



April 4, 2005

Siddharth Jain 212-887-3835 sjain@kbw.com

Banks/Insurance

Equity Research

BKX VOLUME SOARS AND QUARTERLY REBALANCING

Industry Opinion:

The KBW family of tradable indices has been developed to provide investors with a way to track the performance of the Banking, Broker/Dealer-Asset Management, and Insurance sectors within the Financial Services industry. With the flexibility of trading sector index options on the Philadelphia Stock Exchange the indices can now be used to hedge exposure to these segments of the industry.

During December 2004, the KBW family of tradable indices moved to the PHLX XL electronic trading platform. The transition appears to have been a smooth one.
The KBW Bank Index (BKX, \$96.44) has been ranked #1 among sector index options by open interest at the Philadelphia Stock Exchange.
Volume in the BKX during the Q1:05 increased 109% linked quarter.
Effective March 18, 2005, KBW performed a quarterly rebalancing on its family of tradable indices, which include the KBW Bank Index, KBW Insurance Index (KIX, \$132.79), and the KBW Capital Markets Index (KSX, \$217.62).

Transition to the PHLX XL Electronic Platform

Transition
Appears to be
Smooth...

During the month of December 2004, KBW's family of tradable indices made a transition to the Philadelphia Stock Exchange's PHLX XL electronic trading platform from the traditional floor-based trading platform.

We believe the transition has been smooth thus far as it aimed at facilitating numerous market makers (including the specialist), actionable bid/offer quotes with deep liquidity, and quicker order execution. The results of the transition have positively impacted the KBW indices. We highlight below the performance of KBW indices during the first quarter 2005.

Performance of the KBW Family of Tradable Indices in Q1:05

BKX Ranks #1

The KBW Bank Index now ranks #1 (YTD March 2005) among listed sector index options by open interest from #4 at year-end 2004.

During the same time the KBW Insurance Index slipped a notch while the KBW Capital Markets Index improved its rank to 13 from 15. (See Exhibit 1.)

Exhibit 1: BKX Ranking Among Sector Index Options at PHLX

YTD MARCH 2005

Rank		Sector	Ticker	Open	% Share	
2004	2005	Sector	Ticker	Interest	70 Share	
4	1	KBW Bank	BKX	125,294	39.46%	
1	2	Oil Service	OSX	67,893	21.38%	
2	3	Gold and Silver	XAU	64,985	20.47%	
3	4	Semiconductor	SOX	38,382	12.09%	
6	5	Utility	UTY	7,857	2.47%	
10	11	KBW Insurance	KIX	455	0.14%	
15	13	KBW Capital Markets	KSX	135	0.04%	

Source: Philadelphia Stock Exchange and KBW research.

Open interest in the BKX at the PHLX increased to 125,112 year to date from 21,152 contracts at the year-end 2004. Volume increased by 109% to 233,345 contracts in the Q1:05 from 113,088 contracts at Q4:04. (See Exhibit 2.)

Exhibit 2: Performance of BKX by Volume and Open Interest, 2003–2005

Period	2003		200)4	2005	
Periou	Volume	Opn. Int	Volume	Opn. Int	Volume	Opn. Int
Jan	5,771	3,205	29,929	14,208	45,319	47,323
Feb	11,947	5,398	17,120	10,086	95,889	102,256
Mar	21,145	6,404	52,994	86,706	95,297	125,294
Apr	14,157	5,887	197,242	72,708	-	
May	12,727	5,656	78,017	69,352	-	
Jun	9,658	4,806	67,301	46,164	-	
Jul	7,778	4,179	33,585	38,921	-	
Aug	22,574	14,133	29,784	38,841	-	
Sep	20,024	14,253	18,685	13,892	-	
Oct	20,856	16,805	38,257	26,578	-	
Nov	13,734	14,492	41,982	23,265	-	
Dec	33,995	14,868	32,849	21,152	-	
	194,366		637,745		236,505	

Note: Data as of the close of markets on March 31, 2005. BKX underwent a 10:1 split during the month of March 2004.

Source: The Options Clearing Corporation and KBW research.

Quarterly Rebalancing the Indices

Quarterly Rebalancing Effective March 18, 2005, KBW conducted the quarterly rebalancing for its family of tradable indices. During this quarter rebalancing, KBW has updated the share counts for all the components within its family of tradable indices.

For a detailed set of the rules on rebalancing for each individual index please refer to the following KBW reports: *KBW Bank and Insurance Index Changes*, dated October 20, 2004, and *Introducing the KBW Capital Markets Index (KSX)*, dated November 30, 2004. The above reports are also available on KBW's website at www.kbw.com/indices.asp.

The rebalanced indices with their individual components and respective weightings as of March 30, 2005 are shown in Exhibits 3-5.

Exhibit 3: KBW Bank Index (BKX)

	4 Individual com >5% of index equ	•	5 Individual cor >5% of index eq	•	5 Individual com >5% of index equ	•
Composition as of 10/20/04 MMCap % Weight			Composition as of 12/23/04 MMCap % Weight		Composition as of 03/30/05	MMCap % Weight
C	Citigroup	10.00	C Citigroup	10.05	C Citigroup	10.26
BAC	Bank of America	10.00	BAC Bank of America	9.69	BAC Bank of America	9.88
JPM	JPMorgan Chase	10.00	JPM JPMorgan Chase	9.55	WFC Wells Fargo	9.26
WFC	Wells Fargo	9.23	WFC Wells Fargo	9.00	JPM JPMorgan Chase	9.16
WB	Wachovia Corp.	4.50	WB Wachovia Corp.	5.61	WB Wachovia Corp	5.79
USB	US Bancorp	4.50	USB US Bancorp	4.53	USB US Bancorp	4.51
WM	Washington Mutual	4.37	KRB MBNA Corp.	4.39	WM Washington Mutual	4.37
KRB	MBNA Corp.	4.04	WM Washington Mutual	4.30	KRB MBNA Corp	4.09
FITB	Fifth Third Bancorp	3.79	STI SunTrust Banks	3.48	STI SunTrust Banks	3.64
NCC	National City Corp.	3.54	BK Bank of New York	3.43	FITB Fifth Third Bancorp	3.47
STI	SunTrust Banks	3.48	FITB Fifth Third Bancorp	3.41	BK Bank of New York	3.21
BK	Bank of New York	3.42	NCC National City Corp.	3.24	BBT BB&T Corp.	3.18
BBT	BB&T Corp.	3.24	BBT BB&T Corp.	3.21	NCC National City Corp.	3.11
GDW	Golden West Financial	2.80	GDW Golden West Financial	2.86	GDW Golden West Financial	2.96
RF	Regions Financial	2.65	STT State Street Corp.	2.65	STT State Street Corp.	2.57
PNC	PNC Financial Services	2.58	PNC PNC Financial Services	2.58	PNC PNC Financial Services	2.53
STT	State Street Corp.	2.51	RF Regions Financial	2.56	RF Regions Financial	2.53
NFB	North Fork Bank	2.45	MEL Mellon Financial Corp.	2.40	KEY Keycorp	2.40
KEY	Keycorp	2.43	KEY Keycorp	2.37	MEL Mellon Financial Corp.	2.36
MTB	M&T Bank Corp.	2.29	NTRS Northern Trust Corp.	2.33	NFB North Fork Bank	2.35
MEL	Mellon Financial Corp.	2.28	NFB North Fork Bank	2.28	MTB M&T Bank Corp.	2.32
CMA	Comerica	2.20	MTB M&T Bank Corp	2.27	NTRS Northern Trust Corp.	2.18
NTRS	Northern Trust Corp.	2.00	CMA Comerica	2.03	CMA Comerica	1.95
ZION	Zions Bancorporation	1.71	ZION Zions Bancorporation	1.78	ZION Zion Bancorporation	1.92
	Total	100.00	Total	100.00	Total	100.00

Note: MMCAP = Modified Market Capitalization Weighted Method.

Source: KBW research.



Exhibit 4: KBW Insurance Index (KIX)

	4 Individual componen index equals 28.78% of		4 Individual component indexequals 28.51% of		6 Individual components indexequals 38.80% of the	
Composition as of 10/20/04 MMCap % Weight		Composition as of 12/23/04	MMCap % Weight	Composition as of 03/30/05	MMCap % Weight	
AIG	American International Group	10.00	AIG American International Group	9.72	AIG American International Group	8.71
ALL	Allstate Corp.	7.58	ALL Allstate Corp.	7.04	ALL Allstate Corp.	7.73
MET	Metlife	5.89	MET Metlife	6.12	PRU Prudential Financial	6.13
PRU	Prudential Financial	5.31	PRU Prudential Financial	5.63	MET MetLife	6.07
STA	St. Paul Travelers	4.50	HIG Hartford Financial Services	4.92	HIG Hartford Financial Services	5.14
AFL	AFLAC, Corp.	4.47	STA St Paul Travelers	4.52	MMC Marsh McLennan	5.04
PGR	Progressive Corp.	4.50	CB Chubb Corp	4.49	CB Chubb Corp.	4.83
HIG	Hartford Financial Services	4.50	MMC Marsh & McLennan	4.48	STA St. Pual Travelers	4.69
MMC	Marsh & McLennan	4.50	ACE ACE	4.10	ACE ACE	4.19
CB	Chubb Corp.	4.44	PFG Principal Financial Group	4.10	PGR Progressive Corp.	4.14
PFG	Principal Financial Group	4.07	AFL AFLAC, Corp.	4.08	PFG Principle Financial Group	4.01
ACE	ACE	3.82	XL XL Capital	3.77	AFL AFLAC, Corp.	3.97
XL	XL Capital	3.71	PGR Progressive Corp.	3.70	XL XL Capital	3.54
MBI	MBIA	3.36	MBI MBIA	3.41	CNA CNA Financial Corp.	3.20
LNC	Lincoln National Corp.	3.31	FNF Fidelity National Financial	3.25	AOC AON Corp.	3.13
AOC	AON Corp.	3.06	LNC Lincoln National Corp.	3.13	MBI MBIA	3.11
CINF	Cincinnati Financial Corp.	3.05	AOC AON Corp.	3.10	LNC Lincoln Financial Corp.	3.08
JP	Jefferson-Pilot Corp.	3.03	CINF Cincinnati Financial Corp.	3.02	CINF Cincinnati Financial Corp.	3.06
FNF	Fidelity National Financial	2.99	CNA CNA Financial Corp.	2.99	UNM UNUMProvident Corp.	2.96
MTG	MGIC Investment Corp.	2.93	UNM UnumProvident Corp.	2.97	JP Jefferson-Pilot Corp.	2.81
CNA	CNA Financial Corp.	2.86	JP Jefferson-Pilot Corp.	2.94	SAFC SAFECO Corp.	2.74
SAFC	Safeco Corp.	2.84	MTG MGIC Investment Corp.	2.89	MTG MGIC Investment Corp.	2.66
TMK	Torchmark Corp.	2.82	SAFC Safeco Corp.	2.84	TMK Torchmak Corp.	2.59
UNM	UnumProvident Corp.	2.44	TMK Torchmark Corp.	2.78	FNF Fidelity National Financial	2.47
	Total	100.00	Total	100.00	Total	100.00

Note: MMCAP = Modified Market Capitalization Weighted Method.

Source: KBW research.

Exhibit 5: KBW Capital Markets Index (KSX)

5 Individual components >5% of index equals 41.72% of the index

5 Individual components >5% of index equals 42.64% of the index

	Composition as of 12/23/04	MMCap % Weight	Compo	sition as of 03/30/05	MMCap % Weight
MWD	Morgan Stanley	10.03	MWD	Morgan Stanley	10.62
MER	Merrill Lynch	9.96	GS	Goldman Sachs	10.46
GS	Goldman Sachs	9.43	MER	Merrill Lynch	10.05
BK	Bank of New York	7.10	BK	Bank of New York	6.45
MEL	Mellon Financial Corp.	5.20	LEH	Lehman Brothers Holdings	5.06
SCH	Charles Schwab Corp.	4.79	BSC	Bear Stearns	4.87
STT	State Street Corp.	4.68	BEN	Franklin Resources	4.70
BEN	Franklin Resources	4.62	STT	State Street Corp.	4.44
LEH	Lehman Brothers Holdings	4.43	SCH	Charles Schwab Corp.	4.40
BSC	Bear Stearns	4.32	MEL	Mellon Financial Corp.	4.27
NTRS	Northern Trust Corp.	4.02	NTRS	Northern Trust Corp.	3.70
TROV	T Rowe Price Group	3.32	TROW	T Rowe Price Group	3.30
CME	Chicago Mercantile. Exchange	3.09	LM	Legg Mason	2.93
AMTI	Ameritrade Holding Corp.	2.83	CME	Chicago Mercantile. Exchange	2.85
ET	E*Trade Financial Corp.	2.61	BLK	Blackrock	2.56
BLK	Blackrock	2.51	AC	Alliance Capital Management Holding	2.46
LM	Legg Mason	2.40	IFIN	Investors Financial Services Corp.	2.40
SEIC	SEI Investments Company	2.31	AGE	A G Edwards	2.25
JNS	Janus Capital Group	2.21	ET	E*Trade Financial Corp.	2.20
IFIN	Investors Financial Services Corp.	2.20	AMTD	Ameritrade Holding Corp.	2.17
AC	Alliance Capital Management Holding	2.08	SEIC	SEI Investments Company	2.10
AGE	A G Edwards, Inc.	2.07	FII	Federated Investors	1.95
FII	Federated Investors, Inc.	2.03	JNS	Janus Capital Group	1.94
RJF	Raymond James Financial	1.78	RJF	Raymond James Financial	1.86
	Total	100.00		Total	100.00

Note: MMCAP = Modified Market Capitalization Weighted Method.

Source: KBW research.

Analyst Certification

I, Siddharth Jain, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company and its securities. I also certify that I have not been, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation in this report.

Disclaimers

This communication is not an offer to sell or a solicitation to buy the securities mentioned. The information relating to any company herein is derived from publicly available sources and Keefe, Bruyette & Woods, Inc. makes no representation as to the accuracy or completeness of such information. KBW, its officers, directors, and employees may from time to time own the securities mentioned.

Disclosures

Keefe, Bruyette & Woods (KBW) Research Department provides three ratings as well as an Action List: Outperform, Underperform and Market Perform. For purposes of New York Stock Exchange Rule 472 and NASD Rule 2711, Outperform is classified as a Buy, Underperform is classified as a Sell and Market Perform is classified as a Hold. Stocks are now rated based on expected performance relative to the Keefe Financial Index (KFI), a broad-based financial services benchmark.

Outperform represents a price performance at least equal to 10% greater than the KFI.

Underperform represents a price performance at least equal to 10% less than the KFI.

Market Perform represents a price performance in the range between an Outperform and Underperform rating.

Companies placed on the KBW Action List are expected to generate a total rate of return (percentage price change plus dividend yield) of 20% or more over the next 12 months. This amount represents an absolute rate of return. In addition, companies on the Action List will also have a relative rating (versus the KFI) of Outperform or Underperform.

Research analysts employ widely used multiple valuation methodologies including, but not limited to, absolute, relative and historical Price/Earnings (P/E) and Price/Cash Flow multiples, absolute, relative and historical Price/Book Value multiples and Discounted Cash Flow Analysis.



All KBW research analysts are compensated based on a number of factors, including overall profitability of the company, which is based in part on KBWs overall investment banking revenues.

KBW either expects to receive or intends to seek compensation for investment banking services from Bank of America Corp.: BAC during the next three months.

Please refer to the following website for price chart detail and additional disclosure information: www.kbw.com/disclosure.asp

UK Disclaimers

- 1. This communication is only made to or directed at persons who (i) are outside the United Kingdom or (ii) have professional experience in matters relating to investments or (iii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc") of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 and (iv) who are Market Counterparties and/or Intermediate Customers as those terms are defined in the Rules of the Financial Services Authority (all such persons together being referred to as "relevant persons"). This communication must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this communication relates is available only to relevant persons and will be engaged in only with relevant persons.
- 2. This communication has been prepared by Keefe Bruyette & Woods Inc. (KBW) and while Keefe, Bruyette & Woods Limited (KBWL) believes this communication to be reliable, KBWL has not reviewed and/or approved the information contained herein. KBWL does not guarantee its accuracy, adequacy or completeness and is not responsible for any errors or omissions or for the results obtained from the use of such information.
- 3. Certain assumptions may have been made in connection with the analysis presented herein and changes to the assumptions may have a material impact on the analysis or results. Information with respect to past performance of a security is not necessarily a guide to its future performance. The research and information has been prepared as of a certain date and KBW and KBWL do not undertake to update or advise you of changes in the research and information. The investments discussed herein may be unsuitable for investors depending on their specific investment objectives and financial position. KBW and KBWL make no representation or recommendation as to investments discussed herein. Investors should independently evaluate each investment discussed in the context of their own objectives, risk profile and circumstances.

Additional Disclaimers

4. This communication is only intended for and will only be distributed to persons resident in any jurisdictions where such distribution or availability would not be contrary to local law or regulation. This communication must not be acted upon or relied on by persons in any jurisdiction other than in accordance with local law or regulation and where such person is an investment professional with the requisite sophistication and resources to understand an investment in such securities of the type communicated and assume the risks associated therewith.

This Page left intentionally blank

This Page left intentionally blank



John N. Howard, Director of Research 1 212 887-7700

Head of Bank Research Denis Laplante, CFA 1 212-887-7730		Asset Management Robert Lee	1 212-887-7732	KEEFE, BRUYETTE & WOODS LTD European Research	
		Murali Gopal, CFA	1 212-887-7738	Vasco Moreno, Director of European Rese	
Bank Equity Strategist				44 20 7663 5	282
Diane Merdian	1 415-591-5071	Broker/Dealer			
Ravi Tarekere, CFA	1 415-591-5077	Lauren A. Smith	1 212-887-7712	European Banks & Miscellaneous Financial	
		Kyle McLean	1 212-887-7709	Steven Bacon	44 20 7663 5295
Major Regional Banks		-		Matthew Clark	44 20 7663 5280
Denis Laplante, CFA	1 212-887-7730	Financial Guaranty		James Hutson	44 20 7663 5293
Eileen Rooney	1 212-887-7739	Geoffrey Dunn, CFA	1 860-722-5904	George Karamanos	44 20 7663 5283
Christopher McGratty	1 212-887-7704	Nathaniel Otis	1 860-722-5907	Jean-Pierre Lambert	44 20 7663 5292
				Vasco Moreno	44 20 7663 5282
Midwest Banks		Life Insurance		Mirko Sanna	44-20-7663-3211
Eric J. Grubelich, CFA	1 212-887-7720	Jeffrey Schuman	1 860-722-5902	Henrik Schmidt	44 20 7663 5284
Donald Schipf, CFA	1 212-887-7720	Jukka Lipponen, CFA	1 860-722-5905	Mark Thomas	44 20 7663 5279
David J. Konrad, CFA	1 212-887-6719	Jukka Elppolieli, Cl A	1 000-722-3703	Marcello Zanardo	44 20 7663 3214
David J. Kolliad, CFA	1 212-007-0719	Property Cognetty Inguino			
New England Banks/Theif	4	Property Casualty Insurance	1 212 007 7705	European Insurance	
New England Banks/Thrift Jared Shaw		Cliff Gallant, CFA	1 212-887-7705	William Hawkins	44 20 7663 5294
	1 860-722-5903	Jason Busell	1 212-887-7723	Karl Morris	44 20 7663 5296
Damon DelMonte	1 860-722-5908	Dean Evans	1 212-887-7701	Greig Paterson, CFA, FFA	44 20 7663 5289
		Jeffrey Thompson	1 860-722-5901	Dilip Shah	44 20 7663 5288
NY City/Mid-Atlantic		Ken Popeleski	1 860-722-5901	Anand Vasudevan	44-20 7663 5285
Robert Hughes, CFA	1 212-887-7729				
Colin Dunn	1 212-887-3806	Specialty Finance			
		Stephen Schulz, CFA	1 212-887-7726		
Southeast Banks		Rohan Juneja	1 212-887-7721		
Jefferson Harralson, CFA	1 404-231-6540				
Samuel Caldwell, CFA	1 404-231-6542	Quantitative Research			
David Honold	1 212-887-7733	Jeffrey Spetalnick	1 212-887-7713		
Arran Jacobson	1 212-887-7736	Melissa A. Roberts	1 212-887-3820		
Southwest Banks & Puerto	o Rico Banks/Thrifts	Washington Research			
Jefferson Harralson, CFA	1 404-231-6540	Brian Gardner	1 212-887-7735		
Samuel Caldwell, CFA	1 404-231-6542				
David Honold	1 212-887-7733	Fixed Income Research			
Bain Slack	1 404-231-6545	Banking			
Brian Klock	1 404-231-6547	Jay Weintraub	1 212-887-3808		
		Osnat Faliks	1 212-887-3810		
Trust and Custody					
Robert Lee	1 212-887-7732	Insurance/Finance			
Murali Gopal, CFA	1 212-887-7738	Seth Kurland, CFA	1 212-887-6751		
		Osnat Faliks	1 212-887-3810		
West Coast Banks/Thrifts					
Manuel Ramirez	1 415-591-5072				
Robert Bohlen	1 415-591-5073				
Frederick Cannon, CFA	1 415-591-5070				
Clayton Kunz	1 415-591-5074				
	Voors Inc	One Constitution Plaza	3455 Peachtree Roa	ad NE 101 California S	

KEEFE, BRUYETTE & WOODS INC.

787 Seventh Avenue, 4th Floor New York, NY 10019 1 212-887-7777 1 800-966-1559

 225 Franklin Street
 3 James Center

 Suite 1720
 1051 East Cary,

 Boston, MA 02110
 Suite 1415

 1 617-848-2777
 Richmond, VA 23219

 1 804 643-4250

One Constitution Plaza 17th Floor Hartford, CT 06103 1 860-722-5900

10 South Wacker Drive

Suite 3400

Chicago, IL 60606

1 312-423-8200

1 800-929-6113

3455 Peachtree Road NE Suite 450 Atlanta, GA 30326 1 404 231-6565

> 211 Bradenton Avenue Columbus, OH 43017 1 614 766-8400

101 California Street, Suite 3700, San Francisco CA 94111 1 415-591-5060 1 877-778-5330

KEEFE, BRUYETTE & WOODS LTD.
City Point Tower
1 Ropemaker Street, 10th Floor
London EC2Y 9HT
44 20 7663 5260