

Chris O'Leary

Executive Vice President; Chief Operating Officer, International

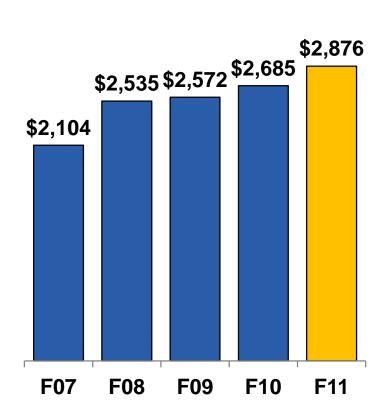


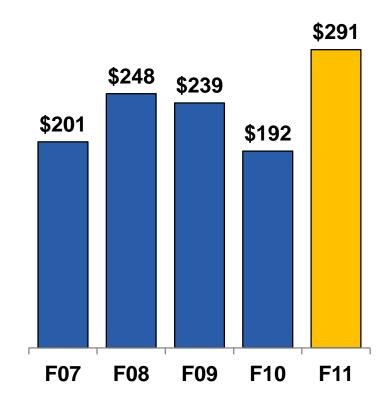
General Mills International Segment Growing Sales and Earnings

(\$ in Millions)

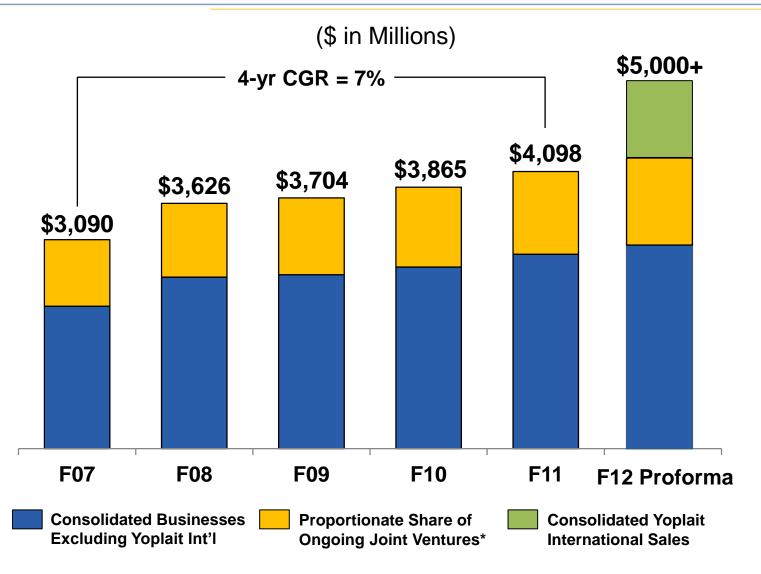
Net Sales

Segment Operating Profit





International Sales Growth Including Proportionate Share of Joint Ventures*





General Mills Fiscal 2011 Performance Europe







- Net Sales: \$905 Million
- Constant Currency Sales Growth: +7%*
- Growth Led by Häagen-Dazs, Old El Paso and Nature Valley
- Yoplait Will Significantly Increase Scale

General Mills Fiscal 2011 Performance Greater China











- Fiscal 2011 Net Sales: \$440 Million
- Constant Currency Sales Growth: +19%*
- Strong Growth for Häagen-Dazs and Wanchai Ferry
- Strong GDP Growth, Rising Disposable Incomes

Building Our Global Platforms





CONVENIENT MEALS



HEALTHY SNACKING



YOGURT

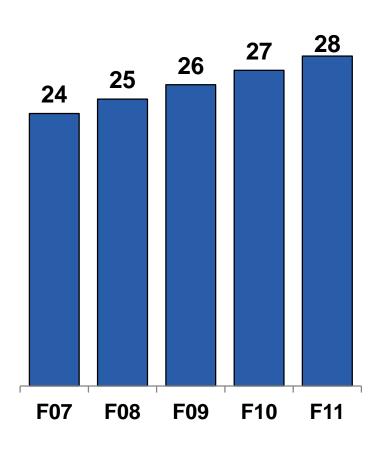


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Canada – Strong Cereal Performance

Value Market Share*

2012 Growth Drivers



New Products



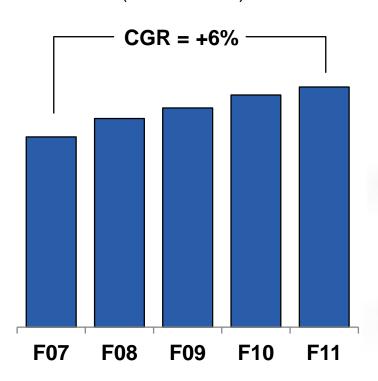
Health News



Continued Growth for CPW

Net Sales – As Reported*

(\$ in Millions)



2012 Growth Drivers

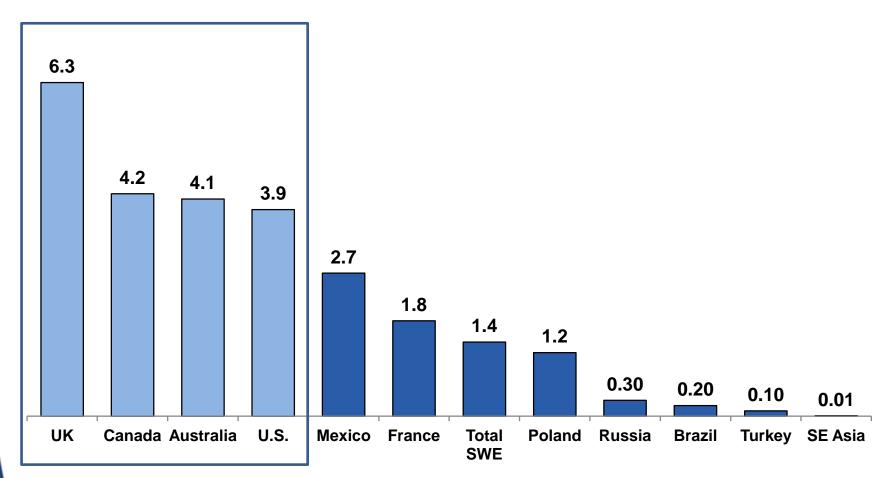
Core Growth

New Products



Cereal – Strong Prospects for Future Growth

Annual RTE Cereal Kg per Person

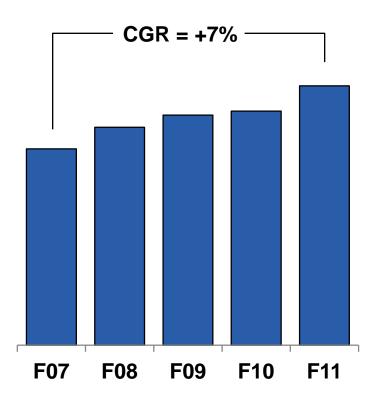


6% of World's Population

Häagen-Dazs

Constant Currency Sales*

(\$ in Millions)



2012 Growth Drivers





Shops Expansion





New Platforms

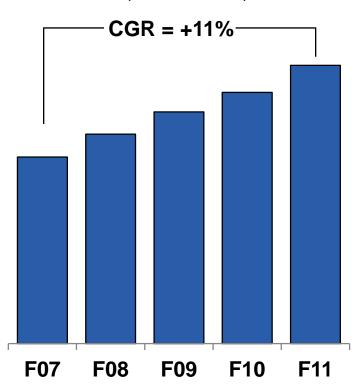
New Flavors



Driving Convenient Meals Growth in 2012

Int'l Old El Paso and Wanchai Ferry <u>Constant Currency Sales*</u>

(\$ in Millions)



2012 Growth Drivers



Old El Paso



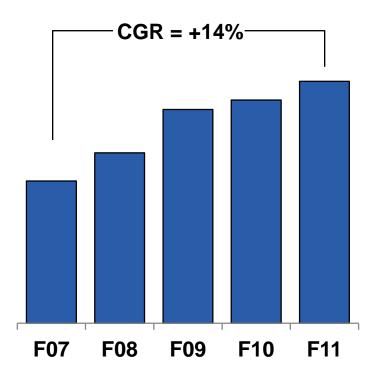


Wanchai Ferry

2012 Wholesome Snack Bars

Constant Currency Sales*

(\$ in Millions)



2012 Growth Drivers





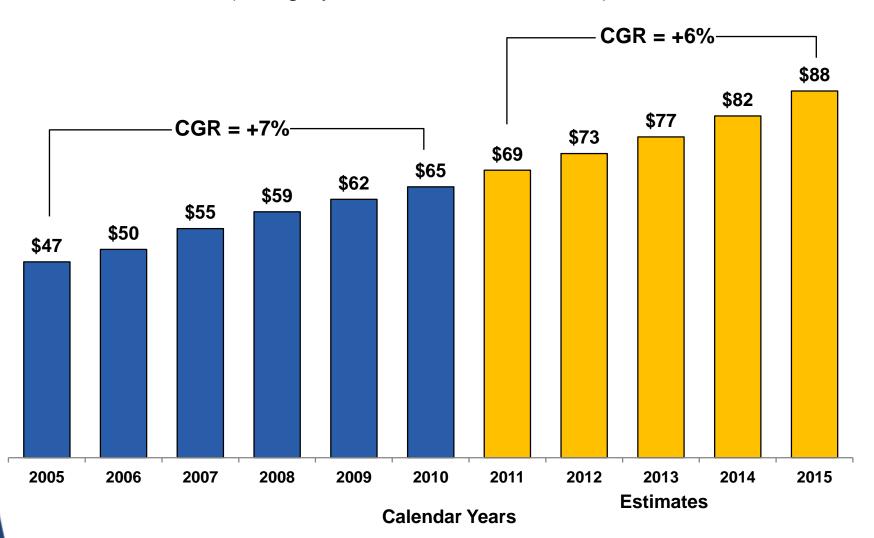
Nature Valley



Fiber One

Yogurt is a Growing Global Business

(Category Retail Sales, \$ in Billions)

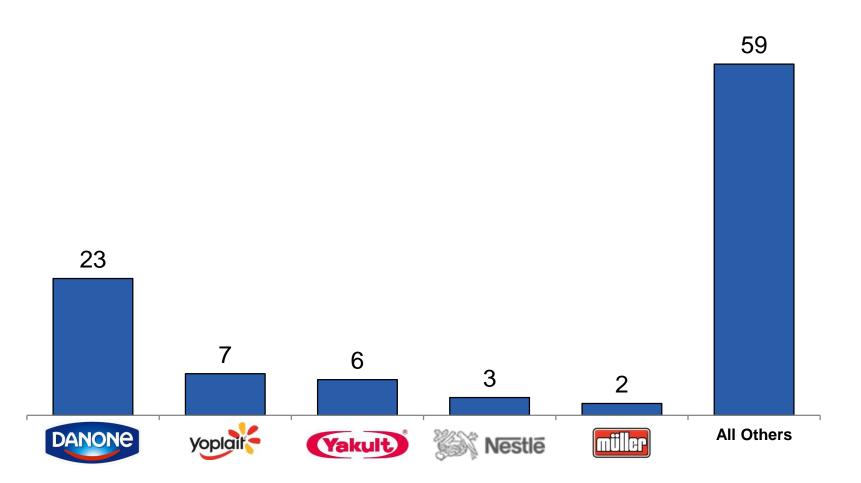




Source: Euromonitor

Fragmented Global Yogurt Market

2010 Global Market Value Share





Source: Euromonitor

Leading Global Product Portfolio





Yoplait International Current Business Portfolio



Operator Business





France

UK



Other Europe

Canada (Liberté)

Consolidating Net Sales

Key Franchise Business





U.S.

Canada (Yoplait)





Australia

Mexico

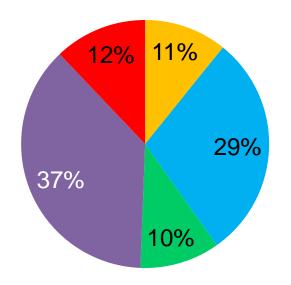
Royalty Fees



Operator Business: France

France Yogurt Market Share*

(Total Category = \$6.3 Billion)



- Yoplait
- Danone

Nestle

- Private Label
- Other Branded

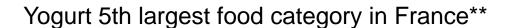










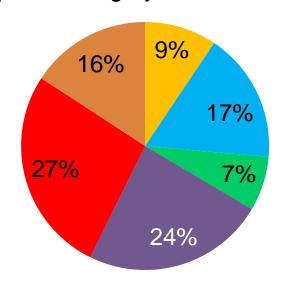




Operator Business: UK

UK Yogurt Market Share*

(Total Category = \$3.5 Billion)



- Yoplait
 Danone
- Nestle Muller
- Private Label
 Other Branded









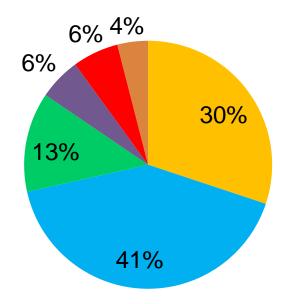




Operator Business: Canada

Canada Yogurt Market Share

(Total Category = \$1.2 Billion)



- Yoplait
 Danone
- Parmalat
 Liberté
- Private Label Other Branded















Yogurt 8th largest food category in Canada

Franchise Businesses



Key Highlights

- Products Sold in Over 70 Countries
- Top 3 Share Position in Core Franchise <u>Markets</u>

Market Share Position



#1



#2



#1

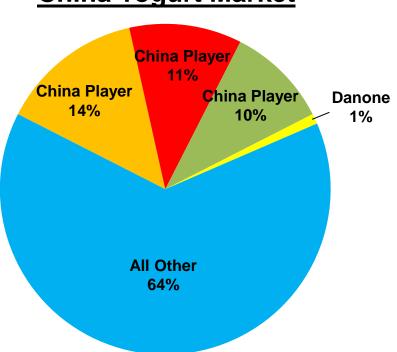


#3

Future Growth Opportunity: Asia

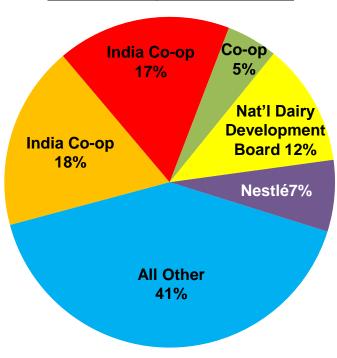
(\$USD in Millions)





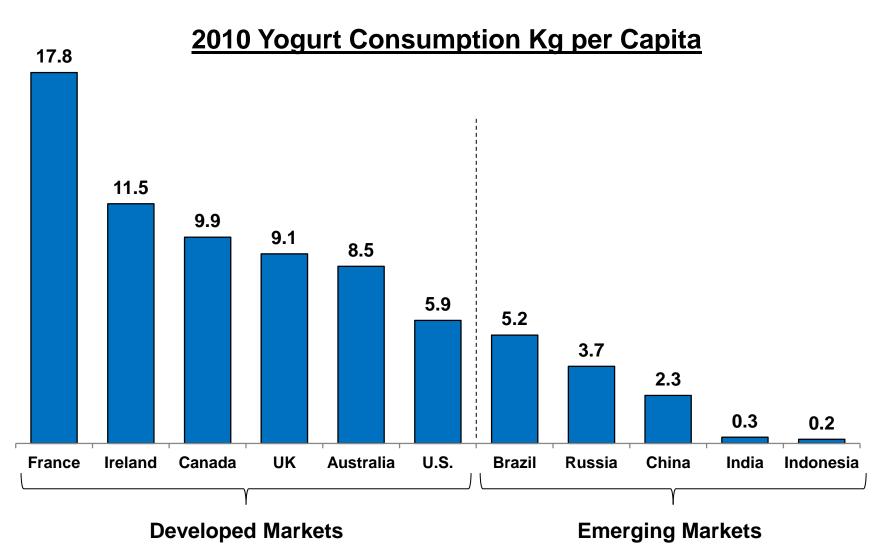
2010 Sales: \$4,760 Drinkable 3,180 Spoonable 1,580

India Yogurt Market



2010 Sales: \$370 Drinkable 3 Spoonable 368

Per Capita Consumption Still Low



Fiscal 2012 International Summary

- Continuing Sales and Operating Profit Growth for Base Business
 - +HSD Net Sales Growth
 - +DD Growth in Operating Profits
- Yoplait will Add Significant Net Sales and Profit
- Good Growth for Cereal Partners Worldwide
- Assuming Slow Business Recovery for Häagen-Dazs Japan



A Portfolio for Global Growth

July 2011 Investor Day





