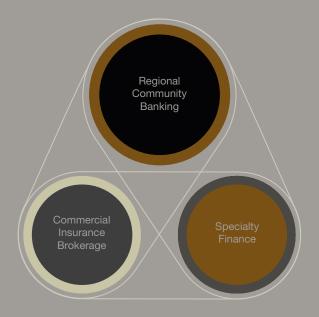
We are far more than meets the eye. Actually, three times more.

Greater Bay Bancorp Annual Report 2005

Allow us to explain.

We are not just one bank.



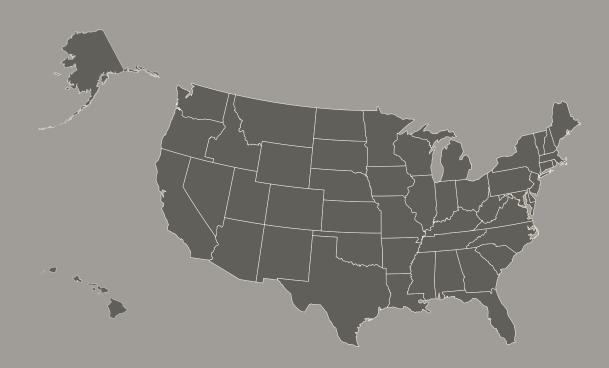
We are three dynamic enterprises:



1. A strong regional bank with deep community roots and broad capabilities.



2. One of the largest commercial insurance brokerages in the western United States.



3. A national leader in specialized lending and leasing.

Solutions

Asset-Based Lending Cash Management Services Commercial Banking Commercial Insurance Brokerage Construction Financing Equipment Financing Foreign Exchange Services International Banking Lease Financing Personal and Private Banking Residential Lending Small Business Administration Lending Trust and Investment Services Venture Banking

We bring a wealth of financial solutions to our clients.

Yet, we are absolutely nothing without our relationships.

Newman's Own[®] Organics: The Second Generation with Coast Commercial Bank

"Community involvement is one of the cornerstones of our company, so it's important that the place we bank has values that mesh with our own. Coast Commercial Bank fits us perfectly. They give back to the community, just as we do."

NELL NEWMAN Co-Founder and President, Newman's Own® Organics: The Second Generation Aptos, California





Newman's Own[®] Organics: The Second Generation

Client Since:

2000

Industry: Organic food products and produce Premium pet foods

Business Goal: Creating certified organic products that generate money for charity

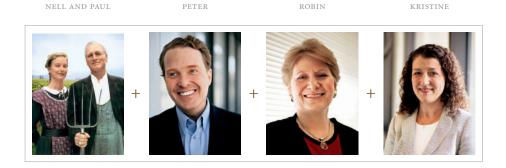
Clients:

Nell Newman, President Peter Meehan, CEO Robin Sirakides, CFO Paul Newman, Inspiration

Banking Relationship with: Kristine Ronzano, Coast Commercial Bank

Bank Products and Services: Business and personal accounts Line of credit Online banking

> Transforming everyday life. As co-founder and president of Newman's Own[®] Organics, Nell Newman focuses on the big picture: spreading her ideals about sustainable agriculture, organic and Fair Trade products, and corporate philanthropy in an effort to protect the planet. Inspired by her father, Paul Newman, who founded Newman's Own[®] a decade earlier, Newman's Own[®] Organics opened for business in 1993 with the slogan, "Great tasting products that just happen to be organic." The company markets dozens of organic products that are certified by Oregon Tilth, a third-party certifying agency for organic farmers. Products range from pretzels, cookies, and other snack foods, to extra virgin olive oil and balsamic vinegar, fresh produce, dried fruit, pet food, and more. "When co-founder and CEO Peter Meehan and I started the company, we wanted to show that organic food is not just healthy and good for the planet—it's delicious!" says Nell. With everything she has on her plate, Nell needs a bank that is knowledgeable, efficient, and accommodating, yet reflects her values-qualities that Coast Commercial Bank possesses.



Working with Peter and CFO Robin Sirakides, Kristine Ronzano, their Coast Commercial Bank relationship manager, keeps things running smoothly. As Robin says, "With Kristine at the helm, our banking is rock-solid and worry-free. She and the other people at Coast are extremely helpful. Whether I'm in my car or out of the country, they handle things as though I'm standing right in front of them." Besides Coast's prompt service and personal touch, another advantage that Robin appreciates is access to comprehensive financial tools that can meet the company's expanding needs. Equally important, says Robin, "Coast Commercial Bank and its employees are deeply rooted in the community and support, as well as serve, local charitable organizations. It's part of the 'something extra' that makes them right for us."

Since 1982, Paul Newman has donated \$200 million from the profits from Newman's Own® and royalties after taxes from Newman's Own® Organics to support charitable and educational organizations worldwide. -Paul and Nell Newman

I appreciate the ease of working with Kristine. As our company continues to expand in new directions, I feel comfortable knowing Coast will be there to provide its support. –Robin Sirakides

Hugh Champagne, DDS with Matsco and Greater Bay SBA Lending

"Hurricane Katrina was far more devastating than anyone can imagine. Without Matsco's personal assistance and generous payment extension, I doubt my dental practice could have ever recovered from the disaster."

DR. HUGH CHAMPAGNE Terrytown, Louisiana





Hugh Champagne, DDS

Client Since:

2002

Industry: General and cosmetic dentistry

Business Goal: Excelling in dental care for the people of Louisiana

Lending Relationships with: Richard Armstrong, Matsco Karen Marsh, Matsco Keith Merklin, Greater Bay SBA Lending

Lending Products and Services: Matsco practice acquisition loan Greater Bay SBA loan

> Responding to disaster. When Hurricane Katrina made landfall on New Orleans on August 29, 2005, a wide swath of destruction followed in its wake. Although flooding was less severe in the area known as the west bank, where Dr. Hugh Champagne has his dentistry office, the impact of fierce winds was nearly as devastating. The roof of the building that housed his long-established practice was virtually torn off, and his exam rooms and interior walls were inundated with pouring rain. With his livelihood disrupted, his family, staff, and patients suffering untold losses, his situation had the hallmarks of a business and personal disaster. The decision to help Dr. Champagne and others like him was easy to make, says Karen Marsh, portfolio operations manager at Matsco, a member of Greater Bay's specialty finance group and a leading national lender for dental practice financing in the United States. "After such a horrific event, it was simply the right thing to do." Matsco acted swiftly to turn off automatic debits for clients affected by the hurricane to lessen immediate financial burdens. Karen and her team reached



out to as many clients as they could locate, working with them to assess their individual needs and identifying the most appropriate solutions. For Dr. Champagne, Matsco provided a payment deferral—a three-month extension with no principal payment due. The payoff? After more than two months of struggle and financial hardship, Dr. Champagne is back in business. What's more, with Keith Merklin's help from Greater Bay SBA Lending, he's about to realize his dream of buying his building. "As an eighth-generation son of New Orleans, I've experienced many major hurricanes," he says. "Yet Katrina was different, more devastating and long-lasting in its impact. But on even the worst day, I never thought about quitting. Back in 2002, Richard Armstrong at Matsco enabled me to buy my practice. Now, thanks to Matsco's generosity and the SBA loan from Greater Bay, I can keep doing the work I love."

Back in 2002, Matsco enabled me to buy my practice. Now, thanks to Matsco's generosity and the SBA loan from Greater Bay, I can keep doing the work I love. --Dr. Hugh Champagne

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100 Black Men of San Jose, Inc. Achievekids ADA Foundation Air Craft Casualty Emotional Support Services, Inc. Alameda County Community Food Bank, Inc. Alliance for Community Development Almaden Valley Youth Counseling Services Alzheimer's Association American Animal Hospital Association Foundation, Inc. American Cancer Society American Heart Association, Inc. American Institute for Social Justice American Liver Foundation American Red Cross San Francisco Bay Area ARH Recovery Homes, Inc. Art Works Downtown, Inc. Arthritis Foundation Asian Americans for Community Involvement - Santa Clara Asian Health Services Association for Senior Day Health Avenidas Senior Center Auxiliary Ballet Guild Bay Area Community Resources Bay Area Sports Organizing Committee Belmont-Redwood Shores School Foundation Boy Scouts of America Boys & Girls Clubs Bring Me A Book Foundation Businesses United in Investing Lending and Development Cabrillo Music Festival California Congress of Parents and Teachers, Inc. California Independent Film Festival Association California Reinvestment Committee, Inc. California Symphony Orchestra California Youth Symphony Canopy Trees for Palo Alto Castilleja School Foundation Center for Independence of the Disabled, Inc. Center for Volunteer and Non-Profit Leadership of Marin Child Care Coordinating Council Children's Council of San Francisco Children's Health Council Children's Musical Theater Children's Pre-School Center, Inc. Coalition for Excellence in Science Education Community Association for Rehabilitation, Inc. Community Foundation of Silicon Valley Computer History Museum Conflict Resolution Center of Santa Cruz County CORO Northern California Court Appointed Special Advocates Crowden School Cultural Council of Santa Cruz County Cupertino Community Services Cupertino Educational Endowment Foundation Cystic Fibrosis Research, Inc. Day School Foundation Diabetic Youth Foundation East Bay Community Foundation

Family & Children Services Family Connections Family Service Agencies Food Bank of Contra Costa & Solano Foothill-DeAnza College Foundation Foundation for San Francisco's Architectural Heritage Free at Last Fremont Union High School Foundation Gateway School George A. Spiliotopoulos Memorial Scholarship Fund, Inc. Girls' Club of the Mid-Peninsula Girlsource, Inc. Green Foothills Foundation Habitat for Humanity Harbor Point Charitable Foundation Homeless Community Resources Center Hospice Caring Project of Santa Cruz County Housing Industry Foundation Housing Leadership Council of San Mateo County Housing Trust of Santa Clara County Human Investment Project of the Peninsula Humane Society of Silicon Valley Imagine Bus Project InnVision, The Way Home Institute for International Education Integrated Community Services International Institute of the East Bay Iris & B. Gerald Cantor Center for Visual Arts Jacob's Heart Children's Cancer Association Junior Achievement Juvenile Diabetes Research Foundation International Kainos Home & Training Center KARA, Inc. Lafayette Community Foundation Land Trust of Santa Cruz County Leadership California Legal Aid of Sonoma County Legal Aid Society of San Mateo County Lenders for Community Development Leukemia & Lymphoma Society, Inc. Life Lab Science Program Lowell Sports Foundation Lunar New Year Unity Parade Marin Agricultural Land Trust Marin Community Food Bank Millbrae Community Foundation Mission Hospice, Inc. Museum of Art and History National Coalition of 100 Black Women, Inc. National Conference for Community and Justice National Hispanic University NAWBO Inc. New Music Works New Vision Santa Rosa Foundation Next Door Solutions to Domestic Violence North Bay Childrens Center, Inc. Northern California Community Loan Fund Notre Dame de Namur University

East Bay Leadership Foundation Oaklar East Palo Alto Community Alliance & Neighborhood Ombu

East Palo Alto Micro-Business Initiative Eastfield Ming Quong, Inc. Eastside College Preparatory School Ecumenical Hunger Project Eden Housing, Inc. El Camino Hospital Foundation El Pajaro Community Development Corp. Elios Foundation Elizabeth F. Gamble Garden Center

We believe in giving back.

Oakland Small Business Growth Center, Inc. Ombudsman-Advocate, Inc. O'Neill Sea Odyssey Ophelia Project Opportunities Industrialization Center West Pacific Autism Center for Education Palo Alto Community Child Care Palo Alto Community Fund Pancreatic Cancer Action Network, Inc. Pathways Hospice Foundation Peninsula Center for the Blind Peninsula Children's Center Charter Auxiliary Peninsula Community Foundation Peninsula Conflict Resolution Center Peninsula Open Space Trust Peninsula Stroke Association Peninsula Volunteers Petaluma Ecumenical Properties Petaluma Educational Foundation Petaluma People Services Center Philanthropic Ventures Foundation Public Counsel Law Center Rebuilding Together Petaluma, Inc. Redwood City Police Activities League Redwood City Rotary Charitable Foundation Redwood City Sequoia Awards, Inc. Redwood Empire Food Bank **Richmond Ermet Foundation** RotaCare International Inc **Rotary Foundation** Ruby Hill Giving Thanks Charity Sacred Heart Community Service San Francisco 49ers Academy San Francisco AIDS Foundation San Francisco Bowl Game Association San Francisco Food Bank San Francisco General Hospital Foundation San Francisco Maritime National Park Association San Francisco School Volunteers San Francisco Symphony San Francisco Zoological Society San Jose Children's Discovery Museum San Jose Grail Development Corporation San Jose Repertory Theatre San Jose State University Foundation San Leandro Scholarship Foundation San Mateo County Community College Foundation San Mateo Police Activities League Santa Clara University Santa Cruz Cancer Benefit Group, Inc. Santa Rosa Symphony Association Second Harvest Food Banks Sequoia Hospital Foundation Shelter Network of San Mateo County Sisters of Mercy of The Americas Sonoma State University Academic Foundation Soroptimist International South of Market Foundation SRM Alliance Hospital Services Stanford University Surtec Adopt-A-Family, Inc. Symphony Silicon Valley TMC Development Working Solutions Tony La Russa's Animal Rescue Foundation, Inc. United Way U.C. Santa Cruz Foundation Valle Monte League, Inc. Viet Heritage Society, Inc. Volunteer Center of Santa Cruz County

Washington Hospital Foundation Women's Initiative for Self Employment Woodside-Atherton Auxiliary World Affairs Council of Northern California YMCA Your Future is Our Business Youth & Family Enrichment Services Youth in Arts Zen Hospice Project

And many more.

In our business, we call this reinvesting. We understand the importance that people ascribe to the quality of life in the communities where they live and work. And the vibrancy of our communities is integral to our success as well. That is why it is our principle and our practice to give back—both personally and as a company—in terms of our time, our energies, and our philanthropy. In that same spirit, we are also proactive in seeking new and innovative ways to satisfy the broadest possible borrowing and investing needs that help to sustain the vitality of our communities—loans for affordable housing, investment in tax-exempt financings, and innovative lending to educational, social service, and other not-for-profit civic interests, just to name a few. We participate in a wide spectrum of community endeavors and encourage our employees to give generously of their time—which translated into literally thousands of hours of volunteer service during 2005 alone.

Yahoo![®] Inc. with ABD Insurance and Financial Services

"After 12 years, Yahoo!" has become a global phenomenon, highly competitive, constantly evolving. We need people who can meet challenges head-on. ABD gives us that and more. They actually act like they work here, and deliver on *all* their promises."

GIDEON YU SVP Finance and Treasurer, Yahoo! Inc. Sunnyvale, California





Yahoo!" Inc.

Client Since:

2003

Industry: Global Internet portal

Business Goal: Achieving complete connectivity of information, communication, and entertainment

Client:

Gideon Yu, SVP Finance and Treasurer

Insurance Relationship with: Brian Hetherington, ABD

Insurance Products and Services: Liability insurance Property insurance Workers' compensation

> Protecting global business. Gideon Yu has a lot to be happy about. He's SVP Finance and Treasurer at Yahoo!, a company that sprung from an idea hatched in a garage 12 years ago and is now the world's largest global online network of integrated services. Working at Yahoo!'s Sunnyvale, California headquarters, Gideon is experiencing firsthand the renewed economic buoyancy of Silicon Valley-once again a prosperous hub of energy, initiative, and creativity. Another thing that pleases Gideon is his ongoing relationship with ABD Insurance and Financial Services. "When ABD pitched Yahoo! in 2003, they had a huge, uphill battle against insurance giants," says Gideon. "But ABD's team was aggressive, professional, and possessed the client-focused philosophy of service we were seeking. They won a big chunk of our business, from property and casualty insurance to workers' compensation." The result? "We hoped to get half of what they promised, but Brian Hetherington and his entire ABD team delivered on *all* of it." With offices around the globe, Yahoo! relies on ABD to handle an effective international risk management



and insurance program everywhere the company does business. "ABD and its Worldwide Broker Network (WBN) partners know how to work with unconventional, fast-moving companies like Yahoo!. Their focus, knowledge, availability, and fresh thinking are the best. They're always willing to help, with small stuff as well as large; whether administering claims or handling random inquiries—essentially, they help with everything." Whatever the future holds over the next 12 years, Yahoo! seems destined for a starring role, as the company broadens and deepens its array of products and services that enable users to connect, communicate, create, access, and share information online. Likewise, Brian believes that ABD's relationship with Yahoo! will continue to grow and flourish. "They trust us to provide the expertise, advocacy, and answers they need, and our Technology Services Group goes the extra mile to gain their respect, confidence, and long-term loyalty. It's just the way we do business."

When it comes to implementing and managing an effective international risk management and insurance program, the bottom line is that ABD provides integrated global services that let us stay focused on the bigger challenges. -Gideon Yu

Calix Networks, Inc. with Greater Bay Venture Banking and Bank of Petaluma

"We have a very supportive, collaborative relationship with Greater Bay Venture Banking and Bank of Petaluma. Working smoothly together, they provide us with all the expertise and resources we need, from arranging business financing to handling our business banking."

CARL RUSSO President and CEO, Calix Networks, Inc. Petaluma, California



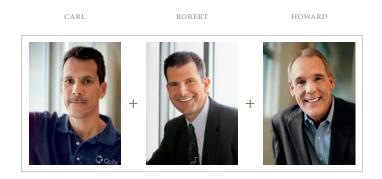


Calix Networks, Inc.

Client Since: 2003 Industry: Telecommunications Network equipment suppliers Business Goal: Expanding access through innovation Client: Carl Russo, President and CEO Banking Relationships with: Robert Roland, Greater Bay Venture Banking Howard Daulton, Bank of Petaluma Bank Products and Services: **Business** accounts

Business financing Cash management International banking Online banking Trust services

> Nurturing innovative companies. In today's fiercely competitive business environment, an emerging company needs more than a visionary idea or an ingenious product. To grow into a market leader, it needs ready access to well-structured financing and skillful professional bankers. That's what prompted president and CEO Carl Russo of Calix Networks, a supplier of telecommunications equipment, to become a client of Greater Bay Venture Banking and Bank of Petaluma. Calix is led by an exceptional executive management team, comprised of respected industry leaders with proven track records in building and operating leading-edge technology companies. The company has grown steadily, helping its clients to transform legacy copper and fiber optic networks into next-generation Internet protocol-based-networks that enable the delivery of next-generation information, communication, and entertainment services. "We are privileged to have established a mutually beneficial working relationship with Calix, and to have been part of its outstanding growth," says Robert Roland of Greater Bay Venture Banking. "Calix seems certain to thrive. It has a singular ability



to listen and to understand its customers' unique business needs and objectives. Using that understanding to develop product and service solutions. Calix enables its customers to be successful in the marketplace." Over the past few years, the banking relationship Calix has with Howard Daulton, president and CEO of Bank of Petaluma, and his team, has broadened to include a host of complementary banking services. As Calix's business has grown, so has its need for more comprehensive solutions, such as cash management services, online banking and lockbox services, business accounts, international banking, and trust services. "A broad-based coordinated effort best serves our clients," Robert says. "Howard and his team shine in that regard. Together, we can provide Calix with genuine value." Howard is equally satisfied, believing that his collaboration with Rob is proof of Greater Bay's "best-of-both-worlds" advantage. "When Calix is looking to resolve concerns or meet opportunities head-on, we can count on Greater Bay Venture Banking and Bank of Petaluma for their resourcefulness and ongoing support," Carl concludes.

To outpace our competition demands a clear focus. With Greater Bay Venture Banking and Bank of Petaluma on our team, we've already got a head start to achieving our goals. —Carl Russo

To Our Shareholders:



BYRON A. SCORDELIS

To Our Shareholders:

We are pleased to report that your company delivered another solid year of progress in our operating performance, which generated earnings of \$97.2 million or \$1.64 per diluted share for the year ended December 31, 2005 an increase of \$4.3 million (\$0.14 per diluted share) or 9.3% in earnings per share growth.

These results were achieved without compromise to our abiding belief in the virtue of our relationship-based banking model. It remains our conviction that your interests are best served by an operating culture in which local people working in local markets are empowered to make local decisions based upon local knowledge. In that spirit, we further shaped and refined your company during the past year, and believe that our performance and our competitive position are a testament to the strategic power of that core operating philosophy.

While accelerated growth in our regional banking environment remained a challenge, our unwavering adherence to our belief in the long-term superiority of both our market and our business model enabled us to achieve exceptional progress in several key areas:

First, the quality of our credit portfolio at year-end was enviable by virtually any standard—a reflection of our disciplined administrative practices and our policydriven imperative to originate sound loans for constructive purposes. Net loan losses represented only 0.24% of total loans—an 80% decline in this loss rate over the past three years. Many of our credit metrics now rival those of "best of breed" peers on a national scale—an accomplishment of particular note in light of the difficulties posed by our regional economy during the past five years. With a current financial services industry landscape characterized by an abundance of liquidity and a softness of loan demand, our emphasis on the application of basic credit principles takes on a redoubled level of importance. We firmly believe that a quality-focused credit culture leading to a strong and resilient credit portfolio defines the very essence of value in a financial institution, and it is our view that the value of our banking franchise has been meaningfully enhanced by the results achieved in this key area during 2005.

Second, and as a corollary, we undertook the challenge to accelerate growth in the commercial and construction lending aspects of our business during the past year—to best leverage our capabilities and to recognize shifting opportunities for profitable growth in our core banking business. We are pleased to report that relative portfolio growth was indeed achieved in both of those areas. Of particular note, the size of our construction portfolio has increased by 55% in just the past 18 months, with growth concentrated in the housing and multi-family areas-consistent with the areas of greatest sustained need and opportunity presented by the Bay Area economy.

Third, we completed the operational and financial consolidation of our banking charters during the third quarter of 2005 on time, within budget, and with virtual seamlessness to our clients—a massive undertaking that was executed with unqualified success. This effort involved hundreds of Greater Bay team members who worked for literally thousands of hours over the past two years to make this happen. The result is a more simplified, streamlined, and efficient overall operation that greatly enhances our potential for growth and success in the future. This operational consolidation of our charters also provided the platform that has enabled us to complete an extensive and highly complex effort to standardize and simplify our deposit product offerings translating into greater efficiency, pricing consistency, flexibility, and responsiveness in meeting the needs of our clients.

And fourth, we initiated a refinement of our business model by establishing and beginning to staff a team of experienced bankers with proven expertise in the area of business development. Once fully operational, we will look to this team to materially augment the inflow of quality-characterized new business relationships to our respective regional community banking franchises accelerating their growth while also assuring a greater ability to leverage the specialized skills of our people.

These accomplishments focused on and fortified the strategic foundation of our regional community banking business. However, we have also tangibly sustained our belief in the enduring value of diversification—both in terms of geography and with respect to our sources of operating revenue. In that regard, we are pleased with the continued progress and performance of our specialty finance and our commercial insurance brokerage businesses—both of which achieved record levels of performance in 2005.

Our commercial insurance brokerage business, ABD, continued its strategic quest to build upon its position of pre-eminence and strength on the entire West Coast. During the year, ABD completed the successful acquisition of Lucini-Parish, one of the largest and most-respected brokerage firms in the state of Nevada—a complement to its existing leadership in the vibrant California and Washington markets. And it defied the industry-wide decline in insurance premiums by posting significant organic growth in its own right.

In the specialty finance area, our Matsco unit built upon its well-deserved reputation as the nation's leader in providing financial services to dentists, veterinarians, and other health care professionals—posting another year of double-digit asset growth while maintaining a portfolio of exceptional credit quality. Our small-ticket leasing operation, Greater Bay Capital, surpassed a milestone of \$200 million in outstandings in just three years since its founding—again while sustaining enviable asset quality in the process.

All of this was achieved while maintaining a watchful eye on the important areas of interest rate risk, capital, and liquidity management. Prudent administration and control of these risk-related areas are essential to the well being of any sustainably superior financial institution. We believe that the relative stability of our net interest margin during the past year is worthy of particular note as it was achieved in a period characterized by a significant reshaping of the market interest rate environment. As stewards of your interests, we would also note our continued compliance with the spirit and letter of the Sarbanes-Oxley Act during 2005—a benchmark defining the effectiveness of our internal and financial controls.

As always, these accomplishments must be measured against the larger health and vitality of the communities that we serve. We are proud to report that our Foundation once again awarded grants totaling slightly over \$1 million to more than 260 deserving



DUNCAN L. MATTESON

non-profit recipients located throughout the greater Bay Area. In addition, we tangibly reaffirmed our commitment to local enterprise by funding more than \$70 million in new Small Business Administration loans—which resulted in our being ranked among the largest originators in the Bay Area by the SBA in its most recent report—a significant achievement given the much larger size of many other institutions in this assessment.

For the first time, however, we also were compelled to view our sense of community in a larger context as we sought to respond to the devastation of the South Asian tsunami and of Hurricane Katrina in the southeastern part of our own country. With a sense of both pride and humility, we report to you that the employees and directors of your company responded to those disasters by contributing more than \$115,000 to dedicated relief organizations, and that our Foundation both matched and added a combined amount of \$100,000 to that total. The personal tragedy experienced by one of our Matsco clients and our efforts to respond to his loss are detailed in this year's report, and serves as a vivid reminder that our strength ultimately emanates from the well-being of those who we seek to serve.

In closing, we would like to acknowledge the retirement of two founding members of our Board whose leadership and contributions literally provided the cornerstone for all that your company has become our former President and Chief Executive Officer David Kalkbrenner, and our Audit Committee Chairman Donald Seiler. The legacy of their vision and efforts will continue to inspire our future. We are deeply appreciative of their invaluable service, and have sought to tangibly convey that gratitude by naming each of them as Director Emeritus of the Board.

We are encouraged by the continued resilience of our regional economy and by our success in continuing to attract and retain the talented people who are integral to our future success. We approach our future with optimism and with a steadfast dedication to the principles of service to our clients and our communities that have been the hallmark of our business philosophy. We welcome your suggestions as to how we might better serve your needs, and we thank you for your continued support.

Cordially,

Byron A. Scordelis President and Chief Executive Officer

Duren L. Matteron

Duncan L. Matteson Chairman of the Board



The community banking landscape

has seen the recent entrance of many

Bay, however, community banking is

not just fashionable-it is in our DNA.

experienced community bankers who

of doing business. This meant a com-

mitment to handcrafted, individually

tailored solutions where the "product"

same. It meant unrivalled responsive-

ness and the benefit of being served

by true banking professionals who

know both their communities and

their business at a level that others

cannot match. At its core, the unique

strategy that continues to drive our

success is simple yet compelling-

serving the vast "sweet spot" that

exists between the impersonal "one-

size-fits-all" approach of mega-banks

and the limited product and resource

capacity of small localized competi-

community-focused personality and

dedication, every banking franchise in

the Greater Bay family is able to offer

the sophisticated and comprehensive

solutions our clients require to keep

From cash management to interna-

tional banking, trust and investment services, to venture banking, and

management solutions provided by

ABD-solutions delivered by a com-

pany with the capital resources to

serve the sizeable borrowing needs

of many of the rapidly growing and

largest enterprises in our lucrative

compelling strategy it is the quality

of our execution that defines success.

We believe that we have distinguished

ourselves in this regard, and remain

dedicated to these very same strategic

principles today, with the belief that

value to our shareholders tomorrow.

they will be delivering growth and

Community Banking Group

President

regional markets. Even with this

pace with fast-moving markets.

innovative commercial and risk

tors. Without compromise to our

and the "solution" are one and the

were committed to their clients and

their communities as their way

converts and imitators. At Greater

We were founded as a company by



Specialty Financ

With a mix of commercial financing businesses, our overriding strategy in the specialty finance arena focuses on originating assets in well-established areas of opportunity where execution, efficiency, standardization, productivity, and industry expertise translate into unparalleled client service that optimizes profitability. We pride ourselves on our discipline, and target the higher end of the credit quality spectrum-believing that this approach will lead to superior longterm returns. With that said, we are universally regarded for the personal attention we provide to our clients and for our unmatched efforts to remain better informed than our competitors about industry trends and needs. That knowledge is then translated into practical benefits and value for those we serve. At nearly \$900 million in assets, Matsco is one of the largest providers of financing to dentists and veterinarians in the country-and is the only practice finance company endorsed by ADA Member AdvantageSM and recommended by the American Animal Hospital Association. By executing on those same fundamentals, our Greater Bay Capital business has rapidly grown to become a provider of choice to some of the world's largest manufacturers and distributors of small-ticket industrial equipment. As an asset-based lender, our Greater Bay Funding businesses are similarly regarded by business owners and venture-oriented investors whose firms are experiencing unique growth-related needs. And our SBA Lending business has leveraged its Small Business Administration designation as a national "preferred provider" to achieve accelerated levels of high-quality growth in support of the needs of entrepreneurs in our communities. We embrace our strategic focus in all of these businesses, and are proud to have delivered another year of solid growth and outstanding credit quality to our shareholders.

Keith Wilton President Specialty Finance Group



ABD Insurance

At ABD, our mission is to provide a broad spectrum of collaborative, insightful, and cost-effective commercial insurance and risk management solutions to our clients. Our stated strategy is to build our business through a thoughtful blend of organic and aggregated growth—an approach that we have successfully executed since joining Greater Bay in 2002. We have accomplished this while maintaining a desirably diversified mix of business spanning both the property-casualty and employee benefits areas. Our geographic focus is concentrated in the western United States, and we have delivered on that intent by adding the most respected commercial insurance brokerage firms in the states of Washington and Nevada to the ABD family in just the past three years. While targeting the lucrative middle market, we possess and regularly demonstrate our capability to serve the most sophisticated global insurance needs of companies residing in the Fortune 500 as well. Overlaving these product-, geographic-, and segmentrelated areas of focus, we are also proud of our practice-oriented expertise that has enabled us to build formidable industry-specific share positions in technology, biotechnology, construction, agribusiness, wine production, and other key segments that are consistent with the strengths of our West Coast markets. With revenues in 2005 of \$154 million, and with our 13 office locations plus our leading-edge interactive Cybersure® website, we are proud to have grown to become the largest commercial insurance brokerage firm headquartered on the West Coast-and the fourth largest bank-owned brokerage firm in the nation. With our proven strategy in place and our partnerships with Greater Bay fully engaged, we believe that the best is still to come.

President and CEO ABD Insurance and Financial Services

We are three dynamic enterprises.

Yet, while quite different, the essence of each of these businesses is singularly defined by a common element: relationshipswith our clients, with our employees, and with our communities. We are privileged to have earned them, strive every day to merit them, and are passionate about building them. For, without these relationships, we are unable to realize and achieve our very reason for being.

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Selected Financial Highlights

Net Income (in millions)

2005	\$ 97.2	2
2004	\$ 92.9)
2003	\$ 92.0)
2002	\$ 124.3	5
2001	\$ 79.8	6

Regulatory Capital Total Capital to Risk Weighted Assets

2005	13.26%
2004	14.27%
2003	14.13%
2002	12.97%
2001	12.79%

Assets (in billions)

2005	\$ 7.12
2004	\$ 6.95
2003	\$ 7.62
2002	\$ 8.13
2001	\$ 7.91

Net Income per Diluted Share

2005	\$ 1.64
2004	\$ 1.50
2003	\$ 1.62
2002	\$ 2.30
2001	\$ 1.57

Allowance for Loan and Lease Losses (in millions)

		 (
2005	5		
_			

2004	\$ 107.5
2003	\$ 124.5
	\$ 128.0
2001	\$ 122.5

\$ 82.2

Loans, net (in billions)

2005	\$ 4.65
2004	\$ 4.38
2003	\$ 4.43
2002	\$ 4.71
2001	\$ 4.40

Return on Average Assets

2005	1.37%
2004	1.25%
2003	1,16%
2002	1.49%
2001	1.18%

Allowance for Loan and Lease Losses to Total Loans

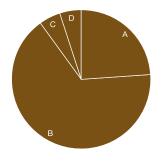
2005	1.73%
2004	2.39%
2003	2.72%
2002	2.63%
2001	2.70%

Core Deposits* (in billions)

2005	\$ 4.56
2004	\$ 4.81
2003	\$ 4.56
2002	\$ 4.43
2001	\$ 4.07

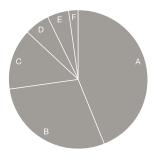
* Core deposits exclude brokered and other wholesale deposits.

Core Deposit Portfolio Composition* (in billions)



	Core Deposits	\$ 4.56	100%
D	Other time certificates	0.22	5%
С	Time certificates, \$100,000 and over	0.25	5%
В	MMDA, NOW, and savings	3.00	66%
А	Demand, non-interest-bearing	\$ 1.09	24%

Loan Portfolio Composition (in billions)



А	Commercial	\$ 2.07	44%
В	Term real estate—commercial	1.39	29%
С	Real estate construction and land	0.64	14%
D	Residential mortgage	0.27	6%
Е	Real estate other	0.26	5%
F	Consumer and other	0.11	2%
	Loans, Gross	\$ 4.74	100%

 * Core deposits exclude brokered and other wholes ale deposits.

Selected Financial Highlights

As of and for the five years ended December 31, 2005 (dollars in thousands, except share and per share amounts)

		2005		2004		2003		2002 ¹		2001
Condensed Consolidated Statements of Operations and Comprehensive	Incom	e								
Interest income	\$	390,783	\$	376,499	\$	407,719	\$	505,412	\$	507,241
Interest expense		123,573		90,876		109,838		160,555		199,793
Net interest income	_	267,210		285,623		297,881		344,857		307,448
Provision for / (recovery of) credit losses		(13,269)		5,521		28,195		59,776		54,727
Net interest income after provision for / (recovery of) credit losses		280,479		280,102		269,686		285,081		252,721
Non-interest income		211,932		186,585		171,542		156,122		44,842
Operating expenses		336,061		314,315		292,208		244,876		191,279
Income before income tax expense		156,350		152,372		149,020		196,327		106,284
Income tax expense		59,123		59,453		57,017		72,053		26,468
Net income		97,227		92,919		92,003		124,274		79,816
Other comprehensive income / (loss)		(9,209)		(18,683)		(18,415)		14,657		10,002
Comprehensive income	\$	88,018	\$	74,236	\$	73,588	\$	138,931	\$	89,818
Share Data										
Earnings per common share:										
Basic	\$	1.77	\$	1.68	\$	1.65	\$	2.35	\$	1.61
Diluted ²	\$	1.64	\$	1.50	\$	1.62	\$	2.30	\$	1.57
Cash dividends per common share	\$	0.60	\$	0.57	\$	0.54	\$	0.49	\$	0.43
Book value per common share	\$	13.48	\$	12.88	\$	12.54	\$	11.64	\$	9.31
Common shares outstanding at year end	4	19,906,058	1	51,179,450	5	52,529,850		51,577,795	4	9,831,682
Average common shares outstanding	5	0,730,000		51,468,000	5	52,040,000		51,056,000	4	9,498,000
Average common and potential common shares outstanding ²	5	55,058,000	57,881,000		53,008,000		54,146,000		50,940,000	
Performance Ratios										
Return on average assets		1.37%		1.25%		1.16%		1.49%		1.18%
Return on average common shareholders' equity		14.54%		14.21%		14.52%		22.43%		17.83%
Return on average total equity		12.59%		12.45%		12.88%		20.29%		17.83%
Net interest margin		4.35%		4.35%		4.19%		4.50%		4.63%
Common dividend payout ratio		33.86%		33.93%		32.73%		20.85%		26.71%
Average equity to average assets ratio		10.90%		10.98%		8.98%		7.35%		6.60%
Balance Sheet Data—At Period End										
Assets	\$	7,120,969	\$	6,951,171	\$	7,621,056	\$	8,132,000	\$	7,911,611
Loans, net	\$	4,645,810	\$	4,380,717	\$	4,434,412	\$	4,714,649	\$	4,398,759
Securities	\$	1,493,584	\$	1,602,268	\$	2,221,304	\$	2,558,390	\$	2,966,643
Deposits	\$	5,058,539	\$	5,102,839	\$	5,312,667	\$	5,272,273	\$	4,990,071
Borrowings	\$	1,008,113	\$	788,975	\$	1,282,191	\$	1,947,554	\$	2,320,671
Minority interest: preferred stock of real estate investment trust	\$	12,699	\$	12,621	\$	12,162	\$	12,510	\$	15,000
Convertible preferred stock	\$	103,387	\$	103,816	\$	91,752	\$	80,900	\$	-
Common shareholders' equity	\$	672,624	\$	659,250	\$	658,765	\$	600,159	\$	463,684
Asset Quality Ratios										
Nonperforming loans ³ to total loans		1.50%		0.97%		1.35%		0.78%		0.68%
Nonperforming assets ³ to total assets		1.01%		0.64%		0.82%		0.48%		0.39%
Allowance for loan and lease losses to total loans		1.73%		2.39%		2.72%		2.63%		2.70%
Allowance for loan and lease losses to nonperforming loans ³		115.56%		245.97%		201.76%		339.00%		395.70%
Net charge-offs to average loans		0.24%		0.39%		0.67%		1.18%		0.58%
Regulatory Capital Ratios										
Tier I leverage ratio		10.41%		10.67%		9.98%		8.61%		8.01%
Tier I leverage ratio Tier I risk-based capital ratio		10.41% 12.01%		10.67% 13.01%		9.98% 12.87%		8.61% 11.71%		8.01% 10.49%

¹ In March 2002, we acquired ABD and began to earn insurance brokerage commissions, which are included in non-interest income.

² The years ended December 31, 2003, 2002, and 2001 have been restated to reflect the December 31, 2004 adoption of Emerging Issues Task Force Issue No. 04-8, "The Effect of Contingently Convertible Debt on Diluted Earnings per Share."

³ Nonperforming loans exclude accruing loans past due 90 days or more and restructured loans. Nonperforming loans at December 31, 2005 include a single client relationship totaling \$36.8 million that was placed on nonaccrual status during the second quarter of 2005 and was paid off during the first quarter of 2006. This payoff is described further in Note 26— Subsequent Events of the Notes To Consolidated Financial Statements in our Annual Report on Form 10-K.

Condensed Consolidated Financial Statements

Condensed Consolidated Balance Sheets	As of December					
(dollars in thousands)	2005	2004				
Assets						
Cash and cash equivalents	\$ 152,153	\$ 171,657				
Securities	1,493,584	1,602,268				
Loans, net	4,645,810	4,380,717				
Other assets	829,422	796,529				
Total assets	\$ 7,120,969	\$ 6,951,171				
Liabilities and shareholders' equity						
Deposits	\$ 5,058,539	\$ 5,102,839				
Borrowings	1,008,113	788,975				
Other liabilities	265,607	283,670				
Preferred stock of real estate investment trust subsidiaries	12,699	12,621				
Shareholders' equity	776,011	763,066				
Total liabilities and shareholders' equity	\$ 7,120,969	\$ 6,951,171				

See notes to consolidated financial statements in our Annual Report on Form 10-K.

Condensed Consolidated Statements of Shareholders' Equity			Fo	For the years ended December 31,			
(dollars in thousands)		2005		2004		2003	
Beginning balance	\$	763,066	\$	750,517	\$	681,059	
Net income		97,227		92,919		92,003	
Other comprehensive loss, net of taxes		(9,209)		(18,683)		(18,415)	
7.25% convertible preferred stock issued in purchase accounting transaction		572		12,197		10,852	
Stock issued via employee benefit plans and Dividend Reinvestment Plan		22,840		20,658		19,129	
Stock repurchased		(60,778)		(59,212)		-	
Cash dividends declared		(37,707)		(35,330)		(34,111)	
Ending balance	\$	776,011	\$	763,066	\$	750,517	

See notes to consolidated financial statements in our Annual Report on Form 10-K.

Condensed Consolidated Financial Statements

Condensed Consolidated Statements of Cash Flows

(dollars in thousands)	2005	2004	2003
Cash flows—operating activities			
Net income	\$ 97,227	\$ 92,919	\$ 92,003
Other, net	32,651	(928)	72,046
Operating cash flows, net	129,878	91,991	164,049
Cash flows—investing activities			
Securities, net	91,840	599,171	294,695
Loans, net	(248,630)	6,443	163,965
Other, net	(67,034)	(23,871)	(17,957)
Investing cash flows, net	(223,824)	581,743	440,703
Cash flows—financing activities			
Net change in deposits	(44,300)	(209,828)	40,394
Net change in borrowings	203,646	(493,410)	(667,012)
Cash dividends	(39,299)	(35,334)	(34,111)
Other, net	(45,605)	(39,396)	17,354
Financing cash flows, net	74,442	(777,968)	(643,375)
Net change in cash and cash equivalents	(19,504)	(104,234)	(38,623)
Cash and cash equivalents at beginning of period	171,657	275,891	314,514
Cash and cash equivalents at end of period	\$ 152,153	\$ 171,657	\$ 275,891

For the years ended December 31,

See notes to consolidated financial statements in our Annual Report on Form 10-K.

Greater Bay Bancorp

Board of Directors



Duncan L. Matteson Chairman Greater Bay Bancorp Chairman The Matteson Companies



Byron A. Scordelis President and Chief Executive Officer Greater Bay Bancorp



Frederick J. de Grosz Co-Chairman ABD Insurance and Financial Services



John M. Gatto Vice Chairman Greater Bay Bancorp Architect Maria Enterprises



Robert B. Kaplan Senior Executive and Management Consultant Kaplan & Company



Daniel G. Libarle President and Owner Lace House Linen



Arthur K. Lund Attorney at Law Hoge Fenton Jones & Appel, Inc.



George M. Marcus Chairman The Marcus & Millichap Company



Glen McLaughlin Retired President and Chief Executive Officer Venture Leasing Associates



Linda R. Meier Community Volunteer



Thomas E. Randlett Director LECG, LLC Certified Public Accountant



Donald H. Seiler Founder Seiler and Company Certified Public Accountants



James C. Thompson Partner Comstock, Thompson, Kontz & Brenner Attorneys at Law

Greater Bay Bancorp

ABD Insurance and Financial Services

Executive Officers

Byron A. Scordelis President and Chief Executive Officer

Colleen M. Anderson Executive Vice President Community Banking

Peggy Hiraoka Executive Vice President Human Resources

Kamran F. Husain Senior Vice President, Controller, and Chief Accounting Officer

Linda M. Iannone Senior Vice President, General Counsel, and Corporate Secretary

Kenneth A. Shannon Executive Vice President and Chief Risk Officer

James S. Westfall Executive Vice President and Chief Financial Officer

Board of Directors

Bruce M. Basso Co-Chairman ABD Insurance and Financial Services

Frederick J. de Grosz Co-Chairman ABD Insurance and Financial Services

Daniel R. Francis President and Chief Executive Officer ABD Insurance and Financial Services

James Czesak Executive Vice President ABD Insurance and Financial Services

James H. Hall President Employee Benefit Services ABD Insurance and Financial Services

Duncan L. Matteson Chairman Greater Bay Bancorp Chairman The Matteson Companies

Byron A. Scordelis President and Chief Executive Officer Greater Bay Bancorp

Community Banking Strategic Development Boards

Bank of Petaluma

Howard B. Daulton II President and Chief Executive Officer Bank of Petaluma

Walter E. Bragdon Retired President and Chief Executive Officer Bank of Petaluma

John H. Dado Retired CPA

Robert W. Giacomini President Robert Giacomini Dairy, Inc.

Henry C. Hansel President Hansel Auto Group

Max K. Herzog President and Owner Sleepy Hollow Dairy and Sleepy Hollow Vineyards

John J. King, Jr. Of Counsel Anderson, Zeigler, Disharoon, Gallagher & Gray

Daniel G. Libarle President and Owner Lace House Linen, Inc.

James E. McCaffrey Sole Proprietor McCaffrey Offices

William H. McDevitt President McDevitt & McDevitt Construction Corp.

William J. McDowell Owner McDowell Dairy

Bank of Santa Clara

Teresa C. Lachenbruch President and Chief Executive Officer Bank of Santa Clara

Louis F. Boitano Senior Partner Boitano, Sargent & Lilly, LLP

A. Stanley Chinchen Private Investor

Gerald R. Graham Chairman Reed & Graham, Inc.

Louis J. Mariani Owner Mariani's Restaurant and Inn

Donald R. Von Raesfeld Retired City Manager City of Santa Clara

T. John Whalen Professor of Economics Santa Clara University

Bay Area Bank

Frank M. Bartaldo, Jr. President and Chief Executive Officer Bay Area Bank

Robert R. Haight Private Investor

David J. Macdonald Real Estate Broker David J. Macdonald Real Estate

Dennis W. Royer Real Estate Broker

Coast Commercial Bank

Sandi K. Eason President and Chief Executive Officer Coast Commercial Bank

William Brooks Owner Brooks Properties

Gilbert W. "Bud" Cummings Retired

Frank Minuti, Jr. Certified Public Accountant & President Berger-Lewis Accountancy

Robert Murphy Branch President, Central Coast Division ABD Insurance & Financial Services

Harvey J. Nickelson Retired President and Chief Executive Officer Coast Commercial Bank

Gus J. Norton Retired

James C. Thompson Attorney at Law & Partner Comstock, Thompson, Kontz & Brenner

Cupertino National Bank

Teresa C. Lachenbruch President and Chief Executive Officer Cupertino National Bank

C. Donald Allen Financial Consultant

Stephen C. Andrews Retired President McWhorters Stationers **Carl E. Cookson** Owner Business Connections

Janet M. De Carli Broker Coldwell Banker Real Estate

John M. Gatto Vice Chairman Greater Bay Bancorp Architect Maria Enterprises

James E. Jackson Attorney at Law James E. Jackson, A Professional Corp.

Cynthia Kenyon-Lazares President CBIZ—Mayer Hoffman McCann

Rex D. Lindsay Private Investor

Richard W. Lowenthal Council Member City of Cupertino

Glen McLaughlin Retired President and Chief Executive Officer Venture Leasing Associates

Steven C. Smith Financial Consultant

John M. Sobrato General Partner Sobrato Development Companies

Devendra Verma Private Investor and Partner Edgewood Ventures Partners

Dennis S. Whittaker President Whittaker Insurance Agency, Inc.

Community Banking Strategic Development Boards

(Continued)

Golden Gate Bank

James P. Williams President and Chief Operating Officer Golden Gate Bank

Mara Brazer Principal, Public Relations and Marketing Consultant Brazer Communications

George H. Clyde, Jr. Attorney at Law Rules Advisor The 2007 America's Cup

Kay Dryden Attorney at Law

Mary C. Falvey Management Consultant Falvey Associates

Arthur K. Lund Attorney at Law Hoge, Fenton, Jones & Appel, Inc.

Robert A. Luster Chief Executive Officer Luster National, Inc.

Mid-Peninsula Bank

Stephen G. Heitel President and Chief Executive Officer Mid-Peninsula Bank

David L. Kalkbrenner Retired President and Chief Executive Officer Greater Bay Bancorp

Lawrence A. Aufmuth Principal Aufmuth Law Corporation

Allan F. Brown Chairman Vance Brown, Inc.

James G. B. DeMartini, III Managing Partner Seiler & Company, LLP

Murray B. Dey Executive Vice President Greater Bay Bank

Leonard W. Ely Retired President Ely Motor Company

Timothy Howard General Partner CHP Capital

R. Hewlett Lee, MD Retired Surgeon and Former Executive Director Palo Alto Medical Clinic

Helen C. Leong Managing Partner Leong Ventures

Dennis A. LeVett President Strutz-LeVett Company

Warren R. Thoits Attorney at Law Thoits, Love, Hershberger & McLean

Donald A. Way Chairman and Chief Executive Officer Thoits Insurance Service, Inc.

Mt. Diablo National Bank

J. Craig Van Selow President and Chief Executive Officer Mt. Diablo National Bank

Robert Y. Anderson, CPA, CFP, CVA Partner Burr, Pilger & Mayer, LLP

Michael K. Brown Attorney at Law Morgan Miller Blair

Frank L. Capilla Chairman Can-Am Plumbing

John P. Ferreri President Ferreri Investment Corp.

Stephen D. Roath Retired Chief Executive Officer Longs Drug Stores Corp.

Mark O. Sweeney Principal CM Realty

James N. Vlamis Retired Director of Sales—Retail Dreyer's Grand Ice Cream

Peninsula Bank of Commerce

Mark F. Doiron President and Chief Executive Officer Peninsula Bank of Commerce

Francis G. Azzopardi Partner South City Lumber, Inc., and Pacific Manor Hardware, Inc. George R. Corey Senior Partner Corey, Luzaich, Pliska, De Ghetaldi & Nastari, LLP

Daniel J. Harrington CPA and Partner Good & Fowler, LLP

Robert A. Marshall, Sr. Principal Marshall Realty

Joseph W. Welch President San Bruno Investment Co., Inc. Partner Welch Family Partnership

San Jose National Bank

Teresa C. Lachenbruch President and Chief Executive Officer San Jose National Bank

Ray S. Akamine Chief Financial Officer Hill View Packing Co., Inc.

Rod Diridon, Sr. Executive Director Mineta Transportation Institute

Arthur K. Lund Attorney at Law Hoge, Fenton, Jones & Appel, Inc.

William Matusich President Ruzzo, School & Murphy Accountancy Corporation, Certified Public Accountants

Diane P. Rubino President Hill View Packing Co., Inc.

Corporate Directory

Community Banking

Bank of Petaluma 800 North McDowell Blvd. Petaluma, CA 94952 707-765-2222

Bank of Santa Clara 1995 El Camino Real Santa Clara, CA 95050 408-496-4800

Bay Area Bank 900 Veterans Blvd. Redwood City, CA 94063 650-367-1600

Bay Bank of Commerce 1495 East 14th Street San Leandro, CA 94577 510-357-2265

Coast Commercial Bank 75 River Street Santa Cruz, CA 95060 831-458-4500

Cupertino National Bank 20230 Stevens Creek Blvd. Cupertino, CA 95014 408-996-1144

Golden Gate Bank 225 Bush Street, #100 San Francisco, CA 94104 415-421-9000

Mid-Peninsula Bank 420 Cowper Street Palo Alto, CA 94301 650-614-5780

Mt. Diablo National Bank 1255 Treat Blvd., Suite 160 Walnut Creek, CA 94597 925-979-2616 Peninsula Bank of Commerce 1001 Broadway Millbrae, CA 94030 650-697-4333

San Jose National Bank One North Market Street San Jose, CA 95113 408-947-7562

Greater Bay Bank Mission between 5th & 6th Carmel-by-the-Sea, CA 93921 831-620-0140

Greater Bay Bank 39470 Paseo Padre Pkwy. Fremont, CA 94538 510-818-2900

Greater Bay Bank 60 South Market Street, #100 San Jose, CA 95113 408-286-1595

Greater Bay Bank 999 Fifth Avenue, #100 San Rafael, CA 94901 415-258-8595

Greater Bay Bank 1255 Treat Blvd., #100 Walnut Creek, CA 94597 925-979-7200

Greater Bay Private Capital Banking 400 Emerson Street Palo Alto, CA 94301 650-614-5700

Greater Bay Venture Banking

Three Palo Alto Square, #150 Palo Alto, CA 94306 650-813-3800

Specialized Financial Businesses

Greater Bay Business Funding 3006 Northup Way, #103 Bellevue, WA 98004 800-958-2890

Greater Bay Capital 100 Tri-State International, #140 Lincolnshire, IL 60069 800-570-3607

Greater Bay International Banking 225 Bush Street, #100 San Francisco, CA 94104 800-891-1112

Greater Bay SBA Lending 60 South Market Street San Jose, CA 95113 800-722-4711

Greater Bay Trust Company 400 Emerson Street, 2nd Floor Palo Alto, CA 94301 650-614-5711

Matsco

2000 Powell Street, 4th Floor Emeryville, CA 94608 800-326-0376

Insurance Brokerage

ABD Insurance and Financial Services

305 Walnut Street Redwood City, CA 94063 650-839-6000

Foundation

Greater Bay Bancorp Foundation 1900 University Avenue, 6th Floor East Palo Alto, CA 94303 650-838-6142

Corporate and Investor Information

Administrative Office

Additional Financial Reports For information beyond that

shown in this report, shareholders

filed with the SEC, and is available online at www.gbbk.com or by

may receive, without charge, the

Company's Annual Report on Form 10-K for 2005, which was

Executive Vice President and

1900 University Avenue, 6th Floor East Palo Alto, CA 94303

Chief Financial Officer

Greater Bay Bancorp

writing to:

James S. Westfall

Greater Bay Bancorp 1900 University Avenue, 6th Floor East Palo Alto, CA 94303 650-813-8200 www.gbbk.com

Corporate Counsel

Manatt, Phelps & Phillips, LLP 11355 West Olympic Blvd. Los Angeles, CA 90064 310-312-4000

Registrar and Transfer Agent

Wells Fargo Shareowners Services 161 North Concord Exchange St. South St. Paul, MN 55975-1139 800-468-9716

Certified Public Accountants

PricewaterhouseCoopers, LLP

Three Embarcadero Center San Francisco, CA 94111 415-498-5000

Stock Information (per share)

Our common stock is traded on the Nasdaq under the symbol GBBK.

Quarter ended	High	Low	Common Cash Dividends Declared
2005			
December 31	\$ 27.25	\$ 22.73	\$ 0.1500
September 30	\$ 27.94	\$ 23.91	\$ 0.1500
June 30	\$ 26.35	\$ 22.55	\$ 0.1500
March 31	\$ 28.73	\$ 24.41	\$ 0.1500
2004			
December 31	\$ 31.82	\$ 27.88	\$ 0.1425
September 30	\$ 30.00	\$ 25.07	\$ 0.1425
June 30	\$ 30.01	\$ 27.02	\$ 0.1425
March 31	\$ 30.21	\$ 26.76	\$ 0.1425

We invite you to see for yourself.

Greater Bay Bancorp 1900 University Avenue, 6th Floor, East Palo Alto, California 94303 650-813-8200 www.gbbk.com