## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (Unaudited)

	Three months ended					
	Ju	aly 31, 2008	Ap	oril 30, 2008	Jı	aly 31, 2007
Net revenue	\$	28,032	\$	28,262	\$	25,377
Costs and expenses <sup>(a)</sup> :						
Cost of sales		21,253		21,261		19,164
Research and development		895		908		917
Selling, general and administrative		3,137		3,275		3,002
Amortization of purchased intangible assets		213		211		183
In-process research and development charges		_		13		-
Restructuring		5		4		(5)
Total costs and expenses		25,503		25,672		23,261
Earnings from operations		2,529		2,590		2,116
Interest and other, net		23		3		170
Earnings before taxes		2,552		2,593		2,286
Provision for taxes <sup>(b)</sup>		525		536		508
Net earnings	\$	2,027	\$	2,057	\$	1,778
Net earnings per share:						
Basic	\$	0.82	\$	0.83	\$	0.68
Diluted	\$	0.80	\$	0.80	\$	0.66
Cash dividends declared per share	\$	0.16	\$	-	\$	0.16
Weighted-average shares used to compute net earnings	per share:					
Basic		2,459		2,473		2,600
Diluted		2,533		2,557		2,697
(a) Stock-based compensation expense included under S	FAS 123(R)	was as follow	vs:			
Cost of sales	\$	34	\$	36	\$	34
Research and development		16		19		19
Selling, general and administrative		90		97		91
Total costs and expenses	\$	140	\$	152	\$	144
(b) Tax benefit from stock-based compensation	\$	(38)	\$	(45)	\$	(36)

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS (Unaudited)

	Nine months ended				
	July 31, 2008			July 31, 2007	
Net revenue	\$	84,761	\$	75,993	
Costs and expenses (a):					
Cost of sales		64,013		57,583	
Research and development		2,701		2,697	
Selling, general and administrative		9,653		8,954	
Amortization of purchased intangible assets		630		596	
In-process research and development charges		13		186	
Restructuring		19		407	
Pension curtailments and pension settlements, net		_		(517)	
Total costs and expenses		77,029		69,906	
Earnings from operations		7,732		6,087	
Interest and other, net		98		391	
Earnings before taxes		7,830		6,478	
Provision for taxes <sup>(b)</sup>		1,613		1,378	
Net earnings	\$	6,217	\$	5,100	
Net earnings per share:					
Basic	\$	2.49	\$	1.93	
Diluted	\$	2.41	\$	1.87	
Cash dividends declared per share	\$	0.32	\$	0.32	
Weighted-average shares used to compute net earnings per share:					
Basic		2,497		2,648	
Diluted		2,577		2,734	
(a) Stock-based compensation expense included under SFAS 123(R) was as	follows	:			
Cost of sales	\$	106	\$	121	
Research and development	•	55	•	56	
Selling, general and administrative		288		284	
Total costs and expenses	\$	449	\$	461	
(b) Tax benefit from stock-based compensation	\$	(130)	\$	(128)	

# HEWLETT-PACKARD COMPANY AND SUBSIDIARIES ADJUSTMENTS TO GAAP NET EARNINGS, EARNINGS FROM OPERATIONS, OPERATING MARGIN AND EARNINGS PER SHARE (Unaudited)

	Three months ended July 31, 2008	Diluted earnings per share	Three months ended April 30, 2008	Diluted earnings per share	Three months ended July 31, 2007	Diluted earnings per share
GAAP net earnings	\$ 2,027	\$ 0.80	\$ 2,057	\$ 0.80	\$ 1,778	\$ 0.66
Non-GAAP adjustments:						
Amortization of purchased intangible assets	213	0.08	211	0.08	183	0.07
In-process research and development charges	-	-	13	0.01	_	_
Restructuring	5	_	4	_	(5)	_
Pension curtailments and pension settlements, net	-	-	-	_	_	-
Adjustments for taxes	(57)	(0.02)	(56)	(0.02)	(44)	(0.02)
Non-GAAP net earnings	\$ 2,188	\$ 0.86	\$ 2,229	\$ 0.87	\$ 1,912	\$ 0.71
GAAP earnings from operations	\$ 2,529		\$ 2,590		\$ 2,116	
Non-GAAP adjustments:						
Amortization of purchased intangible assets	213		211		183	
In-process research and development charges	-		13		_	
Restructuring	5		4		(5)	
Pension curtailments and pension settlements, net					=	
Non-GAAP earnings from operations	\$ 2,747		\$ 2,818		\$ 2,294	
GAAP operating margin	9%		9%		8%	
Non-GAAP adjustments	<u>1%</u>		<u>1%</u>		1%	
Non-GAAP operating margin	<u>10%</u>		<u>10%</u>		<u>9%</u>	

# HEWLETT-PACKARD COMPANY AND SUBSIDIARIES ADJUSTMENTS TO GAAP NET EARNINGS, EARNINGS FROM OPERATIONS, OPERATING MARGIN AND EARNINGS PER SHARE (Unaudited)

	e months ended 31, 2008	ea	iluted rnings share	6	e months ended 31, 2007	ea	luted rnings share
GAAP net earnings	\$ 6,217	\$	2.41	\$	5,100	\$	1.87
Non-GAAP adjustments:							
Amortization of purchased intangible assets	630		0.24		596		0.22
In-process research and development charges	13		0.01		186		0.07
Restructuring	19		0.01		407		0.15
Pension curtailments and pension settlements, net	_		_		(517)		(0.19)
Adjustments for taxes	(171)		(0.07)		(114)		(0.05)
Non-GAAP net earnings	\$ 6,708	\$	2.60	\$	5,658	\$	2.07
GAAP earnings from operations	\$ 7,732			\$	6,087		
Non-GAAP adjustments:							
Amortization of purchased intangible assets	630				596		
In-process research and development charges	13				186		
Restructuring	19				407		
Pension curtailments and pension settlements, net	 <u> </u>				(517 <sub>)</sub>		
Non-GAAP earnings from operations	\$ 8,394			\$	6,759		
GAAP operating margin	9%				8%		
Non-GAAP adjustments	1%				1%		
Non-GAAP operating margin	<u>10%</u>				<u>9%</u>		

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (In millions)

	July 31, 2008	October 31, 2007		
	(unaudited)			
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 14,783	\$ 11,293		
Short-term investments	64	152		
Accounts receivable	13,754	13,420		
Financing receivables	2,594	2,507		
Inventory	8,160	8,033		
Other current assets	11,681	11,997		
Total current assets	51,036	47,402		
Property, plant and equipment	7,971	7,798		
Long-term financing receivables and other assets	10,306	7,647		
Goodwill and purchased intangible assets	26,581	25,852		
Total assets	\$ 95,894	\$ 88,699		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Notes payable and short-term borrowings	\$ 3,591	\$ 3,186		
Accounts payable	14,021	11,787		
Employee compensation and benefits	3,206	3,465		
Taxes on earnings	806	1,891		
Deferred revenue	5,664	5,025		
Other accrued liabilities	14,612	13,906		
Total current liabilities	41,900	39,260		
Long-term debt	6,628	4,997		
Other liabilities	8,871	5,916		
	3,3,1	3,723		
Stockholders' equity	38,495	38,526		
Total liabilities and stockholders' equity	\$ 95,894	\$ 88,699		

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited) (In millions)

	Three months ended July 31, 2008	Nine months ended July 31, 2008		
Cash flows from operating activities:				
Net earnings	\$ 2,027	\$ 6,217		
Adjustments to reconcile net earnings to net cash provided by operating activities:				
Depreciation and amortization	759	2,268		
Stock-based compensation expense	140	449		
Provision for bad debt and inventory	111	296		
In-process research and development charges	=	13		
Restructuring	5	19		
Deferred taxes on earnings	177	1,163		
Excess tax benefit from stock-based compensation	(50)	(213)		
Other, net	(2)	(25)		
Changes in assets and liabilities:				
Accounts and financing receivables	(239)	(437)		
Inventory	(541)	(255)		
Accounts payable	1,590	2,148		
Taxes on earnings	101	(269)		
Restructuring	(14)	(69)		
Other assets and liabilities	(701)	10		
Net cash provided by operating activities	3,363	11,315		
Cash flows from investing activities:				
Investment in property, plant and equipment	(651)	(1,966)		
Proceeds from sale of property, plant and equipment	78	271		
Purchases of available-for-sale securities				
and other investments	(8)	(86)		
Maturities and sales of available-for-sale securities and other investments	21	212		
Payments made in connection with business acquisitions, net	(213)	(1,478)		
Net cash used in investing activities	(773)	(3,047)		
Cash flows from financing activities: Issuance (repayment) of commercial paper and notes				
payable, net	1,877	(21)		
Issuance of debt	36	3,054		
Payment of debt	(43)	(1,051)		
Issuance of common stock under employee stock plans	430	1,347		
Repurchase of common stock	(1,551)	(7,720)		
Excess tax benefit from stock-based compensation	50	213		
Dividends	(197)	(600)		
Net cash provided by (used in) financing activities	602	(4,778)		
Increase in cash and cash equivalents	3,192	3,490		
Cash and cash equivalents at beginning of period	11,591	11,293		
Cash and cash equivalents at end of period	\$ 14,783	\$ 14,783		

#### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT INFORMATION

(Unaudited)
(In millions)

	Three months ended					
	July 31, 2008		Ap:	ril 30, 2008	Jи 2	aly 31, 2007 <sup>(a)</sup>
Net revenue:						
Enterprise Storage and Servers	\$	4,741	\$	4,780	\$	4,516
HP Services		4,753		4,627		4,165
HP Software		781		727		606
Technology Solutions Group		10,275		10,134		9,287
Personal Systems Group		10,254		10,071		8,894
Imaging and Printing Group		6,979		7,591		6,751
HP Financial Services		680		685		582
Corporate Investments		271		230		220
Total Segments		28,459		28,711		25,734
Eliminations of intersegment net revenue and other		(427)		(449)		(357)
Total HP Consolidated	\$	28,032	\$	28,262	\$	25,377
Earnings (Loss) from operations:						
Enterprise Storage and Servers	\$	544	\$	655	\$	507
HP Services		574		508		417
HP Software		122		93		51
Technology Solutions Group		1,240		1,256		975
Personal Systems Group		587		544		519
Imaging and Printing Group		1,048		1,230		981
HP Financial Services		51		47		39
Corporate Investments		26		6		(5)
Total Segments		2,952		3,083		2,509
Corporate and unallocated costs and eliminations		(85)		(134)		(101)
Unallocated costs related to stock-based compensation expense		(120)		(131)		(114)
Amortization of purchased intangible assets		(213)		(211)		(183)
In-process research and development charges		-		(13)		-
Restructuring		(5)		(4)		5
Pension curtailments and pension settlements, net		-		-		-
Interest and other, net		23		3		170
Total HP Consolidated Earnings Before Taxes	\$	2,552	\$	2,593	\$	2,286

<sup>(</sup>a) Certain fiscal 2008 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2007, the reclassifications resulted in the transfer of revenue and operating profit among the Enterprise Storage and Servers, HP Services and HP Software segments within the Technology Solutions Group. There was no impact on the previously reported financial results for the other segments.

#### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT INFORMATION

(Unaudited)
(In millions)

Nine months ended

	July 31,				
	:	2008	2	2007 <sup>(a)</sup>	
Net revenue:					
Enterprise Storage and Servers	\$	14,341	\$	13,531	
HP Services		13,758		12,222	
HP Software		2,174		1,772	
Technology Solutions Group		30,273		27,525	
Personal Systems Group		31,116		26,276	
Imaging and Printing Group		21,882		20,911	
HP Financial Services		2,007		1,679	
Corporate Investments		719		552	
Total Segments		85,997	76,943		
Eliminations of intersegment net revenue and other		(1,236)		(950)	
Total HP Consolidated	\$	84,761	\$	75,993	
Earnings (Loss) from operations:					
Enterprise Storage and Servers	\$	1,872	\$	1,412	
HP Services		1,571		1,272	
HP Software		266		76	
Technology Solutions Group		3,709		2,760	
Personal Systems Group		1,759	1,3		
Imaging and Printing Group		3,428	3,222		
HP Financial Services		141	107		
Corporate Investments		40	(52		
Total Segments		9,077	-	7,386	
Corporate and unallocated costs and eliminations		(308)		(242)	
Unallocated costs related to stock-based compensation					
expense		(375)		(385)	
Amortization of purchased intangible assets		(630)		(596)	
In-process research and development charges		(13)	(186		
Restructuring		(19)	(407		
Pension curtailments and pension settlements, net		-		517	
Interest and other, net		98		391	
Total HP Consolidated Earnings Before Taxes	\$	7,830	\$	6,478	

<sup>(</sup>a) Certain fiscal 2008 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2007, the reclassifications resulted in the transfer of revenue and operating profit among the Enterprise Storage and Servers, HP Services and HP Software segments within the Technology Solutions Group. There was no impact on the previously reported financial results for the other segments.

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT / BUSINESS UNIT INFORMATION (Unaudited)

(In millions)

	Three months ended				
	July 31, 2008	April 30, 2008	July 31, 2007 <sup>(a)</sup>		
Net revenue:					
Industry standard servers	\$ 2,874	\$ 2,818	\$ 2,814		
Business critical systems	829	919	811		
Storage	1,038	1,043	891		
Enterprise Storage and Servers	4,741	4,780	4,516		
Technology services	2,394	2,331	2,128		
Outsourcing services	1,456	1,370	1,239		
Consulting and integration	903	926	798		
HP Services	4,753	4,627	4,165		
Business technology optimization(b)	642	593	487		
Other <sup>(b)</sup>	139	134	119		
HP Software	781	727	606		
Technology Solutions Group	10,275	10,134	9,287		
Notebooks	5,350	5,373	4,254		
Desktops	4,158	3,921	3,933		
Workstations	468	494	441		
Handhelds	90	102	116		
Other	188	181	150		
Personal Systems Group	10,254	10,071	8,894		
Commercial Hardware	1,567	1,811	1,658		
Consumer Hardware	861	974	996		
Supplies	4,551	4,812	4,097		
Other	<u>=</u>	(6)	<del></del>		
Imaging and Printing Group	6,979	7,591	6,751		
HP Financial Services	680	685	582		
Corporate Investments	271	230	220		
Total Segments	28,459	28,711	25,734		
Eliminations of intersegment net revenue and other	(427)	(449)	(357)		
Total HP Consolidated	\$ 28,032	\$ 28,262	\$ 25,377		

<sup>(</sup>a) Certain fiscal 2008 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2007, the reclassifications resulted in the transfer of revenue among Enterprise Storage and Servers, HP Services and HP Software segments within the Technology Solutions Group. In addition, revenue was transferred among the business units within the Imaging and Printing Group and among the business units within the Personal Systems Group, but there was no change to the previously reported revenue for either segment as a whole. There was no impact on the previously reported financial results for the HP Financial Services and Corporate Investments segments.

<sup>(</sup>b) The OpenView business unit was renamed as "Business Technology Optimization" and the OpenCall and Other business unit was renamed as "Other" effective in fiscal 2008. The renamed "Other" business unit includes primarily the OpenCall and Business Information Optimization products.

### HEWLETT-PACKARD COMPANY AND SUBSIDIARIES SEGMENT / BUSINESS UNIT INFORMATION (Unaudited)

(In millions)

Nine months ended

	July 31,				
	2008	2007 <sup>(a)</sup>			
Net revenue:					
Industry standard servers	\$ 8,680	\$ 8,321			
Business critical systems	2,603	2,519			
Storage	3,058	2,691			
Enterprise Storage and Servers	14,341	13,531			
Technology services	6,966	6,310			
Outsourcing services	4,129	3,568			
Consulting and integration	2,663	2,344			
HP Services	13,758	12,222			
Business technology optimization(b)	1,783	1,384			
Other <sup>(b)</sup>	391	388			
HP Software	2,174	1,772			
Technology Solutions Group	30,273	27,525			
Notebooks	16,387	12,486			
Desktops	12,480	11,667			
Workstations	1,429	1,248			
Handhelds	281	423			
Other	539	452			
Personal Systems Group	31,116	26,276			
Commercial Hardware	5,104	4,983			
Consumer Hardware	3,015	3,245			
Supplies	13,762	12,683			
Other	1	<u> </u>			
Imaging and Printing Group	21,882	20,911			
HP Financial Services	2,007	1,679			
Corporate Investments	719	552			
Total Segments	85,997	76,943			
Eliminations of intersegment net revenue and other	(1,236)	(950)			
Total HP Consolidated	\$ 84,761	\$ 75,993			

<sup>(</sup>a) Certain fiscal 2008 organizational reclassifications have been reflected retroactively to provide improved visibility and comparability. For each of the quarters in fiscal year 2007, the reclassifications resulted in the transfer of revenue among Enterprise Storage and Servers, HP Services and HP Software segments within the Technology Solutions Group. In addition, revenue was transferred among the business units within the Imaging and Printing Group and among the business units within the Personal Systems Group, but there was no change to the previously reported revenue for either segment as a whole. There was no impact on the previously reported financial results for the HP Financial Services and Corporate Investments segments.

<sup>(</sup>b) The OpenView business unit was renamed as "Business Technology Optimization" and the OpenCall and Other business unit was renamed as "Other" effective in fiscal 2008. The renamed "Other" business unit includes primarily the OpenCall and Business Information Optimization products.

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NET EARNINGS PER SHARE (Unaudited)

Three months ended					
July 31, 2008		April 30, 2008			ly 31, 2007
\$	2,027	\$	2,057	\$	1,778
			1		1
\$	2,027	\$	2,058	\$	1,779
	0.450		0 472		0 600
	2,459		2,4/3		2,600
	74		79		89
	, 1				8
		-		-	
	74		84		97
	2,533		2,557		2,697
\$	0.82	\$	0.83	\$	0.68
\$	0.80	\$	0.80	\$	0.66
	\$ \$	\$ 2,027 \$ 2,027 \$ 2,027 2,459 74 	July 31, Apr 2008  \$ 2,027 \$  \$ 2,027 \$  2,459  74  74  2,533  \$ 0.82 \$	July 31, 2008     April 30, 2008       \$ 2,027     \$ 2,057	July 31, 2008     April 30, 2008     July 31, 2008       \$ 2,027     \$ 2,057     \$

<sup>(</sup>a) HP's basic earnings per share was calculated based on net earnings and the weighted-average number of shares outstanding during the reporting period.

<sup>(</sup>b) The diluted earnings per share included additional dilution from potential issuance of common stock, such as stock issuable pursuant to exercise of stock options and conversion of debt, except when such issuances would be antidilutive.

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NET EARNINGS PER SHARE (Unaudited)

	Nine months ended July 31,				
	2008	2007			
Numerator:					
Net earnings	\$ 6,21	7 \$ 5,100			
Adjustment for interest expense on zero-coupon subordinated convertible notes, net of taxes		3 5			
Net earnings, adjusted	\$ 6,22	<u>\$ 5,105</u>			
Denominator:					
Weighted-average shares used to compute					
basic EPS	2,49	7 2,648			
Effect of dilutive securities:					
Dilution from employee stock plans	7	6 78			
Zero-coupon subordinated convertible notes		<u>8</u>			
Dilutive potential common shares	8	0 86			
Weighted-average shares used to compute diluted EPS	2,57	<u>2,734</u>			
Net earnings per share:					
Basic <sup>(a)</sup>	\$ 2.4	9 \$ 1.93			
Diluted <sup>(b)</sup>	\$ 2.4	1 \$ 1.87			

<sup>(</sup>a) HP's basic earnings per share was calculated based on net earnings and the weighted-average number of shares outstanding during the reporting period.

<sup>(</sup>b) The diluted earnings per share included additional dilution from potential issuance of common stock, such as stock issuable pursuant to exercise of stock options and conversion of debt, except when such issuances would be antidilutive.

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NON-GAAP NET EARNINGS PER SHARE (Unaudited)

	Three months ended						
	July 31, 2008		April 30, 2008		July 31, 2007		
Numerator:							
Non-GAAP net earnings	\$	2,188	\$	2,229	\$	1,912	
Adjustment for interest expense on zero- coupon subordinated convertible notes, net of taxes		<del>-</del>		1		1	
Non-GAAP net earnings, adjusted	\$	2,188	\$	2,230	\$	1,913	
Denominator:							
Weighted-average shares used to compute basic EPS		2,459		2,473		2,600	
Effect of dilutive securities:							
Dilution from employee stock plans		74		79		89	
Zero-coupon subordinated convertible notes				5		8	
Dilutive potential common shares	-	74		84		97	
Weighted-average shares used to compute diluted EPS		2,533		2,557		2,697	
Non-GAAP net earnings per share:							
Basic <sup>(a)</sup>	\$	0.89	\$	0.90	\$	0.74	
Diluted <sup>(b)</sup>	\$	0.86	\$	0.87	\$	0.71	

<sup>(</sup>a) HP's basic non-GAAP earnings per share was calculated based on non-GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.

<sup>(</sup>b) HP's diluted non-GAAP earnings per share included additional dilution from potential issuance of common stock, such as stock issuable pursuant to exercise of stock options and conversion of debt, except when such issuances would be antidilutive.

## HEWLETT-PACKARD COMPANY AND SUBSIDIARIES CALCULATION OF NON-GAAP NET EARNINGS PER SHARE (Unaudited)

		Nine months ended July 31,				
	2008		2007			
Numerator:						
Non-GAAP net earnings	\$	6,708	\$	5,658		
Adjustment for interest expense on zero- coupon subordinated convertible notes,						
net of taxes		3		5		
Non-GAAP net earnings, adjusted	\$	6,711	\$	5,663		
Denominator:						
Weighted-average shares used to compute basic EPS		2,497		2,648		
Effect of dilutive securities:						
Dilution from employee stock plans		76		78		
Zero-coupon subordinated convertible notes		4		8		
Dilutive potential common shares		80		86		
Weighted-average shares used to compute diluted EPS		2,577		2,734		
Non-GAAP net earnings per share:						
Basic <sup>(a)</sup>	\$	2.69	\$	2.14		
Diluted <sup>(b)</sup>	\$	2.60	\$	2.07		

<sup>(</sup>a) HP's basic non-GAAP earnings per share was calculated based on non-GAAP net earnings and the weighted-average number of shares outstanding during the reporting period.

<sup>(</sup>b) HP's diluted non-GAAP earnings per share included additional dilution from potential issuance of common stock, such as stock issuable pursuant to exercise of stock options and conversion of debt, except when such issuances would be antidilutive.