

## Mission

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International Flavors & Fragrances Inc. (NYSE: IFF) will be the industry benchmark in providing superior fragrances and flavors to a global marketplace, supporting customers with innovative solutions that improve consumers' lives and well-being.

## Company Description

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- § Incorporated in New York in 1909
- § Listed on the New York Stock Exchange, IFF
- § Member of the S&P 500 index
- § Global flavor and fragrance company
- § Creator of innovative flavor and fragrance solutions
- § 2007 net sales of \$2.3 billion
- § Corporate headquarters in New York City

## Business Units

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Flavors	Fragrances
<p><b>Products</b></p> <p>Flavor products are sold principally to the food and beverage industries for use in consumer products such as soft drinks, candies, baked goods, desserts, prepared foods, dietary foods, dairy products, drink powders, pharmaceuticals, snack foods and alcoholic beverages.</p>	<p><b>Products</b></p> <p>Fragrance products are used by customers in consumer products such as perfumes, colognes, soaps, detergents, lotions and powders, after-shave lotions, deodorants, hair care products, candles, air fresheners and all-purpose cleaners as well as in other consumer products.</p>
<p><b>Markets</b></p> <p>Two of the Company's largest customers for flavor products are major producers of prepared foods and beverages in the United States. Flavor products accounted for 45% of the Company's 2006 sales.</p>	<p><b>Markets</b></p> <p>Two of the Company's most important fragrance customer groups are the cosmetic industry and the household products industry. Fragrance products accounted for 55% of the Company's 2006 sales.</p>

## Leadership

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### Robert M. Amen

Chairman & Chief Executive Officer

### Joseph A. Faranda

VP & Chief Marketing Officer

### Steven J. Heaslip

SVP, Human Resources

### Dennis M. Meany

SVP & General Counsel

### Nicolas Mirzayantz

Group President, Fragrances

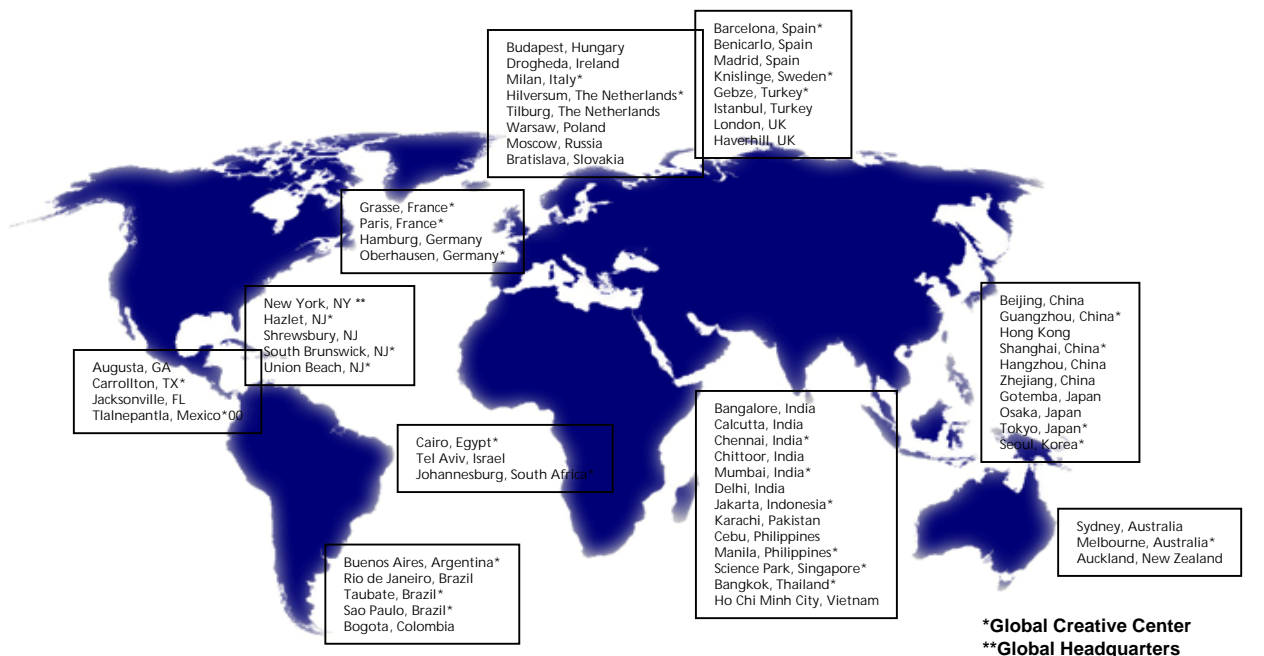
### Hernan Vaisman

Group President, Flavors

### Douglas J. Wetmore

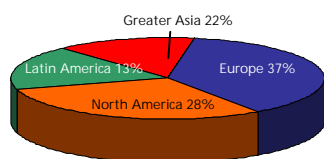
SVP & Chief Financial Officer

## Global Presence

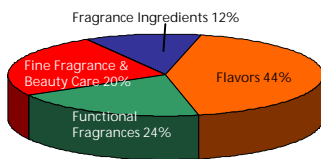


## 2007 Sales

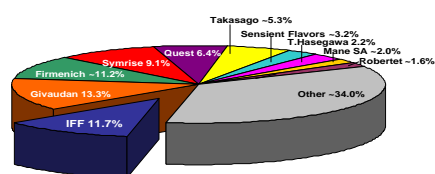
### By Destination



### By Category



### Market Share\*



\*Source: Leffingwell & Associates 2006 (www.leffingwell.com)

## Financial Results (in millions except per share and dividend amounts)

	2005	2006	2007
Sales	\$1,993	\$2,095	\$2,277
Net Income	\$193	\$227	\$247
Diluted EPS	\$2.04	\$2.48	\$2.82
Dividend	\$0.73	\$0.77	\$0.88

## Key Statistics

- § Market Capitalization • \$3.5 billion
- § More than 5,000 employees globally
- § 93 perfumers globally
- § 79 flavorists globally

## IFF Contacts

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