

# **Fortress Investment Group**

Investor Day – May 30, 2007

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**Internal rates of return.** To our knowledge, there are no established standards for the calculation of internal rates of return for private equity portfolios. The use of another methodology than the one used herein may result in a different, and possibly lower, internal rate of return.

**Past Performance.** In all cases where historical performance is presented, please note that past performance is not a reliable indicator of future results.

#### **Overview of Fortress**

- Global alternative asset manager with approximately \$36 billion in assets under management
- Over 600 employees with headquarters in New York and affiliate offices worldwide
- Fortress has three primary business lines with a broad investor base

# FORTRESS INVESTMENT GROUP

Global Alternative Investment Manager

#### Hedge Funds \$13.5 billion

- Drawbridge Special Opportunities
- Drawbridge Global Macro
- Fortress Partners Fund

#### **Private Equity**

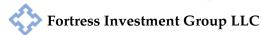
\$17.8 billion

- Fortress Investment Funds I -
- Fortress Residential Investment Deutschland
- Drawbridge Long Dated Value Fund I, II

#### **Castles**

\$4.7 billion

- Newcastle Investment Corp. (NYSE: NCT)
- Eurocastle Investment Ltd (Euronext Amsterdam: ECT)

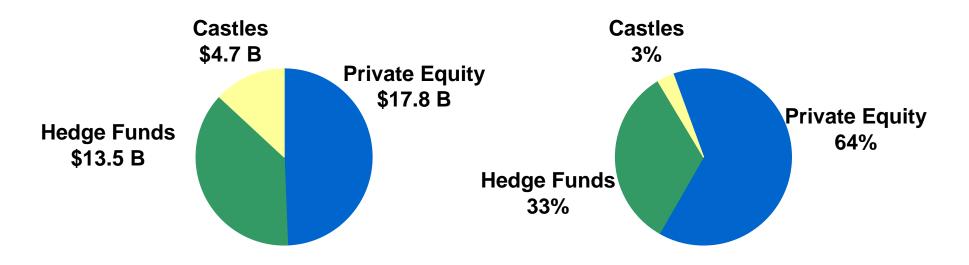


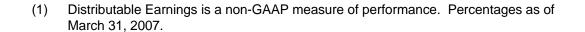
#### **Our Business**

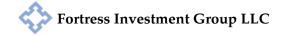
- We raise, invest and manage alternative investment products
- Unique blend of private equity, hedge funds and permanently capitalized companies
- Combination intended to provide Fortress with a stable, growing income stream

**Assets Under Management** 

Contribution to Distributable Earnings<sup>(1)</sup>







# **Financial and Operating Highlights**

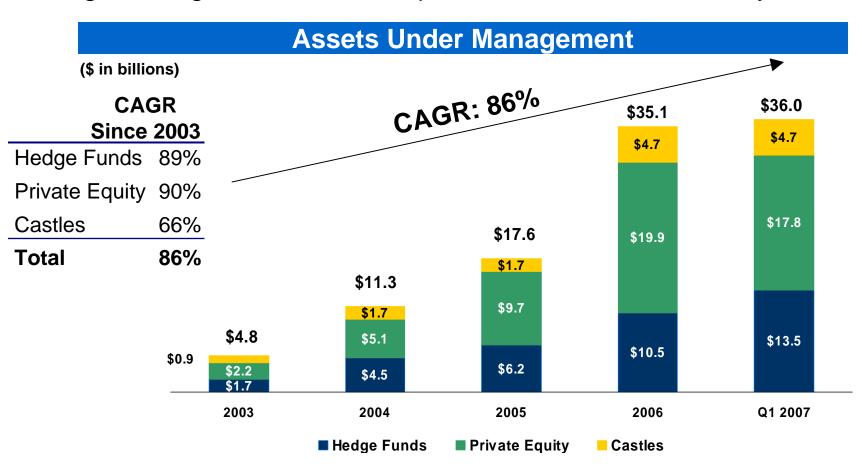
 Distributable Earnings (DE) is a fundamental metric to evaluate our business

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Total AUM	\$36B
Segment Revenues	\$383M
Operating Margin	54%
Pre-Tax Distributable Earnings	\$220M
Pre-Tax DE per Dividend Paying Share	\$0.55
Annualized Dividend per Share	\$0.85
Dividend Yield <sup>(1)</sup>	3.1%
Dividend Paying Shares	430,793,790

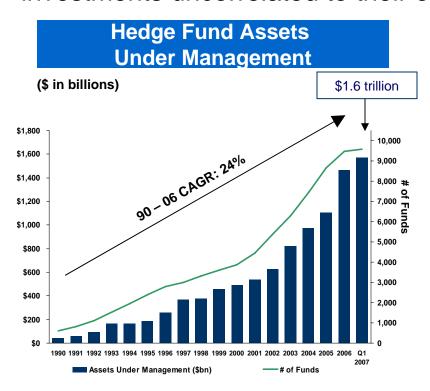
# **Our History**

- Founded in 1998 as an asset-based investment management firm focused on performance
- Significant growth in assets experienced in the last several years



# Growth of Hedge Funds and Private Equity

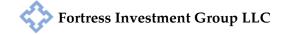
- Alternative investments constitute one of the fastest growing sectors
- From a niche industry for wealthy individuals, it has turned into a mainstream industry for institutions seeking high return/low volatility investments uncorrelated to their other assets



Source: Hedge Fund Research Industry Report Q1 2007.

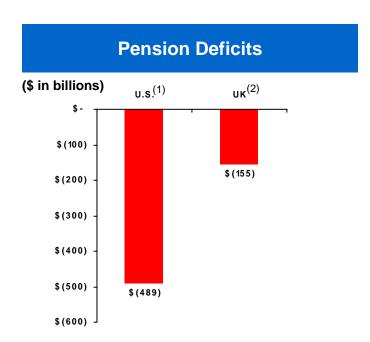
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Source: BUYOUTS Magazine.



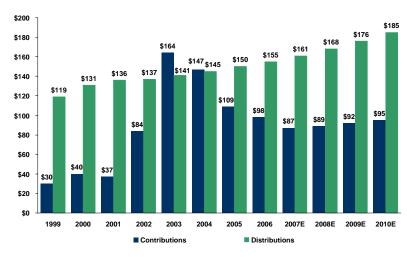
#### **Continued Demand for Alternatives**

- Aging populations across the world and pension plan asset/liability mismatch are expected to fuel demand for alternative investments
- Aggregate pension deficits in the U.S. for all under-funded plans total approximately \$489 billion (£79.3 billion in the UK)



#### Private Defined Benefits, Contributions vs. Distributions<sup>(3)</sup>





- (1) Data from PBGC 2005 Databook, published in June 2006.
- (2) Data from UK Pension Regulator's Purple Book, published in December 2006.
- (3) 2000-2010 estimated by Morgan Stanley Research. Source: Department of Labor Private Pension Plan Bulletin No. 12, Federal Reserve, company reports, Morgan Stanley Research.



# **Our Objectives**

- Target 20% to 25% annual growth
- Expand private equity and hedge fund products
- Expand geographically

# **Hybrid Hedge Funds – Special Opportunities**

#### **Overview**

- AUM of approximately \$7.5 billion<sup>(1)</sup>
- Targeting risk free rate plus
   5% to 10% net

#### **Investments**

- Asset-based transactions
- Loan originations
- Corporate securities

#### **Fortress Partners Fund (New Fund)**

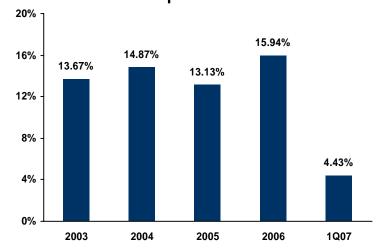
 Endowment strategy – invest in Fortress funds, other managed funds, as well as direct co-investments

#### **Investment Process**

- Highly diversified
- 500+ investments
- Idiosyncratic risk

#### Historical Net Returns<sup>(2)</sup>

Consistent performance



<sup>(1)</sup> As of March 31, 2007.

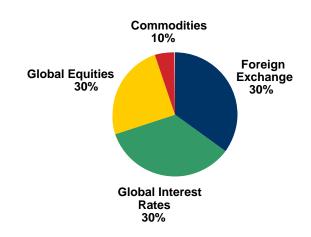
<sup>(2)</sup> Returns for Drawbridge Special Opportunities Fund LP only.

## Liquid Hedge Funds – Global Macro

#### **Overview**

- AUM of approximately \$5.9 billion<sup>(1)</sup>
- Targeting 15% to 20% net annual returns

#### **Target Asset Mix**

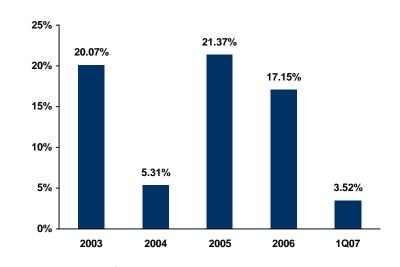


- (1) As of March 31, 2007.
- (2) Returns for Drawbridge Global Macro Fund Ltd only.

#### **Investment Process**

- Top-down investing
- Dedicated risk management team
- Traders limited by VAR, volatility, maximum losses and position concentration

#### Historical Net Returns<sup>(2)</sup>



# **Private Equity**

- Fortress is one of the world's largest private investors with \$17.8 billion<sup>(1)</sup> under management
  - Cash-flowing
  - Asset-based
- In May, we launched Fund V (initially closed \$2.8 billion of third party commitments)

Investment	Inception Date	tal Capital mmitments	E	quity Invested/ Committed	Re	maining Equity Invested	Net IRR
(\$ millions)							
Fund I	Nov-99	\$ 872.8	\$	946.1	\$	74.7	31.7%
Fund II	Jun-02	1,250.0		1,619.4		507.5	68.4%
Fund III	Sep-04	2,170.2		1,963.2		1,834.4	37.2%
Fund IV	Mar-06	3,045.1		470.0		470.0	33.8%
Coinvestment Funds	Various	4,020.2		1,968.1		1,861.1	39.0%
Long Dated Funds	Various	496.4		342.5		334.6	12.2%
Total All Investments		\$ 11,854.7	\$	7,309.3	\$	5,082.3	39.7%

# **Private Equity Surplus**

Surplus provides high visibility of future performance fees

# **Public Companies**

(\$ in millions)

	Market Value		
7 Public Companies Total	\$	10,926	
Basis	\$	(4,856)	
Total Promotable Dollars	\$	6,070	

Promotable Dollars <sup>(1)</sup>
Maximum Eligible Performance Fee %
Total Potential Performance Fee
Potential Performance Fees <sup>(2)(3)</sup>

\$ 5,723 20.0% \$ 1,146 **\$ 711** 

Note: Public company market data as of March 31, 2007.

<sup>(1) 94.3%</sup> is fee paying.

<sup>(2) 62.0%</sup> is Fortress's retained percentage of fees after minority interest.

<sup>(3)</sup> Assumes all incentive income thresholds specified in applicable fund agreements are met.

# **Private Equity Surplus**

# **Private Companies**

- Initial invested capital of \$6.1 billion
- Profits distributed to date of \$510 million
- New commitments made of \$3.3 billion

#### **Castles**



# Eurocastle Investment Ltd. €2.6 billion<sup>(2)</sup> Market Cap IPO: June 2004

Traded: Euronext Amsterdam

Euro denominated closed-end investment company that invests in and manages a portfolio primarily of German commercial real estate assets

Dividend Yield: 4.5%

			Annualized
	IPO	Current	Growth
Stock Price	€ 12.00	€ 40.20	51%
Dividend	€ 1.20	€ 1.80	15%
Market Cap	€222mm	€ 2.6bn	131%



### **Newcastle Investment Corp.**

#### \$1.5 billion<sup>(2)</sup> Market Cap IPO: October 2002

Traded: NYSE

U.S. real estate investment and finance company taxed as a REIT that invests in real estate securities and credit leased real estate

Dividend Yield: 9.6%

	IPO	Current	Annualized Growth
Stock Price	\$ 13.00	\$ 28.83	19%
Dividend	\$ 1.60(3)	\$ 2.76	13%
Market Cap	\$ 305mm	\$ 1.5bn	42%

<sup>(1)</sup> As of March 31, 2007.

<sup>(2)</sup> Market data as of May 25, 2007.

<sup>(3)</sup> NCT's dividend immediately prior to IPO.

# How To Keep Track of Us

**Hedge Funds** 

+ Private Equity

**Castles** 

AUM

AUM

AUM

+

Net flows

New capital

New capital

Fund returns

Realizations

Returns

Surplus

