



24/ 01 / 2008

**EUR 5.5 bn CAPITAL INCREASE**





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## EUR 5.5 bn capital increase

### Exceptional loss

- **Loss on fraudulent and concealed positions**
  - ▶ Impact on pre-tax income: EUR -4.9 bn
  - ▶ Positions fully closed

### Additional write-downs

- **Additional write-downs on its super-senior tranches of CDO portfolios: EUR 1.1 bn**
- **Additional write-downs on exposure to monoline insurance companies: EUR 550m (including EUR 50m on ACA)**
- **Additional unallocated provision of EUR 400m for the above exposures**
- **Write-downs established in conjunction with auditors**

### Positive 2007 net income

- **After the integration of these exceptional items, estimated 2007 net income of around EUR 0.6-0.8 bn**
- **Dividend in line with the Group's target of 45% pay-out**

### Capital increase

- **Amount: EUR 5.5 bn**
- **Fully underwritten by JPMorgan and Morgan Stanley**



## Presentation of the operation's characteristics

### Size and structure

- **Capital increase of EUR 5.5 bn**
  - ▶ Capital increase with preferential subscription rights

### Use of funds raised

- **Strengthen the Group's capital base**
  - ▶ Pro forma Tier One ratio at end 2007 before capital increase: 6.6%
  - ▶ Tier One ratio of 8.0% proforma for the capital increase and Rosbank acquisition

### Terms & conditions

- **The terms, conditions and timetable will be communicated at a later date**

### Syndicate

- **JPMorgan and Morgan Stanley**
  - ▶ Fully underwritten by banking syndicate



## Losses on a fraudulent and concealed position

- Deliberate circumvention of Group control procedures by a trader in order to conceal a fraudulent directional position in 2007 and 2008 using fictitious hedges
- Investigations were carried out by the Group on January 19th and January 20th, and further to actions taken, there is no residual exposure in relation to this position
- Given the size of this position and very unfavourable market conditions, the negative impact on Group pre-tax income is EUR 4.9 bn
- A thorough analysis of all positions in the concerned department confirmed the isolated and exceptional nature of this fraud
- Additional control procedures were immediately implemented



## Additional write-downs and losses on exposure at risk

- **The worsening of the US residential mortgage crisis led to a revision of cumulative loss assumptions on unhedged CDO portfolios**
  - ▶ An additional EUR 1.1bn loss should be posted in Q4-07
  - ▶ The remaining exposure on these portfolios after write-downs is EUR 3.6 bn
  - ▶ Write-downs are consistent with valuation levels for the ABX indices
- **Write-downs of EUR 0.55 bn booked in Q4-07 related to counterparty risk on US monoline insurers**
- **Additional unallocated provision in relation to the above exposures of EUR 0.4 bn**
- **As a result, the Group will post a total EUR 2.05 bn write-down in Q4-07**
- **The RMBS subprime portfolio, which is directly valued using market parameters, has been hedged, written down or sold**
  - ▶ Exposure of EUR 550m at September 30th 2007
  - ▶ Residual exposure of approximately EUR 35m at the end of 2007
- **The consistency of the modeling and the parameters has been reviewed by the Group's auditors**



# Exposure at risk to US residential mortgage risk

	CDO: AAA super senior tranches		
	portfolio # 1	portfolio # 2	portfolio # 3
<b>Gross exposure at 31/12/07 in EURm</b>	<b>1,401</b>	<b>1,736</b>	<b>1,717</b>
Attachment point	31%	15%	32%
Underlying	mezzanine	high grade	mezzanine
% of underlying subprime assets	84%	53%	73%
<i>o.w. originated in 2005 and earlier</i>	53%	20%	62%
<i>o.w. originated in 2006</i>	31%	20%	6%
<i>o.w. originated in 2007</i>	1%	12%	5%
Write-downs recorded in 2007 <sup>(1)</sup>	-458	-629	-164
% total of CDO depreciations <sup>(2)</sup>	32%	36%	9%
<b>Net exposure at 31/12/07 in EURm <sup>(3)</sup></b>	<b>955</b>	<b>1,116</b>	<b>1,554</b>

(1) Write-down at average exchange rate for each quarter

(2) Net of hedging by subordination

(3) Exchange rate exposure at December 31st 2007

## Cumulative losses on subprime assets within CDOs and sensitivities

	2005	2006	2007	Impact on NBI
Assumptions for cumulative Q3 07 losses	9.1%	14.6%	14.5%	EUR -167m for 9M 07
Assumptions for cumulative Q4 07 losses	9.0%	23.0%	25.0%	EUR -1,250m for FY 2007
Sensitivity				Impact on NBI
+ 10% cumulative losses for each year of production				EUR -431m <sup>(1)</sup>

(1) : Impact of average exchange rate in Q4 07

### ■ Assumptions for total losses for the US residential mortgage sector

- ▶ Approximately USD 200 bn in October 2007
- ▶ Approximately USD 350 bn in January 2008



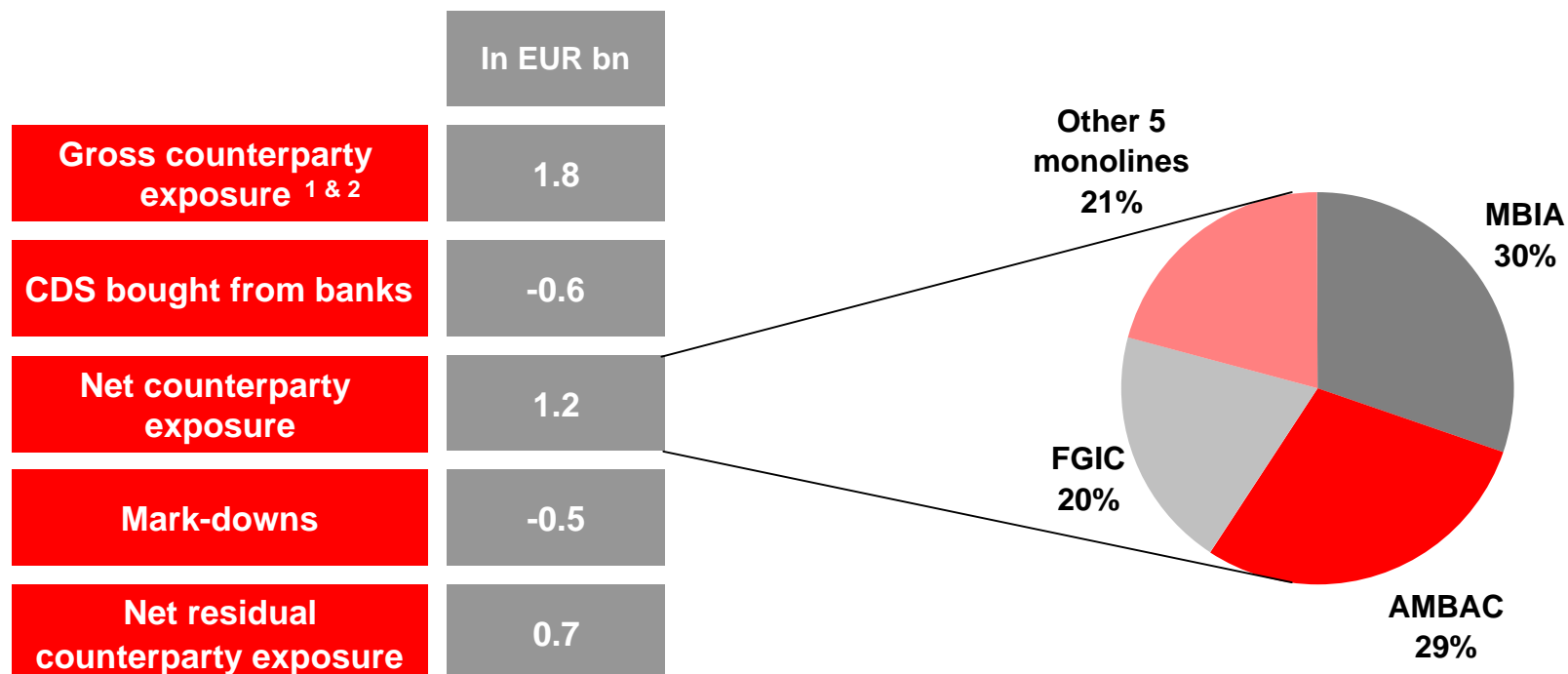


## Write-down rate for underlying subprime RMBS

	Depreciation rate credit stress test	Depreciation rate based on ABX indices
Production 2005	-25%	NA
Production 2006 & 2007		
A and above	-62%	-57%
BBB and below	-100%	-82%

- CDO tranches invested in CDOs have been fully written down

## Counterparty risk exposure to “monolines”



(1) Based on valuation methodologies consistent with those applied for uninsured assets

(2) Including EUR 1.35 bn gross counterparty exposure related to a EUR 7.9 bn US mortgage related nominal exposure, of which EUR 4.3 bn subprime (vintages : 3% 2007, 21% 2006 and 76% 2005 and earlier)



## Two business lines impacted

### ■ **SG CIB: net income affected by a fraud and asset write-downs**

- ▶ Net loss of around EUR 2.3 bn in 2007 related to an exceptional fraud and asset write-downs
- ▶ Client franchises remain unaffected: equity derivatives, financing
- ▶ The sales and the trading activities (excluding the one-off loss) have proved their resilience to the current difficult market conditions

### ■ **SGAM: a continued challenging environment**

- ▶ Significant outflows from French dynamic money-market funds (EUR -6.3bn). The Group decided to ensure the liquidity of its funds for the benefit of its clients
- ▶ The integration of the corresponding asset write-backs have led to write-downs or losses leading to a slightly negative net income for SGAM in Q4-07
- ▶ For 2007, SGAM net income should remain at around EUR 150m



## Very good results in all other business lines

- **The Group's other businesses, which represent around two thirds of the Group's capital allocated to the core businesses, are expected to post very good results**
  - ▶ The French Networks are expected to generate full-year revenue growth of around +4.7% (excluding PEL/CEL provisions and Euronext capital gain) with solid net interest income and a lower cost-income ratio.
  - ▶ The performance of International Retail Banking remains strong (around 40% yoy net profit increase) due to the development strategy implemented in the last few years and resulting dynamic competitive positions in high growth banking markets.
  - ▶ Excellent performances are once again expected at the Group's other businesses, in particular Financial Services and Private Banking.
  - ▶ The Corporate Centre will post capital gains from disposals of around EUR 300m (before tax) on its equity portfolio.

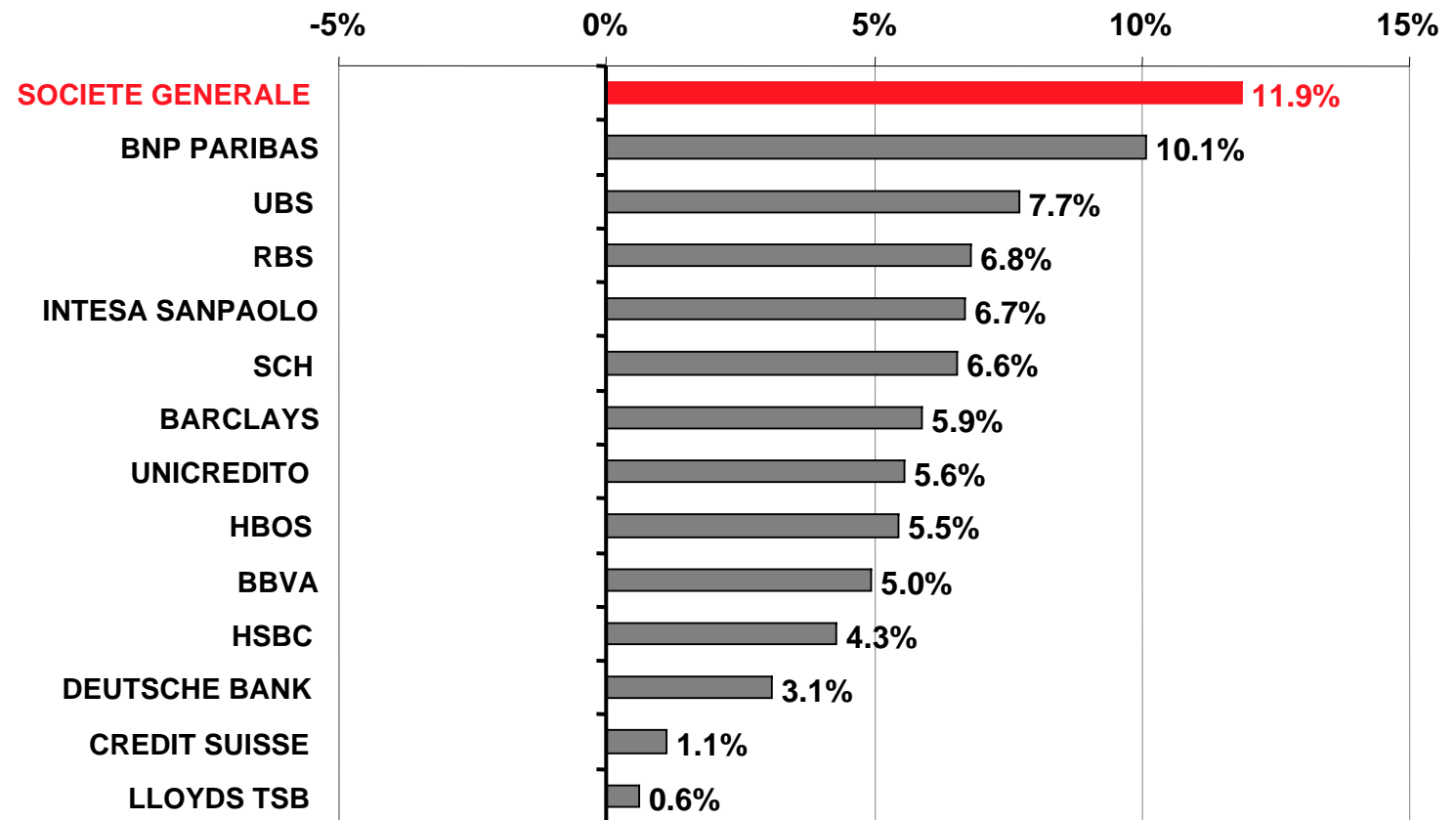
# High value creation for shareholders

Total return for shareholders over 8 years for the largest banking groups in Europe as at December 31<sup>st</sup> 2007 (yearly basis)

**Average annual performance**, of the largest European banking groups by market cap, with net dividend reinvested in shares.

A shareholder holding Societe Generale from **31/12/99 to 31/12/07** would have received a cumulative total return of 145.5% over the period, representing an average annual total return of 11.9%.

Sources: Datastream





## Conclusion

- **Losses are concentrated in a limited number of market activities**
- **Most of the Group's businesses continue to generate strong growth and post high profitability**
- **The capital increase, as well as the corrective measures which have already been taken will allow the Group to pursue its development while maintaining the balance between its activities**



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GENERALE**