



Thinking  
beyond  
the bank.



*By creating more value  
for customers, we create more value  
for shareholders.*

**WEBSTER FINANCIAL  
CORPORATION**  




OUR  
MISSION

To help  
individuals,  
families and  
businesses  
achieve their  
financial goals.



CORPORATE PROFILE

Webster Financial Corporation is the holding company for Webster Bank. With \$11 billion in assets, Connecticut-based Webster Bank provides commercial banking, small business and consumer banking, mortgage, insurance, private banking, and trust and investment services through more than 100 banking offices, 220 ATMs and the Internet at [www.websterbank.com](http://www.websterbank.com). Webster's on-line mortgage subsidiary at [www.nowlending.com](http://www.nowlending.com) originates mortgages across the United States.

Where does value come from? At Webster, we believe it comes from building on our core banking franchise to include commercial risk management, investment management capabilities, personal insurance, financial advisory services, Internet-based capabilities and more – in other words “thinking beyond the bank.” Each one of these creates more value for customers. By creating more value for customers, we create more value for shareholders.



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Financial Highlights

(Dollars in thousands, except per share data)

	2000	1999	1998
STATEMENT OF CONDITION			
Total assets	\$ 11,249,508	\$ 9,931,744	\$ 9,836,029
Loans receivable, net	6,819,209	6,022,236	5,507,118
Securities	3,405,080	3,066,901	3,662,829
Deposits	6,941,522	6,191,091	6,312,974
Shareholders' equity	890,374	635,667	626,454
OPERATING INCOME			
Net interest income	\$ 326,516	\$ 303,513	\$ 282,611
Provision for loan losses	11,800	9,000	8,103
Noninterest income	128,821	92,630	82,638
Noninterest expenses	267,130	244,461	229,433
Income before income taxes	176,407	142,682	127,713
Income taxes	58,116	47,332	49,694
NET INCOME	\$ 118,291	\$ 95,350	\$ 78,019
SIGNIFICANT STATISTICAL INFORMATION			
Interest-rate spread	3.16%	3.18%	2.83%
Net interest margin	3.29	3.32	2.97
Return on average shareholders' equity	16.72	15.33	12.82
Return on average assets	1.11	0.98	0.77
Net income per common share:			
Basic	\$ 2.58	\$ 2.14	\$ 1.72
Diluted	2.55	2.10	1.69
Dividends declared per common share	0.62	0.47	0.44
Fee income as a percentage of total revenue	25.20%	21.67%	17.48%
Noninterest expenses to average assets, adjusted (a)	2.11	2.07	1.78
Allowance for loan losses / gross loans	1.31	1.19	1.17
Diluted weighted average shares	46,428	45,393	46,118
Book value per common share	\$ 18.19	\$ 14.09	\$ 14.02
Tangible book value per common share	11.53	11.02	12.16
Shareholders' equity to total assets	7.91%	6.40%	6.37%

(a) Excludes non-recurring items, intangible amortization, capital securities, preferred dividend and foreclosed property expenses.

Dear Shareholders:



James C. Smith, Chairman and Chief Executive Officer

Strong, sustainable growth requires an equally strong and sustainable strategic platform. At Webster, our platform is straightforward: to build a growing number of ever stronger customer relationships that increase shareholder value.

Using that simple yet powerful approach, Webster has grown over the past sixty-five years from a traditional, local savings institution into a dynamic regional financial services provider. In fact, during the past five years alone, we have more than tripled our assets, doubled our bank branches, increased our operating income six-fold and dramatically broadened and deepened our product and service offerings.



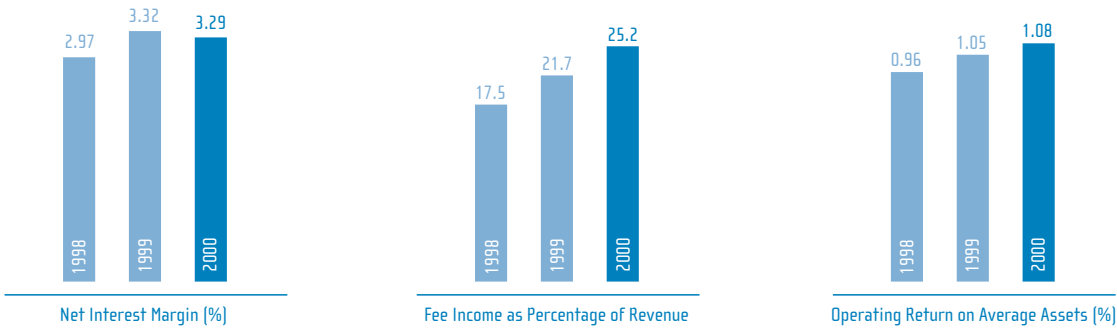
While we are pleased with our progress, our growth and diversification mean even more in terms of our future potential. We have reached a size that enables us to make meaningful investments in our infrastructure and human resources, thereby strengthening our foundation and preparing for further growth.

By all key measures, 2000 was a year of important progress. In line with our long-standing goal of building a more commercial bank-like structure, we grew and diversified our earnings stream by expanding fee-based services on several fronts. We formed a new entity, Webster Financial Advisors, to provide comprehensive wealth management and credit services for high net-worth families and business owners. We acquired two more insurance agencies and united our expanded insurance operations under a new name: Webster Insurance. This growing arm of Webster is now one of the largest independent insurance agencies in our region. We also acquired a controlling interest in Duff & Phelps, LLC, a nationally known leader in investment banking and financial advisory services. This gives us strategically important capabilities that will tie us even closer to the many private and family-owned businesses we serve.

On the technology front, we built a totally new infrastructure to support our e-commerce initiatives. This gives us increased control of the customer experience, greater flexibility in future development and a greater speed to market for new initiatives. We believe that our investment in Internet development, which we consider mission critical, will serve us well, both in terms of operational efficiency and overall web-site continuity, as we continue to use the Internet's unique power to improve communications and generate additional cross-selling opportunities.

We also continued to improve and refine our database marketing capabilities, which we believe to be quite advanced in the industry for an institution our size, providing us greater opportunity to offer customers services that are tailored to their individual buying patterns, preferences and needs. Our database is seeing increased usage by all of our lines of business.

Finally, we continued to add strength to our core banking franchise. In June, we completed our acquisition of MECH Financial, Inc., the holding company of Mechanics Savings Bank. This significantly enhances our presence in Hartford County where, even before the acquisition, we ranked number two in deposit market share. We also completed the purchase of four Connecticut branches of FleetBoston and six Connecticut branches of Chase Manhattan.



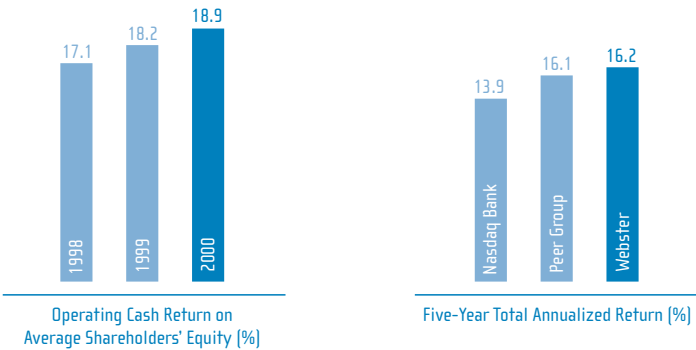
On the financial front, we are pleased to report that revenue from fee-based services and other non-interest income increased thirty-one percent during 2000, reaching twenty-six percent of total revenue during the fourth quarter, ahead of plan. Commercial and consumer loans increased from thirty-six percent to forty percent of our total loan portfolio mix. Our deposit mix also continues to improve and we expect that low-cost core deposits will increase from fifty percent of total deposits to fifty-five percent by year-end 2001.

Operating cash return on average shareholders' equity, before acquisition-related items, was 18.9 percent in 2000, up from 18.2 percent in the previous year. Dividends to shareholders increased not once, but twice this past year, marking three dividend increases since January 1999.

These trends are positive in and of themselves, but they paint an even stronger picture when Webster is viewed in a context relative to our competition. Measured by assets, we are one of the five largest banking institutions headquartered in New England. We rank first or second in deposit share in our primary markets. Our combined insurance operations make us one of the premier independent agencies in New England, and we are the number one small business lender based in Connecticut.

Webster continues to operate within the highest standards of financial discipline, in terms of both our business operations and, perhaps most important, credit quality. We understand that each time we make a loan, we are investing our shareholders' capital. That realization guides our prudent underwriting policies – policies which, combined with our relatively low-risk loan portfolio, will keep us on a solid financial footing as we navigate the challenges of our increasingly complex economic environment.

Another move that will serve us well in years to come is our recent management reorganization, which simplifies our structure and validates the fact that Webster has grown and diversified well beyond our consumer banking roots. It also facilitates more effective customer relationship management by unifying our marketing efforts within just two central business divisions. Key to this reorganization was the promotion of Bill Bromage to President of Webster. Bill has played a major part in our growth since 1996. In his new role, he will lead Webster's corporate planning and development activities, as well as continue to oversee our business banking operations. Leading our retail operations is Peter Mulligan, who was promoted during 2000 to Senior Executive Vice President.





Following this letter, you will find more specifics about this year’s most significant achievements. Along with them, I am also pleased that Webster received several noteworthy honors relating to both our business and community service accomplishments. Nationally, we were named Bank of the Year for our efforts to help small businesses in today’s global economy by the Ex-Im (Export-Import) Bank. The Ex-Im Bank is an independent U.S. government agency that helps finance the sale of U.S. exports to developing markets. Closer to home, we received the University of Hartford’s Business Leadership Award for contributions to our state’s economy. Additionally, for the fifth consecutive time, we received an “Outstanding” rating – the highest possible – under the Community Reinvestment Act for our continuing commitment to our region.

Last year also marked a sad moment in our history. In May, Webster’s Chief Financial Officer, John Brennan, succumbed to cancer at age forty-eight. To all who knew him, John was more than a pivotal contributor to our company’s growth. He was a warm and caring friend whose fine character, positive attitude and community spirit will long be an inspiration to his colleagues.

As we move forward, we do so with a renewed commitment to our core strategic direction. Webster employees are committed to making us the region’s leading financial services provider. We will continue to improve products, services and access for our customers. We will maintain high asset quality and continue to improve operating efficiency. We will leverage the new and improved capabilities made possible by our commitment to technology. Above all, we will create ever-increasing value for Webster’s constituencies: our customers, our shareholders, our employees and everyone who lives and works within the communities we serve.

*James C. Smith*

*James C. Smith,  
Chairman and Chief Executive Officer*



Great futures don't simply happen. *They are built.* They have their birth on a foundation of core principles — and they grow through careful planning and skilled execution.

During 2000, Webster celebrated sixty-five years of operation — and throughout our history, one principle above all others has driven our growth. Our founder, Harold Webster Smith, wanted to create an institution focused on creating ever-expanding value for our customers. Today, even as we've grown to become a regional financial services leader with more than eleven billion dollars in assets, that core focus has only intensified — because we believe that the key to creating value for shareholders is to create more value for customers.

2000 was a landmark year in our efforts to create more value. All our major accomplishments this year have been directed toward giving our customers more reasons to rely on Webster as their number one source of financial products, service and counsel.



## More Value Through Local, Highly Personalized Financial Counsel

*Webster forms Webster Financial Advisors*

Thriving in a region such as ours means paying special attention to high net-worth individuals. Connecticut and its surrounding areas have one of the highest per capita incomes in the nation. For a multi-disciplined, financial services provider like Webster, that means opportunity. High net-worth individuals need sophisticated financial counsel, and many prefer to receive that counsel from a local source. Webster Financial Advisors, a new entity formed mid-way through 2000, now offers these important clients the ultimate in value, and already manages more than one billion dollars in client assets.

The key to Webster Financial Advisors' appeal is our highly expert, sophisticated and, perhaps most important, personalized approach to financial guidance. Each client is paired with a personal Financial Advisor who acts as a single point-of-contact for Webster Financial Advisors' extensive portfolio of services. The Advisor also provides direct access to specialists such as estate planning strategists, investment portfolio managers and more. In addition, the number of clients assigned to any one Advisor is limited, giving our professionals both the time and incentive to truly focus on each client's unique situation.

Services offered by Webster Financial Advisors are precisely the mix that successful individuals need. They include investment management, trust and estate planning, retirement wealth management, sophisticated credit services and strategic tax planning.

Recognizing that many successful individuals are also business owners, Webster Financial Advisors provides sophisticated institutional services as well. For businesses with at least one hundred employees, we structure and manage a wide variety of retirement plans. For non-profits, we offer sophisticated investment management and trust services for foundations and endowments.

As Webster Financial Advisors grows, not only will we attract customers with our special brand of personalized counsel, we will also provide a natural point of entry to Webster Financial Corporation's other services. For example, when appropriate, business owners who use Webster Financial Advisors will be given the opportunity to explore the sophistication of Webster Business Banking, as well as the services provided by our colleagues at Duff & Phelps, LLC. For estate planning clients or clients concerned with the long-term financial viability of their business assets, Webster Financial Advisors can also partner with Webster Insurance to offer the best of both worlds: the strategies *and* the tools that clients need, all from a single, locally headquartered resource.



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*Highly customized counsel in trust and estate planning is just one of the many ways that Webster Financial Advisors helps high net-worth individuals reach their life's goals.*



# A legacy secured.





## More Value Through the Power of a New Business Environment

### *Webster Takes Hold of the Internet*

As the Internet becomes integrated into every aspect of our lives, an increasing number of businesses and consumers will use this medium for a wide variety of financial activities: bill paying, managing investments, searching for financing, interacting with financial experts . . . in short, taking greater control of their financial destiny.

At Webster, we view the Internet as more than simply another channel for business. The Web is an entirely new operating environment whose unique characteristics have the power to improve our entire franchise to the benefit of all our customers. Through the Internet's power, we will be able to streamline processes used throughout our facilities. We will be able to create entirely new products and services that could only be developed on a digital platform. Perhaps most importantly, we can create even deeper, more interactive relationships with our customers, resulting in highly personalized purchasing and service experiences.

Recognizing these opportunities, Webster made a series of decisive moves in 2000 to strengthen our Internet capabilities. Foremost among these was our decision to build our own Internet infrastructure. By taking control of hosting functions as well as selected software development, we can react more quickly to marketplace changes and enjoy greater freedom to build precisely the kinds of Web-based products and services that our customers need. Perhaps more importantly, we can also use our Web-based development projects as a basis for reengineering systems and processes throughout our institution, making them quicker and more efficient for all our customers, no matter whether they interact with us on-line, on the phone or in-person at our branches.

Another major step forward in our Internet strategy was the addition of several enhancements to Webster's on-line banking services, as well as a complete redesigned website for both commercial and personal customers at [www.websterbank.com](http://www.websterbank.com). The site provides our customers with the highest level of security available, and uses the latest Web technology to make navigation easy and intuitive.



Of course, this year's Internet achievements are only the beginning. We realize we have a natural advantage in the e-business world. Few categories of Web content are more "sticky" – i.e., that keep users coming back – than a customer's own financial information, and we will continue to use this unique medium to build stronger connections between us and our customers. For example, customers seeking a mortgage or refinancing are now benefiting from improvements to Webster's [www.nowlending.com](http://www.nowlending.com), an Internet-based mortgage originator. For our personal banking customers, Webster announced a partnership with Intuit, one of today's widely recognized leaders in financial software, enabling us to offer an on-line version of the immensely popular Quicken® TurboTax® tax preparation software through our website. For business customers, Webster has signed an agreement with Hamilton and Sullivan software to develop an on-line facility that allows commercial accounts to access account information, complete transfers, make loan payments, stop payments and initiate wire transfers – all with the click of a mouse.

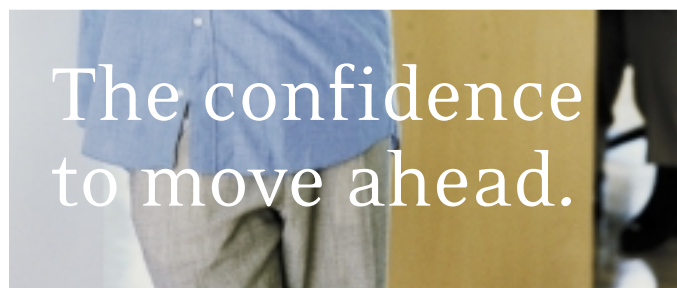
>>  
Webster's broad-reaching Internet initiatives are providing both individuals and businesses with a growing menu of saving, lending and financial management services.

# The freedom to choose.





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*The sophisticated risk management strategies offered by Webster Insurance puts today's business owners at ease.*



## More Value Through Sophisticated Risk Management Strategies

*The Expansion of Webster Insurance*

One of the most basic and essential components of any financial plan is protection. In 1998, Webster began offering both businesses and individuals a broad range of risk management and protection services by acquiring Damman Insurance Associates, one of Connecticut's premier independent insurance agencies. In 2000, we took our insurance offerings to another level with the addition of two more outstanding agencies: the Levine Companies and Follis, Wylie & Lane. Early in 2001, we added another agency, Musante Reihl Associates. Now united under the name Webster Insurance, these entities form one of the largest independent insurance agencies in our region, with four local offices and over one-hundred eighty million dollars in premiums.

The size and scope of Webster Insurance translate into much more than a powerful marketing advantage. They give us an unprecedented depth of resources to service protection needs. Clients served

by Webster Insurance include middle-market individuals, families and businesses seeking the best policies from quality carriers at affordable rates, as well as higher-end commercial and consumer accounts. In fact, the high-end market is where Webster Insurance truly excels.

For example, mid-size and large commercial clients will find that Webster Insurance "goes beyond insurance" by providing comprehensive risk management counseling and services. This involves assigning a personal Webster Insurance Account Executive to focus on truly understanding the client's business through an extensive program of inquiry and research. As a result, the Account Executive is able to draw on precisely the right Webster Insurance resources to develop a comprehensive risk management strategy. Our purpose is not only to protect the business's core assets, but to offer cost-saving prevention strategies that actually reduce risk.

For high-worth individuals and families, Webster Insurance offers similar depth of expertise and a willingness to take the time to understand individual needs. We realize that the more successful an individual is, the more complex his or her protection needs. Webster Insurance professionals have extensive expertise in evaluating those needs and finding the right protection, no matter how priceless or irreplaceable the client's possessions may be. Products offered run the full spectrum of needs, from property-casualty lines like homeowners, auto, umbrella, antiques and jewelry to personal lines such as life insurance, disability and medical.

Due to our significant business volume, as well as our long-standing relationships with highly rated insurance carriers, Webster Insurance offers clients the ultimate in negotiating power, resulting in the best combination of price and protection for each need. In addition, Webster is dedicated to maintaining long-term relationships. For individual clients, periodic reviews of their insurance programs ensure that the client's evolving needs are constantly being met. For commercial clients, Webster assigns an entire team of customer service representatives, claims specialists and technical experts to each account. These professionals are charged with knowing each client's history and needs, resulting in strong ongoing relationships and the finest in follow-up and service.

## More Value Through Industry-leading Expertise in Financial Advisory Services

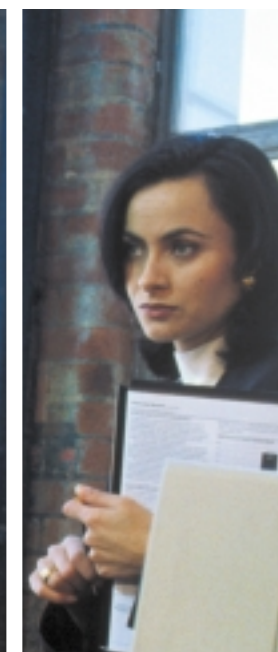
*Webster Acquires Duff & Phelps, LLC*

Few names in the financial services industry are more widely recognized than Duff & Phelps, LLC. For nearly three generations, they have been a leader in investment banking and financial advisory services. Closely held companies, as well as Fortune 100 firms, have turned to them for outstanding expertise and service.

In 2000, Webster purchased a controlling interest in Duff & Phelps, LLC, adding a whole new dimension to Webster's commercial banking services. Many of our customers are private companies and family-owned firms. Duff & Phelps, LLC shares our special focus on these kinds of companies. Highly respected for their consistently exceptional counsel, Duff & Phelps, LLC will round out Webster's existing services to this market by offering assistance with mergers

and acquisitions, private placements, fairness opinions, valuations, ESOP and ERISA advisory services and more.

In addition to adding value for current customers, Duff & Phelps, LLC also provides opportunities for expanding Webster's commercial customer base. Duff & Phelps, LLC – which will continue to operate under that company's traditional name – enjoys a widespread reputation for excellence in our region. This translates into exceptional drawing power as we seek to attract more commercial customers. Moreover, Webster is committed to providing Duff & Phelps, LLC with the resources and backing they need to grow their own business base, thereby providing Webster with another way to increase fee-based revenue. With offices in Chicago, New York, Los Angeles and Raleigh-Durham, Duff & Phelps, LLC serves a multitude of customers who may need Webster's comprehensive array of business banking services, as well as the many financial advisory services we offer to middle-market business owners.



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*Webster's investment in Duff & Phelps, LLC gives privately held businesses easier access to capital markets expertise.*



## More Value Through a Stronger Foundation

### *Deepening the Roots of Our Core Banking Franchise*

Ask any Connecticut resident what word he or she associates most with “Webster” and you’ll immediately get the reply, “Bank.” Our core banking franchise remains the underpinning of Webster Financial Corporation – the avenue through which many of our customer relationships begin. Therefore, as we broaden and deepen the array of products and services we offer, strengthening and growing our core continues to be a strategic imperative.

A significant part of strengthening our core franchise involves improving our major banking services. Certainly, 2000 was a year in which we continued to make this a priority. We introduced a groundbreaking new second mortgage program that allows families who are outgrowing their current home, or who would like to add more space, to get a construction loan based on the future value of their property. We also pushed forward with initiatives utilizing Webster’s sophisticated database marketing capabilities to offer more targeted products and services to our customers.

Another important part of strengthening our core is adding to the size and scope of our branch network, resulting in more access, choice and convenience for all our customers. 2000 was a banner year in this regard, mainly due to opportunities presented by the consolidation of larger banking institutions. Following closely on the heels of our merger with New England Community Bank in late 1999, Webster announced plans for several other transactions that would be completed in 2000. In June, we completed the acquisition of MECH Financial, Inc., the holding company of Mechanics Savings Bank, with 1.2 billion dollars in assets. The result was a historic strengthening of our already significant presence in Hartford County. We also acquired six branches of Chase Manhattan Bank, representing over one-hundred thirty-five million dollars in deposits, and four branches from FleetBoston Financial, representing one-hundred thirty-eight million dollars in deposits.

These acquisitions are in line with Webster’s goal of attaining an increasingly strong banking presence in the region we serve, and of growing our commercial banking presence, particularly in the mid-size and small business markets. Our focus on a strong regional presence also resulted in strategically driven branch optimization, including the sale of our Olde Port Bank branches in New Hampshire.

During 2000, we made clear progress in diversifying our portfolio of products and services. We strengthened our earnings stream by expanding our ability to profit from fee-based businesses. We have also delivered on our commitment to provide an ever-stronger core banking franchise, particularly in regard to commercial banking services, that will continue to feed and nurture everything we do.

All these signs of progress are good news for Webster and our shareholders – because, in the end, they mean a stronger and more attractive financial services provider for every individual, family and business in our region. What motivates us most is how far Webster Financial Corporation’s size, momentum and growing list of products and services will take us in the future.



>>  
Webster's growing  
presence in our  
region brings us closer  
to more customers  
and more needs than  
ever before.

The reliability  
of a trusted  
partner.

# Board of Directors

**James C. Smith,**  
Chairman and Chief Executive Officer

**Richard H. Alden, Esq.,**  
Principal, Anderson, Alden, Hayes,  
Ziogas & Storm, L.L.C.

**Achille A. Apicella, C.P.A.,**  
President, Apicella, Testa & Company, P.C.

**Joel S. Becker,**  
Chairman and Chief Executive Officer,  
Torrington Supply Co., Inc.

**O. Joseph Bizzozero, Jr., M.D.,**  
President, Bizzozero Assoc. P.C.

**William T. Bromage,\***  
President, Webster Financial Corporation and  
President and Vice Chairman, Webster Bank

**George T. Carpenter,**  
President and Treasurer, S. Carpenter  
Construction Co., and Carpenter  
Realty Co.

**John J. Crawford,**  
President, Chief Executive Officer and  
Director, Aristotle Corporation

**Robert A. Finkenzeller,**  
President, Eyelet Crafters, Inc.

**Edgar C. Gerwig,**  
Former Chairman, President and Chief  
Executive Officer, MECH Financial Inc.  
and Mechanics Savings Bank

**P. Anthony Giorgio, Ph.D.,**  
President and Chief Executive Officer,  
Connecticut Capitol Region Growth  
Council, Inc.

**C. Michael Jacobi,**  
Chairman and Interim President,  
KINO Holdings, Inc.

**J. Allen Kosowsky, C.P.A.,\***  
J. Allen Kosowsky, C.P.A., P.C.

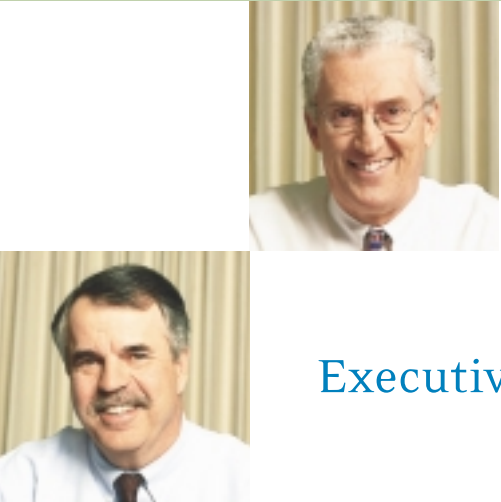
**John F. McCarthy,**  
President, J&M Sales Co., Inc.

**Michael G. Morris,**  
Chairman, President and Chief  
Executive Officer, Northeast Utilities

**Sr. Marguerite Waite,**  
President, Chief Executive Officer and  
Treasurer, St. Mary's Hospital

**Joseph A. Welna, M.D.,\***  
New Britain Obstetrical and  
Gynecological Group

*\* Webster Bank only*



# Executive Management Group

**William T. Bromage,** *(above right)*  
President, Webster Financial Corporation and  
President and Vice Chairman, Webster Bank

**Peter K. Mulligan,** *(above left)*  
Senior Executive Vice President,  
Retail Banking

**Jeffrey N. Brown,**  
Executive Vice President,  
Marketing and Communications\*

**Edward F. Fisher,**  
President and Chief Executive Officer,  
Webster Trust Company, N.A.

**Candace H. Fitzek,**  
Executive Vice President,  
Consumer Banking\*

**Thomas N. Howe,**  
Executive Vice President,  
Investment Services\*  
President, Webster Investment Services, Inc.

**John J. Queirolo,**  
President and Chief Executive Officer,  
Webster Insurance

**Renée P. Seefried,**  
Executive Vice President,  
Human Resources\*

**Ross M. Strickland,**  
Executive Vice President,  
Mortgage Banking

**Mark J. Tarmy,**  
Executive Vice President,  
Information Technology and Operations\*

**Harriet Munrett Wolfe, Esq.,**  
Senior Vice President,  
General Counsel and Secretary

*\* Webster Bank only*



Shareholder Information

Corporate Headquarters

Webster Financial Corporation  
and Webster Bank  
Webster Plaza  
Waterbury, CT 06702  
(203) 753-2921  
www.websterbank.com

Transfer Agent and Registrar

American Stock Transfer & Trust Co.  
Shareholder Services  
59 Maiden Lane  
Plaza Level  
New York, NY 10038  
1-800-937-5449  
www.amstock.com

Dividend Reinvestment and  
Stock Purchase Plan

Stockholders wishing to receive a  
prospectus for the Dividend Reinvestment  
and Stock Purchase Plan are invited to write  
to American Stock Transfer & Trust Co. at the  
address listed above, or call 1-800-278-4353.

Stock Listing Information

The common stock of Webster is traded  
on the NASDAQ National Market System  
under the symbol “WBST.”

Investor Relations Contact:

James M. Sitro, CPA, Senior Vice President,  
Investor Relations (203) 578-2399  
jsitro@websterbank.com

Form 10-K and Other Reports

Our annual report to the Securities and Exchange  
Commission (Form 10-K) and the financial  
statements are included herewith. Additional copies  
of this report, and quarterly reports may be  
obtained free of charge by accessing our website  
(www.wbst.com) or by contacting James M. Sitro,  
CPA, Senior Vice President, Investor Relations,  
Webster Plaza, Waterbury, CT 06702.

Common Stock Dividends and Market Prices

The following table shows dividends declared and the  
market price per share by quarter for 2000 and 1999.

Common Stock (Per Share)		Market Price		
2000	Cash Dividends Declared	Low	High	End of Period
Fourth	\$ .16	\$ 21.88	\$ 29.63	\$ 28.31
Third	.16	21.19	27.06	26.94
Second	.16	20.19	25.19	22.19
First	.14	20.13	24.19	23.00

1999	Cash Dividends Declared	Low	High	End of Period
Fourth	\$ .12	\$ 21.88	\$ 28.75	\$ 23.56
Third	.12	24.75	28.81	25.50
Second	.12	26.19	32.00	27.13
First	.11	27.44	31.13	28.88

Market Makers:

Adams, Harkness & Hill, Inc.  
Advest, Inc.  
Archipelago, L.L.C.  
Banc Stock Financial Services  
Bear, Stearns & Co., Inc.  
B-Trade Services L.L.C.  
Carl P. Sherr & Co.  
First Albany Corporation  
First Tennessee Securities Corp.  
First Union Capital Markets  
First Union Securities Fin'l  
F. J. Morrissey & Co., Inc.  
Fleet Trading/Div Fleet Secs.  
Fox-Pitt, Kelton, Inc.  
Friedman Billings Ramsey & Co.  
Herzog, Heine, Geduld, Inc.  
Instinet Corporation  
Island System Corporation  
Jefferies & Company, Inc.  
Johnston Lemon & Co., Inc.  
Keefe, Bruyette & Woods, Inc.  
Knight Securities L.P.  
Legg Mason Wood Walker Inc.  
Lehman Brothers Inc.  
MacAllister Pitfield MacKay  
McConnell Budd & Downes  
Merrill Lynch, Pierce, Fenner & Smith, Inc.  
Moors & Cabot, Inc.  
OTA Limited Partnership  
Paine Webber Inc.  
REDIBook ECN L.L.C.  
Rom-Bo Trading Co.  
Ryan Beck & Co., Inc.  
Salomon Smith Barney Inc.  
Sandler O'Neill & Partners  
Schwab Capital Markets  
Sherwood Securities Corp.  
Spear, Leeds & Kellogg  
The Brass Utility, L.L.C.  
Tucker Anthony Incorporated

Research Coverage:

Advest, Inc.  
First Albany Corporation  
Fitch IBCA, Inc.  
Fox-Pitt, Kelton  
Friedman, Billings, Ramsey & Co., Inc.  
Johnston Lemon & Co., Inc.  
Keefe, Bruyette & Woods, Inc.  
Lehman Brothers, Inc.  
Merrill Lynch, Pierce, Fenner & Smith, Inc.  
Ryan Beck and Co.  
Standard and Poor's  
Tucker Anthony Incorporated  
Value Line

Annual Meeting

The annual meeting of shareholders of Webster  
Financial Corporation will be held on April 26, 2001  
at 4:00 P.M. at the Courtyard by Marriott, 63 Grand  
Street, Waterbury, Connecticut. As of February 28,  
2001 there were 49,104,678 shares of common  
stock outstanding and approximately 12,400  
shareholders of record.

Webster Bank Information

For more information on Webster Bank  
products and services, call 1-800-325-2424,  
or write:

Webster Bank

Customer Contact Center  
P.O. Box 10305  
Waterbury, CT 06726  
service@websterbank.com

# Webster Locations



- Webster Bank
- Webster Insurance
- ▲ Webster Financial Advisors

Ansonia ●	East Windsor ●	Middlebury ●	Prospect ●	Trumbull ●
Avon ●	Enfield ●	Middletown ●	Ridgefield ●	Vernon ●
Berlin ●	Essex ●	Milford ●	Rocky Hill ●	Wallingford ●■
Bethany ●	Fairfield ●	Naugatuck ●	Seymour ●	Waterbury ●▲
Bloomfield ●	Farmington ●	New Britain ●	Shelton ●	Waterford ■
Branford ●	Forestville ●	New Haven ●▲	Simsbury ●	Watertown ●
Bristol ●	Glastonbury ●	New Milford ●	Somers ●	West Hartford ●
Brookfield ●	Guilford ●	Newington ●	South Windsor ●	West Haven ●
Canton ●	Hamden ●	North Haven ●	Southbury ●	Westport ●■▲
Cheshire ●■	Hartford ●▲	Norwich ■	Southington ●	Wethersfield ●
Cromwell ●	Kensington ●▲	Old Lyme ●	Stratford ●	Wilton ●
Danbury ●	Litchfield ●	Old Saybrook ●	Suffield ●	Windsor ●
Derby ●	Madison ●	Orange ●	Terryville ●	Windsor Locks ●
East Hartford ●	Manchester ●	Oxford ●	Thomaston ●	Winsted ●
East Haven ●	Meriden ●	Plainville ●	Torrington ●	

Duff & Phelps, LLC: Chicago, Los Angeles, New York, Raleigh-Durham

## Big plans for the future.

### THE WEBSTER WAY

We take personal responsibility for meeting our customers' financial needs.

We respect the dignity of every individual.

We earn people's confidence through ethical behavior.

We give of ourselves in the communities we serve.

We strive for excellence in everything we do.

With uncompromising commitment to these core principles, we will add value for our customers, shareholders, employees and the communities we serve.

[www.websterbank.com](http://www.websterbank.com)

[www.nowlending.com](http://www.nowlending.com)



