

# Briggs & Stratton Corporation

The world's largest producer of air cooled gasoline engines and a leading producer of outdoor powered equipment.

## Financial Highlights (in thousands, except per share data)

For The Fiscal Years Ended July 2, 2006, July 3, 2005 and June 27, 2004

	<u>2006</u>	<u>2005</u>	<u>2004</u>
Net Sales . . . . .	\$ 2,542,171	\$ 2,654,875	\$ 1,947,364
Income Before Provision for Income Taxes . . . . .	<b>152,366</b>	174,315	205,004
Income Before Extraordinary Gain . . . .	<b>102,346</b>	116,767	136,114
Income Before Extraordinary Gain Per Share of Common Stock . . . . .			
Basic Earnings Per Share* . . . . .	<b>1.99</b>	2.27	3.01
Diluted Earnings Per Share* . . . . .	<b>1.98</b>	2.25	2.77
Provision for Depreciation . . . . .	<b>72,734</b>	66,348	59,816
Expenditures for Plant and Equipment . . . . .	<b>69,518</b>	86,075	52,962
Cash Dividends Paid . . . . .	<b>45,278</b>	35,065	30,408
Per Share* . . . . .	<b>.88</b>	.68	.66
Shareholders' Investment . . . . .	<b>987,206</b>	889,186	817,595
Per Share* . . . . .	<b>19.33</b>	17.22	16.03
Return on Average Shareholders' Investment . . . . .	<b>10.9%</b>	16.0%	20.4%
Economic Return on Capital . . . . .	<b>6.8%</b>	10.0%	13.3%
Weighted Average Number of Shares of Common Stock Outstanding* . . . . .	<b>51,479</b>	51,472	45,286

\* Share data adjusted for effect of 2-for-1 stock split effective October 29, 2004.

### Mission Statement



**THE POWER WITHIN™**

*We will create superior value by developing mutually beneficial relationships with our customers, suppliers, employees and communities. We will enhance our brand equity and leadership position by developing, manufacturing at low cost, marketing and servicing high value power for a broad range of power products. In pursuing this mission, we will provide power for people worldwide to develop their economies and improve the quality of their lives and, in so doing, add value to our shareholders' investment.*