

# Briggs & Stratton Corporation 1997 Annual Report

## Financial Highlights (in thousands, except per share data)

For The Years Ended June 29, 1997, June 30, 1996 and July 2, 1995

	<u>1997</u>	<u>1996</u>	<u>1995</u>
Net Sales .....	<b>\$1,316,413</b>	\$1,287,029	\$1,339,677
Income Before Provision for Income Taxes .....	<b>99,305</b>	149,052	170,375
Net Income .....	<b>61,565</b>	92,412	104,805
Per Share .....	<b>2.16</b>	3.19	3.62
Provision for Depreciation .....	<b>43,345</b>	43,032	44,445
Expenditures for Plant and Equipment .....	<b>71,262</b>	77,746	131,034
Cash Dividends Paid .....	<b>30,549</b>	30,373	28,348
Per Share .....	<b>1.09</b>	1.05	.98
Shareholders' Investment .....	<b>351,097</b>	500,505	439,478
Per Share .....	<b>13.82</b>	17.30	15.19
Return on Average Shareholders' Investment .....	<b>14.5%</b>	19.7%	24.9%
Economic Return on Capital .....	<b>11.7%</b>	13.1%	17.6%
Weighted Average Number of Shares of Common Stock Outstanding .....	<b>28,551</b>	28,927	28,927

**Briggs & Stratton  
Corporation**

*The world's largest  
producer of air cooled  
gasoline engines.*