

## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	3 N	3 Months - September			
	2000	1999		% Change	\$ Change
		As Reported	Pro Forma*	From Reported	From Reported
Operating Revenues	\$1,547	\$1,440	\$1,390	7.4%	\$107
Operating Expenses					
Fuel & purchased power	747	510	510	46.5%	237
Operation and maintenance	352	397	397	-11.3%	(45)
Depreciation and amortization	202	183	183	10.4%	19
Taxes other than income	74	69	69	7.2%	5
Total Operating Expenses	\$1,375	\$1,159	\$1,159	18.6%	\$216
<b>Operating Income</b>	\$172	\$281	\$231	-38.8%	(\$109)
Interest Expense and Other					
Interest Expense	86	95	95	-9.5%	(\$9)
Other Expense- net	6	4	4	50.0%	2
Total Interest Expense and Other	\$92	\$99	\$99	-7.1%	(\$7)
Income Before Income Taxes	\$80	\$182	\$132	-56.0%	(\$102)
Income Taxes	(24)	21	4	-213.2%	(45)
Net Income - Including One-Time Items	\$104	\$161	\$128	-35.2%	(\$57)
AverageCommon Shares Outstanding	143	145	145	-1.4%	(2)
Earnings Per Common Share - Including One-Time Items	\$0.73	\$1.11	\$0.88	0.0%	(\$0.38)
Add Back One Time Items (after tax)					
Merger Costs	\$0.02				
Legislative Impact	\$0.12				
Earnings Per Common Share - Excluding One-Time Items	\$0.87	\$1.11	\$0.88	-21.5%	(\$0.24)

<sup>\*</sup> Amounts have been adjusted to reflect the pro forma impacts of the suspension of Michigan's fuel clause in June 2000

The Condensed Consolidated Statement of Income (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

	9 Months - September				
	2000	19		% Change	\$ Change
		As Reported	Pro Forma*	From Reported	From Reported
Operating Revenues	\$4,157	\$3,614	\$3,538	15.0%	\$543
Operating Expenses					
Fuel & purchased power	1,670	1,063	1,063	57.1%	607
Operation and maintenance	1,093	1,086	1,086	0.6%	7
Depreciation and amortization	580	547	547	6.0%	33
Taxes other than income	224	211	211	6.2%	13
Total Operating Expenses	\$3,567	\$2,907	\$2,907	22.7%	\$660
Operating Income	\$590	\$707	\$631	-16.6%	(\$117)
Interest Expense and Other					
Interest Expense	251	260	260	-3.5%	(\$9)
Other Expense- net	9	13	13	-33.1%	(4)
Total Interest Expense and Other	\$260	\$273	\$273	-4.9%	(\$13)
Income Before Income Taxes	\$330	\$434	\$358	-23.9%	(\$104)
Income Taxes	1	48	22	-97.9%	(47)
Net Income - Including One-Time Items	\$329	\$386	\$336	-14.7%	(\$57)
AverageCommon Shares Outstanding	143	145	145	-1.4%	(2.0)
Earnings Per Common Share - Including One-Time					
Items	\$2.30	\$2.66	\$2.32	0.0%	(\$0.36)
Add Back One Time Items (after tax)					
Merger Costs	\$0.08				
Legislative Impact	\$0.06				
Earnings Per Common Share - Excluding One-Time					
Items	\$2.44	\$2.66	\$2.32	-8.3%	(\$0.22)

\* Amounts have been adjusted to reflect the pro forma The Condensed Consolidated Statement of Income (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.

impacts of the suspension of Michigan's fuel clause in June 2000



## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

Earnings Analysis Change from 9/30/99	3rd Qua After-T Per Share I	Tax .
DTE Energy Beginning Earnings Per Share - Third Quarter 1999	Ter grate i	\$1.11
Effect of PSCR Freeze		(\$0.23)
Pro Forma EPS		\$0.88
Adjustment from change in shares outstanding (from 145mm to 142.7mm)		\$0.01
Net Margin: Revenue - Lower residential sales due to cooler weather	(\$0.15)	
<b>Fuel and Purchased Power</b> - Higher than expected power costs and out of market purchased power contracts	(\$0.22)	
Regulated Net Revenues - excluding impact of legislation		(\$0.37)
Legislative Impacts		(\$0.12)
Regulated Oper. & Maintenance Expense		
1999 Storms Expense - no storms in 3Q 2000	\$0.12	
Energy Distribution - lower operating costs; reduced outages due to mild weather	\$0.04	
Incremental Y2K costs	\$0.03	
1997 Storm cost amortization booked in 1999	\$0.02	
Nuclear Generation - lower operating costs	\$0.02	
Other	\$0.02	
Merger Related Costs	(\$0.02)	
Regulated Oper. & Maintenance Expense		\$0.23
Depreciation & Amortization Accelerated depreciation of Fermi 2, higher plant in service		(\$0.03)
Interest & Other 1999 Write-off of unamortized debt costs on early redemptions		\$0.02
Income Taxes		
Reduction in pre-tax income and favorable adjustments to 1999 tax return		\$0.08
Regulated Net Income(Detroit Edison)		<b>\$0.70</b>
Non-Regulated Net Income:		
DTE Energy Services	\$0.02	
Merchant Generation activities	\$0.04	
Increased Plug Power Losses	(\$0.01)	
Holding Company & Capital	(\$0.02)	
Total Non-Regulated		\$0.03
Reported Earnings per Share - Including One-Time Merger and Legislative Impacts		\$0.73
Add Back:		
Legislative Impacts		\$0.12
Merger Related Costs		\$0.02
Normalized Earnings		\$0.87

<sup>\*</sup> Differences may exist due to rounding.



## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

## **Reported Historical Earnings Per Share**

<b>-</b>	4	• 4	T3 10
	rro	ATT.	Edison
v	u	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Lauison

	1Q	2Q	3Q	4Q	Total
2000	\$0.67	\$0.64	\$0.54		\$1.85
1999	\$0.72	\$0.74	\$0.95	\$0.59	\$3.00
1998	\$0.66	\$0.64	\$0.85	\$0.68	\$2.83
1997	\$0.49	\$0.58	\$0.86	\$0.87	\$2.80

## Non-Regulated Subsidiaries (Additional detail provided on page 8)

	1Q	2Q	3Q	4Q	Total
2000	\$0.15	\$0.15	\$0.21		\$0.51
1999	\$0.10	\$0.07	\$0.16	\$0.15	\$0.48
1998	\$0.06	\$0.07	\$0.07	\$0.09	\$0.29
1997	\$0.00	\$0.01	\$0.05	\$0.03	\$0.09

## **DTE Capital / DTE Holding Company**

	1Q	2Q	3Q	4Q	Total
2000	(\$0.01)	(\$0.02)	(\$0.02)		(\$0.05)
1999	(\$0.02)	(\$0.04)	\$0.00	(\$0.07)	(\$0.13)
1998	\$0.00	(\$0.02)	(\$0.01)	(\$0.04)	(\$0.07)
1997	\$0.00	\$0.00	\$0.00	(\$0.01)	(\$0.01)

## **DTE Energy Company**

						EPS Growth	
	1Q	2Q	3Q	4Q	Total	(%)	
2000	\$0.81	\$0.76	\$0.73		\$2.30		
1999	\$0.79	\$0.76	\$1.11	\$0.67	\$3.33	9.2%	
1998	\$0.72	\$0.69	\$0.91	\$0.73	\$3.05	5.9%	
1997	\$0.49	\$0.59	\$0.91	\$0.89	\$2.88		



## **Non-Regulated Earnings Per Share by Activity**

	4Q 1999	1Q 2000	2Q 2000	3Q 2000	Total
Coal Related	\$0.15	\$0.15	\$0.18	\$0.21	\$0.69
DTE Energy Services					
DTE Coal Services					
Renewables	\$0.01	\$0.01	\$0.01	\$0.01	\$0.04
DTE Biomass Energy					
Market Development	\$0.01	(\$0.01)	(\$0.01)	\$0.02	\$0.01
DTE Energy Trading					
DTE Energy Technologies					
DTE Energy Marketing					
Other	\$0.02	\$0.02	\$0.00	\$0.00	\$0.04
DTE Generation					
Syndeco Realty					
Edison Development Corp					
Total Non-Regulated Subsidiaries					
(excluding Plug Power)	\$0.19	\$0.17	\$0.18	\$0.24	\$0.78
Plug Power	(\$0.04)	(\$0.02)	(\$0.03)	(\$0.03)	(\$0.12)
Total Non-Regulated (including Plug Power)	\$0.15	\$0.15	\$0.15	\$0.21	\$0.66
DTE Capital/ Holding Co.	(\$0.07)	(\$0.01)	(\$0.02)	(\$0.02)	(\$0.12)
Total Non-Regulated EPS	\$0.08	\$0.14	\$0.13	\$0.19	\$0.54

Differences may exist due to rounding



## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

ASSETS	Sept. 30, 2000	Dec. 31, 1999	Percent Change
Current Assets	~ · <b>F</b> · · · · · · · · · · · ·		<u>8</u> -
Cash and Cash Equivalents	\$46	\$33	41.8%
Restricted Cash	78	131	-40.5%
Accounts Receivable			
Customer (less allowance for doubtful			
accounts)	533	388	37.6%
Accrued Unbilled Revenues	157	166	-5.5%
Other	149	144	3.3%
Inventories (at average cost)			
Fuel	153	175	-12.6%
Materials and Supplies	170	168	1.4%
Asset from Risk Management Activities	41	67	-38.5%
Prepaids and Other	67	38	76.3%
	\$1,394	\$1,310	6.4%
Investments			
Nuclear Decommissioning Trust Funds	\$398	\$361	10.4%
Other	216	212	1.9%
Plug Power	46	63	-27.0%
	\$660	635	4.0%
Property			
Property, Plant and Equipment	\$11,992	\$11,755	2.0%
Property under Capital Leases	221	222	-0.5%
Nuclear Fuel under Capital Lease	704	663	6.2%
Construction Work in Progress	114	106	7.5%
	\$13,031	\$12,746	2.2%
Less Accumulated Depreciation & Amortization	5,704	5,598	1.9%
	\$7,327	\$7,148	2.5%
Regulatory Assets	\$2,695	\$2,935	-8.2%
Other Assets	\$270	\$288	-6.3%
Total Assets	\$12,346	\$12,316	0.2%

The Condensed Consolidated Balance Sheet (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

LIABILITIES AND SHAREHOLDERS' EQUITY	Sept. 30, 2000	Dec. 31, 1999	Percent Change
Current Liabilities	<b></b>		
Accounts Payable	\$231	\$273	-15.3%
Accrued Interest	70	57	21.7%
Dividends Payable	73	75	-1.6%
Accrued Payroll	86	97	-12.1%
Short-term Borrowings	551	387	42.3%
Income taxes	99	61	62.5%
Current Portion Long-term Debt	234	270	-13.4%
Current Portion Capital Leases	93	75	24.2%
Liability from Risk Management Activities	35	52	-32.6%
Other	305	257	18.6%
	\$1,777	\$1,604	10.8%
Other Liabilities			
Deferred Income Taxes	\$1,802	\$1,925	-6.4%
Capital Leases	106	114	-7.0%
Regulatory Liabilities	190	262	-27.4%
Other	586	564	3.9%
	\$2,684	\$2,865	-6.3%
Long-Term Debt	\$3,936	\$3,938	-0.1%
Shareholders' Equity			
Common Stock, without par value, 400,000,000 shares authorized,	¢1 010	¢1.050	1 60/
142,653,454 and 145,041,324 issued and outstanding, respectively	\$1,918	\$1,950	-1.6%
Retained Earnings	2,031	1,959	3.7%
Total Shareholders' Equity	\$3,949	\$3,909	1.0%
Total Liabilities and Shareholders' Equity	\$12,346	<b>\$12,316</b>	0.2%

The Condensed Consolidated Balance Sheet (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



# DTE ENERGY COMPANY CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

(Dollars in Millions)

2000 1999           Operating Activities           Net Income         \$329         \$386           Adjustments to reconcile net income to net cash from operating activities:         \$580         547           Other         (97)         (72)           Changes in current assets and liabilities:         \$580         547           Restricted Cash         53         (11)           Accounts Receivable         (141)         (84)           Inventories         20         30           Payables         (40)         (43)           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$724         \$737           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         \$273         \$265           Increase in Short-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in Short-term Debt         (310)         (204)           Redemption of Long-term Debt         (310)         (204)		9 Months I Septembe	
Operating Activities           Net Income         \$329         \$386           Adjustments to reconcile net income to net cash from operating activities:         580         547           Depreciation and Amortization         580         547           Other         (97)         (72)           Changes in current assets and liabilities:         \$31         (11)           Restricted Cash         53         (11)           Accounts Receivable         (141)         (84)           Inventories         20         30           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$724         \$737           Investing Activities         (\$546)         (\$530)           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Sto		-	
Net Income         \$329         \$386           Adjustments to reconcile net income to net cash from operating activities:         547           Depreciation and Amortization         580         547           Other         (97)         (72)           Changes in current assets and liabilities:         8         (11)         (84)           Restricted Cash         53         (11)         (84)           Inventories         20         30         30         30         30         30         30         30         30         30         400         43         30         400         43         30         400         43         30         40         43         37         30         40         43         474         473         473         <	Operating Activities	2000	1,,,,
Depreciation and Amortization         580         547           Other         (97)         (72)           Changes in current assets and liabilities:         \$	•	\$329	\$386
Depreciation and Amortization         580         547           Other         (97)         (72)           Changes in current assets and liabilities:         \$	Adjustments to reconcile net income to net cash from operating activities:		
Other         (97)         (72)           Changes in current assets and liabilities:         8         (11)           Restricted Cash         53         (11)           Accounts Receivable         (141)         (84)           Inventories         20         30           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         (\$546)         (\$530)           Financing Activities           Issuance of Long-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13 <td>· · · · · · · · · · · · · · · · · · ·</td> <td>580</td> <td>547</td>	· · · · · · · · · · · · · · · · · · ·	580	547
Restricted Cash         53         (11)           Accounts Receivable         (141)         (84)           Inventories         20         30           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$724         \$737           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         \$250         \$250           Financing Activities         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)           Dividends on Common Stock         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supp	Other	(97)	(72)
Accounts Receivable         (141)         (84)           Inventories         20         30           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities	Changes in current assets and liabilities:		
Inventories         20         30           Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$724         \$737           Plant and Equipment Expenditures         \$546         (\$530)           Net cash used for investing activities         \$250           Increase in Short-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         \$238         \$263           Income Taxes paid         59	Restricted Cash	53	(11)
Payables         (40)         (43)           Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$724         \$737           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         (\$546)         (\$530)           Financing Activities         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)         (285)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)         (70)         (70)           Dividends on Common Stock         (222)         (224)         (222)         (224)           Net cash used for financing activities         \$165         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         \$238         \$263           Inc	Accounts Receivable	(141)	(84)
Prepaid Property Taxes and Other         20         (16)           Net cash from operating activities         \$724         \$737           Investing Activities         \$100 <th< td=""><td>Inventories</td><td>20</td><td>30</td></th<>	Inventories	20	30
Net cash from operating activities         \$724         \$737           Investing Activities         Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         (546)         (\$530)           Financing Activities         Susuance of Long-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         \$238         \$263           Income Taxes paid         59         102	Payables	(40)	(43)
Investing Activities           Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         (546)         (530)           Financing Activities         8273         \$265           Issuance of Long-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)         (204)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         \$238         \$263           Income Taxes paid         59         102	Prepaid Property Taxes and Other	20	(16)
Plant and Equipment Expenditures         (\$546)         (\$530)           Net cash used for investing activities         (\$546)         (\$530)           Financing Activities         Issuance of Long-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         \$238         \$263           Income Taxes paid         \$9         102	Net cash from operating activities	\$724	\$737
Net cash used for investing activities         (546)         (530)           Financing Activities         Issuance of Long-term Debt         \$273         \$265           Increase in Short-term Borrowings         164         65           Increase in restricted cash for debt redemptions         (185)           Redemption of Long-term Debt         (310)         (204)           Repurchase of Common Stock         (70)           Dividends on Common Stock         (222)         (224)           Net cash used for financing activities         (\$165)         (\$283)           Net Increase (Decrease) in Cash and Cash Equivalents         \$13         (\$76)           Cash and Cash Equivalents at Beginning of the Period         \$33         \$130           Cash and Cash Equivalents at End of the Period         \$46         \$54           Supplementary Cash Flow Information         Interest paid (excluding interest capitalized)         \$238         \$263           Income Taxes paid         59         102	•	(\$546)	(\$530)
Financing Activities  Issuance of Long-term Debt \$273 \$265 Increase in Short-term Borrowings 164 65 Increase in restricted cash for debt redemptions (185) Redemption of Long-term Debt (310) (204) Repurchase of Common Stock (70) Dividends on Common Stock (222) (224)  Net cash used for financing activities (\$165) (\$283)  Net Increase (Decrease) in Cash and Cash Equivalents \$13 (\$76) Cash and Cash Equivalents at Beginning of the Period \$33 \$130  Cash and Cash Equivalents at End of the Period \$46 \$54  Supplementary Cash Flow Information Interest paid (excluding interest capitalized) \$238 \$263 Income Taxes paid \$59 102			
Issuance of Long-term Debt       \$273       \$265         Increase in Short-term Borrowings       164       65         Increase in restricted cash for debt redemptions       (185)         Redemption of Long-term Debt       (310)       (204)         Repurchase of Common Stock       (70)         Dividends on Common Stock       (222)       (224)         Net cash used for financing activities       (\$165)       (\$283)         Net Increase (Decrease) in Cash and Cash Equivalents       \$13       (\$76)         Cash and Cash Equivalents at Beginning of the Period       \$33       \$130         Cash and Cash Equivalents at End of the Period       \$46       \$54         Supplementary Cash Flow Information       \$238       \$263         Income Taxes paid       59       102	Tet cash used for investing activities	(340)	(550)
Issuance of Long-term Debt       \$273       \$265         Increase in Short-term Borrowings       164       65         Increase in restricted cash for debt redemptions       (185)         Redemption of Long-term Debt       (310)       (204)         Repurchase of Common Stock       (70)         Dividends on Common Stock       (222)       (224)         Net cash used for financing activities       (\$165)       (\$283)         Net Increase (Decrease) in Cash and Cash Equivalents       \$13       (\$76)         Cash and Cash Equivalents at Beginning of the Period       \$33       \$130         Cash and Cash Equivalents at End of the Period       \$46       \$54         Supplementary Cash Flow Information       \$238       \$263         Income Taxes paid       59       102	Financing Activities		
Increase in Short-term Borrowings16465Increase in restricted cash for debt redemptions(185)Redemption of Long-term Debt(310)(204)Repurchase of Common Stock(70)Dividends on Common Stock(222)(224)Net cash used for financing activities(\$165)(\$283)Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow Information Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	· ·	\$273	\$265
Increase in restricted cash for debt redemptions(185)Redemption of Long-term Debt(310)(204)Repurchase of Common Stock(70)Dividends on Common Stock(222)(224)Net cash used for financing activities(\$165)(\$283)Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow Information Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	· · · · · · · · · · · · · · · · · · ·	164	65
Repurchase of Common Stock(70)Dividends on Common Stock(222)(224)Net cash used for financing activities(\$165)(\$283)Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationInterest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	<u> </u>		(185)
Repurchase of Common Stock(70)Dividends on Common Stock(222)(224)Net cash used for financing activities(\$165)(\$283)Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationInterest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	•	(310)	, ,
Dividends on Common Stock(222)(224)Net cash used for financing activities(\$165)(\$283)Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow Information\$238\$263Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102		(70)	, ,
Net Increase (Decrease) in Cash and Cash Equivalents\$13(\$76)Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationSupplementary Cash Flow Information\$238\$263Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	Dividends on Common Stock	(222)	(224)
Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationSupplementary Cash Flow Information\$238\$263Income Taxes paid59102	Net cash used for financing activities	(\$165)	(\$283)
Cash and Cash Equivalents at Beginning of the Period\$33\$130Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationSupplementary Cash Flow Information\$238\$263Income Taxes paid59102			
Cash and Cash Equivalents at End of the Period\$46\$54Supplementary Cash Flow InformationSupplementary Cash Flow Information\$238\$263Income Taxes paid59102	Net Increase (Decrease) in Cash and Cash Equivalents	\$13	(\$76)
Supplementary Cash Flow Information Interest paid (excluding interest capitalized) \$238 \$263 Income Taxes paid 59 102	Cash and Cash Equivalents at Beginning of the Period	\$33	\$130
Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	Cash and Cash Equivalents at End of the Period	\$46	\$54
Interest paid (excluding interest capitalized)\$238\$263Income Taxes paid59102	Supplementary Coch Flow Information		
Income Taxes paid 59 102	== ·	\$228	\$263
•			
New Capital lease obligations 41 3	New Capital lease obligations	41	3

The Condensed Consolidated Statement of Cash Flows (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



## **The Detroit Edison Company Statement of Income (Preliminary/Unaudited)**

(Dollars in Millions, Except Per Share Amounts)

	3]	Months - Septem			
	2000 1999			% Change	\$ Change
		As Reported	Pro Forma*	From Reported	From Reported
<b>Operating Revenues</b>	\$1,109	\$1,211	\$1,161	-8.4%	(\$102)
<b>Operating Expenses</b>					
Fuel and Purchased power	\$455	\$405	\$405	12.3%	\$50
Operation and Maintenance	224	275	275	-18.8%	(52)
Depreciation and amortization	191	176	176	8.7%	15
Taxes other than income	72	69	69	5.5%	4
Total Operating Expenses	\$942	\$925	\$925	1.9%	\$17
<b>Operating Income</b>	\$167	\$286	\$236	-41.7%	(\$119)
Interest Expense and Other					
Interest Expense	\$70	\$82	\$81	-14.9%	(\$12)
Other - net	4	1	1	209.6%	3
Total Interest Expense and Other	\$74	\$83	\$83	-11.4%	(\$10)
<b>Income Before Income Taxes</b>	\$93	\$203	\$153	-54.1%	(\$110)
Income Taxes	\$17	\$65	\$47	-73.9%	(\$48)
Net Income	<b>\$76</b>	\$138	\$106	-44.8%	(\$62)

forma impacts of the suspension of Michigan's fuel clause in June 2000

\* Amounts have been adjusted to reflect the pro The Condensed Consolidated Statement of Income (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



## **The Detroit Edison Company Statement of Income (Preliminary/Unaudited)**

(Dollars in Millions, Except Per Share Amounts)

	9 ]	Months - Septem			
	2000 1999			% Change	\$ Change
		As Reported	Pro Forma*	From Reported	From Reported
<b>Operating Revenues</b>	\$3,129	\$3,128	\$3,052	0.0%	\$1
<b>Operating Expenses</b>					
Fuel and Purchased power	\$1,020	\$888	\$888	14.9%	132
Operation and Maintenance	736	773	774	-4.8%	(37)
Depreciation and amortization	550	522	522	5.4%	28
Taxes other than income	219	210	210	4.4%	9
Total Operating Expenses	\$2,525	\$2,393	\$2,393	5.5%	\$132
Operating Income	\$604	\$735	\$659	-17.8%	(\$131)
Interest Expense and Other					
Interest Expense	\$209	\$219	\$219	-4.6%	(10)
Other - net	13	3	3	353.2%	10
Total Interest Expense and Other	\$222	\$222	\$222	0.1%	\$0
<b>Income Before Income Taxes</b>	\$382	\$513	\$437	-25.5%	(\$131)
Income Taxes	\$118	\$164	\$138	-28.4%	(\$47)
Net Income	\$264	\$349	\$299	-24.4%	(\$85)

forma impacts of the suspension of Michigan's fuel clause in June 2000

\* Amounts have been adjusted to reflect the pro The Condensed Consolidated Statement of Income (Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K, and 10Q.



# DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES SELECTED FINANCIAL RATIOS (PRELIMINARY/UNAUDITED)

## Twelve Months Ended September

	2000	1999
Coverage Ratios (SEC Basis):		
Ratio of Earnings to Fixed Charges (SEC Basis)	2.21	2.42
Ratio of Earnings to Fixed Charges		
(Excluding Non-Recourse Debt Interest Expense)	2.27	2.52
Return on Average Common Equity - DTE Energy	10.9%	13.2%
Common Stock Dividend Payout	69.6%	61.0%
Funds Generated Internally for Construction	110.3%	135.3%
Effective Federal Income Tax Rate	3.1%	8.1%
Book Value Per Common Share	\$27.68	\$26.60
Capital Structure		
Traditional Method		
Common Shareholders' Equity	50.1%	49.2%
Preferred Stock	0.0%	0.0%
Deeply Subordinated Debt (QUIDS)	4.9%	4.9%
Long-Term Debt	45.0%	45.9%
Total	100%	100%
Rating Agency Method		
Common Shareholders' Equity	44.6%	43.3%
Preferred Stock & Deeply Subordinated Debt (QUIDS) (1)	4.3%	4.3%
Long-Term Debt (2)	51.1%	52.4%
Total	100%	100%
Capital Structure		
(Excluding Non-Recourse Debt)		
Traditional Method		
Common Shareholders' Equity	51.3%	51.0%
Preferred Stock	0.0%	0.0%
Deeply Subordinated Debt (QUIDS)	5.0%	5.1%
Long-Term Debt	43.7%	43.9%
Total	100%	100%
Rating Agency Method		
Common Shareholders' Equity	45.9%	45.2%
Preferred Stock & Deeply Subordinated Debt (QUIDS) (1)	4.5%	4.5%
Long-Term Debt (2)	49.6%	50.3%
Total	100%	100%

 $<sup>^{\</sup>left( 1\right) }Includes$  amounts due within one year.

 $<sup>\</sup>overset{\cdot}{\text{(2)}}\text{ Includes amounts due within one year, obligations under capital leases (current and non-current) and short-term debt.}$ 



# SALES ANALYSIS (GWH)

		3rd Quarter					% Change
				% Change	9 Mo.	9 Mo.	from 9 Mo.
Category	1998	1999	2000	from Q3 99	Sept. 99	Sept. 00	Sep-99
Residential	4,149,118	4,230,880	3,877,561	-8.4%	10,953,667	10,627,939	-3.0%
Commercial							
Secondary	2,832,359	2,834,369	2,869,160	1.2%	8,021,023	8,166,534	1.8%
Primary	2,461,350	2,425,559	2,396,103	-1.2%	6,822,206	6,715,976	-1.6%
Total Commercial	5,293,709	5,259,928	5,265,263	0.1%	14,843,229	14,882,510	0.3%
Industrial							
Automotive	1,905,139	2,282,485	2,261,744	-0.9%	5,982,065	6,491,266	8.5%
Steel	727,470	748,939	754,417	0.7%	2,113,178	2,091,341	-1.0%
Other Manufacturing	1,131,190	1,150,158	1,133,870	-1.4%	3,531,088	3,718,868	5.3%
Total Industrial	3,763,799	4,181,582	4,150,031	-0.8%	11,626,331	12,301,475	5.8%
Other	570,376	642,051	637,123	-0.8%	1,900,426	1,942,517	2.2%
Total System Sales	13,777,002	14,314,441	13,929,978	-2.7%	39,323,651	39,754,441	1.1%
Interconnection	838,265	624,769	788,812	26.3%	2,536,404	1,472,922	-41.9%
Mitigation	N/A	N/A	22,522	N/A	N/A	81,173	N/A
<b>Total Sales</b>	14,615,267	14,939,210	14,741,312	-1.3%	41,860,053	41,308,536	-1.3%

## **Heating and Cooling Degree Day Data**

	1998	3rd Quarter 1999	2000	% Change from Q3 99	9 Mo. Sept. 99	9 Mo. Sept. 00	% Change from 9 Mo. Sep-99
Heating Degree Days	46	84	161	91.7%	3774	3704	-1.9%
Normal	118	118	118		4252	4287	
% over (under) Normal	-61%	-29%			-11%	-14%	
Cooling Degree Days	667	647	449	-30.6%	903	690	-23.6%
Normal	465	465	465		619	619	
% over (under) Normal	43%	39%		_	46%	11%	