

## James B. Connor

### EXECUTIVE VICE PRESIDENT – MIDWEST REGION DUKE REALTY CORPORATION



As Executive Vice President of Duke Realty Corporation's Midwest Region, Jim manages and leads business units in Minneapolis, St. Louis, Chicago, Indianapolis, Cincinnati, Columbus and Cleveland.

Duke's Midwest Region is comprised of more than 74 million square feet of office, industrial and retail properties, with more than 1,800 tenants, 2,600 acres of undeveloped land and a total aggregate value in excess of \$4.4 billion.

Jim is a member of the company's Executive, Investment and Overhead Committees. Previously, Jim served as Senior Vice President of Duke's Chicago operations, where he was responsible for that market's office and industrial portfolios. He led and directed the leasing, acquisition and development activity, building Duke's Chicago portfolio to more than 12.8 million square feet and was awarded the 2000 Build-to-Suit of the Year and 2002 Redevelopment of the Year by the National Association of Industrial and Office Professionals. In 2008, he was recognized by the Society of Industrial and Office Realtors for the Largest Investment Transaction in the Country.

Jim joined Duke in 1998. He previously held numerous executive and brokerage positions with Cushman & Wakefield, most recently serving as Senior Managing Director for the Midwest area.

Jim is a graduate of Western Illinois University with a major in Business Administration and a minor in Real Estate Finance.

Jim is active in the Society of Industrial and Office Realtors (SIOR), where he has served on the Board of Directors, Chairman of the Admissions Committee, and President of the Chicago Chapter. He also is involved in the Association of Industrial Real Estate Brokers (AIRE), NAIOP and CoreNet Global. Jim also serves on the Editorial Board of the *Illinois Real Estate Journal* and is involved in supporting the Craig F. Glattly Foundation, the Make-A-Wish Foundation and INROADS.

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