Jefferies 🔀

Jefferies Group, Inc. – Our Mission

To build the leading investment bank serving growing and midsized companies and their investors – led by the strongest capital markets trading platform in the industry





Jefferies Today

- Delivered record operating performance year after year, including Q2 2006 net revenues up 18% over Q2 2005
- Six consecutive years of record revenues and earnings
- Dominant position in target Middle Market
- Continued diversification of earnings as a firm overall and within virtually ALL operating segments
- A significant expansion of total capital base and high liquidity
- 2,164 employee-shareholders with significant ownership of Jefferies. Human capital is our most significant investment
- Strong and liquid capital position, with over \$1.4 billion in cash and short-term investments
- Continued conservative risk profile and aggressive risk management
- Strategic partnership with MassMutual
- Access to Capital: Upgraded by S&P to BBB+ in June 2006; Rated BBB+ by Fitch in January 2006; Rated Baa1 by Moody's in January 2005



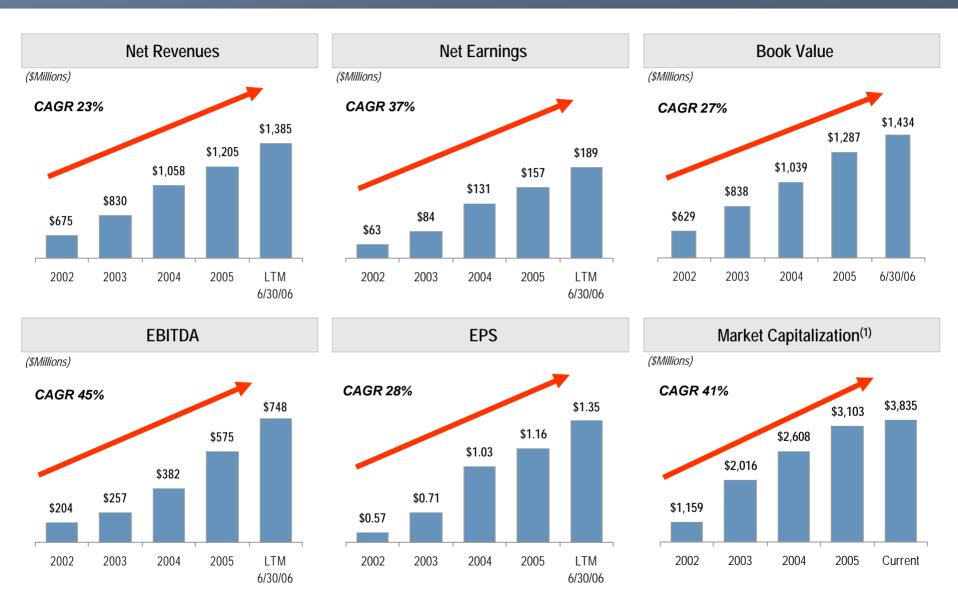
LTM June 2006 Highlights – Record Results

	2003	LTM 6/30/06	Improvement
Record Gross Revenues	\$927 million	\$1.8 billion	+93%
Record Net Revenues	\$830 million	\$1.4 billion	+67%
Record EBITDA ⁽¹⁾	\$257 million	\$748 million	+191%
Record Net Earnings	\$84 million	\$189 million	+125%
Record EPS	\$0.71	\$1.35	+90%
Book Value	\$838 million	\$1.4 billion	+71%
Current Market Capitalization (fully diluted) ⁽²⁾	\$2.0 billion	\$3.8 billion	+96%



⁽¹⁾ Defined as Net Earnings before minority interest plus interest expense plus taxes plus depreciation and amortization plus cumulative effect of change in accounting principles, net. (2) Current period as of close on July 31, 2006; based on the number of diluted shares outstanding as used in the Company's diluted EPS calculation for the reported period.

Demonstrated Steady Growth





Current period as of close on July 31, 2006; based on the number of diluted shares outstanding as used in the Company's diluted EPS calculation for the reported period.
CAGR represents compounded annual growth rate over 3.5 year period.

Aligned & Motivated Management Team

Name			Years in the Industry	Ownership % ⁽¹⁾	
Richard B. Handler (2)	Chairman and CEO	15	18	9.4%	
Brian P. Friedman (2)	Chairman, Executive Committee	4	21	2.3%	
Joseph A. Schenk (2)	CFO	11	15	0.6%	
Other 6 Executive Committee Members		90	144	6.2%	
Total Executive Committee		120	198	18.7%	

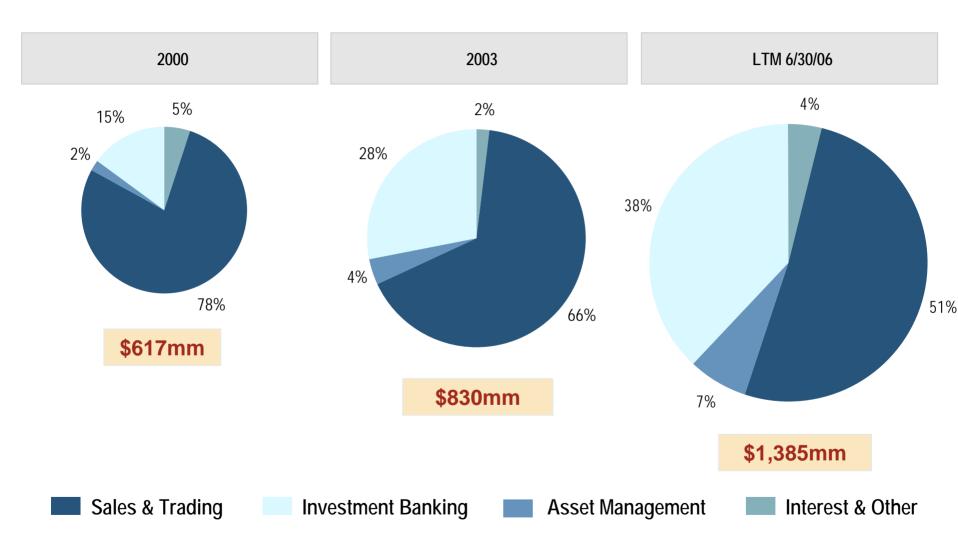
⁽¹⁾ Includes all equity holdings, options, interests in compensation and incentive plans, and economic interests. Assumes expiration of all vesting and deferral periods.

⁽³⁾ Includes all Jefferies employees, management, directors and retirees currently working as consultants to the Company.



⁽²⁾ Based on information contained in Jefferies' Proxy Statement filed with the SEC on April 12, 2006.

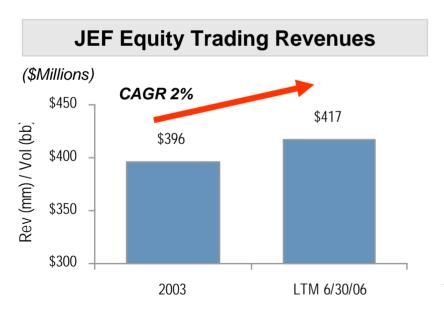
Diversified Net Revenues





Strong Equity Franchise

- #1 for best execution of all exchange-listed stock trades⁽¹⁾
- OTC: #3 trader of combined NASDAQ and Bulletin Board stocks⁽²⁾
- Listed: Jefferies Execution Services executes nearly 150 million shares per day, or nearly 7% of average daily reported NYSE volume



	New Products					
(\$Millions)	2003	LTM 6/30/06	Improvement			
Bulletin Boards	\$ 18.5	\$ 29.5	+ 59%			
ADR	31.0	32.9	+ 6%			
ETF / Derivatives	2.7	18.7	+ 593%			
Total	\$ 52.2	\$ 81.1	+ 55%			



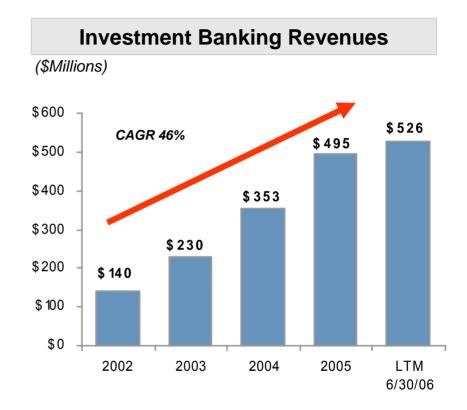
Equity Franchise Growth Strategy

- Electronic and Algorithmic Trading
- Equity Products
- Quantitative Trading
- Prime Brokerage
- Securities Lending
- Added 11 new research professionals in 2006, for a total of 111
 - Since 2002, expanded coverage of U.S. companies from 343 to 597, or 74%
 - 14 professionals covering 146 European/UK companies



Investment Banking Expansion

- "2005 Middle Market Investment Bank of the Year(1)"
- Leading M&A advisor
 - #1 Deals under \$250mm
 - #5 Deals under \$1billion
- Leading high yield underwriter
 - #1 Deals under \$150mm
- Acquired sector leading boutique investment banks – accounted for almost \$200mm of incremental revenues in 2005
 - Broadview International (12/03)
 - Randall & Dewey (1/05)
 - Helix Associates (5/05)



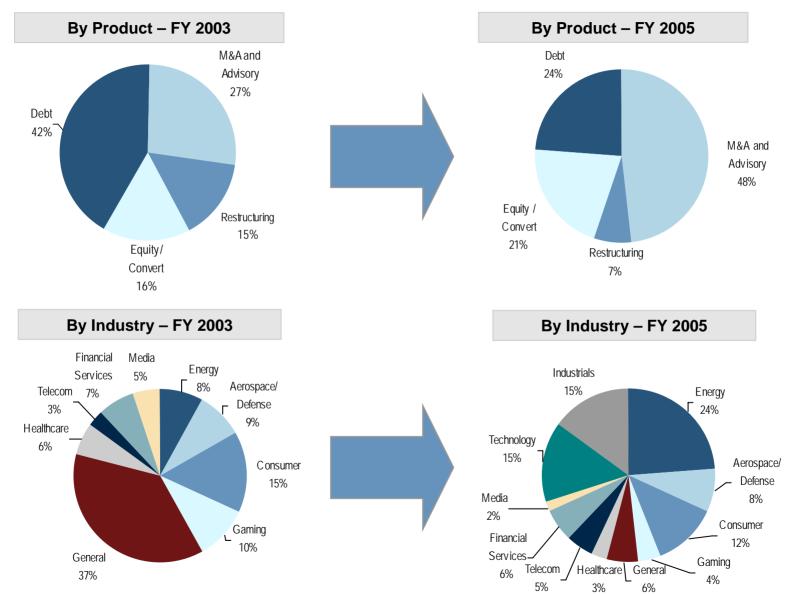


Investment Banking Growth Strategy

- New capital markets initiatives
 - Hired additional senior professionals
 - Expanded presence in technology capital markets
- Continued development of new industry groups
 - Industrials
 - Healthcare
 - Consumer
- Jefferies Finance LLC
 - Partners: Jefferies and MassMutual's Babson Capital
 - Objective: Provide senior lending to middle market customers
 - Potential loans to be written over 3-4 years: \$10 billion
 - Estimated hold capacity of JV: \$2 billion in loans
 - Equity: \$250 million commitment by each partner
 - Significantly enhanced ability to compete for corporate clients and to provide committed financing to equity sponsors in M&A auction processes



Stronger, More Diversified Investment Banking





Underwriting and Advisory Rankings

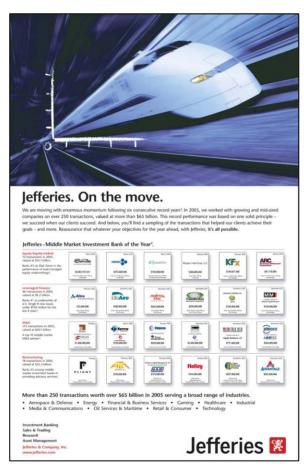
	2001 – 2005 Single B Ne	ew Issues Ur	nder \$150 I	Million	2	005 Single	B New	Issues Unde	r \$150 Millio	1
Mana	ger	Proceeds	Rank	Deals	Manager			Proceeds	Rank	Deals
lefferi	es & Company, Inc.	\$3,026.8		1 34	Jefferies & Co	mnany Inc		\$415.5	1	5
	of America Securities	1,734.9		2 27	Banc of Americ			348.4	2	6
JP Moi		1,734.7		3 26	Bear Stearns	54 5554 55		250.7	3	4
	the Bank	1,542.4			Lehman Brothe	ers		228.0	4	3
	Suisse First Boston	1,524.0	ĺ		JP Morgan			169.8	5	3
Citigro		959.3		5 23 5 13	Citigroup			150.8	6	3
UBS	·r	909.9		7 13	UBS			136.5	7	3
	ovia Corp	796.8	·	3 12	Merrill Lynch			127.5	8	2
	an Sachs	734.7	(Wachovia Corp)		61.5	9	1
Bear S	tearns	674.4	1(Deutsche Bank	(60.0	10	1
		0 7		,						·
Υ	TD 2006 - Deals <\$250	million	Y	TD 2006 - Deal	s <\$500 milli	on	Y.	TD 2006 - De	eals <\$1,000	million
Rank	Financial Advisor	Deals	Rank	Financial Advisor		Deals	Rank	Financial Advi	sor	Deals
1	Jefferies & Company, Ir	nc. 22	1*	UBS		24	1*	UBS		28
2	Credit Suisse First Bosto		1*	JP Morgan		24	1*	JP Morgan		28
3	UBS	14	3*	Jefferies & Co	mpany, Inc.	23	3	Credit Suiss	e First Bosto	n 26
4*	Sandler O'Neill Partners	13	3*	Credit Suisse F	irst Boston	23	4	Lehman Bro	thers	24
4*	JP Morgan	13	5*	Citigroup		20	5*	Jefferies &	Company, Ir	ic. 23
4*	Goldman Sachs	13	5*	Goldman Sachs	S	20	5*	Goldman Sa	ichs	23
7*	Morgan Stanley	12	7	Lehman Brothe	rs	18	7	Citigroup		22
7*	Citigroup	12	8*	Merrill Lynch		16	8	Merrill Lynch	١	20
9	Houlihan Lokey	11	8*	Morgan Stanley		16	9	Morgan Star	•	19
40+	Merrill Lynch	10	10	Sandler O'Neill	Dartnore	15	10*	Houlihan Lo	kov	15
10* 10*	BB&T Corp.	10	11	Sanulei O Nelli	railleis	14	10*	Sandler O'N	,	15



Note: Excludes split rated, mortgage and asset-backed securities. Full credit to book runner, equal credit if joint-book runners Source: Securities Data Corporation and Jefferies & Company, Inc.

Jefferies – Branded Market Presence



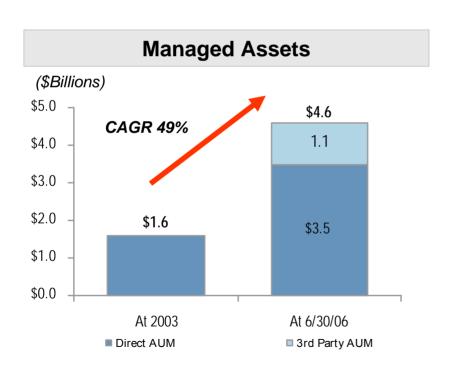


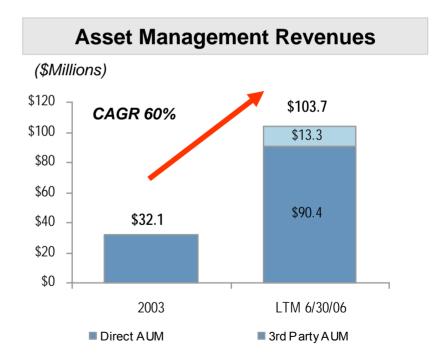




Growing Asset Management

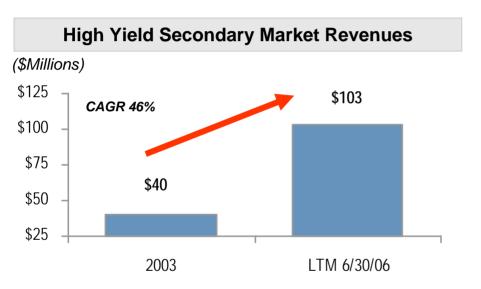
Continue to build the infrastructure for a substantial asset management business - total headcount of 59

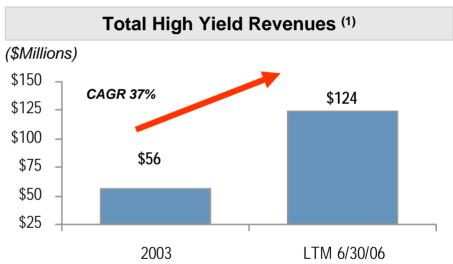






Strong High Yield Franchise



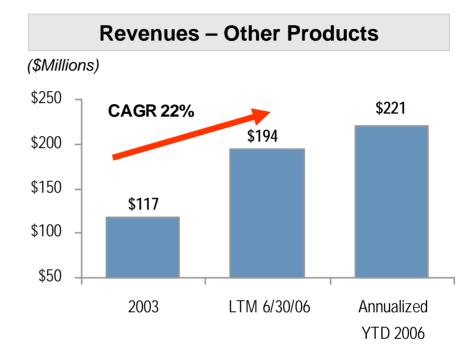




Continued Diversification - Other Products

Fixed Income and Commodities

- Convertibles Sales & Trading
 - \$46 million in LTM 6/30/06 revenues
 - 75 experienced professionals located on trading desks in New York, London, Tokyo, Zurich and Paris who have relationships with over 350 accounts
 - Make markets in over 400 convertible securities
- Correspondent Clearing
 - \$27 million in LTM 6/30/06 revenues
- Jefferies Bonds Direct
 - \$40 million in LTM 6/30/06 revenues
 - Management team with over 125 years of combined experience; 105 employees
- Jefferies Financial Products (Commodity Trading)
 - \$47 million in LTM 6/30/06 revenues



Interest

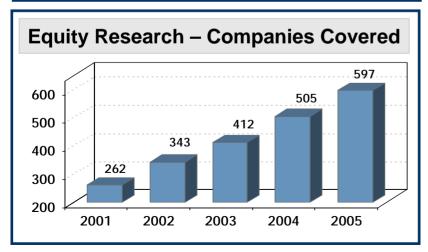
- Securities Lending
 - \$34 million in LTM 6/30/06 revenues
 - Approximately \$7.0 billion matched assets / liabilities
 - Low risk with high margins



Research – Small and Mid-Cap Focus

	Professionals	Covered Companies
Equity	89	597
High Yield	14	300
Converts	1	80
International	12	123
Total	116	1,100
		1,100
	red Companies by	Market Cap
\$0-\$500mm	red Companies by	Market Cap
· ·	red Companies by	Market Cap

Sectors Under Coverage		
Consumer	Media & Entertainment	
Energy	Oil Services and Maritime	
Financials	Post-Reorganization Services	
Gaming & Leisure	Special Situations	
Healthcare	Technology	
Industrials	Telecommunications	

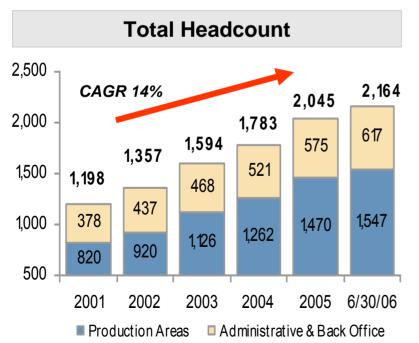


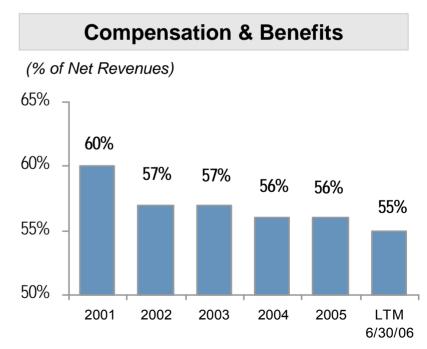
Ranked No. 2 Firm in the Wall Street Journal's "2005 Best on the Street" survey and a Top 10 firm in the 2004 Forbes/StarMine Analyst Awards



Investment in Human Capital

- Jefferies' highly variable expense structure is responsive to all economic environments – more than 60% of total compensation expense is variable
- Expanded Production staff
 - Increased employees from 820 to 1,547, or 89% increase
- Expanded Legal and Compliance staff
 - Increased employees from 21 to 50, or 138% increase







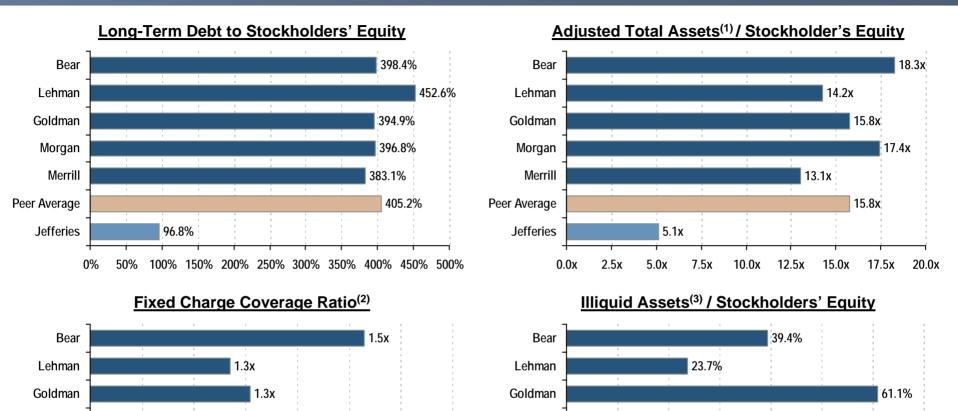
Strong Capital Position

- Nearly \$2.8 billion in capital
- Over \$1.4 billion in cash and short-term investments
- Investment grade since debt offering in 1994
 - Upgraded to BBB+ by S&P in June 2006
 - BBB+ by Fitch in January 2006
 - Baa1 by Moody's in January 2005
- Jefferies continues to maintain relatively low leverage and strong liquidity
 - Long Term Debt/Equity ratio of approximately 99% (versus approximately 380% for comparable broker-dealers)

	June 30, 2006
Long-Term Debt	\$1,263
Series A Convertible Preferred	\$125
Total Stockholder's Equity	1,434
Total Capitalization	\$2,822
Credit Statistics:	
Long-Term Debt/Equity	97%
Liquid Assets/Total Assets	94%
Total Assets/Stockholders' Equity	10.7x
Adjusted Assets (excludes stock borrow)/SSE	5.1x



Conservative Balance Sheet



Conservative Leverage, Coverage, Risk Profile and Liquidity vs. Leading Industry Competitors

Morgan

Merrill

Peer Average

Jefferies

0.0%

12.2%

20.0%

10.0%



1.0x

1.1x

1.2x

Morgan

Merrill

Peer Average

Jefferies

(1) Calculated as Total Assets less Securities Borrowed

1.4x

1.5x

(2) Defined as earnings before total interest expense and interest factor in rents / total interest expense plus interest factor in rents.

1.7x

1.6x

1.6x

) Defined as Other Assets.

1.3x

1.3x

1.3x

1.3x

70.0%

54.7%

60.0%

38.2%

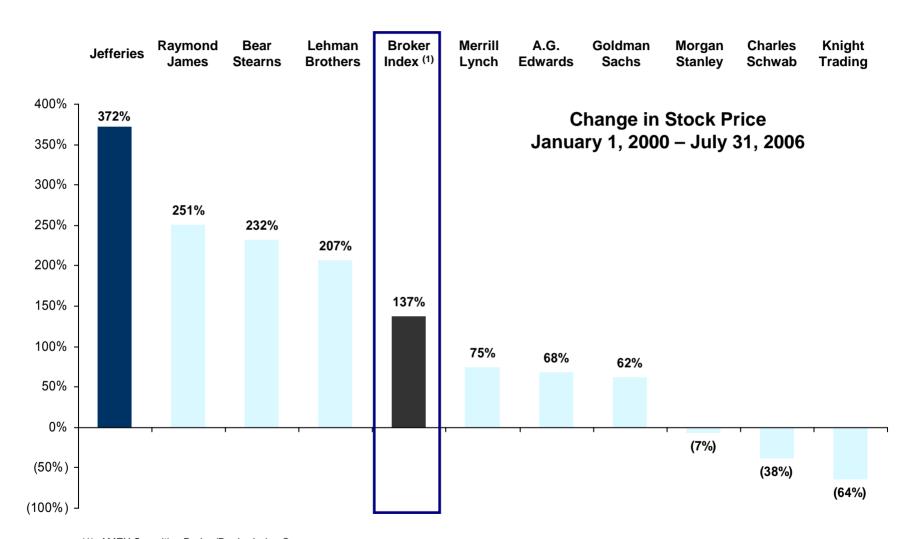
40.0%

50.0%

29.1%

30.0%

JEF Stock Performance Relative to Peers



(1) AMEX Securities Broker/Dealer Index ®.



CONCLUSION



A global investment bank and institutional securities firm serving growing and mid-sized companies and their investors.

