

#### Disclaimer



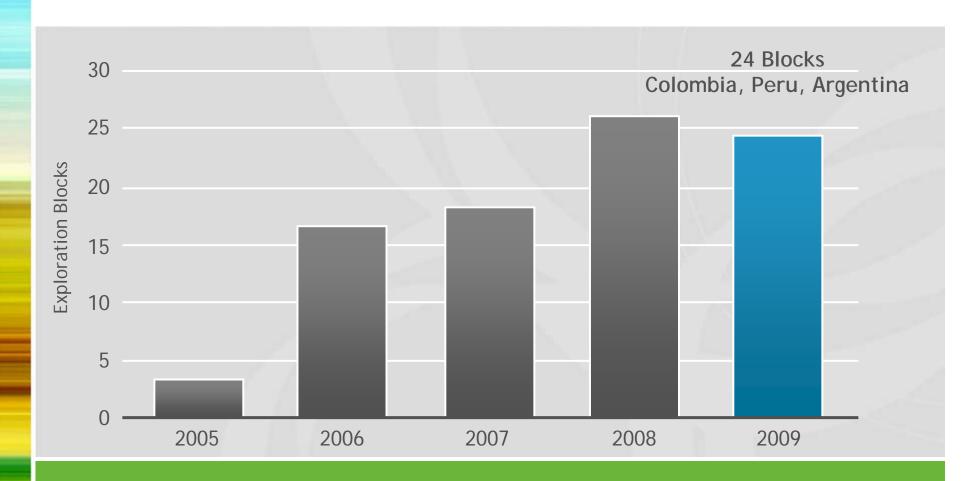
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# \$90 Million into 27.5 Million Barrels of Oil

Proceeds from GTE equity financings in 2005 and 2006 versus GTE net after royalty 2P reserves (December 31, 2008 GLJ, NI 51-101 compliant)

#### Land



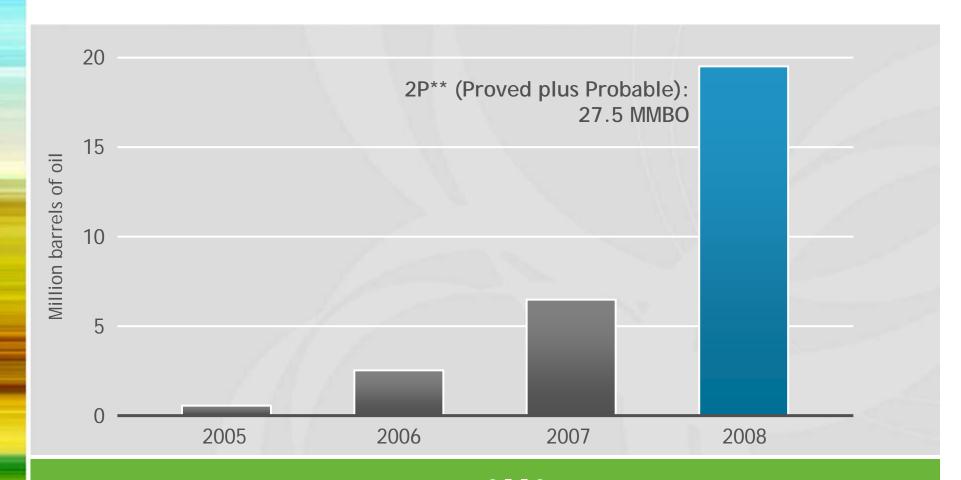


# 6.3 million acres (gross)\*

(5.6 million acres net)\*

#### Reserves





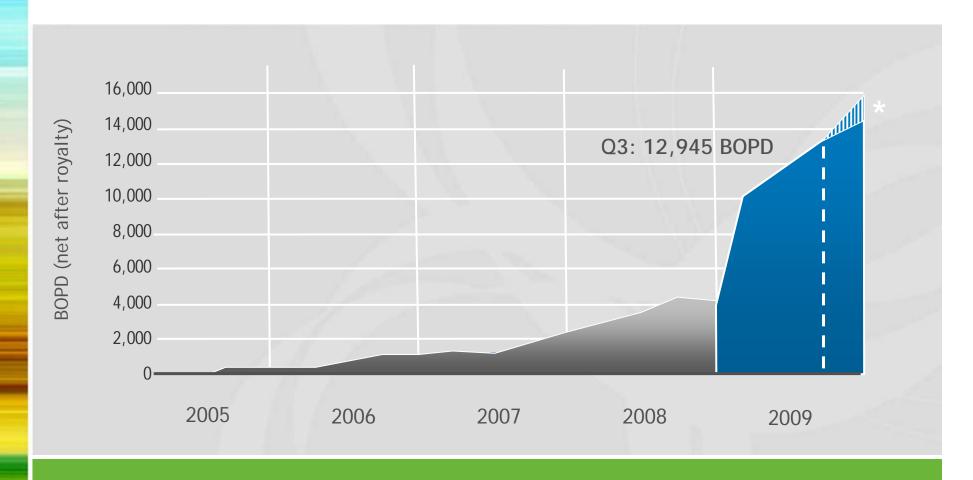
# 19.2 million BBL

Total Proved Reserves - Net after royalty\*

\*(GTE as of December 31, 2008; SEC compliant)
\*\*(GTE as of December 31, 2008; NI51-101 compliant)

#### Production





14-16,000 BBL/Day Capacity\*

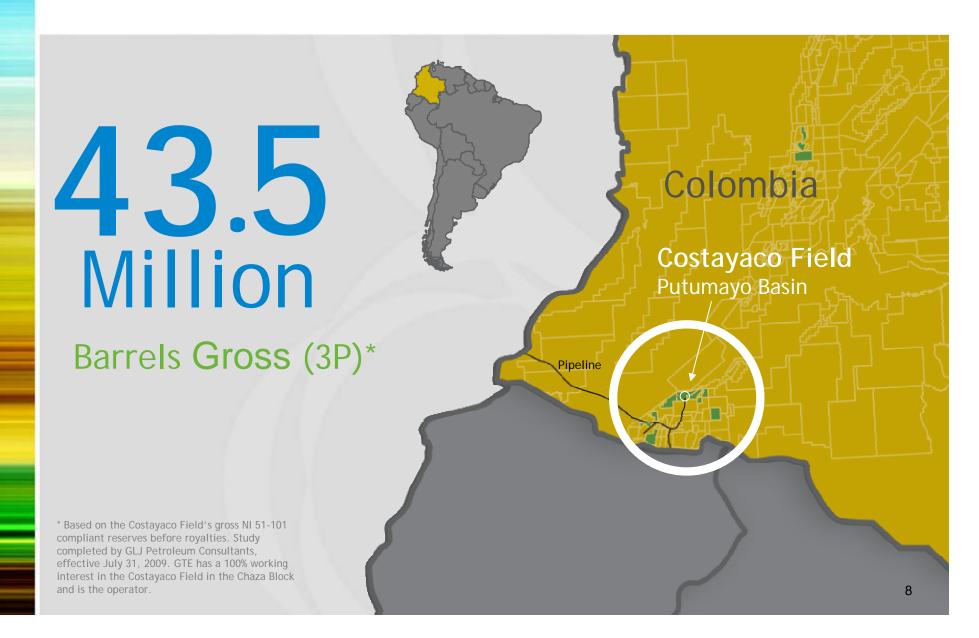
\* Expected for balance of 2009 - Net after royalty

Reserves and production growth driven by the drill-bit - through major oil discoveries

Costayaco Gran Tierra Energy's Major Oil Discovery in Colombia

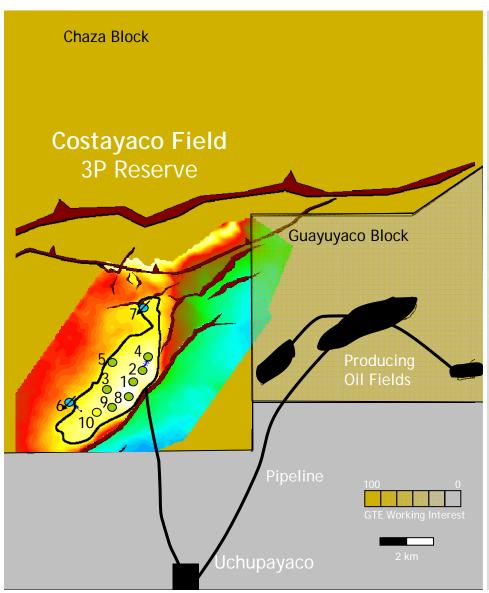
## Costayaco Reserves





# Colombia - Costayaco Field Reserves and Production Platform





# Costayaco Light and Medium Oil Reserves Net After Royalty\*

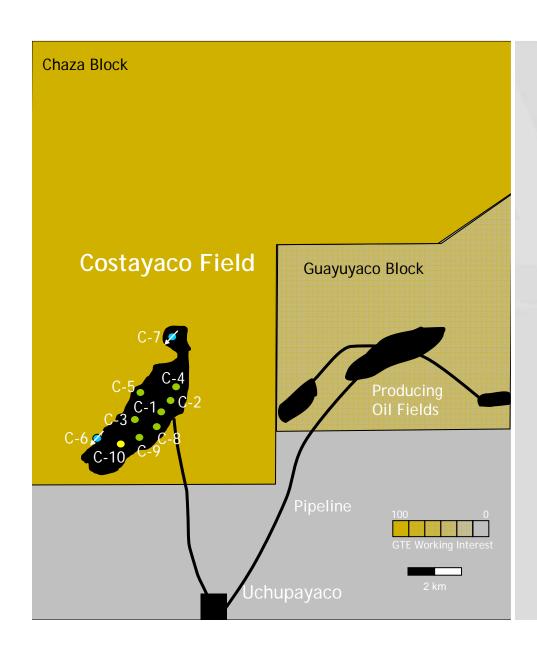
Reserves Category	MMbbl
Total Proved	13.9
Total Probable	7.4
Total Proved Plus Probable	21.3
Total Possible	9.1
Total PPP	30.37

# 19,000 BOPD gross plateau reached in Q3, 2009 ahead of schedule

<sup>\*</sup> NI 51-101 compliant reserve study completed by GLJ Petroleum Consultants, effective July 31, 2009. GTE has a 100% working interest in the Costayaco Field.

# **5** Wells Planned For 2009





# Progress to date:



7 Producers Completed

2 Water Injectors Completed

### Remainder of 2009:

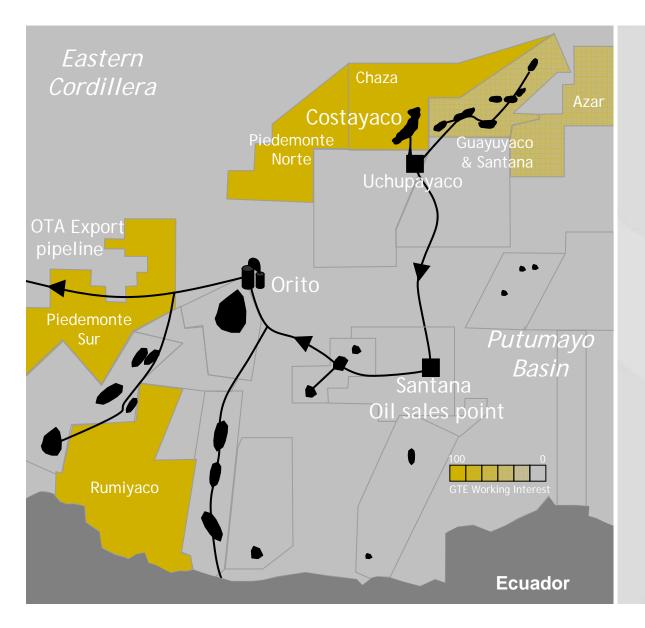


1 Additional Producer

#### **Production Platform**

Costayaco integrated with existing infrastructure





# Current Production Capacity:

# Costayaco Field

19,000 BOPD gross

## **Total**

(Chaza, Guayuyaco and Santana Blocks)

~23,000 BOPD gross

**Our Vision:** Growing reserves through Exploration

# 2009-2010 Exploration Drilling Program 14 exploration wells



	Basin	Block	Well	20	09		20	10	
				3Q	4Q	10	2Q	3Q	4Q
	Putumayo	Chaza	Rio Mocoa-1			1			
	Putumayo	Chaza	Moqueta-1				4		
	Putumayo	Piedemonte Sur	Venado-1				_\_		
a	Putumayo	Mecaya	Mecaya-2					Ψ.	
Colombia	Putumayo	Azar	Feijoa-1						
olo	Putumayo	Rumiyaco	Leoncilla-1						
0	Putumayo	Piedemonte Norte	Rio Blanco-1	7					
	Llanos	Garibay	Expl-1	1					
	Catatumbo	Catguas	Expl-1		_				-
	Catatumbo	Catguas	Expl-2						
	Marañon	Block 122	Expl-1	2					
2	Marañon	Block 122	Expl-2						
Peru	Marañon	Block 128	Expl-3						
	Marañon	Block 128	Expl-4						



Net risked prospective resource potential\*

Colombia: 20 MMBO

Peru: 160 MMBO

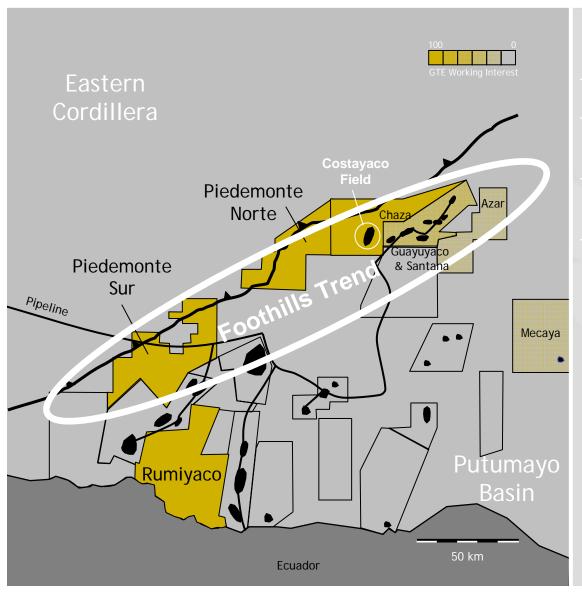
# Developing the Putumayo Basin





# Extending the Costayaco Trend





8	Blocks
384,328	Net Acres
121 km	2D Seismic planned in 2009
110 km <sup>2</sup>	3D Seismic planned in 2009
7	Exploration wells planned for 2009-10

#### 3 new blocks awarded:

- Piedemonte Norte
- Piedemonte Sur
- Rumiyaco

# Colombia:

#### **Exploration and Development**



# Catatumbo

#### Catguas

- New seismic data acquired
- 1 well re-entry in 2010
- 2 exploration wells in 2010

#### Popa Field

- Gas-Condensate Discovery
- Initial test at 8.5 MMCFGD and 236 BCPD gross (Condensate)
- Evaluating results of long-term test
- 75 Km<sup>2</sup> 3D seismic acquired

#### Garibay & San Pablo

- New 3D seismic acquisition
- 1 exploration well in 2010

Llanos

Middle Magdalena

Basin



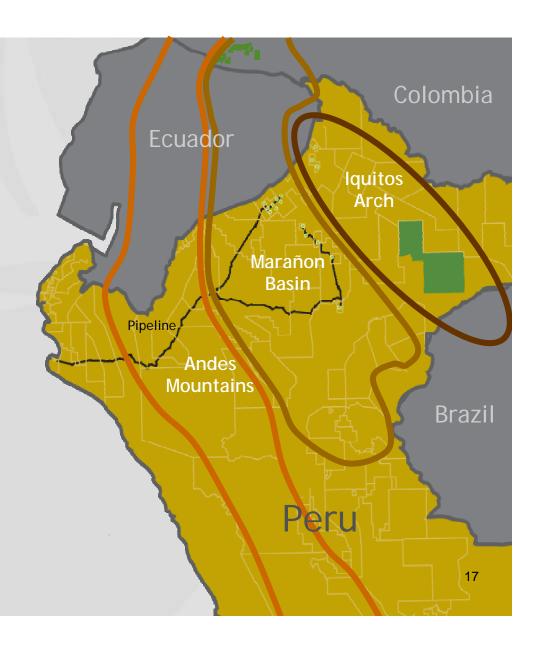
# Elephant hunting in Peru





The Marañon Basin

# 1 Billion Barrels Recoverable



# Iquitos Arch - The hunting ground





#### linear kilometers

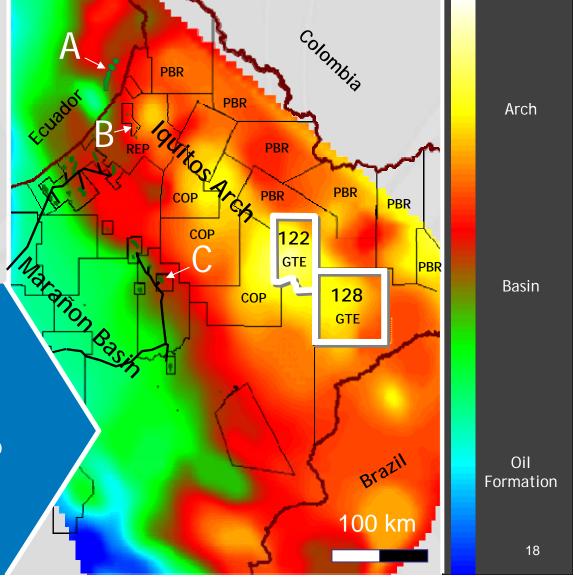
of new high definition airborne gravity and magnetic data acquired

Blocks are on regional high

A ITT Fields >1 BBO EUR

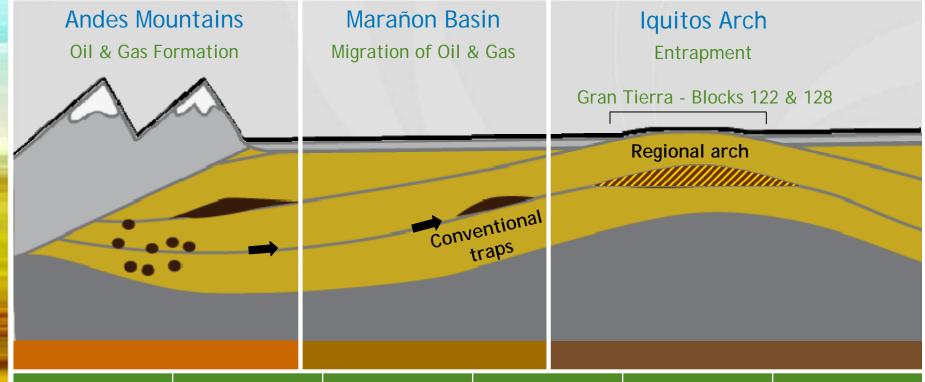
B Perenco Block 67 2P: 300 MMBO 100,000 BOPD potential \$1.5B development

C Corrientes 275 MMBO EUR



# If it walks like an elephant, talks like an elephant...

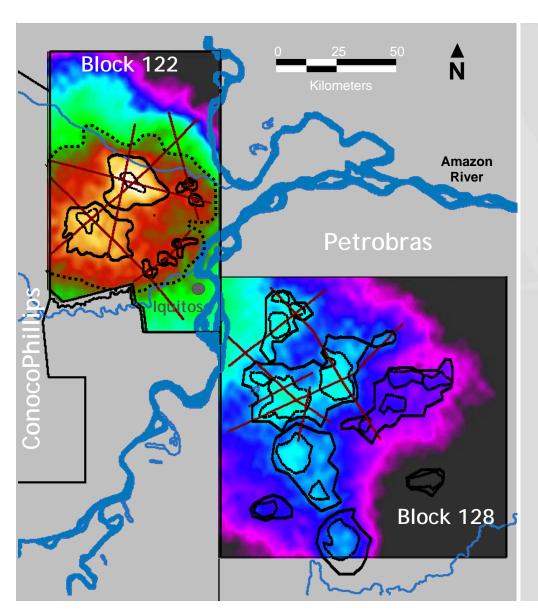




Analogues	Mountains	Basin	Arch	Field	Reserves
Alaska	Brooks	North Slope	Barrow Arch	Prudhoe Bay	13.5 Billion BO
Middle East	Zagros	Arabian Gulf	Qatar	North Field	1,300 TCFG
Western Canada	Rockies	WCSB	-	Oil Sands	167 Billion BO
North Africa	Atlas	Atlas Foredeep	Hassi R'Mel	Hassi R'Mel	100 TCFG

# Blocks 122 & 128 - At the Top of the Arch





2	Blocks
100%	Gran Tierra Energy
3.4 million	Acres
500 km	Seismic (Q1 2010)
Up to 4	Exploration wells (2010)

- Blocks 122 and 128 are a likely focal point for petroleum migration from adjacent Marañon basin
- Environmental impact assessment for seismic completed

# Brazil New Ventures - Business Development



#### **Favorable Environment**

- More than 20 proven petroleum basins
- Onshore and shallow offshore areas remain relatively untested
- Multiple types of opportunities including farm-ins, bid rounds and asset/corporate transactions
- Stable legal system
- Attractive fiscal terms
- Established regulatory jurisdictions
- Safe operating environments

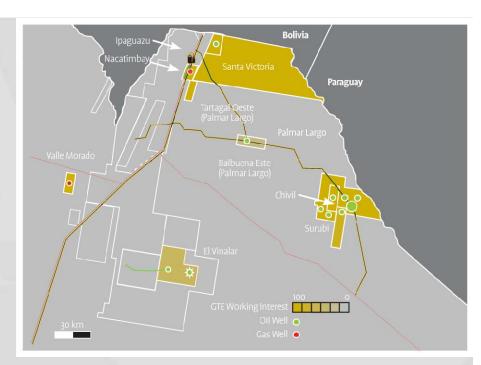


# Argentina—Option Value





- 1.3 million acres (net)
- New Discovery
  - Proa-1
  - 3Q 2008 oil discovery
- Improving Prices
  - Increased from \$33 to \$43/BBL in 2008
- Maintaining production
  - Approximately 900-1,000 BOPD net after royalty





## Corporate Social Responsibility

Key to success



- Employ over 200 local oil
   & gas experts
- Work closely with government agencies
- Develop the communities where we operate
  - Education support
  - Building infrastructure
  - Aboriginal support (traditional medicine research)
  - Funding of medical services



# Program is Fully Funded



- Costayaco
- Putumayo
- Llanos
- Middle Magdalena
- Lower Magdalena
- Catatumbo Basin
- Marañon (Peru)

\$152
Million

Cash on hand\*

\$200 Million

Credit
Facility\*\*

# Strong Cash Flow

No Debt

<sup>\*</sup> As at September 30, 2009

<sup>24</sup> 

# Investment Highlights





Land - 6.3 MM acres gross Reserves - 19.2 MMBO proved Production - 14-16,000 BOPD net Exploration - 14 wells (4Q09 & 2010)

#### Colombia

Reserves, production and cash flow platform plus 10 exploration wells providing near-term growth potential

#### Peru

High-risk high-reward exploration concept to be tested with 4 well exploration program

#### Brazil

New business development; Exploration and production opportunities under evaluation

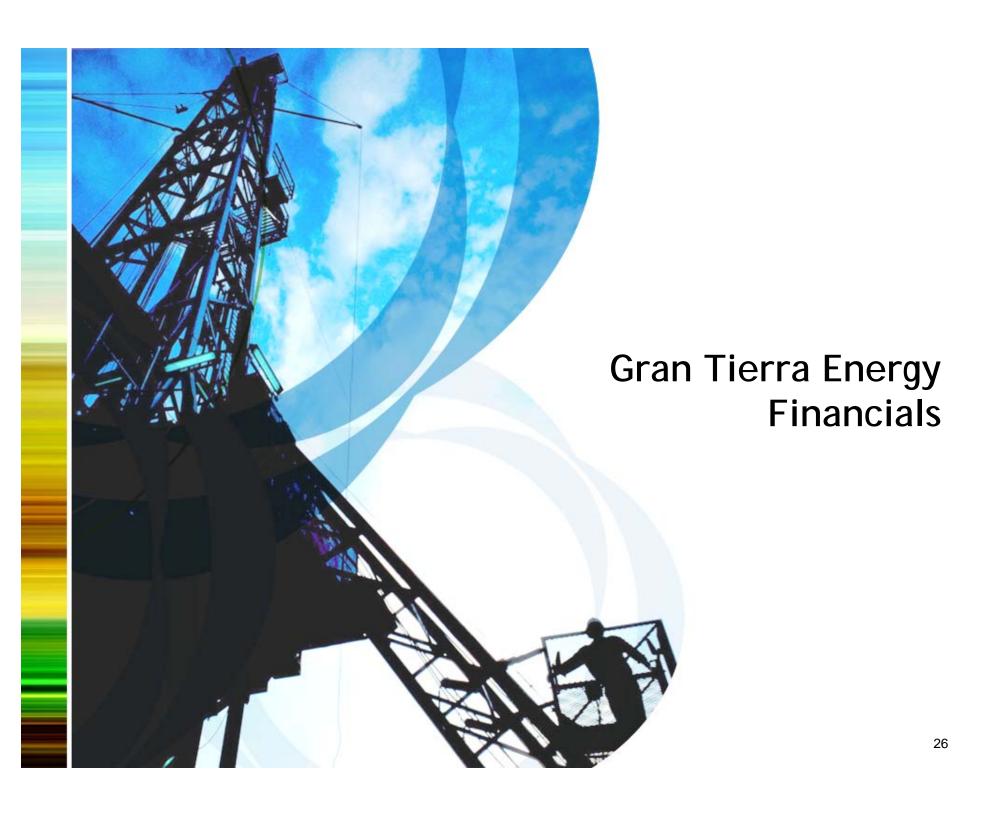
#### **Argentina**

Option value; Maintaining position

# No debt

\$152 million

in cash\* and strong cash flow



# Recent Financial Results



(in \$000's US)	Q3 2009	Q2 2009	Q1 2009	Q4 2008	Q3 2008	Q2 2008	Q1 2008	Q4 2007
Revenue and Other Income								
Oil and natural gas sales	\$75,171	\$58,284	\$ 33,151	\$ 18,932	\$ 40,082	\$ 33,042	\$ 20,749	\$ 15,925
Interest	183	227	414	795	257	102	70	49
_	75,354	58,511	33,565	19,727	40,339	33,144	20,819	15,974
Expenses								
Operating expenses	9,099	8,878	7,086	8,452	4,513	3,726	2,527	3,755
DD&A	35,246	32,691	27,529	10,516	6,757	5,400	3,064	2,865
G&A	7,076	7,025	5,125	5,783	4,036	4,641	4,133	2,648
Liquidated damages	-	1	-	100	-		(T -/	-
Derivative financial instruments	(77)	284		(3,180)	(4,475)	6,278	1,184	2,246
Foreign exchange	18,867	33,708	(20,222)	7,969	(1,351)	(397)	14	15
_	70,211	82,586	19,518	29,540	9,480	19,648	10,922	11,529
Income (loss) before income taxes	5,143	(24,075)	14,047	(9,813)	30,859	13,496	9,897	4,445
Income tax expense (recovery)	7,959	4,125	(85)	2,881	7,872	4,970	5,221	2,281
Net income (loss)	(2,816)	(28,200)	14,132	(12,694)	\$ 22,987	\$ 8,526	\$ 4,676	\$ 2,164
Earnings (loss) per share - basic	(0.01)	(0.12)	0.06	(0.07)	\$ 0.20	\$ 0.08	\$ 0.05	\$ 0.02

## **Balance Sheet**



(In \$000's US)	September 30, 2009	December 31, 2008
Assets		
Cash	\$ 151,599	\$ 176,754
Other Current Assets	86,270	18,291
	237,869	195,045
Oil and Gas Properties		
Proved	362,256	380,855
Unproved	362,825	384,195
	725,081	765,050
Other Long-term assets	106,069	112,530
Total Assets	1,069,019	1,072,625
Liabilities and Shareholders' Equity		
Current Liabilities	\$ 49,089	\$ 62,238
Deferred tax liability - long-term	234,488	214,170
Other long-term liabilities	4,001	4,291
Total Long-Term Liabilities	238,489	218,461
Total Liabilities	287,578	280,699
Shareholders' Equity	781,441	791,926
Total Liabilities and Shareholders' Equity	1,069,019	1,072,625

## Company summary



Symbol (NYSE Amex, TSX): GTE

Headquarters: Calgary, Canada

Year End: December 31

Basic Shares Outstanding 243 million

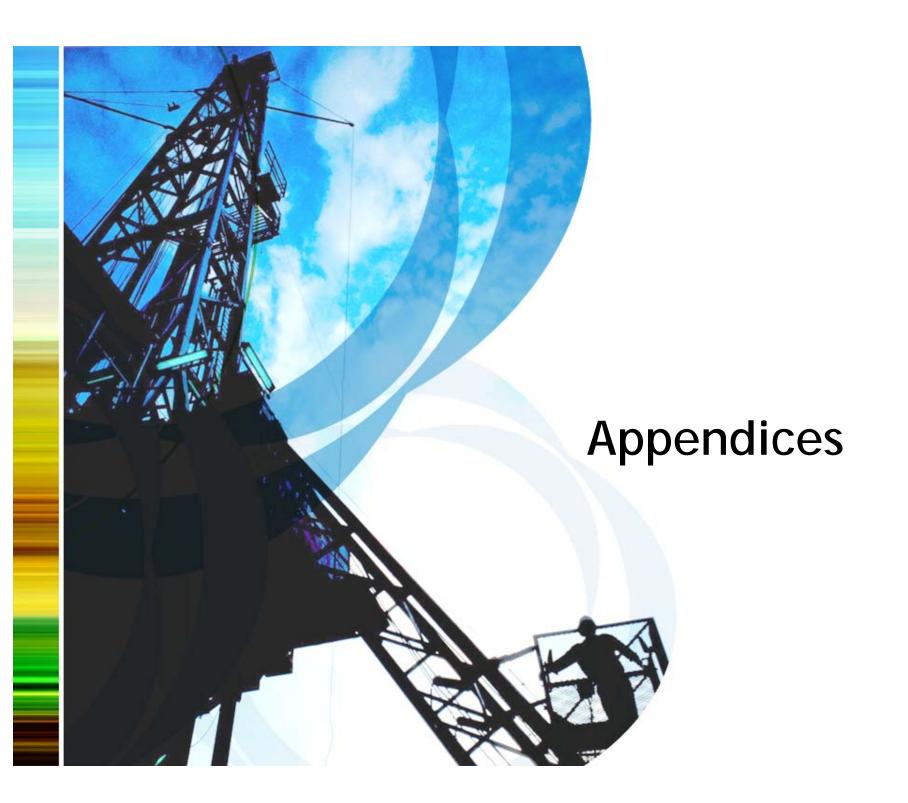
Fully Diluted: 270 million

# of Employees: 235

**Director & Officer Ownership:** 11%



Gold shade regions - countries where management has previously worked



## Management Team



#### Management

Dana Coffield, PhD, President & CEO Previously EnCana and ARCO

Shane O'Leary, COO
Previously FirstCalgary, EnCana, BP/Amoco

Martin Eden, CFO
Previously Artumas, Nexen, Ernst & Young

Rafael Orunesu, President, GTE Argentina Previously Pluspetrol and YPF

Eddie Dyes, President, GTE Colombia Previously Argosy Energy International

Julio Cesar Moriera, President, GTE Brazil Previously IBV Petroleo and EnCana

#### **Board of Directors**

Jeffrey Scott, Chairman
President, Postell Energy

Walter Dawson
Founder, Saxon Energy Services

Verne Johnson

Director, Harvest Energy Trust
Director, Fort Chicago Energy Partners

Nick Kirton, FCA, ICD.D

Former Partner and Director, KPMG

Dana Coffield, PhD

**Scott Price** 

Former Director and CEO of Solana Resources

Ray Antony

Former Chairman of Solana Resources

# Colombian Operating Netbacks Per Bbl ANH Contract (Chaza - Costayaco)



WTI	\$60.00	\$80.00	\$100.00
WTI Discount (1)	\$ 6.98	\$ 6.98	\$ 6.98
ANH Royalty (9.4%) (2)	\$ 4.98	\$ 6.86	\$ 8.74
Right to High Pricing (3)	\$ 7.15	\$ 12.35	\$ 17.64
3 <sup>rd</sup> party NPI royalty	\$ 1.89	\$ 2.54	\$ 3.18
Economic Rights (acreage fee)	\$ 0.12	\$ 0.12	\$ 0.12
Lifting costs (4)	<u>\$ 3.06</u>	<u>\$ 3.06</u>	\$ 3.06
Operating netback before tax	\$35.82	\$48.09	\$60.28

- 1. Price offset for API, transportation, marketing, insurance (based on 1H 2009 average)
- 2. Based on average gross daily production of 19,000 bopd

Daily production	Royalty %
<5,000 bopd	8%
5,000-125,000	8%-20%
125,000-400,000	20%
400,000-600,000	20%-25%
>600,000 bopd	25%

- 3. Effective when cumulative gross production exceeds 5 million barrels (effective from September 10, 2009)
- 4. Based on 1H 2009 average (excludes workovers)

# Colombian Operating Netbacks Per Bbl Association Contract (Juanambu)



WTI	\$60.00	\$80.00	\$100.00
WTI Discount (1)	\$ 7.47	\$ 7.47	\$ 7.47
Royalty (8%)	\$ 4.20	\$ 5.80	\$ 7.40
3 <sup>rd</sup> party NPI royalty	\$ 2.22	\$ 3.14	\$ 4.06
Lifting costs (2)	<u>\$ 3.85</u>	<u>\$ 3.85</u>	\$ 3.85
Operating netback before tax	\$42.25	\$59.73	\$77.21

- 1. Price offset for API, transportation, marketing, insurance (based on 1H 2009 average)
- 2. Based on 1H 2009 average
- Ecopetrol will receive additional profit share if cumulative gross production exceeds 5 million barrels (based on "R" factor or profitability)

# Colombian Operating Netbacks Per Bbl Association Contract (Guayuyaco)



WTI	\$60.00	\$80.00	\$100.00
WTI Discount (1)	\$ 7.94	\$ 7.94	\$ 7.94
Royalty (8%)	\$ 4.16	\$ 5.76	\$ 7.36
3rd party over-riding royalty	\$ 0.48	\$ 0.78	\$ 1.19
Lifting costs (2)	<u>\$12.62</u>	<u>\$12.62</u>	<u>\$12.62</u>
Operating netback before tax	\$34.80	\$52.90	\$70.89

- 1. Price offset for API, transportation, marketing, insurance (based on 1H 2009 average)
- 2. Based on 1H 2009 average
- Ecopetrol will receive additional profit share if cumulative gross production exceeds 5 million barrels (based on "R" factor or profitability)

# Colombian Operating Netbacks Per Bbl Risk Sharing Contract (Santana)



WTI	\$60.00	\$80.00	\$100.00
WTI Discount (1)	\$ 9.23	\$ 9.23	\$ 9.23
Royalty (20%)	\$10.15	\$14.15	\$18.15
3 <sup>rd</sup> party over-riding royalty	\$ 0.81	\$ 1.33	\$ 2.05
Lifting costs (2)	<u>\$12.52</u>	<u>\$12.52</u>	<u>\$12.52</u>
Operating netback before tax	\$27.28	\$42.76	\$58.04

- 1. Price offset for API, transportation, marketing, insurance (based on 1H 2009 average)
- 2. Based on 1H 2009 average (excludes workovers)

# Argentina Operating Netbacks Per Bbl Surubi



WTI	\$40.00	\$60.00	\$80.00
WTI Discount (1)	\$ 5.00	\$15.00	\$30.00
Provincial Sales Tax (1.8%)	\$ 0.63	\$ 0.81	\$ 0.90
Royalty (12%)	\$ 4.20	\$ 5.40	\$ 6.00
Operating costs (2)	\$ 3.27	\$ 3.27	\$ 3.27
Operating netback before tax	\$26.90	\$35.52	\$39.83

- 1. Based on expected received price for 2009.
- 2. Based on 2009 budget average.

# Argentina Operating Netbacks Per Bbl Vinalar



WTI	\$40.00	\$60.00	\$80.00
WTI Discount (1)	\$ 5.00	\$15.00	\$30.00
Provincial Sales Tax (1.8%)	\$ 0.63	\$ 0.81	\$ 0.90
Royalty (12%)	\$ 4.20	\$ 5.40	\$ 6.00
3 <sup>rd</sup> party over-riding royalty (2.7%)	\$ 0.95	\$ 1.22	\$ 1.35
Operating costs (2)	<u>\$13.37</u>	<u>\$13.37</u>	\$13.37
Operating netback before tax	\$15.85	\$24.20	\$28.38

- 1. Based on expected received price for 2009.
- 2. Based on 2009 budget average.

# Argentina Operating Netbacks Per Bbl Palmar Largo



WTI	\$40.00	\$60.00	\$80.00
WTI Discount (1)	\$ 5.00	\$15.00	\$30.00
Provincial Sales Tax (1.5%)	\$ 0.53	\$ 0.68	\$ 0.75
Royalty (12%)	\$ 4.20	\$ 5.40	\$ 6.00
Operating costs (2)	<u>\$24.89</u>	<u>\$24.89</u>	\$24.89
Operating netback before tax	\$ 5.38	\$14.03	\$18.36

- 1. Based on expected received price for 2009.
- 2. Based on 2009 budget average

# Argentina Operating Netbacks Per Bbl Chivil



WTI	\$40.00	\$60.00	\$80.00
WTI Discount (1)	\$ 5.00	\$15.00	\$30.00
Provincial Sales Tax (1.5%)	\$ 0.53	\$ 0.68	\$ 0.75
Royalty (12%)	\$ 4.20	\$ 5.40	\$ 6.00
Operating costs (2)	<u>\$21.59</u>	\$21.59	\$21.59
Operating netback before tax	\$ 8.68	\$17.33	\$21.66

- 1. Based on expected received price for 2009.
- 2. Based on 2009 budget average.

# Peru Fiscal Regime Summary



#### Royalty-tax contract structure

Royalties

<u>Daily production</u> <u>Royalty %</u>

<5,000 bopd 5%

5,000-100,000 5%-20% (sliding scale)

>100,000 bopd 20%

Transportation costs are deductible for royalty calculation

Income tax 30%

Taxable income deductions:

Royalty

Operating costs

**Depreciation of capital** 

# Brazil Fiscal Regime Summary



#### Royalty-tax contract structure

Royalties

Base: 10%
Research & Development Fee: 1%
Surface owners royalty (onshore) 1%
PIS Social Program (domestic sales) 1.65%
COFINS Investment Fund (domestic sales) 7.6%
Total Royalty 10%-21.25%

Corporate income tax 34% (Country level, not field or block)
 Taxable income deductions:

Royalty

Operating costs

Depreciation of capital

