

## Ten-Year Summary of Selected Financial Data

Years Ended September 30

Dollars in millions, except per share amounts

	2007	2006	2005	2004
<b>Operations</b>				
Revenues	<b>\$6,359.7</b>	\$5,738.0	\$5,340.8	\$4,893.9
Research and Development Expense	<b>360.1</b>	301.9	267.7	230.8
Operating Income	<b>1,203.2</b>	1,141.4	1,063.8	878.2
Interest Expense, Net	<b>.2</b>	6.8	19.3	29.6
Income From Continuing Operations				
Before Income Taxes	<b>1,203.9</b>	1,125.9	1,037.5	843.8
Income Tax Provision	<b>347.8</b>	310.8	325.0	204.9
Net Income	<b>890.0</b>	752.3	722.3	467.4
Basic Earnings per Share	<b>3.63</b>	3.04	2.87	1.85
Diluted Earnings per Share	<b>3.49</b>	2.93	2.77	1.77
Dividends per Common Share	<b>.98</b>	.86	.72	.60
<b>Financial Position</b>				
Current Assets	<b>\$3,130.6</b>	\$3,185.3	\$2,975.3	\$2,641.3
Current Liabilities	<b>1,478.8</b>	1,576.3	1,299.4	1,050.1
Property, Plant and Equipment, Net	<b>2,497.3</b>	2,133.5	1,933.7	1,881.0
Total Assets	<b>7,329.4</b>	6,824.5	6,132.8	5,752.6
Long-Term Debt	<b>955.7</b>	957.0	1,060.8	1,171.5
Shareholders' Equity	<b>4,362.0</b>	3,836.2	3,284.0	3,067.9
Book Value per Common Share	<b>17.89</b>	15.63	13.26	12.30
<b>Financial Relationships</b>				
Gross Profit Margin	<b>51.7%</b>	51.3%	50.9%	50.5%
Return on Revenues <sup>(E)</sup>	<b>13.5%</b>	14.2%	13.3%	13.1%
Return on Total Assets <sup>(B)(E)</sup>	<b>17.7%</b>	18.4%	18.4%	15.7%
Return on Equity <sup>(E)</sup>	<b>20.9%</b>	22.9%	22.4%	21.4%
Debt to Capitalization <sup>(D)(E)</sup>	<b>20.9%</b>	25.8%	27.1%	28.1%
<b>Additional Data</b>				
Number of Employees	<b>28,000</b>	27,000	25,600	25,000
Number of Shareholders	<b>8,896</b>	9,147	9,442	9,654
Average Common and Common				
Equivalent Shares Outstanding—				
Assuming Dilution (millions)	<b>254.8</b>	256.6	260.7	263.3
Depreciation and Amortization	<b>\$ 441.3</b>	\$ 402.3	\$ 382.7	\$ 351.1
Capital Expenditures	<b>556.4</b>	457.1	315.8	260.5

(A) Includes cumulative effect of accounting change of \$36.8 million (\$.14 per basic and diluted share).

(B) Earnings before interest expense, taxes and cumulative effect of accounting changes as a percent of average total assets.

(C) Excludes the cumulative effect of accounting changes.

(D) Total debt as a percent of the sum of total debt, shareholders' equity and net non-current deferred income tax liabilities.

(E) Excludes discontinued operations in 1999 to 2007.

	2003	2002	2001	2000	1999	1998
	\$4,449.1	\$3,960.4	\$3,667.6	\$3,544.7	\$3,412.6	\$3,116.9
	218.5	201.1	193.8	207.8	203.9	187.9
	800.8	689.1	645.9	507.4	477.3	405.4
	36.5	33.2	55.3	74.2	72.0	56.3
	761.6	642.1	548.6 <sup>(A)</sup>	512.7	404.8	340.9
	182.1	153.7	139.3	122.0	96.9	104.3
	547.1	480.0	401.7 <sup>(A)</sup>	392.9	275.7	236.6
	2.14	1.85	1.55 <sup>(A)</sup>	1.54	1.09	.95
	2.07	1.79	1.49 <sup>(A)</sup>	1.49	1.04	.90
	.40	.39	.38	.37	.34	.29
	\$2,503.5	\$2,091.4	\$1,930.1	\$1,847.6	\$1,843.0	\$1,542.8
	1,059.4	1,271.5	1,285.4	1,382.4	1,358.6	1,091.9
	1,831.8	1,750.4	1,701.3	1,565.5	1,423.9	1,302.7
	5,572.3	5,029.0	4,790.8	4,505.1	4,437.0	3,846.0
	1,184.0	803.0	782.8	778.5	954.0	765.2
	2,897.0	2,480.9	2,321.7	1,956.0	1,768.7	1,613.8
	11.54	9.71	8.96	7.72	7.05	6.51
	48.9%	48.3%	48.7%	48.6%	49.9%	50.6%
	13.0%	12.3%	12.2% <sup>(C)</sup>	11.0%	9.0%	7.6%
	15.2%	13.9%	13.9%	13.4%	11.6%	11.7%
	21.6%	20.3%	20.7% <sup>(C)</sup>	21.0%	18.2%	15.8%
	30.5%	32.7%	34.0%	41.7%	47.6%	41.4%
	24,800	25,200	24,800	25,000	24,000	21,700
	9,868	10,050	10,329	10,822	11,433	9,784
	263.6	268.2	268.8	263.2	264.6	262.1
\$	332.8	294.7	292.0	273.7	257.8	228.7
	253.0	253.5	364.1	371.0	311.4	181.4