KEY EVENTS

Post-Privatisation (February 1987-January 2007)

<u>2007</u> January

Following a ballot for industrial action the T&G announced a series of planned strikes. As a result the airline cancelled 1,300 flights over a 48-hour period. While the dispute was averted and the schedule reinstated, supported by a seat sale of 500,000 tickets, the impact on lost bookings and revenue is expected to be some £80 million in the fourth quarter.

The BA Forum, which represents British Airways' unions, issued a statement recommending acceptance of changes to benefits to tackle the £2.1 billion deficit in the New Airways Pension Scheme (NAPS).

The airline reduced its fuel surcharge on longhaul flights less than nine hours from £35 to £30 per sector as a result of a fall in the price of oil.

British Airways announced modifications to its uniform rules to allow staff to wear a symbol of faith openly. The decision came after a comprehensive review of the airline's uniform policy and extensive consultation with a wide range of religious groups including representatives from the Church of England, the Catholic Church and the Muslim Council of Britain. The new policy was introduced on February 1, 2007.

The airline announced a new daily service between London Gatwick and Newquay. The flights will start on Monday March 20, 2007 operating on a Boeing 737.

<u>2006</u>

December

The airline launched a new five times a week service From Heathrow to Calgary and a new five times a week service from Gatwick to Salzburg.

The T&G's cabin crew branch is balloting its members on industrial action. The company has been in talks for some time with the T&G and Amicus on changes to work practices that would contribute toward the airline's drive to achieve a £450m reduction in costs by March 2008. Talks continue.

In response to the Government's announcement of a 100 per cent increase in Air Passenger Duty, the airline called for tax reform and said at least £87 million should be ring-fenced for spending on emissions-reducing renewable energy projects in the developing world, thereby offsetting all the airline's emissions.

The New Year flight sale featured discounts on 4.5 million seats to 140 destinations worldwide.

Avis and Vanguard have been selected as the airline's worldwide car rental partners.

November The airline has reached agreement in principle to sell the regional operation of its subsidiary airline BA Connect to Flybe. The proposed sale is expected to be concluded in early 2007.

The airline purchased American Airline's remaining stake in Iberia for approximately 19 million euro (or £13 million) taking BA's total share holding from some nine to ten per cent. The transaction is intended to preserve British Airways' two seats on the Iberia board.

BA unveiled its next generation business class cabin, which offers greater comfort, more space and storage. It is part of an £100 million investment in the airline's products and services that includes its First Class cabin and the introduction of an on-demand in-flight entertainment system in every cabin across the longhaul fleet. The new Club World flat bed is 25 per cent wider with a unique 'z' bed position that extends to six foot six inches.

A ten-year funding plan to tackle the £2.1 billion deficit in the New Airways Pension Scheme (NAPS) was agreed in principle between BA and the trustees. It includes an increase in the company's one off cash injection from £500 - £800 million plus cash payments of £50 million for three years and an increase in annual contributions to over £250 million. Following consultation with its trades unions the company proposed to increase its annual contributions to £272 million and offered staff the choice of a normal retirement age of 60 with increased staff contributions or retirement at 65 with a reduced pension.

Willie Walsh, chief executive, called for faster progress on plans to increase runway capacity at Heathrow airport. He urged the Government to set out a step-by-step timetable for the introduction of mixed mode operations and a short third runway, with clear deadlines for the necessary preparatory work by airport owner BAA and the Civil Aviation Authority.

British Airways announced a review of its uniform policy to examine ways in which the policy can be adapted to allow symbols of faith to be worn openly while remaining consistent with the British Airways brand and compliant with employment legislation.

A mini 'World Offers' sale to 36 popular long-haul destinations with savings of up to 53 per cent was announced. New routes from London Gatwick to Port of Spain in Trinidad and Tobago, Dresden in Germany and Sarajevo in Bosnia and Herzegovina will start from March 2007.

The airline signed a code share agreement with Caribbean Airlines on British Airways' services to Port of Spain, Barbados and Antigua.

October British Airways launched a competition for new longhaul aircraft by issuing tender documents to aircraft and engine manufacturers. Airbus, Boeing as well as engine manufacturers Engine Alliance, General Electric, and Rolls Royce plus other key component suppliers have been invited to bid. The competition is the first step in a lengthy process before the airline makes a decision on fleet growth and replacement for the next decade. Launching the competition highlights the need to tackle the airline's £2.1 billion pension deficit in the New Airways Pension Scheme (NAPS).

> Martin George, commercial director, and Iain Burns, British Airways' head of communications resigned their positions with the airline on October 9. They had been on leave of absence since June 2006 when the Office of Fair Trading and the US Department of Justice began an investigation focused on long-haul passenger fuel surcharges. Robert Boyle, British Airways' director of planning was appointed commercial director and Thomas Coops, former communications director at Abbey National, was appointed interim head of corporate and media relations.

> The airline launched a promotion offering savings of up to £1,455 on Club World return fares to 36 longhaul destinations this winter including New York, Shanghai and Tokyo. The airline also launched a promotion offering savings of up to £185 to US and Canadian ski destinations this winter including Denver, Vancouver and Calgary.

The airline announced that the actuarial deficit in its New Airways Pension Scheme (NAPS) is set to rise from £928 million to some £2.1 billion, despite a doubling of BA's contributions and a recovery of the stock market. The trustees confirmed that annual contributions at the unsustainable level of £497 million would be needed to fund the scheme unless changes to future benefits proposed earlier this year are introduced. This means the company's contributions would go up from five to 12 times members' contributions. Negotiations between British Airways and the trustees are now underway to agree a funding plan including proposed benefit changes. Consultation continues with the trades unions.

British Airways urged the Civil Aviation Authority to cut the profits BAA receives from its asset base to ensure that the airport operator builds cost-effective facilities that generate additional airport capacity. The CAA is currently consulting on the level of user charges at Heathrow, Gatwick and Stansted airports for a five year period from April 2008, in its role as an economic regulator. During the current charging period between April 2003 and March 2008, BAA receives a 7.75 percent return on it asset base. British Airways said this should be set at around 5.6 percent in the next charging period, a reduction of almost one third.

It was announced that James A Lawrence will be joining the board as a non-executive director with effect from 1 November, 2006. He is currently vice chairman and chief financial officer of General Mills Inc. one of the largest food companies in North America. His range of experience covers strategic consultancy, leading US multi-nationals in consumer products and the US airline industry.

August British Airways called on the Office of Fair Trading to refer its study on the UK airports market to the Competition Commission because of its concerns about current airport regulation and ownership. The airline said separate ownership of London Heathrow and London Stansted airports should be considered because decisions on new runways in South East England should not be concentrated in the hands of one company. In the event of a break-up of BAA, the airline said there would be a continued need for strong regulation to protect users against monopoly power, particularly at London Heathrow and London Gatwick.

The airline sold its Travel Clinic business to MASTA (Medical Advisory Services for Travellers Abroad) who will become British Airways Preferred Partner for travel health services from this month.

Alan McDonald, British Airways' Director of Engineering, announced his retirement after 40 years at the airline. He will be succeeded by Garry Copeland, currently General Manager Quality and Engineering Services from September15.

July British Airways reached agreement with its trade unions to merge its Gatwick based longhaul and shorthaul cabin crew into a single fleet from October this year. The deal provides for significant gains in productivity and staff flexibility and reductions in employee costs estimated at £13.2 million a year.

At BA's annual general meeting, BA's chairman Martin Broughton said the trustees of the New Airways Pension Scheme (NAPS) had written to the company to say they accept that on-going contributions much in excess of current levels may not be sustainable and that a reduction in future benefits is likely to be required. NAPS has an accounting deficit of £2.1 billion.

As part of an initial public offering by WNS (HOLDINGS) Ltd on the New York Stock Exchange, British Airways sold its 14.6 per cent shareholding in the India based business services company, for net US\$ 96 million (approximately £52 million). The airline will report a gain on disposal of approximately £48 million in Q2 and the proceeds will be used to repay existing gross debt, which at March 31, 2006 amounted to $\pounds4.1$ billion.

A new five times a week service is to be launched from Heathrow to Calgary in Canada on December 1, 2006. British Airways will also increase flights from Heathrow to JFK from seven to eight per day and increase flights from Heathrow to Sao Paulo in Brazil from seven to 10 each week.

British Airways announced an increase in the number of seats available at its record low one-way fare of $\pounds 29$ by five hundred per cent from July 27. Almost two million additional seats are now annually available from Gatwick to Europe at low fares. More than 900,000 are priced from $\pounds 29$ one-way (including taxes and charges) and a further 700,000 from $\pounds 34$.

The airline held a summer sale with up to £585 off popular holiday destinations. Flights from London to Bermuda and Antigua began at just £299, New York from £249 return and Mumbai from £299.

The airline extended its on-line check-in facility to families and groups of six or less to further minimize waiting time at the airport.

June British Airways Plc announced that it is assisting the Office of Fair Trading (OFT) and the United States Department of Justice relating to alleged cartel activity involving British Airways and a number of other airlines in relation to passenger air transportation, including fuel surcharges. British Airways' policy is to conduct its business in full compliance with all the applicable competition law. Martin George, commercial director, and Ian Burns, Head of Communications, are given leave of absence during the investigation.

British Airways won the title Airline of the Year 2006 at the annual Skytrax World Airline Awards, with more premium passengers nominating BA that any of the other airlines in the top ten.

A new baggage policy is announced following Department for Transport recommendations. The new guidelines mean changes to hand, checked, and excess baggage allowances and are being phased in from July.

British Airways and Malev Hungarian Airlines signed an agreement that will enable the airlines to begin code sharing on each others flights between London and Budapest from November 1,2006.

May British Airways announced a pre-tax profit of £620 million for the year to March 31, 2006 (2005: £513 million profit) including a pre-tax profit for the fourth quarter of £91 million (2005: £6 million loss). Operating profit for the year was £705 million (2005: £556 million profit) and £93 million for the quarter (2005: £46 million profit).

The accounting valuation of the New Airways Pension Scheme (NAPS) showed an increased deficit up, £101 million from the previous year to £2,070 million despite increase contributions and strong equity markets, reflecting low long-term interest rates.

The airline launched a promotion offering savings of up to £1,250 on Club World return fares to longhaul destinations including New York, Singapore, and the Caribbean.

April British Airways increases the fuel surcharge on its longhaul flights from £30 to £35 one-way effective April 21, 2006 as a result of further rises in the price of fuel. The shorthaul fuel surcharge remained unchanged at £8 per sector.

The company announced a radical shake up of its shorthaul airfares with one-way all-inclusive tickets starting at £29. The airline scrapped all non-changeable economy tickets, with passengers able to change their flights up to midnight the day before departure, and increased the flexibility of its lowest priced tickets in response to feedback from its customers.

Willie Walsh, chief executive, urged the European Commission to keep its aviation emissions trading scheme simple and practical, and not to delay the extension of its carbon-trading scheme to airlines by over complicating arrangements. He said it was vital to bring the EU scheme into operation to demonstrate the aviation industry's commitment to addressing its impact on global warming, but warned that the size of aviation's share of global carbon emissions was sometimes overstated.

British Airways donated £500,000 raised through the Change for Good Programme to UNICEF in order to help rebuild 11 schools devastated in the South Asia earthquake of Autumn 2005.

March British Airways announces a proposal to clear the £1 billion past service actuarial deficit in its New Airways Pension Scheme (NAPS). The proposal retains a final salary pension scheme with no changes to past service benefits.

BA announced the restructure of parts of its UK direct sales operations with the proposed closure of British Airways' Travel shops and the airline's Belfast based customer call centre by August 2006.

The summer 2006 schedule includes British Airways' first ever flights to Tirana in Albania and Varna on Bulgaria's Black Sea coast. Flights from London Gatwick to Reykjavik in Iceland, Izmir in Turkey, Kiev in Ukraine, and Athens, Greece are also announced.

A series of service enhancements to be introduced ahead of the move to Terminal 5 are announced, including the introduction of self-service check-in for all customers travelling on UK domestic services from April 2006.

February The sale of British Airways' entire interests in the London Eye to the Tussauds Group was completed for £100.45m.

The airline appointed e-Dialog as its e-mail service provider for customer communications in the UK including Executive Club members and registered customers of ba.com.

oneworld and Japan Airlines (JAL) signed a memorandum of understanding, completing the Asian carrier's first steps towards joining the alliance.

British Airways Plc received a request for information from both the European Commission and the United States Department of Justice relating to alleged cartel activity involving British Airways and a number of other airlines and cargo operators. British Airways' policy is to conduct its business in full compliance with all the applicable competition law. British Airways is assisting the European Commission and the US DoJ with their enquiries.

January British Airways regional subsidiary, British Airways CitiExpress, was re-launched as BA Connect in a major drive to improve profitability and compete more aggressively in the UK regions by offering more choice and lower fares - slashed by more than 40%.

The airline announced that it aims to comply fully with new US government Advanced Passenger Information legislation requiring extra passenger information from all non-US passport holders travelling to the US, including their country of residence and a first night destination address as well as data found in their passport, by March 7, 2006.

At a speech at the Wings Club, chairman Martin Broughton called on the United States government to scrap its existing foreign ownership rules, urging the Bush administration to create a genuine dialogue with Congress over the potential benefits of allowing overseas companies to take majority stakes in US carriers.

2005 December The House of Lords ruled that no claims for injury or death caused by DVT during the normal operation of an aircraft could now be brought against airlines in the UK.

Following an internal investigation into the unofficial industrial action by some of BA's ground support services staff in August 2005 two employees were dismissed and a third employee, also found guilty of gross misconduct, was issued with a final written warning, suspended without pay for one month and banned from staff air travel privileges.

The withdrawal of BA's daily service from London Heathrow to Melbourne via Singapore from March 25, 2006, was announced. Melbourne flights will transfer to QANTAS as part of the Joint Services Agreement.

Five times a week services from Gatwick to Grenoble began with prices from £79 return.

November Talks on a new transatlantic aviation agreement between the EU and US ended with some progress on aspects of the regulatory framework. No agreement was reached on market access and lifting restrictions on foreign ownership in US carriers. Interested parties were asked to comment and a final decision is expected in March 2006.

British Airways announced plans to re-structure its business with a 35 per cent reduction of its 1,715 managers by March 2008. The job cuts will save £50 million and contribute towards the airline's £300 million employee cost reduction programme by March 2007.

Mr Chumpol NaLamlieng joined the board as a non-executive director.

The company announced a pre-tax profit of £241 million (2004: £293 million) for the three months ended September 30, 2005. The result for the half-year was £365 million (2004: £368 million). Operating profit for the quarter was £261 million (2004: £245 million) and £437 million for the half-year (2004: £374 million).

A £100 million investment in longhaul business class was confirmed for introduction in mid 2006.

British Airways and The Tussauds Group signed a memorandum of understanding agreeing the sale of the airline's entire interests in the British Airways London Eye including its one-third share and its outstanding loan to the company for £95 million. The airline plans to continue its brand association with the attraction by extending its franchise agreement.

October British Airways' winter schedule included increased services from London Heathrow to India from 19 to 35 flights each week including a new five per week service to Bangalore, twice daily flights to Mumbai, and six flights a week to Chennai. Flights from Birmingham to Rome and Vienna, operated by British Airways CitiExpress, were suspended.

Bartle Bogle Hegarty (BBH) was appointed British Airways' worldwide creative advertising agency after a review of the existing contract and a formal competitive pitch.

Royal Jordanian announced that it is to join the **one**world alliance. Japan Airlines (JAL) announced its intention to seek membership of **one**world.

Captain Tim Steeds became director of safety and security.

September Rod Eddington, CEO, retired and was succeeded by Willie Walsh. Mike Street, OBE, director of customer service and operations, retired after 42 years service.

Gate Gourmet and the Transport and General Workers' Union signed an agreement to end the labour dispute at the catering company.

British Airways increased its fuel surcharge on longhaul flights from £24 to £30 per sector (£60 return trip). The shorthaul fuel surcharge remained unchanged at £8 per sector (£16 return trip).

It was announced that Keith Williams, BA's group treasurer and head of taxation, would succeed John Rishton as chief financial officer on January 1, 2006.

A new voluntary scheme was launched to enable customers to help offset the carbon dioxide emissions from their flights by making a contribution to an environmental trust.

The European Union's decision to develop proposals to include aviation in the EU emissions trading scheme was welcomed by BA.

Readers of Business Traveller magazine voted British Airways the best airline in the world, best shorthaul airline, best first class, best business class, best economy class and best frequent flyer programme.

August Some 900 flights were cancelled due to unofficial industrial action by some of BA's ground support services staff in support of employees dismissed by the airline's catering supplier Gate Gourmet.

Management changes were announced. Geoff Want was appointed director of all ground operations in the UK and overseas including the airline's move to a single terminal operation in Heathrow's Terminal 5 in 2008. In-flight services will in future report to commercial director Martin George. Robert Boyle was appointed director planning, heading a new department that includes the airline's operations control and operations planning departments.

British Airways launched its biggest ever 'World Offers' winter seat sale with over three million discounted flights available to over 150 destinations including Europe.

July Record passenger loads in July indicated that the short-term impact of the London bombings on July 7th was not material although it is too early to say what the long-term impact will be.

British Airways lost the Employment Appeal Tribunal into the case of a First Officer who wanted to work a 50 per cent contract. All pilots, male and female, must have at least 2,000 flying hours' experience before being permitted to work less than 75 per cent of a full time contract. An application for leave to appeal to the Court of Appeal has been submitted.

British Airways released financial information prepared under International Financial Reporting Standards (IFRS) for the year ended March 31, 2005. Under IFRS, the airline's operating profit for the year ended March 31, 2005 increased from £540 million under UK GAAP to £556 million and profit before tax increased from £415 million to £513 million. The adoption of IFRS represented an accounting change only and did not affect the underlying operation of the business or the airline's cash flows for 2004/5.

At the airline's 2005 annual general meeting chief executive designate Willie Walsh, commercial director Martin George, Ken Smart, Denise Kingsmill and Baroness Symons were elected onto the British Airways Board. Stepping down were former flight operations director Captain Mike Jeffery, Dr Ashok Ganguly and Lord Renwick of Clifton, in line with corporate governance guidelines on independence. The meeting included a farewell to Lord King of Wartnaby, British Airways president emeritus and former chairman, who died on Tuesday July 12.

British Airways' Corporate Responsibility Report for 2004 – 2005 was published and included details of the airline's double Gold Standard for its diversity programme, a first time award from Race for Opportunity for its work on racial equality across the company, and a renewed award from Opportunity Now for gender equality.

The company launched a new online shopping basket facility on ba.com that enables customers to pay for hotels, car-hire, resort transfers, and sightseeing tours as well as flights in a single transaction.

British Airways launched a seat sale offering thousands of discounted flights on over 80 routes for travel until November 2005.

June British Airways increased its fuel surcharge in the UK from £16 to £24 per sector (£48 return trip) on longhaul and from £6 to £8 (£16 a return trip) on shorthaul as a result of further rises in the price of oil.

A five times a week service was launched between London Heathrow and Shanghai's Pudong airport operated by Boeing 777 aircraft. Services from London Heathrow to Beijing increased from four to six times per week and from 17 to 21 times a week to Hong Kong.

A new television commercial was aired promoting BA's softest ever flat bed in Club World.

The 'manage my booking' feature on ba.com was revamped to offer customised travel advice to passengers.

British Airways announced its support for the 'Sustainable Aviation' initiative, a comprehensive programme to address aviation's impact on the environment.

A new twice-weekly service from London Gatwick to Hassi Messaoud in Algeria began.

May British Airways reported a pre-tax profit of £415 million for the year (2004: £230 million profit) including a pre-tax profit of £5 million for the fourth quarter (2004: £45 million profit). Operating profit for the year was £540 million (2004: £405 million profit) and £40 million for the fourth quarter (2004: £32 million profit).

British Airways won two awards at the 2005 OAG awards ceremony in London based on votes polled by a worldwide audience of business travellers - the Best Airline Based in Western Europe and Best Transatlantic Airline.

British Airways received an award in recognition of its corporate responsibility activity in the London Borough of Hillingdon.

Prime Minister Tony Blair signed a British Airways Boeing 747 in support of London's bid to host the 2012 Olympic and Paralympic Games. British Airways, a premier partner of the London 2012 bid, hopes to collect in excess of 100,000 signatures on the aircraft that will carry the bid team to Singapore for the decision vote by the International Olympic Committee.

Commission payments to UK travel agents on British Airways' bookings were reduced from one percent to zero.

April British Airways offered large savings on business class returns to 36 longhaul destinations and 36 European cities and resorts for the summer holidays.

The franchise agreement with Air Kenya Aviation Ltd, which traded as Regional Air was terminated. The decision followed the Kenyan based airline's suspension of flights operated as part of the franchise agreement.

British Airways is to appeal against an employment tribunal ruling after losing an indirect sex discrimination claim from a female pilot who had requested a 50 per cent contract. The airline said it could only offer her a 75 per cent contract because all pilots, male and female, must have at least 2,000 flying hours' experience before being permitted to work less than 75 per cent of a full time contract. This policy is based on safety grounds and is not a gender issue.

March Willie Walsh was announced as British Airways' new chief executive officer. Previously CEO of Aer Lingus, he begins as chief executive designate on May 3. Rod Eddington will retire at the end of September at which stage Mr. Walsh will become chief executive.

British Airways announced its 2005 summer timetable, which included new services from Gatwick to Salonika in Greece, Split in Croatia, Vilnius in Lithuania, Bucharest in Romania, and Sofia in Bulgaria.

British Airways increased its fuel surcharge on all flights as a result of continuing record oil prices. The longhaul fuel surcharge rose from £10 per sector to £16 per sector (£32 return trip) and on shorthaul from £4 per sector to £6 (£12 a return trip).

Flights from London Heathrow to Jeddah and Riyadh in Saudi Arabia were suspended for commercial reasons, due to reduced passenger demand.

February The Australian Competition and Consumer Commission (ACCC) gave approval to the continuation of the joint service agreement (JSA) between British Airways and QANTAS for a further five years.

Installation was completed of Club World flat beds on all Boeing 777 aircraft operating direct services from Gatwick to twelve destinations in the USA and Caribbean.

British Airways offered over 50,000 discounted return flights to North America.

January The airline's multi-award winning Club World flat bed is to be improved with the latest cushioning technology to give customers more comfort and further ergonomic support. This is the first time such cushioning has been used in an airline seat.

A bumper New Year mileage offer is launched to give Executive Club members the opportunity to earn the equivalent of a free ticket when booking BA business class.

At the Aviation and Environment summit in Geneva, British Airways' chief executive Rod Eddington urged the global aviation industry to work together to reduce its impact on climate change or face the risk of additional taxation. The airline is currently trading emissions in a voluntary British government scheme and supports the inclusion of aviation into the European Union's emissions trading scheme from 2008.

<u>2004</u>

December A new bilateral agreement between the UK and Indian governments increases the number of frequencies

between the UK and India from 19 to 40 per week. Following a scarce capacity hearing at the Civil Aviation Authority British Airways was given seven new services: four extra to Chennai and a new three-times-a-week service to Bangalore, starting in winter 2005. British Airways has appealed the decision and is awaiting the outcome of that appeal.

A new feature is introduced on ba.com which enables customers to change the date or time of their flight, upgrade class of travel and cancel and arrange a refund of their tickets. Any costs for changes are calculated instantly and are completely transparent.

British Airways and Iberia sign an agreement to develop a joint business on key routes between London and Spain that includes revenue and cost sharing on flights between London Heathrow and Madrid and Barcelona. It will also ensure a better spread and choice of flight timings on these routes, better connections, and shorter journey times for customers travelling around the world from London Heathrow and Madrid.

Plans to start two new Eastern European services from London Gatwick to Budapest and Sofia from June 2005 are announced.

British Airways launches its first drive-through check-in facility for Club World passengers and a new exclusive check-in and lounge for First passengers at Grantley Adams Airport in Barbados.

November Solid second quarter results are delivered as British Airways continued cost drive delivers a pre tax profit of £220 million. The three-month pre-tax figures took the result for the half-year to £335 million. Yields in the second quarter were down 5.1 per cent. Unit costs were down 6.1% for the tenth consecutive quarter. Net debt at £3.3bn is at its lowest since 1993.

British Airways becomes the first airline in the UK to enable passengers departing from Heathrow to print their own boarding pass online for flights from Terminal 1 to Aberdeen, Edinburgh, Manchester, Glasgow, and Newcastle. Passengers travelling from Manchester are offered the facility on both domestic and international routes.

The Civil Aviation Authority (CAA) announces a consultation for NATS' (National Air Traffic Services) charges for the five-year period starting in 2006. The final decision about NATS' charges will be made in the latter half of 2005.

British Airways signs a four-year partnership with the Rugby Football Union (RFU) to be the Official Airline of the England Rugby Team.

October British Airways increases its fuel surcharge from £6 to £10 per sector on longhaul flights and from £2.50 to £4 per sector on shorthaul flights as a result of the continued rise in oil prices.

Denise Kingsmill, CBE, is to join the British Airways Board as a Non-Executive Director from 1 November 2004.

The US State Department introduces new passport rules and security measures for all customers flying into the USA as part of tighter security controls following the September 11, 2001 terrorist attacks.

The first Airbus A321 194 seater aircraft is delivered to British Airways. It will operate on shorthaul high-density routes from Terminal 4 at London Heathrow.

British Airways launches a six-month trial of an innovative text message service called Flight Tracker, which allows customers to receive the latest information on the status of their flight while on the move.

September British Airways completes the sale of its 18.25 per cent shareholding in QANTAS. The gross sale proceeds were A\$1.1 billion (approximately £430 million). The airline expects to use the proceeds to repay part of its gross debt, which at June 30, 2004 amounted to £5.6 billion.

The winter schedule is announced which includes new services to Switzerland, Greece, Croatia, and Lithuania.

A bistro style restaurant is introduced at New York's JFK airport for business passengers to sample dishes created by UK based Michelin starred chefs.

British Airways celebrates 65 years of operations to Birmingham, 45 years to Moscow, and 20 years to Cape Town.

The airline sweeps the board at the Business Traveller magazine awards ceremony, picking up seven awards including best airline, best first class, best business class, best economy class, best longhaul airline, best shorthaul airline, and best frequent flyer programme. The **one**world alliance wins the best airline alliance category.

Marketing magazine votes British Airways one of the UK's best-loved brands.

New technology on ba.com allows British Airways' customers travelling from London City Airport to print their own boarding card before arriving at the airport.

August The threat of industrial action against British Airways lifts following agreement with its unions on a three-year

pay deal. The company agrees a backdated pay increase over three years in line with predicted rates of inflation plus non-pensionable lump sum payments.

The agreement follows an acceptance by the unions of a single absence policy, which targets a reduction in current absence from an average of 17 days per employee down to 10 days within 12 months and should deliver £30 million in cost savings.

The airline suffers a series of operational issues, including some beyond the airline's control, which resulted in disruption for customers. The airline apologises to its customers and commits to taking steps to ensure it is able to handle such exceptional circumstances in the future. Operations recovered by the Bank Holiday weekend when some 225,000 passengers departed Heathrow, slightly up on the previous year.

The Joint Services Agreement between British Airways and QANTAS on the kangaroo routes is given draft approval for a five-year extension by the Australian Competition and Consumer Commission.

July The British Airways' annual Social and Environmental report is published. During the last five years the airline's aircraft noise levels have halved, global carbon dioxide emissions are down by 15 per cent, and nitrogen dioxide emissions at Heathrow are down by 13 per cent. Fuel efficiency has improved by 25 per cent since 1990.

The British Airways Skyflyers' family travel brand is re-launched to make flights more fun with new activity packs on flights lasting more than three hours. Families can request seats together and kids' meals whilst booking their tickets online.

British Airways announces an Employee Reward Plan so that all staff can benefit from the airline's future success. Staff will be rewarded when profit margin targets are "triggered" as the airline makes progress towards its 10% target.

Notice of ballots for industrial action over pay is received from the TGWU representing ground support services staff and from the TGWU and GMB covering administration and terminal staff.

June Swiss International Air Lines asks British Airways to release it from some of the obligations of the commercial pact agreed in 2003. An amicable agreement is reached. British Airways retains the eight Heathrow daily slots exchanged with Swiss and codesharing between London Heathrow and Geneva will continue for a further three years. Swiss will not join the **one**world alliance. Other codeshare agreements will end by October 2004.

British Airways chief executive Rod Eddington calls for the European Commission to oppose any form of 'state aid' to Alitalia, which applied for a 400 million euro bridging loan from the Italian government.

No agreement is reached in the latest round of EU US talks on a new air treaty between Europe and the United States.

A record number of British Airways' customers use the enhanced online check-in facilities on ba.com, with more than 100,000 checking in from the comfort of their own home.

A new improved food service is introduced for Club Europe customers offering greater choice, healthy meal options and more appropriate food depending on the time of the flight during the day.

May British Airways posts a pre-tax profit of £230 million for the full year to March 31, 2004 (2003: £135 million profit). There was a pre-tax profit for the fourth quarter of £45 million (2003: £200 million loss). The operating profit for the full year was £405 million (2003: £295 million profit). The operating profit for the fourth quarter was £32 million, £196 million better than last year. The year end results marked the completion of the two year Future Size and Shape programme that delivered £869 million to March 2004, £219 million better than target and 13,000 headcount reductions.

British Airways adds £2.50 per flight sector (£5 return trip) as a separate fuel surcharge to its fares in the UK as a result of the rising price of oil. In all markets outside the UK a surcharge of \$4 USD per flight sector is added.

British Airways CitiExpress launches direct flights from Birmingham International Airport to Lyon, Vienna, and Nice, and announces increased capacity on existing services from Birmingham to Düsseldorf.

British Airways cuts year-round European airfares by up to a third on 38 major European routes departing from London Gatwick.

Her Majesty the Queen visits Heathrow Airport to mark the tenth anniversary of Change for Good, the fundraising partnership between British Airways and UNICEF which has raised over £18 million from donations of loose change from British Airways customers. The money has directly benefited UNICEF's work to improve the lives of children in over 50 developing countries.

April British Airways unveils its new uniform created by leading British fashion designer Julien Macdonald for more than 25,000 staff including flight crew, cabin crew, dispatchers, and check-in agents. The new uniform will cost British Airways 30% less than the previous design and will continue to generate long term cost savings whilst bringing a new and smarter look to staff.

British Airways launches its first new masterbrand TV commercial for four years that showcases the airline's innovative products and its commitment to customer service.

A new sleeper service for Club World customers is launched giving a better and longer night's sleep on a range of overnight flights from North America and the Middle East to London Heathrow.

A new champagne bar for passengers opens in the First lounge at London Heathrow's Terminal 1 for the airline's First Class passengers and Gold Executive Club members.

Customers flying to Australia with British Airways and QANTAS are able to use e-tickets for the first time.

British Airways adds more than 250,000 seats from London Heathrow to popular holiday destinations during the summer months, such as Los Angeles, Hong Kong, Cape Town, Mexico City, Buenos Aires, and Dubai. The airline also provides an extra 14,000 seats on flights between London and Portugal to enable football fans to get to the 2004 European Championships.

March The airline's Heathrow flight switch programme is completed. Seven shorthaul services transfer from Heathrow Terminal 1 to Terminal 4 and five longhaul services transfer from Terminal 4 to Terminal 1 making it more convenient for transfer passengers to connect between longhaul and shorthaul flights.

A new feature on ba.com is launched enabling customers to request their own seats and special meals.

February British Airways announces the restructuring of its call centre operation in the UK in response to the growing number of customers who book flights on the airline's website. Telephone calls to the airline's five call centres in the UK have fallen by 34 per cent in the last two years from 13 million to 8.5 million per year as the popularity of the internet grows.

British Airways adds further US codeshare destinations to its network with American Airlines, bringing the total number of codeshare routes to 90.

British Airways announces the launch of wireless internet connections at 80 of its main customer lounges around the world giving instant internet and email access to users.

January A target of £300 million in reduced employee costs is set in the airline's business plan for 2004/06 to be delivered through improvements to working practices and lower unit costs.

British Airways' first transatlantic codeshare flights with American Airlines to and from the UK regions open for sale on daily flights from Manchester to New York and Chicago.

British Airways cancels a number of flights to Washington, Riyadh, and Miami for security reasons based on advice from the UK government.

<u>2003</u>

December The European Commission gives British Airways, Iberia Airlines and BA franchise partner GB Airways exemption from competition legislation. The exemption allows them to share airport facilities, extend code-sharing services, coordinate sales and marketing programmes, undertake joint network planning, coordinate capacity and pricing, and cargo services.

The UK government, in its Aviation White Paper, approved new runways at London Stansted airport by around 2011, and, subject to resolving the level of nitrogen dioxide emissions, at London Heathrow airport between 2015 and 2020.

The airline announces an increase in capacity between Nairobi and London from seven flights to 10 per week from March 28, 2004.

November Lord Marshall of Knightsbridge announces his intention to retire as chairman of British Airways at the company's next annual general meeting on July 20, 2004. Martin Broughton currently senior independent director who was appointed deputy chairman by the board will succeed him as chairman.

The three-year actuarial valuation, to determine the funding position of British Airways' two main UK pension schemes – Airways Pension Scheme (APS) and the New Airways Pension Scheme (NAPS) - is completed. The APS surplus of £820 million at the last valuation in March 2000 has fallen to £45 million and the NAPS deficit has risen from £221 million at March 2000 to £928 million at March 2003. The government minimum funding requirement (MFR) is covered in both schemes.

Annual contributions of £26 million for APS are required from November 2003. For NAPS, contributions will increase by £107 million a year to £225 million effective January 2004.

Glasgow-based Loganair is to operate seven Scottish routes currently served by British Airways' wholly owned subsidiary British Airways CitiExpress, between the Scottish mainland and the island communities of Benbecula, Shetland, and Stornoway.

British Airways announces plans to launch services to Algiers from London Gatwick on January 5, 2004. Three new routes to three Italian destinations, Bari, Cagliari, and Catania, will also start next summer.

October British Airways and Swiss International Air Lines begin codesharing on each other's services between London Heathrow, Geneva, and Zurich.

Concorde makes its last commercial flight. The locations for the retirement of the seven Concordes which include Airbus UK, Filton Bristol; Manchester Airport Museum of Flight; National Museum of Scotland, near Edinburgh; Heathrow Airport; The Museum of Flight, Seattle; US The Intrepid Sea, Air and Space Museum, New York, US; and Grantley Adams Airport, Bridgetown, Barbados.

British Airways introduces the award-winning Club World flat bed as well as World Traveller Plus, its premier economy cabin, on services from London Gatwick to Houston, Dallas, and Bermuda operated by Boeing 777s. Other services will follow.

A major programme of British Airways flight switches between Heathrow terminals begins with the transfer of two British Airways long haul destinations from Terminal 4 to Terminal 1. The full programme of flight switches to be phased over the next six months.

September British Airways reaches agreement on the 2003 pay deal with its ground support staff and administrative staff for a one-year increase in basic pay of 3 per cent backdated to January 2003.

British Airways and Swiss International Airlines sign a legally binding memorandum of understanding on a commercial agreement. British Airways and Swiss plan joint operations between the UK and Switzerland, with code sharing on London Heathrow Swiss routes from October 26, that will give both airlines' customers convenient access to worldwide destinations via London and Zurich.

British Airways announces plans to resume direct flights to the Pakistan capital, Islamabad this winter.

British Airways resumes flights from London Heathrow to Saudi Arabia. The decision to restart flights followed a thorough review of security in and around Riyadh and Jeddah airports, in co-operation with the UK government's Department for Transport and the Saudi authorities.

As part of the airline's fleet simplification programme, the last of five ATR aircraft was returned to the lessors. There are now no turbo prop aircraft in the mainline fleet.

Rod Eddington, chief executive of British Airways and chairman of the Association of European Airlines, calls on the United States and the European Commission to create a new air treaty that will link the domestic market in the United States with the single market in the European Union.

August British Airways announces further steps to reduce its distribution costs in order to improve profitability. From December 1, 2003, the airline will introduce a commission based payment scheme of 1 per cent for UK travel agents who make British Airways' bookings. This replaces sector payments introduced in April 2001.

The airline unveils its first set of codeshare flights with **one**world partner American Airlines that will ultimately add more than 100 new destinations to its network. The code share routes, on destinations beyond British Airways' 18 US gateway cities and American Airlines' UK gateways, will be introduced in phases. The first cities are Raleigh Durham, Nashville, Cincinnati, Indianapolis, Minneapolis St Paul, Pittsburgh, New Orleans, Panama City, and San Antonio.

Speedwing International Limited, a subsidiary of British Airways Plc, disposes of its trading division Speedwing Mobile Communications to AirRadio Limited – a company forming part of the Spice Holdings Plc Group.

British Airways is given permission to start flights to Basra in Iraq. The airline plans to fly twice a week, via Kuwait, using a Boeing 777 aircraft, once safety and security clearances have been finalised. British Airways' predecessor (operating as Imperial Airways) began flights to Basra in 1927 and to Baghdad in 1929. Flights were suspended in March 1987 during the Iran/Iraq war. Flights resumed again in November 1988 and were finally suspended in February 1990 in the lead up to the first Gulf war.

July Following a dispute earlier in the month, British Airways reaches agreement with staff over the introduction of its electronic swiping in and out system and the trades unions agreed to remove the threat of industrial action.

British Airways announces its route schedule for the winter 2003 season. The new schedule reflects the airline's strategy of focusing on more profitable routes.

A new service from London Gatwick to Turin will operate on a daily basis until December 2003, when a twicedaily service commences. In addition, from April 2004, there will be a new service from London Gatwick to Dubrovnik in Croatia which will operate three times each week.

June British Airways calls for the development of a second runway at Birmingham airport, an extra runway at Edinburgh or Glasgow airport, and new passenger terminals at Manchester airport in its response to the government's regional air studies consultation on UK airports development outside southeast England up to 2030. The airline also said any new runway at London Heathrow airport should have between 30 and 60 daily take-offs and landings reserved for extra flights to UK regional airports.

British Airways welcomes the decision by the Transport Council to grant the European Commission a mandate

to negotiate a new air treaty to replace existing bilaterals between the European Union member states and the United States.

British Airways is named as the "best low cost airline" in an annual Guardian newspaper poll. The airline, which restructured its European and domestic fare structure in summer 2002, now offers new reduced fares on more than 180 routes across the continent.

May British Airways signs an agreement to sell its wholly owned German subsidiary dba to Intro Verwaltungsgesellschaft mbH, the Nuremburg-based aviation consultancy and investment company.

The US Department of Transportation gives final approval to the British Airways and American Airlines codesharing application on destinations beyond British Airways' US gateway cities and American Airline's UK gateways.

British Airways posts a pre-tax profit of £135 million (2002: £200 million loss) for the full year to March 31, 2003. There was a pre-tax loss for the fourth quarter of £200 million (2002: £85 million loss). The operating profit for the full year was £295 million including an £84 million exceptional operating charge relating to Concorde. The operating loss for the fourth quarter was £164 million, £119 million worse than last year.

In its response to the government's consultation on airport infrastructure, BA calls for a new short runway to be built at London Heathrow airport to give Britain maximum economic benefit from an effective international hub airport that would boost the UK economy by £37 billion.

British Airways announces the withdrawal of services between Guernsey and London Gatwick airport from 16 June 2003. The service was continued by Aurigny Air Services.

British Airways announces the withdrawal of its services to Plymouth and Newquay from London Gatwick and Bristol airports from 25 October 2003. The three times a day Plymouth to Newcastle service is also withdrawn and the Dash 8 fleet move to Manchester.

April British Airways announces the retirement of its Concorde fleet of seven aircraft with effect from the end of October 2003.

British Airways launches a new direct air link from Glasgow to London City operated by its wholly owned subsidiary, British Airways CitiExpress, using 110 seat RJ100 jet aircraft. This followed the launch of flights from London City to Paris and Frankfurt at the end of March.

British Airways resumes flights from Heathrow to Tel Aviv and Kuwait and re-introduced direct services to Abu Dhabi, Dubai, Bahrain, Jeddah, and Riyadh. It also announces plans to return to Baghdad after 14 years with a thrice-weekly service, when it is safe to do so.

March British Airways announces a package of measures in response to the impact on its business of the conflict in Iraq. The airline implemented a reduced flying programme and an acceleration of its future size and shape recovery programme.

British Airways re-launches its Executive Club loyalty programme to make the scheme simpler, with more ways to spend BA Miles and better incentives for loyal customers, to take effect from July 1, 2003.

easyJet notifies British Airways that it will not exercise the option to buy its German subsidiary, dba (formally Deutsche BA). easyJet paid the airline £6.1 million during the purchase option period. British Airways says it will continue to work towards the long-term future of dba.

British Airways and SN Brussels Airlines receive approval from the European Commission to continue their commercial relationship agreed in July 2002. It enables the two airlines to code share on selected flights and offer reciprocal frequent flyer benefits for customers.

February British Airways criticises the Civil Aviation Authority for failing to revise its new pricing regime at Heathrow airport, which will allow the airport operator, BAA, to raise landing charges by up to 50 per cent over the next five years.

A three-month internet trial begins on a British Airways 747-400 aircraft, on services between London Heathrow and New York using Connexion by Boeing broadband system. Passengers can plug in their laptop from their seat and access personal and work emails, corporate intranets and the web.

British Airways, its **one**world partner Iberia, and franchise partner GB Airways, announce new code share routes from February 20 on services between London Heathrow and Seville, Valencia, Malaga, Santiago de Compostela, and Bilbao and services between London Gatwick and Madrid, Barcelona, and Bilbao.

British Airways and its **one**world partner Cathay Pacific Airways increase their code-share destinations to 19 with the announcement of extra code-share flights to Seoul, Copenhagen, and Lisbon.

January British Airways announces its shorthaul summer 2003 schedule that included new routes from London Gatwick and Manchester airports and increased services on profitable routes to Europe.

The airline begins wearer trails of a new uniform for customer contact staff.

British Airways submits its detailed response to the Civil Aviation Authority as part of the consultation process on airport charges. It said an increase in airport charges of 6.5 per cent above inflation at Heathrow from April 2003 - 2008 means airlines are being asked to pay £300m in advance for airport services which they and their passengers won't benefit from for many years.

2002

December British Airways announces it is winning back traffic from the no-frills airlines as forward bookings on flights show year on year increases of over 41 per cent from some of its major UK regional bases. The strongest bookings were over the Christmas and New Year period, with Edinburgh and Glasgow proving to be the top performers.

Vineet Bhatia, the Michelin-starred and innovative head chef of Indian restaurant Zaika in Kensington, is recruited to the British Airways Culinary Council. Set up to advise, inspire and develop signature dishes for British Airways, the council already includes the prestigious Michel Roux, chef and proprietor of The Waterside Inn and Mark Edwards, head chef of Nobu.

British Airways switches its aircraft order with Airbus to receive10 A321 aircraft instead of 12 A318 aircraft and three A319 aircraft. The airline's capital spend with Airbus for the orders placed in 1998 and 1999 remains unchanged. The move comes as part of BA's fleet simplification strategy to base its Airbus fleet at London's Heathrow and Gatwick airports and re-deploy its fleet of 16 110-seater RJ100 aircraft from Gatwick to British Airways CitiExpress fleet at regional airports.

British Airways announces it will be simplifying and strengthening its UK regional operation. British Airways CitiExpress is to operate for the first time from London City in April 2003 with the launch of three new routes. In addition British Airways is giving its key Manchester network a major boost with the introduction of three new routes and extra capacity. British Airways CitiExpress also signs a heads of terms with Eastern Airways with the intention of transferring its 12 strong fleet of 29-seater Jetstream 41s and its associated engineering hangar at Glasgow to the Humberside-based airline. This is first part of an accelerated strategy to move to an all jet regional operation. CitiExpress is to withdraw from 21 regional routes and will no longer fly from Cardiff and Leeds-Bradford airports.

Rod Eddington, chief executive of British Airways, is the new chairman of the Association of European Airlines for 2003. His leadership will build on the foundations laid during the chairmanship of Leo van Wijk of KLM, who held the position in 2002.

November Good second quarter results are delivered as British Airways cost drive posts a pre tax profit of £245 million. The three-month pre-tax figures took the result for the half-year to £310 million. Yields in the second quarter were up 1.2 per cent. Debt was down by £1 billion.

Changes to British Airways' longhaul flying programme for the summer 2003 season reflect the airline's drive to maximise revenue on profitable routes, reduce its cost base, and work its assets harder. Flights increase to four North American destinations and capacity is reduced to Brazil and Argentina.

British Airways and American Airlines file an application with the US Department of Transportation seeking US regulatory approval to offer certain codeshare services permitted under the current provisions of the US-UK air services agreement. The arrangement would enable British Airways to place its code on American's flights beyond British Airways' US gateway cities to points in the US, Mexico, the Caribbean, and Latin America. The application submitted by the two carriers excluded codesharing on each other's transatlantic services between the US and London.

British Airways chief executive Rod Eddington calls on European nations to strike a new air deal with the USA. Speaking at the Institute of Economic Affairs annual conference in London he urged the European nations to join together to break down America's protectionist aviation policies. He said it was the only way Europe could rebalance a one-sided air treaty the USA had pursued and he appealed to the British government to throw its weight behind the cause.

British Airways announces it is the official travel partner of the Rugby World Cup in Australia. Rugby fans are able to buy a complete travel package to the tournament on official partners websites.

October The annual charity flight for Dreamflight flies to Disneyworld with 192 sick, disabled and incurably ill children. The special British Airways flight has been an annual event for some years and was the inspiration of British Airways cabin crew Patricia Pearce and retired flight engineer Derek Pereira.

Five tourism projects, including two UK entries, clinch top honours in the travel industry's leading environmental British Airways Tourism for Tomorrow awards. The awards receive entries from 32 countries around the world and recognise best practice in the field of sustainable tourism. The winning project is chosen from five environmental award categories.

September In-flight entertainment is revamped when British Airways launches a repackaged on-board product - High Life Entertainment. Six new television channels are launched including Film Four and MGM.

Free upgrades to First are offered on one sector of customer's journeys when they book their British Airways' long haul business class tickets. In addition, passengers flying in the airline's Club World (business class) cabin to New York JFK are offered a free upgrade to Concorde on one leg of that journey.

British Airways emerges as the most successful airline at the prestigious 2002 Business Traveller Awards, winning a total of seven categories. As well as winning the blue riband Best Airline award, British Airways also regains top spot in the Best Business Class category by ousting Virgin Atlantic.

August British Airways posts a pre-tax profit of £65 million for the first quarter to June 30, 2002. The operating profit for the first quarter was £158 million. Net costs were down 14.6 per cent for the quarter, and unit costs fell by 2.6 per cent in the same period. Revenue in the quarter, at £2,052 million, was down 10.7 per cent. Passenger yields were up 5.0 per cent primarily due to improved cabin mix.

The launch of British Airways' winter longhaul sale sees thousands of discounted flight tickets to 49 far flung destinations, offering savings of up to £204. Prices started from just £239 for a return ticket to New York, Boston, and Atlanta including taxes.

Prices are slashed by to 80 per cent on British Airways' flights to Spain, Turkey, Greece, Cyprus, Belgium, Czech Republic, Hungary, and Luxembourg completing the launch of year-round low fares on 170 key routes to Europe by the airline.

July A World Traveller Plus promotion launches on 11 US destinations for passengers to travel for an extra £150 for a one-way upgrade in the airline's premier economy cabin. A return ticket to New York, Boston, and Washington with a one-way upgrade to World Traveller Plus starts from £399 including taxes (saving up to £74).

British Airways and its **one**world partner, Iberia, expand their codesharing arrangements, resulting in new international destinations for each carrier. From July 12, the Iberia code is added to connecting flights operated by British Airways from London Heathrow to Budapest, Nairobi, and Singapore. At the same time, British Airways added its code to connecting flights operated by Iberia from its main hub in Madrid for travel on to Havana in Cuba and Santo Domingo in the Dominican Republic.

British Airways and SN Brussels Airlines announce that they are entering into a commercial relationship, subject to regulatory approvals. The agreement between the two carriers is to enable the SN Brussels flight code to be placed on all British Airways services between Brussels and London from October 27, 2002. In addition to the code-share, new ticketing arrangements have been put in place to allow customers to benefit from improved access to each airline's network.

Lambeth councillors vote unanimously to grant the British Airways London Eye permanent planning permission on its South Bank site, opposite the Houses of Parliament.

British Airways welcomes the government announcement about the options for improving airport infrastructure across the UK. Rod Eddington, British Airways' chief executive, said: "Heathrow is a unique national asset and by including it in the options, the Government is recognising the key contribution that it makes to the British economy. The priority must be to build on that contribution."

British Airways announces changes to its winter schedule for 2002, which include increased services to profitable destinations and further route transfers from London Gatwick to London Heathrow. These transfers are in line with the airline's Future Size and Shape strategy, unveiled in February 2002. Services to San Diego, Denver, and Phoenix in the USA, Harare in Zimbabwe, and Lusaka in Zambia moved from Gatwick to Heathrow's Terminal Four, a move which will concentrate British Airways' African network at Heathrow. Flights to New York's JFK airport from Heathrow increased from six to seven daily sub-sonic services.

June British Airways and Finnair expand their current codesharing arrangements by adding destinations in South Africa, Canada, and the UK regions. The Finnair code is added to BA operated flights from London to Johannesburg, Cape Town, Montreal, Vancouver, and Toronto. British Airways also adds its code to selected flights operated by Finnair.

British Airways takes a further step into the next generation of air travel by offering on-board e-mail and internet access for its passengers. BA installs the system in its First, Club World, and World Traveller Plus cabins for a trial period of three months.

British Airways reaches the finals in the UK's most prestigious national awards for corporate community working. It was among a handful of companies to be selected as a finalist for the Investing in Potential award in *Business in the Community's Awards for Excellence 2002*. The award marked the company's achievements and confirmed its position as an 'Example of Best Practice' in the field of corporate responsibility.

British Airways cuts European airfares by up to 80 per cent on 42 routes. Saturday night stay and advance purchase restrictions are scrapped and prices slashed to from £59 return on domestic routes and £69 return to Europe. More than 50,000 air tickets at the lowest fare will be available every month on the 71 domestic and European routes, which also have lower flexible fares, and fewer booking restrictions.

May BA launches a summer promotion for Concorde return fares to New York. The special Concorde tickets went on sale for £3,999, representing savings of up to £3,867. The tickets are on sale throughout May.

British Airways makes sure that its customers get to watch the World Cup, as daily highlights from England matches are played in-flight via the seat back videos during May and June.

British Airways posts a pre-tax loss of £200 million for the full year to March 31, 2002, well ahead of market expectations. There was a pre-tax loss for the fourth quarter of £85 million. Total overall costs for the full year fell by 5.9 per cent, which reflect the actions taken by British Airways in response to the global economic slowdown earlier in the year and decisions immediately after September 11th.

Travel agents are given a new improved web-based booking tool to make it easier to book British Airways flights. The new system, Trade Fare Explorer, replaces British Airways Reservations Online (BAROL). The move is part of the package of measures to reduce costs and improve profitability and is based on the new selling engine on ba.com.

British Airways signs a deal with easyJet for the sale of Deutsche BA (DBA), a subsidiary that flies exclusively in Germany. Under the terms of the deal BA is granting easyJet the option to buy 100% of DBA by March 31, 2003. The deal is potentially worth between £18.3 million (30 million euro) and £28 million (46 million euro), dependent on when easyJet exercises the option.

April British Airways receives more than £6 million from the UK Government after becoming the world's first airline to take part in a new scheme to reduce greenhouse gas emissions. The airline commits to reducing its carbon dioxide emissions in the UK by 125,000 tonnes over the five years of the scheme to 2006. The scheme will begin operating on 2 April 2002.

British Airways signs a deal with Warburg Pincus for the private equity investor to acquire a majority shareholding in World Network Services (WNS), the airline's India-based data management company. The sale of WNS is put forward to enhance the future growth prospects and development of the company and allowed British Airways to maintain a meaningful stake, whilst pursuing its ongoing strategy to focus on core business.

Mr Michael Davies and Raymond Seitz announce their retirement from the BA board of directors, taking effect from 16 July 2002 the day of the AGM. The board numbers reduce to 11 members.

British Airways announces that it will be the official airline of the England football team for the 2002 World Cup. The Football Association charter a 777 for the duration of the World Cup trip flying them to Dubai and on to the Far East. The deal means that British Airways will be the official carrier of the squad up until 2004 encompassing not only the World Cup but also the European Championships in Portugal.

The outcome of the Future Size and Shape in the regions is unveiled. British Airways CitiExpress undertake a review to ensure the profitability of its services at airports throughout the UK. They announce withdrawal of 12 loss making routes, launch two new routes and increase frequency on nine and reduce staffing by the equivalent of 500 full time positions. The changes are to bring £20 million cost savings each year by 2004.

March British Airways introduce a new selling engine to its internet site to make it easier for customers to get the best possible deal when booking flights online.

The wholly owned BA subsidiary, CitiExpress, is officially launched operating to 48 destinations from 26 airports. Passengers will benefit from travelling with a full service regional airline that can offer high frequency schedules to some of Europe's top cities. BA CitiExpress was created from the integration of two wholly owned subsidiaries, Brymon Airways and British Regional Airlines.

February British Airways reports lower than expected pre-tax losses for the third quarter to December 31, 2001 of £160 million against a pre-tax profit of £65 million for the same period last year. The three-month pre-tax figures take the results for the nine months to a loss of £115 million, (2001: £215 million profit).

The chief executives of the eight **one**world member airlines – Aer Lingus, American Airlines, British Airways, Cathay Pacific, Finnair, Iberia, LAN Chile, and QANTAS – underline their commitment to the alliance by accelerating plans to deepen working relationships between the partners. The new developments include a major expansion of code-sharing agreements between the airlines.

British Airways unveils a major package of measures designed to return the airline to profitability, following a wide-ranging analysis of its business led by chief executive Rod Eddington. The review – known as Future Size and Shape – showed measures need to be introduced to meet £650 million of annualised cost savings. They include 5,800 further job losses in addition to 7,200 announced previously, total head office and support staff to be reduced by more than a third and a significant restructuring of short haul business to compete with no frills carriers.

British Airways launches the new 'Skyflyers' activity pack designed and developed with Disney. The new packs are designed to amuse and entertain young flyers of all age groups.

January British Airways increases services to Nassau and Grand Cayman for the summer to cope with increased demand. The extra weekly service means an additional 767 is put on the route to operate to the Caribbean islands.

> US Department of Transportation announces the regulatory conditions for the proposed alliance between British Airways and American Airlines, which involves giving up 224 Heathrow slots. Rod Eddington, British

Airways' chief executive and Don Carty, chairman and chief executive, American Airlines say the regulatory price is too high.

2001 December Concorde services return to Barbados. British Airways will operate a once a week scheduled service to the island from London Heathrow. The average flight time between London Heathrow and Barbados is three hours and fifty minutes. A subsonic aircraft such as a Boeing 747, flying the same distance, averages a flight time of eight hours fifty minutes. British Airways announces its best punctuality results for seven years. British Airways suspends services from Hong Kong to Taipei and Manila. British Airways and its oneworld alliance partner, Cathay Pacific Airways, announce an expansion to their code-sharing agreement to cover Kuala Lumpur, Auckland, and eleven destinations in Europe. The first rehearsal of the migration to Amadeus ticketing is successfully completed. The initial cutover to the new system is expected in February. November Armour-plated cockpit doors are fixed on all British Airways aircraft as an extra security measure. Concorde returns to commercial service and lands in New York for the first time since July last year. The atmosphere on board is described as "electric". Heathrow Terminal 5 is given the go-ahead by the UK Government. It is due to open in 2007. A team of 5 senior managers are appointed to lead the airline's study into the future size and shape of the company. British Airways combines its two UK regional subsidiaries, British Airways Regional (BAR) and CitiExpress, October creating the second largest regional airline in Europe. The combined regional business will have a turnover in excess of £600 million and a fleet of 92 aircraft serving more than 120 routes. The new entity will employ around 3,200 people and carry some five million passengers each year. Concorde tickets go on sale and are snapped up in preparation for the flagship's return to commercial service. British Airways launches a new twice-daily service between Manchester and Zurich. The flight, operated by British Airways CitiExpress, the wholly owned British Airways regional subsidiary, will provide Club Europe and Euro Traveller services. British Airways launches a promotion to get people flying again, with 50,000 Club class tickets up for grabs for Executive Club members, enabling them to take a companion free. Five million cut-price tickets also go on sale to destinations all over Europe with children able to fly for free. British Airways wins the prestigious Grand Prix Award for International Design Effectiveness for the new Club World seat that turns into a six-foot fully flat bed. The award was given in recognition of how the product had revolutionised business travel. The seat also won the best consumer product award. September Possibly the worst day in aviation history - on September 11 terrorists hijack two United Airlines and two American Airlines flights, crashing two of the aircraft into the World Trade Centre's twin towers in New York, and a third into the Pentagon in Washington. The fourth aircraft crashes in woodland in Pennsylvania. No British Airways aircraft were directly involved, although 22 aircraft were diverted. More than 4,000 people were killed. Staff all over British Airways volunteered to ease disruption in the terminals as chaos reigns following many cancellations and aircraft diversions. Following the attacks British Airways draws up a plan of action. A Business Response Scheme to achieve 7,000 workforce reductions is approved. A reduction in flying of 10 per cent is also announced. Other measures include a review of spending on new projects, aircraft modifications, investment in products and a moratorium on IT expenditure. The Civil Aviation Authority and its French equivalent, DGAC, return Concorde's Certificate of Airworthiness. It marks the end of an intensive programme of work by the manufacturers, regulatory authorities, British Airways, and Air France to ensure Concorde returns safely back into service. August British Airways pledges to take part in DVT research, alongside the World Health organisation (WHO). British Airways launches a new website to promote its Travel Clinics. The new website (www.britishairways. com/travelclinics) has a link to the airline's dedicated health website and contains details of all the services offered by the Travel Clinics. July A British Airways Concorde flies for the first time since modifications were made as part of the programme to return to the supersonic airliner safely to service.

June UK and US officials meet to discuss prospects for an "open skies" agreement. The atmosphere surrounding the discussions is described as "positive and constructive".

British Airways sells its no-frills subsidiary "Go" for £100m to 3i.

British Airways launches its Pets Travel Scheme trial operating from Barcelona, Rome, and Bermuda to London Gatwick.

British Airways opens a new US telephone sales centre in Jacksonville, Florida. It is run by a wholly owned subsidiary Flytele.

British Airways celebrates 10 years of operations at Birmingham's Eurohub.

May "Air rage" incidents are targeted by British Airways with the release of its new Conditions of Carriage.

British Airways announce customers can save money each time they buy a ticket from the airline's website - www.britishairways.co.uk. Passengers will benefit from a £3 discount for domestic and shorthaul flights and £5 for longhaul journeys. The discount will apply to all bookings to and from the UK.

Mike Jeffery, Director of flight Operations, retires after 35 years with the company.

April British Airways announces its new summer schedule from London Gatwick, which focuses on the Airline's strategy to develop viable, point-to-point services at the airport. The highlights include a new daily non-stop service to San Diego, the first scheduled service to the Turks and Caicos Islands, and increased flights to Houston and Buenos Aires.

British Airways co-hosts a visit of travel chiefs to help dispel misconceptions about foot and mouth disease.

British Airways and Iberia announce that they are to extend their code-sharing arrangements to long-distance routes. British Airways' code will be added to Iberia's six weekly flights between Madrid and Lima. Iberia's code will be placed on five weekly British Airways' flights between London Heathrow and Bangkok.

Australia is the latest country to get the Next Generation products. Aircraft flying to Melbourne and Sydney are embodied with the new 21st century products.

March British Airways revises its menu plans following the outbreak of foot and mouth disease in the UK.

British Airways confirms it intends to make a recommended offer for all of the issued shares in British Regional Air Lines Plc (BRAL). The offer is subject to formal approval by the Office of Fair Trading. The purchase is a further step in British Airways' previously announced plans to co-ordinate better its various shorthaul businesses and reduce fragmentation among subsidiary and franchise partners.

A computer outage on British Airways computer systems causes disruption for passengers around the world.

The Airline Group, including British Airways, is named by the UK Government as strategic partner for National Air Traffic Services' public-private partnership. The group announced plans for £1 billion worth of investment.

February British Airways send an emergency relief flight to transport aid workers and more than 36 tons of vital supplies to victims of the Gurjurat earthquake disaster.

British Airways re-opens its First class lounge at London Heathrow's Terminal 4 for premium passengers ensuring unrivalled comfort and luxury on the ground and in the air. A new Concorde Room designed by Sir Terence Conran also opens in the airline's Lounge Pavilion at Terminal 4, in anticipation of a resumption of supersonic services later in the year.

As part of its continued commitment to its home market British Airways announces a new range of benefits for passengers flying within the UK. British Airways will offer its full fare passengers the opportunity to choose their seat at the time of booking and lounge access at selected destinations around the UK.

A worldwide Passion Day is held by British Airways to recognise the airline's "Passion for Service" campaign.

British Airways takes part in a survey into air quality on board commercial passenger jets.

January British Airways begins modifying its Concordes, with the hope of resuming services later in the year. £17 million will be spent on safety-related modifications and £14 million on upgrading the onboard product.

British Airways announces large cuts in many of its fares, effective from April 1. The adjustments to fares reflect the changes in payments to agents, following the introduction of its new agents' remuneration scheme.

British Airways announces the launch of its new Value Pass, enabling passengers to buy full fare domestic and Club Europe e-tickets in bulk at a 10-18 per cent discount.

British Airways introduces a facility to check-in and select seats for flights out of the UK via WAP phone. The

service is available to Gold and Silver Card Executive Club members, and will be available to Blue Card holders in the summer.

British Airways unveils the Journey Baggage Service, which uses information from computer systems around the world to pinpoint the whereabouts of baggage. This will be the single source of information from which Customer Service staff can trace missing baggage.

British Airways and Iberia announce the expansion of their code-sharing agreement to cover four destinations in Spain served by Iberia subsidiary Air Nostrum. From February, the BA code will be added to Air Nostrum/ Iberia flights between Madrid and the regional cities of Almeria, Murcia, Pamplona, and Zaragoza.

2000

December British Airways announces the results of its review of Gatwick operations, marking a shift from previous attempts to build Gatwick as a transfer hub. The plan, which will be implemented over two years, includes reducing longhaul destinations served from Gatwick from 43 to around 25, through cutting some destinations and relocating other services to Heathrow. Gatwick's shorthaul business will be refocused on serving the needs of London and South East England, and the consolidation of City Flyer operations in the North Terminal.

Thomas Cook and British Airways announce that they plan to merge their existing UK scheduled businesses, Thomas Cook Holidays and British Airways Holidays outbound business, to create a 50/50 joint venture company.

British Airways appoints Mike Street, the airline's Director for Customer Service and Operations, to the company's Board.

Zambian Air Services (ZAS) becomes a British Airways franchisee. ZAS will begin flying from Johannesburg to N'dola twice a week and from Johannesburg to Lusaka three times a week.

November British Airways announces that it will restructure its operations at Gatwick into a largely point-to-point business. British Airways also announces its intention to sell GO, its no frills subsidiary, and to better integrate its various shorthaul operations.

British Airways unveiled its new-look First cabin. The investment includes new interiors, improvements to seat cushioning and bedding, and in-seat telephones and laptop power.

British Airways selects internet consulting firm, iXL, to work with it to develop and implement its future e-Commerce services. The agreement will begin with the redesign of British Airways' global website and the implementation of a new content management system, which are both due to be complete by Spring 2001.

British Airways and Finnair extend their code-sharing agreement to include a longhaul route. Finnair's AY flight code is added to one of British Airways' two daily services between Heathrow and Toronto.

October British Airways announces significant changes to its flying programme for Summer 2001, which will reduce capacity, measured in Available Seat Kilometres, by 2 per cent on top of the previously planned 8 per cent reduction. However, in terms of flying hours, the changes will mean a 1 per cent increase versus Summer 2000. The changes include the transfer of two longhaul routes from Gatwick to Heathrow, the suspension of one loss-making longhaul route and increased frequencies on some core routes.

Following the completion of the Club Europe embodiment on its aircraft, British Airways increases the baggage allowance for that cabin. Passengers now can take two pieces of hand baggage, weighing up to 18kgs on board, doubling the previous allowance.

AirNewco, an airline-led B2B initiative that includes British Airways, and MyAircraft, a B2B exchange led by aerospace manufacturers, announce their intent to combine their efforts into one venture.

British Airways launches a new corporate rewards program for small to medium sized businesses, called On Business, following a successful nine months trial period. Each time an employee books an eligible fare with British Airways, the company earns points, which can be exchanged for a range of business travel rewards, such as free flights, chauffeur drives to or from UK airports, Heathrow and Gatwick Express train tickets and hotel vouchers.

British Airways and Iberia announce further code-sharing agreements. BA codes will be added to Iberia services between Gatwick and Oviedo, Palma, and Ibiza and between Palma and Mahon. The IB code will be added to BA flights between Gatwick and Faro, Porto, Palma, Tenerife, and Bermuda and between Heathrow and Faro.

- September British Airways and internet agency DoubleClick signed an on-line advertising deal, spanning 14 countries on four continents with a potential audience of over 33 million people.
- August New Club World flying beds are available on the Hong Kong route. The seats have been well-received by customers on the Heathrow New York JFK route, with significant rises in customer satisfaction ratings for cabin crew, catering, sleep, privacy, comfort and space.

World Traveller Plus opened for sale for travel from October 29 for services between London Heathrow and New York JFK, Hong Kong, and San Francisco.

British Airways announced changes for its Winter 2000 schedule. Shorthaul frequencies are improved from Heathrow to Paris, Prague, Bologna, Rome, and Munich and from Gatwick to Venice and Barcelona. All Tel Aviv services will operate from Heathrow and increase in frequency from 10 to 17 per week. Services to Jersey, Venice, and Bilbao transfer from Heathrow to Gatwick. Service reductions include Heathrow - Paris Orly (reduced from six to three per day), Gatwick - Verona and Gatwick - Genoa. Operations from London to Ljubljana and Salzburg will cease. Longhaul changes include London - Johannesburg becoming a double daily operation, with the addition of an extra weekly flight. A fourth weekly service to Nassau is added, and services to Kuala Lumpur reduce by one frequency to five per week.

British Airways cancelled all Concorde operations after the Air France Concorde accident. British Airways remains optimistic that services will resume at some point.

As a result of the suspension of Concorde operations, an extra 32 new Club World seats will be available on two daily Heathrow - New York JFK services from mid-September.

July Embodiment of Club World flat beds is complete for the Heathrow-JFK route.

British Airways launches a trial offering on-line check-in for its top corporate customers via the British Airways extranet. The system allows customers to check in and select seats from home or the office up to 24 hours before departure. If the trial is successful, the service will be offered to the top 200 corporate customers by the end of March 2001.

The British Airways Executive Club is re-launched with an enhanced range of benefits. In October, BA Miles replaces AirMiles as the mileage currency for UK Executive Club members. Members will be able to earn miles on discount economy fares for the first time and mid and longhaul destinations will be easier to reach. BA Miles will focus on rewarding anyone who flies with British Airways, while AirMiles continues as the UK's leading frequent shopping reward scheme.

CityFlyer Express orders six new Avro RJ100 jets, together with options for six more. The aircraft will be used to upgrade selected routes currently operated by ATR aircraft, as well as introduce some new routes on to the CityFlyer network. Delivery of the aircraft is scheduled from November 2000 through to April 2001.

National Jet Italia, a start-up carrier, becomes the 11th member of the British Airways franchise family, flying from Rome to Palermo four times daily.

June British Airways and KLM commence talks on a possible combination of their businesses. In September the two companies announce they will not be preceding any further.

With the entry into service of the ninth Airbus A319 at Birmingham, the last Boeing 737-200 was retired from the Eurohub terminal.

British Airways and LAN Chile reach a code-sharing agreement. From August, LAN Chile operate connections between Buenos Aires and Santiago, replacing British Airways' London-Buenos Aires-Santiago service, which struggled to make a profit since introduction in 1993.

Canadian Airlines International withdraws from the **one**world alliance. The **one**world airlines continue to provide services to seven Canadian cities with 64 daily flights.

British Airways consolidates its leisure activities into one division, to offer an integrated range of leisure products sold through all distribution channels, including travel agents, tour operators, British Airways Telesales, Travel Shops and Britishairways.com.

British Airways renews its franchise agreement with GB Airways for a further eight years. The Gatwick-based carrier has been a franchise carrier since 1995.

May Three new Directors are appointed to the British Airways Board. Rod Eddington joins as Chief Executive. Martin Broughton, Chairman of British American Tobacco Plc. and Dr Martin Read, Managing Director and Chief Executive of Logica Plc, are appointed Non-Executive Directors. Sir Michael Angus, Non-Executive Deputy Chairman, will step down from the Board at the Annual General Meeting in July.

> British Airways sells its 86 per cent shareholding in the parent company of Air Liberté to Taitbout Antibes BV. British Airways' net cash proceeds FFr457 million (£40 million). Accounting rules require goodwill previously written off to be reinstated, leading to a loss on disposal of approximately £56 million. The net effect of the disposal is to increase reserves by £117 million, and eliminate the continuing trading losses of Air Liberté.

> In conjunction with ten other major airlines, British Airways announces the creation of the first European, multiairline, on-line travel agency. The new site will offer the public access to the most up-to-date fare information, including the airlines' lowest branded fares. Passengers will also be able to book hotels, car hire, insurance and other travel services through the site.

British Airways sells its 14.1 per cent stake in Hogg Robinson to the management buy-out consortium, leading to a £4.9 million profit on disposal.

British Airways rolls out a free on-line information service for leisure and business travel agencies. This will give the UK travel trade extranet capability, allowing the agent to view product and service information, special promotions, training information and an on-line service to enable agents to talk to the trade query centre.

April Six major world airlines, including British Airways, announce the formation of a company to create and operate an internet marketplace, linking airlines worldwide with sellers of airline-related goods and services. The company will handle approximately \$32 billion of the six airlines' supply chain business annually. The other founding member airlines are American Airlines, Air France, Continental Airlines, Delta Air Lines, and United Airlines.

British Airways announces it will transfer management of British Airways' flight booking, departure control, inventory, and related information systems to Amadeus.

British Airways teams up with GetThere.com, the leading supplier of internet-based business-to-business travel systems in the US, to launch a new on-line business travel management system. The private access website will be available to travel agents for their medium to small sized corporate clients and also to corporate customers who wish to book directly.

Following extensive consultation with trade bodies and UK travel agents, British Airways announces the payment levels for the agents' remuneration scheme, which in 2001 will replace the standard seven per cent commission payment. Payments are higher for longhaul than for shorthaul, and for full fare flexible tickets than restricted tickets to reflect the increased workload.

March Bob Ayling resigns as Chief Executive. Chairman Lord Marshall takes on the role temporarily.

British Airways completes its acquisition of 9 per cent of the shares in Iberia, at a total of Ptas41 billion (£155 million). If the price of the shares in Iberia offered through its public flotation is less, the sum paid by British Airways will be reduced accordingly.

British Airways and Cathay Pacific sign a code-share agreement, adding Cathay's CX code on British Airways' flights linking Heathrow with Belfast, Edinburgh, Glasgow, and Manchester.

February British Airways announces its e-business strategy, comprising e-Commerce, e-Working, e-Procurement, and e-Ventures. E-procurement is targeted to increase on-line purchasing in the UK from 25 per cent to 80 per cent by March 2002, saving more than £175 million on the airline's £3.7 billion a year purchasing spend. e-Working will transform the way the company carries out its business internally. e-Ventures includes three new on-line ventures, in which up to £100 million of investment is planned over the next two years. These are an on-line travel agency; a lifestyle portal; and a significant expansion of the on-line activities of Air Miles.

British Airways and QANTAS announce the introduction of new services between the UK and Australia. Together, the airlines' will offer four daily services between London and Sydney. QANTAS will also add a second daily service between Melbourne and London. Frequencies between Singapore and Perth will rise to 18 per week, with Singapore-Brisbane frequencies rising to 11 per week. These legs will be operated by QANTAS 767s and will offer more connections to London via Singapore. To support the new schedules, QANTAS will lease seven Boeing 767s, released as a result of the new British Airways fleet strategy.

The **one**world alliance announces the formation of a central management team to drive future growth and the launch of new customer services and benefits. It will be led by Peter Buecking, who will step down from his role as Sales and Marketing Director with Cathay Pacific Airways. As **one**world Managing Partner, he will report to the alliance's Governing Board, comprising the Chief Executives of the member airlines.

January British Airways announces plans for fundamental change to the way the airline works with UK travel agents following extensive consultation with agents and customers. The standard seven per cent commission payment will be replaced by a fee based structure, with charges paid for the basic service of making a booking, issuing travel documents and collecting the fare. Agents will be free to charge additional fees for any other services which customers require such as dedicated service desks and travel policy advice. Some fares will be adjusted to take this new scheme into account.

British Airways announces the introduction of a new cabin class, World Traveller Plus. This cabin will offer more space and facilities than World Traveller for a premium to the full World Traveller fare. Services between London and New York JFK will be fully embodied with both the Club World 'Lounge in the Sky', the world's first fully flat bed in business class, and World Traveller Plus by Summer 2000.

British Airways takes delivery of its first two Boeing 777 Extended Range aircraft.

British Airways completes the £17 million (R168 million) purchase of an 18.3 per cent shareholding in Comair, its franchise partner in Southern Africa.

British Airways agrees to sell Galileo UK to Galileo International Inc.

British Airways launches the world's first commercial interactive TV service offered by an airline. The service will appear within the interactive TV travel sections of the UK cable companies Cable & Wireless Communications, ntl and Telewest.

1999DecemberBritish Airways sells a second tranche of 1.1 million shares in Equant for £58 million profit. British Airways
remains the beneficial owner of 2.1 million shares in Equant.

British Airways doubles hand baggage allowances on Club World to 18kg.

The British Airways London Eye, the world's biggest observation wheel, was activated by the Prime Minister on 31 December to mark the new millennium.

November British Airways and Aer Lingus sign a co-operative agreement to codeshare on 14 routes across the Irish Sea and to eight continental European destinations from March. Both airlines' frequent flyers will be able to earn and redeem miles on each other's networks. In December Aer Lingus is confirmed as the ninth member of the **one**world alliance.

British Airways and American Airlines file an application with the US DoT to codeshare on flights serving some 75 destinations in the UK, USA, Europe and Africa.

British Airways complete its purchase of CityFlyer Express. This follows approval from the Secretary of State for Trade and Industry, subject to undertakings, which were offered by British Airways during the Competition Commission's investigation of the transaction.

British Airways launches a new £25 million transfer baggage sorting system at Gatwick.

The first operation into London City Airport by an aircraft in British Airways' livery begins, when British Regional Airlines begin their 3 per day weekday operation from Sheffield.

October British Airways orders 12 new 100 seat Airbus 318s, with options to purchase 12 more.

British Airways and LAN Chile announce an agreement to co-operate further on air travel between the UK and Chile. Frequent flyer miles will be redeemable on each other's services, with further exploration into codeshare opportunities. The new benefits will begin in June, shortly after which LAN Chile will join the **one**world alliance.

British Airways announces that it is to increase services between Heathrow and Lagos, Nigeria, in conjunction with Nigeria Airways from three to six services a week.

September British Airways announces the disposal of 34 of its 53 Boeing 757s. The aircraft will be converted by Boeing into freighters for DHL. Deliveries will begin in July 2000. The airline also welcomes a new generation of aircraft with the arrival in Britain of its first Airbus A319.

The airline announces a £50 million programme of improvements to British Airways Club Europe, including faster check-in, and re-designed seats and interiors.

July British Airways and American Airlines re-affirm their commitment to developing their alliance, despite US DoT rejection of their application for anti-trust immunity for joint venture operations on North Atlantic routes. Both airlines envisage many opportunities to broaden the alliance in ways that do not require anti-trust immunity, both jointly and through the **one**world alliance.

The Irish Government endorse plans for the British Airways alliance with Aer Lingus. The two airlines plan to code-share extensively and offer reciprocal benefits to frequent flyers. In the longer term both companies intend to deepen the alliance, co-operating in many areas.

The European Commission rule against some of the airline's UK sales arrangements.

British Airways announces its intention to save a further £225 million (excluding one-off severance costs) in the current financial year to support profitability in a challenging trading environment. The main focus of the actions is on improving efficiency in support areas of the plans include a reduction of around 1000 staff in total by March 2000. A reduction of 300 managers (a 10 per cent cut) is targeted. Staff reductions are expected to be managed by voluntary means, the cost of which is expected to be in the region of £40 million.

The airline announces that it would suspend its own services between Heathrow and Basle, and codeshare with Crossair on that route.

British Airways announces plans for a £14 million upgrade to Concorde. The plans include new seats, new toilets, interiors, tableware and a new lounge at Heathrow.

June In line with its strategy of reducing the rate of capacity growth, the airline announces that it is to terminate the lease on one Boeing 767-300 as permitted under the lease agreement.

British Airways sells to Galileo International Inc its subsidiary that indirectly held 7,000,400 shares of Galileo International Inc. The disposal realised a profit before tax of £149 million.

British Airways sells its in-flight catering facility at Gatwick to ALPHA Catering Services for £14 million. In addition, ALPHA and British Airways enter into a new ten-year agreement for the supply of in-flight catering service at Gatwick and eight UK regional airports.

British Airways receives the Investor award for Best Investor Relations Website at the annual Investor Relations Magazine Awards ceremony.

May British Airways announces that it is developing radical new products that redefine longhaul business travel and set new benchmarks in comfort and design. The plans include improved Club World featuring completely flat beds, a new state-of-the-art entertainment system with bigger screens, in-seat power for lap top computers, e-mail, phones and fax.

Linea Aerea Nacional de Chile (LAN Chile) becomes the eighth member of oneworld.

British Airways and Royal Bank of Canada (RBC) announce the launch of British Airways Global Financial Services. The first in a range of innovative products is the Offshore Deposit Account available from June 1 and provided by RBC's international private banking arm.

British Airways officially opens its New World Cargo Centre fitted with state-of-the-art technology. Business is scheduled to transfer to the new facility progressively over the next 18 months, enabling an increased focus on higher-yielding loose freight and significant improvements to the customer offering. This should raise average yields and the new technology and working practices are expected to improve productivity by 30 per cent.

April The airline's last McDonnell Douglas DC10 aircraft leaves service as part of the new fleet strategy. The DC10 fleet has been sold and will be converted to cargo freighters.

British Airways launches an issue of Euro 300 million (approximately £200 million) fixed interest perpetual preferred securities. This is the first Euro dominated issue of its type by a non-financial UK business. The non-voting, cumulative preferred securities have no fixed maturity but may be redeemed by the issuer at any time after five years.

March Base Airlines of Holland becomes the airline's 10th franchise partner and will offer services between Eindhoven and Heathrow, Gatwick, Birmingham, Manchester, and Zurich.

British Airways and LOT announce additional codesharing and deeper frequent flyer integration. Combined Heathrow to Warsaw services will increase to 35 per week.

A High Court judgement confirms the right of airlines to freely exchange slots and that an exchange may be accompanied by financial consideration. The decision was made in the course of a Judicial Review that considered slot exchanges between British Airways and Air UK in 1997.

February British Airways confirms that it is to take a 9 per cent stake in Iberia Lineas Aereas de Espana SA as part of the Spanish airline's privatisation programme. The expected price will be in the region of £200 million with a maximum of £215 million. The final price will depend on a number of adjustments, such as the eventual value of Amadeus in which Iberia has a 29 per cent stake and which is planning an Initial Public Offering. American Airlines confirms that it will take a 1 per cent holding in Iberia. British Airways and American Airlines will have the right to appoint two directors to Iberia's 12 person board as well representation on all Board subcommittees. Iberia announces that it has accepted an invitation to join **one**world.

British Airways and Iberia sign a commercial agreement under which they plan to co-operate in a wide area of activities, including code-sharing on flights beyond the UK and Spain, reciprocal frequent flyer programmes, and common ground handling and cargo.

British Airways sells just under 30 per cent of its holding in Equant the telecommunications company for a profit of £49 million.

January British Airways and Japan Airlines (JAL) announce a deepening of their relationship. Members of the British Airways Executive Club and JAL's Mileage Bank will be able to earn and redeem miles on both international networks from June. The airlines also plan, subject to approvals, to code-share on JAL's daily service between Heathrow and Osaka from late summer.

<u>1998</u>

December Finnair becomes the first new recruit to **one**world.

British Airways opens its new Concorde Room at New York's JFK airport.

November The New York City Industrial Development Authority launches a \$115 million 34-year tax-exempt bond to assist in financing improvements to the British Airways terminal at JFK.

The first jumbo jet to join a British airline retires from British Airways service as part of the sale of the airline's fleet of 15 747-100s.

British Airways announces that it will not resume regional transatlantic services to New York from Glasgow and Birmingham for Summer 1999. Neither of the services operates in the winter season due to poor demand and financial performance.

British Airways launches a comprehensive range of new services and benefits for "World Traveller" passengers. New features include new seats with adjustable headrests and footrests and more knee room; and personal video screens for every passenger.

British Airways and QANTAS announce six new code-share routes with flights to Australia from Gatwick, Birmingham, and Manchester connecting over Paris or Frankfurt.

British Airways and Finnair announce codesharing on two daily British Airways flights from Heathrow to Glasgow and Edinburgh. The airlines also join their codes on four daily services between Birmingham and Helsinki, operated via European hubs, offering the most convenient connecting times. British Airways also adds its code to Finnair flights from Helsinki and Stockholm to Turku in Finland.

British Airways and Malev announce codesharing on services between Budapest and Birmingham and Manchester. The code-share flights operate via Frankfurt, which Malev serves from Budapest twice daily, where passengers can connect to British Airways' three daily flights each to Manchester and Birmingham.

October On the third day of open skies discussions between the UK and US, the US negotiators call an end to the discussions. The US DoT also postpones evidentiary hearings. British Airways and American Airlines continue to press for approval of their proposed alliance on commercially acceptable terms, but reiterate that the terms of the EC proposal are too harsh.

British Airways and Emirates sign a code-share agreement covering selected flights between Britain and the United Arab Emirates. Subject to Government approval, from December British Airways' flights between Heathrow and Abu Dhabi will carry Emirates' EK code, and Emirates services between Manchester and Dubai will bear the BA prefix.

British Airways and LOT further extend their codesharing to their six weekly flights between Krakow and Gatwick. At the same time, LOT moves its operations from Gatwick's South Terminal to the North Terminal. The agreement is supported by a link-up of mileage award programmes, enabling frequent flyers to earn and redeem miles on the code-shared flights.

September American Airlines, British Airways, Canadian Airlines, Cathay Pacific Airways and QANTAS Airways announce new the **one**world global alliance. From early 1999, the five airlines will together phase in a wide range of initiatives designed to provide greater customer benefits, including more information and support, greater value and increased opportunities for rewards and recognition.

British Airways and Nigeria Airways announce an agreement over services between London and Lagos, which has the approval of the UK and Nigerian authorities. A three times a week B747-400 service will be operated by British Airways in co-operation with Nigeria Airways.

August The Secretary of State for Trade and Industry publishes the advice of the Director General for Fair Trading, which sets out the basis on which he would recommend approval of the alliance with American Airlines. His advice includes the making available of 250 slots at Heathrow and Gatwick and the suggestion that slots might be sold.

British Airways orders 59 aircraft in the Airbus A320 family with options on a further 129. The airline also orders 16 Boeing 777s, with options on a further 16, whilst cancelling 5 firm orders and 7 options for Boeing 747-400s. The airline announces in September that Rolls Royce has won the contract to supply the engines to power the new Boeing 777s.

British Airways announces that it will suspend services to Osaka as a result of worsening passenger demand and the continued fall in the value of the Japanese yen.

British Airways and Malév Hungarian Airlines begin codesharing on Malév's services between Gatwick and Budapest. Members of both airlines' mileage programmes are also able to earn and redeem miles on the code-share flights.

July The European Commission (EC) publishes its draft remedies on the proposed alliance between British Airways and American Airlines. The draft opinion says that the Commission intends to approve the alliance provided that certain conditions are fulfilled.

British Airways announces a codeshare agreement with LOT Polish Airlines covering eight weekly flights between the UK and Poland from August. Frequent flyers will be able to earn and redeem miles on the codeshare flights.

British Airways resumes services to Nigeria after a break of 14 months. The move follows the Nigerian Government lifting a ban on all UK-registered aircraft from operating to Nigeria.

	British Airways announces a further realignment of capacity in the Asia-Pacific region. From October, flights between Jakarta and London decrease from six to two a week. A new route connecting the UK and Australia via Kuala Lumpur will be opened up, with QANTAS coming off the Kuala Lumpur to Sydney leg. British Airways also announces a 14 th weekly flight between London and Tokyo.
June	British Airways and Canadian Airlines expand their codesharing to include new flights between London and Ottawa and an additional daily service between London and Toronto.
May	The High Court refuses easyJet's request for an injunction against 'Go', British Airways' new low-cost airline. 'Go' operates its first flight from London Stansted to Rome as planned.
	The US Department of Justice (DoJ) issues its advice to the US Department of Transportation (DOT) on the suggested remedies for anti-trust immunity for the proposed alliance between British Airways and American Airlines. The DoJ suggests that sufficient slots be made available at Heathrow for 14 new daily services to the US to remedy the competition aspects of the alliance. In a separate matter not directly related to the proposed alliance, the DoJ also suggests that a further 10 weekly slot pairs be made available to US carriers to remedy what it sees as a disadvantageous position as a result of the existing bilateral air services agreement between the UK and the USA.
April	British Airways and QANTAS announce an expansion of their co-operation on the "kangaroo route", with the launch of code-sharing services via Bangkok.
	Manchester Airport's new £75 million terminal - named <i>Terminal 1 British Airways</i> - is officially opened. The new terminal, funded largely by Manchester Airport Plc, is capable of handling up to six million passengers a year and enables all British Airways domestic and international flights - and those of its partners - to be brought together under one roof, offering a minimum connection time of just 30 minutes for transfer passengers.
February	British Airways announces its link up with Finnair with codesharing on 15 return flights a day between London and Helsinki as well as Stockholm, effective form March. Deutsche BA will also code-share with Finnair from March on seven routes. As well as codesharing, the agreement will enable frequent flyers to earn and redeem miles on each other's networks.
January	British Airways opens a new business centre at the Club Europe lounge in Terminal 1. It is equipped with personal computers, modem connections for laptop computers, faxes, phones and printers, photocopying and scanning facilities.
	British Airways introduces electronic ticketing on international routes. It is available on all routes between the UK and Germany and on all internal German routes with Deutsche BA.
<u>1997</u> December	British Airways sells its Heathrow catering production units to Gate Gourmet, part of the SAir Group. The 1200 staff transfer to Gate Gourmet.
	A US Court throws out most of the claims in a lawsuit against the airline by US Airways.
November	British Airways announces that it is to introduce a new reward scheme in the UK and US for travel agents. The airline is also modifying its commission structure in other markets.
	British Airways confirms that it is to launch a new low-fare, no-frills airline, which will start flying in Europe in early 1998. The new airline will operate as a separate business with its own name, identity, management and employees.
September	British Airways and the Transport and General Workers Union announce the settlement of the cabin crew dispute. The agreement secures the £42 million annual savings targeted from cabin crew as part of the Business Efficiency Programme. It also paves the way for a new relationship between the airline and the unions representing its cabin crew.
	British Airways announces the sales of its Landing Gear business to Hawker Pacific Inc. and its Wheels and Brakes business to AlliedSignal Aerospace.
	British Airways announces extensions of the relationships with QANTAS and with Canadian Airlines with further codeshares added.
August	British Airways Engineering announces a strengthened focus on maintaining British Airways' own aircraft. It will continue to sell services to other operators, but on a more selective basis. This results in a streamlined organisation and a reduction of 450 managerial and support jobs.
July	British Airways extends its network in Australia with code-shares on certain QANTAS domestic flights, and QANTAS extends its network in the UK and Europe by codesharing on certain British Airways flights from Heathrow.
	Some of the cabin crew workforce at the airline hold a three-day strike. Talks between British Airways, the

Transport and General Workers Union, and the British Airlines Stewards and Stewardesses Association aimed at resolving the dispute progressed.

British Airways sells 45.7 per cent of its holding in Galileo International for net proceeds of US\$136.8 million.

British Airways announces that it has agreed a memorandum of understanding with Iberia that commits the two airlines to discussing a co-operation agreement.

- June British Airways unveils its new corporate identity.
- May British Airways sells its investment in USAirways, realising total proceeds of US\$625 million.

Members of the Cabin Crew 89 union at British Airways vote overwhelmingly in favour of proposals that include pay restructuring and lower starter rates.

April The airline announces a streamlining of its Engineering department. Plans include disposal of the Wheels & Brakes and Landing Gear overhaul units, outsourcing the management of the department's IT systems, establishing the parts supply organisation as a profit centre, and a new £20 million Pneumatics and Hydraulics workshop.

British Airways and Canadian Airlines International announce an expansion of their codesharing to all flights from London to Toronto and Vancouver.

March British Airways and American Airlines link their frequent flyer programmes enabling members to "earn and burn" on each other's networks excluding transatlantic services.

The airline transfers its Ground Fleet Services vehicle maintenance business at Heathrow and Gatwick to Ryder plc on a five-year contract.

British Airways announces a US\$100 million investment to improve facilities for passengers travelling to and from New York. The project includes expanding the airline's terminal at JFK, major new road access to the building and new premium passenger facilities at Newark.

February British Airways and British Mediterranean Airways announce a new franchise partnership on routes between Britain and the Levant.

British Airways announces a £250 million investment in a new World Cargo centre at Heathrow.

The airline announces that it is to combine its general accounting activities at a new Global Accounting Centre at Ruislip, which will result in a reduction of 290 jobs over three years.

January British Airways and American Airlines submit a joint application to the US Department of Transportation, requesting formal approval of their alliance. The application requests anti-trust immunity which would permit the two carriers to co-ordinate their activities between the US and Europe, and introduce extensive codesharing across each other's networks.

Deutsche BA introduces major changes on its domestic routes including an expanded network, simplified pricing and a standard on-board service with a single class product.

<u>1996</u>

December British Airways gives notice of its intention to sell all of its shares in USAir and in January announces the resignation from the Board of USAir of its three nominated directors.

The President of the Board of Trade announces that the alliance between British Airways and American Airlines should be approved without referral to the Monopolies and Mergers Commission if suitable undertakings are given. The undertakings include the two airlines making available up to 168 weekly slots (equivalent to 12 slot pairs a day) at Heathrow for use exclusively on UK-US services. These slots would be made available over a phased period with some of the slots being leased to other carriers until competitors obtained slots of their own through normal channels.

- November The airline announces a restructuring of its Passenger Revenue Accounting Department, which will result in a reduction of 600 UK jobs through automation and work to be contracted to World Network Services, a new development based in India.
- October British Airways submits a bid, in conjunction with Paris-based Groupe Rivaud, to offer to invest FFr 630 million of share capital in Air Liberté.

Deutsche BA (DBA) and Regional Airlines of France the sale of DBA's turboprop activities to the French company, freeing DBA to concentrate on its core jet operations.

British Airways announces a £10 million a programme of improvements to its UK domestic services. The programme includes more frequencies, more capacity, more lounge space and new electronic ticketing and self-service machines for speedier check-in.

	USAir serves notice to end its code-share and frequent flyer relationship with British Airways with effect from 29 March 1997.
	Under a franchise arrangement with British Airways, the Airlines of Britain Group will take over six loss making routes serving Orkney, Shetland and the Western Isles.
September	British Airways announces the closure of its Contract Handling unit, which carries out ground handling for other airlines at Heathrow. All 750 staff are offered the choice of voluntary redundancy and severance payments, or redeployment and retraining.
August	The European Commission approves British Airways' purchase of the remaining 50.1% of the share capital of its French partner TAT European Airlines.
	British Airways announces that from March 1997, British Airways' services to Faro, Malaga, and Porto will be operated by GB Airways as a British Airways franchise.
July	British Airways announces it is to switch its Latin American services from Heathrow to Gatwick from March 1997.
	A threatened strike by members of the pilots union, BALPA, is averted.
June	British Airways and American Airlines announce plans for a broad alliance. From April 1997, the two airlines plan to co-ordinate their passenger and cargo activities between Europe and the USA, introduce extensive codesharing across each other's networks and establish full reciprocity between their frequent flyer programmes.
	The airline signs a franchise agreement with the South African regional airline Comair, starting from October.
May	The airline announces the Business Efficiency Programme for the three years from 1997/8 worth £1 billion.
	Canadian Airlines International and British Airways announce codesharing on selected routes and reciprocal frequent flyer programmes.
	British Airways announces its first franchise agreement with a company based outside the UK. Sun-Air, the Danish regional airline will fly as British Airways Express from August on a network linking with British Airways at Copenhagen, Oslo, and Stockholm.
April	The airline announces a code-sharing agreement with America West, enabling British Airways Gatwick-Phoenix passengers to fly on to some America West destinations.
January	Bob Ayling becomes Chief Executive of British Airways Plc. Sir Colin Marshall continues as Chairman, but on a non-executive, part-time basis.
	British Airways confirms that it would not be exercising its rights to subscribe for additional preference shares in USAir.
<u>1995</u> November	United Airlines announces it will not pursue talks on the possibility of acquiring USAir.
	British Airways takes delivery of its first Boeing 777.
October	British Airways and QANTAS commence services on the "kangaroo route" between Europe and Australia under the joint services agreement between the two airlines.
September	British Airways announces a £500 million three-year plan to revolutionise air travel. The programme kicks off with the re-launch of Club World and Executive Club frequent flyer programme. A completely new First Class service, renamed First, will lift off in the winter, with every other cabin then following suit.
	USAir reports preliminary conversations with both American Airlines and United Airlines concerning possible strategic relationships up to and including the acquisition of USAir. British Airways says it will evaluate a number of options in relation to its investment in USAir and the airline's future alliance strategy in North America.
July	Trading in QANTAS shares commences on the Australian Stock Market.
June	HM Government reaches agreement with the US Government on a new "mini-deal" annex to the Bermuda
	2 air services agreement, which secures US approval for British Airways' outstanding codeshare requests, and confirms that the airline may operate a double-daily service from Heathrow to Philadelphia. Under the agreement, the US DoT approves applications to add 57 codeshare points to the 65 previously approved.

March	British Airways sells its charter airline subsidiary Caledonian Airways, including its fleet of five Lockheed TriStar aircraft, to Inspirations plc.
	British Airways and BAA plc restructure leases covering 224 acres at Heathrow, giving the airline security of tenure on its core maintenance base for 150 years.
January	Eight additional destinations are added to the British Airways route network as Manx Airlines Europe becomes a franchise operator.
<u>1994</u> December	GB Airways, 49 per cent owned by British Airways, announces that from February 1995 it will operate scheduled services as a franchisee in British Airways livery.
September	British Airways launches its new Club Europe brand, with a £70 million package of improvements including new seats, lounges at key business destinations throughout Europe, telephone check-in, Fast Track through passport and security checks at Heathrow's Terminal 1, better food, and a choice between a snack and a full meal.
August	British Airways and QANTAS announce a much greater level of co-operation on services between Europe and Australasia. The airlines will co-ordinate scheduling, sales and marketing on their 35 weekly Boeing 747-400 kangaroo route services and the QANTAS network of Boeing 767 services between Australia, Singapore and Bangkok.
June	British Airways announces changes on services to the Caribbean from Gatwick, including discontinuing the under-utilised First Class to provide more Club World seats.
April	British Airways and Loganair announce plans to protect loss-making Scottish routes with British Airways redeploying resources on strengthening cross-border routes. Loganair will enter into a franchise arrangement to provide services on several Scottish routes in British Airways Express livery from July.
March	British Airways launches "World Offers" fares to more than 50 destinations, cutting prices by an average of a third, to sell seats that would otherwise probably be unsold.
January	The US Department of Transportation (DoT) approves British Airways and USAir codesharing to 65 destinations across the USA until March 17, 1994. In March the DOT renews approval for one year and says it will not act on British Airways' application to extend these arrangements to further destinations.
<u>1993</u> December	The airline opens a new £23 million avionics facility in South Wales, which will create some 375 jobs by October 1994. The new workshop will be capable of handling over 130,000 avionic components a year, more than double the workload at Heathrow, with a three day turnaround compared with the industry norm of up to 28 days.
August	As a result of redeployment of aircraft in the fleet and the airline's drive to improve utilisation, the last four Boeing 737-400 aircraft due for delivery (in the period September - December 1993) will be placed into storage pending disposal.
July	British Airways announces a new marketing agreement with CityFlyer Express. From August the airline operates all scheduled services under the name British Airways Express, with British Airways' livery, uniforms and service standards. The agreement, for an initial five years, is designed to increase feeder traffic at Gatwick to the benefit of both airlines.
June	British Airways launches daily flights between Gatwick and Pittsburgh using a USAir B767 in British Airways livery and staffed by USAir crews in British Airways uniforms. Similar services are launched to Baltimore in October and Charlotte in January 1994.
	British Airways Maintenance Cardiff (BAMC), the new £70 million aircraft maintenance base at Cardiff-Wales Airport, is formally opened.
May	British Airways raises approximately £442 million, net of expenses, by way of a Rights Issue on the basis of one New Ordinary Share for every four Ordinary Shares. Acceptances are received in respect of 92 per cent of the shares offered.
	British Airways and Maersk Air of Denmark announce a conditional agreement to each inject £6 million into The Plimsoll Line to enable it to meet its outstanding debts and restructure. Brymon Aviation and Plymouth City Airport will become wholly owned British Airways subsidiaries and Maersk Air Ltd (formerly Birmingham European Airways) will become a wholly owned subsidiary of Maersk Air. Following approval to the restructuring by Office of Fair Trading, British Airways announces in August that flights operated by Brymon and Maersk Air Ltd are to fly in the colours of British Airways.
April	In conjunction with USAir's sale of 10 million shares of common stock, British Airways exercises its right under

the investment agreement of January 1993 to invest US\$101 million additional preferred stock to maintain its 24.6 per cent holding in USAir.

Fast Track, a dedicated channel for premium passengers opens at Heathrow Terminal 4, providing a fast service from check-in to the departure lounge.

TAT European Airlines commences operations from Gatwick's North Terminal.

March British Airways purchases a 25 per cent stake in QANTAS.

The US Government approves British Airways' alliance with USAir, with clearance for the normal period of one year for codesharing and wet-lease operations. The two airlines commence in May a phased programme of codeshare flights to 38 cities.

British Asia Airways, a wholly owned subsidiary, inaugurates direct services between the UK and Taiwan.

February Lord King retires as Chairman and becomes the first President of British Airways. The Board appoints Sir Colin Marshall as Chairman and Robert Ayling as Group Managing Director.

January British Airways announces a new alliance with USAir, including an immediate investment of US\$300 million (£198 million) by British Airways in new convertible preferred shares in USAir for an initial 19.9 per cent voting interest. The agreement gives British Airways options over the next five years to invest up to a further US\$450 million in preferred shares in USAir in two tranches if financial and regulatory conditions permit. Commercial arrangements announced simultaneously cover codesharing on USAir flights in the USA, and the launch by British Airways of three new transatlantic services using USAir crews and aircraft leased from USAir. Both parties intend to explore other areas in which they will be able to work together to their mutual benefit.

British Airways pays £610,000 in settlement of a libel action brought by Mr Richard Branson and Virgin Atlantic Airways Limited.

<u>1992</u>

- November British Airways acquires for £1 the assets of the holding company for Dan-Air.
- September British Airways announces it will acquire a 49.9 per cent share in TAT European Airlines (TAT) for £17.25 million, subject to adjustment at the time of completion (January 1993).
- July British Airways and USAir Group Inc. announce an agreement to forge links through an investment by British Airways of US\$750 million in convertible preferred shares in USAir. The transaction is conditional upon obtaining the necessary regulatory and legal consents and the approval of USAir shareholders. The agreement was terminated in December after the US Government indicated the transaction would not be approved without unwarranted and unilateral concessions by the UK Government under the two countries' bilateral air services agreement.

Lord King announces he is to step down as Chairman in July 1993 after 12 years.

March British Airways Regional, a new business to run and improve the profitability of services from Birmingham, Manchester and Scotland, is announced.

Deutsche BA, the company formed by a consortium of German Banks and British Airways, announces the acquisition of the German regional airline, Delta Air.

- February The airline agrees the sale of its property maintenance branch to Drake and Scull.
- January A three-year plan to restore the airline's Gatwick operation to an acceptable level of profitability is announced.
- <u>1991</u>
- October Boeing 737-400 enters service.
- August The airline orders 15 Boeing 777 aircraft powered by General Electric GE90 engines with a further 15 options. The aircraft form part of a £4.3 billion package, including orders and options for 24 Boeing 747-400s and 11 British Aerospace ATPs.

British Airways agrees in principle to sell the business previously carried on by British Airways Engine Overhaul Limited to General Electric of the US for around £272 million.

- July An agreement is signed to begin work on setting up a new international airline based in Moscow to be known as Air Russia. British Airways would have a 31 per cent stake.
- March A campaign designed to bring back traffic after the Gulf War is spearheaded by "The World's Biggest Offer" to give away free every seat on international services on 23 April.
- February Losses of 4,600 jobs, through early retirement and severance, and the standing down on half pay for up to a

	year of a further 2,000 employees are announced because of the significant downturn in traffic following the outbreak of the Gulf War.
January	World Traveller and Euro Traveller brands are introduced.
<u>1990</u> February	Boeing 767 enters service.
<u>1989</u> December	Agreement is reached to acquire a 20 per cent shareholding in Sabena World Airlines. Other partners in the joint venture are Sabena and KLM. The UK Monopolies and Mergers Commission approve the proposal in July 1990, but the European Commission issues a statement of objection, requesting further information, in June 1990. The three partners eventually decide not to proceed with the plan in December 1990.
October	Shareholders approve a 15 per cent investment in United Airlines. The bid was withdrawn when other partners in the planned buy-out failed to raise financing.
September	Super Shuttle re-launched.
July	Boeing 747-400 enters service.
March	New First Class service introduced.
January	BAe Advanced Turbo-Prop (ATP) enters service.
<u>1988</u> April	British Airways and British Caledonian (Bcal) merge.
	British Airtours Ltd renamed Caledonian Airways Ltd.
March	British Airways services at Gatwick transfer to the new North Terminal.
January	New Club World and Club Europe brands introduced.
<u>1987</u> December	British Airways and United Airlines announce a worldwide marketing partnership.
February	Trading in British Airways shares begins on 11 February.