

TEPPCO Partners, L.P.

Analyst Meeting

March 25, 2008



Forward-looking Statements

The material and information furnished in this presentation includes “forward-looking statements.” All statements that express belief, expectation, estimates or intentions, as well as those that are not statements of historical facts are forward-looking statements. Without limiting this broader description of forward-looking statements, we specifically note that statements included herein that address activities, events or developments that we expect or anticipate will or may occur in the future, including such things as projections and estimates of transportation volumes, system expansion and capital expenditures, timing of project completions, business strategy and measures to implement strategy, competitive strengths, goals, expansion and growth of our business and operations, plans, references to future success, references to intentions as to future matters and other such matters are forward-looking statements.

While we believe our expectations reflected in these forward-looking statements are reasonable, whether actual results and developments will conform with our expectations and predictions is subject to a number of risks and uncertainties, including general economic, market or business conditions, the opportunities (or lack thereof) that may be presented to and pursued by us, competitive actions by other pipeline companies, changes in laws or regulations and other factors, many of which are beyond our control. For example, the following specific factors could cause actual results to differ materially from those in a forward-looking statement: the demand for refined products is dependent upon the price, prevailing economic conditions and demographic changes in the markets served, ...



Forward-looking Statements

...trucking and railroad freight, agricultural usage and military usage; the demand for propane is sensitive to the weather and prevailing economic conditions; the demand for petrochemicals is dependent upon prices for products produced from petrochemicals; the demand for crude oil and petroleum products is dependent upon the price of crude oil and the products produced from the refining of crude oil; and the demand for natural gas is dependent upon the price of natural gas and the locations in which natural gas is drilled. Further, the success of our new marine transportation business is dependent upon, among other things, our ability to effectively assimilate and provide for the operation of that business and maintain key personnel and customer relationships. We are also subject to regulatory factors such as the amounts we are allowed to charge our customers for the services we provide on our regulated pipeline systems and the cost and ability of complying with government regulations of the marine transportation industry; and our expansion projects may experience unanticipated or extended delays in generating operating cash flow. The foregoing discussion of important factors may not be all-inclusive and we provide additional cautionary discussion of risks and uncertainties under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in our recent filings with the U.S. Securities and Exchange Commission. All forward-looking statements attributable to TEPPCO Partners, L.P. or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements contained herein, in such filings and in our future periodic reports filed with the U.S. Securities and Exchange Commission.

The forward-looking statements contained herein speak only as of the date hereof. Except as required by the federal and state securities laws, we undertake no obligation to publicly update or revise any forward-looking statements.

This presentation also includes non-GAAP financial measures. Please refer to the reconciliations of these measures to their most directly comparable GAAP financial measures included at the back of this presentation.



Agenda and Introductions

- Business Overview and Strategy
Jerry Thompson - President, CEO and Director
- Marine Transportation Business
Jerry Thompson
- Downstream Business
Sam Brown - Vice President of Downstream
- Upstream Business
Mike Cockrell - Senior Vice President of Upstream
- Midstream Business
John Goodpasture - Vice President of Midstream and Corporate Development
- Financial Overview
Bill Manias - Vice President and CFO
- Summary and Closing Remarks
Jerry Thompson

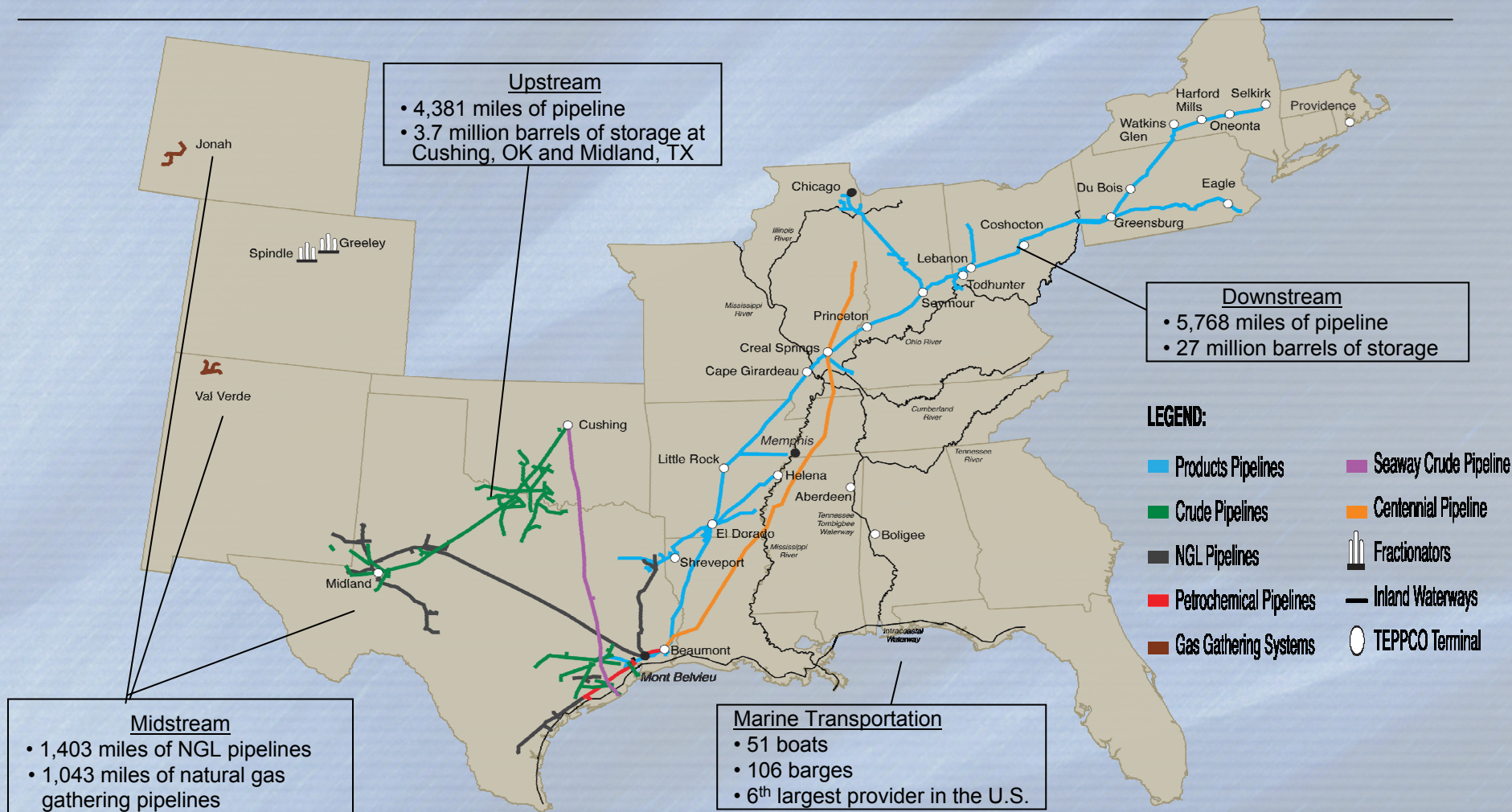


Partnership Overview

- One of the oldest publicly traded partnerships with an enterprise value of approximately \$5 billion
- Significant asset infrastructure providing vital gathering, storage and transportation services from key supply regions to market areas in the Gulf Coast, Midwest and Northeast United States
- Emphasis on stable, fee-based revenues with diversified asset base
 - Transportation, storage, terminaling and marketing of refined products and LPGs
 - Transportation, storage and marketing of crude oil
 - Transportation and gathering of natural gas and NGLs
 - Addition of marine transportation segment in February 2008 provides additional fee-based revenue stream
- General partner with long-term focus on managing midstream assets and priority on maintaining investment grade debt ratings



TEPPCO System Map



NOTE: Pipeline mileage also include joint venture ownership

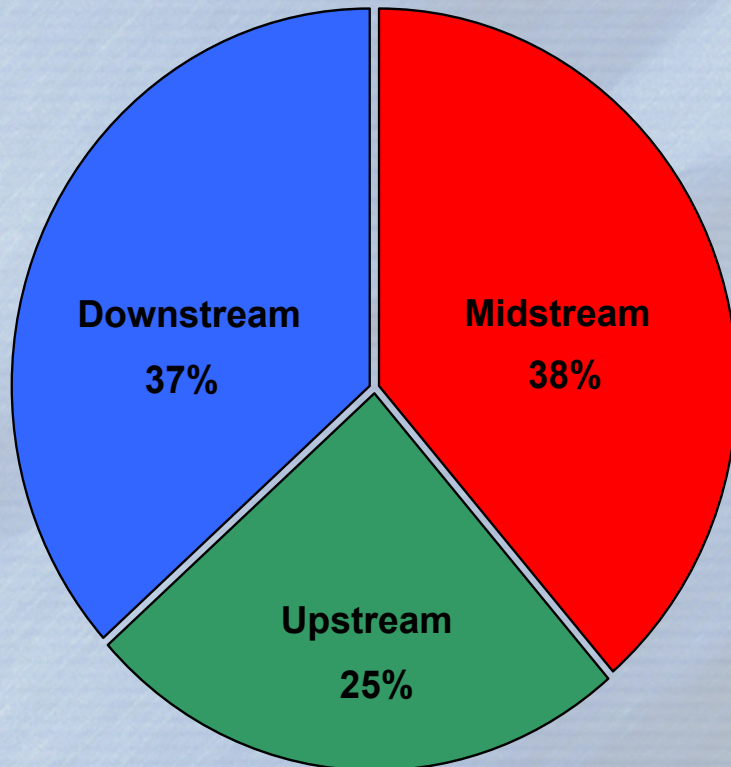


Key Investment Highlights

- Emphasis on fee-based businesses
- Diversified asset based → cash flow stability
- Diversified growth opportunities
- Financial strength to fund growth
- Capital structure with a lower cost of equity capital
- General partner with strong track record and alignment with LPs
- Execution of strategic plan

Diversified Asset Base

2007 EBITDA ⁽¹⁾



(1) Excluding gains on asset sales and ownership interests

2007 EBITDA Drivers

Downstream: +19.2% over 2006

- Increased refined products volumes due to Midwest refinery downtime
- Increased refined products tariff rates
- Increased Centennial volumes
- Increased long-haul propane volumes

Upstream: +9.7% over 2006

- Impact from completed pipeline and storage projects
- Favorable crude price differentials

Midstream: +10.7% over 2006

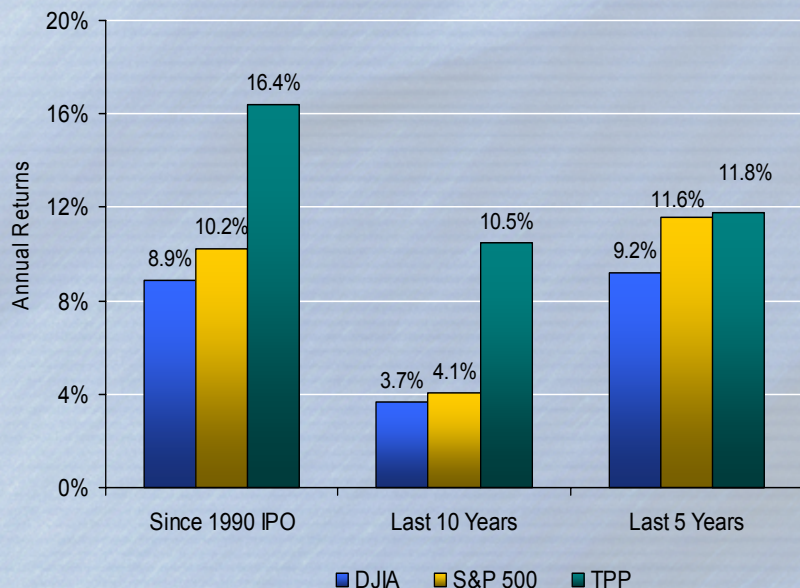
- 24% increase in Jonah volumes



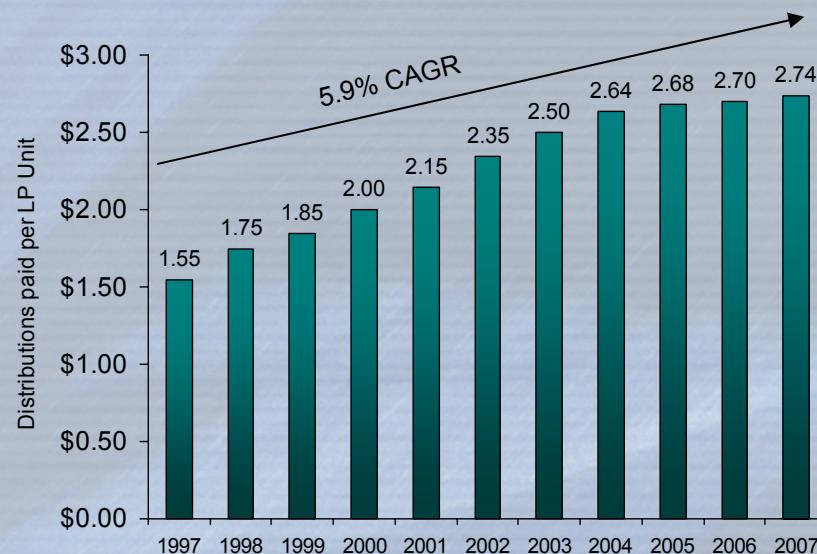
Strong Long-Term Track Record

- \$33.49 /unit of cumulative distribution payments since 1990 IPO (compared to split-adjusted IPO price of \$10.00/Unit)
- Attractive total investment returns over long-term investment horizons

Attractive Total Returns



Demonstrated Distribution Growth

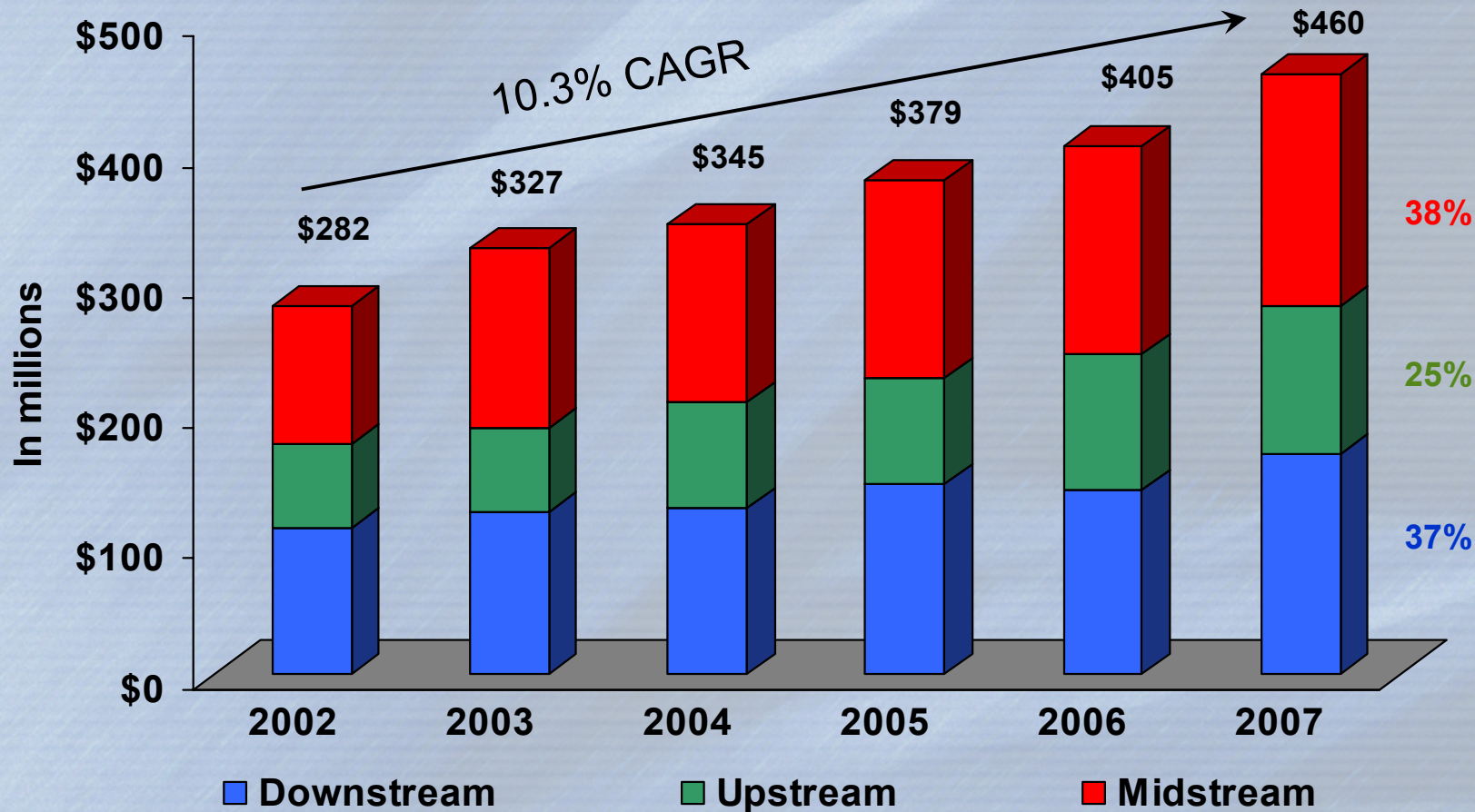


Source: Bloomberg Comparative Returns Screen data through 2/29/08



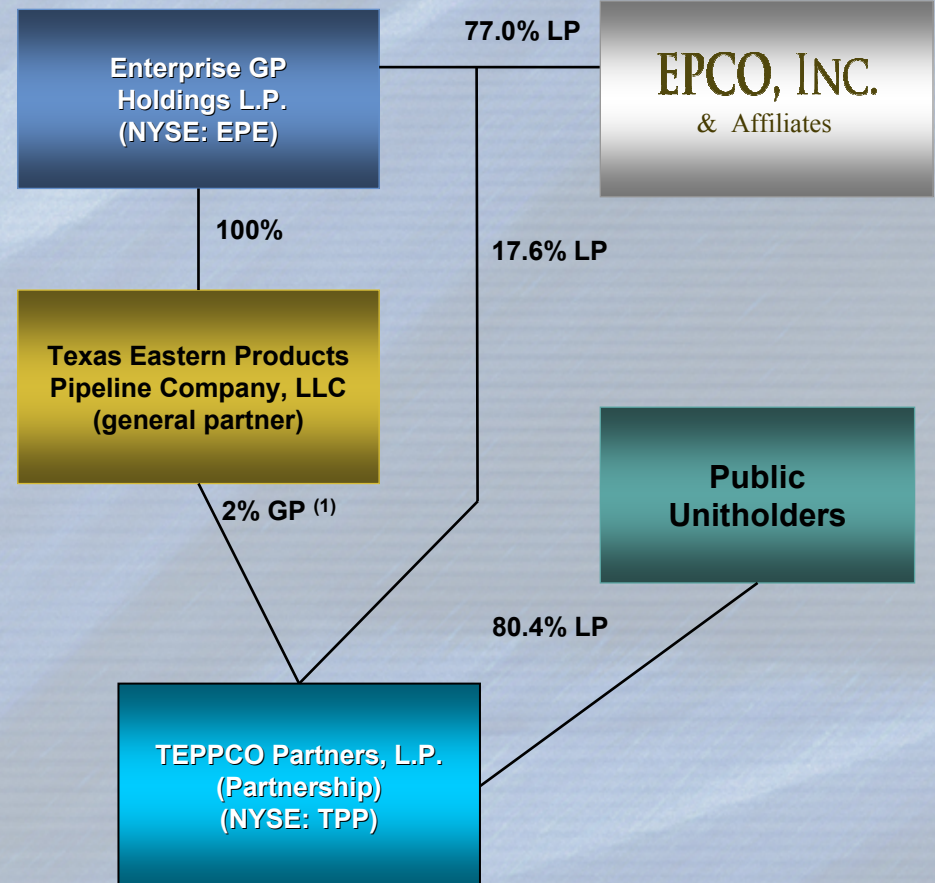
Continued EBITDA Growth from Diversified Base of Assets

EBITDA from Continuing Operations, Excluding Gains on the Sale of Assets and Ownership Interests



Experienced General Partner in MLP Sector

- Affiliates of EPCO, Inc. purchased the general partner in February 2005
 - Contributed to Enterprise GP Holdings L.P. (EPE) on May 7, 2007
- Demonstrated success in value creation in the MLP sector
- GP's incentive distributions capped at 25%
- Integrated administrative functions in the EPCO, Inc. shared services organization to reduce cost
- Commercial activities remain separate from EPD, DEP and ETE



(1) Includes incentive distribution rights



TEPPCO Strategic Initiatives Report Card

As Measured Against Our August 2006 Strategic Plan

- | | |
|---|--|
| ● Acquire/build refined product terminals and distribution assets to provide logistical service opportunities to customers | ✓ Motiva product terminal project completion in Q1 2010 |
| ● Acquire assets to take advantage of refined product imports and to serve niche market areas not served by pipelines | ✓ Marine transportation assets acquired Q1 2008
✓ Aberdeen, MS terminal acquired Q4 2006 and Boligee, AL terminal completion expected Q2 2008 |
| ● Continue to pursue natural gas gathering assets and service opportunities | ✓ Jonah Phase V expansion project completion in Q2 2008
✓ Pinedale expansion expected completion by year-end 2008 |
| ● Participate in the terminaling transportation and blending of ethanol | ✓ Cape Girardeau ethanol blending capability complete 4Q 2007
✓ Potential opportunity for future barge transportation |
| ● Build onshore or offshore crude oil discharge, handling and transportation facilities to optimize the delivery options for imported crude | ✓ Management continues to pursue opportunities |
| ● Acquire or build pipeline and storage infrastructure to support the movement of Canadian crude oil to U.S. refineries | ✓ Additional storage at Cushing, Oklahoma expected completion in 2009 |



TEPPCO Enters
Marine Transportation Business
in February 2008



Why Marine Transportation?

- Complements and broadens the scope of two of TPP's core, franchise businesses
 - Gathering, transportation and storage of crude oil and
 - Transportation, storage, and terminaling of refined products
 - TPP entered business with scale as 6th largest provider of marine transportation services
- Expands array of services offered to TPP's existing customers
- Business fundamentals should remain very favorable due to the OPA 90 requirement to replace all single hull barges with double hulls
- Marine transportation business is highly fragmented and offers opportunity for disciplined expansion

Industry Overview

- Barge industry fundamentals have a favorable outlook
 - High asset utilization
 - Growing demand for marine services
 - Short-term contracts based on long-term relationships
- Average age of petroleum barge fleet approximately 22 years
 - 30% of barges are older than 30 years
 - 35 - 40 yr expected lifespan
- Average of 91 barges/yr retired since 2001
- Average of 70 barges/yr constructed since 2001
- Inland waterways are covered by the Jones Act
- Shipyards booked 3 years out



Why Cenac Towing?

- Third generation company with excellent operating reputation
- Diversified customer base with long-standing relationships with existing TPP customers
- Well trained employees with in-house training facilities
- Average age of fleet is 12 years compared to 22 years industry average
- 90% of barge fleet is double hulled

TEPPCO Marine Services

- New business segment established in February 2008 with a \$507 million acquisition of 42 boats, 89 barges and the economic benefit of existing contracts
- Acquired assets from Horizon Maritime for \$87 million on February 29, 2008 bringing the total to 51 boats and 106 barges
- Complements and broadens the scope of existing core businesses
- Excellent market position with opportunity for disciplined expansion in fragmented industry
- Young, well maintained fleet with 91% of barges already double hulled



Asset Overview

Inland Towing

- Refined products and crude oil
- 36 push boats
 - 1 < 850 Hp
 - 31 @ 1,000 – 2,500 Hp
 - 4 > 2,500 Hp
- 82 barges
- 13 < 20Mbbbl
 - 65 @ 20M – 30Mbbbl
 - 3 > 30Mbbbl
- 94% double hulled

Offshore

- Crude oil gathering, lube transportation and well testing
- 6 push boats
 - 3 < 3,000 Hp
 - 2 @ 3,000 – 4,500 Hp
 - 1 > 4,500 Hp
- 7 barges
 - 6 @ 20M – 25Mbbbl
 - 1 > 25Mbbbl
- 63% double hulled

Heated Barges

- Asphalt, heating oil and vacuum gas oil (VGO)
- 9 push boats
 - 1 < 1,700 Hp
 - 4 @ 2,000 Hp
 - 2 > 2,000 Hp
- 17 barges
 - 17 @ 23M – 31Mbbbl
- 88% double hulled

Minimal Replacement Capital Requirements

- One of the youngest barge fleets in the industry
- 91% of barges already double hulled
- Improves safety and minimizes environmental exposure

Company	No. Barges	% of Fleet	Avg. Age
Kirby Corporation	912	31.9%	24.1
American Commercial Lines, LLC	371	13.0%	22.6
Marathon Petroleum Company, LLC	180	6.3%	19.1
Canal Barge Co., Inc.	170	5.9%	12.3
Ingram Barge Company	165	5.8%	28.5
TEPPCO Marine Services, LLC	106	3.7%	12.0
Blessey Marine Services, Inc.	100	3.5%	12.0
Florida Marine Transporters	90	3.1%	16.7
Others (29 others referenced)	764	26.7%	-
Total Fleet	2,858	100.0%	21.8



Informa Economics, 3/07

Downstream Segment

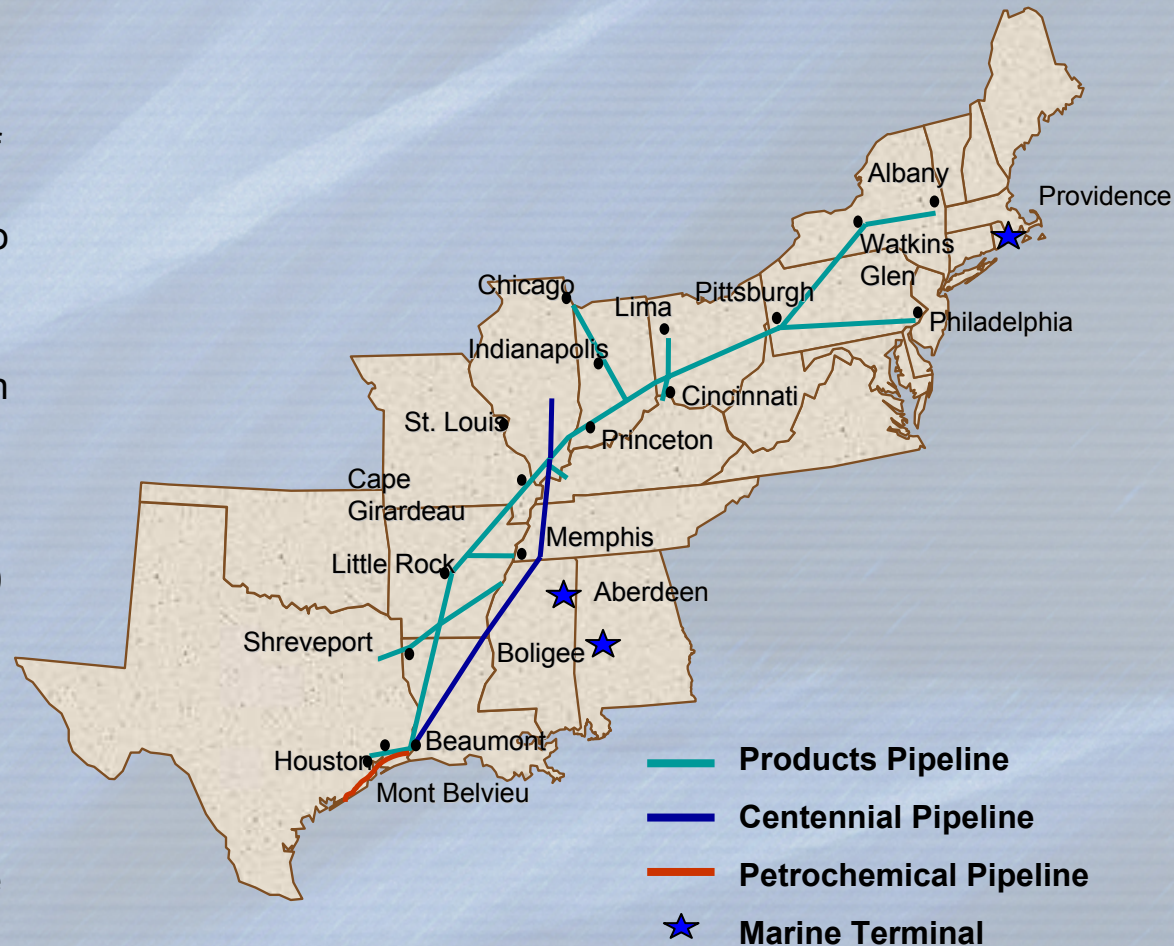
Sam Brown



TEPPCO's Downstream Business

TE Products

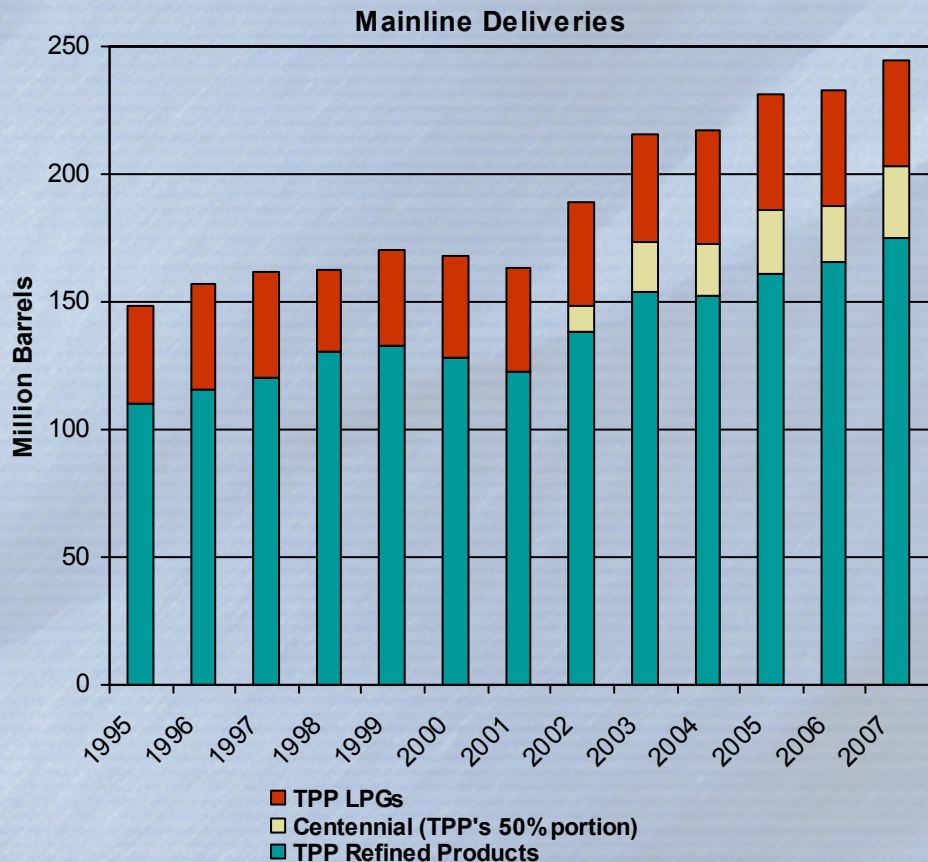
- 4,700-mile common carrier pipeline system with 330MBPD of capacity that transports refined products and LPGs from USGC to South-central, Midwest and Northeast markets
- 35 storage facilities with 21 million barrels refined products and 6 million barrels LPG storage capacity
- 63 delivery locations; including 20 owned by TEPPCO
- Includes three 12", 70-mile common carrier petrochemical pipelines between Mont Belvieu, TX and Port Arthur, TX
- 138-mile refinery grade propylene pipeline from Mont Belvieu, TX to Point Comfort, TX



Refined Products Overview

- Transportation provider of refined products to Midwest markets
 - Competition from regional refineries and Midwest river terminals
 - Revenues are generated through both market-based and indexed-based tariffs that cover mainline transportation and other terminaling and storage services
- Diversified product mix of gasoline, diesel, jet fuel and various feedstocks originating from extensive refinery and third party terminal connections in the Houston, Mt. Belvieu and Beaumont area

Centennial has Enabled Volume Growth



- Centennial Pipeline alleviated bottleneck in TEPPCO system between Beaumont, TX and El Dorado, AR by “looping” existing pipeline
- Enabled participation in forecasted market growth
 - PADD II refined products demand growth of 1-2% yearly
 - Forecast 5% yearly up-system propane demand growth
 - Mid-continent refinery viability
- Centennial Pipeline has capacity to meet growing demand
 - Current capacity of 220,000 barrels/day
 - Expandable in phases up to 330,000 barrels/day



TEPPCO LPG System



LPG Overview

- Transporter of propane, normal butane, and iso-butane from Mont Belvieu to Midwest and Northeast markets
 - Competition from regional refineries, import terminals & rail
 - Revenues are generated through indexed-based tariffs that cover mainline transportation and other terminaling and storage services
- Substantially all of the products transported and stored in our system are owned by our customers
 - Over 60 LPG customers
 - LPG customers include refiners, propane wholesalers and retailers, utilities, and petrochemical companies
- LPG demand is generally stronger in fall and winter months
 - Propane mainly used for commercial, industrial, and home heating
 - Iso-butane used in alkylation process with ratable demand
 - Normal butane used for gasoline blending in fall and winter

Business Drivers for Growth

- World-wide demand for refined products expected to increase, resulting in refinery expansions and a shift in domestic and import distribution patterns
- Ethanol composition in motor gasoline is mandated by the Energy Independence & Security Act of 2007 reaching 19.5 billion gallons annually by 2015
- Demand for refined product storage and additional logistic capacity expected to increase to accommodate both of these factors
- Demand for pipeline transportation of LPG's expected to increase due to increased product demand and reduced competition from rail
- Terminaling sector expected to accelerate consolidation as majors and independents continue to outsource their distribution requirements

Growth Strategy

- Utilize TEPPCO and Centennial Pipeline systems to serve Midwest supply shortfall
- Pursue organic growth projects and acquisitions adjacent to the TEPPCO system
- Pursue opportunities to provide logistical services for ethanol and bio-diesel
- Extend value chain with acquisitions and development of terminal facilities
- Position market share growth around increased refined products imports

Downstream Strategy Execution

Organic Projects & Bolt-on Acquisitions

Refined Products

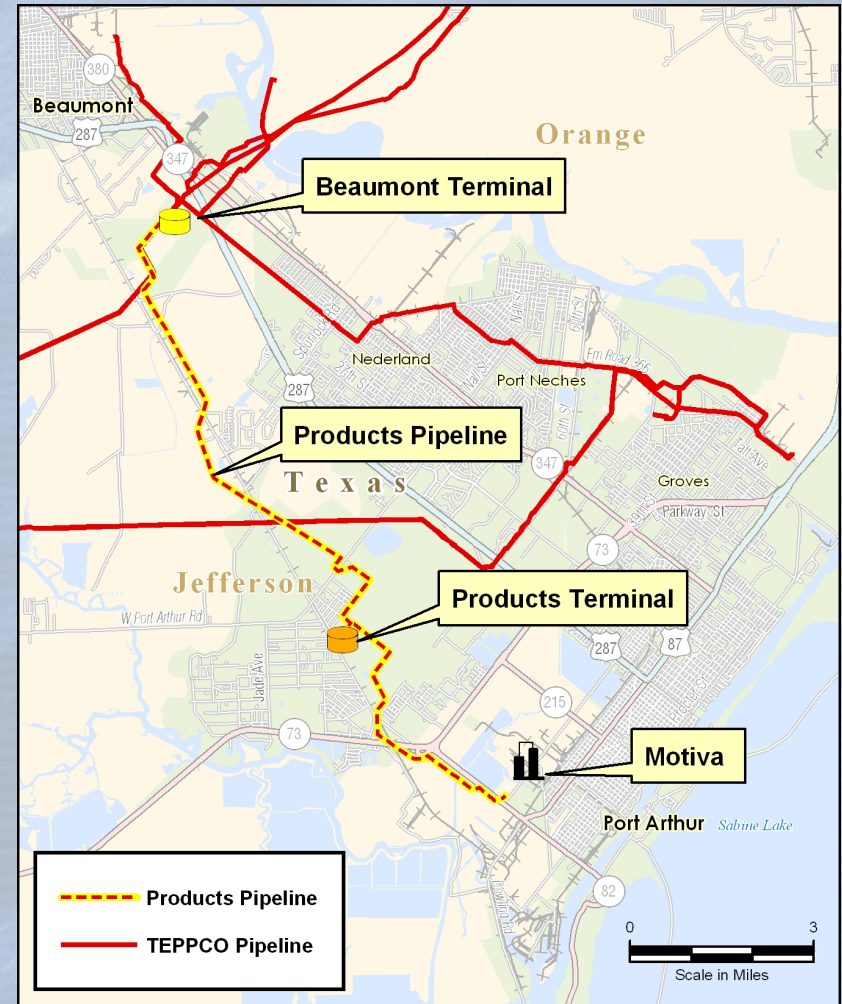
- Genco Phase 2 expansion
- Motiva Port Arthur terminal
- Memphis expansion
- Cape Girardeau ethanol project

LPG

- Cinergy storage cavern
- Vectren storage cavern
- Harford Mills storage cavern
- Greensburg to Philly line expansion

Motiva Port Arthur Products Terminal

- Updated project cost estimate of \$310 million for 5.4 million barrel storage terminal and pipeline
 - \$17 million of scope additions requested by Motiva supported by increased project economics
 - \$23 million of increased construction costs
 - \$30 million in capitalized interest
- Construction Update
 - Air permit application approved in Q4 2007 and received 50% of required pipeline permits
 - 90% of long lead equipment items for terminal and pipeline construction ordered
 - Tank foundation work in progress
 - Committed 60% of total project budget under fixed price contracts
 - Discussions are continuing with Colonial, Explorer and Magtex on pipeline tie-in requirements
- Estimated project completion by 1st quarter 2010
 - \$48 million spent in 2007, with \$161 million, \$92 million and \$13 million expected to be spent in 2008, 2009 and 2010, respectively



Refined Products River Terminals Provide Expansion into New Markets

- Acquired a 130,000 barrel river terminal in Aberdeen, MS in November 2006
- Completing construction of a 500,000 barrel terminal in Boligee, AL
 - Expected cost of approximately \$25 million with completion in 2nd quarter 2008
 - Connected to Colonial Pipeline for dependable supply
 - Provides opportunity to supply additional terminal sites to reach other under served markets in the region
- Growth in terminal business complements TPP's Downstream and Marine Transportation businesses



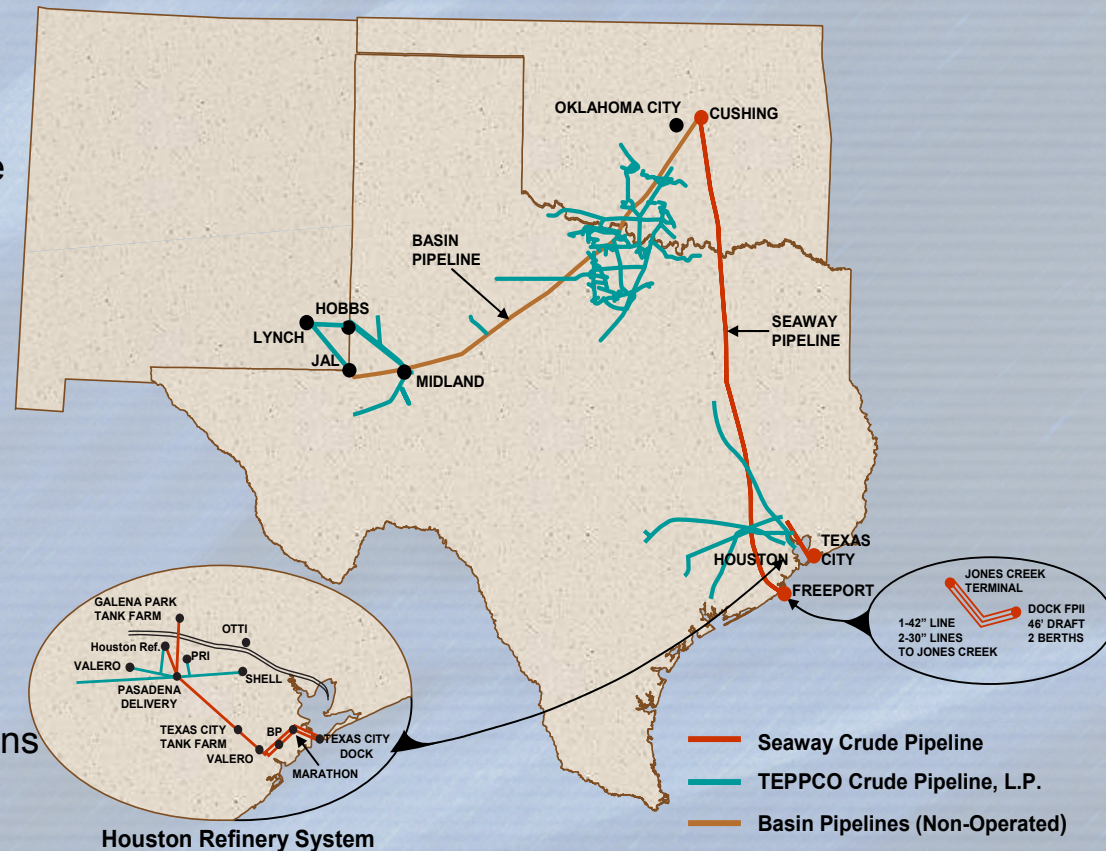
Upstream Segment

Mike Cockrell



TEPPCO Upstream Oil Pipeline Assets

- Red River System – 1,690 miles of pipeline with 1.5 million barrels of storage
- South Texas System – 1,150 miles of pipeline with 1.1 million barrels of storage
- West Texas and Other – 625 miles of pipeline with 710,000 barrels of storage
- Storage assets
 - Cushing: 2.7 million barrels
 - Midland: 1.0 million barrels
- Seaway Pipeline – 500 mile pipeline
 - TPP currently shares in 40% of income, expenses, and distributions
- Basin Pipeline – 416 mile pipeline – TPP owns a 13% undivided joint interest



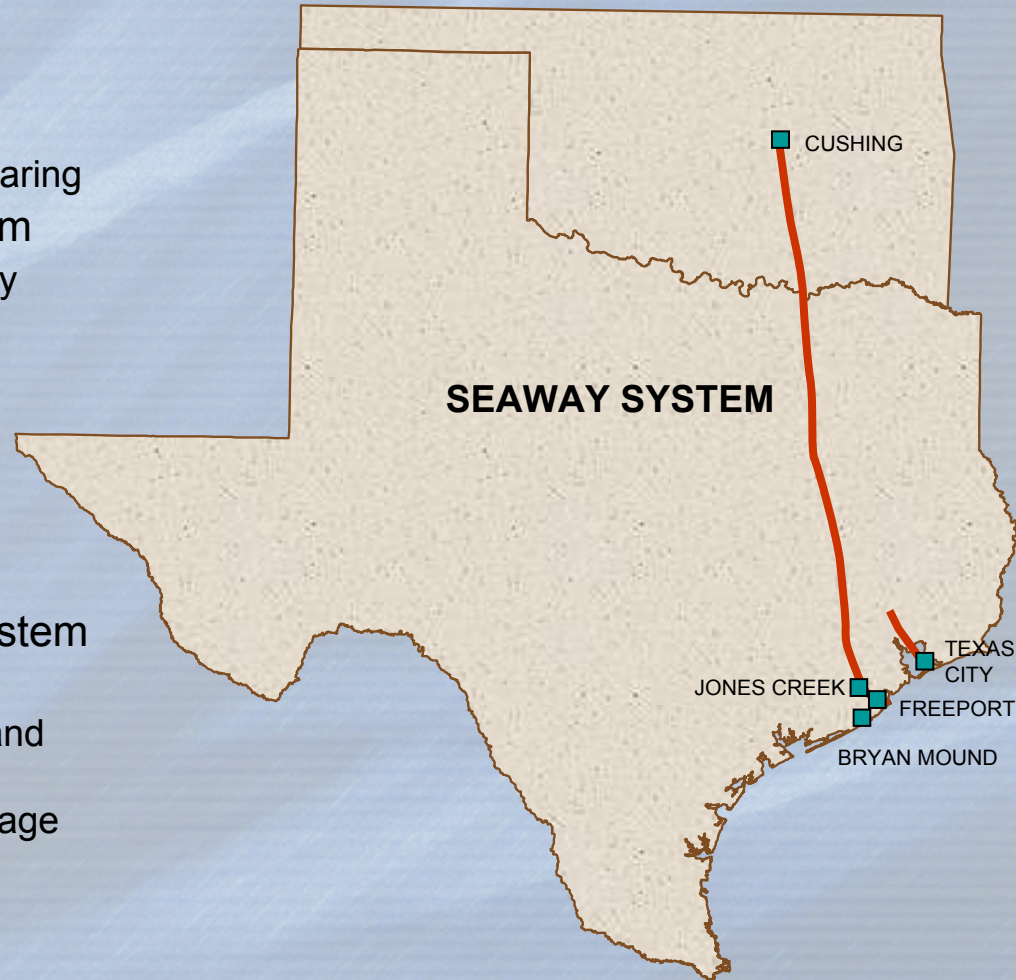
TEPPCO Crude Gathering and Marketing

- Crude Supply regions include: Mid-Continent, West Texas, Gulf Coast and Rocky Mountains
- Highly integrated with pipeline assets
- 164 crude truck transports support gathering operations
- Approximately 200,000 barrels/day directly purchased from leases
- Contracts are structured to limit commodity risk



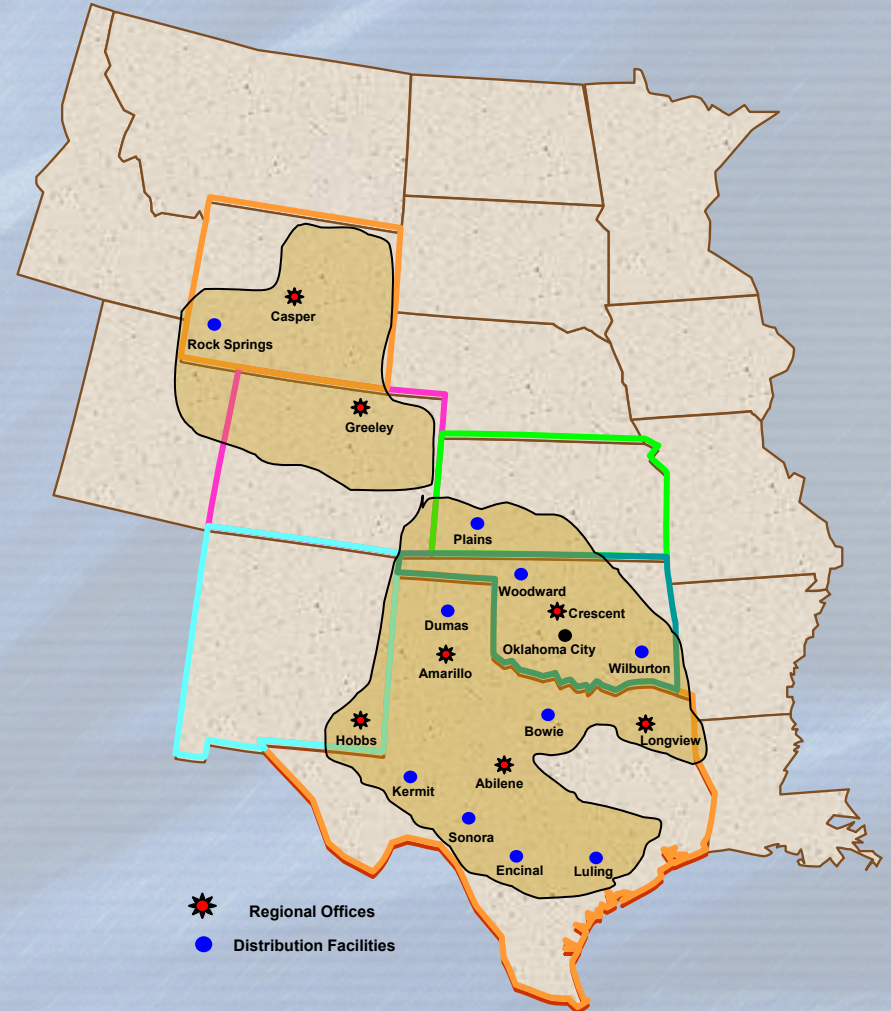
Seaway Crude Pipeline

- Partnership with ConocoPhillips (COP)
 - TPP operated
 - 50/50 governance
 - 40% TPP revenue/expense/distribution sharing
- Freeport to Cushing 30" Longhaul system
 - Capacity of 285,000 to 350,000 barrels/day depending on crude grade and pressure
 - 2 import docks with 500,000 barrels/day capacity
 - 2.6 million barrels/day of working capacity storage
 - 240,000 barrels/day to a local Gulf Coast refinery
- Texas City Terminal and Distribution System
 - 2 docks with 500,000 barrels/day capacity
 - 2 incoming pipelines (Cameron Highway and DOE – Strategic Petroleum Reserve)
 - 4.2 million barrels of working capacity storage
 - Only terminal able to deliver to all 8 Houston/Texas City area refineries

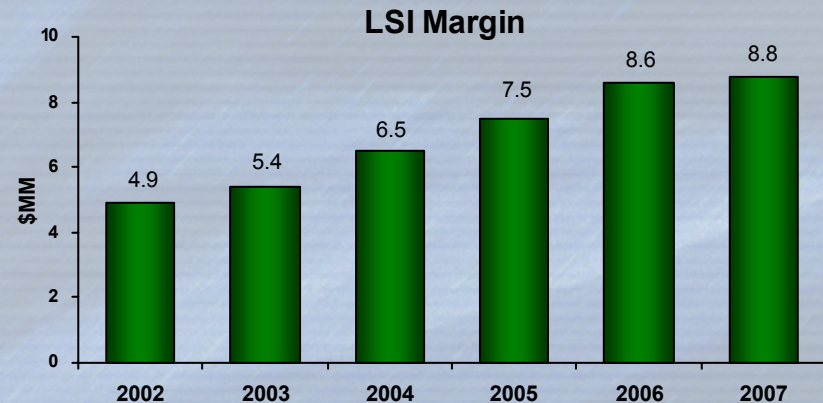
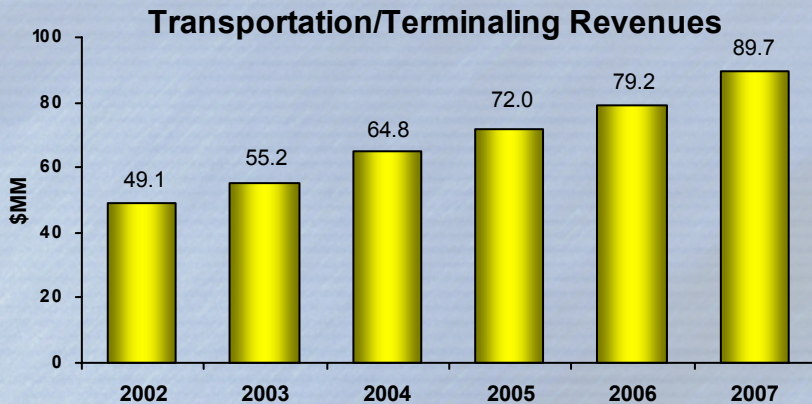
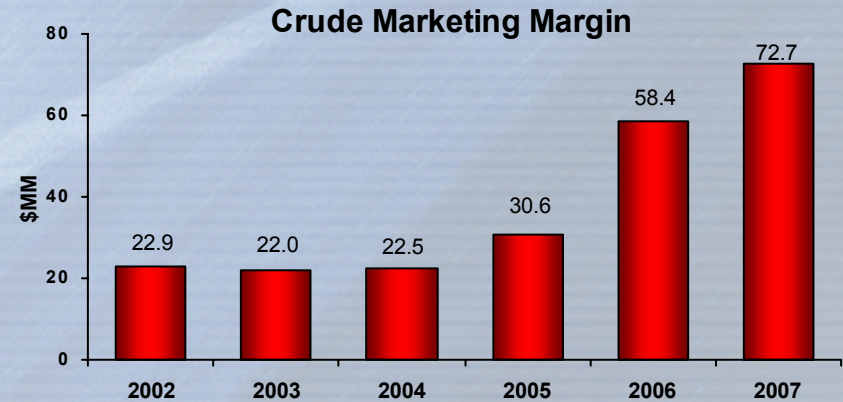
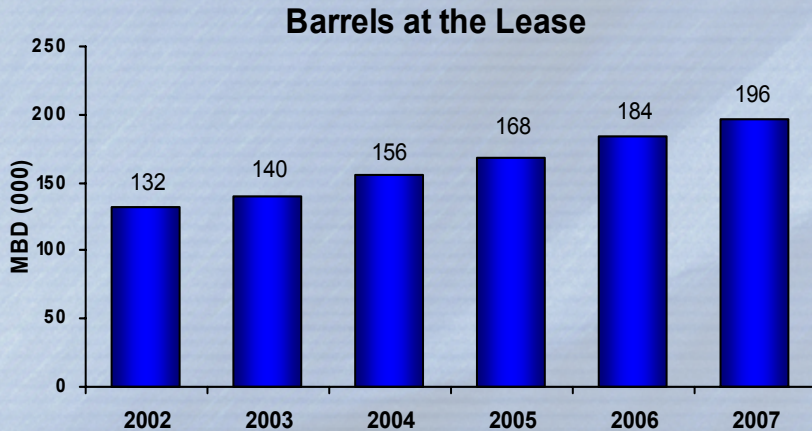


Lubrication Services

- One of the nation's largest gas engine oil distributors
- Products include lubrication oils, specialty chemicals, and fuels
- Sales in excess of 15 million gallons annually
- Distribution agreements with ExxonMobil, Citgo, ConocoPhillips, and Dow Chemical
- LSI's distribution networks are located in Colorado, Wyoming, Oklahoma, New Mexico, Southwest Kansas, Texas, and Northwest Louisiana

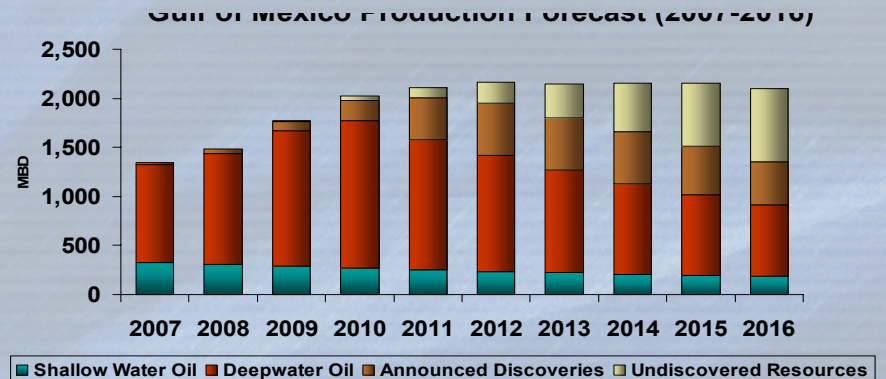
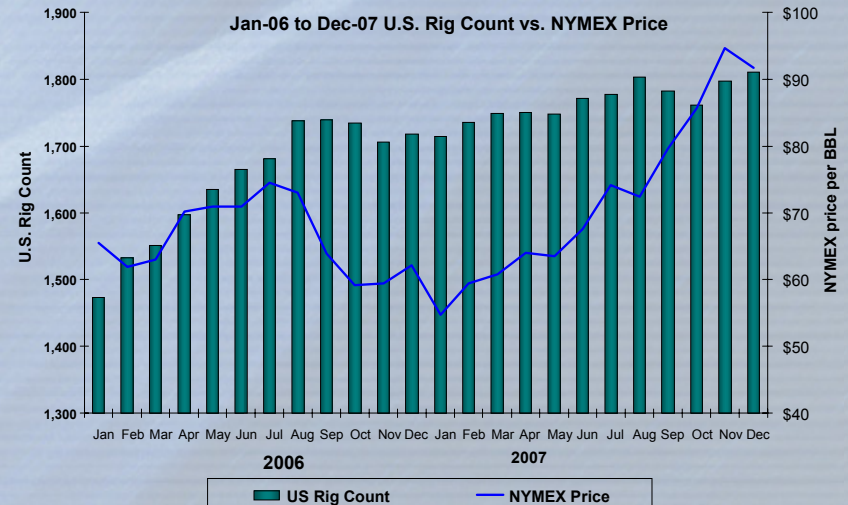


Upstream Growth History



Business Environment - Upstream

- High crude prices will continue to encourage domestic drilling activity
- Refineries on the U.S. Gulf Coast will continue capacity expansions, both in volumes and crude slates, creating demand for additional logistical and distribution systems
- Logistics for crude oil from the Gulf of Mexico to Canada are undergoing significant changes
 - Canadian crude supply increasing and gradually working its way to the U.S. Gulf Coast
 - Increased Gulf of Mexico production



Source: Minerals Management Service



Growth Strategy

- Focus on the optimization of existing asset base by improving and expanding services
 - Expansion of storage capacity at Cushing
 - Organic growth activity and market options in all of the Upstream marketing/operating regions
- Expand our existing market position and refinery supply base through the pursuit of acquisitions and/or business combinations
- Continue to evaluate logistics opportunities from all supply sources around our areas of operation

Upstream Strategy Execution



Expansion of Cushing Storage Assets

- Completed construction of 900,000 bbls of storage in 2007; supported by long-term lease commitments
- Completed integration of both East and West terminals
- Current total storage capacity of 2.7 million barrels
- 250,000 barrels of additional storage is being constructed under a long-term lease commitment
 - Construction cost - \$6.7MM
 - Completion date - 3rd Qtr 2008
- Additional 3.0 million barrels of storage under construction by 3rd party on TEPPCO's land
 - Long-term lease agreement
 - Long-term operating agreement
- Expanding delivery capacity at TEPPCO's Cushing – East terminal
- Recently acquired additional land that is available for additional storage capacity expansion



Other Completed Projects

- Completed supply connection to a New Mexico refinery in the 2nd quarter of 2007
 - Supported by a long-term pipeline lease
- Added additional tank capacity at Katy Station
- Numerous lease supply connections in West Texas, New Mexico, Rocky Mountain, and Mid-Continent regions
- Project completions throughout 2008 are expected to add incremental cash flow in 2008



Potential Barnett Shale Gathering Project

- EOG has announced a significant crude oil drilling program in the Barnett Shale area
- TEPPCO Crude Pipeline's North Texas assets are strategically located around the drilling activity
- EOG projects that volumes in this area are expected to start in Q2 2008 at 1MBPD to 3MBPD and increase to 15MBPD to 20MBPD by year-end 2009
- Acreage controlled by the producer has the capability to support 1,500 to 3,000 wells
- TEPPCO and EOG are in active discussions to develop the project

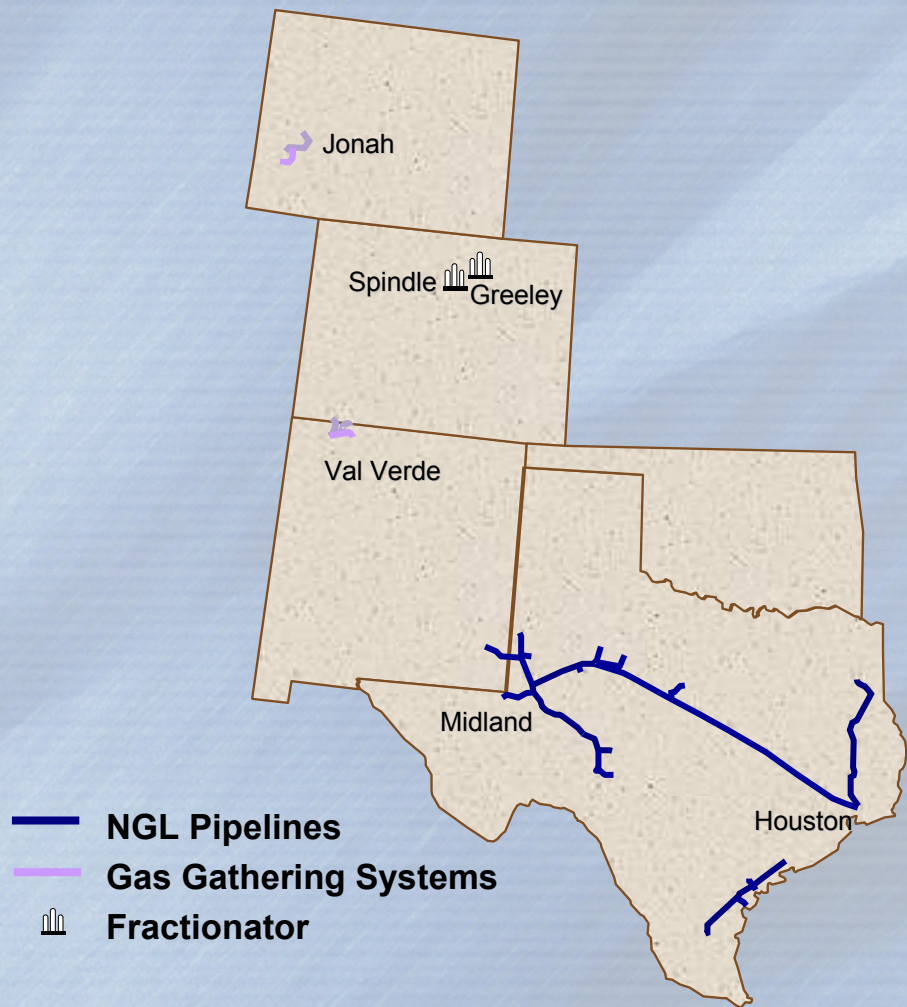


Midstream Segment

John Goodpasture



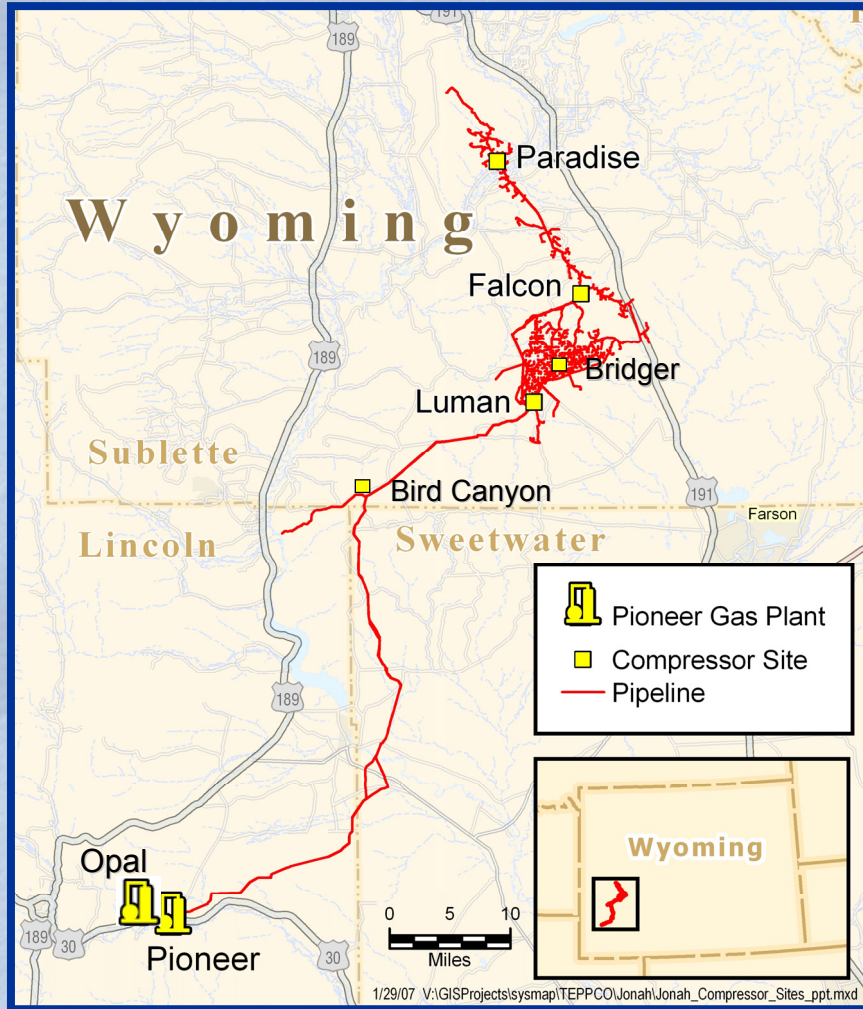
TEPPCO Midstream Business



- Gas gathering operates in two producing basins
 - Jonah Gas Gathering – conventional natural gas in Green River basin in Wyoming
 - Val Verde Gas Gathering – coal bed methane (CBM) in San Juan Basin in northern New Mexico / southern Colorado
- NGL transportation
 - Chaparral / Quanah – transports NGL from West Texas to Mont Belvieu
 - Panola / San Jacinto – transports NGL from East Texas to Mont Belvieu
 - Dean South – transports NGL from South Texas to the central Texas coast area
- Colorado fractionators
 - Non-operated facilities
 - Stable, fee-based business

Jonah Gas Gathering System

Overview



- Phase V expansion is nearing full completion
- System capacity to be 2.35 BCFD utilizing 261,000 HP compression
- Over 1,550 producing wells
- Processing Plant connections
 - Enterprise Pioneer
 - Williams Opal
- Pipelines providing market access
 - Northwest Pipeline
 - Kern River Pipeline
 - Colorado Interstate Gas
 - Questar Pipeline
 - Rockies Express (via Questar Overthrust line)

Jonah Gas Gathering

Producer perspective

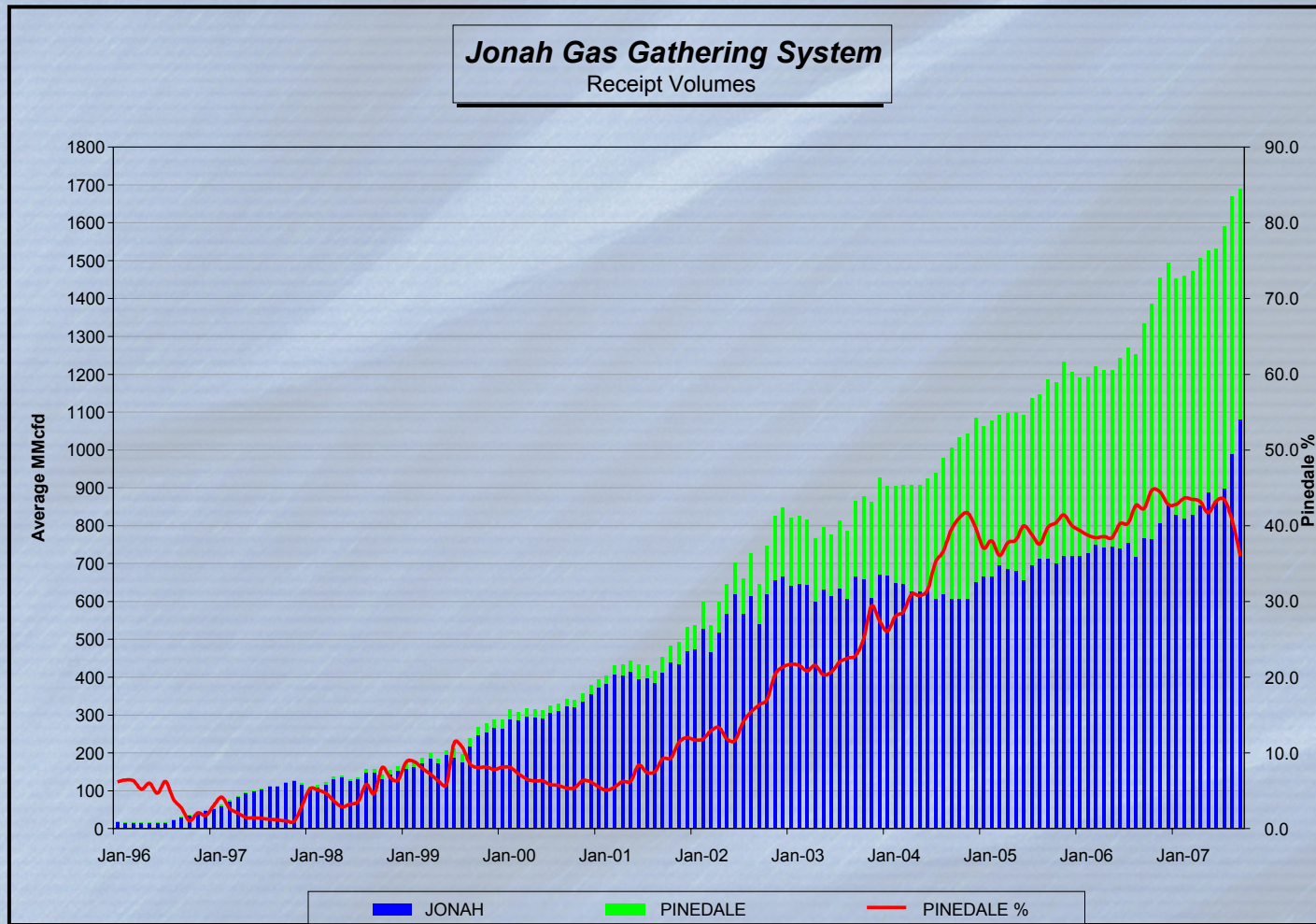
- Pinedale & Jonah fields ranked #4 and #6, respectively, in the U.S. based on proved gas reserves¹
- Both fields are characterized by high drilling success rate (>90%) and low producer finding costs of (<\$1.00/Mcfe)²
 - Ultra Petroleum reports “all-in” cost of production at \$2.61/Mcfe (lowest in industry)²
- 36 rigs are currently drilling on dedicated acreage
- Approx 380 new wells should be drilled/connected in 2008
 - Essentially equal number of new wells expected in Jonah and Pinedale fields

1) Based on Energy Information Administration 2006 Annual Report

2) Based on producer estimates

Jonah Gas Gathering

Volume trends

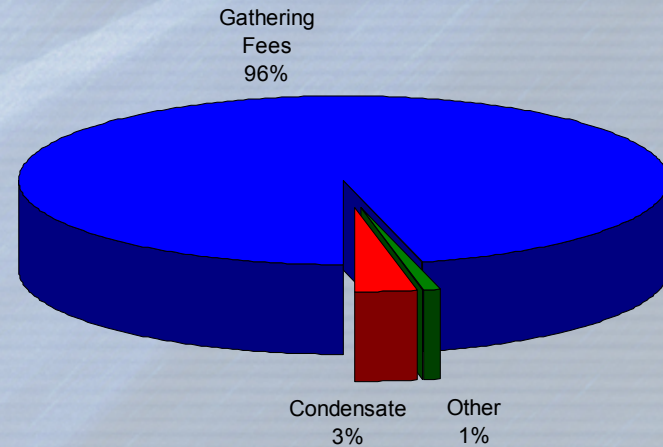


Jonah Gas Gathering System

Revenue and producer detail

Revenues

- Gathering and transportation fees comprise over 96% of revenues
- Drip condensate sales

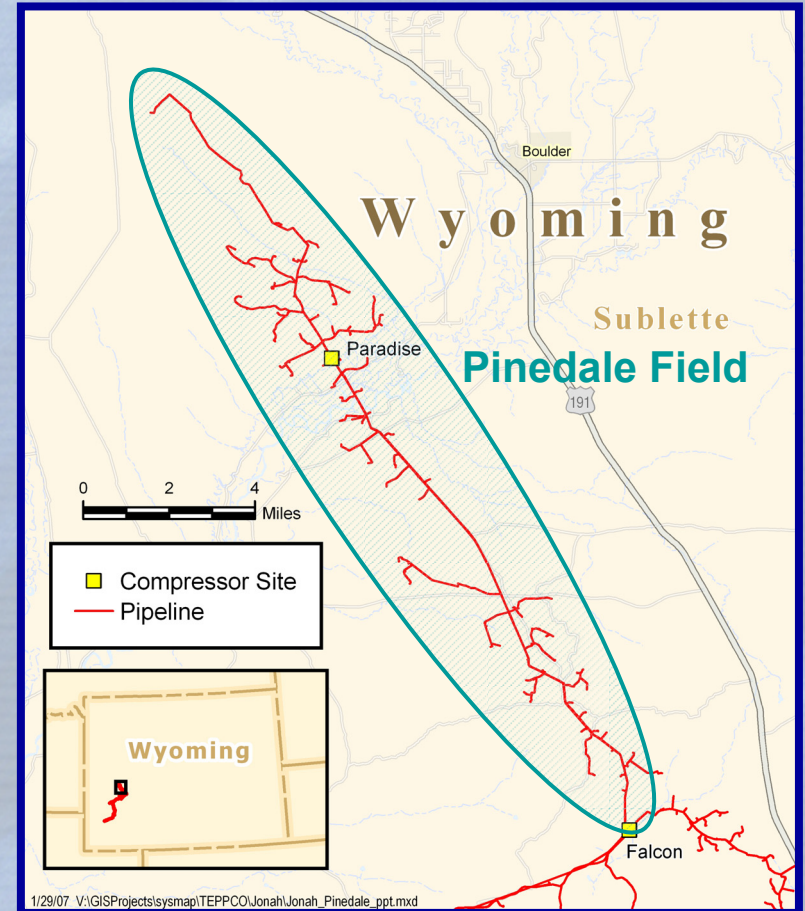


Producers

- Top 4 producers are EnCana, Shell, Ultra, and BP
 - All are active, financially stable operators
 - Account for over 95% of gas throughput
 - Agreements include life-of-lease dedications

Pinedale Supplemental Environmental Impact Statement (SEIS)

- Last year, the BLM proposed a plan balancing efficient development of Pinedale resources with minimal impact to wildlife and environment
 - Provided for year-round drilling & well completion in specifically defined area
 - Would result in a more continuous development pattern and up to 4,400 additional wells
 - Pinedale producers favor the proposed plan
- Approval of the proposed SEIS plan is not yet final and delays are possible due to some resistance
 - EPA has expressed concern the plan may not adequately protect air and water quality
 - A special interest group has questioned whether plan would be harmful to certain wildlife and their habitat



Val Verde Gas Gathering

Overview

- Primarily gathers/treats coalbed methane (CBM) production from the San Juan basin in northern NM and southern CO
- CO₂ (6% -18%) removed in 5 plant treaters
- Gathering system consists of over 400 miles pipe, 83,500 HP compression
- Primary Customers each have contracts including long term commitments
 - COP/Burlington, Devon, Koch, and Red Cedar
- Current average throughput: 400 MMcfd total
 - Val Verde (CBM) 260 MMcfd
 - Red Cedar (Colo. CBM) 125 MMcfd
 - Black Hills (conventional) 15 MMcfd
- Delivers to markets in western U.S. through El Paso Natural Gas Co. and Transwestern Pipeline Co.

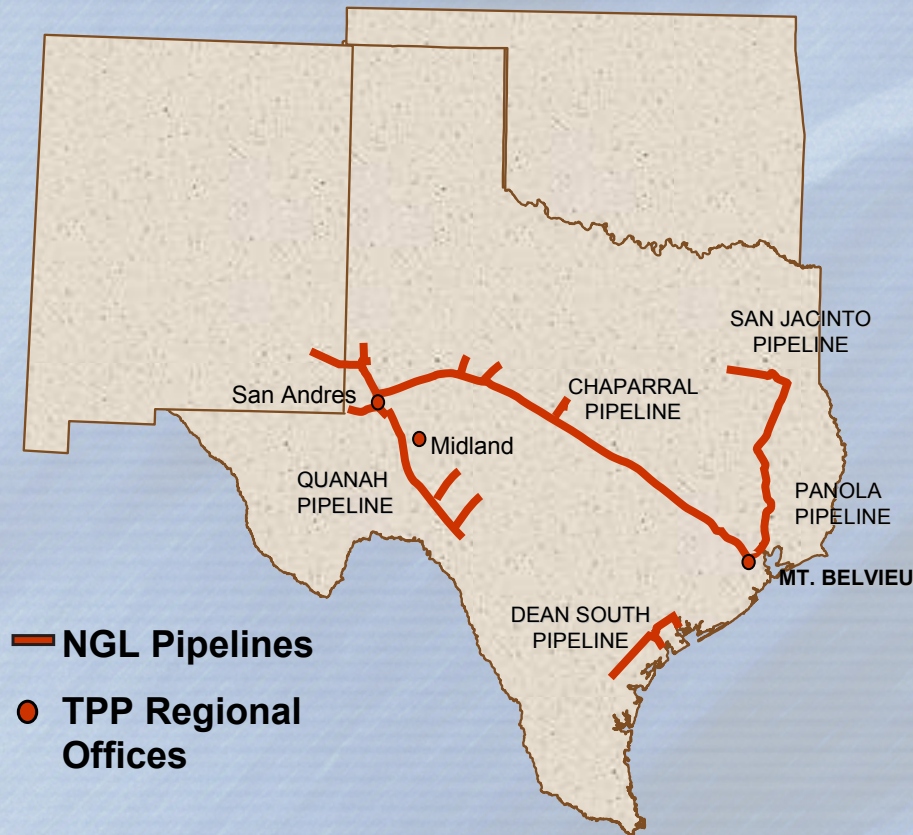


- Val Verde Plant
- Compressor Stations
- Val Verde gathering system
- 3rd party gathering lines (dedicated)



NGL Pipelines

Overview



Chaparral / Quanah System

- 115,000 barrels/day long-haul capacity, 200,000 barrels of underground storage at San Andres in West TX
- Serves over 25 gas processing plants
- Interconnected with major area pipelines and 4 major fractionators at Mont Belvieu

Panola

- 70,000 barrels/day capacity
- Delivers product from multiple plants in East TX to Mont Belvieu
- Interconnects with another major pipeline at Lufkin station

San Jacinto

- 12,000 barrels/day capacity
- Delivers E-P feedstock to major chemical complex in Longview area

Dean South

- 8,500 barrels/day capacity

Business Drivers for Growth

- Drilling/development in the Jonah and Pinedale fields is expected to remain active
 - Both fields are characterized by high drilling success rates, low finding costs, with significant remaining recoverable reserves
 - Anticipated volume growth should result in further expansion of gathering capacity
 - Expected high activity level should drive investment opportunities to improve supporting infrastructure (water/condensate handling, etc.)
- Drilling/development in Colorado - San Juan Basin now very active
 - Growth of CBM production in Colorado is expected to create additional demand for gas gathering and carbon dioxide treating capacity
- Growing US energy demand is expected to support favorable pricing environment, driving additional drilling and infrastructure development
 - Growth in natural gas production should result in strong demand for NGL transportation in areas served by TEPPCO's NGL pipeline systems

Growth Strategy

- Build on excellent relationship as a service provider to the Jonah and Pinedale producers
 - Make additional investments as necessary to expand currently installed gathering capacity as drilling/development continues
 - Participate in long-term solution to improve water/condensate handling in the area
- Evaluate opportunities to provide additional gathering and treating capacity to serve growing volume in Colorado - San Juan basin
 - Using excess Val Verde treating capacity provides cost-effective alternative to installation of new facilities
- With our NGL systems operating essentially at capacity, focus on opportunities for significant expansions and/or new pipelines to serve growing NGL transportation needs

Midstream

Strategy Execution



Jonah Gas Gathering

2008 Pinedale Expansion Project

Overview

- Announced drilling plans indicate Pinedale production will exceed existing capacity by late 2008
- Pinedale gathering and long-haul delivery capacity each would be increased to 1.2 Bcfd

Project Scope

- Approx 17,000 HP additional compression at Paradise and Bird Canyon
- Approx 52 miles of 24" and 30" gathering and delivery pipelines
- New facilities will maintain operating pressures at < 600 psig

Project Status

- Long-lead materials (pipe, valves, etc.) have been placed on order
- Commissioning to be in phases consistent with increasing production needs

Jonah Gas Gathering

Other commercial opportunities

- Condensate / water gathering facilities
 - With the increased drilling and production in the area, gathering and disposal of associated condensate and water is an issue
 - Jonah is developing a proposal for an efficient solution for handling these liquids
- Pinedale producers are expected to drill more delineation wells in an attempt to better define extent of proved reserves
 - A significant producer has requested an area-wide gathering arrangement in return for dedication of additional acreage to Jonah Gas Gathering Company
- Jonah Gas Gathering will continue to be responsive to producers' need for additional gathering/transport capacity & reduced field operating pressures

Val Verde Gas Gathering

Commercial/Operational Opportunities

- Now in discussions to expand a relationship with a gathering company in the Colorado San Juan basin
 - Utilization of existing Val Verde capacity would provide a cost effective alternative to new gathering/treating facilities in Colorado - San Juan basin
 - Additional volumes from Colorado can be efficiently treated by Val Verde, requiring only modest additional capital
- Operational optimization
 - Now developing a waste heat recovery project
 - would substantially reduce plant fuel needs
 - would reduce exhaust emissions with favorable impact on air quality

NGL Pipelines

Commercial opportunities

- TEPPCO's NGL pipelines continue to operate near capacity through 2007
 - Favorable processing economics provides justification for potential new plants and/or expansions of existing facilities
- Chaparral System (West Texas to Mont Belvieu)
 - An "Open Season" process was initiated in February to solicit shipper commitments for a possible long-haul capacity expansion
 - Long-haul capacity could be expanded by as much as 10,000 - 15,000 bpd
- Panola System (East Texas to Mont Belvieu)
 - Now discussing additional volume dedications from both new and existing plants
 - With new volume commitments, the system capacity could be expanded by as much as 25,000 bpd

Financial Overview

Bill Manias



Financial Strategy

- Fund growth expenditures with appropriate mix of debt and equity financing
- 2008 growth capital spending estimate of \$1.04 billion
 - \$452 million of growth capital investments
 - \$594 million total for marine transportation acquisitions in February 2008
 - Includes \$187 million of TPP units issued to seller
- \$1.0 billion 364-day liquidity facility executed in December 2007 to provide financial flexibility
 - Facility used to repay \$355 million of debt at the TE Products subsidiary and finance the cash portion of the marine transportation acquisition
 - Expect approximately \$8.7 million of expense in Q1 2008 related to early repayment of debt
- Maintain investment grade ratings metrics

	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>
- Debt / EBITDA	3.6x	3.9x	3.9x	4.2x	4.0x
- Debt / Total Capitalization	55%	54%	55%	59%	54%



Record 2007 Performance

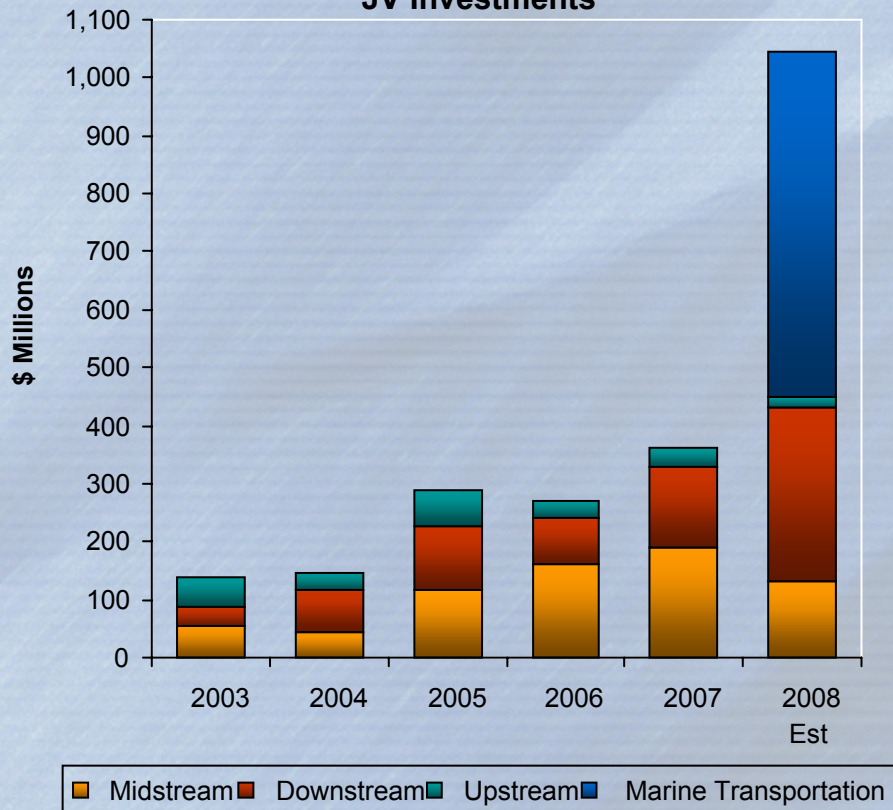
	<u>2007</u>	<u>2006</u>	<u>% Change</u>
EBITDA from continuing operations, excluding gains on asset sales:			
Downstream	\$168.8	\$141.6	19.2%
Upstream	113.3	103.3	9.7%
Midstream	<u>177.6</u>	<u>160.4</u>	10.7%
Total	459.7	405.3	13.4%
Income from continuing operations	279.2	182.7	52.8%
Net income/Unit from continuing operations	\$2.60	\$1.77	46.9%

- Increased refined products transportation volumes and tariffs
- Higher throughput volumes on Centennial
- Increased weather related propane demand in the Northeast
- 24% increase in crude oil marketing margins due to favorable pricing environment
- 24% increase in gathering volumes on the Jonah system



Increased Level of Capital Spending Expected in 2008

Growth Capital Expenditures, Acquisitions and JV Investments



- Organic growth spending forecasted to increase to \$452 million
- Marine transportation asset acquisitions totaling \$594 million in February 2008
- Motiva terminal project and the Pinedale expansion account for 54% of organic growth spending in 2008



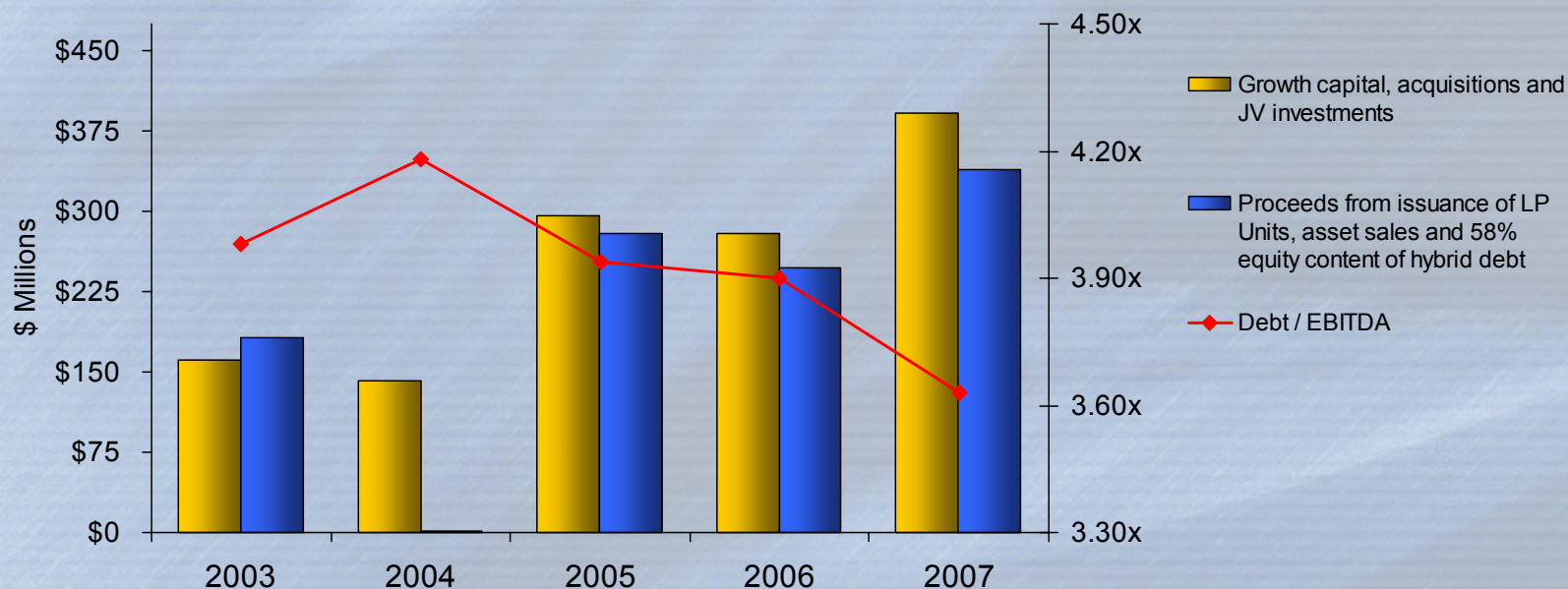
2008 Growth Capital Investment Detail

	<u>Forecasted 2008 Spending</u>	<u>Expected Project Completion Date</u>
<u>Downstream Spending</u>		
Motiva terminal construction	\$160.8	Q4 2009
Boligee, Alabama terminal	11.4	Q2 2008
Memphis pipeline connections	9.8	Q2 2008
Genco phase 2 expansion	25.8	Q4 2008
Construct trans-mix fractionator at Lebanon, Ohio	15.0	Q2 2009
Install natural gasoline delivery infrastructure at Beaumont	8.7	Q4 2008
	<u>231.5</u>	
<u>Upstream Spending</u>		
Tank construction at Cushing	3.3	Q3 2008
Expand receipt/delivery facilities at Cushing	7.7	Q1 2009
	<u>11.0</u>	
<u>Midstream Spending</u>		
Jonah Phase V expansion	16.5	Q2 2008
Pinedale expansion - 1.1 bcf/day @ 600psig	85.4	Q4 2008
Various new well connections and debottlenecking	26.4	Q4 2008
	<u>128.3</u>	
Other Projects	<u>81.7</u>	
Total Growth Capital and Investment Spending Estimate	<u><u>\$452.5</u></u>	



Conservative Mix of Debt and Equity Used to Fund Growth

- Leverage ratio has improved during period of increased growth capital investment
- Over 75% of growth expenditures and investments has been funded with equity contributions and asset sales since 2003



Consistent Investment Grade Financial Metrics

(\$MM)	December 31,				
	2007	2006	2005	2004	2003
TE Products Senior Notes	\$180.0	\$180.0	\$180.0	\$180.0	\$180.0
TEPPCO Partners, L.P. Senior Notes	500.0	500.0	500.0	500.0	500.0
TEPPCO Partners, L.P. Senior Notes	200.0	200.0	200.0	200.0	200.0
TE Products Senior Notes	175.0	210.0	210.0	210.0	210.0
TEPPCO Partners, L.P. Revolving Credit Facility	490.0	490.0	405.9	353.0	210.0
Senior debt (excl. FAS 133 adjustments)	\$1,545.0	\$1,580.0	\$1,495.9	\$1,443.0	\$1,300.0
Junior subordinated debt	300.0	-	-	-	-
Total debt	\$1,845.0	\$1,580.0	\$1,495.9	\$1,443.0	\$1,300.0
Partners' equity	1,264.6	1,320.3	1,201.4	1,011.1	1,102.8
Total capitalization	\$3,109.6	\$2,900.3	\$2,697.3	\$2,454.1	\$2,402.8
EBITDA from continuing operations, excluding gains on the sale of assets and interests in MB Storage	\$459.7	\$405.3	\$379.2	\$345.0	\$326.7
⁽¹⁾ Adjusted Debt / EBITDA	3.63x	3.90x	3.94x	4.18x	3.98x
% Fixed rate debt, including effect of interest rate swaps	84%	68%	59%	61%	84%

(1) Adjusted Debt reflects only 41.7% of the junior subordinated debt principal balance in the calculation based on the equity content ascribed by Fitch (75%), Moody's (50%) and S&P (50%).



Financial Strengths

- Fee-based cash flows with limited commodity exposure
- Diversified assets provide greater stability of earnings
- Investment grade ratings with stable outlooks from Moody's, S&P and Fitch
- Financial metrics to support future growth opportunities
- Growth strategy that complements existing assets and core competencies

Summary

Jerry Thompson



2008 Outlook

Downstream Segment

- Completion of capital projects will contribute to cash flows in 2008
- Monitor economic and price impact on refined products demand in Midwest market area

Marine Transportation Segment

- Transition Horizon Maritime functions under Cenac operating agreement
- Integrate back office and cash management controls with TPP processes

Upstream Segment

- Increased Gulf of Mexico production moving into the Seaway system
- Potential for additional volumes from Barnett Shale production
- Sustained high crude oil prices favorably impacts West Texas and Red River volumes

Midstream Segment

- Gas gathering growth expected to continue
 - Active drilling in the Jonah/Pinedale fields
 - Full completion of Jonah Phase V expansion in Q2 2008 and additional Pinedale capacity completion by year-end 2008
- Chaparral and Panola NGL pipelines continue at high utilization rates

Well Positioned for Future Growth

- Ownership of significant infrastructure assets between key supply and demand areas
- Addition of high-quality barge transportation assets complements existing businesses
- One of the most diversified asset base in the MLP sector provides growth opportunities and reduces risk
- Investment grade ratings and strong financial metrics

Questions and Answers

NYSE: TPP

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Appendix

Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31,					
	2007	2006	2005	2004	2003	2002
EBITDA from continuing operations:						
Net Income	\$ 279.2	\$ 202.1	\$ 162.6	\$ 138.5	\$ 121.8	\$ 114.7
Discontinued operations	-	(19.4)	(3.2)	(2.7)	-	-
Income from continuing operations	279.2	182.7	159.4	135.8	121.8	114.7
Provision for income taxes	0.6	0.7	-	-	-	-
Interest expense - net	101.2	86.2	81.8	72.0	84.3	66.2
Depreciation and amortization (D&A)	105.2	108.3	110.7	112.3	100.7	86.1
Amortization of excess investment in joint ventures	6.1	4.2	4.8	3.9	4.0	3.2
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	45.7	30.6	23.2	22.1	19.8	11.7
EBITDA from continuing operations	\$ 538.0	\$ 412.7	\$ 379.9	\$ 346.1	\$ 330.6	\$ 281.9
Less: Gains on sales of assets and ownership interest in MB Storage	(78.3)	(7.4)	(0.7)	(1.1)	(3.9)	-
EBITDA from continuing operations, excluding gains on sales	\$ 459.7	\$ 405.3	\$ 379.2	\$ 345.0	\$ 326.7	\$ 281.9

We define EBITDA, which may be viewed as a non-GAAP (Generally Accepted Accounting Principles) measure under the rules of the Securities and Exchange Commission, as net income plus interest expense - net, deferred income tax expense, depreciation and amortization, and a pro-rata portion, based on our equity ownership, of the interest expense and depreciation and amortization of each of our joint ventures. EBITDA should not be considered as an alternative to net income or income from continuing operations, operating income, cash flows from operating activities or any other measure of financial performance calculated in accordance with GAAP. Our EBITDA may not be comparable to that of other entities, because other entities may not calculate EBITDA in the same manner as we do.



Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31, 2007				
	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 135.1	\$ 25.8	\$ 84.2	\$ 4.5	\$ 249.6
Depreciation and amortization (D&A)	46.1	40.8	18.3	-	105.2
Interest income and other - net	2.0	0.6	0.4	-	3.0
Equity earnings (losses)	(12.4)	83.1	2.6	(4.5)	68.8
Amortization of excess investment in joint ventures	5.3	0.1	0.7	-	6.1
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	11.4	27.2	7.1	-	45.7
EBITDA from continuing operations	\$ 187.5	\$ 177.6	\$ 113.3	\$ -	\$ 478.4
Less: Gains on sales of assets	(18.7)	-	-	-	(18.7)
EBITDA from continuing operations, excluding gains on sales	<u>\$ 168.8</u>	<u>\$ 177.6</u>	<u>\$ 113.3</u>	<u>\$ -</u>	<u>\$ 459.7</u>



Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31, 2006				
	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 91.3	\$ 65.5	\$ 70.8	\$ 2.2	\$ 229.8
Depreciation and amortization (D&A)	41.4	52.5	14.4	-	108.3
Interest income and other - net	1.5	0.7	0.8	-	3.0
Equity earnings (losses)	(8.0)	35.1	11.9	(2.2)	36.8
Amortization of excess investment in joint ventures	3.6	-	0.6	-	4.2
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	16.0	8.0	6.6	-	30.6
EBITDA from continuing operations	\$ 145.8	\$ 161.8	\$ 105.1	\$ -	\$ 412.7
Less: Gains on sales of assets	(4.2)	(1.4)	(1.8)	-	(7.4)
EBITDA from continuing operations, excluding gains on sales	<u>\$ 141.6</u>	<u>\$ 160.4</u>	<u>\$ 103.3</u>	<u>\$ -</u>	<u>\$ 405.3</u>



Reconciliation of Non-GAAP Measures

(\$ in Millions)

Year Ended December 31, 2005

	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 88.1	\$ 98.7	\$ 33.2	\$ -	\$ 220.0
Depreciation and amortization (D&A)	39.4	54.1	17.2	-	110.7
Interest income and other - net	0.8	0.2	0.1	-	1.1
Equity earnings (losses)	(3.0)	-	23.1	-	20.1
Amortization of excess investment in joint ventures	4.1	-	0.7	-	4.8
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	16.3	-	6.9	-	23.2
EBITDA from continuing operations	\$ 145.7	\$ 153.0	\$ 81.2	\$ -	\$ 379.9
Less: Gains on sales of assets	(0.2)	(0.4)	(0.1)	-	(0.7)
EBITDA from continuing operations, excluding gains on sales	<u>\$ 145.5</u>	<u>\$ 152.6</u>	<u>\$ 81.1</u>	<u>\$ -</u>	<u>\$ 379.2</u>



Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31, 2004				
	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 71.2	\$ 80.9	\$ 32.3	\$ -	\$ 184.4
Depreciation and amortization (D&A)	43.2	56.0	13.1	-	112.3
Interest income and other - net	0.8	0.1	0.4	-	1.3
Equity earnings (losses)	(6.6)	-	28.7	-	22.1
Amortization of excess investment in joint ventures	3.2	-	0.7	-	3.9
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	<u>15.5</u>	<u>-</u>	<u>6.6</u>	<u>-</u>	<u>22.1</u>
EBITDA from continuing operations	\$ 127.3	\$ 137.0	\$ 81.8	\$ -	\$ 346.1
Less: Gains on sales of assets	<u>(0.5)</u>	<u>-</u>	<u>(0.6)</u>	<u>-</u>	<u>(1.1)</u>
EBITDA from continuing operations, excluding gains on sales	<u>\$ 126.8</u>	<u>\$ 137.0</u>	<u>\$ 81.2</u>	<u>\$ -</u>	<u>\$ 345.0</u>



Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31, 2003				
	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 83.7	\$ 80.3	\$ 28.4	\$ -	\$ 192.4
Depreciation and amortization (D&A)	31.6	57.8	11.3	-	100.7
Interest income and other - net	0.3	0.3	0.2	-	0.8
Equity earnings (losses)	(7.4)	-	20.3	-	12.9
Amortization of excess investment in joint ventures	3.3	-	0.7	-	4.0
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	13.3	-	6.5	-	19.8
EBITDA from continuing operations	\$ 124.8	\$ 138.4	\$ 67.4	\$ -	\$ 330.6
Less: Gains on sales of assets	-	-	(3.9)	-	(3.9)
EBITDA from continuing operations, excluding gains on sales	\$ 124.8	\$ 138.4	\$ 63.5	\$ -	\$ 326.7



Reconciliation of Non-GAAP Measures

(\$ in Millions)

	Year Ended December 31, 2002				
	<u>Downstream</u>	<u>Midstream</u>	<u>Upstream</u>	<u>Inter-segment Eliminations</u>	<u>Total</u>
Operating income	\$ 83.1	\$ 60.7	\$ 26.4	\$ -	\$ 170.2
Depreciation and amortization (D&A)	30.2	44.7	11.2	-	86.1
Interest income and other - net	0.8	-	1.1	-	1.9
Equity earnings (losses)	(9.3)	-	18.1	-	8.8
Amortization of excess investment in joint ventures	2.5	-	0.7	-	3.2
TEPPCO's pro-rata percentage of joint venture interest expense and D&A	5.3	-	6.4	-	11.7
EBITDA from continuing operations	\$ 112.6	\$ 105.4	\$ 63.9	\$ -	\$ 281.9
Less: Gains on sales of assets	-	-	-	-	-
EBITDA from continuing operations, excluding gains on sales	<u>\$ 112.6</u>	<u>\$ 105.4</u>	<u>\$ 63.9</u>	<u>\$ -</u>	<u>\$ 281.9</u>



Reconciliation of Non-GAAP Measures

(\$ in Millions)	Year Ended December 31,					
	2007	2006	2005	2004	2003	2002
Margins:						
Crude oil marketing	\$ 72.7	\$ 58.4	\$ 30.6	\$ 22.5	\$ 22.0	\$ 22.9
Lubrication oil sales	8.8	8.6	7.5	6.5	5.4	4.9
Revenues:						
Crude oil transportation	75.2	67.4	61.6	55.4	45.8	39.0
Crude oil terminaling	14.5	11.8	10.4	9.4	9.4	10.1
Total margin/revenues	<u>\$ 171.2</u>	<u>\$ 146.2</u>	<u>\$ 110.1</u>	<u>\$ 93.8</u>	<u>\$ 82.6</u>	<u>\$ 76.9</u>
Sales of petroleum products	\$ 9,117.3	\$ 9,060.8	\$ 8,062.1	\$ 5,426.8	\$ 3,766.6	\$ 2,823.8
Transportation - Crude oil	45.9	38.8	37.6	37.2	29.1	27.4
Less: Purchases of petroleum products	<u>(8,992.0)</u>	<u>(8,953.4)</u>	<u>(7,989.6)</u>	<u>(5,370.2)</u>	<u>(3,713.1)</u>	<u>(2,774.3)</u>
Total margin/revenues	171.2	146.2	110.1	93.8	82.6	76.9
Other operating revenues	<u>10.4</u>	<u>10.0</u>	<u>10.5</u>	<u>12.0</u>	<u>10.5</u>	<u>10.5</u>
Net operating revenues	<u>181.6</u>	<u>156.2</u>	<u>120.6</u>	<u>105.8</u>	<u>93.1</u>	<u>87.4</u>
Operating, general and administrative	66.6	60.4	59.9	51.4	50.5	43.4
Operating fuel and power	7.0	7.0	5.1	5.5	3.7	3.4
Depreciation and amortization	18.3	14.4	17.2	13.1	11.3	11.2
Taxes - other than income taxes	5.5	5.4	5.3	4.0	3.2	3.0
Gains on sales of assets	<u>--</u>	<u>(1.8)</u>	<u>(0.1)</u>	<u>(0.5)</u>	<u>(4.0)</u>	<u>--</u>
Operating income	<u>\$ 84.2</u>	<u>\$ 70.8</u>	<u>\$ 33.2</u>	<u>\$ 32.3</u>	<u>\$ 28.4</u>	<u>\$ 26.4</u>

