



Company Presentation
November 2009

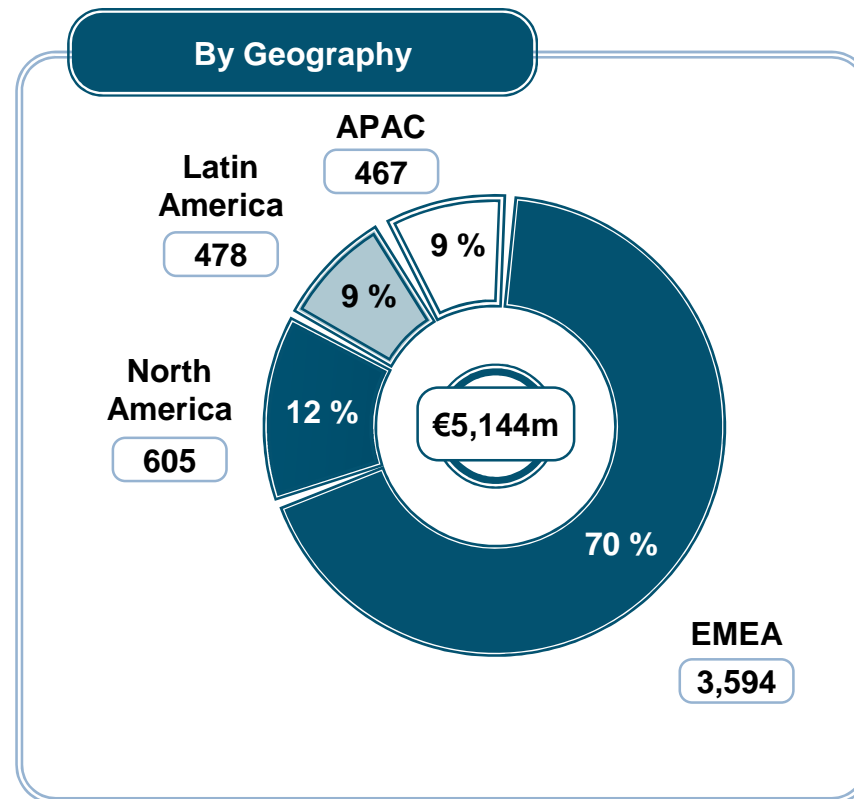
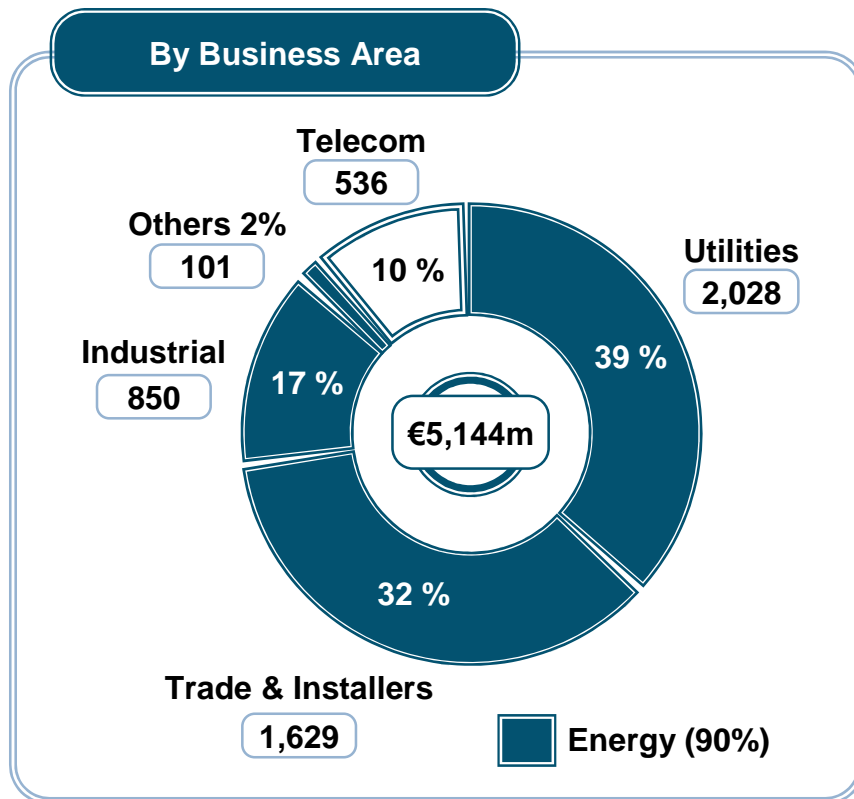
Agenda

➤ Group Overview

- Division Results & Outlook 2009
- Financials
- Appendix

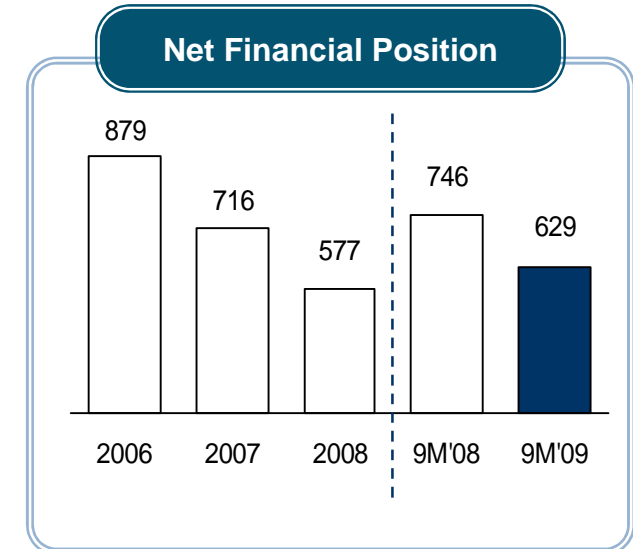
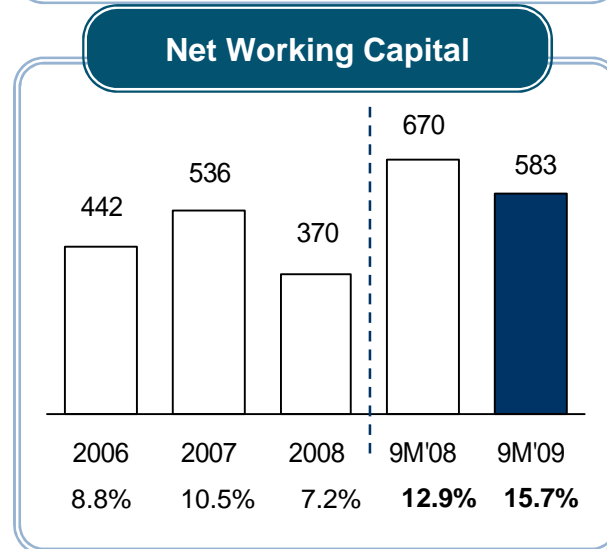
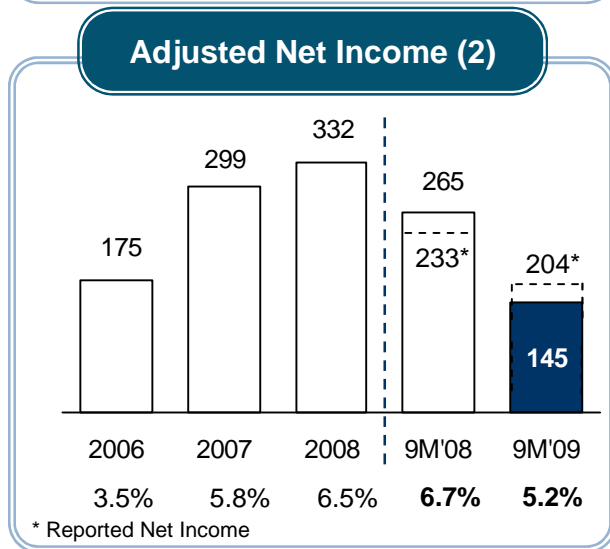
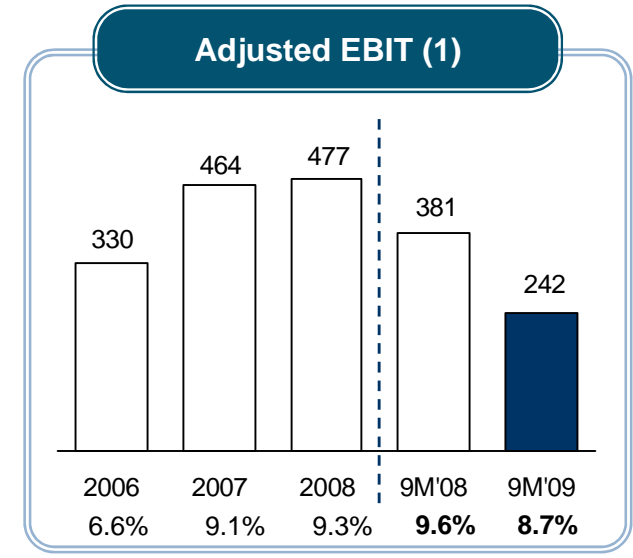
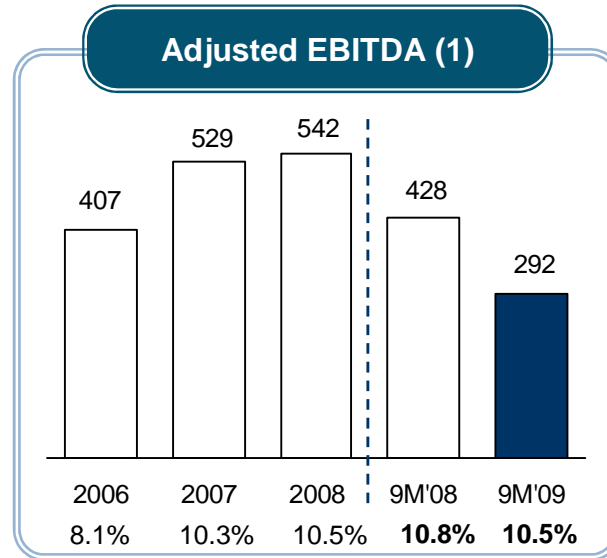
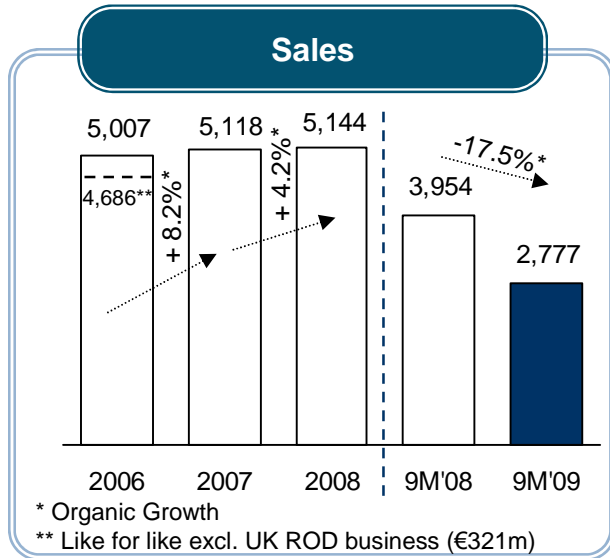
A Complete and Diversified Presence and Product Offering

Sales FY 2008 Euro Millions



9M 2009 Key Financials

Euro Millions, % of Sales

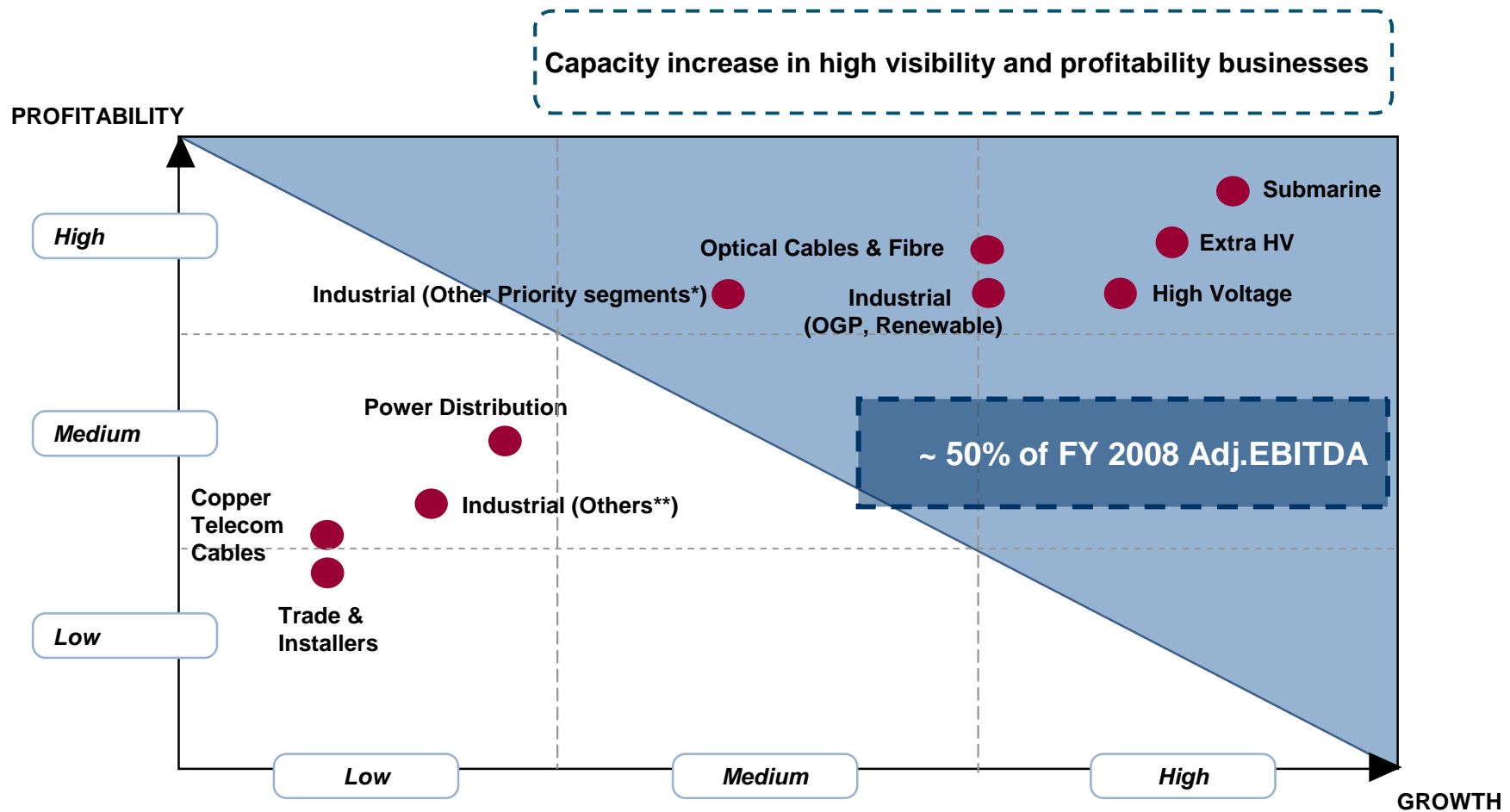


(1) EBITDA and EBIT adjusted excluding non-recurring items

(2) Net Income adjusted excluding non-recurring items and other extraordinary effects

Leverage on high resilience businesses

Adj.EBITDA breakdown by business – FY 2008



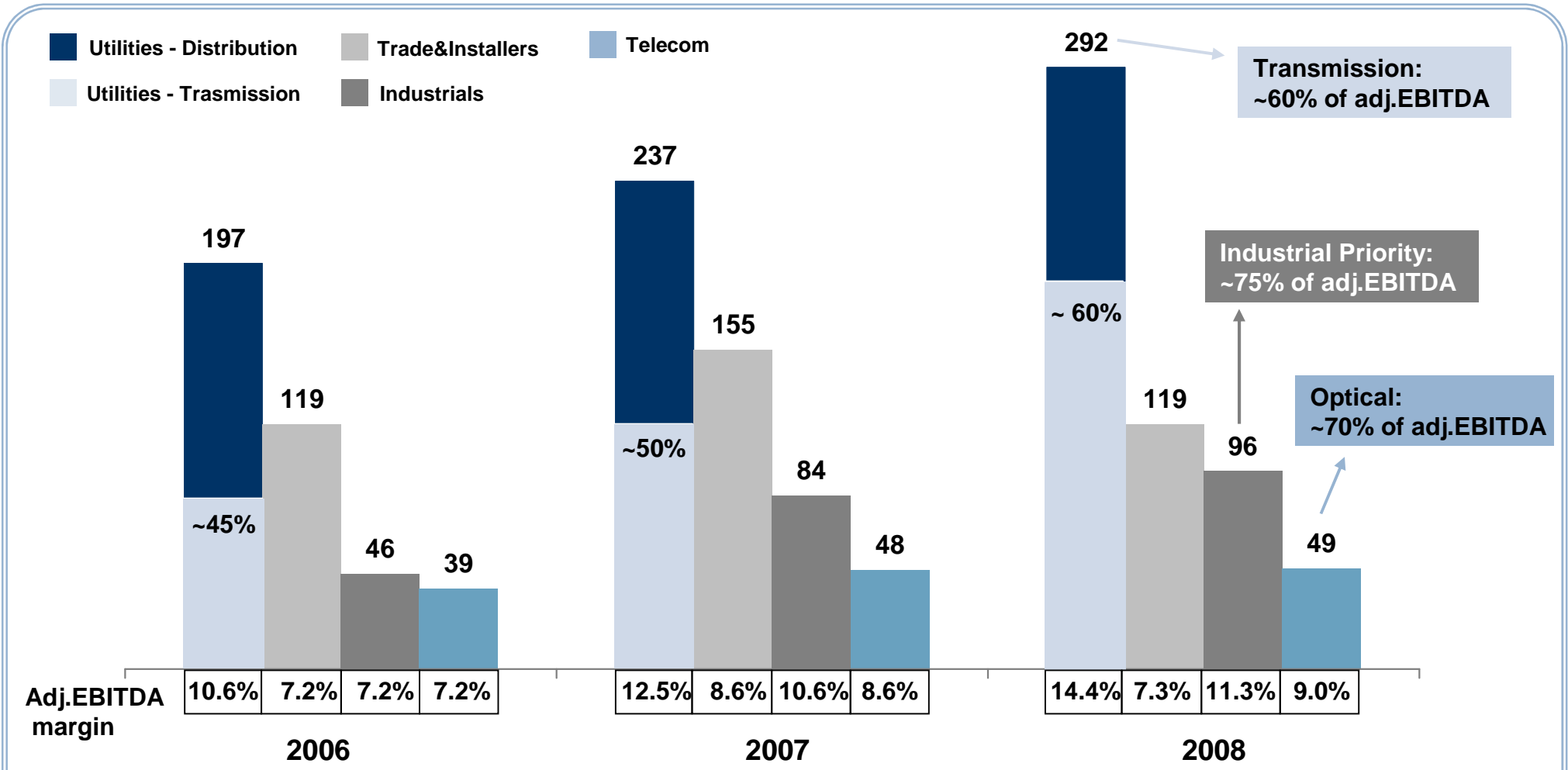
*Industrial - Other Priority Segments: include Crane, Mining, Marine, Railway & Rolling Stock

**Industrial - Others: include Automotive, Branchement, Defence, Electromedical, Nuclear and other niches

Note: Network Components included in related businesses

High technology segments driving Group performance

Adj.EBITDA* (€ Millions); Adj.EBITDA margin (%)



* EBITDA adjusted excluding non-recurring items and Free Stock impact in 2008

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➤ Division Results & Outlook 2009

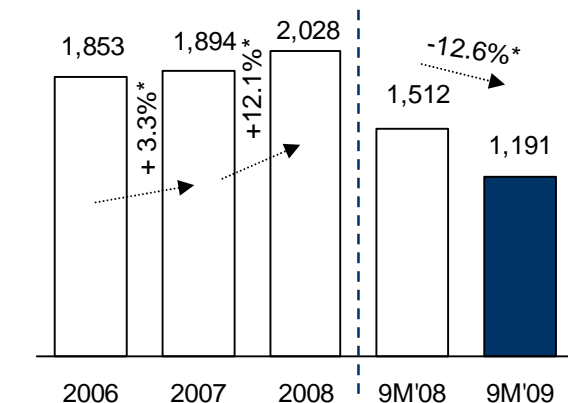
➤ Financials

➤ Appendix

Utilities

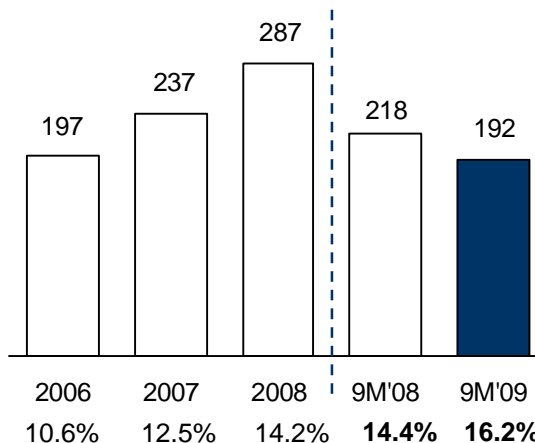
Euro Millions, % of Sales

Sales Vs Third Parties

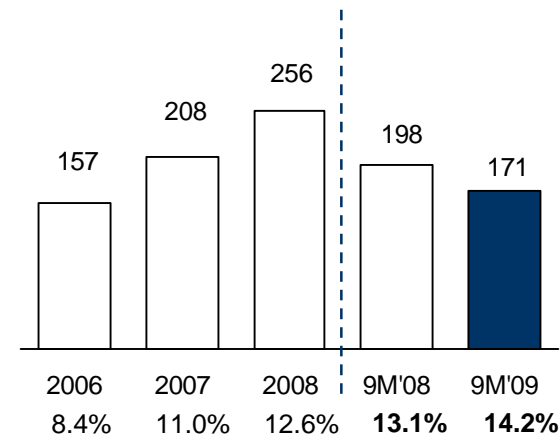


* Organic Growth

Adjusted EBITDA*



Adjusted EBIT*



Distribution

- In Q3'09 stable volumes in Europe with signs of recovery in North America (compared with H1'09)
- Postponement of maintenance capex implying low stable demand; double digit volumes decrease in 9M'09 (Vs 9M'08)
- Profitability sustained by industrial efficiencies and slight volumes improvement in Q2 and Q3

Transmission

HV

- Orders intake starting to recover from weak Q4'08 and Q1'09
- Orders backlog covering most of H1'10 production capacity
- US and China keep awarding funds for new transmission and renewable energy projects expected to convert into orders in next quarters

SUBMARINE

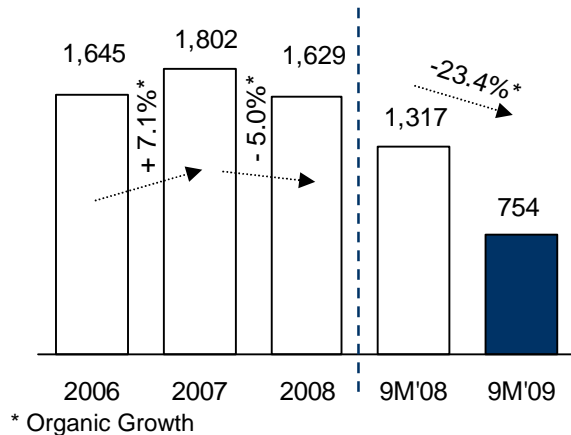
- Over 30% of FY profitability will be generated in Q4'09
- Sales increase expected in 2010 based on full orders backlog
- Tendering for several projects to ensure full production capacity utilization also in 2011

* Adjusted excluding non-recurring items

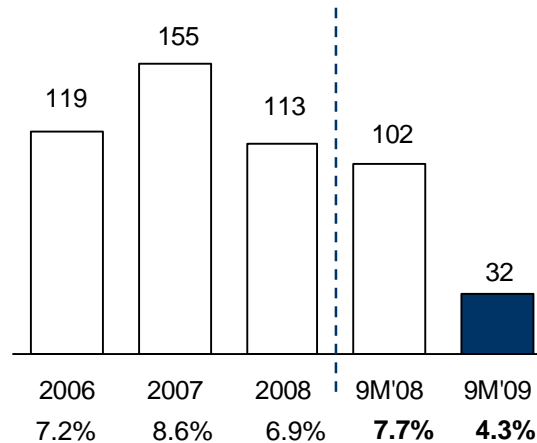
Trade & Installers

Euro Millions, % of Sales

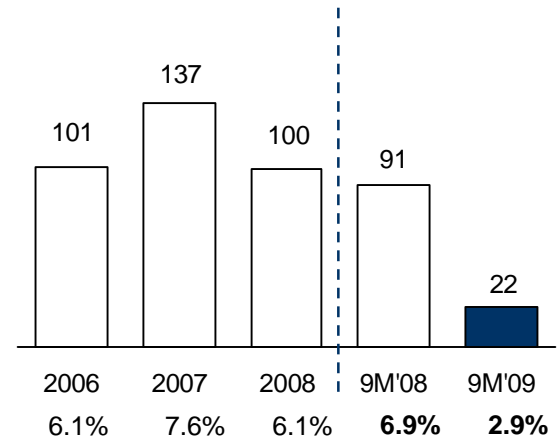
Sales Vs Third Parties



Adjusted EBITDA*



Adjusted EBIT*



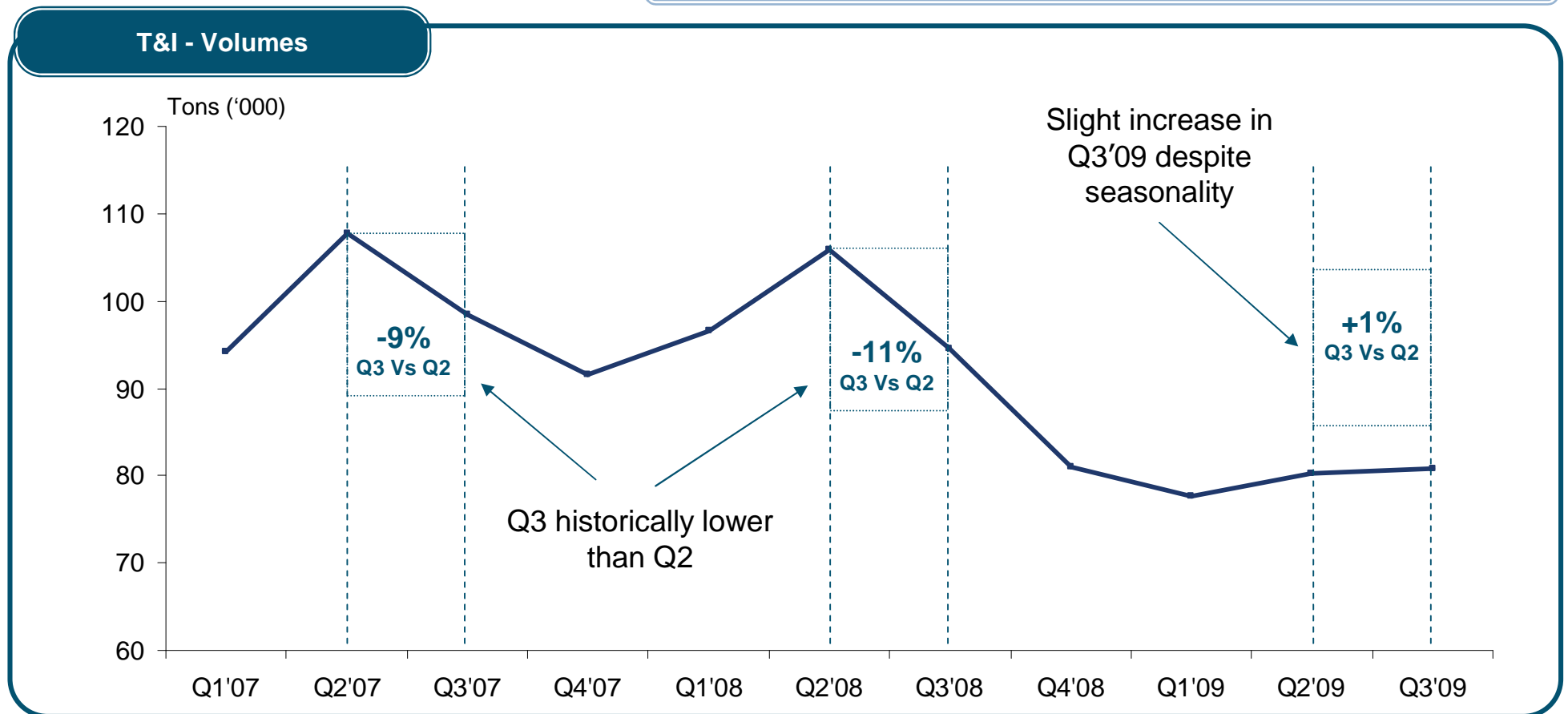
Highlights

- No further deterioration in volumes compared to Q1 and Q2'09; minor improvements in some countries
- Price stable at low level after significant decrease in last twelve months due to strong downturn in volumes
- Increasing leadership in FP and LSOH cables (14% of 9M'09 T&I sales Vs 12% in 9M'08)
- Profitability sustained by fixed/variable costs optimization and better sales mix
- Strict working capital control achieved also in Q3 to protect cash generation

* Adjusted excluding non-recurring items

T&I – Volumes development

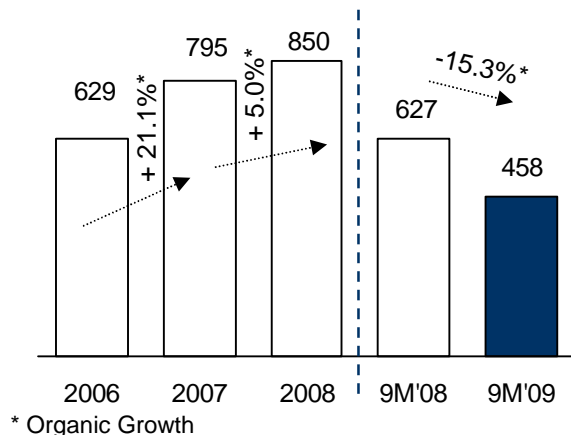
- Volumes trend as key driver of T&I profitability
- Trough (Q1'09) Vs Peak (Q2'07): -28% volumes decline implied 73% decrease in Adj.EBITDA



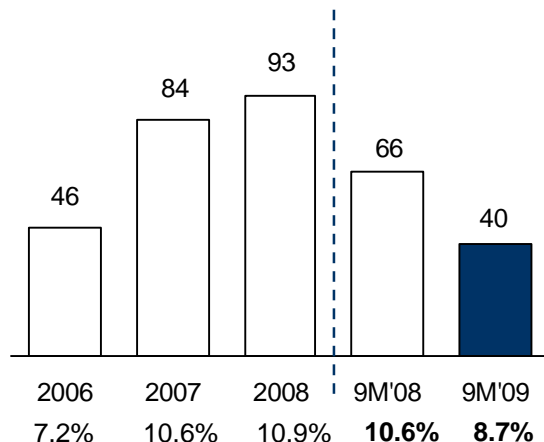
Industrial

Euro Millions, % of Sales

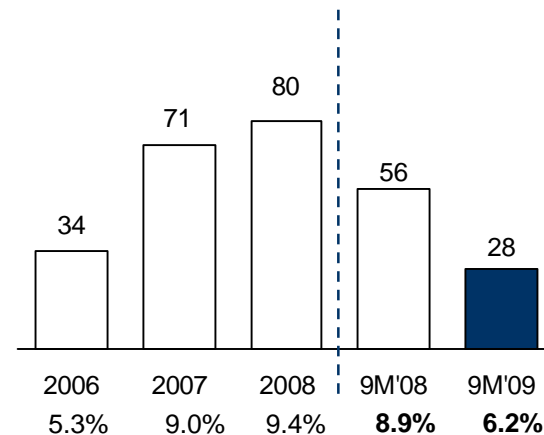
Sales Vs Third Parties



Adjusted EBITDA*



Adjusted EBIT*



Highlights

- Stable sales in Q3'09 (Vs Q2'09) with signs of upturn in some segments
 - OGP and Renewable energy: wind and solar order intake recovering; high oil price expected to restart investments in exploration. Flexible pipes investments on track with plans
 - Other Priority segments: still low volumes in Crane and Marine; demand recovery for Mining applications. Stimulus packages expected to drive higher investments in infrastructure
 - Others: some signs of upturn in standard segments (Auto, Branchement)
- Upgrading service to our clients through the new Diagnostic System application to ensure cable efficiency (starting with crane and mining)
- Profitability sustained by industrial efficiencies and better sales mix

* Adjusted excluding non-recurring items

Industrial - New Flexible Pipes & Umbilicals Plant in Brazil

Existing Umbilicals Plant (Vila Velha - Brazil)



Over US\$ 1Bn sales expected in SURF (Flexible Pipes & Umbilicals) in the period 2010-2014



Project of New Flexible Pipes & Umbilicals Plant

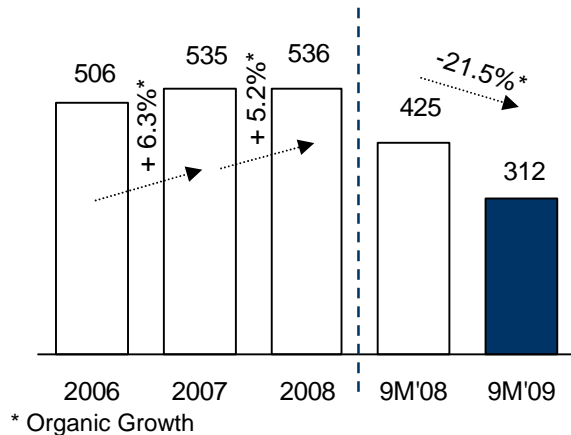
New Flexible Pipes business

- US\$110m investment (2008-10) to build up new plant in Vila Velha (Brazil) by H1 2010
- Over US\$600m Sales in 2010-2014 (excl.umbilicals)
 - US\$135m initial supply to Petrobras
- Approx. 30% EBITDA margin
- Up to 6" diameter risers and flowlines pipes to be installed at great depths

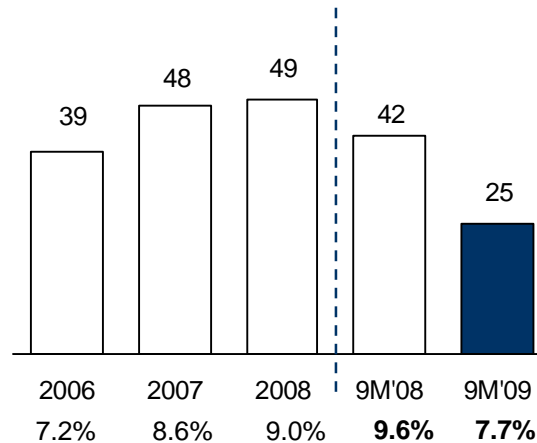
Telecom Division

Euro Millions, % of Sales

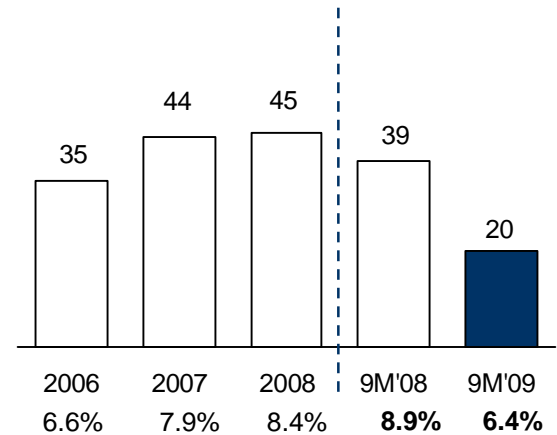
Sales Vs Third Parties



Adjusted EBITDA*



Adjusted EBIT*



Highlights

- Q3 confirmed further volumes improvement in optical cables (Vs Q2) mainly driven by emerging markets
 - Increasing market share in the fast growing Chinese market also entering new clients
 - FTTx development in Europe still supported by alternative operators
 - Start-up of new National Broadband Network to drive large investments in Australia
- Still weak demand in copper cables with no upturn in volume/price but completion of shifted projects
- Adj.EBITDA margin confirmed H1'09 level thanks to ongoing optical cables volumes recovery and cost reduction

Resilience in margins and organic growth recovering

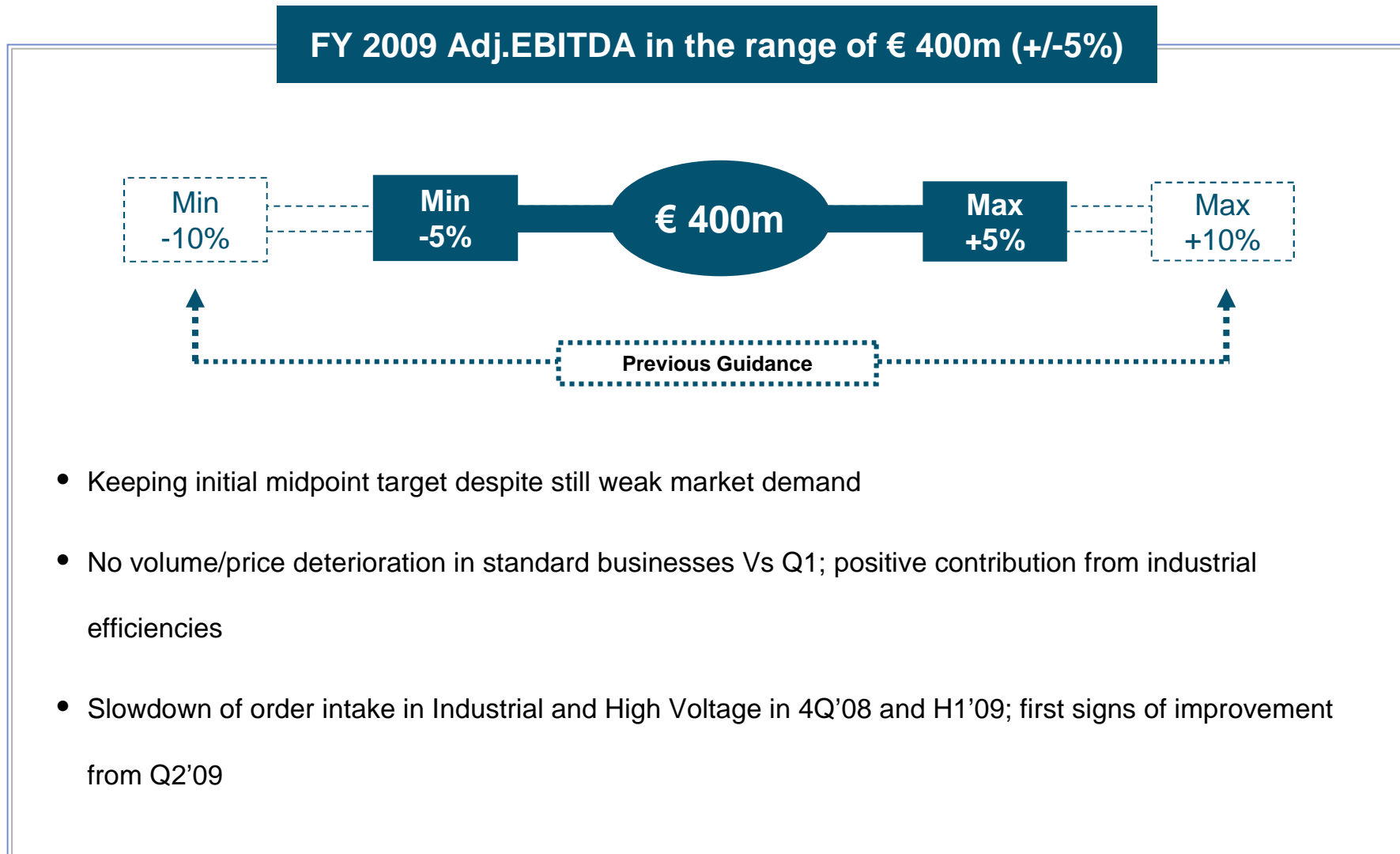
Organic Growth

	H1 2009	Q3 2009
Utilities	-13.1%	-11.6%
Trade & Installers	-25.0%	-20.2%
Industrial	-11.4%	-22.5%
Total Energy	-17.6%	-16.0%
Total Telecom	-24.1%	-16.1%
Total	-18.3%	-16.0%

Adjusted EBITDA margin

	H1 2009	Q3 2009
Utilities	15.8%	16.9%
Trade & Installers	4.6%	3.5%
Industrial	8.4%	9.8%
Total Energy	10.7%	10.9%
Total Telecom	7.6%	8.6%
Total	10.5%	10.7%

Confident to achieve the initial target – Midpoint confirmed



Agenda

- Group Overview
- Division Results & Outlook 2009
- **Financials**
- Appendix

Profit and Loss Statement

Euro Millions

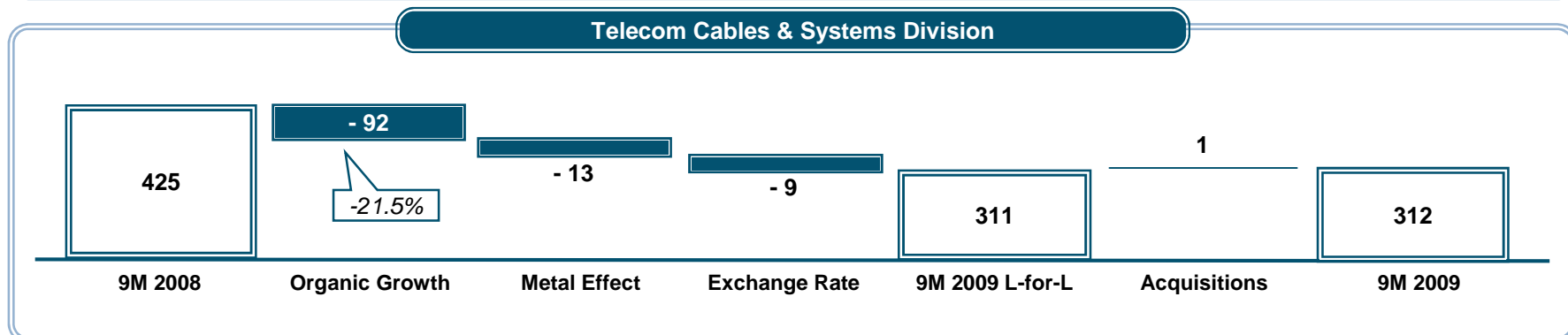
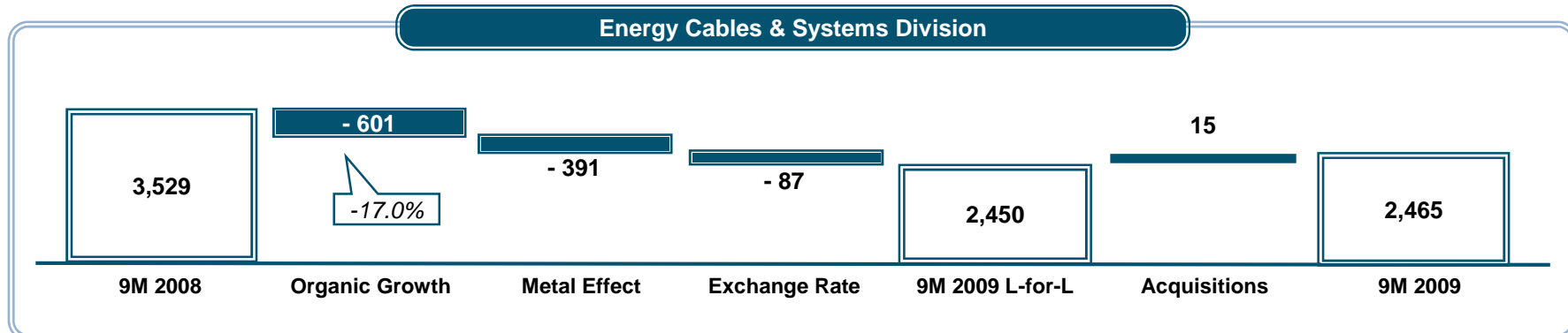
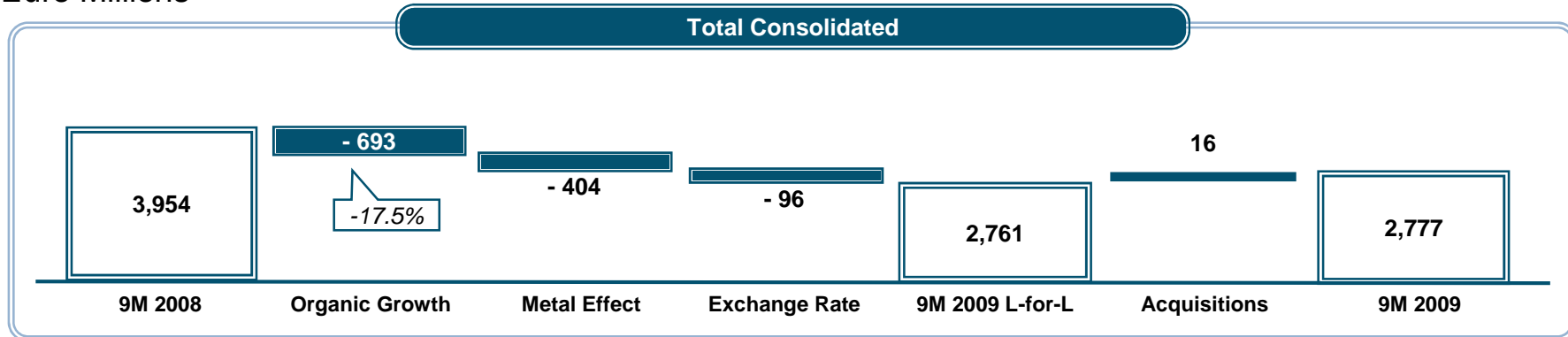
	9M 2008	9M 2009	FY 2008
Sales	3,954	2,777	5,144
<i>YoY total growth</i>	2.0%	-29.8%	0.5%
<i>YoY like for like growth</i>	1.4%	-30.2%	-0.1%
<i>YoY organic growth</i>	4.5%	-17.5%	4.2%
Contribution Margin	747	592	970
<i>% on sales</i>	18.9%	21.3%	18.8%
Fixed Costs	(319)	(300)	(427)
Adj.EBITDA	428	292	542
<i>% on sales</i>	10.8%	10.5%	10.5%
<i>Non recurring items</i>	(14)	(21)	(24)
EBITDA	414	271	518
<i>% on sales</i>	10.5%	9.8%	10.1%
Adj.EBIT	381	242	477
<i>% on sales</i>	9.6%	8.7%	9.3%
<i>Non recurring items</i>	(15)	(21)	(24)
<i>Special items (1)</i>	(9)	88	(73)
EBIT	357	309	380
<i>% on sales</i>	9.0%	11.1%	7.4%
<i>Financial charges</i>	(65)	(29)	(94)
EBT	292	280	286
<i>% on sales</i>	7.4%	10.1%	5.6%
<i>Taxes</i>	(59)	(76)	(51)
<i>% on EBT</i>	20.3%	27.0%	18.0%
Net income	233	204	235
<i>Extraordinary items (after tax)</i>	(32)	59	(97)
Adj.Net income	265	145	332

Notes

(1) Starting from Q3'09 fair value of raw material derivatives (previously included in Financial charges) is included in Special items. 2008 and 2009 comparable data have been revised accordingly

Sales Drivers Vs Third Parties

Euro Millions



Extraordinary Effects

Euro Millions

	9M 2008	9M 2009	FY 2008
Restructuring	(3)	(10)	(11)
Badwill FACAB Acquisition	2	-	3
Tax Provision	(12)	-	(12)
Legal costs	-	(7)	-
Other	(1)	(4)	(4)
EBITDA adjustments	(14)	(21)	(24)
Special items	(10)	88	(73)
<i>Gain/(loss) on metal derivatives</i>	(9)	88	(68)
<i>Assets impairment (plant closure)</i>	(1)	-	(5)
EBIT adjustments	(24)	67	(97)
Gain/(Loss) on other derivatives (1)	(9)	(4)	5
Gain/(Loss) exchange rate	(4)	11	(32)
Other one-off financial Income/exp.	-	8	-
EBT adjustments	(37)	82	(124)
Tax	5	(23)	27
Net Income adjustments	(32)	59	(97)

Notes

(1) Including currency and interest derivatives

Financial Charges

Euro Millions

	9M 2008	9M 2009	FY 2008
Net interest expenses	(50)	(35)	(65)
- One-off effects	-	8	2
Bank fees Amortization	(3)	(3)	(5)
Bank fees Write-Off	-	-	-
Gain/(loss) on exchange rates	(4)	11	(32)
Gain/(loss) on derivatives (1)	(9)	(4)	5
Net financial charges	(66)	(31)	(97)
Share in net income of associates	1	2	3
Total financial charges	(65)	(29)	(94)

Notes

(1) Including currency and interest derivatives

Statement of financial position (Balance Sheet)

Euro Millions

	9M 2008	9M 2009	FY 2008
Net fixed assets	906	924	882
Net working capital	670	583	370
<i>NWC as % on sales</i>	12.9%	15.7%	7.2%
Provisions	(126)	(97)	(87)
Net Capital Employed	1,450	1,410	1,165
Employee provisions	124	124	125
Shareholders' equity	580	657	463
<i>of which attributable to minority interest</i>	19	18	16
Net financial position	746	629	577
<i>Bank Fees</i>	(18)	(12)	(15)
<i>Net financial position vs Third Parties</i>	764	641	592
Total Financing and Equity	1,450	1,410	1,165

Cash Flow

Euro Millions

	9M 2008	9M 2009	FY 2008	LTM 9M09
EBITDA	414	271	518	375
Badwill FACAB Acquisition	(2)	-	(3)	(1)
Equity Compensation IFRS2	1	-	2	1
Net Change in provisions	4	(19)	2	(21)
Cash flow from operations (before WC changes)	417	252	519	354
Working Capital changes	(172)	(108)	66	130
Paid Income Taxes	(59)	(44)	(83)	(68)
Cash flow from operations	186	100	502	416
Price adj. and other settlements	16	-	16	-
Acquisitions	(2)	-	(1)	1
Net Operating CAPEX	(71)	(75)	(115)	(119)
Net Financial CAPEX	2	9	6	13
Free Cash Flow (unlevered)	131	34	408	311
Financial charges	(35)	(12)	(88)	(65)
Free Cash Flow (levered)	96	22	320	246
Dividends	(76)	(75)	(76)	(75)
Treasury Shares	-	-	(30)	(30)
Other Equity movements	2	5	2	5
Net Cash flow	22	(48)	216	146
Net financial position at the beginning of the period	(716)	(577)	(716)	(746)
Net cash flow	22	(48)	216	146
Other variations	(52)	(4)	(77)	(29)
Net financial position at the end of the period	(746)	(629)	(577)	(629)

Long term financing agreement

- Two long term financing contracts expiring Mid 2012 (Cash/Unused committed credit lines at 30.09.09: over €1bn)
- ✓ Only 33% of Term Loan due by 2011

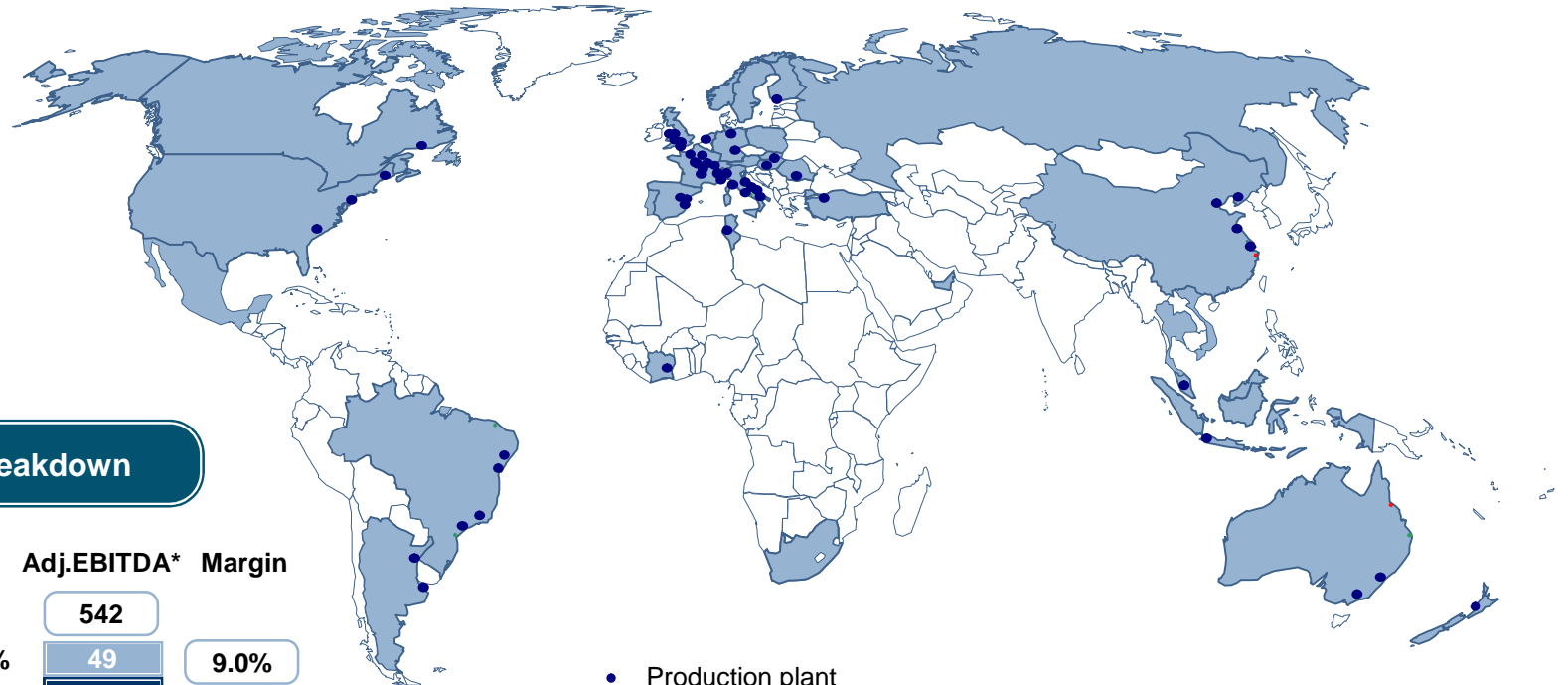
	Amount	Unused at 30.09.09	Current Pricing NFP/EBITDA < 1.5x	
	€m	€m	spread	comm.fee
Securitization	350	350	0.325%	0.20%
Term Loan	1,000	0	0.40%	n/a
Revolving Facility	400	389	0.40%	0.12%
Bonding Facility	300	142	0.30%	0.09%

	30.09.08	31.12.08	30.09.09
	€m	€m	€m
Term Loan	1,011	1,001	997
Securitization	70	99	0
Other Debt	98	97	80
Total Gross Debt	1,179	1,197	1,077
Cash & Cash equivalents	(335)	(492)	(371)
Other Financial Assets	(80)	(112)	(65)
NFP Vs third parties	764	592	641
Bank Fees	(18)	(15)	(12)
NFP	746	577	629

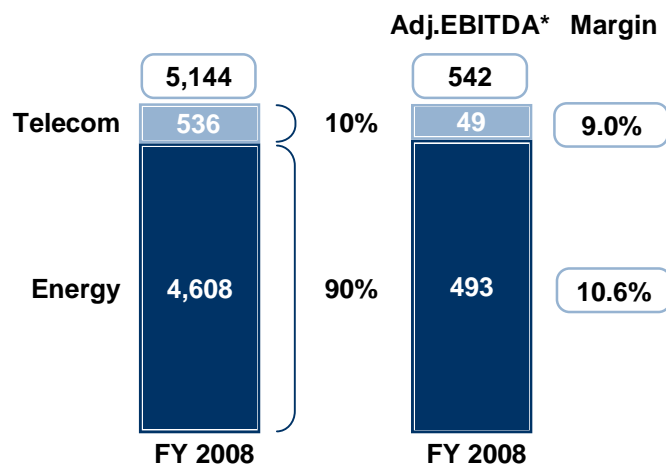
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A Global Cable Manufacturer



Business Breakdown

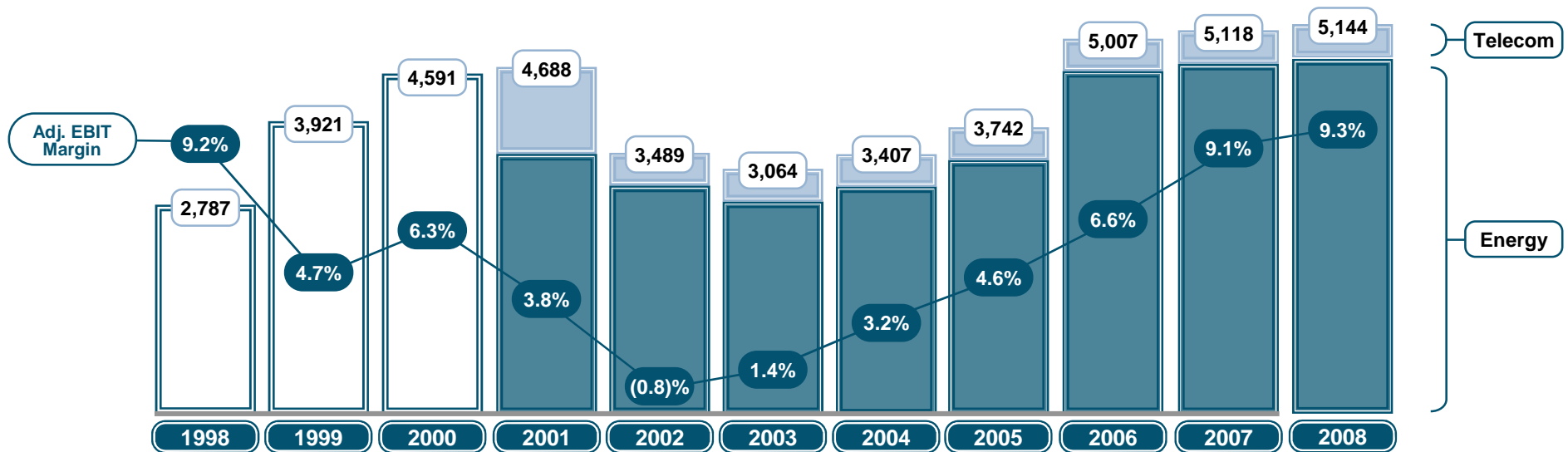
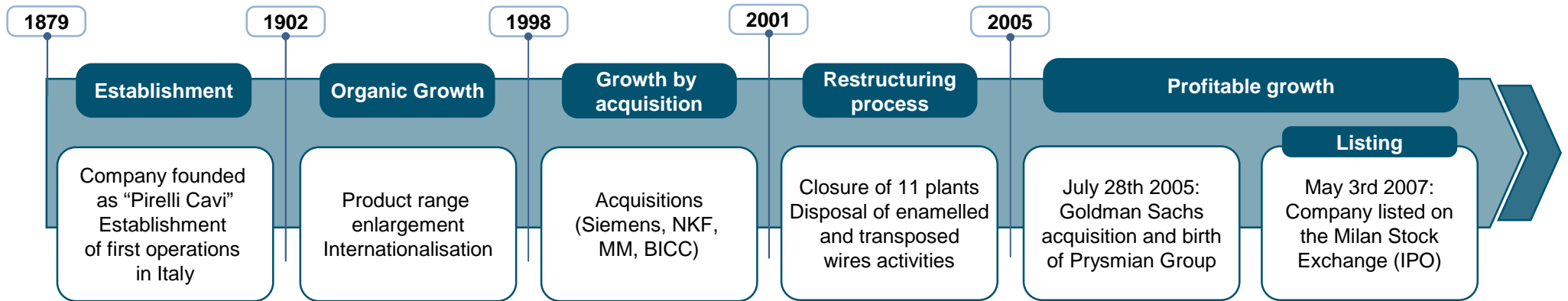


- Production plant
- Countries with physical presence

The Prysmian Group operates **53** plants, has subsidiaries in **38** countries with **12,372** (as of 31.12.08) employees and sells its products worldwide

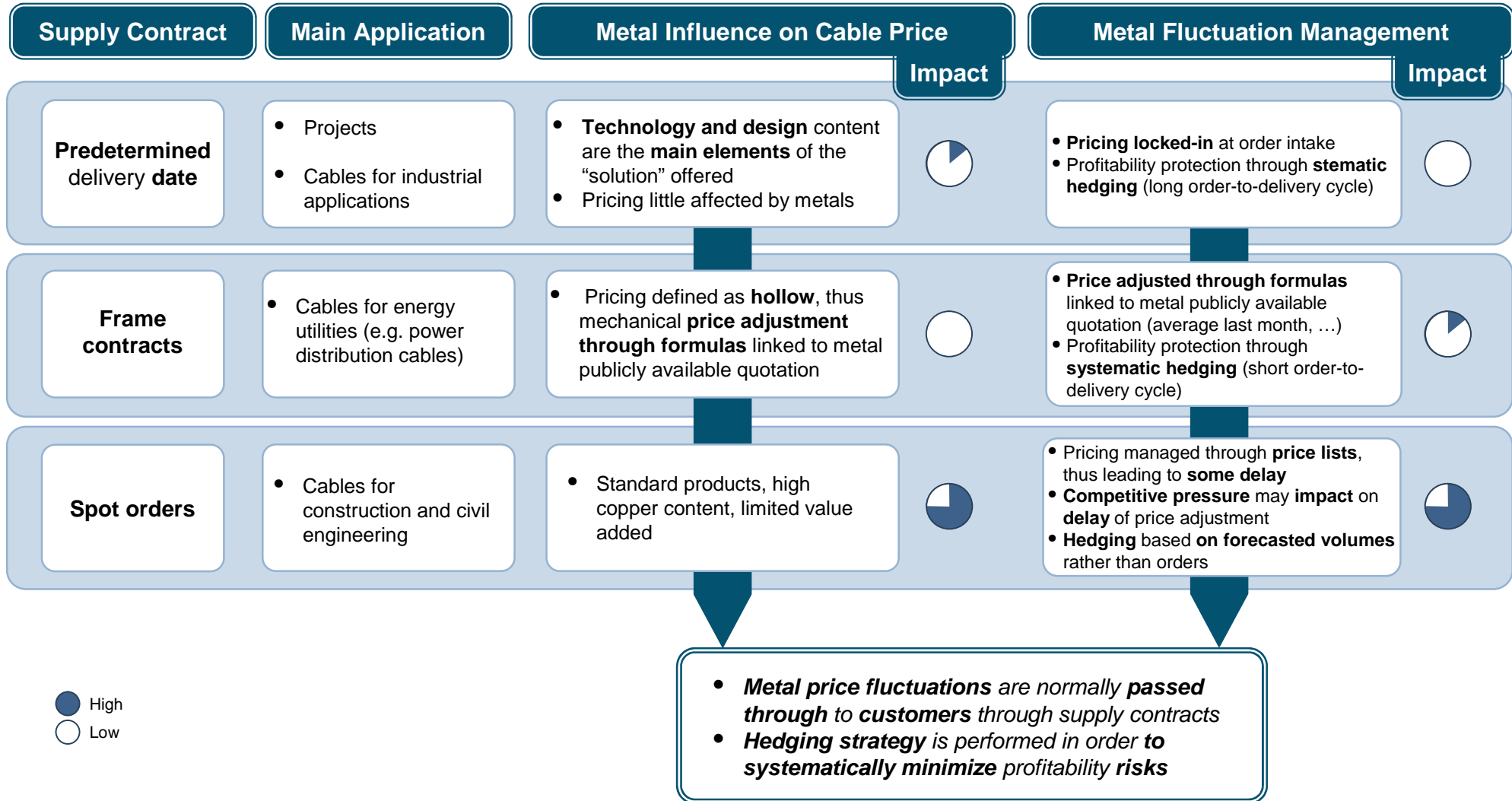
*EBITDA adjusted excluding non-recurring items.

Prysmian Key Milestones



Source: 1998-2003 Pirelli Group Annual Reports, data reported under Italian GAAP; 2004-2008 Prysmian accounts, data reported under IFRS.

Metal Price Impact on Profitability



Dividend Policy

Dividend Policy

- €74m dividend in 2009 (31% Pay-out ratio)
- Dividend x share confirmed at 2008 level
- Dividend yield of 5.0% (1)
- Sustainable despite tough scenario
- Shares Buy-Back: 3,028,500 at 31.12.08

(1) Last month average share price (€ 8.3) as of 04/03/09

(2) Total shares (180,546,227) - Treasury shares (3,028,500) as of 31/12/08

(3) Based on 179,766,121 shares (average n° of shares in 2008; excl. Treasury shares)

(4) Based on 177,517,727 shares with dividend right

**Number of Shares
with dividend right (2)**

177,517,727

Earning Per Share (3)

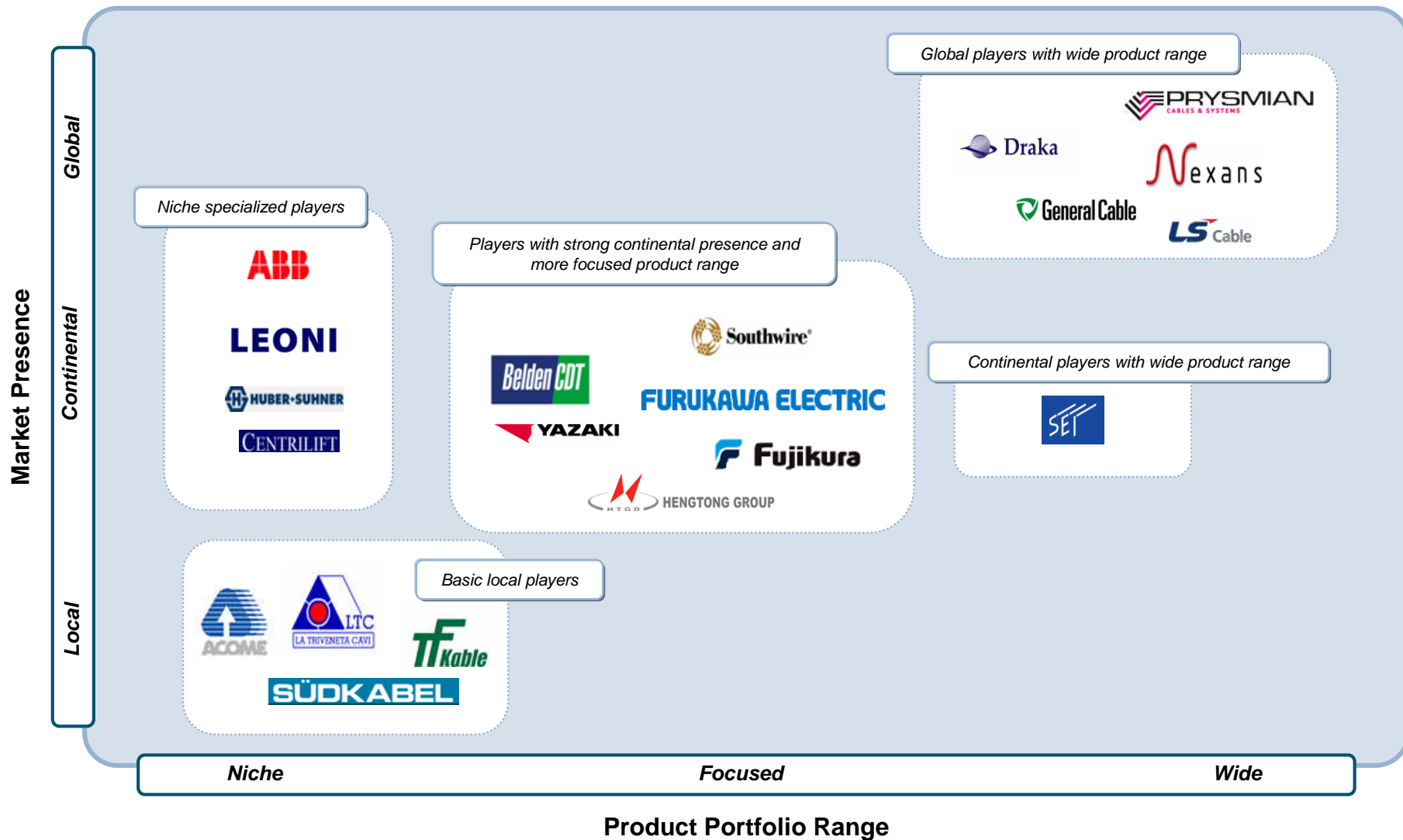
€ 1.32

Dividend Per Share (4)

€ 0.417

Appendix - Energy

Major Players Within the Energy Industry



Utilities – Submarine Systems

Key success factors

- Track record
- Ability to design/execute turnkey solution
- Quality of network services
- Product innovation
- State-of-the-art cable laying ship

Action plan

Capacity expansion completed to support growth in 2010-12 (production capacity fully saturated for 2009 and 2010):

- Leverage on strong off-shore wind farms trend
- Secure orders to protect long-term growth
- Focus on flawless orders' execution

Key Projects

Customer

Period

€m
(1)

• Kahramaa	• Qatar General Electricity	2009-10	140
• Greater Gabbard	• Fluor Ltd	2009-10	93
• Cometa	• RED Electrica de España	2008-11	119
• Trans Bay	• Trans Bay Cable LLC	2008-10	\$125m
• Sa.Pe.I	• Terna	2006-10	418
• Neptune	• Neptune RTS	2005-07	159
• GCC Saudi – Bahrain	• Gulf Cooperation Council Interconnection Authority	2006-10	132
• Angel development	• Woodside		
• Rathlin Island	• Northern Ireland Electricity		
• Ras Gas WH10-11	• J. Ray Mc Dermott		
• Qatar Gas 2	• NPCC Mepi		

(1) Prysmian portion of the project.

Utilities - Stimulus packages

Over US\$ 150bn to improve Energy Transmission and Distribution networks

U.S.

- \$ 44bn direct spending and loan guarantees for Energy investments
 - \$ 18.5bn energy efficiency and renewable energy programs
 - \$ 8bn federal loan guarantees for renewable energy systems and electricity transmission
 - \$ 17.4bn other energy investments including modernizing nation's electricity grid

China

- \$ 132bn to expand power grids by 26,000km, including new equipment by 2009-10

Europe

- € 5bn in 2009-10 to support trans-European infrastructure, including energy interconnections and Off-shore wind projects

Utilities - Update on Transmission investments

US

- End of June09, Department of Energy started applications process to award US\$ 3.9bn to be invested in electric transmission infrastructure
- Beginning July09 US\$ 141m awarded for Renewable energy on total US\$ 3.1bn authorized
- 2010 expected as peak year of new projects awarded by Department of Energy (expected to be executed mainly in 2010-13)

Europe

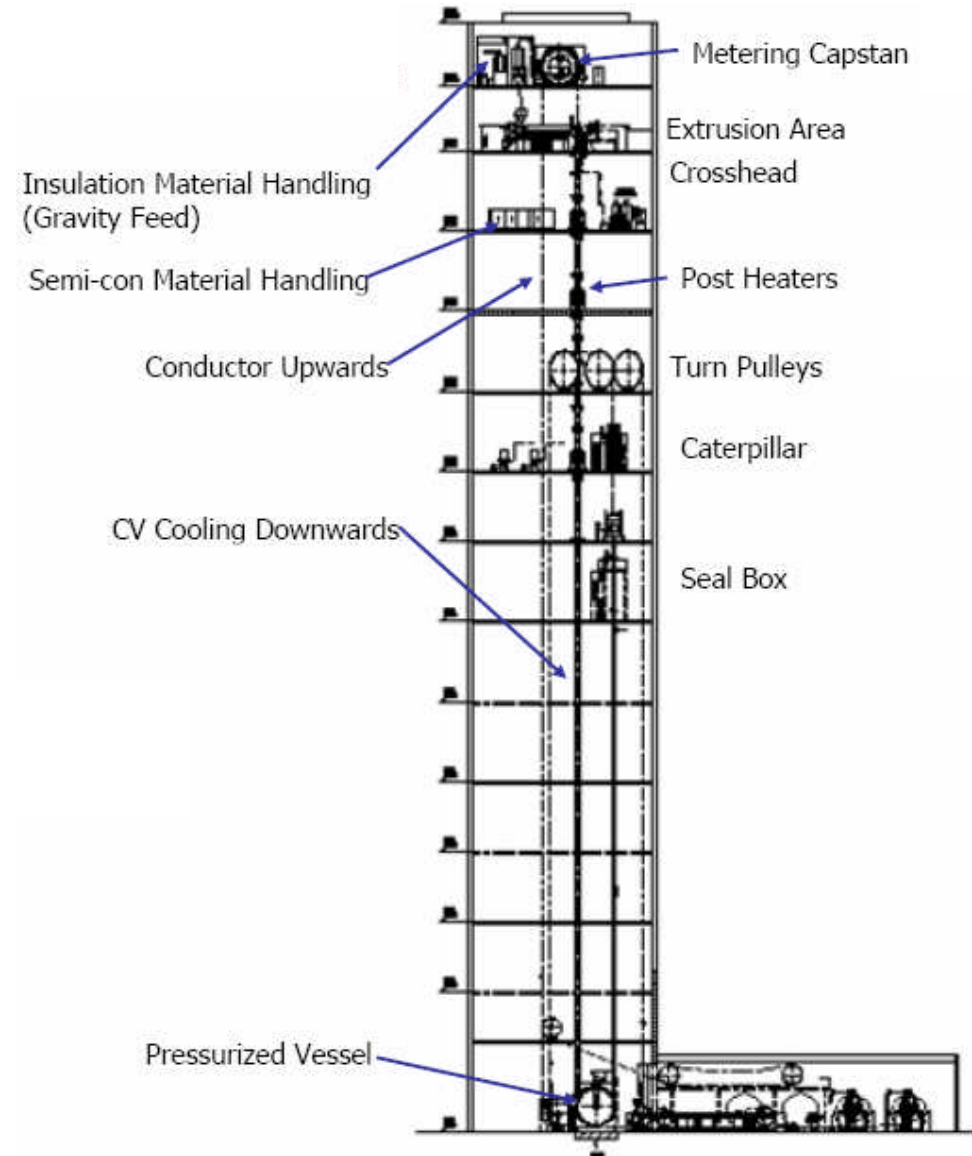
Cross-border Interconnection projects in permitting procedure

- France – Belgium
- France – Luxembourg
- Luxembourg – Belgium
- UK – Netherlands
- Austria – Hungary
- France – Italy
- Italy – Slovenia
- Italy – Austria
- Italy – Tunisia
- Hungary – Romania
- Greece – Bulgaria
- Slovenia – Hungary
- Portugal – Spain
- France – Spain

China

- Strong increase of Transmission investments from Q4 2008 driven by stimulus packages
- US\$ 44bn investments in extra-high voltage power lines by 2012
- Power demand is expected to more than double by 2020

Utilities - New HV plant in Abbeville (US)



Utilities – Power Distribution

Market drivers

- Long term growth in electricity consumption
- Mandated improvements in service quality
- Investment incentives to utilities
- Urbanization

Key customers

Key customers are all major national distribution network operators



Key success factors

- Time to market
- Quality of service
- Technical support
- Cost Leadership
- Customer relationship

Action plan

- Improve service level and time to market
- Reduce product cost
 - Cable design optimization
 - Alternative materials / compounds introduction
 - Process technologies improvement
- Innovate
 - New insulation materials
 - P-LASER launch in Europe

Trade & Installers

Business Description

- Low voltage cables for residential and non residential construction
- Channel differentiation with both:
 - Direct sales to end customers (Installers)
 - Indirect sales through
 - Specialised distributors
 - General distributors
 - Wholesales
 - Do-it-yourself/modern distribution
- Wide range of products including
 - Value added fire retardant
 - Environmental friendly
 - Specialised products
- Service KPIs
 - Product availability
 - On-time delivery
 - Customer relationship

Key customers

- Key customers include major:
 - Specialised distributors



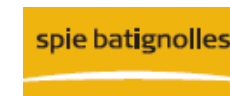
- General distributors



- Wholesalers



- Installers



Trade & Installers

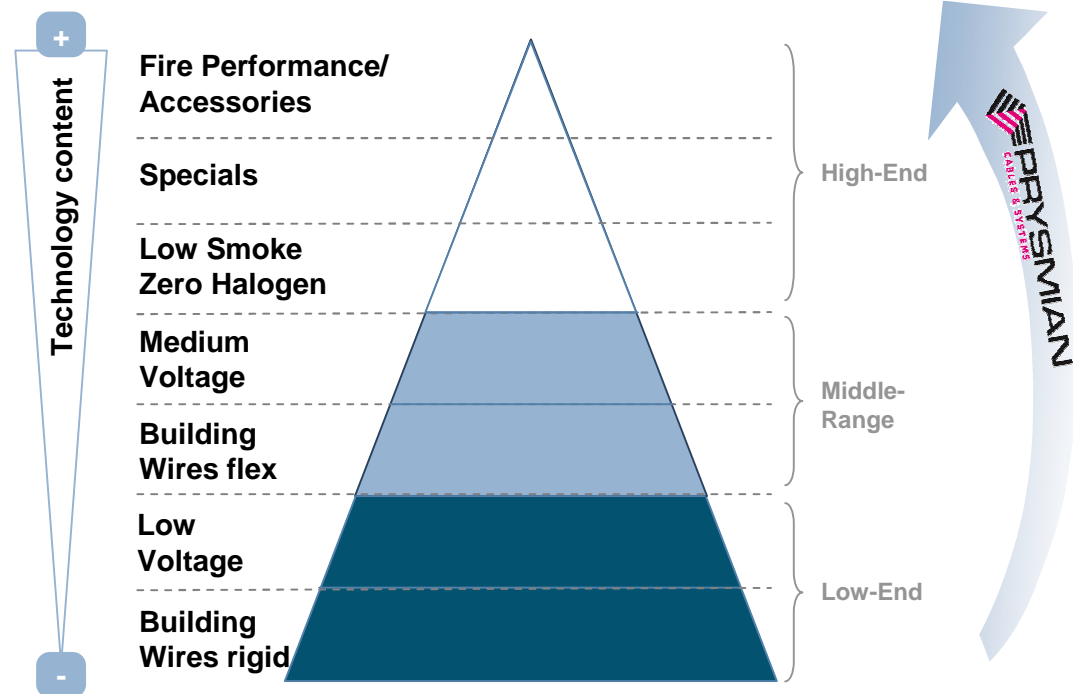
Key success factors

- Product range
- On-time delivery
- Inventory/WC management
- Cost leadership
- Channel management
- Customers' relationship

Action plan

- Continuously redefine product portfolio
 - Focus on high-end products (e.g. Fire Performance)
 - Selectively trim low-end products
- Exploit channel/market specificity
 - Focus on wholesales and installers
 - Protect positioning in high margin countries
 - Grow global accounts
- Capitalize on successful launch of new products
- Continuously improve service level
- Benefit from changes in regulatory regime

Product overview



Industrial

Business description

Integrated cable solutions for industrial and infrastructure activities

- Oil Gas & Petrochemical**
Cabling solutions to oil and petrochemicals industries such as umbilical cables for platforms (Up-stream Off-shore) and cable solutions for refineries (Down-Stream On-shore)
- Transportation**
Products for trains, ships, automobiles
- Infrastructure**
Products for port, railway, and airport
- Mining**
Products for harsh environment application
- Renewable Energy**
Products for wind and solar energy generation
- Other niches:**
Defence (cables for military applications), nuclear, electromedical, ...

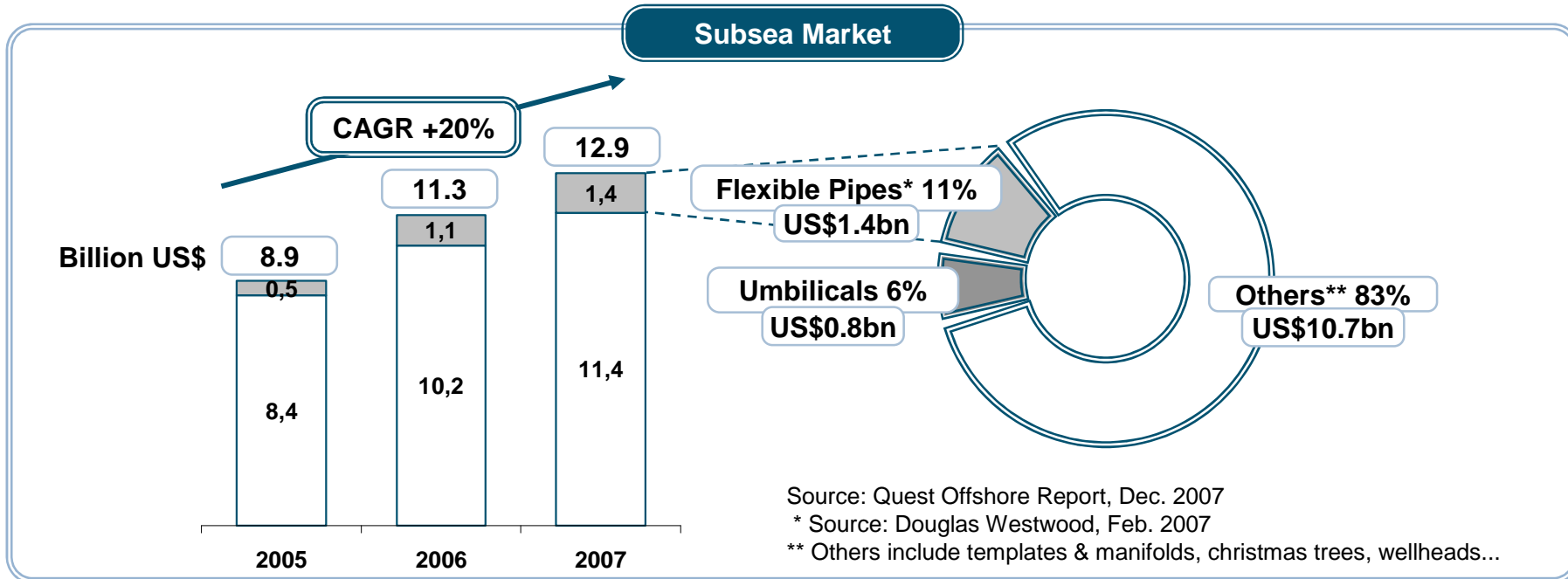


Key customers

Large and differentiated customer base generally served through direct sales



Industrial - Global Subsea Market



Surf Market (Flexible Pipes + Umbilicals)

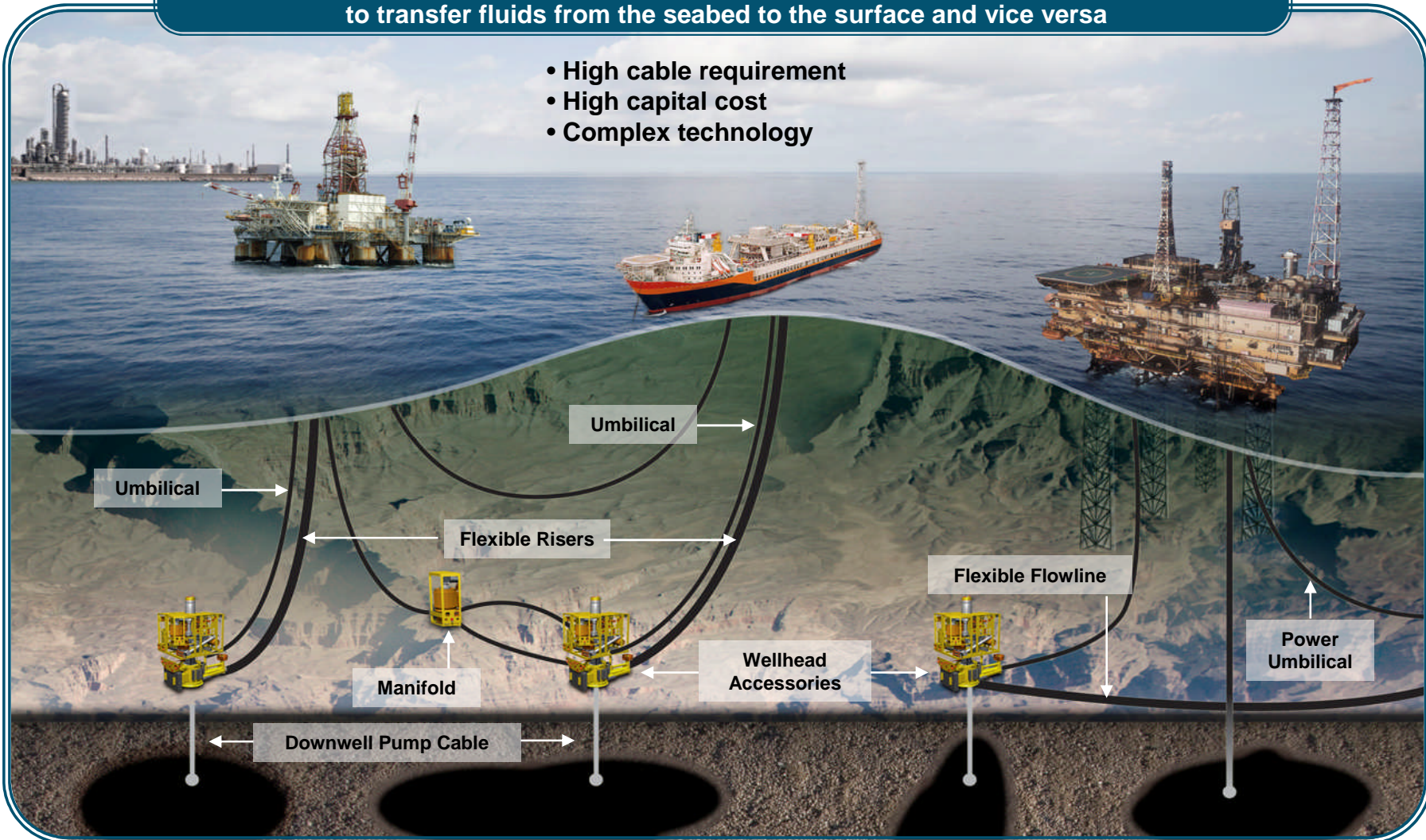


- Strong growth expected to continue
- Phenomenal increase in Exploration, Production and Refining activity focused on several geographical areas
- Continued growth of exploration in deepwater and ultra deepwater presenting new technological challenges

Industrial - SURF (Subsea Umbilicals, Risers and Flowline)

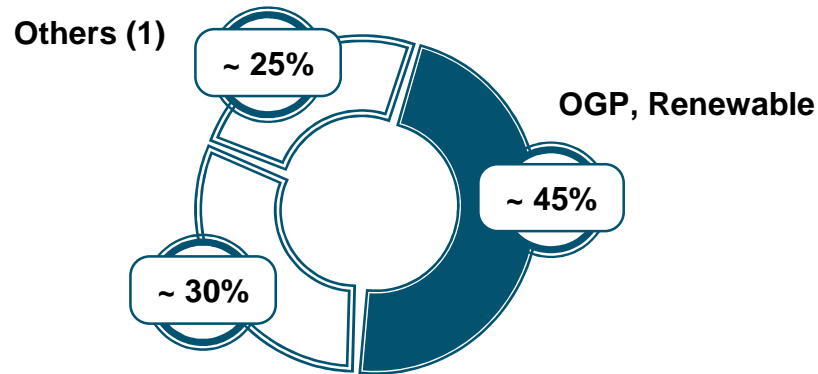
SURF is a subsector of the Subsea market covering all the Flexible Pipes and Umbilicals to transfer fluids from the seabed to the surface and vice versa

- High cable requirement
- High capital cost
- Complex technology



Industrial - OGP and Renewable major contributors

H1'09 Industrial Adj. EBITDA Breakdown

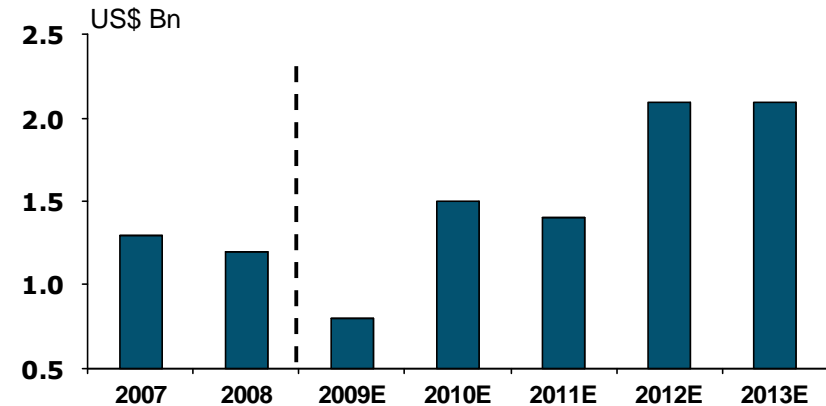


Other Priority Segments

Railway & Rolling Stock, Crane, Mining, Marine

(1) Includes: Auto, Branchement, Defence, Electromedical, Nuclear, other niches

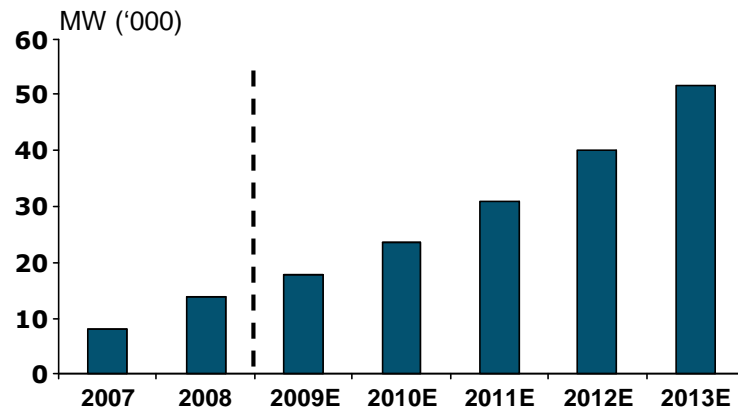
SURF – New installations per year (2)



Source: Quest Offshore (2009)

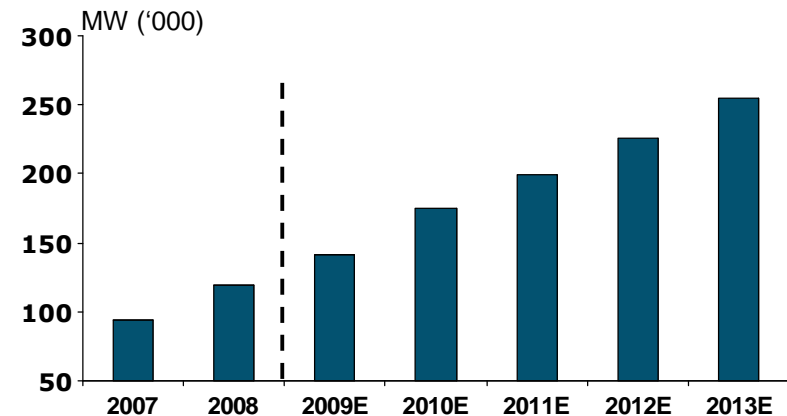
(2) Includes: Umbilicals, Flexible Risers and Flowlines

Solar – Global capacity installed



Source: ABS Energy Research (2009)

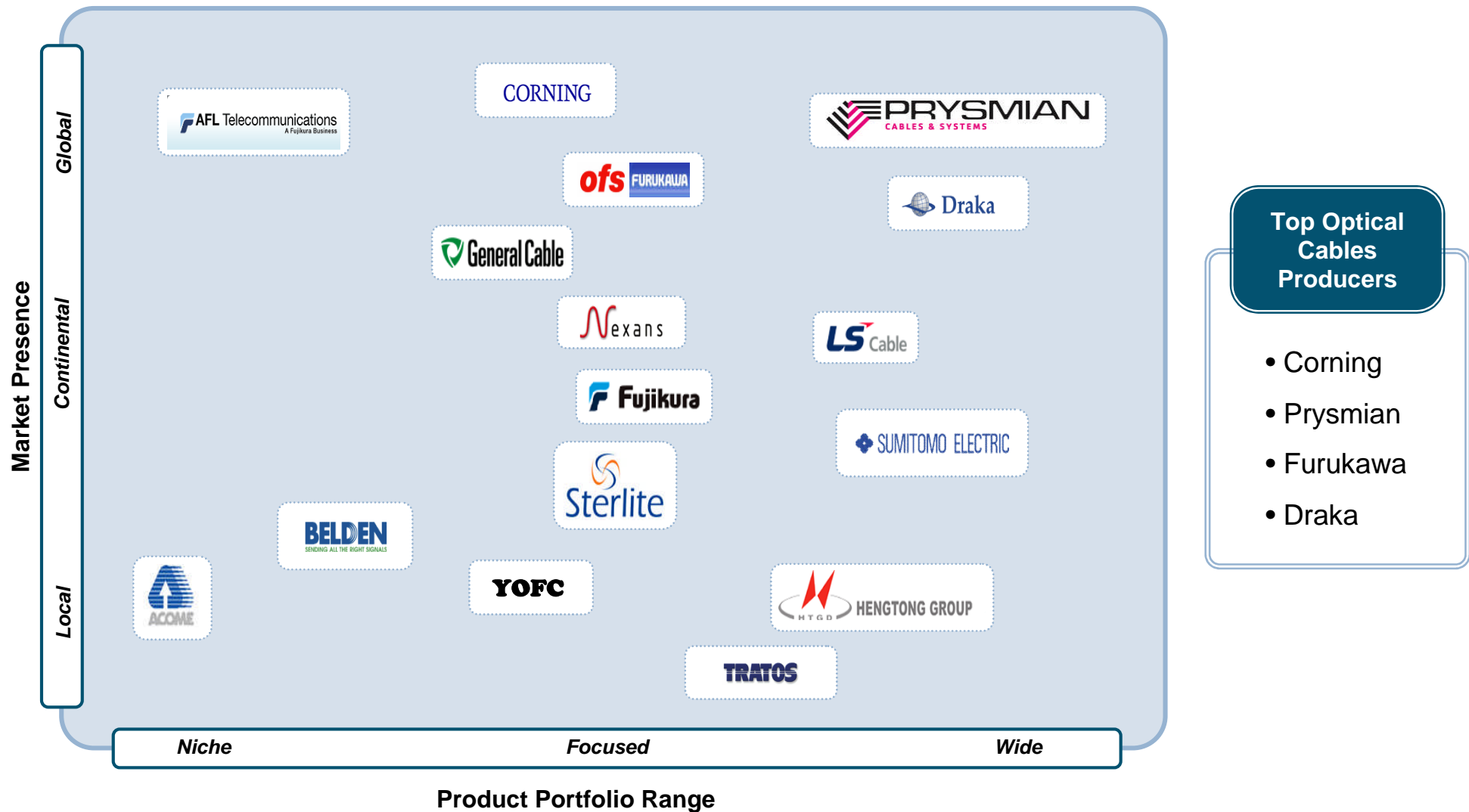
Wind - Global capacity installed



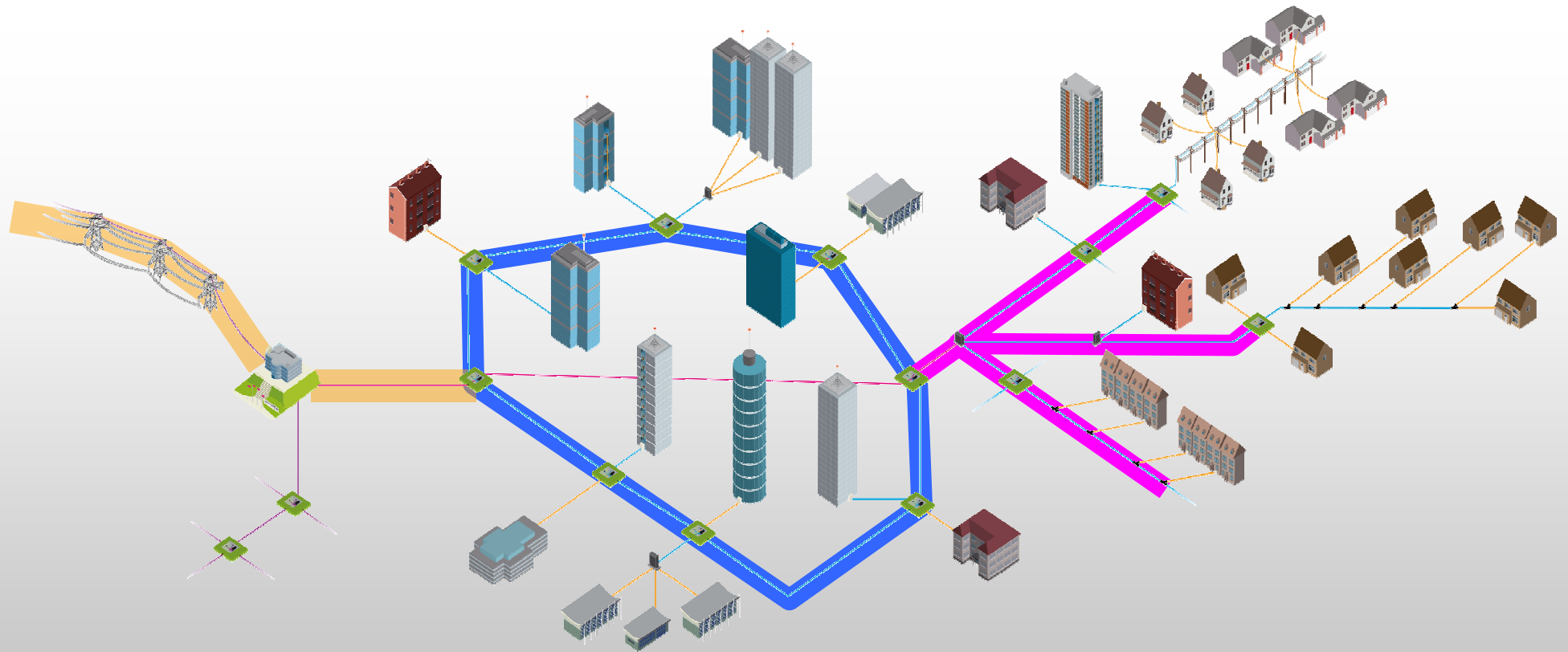
Source: ABS Energy Research (2009)

Appendix - Telecom

Major Players within the Telecom Industry



Telecom Cables Main Applications



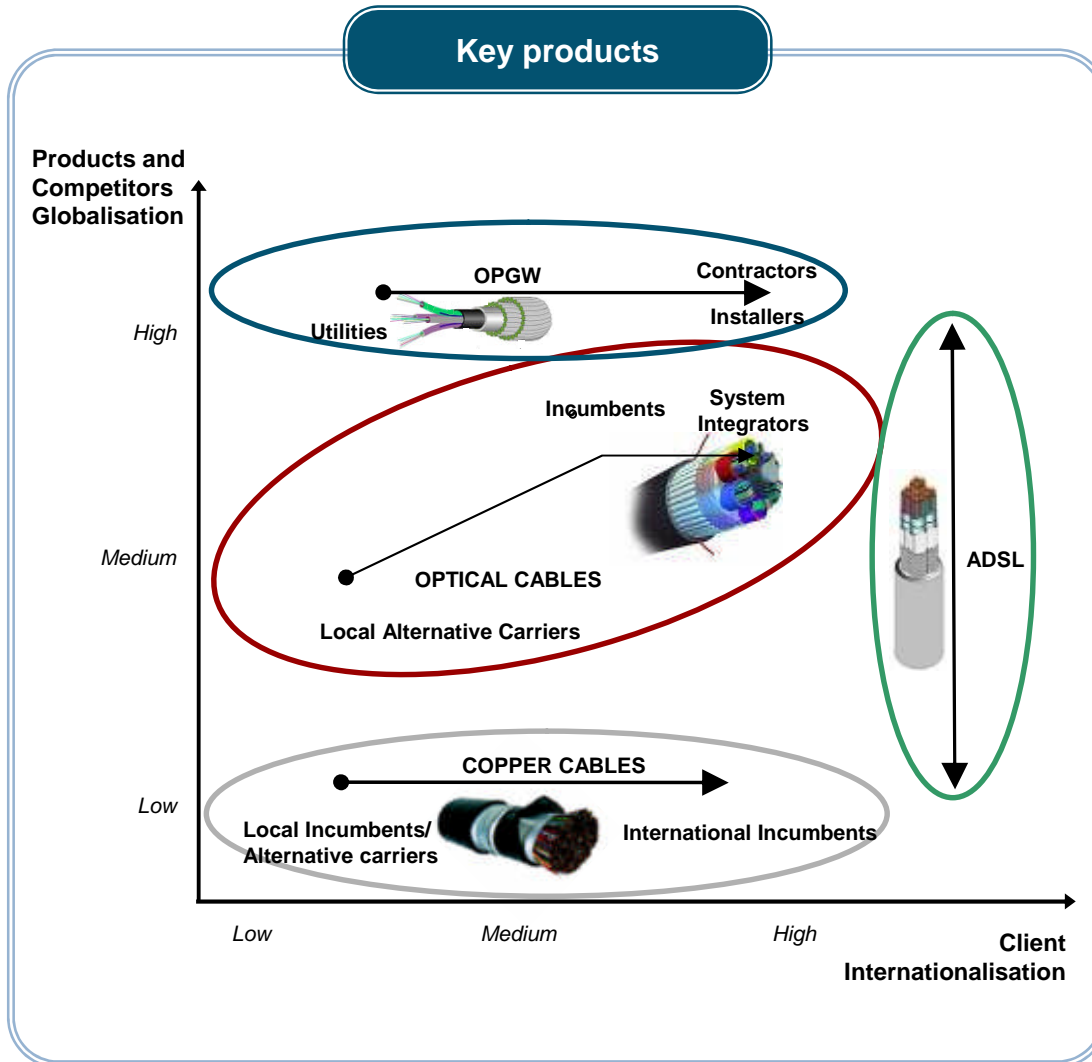
BACKBONE

METROPOLITAN RING

ACCESS NETWORK

Prysmian Current Product Portfolio and Key Customers

Key products



Key customers

Key customers include some of the main operators of the telecom sectors

TELCO Carriers



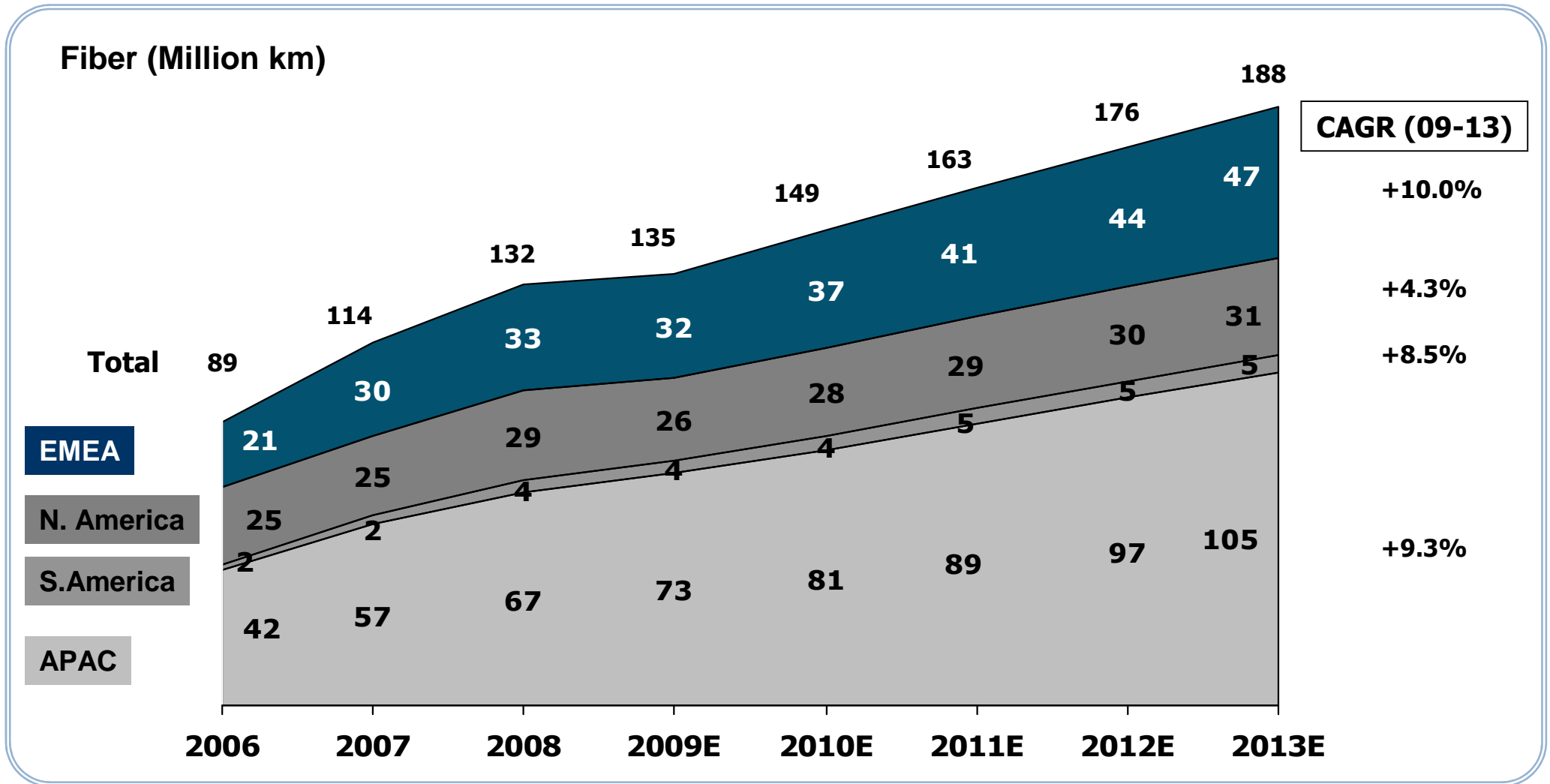
System Integrators



Other Operators



Telecom – Demand evolution by geographical area



Appendix - Financials

Energy Division: Profit and Loss Statement

Euro Millions

	9M 2008	9M 2009	FY 2008
Sales	3,542	2,477	4,623
Sales vs. Third Parties	3,529	2,465	4,608
<i>YoY total growth</i>	2.1%	-30.2%	0.5%
<i>YoY like for like growth</i>	1.5%	-30.6%	-0.1%
<i>YoY organic growth</i>	4.4%	-17.0%	4.0%
Contribution Margin	661	526	861
<i>% on sales</i>	18.6%	21.2%	18.6%
Fixed Costs	(275)	(259)	(368)
Adj. EBITDA	386	267	493
<i>% on sales</i>	10.9%	10.8%	10.6%
Adj. EBIT	344	222	435
<i>% on sales</i>	9.7%	8.9%	9.4%

Energy – Sales by business

Euro Millions, % of Sales Growth

	9M 2008	9M 2009	Total Growth	Organic Growth
Utilities	1,512	1,191		
<i>of which to third parties</i>	1,512	1,191	-21.2%	-12.6%
Trade & Installers	1,318	755		
<i>of which to third parties</i>	1,317	754	-42.8%	-23.4%
Industrial	627	458		
<i>of which to third parties</i>	627	458	-27.0%	-15.3%
Others	85	73		
<i>of which to third parties</i>	73	62	n.m.	n.m.
Total Energy	3,542	2,477		
<i>of which to third parties</i>	3,529	2,465	-30.2%	-17.0%

Energy – Profitability by business

Euro Millions, % of Sales

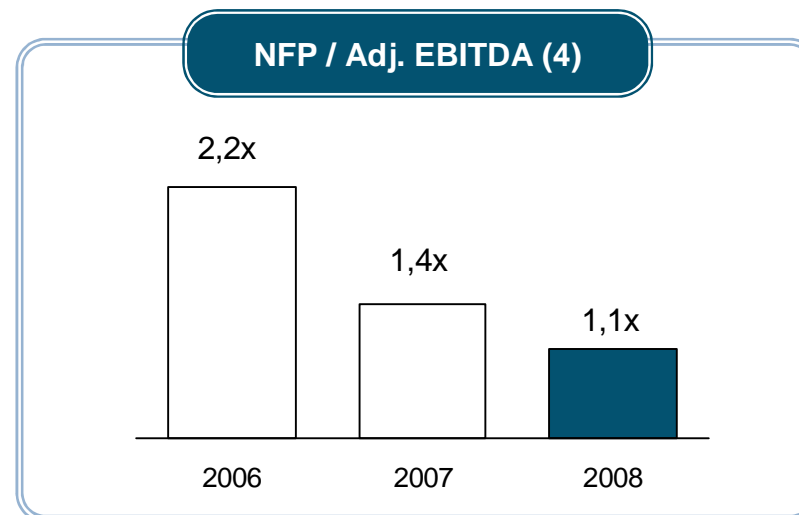
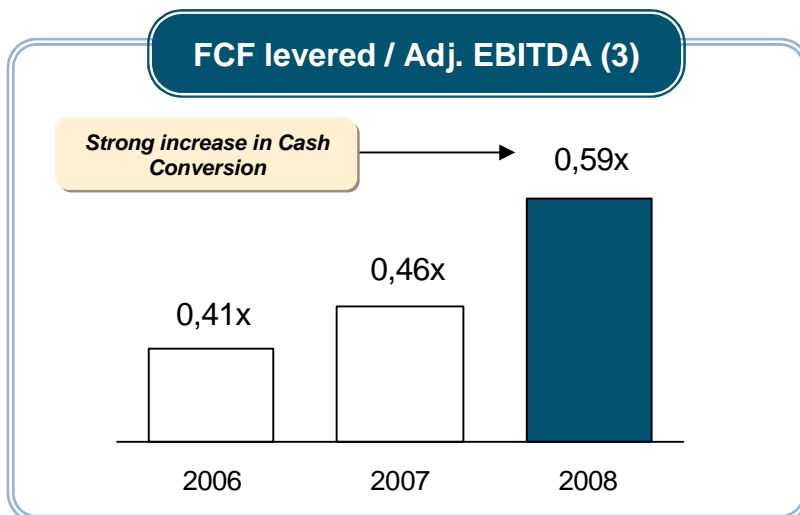
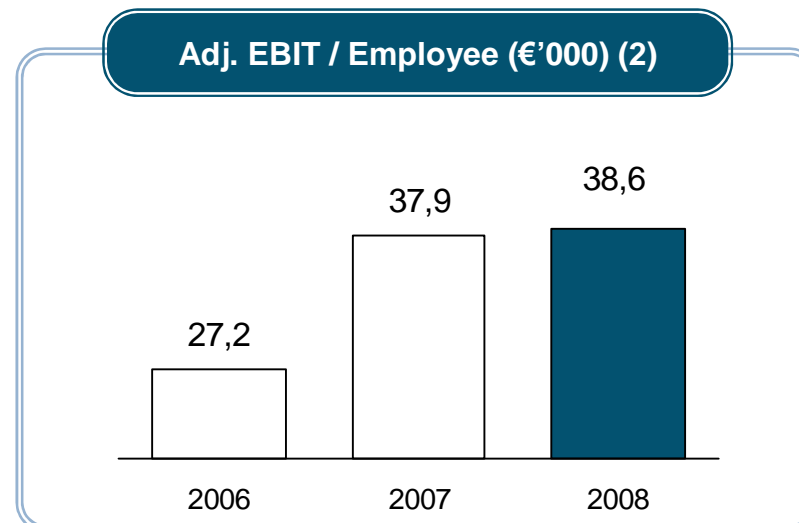
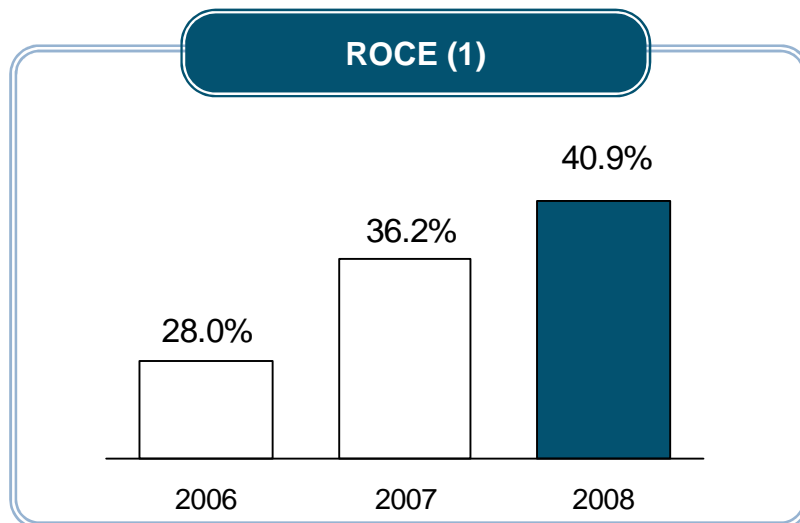
	9M 2008	9M 2009	9M 2008 % of Sales	9M 2009 % of Sales
Adjusted EBITDA				
Utilities	218	192	14.4%	16.2%
Trade & Installers	102	32	7.7%	4.3%
Industrial	66	40	10.6%	8.7%
Others	0	3	n.m.	n.m.
Total Energy	386	267	10.9%	10.8%
Adjusted EBIT				
Utilities	198	171	13.1%	14.2%
Trade & Installers	91	22	6.9%	2.9%
Industrial	56	28	8.9%	6.2%
Others	-1	1	n.m.	n.m.
Total Energy	344	222	9.7%	8.9%

Telecom Division: Profit and Loss Statement

Euro Millions

	9M 2008	9M 2009	FY 2008
Sales	434	317	547
Sales vs. Third Parties	425	312	536
<i>YoY total growth</i>	1.2%	-26.6%	0.2%
<i>YoY like for like growth</i>	0.9%	-26.8%	-0.2%
<i>YoY organic growth</i>	5.5%	-21.5%	5.2%
Contribution Margin	87	65	109
<i>% on sales</i>	19.9%	20.4%	19.9%
Fixed Costs	(45)	(40)	(60)
Adj. EBITDA	42	25	49
<i>% on sales</i>	9.6%	7.7%	9.0%
Adj. EBIT	39	20	45
<i>% on sales</i>	8.9%	6.4%	8.4%

Key Performance Ratios



(1) Calculated as Adj. EBIT / (Shareholder's Equity YE + Net Debt YE + Employee provisions YE)

(2) Year end employees: 12,143 (2006); 12,243 (2007); 12,372 (2008)

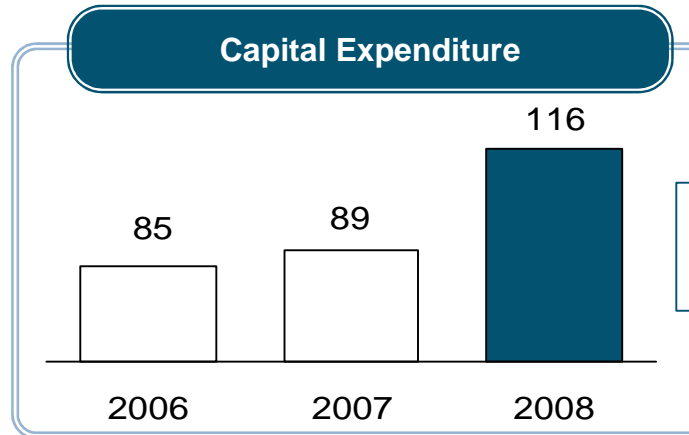
(3) Calculated as Free Cash Flow levered (before dividends, shares buy back and other equity movements) / Adj. EBITDA

(4) Net Financial Position to Third Parties YE / Adj. EBITDA

Growing investments on value added segments to increase ROCE

Euro Millions

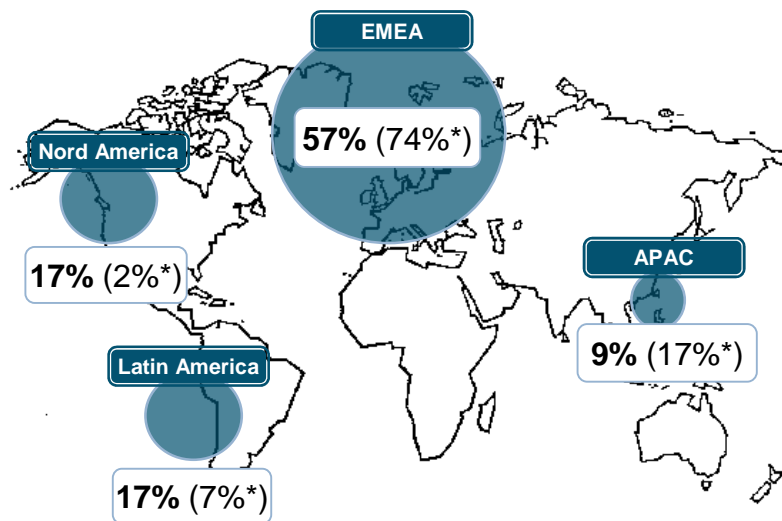
Cautious investment policy to avoid overcapacity in tough business cycle



2008-09 Key Investments

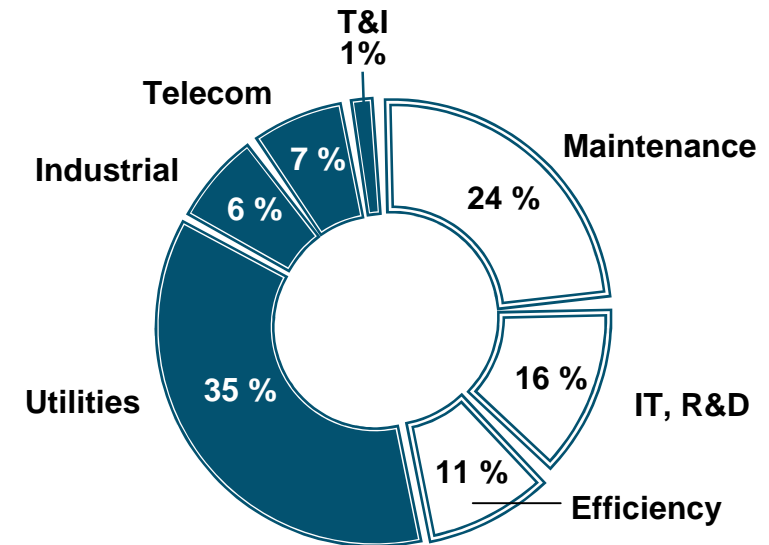
- INDUSTRIALS:**
- Flexible Pipes (Brazil)
- UTILITIES**
- High Voltage (US)
 - High Voltage (China)
 - Submarine

Capital expenditure by Geography (2008)



* 2007

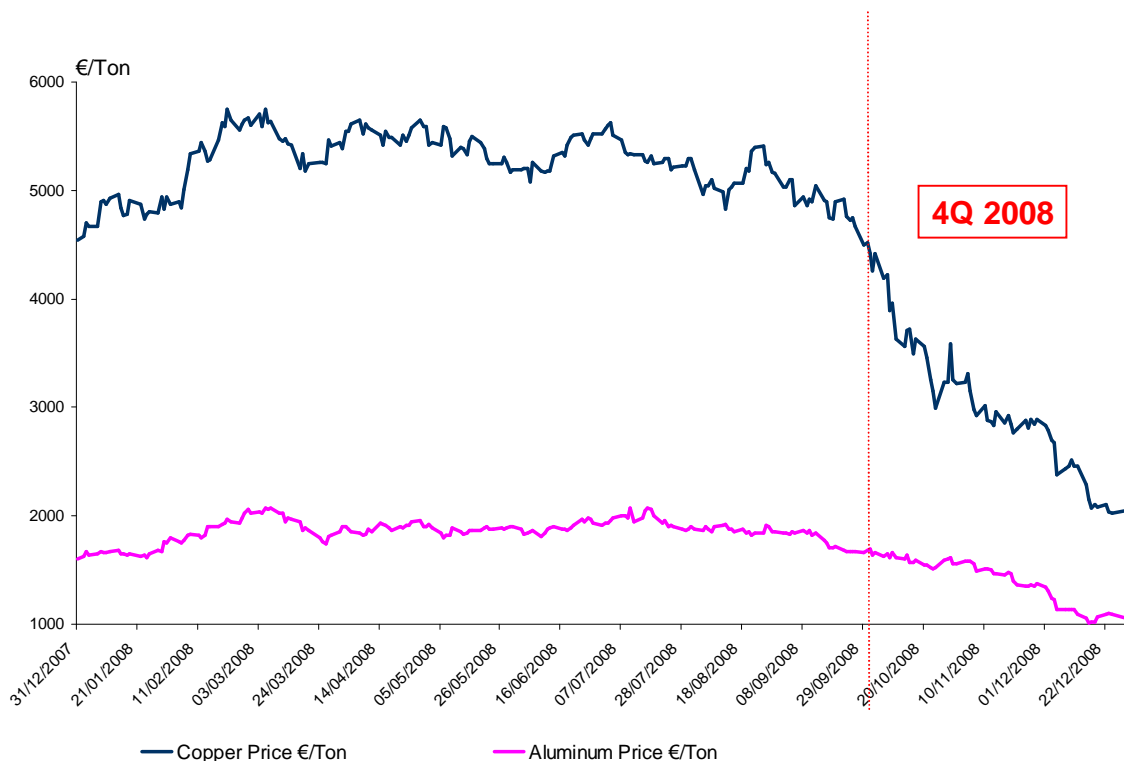
Capital Expenditure by destination (2008)



Capacity Increase and Product mix

Copper/Aluminum price impact on P&L

Copper/Aluminum price evolution



Free Stock Impact

- Average Tons in 2008 (~7,600):
 - Copper: ~5,000 Tons
 - Aluminum: ~2,600 Tons
- Free stock impact in Q408:
 - € 15m negative impact (Copper: ~€13.5m; Aluminum: ~€1.5m)
- Copper Price (€/Ton): -54% in Q4
- Aluminum Price (€/Ton): -38% in Q4

Derivatives Impact

- Tons included in metal derivatives
 - Equivalent to sales orders in excess of physical metal stock
- Mark-to-Market derivatives valuation:
 - €68m non cash negative impact
- Neutral impact on profitability over sales orders lifetime

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