

### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF OPERATIONS (PRELIMINARY/UNAUDITED)

(in Millions, Except per Share Amounts)

		2004	3 Mc	onths - Marc 2003	ch % Change
Operating Revenues	\$	2,093	\$	2,095	
Operating Expenses					
Fuel, purchased power and gas		741		813	-9%
Operation and maintenance		736		771	-5%
Depreciation, depletion and amortization		167		197	-15%
Taxes other than income		85		97	-12%
		1,729		1,878	-8%
Operating Income		264		217	600/
Operating income		364		217	68%
Other (Income) and Deductions					
Interest expense		131		139	-6%
Interest income		(10)		(8)	-25%
Minority interest		(30)		(16)	-88%
Other income		(17)		(13)	-31%
Other expenses		22		33	-33%
		96		135	-29%
Income Before Income Taxes		268		82	n/m
		75			
Income Tax Provision (Benefit)		75		(26)	n/m
Income from Continuing Operations		193		108	79%
Income (Loss) from Discontinued Operations		(7)		74	n/m
Cumulative Effect of Accounting Changes	_	-		(27)	<u> </u>
Reported Net Income	\$	186	\$	155	20%
Basic Earnings per Common Share					
Income from Continuing Operations	\$	1.14	\$	0.65	
Discontinued Operations	\$	(0.04)		0.44	
Cumulative Effect of Accounting Changes	\$	- ,	\$	(0.17)	
Total	\$	1.10	\$	0.92	20%
Diluted Earnings per Common Share					
Income from Continuing Operations	\$	1.13	\$	0.64	
Discontinued Operations	\$	(0.04)	\$	0.44	
Cumulative Effect of Accounting Changes		· -	\$	(0.16)	
Total	\$	1.09	\$	0.92	19%
Significant Items Impacting Comparability					
Unusual Items		(0.00)			
Pipeline Contract Modification/Termination		(0.28)		- 0.7	-
Tax credit driven normalization		0.04		0.27	
Loss on Sale of Steam Heating Business		-		0.08	-
Contribution to DTE Energy Foundation Disallowance of Gas Costs		-		0.06	-
		-		0.10	-
Energy Trading Activities (EITF 98-10 flowback)		-		(0.09)	-
Discontinued Operations					
Southern Missouri Gas Company		0.04		-	-
International Transmission Company		-		(0.44)	-
Cumulative Effect of Accounting Changes					
Cumulative Effect of Accounting Changes				0.07	
Asset Retirement Obligations (FAS 143)		-			-
Energy Trading Activities (EITF 98-10 implementation)		-		0.09	-
Operating Earnings per Diluted Share	\$	0.89	\$	1.06	-16%
Average Common Shares					
Basic		170		167	2%
Diluted		170		168	1%
Dividends Declared per Common Share	\$	0.515	\$	0.515	_
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The Consolidated Statement of Operations (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, 10K and 10Q.

n/m - not meaningful



#### DTE ENERGY COMPANY AND SUBSIDIARY COMPANIES

Earnings Variance Analysis (Preliminary/Unaudited)

Q1 2003 Reported Earnings per Share		\$0.92
Unusual Items		0.15
Adjust for Q4 2002 Quarterly Effective Tax Rate Adjustment		0.27
Adjust for discontinued operations (ITC) Cumulative Effect of Accounting Changes		(0.44) 0.16
Q1 2003 Operating Earnings per Share		\$1.06
Regulated Electric		0.03
Regulatory Assets	0.04	
Bundled Sales Growth	0.03	
Choice Margin Loss	(0.11)	
PSCR Rate Reduction	(0.11)	
Interim Relief	0.05	
Power Supply (2003 price spike)	0.07	
Pension/Health Care	(0.05)	
Interest/Taxes/Other	0.07	
O&M Timing	0.04	
Regulated Gas		(\$0.03)
Weather	(0.03)	
Uncollectables	(0.05)	
Taxes & Other	0.05	
Non-Regulated		(0.20)
Synfuels	(80.0)	, ,
Energy Trading/CoEnergy	(0.11)	
Coke Batteries	0.03	
Other - Primarily Overheads	(0.04)	
Holding Company & Share Dilution		0.03
Q1 2004 Operating Earnings per Share		\$0.89
Pipeline contract termination		0.28
Effective tax rate adjustment		(0.04)
Impairment loss		(0.04)
·		` ,
Q1 2004 Reported Earnings per Share		\$1.09



### Net Income Summary (Preliminary/Unaudited)

(in millions, except per share amounts)	ported 2004	Adjı	ustments	erating 2004	erating I 2003	Va	ariance
Energy Resources							
Regulated - Power Generation	\$ 15	\$	-	\$ 15	\$ 25	\$	(10)
Non-Regulated Energy Services Coal Based Fuels Synfuels Coke Batteries On Site Energy Projects Merchant Generation	40 4 3 (4)		- - - -	40 4 3 (4)	54 (1) 2 (4)	\$	(14) 5 1
Coal Services	1		-	1	3		(2)
Biomass Energy	1		-	1	2		(1)
Energy Trading & CoEnergy Portfolio Energy Resources Overheads	 57 (9)		(48) A	 9 (9)	 28 (5)		(19) (4)
Total Energy Resources Non-Regulated	\$ 93	\$	(48)	\$ 45	\$ 79	\$	(34)
Total Energy Resources	\$ 108	\$	(48)	\$ 60	\$ 104	\$	(44)
Energy Distribution							
Regulated - Power Distribution	\$ 26	\$	-	26	\$ 10	\$	16
Non Regulated (Energy Technologies)	(3)			 (3)	 (4)		1_
Total Energy Distribution	\$ 23	\$		\$ 23	\$ 6	\$	17
Energy Gas							
Regulated	\$ 70	\$	-	70	\$ 76	\$	(6)
Non-Regulated	 4			 4	 8		(4)
Total Energy Gas	\$ 74	\$		\$ 74	\$ 84	\$	(10)
Holding Company & Other							
Energy Technology Investments	\$ -			-	\$ (3)	\$	3
Other	 (12)		6 B	 (6)	 (13)		7
Total Holding Company & Other	\$ (12)	\$	6_	\$ (6)	\$ (16)	\$	10
Total							
Regulated							
Electric	\$ 41	\$	-	\$ 41	\$ 35	\$	6
Gas	70		-	70	76		(6)
Non-Regulated	94		(48)	46	80		(34)
Holding Company/Other	 (12)		6	 (6)	 (13)		7
Total	\$ 193	\$	(42)	\$ 151	\$ 178	\$	(27)
Discontinued Operations	\$ (7)	\$	7 C	\$ -			
Total Net Income	\$ 186	\$	(35)	\$ 151	\$ 178	\$	(27)
Total Diluted EPS	\$ 1.09	\$	(0.20)	\$ 0.89	\$ 1.06	\$	(0.17)
Average Diluted Shares Outstanding	170		170	170	168		



A Adjustment for contract termination/modification

Terminated a long-term gas storage agreement and modified a related transportation

B Tax credit driven normalization

C Impairment Loss / Discontinued Operations

agreement with a pipeline company
Quarterly adjustment at DTE Energy to normailize its effective tax rate. Annual results not impacted.
Impairment charge relating to the expected loss on sale of Southern Missouri Gas Company.



# DTE ENERGY COMPANY CONSOLIDATED STATEMENT OF FINANCIAL POSITION (PRELIMINARY/UNAUDITED) (in Millions)

ASSETS	Mar. 31 2004		Dec. 31 2003	Percent Change	LIABILITIES AND SHAREHOLDERS' EQUITY	Mar. 31 2004		Dec.31 2003	Percent Change
Current Assets					Current Liabilities				
Cash and cash equivalents	\$	64 \$	54	19%	Accounts payable	\$ 69	52 :	\$ 625	4%
Restricted cash		77	131	-41%	Accrued interest		13	110	3%
Accounts receivable					Dividends payable		39	87	2%
Customer (less allow for doubtful accounts of \$116 and \$99)	1.0	52	877	20%	Accrued payroll	;	31	51	-39%
Accrued unbilled revenues		36	316	-16%	Income taxes		-	185	-
Other	4.	26	338	26%	Short-term borrowings	50	)4	370	36%
Inventories					Current portion long-term debt, including capital leases	59	92	477	24%
Fuel and gas	2	30	467	-55%	Liabilities from risk management and trading activities	38	37	326	19%
Materials and supplies	1	31	162	-1%	Gas inventory equalization	16	67	-	-
Assets from risk management and trading activities	2	16	186	16%	Other	5	39	648	-17%
Other	2	38	181	31%	•	3,0	<b>7</b> 4	2,879	7%
	2,7		2,712		Other Liabilities			•	
					Deferred income taxes	1.10	)3	988	12%
Investments					Regulatory liabilities	8		817	-
Nuclear decommissioning trust funds	5	37	518	4%	Asset retirement obligations		79	866	2%
Other		75	601	-4%	Unamortized investment tax credit		53	156	-2%
	1,1		1,119	-1%	Liab. from risk mgmt. and trading activities		18	173	26%
		· <u>-</u>	1,110	170	Liab. from transportation and storage contracts		18	495	-16%
Property					Accrued pension liability		99	345	-42%
Property, plant and equipment	17,8	16	17.679	1%	Deferred gains from asset sales		73	311	20%
Less accumulated depreciation and depletion	(7,4		(7,355)	1 70	Minority interest		59	156	2%
Less accumulated depreciation and depletion	10,3		10,324	<del></del>	Nuclear decommissioning		59	67	3%
	10,5	<i></i>	10,524	<u></u>	Other		23	544	-4%
					Other	4,9		4.918	-4%
Other Assets					Long-Term Debt (net of current portion)	4,3		4,310	<del></del>
Goodwill	2,0	34	2,067	_	Mortgage bonds, notes and other	5,43	87	5.624	-3%
Regulatory assets	2,0		2,063	1%	Securitization bonds	1,44		1,496	-3%
9 ,									
Securitized regulatory assets	1,5		1,527	-1%	Equity-linked securities		33	185	-1%
Notes receivable		27	469	12%	Trust preferred-linked securities		36	289	-36%
Assets from risk management and trading activities		56	88	77%	Capital lease obligations		73	75	-3%
Prepaid pension assets		32	181	1%		7,32	25	7,669	-4%
Other		03	203	-	Contingencies				
	6,7	22	6,598	2%					
					Shareholders' Equity				
					Common stock	3,28		3,109	6%
					Retained earnings	2,40		2,308	4%
					Accumulated other comprehensive loss	(13		(130)	-1%
						5,50	3	5,287	5%
Total Assets	\$ 20,8	74 \$	20,753	1%	Total Liabilities and Shareholders' Equity	\$ 20,8	4 :	\$ 20,753	1%

The Consolidated Statement of Financial Position (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, Form 10K and 10Q.



# DTE ENERGY COMPANY CONSOLIDATED STATEMENT OF CASH FLOWS (PRELIMINARY/UNAUDITED)

	3 Months - March			
	2	2004	2	003
(in Millions)				
Operating Activities				
Net Income	\$	186	\$	155
Adjustments to reconcile net income to net cash from				
operating activities:				
Depreciation, depletion, and amortization		167		201
Deferred income taxes		113		18
Gain on sale of assets, net		(3)		(118)
Partners' share of synfuel project losses		(36)		(16)
Contributions from synfuel partners Cumulative effect of accounting changes		17 -		14 27
Changes in assets and liabilities, exclusive of changes		-		21
shown separately		(164)		(140)
Net cash from operating activities	\$	280	\$	141
Investing Activities				
Plant and equipment expenditures - regulated		(161)		(191)
Plant and equipment expenditures - non-regulated		(18)		(20)
Proceeds from sale of interests in synfuel projects		26		16
Proceeds from sale of ITC and other assets		31		612
Restricted cash for debt redemptions		54		147
Other investments		(26)		(21)
Net cash from (used for ) investing activities	\$	(94)	\$	543
Financing Activities				
Issuance of long-term debt		-		199
Redemption of long-term debt		(232)		(417)
Short-term borrowings, net		134		(384)
Issuance of common stock Dividends on common stock		11		10
Other		(87) (2)		(86)
		,		(3)
Net cash used for financing activities	\$	(176)	\$	(681)
Net Increase in Cash and Cash Equivalents		10		3
Cash and Cash Equivalents at Beginning of the Period		54		133
Cash and Cash Equivalents at End of the Period	\$	64	\$	136



## The Detroit Edison Company Consolidated Statement of Operations (Preliminary/Unaudited)

(in Millions)

	2004		iths - March 2003	ո % Change
Operating Revenues	\$	886 \$	937	-5%
Operating Expenses				
Fuel and purchased power		216	247	-13%
Operation and maintenance		346	366	-5%
Depreciation, depletion and amortization		114	135	-16%
Taxes other than income		68	73	-7%
		744	821	-9%
Operating Income		142	116	22%
Other (Income) and Deductions				
Interest expense		72	75	-4%
Other income		(15)	(11)	-36%
Other expense		22	19	16%
		79	83	-5%
Income Before Income Taxes		63	33	91%
Income Tax Provision		22	12	83%
Income Before Accounting Change		41	21	95%
Cumulative Effect of Accounting Change		-	(6)	
Reported Earnings	\$	41 \$	15	173%
Cumulative Effect of Accounting Changes Asset Retirement Obligations (FAS 143)		-	6	-
Unusual Items Loss on Sale of Steam Heating Business		-	14	
Operating Earnings	\$	41 \$	35	17%

The Consolidated Statement of Operations (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, Form 10K and Form 10Q.

n/m - not meaningful



## Michigan Consolidated Gas Company Consolidated Statement of Operations (Preliminary/Unaudited)

(in Millions)

		3 Months - March			
	2	004	2003	% Change	
Operating Revenues	\$	715	\$ 625	14%	
Operating Expenses					
Cost of gas		488	421	16%	
Operation and maintenance		96	78	23%	
Depreciation, depletion and amortization		27	25	8%	
Taxes other than income		12	17	-29%	
		623	541	15%	
Operating Income		92	84	10%	
Other (Income) and Deductions					
Interest expense		14	15	-7%	
Interest income		(2)	(3)	-	
Other		1	(2)	-	
		13	10	30%	
Income Before Income Taxes		79	74	7%	
Income Tax Provision		10	15	-33%	
Reported Earnings		69	59	17%	
Unusual Item					
Disallowance of gas costs		-	17	-	
Operating Earnings (A)	\$	69	\$ 76	-9%	

The Consolidated Statement of Operations (Preliminary/Unaudited) should be read in conjunction with the Notes to Consolidated Financial Statements appearing in the Annual Report to Shareholders, Form 10K and Form 10Q.

(A) Represents MichCon's results included in the DTE Energy Consolidated Statement of Operations.

n/m - not meaningful



#### **DTE Energy Debt/Equity Calculation**

As of March 31, 2004 (\$ millions)

short-term borrowings urrent portion LTD + cap leases long-term debt securitization bonds securitization bonds capital leases less QUIDS less trust pref linked debt less MichCon short-term debt less securitization debt Deco invested Total debt Trust preferred QUIDS Mandatory convertible Total preferred/ other  Equity \$5,563  \$1,446 \$5,623 \$1,446 \$1,446 \$1,446 \$1,446 \$1,446 \$1,539 \$1,446		
long-term debt securitization bonds 1,446 capital leases 73 less QUIDS (385) less trust pref linked debt less MichCon short-term debt less securitization debt Deco invested Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  S,623 1,446 (385) (186) (186) (1,539) 5,631	short-term borrowings	\$504
securitization bonds capital leases 73 less QUIDS (385) less trust pref linked debt (186) less MichCon short-term debt less securitization debt Deco invested Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  Securitization bonds (1,446 (186) (186) (1,539)	current portion LTD + cap leases	592
capital leases     less QUIDS (385)     less trust pref linked debt (186)     less MichCon short-term debt -     less securitization debt (1,539)     Deco invested     Total debt \$6,129  Trust preferred \$186     QUIDS 385     Mandatory convertible 183  Total preferred/ other \$753	long-term debt	5,623
less QUIDS less trust pref linked debt less MichCon short-term debt less securitization debt Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  Sassan  Equity  (1,539)  \$6,129  \$186  \$200  \$385  \$385  \$480  \$5,563	securitization bonds	1,446
less trust pref linked debt less MichCon short-term debt less securitization debt Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  Equity  (1,539)  \$6,129  \$186  \$186  \$200  \$185  \$385  \$485  \$5,563	capital leases	73
less MichCon short-term debt less securitization debt Deco invested Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  Equity  - (1,539)	less QUIDS	(385)
less securitization debt Deco invested Total debt  Trust preferred QUIDS Mandatory convertible Total preferred/ other  Equity  (1,539)	less trust pref linked debt	(186)
Deco invested  Total debt  \$6,129  Trust preferred \$186 QUIDS 385  Mandatory convertible 183  Total preferred/ other  \$753  Equity \$5,563	less MichCon short-term debt	-
Total debt         \$6,129           Trust preferred         \$186           QUIDS         385           Mandatory convertible         183           Total preferred/ other         \$753           Equity         \$5,563	less securitization debt	(1,539)
Trust preferred \$186 QUIDS 385 Mandatory convertible 183 Total preferred/ other \$753  Equity \$5,563	Deco invested	
QUIDS 385 Mandatory convertible 183 Total preferred/ other \$753  Equity \$5,563	Total debt	\$6,129
QUIDS 385 Mandatory convertible 183 Total preferred/ other \$753  Equity \$5,563		
Mandatory convertible 183  Total preferred/ other \$753  Equity \$5,563	Trust preferred	\$186
Total preferred/ other \$753  Equity \$5,563	QUIDS	385
Equity \$5,563	Mandatory convertible	183
· · · · · · · · · · · · · · · · · · ·	Total preferred/ other	\$753
Total cap \$12,446	Equity	\$5,563
1 otal cap \$12,446	<b>-</b>	240.440
	i otai cap	\$12,446
Debt 49.2%		
Preferred stock 6.1%		
Common shareholders' equity 44.7%	Common shareholders' equity	44.7%
Total 100.0%	Total	100.0%



### Sales Analysis

Electric Sales -	Detroit Edison Service	Area (000's of 0	GWh)
	Q1 2004	Q1 2003	% Change
Residential	4,068	3,856	5.5%
Commercial	3,491	4,126	-15.4%
Industrial	2,754	3,085	-10.7%
Other	666	683	-2.5%
TOTAL SYSTEM	10,979	11,750	-6.6%
Choice Sales*	1,943	1,172	65.8%
TOTAL SALES	12,922	12,922	0.0%
* Includes Dearborn Industrial Grou	up sales		

Electric Rever	nue - Detroit Edison Se	rvice Area (\$000	s)
	Q1 2004	Q1 2003	% Change
Residential	360,250	344,525	4.6%
Commercial	334,952	335,368	-0.1%
Industrial	133,413	159,858	-16.5%
Other	29,182	29,761	-1.9%
TOTAL SYSTEM	857,797	869,512	-1.3%
Choice Sales*	27,556	6,884	300.3%
TOTAL SALES	885,353	876,396	1.0%
* Includes Dearborn Industrial Grou	p sales		

Gas Sales - MichCon Service Area (Mcf)							
	Q1 2004	Q1 2003	% Change				
Residential	60,701,689	60,229,684	0.8%				
Commercial	20,315,556	19,292,592	5.3%				
Industrial	1,761,162	506,582	247.7%				
	82,778,407	80,028,858	3.4%				
End User Transportation*	49,878,340	60,772,150	-17.9%				
TOTAL SALES	132,656,747	140,801,008	-5.8%				
* includes choice customers							

Gas Revenue - MichCon Service Area (Mcf)							
	Q1 2004	Q1 2003	% Change				
Residential	437,059,933	380,648,119	14.8%				
Commercial	149,147,387	125,572,503	18.8%				
Industrial	12,696,249	3,194,207	297.5%				
	598,903,569	509,414,829	17.6%				
End User Transportation*	42,316,720	57,185,584	-26.0%				
TOTAL SALES	641,220,289	566,600,414	13.2%				
* includes choice customers							

#### Weather

Cooling Degree Days	Q1 2004	Q1 2003	% Change
Actuals Normal	0	0	n/m n/m
Deviation from normal	n/m	n/m	

Heating Degree Days			
	Q1 2004	Q1 2003	% Change
Actuals	3,358	3,551	-5%
Normal	3,220	3,383	_
Deviation from normal	4.3%	5.0%	