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## **Blount Announces 2008 First Quarter Results**

- First Quarter sales increased by 12.6% from 2007
- Income from continuing operations increased by 33.4% to \$6.9 million (\$0.14 per diluted share)
- Sales order backlog increased by 33% from December 31, 2007 to \$92 million

**PORTLAND, OR**, April 30, 2008: Blount International, Inc. [NYSE: BLT] ("Blount" or the "Company") today announced results for the first quarter ended March 31, 2008.

### Results for the Quarter Ended March 31, 2008

The Company's sales in the first quarter were \$133.2 million, compared to \$118.3 million in 2007, a 12.6% increase. The Outdoor Products segment sales increased by 13.9% from last year's first quarter. Operating income increased in this year's first quarter to \$16.7 million from \$16.2 million last year. In the first quarter, operating income was adversely impacted by approximately \$2.7 million from changes in foreign currency exchange rates as compared to last year.

First quarter income from continuing operations improved to \$6.9 million (\$0.14 per diluted share) from \$5.2 million (\$0.11 per diluted share) in the first quarter of 2007. The increase in net income is a result of the improved year over year operating income and lower net interest expense due to a reduction in debt levels and lower borrowing rates. Company debt at the end of the first quarter was \$296.7 million, a decrease of \$70.8 million from last year's first quarter.

Commenting on the first quarter results, James S. Osterman, Chairman and Chief Executive Officer, stated: "In the first quarter, we continued to see robust demand for saw chain products. The stronger euro, volume gains in developing markets and various marketing programs contributed to our increase in sales. A solid order backlog is encouraging for continued top line growth for the balance of the year; however, foreign currency and raw material cost trends will continue to put pressure on our operating margins for the remainder of 2008."

#### **Outdoor Products Segment**

The Outdoor Products segment's first quarter sales increased 13.9% from last year to \$126.2 million. Segment sales in international markets were up 17.0% from last year, fueled by a 16% increase in our largest market, Europe. Sales to the replacement market were up 21% worldwide from last year, primarily from unit volume increases. Selling price increases, foreign exchange rates and a better sales mix also contributed to the sales improvement:

% Increase in Sales from Prior Year:

Unit Volume +9.9%Foreign Exchange +2.7%Selling Price/Mix +1.3%

Total +13.9%

Sales order backlog for the segment was \$83.4 million at the end of this year's first quarter compared to \$74.6 million in the comparable period last year and \$63.3 million as of December 31, 2007.

Segment contribution to operating income was \$21.7 million in the first quarter compared to \$21.1 million in the comparable period of 2007. The improvement in contribution reflects the effects of the higher unit volumes and average selling prices, partially offset by \$2.7 million of adverse foreign currency exchange from last year. The effects of the stronger year over year Canadian dollar (+17%) and Brazilian real (+21%) on the segment's manufacturing costs more than offset the positive impact on revenue caused by a weaker US dollar. Additionally, in the first quarter the segment experienced steel price increases and continued to experience increases to logistics costs consistent with the prices of fuel worldwide. Segment operating margins as a percentage of sales declined in this year's first quarter to 17.2% from 19.0% in 2007. The key drivers of the operating margin decline are illustrated below:

Change in Segment Operating Margin from Last Year:

2007 Operating Margin	19.0 %
Increase/ (Decrease)	
Unit Volume	+2.4 %
Selling Price /Mix	+0.9 %
Costs/Mix	(2.5)%
Foreign Exchange	(2.6)%
Total Change	(1.8)%
2008 Operating Margin	17.2 %

#### **Other and Corporate Expense**

In the first quarter, contribution from other and corporate expense was a loss of \$5.1 million compared to a loss of \$4.9 million last year. These results include \$0.6 million in non-recurring severance expense in 2008 related to the restructuring of certain departments at the Company's Portland, Oregon headquarters. In the first quarter, the company incurred stock compensation expense of \$1.8 million, an amount essentially equal to last year's first quarter.

#### 2008 Financial Outlook

The Company's outlook for fiscal 2008 is for sales of between \$550 million and \$560 million. The assumed growth rate of 5% to 7% for the last three quarters of 2008 includes a decline in domestic sales and a lessening of the year over year benefit caused by the weaker dollar. Operating income is estimated to range between \$79 million and \$82 million and assumed increases in steel costs will offset the benefit of selling price increases that have been implemented. Cash flow available for debt repayment is expected to be between \$28 million and \$33 million in 2008. The effective income tax rate for 2008 is estimated to be between 33% and 35%.

Blount International, Inc. is an international company operating one principal business segment, the Outdoor Products segment. Blount sells its products in more than 100 countries around the world. For more information about Blount, please visit our website at <a href="http://www.blount.com">http://www.blount.com</a>.

"Forward looking statements" in this release, including without limitation the Company's "outlook," "expectations," "beliefs," "plans," "indications," "estimates," "anticipations," "guidance," and their variants, as defined by the Private Securities Litigation Reform Act of 1995, are based upon available information and upon assumptions that the Company believes are reasonable; however, these forward looking statements involve certain risks and should not be considered indicative of actual results that the Company may achieve in the future. In particular, among other things, guidance given in this release is expressly based upon certain assumptions concerning market conditions, foreign currency exchange rates, and raw material costs, especially with respect to the price of steel, the presumed relationship between backlog and future sales trends and certain income tax matters. To the extent that these assumptions are not realized going forward, or other unforeseen factors arise, actual results for the periods subsequent to the date of this announcement may differ materially.

# **Blount International, Inc. Financial Data (Unaudited)**

Condensed Consolidated Statements of Income	<u>T</u>	Three mos. ended Mar. 31		
(In thousands, except per share data)		2008		2007
Sales	\$	133,207	\$	118,316
Cost of sales		90,729		78,261
Gross profit		42,478		40,055
Selling, general and administrative expenses		25,809		23,860
Operating income		16,669		16,195
Interest expense, net of interest income		(6,470)		(8,057)
Other income (expense), net		87		72
Income from continuing operations before income taxes		10,286		8,210
Provision for income taxes		3,397		3,046
Income from continuing operations		6,889		5,164
Loss from discontinued operations, net		(53)		(498)
Net income	\$	6,836	\$	4,666
Basic income (loss) per share:				
Continuing operations	\$	0.14	\$	0.11
Discontinued operations	Ψ	0.14	Ψ	(0.01)
Basic income per share:	\$	0.14	\$	0.10
Diluted income (loss) per share:	ф	0.14	φ	0.10
Continuing operations	\$	0.14	\$	0.11
Discontinued operations	Ψ	-	Ψ	(0.01)
Diluted income per share:	\$	0.14	\$	0.10
Shares used for per share computations (in 000's):	Ψ	0.1.	Ψ	0.10
Basic		47,303		47,273
Diluted		48,096		48,015
(In thousands) Assets:		2008		2007
Cash and cash equivalents	\$	42,455	\$	57,589
Accounts receivable, net	ψ	73,374	Ψ	67,818
Inventory		75,374		70,273
-		-		
Other current assets		21,490		21,929
Property, plant and equipment, net		90,684		89,729
Other assets	Φ.	104,107		104,611
Total assets	\$	407,480	\$	411,949
Liabilities:		1 2 12	Φ.	
Current maturities of long-term debt	\$	1,242	\$	1,242
Other current liabilities		73,326		87,779
		•		295,758
Long-term debt, net of current maturities		295,448		293,136
Long-term debt, net of current maturities Other liabilities		•		
Long-term debt, net of current maturities		295,448		
Long-term debt, net of current maturities Other liabilities		295,448 81,270		81,316 466,095
Long-term debt, net of current maturities Other liabilities Total liabilities	\$	295,448 81,270 451,286	\$	81,316 466,095 (54,146)
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit		295,448 81,270 451,286 (43,806)		81,316 466,095 (54,146) 411,949
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit		295,448 81,270 451,286 (43,806) 407,480		81,316 466,095 (54,146) 411,949
Long-term debt, net of current maturities Other liabilities  Total liabilities Stockholders' deficit  Total liabilities and stockholders' deficit  Segment Information		295,448 81,270 451,286 (43,806) 407,480 Three mos.		81,316 466,095 (54,146 411,949 ad Mar. 31
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands)		295,448 81,270 451,286 (43,806) 407,480 Three mos.		81,316 466,095 (54,146) 411,949 d Mar. 31 2007
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands) Sales:		295,448 81,270 451,286 (43,806) 407,480 Three mos. 2008	ende	81,316 466,095 (54,146 411,949 d Mar. 3 2007 110,867
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands) Sales: Outdoor Products		295,448 81,270 451,286 (43,806) 407,480 <b>Three mos.</b> 2008 126,227 6,980	ende	81,316 466,095 (54,146) 411,949 d Mar. 31 2007 110,867 7,449
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands) Sales: Outdoor Products Other Total sales	\$	295,448 81,270 451,286 (43,806) 407,480 Three mos. 2008	ende	81,316 466,095 (54,146) 411,949 d Mar. 31 2007 110,867 7,449
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands) Sales: Outdoor Products Other Total sales Operating income:	\$	295,448 81,270 451,286 (43,806) 407,480 Three mos. 2008 126,227 6,980 133,207	<b>s</b>	81,316 466,095 (54,146) 411,949 <b>d Mar. 3</b> 1 <b>2007</b> 110,867 7,449 118,316
Long-term debt, net of current maturities Other liabilities Total liabilities Stockholders' deficit Total liabilities and stockholders' deficit  Segment Information (In thousands) Sales: Outdoor Products Other Total sales Operating income: Outdoor Products	\$	295,448 81,270 451,286 (43,806) 407,480 Three mos. 2008 126,227 6,980 133,207 21,739	ende	81,316 466,095 (54,146) 411,949 d Mar. 31 2007 110,867 7,449 118,316 21,070
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