

# Briggs & Stratton Corporation

*The world's largest producer of air cooled gasoline engines.*

## Financial Highlights (dollars in thousands, except per share data)

For The Fiscal Years Ended June 30, 2002, July 1, 2001 and July 2, 2000

|  | <u>2002</u>  | <u>2001</u>  | <u>2000</u>  |
|--|--------------|--------------|--------------|
| Net Sales (1) . . . . .  | \$ 1,529,372 | \$ 1,310,173 | \$ 1,591,236 |
| Income Before Provision<br>for Income Taxes . . . . .                                    | 80,510       | 71,873       | 216,623      |
| Net Income (2) . . . . .   | 53,120       | 48,013       | 136,473      |
| Basic Earnings Per Share . . . . .   | 2.46         | 2.22         | 5.99         |
| Diluted Earnings Per Share . . . . .   | 2.36         | 2.21         | 5.97         |
| Provision for Depreciation . . . . .   | 61,091       | 56,117       | 51,097       |
| Expenditures for Plant<br>and Equipment . . . . .  | 43,928       | 61,322       | 71,441       |
| Cash Dividends Paid . . . . .  | 27,219       | 26,763       | 27,300       |
| Per Share . . . . .  | 1.26         | 1.24         | 1.20         |
| Shareholders' Investment . . . . .   | 449,646      | 422,752      | 409,465      |
| Per Share . . . . .  | \$ 20.78     | \$ 19.57     | \$ 18.83     |
| Return on Average<br>Shareholders' Investment . . . . .                                  | 12.2%        | 11.5%        | 35.2%        |
| Economic Return on Capital . . . . .   | 8.0%         | 9.7%         | 17.6%        |
| Weighted Average Number<br>of Shares of Common<br>Stock Outstanding (in 000's) . . . . . | 21,615       | 21,598       | 22,788       |

(1) Reflects the adoption of Emerging Issues Task Force (EITF) No. 00-10 and No. 01-09 for all fiscal years presented. Refer to the Notes to Consolidated Financial Statements.

(2) Fiscal 2000 includes a \$10.4 million gain on the disposition of foundry assets. Refer to the Notes to Consolidated Financial Statements.