

DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

| | 3 Months - De | ec 1999 | | | After Tax |
|----------------------------------|---------------|---------|----------|-----------|--------------|
| | 1999 | 1998 | % Change | \$ Change | EPS Impact * |
| Operating Revenues | \$1,114 | \$1,012 | 10.1% | \$102 | \$0.45 |
| Operating Expenses | | | | | |
| Fuel & Purchased power | 272 | 211 | 28.9% | 61 | (\$0.27) |
| Operation and maintenance | 394 | 382 | 3.1% | 12 | (\$0.05) |
| Depreciation and amortization | 188 | 165 | 13.9% | 23 | (\$0.10) |
| Taxes other than income | 66 | 64 | 3.1% | 2 | (\$0.01) |
| Total Operating Expenses | \$919 | \$822 | 11.8% | \$97 | (\$0.44) |
| Operating Income | \$195 | \$190 | 2.6% | \$5 | \$0.01 |
| Interest Expense and Other | | | | | |
| Interest Expense | 81 | 82 | -1.2% | (\$1) | \$0.00 |
| Other Expense- net | 5 | 6 | -16.7% | (1) | \$0.00 |
| Net Interest Expense and Other | \$86 | \$88 | -2.3% | (\$2) | (\$0.00) |
| Income Before Income Taxes | \$109 | \$102 | 6.9% | \$7 | \$0.01 |
| Income Taxes | 12 | (5) | 340.0% | 17 | (\$0.07) |
| Net Income | \$97 | \$107 | -9.3% | (\$10) | (\$0.06) |
| Common Sh. Outstanding - Avg | 145 | 145 | 0.00% | | |
| Earnings Per Common Share | \$0.67 | \$0.73 | -8.1% | | (\$0.06) |

^{*} Earnings impact figures are estimates Differences may exist due to rounding Please see additional detail on Page 4



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

| | 12 Months December, 1999 | | | | After Tax |
|------------------------------------|--------------------------|---------|----------|-----------|--------------|
| | 1999 | 1998 | % Change | \$ Change | EPS Impact * |
| Operating Revenues | \$4,728 | \$4,223 | 12.0% | \$505 | \$2.26 |
| Operating Expenses | | | | | |
| Fuel and Purchased power | 1,334 | 1063 | 25.5% | 271 | (\$1.21) |
| Operation and Maintenance | 1,480 | 1290 | 14.7% | 190 | (\$0.85) |
| Depreciation and amortization | 735 | 662 | 11.0% | 73 | (\$0.33) |
| Taxes other than income | 277 | 272 | 1.8% | 5 | (\$0.02) |
| Total Operating Expenses | \$3,826 | \$3,286 | 16.4% | \$540 | (\$2.42) |
| Operating Income | \$902 | \$937 | -3.7% | (\$35) | (\$0.15) |
| Interest Expense and Other | | | | | |
| Interest Expense | 341 | 318 | 7.2% | 23 | (\$0.10) |
| Pref. Stock Dividend of Subsidiary | - | 6 | -100.0% | (6) | \$0.03 |
| Other - net | 18 | 15 | 20.0% | (3) | (\$0.01) |
| Net Interest Expense and Other | \$359 | \$340 | 5.6% | \$19 | (\$0.09) |
| Income Before Income Taxes | \$543 | \$597 | -9.0% | (\$54) | (\$0.24) |
| Income Taxes | \$60 | \$154 | -61.0% | (94) | \$0.52 |
| Net Income | \$483 | \$443 | 9.0% | \$40 | \$0.27 |
| Common Sh. Outstanding - Avg | 145 | 145 | 0.00% | | |
| Earnings Per Common Share | \$3.33 | \$3.05 | 9.0% | | \$0.27 |

^{*} Earnings impact figures are estimates
Differences may exist due to rounding



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

| Earnings Analysis - Detail Change from 12/31/98 | 4th Quarter After-Tax Per Share Impact* | 1999 After-Tax Per Share Impact* |
|---|---|--|
| DTE Energy Beginning Earnings Per Share | \$0.73 | \$3.05 |
| Regulated Operating Revenues Net Margin - Higher industrial sales partially offset by higher fuel expense | *** | 00.10 |
| - | \$0.04 | \$0.12 |
| 1998 Purchased Power adjustment Fermi 2 Performance Standard | (0.04) | \$0.15 |
| Total Regulated Net Revenues | \$0.00 | \$0.27 |
| Regulated Oper. & Maintenance Expense | | |
| Storms | 0.10 | 0.09 |
| Y2K | 0.08 | (0.04) |
| Distribution System Enhancements & Maintenance | (0.03) | (0.09) |
| Generation Maintenance & Reliability | (0.03) | (0.04) |
| Benefits | (0.02) | (0.04) |
| Other | 0.01 | (0.01) |
| Regulated Oper. & Maintenance Expense | 0.11 | (0.13) |
| Depreciation & Amortization | | |
| Primarily accelerated depreciation of Fermi 2, sharing mechanism and other plant | (\$0.11) | (\$0.27) |
| Interest & Other | 0.01 | (\$0.01) |
| Income Taxes & Preferred Dividends | | |
| Due to full normalization of Fermi regulatory assets in 1999 | (\$0.10) | \$0.31 |
| Regulated Net Income (Detroit Edison) | (\$0.09) | \$0.17 |
| Non-Regulated Net Income: | | |
| Higher income due to increased business at DTE Energy Services and increased market gains at DTE Trading | \$0.06 | \$0.18 |
| DTE Energy Holding and DTE Capital Inc. | | |
| Primarily merger and advertising costs | (\$0.03) | (\$0.07) |
| Earnings Per Share Change | (\$0.06) | \$0.28 |
| DTE Energy Ending Earnings Per Share | \$0.67 | \$3.33 |
| | Ψ0•07 | φε.υυ |

Differences may exist due to rounding.



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES TRAILING 12-MONTH ANALYSIS - REPORTED EPS* As of December 31, 1999

| - | | • . | | • |
|--------------------|-----|-----|----|------|
| 110 | tro | TT. | ни | ison |
| $\boldsymbol{\nu}$ | u u | u | Ľ | IOUI |

| | 1Q | 2Q | 3Q | 4Q | Total | EPS Growth (%) |
|------|--------|--------|--------|--------|--------|----------------|
| 1998 | \$0.66 | \$0.64 | \$0.85 | \$0.68 | \$2.83 | |
| 1999 | \$0.71 | \$0.74 | \$0.95 | \$0.59 | \$2.99 | 5.7% |

| Non-Regulated Subsidiaries | (Additional Detai | il Provided Below) | | | | |
|----------------------------|-------------------|--------------------|--------|--------|--------|--|
| | 1Q | 2Q | 3Q | 4Q | Total | |
| 199 | 8 \$0.06 | \$0.07 | \$0.07 | \$0.09 | \$0.29 | |
| 199 | 9 \$0.10 | \$0.07 | \$0.16 | \$0.15 | \$0.47 | |

DTE Capital / DTE Holding Company

| | 1Q | 2Q | 3Q | 4Q | Total | |
|------|----------|----------|----------|----------|----------|--|
| 1998 | \$0.00 | (\$0.02) | (\$0.01) | (\$0.04) | (\$0.07) | |
| 1999 | (\$0.02) | (\$0.05) | \$0.00 | (\$0.07) | (\$0.14) | |

DTE Energy Company

| 1 0 | | | | | | | |
|---------|------|--------|--------|--------|--------|--------|----------------|
| | | 1Q | 2Q | 3Q | 4Q | Total | EPS Growth (%) |
| | 1998 | \$0.72 | \$0.69 | \$0.91 | \$0.73 | \$3.05 | |
| | 1999 | \$0.79 | \$0.76 | \$1.11 | \$0.67 | \$3.33 | 9.2% |

1999 Non-Regulated Earnings Per Share by Activity *

| | 1Q | 2Q | 3Q | 4Q | Total |
|----------------------------------|----------|----------|----------|----------|----------|
| Coal Related | \$0.11 | \$0.11 | \$0.19 | \$0.15 | \$0.56 |
| Renewables | \$0.01 | \$0.00 | \$0.01 | \$0.01 | \$0.03 |
| Market Development | (\$0.01) | (\$0.03) | (\$0.02) | \$0.01 | (\$0.05) |
| Plug Power, LLC | (\$0.01) | (\$0.03) | (\$0.03) | (\$0.04) | (\$0.11) |
| Other | \$0.00 | \$0.01 | \$0.01 | \$0.02 | \$0.04 |
| Total Non-Regulated Subsidiaries | \$0.10 | \$0.07 | \$0.16 | \$0.15 | \$0.47 |
| DTE Capital / DTE Holding Co. | (\$0.02) | (\$0.05) | \$0.00 | (\$0.07) | (\$0.14) |
| Total 1999 Non-Regulated EPS | \$0.08 | \$0.02 | \$0.16 | \$0.08 | \$0.33 |

^{*} Differences may exist due to rounding



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

| ASSETS | Dag 21 1000 | Dog 21 1009 | Percent |
|--|---------------|---------------|---------|
| Current Assets | Dec. 31, 1999 | Dec. 31, 1998 | Change |
| Cash and Cash Equivalents | \$32 | \$131 | -75.6% |
| Restricted Cash | 131 | 121 | 8.3% |
| Acounts Receivable | 131 | 121 | 0.570 |
| Customer (less allowance for doubtful | | | |
| accounts) | 388 | 320 | 21.3% |
| Accrued Unbilled Revenues | 166 | 153 | 8.5% |
| Other | 144 | 131 | 9.9% |
| Inventories (at average cost) | 177 | 131 | 7.770 |
| Fuel | 175 | 171 | 2.3% |
| Materials and Supplies | 169 | 166 | 1.8% |
| Assets from risk management activities | 67 | 14 | 378.6% |
| Other | 38 | 24 | 58.3% |
| Total Current Assets | \$1,310 | \$1,231 | 6.4% |
| Investments | | | |
| Nuclear Decommissioning Trust Funds | 361 | 309 | 16.8% |
| Other | 274 | 261 | 5.0% |
| | \$635 | \$570 | 11.4% |
| Property | | | |
| Property, Plant and Equipment | 11,755 | 11,121 | 5.7% |
| Property under Capital Leases | 222 | 242 | -8.3% |
| Nuclear Fuel under Capital Lease | 663 | 659 | 0.6% |
| Construction Work in Progress | 106 | 156 | -32.1% |
| | \$12,746 | \$12,178 | 4.7% |
| Less Accumulated Depreciation & Amortization | 5,598 | 5,235 | 6.9% |
| | 7,148 | 6,943 | 3.0% |
| Regulatory Assets | 2,935 | 3,091 | -5.0% |
| Other Assets | 288 | 252 | 14.3% |
| Total Assets | \$12,316 | \$12,087 | 1.9% |



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEET (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Except Per Share Amounts)

| LIABILITIES | Dec. 31, 1999 | Dec. 31, 1998 | Percent Change |
|---|---------------|---------------|-------------------|
| Current Liabilities | , | , | 8 |
| Accounts Payable | \$273 | \$239 | 14.2% |
| Accrued Interest | 57 | 57 | 0.0% |
| Dividends Payable | 75 | 75 | -0.4% |
| Accrued Payroll | 97 | 101 | -4.0% |
| Short-term Borrowings | 387 | 231 | 67.5% |
| Income taxes | 61 | 69 | -11.6% |
| Current Portion Long-term Debt | 270 | 294 | -8.2% |
| Current Portion Capital Leases | 75 | 118 | -36.4% |
| Liability from Risk Management Activities | 52 | 14 | 271.4% |
| Other | 257 | 194 | 32.5% |
| | \$1,604 | \$1,392 | 15.2% |
| Other Liabilities | | | |
| Deferred Income Taxes | 1,925 | 1,888 | 2.0% |
| Capital Leases | 114 | 127 | -10.2% |
| Regulatory Liabilities | 262 | 293 | -10.6% |
| Other | 564 | 493 | 14.4% |
| | 2,865 | 2,801 | 2.3% |
| Long-Term Debt | \$3,938 | \$4,197 | -6.2% |
| Shareholder's Equity | | | |
| Common Stock, without par value, 400,000,000 shares | | | |
| authorized, 145,045,159 and 145,071,317 issued and | | | |
| outstanding, respectively | 1,950 | 1,951 | 0.0% |
| Retained Earnings | 1,959 | 1,747 | 12.1% |
| Total Shareholder's Equity | \$3,909 | \$3,698 | 5.7% |
| | | | |
| Total Liabilities and Shareholder's Equity | \$12,316 | \$12,087 | 1.9% |



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Except Per Share Amounts)

| | 12 Months E December | |
|--|-------------------------|--------------|
| | 1999 | 1998 |
| Operating Activities | 1777 | 1770 |
| Net Income | \$483 | \$443 |
| Adjustments to reconcile net income to net cash from operating activities: | 7.00 | 7 |
| Depreciation and Amortization | 697 | 634 |
| Other | (78) | (126) |
| Changes in current assets and liabilities: | ` ' | , |
| Restricted Cash | (10) | (67) |
| Accounts Receivable | (94) | (84) |
| Inventories | (5) | (35) |
| Payables | 30 | 99 |
| Other | 35 | (37) |
| Net cash from operating activities | \$1,058 | \$827 |
| To the Art Mark to | | |
| Investing Activities | (7.10) | (500) |
| Plant and Equipment Expenditures | (742) | (589) |
| Investment in coke oven battery business | - (\$\frac{1}{2}\) | (401) |
| Net cash used for investing activities | (\$742) | (\$990) |
| Financing Activities | | |
| Issuance of Long-term Debt | \$265 | \$763 |
| Increase (Decrease) in Short-term Borrowings | 156 | 189 |
| Redemption of Long-term Debt | (535) | (255) |
| Redemption of Preferred Stock | | (150) |
| Dividends on Common Stock | (299) | (299) |
| Other | - | - |
| Net cash used for financing activities | (\$413) | \$248 |
| Net Increase (Decrease) in Cash and Temporary Cash Investments | (97) | 85 |
| Cash and Cash Equivalents at Beginning of the Period | 130 | 45 |
| Cash and Cash Equivalents at End of the Period | \$33 | \$130 |
| Supplementary Cash Flow Information | | |
| Interest paid (excluding interest capitalized) | \$340 | \$309 |
| Income Taxes paid | \$340 152 | \$309 160 |
| New Capital lease obligations | 114 | 52 |
| New Capital lease obligations | 114 | 32 |



THE DETROIT EDISON COMPANY STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

| | 3 Months - Dec 1999 | | | | After Tax |
|---------------------------------------|---------------------|-------|----------|-----------|---------------------|
| | 1999 | 1998 | % Change | \$ Change | EPS Impact * |
| Operating Revenues | \$919 | \$904 | 1.7% | \$15 | \$0.07 |
| Operating Expenses | | | | | |
| Fuel and Purchased power | 218 | 203 | 7.4% | 15 | (0.07) |
| Operation and Maintenance | 255 | 279 | -8.6% | (24) | 0.11 |
| Depreciation and amortization | 181 | 157 | 15.3% | 24 | (0.11) |
| Taxes other than income | 65 | 64 | 1.6% | 1 | (0.00) |
| Total Operating Expenses | \$719 | \$703 | 2.3% | \$16 | (0.07) |
| Operating Income | \$200 | \$201 | -0.5% | (\$1) | (\$0.00) |
| Interest Expense and Other | | | | | |
| Interest Expense | 66 | 69 | -4.3% | (3) | \$0.01 |
| Other - net | 2 | 2 | 0.0% | - | \$0.00 |
| Net Interest Expense and Other | \$68 | \$71 | -4.2% | (\$3) | \$0.02 |
| Income Before Income Taxes | \$132 | \$130 | 1.5% | \$2 | \$0.02 |
| Income Taxes | \$47 | \$30 | 56.7% | \$17 | \$ (0.12) |
| Net Income | \$85 | \$100 | -15.0% | (\$15) | (\$0.10) |
| Preferred Stock Dividends | | \$1 | -100.0% | (\$1) | \$0.00 |
| Net Income Available for Common Stock | \$85 | \$99 | -14.1% | (\$14) | (\$0.10) |

^{*} Earnings impact figures are estimates
Differences may exist due to rounding



THE DETROIT EDISON COMPANY STATEMENT OF INCOME (PRELIMINARY/UNAUDITED)

(Dollars in Millions, Expect Per Share Amounts)

| | 12 Months Dec. 31 | | | | After Tax |
|---------------------------------------|-------------------|---------|----------|-----------|--------------|
| | 1999 | 1998 | % Change | \$ Change | EPS Impact * |
| Operating Revenues | \$4,047 | \$3,902 | 3.7% | \$145 | \$0.65 |
| Operating Expenses | | | | | |
| Fuel & Purchased power | 1106 | 1021 | 8.3% | 85 | (\$0.38) |
| Operation and maintenance | 1027 | 998 | 2.9% | 29 | (\$0.13) |
| Depreciation and amortization | 703 | 643 | 9.3% | 60 | (\$0.27) |
| Taxes other than income | 275 | 270 | 1.9% | 5 | (\$0.02) |
| Total Operating Expenses | \$3,111 | \$2,932 | 6.1% | \$179 | (\$0.80) |
| Operating Income | \$936 | \$970 | -3.5% | (\$34) | (\$0.15) |
| Interest Expense and Other | | | | | |
| Interest Expense | 284 | 277 | 2.5% | \$7 | (\$0.03) |
| Other Expense- net | 6 | 15 | -60.0% | (9) | \$0.03 |
| Net Interest Expense and Other | \$290 | \$292 | -0.7% | (\$2) | \$0.01 |
| Income Before Income Taxes | \$646 | \$677 | -4.6% | (\$31) | (\$0.14) |
| Income Taxes | 211 | 260 | -18.8% | (\$49) | \$0.13 |
| Net Income | \$435 | \$417 | 4.3% | \$18 | (\$0.01) |
| Preferred Stock Dividends | - | \$6 | -100.0% | (\$6) | 0.03 |
| Net Income Available for Common Stock | \$435 | \$411 | 5.5% | \$24 | \$0.16 |

^{*} Earnings impact figures are estimates Differences may exist due to rounding Please see additional detail on Page 4



DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES SELECTED FINANCIAL RATIOS (PRELIMINARY/UNAUDITED)

Twelve Months Ended December

| | December | | |
|---|----------|---------|--|
| | 1999 | 1998 | |
| Coverage Ratios (SEC Basis): | | | |
| Ratio of Earnings to Fixed Charges (SEC Basis) | 2.44 | 2.71 | |
| Ratio of Earnings to Fixed Charges | | | |
| (Excluding Non-Recourse Debt Interest Expense) | 2.55 | 2.80 | |
| Return on Average Common Equity | 12.8% | 12.3% | |
| Return on Average Common Equity (Detroit Edison - Electirc & Steam) | 12.0% | 11.7% | |
| Common Stock Dividend Payout | 61.9% | 67.5% | |
| Funds Generated Internally for Construction | 123.2% | 103.3% | |
| Effective Federal Income Tax Rate | 11.1% | 25.5% | |
| Book Value Per Common Share | \$26.75 | \$25.49 | |
| Capital Structure | | | |
| Traditional Method | 1999 | 1998 | |
| Common Shareholders' Equity | 49.6% | 46.8% | |
| Preferred Stock | 0.0% | 0.0% | |
| Deeply Subordinated Debt (QUIDS) | 4.9% | 4.9% | |
| Long-Term Debt | 45.5% | 48.3% | |
| Total | 100% | 100% | |
| Rating Agency Method | | | |
| Common Shareholders' Equity | 44.5% | 42.7% | |
| Preferred Stock & Deeply Subordinated Debt (QUIDS) (1) | 4.4% | 4.4% | |
| Long-Term Debt (2) | 51.1% | 52.9% | |
| Total | 100% | 100% | |
| Capital Structure | | | |
| (Excluding Non-Recourse Debt) | | | |
| Traditional Method | 1999 | 1998 | |
| Common Shareholders' Equity | 51.3% | 48.9% | |
| Preferred Stock | 0.0% | 0.0% | |
| Deeply Subordinated Debt (QUIDS) | 5.1% | 5.1% | |
| Long-Term Debt | 43.6% | 46.0% | |
| Total | 100% | 100% | |
| Rating Agency Method | | | |
| Common Shareholders' Equity | 46.6% | 44.8% | |
| Preferred Stock & Deeply Subordinated Debt (QUIDS) (1) | 4.6% | 4.7% | |
| Long-Term Debt (2) | 48.8% | 50.5% | |
| Total | 100% | 100% | |
| | | | |

 $^{^{\}left(1\right) }Includes$ amounts due within one year.

 $^{. \\}$ Includes amounts due within one year, obligations under capital leases (current and non-current) and short-term debt.



1999 SALES ANALYSIS (GWH)

| | | | | | | | | Sales As |
|---------------------|--------|-----------|-----------|-----------|--------|--------|--------|----------|
| | 1Q | 2Q | 3Q | 4Q | % Chg | YTD | % Chg | % of |
| Category | 1999 | 1999 | 1999 | 1999 | 4Q '98 | 1999 | YTD 99 | Total |
| Residential | 3,486 | 3,237 | 4,231 | 3,110 | -0.8% | 14,064 | 2.3% | 25.3% |
| Commercial | | | | | | | | |
| Secondary | 2,504 | 2,683 | 2,834 | 2,545 | 4.0% | 10,566 | 2.7% | 19.0% |
| Primary | 2,007 | 2,390 | 2,426 | 2,159 | 7.2% | 8,982 | 4.3% | 16.2% |
| Total Commercial | 4,511 | 5,073 | 5,260 | 4,704 | 5.4% | 19,548 | 3.4% | 35.2% |
| Industrial | | | | | | | | |
| Automotive | 1,799 | 1,901 | 2,282 | 2,110 | 16.3% | 8,092 | 9.8% | 14.6% |
| Steel | 664 | 699 | 749 | 705 | 4.6% | 2,817 | -1.2% | 5.1% |
| Other Manufacturing | 1,088 | 1,293 | 1,150 | 1,205 | 9.3% | 4,736 | 5.7% | 8.5% |
| Total Industrial | 3,551 | 3,893 | 4,181 | 4,020 | 11.9% | 15,645 | 6.4% | 28.2% |
| Other | 666 | 592 | 642 | 694 | 9.3% | 2,594 | 10.1% | 4.7% |
| Total System Sales | 12,214 | 12,795 | 14,314 | 12,528 | 6.0% | 51,851 | 4.3% | 93.4% |
| Interconnection | 1,125 | 786 | 625 | 1,136 | -29.6% | 3,672 | -29.5% | 6.6% |
| Total Sales | 13,339 | 13,581 | 14,939 | 13,664 | 1.7% | 55,523 | 1.1% | 100.0% |

1999 Temperature Normalized Sales

| | 1999 | | | | |
|---------------------|---------------|-------------------|--------------|--|--|
| | 1999 | Temperature | Difference | | |
| Category | <u>Actual</u> | <u>Normalized</u> | <u>%</u> | | |
| Residential | 14,063 | 13,622 | 3.24% | | |
| Commercial | | | | | |
| Secondary | 10,565 | 10,389 | 1.69% | | |
| Primary | 8,981 | 8,792 | <u>2.15%</u> | | |
| Total Commercial | 19,546 | 19,181 | 1.90% | | |
| Industrial | | | | | |
| Automotive | 8,093 | 8,093 | | | |
| Steel | 2,818 | 2,818 | | | |
| Other Manufacturing | 4,738 | 4,738 | | | |
| Total Industrial | 15,649 | 15,649 | | | |
| Other | 2,594 | 2,594 | | | |
| Total System Sales | 51,852 | 51,046 | 1.58% | | |

Heating and Cooling Degree Day Data

| | <u>1999</u> | <u>1998</u> | % Change |
|---------------------|-------------|-------------|----------|
| Heating Degree Days | 5,788 | 5,088 | 13.76% |
| Cooling Degree Days | 905 | 980 | -7.65% |