



2006 Quarterly Financial Results

August 1st, 2007

Consolidated Profit and Loss Statement

Euro Millions, % of Sales

YTD (Euro / Mio)	March 2006	June 2006	September 2006	December 2006	March 2007
Sales	1.107	2.417	3.725	5.007	1.205
Contribution Margin¹	180	411	620	827	222
<i>% on sales</i>	<i>16,3%</i>	<i>17,0%</i>	<i>16,6%</i>	<i>16,5%</i>	<i>18,4%</i>
Fixed Cost and Others (excl. Non recurring items)	(100)	(205)	(300)	(420)	(106)
<i>Non recurring items²</i>	(2)	(11)	(19)	(36)	36
EBITDA	78	194	302	371	152
<i>% on sales</i>	<i>7,1%</i>	<i>8,0%</i>	<i>8,1%</i>	<i>7,4%</i>	<i>12,6%</i>
Adjusted EBITDA	80	205	320	407	116
<i>% on sales</i>	<i>7,2%</i>	<i>8,5%</i>	<i>8,6%</i>	<i>8,1%</i>	<i>9,6%</i>
EBIT	52	143	228	258	135
<i>% on sales</i>	<i>4,7%</i>	<i>5,9%</i>	<i>6,1%</i>	<i>5,2%</i>	<i>11,2%</i>
<i>Non recurring items</i>	(7)	(21)	(34)	(72)	36
Adjusted EBIT	59	164	262	330	99
<i>% on sales</i>	<i>5,3%</i>	<i>6,8%</i>	<i>7,0%</i>	<i>6,6%</i>	<i>8,2%</i>
Financial charges ³	(14)	(19)	(66)	(110)	(64)
EBT	38	124	162	147	71
<i>% on sales</i>	<i>3,4%</i>	<i>5,1%</i>	<i>4,4%</i>	<i>2,9%</i>	<i>5,9%</i>
Taxes	(16)	(48)	(66)	(56)	(19)
<i>% on EBT</i>	<i>42,3%</i>	<i>38,8%</i>	<i>40,7%</i>	<i>38,2%</i>	<i>26,7%</i>
Net income	22	76	96	91	52
<i>Net income attributable to the Group</i>	22	75	94	89	49

¹ Defined as: Adjusted EBITDA + Fixed Costs

² Including Euro/Mio 39 profit from Purchase Price Adjustment with Pirelli in March 07

³ Including in March 07 Bank Fees write off equal to Euro/Mio 59

Non-Recurring Items

Euro Millions

YTD

(Euro / Mio)

	March 2006	June 2006	September 2006	December 2006	March 2007
Price adjustments ¹	-	-	-	-	(39)
Restructuring	-	7	14	17	1
Launch of Prysmian brand	2	4	4	6	-
IPO costs	-	-	-	10	2
TLC submarine (disposed in 2004)	-	-	-	1	-
IT Segregation and other fees	0	0	1	1	-
EBITDA adjustments	2	11	19	36	(36)
<i>of which attributable to Energy Business</i>	2	11	17	22	1
<i>of which attributable to Telecom Business</i>	0	0	0	2	-
<i>of which Corporate</i>	-	-	1	12	(37)
Pirelli brand licence D&A	5	10	15	32	-
Goodwill reallocation	-	-	-	5	-
EBIT adjustments	7	21	34	72	(36)
<i>of which attributable to Energy Business</i>	7	21	32	54	1
<i>of which attributable to Telecom Business</i>	0	0	0	2	-
<i>of which Corporate</i>	-	-	1	16	(37)
Non Recurring Bank Fees	-	-	8	15	59
(Gain)/Loss Derivatives	(13)	(31)	(16)	14	(18)
(Gain)/Loss Exchange Rate	(1)	(5)	(5)	(12)	1
(Gain)/Loss Cash Flow Hedge ²	-	-	-	(2)	(4)
EBT Adjustments	(7)	(14)	20	87	2

¹ Resulting from €39.8m Price adjustments from Pirelli net of €0.5m arbitration costs

² Release of equity reserve due to temporary mismatch of interest rate derivatives (transition from old to new credit agreement)

Financial Charges

Euro Millions

YTD

(Euro / Mio)

	March 2006	June 2006	September 2006	December 2006	March 2007
Net interest expenses	(16)	(33)	(40)	(62)	(14)
Bank fees	(2)	(4)	(6)	(8)	(3)
Non Recurring Bank fees	-	-	(8)	(15)	(59)
Other financial expenses	(10)	(17)	(35)	(25)	(6)
Gain/(loss) on exchange rates	1	5	5	12	(1)
Gain/(loss) on derivatives	13	31	16	(14)	18
Net financial charges	(14)	(19)	(67)	(112)	(64)
Share in net income of associates	-	-	1	2	-
Total financial charges	(14)	(19)	(66)	(110)	(64)

Taxes

Euro Millions, % of EBT

YTD	March	June	September	December	March
(Euro / Mio)	2006	2006	2006	2006	2007
Current Taxes	(18)	(43)	(62)	(78)	(23)
Deferred Taxes	2	(5)	(3)	22	4
Total	(16)	(48)	(65)	(56)	(19)

	March	June	September	December	March
	2006	2006	2006	2006	2007
EBT	38	124	162	147	71
Taxes	(16)	(48)	(65)	(56)	(19)
Tax rate	42,3%	38,7%	40,4%	38,2%	26,7%

Energy Division: Profit and Loss Statement

Euro Millions

YTD (Euro / Mio)	March 2006	June 2006	September 2006	December 2006	March 2007
Sales	1.002	2.191	3.391	4.570	1.081
Sales to third parties	984	2.158	3.332	4.501	1.059
Contribution Margin¹	153	350	533	717	192
<i>% on sales</i>	<i>15,3%</i>	<i>16,0%</i>	<i>15,7%</i>	<i>15,7%</i>	<i>17,8%</i>
Fixed Cost and Others (excl. Non recurring items)	(82)	(169)	(247)	(349)	(89)
<i>Non recurring items</i>	(2)	(11)	(17)	(22)	(1)
EBITDA²	69	170	269	346	102
<i>% on sales</i>	<i>6,8%</i>	<i>7,8%</i>	<i>7,9%</i>	<i>7,6%</i>	<i>9,4%</i>
Adjusted EBITDA²	70	181	286	368	103
<i>% on sales</i>	<i>7,0%</i>	<i>8,3%</i>	<i>8,4%</i>	<i>8,1%</i>	<i>9,5%</i>
EBIT	43	122	198	241	86
<i>% on sales</i>	<i>4,3%</i>	<i>5,6%</i>	<i>5,8%</i>	<i>5,3%</i>	<i>8,0%</i>
<i>Non recurring items</i>	(7)	(21)	(32)	(54)	(1)
Adjusted EBIT	50	143	230	295	87
<i>% on sales</i>	<i>5,0%</i>	<i>6,5%</i>	<i>6,8%</i>	<i>6,4%</i>	<i>8,0%</i>
			Corporate Costs	(11)	(8)
			Reported EBITDA	357 <i>7,8%</i>	110 <i>10,1%</i>

¹ Defined as: Adjusted EBITDA + Fixed Costs

² Including Corporate costs allocated by Business

Note: Starting from 1H2007 Financial Results, Corporate costs will be allocated by Business Division (Energy and Telecom). To provide a comparable basis same criteria was applied to 2006 Quarters Results

Energy Division by Business Area

Euro Millions - YTD

<u>Sales</u> (Euro / Mio)	June 2006	September 2006	December 2006
Utilities	895	1.357	1.863
<i>of which to third parties</i>	891	1.351	1.853
Trade & Installers	796	1.237	1.650
<i>of which to third parties</i>	795	1.236	1.645
Industrial	303	465	637
<i>of which to third parties</i>	299	458	629
Others Energy	197	332	420
<i>of which to third parties</i>	174	288	374
TOTAL ENERGY	2.191	3.391	4.570
VS THIRD PARTIES	2.158	3.332	4.501

<u>Adjusted EBITDA</u> (Euro / Mio)	June 2006	September 2006	December 2006
Utilities	104	156	197
<i>% on sales</i>	11,7%	11,5%	10,6%
Trade & Installers	49	82	119
<i>% on sales</i>	6,1%	6,6%	7,2%
Industrial	24	41	46
<i>% on sales</i>	8,0%	8,7%	7,3%
Others Energy	4	8	5
<i>% on sales</i>	2,0%	2,3%	1,2%
TOTAL ENERGY	181	286	368
<i>% on sales</i>	8,3%	8,4%	8,1%

<u>Adjusted EBIT</u> (Euro / Mio)	June 2006	September 2006	December 2006
Utilities	84	127	157
<i>% on sales</i>	9,3%	9,4%	8,4%
Trade & Installers	40	69	101
<i>% on sales</i>	5,0%	5,5%	6,1%
Industrial	18	32	34
<i>% on sales</i>	6,1%	6,9%	5,3%
Others Energy	1	2	3
<i>% on sales</i>	0,4%	0,7%	0,8%
TOTAL ENERGY	143	230	295
<i>% on sales</i>	6,5%	6,8%	6,4%

Telecom Division: Profit and Loss Statement

Euro Millions

YTD (Euro / Mio)	March 2006	June 2006	September 2006	December 2006	March 2007
Sales	126	268	406	537	151
Sales to third parties	123	258	393	506	146
Contribution Margin¹	27	60	86	110	30
<i>% on sales</i>	<i>21,4%</i>	<i>22,4%</i>	<i>21,3%</i>	<i>20,5%</i>	<i>20,2%</i>
Fixed Cost and Others (excl. Non recurring items)	(17)	(36)	(52)	(71)	(17)
<i>Non recurring items</i>	<i>(0)</i>	<i>(0)</i>	<i>(0)</i>	<i>(2)</i>	<i>-</i>
EBITDA²	10	24	34	37	14
<i>% on sales</i>	<i>7,9%</i>	<i>8,9%</i>	<i>8,4%</i>	<i>6,9%</i>	<i>9,0%</i>
Adjusted EBITDA²	10	24	34	39	14
<i>% on sales</i>	<i>7,9%</i>	<i>9,0%</i>	<i>8,4%</i>	<i>7,2%</i>	<i>9,0%</i>
EBIT	9	21	31	33	13
<i>% on sales</i>	<i>7,0%</i>	<i>8,0%</i>	<i>7,7%</i>	<i>6,2%</i>	<i>8,3%</i>
<i>Non recurring items</i>	<i>(0)</i>	<i>-</i>	<i>(0)</i>	<i>(2)</i>	<i>-</i>
Adjusted EBIT	9	21	32	35	13
<i>% on sales</i>	<i>7,0%</i>	<i>8,0%</i>	<i>7,8%</i>	<i>6,6%</i>	<i>8,3%</i>
			Corporate Costs	(0)	(0)
			Reported EBITDA	37 <i>7,0%</i>	14 <i>9,1%</i>

¹ Defined as: Adjusted EBITDA + Fixed Costs

² Including Corporate costs allocated by Business

Balance Sheet

Euro Millions

(Euro / Mio)	2005	2006				2007
	December	March	June	September	December	March
Net fixed assets	923	901	873	874	875	867
Net working capital	490	589	674	680	442	513
Provisions	(183)	(182)	(182)	(175)	(140)	(133)
Net Capital Employed	1.230	1.308	1.365	1.379	1.177	1.247
Employee provisions	132	131	129	129	128	126
Shareholders' equity	205	249	284	179	170	222
<i>of which attributable to minority interest</i>	22	20	17	19	19	22
Net financial position	892	928	952	1.071	879	899
Debt Shareholders Loans	115	118	122	41	42	43
Bank Fees	(59)	(57)	(55)	(73)	(63)	(6)
Net financial position vs Third Parties	836	867	884	1.103	900	862
Total Financing and Equity	1.230	1.308	1.365	1.379	1.177	1.247

Net Working Capital

Euro Millions

(Euro / Mio)	2005	2006				2007
	December	March	June	September	December	March
Inventories	466	533	588	612	535	594
Trade accounts receivables	842	955	1.045	1.015	848	912
Trade accounts payables	(604)	(679)	(744)	(726)	(736)	(792)
Other receivables/(payables)	(214)	(220)	(215)	(221)	(205)	(201)
Net working capital	490	589	674	680	442	513

Cash Flow

Euro Millions

	March 2006	June 2006	September 2006	December 2006	March 2007
(Euro / Mio)					
EBITDA	78	194	302	371	152
Price adjustment	-	-	-	-	(40)
Gains/losses on disposals	-	(1)	(1)	(8)	(1)
Net Change in provisions	(3)	(4)	3	(3)	(2)
Cash flow from operations (before WC changes)	75	189	304	359	109
Working Capital changes	(86)	(188)	(194)	43	(64)
Paid Income Taxes	(11)	(29)	(50)	(56)	(16)
Cash flow from operations	(22)	(28)	60	347	29
Price adjustment	-	-	-	-	40
Net CAPEX ¹	(8)	(12)	(28)	(69)	(10)
Free Cash Flow (unlevered)	(30)	(40)	32	278	59
Financial charges	(14)	(19)	(67)	(112)	(22)
Free Cash Flow (levered)	(44)	(59)	(35)	166	37
Proceeds from share capital and other movements in SH equity	-	-	(90)	(90)	-
SHL Reimbursement	-	-	(51)	(51)	-
Dividends paid	-	-	-	-	-
Net Cash flow	(44)	(59)	(176)	25	37
Net financial position at the beginning of the period	(892)	(892)	(892)	(892)	(879)
Net cash flow	(44)	(59)	(176)	25	37
Other variations ²	8	(1)	(3)	(11)	(57)
Net financial position at the end of the period	(928)	(952)	(1.071)	(879)	(899)

¹ Not including movements of the item "Securities held for trading" (included in Net Financial Position)

² Including of €59m due to bank fees write-off in Q107