

## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	3 Months Se	ept. 30			After Tax
	1999	1998	% Change	<b>\$ Change</b>	EPS Impact *
<b>Operating Revenues</b>	\$1,440	\$1,199	20.1%	\$241	\$1.07
<b>Operating Expenses</b>					
Fuel & Purchased power	510	359	42.2%	151	(\$0.68)
Operation and maintenance	397	338	17.4%	59	(\$0.26)
Depreciation and amortization	183	169	8.0%	14	(\$0.06)
Taxes other than income	69	67	2.7%	2	(\$0.01)
Total Operating Expenses	\$1,159	\$933	24.3%	\$226	(\$1.01)
Operating Income	\$281	\$266	5.4%	\$15	\$0.06
Interest Expense and Other					
Interest Expense	95	83	14.5%	\$12	(\$0.05)
Pref. Stock Dividend of Subsidiary		1	-100.0%	(1)	\$0.00
Other Expense- net	4	4	-11.4%	(0)	\$0.00
Net Interest Expense and Other	\$99	\$88	12.1%	\$11	(\$0.05)
Income Before Income Taxes	\$182	\$178	2.2%	\$4	\$0.01
Income Taxes	21	46	-54.0%	(25)	\$0.19
Net Income	\$161	\$132	21.8%	\$29	\$0.20
Common Sh. Outstanding - Avg	145	145	0.00%		
Earnings Per Common Share	\$1.11	\$0.91	21.8%		\$0.20

<sup>\*</sup> Earnings impact figures are estimates Differences may exist due to rounding Please see additional detail on Page 4



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	9 Months September 30				After Tax
	1999	1998	% Change	\$ Change	EPS Impact *
<b>Operating Revenues</b>	\$3,614	\$3,208	12.7%	\$406	\$1.82
Operating Expenses					
Fuel and Purchased power	1,063	852	24.8%	211	(\$0.96)
Operation and Maintenance	1,086	906	19.9%	180	(\$0.81)
Depreciation and amortization	547	496	10.3%	51	(\$0.23)
Taxes other than income	211	207	1.9%	4	(\$0.01)
Total Operating Expenses	\$2,907	\$2,461	18.1%	\$446	(\$2.00)
<b>Operating Income</b>	\$707	\$747	-5.4%	(\$40)	(\$0.18)
Interest Expense and Other					
Interest Expense	260	236	10.2%	24	(\$0.11)
Pref. Stock Dividend of Subsidiary	-	6	-100.0%	(6)	\$0.03
Other - net	13	9	47.7%	(4)	(\$0.02)
Net Interest Expense and Other	\$273	\$251	8.9%	\$22	(\$0.10)
<b>Income Before Income Taxes</b>	\$434	\$496	-12.6%	(\$62)	(\$0.28)
Income Taxes	\$48	\$159	-69.8%	(111)	\$0.62
Net Income	\$386	\$337	14.4%	\$49	\$0.34
Common Sh. Outstanding - Avg	145	145	0.00%		
Earnings Per Common Share	\$2.66	\$2.32	14.4%		\$0.34

<sup>\*</sup> Earnings impact figures are estimates
Differences may exist due to rounding



### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

Earnings Analysis - Detail Change from 09/30/98	3rd Quarter After-Tax
Change from 09/30/98	Per Share Impact
Beginning Earnings Per Share	\$0.91
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<b>Regulated Operating Revenues</b>	
Net System Sales	\$0.13
Incremental Rate Reduction in 1999	(\$0.08)
1998 Fermi 2 Performance Reserve	\$0.15
Total Regulated Net Revenues	\$0.20
Regulated Oper. & Maintenance Expense	
Storms and Heat-Related Trouble	(0.08)
Other	(0.04)
Taxes other than income	(0.01)
Regulated Oper. & Maintenance Expense	(\$0.13)
Depreciation & Amortization	(\$0.06)
Interest Expense	(\$0.04)
<b>Income Taxes</b> Due to full normalization of Fermi regulatory assets in 1999	\$0.13
Regulated Net Income (Detroit Edison)	\$0.10
Non-Regulated Net Income:	
Increased income due to full year operations of Burns Harbor coke battery, slightly offset by Plug Power	
losses	\$0.08
Subtotal: Non-Regulated Subsidiaries	\$0.08
DTE Energy Holding and DTE Capital Inc.	\$0.02
Earnings Per Share Change	\$0.20
DTE Energy Ending Earnings Per Share	<b>\$1.11</b>

Differences may exist due to rounding.



### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES TRAILING 12-MONTH ANALYSIS - REPORTED EPS As of September 30, 1999

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	4Q	1Q	2Q	3Q	Total	EPS Growth (%)
1998	\$0.87	\$0.66	\$0.64	\$0.85	\$3.02	
1999	\$0.68	\$0.71	\$0.74	\$0.95	\$3.08	2.0%

Non-Regulated Subsidiaries	(Additional Detai	l Provided Below)			
	4Q	1Q	2Q	3Q	Total
199	98 \$0.03	\$0.06	\$0.07	\$0.07	\$0.23
199	9 \$0.09	\$0.10	\$0.07	\$0.16	\$0.41

#### DTE Capital / DTE Holding Company

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	4Q	1Q	2Q	3Q	Total	
1998	(\$0.01)	\$0.00	(\$0.02)	(\$0.01)	(\$0.04)	
1999	(\$0.04)	(\$0.02)	(\$0.05)	\$0.00	(\$0.11)	

#### **DTE Energy Company**

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	4Q	1Q	2Q	3Q	Total	EPS Growth (%)
1998	\$0.89	\$0.72	\$0.69	\$0.91	\$3.21	_
1999	\$0.73	\$0.79	\$0.76	\$1.11	\$3.39	5.4%

### 1999 Non-Regulated Earnings Per Share by Activity \*

	1Q	2Q	3Q	4Q	Total
Coal Related	\$0.11	\$0.11	\$0.19		\$0.41
Renewables	\$0.01	\$0.00	\$0.01		\$0.02
Market Development	(\$0.01)	(\$0.03)	(\$0.02)		(\$0.06)
Plug Power, LLC	(\$0.01)	(\$0.02)	(\$0.02)		(\$0.04)
Other	\$0.00	\$0.00	\$0.00		\$0.00
Total Non-Regulated Subsidiaries	\$0.10	\$0.07	\$0.16	\$0.00	\$0.33
DTE Capital / DTE Holding Co.	(\$0.02)	(\$0.05)	\$0.00		(\$0.07)
Total 1999 Non-Regulated EPS	\$0.08	\$0.02	\$0.16	\$0.00	\$0.26

<sup>\*</sup> Differences may exist due to rounding



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

ASSETS	Sept. 30, 1999	Dec. 31, 1998	Percent Change
<b>Current Assets</b>		,	<u> </u>
Cash and Cash Equivalents	\$54	\$130	-58.6%
Restricted Cash	317	121	161.8%
Acounts Receivable			
Customer (less allowance for doubtful			
accounts of \$21 and \$20, respectively)	437	316	38.4%
Accrued Unbilled Revenues	154	153	0.7%
Other	97	135	-27.9%
Inventories (at average cost)			
Fuel	148	171	-13.3%
Materials and Supplies	160	167	-4.4%
Other	88	39	125.8%
Total Current Assets	\$1,455	\$1,232	18.1%
Investments			
Nuclear Decommissioning Trust Funds	337	309	9.0%
Other	229	261	-12.3%
	\$566	\$570	-0.8%
Property			
Property, Plant and Equipment	11,580	11,121	4.1%
Property under Capital Leases	222	242	-8.2%
Nuclear Fuel under Capital Lease	662	659	0.5%
Construction Work in Progress	108	156	-30.6%
	\$12,572	\$12,178	3.2%
Less Accumulated Depreciation & Amortization	5,508	5,235	5.2%
	7,065	6,943	1.8%
Regulatory Assets	2,972	3,091	-3.9%
Other Assets	259	252	2.8%
Total Assets	\$12,316	\$12,088	1.9%



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Except Per Share Amounts)

LIABILITIES	Sept. 30, 1999	Dec. 31, 1998	Percent Change
Current Liabilities			<u> </u>
Accounts Payable	\$215	\$239	-10.2%
Accrued Interest	53	57	-6.5%
Dividends Payable	75	75	-0.4%
Accrued Payroll	86	101	-15.0%
Short-term Borrowings	296	231	28.2%
Income taxes	73	69	5.3%
Current Portion Long-term Debt	566	294	92.4%
Current Portion Capital Leases	87	118	-26.5%
Other	242	208	16.3%
	\$1,692	\$1,392	21.5%
Other Liabilities			
Deferred Income Taxes	1,902	1,888	0.7%
Capital Leases	118	126	-6.5%
Regulatory Liabilities	230	294	-21.7%
Other	532	493	7.9%
	2,782	2,801	-0.7%
Long-Term Debt	\$3,985	\$4,197	-5.1%
Shareholder's Equity			
Common Stock, without par value, 400,000,000 shares authorized, 145,045,159 and 145,071,317 issued and			
outstanding, respectively	1,950	1,951	0.0%
Retained Earnings	1,908	1,747	9.2%
Total Shareholder's Equity	\$3,858	\$3,698	4.3%
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Total Liabilities and Shareholder's Equity	\$12,316	\$12,088	1.9%



### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Except Per Share Amounts)

	9 Months Ende	d Sept 30
	1999	1998
Operating Activities		
Net Income	\$386	\$337
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and Amortization	518	474
Other	(41)	(111)
Changes in current assets and liabilities:		
Restricted Cash	(196)	(70)
Accounts Receivable	(85)	(89)
Inventories	30	(36)
Payables	(44)	51
Other	(16)	44
Net cash from operating activities	\$552	\$600
Investing Activities Plant and Equipment Expenditures Removal Costs	(491) (39)	(632) (23)
Investment in coke oven battery business		(195)
Net cash used for investing activities	(\$530)	(\$850)
Financing Activities		
Issuance of Long-term Debt	\$264	\$363
Increase (Decrease) in Short-term Borrowings	65	356
Redemption of Long-term Debt	(204)	(187)
Redemption of Preferred Stock	=	(100)
Dividends on Common Stock	(224)	(224)
Other	=	3
Net cash used for financing activities	(\$99)	\$211
Net Increase (Decrease) in Cash and Temporary Cash Investments	(77)	(38)
Cash and Cash Equivalents at Beginning of the Period	131	99
Cash and Cash Equivalents at End of the Period	\$54	\$60



# THE DETROIT EDISON COMPANY STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	3 Months Sept. 30				After Tax	
	1999	1998	% Change	\$ Change	EPS Impact *	
Operating Revenues	\$1,211	\$1,105	9.6%	\$106	\$0.48	
<b>Operating Expenses</b>						
Fuel & Purchased power	405	344	17.7%	61	(\$0.27)	
Operation and maintenance	275	249	10.4%	26	(\$0.12)	
Depreciation and amortization	176	162	8.6%	14	(\$0.06)	
Taxes other than income	69	66	4.5%	3	(\$0.01)	
Total Operating Expenses	\$925	\$821	12.7%	\$104	(\$0.47)	
Operating Income	\$286	\$284	0.7%	\$2	\$0.01	
Interest Expense and Other						
Interest Expense	82	72	13.9%	\$10	(\$0.04)	
Other Expense- net	1	3	-66.7%	(2)	(\$0.00)	
Net Interest Expense and Other	\$83	\$75	10.7%	\$8	(\$0.04)	
Income Before Income Taxes	\$203	\$209	-2.9%	(\$6)	(\$0.03)	
Income Taxes	65	84	-22.6%	(\$19)	\$0.13	
Net Income	\$138	\$125	10.4%	\$13	\$0.10	
Preferred Stock Dividends	-	\$1	-100.0%	(\$1)	0.00	
Net Income Available for Common Stock	\$138	\$124	11.0%	\$14	\$0.10	

<sup>\*</sup> Earnings impact figures are estimates Differences may exist due to rounding Please see additional detail on Page 4



## THE DETROIT EDISON COMPANY STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	9 Months Sept. 30				After Tax
	1999	1998	% Change	\$ Change	EPS Impact *
Operating Revenues	\$3,128	\$2,998	4.3%	\$130	\$0.58
<b>Operating Expenses</b>					
Fuel and Purchased power	888	818	8.6%	70	(0.31)
Operation and Maintenance	773	719	7.5%	54	(0.24)
Depreciation and amortization	522	486	7.4%	36	(0.16)
Taxes other than income	210	206	1.9%	4	(0.02)
Total Operating Expenses	\$2,393	\$2,229	7.4%	\$164	(0.74)
Operating Income	\$735	\$769	-4.4%	(\$34)	(\$0.15)
Interest Expense and Other					
Interest Expense	219	208	5.3%	11	(\$0.05)
Other - net	3	13	-76.9%	(10)	\$0.04
Net Interest Expense and Other	\$222	\$221	0.5%	\$1	(\$0.01)
Income Before Income Taxes	\$513	\$548	-6.4%	(\$35)	(\$0.16)
Income Taxes	\$164	\$230	-28.6%	(\$66)	\$0.38
Net Income	\$349	\$318	9.6%	\$31	\$0.22
<b>Preferred Stock Dividends</b>		\$6	-100.0%	(\$6)	\$0.04
Net Income Available for Common Stock	\$349	\$312	11.6%	\$36	\$0.26

<sup>\*</sup> Earnings impact figures are estimates
Differences may exist due to rounding



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES SELECTED FINANCIAL RATIOS (PRELIMINARY/UNAUDITED)

Twelve Months Ended
September

	September		
	1999	1998	
Coverage Ratios (SEC Basis):			
Ratio of Earnings to Fixed Charges (SEC Basis)	2.42	2.96	
Ratio of Earnings to Fixed Charges			
(Excluding Non-Recourse Debt Interest Expense)	2.52	3.10	
Return on Average Common Equity	13.2%	13.0%	
Return on Average Common Equity (Detroit Edison - Electirc & Steam)	12.7%	12.8%	
Common Stock Dividend Payout	60.7%	64.2%	
Funds Generated Internally for Construction	135.3%	113.1%	
Effective Federal Income Tax Rate	8.1%	32.6%	
Book Value Per Common Share	\$26.60	\$25.25	
Capital Structure			
Traditional Method	1999	1998	
Common Shareholders' Equity	49.2%	47.6%	
Preferred Stock	0.0%	0.6%	
Deeply Subordinated Debt (QUIDS)	4.9%	4.3%	
Long-Term Debt	45.9%	47.5%	
Total	100%	100%	
Rating Agency Method			
Common Shareholders' Equity	43.3%	43.0%	
Preferred Stock & Deeply Subordinated Debt (QUIDS) (1)	4.3%	4.5%	
Long-Term Debt (2)	52.4%	52.5%	
Total	100%	100%	
Capital Structure			
(Excluding Non-Recourse Debt)			
Traditional Method	1999	1998	
Common Shareholders' Equity	51.0%	50.1%	
Preferred Stock	0.0%	0.6%	
Deeply Subordinated Debt (QUIDS)	5.1%	4.6%	
Long-Term Debt	43.9%	44.7%	
Total	100%	100%	
Rating Agency Method			
Common Shareholders' Equity	45.2%	45.3%	
Preferred Stock & Deeply Subordinated Debt (QUIDS) (1)	4.5%	4.7%	
Long-Term Debt (2)	50.3%	50.0%	
Total	100%	100%	

 $<sup>^{\</sup>left( 1\right) }Includes$  amounts due within one year.

 $<sup>. \\</sup>$  Includes amounts due within one year, obligations under capital leases (current and non-current) and short-term debt.



### 1999 SALES ANALYSIS (GWH)

							Sales As
	<b>3Q</b>	<b>3</b> Q	% Chg	YTD	YTD	% Chg	% of
Category	1999	1998	1999	1999	1998	YTD 99	Total
Residential	4,231	4,149	2.0%	10,954	10,617	3.2%	26.2%
Commercial							
Secondary	2,834	2,832	0.1%	8,021	7,838	2.3%	19.2%
Primary	2,426	2,461	-1.5%	6,822	6,596	3.4%	16.3%
Total Commercial	5,260	5,294	-0.6%	14,843	14,434	2.8%	35.5%
Industrial							
Automotive	2,282	1,905	19.8%	5,982	5,552	7.7%	14.3%
Steel	749	727	3.0%	2,113	2,177	-2.9%	5.0%
Other Manufacturing	1,150	1,131	1.7%	3,531	3,380	4.5%	8.4%
Total Industrial	4,182	3,764	11.1%	11,626	11,109	4.7%	27.8%
Other	642	570	12.6%	1,900	1,722	10.3%	4.5%
Total System Sales	14,314	13,777	3.9%	39,324	37,883	3.8%	94.0%
Interconnection	620	838	-26.0%	2,532	3,594	-29.6%	6.0%
<b>Total Sales</b>	14,934	14,615	2.2%	41,855	41,477	0.9%	100.0%

## **Third Quarter Heating and Cooling Degree Day Data**

	<u>1999</u>	<u>1998</u>	% Change
Heating Degree Days	84	46	82.6%
Cooling Degree Days	647	667	-3.0%