



# Media Release

For Release: 19 February 2003

## E\*TRADE Australia and ANZ extend alliance

E\*TRADE Australia (ASX Code: ETR) and ANZ (ASX Code: ANZ) today announced they would extend their alliance for another three years.

Terms of the Alliance are commercial-in-confidence, but there is no equity earn-in component that was the basis of the previous three-year agreement to 30 September 2002.

"We are pleased with the results of the first three years of the ANZ-E\*TRADE relationship and look forward to the opportunities and efficiencies to be gained by both parties under our new three-year agreement," said the CEO of E\*TRADE Australia, Mr Michael Deleray.

"In the first three years of our alliance, ANZ delivered close to 40,000 of the 108,000 E\*TRADE customer accounts and they continue as a primary source of new customers for E\*TRADE. The extension of our alliance allows both parties to continue working closely together to explore new opportunities that leverage ANZ's banking expertise and E\*TRADE's excellence in automated securities trading and equity market solutions," he said.

ANZ will continue to market E\*TRADE directly to its online banking customers, staff, shareholders and all other account and card holders.

"As a key partner in ANZ's wealth management strategy, E\*TRADE Australia and ANZ will continue to work on initiatives to build upon the success of our first three years together," said ANZ Managing Director, Wealth Management, Craig Coleman.

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