

# Briggs & Stratton Corporation

## Financial Highlights (in thousands, except per share data)

For The Years Ended June 28, 1998, June 29, 1997 and June 30, 1996

	<u>1998</u>	<u>1997</u>	<u>1996</u>
Net Sales .....	<b>\$1,327,610</b>	\$1,316,413	\$1,287,029
Income Before Provision for Income Taxes .....	<b>113,145</b>	99,305	149,052
Net Income .....	<b>70,645</b>	61,565	92,412
Basic Earnings Per Share ....	<b>2.86</b>	2.16	3.19
Provision for Depreciation .....	<b>47,511</b>	43,345	43,032
Expenditures for Plant and Equipment .....	<b>45,893</b>	71,262	77,746
Cash Dividends Paid .....	<b>27,522</b>	30,549	30,373
Per Share .....	<b>1.12</b>	1.09	1.05
Shareholders' Investment .....	<b>316,488</b>	351,097	500,505
Per Share .....	<b>13.28</b>	13.82	17.30
Return on Average Shareholders' Investment .....	<b>21.2%</b>	14.5%	19.7%
Economic Return on Capital .....	<b>12.6%</b>	11.7%	13.1%
Weighted Average Number of Shares of Common Stock Outstanding .....	<b>24,666</b>	28,551	28,927

***Briggs & Stratton  
Corporation***

*The world's largest  
producer of air cooled  
gasoline engines.*