CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment,
During the Month of December and Cumulative for 12 Months, 2001,
And Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of November 2001
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Equipment Manufacturers Institute ('EMI') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by EMI and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the EMI and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market nor of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant Agricultural Flash report from EMI and CFIEI follow the table.

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY

CATEGORY	Total North American INDUSTRY	CNH RELATIVE PERFORMANCE (All Brands)
RETAIL UNIT SALES: MONTH OF DEC. 2001		
Agricultural Tractors: under 40 horsepower (2WD)	+ 21.6%	up significantly more than the industry
40 to 100 horsepower (2WD)	+ 31.5%	up significantly more than the industry
over 100 horsepower (2WD)	+ 49.3%	up moderately more than the industry
4 wheel drive tractors	+ 40.7%	down mid single digits
Total tractors	+ 28.9%	up significantly more than the industry
Combines	(18.1%)	down mid single digits
Loader/backhoes	(7.7%)	down moderately more than the industry
Skid Steer Loaders	(14.1%)	down low single digits
Total Heavy Construction Equipment	(13.6%)	down high single digits
RETAIL UNIT SALES: 12 MONTHS, 2001		
Agricultural Tractors: under 40 horsepower (2WD)	+ 10.1%	up significantly more than the industry
40 to 100 horsepower (2WD)	+ 8.4%	in line with the industry
over 100 horsepower (2WD)	+ 10.9%	up moderately more than the industry
4 wheel drive tractors	+ 13.1%	up significantly more than the industry
Total tractors	+ 9.7%	up moderately more than the industry
Combines	+ 9.1%	up equal to the industry
Loader/backhoes	(15.0%)	down moderately more than the industry
Skid Steer Loaders	(10.8%)	down equal to the industry
Total Heavy Construction Equipment	(11.0%)	down mid single digits
DEALER INVENTORIES: END OF NOVEMBER 2001		
Agricultural Tractors: under 40 horsepower (2WD)	5.4 months supply	1 month lower than the industry
40 to 100 horsepower (2WD)	5.2 months supply	1 month lower than the industry
over 100 horsepower (2WD)	3.7 months supply	½ month lower than the industry
4 wheel drive tractors	2.9 months supply	1 month lower than the industry
Total tractors	5.1 months supply	1 month lower than the industry
Combines	2.4 months supply	1 month higher than the industry

Dated: January 18, 2002

DECEMBER 2001 FLASH REPORT
U.S. UNIT RETAIL SALES
(Report released January 16, 2002)

EQUIPMENT	December 2001	December 2000	% Chg.	Y-T-D 2001	Y-T-D 2000	% Chg.	November 2001 U.S. Field Inventory*
2 Wheel Drive							
Under 40 HP	5,700	4,760	197%	90,970	82,974	9.60%	40,166
40 & Under 100 HP	4,210	3,180	32.40%	53,962	50,021	7.90%	22,626
100 HP & Over	1,465	979	49.60%	17,016	15,647	8.70%	4,996
Total	**11,375**	**8,919**	**27.50%**	**161,948**	**148,642**	**9.00%**	**67,788**
4 Wheel Drive	**277**	**232**	**19.40%**	**3,421**	**3,081**	**11.00%**	**753**
Total Farm Wheel Tractors	**11,652**	**9,151**	**27.30%**	**165,369**	**151,723**	**9.00%**	**68,541**
Combines (Self-Propelled)	**611**	**744**	**-17.90%**	**6,383**	**5,660**	**12.80%**	**1,255**

[Graphic data included at this point in the Flash Report has been omitted due to the inability of it being reproduced in the Edgarization process. Such data is available from the Equipment Manufacturers Institute.]

Published monthly, the EMI Agriculture Flash Report compares monthly data from the current and past year of the U.S. unit retail sales of two and four wheel drive tractors and self-propelled combines. Data shown on the report are estimates which are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. Data presented in the report represents most, but not all, of the manufacturers in each product category being sold at retail in the 50 states and the District of Columbia.

Note: Ag Flash Report is updated every 15th of the month.

For further information, please contact Jeffrey Arnold, EMI Director of Statistics Administration or Mary Matimore, EMI Statistical Assistant.

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Canadian Farm and Industrial Equipment Institute
Institut canadien de l'equipemnet agricole et industriel
The Canadian Equipment Council of EMI
Progress Through Excellence

December 2001 Flash Report

Canada Report - Retail Sales in Units
(Report released January 16, 2002)

The Canadian Farm & Industrial Equipment Institute, Burlington, Ontario today announced retail sales of farm tractors and combine harvesters in Canada for the month.

These data are based on unit sales reported by CFIEI member companies. This report includes most, but not all of the machines and implements sold in each of these categories. These data are subject to revision from time to time and caution should be maintained when using the data for any purpose.

	December			December Year-To-Date			November	
Equipment	**2001**	**2000**	**% Chg.**	**2001**	**2000**	**% Chg.**	**2001 Canadian (Field) Inventory**	**2000 Canadian (Field) Inventory**
2 Wheel Tractors								
Under 40 HP	341	209	63.2%	4,956	4,171	18.8%	2,321	2,173
40& Under 100 HP	599	478	25.3%	6,936	6,151	12.8%	3,083	2,760
100 HP & Over	312	211	47.9%	3,624	2,965	22.2%	1,240	1,257
Total	1,252	898	39.4%	15,516	13,287	16.8%	6,644	6,190
4 WD Tractors	100	36	177.8%	569	448	27.0%	185	209
Total Farm Wheel Tractors	1,352	934	44.8%	16,085	13,735	17.1%	6,829	6,399
Combines (Self-Propelled)	93	116	-19.8%	1,152	1,248	-7.7%	284	404

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