

### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

|                                    | 3 Months Mai | rch 31 |          |           | After Tax    |
|------------------------------------|--------------|--------|----------|-----------|--------------|
|                                    | 1999         | 1998   | % Change | \$ Change | EPS Impact * |
| <b>Operating Revenues</b>          | \$1,024      | \$945  | 8.4%     | \$79      | \$0.35       |
| <b>Operating Expenses</b>          |              |        |          |           |              |
| Fuel & Purchased power             | 231          | 208    | 11.1%    | 23        | (0.10)       |
| Operation and maintenance          | 325          | 268    | 21.3%    | 57        | (0.26)       |
| Depreciation and amortization      | 182          | 165    | 10.3%    | 17        | (0.08)       |
| Taxes other than income            | 71           | 71     | 0.0%     | _         | -            |
| Total Operating Expenses           | 809          | 712    | 13.6%    | 97        | (0.43)       |
| <b>Operating Income</b>            | \$215        | \$233  | (7.7%)   | (\$18)    | (\$0.08)     |
| Interest Expense and Other         |              |        |          |           |              |
| Interest Expense                   | 83           | 74     | 12.2%    | 9         | (0.04)       |
| Pref. Stock Dividend of Subsidiary | -            | 3      | (100.0%) | (3)       | 0.01         |
| Other- net                         | 3            | =      | N/A      | 3         | (0.01)       |
| Net Interest Expense and Other     | 86           | 77     | 11.7%    | 9         | (0.04)       |
| <b>Income Before Income Taxes</b>  | 129          | 156    | (17.3%)  | (27)      | (\$0.13)     |
| Income Taxes                       | 14           | 52     | (73.1%)  | (38)      | \$0.20       |
| Net Income                         | \$115        | \$104  | 10.6%    | \$11      | \$0.07       |
| Common Sh. Outstanding - Avg       | 145          | 145    | 0.0%     |           |              |
| <b>Earnings Per Common Share</b>   | \$0.79       | \$0.72 | 9.7%     |           | \$0.07       |

<sup>\*</sup> Earnings impact figures are estimates Differences may exist due to rounding Please see additional detail on Page 3

The Condensed Consolidated Statement of Income (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.

#### To Adjust For Taxes:

\$ 79 Revenues
97 Less Expenses
\$ (18)

-6.3 Times 35%
(38) Income Taxes
31.7 Rate Adjustment

0.219 Per Share Impact

\$0.26



#### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

| Earnings Analysis - Detail                                                  | 1st Quarter      |
|-----------------------------------------------------------------------------|------------------|
| Change from 03/31/98                                                        | After-Tax        |
|                                                                             | Per Share Impact |
| Beginning Earnings Per Share                                                | \$0.72           |
| Regulated Operating Revenues                                                |                  |
| Net System Sales                                                            | \$0.11           |
| Power Supply Cost Recovery                                                  | (0.06)           |
| Total Regulated Net Revenues                                                | \$0.05           |
| Total Regulated Net Revenues                                                | φυ.υ.            |
| Regulated Oper. & Maintenance Expense                                       |                  |
| Nuclear Generation - 1998 January forced outage; lower maintenance expenses | 0.03             |
| Fossil Generation - periodic scheduled plant outages                        | (0.04)           |
| Year 2000 Costs                                                             | (0.04)           |
| Other                                                                       | (0.01)           |
| Regulated Oper. & Maintenance Expense                                       | (\$0.06)         |
| Depreciation & Interest                                                     | (0.03)           |
| Income Taxes                                                                | 0.09             |
| Regulated Net Income (Detroit Edison)                                       | \$0.05           |
| Non-Regulated Subsidiaries                                                  |                  |
| Primarily due to full year operations of coke batteries, offset by          |                  |
| subsidiary startup costs                                                    | 0.04             |
| DTE Capital & Holding Company                                               | (0.02)           |
| Earnings Per Share Change                                                   | \$0.07           |
| DTE Energy Ending Earnings Per Share                                        | \$0.79           |

Differences may exist due to rounding.



#### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES TRAILING 12-MONTH ANALYSIS - REPORTED EPS As of March 31, 1999

| -   |       | T 10   |
|-----|-------|--------|
| 100 | trait | Edison |
|     |       |        |

|      | 2Q     | 3Q     | 4Q     | 1Q     | Total  | EPS Growth (%) |
|------|--------|--------|--------|--------|--------|----------------|
| 1998 | \$0.58 | \$0.86 | \$0.87 | \$0.66 | \$2.97 |                |
| 1999 | \$0.64 | \$0.85 | \$0.68 | \$0.71 | \$2.88 | -3.0%          |

| Non-Regulated Subsidiaries | (Additional Detai | il Provided Below) |        |        |        |
|----------------------------|-------------------|--------------------|--------|--------|--------|
|                            | 2Q                | 3Q                 | 4Q     | 1Q     | Total  |
| 199                        | 8 \$0.01          | \$0.05             | \$0.03 | \$0.06 | \$0.15 |
| 199                        | 9 \$0.07          | \$0.07             | \$0.09 | \$0.10 | \$0.33 |

#### DTE Capital / DTE Holding Company

|      | 2Q       | 3Q       | 4Q       | 1Q       | Total    |
|------|----------|----------|----------|----------|----------|
| 1998 | \$0.00   | \$0.00   | (\$0.01) | \$0.00   | (\$0.01) |
| 1999 | (\$0.02) | (\$0.01) | (\$0.04) | (\$0.02) | (\$0.09) |

#### **DTE Energy Company**

| <br>1 0 |      |        |        |        |        |        |                |
|---------|------|--------|--------|--------|--------|--------|----------------|
|         |      | 2Q     | 3Q     | 4Q     | 1Q     | Total  | EPS Growth (%) |
|         | 1998 | \$0.59 | \$0.91 | \$0.89 | \$0.72 | \$3.11 |                |
|         | 1999 | \$0.69 | \$0.91 | \$0.73 | \$0.79 | \$3.12 | 0.3%           |

#### 1999 Non-Regulated Earnings Per Share by Activity

|                                  | 1Q       | 2Q     | 3Q     | 4Q     | Total    |
|----------------------------------|----------|--------|--------|--------|----------|
| Coal Related                     | \$0.11   |        |        |        | \$0.11   |
| Renewables                       | \$0.01   |        |        |        | \$0.01   |
| Market Development               | (\$0.01) |        |        |        | (\$0.01) |
| Plug Power, LLC                  | (\$0.01) |        |        |        | (\$0.01) |
| Other                            | \$0.00   |        |        |        | \$0.00   |
| Total Non-Regulated Subsidiaries | \$0.10   | \$0.00 | \$0.00 | \$0.00 | \$0.10   |
| DTE Capital / DTE Holding Co.    | (\$0.02) |        |        |        | (\$0.02) |
| Total 1999 Non-Regulated EPS     | \$0.08   | \$0.00 | \$0.00 | \$0.00 | \$0.08   |



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

|                                              |                | D                        | Percent  |
|----------------------------------------------|----------------|--------------------------|----------|
| ASSETS                                       | March 31, 1999 | <b>December 31, 1998</b> | Change   |
| Current Assets                               | <b>D.4.1</b>   | <b>4120</b>              | (50.504) |
| Cash and Cash Equivalents                    | \$41           | \$130                    | (68.5%)  |
| Restricted Cash                              | 132            | 121                      | 9.1%     |
| Accounts Receivable                          |                |                          |          |
| Customer (less allowance for                 |                |                          |          |
| doubtful accounts of \$20)                   | 309            | 316                      | (2.3%)   |
| Accrued Unbilled Revenues                    | 143            | 153                      | (6.5%)   |
| Other                                        | 130            | 135                      | (3.7%)   |
| Inventories (at average cost)                |                |                          |          |
| Fuel                                         | 161            | 171                      | (5.9%)   |
| Materials and Supplies                       | 152            | 167                      | (8.8%)   |
| Other                                        | 136            | 39                       | 248.7%   |
| Total Current Assets                         | 1,204          | 1,232                    | (2.3%)   |
| Investments                                  |                |                          |          |
| Nuclear Decommissioning Trust Funds          | 327            | 309                      | 5.7%     |
| Other                                        | 247            | 261                      | (5.3%)   |
|                                              | 574            | 570                      | 0.7%     |
| Property                                     |                |                          |          |
| Property, Plant and Equipment                | 11,224         | 11,121                   | 0.9%     |
| Property under Capital Leases                | 241            | 242                      | (0.6%)   |
| Nuclear Fuel under Capital Lease             | 662            | 659                      | 0.4%     |
| Construction Work in Progress                | 198            | 156                      | 27.0%    |
| -                                            | 12,325         | 12,178                   | 1.2%     |
| Less Accumulated Depreciation & Amortization | 5,336          | 5,235                    | 1.9%     |
| Total Owned and Leased Properties            | 6,989          | 6,943                    | 0.7%     |
| -                                            | ·              |                          | 331,75   |
| Regulatory Assets                            | 3,022          | 3,091                    | (2.2%)   |
| Other Assets                                 | 264            | 252                      | 4.8%     |
| Total Assets                                 | \$12,053       | \$12,088                 | (0.3%)   |

The Condensed Consolidated Balance Sheet (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

|                                                                                              |                |                   | Percent |
|----------------------------------------------------------------------------------------------|----------------|-------------------|---------|
| LIABILITIES                                                                                  | March 31, 1999 | December 31, 1998 | Change  |
| Current Liabilities                                                                          |                |                   |         |
| Accounts Payable                                                                             | \$187          | \$239             | (21.8%) |
| Accrued Interest                                                                             | 54             | 57                | (5.3%)  |
| Dividends Payable                                                                            | 75             | 75                | 0.0%    |
| Accrued Payroll                                                                              | 87             | 101               | (13.9%) |
| Short-term Borrowings                                                                        | 280            | 231               | 21.2%   |
| Deferred Income Taxes                                                                        | 100            | 60                | 66.7%   |
| Current Portion Long-term Debt                                                               | 481            | 294               | 63.6%   |
| Current Portion Capital Leases                                                               | 109            | 118               | (7.6%)  |
| Other                                                                                        | 151            | 217               | (30.4%) |
| Total Current Liabilities                                                                    | 1,524          | 1,392             | 9.5%    |
| Other Liabilities                                                                            |                |                   |         |
| Deferred Income Taxes                                                                        | 1,846          | 1,888             | (2.2%)  |
| Capital Leases                                                                               | 124            | 126               | (1.6%)  |
| Regulatory Liabilities                                                                       | 322            | 294               | 9.5%    |
| Other                                                                                        | 517            | 493               | 4.9%    |
|                                                                                              | 2,809          | 2,801             | 0.3%    |
| Long-Term Debt                                                                               | 3,984          | 4,197             | (5.1%)  |
| Shareholder's Equity                                                                         |                |                   |         |
| Common Stock, without par value, 400,000,000 shares authorized, 145,045,159, and 145,071,317 |                |                   |         |
| issued and outstanding, respectively                                                         | 1,950          | 1,951             | -0.1%   |
| Retained Earnings                                                                            | 1,786          | 1,747             | 2.2%    |
|                                                                                              | 3,736          | 3,698             | 1.0%    |
| Total Liabilities and Shareholder's Equity                                                   | \$12,053       | \$12,088          | (0.3%)  |

The Condensed Consolidated Balance Sheet (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

|                                                                | 3 Months End | led March 31 |
|----------------------------------------------------------------|--------------|--------------|
|                                                                | 1999         | 1998         |
| Operating Activities                                           |              |              |
| Net Income                                                     | \$115        | \$104        |
| Adjustments to reconcile net income                            |              |              |
| to net cash from operating activities:                         |              |              |
| Depreciation and Amortization                                  | 182          | 165          |
| Other                                                          | 48           | 3            |
| Changes in current assets and liabilities:                     |              |              |
| Restricted Cash                                                | (11)         | (16)         |
| Accounts Receivable                                            | 22           | 47           |
| Inventories                                                    | 25           | 12           |
| Payables                                                       | (50)         | 5            |
| Other                                                          | (175)        | (97)         |
| Net cash from operating activities                             | \$156        | \$223        |
| Investing Activities                                           |              |              |
| Plant and Equipment Expenditures                               | (\$162)      | (\$125)      |
| Investment in Coke Oven Battery Business                       | (Φ102)       | (200)        |
| Nuclear Decommissioning Trust Funds                            | (18)         | (29)         |
| Other                                                          | (2)          | 6            |
| Net cash used for investing activities                         | (\$182)      | (\$348)      |
| Net cash used for investing activities                         | (\$162)      | (\$348)      |
| Financing Activities                                           |              |              |
| Increase (Decrease) in Short-term Borrowings                   | 49           | 377          |
| Redemption of Long-term Debt                                   | (37)         | (169)        |
| Dividends on Common Stock                                      | (75)         | (75)         |
| Net cash from (used for) financing activities                  | (63)         | 133          |
|                                                                |              |              |
| Net Increase (Decrease) in Cash and Cash Equivalents           | (89)         | 8            |
| Cash and Temporary Cash Investments at Beginning of the Period | 130          | 45           |
| Cash and Temporary Cash Investments at End of the Period       | \$41         | \$53         |
| Supplementary Cash Flow Information                            |              |              |
| Interest paid (excluding interest capitalized)                 | \$84         | \$85         |
| Income Taxes paid                                              | 29           | 20           |
| New Capital Lease Obligations                                  | 9            | 17           |

The Condensed Consolidated Statement of Cash Flows (Unaudited) should be read in conjunction with the Notes to Consolidated Financial



### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES SELECTED FINANCIAL RATIOS (PRELIMINARY/UNAUDITED)

### Twelve Months Ended March

|                                                        | March   |         |
|--------------------------------------------------------|---------|---------|
|                                                        | 1999    | 1998    |
| Coverage Ratios (SEC Basis):                           |         |         |
| Ratio of Earnings to Fixed Charges                     | 2.56    | 3.06    |
| Ratio of Earnings to Fixed Charges                     |         |         |
| (Excluding Non-Recourse Debt Interest Expense)         | 2.68    | 3.17    |
| Return on Average Common Equity                        | 12.4%   | 12.9%   |
| Return on Average Common Equity (Detroit Edison Only)  | 12.1%   | 12.7%   |
| Common Stock Dividend Payout                           | 65.9%   | 66.2%   |
| Funds Generated Internally for Construction            | 103.2%  | 111.2%  |
| Effective Federal Income Tax Rate                      | 20.2%   | 35.8%   |
| Book Value Per Common Share                            | \$25.73 | \$24.71 |
| Capital Structure                                      |         |         |
| Traditional Method                                     | 1999    | 1998    |
| Common Shareholders' Equity                            | 48.4%   | 47.9%   |
| Preferred Stock                                        | 0.0%    | 1.9%    |
| Deeply Subordinated Debt (QUIDS)                       | 5.0%    | 3.1%    |
| Long-Term Debt                                         | 46.6%   | 47.1%   |
| Total                                                  | 100.0%  | 100.0%  |
| Rating Agency Method                                   |         |         |
| Common Shareholders' Equity                            | 42.9%   | 43.7%   |
| Preferred Stock & Deeply Subordinated Debt (QUIDS) (1) | 4.4%    | 4.6%    |
| Long-Term Debt (2)                                     | 52.7%   | 51.7%   |
| Total                                                  | 100.0%  | 100.0%  |
| Capital Structure                                      |         |         |
| (Excluding Non-Recourse Debt)                          |         |         |
| Traditional Method                                     | 1999    | 1998    |
| Common Shareholders' Equity                            | 50.4%   | 49.5%   |
| Preferred Stock                                        | 0.0%    | 2.0%    |
| Deeply Subordinated Debt (QUIDS)                       | 5.2%    | 3.2%    |
| Long-Term Debt                                         | 44.4%   | 45.3%   |
| Total                                                  | 100.0%  | 100.0%  |
| Rating Agency Method                                   |         |         |
| Common Shareholders' Equity                            | 44.9%   | 45.2%   |
| Preferred Stock & Deeply Subordinated Debt (QUIDS) (1) | 4.6%    | 4.8%    |
| Long-Term Debt (2)                                     | 50.5%   | 50.0%   |
| Total                                                  | 100.0%  | 100.0%  |

<sup>(1)</sup> Includes amounts due within one year.

 $<sup>^{(2)}</sup>$  Includes amounts due within one year, obligations under capital leases (current and non-current) and short-term debt.



# 1999 SALES ANALYSIS (GWH)

|                     |        |        |         |        |        |         | Sales As |
|---------------------|--------|--------|---------|--------|--------|---------|----------|
|                     | 1Q     | 1Q     | % Chg   | YTD    | YTD    | % Chg   | % of     |
| Category            | 1999   | 1998   | 1998    | 1999   | 1998   | YTD 98  | Total    |
| Residential         | 3,486  | 3,314  | 5.2%    | 3,486  | 3,314  | 5.2%    | 26.1%    |
| Commercial          |        |        |         |        |        |         |          |
| Secondary           | 2,504  | 2,406  | 4.1%    | 2,504  | 2,406  | 4.1%    | 18.8%    |
| Primary             | 2,007  | 1,937  | 3.6%    | 2,007  | 1,937  | 3.6%    | 15.0%    |
| Total Commercial    | 4,511  | 4,344  | 3.8%    | 4,511  | 4,344  | 3.8%    | 33.8%    |
| Industrial          |        |        |         |        |        |         |          |
| Automotive          | 1,799  | 1,775  | 1.4%    | 1,799  | 1,775  | 1.4%    | 13.5%    |
| Steel               | 664    | 706    | (5.9%)  | 664    | 706    | (5.9%)  | 5.0%     |
| Other Manufacturing | 1,088  | 1,056  | 3.1%    | 1,088  | 1,056  | 3.1%    | 8.2%     |
| Total Industrial    | 3,552  | 3,536  | 0.4%    | 3,552  | 3,536  | 0.4%    | 26.6%    |
| Other               | 666    | 599    | 11.2%   | 666    | 599    | 11.2%   | 5.0%     |
| Total System Sales  | 12,214 | 11,793 | 3.6%    | 12,214 | 11,793 | 3.6%    | 91.6%    |
| Interconnection     | 1,125  | 1,433  | (21.5%) | 1,125  | 1,433  | (21.5%) | 8.4%     |
| <b>Total Sales</b>  | 13,339 | 13,226 | 0.9%    | 13,339 | 13,226 | 0.9%    | 100.0%   |

### 1999 Temperature Normalized Sales

| As of March 31, 1999 | 1999 10 | 1999 1Q                   | Difference |  |
|----------------------|---------|---------------------------|------------|--|
| Category             | Actual  | Temperature<br>Normalized | <u>%</u>   |  |
| Residential          | 3,486   | 3,588                     | (2.9%)     |  |
| Commercial           |         |                           |            |  |
| Secondary            | 2,504   | 2,504                     | 0.0%       |  |
| Primary              | 2,007   | 2,007                     | 0.0%       |  |
| Total Commercial     | 4,511   | 4,511                     | 0.0%       |  |
| Industrial           |         |                           |            |  |
| Automotive           | 1,799   | 1,799                     |            |  |
| Steel                | 664     | 664                       |            |  |
| Other Manufacturing  | 1,088   | 1,089                     |            |  |
| Total Industrial     | 3,552   | 3,552                     |            |  |
| Other                | 666     | 666                       |            |  |
| Total System Sales   | 12,214  | 12,317                    | (0.8%)     |  |

|                     | Heating and Cooling Degree Day Data |             |          |  |  |
|---------------------|-------------------------------------|-------------|----------|--|--|
|                     | <u>1999</u>                         | <u>1998</u> | % Change |  |  |
| Heating Degree Days | 3,118                               | 2,569       | 21.4%    |  |  |
| Cooling Degree Days | -                                   | _           | _        |  |  |