

## DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF OPERATIONS (PRELIMINARY/UNAUDITED)

(in Millions, Except per Share Amounts)

		3   2003		ns - Septem 2002	ber % Change		9 I 2003		hs - Septemb 2002	er % Change
Operating Revenues	\$	1,654	\$	1,657	<u>-</u>	\$	5,349	\$	5,025	6%
Operating Expenses										
Fuel, purchased power and gas		452		501	-10%		1,758		1,639	7%
Operation and maintenance		709		615	15%		2,197		1,781	23%
Depreciation, depletion and amortization		170		204	-17%		547		573	-5%
Taxes other than income		71 1.402		87 1,407	-18% -		255 4,757		261 4,254	-2% 12%
		,		,	<u>.</u>	-			,	
Operating Income	_	252		250	1%		592		771	-23%
Other (Income) and Deductions		420		125	40/		205		407	20/
Interest expense		130		135	-4%		395		407	-3%
Interest expense from preferred securities of subsidiary Preferred stock dividends of subsidiaries		5		6	-		5 12		19	-37%
Interest income		(7)		(9)	-22%		(22)		(20)	10%
Other income		(44)		(4)	n/m		(75)		(22)	n/m
Other expenses		31		8	n/m		82		31	n/m
·	_	115		136	-15%		397		415	-4%
Income Before Income Taxes		137		114	20%		195		356	-45%
Income Tax Benefit		(43)	1	(25)	-72%		(56)		(36)	-56%
Income from Continuing Operations		180		139	29%		251		392	-36%
Discontinued Operations - ITC							_			
Income from operations		- (4)		22	-		5		37	n/m
Gain on sale	_	(4) (4)		22	n/m		63 68		37	n/m
Cumulative Effect of Accounting Changes										
Asset retirement obligations		_		-	_		(11)		_	_
Energy trading activities		-		-	-		(16)		-	-
		-		-	-		(27)		-	n/m
Reported Net Income	\$	176	\$	161	9%	\$	292	\$	429	-32%
Reported Earnings per Diluted Share	\$	1.04	\$	0.96	9%	\$	1.73	\$	2.62	-34%
Significant Items Impacting Comparability										
Unusual Items										
August 2003 Blackout Costs		0.10		-	-		0.10		-	-
Loss on Sale of Steam Heating Business		-		-	-		0.08		-	-
Contribution to DTE Energy Foundation		-		-	-		0.06		-	-
Disallowance of Gas Costs		-		-	-		0.10		-	-
Energy Trading Activities (EITF 98-10 flowback) Effective Tax Rate Adjustment		(0.49)		(0.11)	n/m		(0.10) 0.42		(0.03)	- n/m
Discontinued Operations										
Income from operations of ITC		_		(0.13)	_		(0.03)		(0.23)	n/m
Gain on sale of ITC		0.02		-	-		(0.37)		-	n/m
Cumulative Effect of Accounting Changes										
Asset Retirement Obligations (FAS 143)		-		-	-		0.07		-	n/m
Energy Trading Activities (EITF 98-10 implementation)		-		-	<u>-</u>		0.09		-	n/m
Operating Earnings per Diluted Share	\$	0.67	\$	0.72	-7%	\$	2.15	\$	2.36	-9%
Average Common Shares										
Basic		168		167	1%		168		163	3%
Diluted		168		168	-		168		164	2%
Dividends Declared per Common Share	\$	0.515	\$	0.515	_	\$	1.55	\$	1.55	_
Dividende Decidied per Collillott Stidie	φ	0.010	Ψ	0.515	-	φ	1.00	Ψ	1.55	-

The Consolidated Statement of Operations (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K and 10Q.



#### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

Earnings Variance Analysis (Preliminary/Unaudited)

Q3 2002 Reported Earnings per Share			\$0.96
Adjust for Q3 2002 Quarterly Effective Tax Rate Adjustment			(0.11)
Adjust for discontinued operations (ITC)			(0.13)
Q3 2002 Operating Earnings per Share			\$0.72
Regulated Electric			0.04
Gross Margin		(0.24)	
Weather impact (above normal in 2002)	(0.27)		
Incremental losses to Choice	(0.06)		
Non-recoverable blackout impact (margin)	(0.06)		
Power supply rate/mix	0.11		
Territory growth	0.04		
O&M Expense		0.11	
Net storm expense (including insurance)	0.03	•	
MISO billing adjustment	0.03		
Pensions and benefits	(0.03)		
Other cost reductions/deferrals/timing	0.08		
Depreciation and Amort - primarily regulatory deferrals		0.15	
Interest & Other		0.02	
Regulated Gas			(0.13)
O&M Expense		(0.07)	` ,
Operations, customer service, uncollectables expense & benefits			
Taxes & Other		(0.06)	
Non Regulated			0.04
Energy Trading and Co-Energy - Gains on storage and transport contracts		0.14	
Coal-Based Fuels - Coke battery earnings in 2002, lower synfuel production		(80.0)	
Other - Portland pipeline sale, merchant energy		(0.02)	
Q3 2003 Operating Earnings per Share			\$0.67
Non-recurring direct costs of blackout			(0.10)
Quarterly effective tax rate adjustment			0.49
Adjustment for discontinued operations			(0.02)
Q3 2003 Reported Earnings per Share			\$1.04



## Net Income Summary (Preliminary/Unaudited)

(in millions, except per share amounts)		ported 3 2003	Adju	ustments		erating 3 2003		erating 3 2002	V	ariance
Energy Resources										
Regulated - Power Generation	\$	61	\$	16 A	\$	77	\$	54	\$	23
Non-Regulated Energy Services Coal Based Fuels On Site Energy Projects Merchant Generation Other		27 2 (4) (2)		- - -		27 2 (4) (2)		39 3 3		(12) (1) (7) (2)
Coal Services		2		-		2		3		(1)
Biomass Energy		1		-		1		2		(1)
Energy Trading & CoEnergy Portfolio Energy Resources Overheads		23 (4)		-		23 (4)		(1) (4)		24
Total Energy Resources Non-Regulated	\$	45	\$		\$	45	\$	45	\$	
Total Energy Resources	\$	106	\$	16	\$	122	\$	99	\$	23
Energy Distribution										
Regulated - Power Distribution	\$	35	\$	_	\$	35	\$	51	\$	(16)
Non Regulated (Energy Technologies)	•	(3)	•	_	,	(3)	•	(4)	•	1
Total Energy Distribution	\$	32	\$	-	\$	32	\$	47	\$	(15)
Energy Gas										
Regulated	\$	(45)	\$	-	\$	(45)	\$	(23)	\$	(22)
Non-Regulated		12				12		6		6
Total Energy Gas	\$	(33)	\$	-	\$	(33)	\$	(17)	\$	(16)
Holding Company & Other										
Energy Technology Investments	\$	(2)	\$	-	\$	(2)	\$	(4)	\$	2
Other		77		(82) F		(5)		(5)		-
Total Holding Company & Other	\$	75	\$	(82)	\$	(7)	\$	(9)	\$	2
Total										
Regulated										
Electric	\$	96	\$	16	\$	112	\$	105	\$	7
Gas		(45)		-		(45)		(23)		(22)
Non-Regulated		52		-		52		43		9
Holding Company/Other		77		(82)		(5)		(5)		-
Total	\$	180	\$	(66)	\$	114	\$	120	\$	(6)
<b>Discontinued Operations</b> ITC	\$	(4)	\$	4_G	\$		\$		\$	
Total Net Income	\$	176	\$	(62)	\$	114	\$	120	\$	(6)
Total Diluted EPS	\$	1.04	\$	(0.37)	\$	0.67	\$	0.72	\$	(0.05)
Average Diluted Shares Outstanding		168		168		168		164		

#### Key:

- A Blackoust costs
- B Adjustment of EITF 98-10 accounting change flowback of cumulative effect
- C Loss on sale of steam heating business
- D Disallowance of gas costs
  E Contribution to DTE Energy Foundation
- F Tax credit driven normalization
  G Adjusted gain on sale of ITC



## DTE ENERGY COMPANY CONSOLIDATED STATEMENT OF FINANCIAL POSITION (PRELIMINARY/UNAUDITED) (in Millions)

ASSETS	Sept. 30 2003	Dec. 31 2002	Percent Change	LIABILITIES AND SHAREHOLDERS' EQUITY	pt. 30 2003	Dec. 3 <sup>o</sup> 2002	Percent Change
Current Assets				Current Liabilities			
Cash and cash equivalents	\$ 90			Accounts payable	\$ 650	\$ 6	47 -
Restricted cash	100	237	-58%	Accrued interest	120		15 4%
Accounts receivable				Dividends payable	91		90 1%
Customer (less allow. for doubtful accounts of \$121 and \$82)	825	902		Accrued payroll	33		49 -33%
Accrued unbilled revenues	187	296		Short-term borrowings	469	4	14 13%
Other	329	237	39%	Current portion long-term debt, including			
Inventories				capital leases	752	1,0	
Fuel and gas	596	413		Liab. from risk mgmt. and trading activities	279		84 -2%
Materials and supplies	170	163		Other	 633		96 6%
Assets from risk management and trading activities	261	224			 3,027	3,2	13 <b>-6%</b>
Other	199	159		Other Liabilities			
	2,757	2,764	<u> </u>	Deferred income taxes	1,115		16 22%
				Regulatory liabilities	161	1	79 -10%
Investments				Asset retirement obligations	854	-	-
Nuclear decommissioning trust funds	484	417		Unamortized investment tax credit	159		68 -5%
Other	468	487		Liab. from risk mgmt. and trading activities	212		08 2%
	952	904	5%	Liab. from transportation and storage contracts	486		23 -7%
				Accrued pension liability	404		82 -31%
Property				Nuclear decommissioning	61		16 -85%
Property, plant and equipment	17,631	17,862		Other	 683		83 -
Less accumulated depreciation and depletion	(7,961)				 4,135	3,6	75 <b>13%</b>
	9,670	9,813	-1%	Long-Term Debt (net of current portion)			
				Mortgage bonds, notes and other	5,660	5,6	56 -
				Securitization bonds	1,496	1,5	85 -6%
Other Assets				Preferred Securities of Subsidiaries	280	-	-
Goodwill	2,084	2,119	-2%	Equity-linked securities	186	1	91 -3%
Regulatory assets	2,088	1,197	74%	Capital lease obligations	78		82 -5%
Securitized regulatory assets	1,550	1,613	-4%		7,700	7,5	14 -
Assets from risk management and trading activities	141	152					
Prepaid pension assets	179	172	4%	Contingencies			
Other	515	504	2%				
	6,557	5,757	14%	Preferred Securities of Subsidiaries	-	2	71 -
				Shareholders' Equity			
				Common stock	3,091	3,0	
				Retained earnings	2,168	2,1	
				Accumulated other comprehensive loss	 (185)		19) -70%
					 5,074	4,5	65 <b>11%</b>
Total Assets	\$ 19,936	\$ 19,238	4%	Total Liabilities and Shareholders' Equity	\$ 19,936	\$ 19,2	38 <b>4%</b>

The Consolidated Statement of Financial Position (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, Form 10K and 10Q.



# DTE ENERGY COMPANY CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

	9 Months - Septem			ber	
	2	003	2	002	
(in Millions)					
Operating Activities					
Net Income	\$	292	\$	429	
Adjustments to reconcile net income to net cash from					
operating activities:					
Depreciation, depletion, and amortization		551		590	
Deferred income taxes		(55)		(143)	
Gain on sale of assets, net		(132)		-	
Partners' share of synfuel project losses		(58)		(24)	
Cumulative effect of accounting changes		27		` -	
Changes in assets and liabilities, exclusive of changes					
shown separately		(383) *		(336)	
Net cash from operating activities		242		516	
Investing Activities					
Plant and equipment expenditures - regulated		(504)		(500)	
Plant and equipment expenditures - non-regulated		(58)		(150)	
Proceeds from sale of interests in synfuel projects		67		11	
Proceeds from sale of ITC and other assets		643		8	
Restricted cash for debt redemptions		137		34	
Other investments		(66)		(59)	
Net cash from (used for ) investing activities		219		(656)	
Financing Activities					
Issuance of long-term debt		529		388	
Redemption of long-term debt		(897)		(512)	
Issuance of preferred securities		-		180	
Redemption of preferred securities		-		(180)	
Short-term borrowings, net		55		107	
Issuance of common stock		33		265	
Dividends on common stock		(259)		(252)	
Contributions from synfuel partners		44		10	
Other		(9)		(22)	
Net cash used for financing activities		(504)		(16)	
Net Decrease in Cash and Cash Equivalents		(43)		(156)	
Cash and Cash Equivalents at Beginning of the Period		133		268	
Cash and Cash Equivalents at End of the Period	\$	90	\$	112	

<sup>\*</sup> Includes pension contribution of \$222 million.



## The Detroit Edison Company Consolidated Statement of Operations (Preliminary/Unaudited)

(in Millions)

	3 N	Month	ns - Septemi	ber	9	Mon	ths - Septemi	ber
	 2003		2002	% Change	 2003		2002	% Change
Operating Revenues	\$ 1,017	\$	1,200	-15%	\$ 2,824	\$	3,092	-9%
Operating Expenses								
Fuel and purchased power	288		386	-25%	762		841	-9%
Operation and maintenance	316		341	-7%	1,025		937	9%
Depreciation and amortization	127		164	-23%	386		449	-14%
Taxes other than income	 67		69	-3%	 204		206	-1%
	 798		960	-17%	 2,377		2,433	-2%
Operating Income	 219		240	-9%	 447		659	-32%
Other (Income) and Deductions								
Interest expense	71		76	-7%	217		232	-6%
Interest income	-		-	-	-		(1)	-
Other income	(29)		(5)	n/m	(62)	)	(16)	n/m
Other expenses	 30		10	n/m	 67		34	n/m
	 72		81	-11%	 222		249	-11%
Income Before Income Taxes	147		159	-8%	225		410	-45%
Income Tax Provision	 51		54	-6%	 78		138	-43%
Income Before Accounting Change	96		105	-9%	147		272	-46%
Cumulative Effect of Accounting Change	 -		-	<u>-</u>	 (6)	)	-	
Reported Earnings	\$ 96	\$	105	-9%	\$ 141	\$	272	-48%
Cumulative Effect of Accounting Changes Asset Retirement Obligations (FAS 143) Unusual Items	-		-	-	6		-	-
August 2003 Blackout Costs	16				16			
Loss on Sale of Steam Heating Business	10		-	-	14		_	-
Elimination of Intercompany Gain	 -		<u>-</u>	<u> </u>	 -	•	(4)	<u> </u>
Operating Earnings	\$ 112	\$	105	7%	\$ 177	\$	268	-34%

The Consolidated Statement of Operations (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, Form 10K and Form 10Q.



## Michigan Consolidated Gas Company Consolidated Statement of Operations (Preliminary/Unaudited)

(in Millions)

		3 Mo	nths - Septer	mber	9 1	/lont	ths - Septen	nber
	2	003	2002	% Change	 2003		2002	% Change
Operating Revenues	\$	142	117	21%	\$ 1,078	\$	942	14%
Operating Expenses								
Cost of gas		56	31	81%	637		531	20%
Operation and maintenance		90	73	23%	251		213	18%
Depreciation, depletion and amortization		26	26	-	79		79	-
Taxes other than income		12	11	9%	42		38	11%
Property write-down and contract losses		-	-		 5		48	n/m
		184	141	30%	 1,014		909	12%
Operating Income (Loss)		(42)	(24)	-75%	 64		33	94%
Other (Income) and Deductions								
Interest expense		13	12	8%	42		44	-5%
Interest income		(2)	(2)	-	(8)		(8)	-
Other		(2)	(2)		 (4)		(4)	
		9	8	-13%	 30		32	-6%
Income (Loss) Before Income Taxes		(51)	(32)	-59%	34		1	n/m
Income Tax Provision (Benefit)		(14)	(12)	-17%	 7		-	
Reported Earnings (Loss)		(37)	(20)	-85%	27		1	n/m
Purchase Accounting and Other Adjustments		(5)	(1)	n/m	(5)		30	n/m
Operating Earnings (Loss) (A)	\$	(42)	(21)	n/m	\$ 22	\$	31	-29%

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(A) Represents MichCon's results included in the DTE Energy Consolidated Statement of Operations.



## **Sales Analysis**

	Q3 2003	Q3 2002	% Change
Residential	4,457	5,131	-13.1%
Commercial	4,162	5,076	-18.0%
Industrial	3,044	3,472	-12.3%
Other	653	678	-3.7%
TOTAL SYSTEM	12,316	14,357	-14.2%
Choice Sales*	2,141	935	129.0%
TOTAL SALES	14,457	15,292	-5.5%

Gas Sales and End User	Transportation- M	ichCon Service /	Area (Mcf)
	Q3 2003	Q3 2002	% Change
Residential	9,150,523	7,834,319	16.8%
Commercial	3,093,001	2,851,688	8.5%
Industrial	314,234	346,125	-9.2%
	12,557,758	11,032,132	13.8%
End User Transportation*	26,696,816	35,770,090	-25.4%
TOTAL SALES	39,254,574	46,802,222	-16.1%

<sup>\*</sup> includes choice customers

Electric Rever	nue - Detroit Edison So	ervice Area (\$000	Os)
	Q3 2003	Q3 2002	% Change
Residential	404,888	469,817	-13.8%
Commercial	338,121	411,264	-17.8%
Industrial	158,683	179,022	-11.4%
Other	29,633	29,610	0.1%
TOTAL SYSTEM	931,325	1,089,713	-14.5%
Choice Sales*	9,476	4,990	89.9%
TOTAL SALES	940,801	1,094,703	-14.1%
* Includes Dearborn Industrial Group	sales		

Weather			
Cooling Degree Days (Detroit Edis	on service area)		
	Q3 2003	Q3 2002	% Change
Actuals	548	782	-30%
Normal	537	544	
Deviation from normal	2.0%	43.8%	
Heating Degree Days (MichCon se	rvice area)		
	Q3 2003	Q3 2002	% Change
Actuals	154	66	133%
Normal	153	147	
Deviation from normal	0.7%	-55.1%	



### **DTE Energy Debt/Equity Calculation**

As of September 30, 2003 (\$ millions)

Short-term borrowings	\$469
Current portion LTD + cap leases	752
Mortgage bonds, notes, and other long-term debt	5,660
Securitization bonds	1,496
Capital leases	78
Less QUIDS	385
Less MichCon short-term debt	171
Less securitization debt	1,585
Total debt	\$6,314
Trust preferred	\$280
QUIDS	385
Mandatory convertible	186
Total preferred/ other	\$851
Facción	¢5.074
Equity	\$5,074
Total cap	\$12,239
Debt	51.59%
Preferred stock/ other	6.95%
Common shareholders' equity	41.46%
Tatal	400.000/
Total	100.00%