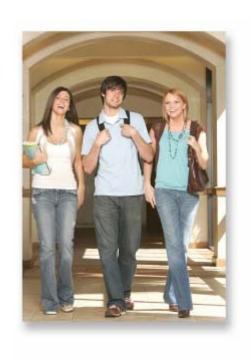
Supplemental Analyst Package









Fourth Quarter 2008 Earnings Call February 18, 2009



Table of Contents

| Financial Highlights | 1 |
|--|----|
| Consolidated Balance Sheets | 2 |
| Consolidated Statements of Operations | 3 |
| Consolidated Statements of Funds from Operations | 4 |
| Wholly-owned Property Results of Operations | 5 |
| Capital Structure | 6 |
| Portfolio Overview | 7 |
| 2009/2010 Leasing Status | 8 |
| 2009/2010 Leasing Trends | 9 |
| Owned Development Update | 10 |
| Third-party Development Update | 11 |
| Management Services Update | 12 |
| Investor Information | 13 |









Financial Highlights (dollars in thousands, except per share data)

| | Thre | e Months End | ded December | r 31, | Year Ended December 31, | | | | | |
|---|-----------|--------------|--------------|------------|-------------------------|------------|-----------|----------|--|--|
| | 2008 | 2007 | \$ Change | % Change | 2008 | 2007 (1) | \$ Change | % Change | | |
| Operating Data | | | | | | | | | | |
| Total revenues | \$ 78,290 | \$ 42,301 | \$ 35,989 | 85.1% | \$ 235,413 | \$ 147,135 | \$ 88,278 | 60.0% | | |
| Operating income | 15,407 | 13,978 | 1,429 | | 40,226 | 27,167 | 13,059 | | | |
| Net (loss) income | (3,420) | 6,146 | (9,566) | | (13,055) | (1,686) | (11,369) | | | |
| Net (loss) income per share - basic | (0.08) | 0.23 | | | (0.35) | (0.07) | | | | |
| Net (loss) income per share - diluted | (0.08) | 0.23 | | | (0.34) | (0.07) | | | | |
| FFO | 16,821 | 14,390 | 2,431 | | 44,772 | 28,393 | 16,379 | | | |
| FFO per share - diluted | 0.38 | 0.50 | | | 1.16 | 1.08 | | | | |
| FFOM | 15,008 | 12,576 | 2,432 | | 43,183 | 26,284 | 16,899 | | | |
| FFOM per share - diluted | 0.34 | 0.44 | | | 1.12 | 1.00 | | | | |
| Operating Statistics | Decembe | r 31, 2008 | Decembe | r 31, 2007 | | | | | | |
| Debt to total market capitalization (2) | 57. | 1% | 36.0 | 6% | | | | | | |
| Interest coverage ⁽³⁾ | 2.0 | 06 | 2.7 | 70 | | | | | | |

- (1) For the year ended December 31, 2007, the company recorded a compensation charge and related tax impact of \$10.9 million, or \$0.42 per fully diluted share, related to the company's 2004 Outperformance Bonus Plan.
- Excludes debt related to our on-campus participating properties of \$86.3 million and \$88.2 million as of December 31, 2008 and December 31, 2007, respectively, as well as unamortized debt discounts of \$4.7 million and unamortized debt premiums of \$4.3 million at December 31, 2008 and December 31, 2007, respectively. Also excludes our share of debt from our unconsolidated joint ventures with Fidelity totaling \$34.3 million.
- Represents operating performance for the four most recently completed fiscal quarters. Excludes interest associated with our on-campus participating properties and unconsolidated joint ventures.



Consolidated Balance Sheets (dollars in thousands)

| n thousands) | | mber 31, 2008 | December 31, 2007 | | |
|--|----|---------------|-------------------|-----------|--|
| | (u | naudited) | | | |
| Assets | | | | | |
| Investments in real estate: | | | | | |
| Wholly-owned properties, net | \$ | 1,986,833 | \$ | 947,062 | |
| On-campus participating properties, net | | 69,302 | | 72,905 | |
| Investments in real estate, net | | 2,056,135 | | 1,019,967 | |
| Cash and cash equivalents | | 25,600 | | 12,073 | |
| Restricted cash | | 32,558 | | 13,855 | |
| Student contracts receivable, net | | 5,185 | | 3,657 | |
| Other assets | | 64,431 | | 26,744 | |
| Total assets | \$ | 2,183,909 | \$ | 1,076,296 | |
| Liabilities and stockholders' equity | | | | | |
| Liabilities: | | | | | |
| Secured debt | \$ | 1,162,221 | \$ | 533,430 | |
| Senior secured term loan | | 100,000 | | - | |
| Unsecured revolving credit facility | | 14,700 | | 9,600 | |
| Accounts payable and accrued expenses | | 35,440 | | 14,360 | |
| Other liabilities | | 56,052 | | 43,278 | |
| Total liabilities | | 1,368,413 | | 600,668 | |
| Minority interests | | 27,512 | | 31,251 | |
| Stockholders' equity: | | | | | |
| Common stock | | 423 | | 273 | |
| Additional paid in capital | | 904,506 | | 494,160 | |
| Accumulated earnings and distributions | | (111,828) | | (48,181) | |
| Accumulated other comprehensive loss | | (5,117) | | (1,875) | |
| Total stockholders' equity | | 787,984 | | 444,377 | |
| Total liabilities and stockholders' equity | \$ | 2,183,909 | \$ | 1,076,296 | |



Consolidated Statements of Operations (dollars in thousands, except share and per share data)

| | Three Months Ended December 31, | | | Year Ended December 31, | | | | | | | | |
|---|---------------------------------|---|----|---|----|---|----|--|----|--|----|---|
| | | 2008 | | 2007 | \$ | Change | | 2008 | | 2007 | \$ | Change |
| Revenues: Wholly-owned properties On-campus participating properties Third-party development services Third-party management services Resident services Total revenues | \$ | 66,897 7,049 1,024 2,393 927 78,290 | \$ | 31,089 6,806 3,056 822 528 42,301 | \$ | 35,808 243 (2,032) 1,571 399 35,989 | \$ | 196,535 22,042 7,922 6,578 2,336 235,413 | \$ | 116,286 20,966 5,490 2,821 1,572 | \$ | 80,249 1,076 2,432 3,757 764 88,278 |
| | | . 0,200 | | , | | 00,000 | | | | , | | 00,=:0 |
| Operating expenses: Wholly-owned properties On-campus participating properties Third-party development and management services General and administrative Depreciation and amortization Ground/facility leases Total operating expenses | | 33,251 2,703 3,410 2,712 20,264 543 62,883 | | 13,879 2,537 1,783 1,856 7,909 359 28,323 | | 19,372 166 1,627 856 12,355 184 34,560 | | 102,686 10,771 11,123 11,274 57,555 1,778 | | 55,155 9,379 5,708 17,660 30,444 1,622 119,968 | | 47,531 1,392 5,415 (6,386) 27,111 156 75,219 |
| Operating income | | 15,407 | | 13,978 | | 1,429 | | 40,226 | | 27,167 | | 13,059 |
| Nonoperating income and (expenses): Interest income Interest expense Amortization of deferred financing costs Loss from unconsolidated joint ventures Other nonoperating income Total nonoperating expenses | | 83 (17,304) (979) (438) - (18,638) | | 235 (6,931) (404) (108) - (7,208) | _ | (152) (10,373) (575) (330) - (11,430) | | 1,131 (50,038) (2,570) (1,619) 486 (52,610) | _ | 1,477 (27,871) (1,340) (108) - (27,842) | | (346) (22,167) (1,230) (1,511) 486 (24,768) |
| (Loss) income before income taxes, minority interests, and discontinued operations Income tax provision Minority interests (Loss) income from continuing operations Discontinued operations: | | (3,231) (127) (38) (3,396) | | 6,770 (60) (564) 6,146 | | (10,001) (67) 526 (9,542) | | (12,384) (388) (236) (13,008) | | (675) (756) (255) (1,686) | | (11,709) 368 19 (11,322) |
| Loss attributable to discontinued operations | | (24) | | - | | (24) | | (47) | | <u>-</u> | | (47) |
| Net (loss) income | \$ | (3,420) | \$ | 6,146 | \$ | (9,566) | \$ | (13,055) | \$ | (1,686) | \$ | (11,369) |
| Net (loss) income per share - basic Net (loss) income per share - diluted | \$ | (80.0) | \$ | 0.23 | | | \$ | (0.35) (0.34) | \$ | (0.07) | | |
| Weighted-average common shares outstanding: Basic Diluted | | 2,333,748 | | 5,930,278 3,727,588 | | | | 6,947,656 8,316,269 | | 4,186,213 5,099,140 | | |

⁽¹⁾ Includes a compensation charge of \$10.4 million, or \$0.40 per fully diluted share, related to the company's 2004 Outperformance Bonus Plan.



⁽²⁾ Includes the write-off of the company's deferred tax asset of \$0.5 million, or \$0.02 per fully diluted share, related to the compensation charge recorded for the 2004 Outperformance Bonus Plan.

Consolidated Statements of Funds from Operations

(dollars in thousands, except share and per share data)

| | | Three Mo | onths | Ended Dece | mber | 31, | Year Ended December | | | r 31, | | |
|---|-----------|------------|-------|------------|------|---------|---------------------|-----------|----|-----------|----|----------|
| | | 2008 | | 2007 | \$ | Change | | 2008 | | 2007 | \$ | Change |
| Net (loss) income | \$ | (3,420) | \$ | 6,146 | \$ | (9,566) | \$ | (13,055) | \$ | (1,686) | \$ | (11,369) |
| Minority interests | | 38 | | 564 | | (526) | | 236 | | 255 | | (19) |
| Loss from unconsolidated joint ventures | | 438 | | 108 | | 330 | | 1,619 | | 108 | | 1,511 |
| FFO from unconsolidated joint ventures (1) | | (132) | | (108) | | (24) | | (487) | | (108) | | (379) |
| Real estate related depreciation and amortization | | 19,897 | | 7,680 | | 12,217 | | 56,459 | | 29,824 | | 26,635 |
| Funds from operations ("FFO") | | 16,821 | - | 14,390 | | 2,431 | | 44,772 | | 28,393 | | 16,379 |
| Elimination of operations of on-campus participating properties and unconsolidated joint venture: | | | | | | | | | | | | |
| Net income from on-campus participating properties | | (1,555) | | (1,533) | | (22) | | (101) | | (325) | | 224 |
| Amortization of investment in on-campus participating properties | | (1,092) | | (1,069) | | (23) | | (4,322) | | (4,263) | | (59) |
| FFO from Hampton Roads unconsolidated joint venture (2) | | 232 | | 108 | | 124 | | 419 | | 108 | | 311 |
| | | 14,406 | | 11,896 | | 2,510 | | 40,768 | | 23,913 | | 16,855 |
| Modifications to reflect operational performance of on-campus participating properties: | | | | | | | | | | | | |
| Our share of net cash flow (3) | | 292 | | 359 | | (67) | | 1,409 | | 1,398 | | 11 |
| Management fees | | 310 | | 321 | | (11) | | 1,006 | | 973 | | 33 |
| Impact of on-campus participating properties | | 602 | - | 680 | | (78) | | 2,415 | - | 2,371 | | 44 |
| Funds from operations – modified for operational performance | | | | | | | | | | | | |
| of on-campus participating properties ("FFOM") | | 15,008 | | 12,576 | | 2,432 | | 43,183 | | 26,284 | | 16,899 |
| Compensation charge and related tax impact associated with 2004 | | | | | | | | | | | | |
| Outperformance Bonus Plan | | - | | - | | - | | - | | 10,907 | | (10,907) |
| FFOM, excluding compensation charge and related tax impact | | | | | | | | | | | | |
| associated with 2004 Outperformance Bonus Plan | \$ | 15,008 | \$ | 12,576 | \$ | 2,432 | \$ | 43,183 | \$ | 37,191 | \$ | 5,992 |
| FFO per share - diluted | \$ | 0.38 | \$ | 0.50 | | | \$ | 1.16 | \$ | 1.08 | | |
| FFOM per share - diluted | \$ | 0.34 | \$ | 0.44 | | | \$ | 1.12 | \$ | 1.00 | | |
| FFOM per share, excluding compensation charge and related tax impact associated with 2004 Outperformance Bonus Plan - diluted | | | | 0.44 | | | _ | 4.40 | _ | 4.40 | | |
| | <u>\$</u> | 0.34 | \$ | 0.44 | | | \$ | 1.12 | \$ | 1.42 | | |
| Weighted average common shares outstanding - diluted | | 13,860,124 | 2 | 8,727,588 | | | 3 | 8,595,230 | 2 | 6,266,836 | | |

⁽¹⁾ Represents our share of the FFO from three joint ventures in which we are a minority partner. Includes the Hampton Roads Military Housing joint venture in which we have a minimal economic interest as well as our 10% minority interest in two joint ventures formed or assumed as part of the company's acquisition of GMH.

^{(3) 50%} of the properties' net cash available for distribution after payment of operating expenses, debt service (including repayment of principal) and capital expenditures. Represents actual cash received for the year-to-date periods and amounts accrued for the interim periods.



⁽²⁾ Our share of the FFO from the Hampton Roads Military Housing unconsolidated joint venture is excluded from the calculation of FFOM, as management believes this amount does not accurately reflect the company's participation in the economics of the transaction.

Wholly-Owned Property Results of Operations (dollars in thousands)

| | Three Months Ended December 31, | | | | | | | Year Ended December 31, | | | | |
|--|---------------------------------|----|--------|-----|--------|----------|---------------|-------------------------|---------|----|--------|----------------------------|
| | 2008 (1) | | 2007 | \$(| Change | % Change | 2008 (1) | | 2007 | \$ | Change | % Change |
| Wholly-owned property revenues | | | | | | | | | | | | |
| Same store properties | \$ 32,718 | \$ | 31,549 | \$ | 1,169 | 3.7% | \$ 106,152 | \$ | 102,585 | \$ | 3,567 | 3.5% |
| New properties - GMH portfolio | 29,659 | | - | | 29,659 | | 61,342 | | - | | 61,342 | |
| New properties - other | 5,447 | | 68 | | 5,379 | | 31,377 | | 15,273 | | 16,104 | |
| Total revenues ⁽²⁾ | \$ 67,824 | \$ | 31,617 | \$ | 36,207 | 114.5% | \$ 198,871 | \$ | 117,858 | \$ | 81,013 | 68.7% |
| Wholly-owned property operating expenses | | | | | | | | | | | | |
| Same store properties | \$ 13,987 | \$ | 13,879 | \$ | 108 | 0.8% | \$ 48,991 | \$ | 46,886 | \$ | 2,105 | 4.5% ⁽⁴⁾ |
| New properties - GMH portfolio | 17,570 | | - | | 17,570 | | 39,210 | | - | | 39,210 | |
| New properties - other | 1,694 | | | | 1,694 | | 14,485 | | 8,269 | | 6,216 | |
| Total operating expenses | \$ 33,251 | \$ | 13,879 | \$ | 19,372 | 139.6% | \$ 102,686 | \$ | 55,155 | \$ | 47,531 | 86.2% |
| Wholly-owned property net operating income | | | | | | | | | | | | |
| Same store properties | \$ 18,731 | \$ | 17,670 | \$ | 1,061 | 6.0% | \$ 57,161 | \$ | 55,699 | \$ | 1,462 | 2.6% ⁽⁴⁾ |
| New properties - GMH portfolio (3) | 12,089 | | - | | 12,089 | | 22,132 | | - | | 22,132 | |
| New properties - other | 3,753 | | 68 | | 3,685 | | 16,892 | | 7,004 | | 9,888 | |
| Total net operating income | \$ 34,573 | \$ | 17,738 | \$ | 16,835 | 94.9% | \$ 96,185 | \$ | 62,703 | \$ | 33,482 | 53.4% |

⁽¹⁾ The property grouping for the same store analysis for the year ended December 31, 2008 excludes properties acquired and developed in 2007 and 2008. However, the property grouping for the three months ended December 31, 2008 includes properties acquired during the first quarter 2007 and properties that completed development during the third quarter 2007 because the properties were ow ned for both of the entire periods presented.



⁽²⁾ Includes revenues which are reflected as Resident Services Revenue on the accompanying consolidated statements of operations.

⁽³⁾ Net operating income for the GMH portfolio represents operations for the period from June 11, 2008 through December 31, 2008 and is therefore not indicative of a full year of operations for these

⁽⁴⁾ Excluding \$0.4 million of charges related to hurricanes incurred in the third quarter 2008, same store w holly-ow ned property expense grow th w ould have been 3.7% and NOI grow th w ould have been 3.3%, compared to the year ended December 31, 2007.

Capital Structure as of December 31, 2008

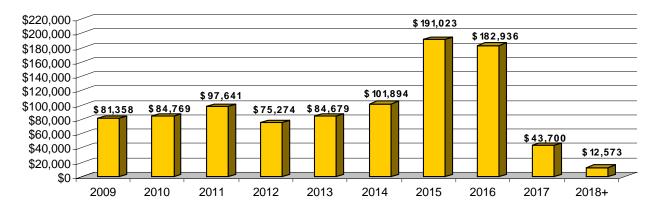
(dollars in thousands)

| Total Debt (1) | \$ 1,195,366 |
|-------------------------------------|-----------------|
| Total Equity Market Value (2) | 898,251 |
| Total Market Capitalization | \$ 2,093,617 |
| Debt to Total Market Capitalization | 57.1% |
| Interest Coverage (3) | 2.06 |

| Fixed Rate Mortgage Loans |
|----------------------------------|
| Variable Rate Construction Loans |
| Revolving Credit Facility |
| Senior Secured Term Loan |
| Total / Weighted Average |

| | Principal estanding ⁽¹⁾ | Weighted Average Interest Rate | Average Term to Maturity |
|----|---------------------------------------|--------------------------------|--------------------------|
| \$ | 955,847 | 5.81% | 5.0 years |
| | 124,819 | 2.44% | 0.9 years |
| | 14,700 | 2.23% | 0.6 years |
| | 100,000 | 2.97% | 2.4 years |
| \$ | 1,195,366 | 5.18% | 4.3 years |

Fixed Rate Debt Maturity Schedule



⁽¹⁾ Excludes debt related to our on-campus participating properties totaling \$86.3 million with a weighted average interest rate of 7.17% and average term to maturity of 11.6 years. Also excludes net unamortized debt discounts of \$4.7 million as well as our share of debt from our unconsolidated joint ventures with Fidelity totaling \$34.3 million.



⁽²⁾ Based on share price of \$20.48 at December 31, 2008. Assumes conversion of all common and preferred Operating Partnership units as well as any other securities convertible into common shares.

⁽³⁾ Represents operating performance for the four most recently completed fiscal quarters. Excludes interest associated with our on-campus participating properties and unconsolidated joint ventures.

Portfolio Overview as of December 31, 2008

| | | | Physical Occupancy at December 31, | | | |
|---|--------|--------|------------------------------------|----------------------|--|--|
| Property Type | Units | Beds | 2008 | 2007 | | |
| Same Store Wholly-owned Properties: | | | | | | |
| Properties with 12-month leases | 6,073 | 19,462 | 96.0% | 94.9% | | |
| Properties with less than 12-month leases | 173 | 538 | 103.5% | 103.7% | | |
| Same Store Wholly-owned Properties - Total | 6,246 | 20,000 | 96.2% | 95.1% | | |
| New Wholly-owned Properties (Excluding GMH Portfolio) | 1,622 | 4,827 | 97.7% (1) | n/a | | |
| Wholly Owned Properties (Excluding GMH Portfolio) - Total | 7,868 | 24,827 | 96.4% (1) | 95.1% ⁽²⁾ | | |
| GMH Portfolio | 7,481 | 23,471 | 88.1% | n/a | | |
| Wholly Owned Properties (Including GMH Portfolio) - Total | 15,349 | 48,298 | 92.2% (1) | 95.1% ⁽²⁾ | | |
| On company Participating Proparties | 4.000 | 4.540 | 04.70/ | 05.20/ | | |
| On-campus Participating Properties | 1,863 | 4,519 | 94.7% | 95.3% | | |
| Joint Venture Properties (3) | 3,644 | 12,051 | 89.6% | n/a | | |



⁽¹⁾ Excludes Barrett Honors College, which was under construction as of December 31, 2008.

⁽²⁾ Excludes properties under construction as of December 31, 2007 (Chestnut Ridge and Vista del Sol) and properties acquired in 2008 (Pirates Place, Sunnyside Commons, and the GMH portfolio).

 $^{^{(3)}}$ Includes 21properties owned in two joint ventures with Fidelity, of which we own a 10% interest.

2009/2010 Leasing Status Wholly-owned Properties

| | Current | | | Prior Year | | |
|---|----------------|---------------|----------------|---------------|-------------------|--------------|
| | Applications + | % of Rentable | | % of Rentable | | Total Design |
| Applications + Leases | Leases (1) | Beds | Prior Year (1) | Beds | Rentable Beds (2) | Beds |
| Legacy Properties (Excluding 2008 Acquisitions) | 11,774 | 53.0% | 13,412 | 60.4% | 22,195 | 22,418 |
| Legacy 2008 Acquisitions (3) | 190 | 27.6% | n/a | n/a | 689 | 689 |
| GMH Properties (Acquired June 2008) | 10,172 | 44.0% | 9,481 | 41.0% | 23,138 | 23,471 |
| Total Same Store Wholly-owned Properties | 22,136 | 48.1% | 22,893 | 50.5% | (4) 46,022 | 46,578 |
| 2009 Developments (5) | 631 | 36.7% | n/a | n/a | 1,721 | 1,721 |
| Total Wholly-owned Properties | 22,767 | 47.7% | 22,893 | 50.5% | (6) 47,743 | 48,299 |

| | Current | % of Rentable | | Prior Year % of Rentable | | Total Design |
|---|------------|---------------|----------------|-----------------------------|-------------------|--------------|
| Leases | Leases (1) | Beds | Prior Year (1) | Beds | Rentable Beds (2) | Beds |
| Legacy Properties (Excluding 2008 Acquisitions) | 10,808 | 48.7% | 12,135 | 54.7% | 22,195 | 22,418 |
| Legacy 2008 Acquisitions (3) | 176 | 25.5% | n/a | n/a | 689 | 689 |
| GMH Properties (Acquired June 2008) | 9,726 | 42.0% | 9,481 | 41.0% | 23,138 | 23,471 |
| Total Same Store Wholly-owned Properties | 20,710 | 45.0% | 21,616 | 47.7% | (4) 46,022 | 46,578 |
| 2009 Developments (5) | 631 | 36.7% | n/a | n/a | 1,721 | 1,721 |
| Total Wholly-owned Properties | 21,341 | 44.7% | 21,616 | 47.7% | (6) 47,743 | 48,299 |



As of February 13, 2009 and February 15, 2008 for current year and prior year figures, respectively.

Rentable Beds exclude beds needed for on-site staff.

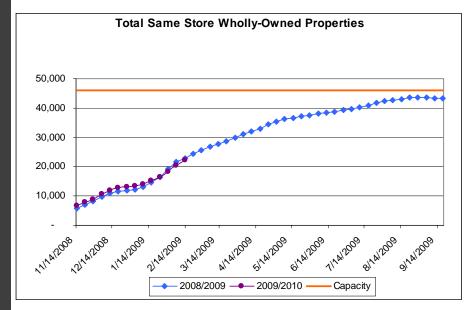
Sunnyside Commons and Pirates Place.

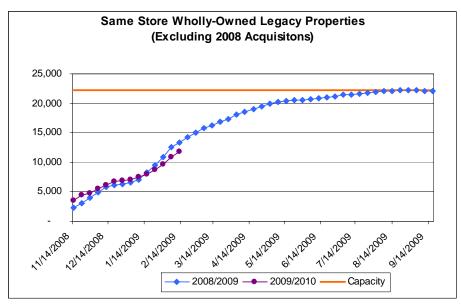
The prior year rentable beds percentage was calculated by removing the rentable beds for the 2008 Legacy Acquistions because no 2008 prior year leasing information is available.

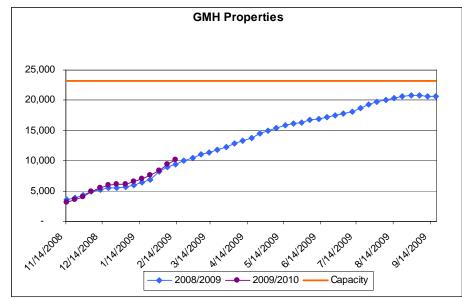
Barrett Honors College.

The prior year rentable beds percentage was calculated by removing the rentable beds for the 2008 Legacy Acquistions and 2009 Developments because no 2008 prior year leasing information is available.

2009/2010 Leasing Trends Same Store Wholly-owned Properties









Owned Development Update

(dollars in thousands)

PROJECTS RECENTLY COMPLETED

| Project | Location | Primary University Served | Units | Beds | Occupancy |
|--------------------------|-------------|---------------------------|-------|-------|-------------|
| Vista del Sol - ACE™ | Tempe, AZ | Arizona State University | 613 | 1,866 | August 2008 |
| Villas at Chestnut Ridge | Amherst, NY | SUNY - Buffalo | 196 | 552 | August 2008 |

PROJECT UNDER CONSTRUCTION

| | | | | | Est | | Open for | |
|------------------------------|-----------|----------------------------------|-------|-------|-------|-----------|---------------------------|-------------|
| Project | Location | Primary University Served | Units | Beds | Proje | ect Costs | % Complete ⁽¹⁾ | Occupancy |
| Barrett Honors College - ACE | Tempe, AZ | Arizona State University | 601 | 1,721 | \$ | 126,500 | 45% | August 2009 |

Opened for

PROJECTS IN PRE-DEVELOPMENT

| | | | Approximate | Approximate | Es | stimated | Targeted |
|-----------------------------|----------------|--------------------------|----------------|---------------|-----|-----------|------------|
| Project | Location | Anticipated Commencement | Targeted Units | Targeted Beds | Pro | ject Cost | Completion |
| ASU Component III - ACE (2) | Tempe, AZ | TBD | 575 | 1,500 | \$ | 110,000 | TBD |
| Carbondale Development (3) | Carbondale, IL | TBD | 163 | 652 | | 32,100 | TBD |
| | | | | | \$ | 142,100 | |

| ACE Awards | Location | Anticipated Commencement | Approximate Targeted Units | Approximate Targeted Beds | Estimated Project Cost | Targeted Completion |
|-----------------------------------|-------------|--------------------------|-------------------------------|---------------------------|---------------------------|------------------------|
| ACE Awarus | Location | Anticipated Commencement | Targeted Offics | Targeted beds | Project Cost | Completion |
| Boise State University - Phase I | Boise, ID | TBD | TBD | TBD | TBD | August 2011 |
| Boise State University - Phase II | Boise, ID | TBD | TBD | TBD | TBD | TBD |
| Washington State University | Pullman, WA | TBD | TBD | TBD | TBD | TBD |

⁽¹⁾ Based on costs incurred under general construction contract as of December 31, 2008. As of December 31, 2008, the total Construction in Progress balance for this project is \$63.7 million, representing costs incurred under the total project budget.

⁽³⁾ This development project is subject to final determination of feasibility, execution and closing on definitive agreements, municipal approval processes, and fluctuations in the construction market.



Scheduled to

⁽²⁾ Component development is contingent upon execution of all transactional documents, including a facility lease agreement with Arizona State University and Board of Regents approval.

Third-Party Development Update (dollars in thousands)

| | Thr | Three Months Ended December 31, | | | | | Year Ended December 31, | | | | | |
|------------------------------|-----|---------------------------------|----|-------|------------|----|-------------------------|----|-------|------|--------|--|
| | | 2008 | | 2007 | \$ Change | | 2008 | | 2007 | \$ (| Change | |
| Development services revenue | \$ | 1,024 | \$ | 3,056 | \$ (2,032) | \$ | 7,922 | \$ | 5,490 | \$ | 2,432 | |
| % of total revenue | | 1.3% | | 7.2% | | | 3.4% | | 3.7% | | | |

RECENTLY COMPLETED PROJECTS

| | | Primary University/ | | | |
|------------------------------|--------------|----------------------|-------|------|-------------|
| Project | Location | Institution Served | Units | Beds | Completed |
| University of Hawaii - Manoa | Honolulu, HI | University of Hawaii | 240 | 810 | August 2008 |
| Concordia University | Austin, TX | Concordia University | 139 | 267 | August 2008 |

CONTRACTED PROJECTS IN PROGRESS

| | | Primary University/ | | | | | | Fees | Earned | Rer | maining | Scheduled |
|--|----------------|-----------------------------------|-------|-------|----|----------|-----|------|----------|-----|--------------------|-------------|
| Project | Location | Institution Served | Units | Beds | To | tal Fees | | to [| Date (1) | F | ees ⁽¹⁾ | Completion |
| West Virginia University - Downtown | Morgantown, WV | West Virginia University | 110 | 362 | \$ | 235 | (2) | \$ | 194 | \$ | 41 | July 2009 |
| Hampton Roads Military Housing | Norfolk, VA | United States Navy | 1,190 | 2,367 | | 3,542 | | | 2,704 | | 838 | March 2010 |
| The Highlands | Edinboro, PA | Edinboro University of PA | 232 | 796 | | 2,000 | | | 1,500 | | 500 | August 2009 |
| University of California, Irvine - Phase III | Irvine, CA | University of California - Irvine | 720 | 1,763 | | 7,570 | | | 4,191 | | 3,379 | August 2010 |
| | | | | | \$ | 13,347 | | \$ | 8,589 | \$ | 4,758 | |

AWARDED PROJECTS (3)

| | | Anticipated | Est | timated |
|---|-------------------|------------------|-----|--------------------|
| Project | Location | Commencement (4) | F | ees ⁽⁴⁾ |
| CUNY - Staten Island | Staten Island, NY | Q3 / Q4 2009 | \$ | 3,250 |
| Cleveland State University | Cleveland, OH | Q3 / Q4 2009 | | 2,500 |
| Edinboro University - Phase II | Edinboro, PA | TBD | | TBD |
| Univ. of California, Irvine - Future Phases (5) | Irvine, CA | TBD | | TBD |

⁽¹⁾ As of December 31, 2008.



⁽²⁾ Contractual fees are shown net of costs anticipated to be incurred to complete the project.

⁽³⁾ These awards relate to speculative development projects that are subject to final determination of feasibility, execution and closing on definitive agreements, and fluctuations in the construction and financing markets.

⁽⁴⁾ Commencement and fees are dependent upon the availability of project financing, which is affected by current capital market conditions.

⁽⁵⁾ Additional phases totaling approximately 2,300 beds are included as part of the original 2007 award to the company. If the University elects to move forward on these additional phases with ACC, they would be considered part of the original procurement.

Management Services Update (dollars in thousands)

| | Three Months Ended December 31, | | | | | | Year Ended December 31, | | | | |
|-----------------------------|-------------------------------------|----|------|------|-------|----|-------------------------|----|-------|------|--------|
| | 2008 | | 2007 | \$ C | hange | | 2008 | | 2007 | \$ (| Change |
| Management services revenue | \$ 2,393 | \$ | 822 | \$ | 1,571 | \$ | 6,578 | \$ | 2,821 | \$ | 3,757 |
| % of total revenue | 3.1% | | 1.9% | | | | 2.8% | | 1.9% | | |

NEW/PENDING MANAGEMENT CONTRACTS

| | | | | Sta | bilized | Anticipated |
|--|-------------------|----------------------------------|--------------|------|----------|--------------|
| Property | Location | University Served | Approx. Beds | Annı | ıal Fees | Commencement |
| Asbury Green | Denver, CO | University of Denver | 357 | \$ | 200 | August 2009 |
| Hampton Roads - New Housing | Norfolk, VA | Department of the Navy | 2,367 | | 500 | March 2010 |
| University of California, Irvine - Phase III | Irvine, CA | University of California, Irvine | 1,763 | | 830 | August 2010 |
| Cleveland State Phase II (1) | Cleveland, OH | Cleveland State University | 550 | | 80 (2) | August 2010 |
| CUNY - Staten Island (1) | Staten Island, NY | City University of New York | 600 | | 275 | TBD |
| | | | | \$ | 1,885 | |
| | | | | | | |

DISCONTINUED MANAGEMENT CONTRACTS

| | | | | 200 | 8 Fee | Discontinued |
|---------------------------------|------------------|---------------------------|--------------|-------|---------|---------------|
| Property | Location | University Served | Approx. Beds | Contr | ibution | As Of |
| University Village | Savannah, GA | Savannah State University | 660 | \$ | 119 | November 2008 |
| Univ Hall/The Village @ WCU (3) | West Chester, PA | West Chester University | 793 | | 95 | December 2008 |
| | | | | \$ | 214 | |

⁽¹⁾ Management contracts are contingent upon the successful closing and completion of development projects and negotiation of all management agreements.



⁽²⁾ Fee amount is a net increase as this facility will replace other housing, which will be demolished.

⁽³⁾ This management contract was assumed from GMH and its discontinuation was anticipated at the time of the merger.

Investor Information

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Jon Graf Chief Financial Officer

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American Campus Communities, Inc. is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding American Campus Communities, Inc.'s performance made by such analysts are theirs alone and do not represent the opinions, forecasts or predictions of American Campus Communities, Inc. or its management. American Campus Communities, Inc. does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.

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Forward Looking Statements

This supplemental package contains forward-looking statements, which express the current beliefs and expectations of management. Except for historical information, the matters discussed in this news release are forward-looking statements and can be identified by the use of the words "anticipate," "believe," "expect," "intend," "may," "might," "plan," "estimate," "project," "should," "will," "result" and similar expressions. Such statements are based on current expectations and involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements.

Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including risks and uncertainties related to our ability to successfully integrate the operations of GMH Communities Trust; the national economy, the real estate industry in general, and in our specific markets; legislative or regulatory changes including changes to laws governing REITS; our dependence on key personnel whose continued service is not guaranteed; availability of qualified acquisition and development targets; availability of capital and financing; rising interest rates; rising insurance rates; impact of ad valorem and income taxation; changes in generally accepted accounting principles; and our continued ability to successfully lease and operate our properties. While we believe these forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be achieved. These forward-looking statements are made as of the date of this news release, and we undertake no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.







