

ITEM 6. SELECTED FINANCIAL DATA

Fiscal Year	2005	2004	2003	2002	2001
(dollars in thousands, except per share data)					
SUMMARY OF OPERATIONS (1) (2)					
NET SALES	\$ 2,654,875	\$ 1,947,364	\$ 1,657,633	\$ 1,529,300	\$ 1,306,638
GROSS PROFIT ON SALES	504,891	439,872	328,079	269,964	233,255
PROVISION FOR INCOME TAXES	57,548	68,890	37,940	27,390	23,860
INCOME BEFORE EXTRAORDINARY GAIN	116,767	136,114	80,638	53,120	48,013
INCOME BEFORE EXTRAORDINARY GAIN PER SHARE OF COMMON STOCK:					
Basic Earnings	2.27	3.01	1.86	1.23	1.11
Diluted Earnings	2.25	2.77	1.74	1.18	1.11
PER SHARE OF COMMON STOCK:					
Cash Dividends	.68	.66	.64	.63	.62
Shareholders' Investment	\$ 17.22	\$ 16.03	\$ 11.83	\$ 10.39	\$ 9.79
WEIGHTED AVERAGE NUMBER OF SHARES OF COMMON STOCK OUTSTANDING (in 000's)	51,472	45,286	43,279	43,230	43,196
DILUTED NUMBER OF SHARES OF COMMON STOCK OUTSTANDING (in 000's)	51,954	50,680	48,959	48,904	43,932
OTHER DATA (1) (2)					
SHAREHOLDERS' INVESTMENT	\$ 889,186	\$ 817,595	\$ 514,987	\$ 449,646	\$ 422,752
LONG-TERM DEBT	486,321	360,562	503,397	499,022	508,134
CAPITAL LEASES	1,988	-	-	-	-
TOTAL ASSETS	1,998,968	1,637,153	1,475,193	1,356,601	1,306,243
PLANT AND EQUIPMENT	981,943	867,987	876,664	879,635	890,191
PLANT AND EQUIPMENT, NET OF RESERVES	434,830	356,542	370,784	395,215	416,361
PROVISION FOR DEPRECIATION	66,348	59,816	58,325	61,091	56,117
EXPENDITURES FOR PLANT AND EQUIPMENT	86,075	52,962	40,154	43,928	61,322
WORKING CAPITAL	\$ 766,537	\$ 681,432	\$ 505,752	\$ 411,241	\$ 381,443
Current Ratio	3.2 to 1	3.3 to 1	2.7 to 1	2.6 to 1	2.6 to 1
NUMBER OF EMPLOYEES AT YEAR-END	9,073	7,732	7,249	6,971	6,974
NUMBER OF SHAREHOLDERS AT YEAR-END	4,058	4,230	4,503	4,686	4,129
QUOTED MARKET PRICE:					
High	\$ 44.50	\$ 44.22	\$ 25.75	\$ 24.20	\$ 24.19
Low	\$ 30.83	\$ 24.68	\$ 15.38	\$ 14.83	\$ 15.19

(1) The amounts include the acquisitions of Generac Portable Products, Inc. since May 15, 2001, Simplicity Manufacturing, Inc. since July 7, 2004, and certain assets of Murray, Inc. and Murray Canada Co. since February 11, 2005. Refer to the Notes to Consolidated Financial Statements.

(2) Share data adjusted for effect of 2-for-1 stock split effective October 29, 2004.