



D. PAUL JONES, JR: Chairman and Chief Executive Officer
Compass Bancshares, Inc.

EDUCATION: Bachelor of Science, 1964, and Juris Doctorate,
1967, University of Alabama; Master of
Laws in Taxation, 1968, New York University.

BAR ASSOCIATION: Alabama

CAREER HISTORY: Balch & Bingham law firm, Birmingham, Alabama.
Partner, 1970-1978.

Mr. Jones has held the chairman and CEO posts of Compass Bancshares, Inc. since 1991, when he became only the second person to hold these titles at the company. After serving for 10 years as the bank's principal legal counsel as a partner in the law firm Balch & Bingham, Mr. Jones joined Compass in 1978 as senior vice president, general counsel and a member of the board of directors. Mr. Jones was named executive vice president in 1980, vice chairman in 1984, and in 1989 became president and chief operating officer, with responsibility for all line and staff functions and the overall day-to-day operations of the organization. In addition to being involved in a number of professional, civic and educational activities, Mr. Jones served two three-year terms as a member of the board of directors of The Federal Reserve Bank of Atlanta.

Compass Bank is a Sunbelt-based financial institution which operates 420 full-service banking centers including 166 in Texas, 90 in Alabama, 76 in Arizona, 44 in Florida, 33 in Colorado and 11 in New Mexico. Compass Bank is a subsidiary of Compass Bancshares, Inc., a wholly-owned subsidiary of BBVA (NYSE: BBV) (MAD: BBVA). BBVA is a global financial services company with more than \$698 billion in total assets, 44 million clients, 7,900 branches and approximately 111,000 employees in more than 30 countries. When combined with BBVA's three other U.S. banking companies, Compass will rank as the largest regional bank in the Sunbelt region and among the top 25 banks in the U.S. by total deposits.

