## GFI Group Inc. and Subsidiaries Consolidated Statements of Income (unaudited) (In thousands except share and per share data)

	Three Months Ended			Nine Months Ended					
		Septem	ber 30	-		•	nber 30,		
		2008		2007		2008		2007	
REVENUES:									
Brokerage revenues:	•	100 501	•	100 105	•	010 75 1	•	500.000	
Agency commissions	\$	182,591	\$	198,405	\$	613,754	\$	562,396	
Principal transactions		43,771		46,467		156,397		136,888	
Total brokerage revenues		226,362		244,872		770,151		699,284	
Software, analytics and market data		14,034		4,855		38,450		14,672	
Contract revenue		-		11		58		215	
Interest income		2,187		2,589		6,948		6,988	
Other income		555		2,416		3,660		2,023	
Total revenues		243,138		254,743		819,267		723,182	
EXPENSES:									
Compensation and employee benefits		176,462		158,845		528,390		453,827	
Communications and market data		12,640		11,329		35,565		33,084	
Travel and promotion		11,845		9,929		36,859		28,935	
Rent and occupancy		14,969		6,439		28,342		17,529	
Depreciation and amortization		7,192		6,747		23,563		17,694	
Professional fees		7,756		4,459		20,119		12,360	
Clearing fees		12,026		8,063		33,714		22,532	
Interest		3,508		1,703		10,341		5,554	
Other expenses		7,317		4,574		19,023		16,132	
Contract costs		-		6		22		133	
Total expenses		253,715		212,094		735,938		607,780	
(LOSS) INCOME BEFORE (BENEFIT) PROVISION									
FOR INCOME TAXES		(10,577)		42,649		83,329		115,402	
FOR INCOME TAXES		(10,577)		42,049		03,329		115,402	
(BENEFIT) PROVISION FOR INCOME TAXES		(3,861)		16,746		30,415		45,752	
NET (LOSS) INCOME	\$	(6,716)	\$	25,903	\$	52,914	\$	69,650	
Basic (loss) earnings per share	\$	(0.06)	\$	0.22	\$	0.45	\$	0.60	
Diluted (loss) earnings per share	\$	(0.06)	\$	0.22	\$	0.44	\$	0.59	
<b>3</b>	<u> </u>	(1-1-1)	-		-				
Weighted average shares outstanding - basic		118,039,998		117,340,915		117,812,412		116,286,863	
Weighted average shares outstanding - diluted		118,039,998		119,616,287		119,382,347		118,927,077	

## GFI Group Inc. and Subsidiaries Consolidated Statement of Operations As a Percentage of Total Revenues

	Three Months Ended September 30,		Nine Months Septembe		
	2008	2007	2008	2007	
REVENUES:					
Brokerage revenues:					
Agency commissions	75.1%	77.9%	74.9%	77.8%	
Principal transactions	18.0%	18.2%	19.1%	18.9%	
Total brokerage revenues	93.1%	96.1%	94.0%	96.7%	
Software, analytics and market data	5.8%	1.9%	4.7%	2.0%	
Contract revenue	0.0%	0.0%	0.0%	0.0%	
Interest income	0.9%	1.0%	0.8%	1.0%	
Other income/(loss)	0.2%	0.9%	0.4%	0.3%	
Total revenues	100.0%	100.0%	100.0%	100.0%	
EXPENSES:					
Compensation and employee benefits	72.6%	62.4%	64.5%	62.8%	
Communications and market data	5.2%	4.4%	4.3%	4.6%	
Travel and promotion	4.9%	3.9%	4.5%	4.0%	
Rent and occupancy	6.2%	2.5%	3.5%	2.4%	
Depreciation and amortization	3.0%	2.6%	2.9%	2.4%	
Professional fees	3.2%	1.8%	2.5%	1.7%	
Clearing fees	4.9%	3.2%	4.1%	3.1%	
Interest	1.4%	0.7%	1.3%	0.8%	
Other expenses	3.0%	1.8%	2.3%	2.2%	
Contract costs	0.0%	0.0%	0.0%	0.0%	
Total expenses	104.4%	83.3%	89.8%	84.0%	
(LOSS) INCOME BEFORE (BENEFIT) PROVISION					
FOR INCOME TAXES	-4.4%	16.7%	10.2%	16.1%	
(BENEFIT) PROVISION FOR INCOME TAXES	-1.6%	6.6%	3.7%	6.3%	
NET (LOSS) INCOME	-2.8%	10.2%	6.5%	9.6%	

## GFI Group Inc. and Subsidiaries Selected Financial Data (unaudited) (Dollars in thousands)

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2008		2007		2008			2007
Brokerage Revenues by Product Categories:								
Credit	\$	60,029	\$	87,845	\$	246,999	\$	245,092
Financial		45,542		49,298		143,884		140,164
Equity		69,941		59,155		218,293		168,822
Commodity		50,850		48,574		160,975		145,206
Total brokerage revenues	\$	226,362	\$	244,872	\$	770,151	\$	699,284
Brokerage Revenues by Geographic Region:								
North America	\$	86,677	\$	100,703	\$	297,208	\$	305,921
Europe		117,612		121,060		397,467		331,212
Asia-Pacific		22,073		23,109		75,476		62,151
Total brokerage revenues	\$	226,362	\$	244,872	\$	770,151	\$	699,284

	September 30,			December 31,		
		2008		2007		
Consolidated Statement of Financial Condition Data:						
Cash and cash equivalents	\$	349,137	\$	240,393		
Total assets (1)		1,464,424		975,814		
Total debt, including current portion		223,716		55,291		
Stockholders' equity		482,373		452,193		
Selected Statistical Data:						
Brokerage personnel headcount (2)		1,082		1,037		
Employees		1,802		1,599		
Broker productivity for the period (3)	\$	211	\$	226		

(1) Total assets include receivables from brokers, dealers and clearing organizations of \$489.1 million and \$317.8 million at September 30, 2008 and December 31, 2007, respectively. These receivables primarily represent securities transactions entered into in connection with our matched principal business which have not settled as of their stated settlement dates. These receivables are substantially offset by corresponding payables to brokers, dealers and clearing organizations for these unsettled transactions.

(2) Brokerage personnel headcount includes brokers, trainees and clerks.

(3) Broker productivity is calculated as brokerage revenues divided by average monthly brokerage personnel headcount for the quarter.

## GFI Group Inc. and Subsidiaries Reconciliation of GAAP to Non-GAAP Financial Measures (unaudited) (In thousands except share and per share data)

		Three Months Ended			Nine Months Ended September 30,				
		September 30, 2008 2007		-	Septer 2008			mber 30, 2007	
		2000		2007		2000		2007	
GAAP revenues	\$	243,138	\$	254,743	\$	819,267	\$	723,182	
Net charge related to Lehman unsettled trades (a)		9,586		-		9,586		-	
Total Revenues	\$	252,724	\$	254,743	\$	828,853	\$	723,182	
GAAP expenses		253,715		212,094		735,938		607,780	
Non-operating adjustments:		,		,		,		,	
Amortization of intangibles		(1,378)		(817)		(3,909)		(2,658)	
Tax on former executive stock option exercise		-		-		-		(840)	
Discontinued merger discussion costs		(1,832)		-		(1,832)		-	
Desk closings and other restructuring		(14,541)		-		(14,541)		-	
Adjustment related to deferred compensation expense		(6,408)		-		(6,408)		-	
Duplicate rent		(849)		(849)		(2,547)		(1,071)	
Accelerated depreciation on 100 Wall Street		-		(1,131)		(2,730)		(1,508)	
Lease termination on 100 Wall Street		-		-		-		(1,591)	
Abandonment of 100 Wall Street		(7,830)		-		(7,830)		-	
Reduction in compensation related to Lehman		3,469		-		3,469		-	
Write-off investment in unconsolidated affiliate		(3,071)		-		(3,071)		-	
Total Non-GAAP adjustments (a)		(32,440)		(2,797)		(39,399)		(7,668)	
Non-GAAP operating expenses		221,275		209,297		696,539		600,112	
GAAP (loss) income before income		(10,577)		42,649		83,329		115,402	
tax (benefit) provision									
Sum of Non-GAAP items = (a)		42,026		2,797		48,985		7,668	
Non-GAAP income before									
tax provision		31,449		45,446		132,314		123,070	
GAAP income tax (benefit) provision		(3,861)		16,746		30,415		45,752	
Income tax impact on Non-GAAP items (b)		15,339		1,109		17,856		2,969	
Non-GAAP income tax									
provision		11,478		17,855		48,271		48,721	
GAAP net (loss) income		(6,716)		25,903		52,914		69,650	
Sum of Non- GAAP adjustments [ (a) - (b) ]		26,687		1,688		31,129		4,699	
Non-GAAP net income	\$	19,971	\$	27,591	\$	84,043	\$	74,349	
GAAP basic net (loss) income per share	\$	(0.06)	\$	0.22	\$	0.45	\$	0.60	
Basic non-operating income									
per share		0.23		0.02		0.26		0.04	
Non-GAAP basic net income									
per share	\$	0.17	\$	0.24	\$	0.71	\$	0.64	
GAAP diluted net (loss) income per share	\$	(0.06)	\$	0.22	\$	0.44	\$	0.59	
Diluted non-operating income	Ψ	(0.00)	Ψ	0.22	Ψ	0.44	Ψ	0.00	
per share		0.23		0.01		0.26		0.04	
Non-GAAP diluted net income		0.20		0.01		0.20		0.01	
per share	\$	0.17	\$	0.23	\$	0.70	\$	0.63	
Weighted average Non-GAAP shares outstanding - basic	1	18,039,998	1	17,340,915	1	17,812,412	1	16,286,863	
Weighted average Non-GAAP shares outstanding - diluted	1	18,903,953	1	19,616,287	1	19,382,347	1	18,927,077	