3,808 | 7 | 3,794 | 7 | 3,877 | 7 |
| Commercial mortgage-backed securities | 4,853 | 9 | 5,263 | 9 | 5,513 | 10 | 5,600 | 10 | 5,762 | 10 |
| Asset-backed (ABS): Residential mortgage-backed securities | 1,307 | 3 | 1,640 | 3 | 1,930 | 4 | 2,397 | 4 | 2,187 | 4 |
| Other non-residential collateral | 3,359 | 6 | 3,593 | 7 | 3,425 | 6 | 3,327 | 6 | 2,809 | 5 |
| Total fixed maturities ⁽²⁾ | <u>\$53,031</u> | <u>100%</u> | <u>\$55,154</u> | <u>100%</u> | <u>\$55,775</u> | <u>100%</u> | <u>\$55,567</u> | <u>100%</u> | <u>\$55,113</u> | <u>100%</u> |
| Corporate Bond Holdings—Industry Sector: | | | | | | | | | | |
| Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$11,923 | 36% | \$12,203 | 36% | \$12,605 | 37% | \$12,542 | 37% | \$12,759 | 38% |
| Utilities and energy | 6,170 | 19 | 6,174 | 18 | 5,962 | 18 | 5,885 | 18 | 6,139 | 18 |
| Consumer—non cyclical | 3,581 | 11 | 3,750 | 11 | 3,640 | 11 | 3,494 | 10 | 3,747 | 11 |
| Consumer—cyclical | 1,817 | 5 | 1,874 | 6 | 1,893 | 6 | 1,860 | 6 | 2,205 | 7 |
| Capital goods | 1,767 | 5 | 1,811 | 5 | 1,826 | 5 | 1,728 | 5 | 2,006 | 6 |
| Industrial | 1,444 | 4 | 1,520 | 4 | 1,455 | 4 | 1,413 | 4 | 1,458 | 4 |
| Technology and communications | 1,931 | 6 | 1,986 | 6 | 1,992 | 6 | 2,032 | 6 | 2,101 | 6 |
| Transportation | 1,230 | 4 | 1,237 | 4 | 1,200 | 3 | 1,059 | 3 | 1,132 | 3 |
| Other | 3,402 | 10 | 3,534 | 10 | 3,386 | 10 | 3,589 | 11 | 2,315 | 7 |
| Subtotal | <u>\$33,265</u> | <u>100%</u> | <u>\$34,089</u> | <u>100%</u> | <u>\$33,959</u> | <u>100%</u> | <u>\$33,602</u> | <u>100%</u> | <u>\$33,862</u> | <u>100%</u> |
| Non-Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 232 | 11% | \$ 272 | 13% | \$ 212 | 10% | \$ 224 | 11% | \$ 251 | 12% |
| Utilities and energy | 212 | 11 | 186 | 9 | 214 | 11 | 227 | 11 | 231 | 11 |
| Consumer—non cyclical | 412 | 20 | 427 | 21 | 459 | 23 | 394 | 19 | 463 | 21 |
| Consumer—cyclical | 316 | 16 | 337 | 17 | 340 | 17 | 346 | 16 | 298 | 14 |
| Capital goods | 146 | 7 | 142 | 7 | 112 | 5 | 136 | 6 | 136 | 6 |
| Industrial | 257 | 13 | 220 | 11 | 231 | 11 | 268 | 13 | 276 | 13 |
| Technology and communications | 350 | 17 | 391 | 19 | 401 | 20 | 381 | 18 | 378 | 18 |
| Transportation | 66 | 3 | 59 | 3 | 68 | 3 | 71 | 3 | 104 | 5 |
| Other | 38 | 2 | 19 | — | 9 | — | 72 | 3 | 7 | — |
| Subtotal | <u>\$ 2,029</u> | <u>100%</u> | <u>\$ 2,053</u> | <u>100%</u> | <u>\$ 2,046</u> | <u>100%</u> | <u>\$ 2,119</u> | <u>100%</u> | <u>\$ 2,144</u> | <u>100%</u> |
| Total | <u>\$35,294</u> | <u>100%</u> | <u>\$36,142</u> | <u>100%</u> | <u>\$36,005</u> | <u>100%</u> | <u>\$35,721</u> | <u>100%</u> | <u>\$36,006</u> | <u>100%</u> |
| Fixed Maturities—Contractual Maturity Dates: | | | | | | | | | | |
| Due in one year or less | \$ 2,211 | 4% | \$ 2,278 | 4% | \$ 2,045 | 4% | \$ 2,059 | 4% | \$ 2,192 | 4% |
| Due after one year through five years | 12,026 | 23 | 11,434 | 21 | 11,330 | 20 | 10,639 | 19 | 10,487 | 19 |
| Due after five years through ten years | 9,215 | 17 | 9,441 | 17 | 9,758 | 18 | 9,732 | 18 | 9,999 | 18 |
| Due after ten years | 17,287 | 33 | 18,243 | 33 | 17,966 | 32 | 18,019 | 32 | 17,800 | 32 |
| Subtotal | <u>40,739</u> | <u>77</u> | <u>41,396</u> | <u>75</u> | <u>41,099</u> | <u>74</u> | <u>40,449</u> | <u>73</u> | <u>40,478</u> | <u>73</u> |
| Mortgage and asset-backed | <u>12,292</u> | <u>23</u> | <u>13,758</u> | <u>25</u> | <u>14,676</u> | <u>26</u> | <u>15,118</u> | <u>27</u> | <u>14,635</u> | <u>27</u> |
| Total fixed maturities | <u>\$53,031</u> | <u>100%</u> | <u>\$55,154</u> | <u>100%</u> | <u>\$55,775</u> | <u>100%</u> | <u>\$55,567</u> | <u>100%</u> | <u>\$55,113</u> | <u>100%</u> |

⁽¹⁾ Effective September 30, 2007, the Canadian guarantee fund has been reclassified prospectively to fixed maturities. The balance as of September 30, 2007 was \$455 million.

⁽²⁾ The following table sets forth the fair value of our fixed maturities by pricing source as of the date indicated:

| | March 31, 2008 | |
|--|----------------------|-------------|
| | Estimated Fair Value | % of Total |
| Priced via independent pricing services | \$43,354 | 82% |
| Priced via broker expectations | 2,951 | 5 |
| Priced via internally developed matrices | 6,684 | 13 |
| Priced via other methods | 42 | — |
| Total fixed maturities | <u>\$53,031</u> | <u>100%</u> |

GENWORTH FINANCIAL, INC.

1Q 2008 FINANCIAL SUPPLEMENT

Additional Information on Mortgage-backed and Asset-backed Securities Collateralized by Sub-prime Residential Mortgage Loans (amounts in millions)

Estimated Fair Value by Vintage and Rating as of March 31, 2008:

| S&P Rating | 2004 and Prior | 2005 | First Half 2006 | Second Half 2006 | 2007 | 2008 | Total ⁽¹⁾ |
|---------------|-------------------|-------|--------------------|---------------------|-------|------|----------------------|
| AAA | \$119 | \$124 | \$ 88 | \$148 | \$ 62 | \$— | \$ 541 |
| AA | 36 | 102 | 23 | 7 | 54 | — | 222 |
| Subtotal | 155 | 226 | 111 | 155 | 116 | — | 763 |
| A | 95 | 120 | 62 | 30 | — | — | 307 |
| BBB | 32 | 27 | — | — | — | — | 59 |
| BB | 1 | 2 | 1 | — | — | — | 4 |
| B | 1 | 1 | 4 | — | — | — | 6 |
| Caa and lower | — | 3 | 4 | — | — | — | 7 |
| Total | \$284 | \$379 | \$182 | \$185 | \$116 | \$— | \$1,146 |

Our sub-prime securities are principally backed by first lien mortgages. We do not have a significant exposure to second liens or option adjustable rate mortgages. We do not have any material exposure to mezzanine CDOs. We do not have any exposure to net interest margin deals, highly leveraged transactions or CDO-squared investments.

Estimated Fair Value by Vintage and Rating as of December 31, 2007:

| S&P Rating | 2004 and Prior | 2005 | First Half 2006 | Second Half 2006 | 2007 | Total |
|---------------|-------------------|-------|--------------------|---------------------|-------|---------|
| AAA | \$163 | \$166 | \$130 | \$198 | \$102 | \$ 759 |
| AA | 61 | 112 | 52 | 13 | 91 | 329 |
| Subtotal | 224 | 278 | 182 | 211 | 193 | 1,088 |
| A | 87 | 147 | 81 | 4 | — | 319 |
| BBB | 30 | 41 | 1 | — | — | 72 |
| BB | 4 | 1 | — | — | — | 5 |
| B | — | 1 | 1 | — | — | 2 |
| Caa and lower | — | — | — | — | — | — |
| Total | \$345 | \$468 | \$265 | \$215 | \$193 | \$1,486 |

Net Unrealized Losses by Vintage and Rating as of March 31, 2008:

| S&P Rating | 2004 and Prior | 2005 | First Half 2006 | Second Half 2006 | 2007 | 2008 | Total |
|---------------|-------------------|----------|--------------------|---------------------|----------|------|----------|
| AAA | \$ (6) | \$ (11) | \$ (11) | \$ (24) | \$ (21) | \$— | \$ (73) |
| AA | (10) | (34) | (35) | (13) | (126) | — | (218) |
| Subtotal | (16) | (45) | (46) | (37) | (147) | — | (291) |
| A | (30) | (99) | (109) | (13) | — | — | (251) |
| BBB | (6) | (20) | — | — | — | — | (26) |
| BB | (1) | (2) | (2) | — | — | — | (5) |
| B | (1) | — | (5) | — | — | — | (6) |
| Caa and lower | — | (1) | — | — | — | — | (1) |
| Total | \$ (54) | \$ (167) | \$ (162) | \$ (50) | \$ (147) | \$— | \$ (580) |

⁽¹⁾ Our fixed maturity portfolio includes residential mortgage-backed and asset-backed securities collateralized by sub-prime residential mortgage loans. The following table sets forth the fair value of these sub-prime investments by pricing source as of the date indicated:

| | March 31, 2008 | |
|--|-------------------------|---------------|
| | Estimated Fair Value | % of Total |
| Priced via independent pricing services | \$1,076 | 94% |
| Priced via broker expectations | 68 | 6 |
| Priced via internally developed matrices | 2 | — |
| Total sub-prime investments | \$1,146 | 100% |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Additional Information on Mortgage-backed and Asset-backed Securities Collateralized by Alt-A Residential Mortgage Loans
(amounts in millions)

Estimated Fair Value by Vintage and Rating as of March 31, 2008:

| <u>S&P Rating</u> | <u>2004 and Prior</u> | <u>2005</u> | <u>First Half 2006</u> | <u>Second Half 2006</u> | <u>2007</u> | <u>2008</u> | <u>Total⁽¹⁾</u> |
|-----------------------|---------------------------|--------------|----------------------------|-----------------------------|--------------|-------------|----------------------------|
| AAA | \$135 | \$167 | \$106 | \$ 46 | \$ 83 | \$— | \$537 |
| AA | 20 | 187 | 54 | 1 | 4 | — | 266 |
| Subtotal | 155 | 354 | 160 | 47 | 87 | — | 803 |
| A | 45 | 57 | 27 | 2 | — | — | 131 |
| BBB | 3 | 6 | 7 | — | — | — | 16 |
| B | — | — | 1 | — | — | — | 1 |
| Caa and lower | — | 1 | — | — | — | — | 1 |
| Total | <u>\$203</u> | <u>\$418</u> | <u>\$195</u> | <u>\$ 49</u> | <u>\$ 87</u> | <u>\$—</u> | <u>\$952</u> |

Estimated Fair Value by Vintage and Rating as of December 31, 2007:

| <u>S&P Rating</u> | <u>2004 and Prior</u> | <u>2005</u> | <u>First Half 2006</u> | <u>Second Half 2006</u> | <u>2007</u> | <u>Total</u> |
|-----------------------|---------------------------|--------------|----------------------------|-----------------------------|--------------|----------------|
| AAA | \$214 | \$262 | \$126 | \$ 36 | \$ 81 | \$ 719 |
| AA | 32 | 274 | 99 | — | 18 | 423 |
| Subtotal | 246 | 536 | 225 | 36 | 99 | 1,142 |
| A | 71 | 130 | 61 | 10 | 2 | 274 |
| BBB | 10 | 15 | 6 | — | — | 31 |
| B | — | — | 1 | — | — | 1 |
| Caa and lower | — | 1 | — | — | — | 1 |
| Total | <u>\$327</u> | <u>\$682</u> | <u>\$293</u> | <u>\$ 46</u> | <u>\$101</u> | <u>\$1,449</u> |

Net Unrealized Losses by Vintage and Rating as of March 31, 2008:

| <u>S&P Rating</u> | <u>2004 and Prior</u> | <u>2005</u> | <u>First Half 2006</u> | <u>Second Half 2006</u> | <u>2007</u> | <u>2008</u> | <u>Total</u> |
|-----------------------|---------------------------|-----------------|----------------------------|-----------------------------|----------------|-------------|----------------|
| AAA | \$ (14) | \$ (32) | \$ (17) | \$ (12) | \$ (34) | \$— | \$(109) |
| AA | (9) | (70) | (32) | (4) | (1) | — | (116) |
| Subtotal | (23) | (102) | (49) | (16) | (35) | — | (225) |
| A | (8) | (37) | (17) | — | — | — | (62) |
| BBB | (4) | (9) | (8) | — | — | — | (21) |
| B | — | — | — | — | — | — | — |
| Caa and lower | — | — | — | — | — | — | — |
| Total | <u>\$ (35)</u> | <u>\$ (148)</u> | <u>\$ (74)</u> | <u>\$ (16)</u> | <u>\$ (35)</u> | <u>\$—</u> | <u>\$(308)</u> |

⁽¹⁾ Our fixed maturity portfolio includes residential mortgage-backed and asset-backed securities collateralized by Alt-A residential mortgage loans. The following table sets forth the fair value of these Alt-A investments by pricing source as of the date indicated:

| | <u>March 31, 2008</u> | |
|--|---------------------------------|-----------------------|
| | <u>Estimated Fair Value</u> | <u>% of Total</u> |
| Priced via independent pricing services | \$774 | 81% |
| Priced via broker expectations | 169 | 18 |
| Priced via internally developed matrices | 9 | 1 |
| Total Alt-A investments | <u>\$952</u> | <u>100%</u> |

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Additional Information on Commercial Mortgage-backed Securities
(amounts in millions)

Estimated Fair Value by Vintage and Rating as of March 31, 2008:

| S&P Rating | 2004 and Prior | 2005 | 2006 | 2007 | 2008 | Total⁽¹⁾ |
|--------------------------|-----------------------|-------------|-------------|-------------|-------------|----------------------------|
| AAA | \$2,164 | \$297 | \$ 605 | \$524 | \$— | \$3,590 |
| AA | 83 | 88 | 248 | 141 | — | 560 |
| Subtotal | 2,247 | 385 | 853 | 665 | — | 4,150 |
| A | 82 | 59 | 117 | 113 | — | 371 |
| BBB | 100 | 24 | 69 | 37 | — | 230 |
| BB | 49 | 2 | — | — | — | 51 |
| B | 22 | — | — | — | — | 22 |
| Caa and lower | 5 | — | 23 | — | — | 28 |
| In or near default | 1 | — | — | — | — | 1 |
| Total | \$2,506 | \$470 | \$1,062 | \$815 | \$— | \$4,853 |

Estimated Fair Value by Vintage and Rating as of December 31, 2007:

| S&P Rating | 2004 and Prior | 2005 | 2006 | 2007 | Total |
|--------------------------|-----------------------|-------------|-------------|-------------|--------------|
| AAA | \$2,225 | \$311 | \$ 631 | \$579 | \$3,746 |
| AA | 113 | 102 | 301 | 160 | 676 |
| Subtotal | 2,338 | 413 | 932 | 739 | 4,422 |
| A | 112 | 64 | 142 | 131 | 449 |
| BBB | 117 | 35 | 81 | 44 | 277 |
| BB | 54 | 4 | — | — | 58 |
| B | 27 | — | — | — | 27 |
| Caa and lower | 5 | — | 24 | — | 29 |
| In or near default | 1 | — | — | — | 1 |
| Total | \$2,654 | \$516 | \$1,179 | \$914 | \$5,263 |

Net Unrealized Losses by Vintage and Rating as of March 31, 2008:

| S&P Rating | 2004 and Prior | 2005 | 2006 | 2007 | 2008 | Total |
|--------------------------|-----------------------|-------------|-------------|-------------|-------------|--------------|
| AAA | \$ (5) | \$ (39) | \$ (49) | \$ (59) | \$— | \$(152) |
| AA | (10) | (21) | (41) | (34) | — | (106) |
| Subtotal | (15) | (60) | (90) | (93) | — | (258) |
| A | (20) | (18) | (32) | (35) | — | (105) |
| BBB | (20) | (11) | (16) | (13) | — | (60) |
| BB | (2) | (2) | — | — | — | (4) |
| B | (1) | — | — | — | — | (1) |
| Caa and lower | 1 | — | (2) | — | — | (1) |
| In or near default | — | — | — | — | — | — |
| Total | \$(57) | \$(91) | \$(140) | \$(141) | \$— | \$(429) |

⁽¹⁾ Our fixed maturity portfolio includes commercial mortgage-backed securities. As of March 31, 2008, 64% of our commercial mortgage-backed securities related to loans with fixed interest rates, and 36% related to loans with floating interest rates. The average original loan-to-value ratio for commercial mortgage-backed securities included in our fixed maturity portfolio is 53%.

The following table sets forth the fair value of these investments by pricing source as of the date indicated:

| | March 31, 2008 | |
|---|-----------------------------|-------------------|
| | Estimated Fair Value | % of Total |
| Priced via independent pricing services | \$4,128 | 85 % |
| Priced via broker expectations | 621 | 13 |
| Priced via internally developed matrices | 104 | 2 |
| Total commercial mortgage backed securities | \$4,853 | 100 % |

GENWORTH FINANCIAL, INC.

1Q 2008 FINANCIAL SUPPLEMENT

Commercial Mortgage Loans Summary (amounts in millions)

| Summary of Commercial Mortgage Loans | March 31, 2008 | | December 31, 2007 | | September 30, 2007 | | June 30, 2007 | | March 31, 2007 | |
|--|-----------------|------------|-------------------|------------|--------------------|------------|-----------------|------------|-----------------|------------|
| | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total |
| Geographic Region | | | | | | | | | | |
| Pacific | \$2,323 | 26% | \$2,339 | 26% | \$2,317 | 26% | \$2,333 | 26% | \$2,303 | 27% |
| South Atlantic | 2,023 | 23 | 2,057 | 23 | 2,073 | 23 | 1,967 | 22 | 1,870 | 22 |
| Middle Atlantic | 1,155 | 13 | 1,226 | 14 | 1,110 | 13 | 1,122 | 13 | 1,124 | 13 |
| East North Central | 857 | 10 | 874 | 10 | 872 | 10 | 860 | 10 | 858 | 10 |
| Mountain | 790 | 9 | 794 | 9 | 790 | 9 | 764 | 9 | 821 | 10 |
| West South Central | 398 | 5 | 409 | 4 | 388 | 4 | 369 | 4 | 344 | 4 |
| West North Central | 467 | 5 | 464 | 5 | 468 | 5 | 551 | 7 | 549 | 7 |
| East South Central | 294 | 3 | 296 | 3 | 316 | 4 | 293 | 3 | 292 | 3 |
| New England | 528 | 6 | 514 | 6 | 522 | 6 | 553 | 6 | 360 | 4 |
| Subtotal | 8,835 | 100% | 8,973 | 100% | 8,856 | 100% | 8,812 | 100% | 8,521 | 100% |
| Allowance for losses | (21) | | (26) | | (21) | | (18) | | (17) | |
| Unamortized fees and costs | 8 | | 6 | | 4 | | 4 | | 4 | |
| Total | \$8,822 | | \$8,953 | | \$8,839 | | \$8,798 | | \$8,508 | |
| Property Type | | | | | | | | | | |
| Office | \$2,371 | 27% | \$2,454 | 27% | \$2,422 | 27% | \$2,463 | 28% | \$2,364 | 28% |
| Industrial | 2,292 | 26 | 2,326 | 26 | 2,322 | 26 | 2,315 | 26 | 2,258 | 27 |
| Retail | 2,476 | 27 | 2,465 | 27 | 2,438 | 28 | 2,369 | 27 | 2,238 | 26 |
| Apartments | 1,031 | 12 | 1,054 | 12 | 975 | 11 | 962 | 11 | 972 | 11 |
| Mixed use/other | 665 | 8 | 674 | 8 | 699 | 8 | 703 | 8 | 689 | 8 |
| Subtotal | 8,835 | 100% | 8,973 | 100% | 8,856 | 100% | 8,812 | 100% | 8,521 | 100% |
| Allowance for losses | (21) | | (26) | | (21) | | (18) | | (17) | |
| Unamortized fees and costs | 8 | | 6 | | 4 | | 4 | | 4 | |
| Total | \$8,822 | | \$8,953 | | \$8,839 | | \$8,798 | | \$8,508 | |
| Loan Size | | | | | | | | | | |
| Under \$5 million | \$3,631 | 41% | \$3,671 | 41% | \$3,691 | 42% | \$3,684 | 42% | \$3,583 | 42% |
| \$5 million but less than \$10 million | 2,080 | 24 | 2,073 | 23 | 2,064 | 23 | 2,039 | 23 | 1,944 | 23 |
| \$10 million but less than \$20 million | 1,630 | 18 | 1,646 | 18 | 1,635 | 19 | 1,636 | 19 | 1,674 | 20 |
| \$20 million but less than \$30 million | 431 | 5 | 442 | 5 | 485 | 5 | 490 | 5 | 461 | 5 |
| \$30 million and over | 1,055 | 12 | 1,116 | 13 | 981 | 11 | 963 | 11 | 859 | 10 |
| Subtotal | 8,827 | 100% | 8,948 | 100% | 8,856 | 100% | 8,812 | 100% | 8,521 | 100% |
| Net premium/discount | 8 | | 25 | | — | | — | | — | |
| Total | \$8,835 | | \$8,973 | | \$8,856 | | \$8,812 | | \$8,521 | |
| Allowance for Losses on Commercial Mortgage Loans | | | | | | | | | | |
| Beginning balance | \$ 26 | | \$ 21 | | \$ 18 | | \$ 17 | | \$ 15 | |
| Provisions | — | | 5 | | 3 | | 1 | | 2 | |
| Releases | (5) | | — | | — | | — | | — | |
| Ending balance | \$ 21 | | \$ 26 | | \$ 21 | | \$ 18 | | \$ 17 | |

Commercial Mortgage Loan Information by Vintage (loan amounts in millions)

As of March 31, 2008

| Loan year | Total loan balance | Delinquent loan balance | Number of loans | Number of delinquent loans | Average balance per loan | Average balance per delinquent loan | Average loan-to-value ⁽¹⁾ |
|----------------|--------------------|-------------------------|-----------------|----------------------------|--------------------------|-------------------------------------|--------------------------------------|
| 2004 and prior | \$3,498 | \$— | 1,282 | — | \$3 | NA | 39% |
| 2005 | 1,818 | — | 346 | — | 5 | NA | 50% |
| 2006 | 1,673 | — | 310 | — | 5 | NA | 41% |
| 2007 | 1,710 | — | 235 | — | 7 | NA | 29% |
| 2008 | 128 | — | 91 | — | 1 | NA | 57% |
| Total | \$8,827 | \$— | 2,264 | — | \$4 | NA | 39% |

⁽¹⁾ Represents loan-to-value at origination.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

General Account GAAP Net Investment Income Yields
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|---|----------------|----------------|----------------|----------------|---------------|----------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| GAAP Net Investment Income | | | | | | |
| Fixed maturities—taxable | \$ 764 | \$ 802 | \$ 821 | \$ 792 | \$ 774 | \$3,189 |
| Fixed maturities—non-taxable | 25 | 25 | 26 | 26 | 25 | 102 |
| Commercial mortgage loans | 143 | 142 | 142 | 134 | 130 | 548 |
| Equity securities | 10 | 11 | 6 | 7 | 7 | 31 |
| Other invested assets | 18 | 19 | 11 | 17 | 6 | 53 |
| Limited partnerships ⁽¹⁾ | 6 | 9 | 26 | 5 | 4 | 44 |
| Policy loans | 39 | 38 | 36 | 36 | 34 | 144 |
| Cash, cash equivalents and short-term investments | 25 | 32 | 28 | 32 | 27 | 119 |
| Gross investment income before expenses and fees | 1,030 | 1,078 | 1,096 | 1,049 | 1,007 | 4,230 |
| Expenses and fees | (28) | (25) | (22) | (25) | (23) | (95) |
| Net investment income | <u>\$1,002</u> | <u>\$1,053</u> | <u>\$1,074</u> | <u>\$1,024</u> | <u>\$ 984</u> | <u>\$4,135</u> |
| Annualized Yields | | | | | | |
| Fixed maturities—taxable | 5.7% | 5.9% | 6.1% | 6.0% | 5.9% | 6.0% |
| Fixed maturities—non-taxable | 4.6% | 4.6% | 4.8% | 4.6% | 4.8% | 4.7% |
| Commercial mortgage loans | 6.4% | 6.4% | 6.4% | 6.2% | 6.2% | 6.3% |
| Equity securities | 11.2% | 16.0% | 13.4% | 16.1% | 15.2% | 14.5% |
| Other invested assets | 10.9% | 16.6% | 9.8% | 13.9% | 5.5% | 11.2% |
| Limited partnerships ⁽¹⁾ | 3.3% | 5.9% | 21.2% | 4.9% | 5.3% | 9.9% |
| Policy loans | 9.4% | 9.2% | 9.0% | 9.2% | 9.0% | 9.1% |
| Cash, cash equivalents and short-term investments | 2.9% | 4.0% | 3.6% | 5.0% | 4.6% | 4.2% |
| Gross investment income before expenses and fees | 5.8% | 6.0% | 6.2% | 6.0% | 5.9% | 6.0% |
| Expenses and fees | -0.2% | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% |
| Net investment income | <u>5.6%</u> | <u>5.9%</u> | <u>6.1%</u> | <u>5.9%</u> | <u>5.8%</u> | <u>5.9%</u> |

Yields for fixed maturities and equity securities are based on amortized cost and cost, respectively. Yields for securities lending activity, which is included in other invested assets, are calculated net of the corresponding securities lending liability.

⁽¹⁾ Limited partnership investments are equity-based and do not have fixed returns by period.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Net Investment Gains (Losses), Net of Taxes and Other Adjustments—Detail
(amounts in millions)

| | <u>2008</u> | <u>2007</u> |
|--|--------------------|--------------------|
| | <u>Q1</u> | <u>Q4</u> |
| Net Investment Gains (Losses), Net of Taxes and Other Adjustments | | |
| Net realized gains (losses) on available-for-sale securities: | | |
| U.S. corporate fixed maturities | \$ (1) | \$ 1 |
| Foreign government | 2 | — |
| Mortgage-backed (MBS) fixed maturities | — | (5) |
| Asset-backed (ABS) fixed maturities | — | (1) |
| Equity securities | 1 | 2 |
| | <u>2</u> | <u>(3)</u> |
| Total net realized gains (losses) on available-for-sale securities | 2 | (3) |
| Impairments: | | |
| Public corporate fixed maturities | (32) | (19) |
| Limited partnerships | — | (1) |
| Equity securities | — | (3) |
| Alt-A residential mortgage-backed securities | | |
| A | (20) | (7) |
| BBB | (10) | (7) |
| Below BBB | (17) | (8) |
| Sub-prime residential mortgage-backed securities | | |
| AA | (2) | (18) |
| A | (3) | — |
| BBB | (8) | (19) |
| Below BBB | (15) | (34) |
| Commercial mortgage-backed securities (CMBS) | | |
| A | (3) | — |
| BBB | (1) | — |
| Below BBB | (3) | — |
| Prime residential mortgage-backed securities | | |
| A | (5) | — |
| BBB | (1) | — |
| Other mortgage-backed securities | (1) | (7) |
| | <u>(121)</u> | <u>(123)</u> |
| Total impairments | (121) | (123) |
| Net unrealized gains (losses) on trading securities | (5) | (7) |
| Derivative instruments | (22) | (3) |
| Bank loans | (2) | — |
| Commercial mortgage loans held-for-sale market valuation allowance | 1 | (3) |
| | <u>(147)</u> | <u>(139)</u> |
| Net investment gains (losses), net of taxes | (147) | (139) |
| DAC and other intangible amortization related to net investment gains (losses) | 19 | 5 |
| | <u>19</u> | <u>5</u> |
| Net investment gains (losses), net of taxes and other adjustments | <u>\$ (128)</u> | <u>\$ (134)</u> |

RECONCILIATIONS OF NON-GAAP MEASURES

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Reconciliation of Operating ROE
(amounts in millions)

| <u>Twelve Month Rolling Average ROE</u> | <u>Twelve months ended</u> | | | | |
|--|----------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | <u>March 31, 2008</u> | <u>December 31, 2007</u> | <u>September 30, 2007</u> | <u>June 30, 2007</u> | <u>March 31, 2007</u> |
| GAAP Basis ROE | | | | | |
| Net income for the twelve months ended ⁽¹⁾ | \$ 1,012 | \$ 1,220 | \$ 1,415 | \$ 1,380 | \$ 1,318 |
| Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss) ⁽²⁾ | \$12,549 | \$12,431 | \$12,310 | \$12,181 | \$12,046 |
| GAAP Basis ROE ⁽¹⁾ divided by ⁽²⁾ | 8.1% | 9.8% | 11.5% | 11.3% | 10.9% |
| Operating ROE | | | | | |
| Net operating income for the twelve months ended ⁽¹⁾ | \$ 1,277 | \$ 1,373 | \$ 1,414 | \$ 1,343 | \$ 1,320 |
| Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss) ⁽²⁾ | \$12,549 | \$12,431 | \$12,310 | \$12,181 | \$12,046 |
| Operating ROE ⁽¹⁾ divided by ⁽²⁾ | 10.2% | 11.0% | 11.5% | 11.0% | 11.0% |

(1) The twelve months ended information is derived by adding the four quarters of net income and net operating income from page 9 herein.

(2) Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending stockholders' equity, excluding accumulated other comprehensive income (loss), but including equity related to discontinued operations, for the most recent five quarters.

| <u>Quarterly Average ROE</u> | <u>Three months ended</u> | | | | |
|--|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | <u>March 31, 2008</u> | <u>December 31, 2007</u> | <u>September 30, 2007</u> | <u>June 30, 2007</u> | <u>March 31, 2007</u> |
| GAAP Basis ROE | | | | | |
| Net income for the period ended ⁽³⁾ | \$ 116 | \$ 178 | \$ 339 | \$ 379 | \$ 324 |
| Average stockholders' equity for the period, excluding accumulated other comprehensive income (loss) ⁽⁴⁾ .. | \$12,756 | \$12,686 | \$12,518 | \$12,307 | \$12,185 |
| Annualized GAAP Quarterly Basis ROE ⁽³⁾ divided by ⁽⁴⁾ | 3.6% | 5.6% | 10.8% | 12.3% | 10.6% |
| Operating ROE | | | | | |
| Net operating income for the period ended ⁽³⁾ | \$ 244 | \$ 314 | \$ 368 | \$ 351 | \$ 340 |
| Average stockholders' equity for the period, excluding accumulated other comprehensive income (loss) ⁽⁴⁾ .. | \$12,756 | \$12,686 | \$12,518 | \$12,307 | \$12,185 |
| Annualized Operating Quarterly Basis ROE ⁽³⁾ divided by ⁽⁴⁾ | 7.7% | 9.9% | 11.8% | 11.4% | 11.2% |

(3) Net income and net operating income from page 9 herein.

(4) Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending stockholders' equity, excluding accumulated other comprehensive income (loss), but including equity related to discontinued operations.

Non-GAAP Definition for Operating ROE

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as net operating income divided by average ending stockholders' equity, excluding accumulated other comprehensive income (loss) (AOCI) in average ending stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net income divided by average ending stockholders' equity.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Reconciliation of Expense Ratio
(amounts in millions)

| | 2008 | 2007 | | | | |
|--|----------------|----------------|----------------|----------------|----------------|-----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Total |
| GAAP Basis Expense Ratio | | | | | | |
| Acquisition and operating expenses, net of deferrals ⁽¹⁾ | \$ 528 | \$ 551 | \$ 540 | \$ 495 | \$ 489 | \$ 2,075 |
| Total revenues ⁽²⁾ | <u>\$2,753</u> | <u>\$2,775</u> | <u>\$2,875</u> | <u>\$2,765</u> | <u>\$2,710</u> | <u>\$11,125</u> |
| Expense ratio ⁽¹⁾ divided by ⁽²⁾ | <u>19.2%</u> | <u>19.9%</u> | <u>18.8%</u> | <u>17.9%</u> | <u>18.0%</u> | <u>18.7%</u> |
| GAAP Basis, As Adjusted – Expense Ratio | | | | | | |
| Acquisition and operating expenses, net of deferrals | \$ 528 | \$ 551 | \$ 540 | \$ 495 | \$ 489 | \$ 2,075 |
| Less wealth management | 67 | 70 | 69 | 65 | 60 | 264 |
| Less payment protection insurance business | 200 | 199 | 218 | 183 | 181 | 781 |
| Less expenses related to reorganization ^(a) | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>8</u> | <u>8</u> |
| Adjusted acquisition and operating expenses, net of deferrals ⁽³⁾ | \$ 261 | \$ 282 | \$ 253 | \$ 247 | \$ 240 | \$ 1,022 |
| Total revenues | \$2,753 | \$2,775 | \$2,875 | \$2,765 | \$2,710 | \$11,125 |
| Less wealth management | 87 | 90 | 88 | 82 | 76 | 336 |
| Less payment protection insurance business | 418 | 398 | 410 | 363 | 357 | 1,528 |
| Less net investment gains (losses) | <u>(226)</u> | <u>(214)</u> | <u>(48)</u> | <u>(51)</u> | <u>(19)</u> | <u>(332)</u> |
| Adjusted total revenues ⁽⁴⁾ | \$2,474 | \$2,501 | \$2,425 | \$2,371 | \$2,296 | \$ 9,593 |
| Adjusted expense ratio ⁽³⁾ divided by ⁽⁴⁾ | <u>10.5%</u> | <u>11.3%</u> | <u>10.4%</u> | <u>10.4%</u> | <u>10.5%</u> | <u>10.7%</u> |

Non-GAAP Definition for Expense Ratio

The company references the non-GAAP financial measure entitled “expense ratio” as a measure of productivity. The company defines expense ratio as acquisition and operating expenses, net of deferrals, divided by total revenues, excluding the effects of the company’s wealth management and payment protection Insurance businesses. The wealth management and payment protection insurance businesses are excluded from this ratio as their expense bases are comprised of varying levels of non-deferrable acquisition costs. Management believes that the expense ratio analysis enhances understanding of the productivity of the company. However, the expense ratio as defined by the company should not be viewed as a substitute for GAAP acquisition and operating expenses, net of deferrals, divided by total revenues.

^(a) Includes severance and other employee related expenses associated with our reorganization announced in the first quarter of 2007.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Reconciliation of Core Premiums
(amounts in millions)

| | <u>2008</u> | <u>2007</u> | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| Reported premiums | \$1,717 | \$1,670 | \$1,600 | \$1,549 | \$1,511 | \$6,330 |
| Less retirement income—spread-based premiums | 167 | 135 | 118 | 151 | 154 | 558 |
| Less impact of changes in foreign exchange rates | 25 | | | | | |
| Core premiums | <u>\$1,909</u> | <u>\$1,805</u> | <u>\$1,718</u> | <u>\$1,700</u> | <u>\$1,665</u> | <u>\$6,888</u> |
| Reported premium percentage change from prior year | 13.6% | | | | | |
| Core premium percentage change from prior year | 14.7% | | | | | |

Non-GAAP Definition for Core Premiums

The company references the non-GAAP financial measure entitled “core premiums” as a measure of premium growth. The company defines core premiums as earned premiums less premiums from our retirement income—spread-based business and the impact of changes in foreign exchange rates. The retirement income—spread-based premiums are excluded in this measure primarily because these are single premiums and are not an indication of future premiums. The impact of changes in foreign exchange rates are excluded in this measure to present periods on a comparable exchange rate. Management believes that analysis of core premiums enhances understanding of premium growth of the company. However, core premiums as defined by the company should not be viewed as a substitute for GAAP earned premiums.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Reconciliation of Core Yield

| | | <u>2008</u> | <u>2007</u> | | | | |
|---|--|----------------|----------------|----------------|----------------|---------------|----------------|
| | | <u>Q1</u> | <u>Q4</u> | <u>Q3</u> | <u>Q2</u> | <u>Q1</u> | <u>Total</u> |
| (Assets - amounts in billions) | | | | | | | |
| Reported—Total Invested Assets and Cash | | \$ 73.3 | \$ 73.9 | \$ 73.5 | \$ 72.6 | \$71.3 | \$ 73.9 |
| Subtract: | | | | | | | |
| Securities lending | | 2.4 | 2.4 | 2.3 | 2.2 | 2.2 | 2.4 |
| Unrealized gains (losses) | | (1.6) | (0.3) | (0.3) | (0.2) | 1.0 | (0.3) |
| Derivative counterparty collateral | | 0.7 | 0.4 | 0.2 | 0.1 | 0.3 | 0.4 |
| Adjusted end-of-period invested assets | | <u>\$ 71.8</u> | <u>\$ 71.4</u> | <u>\$ 71.3</u> | <u>\$ 70.5</u> | <u>\$67.8</u> | <u>\$ 71.4</u> |
| (A) Average Invested Assets used in Reported and Core Yield Calculation | | \$ 71.6 | \$ 71.4 | \$ 70.9 | \$ 69.2 | \$67.5 | \$ 69.6 |
| Subtract: portfolios supporting floating and short-term products | | 14.1 | 14.1 | 14.2 | 13.4 | 12.2 | 13.5 |
| (B) Average Invested Assets used in Core Yield (excl. Floating & Short-Term) Calculation | | <u>\$ 57.5</u> | <u>\$ 57.3</u> | <u>\$ 56.7</u> | <u>\$ 55.8</u> | <u>\$55.3</u> | <u>\$ 56.1</u> |
| (Income - amounts in millions) | | | | | | | |
| (C) Reported - Net Investment Income | | \$1,002 | \$1,053 | \$1,074 | \$1,024 | \$ 984 | \$4,135 |
| Subtract: | | | | | | | |
| Bond calls and commercial mortgage loan prepayments | | 12 | 6 | 14 | 22 | 10 | 52 |
| Reinsurance and reclassification ⁽¹⁾ | | 15 | 15 | 26 | 18 | 9 | 68 |
| Other non-core items ⁽²⁾ | | (1) | 5 | 1 | 1 | 6 | 13 |
| (D) Core Net Investment Income | | 976 | 1,027 | 1,033 | 983 | 959 | 4,002 |
| Subtract: investment income from portfolios supporting floating and short-term products | | 164 | 205 | 209 | 196 | 180 | 790 |
| (E) Core Net Investment Income (excl. Floating and Short-Term) | | <u>\$ 812</u> | <u>\$ 822</u> | <u>\$ 824</u> | <u>\$ 787</u> | <u>\$ 779</u> | <u>\$3,212</u> |
| (C) / (A) Reported Yield | | 5.60% | 5.90% | 6.06% | 5.92% | 5.84% | 5.94% |
| (D) / (A) Core Yield⁽³⁾ | | 5.45% | 5.75% | 5.83% | 5.69% | 5.69% | 5.75% |
| (E) / (B) Core Yield (excl. Floating and Short-Term)⁽³⁾ | | 5.65% | 5.74% | 5.81% | 5.65% | 5.64% | 5.72% |

Notes: —Columns may not add due to rounding.

—Yields have been annualized.

Non-GAAP Definition for Core Yield

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for those items that are not recurring in nature. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield as defined by the company should not be viewed as a substitute for GAAP investment yield.

(1) Represents imputed investment income related to a reinsurance agreement in our payment protection business. The third quarter of 2007 reflects an expense reclassification of \$16 million from net investment income to acquisition and operating expenses, net of deferrals. The reclassification is associated with exit fee accruals for the guarantee fund that the Canadian government requires us to maintain in the event of insolvency. Prior periods were not restated as the adjustment is immaterial to the current period and all prior periods.

(2) Includes consent fees, return of investment and various other immaterial items.

(3) Beginning in 2007, limited partnership assets and investment income were allocated to the operating segments from Corporate and Other. The core yield calculation has been adjusted to include limited partnership assets and investment income to reflect the diversified portfolio strategy used to support the retirement and protection business liabilities.

CORPORATE INFORMATION

**GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT**

Industry Ratings

Our principal life insurance subsidiaries are rated by A.M. Best, Standard and Poors (S&P), Moody's and Fitch as follows:

| <u>Company</u> | <u>A.M. Best</u> | <u>S&P</u> | <u>Moody's</u> | <u>Fitch</u> |
|---|------------------|----------------|----------------|--------------|
| Genworth Life Insurance Company | A+ | AA- | Aa3 | AA- |
| Genworth Life Insurance Company (short term rating) | Not rated | A-1+ | P-1 | Not rated |
| Genworth Life and Annuity Insurance Company | A+ | AA- | Aa3 | AA- |
| Genworth Life and Annuity Insurance Company (short term rating) | Not rated | A-1+ | P-1 | Not rated |
| Genworth Life Insurance Company of New York | A+ | AA- | Aa3 | AA- |
| Continental Life Insurance Company of Brentwood, Tennessee | A | Not rated | Not rated | Not rated |

Our mortgage insurance subsidiaries are rated by S&P, Moody's and Fitch as follows:

| <u>Company</u> | <u>S&P</u> | <u>Moody's</u> | <u>Fitch</u> |
|---|----------------|----------------|--------------|
| Genworth Mortgage Insurance Corporation | AA | Aa2 | AA |
| Genworth Financial Mortgage Insurance Pty. Limited | AA | Aa2 | AA |
| Genworth Financial Mortgage Insurance Limited | AA | Aa2 | AA |
| Genworth Residential Mortgage Insurance Corporation of NC | AA | Aa2 | AA |
| Genworth Financial Assurance Corporation | Not rated | Aa2 | AA |
| Genworth Financial Mortgage Insurance Company Canada ⁽¹⁾ | AA | Not rated | Not rated |
| Genworth Seguros de Credito a la Vivienda S.A. de C.V. | mxAAA | Aaa.mx | AAA(mex) |

⁽¹⁾ Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by Dominion Bond Rating Service (DBRS).

The A.M. Best, S&P, Moody's and Fitch ratings are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in our securities.

A.M. Best states that its "A+" (Superior) rating is assigned to those companies that have, in its opinion, a superior ability to meet their ongoing obligations to policyholders. The "A+" (Superior) rating is the second-highest of fifteen ratings assigned by A.M. Best, which range from "A++" to "F."

S&P states that an insurer rated "AA" (Very Strong) has very strong financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. The "AA" range is the second-highest of the four ratings ranges that meet these criteria, and also is the second-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing in a rating category. Accordingly, the "AA" and "AA-" ratings are the third- and fourth-highest of S&P's 21 ratings categories. The short-term "A-1" rating is the highest rating and shows the capacity to meet financial commitments is strong. Within this category, the designation of a plus sign (+) indicates capacity to meet its financial commitments is extremely strong. An obligor rated "mxAAA" has a very strong capacity to meet its financial commitments relative to that of other Mexican obligors. The "mxAAA" rating is the highest enterprise credit rating assigned on S&P's CaVal national scale.

GENWORTH FINANCIAL, INC.
1Q 2008 FINANCIAL SUPPLEMENT

Industry Ratings (continued)

Moody's states that insurance companies rated "Aa" (Excellent) offer excellent financial security. Moody's states that companies in this group constitute what are generally known as high-grade companies. The "Aa" range is the second-highest of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. Accordingly, the "Aa2" and "Aa3" ratings are the third- and fourth-highest of Moody's 21 ratings categories. Short-term rating "P-1" is the highest rating and shows superior ability for repayment of short-term debt obligations. Issuers or issues rated "Aaa.mx" demonstrate the strongest creditworthiness relative to other issuers in Mexico.

Fitch states that "AA" (Very Strong) rated insurance companies are viewed as possessing very strong capacity to meet policyholder and contract obligations, risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small. The "AA" rating category is the second-highest of eight financial strength rating categories, which range from "AAA" to "C." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "AA" and "AA-" ratings are the third- and fourth-highest of Fitch's 21 ratings categories. The "AAA(mex)" rating denotes the highest rating assigned within the scale for Mexico. The rating is assigned to the policyholder obligations of the "best" insurance entities relative to all other issuers or issues in Mexico, across all industries and obligation types.

DBRS states that long-term debt rated "AA" is of superior credit quality, and protection of interest and principal is considered high. In many cases they differ from long-term debt rated "AAA" only to a small degree. Given the extremely restrictive definition DBRS has for the "AAA" category, entities rated "AA" are also considered to be strong credits, typically exemplifying above-average strength in key areas of consideration and unlikely to be significantly affected by reasonably foreseeable events.

A.M. Best, S&P, Moody's, Fitch and DBRS review their ratings periodically and we cannot assure you that we will maintain our current ratings in the future. Other agencies may also rate our company or our insurance subsidiaries on a solicited or an unsolicited basis.

About Genworth Financial

Genworth is a leading financial security company meeting the retirement, longevity and lifestyle protection, investment and mortgage insurance needs of more than 15 million customers, with a presence in more than 25 countries. For more information, visit www.genworth.com.

Inquiries:

Alicia Charity, 804-662-2248
Alicia.Charity@genworth.com

Kelly Groh, 804-281-6321
Kelly.Groh@genworth.com