

	9 Acquisitions - €150m of annual revenues			
Name	<u>Date</u>	<u>Business</u>	Country	Revenues (€m)
Ziller Ass	Jan. 08	Fire safety equipement inspection services	Germany	2
Tecniter	Jan. 08	Construction code compliance	Italy	0.4
Codde	Jan. 08	Energy efficiency auditing tools	France	0.4
Cesmec	Mar. 08	Inspection and laboratory testing services	Chile, Peru	21.5
Anasol	April 08	Laboratory testing services	Brazil	10
Sciro SpA	April 08	Railway equipment certification	Italy	2.9
Graham Srl	April 08	Occupational Health & Safety	Italy	1.7
Bosun (JV)	April 08	HSE oil & gas	China	1.8
Amdel	May 08	Minerals testing	Australia	113



## **Acquisition of Amdel**



### **Amdel Overview**

- ► Largest provider of upstream minerals testing services in Australia
  - Also offers materials, environmental and food testing
- Formed in 1960
- Well recognised brand with a longstanding reputation for technical excellence
- ▶ 1,200 FTE employees
- ▶ 23 laboratories in Australia and New Zealand
- ➤ 2008/09¹ revenue estimated at AU\$188m
- ➤ 2008/09¹ EBITA estimated at AU\$45m

### **Transaction Structure**

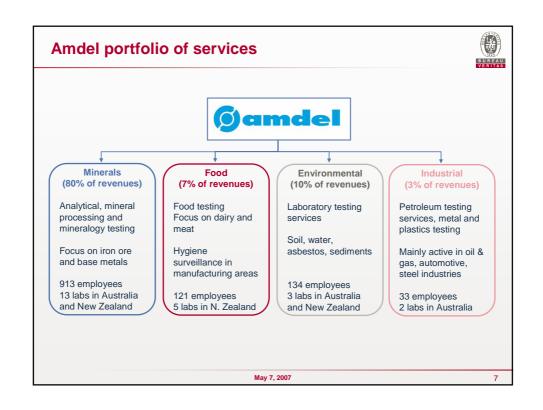
- ► EV-to-2008/09¹ EBITA multiple of 10x
- ► Financed through an additional debt of €250m
- ► Closing on May 6, 2008
- ► Earnings accretive in 2008

### **Acquisition Rationale**

- Access to high growth and high margin minerals testing market
- Size and technical know-how to lead minerals testing expansion in Africa and Asia
- ► Platform to develop Mining & Minerals services worldwide

1. Estimate for fiscal year from July 1, 2008 to June 30, 2009

May 7, 2007



# **Amdel minerals highlights** BUREAU ▶ Provides full range of mineral testing services (geochemical, mineral processing, mineralogy) ▶ Market leader in Australia across all segments of upstream mineral testing ► Highly efficient lab platform ▶ Positioned through the full mine life cycle: balanced revenue streams ▶ Longstanding key account relationships: BHP Billiton, Rio Tinto, Xstrata, OneSteel, OceanaGold FY08E Revenue by FY08E Revenue by Commodity Stage of Mine Life Cycle Bauxite Other Production Mine design May 7, 2007

### Minerals testing market overview



- ▶ Upstream minerals testing market overview
  - c€1.5bn global market with strong outsourcing potential
  - Driven by growing mining exploration spend and global demand for minerals (in particular China and India)
  - Two global competitors: SGS and ALS
- ► Australia : a key market for mineral testing services
  - Leading mining country
  - · Low cost mineral producer
  - >70% of exports go to Asia (China, India, Japan, Korea)
  - Home of global mining & minerals players: BHP Billiton, Rio Tinto
  - Mineral testing market expected to grow at CAGR of 9% between 2007 and 2012

May 7, 2007

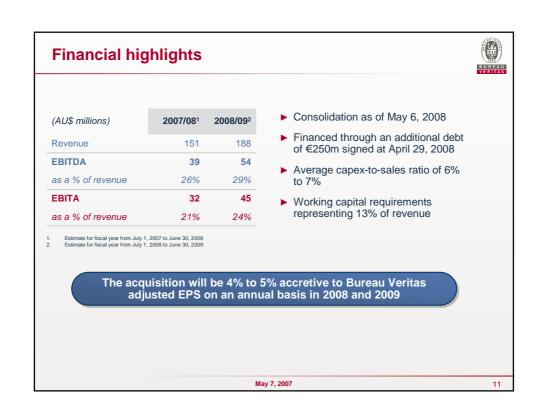
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### **Development strategy**

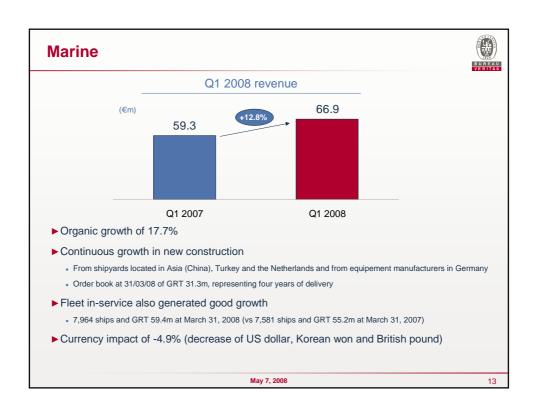


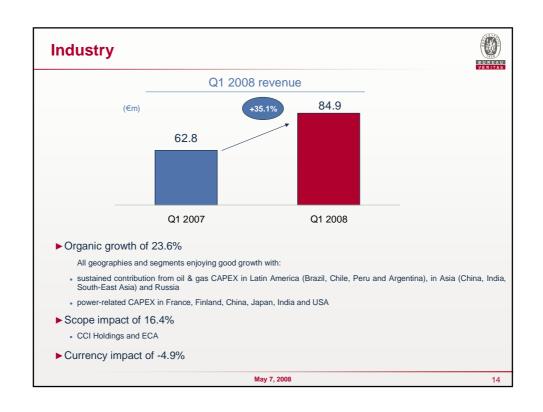
- Amdel to become hub to grow the upstream mineral testing business internationally
  - Amdel has started recently its international expansion with projects in Sierra Leone.
    Additional opportunities identified in Africa
  - Leverage Bureau Veritas' network to accelerate Amdel expansion plans in Africa and Asia
- ► Creation of global platform in Mining & Minerals
  - In excess of €150m revenues in 2009
  - Dissemination of Amdel's technical know-how in Bureau Veritas network (in particular Latin America)
  - Mining / Minerals market: strong cross-selling potential with businesses of Industry & Facilities division (Certification, HSE, Industry, IVS)

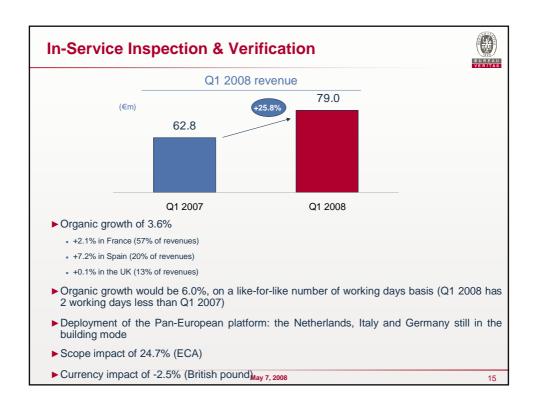
May 7, 2007

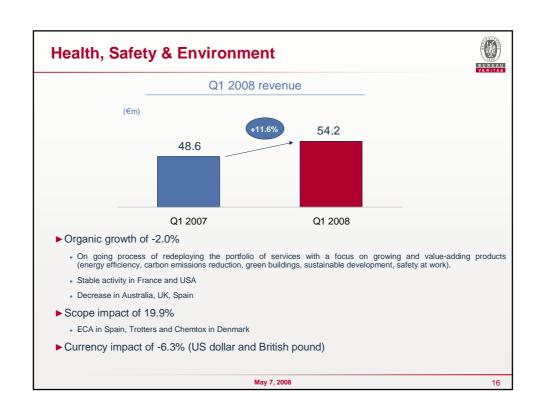


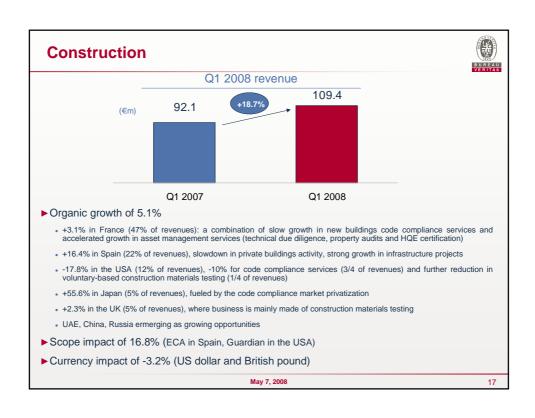


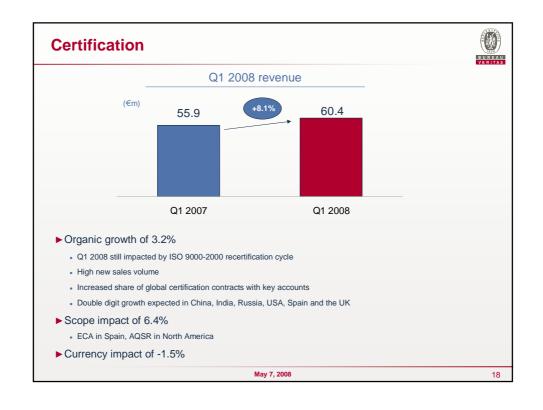


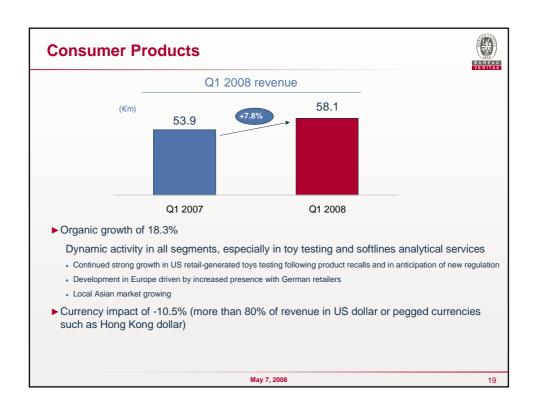


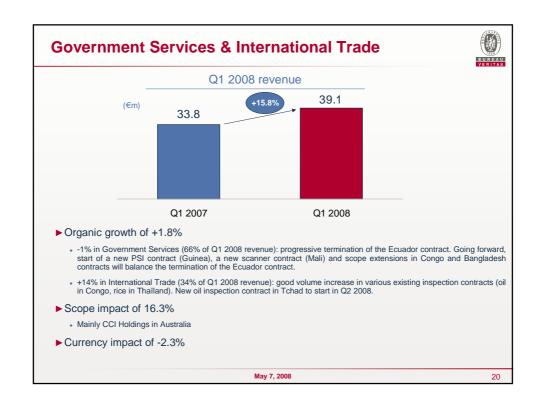














## **Outlook**



- ► Strong growth expected in 2008...
  - In excess of 15% growth in revenues and adjusted operating profit, at 2007 exchange rate and excluding any contribution from 2008 acquisitions
- ▶ ... in line with the 2011 target
  - Double 2006 revenue by 2011, based on:
    - Average organic growth of 8%
    - External growth of 7%
  - 150 bps operating margin improvement at constant perimeter (excluding acquisitions)
  - 15-20% average annual net income growth over the period (excluding non-recurring items)

May 7, 2008



## **Disclaimer**



This presentation contains forward-looking statements which are based on current plans and forecasts of Bureau Veritas' management. Such forward-looking statements are by their nature subject to a number of important risk and uncertainty factors such as those described in the documents filed by Bureau Veritas with the French AMF (Document de base, Note d'opération) that could cause actual results to differ from the plans, objectives and expectations expressed in such forward-looking statements. These such forward-looking statements speak only as of the date on which they are made, and Bureau Veritas undertakes no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

May 7, 2008