



Media Release

Corporate Communications
100 Queen Street
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ANZ opens Australian-first Investment Centre in Melbourne CBD

ANZ today launched a new Investment and Lending Centre in Melbourne which will offer customers more convenient access to specialist investment services in a facility which is the first of its kind in Australia.

The Investment and Lending Centre located at 55 Collins Street brings together specialist services such as financial planning, mortgages, retail banking, margin lending, E*Trade, buyers' advocates, stock broking, quantity surveyors, solicitors, risk insurance and accountants.

ANZ Managing Director Mortgages, Mr Michael Rowland said: "The Investment and Lending Centre aims to make purchasing and gearing investments more convenient and simple for our customers by offering support, education and advice under the one roof.

"Investment and Lending Centre staff will focus on creating an integrated and tailored investment plan for customers to maximise their equity and assets, while minimising risk. Put simply, this centre will take away some of the running-around which can be associated with making these sorts of investment and lending arrangements."

Mr Rowland said ANZ anticipated the Investment and Lending Centre would become a Melbourne CBD 'hub' for customers looking for a more convenient and integrated solution to building and leveraging their investment portfolio.

"We are seeing more and more customers recognising that their equity can be a powerful tool for investment and building wealth," Mr Rowland said.

"The Investment and Lending Centre caters for people who are already in the property market who want to maximise their equity, by consolidating loans, broadening their lending mix or investing in other asset classes such as managed funds and superannuation."

Following customer feedback about the Melbourne Investment and Lending Centre, ANZ will consider establishing similar specialist Centres in other locations around Australia.

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