

# 2005/2006 ANNUAL REPORT & ACCOUNTS

British Airways Plc Annual Report and Accounts for the year ended March 31, 2006 Registered in England and Wales No. 1777777 Registered Office: Waterside, PO Box 365, Harmondsworth UB7 0GB

Certain statements included in this Report and Accounts may be forward-looking and may involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements. Forward-looking statements include, without limitation, projections relating to results of operations and financial conditions and the Company's plans and objectives for future operations, including, without limitation, discussions of the Company's business and financing plans, expected future revenues and expenditures and divestments. All forward-looking statements in this report are based upon information known to the Company on the date of this report. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. It is not reasonably possible to itemise all of the many factors and specific events that could cause the Company's forward-looking statements to be incorrect or that could otherwise have a material adverse effect on the future operations or results of an airline operating in the global economy.

British Airways Plc has disclosed on its website www.bashares.com significant ways in which its corporate governance practices differ from those mandated for US companies under NYSE listing standards.

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# **Key Results**

			2005-06	2004-05
Group results				
Revenue	£m	up 9.6%	8,515	7,772
Operating profit	£m	up 26.8%	705	55
Profit before tax	£m	up 20.9%	620	513
Attributable profit for the year	£m	up 19.6%	451	37
Net assets	£m	up 48.5%	2,074	1,39
Basic earnings per share	р	up 14.8%	40.4	35.
Key financial statistics				
Airline operations yield	p/RPK	up 1.3%	6.10	6.0
Operating margin	%	up 1.1 points	8.3	7.
Net debt/total capital ratio	%	down 23.5 points	44.2	67.
Group operating statistics				
Passengers carried	'000	down 0.2%	35,634	35,71
Revenue passenger kilometres	m	up 3.7%	111,859	107,89
Revenue tonne kilometres	m	up 2.4%	16,105	15,73
Available tonne kilometres	m	up 2.4%	23,106	22,56
Passenger load factor	%	up 0.8 points	75.6	74.

# **Chairman's Statement**

This has been a year of transition and renewal during which the airline has made steady progress towards its key financial goals and in developing new customer products to provide service that matters.

Willie Walsh took over as Chief Executive and quickly made his mark, building on our core strategies – tackling unprofitable parts of our business, re-setting the dial on controlling costs with a management restructure and preparing for the vital move to Terminal 5 – now less than 700 days away.

The line up on the Board changed too with an all new executive team who together with three new non-executives, will bring fresh ideas and thinking to our business.

In the unique world of aviation the International Air Transport Association's narrowing of its red ink forecast for airline losses in 2006, from \$4.3 billion to \$2.2 billion, has led to talk of cautious optimism emerging in the industry.

Our operating profit for the year, of £705 million and £620 million pre-tax, is a good result and compares favourably with our principal competitors. But soaring fuel costs – Brent crude reached an all time high of \$72 a barrel in May - continue to stalk the industry and there is no sign this will change.

I am encouraged that we achieved an operating margin of 8.3 per cent, which triggered a well deserved bonus for our staff. However we remain committed to achieving our ten per cent goal by 2008. Another highlight is that our shorthaul business is back in the black for the first time in ten years but there is still much to be done.

The other challenge is our pension deficit. The stark reality is that your Company has the biggest deficit of any company in the FTSE 100 relative to its size and it is growing, despite equities at a five year high. Not surprisingly, commentators have described British Airways as a 'pension fund with wings'.

We have shared our proposal for tackling the deficit in the New Airways Pension Scheme (NAPS) with our staff, trustees and trade unions and once it is agreed we hope to implement it next year. It is an issue that must be tackled if we are to grow our business, invest in new aircraft and restore the dividend.

Investments that will come to fruition this year for our customers include the rollout of an upgraded in-flight entertainment system and our new Club World and First class offering which I am confident will set a new industry benchmark in the air. We are now truly an Internet age airline with online systems and features that make the travel experience simple and hassle free. More of these will be introduced ahead of our move to Terminal 5. Providing superb customer service and products our customers want is at the heart of our business.

As you know, aviation is a highly regulated business – with governments controlling where we fly and when we fly our ability to grow and expand like other global industries is prevented. Our frustration at this is well documented.

We have been ardent supporters of the European Union's own Open Aviation Area and support the extension of that into a new aviation treaty with the United States. Such a deal could break the current mould of restrictive bilateral agreements, and set a template for the rest of the world to follow. Recent protectionist tendencies on both sides of the Atlantic however seem likely to delay any prospect of a good deal being reached in the near future. We will be on our guard against any attempt to settle for a less ambitious arrangement that fails to deliver the benefits we seek.

Over the next 12-18 months, the CAA and the Competition Commission will decide the level of airport charges that will apply after 2008, when we are occupying Terminal 5.

We believe there is a settlement option which delivers much better value for Heathrow users than the current price cap, which has allowed charges to rise at 6.5 per cent above inflation.

This should not be achieved by cutting back on necessary investment, but by setting a much more realistic cost of capital and pressing the airport operator to deliver much greater cost efficiencies, in line with the efforts British Airways and other airlines have had to make.

The bid frenzy around BAA suggests there is a lot of value to be unlocked in the BAA business. We expect the regulator to ensure that it is the airport users - ultimately the passengers – who see the benefits of cost efficiencies and lower financing costs, rather than delivering a windfall to BAA shareholders.

Another key issue for us all is the environment. British Airways' environmental progress is reported in detail on page 36. We continue to support the inclusion of aviation in emissions trading, and allowing the market - rather than regulators - to decide the right balance between cuts in emissions from aircraft and reductions on the ground.

In recent months, airlines have been targeted as the largest contributors to environmental concerns. While it is crucial that the whole industry faces up to its environmental responsibilities more energetically, the issue must be seen in context. The contribution of UK aviation to global emissions is around 0.1 per cent.

While this does not absolve us of our responsibility to the environment, it clearly shows that we are not – as many commentators would like to suggest – the biggest polluters, and ignores the other side of the equation, the great benefit to lifestyle, globalisation and gross domestic products contributed by the sector.

Another vital issue is local air quality which was described in the Government's White Paper in 2003 as the "most difficult issue" in relation to potential expansion of runway capacity at Heathrow.

Air quality monitoring by the National Environmental Technology Centre, supported by British Airways, shows that levels of nitrogen dioxide around Heathrow are coming down to levels within the proposed new EU legal limits. This is encouraging evidence as the Government prepares to issue its own technical analysis based on the Project for Sustainable Development of Heathrow.

The data also shows that it is London's air quality that has a detrimental effect on Heathrow – not the other way round, as many people think.

It remains for me to thank all our staff for their contribution to these results. We depend on all our people to put the customers first and are grateful for their commitment and dedication to British Airways.

Mat M

Martin Broughton, Chairman

# Directors' report and business review

The directors present their Report, Business Review and Accounts for the year ended March 31, 2006. The accounts are set out on pages 56 to 109.

# Results for the year

Profit for the year attributable to members of British Airways Plc ('the Company') amounted to £451 million, against a profit on the same basis of £377 million in the previous year. No interim dividend was paid during the year. Consistent with the priorities agreed with major investors, in order to continue to strengthen the Company's balance sheet, the Board has again decided not to recommend payment of a dividend.

# Directors

The names and details of the current directors are set out below. During the financial year 2006 there were a number of changes to the membership of the Board. At the conclusion of the annual general meeting in July, 2005, Dr Ashok Ganguly, Captain Michael Jeffery and Lord Renwick of Clifton retired from the Board. Ken Smart CBE and The Right Honourable the Baroness Symons of Vernham Dean were appointed as non-executive directors and Martin George was appointed as an executive director at the annual meeting in July, 2005. Chumpol NaLamlieng was appointed to the Board in November, 2005 and Keith Williams was appointed as Chief Financial Officer and an executive director on January 1, 2006. Both will seek election by shareholders at the annual general meeting to be held on July 18, 2006. Martin Broughton and Martin Read will retire and seek reelection in accordance with the Company's Articles of Association at the annual general meeting. Biographical notes about the directors seeking election and re-election are set out in the explanatory notes of the Notice of annual general meeting.

Directors' membership of Board Committees appears below. Details of the directors' remuneration and share interests are set out in the Remuneration report on pages 50 to 54.

During the financial year 2006 the business of the Company was directed by a Board of Directors which, as detailed below, comprised 11 members at both the start and end of the year. All Directors are subject to retirement every three years and are eligible for re-election by the shareholders. The directors of the Company (and their respective ages) are:

# BOARD MEMBERS as at May 18, 2006

## CHAIRMAN

## Martin Broughton (59)

Board Member since May, 2000. Deputy Chairman from November, 2003 becoming non-executive Chairman in July, 2004. At the time of his appointment, Martin met the independence criteria set out in paragraph A.3.1 of The Combined Code on Corporate Governance (July, 2003). Safety Review Committee and Chairman of the Nominations Committee. Martin Broughton is Chairman of the British Horseracing Board.

# CHIEF EXECUTIVE

#### Willie Walsh (44)

Executive Board Member since May, 2005, becoming Chief Executive on October 1, 2005. Formerly Chief Executive of Aer Lingus, he is a non-executive director of Fyffes Plc.

# CHIEF FINANCIAL OFFICER

#### Keith Williams (50)

Executive Board Member since January, 2006. Having joined the airline in 1998 as Head of Taxation and additionally appointed Group Treasurer in 2000, Keith was appointed Chief Financial Officer on January 1, 2006. He is a chartered accountant.

# COMMERCIAL DIRECTOR

#### Martin George (44)

Executive Board Member since July, 2005. Martin joined the airline in 1987, becoming Commercial Director in August, 2004. He is responsible for worldwide sales, marketing, revenue management, development of the airline's website – ba.com, worldwide cargo, global PR, and in-flight service.

# NON-EXECUTIVE DIRECTORS

#### Maarten van den Bergh (64)

Independent non-executive director since 2002, senior independent non-executive director since July, 2004. Audit, Nominations and Remuneration Committees. He was Chairman of Lloyds TSB Group Plc until May 11, 2006. He is Chairman of the Supervisory Board of Akzo Nobel NV, a non-executive director of BT Group plc, and Royal Dutch Shell PLC.

#### Denise Kingsmill (59)

Independent non-executive director since November, 2004. Audit and Safety Review Committees. Until December, 2003, she chaired the Department of Trade and Industry's accounting for people task force and was deputy chairman of the Competition Commission. She is also non-executive director with the Home Office and is a senior advisor to the Royal Bank of Scotland.

#### Chumpol NaLamlieng (59)

Independent non-executive director since November, 2005. Audit and Safety Review Committees. He is a member of the Board of Directors and Chairman of the Management Advisory Committee of the Siam Cement Public Company Limited, nonexecutive Chairman of Singapore Telecommunications Ltd and Executive Committee Member of the World Business Council for Sustainable Development.

#### Dr Martin Read (56)

Independent non-executive director since May, 2000. Chairman of the Remuneration Committee. Martin Read is Group Chief Executive of LogicaCMG plc and a non-executive director of the Boots Group PLC.

#### Alison Reed (49)

Independent non-executive director since December, 2003. Remuneration Committee and Chairman of the Audit Committee. Alison Reed is Group Finance Director of Standard Life.

#### Ken Smart (60)

Independent non-executive director since July 2005. Audit Committee and Chairman of the Safety Review Committee. He is a member of the Board of Trustees of the UK Confidential Human Factors Incident Reporting Programme, European President of the International Society of Air Safety Investigators and a Visiting Professor at Cranfield University.

#### Baroness Symons (55)

Independent non-executive director since July, 2005. Audit and Safety Review Committees. The Right Honourable the Baroness Symons of Vernham Dean is a senior member of the House of Lords. Created a life peer in 1996, she served as a Minister in the Foreign and Commonwealth Office, the Ministry of Defence and the Department of Trade and Industry and was Minister of State for the Middle East and Deputy Leader of the House of Lords until she resigned from the Government in May, 2005. She was a non-executive director of The Peninsular and Oriental Steam Navigation Company from December 1, 2005 until its sale on March 8, 2006.

# COMPANY SECRETARY

#### Alan Buchanan (47)

Joined the airline in 1990 as Principal Legal Adviser Finance, becoming Company Secretary in April, 2000. In addition, he became Head of Risk Management from October 1, 2005.

## LEADERSHIP TEAM

#### Robert Boyle (40)

Director of Planning. Joined the airline in 1993 in Corporate Finance, becoming General Manager Network Development in 1998, taking on responsibility for Fleet Planning in 2002.

#### Paul Coby (49)

Chief Information Officer. Joined the airline in 1996 as Information Management Systems Supply Board Manager, becoming Chief Information Officer in 2000.

#### Lloyd Cromwell Griffiths (61)

Director of Flight Operations. Joined the airline in 1973 as a pilot, becoming Director of Flight Operations in 2001.

#### Alan McDonald (55)

Director of Engineering. Joined the airline in 1966 as an Apprentice Engineer, becoming Director of Engineering in 2001.

#### Roger Maynard (62)

Director of Investments and Alliances. Joined the airline in 1987 as Vice-President Commercial Affairs North America, becoming Director of Corporate Strategy in May, 1991.

#### Neil Robertson (52)

Director for People. Joined the airline in 1976 as a graduate trainee, becoming Director for People in 2002.

#### Geoff Want (53)

Director of Ground Operations. Joined the airline in 1976 as an Aircraft Performance Engineer, becoming Director of Ground Operations in September, 2005.

#### Robert Webb QC (56)

General Counsel. Joined the airline in 1998 and has responsibility for Legal, Government and Industry Affairs, Safety, Security, Community Relations and the Environmental departments of the airline.

# CORPORATE GOVERNANCE

The Company is committed to high standards of corporate governance. The Board is accountable to the Company's shareholders for good corporate governance. The Company has complied throughout the year with the code of best practice set out in Section 1 of the Combined Code (issued in July, 2003) appended to the Listing Rules of the Financial Services Authority (the 'Combined Code'). The role of the Board is to provide entrepreneurial leadership of the Company within a framework of prudent and effective controls, which enables risk to be assessed and managed. The Board sets the Company's strategic aims, ensures that the necessary financial and human resources are in place for the Company to meet its objectives and reviews management performance. The Board sets the Company's values and standards and ensures that its obligations to its shareholders and others are understood and met.

The Board of the Company routinely meets eight times a year and additionally when necessary to consider all matters relating to the overall control, business performance and strategy of the Company, and for these purposes the Board has drawn up a schedule of matters reserved for Board decision. Broadly, the Board has reserved to itself major strategic and financial decisions, including investment and divestment decisions, approval of significant alliance or codeshare partnerships and capital commitments of greater than £10 million. The Board has also drawn up a schedule of matters which must be reported to it. These schedules are reviewed at least annually. A statement of the directors' responsibilities in respect of the financial statements is set out on page 55 and a statement on going concern is given on page 9.

The Board is led by the Chairman and the executive management of the Company is led by the Chief Executive. Their respective roles are more fully described in the corporate governance section of the Company's website www.bashares.com. At the start of the financial year under review, the Board consisted of 11 members. The number rose to 12 during May, 2005 before falling to ten in October and returning to 11 in November, 2005. Of the 11 members serving at the year end, excluding the Chairman, three were executive directors and seven were nonexecutive directors. The seven non-executive directors are drawn from a diversity of business and other backgrounds, bringing a broad range of views and experiences to Board deliberations. Maarten van den Bergh is the Board's senior independent director. The Board has included six or more fully independent non-executive directors throughout the year under review. Although they are eligible for non-contractual travel concessions in addition to their fees, this is not considered to affect their independence.

All directors receive a regular supply of information about the Company so that they are equipped to play as full a part as possible in Board meetings. Papers for Board and Committee Meetings are typically distributed in the week prior to the relevant meeting. All Board members have access to the Company Secretary for any further information they require. In addition, the Secretary ensures that the Board members receive appropriate training as necessary. The appointment and removal of the Secretary is a matter for the Board as a whole. Nonexecutive directors are encouraged to visit the Company's operations and to speak to customers and employees. Independent professional advice would be available to directors in appropriate circumstances, at the Company's expense. All directors are required to submit themselves for re-election every three years. New directors are appointed to the Board on the recommendation of the Nominations Committee whose terms of reference are described on page 6.

In the day-to-day running of the Company, the Chief Executive is supported by the Leadership Team, the members of which are described opposite. The Company has arranged appropriate insurance cover in respect of legal action against its directors and officers. The Company has granted rolling indemnities to the directors and the Secretary, uncapped in amount but subject to applicable law, in relation to certain losses and liabilities which they may incur in the course of acting as officers of companies within the Group. These indemnities also set out the terms on which the Company may, in its discretion, advance defence costs. A specimen indemnity is available for view on the Company's investor relations website, www.bashares.com by clicking on the heading Corporate Governance.

The Board has four standing Board Committees which meet regularly under terms of reference set by the Board. Copies of these are also available on www.bashares.com. Each of the Committees has authority to take external advice as required.

The Audit Committee meets at least quarterly under the chairmanship of Alison Reed and consists solely of independent non-executive directors. At the beginning of the year its other members were Maarten van den Bergh, Ashok Ganguly (until July, 2005) and Denise Kingsmill. Ken Smart and Baroness Symons joined the Committee in July, 2005 and Chumpol NaLamlieng joined the Committee in November, 2005. The Board is satisfied that Alison Reed has recent and relevant financial experience for the purposes of paragraph C.3.1 of the Combined Code. The external and internal auditors, the General Counsel and the Company Secretary normally attend meetings of the Committee and have rights of access to it. Executives attend as required. In addition, the Committee has held closed meetings and has also met privately with each of the external and internal auditors. The Committee reviews the Company's financial statements to ensure that its accounting policies are the most appropriate to the Company's circumstances and that its financial reporting presents a balanced and understandable assessment of the Company's position and prospects. It also keeps under review the Company's system of internal control, including compliance with the Company's codes of conduct and the scope and results of the work of internal audit and of external audit, together with the independence and objectivity of the auditors. The Committee is responsible for overseeing the performance, as well as the objectivity and independence, of the external auditor which it does by requiring reports from the auditor, a requirement to preapprove fees for non-audit work and by ensuring that fees for non-audit work remain lower than those for audit work. The Committee is also responsible for oversight of the Company's policy on whistleblowers and the Risk Group (see Internal Control on page 8).

The Safety Review Committee meets at least four times per year under the chairmanship of Ken Smart who succeeded Captain Michael Jeffery as Chairman on July 19, 2005. Its other members are Martin Broughton (from May 12, 2005), Denise Kingsmill, Baroness Symons (from July 19, 2005) and Chumpol NaLamlieng (from March 20, 2006). The Committee considers matters relating to the operational safety and security of the airline and subsidiary airlines as well as health and safety issues. Throughout the year under review, the Committee was advised by an external expert, Sir Michael Alcock GCB KBE FREng.

The Safety Review Committee reviews reports from the various safety boards within the airline. For the purposes of the Air Operators Certificate and the Joint Airworthiness Requirements -Operations (JAR-Ops), the Chief Executive is the named Accountable Manager for the Company. As the Accountable Manager, he chairs meetings at bi-monthly intervals of the five Nominated Postholders (the executives responsible to the Civil Aviation Authority (CAA) for safety in the various operational departments of the Company) along with the General Counsel, the Head of Safety and Security and the Head of Safety. These meetings review operational compliance, quality and safety; monitor the effectiveness of the corporate safety management system and agree cross-departmental policy as appropriate. The Accountable Manager's meetings allow him to review any issues with the Nominated Postholders and seek the necessary assurances that the Company is compliant with the relevant regulations.

The Nominations Committee meets at least once a year, and additionally if required, to consider the balance of the Board's membership, to identify any additional skills or experience which might enhance the Board's performance, and to interview candidates and recommend appointments to or, where necessary, removals from, the Board. The Committee also reviews the performance of any director seeking re-election at the forthcoming annual general meeting. The Committee's remit also includes review of corporate governance. Martin Broughton chairs the Committee and its other members are Maarten van den Bergh and Martin Read. All non-executive Board members are invited to attend its meetings, however, no Board member participates in any discussion of his or her own performance.

In relation to the appointment of new Board members, the process used for the nomination of new candidates commences with the identification of the skills and experience needed to maintain or enhance the diversity of skills and experience on the Board. Whilst in most cases this will result in the use of an independent search firm, this is not always the case. An independent search firm was used in relation to the appointment of Chumpol NaLamlieng, the only non-executive director appointed since the last annual general meeting.

The Remuneration Committee of the Board meets at least twice a year, and additionally if required, to establish the Company's policy on remuneration for the executive directors, members of the Leadership Team listed on page 5, the Chairman and the Company Secretary, to determine that remuneration and to consider and decide grants under the Company's long term incentive plans. The Report of the Remuneration Committee on pages 45 to 54 gives full details of the remuneration policy as well as the policies on notice periods and termination. The Committee consists solely of independent non-executive directors and is chaired by Dr Martin Read. Its other members are Maarten van den Bergh and Alison Reed. No director is involved in deciding his or her own remuneration. The fees for the non-executive directors are fixed by the executive directors on the recommendation of the Chairman.

During the financial year under review, a performance evaluation of the Board, relating to the prior year was undertaken through a questionnaire and one-to-one interviews by the Secretary. The results of this exercise were presented to, and considered by, the Board. Given the new executive team, the next full evaluation has been deferred to mid-2006. The Chairman and nonexecutive members typically meet without any executives present on at least two occasions during each financial year. At least once a year, the non-executive members of the Board meet under the chairmanship of the senior independent director during which, and taking account of the views of the executive directors, they review the performance of the Chairman.

# Board attendance

The number of Board and Committee meetings attended by each director during the year is shown in the table below:

Director			Audit	Nominations	Domunomotion	Cofety Davis
	Board Meetings attended in the period or period of servic		Audit Committees attended in the period or period of service	Nominations Committees attended in the period or period of service	Remuneration Committees attended in the period or period of service	Safety Review Committees attended in the period or period of service
	Scheduled Meetings	Non-Scheduled Meetings				
	9	2	6	5	11	5
Martin Broughton	9/9	2/2		5/5		5/5
Willie Walsh <sup>1</sup>	8/8	2/2				
Keith Williams <sup>7</sup>	2/2	2/2				
Martin George <sup>3</sup>	6/6	2/2				
Rod Eddington <sup>4</sup>	5/5					
Mike Street <sup>4</sup>	5/5					
John Rishton <sup>6</sup>	7/7					
Maarten van den Bergh	8/9	2/2	5/6	5/5	10/11	
Dr Ashok Ganguly <sup>2</sup>	2/3		0/1			1/2
Captain Michael Jeffery <sup>2</sup>	3/3					2/2
Denise Kingsmill	8/9	1/2	5/6			5/5
Dr Martin Read	8/9	0/2		5/5	6/6	
Alison Reed	8/9	2/2	6/6		6/6	
Lord Renwick of Clifton <sup>2</sup>	5/5	2/2				3/3
Ken Smart <sup>3</sup>	6/6	2/2	3/3			3/3
Baroness Symons <sup>3</sup>	6/6	0/1	3/3			3/3
Chumpol NaLamlieng <sup>5</sup>	5/5	0/1	2/2			1/1

joined the Board in May, 2005

2 retired from the Board July 19, 2005

3 joined the Board in July, 2005

4 retired from the Board in September, 2005

5 joined the Board in November, 2005

6 resigned from the Board in December, 2005

7 joined the Board in January, 2006

The Company maintains regular contact with its larger institutional shareholders through its investor relations team and through meetings with the Chief Executive, the Chief Financial Officer and the Chairman as well as annual institutional investor events. The Board receives regular feedback on investors' views. The presentations from these institutional investor events are also available to private shareholders through the Company's investor relations website, www.bashares.com. The annual investor day in March, 2006 was attended by the Chairman and four other non-executive directors and major investors were given the opportunity to discuss corporate governance matters with those directors in one-to-one meetings. Private shareholders receive the British Airways Investor magazine twice annually and are encouraged to attend the annual general meeting and to express their views by completing and returning a freepost Issues of Concern card, the main themes of which are reported to the Board and responded to in the Chairman's address at the annual general meeting.

In order to protect the operating rights of the Company, the number of ordinary shares held by non-UK nationals is monitored, as is the number of ordinary shares held by persons who are not nationals of states comprising the European Economic Area. At March 31, 2006, 39 per cent of the ordinary shares of the Company were held by non-UK nationals (2005: 38 per cent) and 23 per cent of the ordinary shares were held by persons who were not nationals of states comprising the European Economic Area (2005: 23 per cent). Although there are no large interests of single or associated non-UK nationals, the directors cannot rule out the possibility that they may be required to exercise their powers to restrict non-UK or non-EEA share ownership in order to protect the Company's operating rights.

# Internal control

The directors are responsible for the Company's system of internal control, including internal financial control, which is designed to provide reasonable, but not absolute, assurance regarding: (a) the safeguarding of assets against unauthorised use or disposition, and (b) the maintenance of proper accounting records and the reliability of financial information used within the business or for publication.

There is an on-going process to identify, assess and manage risk. This process has been in place throughout the year to which these statements apply and up to the date of their approval.

The Company operates a risk management process that was introduced into the Company during 2002/03 which encompasses the business continuity activity. The process is aligned with the associated activities of Risk Finance, Insurance and Internal Control. The General Counsel chairs a high level Risk Group, whose function is to develop risk strategy and associated policies for the Group, which submits written progress reports to the Audit Committee regularly. Beneath this sits a committee of risk leaders, each of whom represents parts of the Group and is responsible for identifying risks, determining their level of impact and likelihood, and for developing mitigation strategies. The resultant departmental and corporate risk registers, which have been refined and developed during the year remain subject to regular review by the Risk Group. More details are on pages 30 and 31.

For the financial year 2006, the key procedures that the directors established to provide effective internal controls were as follows:

The Company has a Statement of Business Principles applicable to all employees. This has been in place since 2000 and is shortly to be replaced, following a review of the Company's Standing Instructions, by a refined version which describes the ethical values and expected norms of business behaviour. The Company also has a Code of Business Conduct and Ethics which also applies to all employees. These are two of a number of Standing Instructions to employees of the Group designed to enhance internal control. Along with the Finance Standing Instructions, these are regularly updated and made available to staff through the Company's intranet.

A clear organisational structure exists detailing lines of authority and control responsibilities. The professionalism and competence of staff is maintained both through rigorous recruitment policies and a performance appraisal system which establishes targets, reinforces accountability and control consciousness and identifies appropriate training requirements. Action plans are prepared and implemented to ensure that staff develop and maintain the required skills to fulfil their responsibilities, and that the Company can meet its future management requirements.

Information systems are developed to support the Company's long-term objectives and are managed by a professionally staffed Information Management department. Appropriate policies and procedures are in place covering all significant areas of the business. During the year under review, the Company has worked to enhance controls in relation to IT risks.

The business agenda is determined by the business plan which represents the operational and financial evaluation of the corporate strategy, setting out the agreed targets for financial return and service standards, identifying and prioritising improvement opportunities to deliver those targets and the agreed capital and manpower requirements. The business planning process confirms that the targeted results can be achieved, satisfies departments that their plans are robust and establishes performance indicators against which departments can be evaluated. The business plan is approved by the Board on an annual basis. The latest business plan covering the period April 1, 2006 to March 31, 2008 was launched in March, 2006 and focuses on four themes: building a competitive cost base, delivering world-class customer service, preparing to be ready for the move to Terminal 5 and to be fit for growth.

A comprehensive management accounting system is in place providing financial and operational performance measurement indicators to management. Detailed management accounts are prepared monthly to cover each major area of the business. Variances from plan are analysed, explained and acted on in a timely manner. As well as regular Board discussions, monthly meetings are held by the Leadership Team to discuss performance with specific projects being discussed as and when required. The Capital Investment Committee and Manpower Control Group remain instrumental in maintaining tight control of capital expenditure and headcount respectively. All major corporate projects are audited regularly.

Business controls are reviewed on an on-going basis by the internal audit department which operates internationally and to a programme based on risk assessment. The department is managed by professionally qualified personnel with experience gained from both inside and outside the industry. The department includes dedicated resources for regular audits of major projects, arrangements with third parties (suppliers, agents, partners), IT controls as well as internal departments and processes. All areas of the Company are audited over the course of a standard four year cycle. The standards of internal controls in different parts of the business are measured and rated satisfactory or unsatisfactory. Major projects are measured against four criteria: well controlled, on time, within budget and benefits delivered. During the financial year essential work necessary to achieve compliance with Section 404 of the Sarbanes-Oxley Act of 2002 to which the Company is subject by virtue of its listing on the New York Stock Exchange has continued and the Board is confident of meeting the revised deadline imposed by the Securities and Exchange Commission. An analysis of all the requirements for Section 404 compliance has been completed and the required remediation projects are well advanced. This work has already resulted in significant strengthening of the Group's internal control systems; the key controls necessary in each of the business' core processes have been identified and tested. The Audit Committee considers significant control matters raised by management and both the internal and external auditors and reports its findings to the Board.

The directors have reviewed the effectiveness of the Company's internal control system considering the processes set out above and make this statement pursuant to the revised guidance for directors issued in October, 2005.

# Political donations

At the annual general meeting in 2002, shareholders passed a resolution to approve donations to EU political organisations and EU political expenditure (as such terms are defined in section 347A of the Companies Act, 1985 (as amended)) not exceeding £250,000 per annum for four years. The Board has repeatedly stressed that it does not make donations to political parties in the ordinary meaning of those words and that it has no intention of

doing so. Shareholders are being asked to pass a further resolution at the annual general meeting to be held on July 18, 2006 to extend this approval on a precautionary basis at the rate of £100,000 per annum for a further four years. The amount expended in the period from April 1, 2005 to March 31, 2006 was £ nil (2005: £10,000).

# Going concern

After making enquiries, the directors consider that the Company has adequate resources to continue operating for the foreseeable future. For this reason, the going concern basis has been adopted in preparing the accounts.

# COMPANY INFORMATION

The Company was incorporated in 1983 with Registered Number 1777777. It is domiciled in England and has its registered offices at Waterside, PO Box 365, Harmondsworth UB7 0GB, England, Telephone: +44 (0) 870 850 9 850. It is a public limited company organised and operating under the laws of England and Wales. Its agent in the US is Paul C. Jasinski, 75-80 Astoria Boulevard, Jackson Heights, NY 11370.

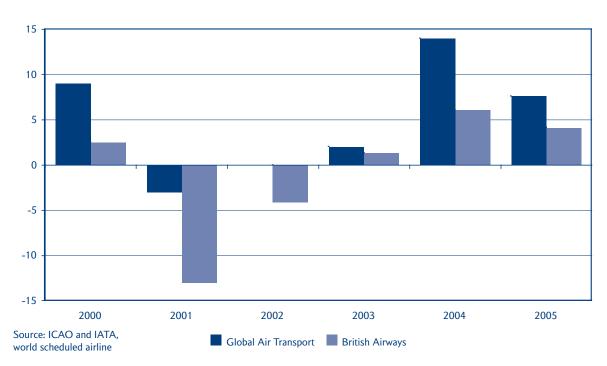
# Overview of the business

# **Principal activities**

The main activities of the Company and its subsidiaries are the operation of international and domestic scheduled and charter air services for the carriage of passengers, freight and mail and the provision of ancillary services.

The Company is one of the world's leading scheduled international passenger airlines. The Group's principal place of business is London, one of the world's premier airport locations, which serves a large geographical area and a comparatively high proportion of point-to-point business. The Group also operates a worldwide air cargo business in conjunction with its scheduled passenger services. The Group currently operates one of the world's most extensive international scheduled airline route networks, comprising 148 destinations in 75 countries at March 31, 2006. In the financial year 2006, the Group carried more than 35 million passengers on its services.

The Group's airline network generates economic value by meeting the demand for business and leisure travel. The Group provides vital arteries for trade and investment, as well as leisure travel opportunities for individuals and families. In 2005/06, the Company earned over £8.5 billion in revenue, 9.6 per cent up on the previous year. 80 per cent of this revenue was generated from passenger traffic, 6 per cent from cargo and 14 per cent from other activities (including fuel surcharges). 795,000 tonnes of cargo was carried to destinations in Europe, the Americas and throughout the world. At the end of March, 2006, we had 284 aircraft in service, compared to 290 in March, 2005. The Company aims to manage its business responsibly. Our key responsibility to our shareholders is to ensure that we generate a sustainable return on the capital employed in our business and can invest for future growth. The Company has set a target of a ten per cent operating margin to ensure an adequate financial return and continues to make progress towards this goal. The Company also has responsibilities to other stakeholders - our employees, our customers, the communities affected by our operations as well as having regard to the impact our business has on the environment.



#### British Airways and Global Traffic Trends Revenue Passenger Kilometres: % change on year earlier

In terms of the industry in which the Company operates the International Air Transport Association (IATA) estimated that the airline industry during calendar year 2005 lost approximately £5.5 billion in aggregate.

Despite modest capacity growth, the Group's passenger traffic volumes (RPK's) rose by 3.7 per cent in 2005/06 as a whole, resulting in a 0.8 point rise in passenger seat factor to 75.6 per cent on capacity 2.6 per cent higher in ASKs. Cargo volumes for the full year were down 0.4 per cent compared with 2004/05. Passenger yields, excluding fuel surcharge, were up 1.3 per cent. Overall load factors were unchanged from the prior year. However, even after four years of growth, the Company's traffic remains well below its level in 2000/01. Along with other airlines, the Company has had to battle against stiff cost headwinds. Fuel costs at £1.6 billion were 45 per cent more than in 2004/05. Employee costs rose by five per cent to £2.3 billion. The airline's profitability improved again in 2005/06. The operating margin (operating profit as a percentage of revenue) rose to 8.3 per cent, up from 7.2 per cent in 2004/05.

# Objectives

Building a sustainable business remains key for the Company. In 2005/06 the Company made further progress towards financial sustainability, by increasing its operating profit margin to 8.3 per cent. A ten per cent operating margin remains the financial target. However, the Company will only achieve and sustain this if it can work successfully in partnership with all its key stakeholders and effectively manage the risks associated with the business.

In conjunction with its employee engagement programme, the Company developed the 'BA Way' success formula supported by values and goals. The success formula recognised that the Company is a British network airline which provides "service that matters to people who value how they fly" based on five essential ingredients: (i) the best UK based network, (ii) understanding our customers better than competitors, (iii) a powerful brand that people know and trust, (iv) a competitive cost base and (v) working together as one team.

A key principle underpinning the 'BA Way' is the active engagement and support of all our stakeholders – investors, employees, customers and the communities in which we operate. The 'BA Way' which has been widely communicated across the Company is under review and will be refined to reflect the changed priorities in line with the business plan 2006/08.

# Strategic developments and investments

# Background

To mitigate the effects of the economic downturn prior to the events of September 11, 2001, the Group adopted a strategy of tight capacity management and cost control. After the events of September 11, 2001, as it became apparent that more drastic action was necessary, the Group undertook a comprehensive review of its cost structures, network operation, fleet complement and business strategies. In February, 2002, the results of this review were announced as part of a major package of measures designed to return the Group to profitability. This programme, known as Future Size and Shape ('FSAS'), signalled a significant change in the size of the Company which took further steps to restructure its cost base over the two years to March 31, 2004. The FSAS programme set out to simplify the business, to drive cost reduction (particularly manpower), to restructure the

European shorthaul business to provide a competitive response to the no frills carriers, to endorse and accelerate the Group's existing fleet and network strategy unveiled in 1999 and to accelerate the strategy to 'de-hub' operations at Gatwick.

# **Recent business plans**

Given the challenging trading environment that the airline industry continues to face, the focus on controlling costs has not ended with the completion of FSAS. In conjunction with its annual business plan process, the Company has announced further cost saving programmes. The first measure, £450 million by March, 2005, focused on reducing external spend and further simplification, in particular giving customers and staff more online access to systems and procedures. This programme was completed on schedule. The second programme from March, 2005 to March, 2007 placed continued emphasis on reducing the Company's cost base and achieving a ten per cent operating margin. It established the 'Fit for Five' programme to ensure that staff were ready for the move to Terminal 5 and made a targeted investment in products and training for employees. Plans to remove £300 million of employee costs across the business by March, 2006 were deferred to March, 2007.

# Business plan 2006/08

The business plan for the two-year period ending in March, 2008 identifies four priority areas. The first is building a competitive cost base with a target to make savings of £450 million over two years and achieve a ten per cent operating margin. Secondly, there will be a renewed emphasis on customer service through significant key areas including ba.com and the airline's longhaul premium classes. Thirdly, the focus on being 'Fit for Five' continues as this business plan takes the airline right up to the opening day of Terminal 5. The final priority area is 'Fit for Growth' which highlights that the airline needs to consider future fleet investment but must address its cost base and, in particular, its NAPS pension fund deficit before it can take delivery of new longhaul aircraft.

# Restructuring of the shorthaul business

Significant changes have been made to the shorthaul business. These included changes to the shorthaul pricing structure, offering passengers lower fares and greater flexibility, which were rolled out from May, 2002. This drive continues with the recent introduction of cheaper one-way fares and the ability to change bookings for a fee of £30 (€50) up to the last day prior to travel. As part of the drive to reduce global distribution costs, incentive payments to travel agents in the UK for shorthaul bookings have been reduced and the Company's lowest fares are available on its website. The website, www.ba.com, was significantly changed and usage has increased considerably.

# Fleet and network strategy

The fleet and network strategy aims to match capacity more closely to demand, simplify the fleet and reduce exposure to unprofitable markets whilst selectively growing capacity in profitable markets. Through increased aircraft utilisation and network restructuring fleet numbers have steadily decreased. This process is nearing completion and in the financial year 2006 the number of aircraft in service was reduced by six to 284.

In shorthaul, one Airbus A321 aircraft was delivered during the year. One Airbus A320 aircraft and one Boeing 737-400 aircraft returned to service from sublease. Six Avro RJ100s were

subleased to Swiss International Air Lines and one de Havilland Canada DHC-8 turboprop and one Boeing 737-500 aircraft were returned to lessors. One British Aerospace 146 was sold.

# Future fleet commitments

During the financial year 2006, the Company made further changes through revised delivery dates to future fleet commitments, to facilitate its continuing strategy to match capacity more closely to profitable demand and in response to changes in market conditions and operational requirements.

The Company is to replace ten shorthaul Airbus A320 aircraft that are leaving the fleet with ten new aircraft from the Airbus A320 family. The new aircraft will be seven A320s and three A321s and they will be delivered between September, 2007 and October, 2008.

Firm orders were placed for six of the aircraft in 1998 and four aircraft options are being converted into firm orders.

The ten A320s leaving the fleet were inherited following the merger with British Caledonian and will be, on average, 19 years old when they leave the fleet by December, 2008.

The Company also has 32 option positions/purchase rights on the Airbus family aircraft.

Currently the Group has no further orders for wide-bodied aircraft. On March 9, 2006 the Company announced that it has reserved space in the Boeing production line at the end of this decade for ten Boeing 777 aircraft but has not made a firm commitment to purchase the aircraft. It is reallocating some of the money used to secure Boeing 777 aircraft options in the late 1990s to create the delivery positions. There is a high demand

# AIRCRAFT FLEET

Number in service with Group companies at March 31, 2006

On balance sheet	Off balanc	e sheet	Total March 2006	Changes since March 2005	Future	Ontions	2005/06 revenue	Average hours per	Average age (years)
1)	Extendible		2000	2003	(Note 7)	(Note 8)	ilouis ilowii		
57			57				275,548	13.25	11.8
40		3	43				211,494	13.47	7.3
21			21				71,664	9.39	13.1
13			13				33,363	7.03	11.5
21	10	2	33			32	106,809	8.87	5.4
9	2	16	27	1	7		79,340	8.24	8.7
7			7	1	3		20,238	8.33	1.4
		5	5				16,929	9.28	16.7
19			19	1			60,433	9.00	13.6
		9	9	(1)			28,157	8.39	13.5
		8	8	(1)			18,777	5.99	8.6
16	3	9	28				78,341	7.67	6.1
	10		10	(6)			34,669	6.38	10.5
4			4	(1)			10,019	6.41	15.1
							21,087		
207	25	52	284	(6)	10	32	1,066,868	10.14	9.5
	sheet aircraft 1) 57 40 21 13 21 9 7 7 19 7 19 16 16	sheet aircraft Off balance Extendible   1) 57   40 21   13 21   13 21   13 21   13 21   13 21   13 21   14 10   19 10   4 10	Sheet aircraft     Off balance sheet Extendible     Other       1)     57     0     3       20     3     3     3       21     0     3     3       21     10     2     9     2     16       7     5     9     9     3     9     3       10     9     2     16     3     9     3	Sheet aircraft     Off balance sheet Extendible     March 2006       1)     57     57       40     3     43       21     21     21       13     13     13       21     10     2     33       9     2     16     27       7     7     7     7       19     5     5     19       9     2     16     27       7     7     7     8     8       16     3     9     28     10     10       4     4     4     4     4     4	Sheet aircraft   Off balance sheet Extendible   March   since March     2006   2005     1)   57   57     40   3   43     21   21   21     13   13   13     21   10   2   33     9   2   16   27   1     7   7   1   1   1     9   2   16   27   1     9   9   19   1   9   9     19   9   9   (1)   1   1     16   3   9   28   1   1     16   3   9   28   1   1     4   10   10   (6)   4   (1)	Sheet aircraft     Off balance sheet Extendible     March Other     since March 2006     Future deliveries       1)     (Note 7)       57     57       40     3     43       21     21       13     13       21     10     2       3     43       9     2     16       7     7     1     3       19     5     5       19     5     5       19     9     9     (1)       8     8     (1)       16     3     9     28       10     10     (6)       4     4     (1)	sheet aircraftOff balance sheet ExtendibleMarch Othersince March 2006Future deliveriesOptions1)(Note 7)(Note 8)5757140343 $$	sheet aircraftOff balance sheet ExtendibleMarch OtherSince March 2006Future deliveriesTevenue optionsrevenue hours flown1)(Note 7)(Note 8)5757275,54840343211,494212171,664131333,363211023321102339216271320,23899160,43399(1)28,1571639281010(6)34,66944(1)10,019	sheet aircraft     Off balance sheet Extendible     March Other     since March 2006     Future deliveries     Options deliveries     hours per hours flown     hours per aircraft/day       1)     (Note 7)     (Note 7)     (Note 8)     13.25       40     3     43     201     211,494     13.47       21     21     71,664     9.39     33,363     7.03       21     10     2     33     32     106,809     8.87       9     2     16     27     1     7     79,340     8.24       7     1     3     20,238     8.33     9.00     8.83       9     2     16     27     1     7     79,340     8.24       7     7     1     3     20,238     8.33     9.00     9.28     9.00     9.99     9.01     28,157     8.39       16     3     9     28     1     18,777     5.99     16,38     9.01     24,669     6.38     6.38       4

#### Notes:

(1) Includes those operated by British Airways Plc and BA Connect.

(2) Certain future deliveries and options include reserved delivery positions, and may be taken as any A320 family aircraft.

(3) Includes one Airbus A320 aircraft returned to service from sub-lease to GB Airways.

(4) Includes one Boeing 737-400 aircraft returned to service from sub-lease to Air One.

(5) Comprises eight de Havilland Canada DHC-8s. Excludes five British Aerospace ATPs stood down pending return to lessor, and 12 Jetstream 41s subleased to Eastern Airways.

(6) Excludes six Avro RJ100s sub-leased to Swiss International Air Lines.

(7) Future deliveries have increased by four to ten to replace ten A320 aircraft due to leave the fleet from 2007.

(8) Excludes secured delivery positions on ten Boeing 777 aircraft.

for new aircraft so the Company is safeguarding delivery positions in the Boeing production line in case it wishes to place future orders with the manufacturer. The Company is keen to see competition between Airbus and Boeing when it renews its longhaul fleet though there will be no longhaul aircraft joining the fleet until after its move to Terminal 5 in 2008.

# **Gatwick Operations**

In December, 2000 our plan to 'de-hub' Gatwick was announced. As a result of the changes and simplification introduced, the capacity flown from Gatwick has more than halved since 1999. The Company now operates a fleet of 43 aircraft from Gatwick compared to 68 in 1999.

This year the airline announced plans to make its loss-making shorthaul operation at Gatwick profitable. A range of initiatives was introduced at Gatwick to grow revenue and reduce costs. These include a mixture of sales and marketing activities and a cost reduction programme.

# **BA Connect**

The Company's wholly owned subsidiary, British Airways CitiExpress, was renamed BA Connect on February 1, 2006. The name change reflects a significant shift in the airline's business model, designed to improve profitability and compete more aggressively in the UK Regions.

BA Connect offers a single class cabin on all aircraft, high quality buy-on-board hot and cold catering, year round changeable oneway fares from as little as £25, and a new offering for business and frequent flyers called BA Connect Plus.

BA Connect's operating fleet now numbers 50 (2005: 58).

## Qantas

The relationship with Qantas is the Company's longest standing and deepest alliance relationship. Under the Joint Services Agreement (JSA) there is full strategic, tactical and operational co-operation on all of British Airways' and Qantas' flights that serve markets between the United Kingdom/Continental Europe and Southeast Asia/Australia. This co-operation provides customers with improved flight departure times, routings and value for money, offering the very best of customer service to all passengers. In June, 2005, the Australian Competition and Consumer Commission extended permission for both carriers to co-operate in this way for a further five years, valid from February, 2005.

The Company and Qantas continue to co-ordinate sales and marketing activities worldwide and to share all costs and revenues on the JSA routes, giving both companies an incentive to improve the joint business.

## **American Airlines**

The Company and American Airlines continue to codeshare on points behind and beyond the US and London gateways. The Company now places its code on more than 120 American routes, whilst American Airlines applies its code to more than 80 of the Company's routes.

## Iberia

In December, 2004, the Company and Iberia signed a Joint Business Agreement ('JBA') to establish profit-sharing on two

routes, Heathrow-Madrid and Heathrow-Barcelona. This was accompanied by joint selling and the co-ordination of schedules on these routes from Summer 2005.

The Company and Iberia codeshare on more than 65 domestic and international routings. As well as all UK-Spain routes, this includes Iberia codesharing on services operated by the Company's franchise carriers GB Airways and Comair, and British Airways codesharing on services operated by Iberia's franchise Air Nostrum. Together the airlines carried over 580,000 codeshare passengers during the calendar year 2005.

As at March 31, 2006 a 90 per cent owned subsidiary of the Company held a ten per cent stake in Iberia. (2005: ten per cent. Last year the Company reported only the net position, a nine per cent holding. This presentation has been changed since the introduction of IFRS.) Iberia's profit before tax for the 12 months to December 31, 2005 (included in the financial year 2006 result) was €394 million compared to profit before tax in the previous financial year of €247 million (restated under IFRS).

## Alliance benefits/relationships

The **one**world alliance includes eight airline members: British Airways, Aer Lingus, American Airlines, Cathay Pacific, Finnair, Iberia, LanChile and Qantas. Co-operation across the alliance in a number of areas benefits the customer and increases the airlines' effectiveness. **one**world offers a substantial package of customer benefits, including reciprocal reward and recognition programmes, common lounge access, smoother transfers, increased customer support and greater value.

During the year Royal Jordanian, JAL and Malev announced their intention to seek membership of **one**world.

In addition to the above mentioned activities, the Company maintained alliance relationships with Cathay Pacific, LanChile, Aer Lingus, Finnair, JAL and SN Brussels Airlines. There were no events of note during the year with these relationships.

The codeshare relationships with Swiss International and America West were terminated during the year. Both carriers announced that they were joining the Star Alliance.

# Operations

## **Operational Centres**

Heathrow is the Company's principal base, and the Company carries an estimated 39.7 per cent of the airport's passengers. In addition, the Company has a second base of operations at Gatwick. The construction of a fifth passenger terminal, 'Terminal 5', at Heathrow is progressing and the Company expects to consolidate the majority of its operations into Terminal 5. UK airport policy is discussed on page 17 Regulation — UK and International Airport Policy.

Offices, maintenance hangars and other support facilities used by the Company at Heathrow, Gatwick and other UK airports are either owned freehold or held under long-term leases from the respective airport owners, principally BAA plc or its subsidiaries. In addition, the Company occupies space and desks under lease or license in airports throughout the UK including (but not limited to) Manchester, Birmingham, Newcastle, Edinburgh and Glasgow.

The Company's most important overseas base is at New York's John F. Kennedy International Airport ('JFK'), where it leases its

terminal building. At other overseas airports, the Company generally obtains premises as required on a short-term basis from the relevant authorities.

Details of the Company's principal non-aircraft properties are given on page 20 in Property, Plant and Equipment.

## **Operational Services**

In the UK, the Company provides most of the operational services it requires for the handling of passengers and cargo. At overseas airports, the Company subcontracts the provision of the majority of its ground handling requirements.

Runway, ramp and terminal facilities are provided by airport operators that charge airlines for the use of these facilities, principally through landing, parking and passenger charges. Navigation services are provided to aircraft by countries through whose airspace they fly or by international bodies such as Eurocontrol. Navigation charges are generally based on distance flown and weight of aircraft.

The Company's ability to obtain slots at airports for the purpose of producing schedules attractive to passengers is very important. Allocation of slots at a significant number of airports where the Company operates, including Heathrow and Gatwick, is decided by the Airport Co-ordinator, who acts in accordance with guidelines laid down by IATA, sometimes supported by the local Scheduling Committee or Co-ordination Committee. These committees include representatives from the carriers flying to the relevant airport who may mediate disputes over slots. The Airport Co-ordinator makes the initial slot allocations within IATA guidelines, which give priority to the historic rights of existing users. Pursuant to Council Regulation (EC) No. 793/2004, which is implemented in accordance with UK regulations, the UK Government must ensure the Airport Co-ordinator advises the Company at the biannual IATA Schedule Co-ordination Conference of its slot allocations. These provide the basis for slot negotiations with the Airport Co-ordinator and other airlines. Most congested airports in the world apply IATA guidelines. Co-ordination of European airports is governed by the Council Regulation. Pursuant to the Council Regulation, the UK Government must ensure that the Airport Co-ordinator acts independently and in a non-discriminatory manner. Regulations governing the allocation of slots in the US are different, but the US has stated that it is committed by its international obligations to treat all carriers in a nondiscriminatory manner.

# Sales

The Company develops and maintains relationships with key customer groups and intermediaries using account management teams around the world. This includes large corporations, small and medium sized enterprises (SMEs), governments and individual customers. Product information, fares and schedules are distributed to these customer groups either through travel agents, both business and leisure, using global distribution systems (GDS) or direct through the contactBA call centres and increasingly through the website www.ba.com. The Company accepts payment through multiple mechanisms but credit card payments, either lodged or individual, are a significant proportion of the total. The growth of online penetration throughout the world provides a good opportunity for us to grow ba.com sales, improving knowledge of our customers by giving us a direct relationship with more of them, increasing ancillary sales and ensuring better compliance to airport processes.

# Marketing and Distribution

## **Executive Club**

The Executive Club is the Company's worldwide customer loyalty programme designed to attract, grow and retain valuable flyers. The Executive Club provides members with recognition for their loyalty in the form of additional service benefits and mileage rewards.

## **Longhaul Products**

To meet the needs of the longhaul customers, the Company has a range of four cabins: World Traveller, the main cabin, World Traveller Plus, which offers more space and legroom for economy customers, Club World, and First.

During the financial year 2006, the embodiment of the Club World flat bed product and World Traveller Plus cabin was completed, meaning these are now available on all longhaul services operated by British Airways. In Club World, softer seats were introduced and the Club World Sleeper Service was extended to include flights from Washington Dulles airport throughout the year.

To further improve our customers' experience over the course of the last year, noise cancelling headsets were introduced in First and a refurbished check-in facility opened at Heathrow's Terminal 4. A Molton Brown Spa was also opened at New York's JFK airport for the use of our First and Club World customers.

To support the increase in services to India, the Company introduced a series of enhancements to the customer experience on the ground and in the air in these markets.

During the financial year 2006, British Airways announced its intention to launch an all new Club World product, an upgraded entertainment system in all longhaul cabins and upgrades to its First product.

## **Shorthaul Products**

On shorthaul services the Company provides a choice of two cabins: Club Europe, its business class cabin and Euro Traveller, its economy cabin. On UK domestic and BA Connect services only a single cabin is available.

During the financial year 2006, shorthaul customers benefited from the continued development of ba.com. This included the extension of online check-in across the majority of shorthaul routes.

As discussed in more detail on page 12, in January, 2006, the Company announced a change to the name and business model for its British Airways CitiExpress subsidiary. The business was re-branded BA Connect and moved to a single cabin with lower prices and buy-on-board catering to improve its offering in UK regions with effect from March 26, 2006.

## Franchising

As at March 31, 2006, the Company had five franchise partner airlines: Loganair, GB Airways, BMED, Sun Air of Scandinavia and Comair of South Africa.

These five carriers carried approximately 4.69 million passengers during the financial year to 85 destinations (66 destinations in addition to the mainline network) in the UK, continental Europe, the Middle East and Africa, using BA flight numbers. In addition to providing connecting passengers to the Company's mainline services, the franchisees pay a franchise fee and pay for any services provided to them by the Company.

# **Computer Systems**

High performing IT and telecommunications systems are vital to the running of the Group's business. Most areas of the Company's business are facilitated by IT systems, which are closely interconnected.

Many of these systems have been developed, and most of them integrated, by the Company's Information Management (Im) department. The majority of systems are operated within the Company's two data centre facilities at Heathrow. Major exceptions to this are Reservations, Departure Control (checkin), Inventory, Flight Planning and other transaction processing facility (TPF) platform systems, which are operated by Amadeus SA in Germany.

The following major technical infrastructure elements are provided to the Company by third party suppliers:

- The wide-area data network provided by SITA and other telecommunications suppliers
- The campus network in London provided by Kingston Communications (Hull) plc
- Desktop, provision and support provided by Specialist Computer Centres (SCC) in the UK and SITA for overseas.

A core element of the IT strategy has been to support simplification of the airline's business processes through effective use of IT. The Company has achieved this by providing online selling and check-in, the ability to upgrade and manage booking facilities online. The aim is to make the Company so easy to do business with that customers choose to serve themselves. The Company also applies the same principles internally for its employees through its Employee Self Service (ESS) programme.

For instance, the 'Manage My Booking' feature on ba.com gives our customers the ability to be more prepared for their journey before arriving at the airport. They can complete their APIS (Advanced Passenger Information Service) data in advance, check-in online and print their boarding pass, exercise upgrade options and know their baggage allowance.

Another important element is the use of e-ticket and the introduction of self-service kiosks at key airports around the world. The airline has now installed around 235 kiosks in airports such as Heathrow, New York JFK and Charles De Gaulle. The use of e-tickets continues to grow. During the year ended March 31, 2006, 87 per cent of all passenger journeys ticketed by the Company worldwide were issued on e-tickets (2005: 77 per cent).

The delivery of the Sabre Airflite solution has provided improved capability to manage the airline's flight schedules and has enabled the retirement of legacy technology. In addition, the delivery of Next Generation Revenue Management (NGRM) for BA World Cargo has provided increased capability to make the best use of cargo capacity.

## Cargo

The Company's cargo business is operated as a contribution centre. The majority of its cargo is carried in the holds of passenger aircraft, the balance on leased or part-chartered freighter aircraft where market conditions allow their deployment. This allows the Group to maximise the use of its scheduled route network to provide a worldwide cargo service. The Group utilises trucks to feed cargo to its major hubs in Europe and the United States.

## **Seasonal Variations**

Traditionally, the Group earns most of its operating profit between April and October each year, as demand is higher during this period, whilst the majority of the Group's costs are incurred more evenly throughout the year. Accordingly, as a result of seasonality of demand, operating results have and are expected to vary significantly from period to period within the financial year. Various other factors, including those set forth in this report, can also cause operating results to vary significantly from period to period and year to year. These variations in results and other factors may cause the price of the Company's securities to fluctuate significantly.

# Regulation

The international airline industry is subject to a high degree of global, European and UK government regulation covering most aspects of airlines' operations. This framework governs commercial activity (for example route flying rights, fare setting and access to airport slots) as well as operational standards (relating to areas such as safety, security, aircraft noise, immigration and passenger rights). British airlines are also affected by wider EU and UK policies, laws and regulation, particularly in relation to competition, airports and air traffic control.

The UK civil aviation industry is regulated by the Secretary of State for Transport and the CAA, an independent statutory body. Under the UK Civil Aviation Act 1982 and various statutory instruments, the CAA has a wide range of functions in relation to British airlines, including supervision of many aspects of their financial condition, management and operations. European airlines are also subject to a number of EU regulations, drawn up under the provisions of the European Treaty (chiefly Article 71). Responsibility for enforcement is shared between the European Commission and the relevant Member States.

The present basis for international regulation of airline operations derives from the Chicago Convention of 1944, to which nearly all countries are parties. The Convention also established the International Civil Aviation Organization (ICAO), a specialised agency of the United Nations, to foster the planning and development of international air transport. Under the auspices of ICAO, rules establishing minimum operational standards are normally agreed on a multilateral basis. Airlines' rights to fly over, or make stops in, foreign countries for technical reasons in operating their international scheduled services are generally derived from the International Air Services Transit Agreement of 1944, to which most countries are parties. However, rights to carry traffic between countries and the regulation of fares are normally agreed on a bilateral basis between governments. A notable exception is the multilateral single market arrangements which apply within the EU.

# **Route flying rights**

The Company's traffic rights to carry scheduled passengers and cargo on particular international routes outside Europe generally derive from air services agreements between the UK Government and the governments of foreign states concerned. Under these agreements, each government grants to the other the right to designate an airline or airlines of its state to operate scheduled services between specified points in their respective countries, and sometimes to or from points in third countries, although this also requires the agreement of the third country's government.

In order to comply with EU law, all new or revised bilateral agreements should now contain a Community designation clause in place of the nationality clause (which requires that designated airlines are substantially owned and effectively controlled by the government or its nationals). This will allow any EU airline, not just those with the nationality of the EU state, to apply for available traffic rights on a non-discriminatory basis. Currently, most UK agreements still reserve traffic rights to UK airlines, but this is changing as the agreements are renegotiated and updated.

Once an agreement has been reached, it is for the UK government to designate the airline or airlines which will operate the agreed services. As well as being designated, the Group must obtain the necessary operating permits from the foreign Governments concerned. These are unlikely to be withheld so long as the Group meets the required international safety standards. One ground on which a contracting government usually has the right to prevent the Group from operating the agreed services is if it is not satisfied that the Group is substantially owned and effectively controlled by the other government or its nationals (or by EU citizens if there is a Community clause). For this reason, the Company's Memorandum and Articles of Association (the 'Articles') contain provisions that could be used to limit the rights of non-UK and non-European nationals who own shares in the Company.

In 2003 the EU Council granted two mandates to the European Commission, one to negotiate an Open Aviation Area with the US on behalf of all EU Member States, and the other to amend existing bilaterals between Member States and third countries to bring them into compliance with EU law. A general framework was developed covering all other third country relationships and the processes whereby Member States may continue to negotiate bilaterally whilst remaining within EU law as clarified by the judgement of the European Court of Justice of November, 2002. This judgement made it clear that Member States could no longer negotiate bilaterally with third countries on any subject which is covered by EU law. These subjects include ownership and control of airlines, pricing on intra-community routes and rules concerning computer reservation systems.

The European Commission began active negotiations with the US government in September, 2003 to agree the terms of a new multilateral agreement covering air services between the EU and the US. A text for the first stage of a new agreement was finalised in November, 2005 which removed all restrictions on transatlantic flights by EU and US airlines, and granted rights for EU airlines to carry passengers and freight from the US to third countries on services that originate in the EU, and reciprocally for US airlines to carry passengers and freight from EU countries to third countries (both within and beyond the EU) on services that originate in the US.

To address a perceived imbalance in the text, the EU has asked the US to remove restrictions on the foreign ownership and

control of US airlines. In November, 2005 the US published a Notice of Proposed Rulemaking which purports to allow foreign investors to exercise greater control of US airlines than the current interpretation of legislation allows. When it is issued in its final form the European Commission will assess whether it is effective in removing ownership and control restrictions so as to balance the bilateral text and if so will recommend ratification by the EU Council.

In the EU, there is a single internal market for air transportation. The most significant elements of the single market legislation are a liberal pricing regime, free access to all routes within the EU for airlines and a carrier licensing procedure. Certain constraints continue to apply for infrastructure reasons. Under a separate agreement, EU single market policies have been extended to the European Economic Area ('EEA') comprising all the countries of the EU and the countries of the European Free Trade Area except Switzerland. Agreement has been reached between Switzerland and the EU, which has the effect of bringing Switzerland into the same arrangements.

Under the UK Civil Aviation Act 1982, the CAA must balance a number of objectives in making air transport or route licensing decisions where applications to operate a particular route are contested. These include encouraging British airlines to provide air services at the lowest fares consistent with safety; an economic return to efficient operators and the sound development of the UK air transport industry; furthering the reasonable interests of users; ensuring that British airlines compete as effectively as possible with other airlines on international routes; and securing the most effective use of UK airports.

The CAA will grant global route licenses for scheduled and charter air services. The absence of the necessary bilateral rights will not result in refusal to grant a licence application. If scarce bilateral capacity arises, this will be addressed through a process designed to deal with such a situation.

In its June, 2002 policy review, the CAA said that the interests of users will be best served if airlines are free to operate air services in competition with one another according to their commercial judgements, subject only to the application of normal competition policy.

Specific route licences are no longer required with respect to routes to, from and within the EU.

Charter operations are not generally covered by air services agreements. The CAA adopts a broadly liberal policy towards applications from British airlines for charter flying rights. It is then for the airline to seek the consent of the other government. Within the EEA no distinction is drawn between charter and scheduled operations.

# Government/regulatory issues

## **Fare Setting**

It is a provision of some bilateral air services agreements that the fares, rates and charges for scheduled services on the agreed routes must be filed with, and approved by, both governments concerned or their agencies. These requirements are increasingly being relaxed in accordance with UK Government policy. It is a condition of the air transport and route licenses granted to British airlines by the CAA that the tariffs to be charged for international carriage and the commissions to be paid by the airline to any agent shall be filed with and approved by the CAA.

In practice, the CAA only regulates a limited number of fares and does not require commissions to be filed. Under some air services agreements, airlines are required to co-ordinate fares through IATA, (whose role in setting fares is described under Competition below), though this is now rare. Pricing on intra-Community air routes is covered by EU Regulation.

Notwithstanding this regulatory position, it is a widespread practice among airlines to sell a substantial proportion of their seats and cargo space in many parts of the world at tariffs lower than the approved levels or on other unapproved special terms, the Company is no exception. See Competition opposite. The Group responds competitively to market conditions and a large proportion of its revenue is derived from such sales.

#### Safety

Safety standards are generally agreed on a multilateral basis under the auspices of ICAO. The country of registration of an aircraft is generally responsible for ensuring that the aircraft and its crew meet these guidelines, leading to variations and differences on specific requirements between States. European countries first attempted to harmonise their safety requirements through the Joint Aviation Authorities (JAA) and non-binding Joint Aviation Requirements. Certification of compliance by the state of registry is normally recognised by all other members of ICAO.

In September, 2003, airworthiness and maintenance standards, based largely on ICAO and JAA standards, were adopted into EU law and a new independent European Aviation Safety Agency was set up to advise the Commission and Member States on safety matters. The new safety framework is consistent with ICAO requirements. Member States are still responsible for supervision and compliance but they can no longer unilaterally vary standards in these areas except to respond to an immediate safety problem or to facilitate a short term operational need provided that safety is not compromised. Other areas of aviation safety, starting with operations and licensing, are expected to come under the new EU framework within the next few years.

British airlines are still required, except in limited circumstances, to operate British registered aircraft. All British airlines are required to hold a UK Air Operator's Certificate (AOC) issued by the UK CAA acting as a member of the JAA. The AOC confirms the competence of the holder to operate and maintain its aircraft safely. Each aircraft operated under an AOC may only be flown if it has a certificate of airworthiness confirming compliance with the EU regulations. All flight crew and certain maintenance staff must be licensed.

To continue to improve high safety standards is a primary objective of the Group. All departments, especially engineering, flight operations and ground operations, pay continual attention to operational safety and the health and safety of employees. Specific responsibility for advising on safety matters rests with a separate department under the Director of Safety and Security. A formal safety management system is in place, and a comprehensive monitoring system exists within the Company to ensure that incidents are reported and action is taken whenever appropriate.

### Security

In the UK, the Secretary of State for Transport has the power to direct the aviation industry to take measures to prevent acts of criminal violence. The measures so directed often exceed both

the international standards developed by ICAO and the regulations adopted in the EU following September 11, 2001 which set minimum required standards across the EU for the first time. Responsibility for implementing the measures and meeting their costs falls on both airlines and airport authorities. A number of foreign countries have also developed aviation security programmes which place an onus on the Company to meet specified security standards. The Company's own security department continuously assesses the threat to its operations, develops policies for the protection of the Company's operations and assets, and directs its staff or agents to implement appropriate countermeasures while monitoring their effectiveness. There are also circumstances in which governments may seek to prevent airlines from flying to or from various destinations or otherwise hinder their operation. Similarly changes in customs, immigration or other regulation may have the same effect.

Widespread passenger disclosure requirements are being introduced by various governments as a means of helping to control terrorism and illegal immigration. This creates conflicts with EU data protection laws designed to protect personal privacy. The Company has introduced passenger disclosure arrangements as required by the US and Canada. These have been approved by the European Commission and the Council, but the arrangements are still likely to be challenged in the European Court of Justice. EU airlines have asked their governments and the Commission to ensure that security arrangements avoid the industry being caught between conflicting legal requirements in different jurisdictions.

#### **Passenger rights**

The Montreal Convention applies to EU registered airlines by virtue of a EU regulation. This governs the maximum compensation to be paid for loss, delay or damage to baggage and also governs liability to passengers in the event of an accident. Airlines are required to carry sufficient insurance to cover their liability.

New EU denied boarding compensation rules came into force in February, 2005, extending compensation to cancelled flights and imposing passenger care requirements for long delays and cancelled flights. The European Court of Justice has declared the rules compatible with EU law.

Domestic US disabled passenger legislation has been extended to foreign airlines. The EU passed legislation setting out rules for treatment of disabled passengers which is expected to be published in the Official Journal in Spring 2006, and come into force 12 months later. There are conflicts between the EU and US rules.

## **Environmental regulation**

The Company's environmental management system commits the Group to working constructively with those concerned for the environment and to observing rules and regulations aimed at protection of the environment. The Group's activities are covered by a comprehensive network of regulations at local, national and international levels, affecting emissions to the local and global atmosphere, disposal of solid waste and aqueous effluents, noise and other relevant parameters. The Group's strategy takes compliance as the baseline of environmental performance and aims to exceed standards and regulations in a number of key areas. The Group's aircraft fleet meets existing internationally agreed noise standards and we are subject to departure noise and night flight restrictions at many airports worldwide. Major changes to current noise management systems are subject to the requirements of the 'Balanced Approach' established by ICAO, designed to ensure that noise restrictions are balanced and well targeted. At the Company's main bases at Heathrow and Gatwick, the current night noise restrictions expire at the end of the Summer 2006 season, and a new regime – which is subject to consultation – is expected to operate from Winter 2006 to 2010. As with the current regime, this is likely to impose significant operating restrictions between the hours of 23:00 and 07:00. The Company is proactively involved in a number of areas aimed at mitigating the impact of aircraft noise, including voluntary measures to reduce noise on approach to airports.

The Group is playing an active role in promoting understanding of, and minimising the effects of, aircraft emissions to the atmosphere. This has included the sharing of 'best practice' to minimise fuel use and emissions, and championing emissions trading as the best possible way to mitigate emissions of greenhouse gases. The Company is a member of the UK emissions trading scheme and supports the inclusion of aviation in the EU scheme. The Company is also involved in discussions within ICAO to establish guidelines for international emissions trading within aviation.

Aircraft engines are also regulated for low altitude emissions, and areas around many airports have to meet stringent air quality limits. The Company is actively involved with defining aircraft emissions characteristics at ICAO, through the Government's Project for the Sustainable Development of Heathrow and through its support for a number of additional research programmes. The Group has also been one of the driving forces behind the UK's Sustainable Aviation initiative.

## UK and International airport policy

Responsibility for airport policy in the UK lies with the UK Government and is defined in "The Future of Air Transport" White Paper published in December, 2003. This paper encouraged the sustainable development of commercial air transport and supported the expansion of several UK airports over a 30 year period. In South East England, new runway developments were supported at both Stansted and Heathrow, provided they met certain environmental requirements, chiefly relating to noise and air quality limits and the provision of new public transport links. These requirements are challenging and may necessitate action by airlines to reduce noise and/or emissions if Heathrow is to get a new runway by 2015, which is likely to be the earliest date possible (subject also to securing planning permission). The UK Government is also committed to consult in 2006 on fuller use of Heathrow's existing runways which, if implemented, would over several years create the opportunity to reduce delays and/or increase capacity by some 10-15 per cent. The costs of airport expansion must be paid for by the users of each airport through user charges. It was agreed that Stansted should continue to cater for its local market and should not be developed as a second hub for London.

As discussed on page 13, obtaining slots is a necessary condition for providing service to many airports. The availability of slots generally is often beyond the control of a carrier and can be subject to capacity limits, government regulation and market conditions, including the actions of competitors. The Company believes that it has sufficient slots to operate its existing routes and generally has been able to obtain slots in connection with its previous route changes and expansions. However, the Company can provide no assurance that it will be able to obtain desired slots in the future.

Slots at UK airports are allocated under EU rules. Technical revisions came into effect in July, 2004 and more substantive changes are still under consideration by the European Commission. The Company is attempting to ensure that a market oriented approach is maintained under any new rules, so that essential flexibility and the possibility of exchanges between carriers remains. Although the Commission is unsure that slot exchanges in the UK are consistent with existing EU rules, the UK Government has written to the Commission defending the UK system and pointing to a ruling from the UK High Court that declares the current UK slot exchange practice compatible with EU law.

# Competition

Most of the markets in which the Company operates are highly competitive. The Company faces competition from other airlines on the same city-pair routes, from indirect flights, from charter services and from other forms of transport. The intensity of the competition varies from route to route, depending on the number and nature of the competitors, particularly whether or not they are state-owned or state-supported, and on the regulatory environment and other factors. At one extreme, there are a few international routes on which competition is limited to the other state's designated airline and fares are regulated. At the other extreme, there is a free market for internal flights within the whole of Europe allowing any European airline to operate on any route, setting whatever fares they wish, subject only to infrastructure constraints and competition law.

On many of the routes with multiple carriers, the Company's pricing decisions are affected by competition from other airlines, some of which have cost structures that are lower than the Company's or other competitive advantages and could therefore operate at lower fare levels.

It has been UK Government policy since at least 1984 to liberalise markets progressively and to encourage fair and equal competition wherever possible. The presence of state aid, in all its forms, and in several different markets, distorts competition and is generally incompatible with policies and regulations designed to open up markets.

The CAA from time to time issues statements of the policies it intends to carry out in pursuit of its statutory licensing role. The current statement came into force in June, 2002. This confirmed that the CAA would give greater weight to the interests of users in balancing the interests of the users on the one hand and the airlines on the other. Additionally, the CAA considered that competition, where possible, is the most effective way of ensuring that passengers' interests are met. The new policy also removed the requirement for air carriers to be licensed on individual routes.

### **Tariff Co-ordination**

The Company, along with many other airlines that participate in the multi-lateral interline system administered by the IATA, participates in IATA tariff conferences to agree multi-lateral interline passenger tariffs for scheduled journeys and tariffs for cargo interline services where it is lawful to do so. The European Commission announced in November, 2005 that it intends to discontinue the exemption from the EU competition rules of IATA passenger tariff conferences for routes within the EU with effect from January 1, 2007, with a transitional period until December 31, 2006 to permit IATA and tariff conference member airlines to develop an alternative tariff-setting mechanism for multi-lateral interline fares which is consistent with EU Competition rules. The European Commission proposes to extend the exemption for passenger tariff co-ordination on routes between the EU and non-EU countries until June 30, 2008.

Certain air services agreements require airlines to co-ordinate or agree fares before approval by the governments concerned. Where such co-ordination is a legal requirement, the Company discusses fares bi-laterally with other airlines.

#### **Commercial arrangements**

The Company has commercial arrangements with other airlines covering scheduled passenger and cargo services on a small number of its international routes. Commercial arrangements can govern, among other things, capacity offered by each airline over flight approvals, the apportionment of revenues between airlines and the co-ordination of schedules. In very few cases, some commercial arrangements between the Company and other airlines are required under the relevant air services agreements.

# US

While the US domestic airline industry has been largely deregulated, routes between the UK and the US are still subject to regulation of market access, capacity and fares under an air service agreement known as Bermuda 2. However, both countries have adopted a relatively liberal approach to fare approval and other regulatory matters. In addition, the Company faces further competition from airlines operating other routes between the US and continental Europe, including a number of carriers operating on these routes with antitrust immunity. The Company has responded with both price and service initiatives and has continued to carry more passengers between the UK and the US than any other carrier.

As discussed on page 15, the European Commission has been granted a mandate to negotiate with the US government a liberal set of air services arrangements to replace the bilateral agreements concluded by the EU Member States as discussed above (under "Route Flying Rights"). The outcome may provide a better environment for industry consolidation, especially in Europe.

# ORGANISATIONAL STRUCTURE

The business and operations of the Group are conducted within the Company and its subsidiaries. The following table sets forth the principal investments of the Group as at March 31, 2006.

### Investments in subsidiaries

			Country of incorporation
			and registration
		Principal activities	and principal operations
Air Miles Travel Promotions Ltd *		Airline marketing	England
BA & AA Holdings Ltd *		Holding company	England
(90 per cent of equity owned)			
Britair Holdings Ltd *		Holding company	England
British Airways 777 Leasing Ltd *		Aircraft financing	England
British Airways Capital Ltd *		Airline finance	Jersey
British Airways Holdings Ltd *		Airline finance	Jersey
British Airways Holidays Ltd *		Package holidays	England
British Airways Leasing Limited *		Aircraft financing	England
British Airways Maintenance Cardiff Ltd *		Aircraft maintenance	England
British Airways Regional Ltd *		Air travel services	England
British Airways Travel Shops Ltd *		Travel agency	England
CityFlyer Express Ltd *		Aircraft financing	England
British Regional Air Lines Group Plc		Holding company	England
Speedbird Insurance Company Ltd **		Insurance	Bermuda
BA Connect Ltd		Airline operations	England
The Plimsoll Line Ltd *		Holding company	England
(Holding company of British Regional Air Lines Gro	up Plc)		
Investments in associates			
	Percentage of		Country of incorporation
	equity owned	Principal activities	and principal operations
Iberia, Lineas Aéreas de España, S.A. ('Iberia')***	10.0	Airline operations	Spain
Comair Ltd	18.3	Airline operations	South Africa
Other investments			
	Percentage of		Country of incorporation
	equity owned	Principal activities	and principal operations
Airline Group Ltd *	16.7	Air traffic control holding company	England

Internet travel agency

Flight Services Holding company

5.9

16.8

\* Owned directly by British Airways Plc

Opodo Ltd \*

WNS (Holdings) Ltd \*

\*\* Previously British Airways CitiExpress Ltd

\*\*\* Held by a 90 per cent owned subsidiary company

England

Jersey

# Property, Plant and Equipment

The following table sets forth the principal property, plant and equipment of the Group. The table does not include the Group's fleet of aircraft, which are described under Aircraft Fleet on page 11.

			Approximate Gross Size
Principal Properties	Description	Nature of Title	(square feet)
Heathrow Airport, London			
No. 1 Maintenance Area East	offices, hangars, workshops	Lease <sup>1</sup>	2,400,000
No. 1 Maintenance Area West	offices, hangars, workshops	Lease <sup>1</sup>	1,300,000
Ascentis New Cargo Centre	warehouse and offices	Lease	1,000,000
Perishables Warehouse	warehouse and offices	Lease	70,000
Compass Centre	offices for crew reporting and operations centre	Lease	250,000
Waterside, Harmondsworth	combined business centre	Freehold	570,000
Cranebank	technical training centre	Freehold	440,000
Speedmarque	workshops and offices	Lease	140,000
Link	warehouse and offices	Lease	170,000
Gatwick Airport, London			
Maintenance Area East	offices, hangars and workshops	Lease <sup>2</sup>	495,000
Jubilee House	offices	Lease	130,000
Gatwick Cargo	warehouses	Lease	200,000
UK Regions			
Newcastle Business Park	offices	Freehold	200,000
Pioneer House, Manchester	offices	Lease	64,000
Cardiff Airport, Wales			
Maintenance Area	offices, hangars and workshops	Lease	460,000
New York			
Terminal Building	passenger terminal	Sublease	535,000
John F. Kennedy			
International Airport			

<sup>1</sup> Leasehold interest held from Heathrow Airport Limited for 150 years from April 1995 without restriction on disposal and with wide use provisions.

<sup>2</sup> These leasehold interests which are held from Gatwick Airport Limited contain restrictions on the disposal and use of the properties.

The Group also has other freehold and leasehold interests in real estate that are less significant to the Group as a whole in numerous countries throughout the world. See Note 12 to the Financial Statements.

# DEVELOPMENT AND PERFORMANCE OF THE BUSINESS

# **Financial Performance**

# Introduction

The following discussion covers the two years ended March 31, 2006 and is based on the Group's Financial Statements prepared in accordance with IFRSs (International Financial Reporting Standards).

Group profit before tax for the financial year 2006 was £620 million, compared with a £513 million profit in the previous year. Operating profit in the year, at £705 million, was £149 million better than last year. The operating margin of 8.3 per cent was 1.1 points better than last year. The improvement in operating profit primarily reflects improvements in revenue – up 9.6 per cent – partially offset by increased operating costs, in particular fuel.

# Segmental Information

The Company's principal activities are the operation of international and domestic scheduled air services for the carriage of passengers and cargo. The Company's main business is the provision of network scheduled services, which accounted for approximately 93 per cent of Group revenue in the year ended March 31, 2006.

The following tables set out the Group's results by business segment:

_	Network airline business	Regional airline business	Non- airline business	Total Group Operations
(£ million)		Year	ended Ma	rch 31, 2006
Sales to				
External Customers	7,922	357	236	8,515
Inter-Segment Revenue	83	6	4	93
Total Turnover	8,005	363	240	8,608
Operating Result	711	(20)	14	705

	Network airline business	Regional airline business	Non- airline business	Total Group Operations
(£ million)		Year	ended Ma	rch 31, 2005
Sales to				
External Customers	7,151	394	227	7,772
Inter-Segment Revenue	77	7	6	90
Total Turnover	7,228	401	233	7,862
Operating Result	576	(27)	7	556

# Network airline business

Network airline operating profit for financial year 2006 was £711 million compared with £576 million in 2005. The improvement primarily reflects an increase in revenue partially offset by an increase in fuel costs.

# **Regional airline business**

Regional airline operating loss for financial year 2006 was £20 million compared with £27 million in 2005. The improvement reflects lower operating costs, mainly depreciation, due to the reversal of the write down of BAe 146 aircraft made in the prior year, following the decision to maintain them in revenue-earning service. Offset against this is a reduction in revenue due to both lower volume and yield.

# Non-airline business

Non-airline operating profit for financial year 2006 was £14 million compared with £7 million in 2005. The improvement is mainly due to an increase in revenue.

# Geographical Analysis

The following table sets out the Group revenue by geographical area:

	BA Group By Area of original sale			
(£ million)		2006	2005	
Europe		5,406	5,079	
United Kingdom		4,169	3,906	
Continental Europe		1,237	1,173	
The Americas		1,611	1,364	
Africa, Middle East and Indian Sub-Continent		826	747	
Far East and Australasia		672	582	
Total BA Group Revenue		8,515	7,772	

## **Route Network**

The Company's scheduled route network forms the basis of its business and is one of the world's most extensive. As of March, 2006, the Company (including subsidiary carrier BA Connect) served some 148 destinations in 75 countries. Including codesharing and franchise arrangements, flights with the Company's codes served some 340 destinations in 107 countries. Adding the services of the Company's alliance partners, the global network served some 608 destinations in 135 countries.

During the year ended March, 2006 the Company introduced services to Bangalore, Grenoble, Hassi Messaoud, Izmir, Rekyjavik, Shanghai, Tirana and Varna. Services to Cologne and between Singapore and Melbourne were discontinued.

# Year by Year Analysis

Year ended March 31, 2006 compared with year ended March 31, 2005

#### Revenue

Group operating revenue improved in the year by 9.6 per cent to \$8,515 million. Airline operations revenue, excluding fuel surcharges, improved by 4.8 per cent to \$7,318 million on a flying programme 2.4 per cent larger in ATKs.

Passenger traffic (RPKs) increased by 3.7 per cent, whilst capacity (ASKs) was 2.6 per cent higher; as a result passenger load factor increased by 0.8 points compared with financial year 2005 to 75.6 per cent. Passenger yield (pence per RPK) improved by 1.3 per cent for the full year.

Cargo revenue was up 3.3 per cent from £482 million to £498 million. Cargo volumes (CTKs) fell by 0.4 per cent compared with financial year 2005 with an improvement in yields by 3.8 per cent primarily due to the growth of premium products.

Overall load factor for the full year was flat at 69.7 per cent.

Other revenue improved by 51.5 per cent to  $\pounds$ 1,197 million, primarily due to the increase in passenger and cargo fuel surcharges.

# Expenditure

Net operating expenditure (total operating expenditure less other revenue) increased by 2.9 per cent compared to financial year 2005. Unit costs (net operating expenditure per ATK) were 0.5 per cent higher than 2005.

See footnote (6) to the operating statistics on page 43 for the calculation of total operating expenditure per RTK and per ATK.

The table below summarises total Group operating expenditure and year on year changes in expenditure over the two financial years ended March 31, 2006:

(£ million)	2006	2005	Increase/ (decrease)
Employee costs	2,346	2,235	5.0%
Depreciation, amortisation and impairment	717	739	(3.0)%
Aircraft operating lease costs	112	106	5.7%
Fuel and oil costs	1,632	1,128	44.7%
Engineering and other aircraft costs	473	432	9.5%
Landing fees and en route charges	559	556	0.5%
Handling charges, catering and other			
operating costs	955	918	4.0%
Selling costs	449	490	(8.4)%
Currency differences	(18)	15	Nm*
Accommodation, ground equipment			
and IT costs	585	597	(2.0)%
Total Group operating expenditure	7,810	7,216	8.2%

\* Nm not meaningful

Employee costs increased by 5.0 per cent compared with financial year 2005 to £2,346 million as pension and wage increases were only partially offset by manpower reductions and other efficiencies. The average number of employees in the Group, in manpower equivalents (MPE), fell by 1.0 per cent to 47,012 and productivity (ATKs per MPE) improved by 3.4 per cent.

Depreciation, amortisation and impairment costs reduced by 3.0 per cent compared with financial year 2005 to £717 million. The decrease resulted from the reversal of the write down of BAe 146 aircraft in the prior year.

Aircraft operating lease costs increased by 5.7 per cent compared with financial year 2005 to £112 million due to onerous lease provisions on RJ100 aircraft sub-leased to third parties and adverse US interest rates and exchange losses.

Fuel and oil costs increased by 44.7 per cent compared with financial year 2005 to £1,632 million due to a 38 per cent increase in fuel price (partially offset by hedging benefits), the impact of the increased flying schedule and adverse exchange impact of the stronger US Dollar.

Engineering and other aircraft costs increased by 9.5 per cent compared with financial year 2005 to £473 million primarily reflecting price increases, additional engine and component maintenance costs, and cargo freighter activity.

Landing fees and en route charges remained almost flat compared with financial year 2005 at £559 million. This primarily reflects the impact of the larger flying programme and adverse impact of exchange rates, offset by price reductions.

Handling charges, catering and other operating costs increased by 4.0 per cent compared with financial year 2005 to £955 million. The increase is due to the impact of the disruption caused by industrial action at the Company's main caterer at Heathrow, a larger flying programme and the adverse impact of exchange.

Selling and marketing costs fell by 8.4 per cent compared with financial year 2005 to £449 million. This primarily reflects the impact of the restructuring of travel agent commissions and savings in marketing spend, partially offset by the adverse impact of exchange.

Accommodation, ground equipment and IT cost reduced by 2.0 per cent compared with financial year 2005 to £585 million. This reflects general overhead reductions partially offset by adverse exchange.

### **Financial Derivatives**

Net unrealised gains on fuel derivatives were £19 million in financial year 2006, reflecting the ineffective portion of unrealised gains and losses on fuel derivative hedges following the adoption of IAS (International Accounting Standard) 39 effective from April 1, 2005.

#### Net finance costs

Net finance costs for financial year 2006 were £128 million, £40 million lower than in 2005. The reduction reflects lower levels of borrowings, partially offset by higher US interest rates.

#### Pension financing costs & retranslation expenses

Pension financing costs were £18 million in financial year 2006 compared to £29 million in 2005.

The retranslation of currency borrowings generated a charge of  $\pounds$ 13 million, compared with a credit the previous year of  $\pounds$ 56 million. The movement versus last year is primarily due to the transitional impact of IAS21 and IAS39.

# Profit on sale of fixed assets and investments

Profits on sales of fixed assets and investments for financial year 2006 were  $\pounds 27$  million, compared with profits of  $\pounds 71$  million in 2005, which included an  $\pounds 86$  million gain on the disposal of Qantas.

The profit on disposal in financial year 2006 primarily reflects the £26 million gain on the disposal of the Group's investment in The London Eye Company Limited in February, 2006.

#### Share of post-tax profits in associates

The Group's share of post-tax profits in associates increased by £4 million to £28 million during financial year 2006. This reflects a share in 2006 of Iberia's profit on the sale of its investment in Amadeus, offset by the non-recurrence of profits from the Group's investment in Qantas following the sale in 2005.

### Taxation

The analysis of the tax charge is set out in Note 10a to the Financial Statements.

The Group has used up all of its UK trading losses brought forward and is now paying tax in the UK and has a UK liability which, for the year ended March 31, 2006, was £91 million (2005:  $\pounds$  nil). The Group did not pay significant overseas taxes during the financial year 2006.

#### Earnings per share

For the year ended March 31, 2006, profits attributable to shareholders were £451 million, equivalent to basic earnings of 40.4 pence per share, compared with basic earnings of 35.2 pence per share last year.

# **Capital Expenditure**

The following table summarises Group capital expenditure in the two years ended March 31, 2006:

	Year ended March 3	
	2006	2005
	£m	£m
Aircraft, spares, modifications and refurbishments		
(net of refund of progress payments)	239	327
Property and equipment	87	37
Landing rights and other intangible assets	8	32
Investments	7	6
	341	402

See Notes 12, 15 and 17 to the Financial Statements.

### Working capital

At March 31, 2006, net current assets were £234 million, up £751 million on last year. This change reflects an increase in current assets to £3,666 million, up £914 million, partially offset by an increase in current liabilities to £3,432 million, up £163 million.

The change in current assets primarily reflects an increase in cash and non-trade debtors. The increase in current liabilities primarily reflects an increase in non-trade creditors partially offset by the conversion of Capital Bonds for ordinary shares.

The Company believes its working capital is sufficient for its current requirements.

# Cash flow

Net cash increase in financial year 2006 was £358 million, an improvement of £833 million over 2005 due to the improvement in cash flows from operating and financing activities, partially offset by an increased cash outflow on investing activities.

Net cash inflow from operating activities for financial year 2006 was £1,339 million, an improvement of £334 million over 2005 primarily due to an improvement in operating profit of £149 million and favourable working capital movements. This was partially offset by the tax payment of £57 million in 2006 (compared with a nil payment in 2005).

Cash outflow on investing activities for financial year 2006 was  $\pm$ 510 million compared with  $\pm$ 302 million for 2005. The increase primarily reflects the sale of the investment in Qantas in financial year 2005 for  $\pm$ 427 million compared with the sale of the London Eye in 2006 for a net  $\pm$ 78 million. Lower levels of investments in deposits and assets resulted in a reduction in cash outflow of  $\pm$ 183 million.

Cash outflow from financing activities for 2006 was £472 million compared with £1,160 million for 2005, primarily reflecting a reduction in the level of capital repayments made on finance leases and hire purchase agreements of £688 million.

The total of cash, cash equivalents and other interest bearing deposits at March 31, 2006 of £2,440 million was up £758 million versus last year. Net debt fell by £1,281 million during the year to £1,641 million reflecting both the increase in cash and a reduction in borrowings. This is the lowest level since March 31, 1992, and is down £5.0 billion from the December, 2001 peak.

#### Leases and other financing arrangements

The following table sets out the movements in loans and capital obligations under finance leases and hire purchase arrangements for the two year period ended March 31, 2006 (see also Note 24 to the Financial Statements):

(£ million)	Bank and other Loans	Finance Lease and Purchase Arrangements	Total 2006	Total 2005
Balance at April 1	1,168	3,324	4,492	5,716
New loans raised				116
Other non cash movem	ents	11	11	3
Repayment of amounts borrowed	(64)	(415)	(479)	(1,271)
Effect of exchange rate changes	12	45	57	(72)
Balance at March 31	1,116	2,965	4,081	4,492

Only one aircraft, an Airbus A321 aircraft was delivered during the year and it was paid for in cash.

The Company arranged two long-term secured finance facilities during the year. The first was a syndicated committed Japanese Yen 75 billion credit facility which puts in place committed funding to re-finance a series of maturing Yen obligations in connection with 24 Japanese Leveraged Leases ('JLLs') which mature between March, 2009 and January, 2011. This facility significantly improves the correlation between projected future Yen operating income and Yen debt repayments. A second US\$420 million standby facility provides the Company with additional medium term liquidity. The facility is available for drawing between 2005 and 2010 and would, if drawn, be repayable between the date of drawing and 2015. Any drawing between now and 2010 will be secured against aircraft to be specified by the Company at the time of drawing, with each aircraft type and vintage within the Company's fleet having a predetermined fixed amount capable of being drawn against it at the time of such drawing.

For the purposes of the financial statements, foreign currency debt is translated into Sterling at year-end exchange rates. Following the adoption of IAS 39 on April 1, 2005, the majority of debt repayments in US Dollar and Yen are used as a hedge of the Group's exposure to fluctuations of the sterling value of future US Dollar and Yen revenues. As a result, gains and losses on translation of debt used as a hedge are taken to the fair value reserve and are released to the income statement on repayment of the debt. Gains and losses on translation of debt not used as a hedge are taken to the income statement. Net translation losses of £44 million on US Dollar and Yen denominated debt were taken to the fair value reserve during the year.

## Net debt/total capital ratio

Net debt at March 31, 2006 amounted to £1,641 million, a reduction of £1,281 million compared with March 31, 2005. This is net of cash, cash equivalents and other interest bearing deposits totalling £2,440 million.

The net debt/total capital ratio at March 31, 2006 was 44.2 per cent, a 23.5 point reduction versus last year mainly due to the reduction in net debt, the conversion of the Convertible Capital Bonds 2005 to equity on maturity and the recognition of the fair value of derivative financial instruments under IAS 39 from April, 2005. Including operating leases, net debt/total capital ratio was 53.0 per cent, a 19.3 point reduction from last year.

# CRITICAL ACCOUNTING POLICIES

#### Introduction

The discussion and analysis of the Company's financial condition and results of operations are based on the consolidated Financial Statements, which have been prepared in accordance with IFRSs. The preparation of these Financial Statements requires the development of estimates and judgements that affect the reported amount of assets and liabilities, revenues and costs and related disclosure of contingent assets and liabilities at the date of the Financial Statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgements and uncertainties and potentially result in materially different results under different assumptions and conditions. It is believed that the Company's critical accounting policies are limited to those described below. The Company's management has discussed the development of the estimates and disclosures related to each of these matters with the Audit Committee.

Note 2 to the Financial Statements provides additional discussion of the application of these estimates and other accounting policies.

#### **Passenger revenue**

Passenger revenue is initially recorded as a liability for sales in advance of carriage, with revenue from ticket sales recognised at the time that the Company provides the transportation. In respect of unused ticket revenue recognised, the Group makes estimates based on historical trends regarding liability for tickets sold but not yet processed, the timing and amount of tickets used for travel on other airlines and the amount of tickets sold that will not be used. These are used to determine the timing and amount of unused ticket revenue recognised. Changes to these estimation methods could have a material effect on the presentation of the Group's financial results.

Periodic evaluations are performed of the estimated liability for tickets sold but not yet processed. Any adjustments, which can be significant, are included in results of operations for the periods in which the evaluations are completed. These adjustments relate primarily to differences between the statistical estimation of certain revenue transactions and the related sales price as well as refunds, exchanges, interline transactions and other items for which final settlement occurs in periods subsequent to the sale of the related tickets at amounts other than the original sales price. These amounts have been generally consistent from year to year.

#### Frequent flyer programmes

The Group operates a frequent flyer programme known as the Executive Club, which allows members travelling on the Company's (and certain partner airlines') flights to accumulate BA Miles that entitle them to various awards, including free travel. In addition, BA Miles are sold to participating partners to use in promotional activity.

Air Miles Travel Promotions Limited, a wholly-owned subsidiary, operates a scheme which allows companies to purchase AirMiles from the Group for use in promotional incentives.

The estimated direct incremental cost of providing free redemption services, including free travel, in exchange for redemption of miles earned by members is accrued as participants earn miles from the purchase of airline tickets. The accrued cost is based on various estimates with respect to the incremental fuel, food and other costs incurred in providing such schemes. Additional assumptions are made, based on general customer behaviour, regarding the likelihood of a customer redeeming the miles on the Company, redeeming the miles for non-travel benefits, or redeeming the miles on partner carriers. Changes in cost estimates or accrual methods, among other factors, could have a significant effect on the Group's presentation of its financial results.

The fair value of miles sold to participating partners under both the AirMiles scheme and the BA Miles scheme is deferred and recognised on redemption of the miles by the participants to whom the miles are issued. The incremental cost of providing free redemption services is recognised when the miles are redeemed.

The total number of BA Miles outstanding at March 31, 2006 was 127,638,125,986 and the total number of AirMiles outstanding was 7,666,093,423. The Company has recorded a liability for the awards relating to the flown mileage credits of £15 million and has deferred revenue of £359 million relating to the sale of miles that are unflown. The estimate of unflown miles is reviewed and if necessary adjusted each year. In financial year 2006 this review resulted in the release of £31 million to other revenue.

The number of frequent flyer RPKs as a percentage of total RPKs for the years ended March 31, 2006 and 2005 was 2.8 per cent and 3.2 per cent respectively.

The Company believes that the displacement of revenue passengers by those travelling on frequent flyer awards is minimal based on the low percentage of frequent flyer RPKs to total RPKs and the Company's ability to manage frequent flyer capacity.

## **Property, Plant and Equipment**

The Group has a net book value of approximately £7.9 billion in aircraft, property, equipment and other tangible assets as at March 31, 2006. Depreciation is calculated to write off the cost, less the estimated residual value, on a straight-line basis. Changes to the Group's policies relating to the revaluation of assets, estimation of useful lives, residual values or other policies could have a material effect on the presentation of the Group's financial position and results of operations. Further information relating to the Group's accounting for property, plant and equipment is provided in Note 2 to the Financial Statements.<sup>1</sup>

The carrying value of tangible assets is reviewed for impairment at least annually and when events or changes in circumstances indicate the carrying value may not be recoverable.

#### Goodwill and other intangible fixed assets

Under IFRS goodwill is capitalised and tested for impairment annually and when events or changes in circumstances indicate the carrying value may not be recoverable.

Intangible assets with finite lives continue to be capitalised and amortised over their useful economic lives. The Group's landing rights have definite useful lives over which the cost is amortised. The carrying value of finite-lived intangible assets is reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Changes to the Group's valuation methods used for the purposes of impairment review or estimation of useful economic lives for finite-lived intangible assets could have a material effect on the presentation of the Group's financial position and results of operations.

## **Employee benefits**

Accounting for pensions and other post-retirement benefits involves judgement about uncertain events including, but not limited to, discount rates, life expectancy, future pay inflation, expected rate of return on plan assets and expected health care cost trend rates. Determination of the projected benefit obligations for the Group's defined benefit pension schemes and post-retirement plans are important to the recorded amount of benefit expense in the income statement and valuation of the balance sheet.

Under IFRS, actuarial valuations on pension schemes are required to be carried out at least annually. These determine the expense recorded in the income statement, the liability recognised in the balance sheet and unrecognised in the pension 'corridor'. Details of the assumptions used are included in Note 31 to the Financial Statements.

#### Financial instruments and derivative instruments

The Group has elected under IFRS 1 to apply IAS 32 – 'Financial Instruments: Disclosure and Presentation' and IAS 39 – 'Financial Instruments: Recognition and Measurement' effective from April 1, 2005.

Under IAS 39 financial instruments are recorded initially at fair value. Subsequent measurement of those instruments at the balance sheet date reflects the designation of each financial instrument. The measurement of fair value is based on market observable data, where such information is available, or alternative valuation methods that can involve the use of judgements and estimates.

Gains and losses on derivative financial instruments designated as cash flow hedges and assessed as effective for the period, are taken to equity in accordance with the requirements of IAS 39. Gains and losses taken to equity are reflected in the income statement when either the hedged cash flow impacts income or its occurrence ceases to be probable. As a result of the requirement to measure the effectiveness of the hedging instruments, changes in market conditions or the Group's hedging strategy can result in the recognition in the income statement of unrealised gains or losses on derivative financial instruments designated as hedging instruments. During financial year 2006 derivatives were generally found to be effective. The only ineffectiveness related to fuel hedges where the unrealised profit being recognised in the income statement for ineffective hedges was £19 million compared with a recognised realised hedging profit for 2006 of £303 million.

<sup>1</sup> In relation to US GAAP, there has been one change of accounting policy which is explained in the following terms in Note 36 to the financial statements in the Annual Report on Form 20F which reads as follows: "Under IFRS the Group has applied the component based approach of IAS 16 "Property, Plant and Equipment" for tangible assets. This resulted in a change in accounting policy for the costs of major engine overhaul as compared to the accounting previously applied under UK GAAP. Previously, under UK GAAP, the Group had expensed these costs as incurred, but under IAS 16 these costs are capitalised at the time of expenditure and amortised over the period between major overhauls. As of April 1, 2005, the Group changed its US GAAP accounting policy for major engine overhaul from 'expense as incurred' to 'capitalise and amortise'. This change represents a change in accounting principle as defined by APB No. 20 "Accounting Changes", and a cumulative effect adjustment is recorded in the 2005/06 Income Statement. The Group changed its accounting policy under US GAAP because it believes the new policy results in a better matching of revenues and expenses."

# **KEY PERFORMANCE INDICATORS**

The Company's Key Performance Indicators (KPIs) are derived from the success measures in the 'BA Way' and the performance criteria in the Remuneration Plans. These are detailed below.

# 1. Profitability/Operating Margin

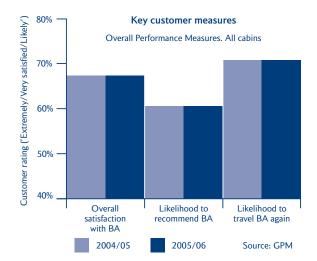
Operating margin is defined as Operating Profit/(Loss) divided by Revenue expressed as a percentage and is the key measure of financial performance in the Company. The central corporate financial target approved by the Board under the FSAS review and subsequent business plans is an average operating margin of ten per cent per annum across the business cycle.

The Group achieved an operating margin of 8.3 per cent in financial year 2006, up from 7.2 per cent in 2005. This is still short of the rate of ten per cent that the Group has set itself as a target to deliver an adequate return to shareholders over the long term.

## 2. Customer Advocacy

Customer Recommendation has been introduced alongside operating margin to provide an improved focus on this key area using an objective and measurable customer service metric. The Company measures Customer Recommendation of British Airways through our Global Performance Monitor (GPM) survey, an on-board customer survey augmented by a follow-up telephone survey that picks up the arrival elements of the customer's journey. The survey is carried out on approximately 50,000 customers each month. The data is subject to auditing and checks by GfK NOP, the independent Market Research company who run the survey on our behalf, to ensure its accuracy and independence. The Customer Recommendation measure is based on the percentage of customers who, when surveyed, would highly recommend British Airways to friends, family or colleagues. The Company believes this measure provides an important linkage between customer experience and future profitability. The target in 2005/06 was that 65 per cent of customers are extremely likely or very likely to recommend the Company.

Customer Recommendation is driven by two factors: whether a customer is satisfied with their experience with the airline and whether they think it is good value for money. This year's results were 61 per cent Highly Recommend. This figure was heavily impacted by the disruption to our customer experience in August, 2005 resulting from the industrial action at Heathrow. The key elements of the journey that need focus on to improve customer recommendation are the operational basics (especially punctuality and baggage delivery), providing a speedy departure experience through the terminal and providing a quality onboard experience, including from Cabin Crew, catering, cabin environment and in-flight entertainment.



# 3. Safety and Security

The Company places the utmost importance on ensuring the safety and security of its customers and employees in the air and on the ground. The Company works continuously to ensure that its customers are safe and secure and its record has been consistent with that objective.

The target for safety and security is that 95 per cent of customers feel safe with the Company. Clearly the Company aims to be 100 per cent safe – no other target is acceptable. However, in setting targets for measuring the perception among people who fly, the Company has acknowledged that some passengers do not enjoy air travel, even if they are experienced or frequent flyers.

External events beyond the control of the airline, such as terrorism and war, impact customers' perceptions of safety, as do events that we control, such as a strike or well-publicised disruption.

The current results for this measure are that 90 per cent of flyers surveyed in the UK claim to feel safe with the Company. The Company believes that result was adversely affected by the impact of the disruptions last August.

The measurement of customers' perception of safety for the Company and other carriers comes from the UK Brand Tracker survey. This is an online survey conducted with approximately 400 flyers in the UK each month. During 2005/6, the independent Market Research company, IPSOS, conducted this survey for us.

A number of high profile incidents across the world have been reported in the year and these can influence individual customer perception.

The events in London last July show that terrorists continue to evolve in both how and where they attack. The Company continues to work with UK and overseas governments to ensure that our counter measures are appropriate to the prevailing threat. A team of dedicated security experts frequently visit all airports that the Company operates from in order to evaluate security standards and, where required, implement supplementary measures. If security standards could not be brought up to a sufficiently high standard the Company would cease operations to that destination. Safety is an integral part of the business with all departments being actively involved in searching for improvements. The Company works closely with its **one**world and franchise partners to develop prevention strategies that enhance its safety and drive industry best practice. Despite the industry being extremely competitive the Company prides itself on having an open relationship with respect to sharing safety data. This approach allows it to force the pace of change in certain sectors to the benefit of all.

During last year the Company has further evolved its safety and quality management systems as the organisation has changed to meet the changing economic demands of the airline industry. Its safety and security review committees have been streamlined to provide greater clarity for reviewing every aspect of the operation. A number of its key customers have also been taken through this process to explain how the Company manages all aspects of safety and security, with very encouraging feedback.

In the coming financial year, the Company will begin the process of obtaining IATA Operational Safety Audit (IOSA) accreditation, which is a key element of IATA's six point safety plan for the airline industry. The Company is a founding member of the IATA development committee which has produced this new standard which aims to raise airline safety standards across all operators.

#### 4. Respected Company

The target for 'Respected Company' is that 80 per cent of community, social and environmental stakeholders respect the Company. The Company aims to be respected by these groups for the way in which it deals with them and with the issues affecting them. Research is conducted by an independent Market Research agency, Opinion Leader Research, with 100 community stakeholders from the following groups:

- · Politics/Government,
- · Policy and Non-profit organisations,
- the Media,
- · Environment and sustainability groups,
- · Local authorities and community groups around Heathrow,
- · Groups representing minority interests,
- London and South East economic development organisations.

The research in August, 2004, concluded that 74 per cent of our community stakeholders respect the Company. The follow on study in August, 2005 concluded that 83 per cent of our community stakeholders respect the Company.

# 5. Employee Motivation

The fifth and final 'BA Way' goal for the year 2005/06 related to employee motivation. The target here is that 75 per cent of employees feel motivated to deliver the Company's business goals. An employee research programme, called the Employee Feedback Programme (EFP), conducted by the independent research agency, MORI, began in November, 2004. It was clear from the first survey and from subsequent work that scores for employee motivation vary markedly across the business. During the year, the Company launched a major awareness campaign designed to inform employees about the consequences of the pensions deficit and its implications for the members of NAPS. The decision was made to defer testing and the next full census survey of all employees will be conducted in Autumn 2006. Again this online survey will be conducted and hosted by MORI, with full respondent anonymity guaranteed.

The review of the 'BA Way' which was already underway at the time of this Report is likely to result in changes to this measure based on the new work carried out in conjunction with MORI.

#### 6. Key Performance Indicators in Incentive Plans

The incentive plans designed by the Remuneration Committee use the following additional measures to assess and incentivise management's performance.

Total Shareholder Return (TSR) measures the financial benefits of holding a company's shares and is determined by share price performance along with any dividends which are paid. For the purposes of the Long Term Incentive Plan (LTIP), the Company's TSR was compared to the TSR of the FTSE 100 group of companies. In relation to the conditional award made under the scheme on June 9, 2003 which measured TSR over the three financial years commencing April 1, 2003, the Company was the 13th highest performing company out of the 93 FTSE 100 companies remaining for the performance period April 1, 2003 to March 31, 2006. This placed the Company on the 86th percentile.

The LTIP was replaced by the Performance Share Plan (PSP) in 2005. For the purposes of this scheme, the Company's TSR is measured against a comparator group of airline companies over a single three-year performance period which begins on April 1, prior to the award date. Full details of the scheme are given in the Remuneration Report.

For the year 2005/06 only, the annual bonus plan for senior executives also included performance against the Terminal 5 Transition Programme, known internally as 'Fit for 5', as a performance condition. After assessing performance on the hard measures and taking into account the progress made during the year, the Remuneration Committee judged the performance to be ten out of a possible 25.

The Company believes that its Key Performance Indicators must remain relevant to the needs of the business and they will therefore be subject to refinement from time to time in accordance with the needs of the business. As mentioned above, the 'BA Way' is being reviewed and the Key Performance Indicators may be changed accordingly.

# OUTLOOK

The airline market in the United Kingdom remains fiercely competitive. No frills carriers continue to consolidate their presence in European markets, and now account for more than a third of all shorthaul flights from London's airports. As a result, the Company has seen its share of passengers in the United Kingdom shorthaul market fall from more than 30 per cent in 1998 to below 20 per cent in calendar year 2005. Even among business travellers, corporate cost consciousness has allowed no frills airlines to carry an increasing share of the market, and the proportion of business travellers flying in the premium cabins of the network carriers, such as British Airways' Club Europe, has continued to decline. Longhaul services also face vigorous competition. As the market recovers, competitor airlines are beginning to order new aircraft and start new intercontinental services. In particular, Middle East carriers are undertaking rapid expansion of their hubs. Ailing American carriers have been able to offload costs under the protection of the United States Chapter 11 bankruptcy laws.

Despite the challenging market conditions, the Company's total revenue is expected to increase in 2006/07. But there are also major cost headwinds - particularly in terms of fuel costs. The Company's business plan for the two years ending March, 2008 identifies four priority areas. First, the Company needs to continue to reduce its cost base to ensure it is competitive in the global airline market. Second, the Company is making targeted investment in products and in training for employees. This includes investment in the air and on the ground, where the Company is applying new technology (such as online check-in) to ease the travel experience and speed passengers through the airport. It also includes a renewed focus on training and employee engagement. Third, is 'Fit for 5' – being ready to move to Terminal 5. Fourth, the Company needs to prepare for future growth, as long as it remains on track to meet its target return of ten per cent operating margin.

The Company's growth plans, however, hinge on infrastructure development at our Heathrow base. The Company is working to support the plans for future development laid out in the 2003 White Paper, "The Future of Air Transport". This recommended the building of a third runway at Heathrow, and consideration of better use of the existing runways at Heathrow by 'mixed mode operations'. Mixed mode – enabling airlines to use each runway for both take off and landing – would add to runway capacity over the longer term and in the short term it could also reduce congestion and delays. The Government is working with key stakeholders to establish the environmental implications of this expansion, through its Project for the Sustainable Development of Heathrow. The Company is actively contributing to this work, particularly through the monitoring and modeling of the impact of aircraft on local air quality.

# PRINCIPAL RISKS AND UNCERTAINTIES

This section describes some of the risks which could affect the business operations and results of the Group. There may be others (see also the cautionary statement regarding forwardlooking statements contained in the inside front cover).

The commercial airline industry is highly competitive and the market for air travel has experienced, and will continue to experience, significant structural change. Further, the Group's future performance is likely to continue to be subject to a variety of factors over which the Group itself has little or no control including, by way of example only, governmental regulation whether domestically within the United Kingdom, within the European Union or worldwide, fluctuations in the price of jet fuel, acts of terrorism, changes in economic conditions, the availability or otherwise of financing and fluctuations in currency and interest rates. The Group's results may also be affected by information technology risks as well as by the uncertainties inherent in labour relations and the uncertainty of pension costs. There may well be other risks which emerge from time to time including war, changes in liquidity and capital resources and restrictions in the availability and scope of insurance.

# Factors Generally Affecting Commercial Strategy & Performance

## Planned move to Terminal 5

In 2008, the Company expects to move the majority of its operations into Terminal 5 at Heathrow. The construction of Terminal 5 is one of the largest construction projects in Europe. This project and the planned move bring with them significant risks and challenges, including completion risk, risks associated with moving and risks associated with starting operations in a new facility, such as building, moving and operating.

### Commercial strategy/product effectiveness

The Group strives to operate to its strategic and business plans. By reason of the matters listed above and discussed in this section, such plans may not always prove able to be implemented along the lines and in the timescales envisaged.

# Competition

The markets in which the Group operates are highly competitive. The Group faces competition from other airlines on its routes, as well as from indirect flights, charter services and from other forms of transport. Some competitors have cost structures that are lower than the Group's or have other competitive advantages. Fare discounting by competitors has historically had a negative effect on the Group's results because the Group is generally required to respond to competitors' fares to maintain passenger traffic.

#### Market/economic factors

The Group is dependent on passengers and cargo shippers to be able and willing to pay for carriage by air. This ability and willingness is influenced by economic and security conditions.

# Alliances, Franchise & Subsidiary effectiveness

Controlled consolidation in the aviation industry has proven difficult to obtain. Accordingly, Alliances, Franchises and Subsidiaries are used to expand the Group operation but necessarily control is or can be looser than in the case of mainline operations.

# Certain business disruption risks

# Loss of systems - infrastructure/data

The Group is substantially dependent on IT systems for delivery of its functions. It believes its IT systems and the systems provided by third parties to be reliable and well protected but they require regular updating and maintenance and are under constant threat from hackers/viruses.

#### Security

The Group believes its operations to be safe and secure but security matters have in the past and have the potential in the future to disrupt the business on temporary or longer term grounds.

#### Supplier failure

The Group is dependent on third parties for important aspects of its operation. It is essential that critical supplies should be maintained; if this were not so operations would be disrupted and the business and results would suffer.

## Fleet grounding or restriction

The Group operates a number of aircraft types. An accident or discovered defect even where this applied to another airline, could ground significant portions or all of the fleet.

#### **Insurance Market failure**

After the events of September 11, 2001, there was a market failure of the airline insurance market in the UK. It is possible that a further failure could occur, either wholly or in part.

## Constrained operating infrastructure

Most UK airports, and Heathrow in particular, are constrained and operating beyond their build capacity. This can impair operations and adversely affect the business and its results.

## Health concerns, epidemics and pandemics

Epidemics (e.g. SARS) and pandemics as well as other health risks may occur and would be beyond the Group's control. Health concerns are one of the factors that can adversely affect demand for air travel. For example, in the Spring of 2003, an outbreak of SARS caused concerns among many travellers about the spread of the disease and related health issues. This resulted in a decline in demand for certain of the Group's routes, most notably in routes involving the Far East. Future health concerns that affect the demand for air travel generally, or the demand for air travel involving a geographic area, could have an adverse affect on the Group's operations and financial results.

#### Loss of key buildings/airport infrastructure

Loss of access to or function of key infrastructure components such as terminal and hangar facilities would disrupt the business.

# Factors that could increase operating and other costs

## Pensions shortfall

There is a substantial deficit in the Group's pension funds and a high degree of uncertainty regarding future funding needs. The introduction of a Pension Regulator and a Pension Protection Fund in the UK is expected to increase costs.

# **Operating costs**

Operating cost increases are frequently outside the Company's control, and can have a significant impact on the results of operations.

#### Security costs

These have increased significantly since the events of September 11, 2001 and are a substantial part of the Group's costs. It is possible that these will continue to increase at a substantial rate.

# Claims against the Group that are not covered by or exceed insurance

The Group believes its insurance cover would substantially mitigate the effect of claims likely to be brought against the Group in foreseeable circumstances but limits can always be broken or uncovered claims may emerge.

# **Financial commitments**

The Group carries substantial debt which needs to be repaid or refinanced. The Group's ability to finance its operations and capital needs may be affected adversely by various factors including financial market conditions. Most of the Company's debt is asset-related, reflecting the attractiveness of aircraft as security to lenders and other financiers. However, there can be no assurance that aircraft will continue to provide attractive security for lenders.

#### Fleet maintenance and modernisation

It is essential to the Group's strategy that it maintains a highquality fleet and this requires funds sufficient to support the upgrade and replacement of aircraft. The Group's ability to follow this strategy would be jeopardised if the trading climate were to deteriorate substantially.

## Market power and importance of suppliers

In some areas it is difficult for the Group to spread its risk by sourcing from many alternative suppliers.

# Political restrictions

Route rights and landing rights are often determined by the country of destination. If permissions are withdrawn the operations would be impaired and the business and results could be adversely affected.

# Risks to reputation/public confidence

#### Corporate Governance/Corporate Responsibility

The Group has detailed corporate governance and corporate responsibility programmes. Were they to fail, reputation and public confidence could be damaged.

# Adverse publicity

Whether justified or not, adverse publicity can damage public confidence which in the end can damage the Company's business and results.

### Inadequate crisis management

If a crisis arises, the Group's future business and results are likely to be substantially affected by the quality of its response to the crisis.

#### Legal & Regulatory risks

In certain areas, the Group relies on tailored compliance programmes for appropriate groups of employees to ensure that it meets its regulatory obligations.

Failure to comply with applicable new or changed laws, regulations or governance standards or new or changed regulatory interpretation thereof may harm the business or the Company's reputation. Changing laws, regulations and standards relating to accounting, corporate governance and public disclosure causes and may continue to cause uncertainty for companies affected by them unless they are or become sufficiently certain. Continuing uncertainty regarding compliance matters and higher costs of compliance could result from ongoing revisions to such laws, regulations and governance standards. In particular, the essential work necessary to achieve compliance with Section 404 of the Sarbanes-Oxley Act of 2002 to which the Company is subject by virtue of its listing on the New York Stock Exchange is continuing and, as disclosed on page 8, an analysis of all the requirements for Section 404 compliance has been completed and required remediation projects are underway. Failure to achieve compliance in a timely fashion, or to maintain compliance once achieved, with Section 404 could harm the business or the Company's reputation.

#### **Employment law**

Worldwide and within the UK, labour activities and the balance between workers' rights and shareholders' interests is in flux. Increased labour activity or adverse labour market regulation could damage the operations and results of the Group.

## Industry regulation

Worldwide and particularly in the UK, the airline industry is being increasingly regulated both directly and indirectly. Such regulation, including environmental regulation, does not generally enhance business or financial results and, accordingly, further increases in regulation could be damaging.

#### **Competition law**

Competition law which constrains consolidation opportunities may restrict the Group's ability to compete effectively in the marketplace.

## National/International law

The Group operates under a large and complex body of national and international laws and regulations. Were these to cease to allow it to operate in any particular way or on any particular route, the Group's business and results could be damaged.

In certain cases, the regulatory requirements of the US (and other governments) conflict with EU rules applicable to the Group.

#### Government intervention and support

State aid for the aviation industry, whilst not technically lawful in Europe, can still be provided. Also, the differing nature of the insolvency laws of different countries also distorts aviation markets. Disparate levels of government assistance between the Group and other airlines could place the Group at a competitive disadvantage and adversely affect operations and results.

# Workforce/Health and Safety considerations

# Industrial relations

The Group has a large unionised workforce. Collective bargaining takes place on a regular basis. A breakdown in the bargaining process could disrupt our operations and adversely affect our business and results.

#### Manpower levels/skills

The Group operates a highly technical business; if sufficient technically qualified staff from pilots to engineers and many others cease to be available, operations and results could be adversely affected.

## Health & Safety at work

The Group operates in a confined environment carrying out difficult and specialist tasks 24 hours a day, 365 days a year. A major incident affecting the health and safety of staff would disrupt the operations of the Group.

# Internal control

The directors are responsible for the Company's system of internal control, including internal financial control, which is designed to provide reasonable, but not absolute, assurance regarding: (a) the safeguarding of assets against unauthorised use or disposition, and (b) the maintenance of proper accounting records and the reliability of financial information used within the business or for publication.

#### **Risk approach**

The Company has put in place a structure and process to facilitate the identification, assessment, and management of risks.

Each of the Leadership Team directors (detailed on page 5) has appointed one of his direct reports as the directorate's Risk Leader. The role of the Risk Leader is to identify and manage risks for the directorate, co-ordinating risk management activity within it and ensuring that risk is on the agenda at his/her director's team meetings.

The ten Risk Leaders meet quarterly under the chairmanship of the Head of Risk Management. This meeting provides an opportunity to discuss risks which are cross departmental in their impact and which, therefore, must be managed by a number of people throughout the organisation under the auspices of the risk owner who is overall accountable for ensuring the risk is managed effectively. The Risk Leaders will also make recommendations regarding the management of risks or changes in process or structure to the Risk Group, to which it reports.

The Risk Group, chaired by the General Counsel, currently consists of seven of the Leadership Team directors and the heads of internal control and risk management. It provides policy and guidance to the Risk Leaders, reviews the Company's key risks and will make decisions about risks identified by the Risk Leaders where there are options as to how the risk may be managed. It also ensures that the business plan is aligned with the Corporate Risk Register. This group will be expanded in future so that it includes all of the Leadership Team directors and will conduct its business as part of Leadership Team Strategy Days. The frequency of meetings will remain as quarterly.

A Risk Finance Group, which in future will be chaired by the Head of Risk Management, supports both the Risk Leaders and the Risk Group by advising on matters relating to the Group's wholly owned insurance company, the Company's risk appetite and risk transfer.

The Risk Group reports bi-annually to the Audit Committee. Each report outlines the principal activities of the Risk Group during the period including developments it has been responsible for as well as reporting on the Company's key risks to aid the Audit Committee and the Board in their efforts to assess and manage risk in accordance with the revised guidance for Directors on the Combined Code (October, 2005).

The roles of Risk Leaders, the Risk Financing Group and the Risk Group are defined by Terms of Reference in each case.

The management of each major area of corporate risk is subject to audit by an appropriate body. For example safety risks are audited by the Board's Safety Review Committee and security risks by the Corporate Security Board. Changes to the risk register are made in accordance with the audit body's decisions. Each key risk is subject to review in this way at least once per annum.

The risk management process, including the corporate risk register, is managed by a small team, reporting to the Head of Risk Management. This team also provides training and guidance where required on risk management generally and the Company's process and structure specifically and provides secretarial services to the Risk Leaders and Risk Group and facilitates the auditing of risks at the relevant audit body risk review meetings.

#### The Risk Register

Usually, Risk Leaders are sufficiently close to the business activity in the Company in general and their Directorate in particular that they are able to capture any new or emerging risks or changes in the nature of any existing risks. Nevertheless, any employee can alert any participant in the risk management process if they become aware of a risk that they believe has not been previously identified. Where a new risk emerges, the Risk Leader will raise the matter with his or her Director and, if appropriate, an owner is allocated. The Risk Leader then enters the risk detail on the departmental register and the central team updates the Corporate Risk Register and allocates an appropriate audit body.

The risk register can be presented in a variety of ways to enable its use as a business tool, for example, by total score, where the impact and likelihood are multiplied to reach a total score. Alternatively Risk Registers can be produced with risks sorted by audit body, directorate, or by grouping risks into six categories – Commercial Strategy & Performance, Business Disruption, Costs, Reputation & Public Confidence, Legal & Regulatory Issues and People Issues.

A register of key risks is also regularly reviewed by the Risk Group and by the Audit Committee. By reviewing such risks the Risk Group and the Audit Committee can assess whether such risks are being satisfactorily monitored and mitigated should their likelihood suddenly increase.

The Risk Register and other associated documents are classified 'Confidential' and as such, access to them is restricted to individuals on a 'need to know' basis. Access is controlled by the central risk management team in accordance with the Company's systems access control policies.

# **RESOURCES AND RELATIONSHIPS**

The 'BA Way' also underpins the Company's corporate responsibility reporting. A fuller version of the following information is available on the website www.ba.com/responsibility

# The BA Way in the marketplace

#### Customers

The airline puts its customers at the heart of everything it does.

# Safety and security

The Company believes that excellent ground security is at the heart of achieving comprehensive security in the air and works very closely with all relevant airport authorities, government regulators and security and law enforcement agencies around the world. Our experienced team of dedicated security experts frequently audits every airport to which the airline flies. If any concerns emerge during the audit, we implement additional security measures to ensure that security levels in place are commensurate with our own high standards.

The Company promotes an open safety culture among all staff, who are encouraged to report incidents or concerns at every opportunity. It is only through the reporting of safety incidents that trends can be identified and new procedures put in place to enhance further the airline's safety record.

The safety of our customers, staff and aircraft is absolutely paramount and will never be compromised. Even the most minor incident is reported to and assessed by senior managers.

#### Monitoring customer satisfaction

The Company monitors customer feedback on key stages of their flights each month, using a sample of passengers seated in particular positions throughout the aircraft. The findings are presented monthly to the Leadership Team. This mechanism ensures that where shortfalls are identified action is taken to address the issue.

A chart showing customer satisfaction is on page 26.

#### Customer advocacy

As detailed in the key performance indicators on page 26. Customer Recommendation is a key measure of customer satisfaction for the airline. For the year under review, a number of areas scored particularly highly in customer satisfaction ratings, however, there are some areas where customers say the airline must improve. The key issue for customers is making sure flights depart on time, especially at Heathrow.

- customers rate cabin crew highly, with 83 per cent of passengers saying they were extremely or very satisfied with the service they received from cabin crew (against a target of 83 per cent);
- overall satisfaction with booking on ba.com was 83 per cent, with leisure travellers and customers aged 55 and over rating ba.com particularly highly;
- overall customer satisfaction with flight departure was 43 per cent in February, 2006.

#### www.ba.com

The Company's website is central to its plans to make travelling with the airline easier for customers.

ba.com receives more than 20,000 visits every hour – roughly three times as many people as fly with the airline. Online bookings now account for 25 per cent of the Company's total bookings worldwide. The website is designed to provide customers with an extensive range of services including up-tothe-minute information on flight arrivals and departures, the ability to check-in, allocate seats and print their boarding cards, order special meals, book hotels and car hire, manage their Executive Club accounts, search for information on the destination they are visiting and find advice on wellbeing before, during and after their flight. Customers can also make enquiries and complaints via ba.com and, if necessary, trace any latearriving baggage. Refinements to ba.com during the last 12 months include:

- enabling customers travelling to America to enter the Advance Passenger Information data required by the US authorities before arriving at the airport;
- extending the availability of online boarding passes to 180 routes;
- allowing customers to pay for tickets with credit cards billed in a country other than the original departure point, and to book up to six sectors – for example, for round-theworld trips – in one transaction.

#### 'It's About Time'

To deliver improved customer service the airline acknowledges that it must also deliver better punctuality. 'It's about time' is the name given to the airline's drive on punctuality, introduced at the end of 2005. Significant focus is being placed on getting each day off to a good start. The 'First Wave' plan stresses how vital it is that the first services of the day leave on time to prevent knockon delays disrupting the later schedule.

## In-Flight product development

The Company offers one of the airline industry's most extensive ranges of in-flight cabins across its longhaul and shorthaul networks. It is one of only two international airlines to offer four cabins on longhaul flights and remains firmly committed to providing an economy and business class cabin on its mainline shorthaul operation. It means the airline can offer a quality service and value-for-money fares for all customers.

#### In-flight entertainment

The airline announced plans in 2005 to carry out a major upgrade of the airline's in-flight entertainment systems in all longhaul cabins. The introduction of 'audio-visual on-demand' means that customers can select a programme, film or music channel and stop or pause as they wish during the flight, depending on whether they want to rest, eat or work. The initiative, to be implemented from Summer 2006, will give customers more choice and greater flexibility by giving them control over what they watch and when.

A new training programme for our cabin crew, the 'Premium Academy', was introduced in November, 2005 focusing on quality of service style and consistency of delivery.

#### **Customer relations**

The airline has focused heavily during the last three years on improving service and interaction with customers who experience service failures. Customers' overall satisfaction levels with the way in which complaints were handled rose from 50 per cent to 65 per cent. Satisfaction with staff professionalism has almost doubled in the last two years to 60 per cent. Customer satisfaction for the timeliness of responses to complaints also increased significantly from 30 per cent to 55 per cent. In part, this reflected a rise in the proportion of responses sent by email this year – from 15 per cent to 25 per cent.

# SMS alerts

Unfortunately, from time to time flights are disrupted. Following a successful trial, we introduced this year an SMS messaging system to alert customers if their flight is delayed or cancelled. Customers who register their mobile phone number on ba.com will receive a message to alert them to any changes to their flight.

# **Executive Club**

The Company's customer loyalty and reward programme, the Executive Club, has been running for 20 years. It is designed to recognise the airline's most regular and valuable customers and rewards them by giving them frequent-flyer points (BA Miles), priority check in, access for Gold and Silver members to 250 airport lounges worldwide, flight upgrades and special offers. Results from a trial of 1,000 Executive Club members showed that satisfaction rose by 14 per cent among those members who received this more personalised service.

#### Baggage

Sometimes luggage goes missing or does not travel on the same flight as its owner. Understanding the inconvenience that this causes customers, the airline has implemented a number of initiatives that help customers track and recover their bag more easily. In North America, for example, a dedicated baggage helpline has been set up so customers can access specific assistance rather than rely on airport general customer service teams who may not be able to give baggage inquiries consistent priority.

### Lounges

In July, 2005, a new Molton Brown spa was opened in the Terraces Lounge at New York's JFK airport. A major refurbishment of lounges in India took place in 2005, and an overhaul of lounges in Heathrow's Terminals 1 and 4 was completed in March, 2006.

## Health

The information and advice on air travel and health provided for customers on the Company's website has been simplified to make it clearer and more easily understood, with links to recommended external websites providing more detail. Health information provided to passengers through onboard announcements, video and in-flight magazines has also been reviewed.

The Company maintains a health service whose responsibilities include the analysis of health-related issues for passengers and staff and the provision of advice to the Group on appropriate measures to take in response to such issues. British Airways Health Services remains constantly vigilant to the threat of emerging diseases. Experts in communicable diseases have warned of the risk of a pandemic flu outbreak and the airline has set up a contingency planning group to address this specific risk. Members of the group are working with government and nongovernment organisations, including the World Health Organisation (WHO), UK Government and IATA, to ensure a coordinated response.

#### Heathrow capacity

To ensure Heathrow airport offers customers a global network of direct routes comparable with hubs in Continental Europe, the Company strongly supports the sustainable development of the airport's capacity. In 2005/06 the Government and BAA have continued with preliminary studies related to the proposals of the 2003 Air Transport White Paper to build a third runway at Heathrow (subject to meeting environmental conditions) and to consult on full use of Heathrow's existing runways. The Government is committed to producing a report on progress on implementation of the White Paper by the end of 2006.

The Company is actively contributing to these projects for the sustainable development of Heathrow by:

- responding in detail to BAA's consultation on a draft interim master plan for Heathrow, and supporting proposals that protect local property values in areas potentially affected by Heathrow's third runway;
- participating in 'Future Heathrow', a broadly-based campaign embracing all the main Heathrow trades unions, and local and national business organisations seeking Heathrow's sustainable modernisation and expansion;
- discussing with local authority representatives and regional organisations (including the South East England Development Agency and the London Development Agency) the strategies for local and regional plans that would best secure the potential benefits of Heathrow's expansion for these areas. There is a major opportunity for Heathrow's growth to underpin areas of West London that the London Plan is seeking to regenerate with the creation of many thousands more jobs;
- promoting the case to reduce flight delays when Heathrow's runway capacity is increased, as this would cut emissions and noise from aircraft that would otherwise be held on the ground before take-off and in a stack before landing.

The Company will continue fully to support the implementation of the Government's policies for the sustainable development of Heathrow, for the unique benefits it can offer customers as the UK's global hub.

# **Suppliers**

## **Ethical procurement**

In February, 2006 we tested an ethical procurement survey on our 50 main suppliers, covering health, safety, environment, diversity and labour standards as well as business continuity planning. We are now working to interpret the findings and to develop a strategy for improving standards where necessary.

## **Payment performance**

We implemented a number of initiatives this year in order to improve our level of supplier payment performance to our target of 90 per cent (67 per cent on time payment in 2004/05). As a result our on time payment has increased to 78 per cent worldwide in March, 2006 (with 80 per cent on time payment in the UK). Initiatives are in hand to improve performance further in 2006/07.

### Supplier performance

August, 2005 saw disruption to our worldwide flight operation following industrial action by the workforce at the airline's primary Heathrow caterer, Gate Gourmet. The Gate Gourmet dispute resulted in some of our aircraft not being fully catered for a considerable period. Contingency plans had been put in place to minimise customer inconvenience during any such disruption and these worked well for an initial period. The consequences for the airline were, however, exacerbated by unlawful industrial action taken by some of the airline's ground staff. The Company has now developed a supplier risk log, which proactively highlights key risk criteria against critical suppliers. The risks are monitored on a monthly basis allowing us time to mitigate the level of risk to our operations and forms part of the corporate risk governance process.

# **Terminal 5**

Terminal 5 provides suppliers with opportunities to innovate processes and develop strategies to deliver good customer service. Terminal 5 is subject to specific environmental planning conditions, supplemented by joint BA and BAA initiatives to which each supplier must commit. These initiatives include reducing emissions by the procurement of new vehicles and equipment and reducing supplier journeys into the Terminal 5 site.

## **Payment policy**

British Airways is a signatory to the Confederation of British Industry (CBI) code of practice on supplier payment and is committed to the payment of its suppliers to agreed terms. Further information in respect of this code can be obtained from the CBI at Centre Point, 103 New Oxford Street, London WC1A 1DU. The number of days' purchases in creditors as at March 31, 2006 in respect of the Company is calculated in accordance with the provisions of the Companies Act 1985 and was 39 days (2005: 55 days).

# The BA Way in the workplace

As discussed in the fifth of our key performance indicators (described on page 27), our employees are critical to the success of the Company. This section outlines some of the developments in relation to our staff.

Terminal 5 is bringing the 'BA Way' to life. The Company's planning has one objective: to deliver the best airport customer service in the world. Customers want speed through the airport and punctual departure with their bags. The operation is designed to deliver these goals, using simple, safe and standard processes assisted by technology. The Company's people want fulfilling and secure jobs, a good working environment, fair reward and personal development. The Company wants them to come to work, do the job well and be flexible. The move in March 2008 will be the largest in the Company's history and is a once-in-a-lifetime opportunity to transform the travel experience for customers and working conditions for employees.

The Transition Programme is presently structured into workstreams covering safety and security, baggage and equipment, passenger preparation, employees, planning and control. Included in the workstreams is a focus on the cultural change required to make Heathrow a safer place to work and the requirement to ensure all passenger gate requests for seat, meal or other changes are dealt with prior to the passengers' arrival at the airport in order to remove the adverse effect on punctuality. Another workstream is planning methods which will reduce waste including duplication of effort, queuing and unnecessary movement around the airport by both people and vehicles.

## Diversity

The objective of the Company's diversity programme is to ensure greater awareness of diversity issues (disability, age, race, religion, gender and sexual orientation) amongst all employees.

In 2005/06, some of our key activities included:

- a new diversity training programme for managers has been designed and delivered;
- an audit of work to enable compliance with the Employment Equality (Age) Regulations 2006 has been completed and an action plan developed. The Company participated in the Government's consultation process and is embarking on a cultural change programme for employees;
- the Company has been involved in a reclassification of the workforce to 2001 census standards. All employees have been asked to complete online information about their ethnic minority status and disability using the new diversity monitoring categories;
- new diversity targets have been agreed in principle by our Corporate Responsibility Board and implementation will proceed in 2006;
- the Company has signed up to a joint partnership with our four main trade unions as part of a national initiative led by Amicus and the Department of Trade and Industry aimed at eradicating workplace harassment and bullying. We are reviewing communication and training on all aspects of this issue.

The Company welcomes applications from people with disabilities and has a helpline number on ba.com to arrange any reasonable adjustments which may be needed, for example information in alternative format or extra time for tests. This also enables us to make adjustments to the workplace in advance of the employee taking up a position.

The Company works with our Disabled Employees Group and Occupational Health Department on disability issues, and makes reasonable adjustments for employees who may become disabled. If reasonable adjustments cannot be made for any reason, an alternative suitable role and re-training will be considered through our Careerlink redeployment service. Training for employees is increasingly provided online and accessibility to e-learning is constantly reviewed.

All front line employees are now being trained in disability awareness to increase their knowledge about disabled customers and employees.

### **Pension Fund**

The Company's New Airways Pension Scheme (NAPS) fund represents most serving UK staff, with just under 34,000 active members and 35,000 deferred members and pensions. The 2003 actuarial valuation showed a deficit of £928 million and, despite additional Company contributions since January, 2004, the deficit and cost of funding future service within the scheme are both expected to rise at the next actuarial review (March, 2006) due to lower long-term interest rates and increased life expectancy. For this reason the Company has proposed changes to future benefits within NAPS.

In October, 2005 the Company started a three-month face-toface communications programme with staff, to ensure that all were aware of the background to the pensions issue. In March, 2006 the Company proposed that, subject to members agreeing to increase the retirement age, to lower the accrual rate, to cap pensionable pay awards in line with inflation and to lower the capping on pension growth in retirement, it would inject an additional £500 million into the NAPS pension fund. Discussions with the trustees, trade unions and workforce on this proposal are still proceeding.

## Management reductions

In November, 2005 the Company announced a programme to reduce the number of senior managers in the business by 50 per cent and the number of middle managers by 30 per cent by March, 2008. The objective of this programme is to remove duplication and complexity, provide greater accountability and to reduce costs. The initial phase of this programme saw a 23 per cent reduction in senior managers by March 31, 2006.

#### Internal employment

As and when the Company has been downsizing its workforce, displaced employees below senior manager level have the option of moving to the Careerlink register through which the internal job market is managed so as to ensure that individuals who are displaced are considered first for any vacancies. Careerlink provides a pool of experienced employees who are available for redeployment but are also eligible for redundancy. During the financial year 2006, the number of people registered with Careerlink reduced to 62. A total of 119 people have found alternative roles within the business or decided to leave the Company.

# Industrial relations

In Summer 2005 the Company received the backlash of the Gate Gourmet catering dispute when some of our ground support staff took part in unlawful industrial action affecting the operation at Heathrow for two days. An enquiry known as 'Focus on Fact' was launched to investigate the events leading up to the disruption. Two employees were dismissed and a third was suspended as a result. The cost of the disruption to the business was approximately £40 million.

Last year a programme for Company managers and Trade Union (TU) representatives called the Industrial Relations Change Programme (IRCP) was launched to reduce communication barriers and improve understanding. Over 1,800 managers and 220 TU representatives attended the workshops. Joint work will continue in 2006/07 to improve relationships.

#### Tribunal claims and outcomes

During 2005/06 the Group received new Employment Tribunal claims in respect of 39 matters and one breach of employment contract claim in the County Court. Of the 40 cases, the Company is the Respondent in 32 whilst the remaining eight cases were brought against BA Connect (2 claims), BA Maintenance Cardiff (5 claims), BA Clubs (1 claim) and BA Holidays (1 claim).

Eleven of the 40 cases are ongoing. Of the 29 other matters, the Company has won in Employment Tribunal in two cases and 13 cases have either been withdrawn by the complainant or struck out by the Employment Tribunal. Another 11 cases have been settled either with no payment or with a payment of no more than  $\pounds 5,000$ , whilst three cases were settled for a sum over  $\pounds 5,000$ .

Two of the ongoing claims are multi-claimant cases brought

against the Company. The first of these (with 15 claimants) is a claim under the Sex Discrimination Act. This relates to the terms of employment applicable to employees whose roles have become redundant and whom the Company has redeployed to new positions.

The second multi-claimant matter is a claim relating to holiday pay entitlements under the Civil Aviation (Working Time) Regulations 2004. The claim is brought by the Transport & General Workers Union (TGWU) on behalf of all its members who are employed by the Company as ground staff. The exact number of claimants is yet to be confirmed by the TGWU but the Company estimates that this will be in the region of 10,076. The Company faced a similar claim in 2004 in respect of which it is waiting for the Court of Appeal to issue its judgement.

### Absenteeism

A new absenteeism policy was introduced in October, 2004 when our absenteeism ran considerably above the industry average. The policy was reviewed during 2005/06 assisting us to approach our target of 10 days average absence per employee. The average stood at 10.5 days in January, 2006.

## Training

The British Airways Training Department delivers in excess of 200,000 training days per annum worldwide. The majority of our expenditure is on mandatory and job essential training to ensure that we continue to meet our objective of being the safe and secure airline of choice. More than a third of all training is now available online, reflecting the need for cost-effectiveness. Terminal 5 will be a focus for the training team during the next two years. By February, 2008 over 5,000 Heathrow-based staff will have received training in preparation for the opening of the new terminal.

### Recruitment

The Company aims to ensure that it attracts sufficient numbers of people, at the required standard to meet its external recruitment needs. Recruitment is closely monitored to ensure that it is only authorised if the Company is confident that the business need is critical, and there are no suitable internal candidates available. Despite this, the Company has recruited 2,300 people since April, 2005 from 41,000 applications. On average there are over 5,000 visits every day to our job website: www.britishairwaysjobs.com

### **Employee Involvement**

An important part of our strategy is to continue our focus on Employee Involvement. The Employee Involvement initiative has created a foundation for developing new ways of communicating, managing and involving our people. During the past year, several hundred managers have been trained in communication and involvement skills in order to engage and mobilise our employees. A number of departmental sessions have been held to communicate business issues and invite ideas and debate. Leadership Team members have increased their visibility, meeting hundreds of people across the business.

### Employee Reward Plan 2005/06

In 2004, the Board approved an Employee Reward Plan (ERP) for non-management grades, linked to the operating margin the airline achieves. The initial Board approval was to operate the ERP for two years. Financial year 2005/06 is the ERP's second year. Managers and APPG grade are not included in the ERP. They have their own existing performance related bonus scheme linked to the operating margin and individual performance targets and ratings. This will incorporate an equivalent ERP element. The new arrangements mean that everyone can benefit from the Company's future success as it seeks to work together to improve the business performance, measured by the operating margin achieved.

### Health and safety

The Company is committed to creating a safety culture that uses behavioural risk management. It is engaged in a number of initiatives to reduce the risk of employees being injured at work. In preparation for the move to Terminal 5 the Company has contracted Marsh to assist in further improving the safety culture of the Heathrow ramp staff through the introduction of a Behavioural Risk Improvement programme - RAMPsafe. The overall aim of the programme is to reduce lost time, injuries, aircraft damage and vehicle damage and to enhance risk awareness on the ramp areas. It will also aim to improve communication of the safety message within all areas of the Company. Specific manual handling training is being provided to ramp staff. On completion of the training the Company expects to see a 25 per cent reduction in the risk of injury to ramp workers. Completion of training for the initial targeted population will occur in 2007/08. To complement the training initiatives the Company is also leading the industry in reducing the maximum permitted weight of a single piece of checked-in baggage.

### Employee safety key performance indicators

Number of employee safety incidents by severity:

	Minor	Serious	Major	Fatal
2002/03	6,271	454	40	0
2003/04	5,677	405	22	0
2004/05	5,248	594	24	0
2005/06	5,461	741*	15	0

\* We are continuing to see a steady reduction in the number of major injuries. The rise in the number of serious injuries is attributed to changes in the way that injuries of this type are recorded. A "serious injury" is one that has the ability to cause an absence. With our focus on reducing absenteeism the accuracy of recording of injury severity has become even more important because absence associated with a work related injury is typically discounted from an employee's absence record. Incidents are investigated and analysed for trends. There is no evidence to suggest that the increase in serious incidents reflects a reduction in the personal safety of our employees.

Number of 2005/06 fatalities, health and safety offences and enforcement notices issued:

Issue	Number	
Fatalities involving BA employees or		
contractors at work	0	
Health and Safety offences	0	
Enforcement notices	0	

Working days lost due to work related injuries for 2005 average 4,214 per month per 100,000 employees (see graph overleaf). The 2004 average was 4,300 days per month. The Health and Safety Executive has set a target for reducing the number of major injuries by ten per cent by 2010. The number of major injuries at the Company has now reduced from 40 since 2002/03 to 15 and we continue with our drive to reduce this number to zero.



# Working Days lost from Work Related Injury per 100,000 Employees

Our target is for the number of working days lost due to all causes of injuries to be reduced by 30 per cent by 2010 and the total number of major injuries to be reduced by ten per cent by 2010. (These are targets set by the Health and Safety Executive with the baseline set at 2001.)

# The BA Way in the Community

The Company continues to be a member of both the London Benchmarking Group (LBG) and Business in the Community's Percent Club. The LBG's benchmarking model is used to assess the Company's total contributions to the community. Business in the Community reported our total contributions for the financial year 2006 as £5.4 million (2005: £6 million). The Company's direct charitable donations (cash donations to charity) for the financial year 2006 were £898,081 (2005: £830,000).

British Airways Giving Scheme saw 5,157 of current and retired United Kingdom employees donate £614,909 directly from their payroll to their chosen charities. The top charities were Cancer Research UK, High Flight, Sreepur Village Project, RSPCA and NSPCC.

In 2006, the Company supported 130 projects worldwide within five themed priorities: education and youth development, supporting employees, sustainable tourism, environment and heritage.

For more information see: www.ba.com/communityrelations

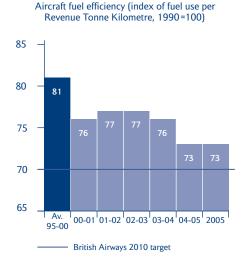
# The BA Way in the Environment

The Company is committed to respecting the environment and improving its environmental performance. The Company focuses particularly on issues related to the direct impact of aviation on the environment – climate change, noise and air quality. In addition it seeks to ensure it minimises waste and makes efficient use of natural resources throughout its operations.

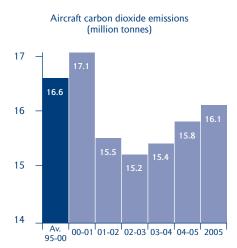
In 2005, the Company joined a cross-sectoral initiative to develop a strategy for the long-term development of UK aviation. The Sustainable Aviation Initiative includes commitments on key

environmental challenges including limitation of climate change, noise and local emissions.

The Company is reducing the climate change impact of its aircraft fleet through investment in modern aircraft and operational measures to minimise fuel consumption. The Company's aircraft fuel efficiency has improved by 27 per cent from a 1990 baseline and remains on target to meet its fuel efficiency target of 30 per cent improvement by 2010.



The Company has participated in the voluntary UK Emissions Trading Scheme since 2002. Emissions of carbon dioxide from UK properties and domestic flights have reduced by 18 per cent compared to the 1998-2000 baseline. The Company believes it is the only major airline involved in emissions trading, and has sought to share its experience with the European Commission and ICAO as both organisations seek to promote the involvement of aviation in emissions trading.



In September, 2005 the Company added to its programme of initiatives on climate change by launching a voluntary carbon offset scheme available through ba.com. This offers customers the opportunity to invest in projects sponsored by Climate Care which reduce carbon emissions equivalent to those generated by their flight with the Company.

The Company continues to take steps to reduce the impact on local communities including reducing aircraft noise. More than 85 per cent of the aircraft fleet now meet the criteria for the new Chapter 4 international noise standard. The Company is also constantly reviewing its operating practices and this year has changed Boeing 777 landing settings at Heathrow and Gatwick to reduce noise. This change will be progressively rolled out to other airports.

Local air quality around airports is an increasingly important issue, particularly at Heathrow where future legal limits mean it could be a barrier to future expansion. The Company is working with the UK Department for Transport to help improve the measurement of the impact of aircraft on local air quality, including active involvement in the technical work as part of the Project for the Sustainable Development of Heathrow.

Road traffic is the major cause of air quality problems around Heathrow Airport, so the Company continues to look for opportunities to promote alternative modes of transport for its employees. In June, 2005, the Company published its second company travel plan 'Towards T5'.

The Company launched a waste initiative in January, 2005 and set targets for waste minimisation and increased recycling. The focus on waste management has continued with additional initiatives and projects. In calendar year 2005, segregated recycling at Heathrow and Gatwick increased by nearly ten per cent and the proportion of waste at Heathrow and Gatwick disposed to landfill was three per cent less than the previous year.

Getting 'Fit for Five' is a key part of the Company's current business plan. This includes ensuring its facilities and operating practices for Terminal 5 at Heathrow Airport helps the Company to achieve improved environmental performance. In particular the Company seeks to make progress in reducing noise and emissions, exploiting innovative design for energy, water and waste management, and maximising the use of sustainable resources.

## Key environmental targets

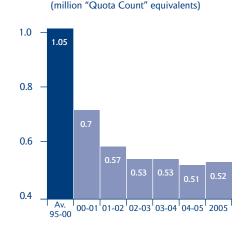
The Company focuses particularly on the specific environmental impacts of aviation on the global atmosphere, and on local communities, through noise and NOx emissions which contribute to local air quality problems.

The Company continues to focus on best practice techniques to mitigate the noise and emissions impacts from its aircraft. Absolute levels of noise and emissions have, however, increased slightly as a result of the increased flying programme and improved aircraft utilisation supported by generally improved market conditions.

The Company remains on course to meet its target for a 30 per cent improvement in aircraft fuel efficiency in 2010 compared to a 1990 baseline. The Company's fuel efficiency has improved by 27 per cent since 1990, equivalent to a saving of 55 million tonnes of carbon dioxide. In calendar year 2005, carbon dioxide emissions from its global flight operations increased slightly, reflecting increased aircraft utilisation.

Noise from its global flight operations has reduced by 30 per cent over the past five years as a result of investment in modern, quiet aircraft technology. In calendar year 2005, its noise indicator increased slightly, reflecting increased aircraft utilisation.

Total noise energy from British Airways aircraft



The Company is revising its approach to the measurement of NOx in the light of the work carried out for the governmentsponsored Project for Sustainable Development of Heathrow (PSDH). However, the Company has invested in an aircraft fleet which meets high environmental standards. More than threequarters of its aircraft fleet (76 per cent) meets the highest global emissions standard (ICAO CAEP/4).

For more information see: www.ba.com/responsibility

# RECEIPTS AND RETURNS TO SHAREHOLDERS

## Dividend

The Board has again decided not to recommend the payment of a dividend. The Company last paid a dividend in July, 2001. The Board has indicated its intention is to resume the payment of dividends at an appropriate time.

## Share Issues/Buybacks/Treasury Shares

The authorised Share Capital is unchanged, with a small change in the issued capital.

No authority has been sought from shareholders to conduct share buybacks.

The Articles of Association permit the holding of shares in Treasury but the Company is not able to operate such a scheme without first seeking the authority from shareholders to conduct share buybacks.

## **Capital Bond Conversion**

The £320 million 9  $^{3}/_{4}$  per cent Convertible Capital Bonds 2005 issued in 1989 matured on June 15, 2005. On that date 47,979,486 ordinary shares were issued in exchange for 112,317,274 Convertible Capital Bonds on the basis of one ordinary share for every 2.34 Bonds held.

## **Shares and Shareholders**

The number of shares issued and fully paid as at May 18, 2006 was 1,132,799,225. The increase over March 31, 2006 reflects the issue of new shares to satisfy a portion of the share options exercised under the British Airways Share Option Plan 1999.

# **Capital Structure**

The number of shares allotted, called up, and fully paid on March 31, 2006 was 1,130,882,000 (March 31, 2005: 1,082,903,000). During the year, 10,602,000 shares were issued on the exercise of options under Employee Share Option schemes (2005: 2,026,000).

See Note 28 to the Financial Statements.

## Exercise of share options

The following table represents shares exercised during the year under the British Airways Share Option Plan 1999.

		Group and Company
Number of shares '000s	2006	2005
Share options		
Outstanding at April 1	47,114	42,274
Granted in the year	8,242	8,942
Exercised during the year *	(10,602)	(2,026)
Expired/cancelled	(2,707)	(2,076)
At March 31	42,047	47,114
Date exercisable	2006 – 2015	2005 – 2014
Price per share	157p – 394p	157p - 465p
Price range of options exercised during the year	157p – 321p	157p - 262p

\*Part of the exercise of shares during the year was met through shares previously held by British Airways Employees Benefits Trustees (Jersey) Limited.

As at May 18, 2006 there were 232,863 shareholders (May, 2005: 236,786). An analysis is given below.

Size of	Percentage of	Percentage of	Classification of	Percentage of	Percentage of
shareholding	shareholders	shares	shareholding	shareholders	shares
1-1,000	87.20	5.21	Individuals	98.30	11.30
1,001 - 5,000	11.43	4.40	Bank or Nominee	1.37	85.70
5,001 - 10,000	0.81	1.09	Insurance companies	0.02	0.01
10,001 - 50,000	0.31	1.22	Pension trusts	0.01	0.69
50,001 - 100,000	0.06	0.80	Investment trusts	0.02	0.09
100,001 - 250,000	0.06	1.96	Other corporate bodies	0.28	2.21
250,001 - 500,000	0.04	2.87			
500,001 - 750,000	0.02	2.42			
750,001 - 1,000,000	0.01	2.04			
Over 1,000,000	0.06	77.99			
	100.00	100.00		100.00	100.00

As at May 18, 2006 Barclays PLC have a non-beneficial interest in 9.98 per cent of the shares of the Company.

# Treasury policies and objectives

The Board of Directors sets the Treasury policies and objectives of the Group, and lays down the parameters within which the various aspects of Treasury risk management are operated. The Board has approved a Treasury governance statement that outlines the Group's policies towards management of corporate and asset financing, interest rate risk, fuel price risk, foreign exchange risk and cash and liquidity retention. The Treasury governance statement also lists the financial instruments that the Group's Treasury function is authorised to use in managing financial risks. The governance statement is under on-going review to ensure best practice in the light of prevailing conditions.

Responsibility for ensuring that Treasury practices are consistent and compatible with the agreed governance statement is vested in the Finance Committee that is chaired by the Chief Financial Officer.

A monthly Treasury Committee, chaired by the Group Treasurer and Head of Investor Relations, approves risk management strategies and reviews major foreign exchange, fuel and interest rate exposures and actions taken during the month to manage those exposures.

Group Treasury implements the agreed policies on a day-to-day basis to meet the Treasury objectives in a risk averse though cost effective manner. These objectives include ensuring that the Group has sufficient liquidity to meet its day-to-day needs and to fund its capital investment programme and other investments; deploying any surplus liquidity in a prudent and profitable manner; managing currency, fuel, interest rate and credit exposures to minimise Group risk; and managing the Group's relationship with a large number of banks and other financial institutions worldwide.

As part of its Treasury and fuel risk management programme, the Group selectively uses derivative financial and commodity instruments in order to reduce its exposure to fluctuations in market rates and prices. The Group uses derivatives only for the purposes of hedging identified exposures, where appropriate, and does not invest in derivatives for trading or speculative purposes. The instruments used include swaps, futures and forward contracts, options and collars in the currency, interest rate and fuel markets.

## Foreign currency risk

The Group generates a surplus in most of the currencies in which it does business. The US Dollar can be an exception to this as capital expenditure, together with ongoing operating lease and fuel payments denominated in US Dollars, can create a deficit. In the year to March 31, 2006, the Group had more US Dollar payments than US Dollar revenues, principally as a result of its fuel requirements being purchased in US Dollars.

The Group can experience adverse or beneficial effects arising from exchange rate movements. For example, the Group is likely to experience an adverse effect from a strengthening in Sterling or the US Dollar and a beneficial effect from a strengthening of other foreign currencies. The Group seeks to reduce its foreign exchange exposure arising from transactions in various currencies through a policy of matching, as far as possible, receipts and payments in each individual currency. Surpluses of convertible currencies are sold, either spot or forward, for US Dollars or Sterling.

The Group has substantial liabilities denominated in Yen, which consist mainly of purchase option payments falling due under various Japanese leveraged lease arrangements maturing between 2006 and 2011. These purchase option payments total £714 million (Yen 146 billion) but of this £367 million (Yen 75 billion) has been refinanced and will be repaid over five years commencing on the original purchase option date. The Group utilises its Yen purchase option and debt repayments as a hedge of future Yen traffic revenues.

(£ million)	All Expected to Mature before March 31, 2007	2006 Notional Gain/(Loss)	2005 Notional Gain/(Loss)
To hedge future currency revenues against Sterling - Pound Sterling equivalents	152	(1)	1
To hedge future operating payments against US Dollars - US Dollars	428	5	
To hedge future currency revenues against US Dollars - US Dollars	136	(3)	(2)
To hedge debt against Japanese Yen - Pound Sterling equivalents	10		

Forward foreign exchange contracts are used to cover near-term future revenues and operating payments in a variety of currencies. The Group had outstanding forward transactions to hedge foreign currencies as follows:

The unrealised gain/(loss) on forward currency transactions has been calculated as the change in the marked to market value between inception and the reporting date.

### Financing and interest rate risk

Most of the Group's debt is asset related, reflecting the capitalintensive nature of the airline industry and the attractiveness of aircraft as security to lenders and other financiers. These factors are also reflected in the medium to long-term maturity profiles of the Group's loans, finance leases and hire purchase arrangements. Low capital expenditure has meant that the requirements for new financing have been limited. At March 31, 2006 53 per cent of the Group's gross borrowings (after swaps) were at fixed rates of interest and 47 per cent were at floating rates. This proportion of fixed rate borrowings has increased from 51 per cent at March 31, 2005.

The Group's borrowings are predominantly denominated in Sterling, US Dollars and Yen. Sterling represents the Group's natural "home" currency, whilst a substantial proportion of the Group's fixed assets are priced and transacted in US Dollars.

## The currency and interest rate mix of the Group's gross borrowings is as follows:

### Expected final maturity date before March 31

						After				
						March 31,		Fair		Fair
(£ millions, except percentages)	2007	2008	2009	2010	2011	2011	Total	Value	2005	Value
Fixed rate principal (Pounds Sterling)	53	46	92	13	22	914	1,140	1,193	1,298	1,382
Weighted average fixed rate	8.4%	6.4%	8.9%	6.9%	6.4%	6.6%	6.9%		6.1%	
Floating rate principal (Pounds Sterling)	32	34	126	458	29	719	1,398	1,398	1,704	1,704
Weighted average floating rate	5.0%	5.4%	5.0%	5.0%	5.2%	4.7%	4.9%		5.2%	
Fixed rate principal (US Dollars)		138				159	297	289	275	269
Weighted average fixed rate		3.5%				5.4%	4.5%		4.5%	
Floating rate principal (US Dollars)		(138)		15	100	555	532	532	571	571
Weighted average floating rate		4.6%		5.0%	5.0%	5.4%	5.5%		3.7%	
Fixed rate principal (Japanese Yen)	65	107	62	280	178	22	714	714	756	756
Weighted average fixed rate	1.4%	1.2%	1.3%	1.3%	1.3%	1.3%	1.3%		1.3%	

Floating rates of interest are based on LIBOR (London Interbank Offered Rate) and fixed rates of interest are based on the contract rates. Fair values of bank and other loans, finance leases and the non-Yen denominated portions of hire purchase arrangements carrying fixed rates of interest have been calculated by discounting the repayments which the Group is committed to make at the relevant interest rates applicable at March 31, 2006. Fair values of the Euro-Sterling notes and Euro-Sterling Bond 2016 are based on the quoted market values at March 31, 2006. The fair values of floating rate borrowings are deemed to be equal to their carrying values.

The Yen denominated portions of hire purchase arrangements carrying fixed rates of interest relate to the tax equity portions of Japanese leveraged leases which are personal to the Group, cannot be assigned and could not be refinanced or replaced in the same cross border market on a marked-to-market basis and, accordingly, a fair value cannot be determined. The carrying value has therefore been included as the fair value above.

As part of its Treasury risk management activities, the Company has entered into a number of swap agreements in order to hedge its direct exposure to interest rates. The majority of these swaps are embedded in lease and loan agreements. A smaller number of interest rate swaps are not associated with specific loans and leases and are disclosed below.

### Single currency interest rate swap

Notional principal balance	\$240 million
Termination dates	2008
- weighted average fixed	
rate payable	2.95% - 3.57%
- weighted average variable	
rate receivable	4.45% - 4.67%
Unrealised profit	£4 million

The unrealised profit on the interest rate swaps was calculated using discounted cash flow analysis, to determine the amount the Group would receive or pay to terminate the agreements.

# Fuel price risk

The Group's fuel risk management strategy aims to provide the airline with protection against sudden and significant increases in oil prices while ensuring that the airline is not competitively disadvantaged in a serious way in the event of a substantial fall in the price of fuel. In meeting these objectives, the fuel risk management programme allows for the judicious use of a number of derivatives available on the Over The Counter (OTC) markets with approved counterparties and within approved limits. Derivatives traded on regulated exchanges in London (the International Petroleum Exchange) and New York (the New York Mercantile Exchange) are also used.

Set out below are the outstanding fuel contracts at March 31, 2006, which all mature on or before March 31, 2008.

			2006	2005
Expecte	ed to matur	e before	March 31	
	2007	2008	Total	Total
Swaps				
volume (barrels millions)	4.8	2.0	6.8	7.1
- open acquisition value (\$ millions)	382.7	97.3	480.0	282.0
- Unrealised gain (\$ millions)	94.1	43.8	137.9	364.0
Collars				
volume (barrels millions)	17.4	5.6	23.0	21.4
- open acquisition value (\$ millions) - Unrealised gain (\$ millions)	1,220.1 182.0	402.6	1,622.7 214.2	987.0 159.0
Total	102.0	52.2	217.2	155.0
volume (barrels millions)	22.2	7.6	29.8	37.3
- open acquisition value (\$ millions)	1,602.8	499.9	2,102.7	2,602.5
- Unrealised gain (\$ millions)	276.1	76.0	352.1	523.0
- Unrealised gain (Sterling equivalent millions)	159.0	43.7	202.7	278.0

See Critical Accounting Policy on page 25.

## **Derivative financial instruments**

The Company uses derivative financial instruments (derivatives) selectively for Treasury and fuel risk management purposes. The Group's policy is not to trade in derivatives but to use these instruments to hedge anticipated exposures.

Forward foreign exchange contracts and collars are used to cover near term future net revenues in a variety of currencies. Forward foreign exchange contracts outstanding at March 31, 2006 are summarised in Note 27 to the Financial Statements.

The Group considers the purchase of interest rate, foreign exchange and fuel options as bona fide Treasury exposure management activities. It would not generally contemplate the opening of new exposures by selling options, except where the risks arising from selling the option are covered by other elements of the hedging portfolio or underlying physical position, for example, as a component of a collar. Other Treasury derivative instruments would be considered on their merits as valid and appropriate risk management tools and, under the Treasury governance framework, require Board approval before adoption.

As derivatives are used for the purposes of risk management, they do not expose the Group to market risk because gains and losses on the derivatives offset losses and gains on the matching asset, liability, revenues or costs being hedged. Counterparty credit risk is generally restricted to any hedging gain from time to time and is controlled through mark to market based credit limits.

### Interest cover

The Group's interest cover for the year ended March 31, 2006 was 5.8 times. The increase in interest cover from last year (3.8 times) reflects the improvement in the operating profitability of the Group and a reduction in net interest payable. This reduction principally reflects the lower level of net debt of the Group.

### Off-balance sheet arrangements

As part of its Treasury and fuel risk management programme, the Group selectively uses derivative financial and commodity instruments in order to reduce its exposure to fluctuations in market rates and prices. The Group uses derivatives only for the purposes of hedging identified exposures, where appropriate, and does not invest in derivatives for trading or speculative purposes. The instruments used include swaps, futures and forward contracts, options and collars in the currency, interest rate and fuel markets.

Under IAS 39 financial instruments are recorded initially at fair value. Subsequent measurement of those instruments at the balance sheet date reflects the designation of the financial instrument. The measurement of fair value is based on market observable data, where such information is available, or alternative valuation methods that can involve the use of judgements and estimates.

Gains and losses on derivative financial instruments designated as cash flow hedges and assessed as effective for the period, are taken to equity in accordance with the requirements of IAS 39. Gains and losses taken to equity are reflected in the income statement when either the hedged cash flow impacts income or its occurrence ceases to be probable. As a result of the requirement to measure the effectiveness of the hedging instruments, changes in market conditions or the Group's hedging strategy can result in the recognition in the income statement of unrealised gains or losses on derivative financial instruments designated as hedging instruments. During financial year 2006 derivatives were generally found to be effective. The only ineffectiveness related to fuel hedges where the unrealised profit being recognised in the income statement for ineffective hedges was £19 million compared with a recognised realised hedging profit for 2006 of £303 million.

## Debt and other contractual obligations

The Group has amounts, excluding accrued interest payable, falling due under various debt and other contractual obligations as follows:

	Less than		More than		
(£ millions)	1 year	1 - 5 years	5 years	Total	2005
Long-term debt obligations	86	354	676	1,116	1,168
Capital lease obligations	393	1,421	1,151	2,965	3,324
Operating lease obligations	177	414	1,535	2,126	2,119
Total	656	2,189	3,362	6,207	6,611

See also Notes 24 and 27 to the Financial Statements.

## **Capital commitments**

Capital expenditure commitments authorised and contracted for, but not provided for in the 2006 Financial Statements, amounted to £249 million for the Group (2005: £143 million), and £249 million for the Company (2005: £142 million), in each case as at March 31. The outstanding commitments include £222 million which relates to the acquisition of Airbus A320/A321 aircraft scheduled for delivery over the next two years. It is intended that these aircraft will be financed partially by cash holdings and internal cash flow and partially through external financing, including committed facilities arranged prior to delivery.

## Liquidity

The Group maintained high liquidity throughout the year. Cash generated from operations together with continued low capital expenditure and the disposal of the London Eye for a net  $\pounds78$  million, allowed the Company to make scheduled repayments of  $\pounds462$  million and to repay  $\pounds17$  million of debt early whilst increasing year end cash balances. The Group continually reviews liquidity requirements.

At March 31, 2006 the Group had at its disposal short-term loans and deposits and cash at bank and in hand amounting to £2,440 million (2005: £1,682 million). In addition, the Group had undrawn long term committed aircraft financing facilities totalling approximately US\$216 million, further general facilities of \$420 million and Yen 75 billion and undrawn uncommitted overdraft lines totalling £60 million.

The Group's holdings of cash and short-term loans and deposits, together with committed general funding facilities and net cash flow, are expected to be sufficient to cover the cost of all outstanding firm aircraft deliveries.

Surplus funds are invested in high quality short-term liquid instruments, usually bank deposits and money market funds. Credit risk is managed by limiting the aggregate exposure to any individual counterparty, taking into account its credit rating. Such counterparty exposures are regularly reviewed and adjusted as necessary. Accordingly, the possibility of a material loss arising in the event of non-performance by counterparties is considered to be unlikely.

# OPERATING AND FINANCIAL STATISTICS (NOTE 1)

For the five years ended March 31, 2006

Total Group operations		2006	2005	2004	2003	2002
Traffic and capacity						
Revenue passenger km (RPK)	m	111,859	107,892	103,092	100,112	106,270
Available seat km (ASK)	m	147,934	144,189	141,273	139,172	151,046
Passenger load factor	%	75.6	74.8	73.0	71.9	70.4
Cargo tonne km (CTK)	m	4,933	4,954	4,461	4,210	4,033
Total revenue tonne km (RTK)	m	16,105	15,731	14,771	14,213	14,632
Total available tonne km (ATK)	m	23,106	22,565	21,859	21,328	22,848
Overall load factor	%	69.7	69.7	67.6	66.6	64.0
Passengers carried	'000	35,634	35,717	36,103	38,019	40,004
Tonnes of cargo carried	'000	795	877	796	764	755
Frequent flyer RPKs as a percentage of total RPKs (Note 2)	%	2.8	3.2	4.0	4.4	3.7
Revenue aircraft km	m	659	661	644	635	685
Revenue flights	'000	368	378	391	413	492
Break-even overall load factor	%	63.0	64.3	63.6	63.9	65.0
Financial						
Passenger revenue per RPK	р	6.10	6.02	6.30	6.58	6.67
Passenger revenue per ASK	р	4.61	4.51	4.59	4.74	4.69
Cargo revenue per CTK	р	10.10	9.73	10.38	11.50	11.98
Average fuel price (US cents/US gallon)		188.22	136.44	94.49	86.01	81.29
Operations						
Average manpower equivalent (MPE)		47,012	47,472	49,072	53,440	60,468
RTKs per MPE		342.6	331.4	301.0	266.0	242.0
ATKs per MPE		491.5	475.3	445.4	399.1	377.9
Aircraft in service at year end		284	290	291	330	360
Aircraft utilisation (average hours per aircraft per day)		10.14	9.83	9.21	8.91	8.32
Unduplicated route km	'000	627	623	657	693	814
Punctuality – within 15 minutes	%	75	76	81	76	81
Regularity	%	98.8	98.8	98.8	<i>98.2</i>	98.6
		2006	2005	2004*	2003*	2002*
Financial*						
Interest cover (note 3)	times	5.8	4.1			
Dividend cover	times	n/a	n/a			
Operating margin (note 4)	%	8.3	7.2			
Earnings before interest, tax, depreciation, amortisation						
and rentals (EBITDAR)	m	1,701	1,581			
Net debt/total capital ratio (note 5)	%	44.2	67.7			
Net debt/total capital ratio including operating leases	%	53.0	72.3			
Total traffic revenue per RTK	р	45.44	44.38			
Total traffic revenue per ATK	p	31.67	30.94			
Net operating expenditure per RTK (note 6)	p	41.06	40.85			

\* Financial ratios are only available under comparative IFRSs from the Group's transition date of April 1, 2004.

n/a = not applicable

### Notes:

1 Operating statistics do not include those of associates undertakings (Iberia and Comair) and franchisees (BMED, GB Airways, Loganair and Sun Air (Scandinavia) ). The franchise relationship with Regional Air was terminated in April, 2005.

2 The carriage of passengers on Frequent Flyer Programme is evaluated on a ticket by ticket basis.

3 Interest cover is defined as the number of times profit/(loss) before tax excluding net interest payable covers the net interest payable. Interest cover is not a financial measure under IFRS or US GAAP. However, management believes this measure is useful to investors when analysing the Group's ability to meet its interest commitments from current earnings.

The following table shows a reconciliation of net interest payable for each of the two most recent financial years:

	Year ended March 31		
	2006 200	)5	
(£ million (except ratios))			
Profit before tax	620 51	3	
Net interest payable (a)	(128) (16	i8)	
Profit adjusted for Interest Payable (b)	748 68	31	
Interest Cover (b)/(a)	5.8 4.	.1	

4 Operating margin is defined as operating profit/(loss) as a percentage of revenue. Revenue comprises: passenger revenue (scheduled services and non scheduled services), cargo services and other revenue. See Note 3 to the Financial Statements for segment information on revenue.

5 Net debt as a percentage of total capital. Net debt is defined as the total of loans, finance leases and hire purchase liabilities, plus Convertible Capital Bonds, net of short-term loans and deposits and cash less overdrafts. See Note 21 to the Financial Statements for details of the calculation of net debt.

Total capital is defined as the total of capital, reserves, minority interests, and net debt. Total capital and the net debt/total capital ratio are not financial measures under IFRS or US GAAP. Similarly, net debt adjusted to include obligations under operating leases is not a financial measure under IFRS or US GAAP. However, management believe these measures are useful to investors when analysing the extent in which the Group is funded by debt rather than by shareholders' funds.

The following table shows a reconciliation of total capital to total shareholders' funds and the net debt/capital ratio for each of the two most recent financial years:

	At Ma	rch 31
	2006	2005
(£ million (except ratios))		
Capital and reserves	1,861	1,185
Add minority interests	213	212
Total shareholders' funds	2,074	1,397
Net debt (a)	1,641	2,922
Total capital (b)	3,715	4,319
Net debt/total capital percentage (a)/(b)	44.2	67.7

6 Net operating expenditure is total operating expenditure less other revenue. Net operating expenditure, net operating expenditure per RTK and net operating expenditure per ATK are not financial measures under IFRS or US GAAP. However, management believe these measures are useful to investors as they provide further analysis of the performance of the Group's main business activity i.e. airline operations. The Board of Directors reviews these measure internally on a monthly basis as an indication of management's performance in reducing costs.

The following table shows a reconciliation of net operating expenditure to total operating expenditure, total operating expenditure per RTK and total operating expenditure per ATK for each of the two most recent financial years:

	Year ended March 31		
	2006	2005	
(£ million (except ratios))			
Total operating expenditure	7,810	7,216	
Less: other revenue	(1,197)	(790)	
Net operating expenditure	6,613	6,426	
RTKs	16,105	15,731	
ATKs	23,106	22,565	
Net operating expenditure per RTK (p)	41.06	40.85	
Net operating expenditure per ATK (p)	28.62	28.48	

# Directors' statement as to disclosure of information to auditor

The directors who are members of the Board at the time of approving the Directors' Report and Business Review are listed on pages 4 and 5. Having made enquiries of fellow directors and of the Company's auditor, each of these directors confirms that:

- to the best of each directors' knowledge and belief there is no information relevant to the preparation of their report to which the Company's auditor is unaware; and
- each director has taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the Company's auditor is aware of that information.

Approved by the Board and signed on its behalf by

Alan Buchanan Company Secretary

May 18, 2006

# **Remuneration report**

Information not subject to audit

# COMMITTEE AND ADVISERS

The Company's Remuneration Committee determines on behalf of the Board, within the agreed terms of reference, the overall remuneration packages for the executive directors, the members of the Leadership Team (listed on page 5), the Chairman and the Company Secretary. Its members are all independent non-executive directors of the Company, none of whom has any personal financial interest, other than as a shareholder, in the matters to be decided. Throughout the financial year 2006, the Company's Remuneration Committee was chaired by Dr Martin Read and its other members were Maarten van den Bergh, Lord Renwick (until July 19, 2005) and, from July 19, 2005, Alison Reed. The Company Secretary acts as secretary to the Committee.

The Company currently participates in three main salary survey sources – run by Hay, Monks, and Towers Perrin. Data is extracted from each of these in determining the Company's approach to base pay market rates, and identifying competitive market practice in respect of the other remuneration elements. The Remuneration Committee is cognisant of the risk of an upward ratchet of remuneration that can result from the use of pay surveys.

New Bridge Street Consultants LLP are advisers to the Remuneration Committee and gave advice to the Committee that materially assisted it. Their terms of reference are available for inspection on the Company's investor relations website. Towers Perrin, which is the Company's main adviser in relation to executive remuneration, also gave advice to the Committee that materially assisted it. The Chairman, Rod Eddington and Willie Walsh, (each in their capacity as Chief Executive), the Company Secretary, Neil Robertson, Director for People and Christopher Hunt, Reward Manager, all assisted the Committee in its deliberations but none of them participated in any decisions relating to their own remuneration. None of those who materially assisted the Committee in its deliberations was appointed by the Remuneration Committee other than New Bridge Street Consultants. New Bridge Street Consultants, Towers Perrin, Hay and Monks provided no other services to the Company other than advice on remuneration matters during the financial year. Where appropriate, the Committee does consult with investors about its proposals.

During the year under review, the Committee met on 11 occasions and, prior to the 2005 annual general meeting, consulted with investors. Individual attendance details can be found within the Directors' Report and Business Review on page 7. The terms of reference of the Committee are available on the Company's website.

# **EXECUTIVE DIRECTORS**

# Policy

The Company's remuneration policy was first approved by shareholders at the annual general meeting in 2001 and remains unchanged both in relation to the year under review and the financial year 2007 as well as for the foreseeable future. The Company's remuneration policy is to provide compensation packages at market rates which reward successful performance and attract, retain and motivate managers. The remuneration packages offered by the Company are comparable with other UK based international businesses of similar size and nature to the Company.

In fixing packages, the Committee has regard to the compensation commitments which would result in the event of early termination. During the year under review, the Committee secured mitigation terms in the contracts of many of the most senior group of executives.

# Remuneration package

The remuneration package for executive directors, consists of a basic salary, benefits in kind (including private health care, a car and fuel and non-contractual travel concessions), pension, an annual bonus scheme (including a deferred element payable in shares) and participation in the Performance Share Plan. The proportion of performance related variable remuneration, through the bonus scheme and awards under the Performance Share Plan, is approximately 50-55 per cent of total target remuneration (excluding pension arrangements).

The policy in relation to base salaries aims to target base salaries at the market median. The strategy for incentive pay is intended to increase the expected value to make the package more market-competitive for executive directors, but to retain as its aim the achievement of a market median value, subject to the achievement of stretching targets. Recognising the volatility associated with the airline industry, variable pay focuses on the achievement of short-term targets providing a clear link between performance and reward. Between them, the elements of the remuneration package provide a good balance between the achievement of short and longer-term goals linked to the creation of shareholder value.

# **Basic salary**

The basic salary reflects the level of responsibility of the executive director, his or her market value and individual performance. The Committee's objective is to offer basic salaries around the market median level. In reviewing basic salary, independent external advice is taken on salaries for comparable jobs in companies similar to the Company from the three survey sources referred to previously. The Committee has regard to pay and employment conditions elsewhere in the Group when determining annual salary increases. The base salaries for the executive directors are currently:

Willie Walsh	£600,000
Keith Williams	£375,000
Martin George	£375,000

# Annual bonus

For the financial year 2006, details of bonuses earned are given in the table on page 50.

The amount of annual bonus available for distribution to senior executives was determined by performance against three performance measures subject to a maximum limit of 100 per cent of salary. No bonus would have been payable unless the minimum operating margin target threshold of eight per cent had been achieved. This threshold having been achieved, 50 per cent of bonus potential was determined by the achievement of a range of operating margin targets as this is the Company's key internal financial measure. The second measure, for up to 25 per cent of bonus potential, required the achievement of a customer recommendation target as this is a key measure of customer satisfaction and provides a strong link to future profitability. This element of the bonus was not triggered. The third measure for the remaining 25 per cent of bonus potential assessed performance against the Terminal 5 Transition Programme, known internally as 'Fit for 5'. This element was only partially triggered. The Remuneration Committee was satisfied that the performance of, and outlook for, the business was satisfactory. While the total amount available for distribution is derived through the method described, the distribution to individuals is adjusted to reflect personal performance.

To ensure continued alignment between executives and the shareholders, 50 per cent of the bonuses earned will be invested in shares under the Deferred Share Plan (described below) and deferred for three years, subject to continued employment.

For the financial year 2007, the amount of annual bonus available for distribution to senior executives will be determined by performance against four performance measures and will, again, be subject to a maximum limit of 100 per cent of salary. No bonus will be payable unless the minimum operating margin target threshold is achieved. If this threshold is achieved, 50 per cent of bonus potential will be determined by the achievement of a range of operating margin targets. The second measure for one-sixth of the bonus potential will require the achievement of a customer recommendation target. The third measure, for a futher one-sixth of the bonus potential, will require the achievement of a punctuality target (relating to mainline network punctuality performance) and the fourth measure, again for a sixth of the bonus potential, will assess employee involvement in the mainline business. In addition to the above targets, the Remuneration Committee must be satisfied that the performance of, and outlook for, the business is satisfactory. As was the case in 2005/06, 50 per cent of any bonus earned will be invested in shares under the Deferred Share Plan (described below) and deferred for three years, subject to continued employment.

# Long term incentive arrangements

A shareholding guideline has been adopted, linked to the two new share based incentive schemes introduced in 2005, the Deferred Share Plan and the Performance Share Plan. Executives will be expected to retain no fewer than 50 per cent of the shares (net of tax) which vest from these two schemes until they have built up a shareholding equivalent to 100 per cent of basic salary. This policy aims to further align the interests of executives and shareholders.

## **Current Incentive Plans**

## British Airways Deferred Share Plan 2005

The British Airways Deferred Share Plan (Plan) was adopted by the Board on September 16, 2005 and is the mechanism for delivering the deferred element of the annual bonus. The first awards under the plan will be made at the end of July, 2006 when the annual bonuses disclosed on page 50 are due to be paid. An award of deferred shares to the value of one half of the bonus earned will be made to executives. Other than on retirement the shares will be subject to forfeiture if the executive leaves during the three-year deferral period. On vesting, executives will receive the benefit of any dividends paid over the deferred period.

## British Airways Performance Share Plan 2005

The British Airways Performance Share Plan (PSP) is the new long-term incentive plan awarded to key senior executives of the Company, those most directly involved in shaping and delivering the medium to long-term business goals of the Company. It was approved by shareholders at the annual general meeting in 2005. The PSP consists of an award of the Company's shares which vest subject to the achievement of pre-defined Company performance conditions (see below). If the conditions are met, the shares vest in full or in part at the third anniversary of award. No payment is required from individuals when the shares are awarded or when they vest. The Remuneration Committee supervises the operation of the PSP. Awards worth up to 150 per cent of an executive's base salary can be granted although currently it is only intended that the Chief Executive will receive this level of award. Other directors will receive awards at the 100 per cent of base salary level.

There are two performance conditions and these operate independently of each other. This means that meeting either of the conditions would trigger a payment without the need to meet the other performance condition. 50 per cent of each award will be subject to a Total Shareholder Return (TSR) performance condition, measured against a group of 20 other airline companies, and the other 50 per cent will be subject to an average operating margin performance condition. The use of two separate but complementary performance conditions creates an alignment to both the airline industry (via the TSR measure) and also the Company's internal financial performance measure (via the operating margin measure). Both of these performance conditions will be measured over a single three-year performance period which begins on April 1 prior to the award date. The awards will not vest until the third anniversary of the date of Grant as mentioned above. The Remuneration Committee selected these performance conditions because they are challenging and aligned to shareholders' interests.

TSR measures the financial benefits of holding a company's shares and is determined by share price performance along with any dividends which are paid. None of the shares that are subject to the TSR performance condition, will vest unless the Company's TSR performance is at the median (50th percentile) of the airline comparator group. If median performance is achieved, 25 per cent of the shares (i.e. 12.5 per cent of the total award) vest. There is then a sliding scale at the top of which all of the shares vest in full (i.e. the full 50 per cent of shares which are subject to the TSR performance condition) if the Company's TSR performance is at or above the upper quintile (top 20 per cent) of the comparator group. The comparator group of airlines used in the 2005/6 award is included in the table below:

AIR CANADA	IBERIA
AIR FRANCE	LUFTHANSA
AIR NEW ZEALAND	NORTHWEST AIRLINES
ALITALIA	QANTAS AIRWAYS
ALL NIPPON AIRLINES	RYANAIR
AMERICAN AIRLINES	SAS
CATHAY PACIFIC AIRWAYS	SINGAPORE AIRLINES
CONTINENTAL AIRLINES	SOUTH WEST
DELTA AIRLINES	UNITED AIRLINES
EASYJET	US AIRWAYS

During the year under review, United Airlines delisted and therefore could not be included in the comparator group for the 2006/07 award. US Airways was removed from the comparator group for 2005/06 following its delisting prior to its merger with America West but the merged entity has been included in the comparator group for 2006/07. The Committee has discretion to consider, amongst other matters, the impact of government action on the performance of carriers included in the comparator group.

For the 50 per cent of the shares that are subject to the operating margin performance condition in the initial three-year performance period 2005/06 to 2007/08, no shares will vest unless average annual operating margin over the three-year performance period is more than seven per cent. If the average of seven per cent is achieved, 25 per cent of the shares (i.e. 12.5 per cent of the total award) vest. There is then a sliding scale at the top of which all of the shares vest (i.e. the full 50 per cent of shares which are subject to the operating margin performance condition) if average annual operating margin is ten per cent per annum or above. The equivalent range of operating margin targets applicable for the second three-year performance period 2006/07 to 2008/09 is eight to ten per cent.

The two performance conditions will be considered separately when determining vesting. If TSR performance is below median and average annual operating margin is below the minimum percentage for the relevant performance period, then the award will lapse in full.

## **Prior Incentive Plans**

### British Airways Share Option Plan 1999

The Plan was closed after the final grant in 2005/2006. The Plan enabled the Remuneration Committee to grant options to acquire ordinary shares in the Company or the Company's American Depositary Shares at an option price not less than the market value of the shares on the date of grant. No payment was due upon the initial grant of options. An individual's participation was limited so that the aggregate value of the shares over which options were granted in any one year would not exceed basic salary. Exercise of options is subject to a performance condition, the aim of which was to link the exercise of options to sustained improvements in the underlying financial performance of the Company. The performance condition used for options granted in 2005 requires the Remuneration Committee to be satisfied that there has been an increase in the earnings per share (EPS) of the Company which is at least four per cent per annum more than the increase in the retail price index during the three consecutive financial years 2004/05, 2005/06 and 2007/08. EPS is calculated as set out in the Statement of Investment Practice No. 1 of the Institute of Investment Management and Research as this is a recognised method in the market. The Remuneration Committee selected the performance condition because it is challenging and aligned to shareholders' interests. Performance against the condition is assessed by calculating EPS growth of the Company to see if it exceeds the minimum performance required. In relation to awards made in 2003, the performance condition used required the Remuneration Committee to be satisfied that there had been an increase in the EPS of the Company which was at least four per cent per annum more than the increase in the retail price index during the three consecutive financial years 2003/04, 2004/05 and 2005/06. The Remuneration Committee's base EPS threshold of 17.3p per share was the applicable reference point. Gains made on the exercise of these share options during the year under review are reported on pages 52 and 53.

### British Airways All Employee Share Ownership Plans

In July, 2000, the Company obtained shareholders' approval to implement any aspect of the new all employee share plans now known as share incentive plans. The approval permits the Company to operate a partnership share plan which would allow employees in the UK to buy shares from their pre-tax salary and would allow the Company to give matching or free shares to those participants in the share plan. Financial limitations would apply to any new plan. The Company has no current intention of launching such a plan.

For further information regarding the Company's employee share schemes, see Note 29 to the Financial Statements.

### Long Term Incentive Plan 1996

The Long Term Incentive Plan operated from 1996 to 2004. It provided for conditional awards of shares worth up to 75 per cent of salary each year, subject to a TSR condition measured against the companies comprising the FTSE 100. The final tranche of the awards made in 2001 lapsed, however, 90.67 per cent of the awards made in 2003 have vested as shown on page 54. The Company introduced the Performance Share Plan detailed on page 46 in place of the 1996 Plan.

# Service contracts

Each of the three executive directors who served during the year under review has a rolling contract with a one year notice period. As a matter of policy, in the event of new external appointments, the length of service contracts would be determined by the Remuneration Committee in the light of the then prevailing market practice. However, the Remuneration Committee recognises that, in some cases, it may be necessary to offer a contract with a notice period in excess of one year in order to attract a new executive director. In these circumstances, the Remuneration Committee acknowledges that the notice period should reduce to one year after the initial period in accordance with paragraph B.1.6 of the Combined Code. Willie Walsh joined the Company on May 3, 2005 and his contract provides that neither he nor the Company shall serve notice of termination to expire earlier than the second anniversary of the date of commencement of his employment.

Of the directors proposed for re-election and election at the forthcoming annual general meeting, Keith Williams has a service contract which is detailed below. The service contracts for the serving directors include the following terms:

Executive Director	Date of contract	Unexpired term/ notice period
Willie Walsh	March 8, 2005	terminable on 12 months notice provided that neither the Company nor the executive may give notice oJ termination to expire earlier than May 3, 2007
Keith Williams	January 1, 2006	terminable on 12 months notice
Martin George	February 1, 1997	terminable on 12 months notice

There are no express provisions for compensation payable upon early termination of the Chief Executive's contract other than normal payments due during the notice period. In the event of early termination, the Company's policy is to act fairly in all circumstances and the duty to mitigate would be taken into account. The Remuneration Committee has noted the ABI/NAPF joint statement; "Best Practice on Executive Contracts and Severance". None of the contracts provides for compensation to be paid in the event of a change of control of the Company. In relation to Keith Williams and Martin George, their contracts now expressly include mitigation provisions in the event of early termination. Copies of all three service contracts can be viewed on the Company's website.

The service contracts for the executive directors who left the business during the year (and therefore have no unexpired term) were as follows:

Executive Director	Date of contract	Notice period
Rod Eddington	July 7, 2000	terminable on 12 months notice
John Rishton	September 1, 2001	terminable on 12 months notice
Mike Street	July 1, 2001	terminable on 12 months notice

# External non-executive directorships

The Board encourages executive directors to broaden their experience outside the Company by taking up non-executive appointments from which they may retain any fee. The Company's consent is required as a matter of contract before an executive can accept such an appointment and permission will only be given in appropriate circumstances. During the year in question, for the proportion of the year they served on the Board, Willie Walsh earned fees of €36,083, Martin George earned fees of £14,708, Rod Eddington earned fees of US\$67,500 and A\$10,000, John Rishton earned fees of £22,916 and Mike Street earned fees of £8,727.

# Pension schemes

The Company has three main pension schemes. Two of these, Airways Pension Scheme (APS) and New Airways Pension Scheme (NAPS), are defined benefit schemes and are closed to new members. The third scheme, the British Airways Retirement Plan (BARP), has been available to new joiners since April 1, 2003 and is a defined contribution scheme. Mike Street was a member of NAPS, Rod Eddington and John Rishton were members of both NAPS and an unfunded unapproved retirement scheme. Willie Walsh is a member of BARP. Martin George is a member of NAPS. Keith Williams is a member of both NAPS and an unfunded unapproved retirement scheme. Provision for payment of a surviving dependant's pension on death and lump sum payments for death in service is also made.

In light of the December, 2003 consultation paper "Simplifying the taxation of pensions: the Government's Proposals", the Committee has carried out a review of the pension arrangements for senior executives. The Committee has decided that the Company should not seek to compensate executives for the effect of changes in taxation. Accordingly, no changes have been made to the pension arrangements of any of the senior executives and no new unfunded unapproved retirement arrangements have been entered into.

# NON-EXECUTIVE DIRECTORS

# Policy

In relation to the Chairman, the Company's policy is that the Chairman should be remunerated in line with the market rate reflecting his time commitment to the Group. In relation to nonexecutive directors, the Company's policy is that their remuneration should be sufficient to attract and retain worldclass non-executive directors. The Chairman and the nonexecutive directors do not receive performance related pay.

# Chairman's and non-executive directors'

# fees

The Chairman's fee is determined by the Remuneration Committee. It was set at £300,000 in September, 2004 and has not been reviewed since then. Fees for the non-executive directors are determined by the executive directors on the recommendation of the Chairman. For the year in question, the fees (which were also set in September, 2004) were £35,000 per annum, with the chairmen of the Audit, Remuneration and Safety Review Committees and the senior independent nonexecutive director each receiving £7,500 per annum in addition to these fees. No other fees are paid for attendance at Board committees. The Chairman and the non-executive directors are not eligible

to participate in the long-term incentive plans neither are their fees pensionable. They are, however, eligible for non-contractual travel concessions.

# Service Agreements

The dates of the Chairman's and current non-executive directors' appointments are as follows:

Non-executive	Date of appointment	Date of election/ last re-election	Expiry date
Martin Broughton	May 12, 2000	July 15, 2003	2006
Maarten van den Bergh	July 16, 2002	July 19, 2005	2008
Denise Kingsmill	November 1, 2004	July 19, 2005	2008
Chumpol NaLamlieng	November 1, 2005	July 18, 2006	2006
Dr Martin Read	May 12, 2000	July 15, 2003	2006
Alison Reed	December 1, 2003	July 20, 2004	2007
Ken Smart	July 19, 2005	July 19, 2005	2008
Baroness Symons	July 19, 2005	July 19, 2005	2008

Except where appointed at a general meeting, directors stand for election by shareholders at the first annual general meeting following appointment and stand for re-election every three years thereafter under Article 95. There is no express provision for compensation payable upon early termination. None of the Chairman or the non-executive directors has any right to compensation on the early termination of their appointment. Copies of the letters of engagement for the Chairman and the non-executive directors are available for inspection on the Company's website.

# PERFORMANCE GRAPH

The graph shows the total shareholder return (with dividends reinvested where applicable) for each of the last five financial years of a holding of the Company's shares against a hypothetical holding of shares in the FTSE 100.

The FTSE 100 was selected because it is a broad equity index of which the Company is a constituent.





FTSE 100 Comparison Based on 30 Trading Day Average Values

# Directors' remuneration

## The remuneration of the directors was:

	Basic salary and fees	Taxable benefits <sup>1</sup>	rel	Performance ated bonuses <sup>6</sup>	Total 2006	Total 2005
			Cash	Value of deferred shares		
	£'000	£'000	£'000	£'000	£'000	£'000
Executive Directors						
Rod Eddington <sup>₄</sup>	338	45	0	0	383	917
Willie Walsh <sup>2</sup>	548	69	135	135	887	0
Martin George <sup>2</sup>	276	1	74	74	425	0
Mike Street <sup>₄</sup>	193	11	0	0	204	453
Keith Williams <sup>2</sup>	94	3	82	82	261	0
John Rishton⁵	288	12	0	0	300	466
Non-executive Directors						
Martin Broughton <sup>7</sup>	300	31			331	229
Maarten van den Bergh	43				43	38
Dr Ashok Ganguly <sup>3</sup>	11				11	35
Captain Michael Jeffery <sup>3</sup>	15	8			23	63
Denise Kingsmill	35	1			36	16
Dr Martin Read	43				43	37
Alison Reed	43				43	37
Chumpol NaLamlieng <sup>2</sup>	15	1			16	
Lord Renwick <sup>3</sup>	11				11	34
Ken Smart <sup>2</sup>	30				30	
Baroness Symons <sup>2</sup>	25	1			26	
Aggregate emoluments	2,308	183	291	291	3,073	2,325

<sup>1</sup> Taxable benefits include a company car, fuel, private health insurance, personal travel and, in the case of Rod Eddington and Willie Walsh, relocation expenses.

<sup>2</sup> Figures shown from date of appointment.

<sup>3</sup> Retired from the Board on July 19, 2005.

<sup>4</sup> Retired from the Board on September 30, 2005.

<sup>5</sup> Resigned from the Board on December 31, 2005. John Rishton retains non-contractual travel benefits for a period equal to his length of service on the Board.

<sup>6</sup> In relation to the year under review, the bonus entitlement was capped at 100 per cent of salary, payable only if stretching targets were achieved and half of which will be paid in deferred shares under the Deferred Share Plan. 50 per cent of the bonus for the executive directors and senior management was dependent on the delivery of an acceptable operating margin which is the Company's key internal financial measure. For the year 2005/2006, the operating margin target range, determined by the Remuneration Committee, was set at 7.5 per cent to ten per cent on a UK GAAP basis (equivalent to eight per cent to 10.66 per cent on an IFRS basis). The bonus available for distribution was determined by reference to the achievement of this target range. For the year under review the operating margin achieved was 8.3 per cent on an IFRS basis. The Remuneration Committee therefore determined that a bonus should be triggered for the three executive directors.

<sup>7</sup> Martin Broughton became Chairman of the Company in July, 2004

For 2006, the aggregate compensation paid or accrued (excluding pension benefits) by the Company to all members of the Board of Directors and its other executive officers named on page 5 during the year for services in all capacities was £5,785,856 (2005: £2,524,084). Also during financial year 2006, pension contributions of £430,638 (2005: £366,951) were paid for the benefit of members of the Board of Directors and the Company's other executive officers.

# The pension entitlements of the executive directors were:

			Increase, before	Transfer value*
	Accumulated	Increase in	inflation, in	of increase before
	accrued benefits	accrued benefits	accrued benefits	inflation, less
	March 31, 2006	during the year	during the year	director's contributions
	£	£	£	£
Rod Eddington	108,333	11,450	10,151	138,873
Mike Street	248,074	8,188	4,971	105,959
John Rishton	88,330	11,790	10,245	85,235
Keith Williams	42,140	12,087	11,276	110,496
Martin George	120,836	28,306	25,808	176,245

The transfer value\* of each director's accrued benefits at the end of the financial year is as follows:

	March 31, 2006 £	March 31, 2005 £	Director's contributions during the year £	Movement, less director's contributions £
Rod Eddington	1,650,151	1,353,657	15,750	280,744
Mike Street	5,636,481	3,839,314	9,026	1,788,141
John Rishton	859,551	688,725	14,582	156,244
Keith Williams	447,506	296,264	12,336	138,906
Martin George	944,260	671,556	30,498	242,206

Rod Eddington, John Rishton, and Keith Williams are members of both the New Airways Pension Scheme (NAPS) and an unfunded unapproved retirement scheme which, under the terms of their service contracts, will provide a total retirement benefit equivalent to 1/30th (in the case of Rod Eddington) and 1/56th (in respect of John Rishton and Keith Williams) of basic salary for each year of service. Mike Street and Martin George are members of NAPS which provides 1/56th of pensionable pay for each year of service.

\* Transfer value represents a liability of the Company, not a sum paid or due to the individual. It is calculated in accordance with "Retirement Benefit Schemes – Transfer Value (GN11)".

Willie Walsh is a member of BARP, a defined contribution scheme and the Company paid contributions in relation to him during the year of £74,280.

# Directors' beneficial interests in shares

		Airways Plc nary Shares	
	March 31, 2006 **	April 1, 2005 *	
Current Board Members			
Martin Broughton	49,090	24,090	
Willie Walsh	0	0	
Keith Williams	0	0	
Martin George	6,619	6,619	
Maarten van den Bergh	2,000	2,000	
Denise Kingsmill	2,000	0	
Chumpol NaLamlieng	0	0	
Dr Martin Read	8,000	8,000	
Alison Reed	10,000	10,000	
Ken Smart	0	0	
Baroness Symons	0	0	
Total	77,709	50,709	
Board Members who retired during the year			
Rod Eddington	0	0	
Mike Street	6,678	6,678	
John Rishton	2,039	2,039	
Dr Ashok Ganguly	104	104	
Capt Michael Jeffery	2,624	2,624	
Lord Renwick	32,014	32,014	
Total	43,459	43,459	

\* or date of appointment \*\* or as at date of retirement/resignation

No director has any beneficial interest in any subsidiary undertaking of the Company. There have been no changes to the shareholdings set out above between the financial year end and the date of the report.

In addition to the Directors, the executive officers of the Company, as detailed on page 5 held interests in 5,739,232 options as of March 31, 2006 (2005: 4,041,799)

# Directors' share options

The following directors held options to purchase ordinary shares of the Company granted under the British Airways Executive Share Option Scheme 1987 and the British Airways Share Option Plan 1999. In line with market practice at the time, the 1987 scheme is not subject to any performance condition. The 1999 plan is subject to a performance condition as detailed on page 47. No consideration was received from the executive directors for the granting of these options:

# British Airways Executive Share Option Plan 1987

	Ν			Options	Options	Market		Options			Number of Options
	Date of Grant	Options as at April 1 2005 *	Exercise Price	Exercised during the year	lapsed during the year	1.1	Gain made on exercise £	granted during the year	Exercisable from	Expiry date	as at March 31 2006
Martin George	June 30, 1995	9,876	405p		9,876				June 30, 1998	June 30, 2005	Nil

# British Airways Share Option Plan 1999

	Date of Grant	Number of Options as at April 1 2005 *	Exercise Price	Options Exercised during the year	Options lapsed during the year	Market price at date of exercise	Gain made on exercise £	Options granted during the year	Exercisable from	Expiry date	Number of Options as at March 31 2006
Martin											
George	Aug 26, 1999	36,598	394p						Aug 26, 2002	Aug 26, 2009	36,598
	June 28, 2000	43,421	380p						June 28, 2003	June 28, 2010	43,421
	June 26, 2001	77,024	321p						June 26, 2004	June 26, 2011	77,024
	July 1, 2002	136,602	181p	136,602		292.75p	152,652		July 1, 2005	July 1, 2012	Nil
	June 25, 2003	162,420	157p						June 25, 2006	June 25, 2013	162,420
	June 25, 2004	100,248	262p						June 25, 2007	June 25, 2014	100,248
	June 23, 2005		276p					100,905	June 23, 2008	June 23, 2015	100,905
Total		556,313		136,602			152,652	100,905			520,616
Keith											
Williams	Aug 26, 1999	30,456	394p						Aug 26, 2002	Aug 26, 2009	30,456
	June 28, 2000	26,315	380p						June 28, 2003	June 28, 2010	26,315
	June 26, 2001	38,940	321p						June 26, 2004	June 26, 2011	38,940
	July 1, 2002	91,160	181p						July 1, 2005	July 1, 2012	91,160
	June 25, 2003	114,649	157p						June 25, 2006	June 25, 2013	114,649
	June 25, 2004	72,480	262p						June 25, 2007	June 25, 2014	72,480
	June 23, 2005		276p					69,927	June 23, 2008	June 23, 2015	69,927
Total		374,000						69,927			443,927
Rod **											
Eddington	May 26, 2000	138,888	360p		138,888				May 26, 2003	Mar 30, 2006	Nil
	June 26, 2001	163,551	321p	163,551		354.75p	55,198		June 26, 2004	Mar 30, 2006	Nil
	July 1, 2002	290,055	181p	290,055		306p	362,568		July 1, 2005	Mar 30, 2006	Nil
	June 25, 2003	350,318	157p	350,318		306p	521,973		Sep 30, 2005	Mar 30, 2006	Nil
	June 25, 2004	216,221	262p	216,221		306p	95,137		Sep 30, 2005	Mar 30, 2006	Nil
Total		1,159,033		1,020,145	138,888		1,034,876				Nil
Mike **											
Street	Aug 26, 1999	71,903	394p		71,903				Aug 26, 2002	Mar 30, 2006	Nil
	June 28, 2000	75,605	380p		75,605				June 28, 2003	Mar 30, 2006	Nil
	June 26, 2001	95,015	321p	95,015		339p	17,102		June 26, 2004	Mar 30, 2006	Nil
	July 1, 2002	168,508	181p	168,508		261.50p	135,648		July 1, 2005	Mar 30, 2006	Nil
	June 25, 2003	203,821	157p	203,821		304.50p	300,635		Sep 30, 2005	Mar 30, 2006	Nil
	June 25, 2004	125,801	262p	125,801		304.50p	53,465		Sep 30, 2005	Mar 30, 2006	Nil
Total		740,653		593,145	147,508		506,850				Nil

\* or date of appointment

\*\* for the directors who retired during the year the exercisable date relates to the date they retired and the expiry date is six months later

# British Airways Share Option Plan 1999 continued

	Date of Grant	Number of Options as at April 1 2005 *	Exercise Price	Options Exercised during the year	Options lapsed during the year	Market price at date of exercise	Gain made on exercise £	Options granted during the year	Exercisable from	O Expiry date	Number of ptions as at March 31 2006
John											
Rishton	Aug 26, 1999	21,852	394p						Aug 26, 2002	June 30, 2006	21,852
	June 28, 2000	31,578	380p						June 28, 2003	June 30, 2006	31,578
	June 26, 2001	70,093	321p						June 26, 2004	June 30, 2006	70,093
	July 1, 2002	124,309	181p	124,309		292p	137,982		July 1, 2005	July 1, 2012	Nil
	June 25, 2003	191,082	157p		191,082				June 25, 2006	Dec 31, 2005	Nil
	June 25, 2004	117,938	262p		117,938				June 25, 2007	Dec 31, 2005	Nil
	June 23, 2005		276p		126,811			126,811	June 23, 2008	Dec 31, 2005	Nil
Total		556,852		124,309	435,831		137,982	126,811			123,523

\* or date of appointment

The performance condition applicable to share options granted in June, 2004 and June, 2005 listed above and on page 52 requires the Remuneration Committee to be satisfied that there has been an increase in the EPS of the Company which is at least four per cent per annum more than the increase in the retail price index during three consecutive financial years. EPS is calculated as set out in the Statement of Investment Practice No. 1 of the Institute of Investment Management and Research (IIMR) as this is a recognised method in the market.

In relation to John Rishton, due to the circumstances prevailing at the time of his departure, the Company agreed with him that he should not be able to exercise any of his vested share options prior to May 19, 2006. Any options not vested on his date of departure lapsed on that date.

For options granted in June, 2004, there is a single opportunity to re-test performance over four years from the same fixed base. There is no retesting of the options granted in 2005.

Under the performance condition of the plan, the options granted in 2003 were tested at the end of 2005/06. In 2003/04, the Company's EPS under the IIMR definition was below the threshold of 17.3p set by the Remuneration Committee which was therefore the applicable base. EPS for 2005/06 using the IIMR definition were 34.9p. The Remuneration Committee therefore determined that the performance condition had been satisfied in relation to the grants made in 2003. These options will become exercisable on the third anniversary of the original grant, June 25, 2006.

# Directors' Conditional Awards

The following directors held conditional awards over ordinary shares of the Company granted under the British Airways Long Term Incentive Plan (LTIP) and the PSP.

	Plan	Date of award	Number of awards as at April 1, 2005 *	Awards vesting during the year	Awards lapsing during the year	Awards made during the year	Number of awards as at March 31, 2006 *
Willie Walsh	PSP	August 30, 2005				319,148	319,148
Total						319,148	319,148
Martin George	LTIP	June 5, 2000	11,559		11,559		Nil
	LTIP	June 8, 2001	33,132		16,318		16,814
	LTIP	June 12, 2002	87,471		87,471		Nil
	LTIP	June 9, 2003	136,607				136,607
	LTIP	June 16, 2004	77,250				77,250
	PSP	August 30, 2005				98,758	98,758
Total			346,019		115,348	98,758	329,429
Keith Williams	LTIP	June 12, 2002	31,132		31,132		Nil
	LTIP	June 9, 2003	51,429				51,429
	LTIP	June 16, 2004	29,788				29,788
	PSP	August 30, 2005				34,219	34,219
Total			112,349		31,132	34,219	115,436
Rod Eddington ***	LTIP	June 5, 2000	35,028		35,028		Nil
	LTIP	June 8, 2001	70,350		34,650		35,700
	LTIP	June 12, 2002	185,731		185,731		Nil
	LTIP	June 9, 2003	294,643				294,643
	LTIP	June 16, 2004	166,618				166,618
Total			752,370		255,409	Nil	496,961

\* or date of appointment

\*\* or at cessation of appointment

\*\*\* reflecting his outstanding contribution to the business, the Remuneration Committee determined that there would be no pro-ration of Rod Eddington's LTIP awards

# Directors' Conditional Awards continued

	Plan	Date of award	Number of awards as at April 1, 2005 *	Awards vesting during the year	Awards lapsing during the year	Awards made during the year	Number of awards as at March 31, 2006 *
Mike Street	LTIP	June 5, 2000	20,128		20,128		Nil
	LTIP	June 8, 2001	40,870		20,130		20,740
	LTIP	June 12, 2002	107,901		107,901		Nil
	LTIP	June 9, 2003	171,429		28,572		142,857
	LTIP	June 16, 2004	96,941		48,471		48,470
Total			437,269		225,202		212,067
John Rishton	LTIP	June 8, 2001	30,150		30,150		Nil
	LTIP	June 12, 2002	79,599		79,599		Nil
	LTIP	June 9, 2003	160,714		160,714		Nil
	LTIP	June 16, 2004	90,882		90,882		Nil
	PSP	August 30, 2005			124,113	124,113	Nil
Total			361,345		485,458	124,113	Nil
Captain Michael Jeffery	LTIP	June 5, 2000	11,364		11,364		Nil
Total			11,364		11,364		Nil

\* or date of appointment \*\* or at cessation of appointment

In relation to awards made in 2000 and 2001, one third of each individual award may vest at the end of the third, fourth and fifth financial years from the year of the grant if the performance of the Company, measured by TSR from the year of the grant through to the end of the year in question, places the Company at or above the median percentile when compared with the TSR for each of the companies in the FTSE100 index. In relation to awards made from 2002 onwards the whole of the award may vest on the third anniversary of the start of the financial year in which the award was made. If the Company's TSR for the period to that financial year end is at or below the 50th percentile, no awards will vest. If the Company's TSR for the period is at the 50th percentile, 30 per cent of the award (or one third portion in the case of awards in 2000 and 2001) will vest. If the Company's TSR is at the 75th percentile, 65 per cent of the award (or one third portion in the case of awards in 2000 and 2001) will vest. For performance between 50th and 75th percentile, the number of options will be determined on a straight-line basis. If the Company's TSR for the period is at the 90th percentile all of the award (or one third portion) will vest. For performance between 75th and 90th percentile, the number of options will be determined on a straight line basis.

On April 1, 2006 the final third of the conditional award made on June 8, 2001 lapsed as the performance condition was not met in the financial years 2001 to 2006. In relation to the conditional award made on June 9, 2003, the Company was the 13th highest performing company out of the 93 FTSE 100 companies remaining for the performance period April 1, 2003 to March 31, 2006. This placed the Company on the 86th percentile meaning that 90.67 per cent of the shares originally awarded vested.

No payment is due upon exercise of options. Options are exercisable for seven years from the date of vesting of the relevant LTIP award. All grants of options are subject to the Remuneration Committee being satisfied that the Company's overall financial performance justifies the grant of an option.

The value attributed to the Company's ordinary shares in accordance with the plan rules on the date of the 2005 PSP award, (August 30, 2005), was 282p.

The highest and lowest prices of the Company's shares during the financial year and the share price at March 31 were:

	2006	2005
At March 31	353.25p	264p
Highest in the year	362.50p	305.25p
Lowest in the year	236.25р	199.5p

Approved by the Board and signed on its behalf by Dr Martin Read Non-executive Director and Chairman of the Remuneration Committee May 18, 2006

# Statement of directors' responsibilities in relation to the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and those International Financial Reporting Standards as adopted by the European Union.

The directors are required to prepare financial statements for each financial year which present fairly the financial position of the Company and of the Group and the financial performance and cash flows of the Company and of the Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information; and

# Independent auditors' report to the members of British Airways Plc

We have audited the group and parent company financial statements (the "financial statements") of British Airways Plc for the year ended March 31, 2006 which comprise Group Income Statement, the Group and Parent Company Balance Sheets, the Group and Parent Company Cash Flow Statements, the Group and Parent Company Statement of Change in Shareholders' Equity and the related notes 1 to 35. These financial statements have been prepared under the accounting policies set out therein. We have also audited the information in the Directors' Remuneration Report that is described as having been audited.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the Annual Report, the Directors' Remuneration Report and the financial statements in accordance with applicable United Kingdom law and International Financial Reporting Standards (IFRSs) as adopted by the European Union as set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements and the part of the Directors' Remuneration Report to be audited in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, the financial statements and the part of the Directors' Remuneration Report to be audited have been properly prepared in accordance with the Companies Act 1985 and Article 4 of the IAS Regulation and that the information given in the directors' report and business review is consistent with the financial statements.

We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions are not disclosed.

We review whether the Corporate Governance Statement reflects the company's compliance with the nine provisions of the 2003 FRC Combined Code specified for our review by the Listing Rules of the Financial Services Authority, and we report if it does not. We are not required to consider whether the board's statements on internal control cover all risks and controls, or form an opinion on the effectiveness of the group's corporate governance procedures or its risk and control procedures.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' Report and Business Review, the unaudited part of the Directors' Remuneration Report, the Chairman's Statement and the Corporate Governance Statement. We consider the implications for our report if we become aware of any apparent

- provide additional disclosures when compliance with the specific requirements in IFRSs is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- state that the Company has complied with IFRSs, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and of the Group and enable them to ensure that the financial statements comply with the Companies Act 1985 and Article 4 of the IAS Regulation. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements and the part of the Directors' Remuneration Report to be audited. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements and the part of the Directors' Remuneration Report to be audited are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements and the part of the Directors' Remuneration Report to be audited.

## Opinion

### In our opinion:

- the group financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the group's affairs as at March 31, 2006 and of its profit for the year then ended;
- the parent company financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union as applied in accordance with the provisions of the Companies Act 1985, of the state of the parent company's affairs as at March 31, 2006;
- the financial statements and the part of the Directors' Remuneration Report to be audited have been properly prepared in accordance with the Companies Act 1985 and Article 4 of the IAS Regulation; and
- the information given in the directors' report and business review is consistent with the financial statements.

Ernst & Young LLP Registered auditor London

#### May 18, 2006

The maintenance and integrity of the British Airways Plc web site is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the web site.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Group consolidated income statement

For the year ended March 31, 2006

			Group
£ million	Note	2006	2005
Traffic revenue			
Passenger		6,820	6,500
Cargo		498	482
		7,318	6,982
Other revenue (including fuel surcharges)		1,197	790
Revenue	3	8,515	7,772
Employee costs		2,346	2,235
Depreciation, amortisation and impairment		717	739
Aircraft operating lease costs		112	106
Fuel and oil costs		1,632	1,128
Engineering and other aircraft costs		473	432
Landing fees and en route charges		559	556
Handling charges, catering and other operating costs		955	918
Selling costs		449	490
Currency differences		(18)	15
Accommodation, ground equipment and IT costs		585	597
Total expenditure on operations		7,810	7,216
Operating profit	4	705	556
Fuel derivative gains*		19	
Finance costs	7	(221)	(265
Finance income	7	93	97
Financing income and expense relating to pensions	7	(18)	(29
Retranslation (charges)/credits on currency borrowings	7	(13)	56
Profit on sale of fixed assets and investments	8	27	71
Share of post-tax profits in associates accounted for using the equity method	17	28	24
Income relating to fixed asset investments	9		3
Profit before tax for the year		620	513
Tax	10a	(153)	(121
Profit after tax for the year		467	392
Attributable to:			
Equity holders of the parent		451	377
Minority interest		16	15
		467	392
Earnings per share			
Basic	11	40.4p	35.2p
Diluted	11	39.8p	34.1p

\* Fuel derivative gains reflect the ineffective portion of unrealised gains and losses on fuel derivative hedges required to be recognised through the income statement under IAS 39.

# **Balance sheets**

At March 31, 2006

			Group		Company
£ million	Note	2006	2005	2006	2005
Non-current assets					
Property, plant and equipment	12				
Fleet		6,606	6,944	6,232	6,559
Property		974	1,000	914	929
Equipment		302	385	292	317
Goodwill	15	7,882	<u>8,329</u> 72	7,438	7,805
Landing rights	15	115	122	96	102
Other intangible assets	15	46	60	46	60
		233	254	142	162
Investments in subsidiaries	17			1,350	1,195
Investments in associates	17	131	126	1	i
Other investments	18	33	30	29	29
Employee benefit assets	31	137	137	137	137
Other financial assets	18	89	38	56	
Total non-current assets		8,505	8,914	9,153	9,329
Non-current assets held for sale	14	3	5	3	
Current assets and receivables					
Expendable spares and other inventories	19	83	84	77	76
Trade receivables		685	685	664	666
Other current assets	20	458	301	518	485
Other current interest bearing deposits	21	1,533	1,133	1,531	1,132
Cash and cash equivalents	21	907 2,440	549 1,682	835 2,366	467
Total current assets and receivables		3,666	2,752	3,625	2,826
Total assets		12,174	11,671	12,781	12,155
		12,174	11,071	12,701	12,100
Shareholders' equity and liabilities Shareholders' equity					
Issued share capital	28	283	271	283	271
Share premium	20	888	788	888	788
Investment in own shares			(26)		(26
Other reserves	30	690	152	653	138
Total shareholders' equity		1,861	1,185	1,824	1,171
Minority interest	30	213			
Total equity		2,074			
Equity minority interest			12		
Non-equity minority interest			200		
Minority interests			212		
Non-current liabilities					
Interest bearing long-term borrowings	24	3,602	4,045	3,697	4,124
Employee benefit obligations	31	1,803	1,820	1,750	1,769
Provisions for deferred tax	10	896	816	792	719
Other provisions	26	135	112	102	75
Other long-term liabilities	23	232	212	177	156
Total non-current liabilities		6,668	7,005	6,518	6,843
Current liabilities			=		-
Current portion of long-term borrowings	24	479	447	453	419
Convertible borrowings	22	2 9 2 2	112	2 977	2.00
Trade and other payables Current tax payable	22	2,822 75	2,642 36	3,877 72	3,699 14
Short-term provisions	26	75 56	30 32	37	14 9
	20				
Total current liabilities		3,432	3,269	4,439	4,141
Total equity and liabilities		12,174	11,671	12,781	12,155

Willie Walsh Chief Executive Officer Keith Williams Chief Financial Officer May 18, 2006

# **Cash flow statements**

For the year ended March 31, 2006

			Group		Company
£ million	Note	2006	2005	2006	2005
Cash flows from operating activities					
Operating profit		705	556	709	575
Depreciation, amortisation and impairment		717	739	686	673
Operating cash flow before working capital changes		1,422	1,295	1,395	1,248
Decrease/(increase) in inventories, trade and other receivables		23	(71)	(65)	(60)
Increase in trade and other payables and provisions		150	15	182	369
Other non-cash movements		12	8	12	8
Cash generated from operations		1,607	1,247	1,524	1,565
Interest paid		(211)	(242)	(187)	(209)
Taxation		(57)		(31)	
Net cash flow from operating activities		1,339	1,005	1,306	1,356
Cash flows from investing activities					
Purchase of property, plant and equipment		(275)	(356)	(268)	(340)
Purchase of intangible assets		(8)	(32)	(8)	(32)
Purchase of interest in associate		(5)			
Purchase of other investments		(2)		(2)	
Proceeds from sale of associated companies			427		
Proceeds from sale of other investments		1		1	
Proceeds from sale of property, plant and equipment		9	57	6	58
Costs of disposal of subsidiary company		(6)	(12)	(6)	(12)
Proceeds from sale of interest in the London Eye Company Ltd		78		100	
Interest received		78	78	76	77
Dividends received		22	23	4	57
Increase in interest bearing deposits		(402)	(487)	(401)	(489)
Net cash flow from investing activities		(510)	(302)	(498)	(681)
Cash flows from financing activities					
Proceeds from long-term borrowings			116		116
Repayments of borrowings		(64)	(168)	(44)	(147)
Capital elements of finance leases and hire purchase arrangements repaid		(415)	(1,103)	(417)	(1,107)
Exercise of share options		21	4	21	4
Distributions made to holders of perpetual securities		(14)	(14)		
Other financing income			5		10
Net cash flow from financing activities		(472)	(1,160)	(440)	(1,124)
Net increase/(decrease) in cash and cash equivalents		357	(457)	368	(449)
Net foreign exchange difference		1	(18)		(34)
Cash and cash equivalents at April 1		549	1,024	467	950
Cash and cash equivalents at March 31	21	907	549	835	467

# Statements of changes in equity

For the year ended March 31, 2006

Group £ million No	lssued ote capital	Share premium	Investment in own shares	Other reserves (Note 30)	Total shareholders' equity	Minority interest	Total equity	Non-equity minority interest
At April 1, 2005	271	788	(26)	152	1,185	12	1,197	200
Effect of adopting IAS 39 and IAS 32	35			183	183	200	383	(200)
Profit for the period				451	451		451	
Exchange differences and other movements	5			2	2	1	3	
Net movement on cash flow hedges				(117)	(117)		(117)	
Cost of share based payment				12	12		12	
Deferred tax effect of share options				7	7		7	
Share of other movements in reserves of as	sociates			5	5		5	
Total income and expense for the period				360	360	1	361	
Exercise of share options			26	(5)	21		21	
Conversion of Convertible Capital Bonds 2	005 12	100			112		112	
At March 31, 2006	283	888		690	1,861	213	2,074	

## For the year ended March 31, 2005

Group £ million	lssued capital	Share premium	Investment in own shares	Other reserves sl (Note 30)	Total nareholders' funds	Minority interest	Non-equity minority interest
At April 1, 2004	271	788	(31)	(231)	797	10	200
Profit for the period				377	377		
Exchange differences and other movements				(22)	(22)	2	
Cost of share based payment				8	8		
Exchange written back on disposals				21	21		
Total income and expense for the period				384	384	2	
Exercise of share options			5	(1)	4		
At March 31, 2005	271	788	(26)	152	1,185	12	200

# For the year ended March 31, 2006

Company £ million	Note	lssued capital	Share premium	Investment in own shares	Other reserves (Note 30)	Total equity
At April 1, 2005		271	788	(26)	138	1,171
Effect of adopting IAS 39 and IAS 32	35				189	189
Profit for the period					429	429
Cost of share based payment					12	12
Deferred tax effect of share options					7	7
Net movement on cash flow hedges					(117)	(117)
Total income and expense for the period					331	331
Exercise of share options				26	(5)	21
Conversion of Convertible Capital Bonds 2005		12	100			112
At March 31, 2006		283	888		653	1,824

# For the year ended March 31, 2005

Company £ million	lssued capital	Share premium	Investment in own shares	Other reserves (Note 30)	Total equity
At April 1, 2004	271	788	(31)	(133)	895
Profit for the period				272	272
Exchange differences and other movements				(8)	(8)
Cost of share based payment				8	8
Total income and expense for the period				272	272
Exercise of share options			5	(1)	4
At March 31, 2005	271	788	(26)	138	1,171

# Notes to the accounts

### 1 Authorisation of financial statements and compliance with IFRSs

The Group's and Company's financial statements for the year ended March 31, 2006 were authorised for issue by the Board of Directors on May 18, 2006 and the balance sheets were signed on the Board's behalf by Willie Walsh and Keith Williams. British Airways Plc is a public limited company incorporated and domiciled in England & Wales. The Company's ordinary shares are traded on the London Stock Exchange.

From April 1, 2005, as required by the European Union's IAS Regulation and the Companies Act 1985, the Group has prepared its consolidated financial statements in accordance with International Financial Reporting Standards ('IFRSs')\* as adopted by the European Union (EU). IFRSs as adopted by the EU differ in certain respects from IFRSs as issued by the International Accounting Standards Board (IASB). However, the consolidated financial statements for the periods presented would be no different had the Group applied IFRSs as issued by the IASB. References to 'IFRS' hereafter should be construed as references to IFRSs as adopted by the EU. The principal accounting policies adopted by the Group and by the Company are set out in note 2. The financial statements comprise the first complete set of financial statements presented by the Group that comply with IFRSs.

The Company has taken advantage of the exemption provided under section 230 of the Companies Act 1985 not to publish its individual income statement and related notes.

\* For the purposes of these statements, IFRS also include International Accounting Standards (IAS).

### 2 Accounting policies

### Accounting convention

The accounting policies and basis of preparation differ from those set out in the Report and Accounts for the year ended March 31, 2005 which were prepared in accordance with United Kingdom accounting standards and the Companies Act 1985 (UK GAAP).

A preliminary summary of the significant accounting policies used in the preparation of these financial statements under IFRSs and the impact of the change from UK GAAP to IFRS on comparative periods as required by IFRS 1 - 'First-time adoption of International Financial Reporting Standards' were included in the Group's 'Release of financial information for 2004/05 under International Financial Reporting Standards' published on July 4, 2005. The release included the results for the year ended March 31, 2005 restated under IFRSs and a summary of the significant differences to UK GAAP. The release also included restated balance sheets at March 31, 2005 and April 1, 2004, the Group's transition date to IFRSs. Reconciliations to IFRSs from the previously published UK GAAP financial statements are summarised in note 35.

As permitted under IFRS 1, the Group elected to apply the requirements of IAS 32 - 'Financial Instruments - Disclosure and Presentation' and IAS 39 - 'Financial Instruments - Recognition and Measurement' from April 1, 2005. As a consequence certain assets and liabilities are required to be recognised and measured at fair value. As a result of the application of IAS 39 the opening net assets of the Group increased by £183 million at April 1, 2005. The increase represents the fair value of financial instruments and available-for-sale financial assets (£193 million, net of deferred tax), partially offset by the impact of the Group's share of the opening reserves adjustments of associates (£10 million). The adoption of IAS 32 had no impact on the reserves or net assets of the Group except for minor presentational differences between minority interests and shareholders' equity.

These financial statements have been prepared on a historical cost convention except for certain financial assets and liabilities, including derivative financial instruments and available-for-sale financial assets, that are measured at fair value. The carrying value of recognised assets and liabilities that are subject to fair value hedges are adjusted to record changes in the fair values attributable to the risks that are being hedged.

The Group and Company financial statements are presented in Pounds Sterling and all values are rounded to the nearest million pounds (£m) except where indicated otherwise.

### Basis of consolidation

The Group accounts include the accounts of the Company and its subsidiaries, each made up to March 31, together with the attributable share of results and reserves of associates, adjusted where appropriate to conform with British Airways' accounting policies. The Group's share of profits less losses of associates is included in the Group income statement and its share of the post-acquisition results of these companies is included in interests in associates in the Group balance sheet. Certain associates make up their annual audited accounts to dates other than March 31. In the case of Iberia and Comair, published results up to the year ended December 31 are included. In other cases, results disclosed by subsequent unaudited management accounts are included. The attributable results of those companies acquired or disposed of during the year are included for the periods of ownership. In the case of the Group's investment in Qantas, results up to the year ended June 30, 2004 are included in the comparative year.

In addition, the Group has consolidated The London Eye Company Limited for the period to February 8, 2006 when, as a result of the sale of the Group's interest to The Tussauds Group, the Group lost control (see Note 14). Prior to this, the substance of the relationship between the Group and The London Eye Company Limited indicated that it was controlled by the Group, through a combination of voting rights and the rights available to it as the main provider of funding, whereby it was able to control its financial and operating policies.

#### Revenue

Revenue is recognised when the transportation service is provided. Passenger ticket and cargo waybill sales, net of discounts, are recorded as current liabilities in the 'sales in advance of carriage' account until recognised as revenue. Unused tickets are recognised as revenue using estimates regarding the timing of recognition based on the terms and conditions of the ticket and historical trends. Other revenue is recognised at the time the service is provided. Commission costs are recognised at the same time as the revenue to which they relate and are charged to cost of sales.

### Revenue recognition - Mileage programmes

The Group operates two principal loyalty programmes. The airline frequent flyer programme operates through the airline's 'Executive Club' and allows frequent travellers to accumulate 'BA Miles' mileage credits which entitle them to a choice of various awards, primarily free travel. The estimated direct incremental cost of providing free redemption services, including British Airways' flights, in exchange for redemption of miles earned by members of the Group's 'Executive Club' is accrued as members of the scheme accumulate mileage. These costs are charged to selling costs.

In addition, 'BA Miles' are sold to commercial partners to use in promotional activity. The fair value of the miles sold is deferred and recognised as revenue on redemption of the miles by the participants to whom the miles are issued. The incremental cost of providing free redemption services is recognised when the miles are redeemed.

The Group also operates the AIRMILES scheme, operated by the Company's wholly-owned subsidiary Airmiles Travel Promotions Limited. The scheme allows companies to purchase miles for use in their own promotional activities. Miles can be redeemed for a range of benefits, including flights on British Airways and other carriers. The fair value of the miles sold is deferred and recognised as revenue on redemption of the miles by the participants to whom the miles are issued. The incremental cost of providing free redemption services is recognised when the miles are redeemed.

#### Segmental reporting

The Group's primary reporting segments comprise business segments and the secondary format is based on geographic segments. Business segments are based on the internal management structure and system of internal financial reporting. They reflect components of the Group with distinguishable revenues, costs and assets and are subject to risks different from those of other reportable segments due either to the products they provide or the markets in which they operate. The nature of the primary business segments is set out below.

### a Business segments

The network airline business segment comprises the Group's main scheduled passenger and cargo operations and revenues ancillary to the provision of those services. The network airline business utilises the Group's aircraft assets flexibly across the worldwide route network.

The regional airline business segment comprises the Group's scheduled regional operation and revenues ancillary to the provision of those services. The regional airline business utilises a dedicated fleet of aircraft to provide services from United Kingdom regional airports principally to shorthaul destinations within the UK and Europe.

Non-airline businesses include principally Airmiles Travel Promotions Ltd, BA Holidays Ltd, Speedbird Insurance Company Ltd and The London Eye Company Ltd.

All segments relate to continuing operations. Transfer prices between business segments are set on an arm's length basis.

#### b Geographical segments

- i) Turnover by origin: The analysis of turnover by origin is derived by allocating revenue to the area in which the sale was made.
- ii) Geographical analysis of net assets: The major revenue-earning asset of the Group is the aircraft fleet, the majority of which are registered in the United Kingdom. Since the Group's aircraft fleet is employed flexibly across its worldwide route network, there is no suitable basis of allocating such assets and related liabilities to geographical segments.

### Intangible fixed assets

### a Goodwill

Where the cost of a business combination exceeds the fair values attributable to the net assets acquired, the resulting goodwill is capitalised and tested for impairment annually and, in addition, whenever indicators exist that the carrying value may not be recoverable. Prior to the adoption of IFRS 3, which was applied prospectively from April 1, 1999, any goodwill that had been recognised on acquisition was amortised over a period not exceeding 20 years. Prior to March 31, 1998 goodwill was set off against reserves on the acquisition of a business or an equity interest in an associate. Such goodwill is not recognised on transition to IFRS. Any goodwill arising on the acquisition of equity accounted entities is included within the cost of those entities.

### b Landing rights

Landing rights acquired from other airlines either directly or as a result of a business combination are capitalised at cost or at fair value and amortised on a straight line basis over a period not exceeding 20 years.

# Notes to the accounts continued

### 2 Accounting policies continued

### c Software

The costs of purchase or development of computer software that is separable from an item of related hardware is capitalised separately and amortised over a period not exceeding 4 years on a straight line basis.

The carrying value is reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable.

#### Property, plant and equipment

Property, plant and equipment is held at cost. The Group has a policy of not revaluing tangible fixed assets. Depreciation is calculated to write off the cost less estimated residual value, on a straight line basis over the useful life of the asset. Residual values, where applicable, are reviewed annually against prevailing market values for equivalently aged assets and depreciation rates adjusted accordingly on a prospective basis.

The carrying value is reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable and the cumulative impairment losses are shown as a reduction in the carrying value of tangible fixed assets.

The Group has taken advantage of the exemption in IFRS 1 that allows it to carry forward property at deemed cost after taking account of revaluations carried out at March 31, 1995.

#### a Capitalisation of interest on progress payments

Interest attributed to progress payments, and related exchange movements on foreign currency amounts, made on account of aircraft and other significant assets under construction is capitalised and added to the cost of the asset concerned.

### b Fleet

All aircraft are stated at the fair value of the consideration given after taking account of manufacturers' credits. Fleet assets owned, or held on finance lease or hire purchase arrangements, are depreciated at rates calculated to write down the cost to the estimated residual value at the end of their planned operational lives on a straight line basis.

Cabin interior modifications, including those required for brand changes and relaunches, are depreciated over the lower of five years and the remaining life of the aircraft.

Aircraft and engine spares acquired on the introduction or expansion of a fleet, as well as rotable spares purchased separately, are carried as tangible fixed assets and generally depreciated in line with the fleet to which they relate.

Major overhaul expenditure, including replacement spares and labour costs, is capitalised and amortised over the average expected life between major overhauls. All other replacement spares and other costs relating to maintenance of fleet assets (including maintenance provided under 'power-by-the-hour' contracts) are charged to the income statement on consumption or as incurred respectively.

### c Property and equipment

Provision is made for the depreciation of all property and equipment, apart from freehold land, based upon expected useful lives, or in the case of leasehold properties over the duration of the leases if shorter, on a straight line basis.

### d Leased and hire purchase assets

Where assets are financed through finance leases or hire purchase arrangements, under which substantially all the risks and rewards of ownership are transferred to the Group, the assets are treated as if they had been purchased outright. The amount included in the cost of tangible fixed assets represents the aggregate of the capital elements payable during the lease or hire purchase term. The corresponding obligation, reduced by the appropriate proportion of lease or hire purchase payments made, is included in creditors. The amount included in the cost of tangible fixed assets is depreciated on the basis described in the preceding paragraphs and the interest element of lease or hire purchase payments made is included in interest payable in the income statement. Total minimum payments, measured at inception, under all other lease arrangements, known as operating leases, are charged to the income statement in equal annual amounts over the period of the lease. In respect of aircraft, certain operating lease arrangements allow the Group to terminate the leases after a limited initial period, normally 5 to 7 years, without further material financial obligations. In certain cases the Group is entitled to extend the initial lease period on pre-determined terms; such leases are described as extendible operating leases.

### Inventories

Inventories, including aircraft expendables, are valued at the lower of cost and net realisable value.

### Cash and cash equivalents

Cash and cash equivalents includes cash in hand and deposits with any qualifying financial institution repayable on demand or maturing within three months of the balance sheet date.

### **Employee benefits**

Employee benefits, including pensions and other post-retirement benefits (principally post-retirement healthcare benefits) are presented in these financial statements in accordance with IAS 19 - 'Employee Benefits'. For the Group's defined benefit plans, post-retirement obligations are measured at discounted present value whilst plan assets are measured at fair value at the balance sheet date. The cost of current service costs are recognised in the income statement so as to recognise the cost of providing the benefit on a straight line basis over the service lives of the employees using the projected unit credit method. Past service costs are recognised when the benefit has been given. The financing cost and expected return on plan assets are recognised within financing costs in the periods in which they arise. The accumulated effect of changes in estimates, changes in assumptions and deviations from actuarial assumptions (actuarial gains and losses) that are less than 10% of the higher of pension benefit obligations and pension plan assets at the beginning of the year are not recorded. When the accumulated effect is above 10% the excess amount is recognised in the income statement over the estimated average remaining service period.

Amounts paid to defined contribution post-retirement schemes are recognised within the income statement when the payments fall due.

Other employee benefits are recognised when the obligation exists for the future liability.

### Share-based payment

The fair value of employee share option plans is measured at the date of grant of the option using a binomial valuation model. The resulting cost, as adjusted for the expected and actual level of vesting of the options, is charged to income over the period in which the options vest. At each balance sheet date before vesting the cumulative expense is calculated, representing the extent to which the vesting period has expired and management's best estimate of the achievement or otherwise of non-market conditions, of the number of equity instruments that will ultimately vest. The movement in cumulative expense since the previous balance sheet date is recognised in the income statement with a corresponding entry in equity. The Group has taken advantage of the transitional provisions of IFRS 2 in respect of the fair value of equity settled awards so as to apply IFRS 2 only to those equity-settled awards granted after November 2002 that had not vested before January 1, 2005.

#### Taxation

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted at the balance sheet date.

Deferred income tax is recognised on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, with the following exceptions:

- Where the temporary difference arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss;

- In respect of taxable temporary differences associated with investments in subsidiaries or associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future; and

- Deferred income tax assets are recognised only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carried forward tax credits or tax losses can be utilised.

Deferred income tax assets and liabilities are measured on an undiscounted basis at the tax rates that are expected to apply when the related asset is realised or liability is settled, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Income tax is charged or credited directly to equity if it relates to items that are credited or charged to equity. Otherwise income tax is recognised in the income statement.

### Provisions

Provisions are made when an obligation exists for a future liability in respect of a past event and where the amount of the obligation can be reliably estimated. Restructuring provisions are made for direct expenditures of a business reorganisation where the plans are sufficiently detailed and well advanced, and where appropriate communication to those affected has been undertaken at the balance sheet date. If the effect is material, expected future cash flows are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to unwinding the discount is recognised as a finance cost.

#### Foreign currency translation

Transactions in foreign currencies are initially recorded in the functional currency, Sterling, by applying the spot exchange rate ruling at the date of the transaction. Monetary foreign currency balances are translated into Sterling at the rates ruling at the balance sheet date. All other profits or losses arising on translation are dealt with through the income statement except where hedge accounting is applied. The net assets of foreign operations are translated into Sterling at the rate of exchange ruling at the balance sheet date. Profits and losses of such operations are translated into Sterling at average rates of exchange during the year. The resulting exchange differences are taken directly to a separate component of equity until all or part of the interest is sold when the relevant portion of the cumulative exchange is recognised in income.

Under IFRS 1, exchange differences arising prior to April 1, 2004 are deemed to be zero.

### Derivatives and financial instruments

### IAS 32 and IAS 39 were adopted from April 1, 2005.

Under IAS 39 - 'Financial Instruments - Recognition and Measurement', financial instruments are recorded initially at fair value. Subsequent measurement of those instruments at the balance sheet date reflects the designation of the financial instrument. The Group determines the classification at initial recognition and re-evaluates this designation at each year-end except for those financial instruments measured at fair value through profit or loss.

Other investments (other than interests in associates) are designated as available-for-sale financial assets and are recorded at fair value. Any change in the fair value is reported in equity until the investment is sold when the cumulative amount recognised in equity is recognised in income. Any provisions for impairment of the carrying value are reflected in income when they arise. Exchange gains and losses on monetary items are taken to income unless the item has been designated and is assessed as an effective hedging instrument in accordance with the requirement of IAS 39. Exchange gains and losses on non-monetary investments are reflected in equity until the investment is sold when the cumulative amount recognised in equity is recognised in income.

Long-term borrowings are recorded at amortised cost. Certain leases contain interest rate swaps that are closely related to the underlying financing and, as such, are not accounted for as an embedded derivative.

Derivative financial instruments, comprising interest rate swap agreements, foreign exchange derivatives and fuel hedging derivatives (including options, swaps and futures) are measured at fair value on the Group balance sheet.

#### Cash flow hedges

Changes in the fair value of derivative financial instruments are reported through operating income or financing according to the nature of the instrument unless the derivative financial instrument has been designated as a hedge of a highly probable expected future cash flow. Gains and losses on derivative financial instruments designated as cash flow hedges and assessed as effective for the period, are taken to equity in accordance with the requirements of IAS 39. Gains and losses taken to equity are reflected in the income statement when either the hedged cash flow impacts income or its occurrence ceases to be probable.

Certain loan repayment instalments denominated in US dollars and Japanese yen are designated as cash flow hedges of highly probable future foreign currency revenues. Exchange differences arising from the translation of these loan repayment instalments are taken to equity in accordance with IAS 39 requirements and subsequently reflected in the income statement when either the future revenue impacts income or its occurrence ceases to be probable.

Prior to the adoption of IAS 39 and IAS 32 the Group's accounting policy for derivatives was to defer and only recognise in the Group income statement gains and losses on hedges of revenues or operating payments as they crystallised. The fair value of derivative financial instruments was not recognised on the Group balance sheet.

Amounts payable or receivable in respect of interest rate swap agreements were recognised in the net interest payable charge over the period of the contracts on an accruals basis. Cross currency swap agreements and forward foreign exchange contracts taken out to hedge borrowings were brought into account in establishing the carrying values of the relevant loans, leases or hire purchase arrangements in the balance sheet. Gains and losses on forward exchange contracts to hedge capital expenditure commitments are recognised as part of the total Sterling carrying cost of the relevant tangible asset as the contracts mature or are closed out. This policy has been applied to the comparative information presented for periods commencing prior to April 1, 2005.

#### IFRS transitional arrangements

The Group has applied the optional transitional exemptions under IFRS 1 in the preparation of these financial statements as follows:

- a The accumulated actuarial gains and losses in relation to employee defined benefit retirement plans have been recognised in full at April 1, 2004.
- b The provisions of IFRS 3 'Business Combinations' have been applied prospectively from April 1, 1999.
- c The carrying value of revalued assets at April 1, 2004 has been taken as the deemed cost.
- d The cumulative translation difference on foreign operations at April 1, 2004 is deemed to be zero.
- e The provisions of IFRS 2 ' Share based payment' are applied only to awards made after November 7, 2002.
- f Comparative information for IAS 32 'Financial Instruments Disclosure and Presentation' and IAS 39 'Financial Instruments Recognition and Measurement' is not restated for 2004/05. The provisions of the two Standards have been applied from April 1, 2005 and comparative information for 2004/05 has been presented under the previous UK GAAP basis for transactions within the scope of IAS 32 and IAS 39.

### New standards and interpretations not applied

During the year ended March 31, 2006, the IASB and IFRIC have issued the following standards and interpretations with an effective date after the date of these financial statements:

Internationa	I Accounting Standards (IFRS)	Effective Date
IFRS 1	Amendments relating to IFRS 1 and IFRS 6	1 January 2006
IFRS 4	Insurance Contracts (Amendments to IAS 39 and IFRS 4 - Financial Guarantee Contracts)	1 January 2006
IFRS 6	Exploration for and Evaluation of Mineral Assets	1 January 2006
IFRS 6	Amendments relating to IFRS 1 and IFRS 6	1 January 2006
IFRS 7	Financial Instruments: Disclosures	1 January 2007
IAS 1	Amendment - Presentation of Financial Statements : Capital Disclosures	1 January 2007
IAS 19	Amendment - Actuarial Gains and Losses, Group Plans and Disclosures	1 January 2006
IAS 39	Amendments to IAS 39 - Fair Value Option	1 January 2006
IAS 39	Amendments to IAS 39 - Transition and Initial Recognition of Financial Assets and Financial Liabilities	1 January 2006
IAS 39	Amendments to IAS 39 - Cash Flow Hedge Accounting of Forecast Intragroup Transactions	1 January 2006
IAS 39	Amendments to IAS 39 and IFRS 4 - Financial Guarantee Contracts	1 January 2006
Internationa	I Financial Reporting Interpretations Committee (IFRIC)	
IFRIC 4	Determining whether an arrangement contains a lease	1 January 2006
IFRIC 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds	1 January 2006
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment	1 December 2005
IFRIC 7	Applying the Restatement Approach under IAS 29 'Financial Reporting in Hyperinflationary Economies'	1 March 2006
IFRIC 8	Scope of IFRS 2	1 May 2006
IFRIC 9	Reassessment of Embedded Derivatives	1 June 2006

The Directors do not anticipate that the adoption of these standards and interpretations will have a material impact on the Group's financial statements. Certain of these standards and interpretations will require additional disclosures over and above those currently included in these financial statements in the period of initial application.

# Notes to the accounts continued

# 3 Segment information

0	Segment mormation					
а	Business segments		D : 1			<b>T</b> . 1
		Network	Regional airline	Non- airline		Total Group
£ mi	llion	business	business	business	Unallocated	operation
For t	he year ended March 31, 2006					
Rev	enue					
	s to external customers	7,922	357	236		8,515
	r-segment sales	83	6	4		93
Seg	ment revenue	8,005	363	240		8,608
Seg	ment result	711	(20)	14		705
Una	Ilocated income				19	19
	it before tax and finance costs	711	(20)	14	19	724
	finance costs īt on sale of assets			26	(159) 1	(159) 27
	re of associates' profit			20	28	28
Inco	ome tax expense				(153)	(153)
Net	profit for the year					467
Ass	ets and liabilities					
	ment assets	11,701	211	131	101	12,043
Inve	stment in associates				131	131
Tota	al assets	11,701	211	131	131	12,174
Seg	ment liabilities	4,628	76	344		5,048
Una	llocated liabilities				5,052	5,052
Tota	al liabilities	4,628	76	344	5,052	10,100
	er segment information					
	gible assets - additions	320	3	3		326
	ngible assets - additions reciation, amortisation and impairment	8 708	2	7		8 717
	eptional items (Note 4b)	45	(9)			36
For t	he year ended March 31, 2005					
	enue s to external customers	7,151	394	227		7,772
	r-segment sales	7,131		6		90
	nent revenue	7,228	401	233		7,862
	ment result	576	(27)	7		556
	llocated income īt before tax and finance costs	576	(27)	7	3 3	3 559
	finance costs	570	(27)	7	3 (141)	(141)
	it on sale of assets				71	71
	re of associates' profit				24	24
	me tax expense				(121)	(121)
	profit for the year					392
	e <mark>ts and liabilities</mark> ment assets	11,119	217	209		11,545
0	stment in associates	11,113	217	200	126	126
Toto	ıl assets	11,119	217	209	126	11,671
Sog	nent liabilities	4,427	125	378		4,930
	llocated liabilities	4,427	125	576	5,344	4,930 5,344
Toto	ıl liabilities	4,427	125	378	5,344	10,274
	er segment information	.,				
	gible assets - additions	354	3	7		364
-	ngible assets - additions	32				32
	reciation, amortisation and impairment	694	34	11		739
Exce	eptional items (Note 4b)	30	16			46

# 3 Segment information continued

## b Geographical segments

		Group
	By area of original	
£ million	2006	2005
Europe	5,406	5,079
United Kingdom	4,169	3,906
Continental Europe	1,237	1,173
The Americas	1,611	1,364
Africa, Middle East and Indian sub-continent	826	747
Far East and Australasia	672	582
Revenue	8,515	7,772

## 4 Operating profit

a Operating profit is arrived at after charging/(crediting):

## Depreciation, amortisation and impairment of fixed assets

		Group	
£ million	2006	2005	
Owned assets	348	300	
Finance leased aircraft	128	154	
Hire purchased aircraft	165	183	
Other leasehold interests	59	66	
Impairment (reversals)/charges on property, plant and equipment	(12)	16	
Amortisation of intangible assets	29	20	
Total depreciation, amortisation and impairment expense	717	739	

## Operating lease costs

			Group
£ million		2006	2005
Minimum lease rentals	– aircraft	113	116
	- property	138	139
Sub-lease rentals received		(11)	(11)
Onerous lease costs		11	
		251	244

## Cost of inventories

		Group
£ million	2006	2005
Cost of inventories recognised as an expense, mainly fuel	1,484	1,359
includes: - write-down of inventories to net realisable value	2	3

# b Exceptional items

		Group
£ million	2006	2005
Recognised in operating profit from continuing operations:		
Employee costs - restructuring costs	48	30
Depreciation - impairment of tangible fixed assets	1	16
Depreciation - reversal of impairment of tangible fixed assets	(13)	
	36	46

During the year the Group incurred restructuring costs in relation to organisational changes across the business including costs associated with the reduction in management numbers announced in November 2005.

# Notes to the accounts continued

# 5 Auditors' remuneration

		Group
£'000	2006	2005
Group auditors – Audit fees		
- Statutory audit	1,829	1,675
- Audit-related regulatory reporting	262	117
	2,091	1,792
Further assurance services, including S.404 and International Financial Reporting Standards related work Tax services	1,029	1,069
- Compliance	44	67
- Advisory	10	27
	54	94
Other services		82
	3,174	3,037

Of the above fees, £3,124,000 relates to the United Kingdom (2005: £2,954,000) and £50,000 relates to overseas (2005: £83,000). The audit fees payable to Ernst & Young LLP are approved by the Audit Committee having been reviewed in the context of other companies for cost effectiveness. The committee also reviews and approves the nature and extent of non-audit services to ensure that independence is maintained.

# 6 Employee costs and numbers

## a Staff costs

		Group
Number	2006	2005
The average number of persons employed in the Group during the year was as follows:		
United Kingdom	42,963	43,070
Overseas	6,994	7,256
	49,957	50,326
		Group
£ million	2006	2005
Wages and salaries	1,558	1,518
Social security costs	161	154
Costs related to pension schemes benefits	248	200
Other post-retirement benefit costs	4	3
	1,971	1,875

In addition, included in employee costs is a total expense of share-based payments of £12 million (2005: £8 million) that arises from transactions accounted for as equity-settled share-based payment transactions.

## b Directors' emoluments

		Group
£'000	2006	2005
Fees	613	597
Salary and benefits	1,873	1,340
Bonus	582	496
Aggregate gains made by directors on the exercise of options	1,832	
	4,900	2,433

During the year two directors accrued benefits under defined benefit pension schemes and one director accrued benefits under defined contribution pension schemes. The directors' remuneration report discloses full details of directors' emoluments and can be found on pages 45 to 54.

# 7 Finance costs and income

		Group
£ million	2006	2005
a Finance costs		
On bank loans	42	44
On finance leases	74	86
On hire purchase arrangements	55	71
On other loans, including interest of £2 million (2005: £11 million) on Convertible Capital Bonds 2005	52	64
Interest expense	223	265
Interest capitalised	(1)	
Change in fair value of interest rate swaps	(1)	
	221	265

Interest costs on progress payments are capitalised at a rate based on LIBOR (London Interbank Offered Rate) plus 0.5 per cent to reflect the average cost of borrowing to the Group unless specific borrowings are used to meet the payments in which case the actual rate is used.

		Group	
£ million	2006	2005	
b Finance income			
Bank interest receivable	93	83	
Other financing income		14	
	93	97	
c Financing income and expense relating to pensions			
Net financing expense relating to pensions	17	29	
Amortisation of actuarial losses on pensions	1		
	18	29	
d Retranslation (charges)/credits on currency borrowings	(13)	56	

# 8 Profit on sale of fixed assets and investments

		Group	
£ million	2006	2005	
Net profit on disposal of investment in Qantas		86	
Net profit on dispoal of interest in The London Eye Company Limited	26		
Net profit/(loss) on sale of other investments	5	(2)	
let (loss) on sale of property, plant and equipment	(4)	(13)	
	27	71	

The tax effect on the sale of the Group's interest in The London Eye Company Limited was a charge of £1 million. The tax effect on the sale of other fixed assets and investments was a charge of nil (2005: £14 million charge relating to the sale of the interest in Qantas).

# 9 Income and charges relating to fixed asset investments

		Group	
£ million	2006	2005	
Income from fixed asset investments	2	3	
Amounts written off investments	(2)		
		3	

# Notes to the accounts continued

# 10 Tax

# a Tax on profit on ordinary activities

Tax charged in the income statement

		Group
£ million	2006	2005
Current income tax		
United Kingdom corporation tax	92	1
Less: relief for foreign tax	(1)	(1)
UK tax	91	
Foreign tax	4	29
Effects of current year events on prior period balances	1	1
Total current income tax charge	96	30
Deferred tax		
Origination and reversal of fixed asset related temporary differences	(75)	2
Pensions	6	18
Associates' earnings	2	(11)
Utilisation of tax losses	102	89
Recognition of advance corporation tax previously written off	(20)	
Other temporary differences	47	
Effects of current year events on prior period balances	(5)	(7)
Total deferred tax charge	57	91
Tax charge in the income statement	153	121
Tax relating to items credited / (charged) to equity		
Deferred tax		
Deferred tax on net movement on revaluation of cash flow hedges	51	
Defendation of the sections	7	

Tax credit/(charge) reported directly in reserves	58	(8)
Net movement on hedges of net investment		(8)
Deferred tax on share options	7	
Deferred tax on het movement on revaluation of cash flow nedges	51	

## b Reconciliation of the total tax charge

The current tax charge for the year is less than the profit at the standard rate of corporation tax in the UK (30%). The differences are explained below:

	Grou	
£ million	2006	2005
Accounting profit before income tax	620	513
Accounting profit multiplied by standard rate of corporation tax in the UK of 30% (2005: 30%)	186	154
Effects of:		
Non-deductible expenses	8	8
Untaxed profits on disposals	(9)	(12)
Overseas tax rate differences	(4)	(11)
Overseas tax suffered net of double taxation relief	3	10
Tax effect arising from associate profit being disclosed on an after tax basis	(8)	(10)
Tax on associates' unremitted earnings	2	(11)
Current year losses not recognised	1	2
Losses not previously recognised	(2)	
Effect of current year events on prior period balances	(4)	(6)
Recognition of previously written-off advance corporation tax	(20)	
Other differences		(3)
Total tax charge for the year (Note 10a)	153	121

## 10 Tax continued

#### c Unrecognised tax losses

No deferred tax asset has been recognised in respect of tax losses of £290 million gross (2005: £286 million) with a value of £87 million (2005: £86 million) as the utilisation of such losses is uncertain or not currently anticipated as they are principally UK capital losses that can only be offset against future UK capital gains and no suitable transactions are currently envisaged.

The Group has £74 million (2005: £94 million) of advance corporation tax previously written off which may be utilised against future taxable profits. This may reduce future UK tax payments and the tax charge in future years.

The Group has not provided deferred tax in relation to its investments in subsidiaries and associates other than in relation to the unremitted earnings of associates where it does not control the dividend policy. This is on the basis that the Group can control the timing and realisation of these temporary differences. Quantifying the unprovided temporary differences is not practical but on the basis that the Group can control the timing and realisation of these temporary differences, no material tax consequences are expected to arise.

There are no income tax consequences attaching to the payment of dividends by the Group to its shareholders.

#### d Deferred tax

The deferred tax included in the balance sheet is as follows:

		Group		Company
£ million	2006	2005	2006	2005
Fixed asset related temporary differences	1,310	1,360	1,188	1,250
Pensions	(482)	(488)	(469)	(475)
Tax losses carried forward		(92)		(88)
Exchange differences on funding liabilities	57	71	57	71
Advance corporation tax recoverable	(20)		(20)	
Tax on associates' unremitted earnings	11	9		
Other temporary differences	20	(44)	36	(39)
	896	816	792	719

Movement in provision:

		Group	Company		
£ million	2006	2005	2006	2005	
Balance at April 1	816	717	719	648	
Effect of adopting IAS 32 and IAS 39	81		81		
Deferred tax charge in profit and loss (Note 10a)	57	91	50	63	
Deferred tax charge/(credit) reported directly in reserves (Note 10a)	(58)	8	(58)	8	
Balance at March 31	896	816	792	719	

## 11 Earnings per share

				Group
		Profit		ings per share
	2006 2005 2006 £m £m Pence	2005	2006	2005
		£m £m	Pence	
Profit for the year attributable to shareholders and basic earnings per share	451	377	40.4	35.2
Interest on Convertible Capital Bonds	2	8		
Diluted profit for the year attributable to shareholders and earnings per share	453	385	39.8	34.1
Weighted average number of shares for basic EPS ('000)			1,116,178	1,071,126
Dilutive potential ordinary shares:				
Convertible Capital Bonds ('000)			9,863	48,007
Employee share options ('000)			12,504	7,352
Weighted average number of shares for diluted EPS ('000)			1,138,545	1,126,485

Basic earnings per share are calculated on a weighted average number of ordinary shares in issue after deducting shares held for the purposes of Employee Share Ownership Plans including the Long Term Incentive Plan.

The Group has granted additional options over shares to employees that were not dilutive during the period but which may be dilutive in the future. Details of the Group's share options can be found in note 29.

## 12 Property, plant and equipment

a Group

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£ million	Fleet	Property	Equipment	Group total
Cost				
Balance at April 1, 2004	11,065	1,434	1,002	13,501
Additions - net of refund of progress payments (Note 12d)	327	13	24	364
Disposals	(123)	(42)	(112)	(277)
Reclassifications	(20)	(13)	(52)	(85)
Reclassifications to assets held for sale (Note 14)	(37)	(1)		(38)
Balance at March 31, 2005	11,212	1,391	862	13,465
Additions - net of refund of progress payments (Note 12d)	239	58	29	326
Disposals	(140)	(22)	(110)	(272)
Reclassifications	(2)		(1)	(3)
Reclassifications from assets held for sale (Note 14) Reclassifications to assets held for sale (Note 14)	29 (20)			29
	(20)			(20)
Balance at March 31, 2006	11,318	1,427	780	13,525
Depreciation and impairment				
Balance at April 1, 2004	3,851	354	523	4,728
Charge for the year	563	76	64	703
Disposals	(109)	(38)	(110)	(257)
Impairment	16			16
Reclassifications	(20)	(1)		(21)
Reclassifications to assets held for sale (Note 14)	(33)			(33)
Balance at March 31, 2005	4,268	391	477	5,136
Charge for the year	573	69	58	700
Disposals	(129)	(7)	(56)	(192)
Impairment	1			1
Reversal of impairment charge	(13)			(13)
Reclassifications	2		(1)	1
Reclassifications from assets held for sale (Note 14)	27			27
Reclassifications to assets held for sale (Note 14)	(17)			(17)
Balance at March 31, 2006	4,712	453	478	5,643
Net book amounts				
March 31, 2006	6,606	974	302	7,882
March 31, 2005	6,944	1,000	385	8,329
Analysis at March 31, 2006				
Owned	2,649	929	287	3,865
Finance leased	1,792			1,792
Hire purchase arrangements	2,112			2,112
Progress payments	53	45	15	113
	6,606	974	302	7,882
Analysis at March 31, 2005	0.700	0.50	270	4 000
Owned	2,768	959	372	4,099
Finance leased	1,906			1,906
Hire purchase arrangements	2,222		12	2,222
Progress payments	48	41	13	102
	6,944	1,000	385	8,329
				Group total
			2006	2005
The net book amount of property comprises: Freehold			292	303
Long leasehold			278	335
Short leasehold*			404	362
			974	1,000

\* Short leasehold relates to leasehold interests with a duration of less than 50 years.

As at March 31, 2006, bank and other loans of the Group are secured on fleet assets with a cost of £440 million (2005: £527 million). Included in the cost of tangible assets for the Group is £333 million (2005: £339 million) of capitalised interest.

## 12 Property, plant and equipment continued

#### b Company

£ million	Fleet	Property	Equipment	Company total
Cost				
Balance at April 1, 2004	10,595 324	1,335 10	842 19	12,772 353
Additions – net of refund of progress payments Disposals	(120)	(41)	(107)	(268)
Net transfers to subsidiary undertakings	(120)	(+)	(107)	(103)
Reclassifications	(23)	(13)	(49)	(85)
Reclassifications to assets held for sale (Note 14)				
Balance at March 31, 2005	10,673	1,291	705	12,669
Additions - net of refund of progress payments	237	58	24	319
Disposals	(133)	(12)	(23)	(168)
Net transfers to subsidiary companies	(6)		(1)	(6)
Reclassifications Reclassifications to assets held for sale (Note 14)	(2) (20)		(1)	(3) (20)
Balance at March 31, 2006	10,749	1,337	705	12,791
Depreciation and impairment				
Balance at April 1, 2004	3,757	329	443	4,529
Charge for the year	534	71	49	654
Disposals	(108)	(37)	(105)	(250)
Net transfers to subsidiary companies	(48)			(48)
Reclassifications	(21)	(1)	1	(21)
Reclassifications to assets held for sale (Note 14)				
Balance at March 31, 2005	4,114	362	388	4,864
Charge for the year	544	65	48	657
Disposals	(124)	(4)	(22)	(150)
Net transfers to subsidiary companies	(3)			(3)
Impairment	1			1
Reclassifications Reclassifications to assets held for sale (Note 14)	2 (17)		(1)	1 (17)
Balance at March 31, 2006	4,517	423	413	5,353
Net book amounts				
March 31, 2006	6,232	914	292	7,438
March 31, 2005	6,559	929	317	7,805
Analysis at March 31, 2006				
Owned	2,336	869	279	3,484
Finance leased	1,791			1,791
Hire purchase arrangements	2,052			2,052
Progress payments	53	45	13	111
	6,232	914	292	7,438
Analysis at March 31, 2005	2.445	000	204	2 (20
Owned Finance leased	2,445 1,905	889	304	3,638 1,905
Hire purchase arrangements	2,161			2,161
Progress payments	48	40	13	2,101
	6,559	929	317	7,805
			C	ompany total
			2006	2005
The net book amount of property comprises:				
Freehold			241	249
Long leasehold			276	325
Short leasehold*			397	355
			914	929

\* Short leasehold relates to leasehold interests with a duration of less than 50 years. Included in the cost of tangible assets for the Company is £330 million (2005: £336 million) of capitalised interest.

## 12 Property, plant and equipment continued

#### c Depreciation

Fleets are generally depreciated over periods ranging from 15 to 25 years after making allowance for estimated residual values. Effective annual depreciation rates resulting from those methods are shown in the following table:

		Group
%	2006	2005
Boeing 747-400 and 777-200	3.7	3.7
Boeing 767-300 and 757-200	4.7	4.7
Airbus A321, A320, A319, Boeing 737-400	4.9	4.9
Embraer RJ145, British Aerospace 146	4.9	4.8

Property, apart from freehold land, is depreciated over its expected useful life subject to a maximum of 50 years. Equipment is depreciated over periods ranging from 4 to 25 years, according to the type of equipment.

### d Analysis of Group tangible asset additions

					Group total
£ million	Fleet	Property	Equipment	2006	2005
Cash paid	228	19	28	275	356
Capitalised interest		1		1	
Capitalised provisions		38		38	
Accrual movements	11		1	12	8
	239	58	29	326	364

## 13 Capital expenditure commitments

Capital expenditure authorised and contracted for but not provided in the accounts amounts to £249 million for the Group (2005: £143 million) and £249 million for the Company (2005: £142 million).

The outstanding commitments include £222 million which relates to the acquisition of Airbus A320 family aircraft scheduled for delivery over the next two years. It is intended that these aircraft will be financed partially by cash holdings and internal cash flow and partially through external financing, including committed facilities arranged prior to delivery.

#### 14 Assets held for sale

Assets held for sale comprise non-current assets and disposal groups that are held for sale rather than for continuing use within the business. The carrying value represents the estimated sale proceeds less costs to sell.

During the year ended March 31, 2006, assets with a fair value (less costs to sell) of £3 million were sold. In addition, four BAe 146 aircraft with a fair value of £2 million that were classified as assets held for sale as at March 31, 2005 were reclassified back to property, plant and equipment as the Group decided to retain the aircraft in service. During the year ended March 31, 2006 an impairment charge of £13 million was reversed arising from the reclassification.

During March 2006 aircraft with a fair value of £3 million were reclassified from property, plant and equipment to assets held for sale.

On February 8, 2006, the Group announced the completion of the disposal of its entire interests in The London Eye Company Limited to The Tussauds Group. The disposal included both the one third share of the equity of the company and the outstanding balance on the loan owed by The London Eye Company Limited to the Group.

The gain on disposal comprises the following amounts:

2006
100
(22)
78
(61)
(2)
11
(52)
26

## 15 Intangible assets

a Group

£ million	Goodwill	Landing rights	Software	Group total		
Cost						
Balance at April 1, 2004	88	112	65	265		
Additions		32		32		
Reclassifications			62	62		
Balance at March 31, 2005	88	144	127	359		
Additions			8	8		
Balance at March 31, 2006	88	144	135	367		
Amortisation						
Balance at April 1, 2004	16	16	53	85		
Charge for the year		6	14	20		
Balance at March 31, 2005	16	22	67	105		
Charge for the year		7	22	29		
Balance at March 31, 2006	16	29	89	134		
Net book amounts						
March 31, 2006	72	115	46	233		
March 31, 2005	72	122	60	254		

## b Company

£ million	Landing rights	Software	Company total			
Cost						
Balance at April 1, 2005	86	65	151			
Additions	32		32			
Reclassifications		62	62			
Balance at March 31, 2005	118	127	245			
Additions		8	8			
Balance at March 31, 2006	118	135	253			
Amortisation						
Balance at April 1, 2004	11	53	64			
Charge for the year	5	14	19			
Balance at March 31, 2005	16	67	83			
Charge for the year	6	22	28			
Balance at March 31, 2006	22	89	111			
Net book amounts						
March 31, 2006	96	46	142			
March 31, 2005	102	60	162			

#### 16 Impairment of goodwill

Goodwill acquired through business combinations has been allocated for the purposes of impairment reviews to two cash-generating units with separately identifiable cash inflows and which are reportable business segments. The two segments are the network airline cash generating unit and the regional airline cash generating unit.

The amount of goodwill allocated to the cash generating units is as follows:

		Group
£ million	2006	2005
Carrying amount of goodwill allocated to the network airline cash generating unit	40	40
rrying amount of goodwin allocated to the network annue cash generating unit	32	32
	72	72

The recoverable amounts of both the network airline and regional airline units have been measured on the basis of their value in use by applying cash flow projections based on the financial budgets approved by the Board covering a two-year period. Cash flows beyond the two-year period are projected to increase by the long-term growth rate of 2.5%. The pre-tax discount rate applied to the cash flow projections is 8.9% (2005: 8.9%).

The calculation of value in use for both income generating units is most sensitive to the following assumptions:

- Operating margin
- Discount rates
- Long term growth rate

Operating margins are based on the estimated effects of planned business efficiency and business change programmes approved and enacted at the balance sheet date and adjusted for the volatile trading conditions that have impacted both cash-generating units over the past three years. The trading environment is subject to both regulatory and competitive pressures that can have a material effect on the operating performance of the business. Forseeable events are unlikely to result in a change in the projections of a significant nature so as to result in the unit's carrying amount to exceed its recoverable amount.

The discount rate reflects management's estimate of the long-run return on capital employed for the business units. Changes in the cash-generating units' sources of funding or the cost of that funding could result in changes to the discount rates used. An increase in discount rates by 1.5 points and 4.0 points would result in the regional airline unit's and network airline unit's carrying amount respectively being equal to its recoverable amount.

#### 17 Investments

## a Group

	Group
2006	2005
126	443
(10)	
1	(17)
5	6
4	14
5	
	(320)
131	126
	126 (10) 1 5 4 5

### Market value of listed associates above:

• •

		Group total
£ million	2006	2005
	163	171

Details of the investments that the Group accounts for as associates using the equity method are set out below:

	Percentage of equity owned	Principal activities	Holding	Country of incorporation and principal operations
Iberia, Lineas Aéreas de España, S.A. ('Iberia')*	10.0	Airline operations	Ordinary shares	Spain
Comair Ltd**	18.3	Airline operations	Ordinary shares	South Africa

\* Held by a 90% owned subsidiary company

\*\* Held by a subsidiary company

The Group accounts for its investments in Iberia and Comair as associates although the Group holds less than 20% of the issued share capital as the Group has the ability to exercise significant influence over the investment due to the the Group's voting power (both through its equity holding and its representation on key decision-making committees) and the nature of the commercial relationships with the associates.

## 17 Investments continued

The following summarised financial information of the Group's investments in associates is shown based on the Group's share of results and balance sheet:

		Group
£ million	2006	2005
Non-current assets	188	170
Current assets	205	239
Current liabilities	(124)	(113)
Non-current liabilities	(156)	(186)
Share of net assets	113	110
Goodwill attributable to investments in associates	18	16
Revenues	375	777
Net profit after tax	28	24

## b Company

## Investments in subsidiaries

		Cost		Provisions	Co	mpany total
£ million	Shares	Loans	Shares	Loans	2006	2005
Balance at April 1	1,870	48	(723)		1,195	1,194
Exchange movements	1				1	2
Additions	195				195	
Repayment						(1)
Disposal		(48)			(48)	
Reversal of provisions			7		7	
Balance at March 31	2,066		(716)		1,350	1,195
Investments in associates						
Balance at April 1	1				1	29
Reclassification to long term investments						(28)
	1				1	1

The additional shares acquired in subsidiary companies reflect the conversion of loans previously owed to the Company into equity shares.

The Company accounts for its investments in subsidiaries and associates using the cost method.

The Group's and Company's principal investments in subsidiaries, associates and other investments are listed in the Directors' Report and Business Review on page 19.

## 18 Non-current financial assets

£ million —		Group		Company
	2006	2005	2006	2005
Other investments	33	30	29	29
Prepayments and accrued income	33	38		
Derivative financial assets	56		56	
	89	38	56	
	122	68	85	29

#### 18 Non-current financial assets continued

#### Other investments

Other investments comprise non-current investments that are classified as available-for-sale and measured at fair value. For quoted investments the fair value comprises the market price at the balance sheet date. For other investments the fair value is estimated by reference to the discounted cash flow analysis or by reference to other valuation methods. Investments are quoted net of provisions for impairment arising from reductions in the fair value to factors that are not expected to reverse.

Other investments include investments in listed ordinary shares, which by their nature have no fixed maturity date or coupon rate.

The Group's and Company's principal investments in subsidiaries, associates and other investments are listed in the Directors' Report and Business Review on page 19.

### **19** Inventories

		Group		Company
£ million	2006	2005	2006	2005
Expendables and consumables	83	84	77	76

#### 20 Other current assets

£ million —		Group	Company		
	2006	2005	2006	2005	
Amounts owed by subsidiaries				112	234
Other debtors		67	32	65	30
Prepayments and accrued income		214	269	164	221
Derivative financial assets		177		177	
		458	301	518	485

## 21 Cash, cash equivalents and other interest bearing deposits

#### a Cash and cash equivalents

		Group		Company		
£ million	2006	2005	2006	2005		
Cash at bank and in hand	84	78	62	57		
Short-term deposits falling due within 3 months	823	471	773	410		
Cash and cash equivalents	907	549	835	467		
Other current interest bearing deposits maturing after 3 months	1,533	1,133	1,531	1,132		

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for periods up to three months depending on the cash requirements of the Group and earn interest based on the floating deposit rates. The fair value of cash and cash equivalents is £907 million for the Group (2005: £549 million) and for the Company £835 million (2005: £467 million).

The Group and Company have no material outstanding bank overdrafts (2005: £ nil).

Other current interest bearing deposits are made for periods in excess of three months with a maturity typically within 12 months and earn interest based on the LIBOR interest rate relevant to the term and currency concerned.

At March 31, 2006 British Airways had undrawn committed aircraft financing facilities of US\$216 million (expires May 2008) (2005: US\$228 million expiring May 2008) and further general facilities of \$420 million (expires June 2010) (2005: \$232 million expiring August 2013) and ¥75 billion (expires January 2011) (2005: £ nil) together with unused overdraft facilities of £46 million (2005: £21 million) and €20 million (2005: £ nil). No undrawn uncommitted money market lines were held as at year end (2005: £25 million).

## 21 Cash, cash equivalents and other interest bearing deposits continued

## b Reconciliation of net cash flow to movement in net debt

		Group
£ million	2006	2005
Increase/(decrease) in cash and cash equivalents during the year	357	(457)
Net cash outflow from decrease in debt and lease financing	479	1,155
Increase in current interest bearing deposits maturing after 3 months	402	487
Changes in net debt resulting from cash flows	1,238	1,185
New loans and finance leases taken out and hire purchase arrangements made	(11)	(12)
Conversion of Convertible Capital Bonds	112	
Non cash refinancing		9
Exchange	(58)	54
Movement in net debt during the year	1,281	1,236
Net debt at April 1	(2,922)	(4,158)
Net debt at March 31	(1,641)	(2,922)

## c Analysis of net debt

				Group
Balance at	Net	Other		Balance at
April 1	Cash flow	non-cash	Exchange	March 31
549	357		1	907
1,133	402		(2)	1,533
(1,168)	64		(12)	(1,116)
(3,324)	415	(11)	(45)	(2,965)
(112)		112		
(2,922)	1,238	101	(58)	(1,641)
(4,158)	1,185	(3)	54	(2,922)
	April 1 549 1,133 (1,168) (3,324) (112) (2,922)	April 1     Cash flow       549     357       1,133     402       (1,168)     64       (3,324)     415       (112)     2,922)	April 1     Cash flow     non-cash       549     357	April 1     Cash flow     non-cash     Exchange       549     357     1       1,133     402     (2)       (1,168)     64     (12)       (3,324)     415     (11)       (112)     112     (2)       (2,322)     1,238     101

## 22 Trade and other payables

		Group		Company
£ million	2006	2005	2006	2005
Trade creditors	752	897	711	854
Unredeemed frequent flyer liabilities	15	3	15	3
Amounts owed to subsidiary companies			1,416	1,424
Derivative liabilities	17		17	
Other creditors				
Other creditors	455	301	451	296
Other taxation and social security	42	43	42	43
	497	344	493	339
Accruals and deferred income				
Sales in advance of carriage	1,045	880	1,013	853
Accruals and deferred income	496	518	212	226
	1,541	1,398	1,225	1,079
	2,822	2,642	3,877	3,699

## 23 Other long-term liabilities

£ million —		Group		Company	
	2006	2005	2006	2005	
Other creditors	10	8			
Derivative liabilities	9		9		
Accruals and deferred income	213	204	168	156	
	232	212	177	156	

## 24 Financial liabilities

		Group		Company	
£ million	2006	2005	2006	2005	
a Current					
Loans, finance leases and hire purchase arrangements					
Bank and other loans	86	63	66	43	
Finance leases	105	96	104	95	
Hire purchase arrangements	288	288	283	281	
	479	447	453	419	
b Non-current					
Loans, finance leases and hire purchase arrangements					
Bank and other loans	1,030	1,105	743	797	
Finance leases	1,418	1,493	1,418	1,493	
Hire purchase arrangements	1,154	1,447	1,125	1,414	
Loans from subsidiaries			411	420	
	3,602	4,045	3,697	4,124	

Bank and other loans are repayable up to the year 2019. Bank and other loans of the Group amounting to US\$175 million (2005: US\$194 million), and £554 million (2005: £592 million) and bank loans of the Company amounting to US\$175 million (2005: US\$194 million) and £246 million (2005: £263 million) are secured on aircraft. Euro-sterling notes, other loans and loans from subsidiary companies are not secured. Finance leases and hire purchase arrangements are all secured on aircraft or property assets.

## c Convertible long-term borrowings

The terms of the 9.75 per cent Convertible Capital Bonds allowed the holders to convert into British Airways Plc ordinary shares during the period June 1993 to June 2005 on the basis of one ordinary share for every 2.34 (adjusted for the effect of the 1993 rights issue) Bonds held. On June 15, 2004, 39,000 ordinary shares were issued in exchange for 93,000 Bonds . On June 15, 2005 the Bonds reached maturity and 112,317,274 bonds were converted into 47,979,486 ordinary shares.

## d Bank and other loans

Bank and other loans comprise the following:

2006	2005	2006	2005
2.40			2005
248	247	248	247
61	61	61	61
227	237	170	177
101	104	101	104
325	354	75	86
15	18	15	18
55	54	55	54
	3		3
84	90	84	90
1,116	1,168	809	840
86	63	66	43
1,030	1,105	743	797
-	227 101 325 15 55 84 1,116 86	61   61     227   237     101   104     325   354     15   18     55   54     3   3     84   90     1,116   1,168     86   63	61   61   61     227   237   170     101   104   101     325   354   75     15   18   15     55   54   55     3   3     84   90   84     1,116   1,168   809     86   63   66

## 24 Financial liabilities continued

£250 million fixed rate 7.25% unsecured eurobonds 2016 are repayable in one instalment on 23 August 2016 and currently bear interest at 8.75% based on the Company's credit rating.

£100 million fixed rate 10.875% unsecured eurobonds 2008 are repayable in one instalment on 15 June 2008.

Floating rate Sterling mortgage loans are secured on specific aircraft assets of the Group and bear interest of between 0.42% and 0.57% above LIBOR. The loans are repayable between 2015 and 2016.

Floating rate US dollar mortgage loans are secured on specific aircraft assets of the Group and bear interest of between 0.41% and 0.8% above LIBOR. The loans are repayable between 2009 and 2016.

Fixed rate Sterling mortgage loans are secured on specific aircraft assets of the Group and bear interest of between 7.35% and 10.5%. The loans are repayable between 2007 and 2012.

European Investment Bank loans are secured on certain property assets of the Group and bear interest of between 4.38% and 6.11%. The loans are repayable between 2007 and 2017.

## e Total loans, finance leases and hire purchase arrangements

			Group		Company
£ million		2006	2005	2006	2005
Loans					
Bank	- US dollar	\$271m	\$297m	\$271m	\$297m
	- sterling	£651m	£699m	£344m	£371m
		807	857	500	529
Euro-sterling notes	- sterling	309	308	309	308
Other	- sterling		3		3
Loans from subsidiary companies	- euro			€300m	€300m
	- sterling			£202m	£213m
				411	420
Finance leases	- US dollar	\$1,041m	\$1,089m	\$1,040m	\$1,088m
	- sterling	£923m	£1,010m	£923m	£1,010m
		1,523	1,589	1,522	1,588
Hire purchase arrangements	- Japanese yen	¥145,906m	¥152,070m	¥145,906m	¥152,070m
	- US dollar	\$128m	\$205m	\$118m	\$194m
	- sterling	£655m	£870m	£626m	£836m
		1,442	1,735	1,408	1,695
		4,081	4,492	4,150	4,543

#### f Obligations under finance leases and hire purchase contracts

The Group uses finance leases and hire purchase contracts principally to acquire aircraft. These leases have both renewal options and purchase options. These are at the option of British Airways. Future minimum lease payments under external finance leases and hire purchase contracts are as follows:

		Group		Company	
£ million	2006	2005	2006	2005	
Future minimum payments due:					
Within one year	516	526	511	519	
After more than one year but within five years	1,740	1,893	1,713	1,861	
In five years or more	1,534	1,669	1,531	1,667	
	3,790	4,088	3,755	4,047	
Less: Finance charges allocated to future periods	825	764	825	764	
Present value of minimum lease payments	2,965	3,324	2,930	3,283	
The present value of minimum lease payments is analysed as follows:					
Within one year	393	384	387	376	
After more than one year but within five years	1,421	1,544	1,394	1,513	
In five years or more	1,151	1,396	1,149	1,394	
	2,965	3,324	2,930	3,283	

## 25 Operating lease commitments

The Group has entered into commercial leases on certain properties, equipment and aircraft. These leases have durations ranging from 5 years for aircraft to 150 years for ground leases. Certain leases contain options for renewal. There are no restrictions placed upon the lessees by entering into these leases.

## a Fleet

		Group	Company		
£ million	2006	2005	2006	2005	
The aggregate payments, for which there are commitments under operating leases as at the					
end of the year, fall due as follows:					
Within one year	112	107	73	68	
Between one and five years	240	250	157	150	
Over five years	<b>51</b> 83	47	71		
	403	440	277	289	

## b Property and equipment

		Group	Compa	
£ million	2006	2005	2006	2005
The aggregate payments, for which there are commitments under operating leases as at the				
end of the year, fall due as follows:				
Within one year	65	65	62	60
Between one and five years	174	185	162	169
Over five years, ranging up to the year 2145		1,472	1,401	
	1,723	1,679	1,696	1,630

The Group sub-leases surplus rental properties and aircraft assets held under non-cancellable leases to third parties. These leases have remaining terms of 1 to 9 years and the assets are surplus to the Group's requirements. Future minimum rentals receivable under non-cancellable operating leases are as follows:

		Group		Company	
£ million	2006	2005	2006	2005	
Aircraft					
Within one year	8	2			
Between one and five years	23	4			
Over five years	2				
	33	6			
Property and equipment					
Within one year	9	8	8	8	
Between one and five years	25	28	24	26	
Over five years	23	32	22	28	
	57	68	54	62	

## 26 Provisions for liabilities and charges

с Ш.	Onerous lease	Restoration and	Insurance	C.	0.1	<b>T</b> . 1
£ million	contracts	handback provision	provisions	Severance	Other	Total
At April 1, 2005						
Current	8	15		8	1	32
Non-current	28	48	27		9	112
	36	63	27	8	10	144
Arising during the year	11	9		48	1	69
Utilised	(11)	(9)		(31)		(51)
Release of unused amounts			(5)			(5)
Movement due to disposal of						
The London Eye Company Limited		(4)				(4)
Provided and capitalised in the period		38				38
At March 31, 2006	36	97	22	25	11	191
Analysis						
Current	8	22		25	1	56
Non-current	28	75	22		10	135
	36	97	22	25	11	191

					Company
	Onerous lease	Restoration and			
£ million	contracts	handback provision	Severance	Other	Total
At April 1, 2005					
Current			8	1	9
Non-current	19	47		9	75
	19	47	8	10	84
Arising during the year	1	8	44	1	54
Utilised	(3)	(5)	(29)		(37)
Provided and capitalised in the period		38			38
At March 31, 2006	17	88	23	11	139
Analysis					
Current		13	23	1	37
Non-current	17	75		10	102
	17	88	23	11	139

The onerous lease provision relates to the sub-lease of 12 Jetstream 41 aircraft to Eastern Airways, 6 Avro RJ100 aircraft to Swiss International Air Lines and the grounding of the ATP fleet, which included the sub-lease of 3 aircraft to Loganair in the prior year. This provision will be fully utilised by October 2011. In addition, the provision includes amounts relating to properties leased by the Group that are either sub-leased to third parties or are vacant with no immediate intention to utilise the property. This provision will be fully utilised by April 2045.

Restoration and handback costs include provision for the costs to meet the contractual return conditions on aircraft held under operating leases. The provision also includes amounts relating to leased land and buildings where restoration costs are contractually required at the end of the lease. Where such costs arise as a result of capital expenditure on the leased asset, the restoration costs are also capitalised. This provision will be utilised by March 2145.

Insurance provisions relate to provisions held by the Group's captive insurer, Speedbird Insurance Company Limited, for insured but not reported losses. Such provisions are held until such time as further claims are considered unlikely under the respective insurance policies.

The severance provision at March 31, 2006 relates to committed early retirement and voluntary severance costs expected to be paid during the next financial year.

Other provisions principally include staff leaving indemnities relating to amounts due to staff under various overseas contractual arrangements.

Group

Company

## 27 Financial instruments

An explanation of the Group's objectives, policies and strategies for the role of derivatives and other financial instruments in creating and changing the risks of the Group in its activities can be found in the Directors' Report and Business Review on pages 39 to 41.

## a Interest rate risk profile of financial assets and financial liabilities

The interest rate profile of the financial assets and liabilities of the Group is as follows:

								Group
£ million	Weighted average fixed rate (%)	Within 1 year	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	More than 5 years	Total 2006
	lixed rate (%)	i year	I - Z years	2 - 5 years	5 - 4 years	4 - 5 years	5 years	2006
Fixed rate								
Loans, leases and hire								
purchase arrangements:								
Sterling	6.86	53	46	92	13	22	914	1,140
US dollar	4.50		138				159	297
Japanese yen	1.30	65	107	62	280	178	22	714
Floating rate								
Cash and cash equivalents:								
Sterling		790						790
US dollar		33						33
Japanese yen		49						49
Euro		20						20
Other		15						15
Short-term deposits maturing								
over 3 months:								
Sterling		1,431						1,431
Japanese yen		102						102
Loans, leases and hire								
purchase arrangements:								
Sterling		32	34	126	458	29	719	1,398
US dollar			(138)		15	100	555	532

Floating rate instruments are repriced at intervals of less than 12 months based on prevailing market rates of interest. The classification of financial assets and liabilities as either fixed or floating reflects the economic impact of any interest rate swap arrangements that are in place.

The other financial instruments of the Group are excluded as they are non-interest bearing and therefore are not exposed to interest rate risk.

The interest rate profile of the financial assets and liabilities of the Company is as follows:

								Company
£ million	Weighted average fixed rate (%)	Within 1 year	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	More than 5 years	Total 2006
Fixed rate								
Loans, leases and hire								
purchase arrangements:								
Sterling	7.05	51	33	86			707	877
US dollar	4.49		138				159	297
Japanese yen	1.30	65	107	62	280	178	22	714
Euro	6.75						209	209
Floating rate								
Cash and cash equivalents:								
Sterling		754						754
US dollar		15						15
Japanese yen		49						49
Other		17						17
Short-term deposits maturing								
over 3 months:								
Sterling		1,429						1,429
Japanese yen		102						102
Loans, leases and hire								
purchase arrangements:								
Sterling		26	42	130	458	40	831	1,527
US dollar			(138)		15	94	555	526

The Group and Company had the following outstanding single currency interest rate swap arrangements that are accounted for separately from the underlying financing and the effect of these swaps is included in the table above. The objective is to reduce interest rate risk so as to change the interest payable elements of certain loans and lease obligations from variable to fixed rates.

principal balance	dates	Interest rates Fixed payable
\$240m	2008	2.95% - 3.57%

## b Credit risk

There are no significant exposures to credit risk within the Group as credit risk exposures on financial assets and liabilities are managed through the use of counter-party credit limits approved by the Board and monitored by the Group's Treasury Committee. Credit risks arising from acting as guarantor are disclosed in note 32.

## c Fair values of financial assets and financial liabilities

The fair values of the Group's financial assets and liabilities at March 31, 2006 is set out below:

		Group		Company	
£ million	Carrying value	Fair value	Carrying value	Fair value	
Financial assets:					
Cash and cash equivalents	907	907	835	835	
Other liquid deposits maturing over 3 months	1,533	1,533	1,531	1,531	
Other investments	33	33	29	29	
Interest rate swap arrangements	4	4	4	4	
Forward currency contracts	5	5	5	5	
Fuel derivatives	203	203	203	203	
Financial liabilities:					
Interest bearing loans and borrowings:					
Finance lease and hire purchase obligations	2,965	2,950	3,132	3,118	
Fixed rate borrowings	654	714	613	650	
Floating rate borrowings	462	462	405	405	
Forward currency contracts	4	4	4	4	

The following methods and assumptions were used by the Group in estimating its fair value disclosures for financial instruments:

Available-for-sale financial assets and loan notes

- listed fixed asset investments are stated at market value as at March 31, 2006. For other investments the fair value is estimated by reference to discounted cash flow analysis or by reference to other valuation methods. Investments are quoted net of provisions for impairment arising from reductions in the fair value due to factors that are not expected to reverse.

Bank and other loans, finance leases, hire purchase arrangements and the non Japanese yen denominated portions of hire purchase arrangements carrying fixed rates of interest

- the repayments which the Group is committed to make have been discounted at the relevant interest rates applicable at March 31, 2006.

Japanese yen denominated portions of hire purchase arrangements carrying fixed rates of interest

- these amounts relate to the tax equity portions of Japanese leveraged leases which are personal to the Group, cannot be assigned and could not be refinanced or replaced in the same cross border market on a marked-to-market basis and accordingly, a fair value cannot be determined. The carrying value of £714 million has therefore been included as the fair value above.

Euro-sterling notes and Euro-sterling Bond 2016

- quoted market value.

### 27 Financial instruments continued

## c Fair values of financial assets and financial liabilities continued

### Interest rate swaps

- discounted cash flow analysis, to determine the estimated amount the Group would receive or pay to terminate the agreements.

Forward currency transactions

- the marked-to-market value of the instrument.

Over the counter (OTC) fuel derivatives

- the marked to market value of the instruments.

#### d Hedges

### i) Cash flow hedges

At March 31, 2006 the Group and Company held four principal risk management activities that were designated as hedges of future forecast transactions. These were:

A hedge of a proportion of future long-term revenue receipts by future debt repayments in foreign currency hedging future foreign exchange risk. A hedge of certain short-term revenue receipts by foreign exchange contracts (forwards or swaps) hedging future foreign exchange risk. A hedge of certain short-term foreign currency operational payments by forward exchange contracts (forwards or swaps) hedging future foreign exchange foreign exchange risk.

A hedge of future jet fuel purchases by forward crude, gasoil and jet kerosene derivative contracts hedging future fuel price risk.

To the extent that the hedges were assessed as highly effective, a summary of the amounts included in equity and the periods in which the related cash flows are expected to occur are summarised below:

							Group
£ million	Within					More than	Total
	1 year	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	5 years	2006
Debt repayments to hedge future revenue	(4)	(4)	(4)	(3)	(3)	(26)	(44)
Forward contracts to hedge future revenue	(4)						(4)
Forward contracts to hedge future payments	5						5
Hedges of future fuel purchases	148	31					179
	145	27	(4)	(3)	(3)	(26)	136

Related deferred tax charge (40)

Total amount included within equity 96

#### Notional value of financial instruments used as cash flow hedging instruments:

	Group	Company
	Notional amount	Notional amount
- to hedge future currency revenues against US dollars	\$136m	\$136m
- to hedge future currency revenues against sterling	£152m	£152m
- to hedge future operating payments against US dollars	\$428m	\$428m
- hedges of future fuel purchases	\$2,617m	\$2,617m
- debt repayments to hedge future revenue - Japanese yen	¥125,215m	¥125,215m
- US dollars	\$1,233m	\$1,233m

#### ii) Fair value hedges

The Group has no hedges designated as fair value hedges.

## iii) Net investments in foreign operations

The Group has no hedges designated as hedges of net investments in foreign operations.

#### Company

The Company undertakes hedging activities on behalf of other companies within the Group and performs the Treasury activities of the Group centrally. As a result the disclosures above apply to the Company as for the Group.

### e Year ended March 31, 2005 - UK GAAP disclosures

The following disclosures are included, as at March 31, 2005, to meet the requirements of Financial Reporting Standard 13 - 'Derivatives and Other Financial Instruments: Disclosures'. With the exception of the analysis of currency exposures, the disclosures below exclude short-term debtors and creditors.

Interest rate risk profile of financial liabilities

					Group		
			_		2005		
	Fi	xed rate borrow	ings	Floating			
		Weighted		-		rate borrowings	
	Weighted average	average	average rate % £ million		Total		
	years			£ million	£ million		
Sterling	9.9	6.11	1,298	1,704	3,002		
US Dollar	12.9	4.50	275	571	846		
Japanese Yen	4.0	1.34	756		756		
Total 2005	8.3	4.37	2,329	2,275	4,604		

The borrowings are stated after taking into account the various interest rate swaps entered into by the Group. Floating rates of interest are based on LIBOR (London Interbank Offered Rate). Fixed rate borrowings include £112 million relating to the Convertible Capital Bonds 2005.

The terms of the 9.75 per cent Convertible Capital Bonds allowed the holders to convert into British Airways Plc ordinary shares during the period June 1993 to June 2005 on the basis of one ordinary share for every 2.34 (adjusted for the effect of the 1993 rights issue) Bonds held. On June 15, 2004, 39,000 ordinary shares were issued in exchange for 93,000 Bonds. The terms also provided that on maturity in 2005, the Company may require remaining bondholders to convert their Bonds into ordinary shares of the Company which would be sold on their behalf. If the proceeds of such a sale were less than the issue price of the Bonds, the Company had to fund any deficit from its own resources. Full conversion of the remaining Bonds would require the issue of 47,999,000 ordinary shares.

The mid market closing prices of the Bonds and the ordinary shares at March 31, 2005 as quoted in the London Stock Exchange Daily Official List were 117.0p and 264.0p each respectively.

Excluded from the above table are long-term creditors and provisions for liabilities and charges amounting to £384 million on which no interest is payable. *Interest rate arrangements* 

To reduce interest rate risk, the Group entered into single currency interest rate swap arrangements so as to change the interest payable elements of certain loans and lease obligations from variable to fixed rates and, accordingly, accounted for such swaps as hedges.

Outstanding single currency interest rate swap arrangements are summarised as follows:

	Notional principal balance	Termination dates	Interest rates Fixed payable
At March 31, 2006			
US Dollar	\$240m	2008	2.95% - 3.57%
Sterling	£53m	2006	5.27% - 5.36%

#### Non-equity minority interest

The non-equity minority interest represented €300 million of 6.75 per cent fixed coupon euro perpetual preferred securities issued by British Airways Finance (Jersey) L.P. in which the general partner is British Airways Holdings Limited, a wholly owned subsidiary of British Airways Plc. The holders of these securities have no rights against Group undertakings other than the issuing entity and, to the extent prescribed by the subordinated guarantee, the Company. The effect of the securities on British Airways Group as a whole, taking into account the subordinate guarantee and other surrounding arrangements, is that the obligations to transfer economic benefits in connection with the securities do not go beyond those that would normally attach to preference shares issued by a UK company.

## e Year ended March 31, 2005 - UK GAAP disclosures continued

#### Interest rate risk profile of financial assets

The interest rate profile of the financial assets of the Group as at March 31, 2005, was as follows:

£ million	Group
Sterling	1,407
Sterling US dollar	18
Japanese yen	199
Japanese yen Other	58
	1.682

Floating rate financial assets above comprise cash and cash deposits on money market deposit at call and at short term rates for periods typically with maturity of less than 12 months.

In addition, the Group had fixed asset investments (excluding associates and investments in own shares) amounting to £30 million.

## Currency exposures

£ million					Group
		Net foreign currency as			ets/(liabilities)
Functional currency	US dollar	Euro	Japanese yen	Other	2005
Sterling	154	(13)	(566)	198	(227)
Total March 31, 2005	154	(13)	(566)	198	(227)

The table above shows the monetary assets and liabilities of the Group that are not denominated in the functional (or 'operating') currency of the operating unit involved other than certain non-sterling borrowings treated as hedges of aircraft accounted for as foreign currency assets, and of net investments in overseas subsidiaries.

Amounts also take into account the effect of derivatives entered into to manage these currency exposures.

Forward Transactions

The Group had outstanding forward transactions to hedge foreign currencies and fuel purchases at March 31, 2005 as follows:

	In currency	Sterling equivalents
Maturing within one year		
- to hedge future currency revenues against US dollars	\$87m	
- to hedge future currency revenues against sterling		£57m
- to hedge future operating payments against US dollars	\$255m	
- to hedge future fuel costs in US dollars	\$1,333m	£709m
- to hedge debt	¥9,719m	£49m
Maturing after one year		
- to hedge future fuel costs in US dollars	\$418m	£222m

Borrowing facilities

At March 31, 2005 British Airways had undrawn committed aircraft financing facilities of US\$228 million (expires May 1, 2008) and a further US\$232 million general facility (expires November 19, 2013) together with unused overdraft facilities of £21 million. An undrawn uncommitted money market line of £25 million was held as at year end.

#### Year ended March 31, 2005 - UK GAAP disclosures continued е

Fair values of financial instruments

Primary financial instruments held or issued to finance the Group's operations

		2005
£ million	Carrying amount	Fair value
Cash at bank and in hand and overdrafts	78	78
Short-term loans and deposits	1,604	1,604
Fixed asset investments (excluding associates and investments in own shares)	30	33
Bank and other borrowings	(860)	(888)
Finance leases	(1,589)	(1,585)
Hire purchase arrangements	(1,735)	(1,737)
Euro-sterling notes	(61)	(70)
Convertible Capital Bonds 2005	(112)	(132)
Euro-sterling Bond 2016	(247)	(270)

Derivative financial instruments held to manage the interest rate and currency profile

	Fair value
£ million	2005
Interest rate swaps	2
Forward currency transactions	(1)
Fuel derivatives	278

No carrying amounts are shown as all items are held off balance sheet.

Included within forward currency transactions are derivative financial instruments held to hedge the currency exposure on expected future sales.

The following methods and assumptions were used by the Group in estimating its fair value disclosures for financial instruments:

Fixed asset investments

- listed fixed asset investments are stated at market value as at March 31, 2005. All other fixed asset investments are stated at carrying value less any provisions for permanent diminution in value.

Bank and other loans, finance leases, hire purchase arrangements and the non Japanese yen denominated portions of hire purchase arrangements carrying fixed rates of interest

- the repayments which the Group is committed to make have been discounted at the relevant interest rates applicable at March 31, 2005.

Japanese yen denominated portions of hire purchase arrangements carrying fixed rates of interest

- these amounts relate to the tax equity portions of Japanese leveraged leases which are personal to the Group, cannot be assigned and could not be refinanced or replaced in the same cross border market on a marked-to-market basis and accordingly, a fair value cannot be determined. The carrying value of £756 million has therefore been included as the fair value above.

Euro-sterling notes, Convertible Capital Bonds 2005 and Euro-sterling Bond 2016

- quoted market value.

Off balance sheet interest rate swaps

- discounted cash flow analysis, to determine the estimated amount the Group would receive or pay to terminate the agreements.

Off balance sheet forward currency transactions

- the marked-to-market value of the instrument.

Off balance sheet over the counter (OTC) fuel derivatives

- the marked to market value of the instruments.

The fair value of all other assets and liabilities is deemed to be equal to their carrying value unless stated otherwise in the relevant note to the accounts. Hedges

The instruments used to hedge future exposures are interest rate swaps, forward currency contracts and fuel derivatives.

At March 31, 2005 there were unrecognised gains of £281 million and unrecognised losses of £2 million relating to hedges of future exposure. Of the unrecognised gains £228 million were expected to occur within one year and £53 million after one year, and of the unrecognised losses £2 million were expected to occur within one year.

Impact of IAS 32 and IAS 39 adoption on comparative information

The nature of the main adjustment that would make the comparative information comply with IAS 32 and IAS 39 would be the recognition at fair value of financial instruments classified as available for sale.

## 28 Share capital

			Group a	nd Company
		2006		2005
Ordinary shares of 25p each	Number of shares '000	£ million	Number of shares '000	£ million
Authorised				
At April 1 and March 31	1,508,000	377	1,508,000	377
Allotted, called up and fully paid				
At April 1	1,082,903	271	1,082,845	271
Conversion of Convertible Capital Bonds	47,979	12	39	
Exercise of options under Employee Share Option Schemes			19	
At March 31	1,130,882	283	1,082,903	271

On June 15, 2005 47,979,486 shares were issued in exchange for 112,317,274 Convertible Capital Bonds 2005 on the maturity of those instruments.

## 29 Share options

The Group operates share-based payment schemes as part of the total remuneration package provided to employees - these schemes comprise both share option schemes where employees acquire shares at a grant price and share award plans whereby shares are issued to employees at no cost, subject to the achievement by the Group of specified performance targets. Details of the performance criteria to be met for each of the schemes, and details of the awards to the directors, are set out in the Remuneration Report on pages 46 to 47.

#### Share Option Plan 1999

The British Airways Share Option Plan granted options to qualifying employees based on performance at an option price which was not less than the market price of the shares at the date of the grant (or the nominal value if shares are to be subscribed and this value is greater than the market value). The options are subject to a 3-year vesting period. Upon vesting, options may be exercised at any time until the 10th anniversary of the date of grant. If the performance condition is not met then it may be re-tested over any three consecutive years ending before the 10th anniversary of the date of grant with the exception of grants made during 2004/05 when there will be a single re-test after a further year which will measure performance of the Group over the four year period from the date of grant. No further grants of options under the Share Option Plan will be made other than those during 2005/06 in relation to performance during 2004/05 (for which there will be no re-testing).

## Long Term Incentive Plan

The Long Term Incentive Plan awarded options to senior executives conditional upon the Company's achievement of a performance condition measured over three financial years. If granted, all options are immediately exercisable for seven years and no payment is due upon exercise of the options. No further awards under the Long Term Incentive Plan have been made since June 16, 2004.

#### Performance Share Plan

From 2005 the Group introduced a performance share plan for senior executives. Options over shares will be awarded conditional on the achievement of a variety of performance conditions and will vest after three years subject to the executive remaining employed by the Group. A further award will be made that will vest based on the achievement of performance conditions over the following three financial years. No payment is due upon exercise of the options. Executives awarded shares under the Performance Share Plan will be expected to retain no fewer than 50% of the shares (net of tax) which vest from the new schemes until they have built up a shareholding equivalent to 100% of basic salary.

## 29 Share Options continued

	Group and C							
	Performan	Performance Share Plan		Long Term Incentive Plan		Share Op		
	Number of shares '000	Weighted fair value	Number of shares '000	Weighted fair value	Number of shares '000	Weighted average exercise price	Weighted fair value	
Outstanding at April 1, 2004 *			7,409		42,274	2.41		
Granted in the year			1,960	1.57	8,942	2.62	1.23	
Exercised during the year **/***					(2,026)	1.70		
Expired/cancelled			(1,505)		(2,076)	3.44		
Outstanding at March 31, 2005			7,864		47,114	2.43		
Granted in the year	2,128	2.45			8,242	2.76	0.99	
Exercised during the year **/***					(10,602)	1.90		
Expired/cancelled	(339)		(3,469)		(2,707)	3.39		
At March 31, 2006	1,789		4,395		42,047	2.57		
Range of exercise prices at March 31, 2	2006				1.57 - 3.94			
Options exercisable:								
At March 31, 2005					1,431	2.45		
At March 31, 2006			2,758		18,143	3.02		

\* Included within this balance are options over 14,573,295 (2005: 27,758,686) shares that have not been recognised in accordance with IFRS 2 as the options were granted on or before November 7, 2002. These options have not been subsequently modified and therefore do not need to be accounted for in accordance with IFRS 2.

\*\* The weighted average share price at the date of exercise for the options exercised is £2.94 (2005: £2.38).

\*\*\* Part of the exercise of shares during the year was met through shares previously held by British Airways Plc Employees Benefits Trustees (Jersey) Limited.

For the share options outstanding as at March 31, 2006, the weighted average remaining contractual life is 7 years (2005: 7 years). For options granted during the year the weighted average option life was 9 years (2005: 10 years).

The fair value of equity-settled share options granted is estimated as at the date of grant using a binomial lattice or Monte-Carlo model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the models for the options granted in the year:

	2006	2005
Dividend yield (%)	3.0	3.0
Expected share price volatility (%)	47	58
Historical volatility (%)	47	30-40
Expected comparator group volatility (%)	23-138	40
Expected comparator correlation (%)	25	20
Risk-free interest rate (%)	4.2	5.1
Expected life of options (years)	7	7
Weighted average share price	2.79	1.94

The expected life of the options is based on historical data and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. No other features of options grant were incorporated into the measurement of fair value.

The share-based payment charge has been recorded in the income statement as follows:

£ million	2006	2005
Employee costs	12	8

## 30 Other reserves and minority interests

a Group

Balance at March 31, 2006	589	100	1	690	213
Exercise of share options	(5)			(5)	
Total income and expense for the period	475	(117)	2	360	1
Share of other movements in reserves of associates	5			5	
(Losses) recycled to income on cash flow hedges		(308)		(308)	
Changes in fair value of cash flow hedges		191		191	
Deferred tax effect of share options	7			7	
Cost of share-based payment	12			12	
Exchange differences and other movements			2	2	1
Profit for the period attributable to shareholders	451			451	
	119	217	(1)	335	212
Effect of implementing IAS 32 and IAS 39	(34)	217		183	200
Balance at March 31, 2005	153		(1)	152	12
Exercise of share options	(1)			(1)	
Total income and expense for the period	385		(1)	384	2
Cost of share-based payment	8			8	
Exchange written back on disposals			21	21	
Exchange and other movements			(22)	(22)	2
Profit for the period attributable to shareholders	377			377	
Balance at April 1, 2004	(231)			(231)	10
million	Profit and loss account	Unrealised gains and losses	Currency translation	Total	Minority interests
					Group

\* Included within minority interests are €300 million of 6.75 per cent fixed coupon euro perpetual preferred securities issued by British Airways Finance (Jersey) L.P. in which the general partner is British Airways Holdings Limited, a wholly owned subsidiary of British Airways Plc. The holders of these securities have no rights against Group undertakings other than the issuing entity and, to the extent prescribed by the subordinated guarantee, the Company. The effect of the securities on British Airways Group as a whole, taking into account the subordinate guarantee and other surrounding arrangements, is that the obligations to transfer economic benefits in connection with the securities do not go beyond those that would normally attach to preference shares issued by a UK company.

## 30 Other reserves and minority interests continued

## b Company

			Company
	Profit and	Unrealised gains	
£ million	loss account	and losses	Total
Balance at April 1, 2004	(133)		(133)
Profit for the period attributable to shareholders	272		272
Exchange differences and other movements	(8)		(8)
Cost of share-based payment	8		8
Total income and expense for the period	272		272
Exercise of share options	(1)		(1)
Balance at March 31, 2005	138		138
Effect of implementing IAS 32 and IAS 39	(24)	213	189
	114	213	327
Profit for the period attributable to shareholders	429		429
Cost of share-based payment	12		12
Deferred tax effect of share options	7		7
Changes in fair value of cash flow hedges		191	191
(Losses) recycled to income on cash flow hedges		(308)	(308)
Total income and expense for the period	448	(117)	331
Exercise of share options	(5)		(5)
Balance at March 31, 2006	557	96	653

Unrealised gains and losses reserve records fair value changes on available-for-sale investments and the portion of the gain or loss on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

The currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign subsidiaries and associates.

Total shareholders' funds also includes the balance classified as share capital which includes the total net proceeds (both nominal value and share premium) on issue of the Company's equity share capital, comprising 25p ordinary shares. Investment in own shares consists of shares held by British Airways Plc Employee Benefits Trustees (Jersey) Limited, a wholly owned subsidiary, for the purposes of the Employee Share Ownership plans including the Long Term Incentive Plan. At March 31, 2006 the Group and Company held 114,250 shares for the Long Term Incentive Plan and other employee share schemes (2005: 10,716,400 shares). The purchase of shares was financed by British Airways Plc granting a loan to British Airways Plc Employee Benefits Trustees (Jersey) Limited.

#### 31 Pension costs

British Airways operates two funded principal defined benefit pension schemes in the United Kingdom, the Airways Pension Scheme (APS) and the New Airways Pension Scheme (NAPS) both of which are closed to new members. APS has been closed to new members since March 31, 1984 and NAPS closed to new members on March 31, 2003. From April 1, 2003 British Airways commenced a new defined contribution scheme, the British Airways Retirement Plan (BARP), of which all new permanent employees over the age of 18 employed by the Company and certain subsidiary companies in the United Kingdom may become members. The assets of these schemes are held in separate trustee-administered funds. Benefits provided under APS are based on final average pensionable pay and, for the majority of members, are subject to increases in payment in line with the Retail Price Index. Those provided under NAPS are based on final average pensionable pay reduced by an amount (the "abatement") not exceeding one and a half times the Government's lower earnings limit. NAPS benefits are subject to Retail Price Index increases in payment up to a maximum of 5 per cent in any one year.

Most employees engaged outside the United Kingdom are covered by appropriate local arrangements. British Airways provides certain additional postretirement healthcare benefits to eligible employees in the United States. British Airways participates in a multi-employer defined benefit plan operated in the United States by the International Association of Machinists (IAM) and presents the plan in the financial statements as if it were a defined contribution plan as it is not possible to allocate the assets and liabilities of the scheme due to the nature of the scheme. Contributions to the IAM plan were \$3.0 million (2005: \$2.5 million).

Pension contributions for APS and NAPS were determined by actuarial valuations made as at March 31, 2003 by an independent firm of qualified actuaries, Watson Wyatt LLP, using the attained age method for APS and the projected unit method for NAPS. At the date of the actuarial valuation the market values of the assets of APS and NAPS amounted to £5,421 million and £3,184 million respectively. The value of the assets represented 101% (APS) and 78% (NAPS) of the value of the benefits that had accrued to members after allowing for assumed increases in earnings. These valuations showed that an employer's contribution equal to an average of 3.75 times the standard employees' contributions from November 1, 2003 (nil prior to November 1, 2003) was appropriate for APS. For NAPS the corresponding regular employer's contribution was 2.8 times the standard employees' contributions from January 1, 2004 (3.0 times from April 1, 2003 to December 31, 2003 including a multiple of 0.5 to cover the deficit contributions) in addition to deficit contributions of £9.56 million per month increasing each April in line with inflation for a period of 10 years.

Employer contributions in respect of overseas employees have been determined in accordance with best local practice.

Total employer contributions to defined contribution pension plans both in the United Kingdom and overseas for the year were £14 million (2005: £9 million).

Employee benefit obligations comprise:

		Group
£ million	2006	2005
Obligations arising under defined benefit pension plans and post-retirement benefits	1,690	1,714
Obligations arising under post-retirement medical benefit plans	101	93
Total obligations arising under post-retirement benefits	1,791	1,807
Other employee benefit obligations	12	13
	1,803	1,820

Group

## 31 Pension costs continued

The assets and liabilities of the schemes at March 31 are:

## Period ended March 31, 2006

	Employee benefit obligations				Employee benefit asset		
Emillion	NAPS	Other schemes	Total	APS	Other schemes	Total	
Scheme assets at fair value							
Equities	4,034	227	4,261	1,984	20	2,004	
Bonds	1,107	90	1,197	3,970	16	3,986	
Others	691	1	692	696		696	
Fair value of scheme assets	5,832	318	6,150	6,650	36	6,686	
Present value of defined benefit obligations	7,902	538	8,440	5,867	30	5,897	
	(2,070)	(220)	(2,290)	783	6	789	
APS irrecoverable surplus				652		652	
Net pension (liability)/asset	(2,070)	(220)	(2,290)	131	6	137	
Net pension (liability)/asset represented by:							
Net pension (liability)/asset recognised	(1,587)	(204)	(1,791)	131	6	137	
Cumulative actuarial (losses) not recognised	(483)	(16)	(499)				
	(2,070)	(220)	(2,290)	131	6	137	

## Period ended March 31, 2005

£ million	Employee benefit obligations				Employee benefit asset	
	NAPS	Other schemes	Total	APS	Other schemes	Total
Scheme assets at fair value						
Equities	3,091	173	3,264	1,956	16	1,972
Bonds	979	92	1,071	3,644	13	3,657
Others	484	1	485	431		431
Fair value of scheme assets	4,554	266	4,820	6,031	29	6,060
Present value of defined benefit obligations	6,523	488	7,011	5,603	24	5,627
	(1,969)	(222)	(2,191)	428	5	433
APS irrecoverable surplus				296		296
Net pension (liability)/asset	(1,969)	(222)	(2,191)	132	5	137
Net pension (liability)/asset represented by:						
Net pension (liability)/asset recognised	(1,612)	(195)	(1,807)	132	5	137
Cumulative actuarial (losses) not recognised	(357)	(27)	(384)			
	(1,969)	(222)	(2,191)	132	5	137

The pension plans have not invested in any of the Group's own financial instruments nor in properties or other assets used by the Group.

## 31 Pension costs continued

The amounts recognised in the Income Statement for the year are analysed as follows:

## Period ended March 31, 2006

		Employee benef	Employee benefit assets			
£ million	NAPS	Other schemes	Total	APS	Other schemes	Total
Current service cost	201	14	215	22	1	23
Past service cost	10	1	11	3		3
Recognised in arriving at operating profit	211	15	226	25	1	26
Expected return on scheme assets	(338)	(20)	(358)	(352)	(2)	(354)
Immediate recognition of (gains)/losses and the effect of the Asset Ceiling				60		60
Interest costs on defined benefit obligations	348	27	375	293	1	294
Amortisation of actuarial losses in excess of the corridor		1	1			
Other finance cost	10	8	18	1	(1)	

#### Period ended March 31, 2005

£ million	Employee benefit obligations				Employee benefit assets	
	NAPS	Other schemes	Total	APS	Other schemes	Total
Current service cost	164	12	176	20	1	21
Past service cost	4		4	1		1
Recognised in arriving at operating profit	168	12	180	21	1	22
Expected return on scheme assets	(286)	(18)	(304)	(329)	(2)	(331)
Immediate recognition of (gains)/losses and the effect of the Asset Ceiling				42		42
Interest costs on defined benefit obligations	309	24	333	288	1	289
Amortisation of actuarial losses in excess of the corridor						
Other finance cost	23	6	29	1	(1)	

## The amount of unrecognised cumulative actuarial gains and losses is as follows:

		Employee benefit	t obligations	Employee benefit assets	
£ million	NAPS	Other schemes	Total	Other schemes	Total
Amount of unrecognised actuarial losses at April 1, 2004					
Actual return on scheme assets	469	11	480	4	4
Less: Expected return on scheme assets	(286)	(18)	(304)	(2)	(2)
	183	(7)	176	2	2
Other actuarial gains/(losses)	(540)	(20)	(560)	(2)	(2)
Cumulative unrecognised actuarial losses at March 31, 2005	(357)	(27)	(384)		
Actual return on scheme assets	1,132	55	1,187	7	7
Less: Expected return on scheme assets	(338)	(20)	(358)	(2)	(2)
	794	35	829	5	5
Other actuarial gains/(losses)	(920)	(25)	(945)	(5)	(5)
Amortisation of actuarial losses in excess of the corridor		1	1		
Cumulative unrecognised actuarial losses at March 31, 2006	(483)	(16)	(499)		

Scheme assets and liabilities are measured by qualified actuaries. Scheme assets are stated at their market values at the respective balance sheet dates and overall expected rates of return are established by applying published brokers' forecasts to each category of scheme assets.

## 31 Pension costs continued

			Group			Group
per cent p.a		At March 31, 2006				At March 31, 2005
	NAPS	APS	Other schemes	NAPS	APS	Other schemes
Inflation	2.8	2.8	2.5 - 4.0	2.8	2.8	3.0 - 4.0
Rate of increase in salaries	2.8*	2.8*	1.5 - 4.0	2.8*	2.8*	1.5 - 6.0
Rate of increase of pensions in payment	2.7	2.7	1.5 - 5.0	2.7	2.7	1.7 - 5.0
Discount rate	5.0	5.0	2.0 - 7.0	5.4	5.4	2.0 - 7.0
Expected rate of return on scheme assets	6.8	5.1	5.0 - 8.3	7.4	6.0	5.0 - 8.3

\*Rate of increase in salaries is 2.8 per cent per annum for 2 years and 4.3 per cent per annum thereafter (2005: Rate of increase in salaries is 2.8 per cent per annum for 3 years and 4.3 per cent per annum thereafter).

Rate of increase in healthcare costs are based on medical trend rates of 12% grading down to 5% over 7 years (2005: 10% to 6% over 5 years).

In the UK, mortality rates are calculated using the PA92 standard mortality tables for APS and the PA80 standard mortality tables for NAPS (the two largest Group and Company schemes). The standard mortality tables were selected based on the the actual recent mortality experience of members and were adjusted to allow for future mortality changes. In the US, mortality rates were based on the 1994 GAM Static tables.

A one percentage point change in the assumed rate of increase in healthcare costs would have the following effects:

£ million	Increase	Decrease
Effect on aggregate service cost and interest cost - (increase)/decrease	(2)	2
Effect on defined benefit obligation	(25)	19

The total contributions for the financial year ending March 31, 2007 will be dependent on the next actuarial review of the two main Group and Company schemes, APS and NAPS that is due to commence in April 2006 with the results of the review (and the consequential impact on contributions) expected in the autumn of 2006.

Changes in the present value of the defined benefit pension obligations are analysed as follows:

	Employee benefit obligations				Employee benefit assets		
£ million	NAPS	Other schemes	Total	APS	Other schemes	Total	
As at April 1, 2004	5,595	450	6,045	5,312	21	5,333	
Current service cost	164	12	176	20	1	21	
Past service cost	4		4	1		1	
Interest cost	309	24	333	288	1	289	
Benefits paid	(145)	(20)	(165)	(340)	(1)	(341)	
Employee contributions	56	2	58	10		10	
Actuarial gains and losses	540	20	560	312	2	314	
As at March 31, 2005	6,523	488	7,011	5,603	24	5,627	
Current service cost	201	14	215	22	1	23	
Past service cost	10	1	11	3		3	
Interest cost	348	27	375	293	1	294	
Benefits paid	(158)	(17)	(175)	(349)	(1)	(350)	
Employee contributions	58		58	10		10	
Actuarial gains and losses	920	25	945	285	5	290	
As at March 31, 2006	7,902	538	8,440	5,867	30	5,897	

The defined benefit obligation comprises £5 million (2005: £6 million) arising from unfunded plans and £8,435 million (2005: £7,005 million) from plans that are wholly or partly funded.

## 31 Pension costs continued

Changes in the fair value of plan assets are analysed as follows:

	Employee benefit obligations				Employee benefit assets		
£ million	NAPS	Other schemes	Total	APS	Other schemes	Total	
As at April 1, 2004	3,938	217	4,155	5,821	26	5,847	
Expected return on plan assets	286	18	304	329	2	331	
Employer contributions	236	56	292	25		25	
Employee contributions	56	2	58	10		10	
Benefits paid	(145)	(20)	(165)	(340)	(1)	(341)	
Actuarial gains and losses	183	(7)	176	186	2	188	
As at March 31, 2005	4,554	266	4,820	6,031	29	6,060	
Expected return on plan assets	338	20	358	352	2	354	
Employer contributions	246	14	260	25	1	26	
Employee contributions	58		58	10		10	
Benefits paid	(158)	(17)	(175)	(349)	(1)	(350)	
Actuarial gains and losses	794	35	829	581	5	586	
As at March 31, 2006	5,832	318	6,150	6,650	36	6,686	

History of experience gains and losses:

		Employee benefit obligations				Employee benefit assets		
£ million	NAPS	Other schemes	Total	APS	Other schemes	Total		
As at March 31, 2006								
Fair value of scheme assets	5,832	318	6,150	6,650	36	6,686		
Present value of defined benefit obligation	(7,902)	(538)	(8,440)	(5,867)	(30)	(5,897)		
APS irrecoverable surplus				(652)		(652)		
(Deficit)/surplus in the schemes	(2,070)	(220)	(2,290)	131	6	137		
Experience adjustments arising on plan liabilities	(920)	(25)	(945)	(285)	(5)	(290)		
Experience adjustments arising on plan assets	794	35	829	581	5	586		
As at March 31, 2005								
Fair value of scheme assets	4,554	266	4,820	6,031	29	6,060		
Present value of defined benefit obligation	(6,523)	(488)	(7,011)	(5,603)	(24)	(5,627)		
APS irrecoverable surplus				(296)		(296)		
(Deficit)/surplus in the schemes	(1,969)	(222)	(2,191)	132	5	137		
Experience adjustments arising on plan liabilities	(540)	(20)	(560)	(312)	(2)	(314)		
Experience adjustments arising on plan assets	183	(7)	176	186	2	188		
As at March 31, 2004								
Fair value of scheme assets	3,938	217	4,155	5,821	26	5,847		
Present value of defined benefit obligation	(5,595)	(450)	(6,045)	(5,312)	(21)	(5,333)		
APS irrecoverable surplus				(380)		(380)		
(Deficit)/surplus in the schemes	(1,657)	(233)	(1,890)	129	5	134		

The directors are unable to determine how much of the pension scheme surplus or deficit recognised on transition to IFRSs and taken directly to equity is attributable to actuarial gains and losses since inception of those pension schemes.

#### 32 Contingent liabilities

There were contingent liabilities at March 31, 2006 in respect of guarantees and indemnities entered into as part of, and claims arising from, the ordinary course of business, upon which no material losses are likely to arise. The Company is under investigation by the European Commission, the US Department of Justice, the Competition Commission in Canada and the New Zealand Commerce Commission in connection with alleged anti-competitive activity related to its cargo business. The Company is named as a defendant in a number of lawsuits that have been filed in various parts of the United States and Canada in connection with these allegations. It is not possible to predict whether these actions will have an adverse effect on the Group's financial position or results of operations. A number of other lawsuits and regulatory proceedings are pending, the outcome of which in the aggregate is not expected to have a material effect on the Group's financial position or results of operations.

The Group and the Company have guaranteed certain borrowings, liabilities and commitments which at March 31, 2006 amounted to £204 million (2005: £259 million) and £410 million (2005: £577 million) respectively. For the Company these included guarantees given in respect of the fixed perpetual preferred securities issued by subsidiary companies and, for the year ended March 31, 2005, the Convertible Capital Bonds.

### 33 Related party transactions

The Group and Company had transactions in the ordinary course of business during the year under review with related parties.

£ million		Group		
	2006	2005	2006	2005
Associates:				
Sales to associates	54	47	53	47
Purchases from associates	149	137	146	137
Amounts owed to associates	10	9	10	9
Subsidiaries:				
Sales to subsidiaries			84	87
Purchases from subsidiaries			116	107
Amounts owed by subsidiaries			112	234
Amounts owed to subsidiaries			1,827	1,844

In addition, the Company meets certain costs of administering the Group's retirement benefit plans, including the provision of support services to the Trustees. Costs borne on behalf of the retirement benefit plans amounted to £1.4 million in relation to the costs of the Pension Protection Fund levy (2005: nil).

#### Associates:

#### Iberia, Lineas Aéreas de España, S.A. ('Iberia')

A 90 per cent owned subsidiary in the Group has a 10 per cent investment in Iberia. Areas of opportunity for co-operation have been identified, and work continues to pursue and implement these. Sales and purchases between related parties are made at normal market prices and outstanding balances are unsecured and interest free and cash settlement is expected within the standard settlement terms specified by the IATA Clearing House.

As at March 31, 2006, the net trading balance owed by the Group to Iberia amounted to £0.4 million (2005: £0.3 million).

#### Comair Limited

The Group has an 18.3 per cent investment in Comair and has a franchise agreement with the company that commenced in October 1996. Sales and purchases between related parties are made at normal market prices and outstanding balances are unsecured and interest free and cash settlement is expected within the standard settlement terms specified by the IATA Clearing House.

As at March 31, 2006, the net trading balance due to Comair amounted to £9 million (2005: £8 million).

#### Subsidiaries:

Transactions with subsidiaries are carried out on an arm's length basis. Outstanding balances that relate to trading balances are placed on inter-company accounts with no specified credit period. Long-term loans owed to and from the Company by subsidiary undertakings bear market rates of interest in accordance with the inter-company loan agreements.

#### Directors' and officers' loans and transactions

No loans or credit transactions were outstanding with directors or officers of the Company at the end of the year or arose during the year that need to be disclosed in accordance with the requirements of Schedule 6 to the Companies Act 1985.

In addition to the above, the Group and Company also have transactions with related parties which are conducted in the normal course of airline business. These include the provision of airline and related services.

Neither the Group nor Company have provided or benefited from any guarantees for any related party receivables or payables. During the year ended March 31, 2006 the Group has not made any provision for doubtful debts relating to amounts owed by related parties (2005: nil).

## 33 Related party transactions continued

Compensation of key management personnel (including directors)

		Company		
£ million	2006	2005	2006	2005
Short-term employee benefits	6	5	6	5
Share-based payment	2	2	2	2
	8	7	8	7

## 34 Foreign currency translation rates

		At March 31	A	nnual average
£1 equals	2006	2005	2006	2005
US dollar	1.74	1.88	1.79	1.84
Japanese yen	204	201	201	197
Euro	1.43	1.45	1.47	1.47

### 35 Transition to IFRSs

For all periods up to and including the year ended March 31, 2005, the Group prepared its financial statements in accordance with United Kingdom generally accepted accounting practice (UK GAAP). These financial statements are the first the Group is required to prepare in accordance with International Financial Reporting Standards (IFRS).

Accordingly, the Group has prepared financial statements which comply with IFRSs applicable for periods beginning on or after April 1, 2005 and the significant accounting policies to meet those requirements are disclosed in Note 2. In preparing these financial statements, the Group has started from an opening balance sheet as at April 1, 2004, the Group's IFRS transition date, and made those changes in accounting policies and other restatements required by IFRS 1 for the first time adoption of IFRSs. This note explains the principal adjustments made by the Group in restating its UK GAAP balance sheet at the transition date and its previously published UK GAAP financial statements for the year ended March 31, 2005. Further information can also be found in the Group's 'Release of Financial Information for 2004/05 under International Financial Reporting Standards' published on July 4, 2005.

#### a Exemptions applied

IFRS 1 allows first-time adopters certain exemptions from the general requirements contained in IFRSs. The Group has taken the following exemptions: - Comparative information on financial instruments has been presented on the basis of UK GAAP and the Group and Company have adopted both IAS 32 'Financial Instruments: Disclosure and Presentation' and IAS 39 'Financial Instruments: Recognition and Measurement' from April 1, 2005.

- IFRS 3 'Business Combinations' has not been applied to acquisitions of subsidiaries or of interests in associates that occurred before April 1, 1999.
- Certain items of property were carried in the balance sheet on the basis of valuations performed in 1995, prior to the adoption of FRS 15. As permitted under IFRS 1 the Group has elected to regard those fair values as deemed cost as at the date of the revaluation.

- The Group has recognised all cumulative actuarial gains and losses on pensions and other post-retirement benefits as at April 1, 2004, directly in equity. The Group discloses prospectively from April 1, 2004 the information required by IAS 19 regarding future actuarial gains and losses as those arise.

- Cumulative currency translation differences for all foreign operations are deemed to be zero as at April 1, 2004.

- IFRS 2 'Share Based Payment' has not been applied to any equity instruments that were granted on or before November 7, 2002, nor has it been applied to equity instruments granted after November 7, 2002 that vested before April 1, 2005.

- The Group has deemed goodwill arising on the acquisition of subsidiary and associated companies that had been set-off directly to reserves to be zero.

- The Group applied the requirements of IFRS 5 - 'Non-Current Assets Held for Sale and Discontinued Operations' from April 1, 2004.

#### b Accounting policies applied in the year ended March 31, 2005

The Group and Company adopted IAS 32 and IAS 39 with effect from April 1, 2005, and as permitted by IFRS 1 the Group and Company have not restated comparative information. The new accounting policies under IAS 32 and IAS 39 are set out in Note 2. For accounting periods up to the year ended March 31, 2005 the following accounting policies were applied in respect of financial instruments in the financial statements of the Group and the Company.

The Group's accounting policy for derivatives is to defer and only recognise in the Group income statement gains and losses on hedges of revenues or operating payments as they crystallise.

Amounts payable or receivable in respect of interest rate swap agreements are recognised in the net interest payable charge over the period of the contracts on an accruals basis. Cross currency swap agreements and forward foreign exchange contracts taken out to hedge borrowings are brought into account in establishing the carrying values of the relevant loans, leases or hire purchase arrangements in the balance sheet. Gains and losses on forward foreign exchange contracts to hedge capital expenditure commitments are recognised as part of the total sterling carrying cost of the relevant tangible asset as the contracts mature or are closed out.

Trade investments in the Group and Company were measured at historic cost.

#### c Nature of the main adjustments to comply with IAS 32 and IAS 39

Had IAS 32 and IAS 39 been applied from April 1, 2004 the following adjustments would have been necessary:

- all derivative instruments would have been recorded on the balance sheet at fair value;

- available for sale investments and investments held at fair value through profit and loss would have been carried at fair value rather than cost;

- the retranslation of debt repayments classified as a hedge of future revenues would have been reported in equity rather than the income statement.

## 35 Transition to IFRSs continued

## d Group and Company reconciliation of equity as at April 1, 2004

				Group			Company
£ million	Note	UK GAAP	Adjustments	IFRSs	UK GAAP	Adjustments	IFRSs
Non-current assets							
Property, plant and equipment	(i)						
Fleet		7,104	110	7,214	6,727	110	6,837
Property		1,042	38	1,080	968	38	1,006
Equipment		491	(12)	479	411	(12)	399
		8,637	136	8,773	8,106	136	8,242
Goodwill	(ii)	93	(22)	71			
Landing rights	(ii)	75	22	97	75		75
Other intangible assets	(ii)		12	12		12	12
Investment in subsidiaries					1,194		1,194
Investments in associates	(iii)	501	(58)	443	29		29
Other investments		30		30	29		29
Employee benefit assets	(iv)		134	134		134	134
Other financial assets	(v)		22	22			
Total non-current assets		9,336	246	9,582	9,433	282	9,715
Non-current assets held for sale	(i)		49	49		49	49
Current assets and receivables							
Expendable spares and other inventories		76		76	66		66
Trade receivables		676		676	659		659
Other current assets		343	(22)	321	463		463
Other current interest bearing deposits		1,606	(963)	643	1,558	(914)	644
Cash and cash equivalents	(vi)	64	963	1,027	35	914	949
		1,670		1,670	1,593		1,593
Total current assets and receivables		2,765	(22)	2,743	2,781		2,781
Total assets		12,101	273	12,374	12,214	331	12,545
Shareholders' equity and liabilities							
Shareholders' equity							
Issued share capital		271		271	271		271
Share premium		788		788	788		788
Investment in own shares		(31)		(31)	(31)		(31)
Other reserves		1,159	(1,390)	(231)	972	(1,105)	(133
Total shareholders' equity		2,187	(1,390)	797	2,000	(1,105)	895
Equity minority interest		10		10			
Non-equity minority interest		200		200			
Minority interests		210		210			
Non-current liabilities							
Interest bearing long-term borrowings		5,034		5,034	5,216		5,216
Convertible borrowings		112		112			
Employee benefit obligations	(vii)		1,901	1,901		1,852	1,852
Provisions for deferred tax	(viii)	1,137	(420)	717	1,106	(458)	648
Other provisions		80	63	143	53	36	89
Other long-term liabilities	(ix)	340	(105)	235	235	(69)	166
Total non-current liabilities		6,703	1,439	8,142	6,610	1,361	7,971
Current liabilities							
Current portion of long-term borrowings		682		682	656		656
Trade and other payables	(x)	2,308	212	2,520	2,940	75	3,015
Current tax payable		6		6	3		3
Short-term provisions		5	12	17	5		5
Total current liabilities		3,001	224	3,225	3,604	75	3,679
Total shareholders' equity and liabilities		12,101	273	12,374	12,214	331	12,545

## e Group and Company reconciliation of equity as at March 31, 2005

				Group			Company
£ million	Note	UK GAAP	Adjustments	IFRSs	UK GAAP	Adjustments	IFRS
Non-current assets							
Property, plant and equipment	(i)						
Fleet		6,748	196	6,944	6,358	201	6,559
Property		959	41	1,000	887	42	929
Equipment		445	(60)	385	377	(60)	317
Equipment		8,152	177	8,329	7,622	183	7,805
Goodwill	(ii)	88	(16)	72	1,022	105	7,005
		102	20	122	102		102
Landing rights	(ii)	102			102	60	102
Other intangible assets	(ii)		60	60	4.405	60	60
Investment in subsidiaries		100			1,195		1,195
Investments in associates	(iii)	120	6	126	1		1
Other investments		30		30	29		29
Employee benefit assets	(iv)		137	137		137	137
Other financial assets	(v)		38	38			
Total non-current assets		8,492	422	8,914	8,949	380	9,329
Non-current assets held for sale	(i)		5	5			
Current assets and receivables							
Expendable spares and other inventories		84		84	76		76
Trade receivables		685		685	666		666
Other current assets		393	(92)	301	539	(54)	485
Other current interest bearing deposits		1,604	(471)	1,133	1,542	(410)	1,132
<b>.</b> .	()	78		549	57	· · · · ·	
Cash and cash equivalents	(vi)		471		1,599	410	467
		1,682		1,682	1,599		1,599
Total current assets and receivables		2,844	(92)	2,752	2,880	(54)	2,826
Total assets		11,336	335	11,671	11,829	326	12,155
Shareholders' equity and liabilities							
Shareholders' equity							
Issued share capital		271		271	271		271
Share premium		788		788	788		788
Investment in own shares		(26)		(26)	(26)		(26
Other reserves		1,432	(1,280)	152	1,213	(1,075)	138
Total shareholders' equity		2,465	(1,280)	1,185	2,246	(1,075)	1,171
Equity minority interest		12		12			
Non-equity minority interest		207	(7)	200			
Minority interests		219	(7)	212			
		210	(7)				
Non-current liabilities							
Interest bearing long-term borrowings		4,045		4,045	4,124		4,124
Employee benefit obligations	(vii)		1,820	1,820		1,769	1,769
Provisions for deferred tax	(viii)	1,243	(427)	816	1,166	(447)	719
Other provisions		67	45	112	58	17	75
Other long-term liabilities	(ix)	301	(89)	212	209	(53)	156
Total non-current liabilities		5,656	1,349	7,005	5,557	1,286	6,843
Current liabilities							
Current portion of long-term borrowings		447		447	419		419
Convertible borrowings		112		112	115		
•	(57)		257		3 606	11/	2 600
Trade and other payables	(x)	2,385	237	2,642	3,585	114	3,699
Current tax payable		36		36	14		14
Short-term provisions		16	16	32	8	1	9
Total current liabilities		2,996	273	3,269	4,026	115	4,141

## 35 Transition to IFRSs continued

## f Group reconciliation of profit and loss for the year ended March 31, 2005

				Group
£ million	Note	UK GAAP	Adjustments	IFRSs
Traffic revenue				
Passenger		6,500		6,500
Cargo		482		482
		6,982		6,982
Other revenue (including fuel surcharges)		831	(41)	790
Revenue		7,813	(41)	7,772
Employee costs		2,273	(38)	2,235
Depreciation, amortisation and impairment		687	52	739
Aircraft operating lease costs		106		106
Fuel and oil costs		1,128		1,128
Engineering and other aircraft costs		502	(70)	432
Landing fees and en route charges		556		556
Handling charges, catering and other operating costs		930	(12)	918
Selling costs		488	2	490
Currency differences			15	15
Accommodation, ground equipment and IT costs		603	(6)	597
Total expenditure on operations		7,273	(57)	7,216
Operating profit	(xii)	540	16	556
Finance costs		(273)	8	(265)
Finance income		97		97
Financing income and expense relating to pensions			(29)	(29)
Retranslation credits on currency borrowings		33	23	56
Profit/(loss) on sale of fixed assets and investments		(26)	97	71
Share of post-tax profits in associates accounted for using the equity method		41	(17)	24
Income relating to fixed asset investments		3		3
Profit before tax for the year	(xii)	415	98	513
Tax	(xii)	(149)	28	(121)
Profit after tax for the year		266	126	392
Attributable to:				
Equity holders of the parent		251	126	377
Minority interest		15		15
		266	126	392
Earnings per share Basic		23.4p	11.8p	35.2p
Diluted		23.0p	11.1p	34.1p

#### g Restatement of equity from UK GAAP to IFRSs

#### (i) Property, plant and equipment

IAS 16 focuses on the balance sheet cost in prescribing the level at which parts should be determined; in particular it requires that each part of property, plant and equipment that has a cost that is significant in relation to the overall cost of the item should be depreciated separately. Under UK GAAP, the emphasis is on the income statement depreciation charge in determining the asset components. Under UK GAAP, the cost of major engine overhaul is expensed to the income statement. Under IAS 16, major engine overhaul will be treated as a separate asset component with the cost capitalised and depreciated over the period to the next major overhaul. For the year ended March 31, 2005 this change resulted in higher depreciation costs (£43 million) and lower engineering costs (£70 million).

Under UK GAAP, certain US dollar-denominated assets and liabilities were treated as a foreign operation ('Branch') with US Dollar as its functional currency. Exchange movements were therefore taken to reserves rather than through the income statement. IAS 21 provides additional criteria to allow the functional currency of a foreign operation to be determined. If the functional currency is deemed to be the same as for the parent, then exchange movements on retranslation of monetary items are taken through the income statement. As a result, the cumulative exchange differences reflected in the carrying value of the assets previously included in the 'branch' and taken to reserves were unwound. This resulted in increased depreciation of £13 million and currency gains of £16 million reported through income.

IAS 38 requires IT software that is distinct from any associated hardware to be reclassified from tangible assets to intangible assets.

Under IFRS 5, an asset should be measured at market value and reclassified as an asset held for sale once a decision is made for the asset to be sold and it is made available for sale. This reduced losses on disposal in the year ended March 31, 2005 by £3 million before tax.

		Group	Compa		
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005	
Component accounting for major engine overhaul	(34)	(6)	(34)	(6)	
Reversal of cumulative exchange differences under IAS 21	235	249	235	249	
Reclassification of capitalised IT software	(12)	(60)	(12)	(60)	
Reclassification of assets held for sale	(53)	(6)	(53)		
	136	177	136	183	

## (ii) Intangible assets

Under UK GAAP, goodwill arising on the acquisition of businesses was amortised over a period not exceeding 20 years. The provisions of IFRS 3 – 'Business Combinations' have been applied prospectively from April 1, 1999. IFRS 3 prohibits the amortisation of goodwill, requiring instead that an annual test for impairment is carried out. IFRS 3 requires that an intangible asset acquired under a business combination should be recognised separately from goodwill if it is probable that future economic benefits will flow from the asset and its costs can be measured reliably. As a result £22 million of landing rights acquired with businesses since April 1, 1999 and previously classified as goodwill have been reclassified on transition.

IAS 38 requires IT software that is distinct from any associated hardware to be reclassified from tangible assets to intangible assets.

		Group	Compa		
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005	
Reversal of amortisation of goodwill on subsidiaries					
(after reclassification of landing rights)		4			
Reclassification of capitalised IT software	12	60	12	60	
	12	64	12	60	

## g Restatement of equity from UK GAAP to IFRSs continued

## (iii) Investments in associates

The results of the Group's associated companies, consolidated using the equity method, should be included under the same accounting policies as those applied by the Group. As a result the carrying value of the associated companies has been reduced in the transition balance sheet, principally in respect of deferral of frequent flyer revenue and accrual for employee benefit obligations. This also affected the valuation of the net assets disposed of with our share of Qantas.

	Group			Company
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005
IFRS accounting policies applied to the share of net assets of associates	(58)	5		
Reversal of amortisation of goodwill on associates		1		
	(58)	6		

### (iv) Employee benefit assets

See note (vii) below

#### (v) Other long-term financial assets

Certain long-term financial assets and prepayments have been reclassified from current to long-term assets. These amounted to £22 million at April 1, 2004 and £38 million at March 31, 2005.

### (vi) Cash and cash equivalents

The definition of gross cash differs between UK GAAP and IFRS. Under UK GAAP cash comprises cash in hand and on-demand deposits. IFRS includes short-term highly liquid investments (i.e. those that can be turned into cash with insignificant changes in value) within cash equivalents. Under UK GAAP these are shown as short-term investments. Consequently balances of £963 million and £471 million at April 1, 2004 and March 31, 2005 respectively have been reclassified into cash and cash equivalents.

### (vii) Employee benefit obligations

Under UK GAAP the measurement and recognition requirements of SSAP 24 were applied to accounting for pensions and post-retirement benefits in the financial statements, whilst disclosures were provided under FRS 17. IAS 19 takes a balance sheet approach to accounting for defined benefit schemes, similar to FRS 17. Therefore, on transition, the deficit, similar to that previously disclosed under FRS 17, has been recognised in the balance sheet. From April 1, 2004 the Group has elected to apply the 'corridor' treatment under IAS 19. The impact will be that actuarial gains and losses are only recognised to the extent that they exceed 10 per cent of the greater of the scheme assets or liabilities, and in that case are spread over the remaining average service lives of employees. Therefore, the net actuarial losses on the pension schemes for 2004/05 of £0.4 billion have not been recognised.

Under UK GAAP no provision is currently made for annual leave accrued. Under IAS 19, the expected cost of compensated short-term absences should be recognised at the time the related service is provided.

	Group		Company		
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005	
Recognition of defined benefit scheme deficits	(1,890)	(1,807)	(1,841)	(1,756)	
Recognition of defined benefit scheme assets	134	137	134	137	
Provision for compensated short term absences	(11)	(13)	(11)	(13)	
Reduction in SSAP 24 accrued liability	72	57	63	49	
Reduction in SSAP 24 prepayment		(54)		(54)	
	(1,695)	(1,680)	(1,655)	(1,637)	

## g Restatement of equity from UK GAAP to IFRSs continued

## (viii) Provision for deferred taxation

Under UK GAAP, deferred tax was provided on timing differences that had originated, but had not reversed, before the balance sheet date. Under IAS 12, deferred tax is provided on temporary differences based upon the future recovery or settlement of assets and liabilities recognised in the balance sheet.

		Group	Company	
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005
Impact of the adoption of IAS 19 - Pensions	508	503	496	491
Impact of the other adjustments	6	4	(32)	(38)
Other temporary differences due to change in methodology	(94)	(80)	(6)	(6)
	420	427	458	447

#### (ix) Other long term liabilities

Under UK GAAP, certain US dollar-denominated assets and liabilities were treated as a foreign operation ('Branch') with US Dollar as its functional currency. Exchange movements were therefore taken to reserves rather than through the income statement. IAS 21 provides additional criteria to allow the functional currency of a foreign operation to be determined. If the functional currency is deemed to be the same as for the parent, then exchange movements on retranslation of monetary items are taken through the income statement. As a result, the cumulative exchange differences reflected in the carrying value of the certain deferred income balances included in the 'branch' and taken to reserves were unwound. This resulted in an increase in liabilities of £12 million and £13 million at April 1, 2004 and March 31, 2005 respectively.

In addition, £102 million (April 1, 2004: £117 million) of long-term liabilities have been reclassified from accruals falling due over one year to other provisions.

#### (x) Trade and other payables

IAS 16 focuses on the balance sheet cost in prescribing the level at which parts should be determined; in particular it requires that each part of property, plant and equipment that has a cost that is significant in relation to the overall cost of the item should be depreciated separately. Under UK GAAP, the emphasis is on the income statement depreciation charge in determining the asset components. Under UK GAAP, the cost of major engine overhaul is expensed to the income statement. Under IAS 16, major engine overhaul will be treated as a separate asset component with the cost capitalised and depreciated over the period to the next major overhaul.

The Group receives revenue from the sale of mileage credits to third parties, including BA Miles that are managed through the Executive Club frequent flyer programme and Air Miles that are managed through the wholly owned subsidiary Airmiles Travel Promotions Limited. Under UK GAAP, revenue from the sale of miles is recognised on issue of the mile, with a provision made under FRS 12 for the incremental cost of providing the service on redemption of the mile. IAS 18 is more prescriptive about the point at which revenue is recognised. Under IAS 18, the fair value of the miles sold is deferred and recognised on redemption of the mileage credit. The cost of providing free redemption services for those miles is recognised when the miles are redeemed.

In addition, £16 million (April 1, 2004: £12 million) of short term liabilities have been reclassified from accruals falling due within one year to short term provisions.

	Group			
£ million	April 1, 2004	March 31, 2005	April 1, 2004	March 31, 2005
Component accounting for major engine overhaul	(3)	(3)	(3)	(3)
Revenue recognition on the sale of miles	(239)	(270)	(90)	(112)
Reclassification of SSAP 24 accrued liability	18		18	
Reclassification of short term liabilities to provisions	12	16		1
	(212)	(257)	(75)	(114)

## 35 Transition to IFRSs continued

## h Restatement of reported profit for the year ended March 31, 2005 from UK GAAP to IFRSs

### (xi) Reclassifications

The reclassifications in the Group income statement for the year ended March 31, 2005 comprise the following:

			Group	
£ million	Associates	Currency differences	Total	
Currency differences		6	6	
Accommodation and ground equipment		(6)	(6)	
Finance costs	(8)		(8)	
Share of post-tax profits in associates accounted for using the equity method	18		18	
Profit or loss on sale of fixed assets and investments	4		4	
Tax	(14)		(14)	

IAS 21 requires all currency differences to be reported separately. These were previously reported as part of accommodation and ground equipment under UK GAAP. Under UK GAAP the equity method of consolidation for associates required the Group's share of operating profit, finance costs, profit or loss on disposal and taxation to be allocated to their respective captions in the profit and loss account. Under IFRS, the Group has applied equity accounting on a net basis, which requires the Group's share of the post-tax results of the equity accounted associate to be reported in the income statement in a single line.

#### (xii) Effect of remeasurement

The effect of the above GAAP differences on reported profit of the Group for the year ended March 31, 2005 is as follows:

	Operating	Profit before		Profit for
£ million	profit	tax	Tax	the period
Component accounting for major engine overhaul (see (i))	27	28	(9)	19
Reversal of cumulative exchange differences under IAS 21 (see (i))	(20)	3	4	7
Reclassification of assets held for sale (see (i))		3	(1)	2
Reversal of goodwill amortisation (see (ii))	4	5		5
Impact of IFRSs on the disposal of Qantas (see (iii)) *		97		97
Impact of the application of IAS 19 - Pensions (see (vii))	44	15	(5)	10
Revenue recognition on the sale of miles (see (x))	(31)	(31)	9	(22)
Share based payment expense **	(8)	(8)	2	(6)
Tax methodology differences (see (viii))			14	14
Increase in reported profit for the year	16	112	14	126

\* Under IFRSs, the disposal of Qantas results in a £97 million improvement in the income statement for the year ended March 31, 2005, reflecting a £59 million decrease in the net assets of Qantas (see (iii) above), and the reversal of the requirement to write back goodwill previously written off to reserves of £59 million, partially offset by the write off of exchange gains arising on the investment since April 1, 2004 of £21 million.

\*\* Under UK GAAP, the Group was either exempt from recognising the cost of providing share options to employees or the cost was measured at zero in the income statement. IFRS 2 requires a charge to be made to the income statement. The expense is calculated as the fair value of the award on the date of grant and is recognised over the vesting period of the scheme. A binomial lattice model has been used to calculate the fair value of options on their grant date. The Group has applied the provisions of IFRS 2 only to awards made after November 7, 2002, an option allowed on transition by IFRS 1.

## i Restatement of cash flow statement from UK GAAP to IFRSs

The transition from UK GAAP to IFRSs has no effect upon the reported cash flows generated by the Group. The IFRSs cash flow statement is presented in a different format from that required under UK GAAP with cash flows split into three categories of activities – operating activities, investing activities and financing activities. The reconciling items between the UK GAAP presentation and the IFRSs presentation have no net impact on the cash flows generated. As a result of the treatment of major engine overhaul as a capital item under IFRS £55 million of expenditure previously reported as a deduction in operating cash flow has now been shown under the purchase of property, plant and equipment.

In preparing the cash flow statement under IFRSs, cash and cash equivalents include cash at bank and in hand, highly liquid interest bearing securities with original maturities of three months or less, and bank overdrafts. Under UK GAAP highly liquid interest bearing securities were not classified as cash equivalents.

#### j Restatement on the adoption of IAS 32 and IAS 39

			Group
£ million	Unrealised gains and losses	Profit and loss reserve	Total
Increase in available-for-sale financial asset to reflect fair value	4		4
Net unrecognised gains on derivative financial instruments	304	(34)	270
Impact of IAS 39 on the share of net assets of associates		(10)	(10)
Adjustments before taxation	308	(44)	264
Deferred tax on the above adjustments	(91)	10	(81)
	217	(34)	183

			Company
£ million	Unrealised gains and losses	Profit and loss reserve	Total
Net unrecognised gains on derivative financial instruments	304	(34)	270
Adjustments before taxation	304	(34)	270
Deferred tax on the above adjustments	(91)	10	(81)
	213	(24)	189

#### Available-for-sale financial assets

The Group carried listed shares at the lower of cost and realisable value under long term investments. Under IAS 39 these are classified as available-forsale and carried at fair value. Consequently the carrying value increased by £4 million at April 1, 2005. The gain, net of deferred tax, has been taken directly to equity until disposal or impairment of the investment, when the cumulative unrealised gains and losses would be recycled through the income statement.

#### Recognition of derivatives at fair value

Under UK GAAP, gains and losses from derivative financial instruments used for hedging purposes are not recognised in earnings or as adjustments to carrying amounts until the gains or losses crystallise. IAS 39 requires all derivatives to be recognised at fair value in the balance sheet. Consequently the fair value of interest rate swap arrangements, forward foreign exchange contracts and fuel hedging contracts have been recognised on the Group and Company balance sheet at April 1, 2005. Interest rate swap agreements that were outstanding at April 1, 2005 and were not closely related to an underlying financing transaction have been designated at fair value through the income statement. The fair value at April 1, 2005 was £2 million.

#### Convertible Capital Bonds 2005

The Group held Convertible Capital Bonds at April 1, 2005 that matured on June 15, 2005. Under IAS 32 these would normally be required to be split between an equity component and a debt component. As the financial instruments matured in June 2005, the resulting adjustment would have been an allocation between equity components with no overall change to equity. As a result no change has been made to the presentation of these financial instruments at April 1, 2005.

#### Minority interests

The Group previously presented the €300 million of 6.75% fixed coupon euro perpetual preferred securities issued by British Airways Finance (Jersey) L.P. in which the general partner is British Airways Holdings Limited, a wholly owned subsidiary of British Airways Plc, as a non-equity minority interest. Such a classification is not recognised under IAS 32 and consequently the euro perpetual preferred securities are presented under the heading 'minority interests'.

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## Shareholder information

## **General Information**

March 31, 2006
July 18, 2006
August 2006
November 2006
February 2007
mid May 2007
June 2007

## **Registered Office**

Waterside, PO Box 365, Harmondsworth, UB7 0GB Registered number – 1777777

### **Outside advisers**

Company Registrars: Computershare Investor Services Plc, PO Box 82, The Pavilions, Bridgewater Road, Bristol, BS99 7NH ADR Depositary: Citibank Shareholder Services, PO Box 43077, Providence, RI 02940-3077, USA

### Unsolicited mail

British Airways is obliged by law to make its share register available on request to other organisations who may then use it as a mailing list. This may result in your receiving unsolicited mail. If you wish to limit the receipt of unsolicited mail you may do so by writing to the Mailing Preference Service, an independent organisation whose services are free to you. Once your name and address have been added to its records, it will advise the companies and other bodies which support the service that you no longer wish to receive unsolicited mail.

If you would like more details please write to: The Mailing Preference Service, FREEPOST 22, London W1E 7EZ.

British Airways asks organisations which obtain its register to support this service.

#### Sharegift

Shareholders with small numbers of shares may like to consider donating their shares to charity under ShareGift, administered by The Orr Mackintosh Foundation. Details are available from the Company Registrars.

## Glossary

Airline Operations	This includes British Airways Plc and BA Connect Ltd (CityFlyer Express Ltd, Deutsche BA Luftfahrtgesellschaft mbH and Go Fly Ltd have been included in historic comparatives).
Available seat kilometres (ASK)	The number of seats available for sale multiplied by the distance flown.
Available tonne kilometres (ATK)	The number of tonnes of capacity available for the carriage of revenue load (passenger and cargo) multiplied by the distance flown.
Revenue passenger kilometres (RPK)	The number of revenue passengers carried multiplied by the distance flown.
Cargo tonne kilometres (CTK)	The number of revenue tonnes of cargo (freight and mail) carried multiplied by the distance flown.
Revenue tonne kilometres (RTK)	The revenue load in tonnes multiplied by the distance flown.
Load factor	The percentage relationship of revenue load carried to capacity available.
Passenger load factor	RPK expressed as a percentage of ASK.
Overall load factor	RTK expressed as a percentage of ATK.
Break-even load factor	The load factor required to equate total traffic revenue with operating costs.
Frequent flyer RPKs as a percentage of total RPKs	The amount of frequent flyer RPKs expressed as a percentage of total RPKs is indicative of the proportion of total passenger traffic that is represented by redemption of frequent flyer points in the year.
Revenue per RPK	Passenger revenue from Airline scheduled operations divided by Airline scheduled RPK.
Total traffic revenue per RTK	Revenue from total traffic (scheduled and non-scheduled) divided by RTK.
Total traffic revenue per ATK	Revenue from total traffic (scheduled and non-scheduled) divided by ATK.
Punctuality	The industry's standard, measured as the percentage of flights departing within 15 minutes of schedule.
Regularity	The percentage of flights completed to flights scheduled, excluding flights cancelled for commercial reasons.
Unduplicated route kilometres	All scheduled flight stages counted once, regardless of frequency or direction.
Interest cover	The number of times profit before taxation and net interest expense and interest income covers the net interest expense and interest income.
Dividend cover	The number of times profit for the year covers the dividends paid and proposed.
Operating margin	Operating profit/(loss) as a percentage of revenue.
Net debt	Loans, finance leases and hire purchase arrangements, plus Convertible Capital Bonds, net of other current interest bearing deposits and cash and cash equivalents less overdrafts.
Net debt/total capital ratio (including operating leases)	Net debt as a ratio of total capital, adjusted to include the discounted value of future operating lease commitments.
Total capital	Total equity plus net debt.
Net debt/total capital ratio	Net debt as a ratio of total capital.
Manpower equivalent	Number of employees adjusted for part-time workers, overtime and contractors.
EBITDAR	Earnings before interest, tax, depreciation, amortisation and rentals.
n/a	Not applicable.

# www.ba.com

Our investor relations website is

# www.bashares.com

Our website for individual shareholders is www.bashareholders.com