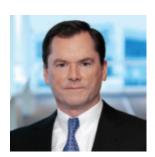


# 2010 Annual Report to Shareholders



**Joseph L. Hooley** Chairman, President and Chief Executive Officer

### To Our Shareholders

#### Introduction

2010 was a year during which we made significant progress in strengthening our core businesses amid a continuing challenging market environment. This progress can be highlighted by four significant accomplishments: we capitalized on our financial strength by executing on strategic acquisitions; we continued to drive growth in our core business lines; we launched our plan to transform our operating and technology environment; and we took decisive action to further strengthen our capital position in anticipation of new regulatory requirements.

First, we capitalized on opportunities to make strategic acquisitions outside of North America that advance our global growth ambitions, as well as deliver new capabilities and services for our clients. In April we completed the acquisition of Mourant International Finance Administration, making us No. 1 globally in alternative asset servicing<sup>1</sup>, and in May we completed the acquisition of Intesa Sanpaolo's securities servicing business, giving us a market leadership position in Italy and enhancing our already strong presence in Luxembourg. Both of these acquisitions contributed to our strong 2010 operating-basis results. Also during the year we announced our acquisition of Bank of Ireland's asset management business, which we expect will enhance State Street Global Advisors' (SSgA's) product range through the inclusion of active fundamental equity offerings. We completed that acquisition in early January 2011.

Second, we continued to deepen relationships with clients around the world and win mandates from new clients, both of which contributed to wins of \$1.4 trillion in assets to be serviced and wins of \$160 billion in assets to be managed. New servicing mandates came from all over the globe, including the first Chinese fund to track the performance of an overseas index (the Nasdaq 100), and the U.K.'s National Employment Savings Trust (NEST) Corporation, as well as expanded relationships of existing long-standing clients, such as Charles Schwab. Building on our leadership in servicing alternative fund assets, we added 93 new servicing mandates.

On the strength of our reputation in passive investments, including exchange-traded funds (ETFs), we added new asset management clients across North America, Asia and EMEA (Europe, Middle East and Africa) throughout the year. Several European and U.S. public and private pension plans and one of Australia's largest superannuation funds are among our new clients, while multiple new mandates from existing clients are an ongoing testament to our deep relationships. We also launched six new ETFs including the SPDR International Corporate Bond ETF and the SPDR Global Natural Resources ETF, both of which were first-to-market offerings in their respective ETF categories.

While winning new business, we also paid close attention to ensuring that we didn't skip a beat in providing service to our existing clients. In 2010, we gained a number of industry accolades including several in *Global Custodian*'s annual global custody survey, where we were proud to be named the No. 1 provider for institutional investors, as well as the No. 1 provider in Asia. We were also named Custodian of the Year and Transition Manager of the Year by *Global Pensions*. SSgA was named Most Recognized ETF Brand by exchangetradedfunds.com. And, despite more than two years of turmoil in the securities finance industry, we were especially pleased to rank No. 1 among custodians globally, in Europe and in North America in the *Global Investor ISF* Equity Lending Survey.

Third, to continue to accelerate our growth and better serve our clients, we launched a business transformation program in November designed to enhance service excellence and innovation, accelerate our time to market and deliver increased efficiencies in our operating model. This is a multi-year program that includes operational and information technology enhancements and targeted cost initiatives. By the end of 2014, we expect related annual pre-tax run-rate savings to be approximately \$575 million to \$625 million.

No. 1 in alternative fund servicing: Aggregating State Street data from the HFN.net Q2 2010 Hedge Fund Administrator Survey and ICFA Alternative Fund Administration Survey, May 2010.

Fourth, we continued to focus on building our capital strength and flexibility. Our regulatory capital ratios significantly exceed current regulatory "well-capitalized" requirements — and remain among the highest in the industry. To further enhance these capital ratios under evolving regulatory capital standards, we repositioned our investment portfolio in December and reduced our positions in lower-rated assets. As a result of these actions, we believe we are well-positioned to meet or exceed the 2019 Basel III requirements, far ahead of their required implementation dates.

#### 2010 Performance

Let me now comment on our core financial performance, more details of which can be found throughout this annual report. On an operating basis<sup>2</sup>, 2010 earnings per share were \$3.40, up from \$3.32 per share in 2009. Operating-basis revenue increased 7 percent to \$8.714 billion, from \$8.138 billion in 2009, and operating-basis return on common shareholders' equity declined to 10.4 percent in 2010 from 12.6 percent in 2009.

Building shareholder value remains goal number one. Through the course of the crisis, we continued to believe in the importance of restoring the dividend to our historical payout ratio of 20 to 25 percent of operating-basis earnings. In the first quarter of 2011, we announced a quarterly dividend of \$0.18 per share of common stock payable April 15, 2011. This dividend represents an increase of \$0.17 per share from the \$0.01 per share dividend paid on January 18, 2011. In addition, our Board of Directors approved a new common stock purchase program authorizing the purchase of up to \$675 million of our common stock in 2011. As part of its Comprehensive Capital Adequacy Review of bank holding companies, the Federal Reserve reviewed our comprehensive capital plan and did not object to the increase in our quarterly common stock dividend and the execution of our new common stock purchase program.

The following tables summarize our revenue performance, in addition to growth in assets under custody and administration and assets under management:

| For the years ended December 31: (In millions) | 2010     | 2009     | % Increase |
|--|----------|----------|------------|
| Servicing fees                                 | \$ 3,938 | \$ 3,334 | 18%        |
| Management fees                                | 829      | 766      | 8          |
| Trading services                               | 1,106    | 1,094    | 1          |
| As of December 31:<br>(In billions)            |          |          |            |
| Total assets under custody and administration  | \$21,527 | \$18,795 | 15%        |
| Total assets under management                  | 2,010    | 1,951    | 3          |

During the year, we worked to address several of the challenges associated with the global financial crisis and put them behind us. In February, we announced settlements with the SEC and state regulators related to certain active fixed-income strategies managed by SSgA during 2007 and earlier periods, and in June, we made a one-time \$330 million cash contribution to certain common and collective trust funds managed by SSgA that engage in securities lending. The guiding principle behind these actions was to ensure that we were making decisions that were in the best, long-term interest of our clients and our shareholders.

#### **Engaging Our People and Communities**

We also measure our success throughout the year in other, equally important ways guided by our values: always finding better ways; stronger together; and global force, local citizen.

<sup>&</sup>lt;sup>2</sup> In addition to presenting State Street's financial results in conformity with U.S. generally accepted accounting principles, or GAAP, management also presents results on an "operating basis" in order to highlight comparable financial trends and other characteristics with respect to State Street's ongoing business operations from period to period. Reconciliations of GAAP-basis results to operating-basis results are provided later in this Annual Report to Shareholders. Operating-basis net interest revenue for all periods is presented on a fully taxable-equivalent basis and excludes discount accretion related to former conduit assets.

Providing employees with Flexible Work Arrangements is an important component of our ability to attract and retain a performance-driven and diverse workforce. According to our 2010 employee engagement survey, approximately two-thirds of our employees were engaged in some form of flexible working arrangement.

Our employees are a tremendous asset to the communities in which we live and work, demonstrated by their more than 78,000 hours of volunteer time to nonprofit organizations. In addition to human capital, our State Street Foundation made \$15.4 million in grants throughout the year to nonprofit organizations around the world, including \$2 million in employee matching gifts and \$1 million in disaster relief funding, \$400,000 of which supported Oxfam America's Haiti Earthquake Response Fund.

I am also very pleased to report that for the fifth consecutive year, State Street qualified for both the World and North America Dow Jones Sustainability Indexes (DJSI), which track the financial performance of leading sustainability-driven companies — becoming one of only two U.S.-based financial services firms listed in both indexes in 2010. We also scored, for the second consecutive year, a perfect 100 percent on the Human Rights Campaign Corporate Equality Index, which rates American workplaces on lesbian, gay, bisexual and transgender equality.

With continued momentum in our core businesses, our proven track record of successful acquisitions, our global presence, our strong capital position and our multi-year program to lead the industry in innovation and client service now initiated, I believe we are in an excellent position to enhance our growth and deliver long-term value for our shareholders.

Thank you for investing in State Street.

Joseph L. Hooley

Chairman, President and Chief Executive Officer

#### CORPORATE INFORMATION

### CORPORATE HEADQUARTERS

State Street Corporation
State Street Financial Center
One Lincoln Street
Boston, Massachusetts 02111-2900
Website: www.statestreet.com
General Inquiries: +1 617 786 3000

#### ANNUAL MEETING

Wednesday, May 18, 2011, 10:00 a.m. at Corporate Headquarters

#### TRANSFER AGENT

Registered shareholders wishing to change name or address information on their shares, transfer ownership of stock, deposit certificates, report lost certificates, consolidate accounts, authorize direct deposit of dividends or receive information on our dividend reinvestment plan should contact:

American Stock Transfer & Trust Co., LLC Operations Center 6201 15th Avenue Brooklyn, New York 11219

Phone: +1 866 714 7293

Website: <a href="www.amstock.com">www.amstock.com</a>
E-mail: info@amstock.com

#### STOCK LISTINGS

State Street's common stock is listed on the New York Stock Exchange under the ticker symbol STT.

#### SHAREHOLDER INFORMATION

For timely information about State Street's consolidated financial results and other matters of interest to shareholders, and to request copies of our news releases and financial reports by fax or mail, please visit our website at:

#### www.statestreet.com/stockholder

or call +1 877 639 7788 [NEWS STT] toll-free in the U.S. and Canada, or +1 678 999 4577 outside those countries. These services are available 24 hours a day, seven days a week.

For copies of our Forms 10-Q, quarterly earnings press releases, Forms 8-K or additional copies of this Annual Report, please visit our website, call our shareholder services telephone line described above, or write to Investor Relations at Corporate Headquarters. Copies are provided without charge.

Investors and analysts interested in additional financial information may contact our Investor Relations department at Corporate Headquarters, telephone +1 617 664 3477.

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### Form 10-K

|  | - ·  |
|--|--|
| <b>☒ ANNUAL REPORT PURSUANT TO SEC</b> THE SECURITIES EXCHANGE ACT OF  | · ·  |
| For the fiscal year end  |  |
| ☐ TRANSITION REPORT PURSUANT TO THE SECURITIES EXCHANGE ACT OF   | ` '  |
| For the transition period from   | n to   |
| Commission File  | e No. 001-07511  |
| STATE STREET (Exact name of registrant a   |  |
| Massachusetts  | 04-2456637   |
| (State or other jurisdiction of incorporation)   | (I.R.S. Employer Identification No.)   |
| One Lincoln Street<br>Boston, Massachusetts  | 02111  |
| (Address of principal executive office)  | (Zip Code)   |
| 617-786 (Registrant's telephone num Securities registered pursuant (Title of Each Class)   | aber, including area code)   |
|  |  |
| Common Stock, \$1 par value  Securities registered pursuan  No   |  |
| Indicate by check mark if the registrant is a well-known seaso Act. Yes $\boxtimes$ No $\square$   | ned issuer, as defined in Rule 405 of the Securities   |
| Indicate by check mark if the registrant is not required to file representation. Yes $\hfill \square$ No $\hfill \boxtimes$  | reports pursuant to Section 13 or Section 15(d) of the   |
| Indicate by check mark whether the registrant (1) has filed all Securities Exchange Act of 1934 during the preceding 12 months (such reports) and (2) has been subject to such filing requirements for     | or for such shorter period that the registrant was required to file  |
| Indicate by check mark whether the registrant has submitted e Interactive Data File required to be submitted and posted pursuant the preceding 12 months (or for such shorter period that the registra     |  |
| Indicate by check mark if disclosure of delinquent filers pursu not contained herein, and will not be contained, to the best of regist incorporated by reference in Part III of this Form 10-K or any amer |  |
| Indicate by check mark whether the registrant is a large accele<br>smaller reporting company. See the definitions of "large accelerate<br>Rule 12b-2 of the Exchange Act. (Check one):                     |  |
| Large accelerated filer Accelerated filer (Do not check if a small   | Non-accelerated filer Smaller reporting company ler reporting company)   |
| Indicate by check mark whether the registrant is a shell compa   | any (as defined in Rule 12b-2 of the Act). Yes $\square$ No $\boxtimes$  |
| The aggregate market value of the voting and non-voting comper share price (\$33.82) at which the common equity was last sold  | mon equity held by non-affiliates computed by reference to the as of the last business day of the registrant's most recently |

The number of shares of the registrant's common stock outstanding as of January 31, 2011 was 502,189,618.

completed second fiscal quarter (June 30, 2010) was approximately \$16.87 billion.

Portions of the following documents are incorporated by reference into Parts of this Report on Form 10-K, to the extent noted in such Parts, as indicated below:

(1) The registrant's definitive Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed pursuant to Regulation 14A on or before April 30, 2011 (Part III).

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#### **PART I**

#### ITEM 1. BUSINESS

#### **GENERAL**

State Street Corporation is a financial holding company; we were organized in 1969 under the laws of the Commonwealth of Massachusetts, and through our subsidiaries, including our principal banking subsidiary State Street Bank and Trust Company, we provide a broad range of financial products and services to institutional investors worldwide. At December 31, 2010, we had consolidated total assets of \$160.51 billion, consolidated total deposits of \$98.35 billion, consolidated total shareholders' equity of \$17.79 billion and 28,670 employees. Our executive offices are located at One Lincoln Street, Boston, Massachusetts 02111 (telephone (617) 786-3000).

For purposes of this Form 10-K, unless the context requires otherwise, references to "State Street," "we," "us," "our" or similar terms mean State Street Corporation and its subsidiaries on a consolidated basis; references to "parent company" mean State Street Corporation; and references to "State Street Bank" mean State Street Bank and Trust Company. The parent company is a legal entity separate and distinct from its subsidiaries, assisting those subsidiaries by providing financial resources and management.

Our website is www.statestreet.com, through which we make available, free of charge, all reports we electronically file with, or furnish to, the Securities and Exchange Commission, or SEC, including our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, as well as any amendments to those reports, as soon as reasonably practicable after those documents have been filed with, or furnished to, the SEC. These documents are also accessible on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>. We have included the website addresses of State Street and the SEC in this report as inactive textual references only. Except as may be specifically incorporated by reference into this Form 10-K, information on those websites is not part of this Form 10-K.

We have Corporate Governance Guidelines, as well as written charters for the Executive Committee, the Examining & Audit Committee, the Executive Compensation Committee, the Risk and Capital Committee and the Nominating and Corporate Governance Committee of our Board of Directors, and a Code of Ethics for Senior Financial Officers, a Standard of Conduct for Directors and a Standard of Conduct for our employees. Each of these documents is posted on our website.

#### **BUSINESS DESCRIPTION**

#### Overview

We are a leader in providing financial services and products to meet the needs of institutional investors worldwide, with \$21.53 trillion of assets under custody and administration and \$2.01 trillion of assets under management at year-end 2010. Our clients include mutual funds, collective investment funds and other investment pools, corporate and public retirement plans, insurance companies, foundations, endowments and investment managers. Including the United States, we operate in 26 countries and more than 100 geographic markets worldwide. We conduct our business primarily through State Street Bank, which traces its beginnings to the founding of the Union Bank in 1792. State Street Bank's current charter was authorized by a special Act of the Massachusetts Legislature in 1891, and its present name was adopted in 1960.

#### **Significant Developments**

On April 1, 2010, we acquired Mourant International Finance Administration, or MIFA. Through this acquisition, we strengthened our position in fund administration and alternative asset servicing by adding \$122 billion to our assets under administration as of June 30, 2010. We further expanded our reach in Europe and Asia, and we broadened our capabilities for servicing investors' growing real estate administration requirements. This transaction builds on prior acquisitions completed over the past several years, each of which has contributed to our capabilities and reach in the alternative asset servicing segment of the global fund administration business. In 2002, we acquired International Fund Services, and in 2007, we acquired Investors Financial Services Corp. and Palmeri Fund Administrators. Additional information about our acquisition of MIFA is provided in note 2 to the consolidated financial statements included under Item 8.

On May 17, 2010, we completed our acquisition of the securities services business of Intesa Sanpaolo, or Intesa, composed of global custody, depository banking, correspondent banking and fund administration, with approximately €369 billion of assets under custody and administration as of March 31, 2010. As part of our acquisition of Intesa, we also assumed approximately €9 billion of client deposits. This transaction also added approximately 530 employees to our operations in Milan, Turin and Luxembourg, enhanced our position as the largest service provider in Italy and strengthened our presence in Luxembourg. As part of this acquisition, we entered into a long-term servicing agreement with Intesa Sanpaolo to service its investment management affiliates, including Eurizon Capital, which with its affiliates comprises the largest fund family in Italy, with approximately €139 billion of assets under management as of March 31, 2010. Additional information about our acquisition of Intesa is provided in note 2 to the consolidated financial statements included under Item 8.

On November 30, 2010, we announced a multi-year program to enhance service excellence and innovation, increase efficiencies and position us for accelerated growth. This program includes operational and information technology enhancements and targeted cost initiatives, including a reduction in force and a plan to reduce our occupancy costs. Additional information concerning actions taken by us in connection with, and charges resulting from, this program in 2010 is included in the "Overview of Financial Results—Financial Highlights" and "Consolidated Results of Operations—Expenses" sections of Management's Discussion and Analysis of Financial Condition and Results of Operations, or Management's Discussion and Analysis, included under Item 7 and in note 9 to the consolidated financial statements included under Item 8.

On January 10, 2011, we completed our acquisition of Bank of Ireland Asset Management, or BIAM. Our acquisition of BIAM provided State Street Global Advisors, or SSgA, with new Dublin-based clients and employees and additional assets under management, including global fundamental equities, fixed-income, cash, asset allocation, property and balanced funds. Aggregate BIAM assets under management as of December 31, 2010 were approximately €26 billion. The acquisition also expanded SSgA's range of investment management solutions, and expanded State Street's overall presence in Ireland, where we have been servicing institutional clients for fifteen years. Our resulting new operation in that country, known as State Street Global Advisors Ireland Limited, became SSgA's tenth global investment center, from which investment teams manage client assets.

#### **Additional Information**

Additional information about our business activities is provided in the sections that follow. For information about our management of capital, liquidity, market risk, including interest-rate risk, and other risks inherent in our businesses, refer to Management's Discussion and Analysis, Risk Factors included under Item 1A and our consolidated financial statements and accompanying footnotes included under Item 8, including notes 22 and 25 with respect to income taxes and non-U.S. activities.

#### LINES OF BUSINESS

We have two lines of business: Investment Servicing and Investment Management. These two lines of business provide services to support institutional investors, including custody, recordkeeping, daily pricing and administration, shareholder services, foreign exchange, brokerage and other trading services, securities finance, deposit and short-term investment facilities, loan and lease financing, investment manager and alternative investment manager operations outsourcing, performance, risk and compliance analytics, investment research and investment management, including passive and active U.S. and non-U.S. equity and fixed-income strategies. For additional information about our lines of business, see the "Line of Business Information" section of Management's Discussion and Analysis and note 24 to the consolidated financial statements included under Item 8.

### **COMPETITION**

We operate in a highly competitive environment in all areas of our business worldwide. We face competition from other financial services institutions, deposit-taking institutions, investment management firms, insurance companies, mutual funds, broker/dealers, investment banking firms, benefits consultants, leasing companies, and business service and software companies. As we expand globally, we encounter additional sources of competition.

We believe that these markets have key competitive considerations. These considerations include, for investment servicing, quality of service, economies of scale, technological expertise, quality and scope of sales and marketing, and price; and for investment management, expertise, experience, the availability of related service offerings, quality of service and performance, and price.

Our competitive success will depend upon our ability to develop and market new and innovative services, to adopt or develop new technologies, to bring new services to market in a timely fashion at competitive prices, to continue and expand our relationships with existing clients and to attract new clients.

#### SUPERVISION AND REGULATION

The parent company is registered with the Board of Governors of the Federal Reserve System, or the Federal Reserve, as a bank holding company pursuant to the Bank Holding Company Act of 1956. The Bank Holding Company Act, with certain exceptions, limits the activities in which we and our non-banking subsidiaries may engage to those that the Federal Reserve considers to be closely related to banking or managing or controlling banks. These limits also apply to non-banking entities of which we own or control more than 5% of a class of voting shares. The Federal Reserve may order a bank holding company to terminate any activity or its ownership or control of a non-banking subsidiary if the Federal Reserve finds that the activity, ownership or control constitutes a serious risk to the financial safety, soundness or stability of a banking subsidiary or is inconsistent with sound banking principles or statutory purposes. The Bank Holding Company Act also requires a bank holding company to obtain prior approval of the Federal Reserve before it may acquire substantially all the assets of any bank or ownership or control of more than 5% of the voting shares of any bank.

The parent company qualifies as a financial holding company, which extends to some extent the scope of activities in which it may engage. A financial holding company and the companies under its control are permitted to engage in activities considered "financial in nature" as defined by the Gramm-Leach-Bliley Act and Federal Reserve interpretations, and therefore the parent company may engage in a broader range of activities than permitted for bank holding companies and their subsidiaries. Financial holding companies may engage directly or indirectly in activities considered financial in nature, either *de novo* or by acquisition, provided the financial holding company gives the Federal Reserve after-the-fact notice of the new activities. Activities defined to be financial in nature include, but are not limited to, the following: providing financial or investment advice; underwriting; dealing in or making markets in securities; merchant banking, subject to significant limitations; and any activities previously found by the Federal Reserve to be closely related to banking. In order to maintain our status as a financial holding company, each of our depository subsidiaries must be well capitalized and well managed, as judged by regulators, and must comply with Community Reinvestment Act obligations. Failure to maintain these standards may ultimately permit the Federal Reserve to take enforcement actions against us.

The Dodd-Frank Wall Street Reform and Consumer Protection Act, which became law in July 2010, will have a significant effect on the regulatory structure of the financial markets. The Dodd-Frank Act, among other things, establishes a new Financial Stability Oversight Council to monitor systemic risk posed by financial institutions, restricts proprietary trading and private fund investment activities by banking institutions, creates a new framework for the regulation of derivative instruments, alters the regulatory capital treatment of trust preferred and other hybrid capital securities, and revises the FDIC's assessment base for deposit insurance assessment. In addition, rapid regulatory change is occurring internationally with respect to financial institutions, including, but not limited to, the implementation of Basel III and the Alternative Investment Fund Managers Directive, and the potential adoption of European Union derivatives initiatives and revisions to the European collective investment fund, or UCITS, directive.

Additional information about the Dodd-Frank Act and other new or modified laws and regulations applicable to our business is provided in Risk Factors included under Item 1A, in particular the risk factor titled "We face extensive and changing government regulation, including changes to capital requirements under the Dodd-Frank Act, Basel II and Basel III, which may increase our costs and expose us to risks related to compliance."

Many aspects of our business are subject to regulation by other U.S. federal and state governmental and regulatory agencies and self-regulatory organizations (including securities exchanges), and by non-U.S.

governmental and regulatory agencies and self-regulatory organizations. Aspects of our public disclosure, corporate governance principles and internal control systems are subject to the Sarbanes-Oxley Act of 2002 and regulations and rules of the SEC and the New York Stock Exchange.

### **Regulatory Capital Adequacy**

Like other bank holding companies, we are subject to Federal Reserve minimum risk-based capital and leverage ratio guidelines. As noted above, our status as a financial holding company also requires that we maintain specified regulatory capital ratio levels. State Street Bank is subject to similar risk-based capital and leverage ratio guidelines. As of December 31, 2010, our regulatory capital levels on a consolidated basis, and the regulatory capital levels of State Street Bank, exceeded the applicable minimum capital requirements and the requirements to qualify as a financial holding company.

We are currently in the qualification period that is required to be completed prior to our full implementation of the Basel II final rules. During the qualification period, we must demonstrate that we comply with the Basel II requirements to the satisfaction of the Federal Reserve. During or subsequent to this qualification period, the Federal Reserve may determine that we are not in compliance with certain aspects of the final rules and may require us to take certain actions to achieve compliance that could adversely affect our business operations, our capital structure, our regulatory capital ratios or our financial performance. Basel III, the Dodd-Frank Act and the regulatory rules to be adopted for the implementation of Basel III and the Dodd-Frank Act are expected to result in an increase in the minimum regulatory capital that we will be required to maintain and changes in the manner in which our regulatory capital ratios are calculated. Banking regulators have not yet issued final rules and guidance with respect to the regulatory capital rules under Basel III and the Dodd-Frank Act.

Failure to meet regulatory capital requirements could subject us to a variety of enforcement actions, including the termination of deposit insurance of State Street Bank by the Federal Deposit Insurance Corporation, or FDIC, and to certain restrictions on our business that are described further in this "Supervision and Regulation" section.

For additional information about our regulatory capital position and regulatory capital adequacy, refer to the "Capital" section of Management's Discussion and Analysis, Risk Factors, including the risk factor titled "Our business may be adversely affected upon our implementation of the revised capital requirements under Basel II Capital Rules, Basel III and the Dodd-Frank Act or in the event our capital structure is determined to be insufficient as a result of mandated stress testing," and note 16 to the consolidated financial statements included under Item 8.

#### **Subsidiaries**

The Federal Reserve is the primary federal banking agency responsible for regulating us and our subsidiaries, including State Street Bank, for both our U.S. and non-U.S. operations.

Our bank subsidiaries are subject to supervision and examination by various regulatory authorities. State Street Bank is a member of the Federal Reserve System and the FDIC and is subject to applicable federal and state banking laws and to supervision and examination by the Federal Reserve, as well as by the Massachusetts Commissioner of Banks, the FDIC, and the regulatory authorities of those states and countries in which a branch of State Street Bank is located. Other subsidiary trust companies are subject to supervision and examination by the Office of the Comptroller of the Currency, other offices of the Federal Reserve System or by the appropriate state banking regulatory authorities of the states in which they are located. Our non-U.S. banking subsidiaries are subject to regulation by the regulatory authorities of the countries in which they are located. As of December 31, 2010, the capital of each of these banking subsidiaries was in excess of the minimum legal capital requirements as set by those regulatory authorities.

The parent company and its non-banking subsidiaries are affiliates of State Street Bank under federal banking laws, which impose restrictions on transactions involving loans, extensions of credit, investments or asset purchases from State Street Bank to the parent company and its non-banking subsidiaries. Transactions of this kind to affiliates by State Street Bank are limited with respect to each affiliate to 10% of State Street Bank's

capital and surplus, as defined, and to 20% in the aggregate for all affiliates, and, in addition, are subject to collateral requirements. Federal law also provides that certain transactions with affiliates must be on terms and under circumstances, including credit standards, that are substantially the same or at least as favorable to the institution as those prevailing at the time for comparable transactions involving other non-affiliated companies or, in the absence of comparable transactions, on terms and under circumstances, including credit standards, that in good faith would be offered to, or would apply to, non-affiliated companies. State Street Bank is also prohibited from engaging in certain tie-in arrangements in connection with any extension of credit or lease or sale of property or furnishing of services. The Federal Reserve has jurisdiction to regulate the terms of certain debt issues of bank holding companies. Federal law provides as well for a depositor preference on amounts realized from the liquidation or other resolution of any depository institution insured by the FDIC.

Our investment management division, SSgA, which acts as an investment advisor to investment companies registered under the Investment Company Act of 1940, is registered as an investment advisor with the SEC. However, a major portion of our investment management activities are conducted by State Street Bank, which is subject to supervision primarily by the Federal Reserve with respect to these activities. Our U.S. broker/dealer subsidiary is registered as a broker/dealer with the SEC, is subject to regulation by the SEC (including the SEC's net capital rule) and is a member of the Financial Industry Regulatory Authority, a self-regulatory organization. Many aspects of our investment management activities are subject to federal and state laws and regulations primarily intended to benefit the investment holder, rather than our shareholders. Our activities as a futures commission merchant are subject to regulation by the Commodities Futures Trading Commission in the U.S. and various regulatory authorities internationally, as well as the membership requirements of the applicable clearinghouses. These laws and regulations generally grant supervisory agencies and bodies broad administrative powers, including the power to limit or restrict us from carrying on our investment management activities in the event that we fail to comply with such laws and regulations, and examination authority. Our business relating to investment management and trusteeship of collective trust funds and separate accounts offered to employee benefit plans is subject to ERISA and is regulated by the U.S. Department of Labor.

Our businesses, including our investment management and securities and futures businesses, are also regulated extensively by non-U.S. governments, securities exchanges, self-regulatory organizations, central banks and regulatory bodies, especially in those jurisdictions in which we maintain an office. For instance, the Financial Services Authority, the London Stock Exchange, and the Euronext.Liffe regulate our activities in the United Kingdom; the Federal Financial Supervisory Authority and the Deutsche Borse AG regulate our activities in Germany; and the Financial Services Agency, the Bank of Japan, the Japanese Securities Dealers Association and several Japanese securities and futures exchanges, including the Tokyo Stock Exchange, regulate our activities in Japan. We have established policies, procedures, and systems designed to comply with these requirements. However, as a global financial services institution, we face complexity and costs in our worldwide compliance efforts.

The majority of our non-U.S. operations are conducted pursuant to Federal Reserve Regulation K through State Street Bank's Edge Act corporation subsidiary or through international branches of State Street Bank. An Edge Act corporation is a corporation organized under federal law that conducts foreign business activities. In general, banks may not make investments that exceed 20% of their capital and surplus in their Edge Act corporations (and similar state law corporations), and the investment of any amount in excess of 10% of capital and surplus requires the prior approval of the Federal Reserve.

In addition to our non-U.S. operations conducted pursuant to Regulation K, we also make new investments abroad directly (through the parent company or through non-banking subsidiaries of the parent company) pursuant to Federal Reserve Regulation Y, or through international bank branch expansion, which are not subject to the 20% investment limitation for Edge Act corporation subsidiaries.

We are subject to the USA PATRIOT Act of 2001, which contains anti-money laundering and financial transparency laws and requires implementation of regulations applicable to financial services companies, including standards for verifying client identification and monitoring client transactions and detecting and reporting suspicious activities. Anti-money laundering laws outside the U.S. contain similar requirements.

We are also subject to the Massachusetts bank holding company statute. The statute requires prior approval by the Massachusetts Board of Bank Incorporation for our acquisition of more than 5% of the voting shares of any additional bank and for other forms of bank acquisitions.

### **Support of Subsidiary Banks**

Under Federal Reserve guidelines, a bank holding company is required to act as a source of financial and managerial strength to its banking subsidiaries. Under these guidelines, the parent company is expected to commit resources to State Street Bank and any other banking subsidiary in circumstances in which it might not do so absent such guidelines. In the event of bankruptcy, any commitment by the parent company to a federal bank regulatory agency to maintain the capital of a banking subsidiary will be assumed by the bankruptcy trustee and will be entitled to a priority payment.

#### ECONOMIC CONDITIONS AND GOVERNMENT POLICIES

Economic policies of the U.S. government and its agencies influence our operating environment. Monetary policy conducted by the Federal Reserve directly affects the level of interest rates, which may impact overall credit conditions of the economy. Monetary policy is applied by the Federal Reserve through open market operations in U.S. government securities, changes in reserve requirements for depository institutions, and changes in the discount rate and availability of borrowing from the Federal Reserve. Government regulation of banks and bank holding companies is intended primarily for the protection of depositors of the banks, rather than for the shareholders of the institutions. We are also impacted by the economic policies of non-U.S. government agencies, such as the European Central Bank.

### STATISTICAL DISCLOSURE BY BANK HOLDING COMPANIES

The following information, included under Items 6, 7 and 8, is incorporated by reference herein:

"Selected Financial Data" table (Item 6)—presents return on average common equity, return on average assets, common dividend payout and equity-to-assets ratios.

"Distribution of Average Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential" table (Item 8)—presents consolidated average balance sheet amounts, related fully taxable-equivalent interest earned or paid, related average yields and rates paid and changes in fully taxable-equivalent interest revenue and expense for each major category of interest-earning assets and interest-bearing liabilities.

- Note 3, "Investment Securities," to the consolidated financial statements (Item 8) and "Investment Securities" section included in Management's Discussion and Analysis—disclose information regarding book values, market values, maturities and weighted-average yields of securities (by category).
- Note 1, "Summary of Significant Accounting Policies—Loans and Leases," to the consolidated financial statements (Item 8)—discloses our policy for placing loans and leases on non-accrual status.
- Note 4, "Loans and Leases," to the consolidated financial statements (Item 8) and "Loans and Leases" section included in Management's Discussion and Analysis—disclose distribution of loans, loan maturities and sensitivities of loans to changes in interest rates.

"Loans and Leases" and "Cross-Border Outstandings" sections of Management's Discussion and Analysis—disclose information regarding cross-border outstandings and other loan concentrations of State Street.

"Credit Risk" section of Management's Discussion and Analysis and note 4, "Loans and Leases," to the consolidated financial statements (Item 8)—present the allocation of the allowance for loan losses, and a description of factors which influenced management's judgment in determining amounts of additions or reductions to the allowance, if any, charged or credited to results of operations.

"Distribution of Average Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential" table (Item 8)—discloses deposit information.

Note 8, "Short-Term Borrowings," to the consolidated financial statements (Item 8)—discloses information regarding short-term borrowings of State Street.

#### ITEM 1A. RISK FACTORS

This Form 10-K, as well as other reports filed by us under the Securities Exchange Act of 1934 or registration statements filed by us under the Securities Act of 1933, contain statements (including statements in Management's Discussion and Analysis included under Item 7) that are considered "forward-looking statements" within the meaning of U.S. securities laws, including statements about industry trends, management's expectations about our financial performance, market growth, acquisitions and divestitures, new technologies, services and opportunities and earnings, management's confidence in our strategies and other matters that do not relate strictly to historical facts. Forward-looking statements are often identified by such forward-looking terminology as "expect," "look," "believe," "anticipate," "estimate," "forecast," "seek," "may," "will," "trend," "target" and "goal," or similar statements or variations of such terms.

Forward-looking statements are subject to various risks and uncertainties, which change over time, are based on management's expectations and assumptions at the time the statements are made, and are not guarantees of future results. Management's expectations and assumptions, and the continued validity of the forward-looking statements, are subject to change due to a broad range of factors affecting the national and global economies, the equity, debt, currency and other financial markets, as well as factors specific to State Street and its subsidiaries, including State Street Bank. Factors that could cause changes in the expectations or assumptions on which forward-looking statements are based include, but are not limited to:

- the manner in which the Federal Reserve implements the Dodd-Frank Act, including any changes to our minimum regulatory capital ratios;
- changes to our business model, or how we provide services, required by our compliance with the Dodd-Frank Act, and similar non-U.S. rules and regulations;
- required regulatory capital ratios under Basel II and Basel III, in each case as fully implemented by State Street and State Street Bank (and in the case of Basel III, when finally adopted by the Federal Reserve), which may result in the need for substantial additional capital or increased levels of liquidity in the future;
- changes in law or regulation that may adversely affect our, our clients' or our counterparties' business activities and the products or services that we sell, including additional or increased taxes or assessments thereon, capital adequacy requirements and changes that expose us to risks related to compliance;
- financial market disruptions and the economic recession, whether in the U.S. or internationally;
- the liquidity of the U.S. and international securities markets, particularly the markets for fixed-income securities, and the liquidity requirements of our clients;
- increases in the volatility of, or declines in the levels of, our net interest revenue, changes in the composition of the assets on our consolidated balance sheet and the possibility that we may be required to change the manner in which we fund those assets;
- the financial strength and continuing viability of the counterparties with which we or our clients do business and to which we have investment, credit or financial exposure;
- the credit quality, credit agency ratings, and fair values of the securities in our investment securities portfolio, a deterioration or downgrade of which could lead to other-than-temporary impairment of the respective securities and the recognition of an impairment loss in our consolidated statement of income;
- delays or difficulties in the execution of our previously announced global multi-year program designed to enhance our operating model, which could lead to changes in our estimates of the charges, expenses or savings associated with the planned program, resulting in increased volatility of our earnings;

- the maintenance of credit agency ratings for our debt and depository obligations as well as the level of credibility of credit agency ratings;
- the risks that acquired businesses will not be integrated successfully, or that the integration will take longer than anticipated, that expected synergies will not be achieved or unexpected disynergies will be experienced, that client and deposit retention goals will not be met, that other regulatory or operational challenges will be experienced and that disruptions from the transaction will harm relationships with clients, employees or regulators;
- the ability to complete acquisitions, divestitures and joint ventures, including the ability to obtain regulatory approvals, the ability to arrange financing as required and the ability to satisfy closing conditions:
- the performance of and demand for the products and services we offer, including the level and timing of redemptions and withdrawals from our collateral pools and other collective investment products;
- the possibility of our clients incurring substantial losses in investment pools where we act as agent, and the possibility of significant reductions in the valuation of assets;
- our ability to attract deposits and other low-cost, short-term funding;
- potential changes to the competitive environment, including changes due to the effects of consolidation, and perceptions of State Street as a suitable service provider or counterparty;
- the level and volatility of interest rates and the performance and volatility of securities, credit, currency and other markets in the U.S. and internationally;
- our ability to measure the fair value of the investment securities on our consolidated balance sheet;
- the results of litigation, government investigations and similar disputes or proceedings;
- our ability to control operating risks, information technology systems risks and outsourcing risks, and our ability to protect our intellectual property rights, the possibility of errors in the quantitative models we use to manage our business and the possibility that our controls will prove insufficient, fail or be circumvented;
- adverse publicity or other reputational harm;
- our ability to grow revenue, attract and/or retain and compensate highly skilled people, control expenses and attract the capital necessary to achieve our business goals and comply with regulatory requirements;
- the potential for new products and services to impose additional costs on us and expose us to increased operational risk;
- · changes in accounting standards and practices; and
- changes in tax legislation and in the interpretation of existing tax laws by U.S. and non-U.S. tax authorities that affect the amount of taxes due.

Therefore, actual outcomes and results may differ materially from what is expressed in our forward-looking statements and from our historical financial results due to the factors discussed in this section and elsewhere in this Form 10-K or disclosed in our other SEC filings. Forward-looking statements should not be relied upon as representing our expectations or beliefs as of any date subsequent to the time this Form 10-K is filed with the SEC. We undertake no obligation to revise the forward-looking statements contained in this Form 10-K to reflect events after the time it is filed with the SEC. The factors discussed above are not intended to be a complete summary of all risks and uncertainties that may affect our businesses. We cannot anticipate all developments that may adversely affect our consolidated results of operations and financial condition.

Forward-looking statements should not be viewed as predictions, and should not be the primary basis upon which investors evaluate State Street. Any investor in State Street should consider all risks and uncertainties

disclosed in our SEC filings, including our filings under the Securities Exchange Act of 1934, in particular our reports on Forms 10-K, 10-Q and 8-K, or registration statements filed under the Securities Act of 1933, all of which are accessible on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> or on our website at <a href="https://www.sec.gov">www.s

The following is a discussion of risk factors applicable to State Street.

### The failure or instability of any of our significant counterparties, many of whom are major financial institutions, and our assumption of significant credit and counterparty risk, could expose us to loss.

The financial markets are characterized by extensive interdependencies among financial institutions, including banks, broker/dealers, collective investment funds and insurance companies. As a result of these interdependencies, we and many of our clients have concentrated counterparty exposure to other financial institutions, particularly large and complex institutions. Although we have procedures for monitoring both individual and aggregate counterparty risk, like other large financial institutions, the nature of our business is such that large individual and aggregate counterparty exposure is inherent in our business as our focus is on large institutional investors and their businesses. From time to time, we assume concentrated credit risk at the individual obligor, counterparty or guarantor level. Such concentrations may be material and can from time to time exceed 10% of our consolidated total shareholders' equity. Our material counterparty exposures change daily, and the counterparties to which our risk exposure exceeds 10% of our consolidated total shareholders' equity are also variable during any reported period; however, our largest exposures tend to be to other financial institutions. Further, exposure to such counterparties generally is the result of our role as agent to numerous entities affiliated with a single counterparty. These affiliated entities and our risk exposures to them also vary.

Concentration of counterparty exposure presents significant risks to us and to our clients because the failure or perceived weakness of any of our counterparties (or in some cases of our clients' counterparties) has the potential to expose us to risk of loss.

The instability of the financial markets since 2007 has resulted in many financial institutions becoming significantly less creditworthy, and as a result we may be exposed to increased counterparty risks, both in our role as principal and in our capacity as agent for our clients. Changes in market perception of the financial strength of particular financial institutions can occur rapidly, are often based upon a variety of factors and are difficult to predict. In addition, as U.S. and non-U.S. governments have addressed the financial crisis in an evolving manner, the criteria for and manner of governmental support of financial institutions and other economically important sectors remain uncertain. If a significant individual counterparty defaults on an obligation to us, we could incur financial losses that materially adversely affect our businesses and our consolidated results of operations and financial condition. A counterparty default can also have adverse effects on, and financially weaken, other of our counterparties, which could also materially adversely affect our businesses and our consolidated results of operations and financial condition.

The degree of client demand for short-term credit also tends to increase during periods of market turbulence, exposing us to further counterparty-related risks. For example, investors in collective investment vehicles for which we act as custodian may engage in significant redemption activity due to adverse market or economic news that was not anticipated by the fund's manager. Our relationship with our clients, the nature of the settlement process and our systems may result in the extension of short-term credit in such circumstances. For some types of clients, we provide credit to allow them to leverage their portfolios, which may expose us to potential loss if the client experiences credit difficulties. In addition to our exposure to financial institutions, we are from time to time exposed to concentrated credit risk at the industry or country level, potentially exposing us to a single market or political event or a correlated set of events. We are also generally not able to net exposures across counterparties that are affiliated entities and may not be able in all circumstances to net exposures to the same legal entity across multiple products. As a consequence, we may incur a loss in relation to one entity or product even though our exposure to one of its affiliates or across product types is over-collateralized. Moreover, not all of our counterparty exposure is secured and, when our exposure is secured, the realizable market value of the collateral may have declined by the time we exercise rights against that collateral. This risk may be particularly acute if we are required to sell the collateral into an illiquid or temporarily impaired market.

In addition, our clients often purchase securities or other financial instruments from a financial counterparty, including broker/dealers, under repurchase arrangements, frequently as a method of reinvesting the cash collateral they receive from lending their securities. Under these arrangements, the counterparty is obligated to repurchase these securities or financial instruments from the client at the same price at some point in the future. The anticipated value of the collateral is intended to exceed the counterparty's repayment obligation. In many cases, we agree to indemnify our clients from any loss that would arise upon a default by the counterparty if the proceeds from the disposition of the securities or other financial assets are less than the amount of the repayment obligation by the client's counterparty. In those instances, we, rather than our client, are exposed to the risks associated with counterparty default and collateral value.

We also engage in certain off-balance sheet activities that involve risks. For example, we provide benefit responsive contracts, known as wraps, to defined contribution plans that offer a stable value option to their participants. During the financial crisis, the book value of obligations under many of these contracts exceeded the market value of the underlying portfolio holdings. Concerns regarding the portfolio of investments protected by such contracts, or regarding the investment manager overseeing such an investment option, may result in redemption demands from stable value products covered by benefit responsive contracts at a time when the portfolio's market value is less than its book value, potentially exposing us to risk of loss. Similarly, we provide credit facilities in connection with the remarketing of municipal obligations, potentially exposing us to credit exposure to the municipalities issuing such bonds and to increased liquidity demands. In the current economic environment, where municipal credits are subject to increased investor concern, the risks associated with such businesses increase. Further, our off-balance sheet activities also include indemnified securities financing obligations, where we indemnify our clients against losses they incur in connection with the failure of borrowers under our program to return securities on loan. Finally, certain of our clients reinvest cash collateral in repurchase arrangements, and we may indemnify such clients against counterparty default.

Although our overall business is subject to these interdependencies, several of our business units are particularly sensitive to them, including our Global Treasury group, our currency and other trading activities, our securities lending business and our investment management business. Given the limited number of strong counterparties in the current market, we are not able to mitigate all of our and our clients' counterparty credit risk. The current consolidation of financial service firms that began in 2008, and the failures of other financial institutions, have increased the concentration of our counterparty risk.

### Our business involves significant European operations, and disruptions in European economies could have a material adverse effect on our operations or financial performance.

The financial markets remain concerned about the ability of certain European countries, particularly Greece, Ireland and Portugal, but also others such as Spain and Italy, to finance their deficits and service growing debt burdens amidst difficult economic conditions. This loss of confidence has led to rescue measures for Greece and Ireland by Euro-zone countries and the International Monetary Fund. The actions required to be taken by those countries as a condition to rescue packages, and by other countries to mitigate similar developments in their economies, have resulted in increased political discord within and among Euro-zone countries. The interdependencies among European economies and financial institutions have also exacerbated concern regarding the stability of European financial markets generally and certain institutions in particular. Given the scope of our European operations, clients and counterparties, persistent disruptions in the European financial markets, the attempt of a country to abandon the Euro, the failure of a significant European financial institution, even if not an immediate counterparty to us, or persistent weakness in the Euro, could have a material adverse impact on our operations or financial performance.

### Our investment portfolio and financial condition could be adversely affected by changes in various interest, market and credit risks.

Our investment portfolio represented approximately 59% of our consolidated total assets as of December 31, 2010, and the interest revenue associated with our investment portfolio represented approximately 31% of our consolidated total gross revenue for the year ended December 31, 2010. As such, our consolidated

results of operations and financial condition are materially exposed to the risks associated with our investment portfolio, including, without limitation, changes in interest rates, credit spreads, credit performance, credit ratings, access to liquidity, mark-to-market valuations and our ability to reinvest repayments of principal with respect to portfolio securities. Relative to many other major financial institutions, investment securities represent a greater percentage of our consolidated balance sheet and commercial loans represent a smaller percentage. Our investment portfolio continues to have significant concentrations in certain classes of securities, including non-agency residential mortgage-backed securities, commercial mortgage-backed securities and other asset-backed securities with concentrated exposure to consumers. These classes and types of securities experienced significant liquidity, valuation and credit quality deterioration during the financial disruption that began in mid-2007. We also have material holdings of non-U.S. mortgage-backed and asset-backed securities with exposures to European countries whose sovereign debt markets have, to varying degrees, been under stress over the past year and may continue to experience stress in the future. For further information, see the risk factor above titled "Our business involves significant European operations, and disruptions in European economies could have a material adverse effect on our operations or financial performance."

Further, we hold a portfolio of state and municipal bonds; in view of the budget deficits that most states and many municipalities are currently incurring due to the continued depressed economic environment, the risks associated with this portfolio have increased. If market conditions similar to those experienced in 2007 and 2008 were to return, our portfolio could experience a decline in liquidity and market value, regardless of our credit view of our portfolio holdings. For example, we recorded significant non-credit losses in connection with the consolidation of our off-balance sheet asset-backed commercial paper conduits in 2009 and the repositioning of our investment portfolio in 2010 with respect to these asset classes. In addition, deterioration in the credit quality of our portfolio holdings could result in other-than-temporary impairment. Our investment portfolio is further subject to changes in both domestic interest rates and foreign interest rates (primarily in Europe) and could be negatively impacted by rising interest rates. In addition, while the securities in our investment portfolio are primarily rated "AAA" or "AA," if a material portion of our investment portfolio were to experience rating declines below investment grade, our capital ratios under the requirements of Basel II and Basel III could be adversely affected, which risk is greater with portfolios of investment securities than with loans or holdings of Treasury securities.

### Our business activities expose us to liquidity and interest-rate risk.

In our business activities, we assume liquidity and interest-rate risk in our investment portfolio of longer-and intermediate-term assets, and our net interest revenue is affected by the levels of interest rates in global markets, changes in the relationship between short-and long-term interest rates, the direction and speed of interest-rate changes, and the asset and liability spreads relative to the currency and geographic mix of our interest-earning assets and interest-bearing liabilities. Our ability to anticipate these changes or to hedge the related on- and off-balance sheet exposures can significantly influence the success of our asset-and liability-management activities and the resulting level of our net interest revenue. The impact of changes in interest rates will depend on the relative durations of assets and liabilities as well as the currencies in which they are denominated. Sustained lower interest rates, a flat or inverted yield curve and narrow interest-rate spreads generally have a constraining effect on our net interest revenue. In particular, if short-term interest rates rise, our net interest revenue is likely to decline, and any such decline could be material.

In addition, we may be exposed to liquidity or other risks in managing asset pools for third parties that are funded on a short-term basis, or where the clients participating in these products have a right to the return of cash or assets on limited notice. These business activities include, among others, securities finance collateral pools, money market and other short-term investment funds and liquidity facilities utilized in connection with municipal bond programs. If clients demand a return of their cash or assets, particularly on limited notice, and our investment portfolio does not have the liquidity to support those demands, we could be forced to sell investment securities at unfavorable prices.

If we are unable to continuously attract deposits and other short-term funding, our financial condition, including our capital ratios, our consolidated results of operations and our business prospects could be harmed.

Liquidity management is critical to the management of our consolidated balance sheet and to our ability to service our client base. We generally use our sources of funds to:

- extend credit to our clients in connection with our custody business;
- meet demands for return of funds on deposit by clients; and
- manage the pool of long- and intermediate-term assets that are included in investment securities on our consolidated balance sheet.

Because the demand for credit by our clients is difficult to forecast and control, and may be at its peak at times of disruption in the securities markets, and because the average maturity of our investment portfolio is significantly longer than the contractual maturity of our client deposit base, we need to continuously attract, and are dependent upon, access to various sources of short-term funding.

In managing our liquidity, our primary source of short-term funding is client deposits, which are predominantly transaction-based deposits by institutional investors. Our ability to continue to attract these deposits, and other short-term funding sources such as certificates of deposit and commercial paper, is subject to variability based upon a number of factors, including volume and volatility in the global securities markets, the relative interest rates that we are prepared to pay for these deposits and the perception of safety of those deposits or short-term obligations relative to alternative short-term investments available to our clients, including the capital markets. For example, the contraction in the number of counterparties for which we have a favorable credit assessment as a result of ongoing market disruptions has made it difficult for us to invest our available liquidity, which has adversely affected the rate of return that we have earned on these assets, which could harm our ability to attract client deposits.

The availability and cost of credit in short-term markets is highly dependent upon the markets' perception of our liquidity and creditworthiness. Our efforts to monitor and manage our liquidity risk may not be successful or sufficient to deal with dramatic or unanticipated changes in the global securities markets or other event-driven reductions in liquidity. In such events, our cost of funds may increase, thereby reducing our net interest revenue, or we may need to dispose of a portion of our investment portfolio, which, depending upon market conditions, could result in the realization of a loss in our consolidated statement of income.

The global recession and financial crisis that began in mid-2007 have adversely affected us and increased the uncertainty and unpredictability we face in managing our businesses. Continued or additional disruptions in the global economy or financial markets could further adversely affect our business and financial performance.

Our businesses have been significantly affected by global economic conditions and their impact on financial markets. Since mid-2007, global credit and other financial markets have suffered from substantial volatility, illiquidity and disruption as a result of the global recession and financial crisis. The resulting economic pressure and lack of confidence in the financial markets have adversely affected our business, as well as the businesses of our clients and significant counterparties. These events, and the potential for continuing or additional disruptions, have also affected overall confidence in financial institutions, have further exacerbated liquidity and pricing issues within the fixed-income markets, have increased the uncertainty and unpredictability we face in managing our businesses and have had an adverse effect on our consolidated results of operations and our financial condition. While global economies and financial markets have shown initial signs of stabilizing, the occurrence of additional disruptions in, or a worsening of, global markets or economic conditions could adversely affect our businesses and the financial services industry in general.

Market disruptions can adversely affect our revenue if the value of assets under custody, administration or management decline, while the costs of providing the related services remain constant due to the fixed nature of

such costs. These factors can reduce our asset-based fee revenue and could adversely affect our other transaction-based revenue, such as revenues from securities finance and foreign exchange activities, and the volume of transactions that we execute for or with our clients, but the costs of providing the related services would not similarly decline. Further, the degree of volatility in foreign exchange rates can affect our foreign exchange trading revenue. In general, increased currency volatility tends to increase our market risk but also our foreign exchange revenue. Conversely, periods of lower currency volatility tend to decrease market risk and our foreign exchange revenue.

In addition, as our business grows globally and as a greater percentage of our revenue is earned in currencies other than U.S. dollars, our exposure to foreign currency volatility could affect our levels of consolidated revenue, our expenses and our consolidated results of operations, as well as the value of our investment in our non-U.S. operations and our investment portfolio holdings. As our product offering within our Global Markets businesses expands, in part to seek to take advantage of perceived opportunities arising under various regulatory reforms and resulting market changes, our exposure to volatility in currencies and interest rates may increase, potentially resulting in greater revenue volatility in our trading businesses. We also may need to make additional investments to enhance our risk management capabilities to support these businesses, which may increase the operating expenses of such businesses or, if our risk management resources fail to keep pace with product expansion, result in increased risk of loss from our trading businesses.

We face extensive and changing government regulation, including changes to capital requirements under the Dodd-Frank Act, Basel II and Basel III, which may increase our costs and expose us to risks related to compliance.

Most of our businesses are subject to extensive regulation by multiple regulatory bodies, and many of the clients to which we provide services are themselves subject to a broad range of regulatory requirements. These regulations may affect the manner and terms of delivery of our services. As a financial institution with substantial international operations, we are subject to extensive regulatory and supervisory oversight, both in the U.S. and outside the U.S. The regulations affect, among other things, the scope of our activities and client services, our capital structure and our ability to fund the operations of our subsidiaries, our lending practices, our dividend policy, the manner in which we market our services and our interactions with foreign regulatory agencies and officials, for example, as a result of the Foreign Corrupt Practices Act.

The Dodd-Frank Act, which became law in July 2010, will have a significant impact on the regulatory structure of the financial markets and will impose additional costs on us. It also could adversely affect certain of our business operations and competitive position, or those of our clients. The Dodd-Frank Act, among other things, establishes a new Financial Stability Oversight Council to monitor systemic risk posed by financial institutions, restricts proprietary trading and private fund investment activities by banking institutions, creates a new framework for the regulation of derivatives, alters the regulatory capital treatment of trust preferred securities and other hybrid capital securities and revises the FDIC's assessment base for deposit insurance. Provisions in the Dodd-Frank Act may also restrict the flexibility of financial institutions to compensate their employees. In addition, provisions in the Dodd-Frank Act may require changes to the existing Basel II capital rules or affect their interpretations by institutions or regulators, which could have an adverse effect on our ability to comply with Basel II regulations, our business operations, capital structure, capital ratios or financial performance. The final effects of the Dodd-Frank Act on our business will depend largely on the implementation of the Act by regulatory bodies and the exercise of discretion by these regulatory bodies.

In addition, rapid regulatory change is occurring internationally with respect to financial institutions, including, but not limited to, the implementation of Basel III and the Alternative Investment Fund Managers Directive and the potential adoption of the EU derivatives initiatives and revisions to the European collective investment fund, or UCITS, directive. Among current regulatory developments are proposed rules to enhance the responsibilities of custodians to their clients for asset losses. The Dodd-Frank Act and these other international regulatory changes could limit our ability to pursue certain business opportunities, increase our regulatory capital requirements and impose additional costs on us, and otherwise adversely affect our business operations and have other negative consequences, including a reduction of our credit ratings. Different countries may respond to the

market and economic environment in different and potentially conflicting manner, which could have the impact of increasing the cost of compliance for us.

New or modified regulations and related regulatory guidance, including under Basel III and the Dodd-Frank Act, may have unforeseen or unintended adverse effects on the financial services industry. The regulatory perspective, particularly that of the Federal Reserve Board, on regulatory capital requirements may affect our ability to make acquisitions, declare dividends or repurchase our common stock unless we can demonstrate, to the satisfaction of our regulators, that such actions would not adversely affect our regulatory capital position in the event of a severely stressed market environment. In addition, the implementation of certain of the proposals with regard to regulatory capital could disproportionately affect our regulatory capital position relative to that of our competitors.

If we do not comply with governmental regulations, we may be subject to fines, penalties, lawsuits or material restrictions on our businesses in the jurisdiction where the violation occurred, which may adversely affect our business operations and, in turn, our consolidated results of operations. Similarly, many of our clients are subject to significant regulatory requirements, and retain our services in order for us to assist them in complying with those legal requirements. Changes in these regulations can significantly affect the services that we are asked to provide, as well as our costs. In addition, adverse publicity and damage to our reputation arising from the failure or perceived failure to comply with legal, regulatory or contractual requirements could affect our ability to attract and retain clients. If we cause clients to fail to comply with these regulatory requirements, we may be liable to them for losses and expenses that they incur. In recent years, regulatory oversight and enforcement have increased substantially, imposing additional costs and increasing the potential risks associated with our operations. If this regulatory trend continues, it could adversely affect our operations and, in turn, our consolidated results of operations.

Our business may be adversely affected upon our implementation of the revised capital requirements under Basel II Capital Rules, Basel III and the Dodd-Frank Act or in the event our capital structure is determined to be insufficient as a result of mandated stress testing.

We are currently in the qualification period that is required to be completed prior to our full implementation of the Basel II capital rules. During the qualification period we must demonstrate that we comply with the Basel II requirements to the satisfaction of the Federal Reserve. During or subsequent to this qualification period, the Federal Reserve may determine that we are not in compliance with certain aspects of the regulation and may require us to take certain actions to come into compliance that could adversely affect our business operations, capital structure, capital ratios or financial performance. In addition, regulators could change the Basel II capital rules or their interpretations as they apply to State Street, potentially due to the rulemaking associated with certain provisions of the Dodd-Frank Act, which could adversely affect us and our ability to comply with Basel II.

Basel III, the Dodd-Frank Act and the regulatory rules to be adopted for the implementation of Basel III and the Dodd-Frank Act will result in an increase in the minimum levels of capital and liquidity that we will be required to maintain and changes in the manner in which our capital ratios are calculated. In addition, we are required by the Federal Reserve to conduct periodic stress testing of our business operations, and our capital structure and liquidity management are subject to periodic review and stress testing by the Federal Reserve, which is used by the Federal Reserve to evaluate the adequacy of our capital and the potential requirement to maintain capital levels in addition to regulatory minimums. Banking regulators have not yet issued final rules and guidance for our implementation of the revised capital and liquidity rules under Basel III and the Dodd-Frank Act. Consequently, we cannot determine at this time the alignment of our regulatory capital and our business operations with the regulatory capital requirements to be implemented. Our implementation of the new capital requirements may not be approved by the Federal Reserve and the Federal Reserve may impose capital requirements in excess of our expectations, and maintenance of high levels of liquidity may adversely affect our revenues. In the event our implementation of the new capital requirements under Basel III and the Dodd-Frank Act or our current capital structure are determined not to conform with current and future capital requirements,

our ability to deploy capital in the operation of our business or our ability to distribute capital to shareholders may be constrained and our business may be adversely affected.

### Any downgrades in our credit ratings, or an actual or perceived reduction in our financial strength, could adversely affect our borrowing costs, capital costs and liquidity and cause reputational harm.

Various independent rating agencies publish credit ratings for our debt obligations based on their evaluation of a number of factors, some of which relate to our performance and other corporate developments, including financings, acquisitions and joint ventures, and some of which relate to general industry conditions. We anticipate that the rating agencies will review our ratings regularly based on our consolidated results of operations and developments in our businesses. Our credit ratings were downgraded by each of the principal rating agencies during the first quarter of 2009. A further downgrade or a significant reduction in our capital ratios might adversely affect our ability to access the capital markets or might increase our cost of capital. We cannot provide assurance that we will continue to maintain our current ratings. The current market environment and our exposure to other financial institution counterparties increases the risk that we may not maintain our current ratings. Downgrades in our credit ratings may adversely affect our borrowing costs, our capital costs and our ability to raise capital and, in turn, our liquidity. A failure to maintain an acceptable credit rating may also preclude us from being competitive in certain products, may be negatively perceived by our clients or counterparties or may have other adverse reputational effects.

Additionally, our counterparties, as well as our clients, rely upon our financial strength and stability and evaluate the risks of doing business with us. If we experience diminished financial strength or stability, actual or perceived, including the effects of market or regulatory developments, our announced or rumored business developments or consolidated results of operations, a decline in our stock price or a reduced credit rating, our counterparties may become less willing to enter into transactions, secured or unsecured, with us, our clients may reduce or place limits upon the level of services we provide them or seek other service providers and our prospective clients may select other service providers. The risk that we may be perceived as less creditworthy relative to other market participants is increased in the current market environment, where the consolidation of financial institutions, including major global financial institutions, is resulting in a smaller number of much larger counterparties and competitors. If our counterparties perceive us to be a less viable counterparty, our ability to enter into financial transactions on terms acceptable to us or our clients, on our or our clients' behalf, will be materially compromised. If our clients reduce their deposits with us or select other service providers for all or a portion of the services we provide them, our revenues will decrease accordingly.

### We may need to raise additional capital in the future, which may not be available to us or may only be available on unfavorable terms.

We may need to raise additional capital in order to maintain our credit ratings, in response to changes in regulatory capital rules or for other purposes, including to finance acquisitions. However, our ability to access the capital markets, if needed, will depend on a number of factors, including the state of the financial markets. In the event of rising interest rates, disruptions in financial markets, negative perception of our business and financial strength, or other factors that would increase our cost of borrowing, we cannot be sure of our ability to raise additional capital, if needed, on terms acceptable to us, which could adversely affect our business and ability to implement our business plan and strategic goals, including the financing of acquisitions.

#### Our businesses may be adversely affected by litigation.

From time to time, our clients, or the government on their behalf, may make claims and take legal action relating to, among other things, our performance of fiduciary or contractual responsibilities. In any such claims or actions, demands for substantial monetary damages may be asserted against us and may result in financial liability or an adverse effect on our reputation among investors or on client demand for our products and services. We may be unable to accurately estimate our exposure to litigation risk when we record balance sheet reserves for probable loss contingencies. As a result, any reserves we establish to cover any settlements or

judgments may not be sufficient to cover our actual financial exposure, which may have a material impact on our consolidated results of operations or financial condition.

In the ordinary course of our business, we are also subject to various regulatory, governmental and law enforcement inquiries, investigations and subpoenas. These may be directed generally to participants in the businesses in which we are involved or may be specifically directed at us. In regulatory enforcement matters, claims for disgorgement, the imposition of penalties and the imposition of other remedial sanctions are possible.

In view of the inherent difficulty of predicting the outcome of legal actions and regulatory matters, we cannot provide assurance as to the outcome of any pending matter or, if determined adversely against us, the costs associated with any such matter, particularly where the claimant seeks very large or indeterminate damages or where the matter presents novel legal theories, involves a large number of parties or is at a preliminary stage. The resolution of certain pending legal actions or regulatory matters, if unfavorable, could have a material adverse effect on our consolidated results of operations for the period in which such actions or matters are resolved or a reserve is established.

### We may incur losses, which could be material to our financial performance in the periods incurred, arising from bankruptcy-related claims by and against Lehman entities in the United States and the U.K.

We have claims against Lehman entities in bankruptcy proceedings in the U.S. and the U.K. We also have amounts that we owe to Lehman entities. These claims and amounts owed arise from the resolution of transactions that existed at the time the Lehman entities entered bankruptcy, including foreign exchange transactions, securities lending arrangements and repurchase agreements. In the aggregate, the amounts that we believe we owe Lehman entities, as reflected in our submissions in the bankruptcy proceedings, are less than our estimate of the realizable value of the claims we have asserted against Lehman entities. However, we may recognize gains and losses in different fiscal periods depending in part on the timing and sequence of the resolution of the claims by us and against us in the different proceedings. In addition, the process for resolving these claims and obligations is complex and may continue for some time. We do not know whether the bankruptcy courts and administrators will accept or challenge our claims; question positions we have taken as to our contractual rights and obligations; question any of the valuations or other calculations that we have used in preparing such claims; or seek amounts from us greater than those which we believe to be due.

For example, in connection with the resolution of our obligations pursuant to the repurchase agreements between our clients in the U.S. and a Lehman entity, we indemnified our clients against loss and assumed our clients' rights with respect to collateral consisting of direct and indirect interests in commercial real estate loans. For purposes of our claim in the bankruptcy court, we valued this collateral at our estimate of its liquidation value following the Lehman bankruptcy; however, when we took possession of this collateral and recorded it in our consolidated balance sheet, we valued the collateral based on our estimate of its fair value in accordance with GAAP, which fair value was significantly greater than its liquidation value. This difference in valuation, among other factors, could result in the bankruptcy court assigning a lesser value to our claim or rejecting our claim entirely.

Similarly, certain of our clients had entered into securities lending arrangements and/or repurchase agreements with Lehman's U.K. affiliate. In accordance with the terms of our lending program and repurchase agreement product, we have indemnified those clients against loss in connection with the resolution of these arrangements, and sold or taken possession of the related collateral, which included asset-backed securities. For purposes of the resolution of securities lending arrangements and repurchase agreements in the U.K. in connection with the bankruptcy proceedings, we valued the asset-backed securities at their assumed liquidation values, in each case reflecting the absence of an active trading market for these securities following the bankruptcy of Lehman. We subsequently recorded these assets in our consolidated balance sheet at a significantly greater value, based on relevant market conditions and our assessment of their fair value in accordance with GAAP at that time.

As a result of these valuation decisions, we determined that there was a shortfall in the collateral supporting repurchase agreements and applied excess collateral supporting Lehman's obligations under securities lending

arrangements against Lehman's obligations under the repurchase agreements. The administrator in the U.K. bankruptcy proceedings may challenge any or all of the positions that we have taken, including our valuation of the collateral and the application of excess collateral supporting Lehman's obligations under the securities lending arrangements against Lehman's unsecured obligations under the repurchase agreements. Given the uncertainty in the process and the potential for a court or administrator to challenge the amounts that we believe are owed by us or due to us, it is possible that our obligations, net of recoveries, to Lehman entities may be substantial, with the result that our net payment obligations could be potentially as much as several hundred million dollars.

### We may incur losses, which could be material to our consolidated results of operations in the period incurred, with respect to prime broker arrangements we had with Lehman entities.

In our capacity as manager and trustee, we appointed Lehman as prime broker for certain common trust funds. Of the seven investors in these funds, one has obtained a judgment against us, we have entered into a settlement agreement with another and four others have commenced litigation against us. The aggregate net asset value, at September 15, 2008 (the date two of the Lehman entities involved entered into insolvency proceedings), of cash and securities held by Lehman entities attributable to clients with whom we have not resolved claims was approximately \$170 million. The claims of these clients should be reduced by the value of the distributions from the Lehman entities to these common trust funds, which amounts cannot be determined at this time. There can be no assurance as to the outcome of these proceedings, and an adverse resolution could have a material adverse effect on our results of operations in the fiscal period or periods in which resolved.

### We face litigation and governmental and client inquiries in connection with our provision of foreign exchange services to custody clients.

In October 2009, the Attorney General of the State of California commenced an action against State Street Bank under the California False Claims Act and California Business and Professional Code relating to foreign exchange services State Street Bank provides to certain California state pension plans. The California Attorney General has asserted that the pricing of certain foreign exchange transactions for these pension plans was not consistent with the terms of the applicable custody contracts and related disclosures to the plans, and that, as a result, State Street Bank made false claims and engaged in unfair competition. The Attorney General has asserted actual damages of \$56 million for periods from 2001 to 2007 and seeks additional penalties, including treble damages. We provide custody and principal foreign exchange services to government pension plans in other jurisdictions, and attorneys general from a number of these other jurisdictions, as well as U.S. Attorney's offices, have requested information or issued subpoenas in connection with inquiries into our foreign exchange pricing. We have entered into a settlement with respect to our foreign exchange services to the State of Washington, to which we had contractual obligations different from those owed to the California state pension plans.

Litigation concerning foreign exchange pricing could have a material impact on our reputation and on our future revenues. The services we offer to the State of California are also offered to a broad range of custody clients in the U.S. and internationally. We are responding to information requests from other clients. Two clients have commenced litigation with respect to our foreign exchange services, including a putative class action filed in Massachusetts in February 2011 that seeks unspecified damages on behalf of all custodial clients that executed foreign exchange transactions through State Street. There can be no assurance as to the outcome of the pending proceedings in California or Massachusetts or any other proceedings that might be commenced against us by any other Attorneys General or clients, and the resolution of any such proceedings could have a material adverse effect on our future consolidated results of operations. In light of the action commenced by the California Attorney General, we are providing clients with more information about the way that we set the rates for this product and the alternatives offered by us for addressing foreign exchange requirements. Although we believe this disclosure will address client interests for increased information, over time it could result in pressure on our pricing of these services or result in clients electing other foreign exchange execution options, which would have an adverse impact on the revenue from, and profitability of, these services for us.

### Our reputation and business prospects may be damaged if our clients incur substantial losses in investment pools where we act as agent.

Our management of collective investment pools on behalf of clients exposes us to reputational risk and, in some cases, operational losses. If our clients incur substantial losses in these pools, particularly in money market funds (where there is a general market expectation that net asset value will not drop below \$1.00 per share), receive redemptions as in-kind distributions rather than in cash, or experience significant underperformance relative to the market or our competitors' products, our reputation could be significantly harmed, which harm could significantly and adversely affect the prospects of our associated business units. Because we often implement investment and operational decisions and actions over multiple investment pools to achieve scale, we face the risk that losses, even small losses, may have a significant effect in the aggregate. While it is currently not our intention, any decision by us to provide financial support to our investment pools to support our reputation in circumstances where we are not statutorily or contractually obligated to do so would potentially result in the recognition of significant losses and could in certain situations require us to consolidate the investment pools onto our consolidated balance sheet. A failure or inability to provide such support could damage our reputation among current and prospective clients.

### We may be exposed to client claims, financial loss, reputational damage and regulatory scrutiny in connection with our securities lending programs.

A portion of the cash collateral received by clients under our securities lending program is invested in cash collateral pools that we manage. Interests in these cash collateral pools are held by unaffiliated clients and by registered and unregistered investment funds that we manage. Our cash collateral pools that are money market funds registered under the Investment Company Act of 1940 are required to maintain, and have maintained, a constant net asset value of \$1.00 per unit. The remainder of our cash collateral pools are collective investment funds that are not required to be registered under the Investment Company Act. These unregistered cash collateral pools seek, but are not required, to maintain, and transact purchases and redemptions at, a constant net asset value of \$1.00 per unit.

### The net asset values of our collateral pools have been below \$1.00 per unit.

Our securities lending operations consist of two components: a direct lending program for third-party investment managers and asset owners, the collateral pools for which we refer to as agency lending collateral pools; and investment funds with a broad range of investment objectives that are managed by SSgA and engage in securities lending, which we refer to as SSgA lending funds.

SSgA lending funds. From 2007 until June 2010, the net asset value of the assets held by the collateral pools underlying the SSgA lending funds declined below \$1.00 per unit; however, the SSgA lending funds continued to transact purchase and sale transactions with these collateral pools at \$1.00 per unit. In response to market conditions following the Lehman bankruptcy, SSgA limited cash redemptions from the lending funds commencing in 2008. In June 2010, at our election we made a one-time cash contribution of \$330 million to the collateral pools and liquidity trusts underlying the SSgA lending funds that restored the net asset value per unit of such collateral pools to \$1.00 as of the date of such contribution and allowed us to eliminate the restrictions on redemption from the SSgA lending funds. These actions contributed to the pre-tax charge of \$414 million in the second quarter of 2010 (\$330 million plus \$9 million of associated costs and the \$75 million reserve discussed on page 20), which was recorded in our consolidated statement of income.

Agency lending collateral pools. Similarly, in 2007, the net asset value of the assets held by the agency lending collateral pools declined below \$1.00 per unit. The agency lending collateral pools have continued to transact purchases and redemptions at a constant net asset value of \$1.00 per unit even though the market value of the collateral pools' portfolio holdings, determined using pricing from third-party pricing sources, has been below \$1.00 per unit. This difference between the transaction value used for purchase and redemption activity and the market value of the collateral pools' assets arose, depending upon the collateral pool, at various points since the commencement of the financial crisis in mid-2007 and has declined but persisted throughout 2008, 2009 and 2010. In 2008, we imposed restrictions on cash redemptions from the agency lending collateral pools.

Because of differences between the two lending programs, we did not make a cash contribution to the agency lending collateral pools in June 2010, as we did with respect to the SSgA lending funds. In December 2010, in order to increase participants' control over the degree of their participation in the lending program, we divided certain agency lending collateral pools into liquidity pools, from which clients can obtain cash redemptions, and duration pools, which are restricted and operate as liquidating accounts. Depending upon the agency lending collateral pool, the percentage of the collateral pool's assets that were represented by interests in the liquidity pool varied as of such division date from 58% to 84%.

The following table shows the aggregate net asset values of our unregistered cash collateral pools underlying the agency lending program at December 31, 2010, 2009, 2008 and 2007, based on a constant net asset value of \$1.00 per unit:

| (In billions)                   | <b>December 31, 2010</b> | December 31, 2009 December 31, 200 |      | December 31, 2007 |  |
|---------------------------------|--------------------------|------------------------------------|------|-------------------|--|
| Agency lending collateral pools | \$49                     | \$85                               | \$85 | \$150             |  |

Additionally, the table below indicates the range of net asset values per unit and weighted-average net asset values per unit based upon the market value of our unregistered cash collateral pools (including, for December 31, 2010, the net asset value of the duration pools) underlying the agency lending program for the periods ending December 31, 2010, 2009, 2008 and 2007:

|                  | December 31, 2010 |                     | December 31      | 1, 2009             | December 31, 2008 |                     | December 31, 2007 |                     |
|------------------|-------------------|---------------------|------------------|---------------------|-------------------|---------------------|-------------------|---------------------|
|                  | Range             | Weighted<br>Average | Range            | Weighted<br>Average | Range             | Weighted<br>Average | Range             | Weighted<br>Average |
| Agency lending   |                   |                     |                  |                     |                   |                     |                   |                     |
| collateral pools | \$0.91 to \$1.00  | \$0.993             | \$0.93 to \$1.00 | \$0.986             | \$0.92 to \$1.00  | \$0.941             | \$0.99 to \$1.00  | \$0.993             |

As of December 31, 2010, the aggregate net asset value of the duration pools was approximately \$11.8 billion, and as of such date the range of net asset values of such pools was \$0.91 to \$0.99 per unit. The return obligations of participants in the agency lending program represented by interests in the duration pools exceeded the market value of the assets in the duration pools by approximately \$319 million, which amount is expected to be eliminated as the assets in the duration pools mature or amortize.

We may incur losses, which could be material to our consolidated results of operations in the period incurred, as a result of our past practice of effecting purchase and redemptions of interests in the collateral pools based upon a consistent \$1.00 per unit net asset value during periods when those pools had a market value of less than \$1.00 per unit.

We believe that our practice of effecting purchases and redemptions of units of the collateral pools at \$1.00 per unit, notwithstanding that the underlying portfolios have a market value of less than \$1.00 per unit, was in compliance with the terms of our unregistered cash collateral pools and in the best interests of participants in the agency lending program and the SSgA lending funds. We continued this practice until June 30, 2010 for the SSgA lending funds and until the end of 2010 for the agency lending collateral pools for a number of reasons, including that none of the securities in the cash collateral pools were in default or considered to be materially impaired, and that the collective investment funds restricted withdrawals.

Although the market value of the assets in the collateral pools improved during 2009 and 2010, a portion of these assets are floating rate instruments with several years of remaining maturity; consequently, the rate of valuation improvement for the duration pools is likely to slow in 2011 or the market value may decline again as a result of changes in market sentiment or in the credit quality of such instruments. In addition, the assets of the liquid pools are currently insufficient to satisfy in full the obligations of participants in the agency lending program to return cash collateral to borrowers. Participants in the agency lending program who received units of the duration pool, or who previously received in-kind redemptions from the agency lending collateral pools, could seek to assert claims against us in connection with either their loss of liquidity or unrealized mark-to-market losses. If such claims were successfully asserted, such a resolution could adversely affect our results of operations in future periods.

The SEC is conducting an inquiry into the management of our securities lending program and disclosures made to agency lending participants and participants in the SSgA lending funds, in particular, as to the adequacy of our disclosures regarding the collateral pools during periods when those pools had a market value of less than \$1.00 and the redemption policy applicable to agency lending participants. While we are cooperating with such inquiry, we cannot determine whether the staff of the SEC will conclude that our disclosures or conduct of the program form the basis of a potential formal proceeding seeking damages or other remedies. In addition to the action with the redeeming participant in the agency lending program referred to below, participants in certain of the lending funds have commenced putative class actions on behalf of all investors in the lending funds that are benefit plans subject to the Employee Retirement Income Security Act, or ERISA. The class actions allege, among other things, failure to exercise prudence in the management of the collateral pools and breach of the governing instruments in connection with our imposition of restrictions on redemptions and seek both damages and injunctive relief, and breaches of ERISA with respect to compensation paid to us for the operation of the securities lending program on behalf of the SSgA lending funds. A determination by the SEC or any other regulatory authority to commence an enforcement proceeding with regard to our agency securities lending operations or SSgA lending funds, or an adverse outcome in the class action or any future proceedings, could have a material adverse impact on our securities lending operations or the operations of SSgA, on our consolidated results of operations or on our reputation.

We may incur losses, which could be material to our consolidated results of operations in the period incurred, as a result of our imposition of restrictions on redemptions from, and our management of, the direct lending program.

Beginning in October 2008, following the increased market disruption resulting from the bankruptcy of Lehman, we began to require that direct participants in the collateral pools who wish to redeem their interests in the pools, other than in connection with the ordinary course operation of the securities lending program, to accept redemption proceeds in the form of in-kind distributions. While the redemption restrictions were imposed to protect the interests of all participants in the agency lending program (which include ERISA plans, governmental retirement plans, mutual funds and other institutional asset owners), the prolonged imposition of these restrictions could materially and adversely affect the relationship with our lending clients and the financial performance of our agency lending operation. We established a \$75 million reserve on June 30, 2010 (part of the \$414 million charge discussed on page 18) to address potential inconsistencies in connection with our implementation of those redemption restrictions prior to May 31, 2010. The reserve, which still existed as of December 31, 2010, reflects our assessment, as of the same date, of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy; however, there can be no assurance that participants in the agency lending program will not assert additional damages as a result of the implementation or existence of the redemption restrictions.

Despite these redemption restrictions, one significant participant in the agency lending program redeemed a substantial portion of its interest in a collateral pool in a manner that we determined not to be consistent with the ordinary course of operations of the securities lending program. After attempts to resolve the dispute with the redeeming participant and have the participant restore short-term liquidity to the collateral pool, we took action, as trustee, that in effect resulted in an in-kind redemption of the participant's remaining interest in the collateral pool in a manner that caused such in-kind redemption and the prior cash redemptions, taken as a whole, to be completed on substantially the same basis as if the participant had initially requested an in-kind redemption of its entire interest in the collateral pool. The redeeming participant has commenced a legal action against us for damages that it alleges it incurred as a result of this redemption. An adverse judgment in such case could have an adverse impact on our consolidated results of operations for the period in which such judgment is issued.

The illiquidity and volatility of global fixed-income and equity markets has affected our ability to effectively and profitably manage assets on behalf of clients and may make our products less attractive to clients.

We manage assets on behalf of clients in several forms, including in collective investment pools, money market funds, securities finance collateral pools, cash collateral and other cash products and short-term

investment funds. In addition to the impact on the market value of client portfolios, at various times since 2007 the illiquidity and volatility of both the global fixed-income and equity markets have negatively affected our ability to manage client inflows and outflows from our pooled investment vehicles. Within our asset management business, we manage investment pools, such as mutual funds and collective investment funds, that generally offer our clients the ability to withdraw their investments on short notice, generally daily or monthly. This feature requires that we manage those pools in a manner that takes into account both maximizing the long-term return on the investment pool and retaining sufficient liquidity to meet reasonably anticipated liquidity requirements of our clients.

During the market disruption that accelerated following the bankruptcy of Lehman, the liquidity in many asset classes, particularly short- and long-term fixed-income securities, declined dramatically, and providing liquidity to meet all client demands in these investment pools without adversely affecting the return to non-withdrawing clients became more difficult. For clients that invest directly or indirectly in certain of the collateral pools and seek to terminate participation in lending programs, we have required, in accordance with the applicable client arrangements, that these withdrawals from the collateral pools take the form of partial in-kind distributions of securities, and in the case of SSgA funds that engage in securities lending, we implemented limitations, which were terminated in 2010, on the portion of an investor's interest in such fund that may be withdrawn during any month, although such limitations do not apply to participant-directed activity in defined contribution plans. If higher than normal demands for liquidity from our clients were to return to post-Lehmanbankruptcy levels or increase, managing the liquidity requirements of our collective investment pools could become more difficult and, as a result, we may elect to support the liquidity of these pools. If liquidity in the fixed-income markets were to deteriorate further or remain disrupted for a prolonged period, our relationships with our clients may be adversely affected; we could, in certain circumstances, be required to consolidate the investment pools, levels of redemption activity could increase and our consolidated results of operations and business prospects could be adversely affected.

In addition, if a money market fund that we manage were to have unexpected liquidity demands from investors in the fund that exceeded available liquidity, the fund could be required to sell assets to meet those redemption requirements, and selling the assets held by the fund at a reasonable price, if at all, may then be difficult.

Alternatively, although we have no such obligations or arrangements currently in place, we have in the past guaranteed, and may in the future guarantee, liquidity to investors desiring to make withdrawals from a fund, and making a significant amount of such guarantees could adversely affect our own liquidity and financial condition. Because of the size of the investment pools that we manage, we may not have the financial ability or regulatory authority to support the liquidity demands of our clients. The extreme volatility in the equity markets has led to potential for the return on passive and quantitative products deviating from their target returns. The temporary closures of securities exchanges in certain markets create a risk that client redemptions in pooled investment vehicles may result in significant tracking error and underperformance relative to stated benchmarks. Any failure of the pools to meet redemption requests or to underperform relative to similar products offered by our competitors could harm our business and our reputation.

### Our businesses may be negatively affected by adverse publicity or other reputational harm.

Our relationship with many of our clients is predicated upon our reputation as a fiduciary and a service provider that adheres to the highest standards of ethics, service quality and regulatory compliance. Adverse publicity, regulatory actions, litigation, operational failures, the failure to meet client expectations and other issues with respect to one or more of our businesses could materially and adversely affect our reputation, our ability to attract and retain clients or our sources of funding for the same or other businesses. Preserving and enhancing our reputation also depends on maintaining systems and procedures that address known risks and regulatory requirements, as well as our ability to identify and mitigate additional risks that arise due to changes in our businesses and the marketplaces in which we operate, the regulatory environment and client expectations. If any of these developments has a material effect on our reputation, our business will suffer.

### We may not be successful in implementing our announced multi-year program to transform our operating model.

In order to maintain and grow our business, we must continuously make strategic decisions about our current and future business plans, including plans to target cost initiatives and enhance operational efficiencies, plans for entering or exiting business lines or geographic markets, plans for acquiring or disposing of businesses and plans to build new systems and other infrastructure. On November 30, 2010, we announced a multi-year program to enhance service excellence and innovation, increase efficiencies and position us for accelerated growth.

Operating model transformations, including this program, entail significant risks. The program, and any future strategic or business plan we implement, may prove to be inadequate for the achievement of the stated objectives, may result in increased or unanticipated costs, may result in earnings volatility, may take longer than anticipated to achieve and may not be successfully implemented. In particular, elements of the program include investment in new technologies, such as private processing clouds, to increase global computing capabilities, and also the development of new, and the evolution of existing, methods and tools to accelerate the pace of innovation, the introduction of new services and solutions and the security of our systems. The transition to new operating models and technology infrastructure may cause disruptions in our relationships with clients and employees and may present other unanticipated technical or operational hurdles. The success of the program and our other strategic plans could also be affected by continuing market disruptions and unanticipated changes in the overall market for financial services and the global economy. We also may not be able to abandon or alter these plans without significant loss, as the implementation of our decisions may involve significant capital outlays, often far in advance of when we expect to generate any related revenues. Accordingly, our business, our consolidated results of operations and our consolidated financial condition may be adversely affected by any failure or delay in our strategic decisions, including the program. For additional information about the program, see the "Consolidated Results of Operations — Expenses" section of Management's Discussion and Analysis, included under Item 7, and note 9 to the consolidated financial statements included under Item 8.

### We depend on information technology, and any failures of our information technology systems could result in significant costs and reputational damage.

Our businesses depend on information technology infrastructure to record and process a large volume of increasingly complex transactions and other data, in many currencies, on a daily basis, across numerous and diverse markets. Any interruptions, delays or breakdowns of this infrastructure could result in significant costs to us and damage to our reputation.

### Cost shifting to non-U.S. jurisdictions may expose us to increased operational risk and reputational harm and may not result in expected cost savings.

We actively strive to achieve cost savings by shifting certain business processes to lower-cost geographic locations, including by forming joint ventures and by establishing operations in lower cost locations, such as Poland, India and China, and by outsourcing to vendors in various jurisdictions. This effort exposes us to the risk that we may not maintain service quality, control or effective management within these business operations. The increased elements of risk that arise from conducting certain operating processes in some jurisdictions could lead to an increase in reputational risk. During periods of transition, greater operational risk and client concern exist regarding the continuity of a high level of service delivery. The extent and pace at which we are able to move functions to lower-cost locations may also be impacted by regulatory and client acceptance issues. Such relocation of functions also entails costs, such as technology and real estate expenses, that may offset or exceed the expected financial benefits of the lower-cost locations.

### It may be difficult and costly to protect our intellectual property rights, and we may not be able to ensure their protection.

We may be unable to protect our intellectual property and proprietary technology effectively, which may allow competitors to duplicate our technology and products and may adversely affect our ability to compete with them. To the extent that we are not able to protect our intellectual property effectively through patents or other means, employees with knowledge of our intellectual property may leave and seek to exploit our intellectual property for their own or others' advantage. In addition, we may infringe upon claims of third-party patents, and we may face intellectual property challenges from other parties. We may not be successful in defending against any such challenges or in obtaining licenses to avoid or resolve any intellectual property disputes. The intellectual property of an acquired business may be an important component of the value that we agree to pay for such a business. However, such acquisitions are subject to the risks that the acquired business may not own the intellectual property that we believe we are acquiring, that the intellectual property is dependent upon licenses from third parties, that the acquired business infringes upon the intellectual property rights of others, or that the technology does not have the acceptance in the marketplace that we anticipated.

### Competition for our employees is intense, and we may not be able to attract and retain the highly skilled people we need to support our business.

Our success depends, in large part, on our ability to attract and/or retain key people. Competition for the best people in most activities in which we engage can be intense, and we may not be able to hire people or retain them, particularly in light of uncertainty concerning evolving compensation restrictions applicable, or which may become applicable, to banks (and potentially not applicable to other financial services firms). The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business because of their skills, their knowledge of our markets, their years of industry experience and, in some cases, the difficulty of promptly finding qualified replacement personnel. Similarly, the loss of key employees, either individually or as a group, can adversely affect our clients' perception of our ability to continue to manage certain types of investment management mandates or other services.

### We are subject to intense competition in all aspects of our business, which could negatively affect our ability to maintain or increase our profitability.

The markets in which we operate across all facets of our business are both highly competitive and global. These markets are changing as a result of new and evolving laws and regulations applicable to financial services institutions. Regulatory-driven market changes cannot always be anticipated, and may adversely affect the demand for, and profitability of, the products and services that we offer. In addition, new market entrants and competitors may address changes in the markets more rapidly than us, or may provide customers with a more attractive offering of products and services, adversely affecting our business. We have also experienced, and anticipate that we will continue to experience, pricing pressure in many of our core businesses. Many of our businesses compete with other domestic and international banks and financial services companies, such as custody banks, investment advisors, broker-dealers, outsourcing companies and data processing companies. Ongoing consolidation within the financial services industry could pose challenges in the markets we serve, including potentially increased downward pricing pressure across our businesses.

Many of our competitors, including our competitors in core services, have substantially greater capital resources than we do. In some of our businesses, we are service providers to significant competitors. These competitors are in some instances significant clients, and the retention of these clients involves additional risks, such as the avoidance of actual or perceived conflicts of interest and the maintenance of high levels of service quality. The ability of a competitor to offer comparable or improved products or services at a lower price would likely negatively affect our ability to maintain or increase our profitability. Many of our core services are subject to contracts that have relatively short terms or may be terminated by our client after a short notice period. In addition, pricing pressures as a result of the activities of competitors, client pricing reviews, and rebids, as well as the introduction of new products, may result in a reduction in the prices we can charge for our products and services.

### Acquisitions, strategic alliances and divestiture pose risks for our business.

As part of our business strategy, we acquire complementary businesses and technologies, enter into strategic alliances and divest portions of our business. In January 2011, we completed our acquisition, for cash, of Bank of

Ireland Asset Management, or BIAM, and during 2010 we completed our acquisition of the global custody, depository banking, correspondent banking and fund administration business of Intesa Sanpaolo, or Intesa, and the acquisition of Mourant International Finance Administration, or MIFA. We undertake transactions such as these to, among other reasons, expand our geographic footprint, access new clients, technologies or services, develop closer relationships with our business partners, efficiently deploy capital or to leverage cost savings or other financial opportunities. We may not achieve the expected benefits of these transactions, which could result in increased costs, lowered revenues, ineffective deployment of capital and diminished competitive position or reputation.

These transactions also involve a number of risks and financial, accounting, tax, regulatory, managerial and operational challenges, which could adversely affect our consolidated results of operations and financial condition. For example, the businesses that we acquire or our strategic alliances may underperform relative to the price paid or the resources committed by us, we may not achieve anticipated cost savings or we may otherwise be adversely affected by acquisition-related charges. Further, past acquisitions, including the acquisitions of Intesa, MIFA and BIAM, have resulted in the recording of goodwill and other significant intangible assets on our consolidated statement of condition. These assets are not eligible for inclusion in regulatory capital under current proposals, and we may be required to record impairment in our consolidated statement of income in future periods if we determine that we will not realize the value of these assets. Through our acquisitions we may also assume unknown or undisclosed business, operational, tax, regulatory and other liabilities, fail to properly assess known contingent liabilities or assume businesses with internal control deficiencies. While in most of our transactions we seek to mitigate these risks through, among other things, adequate due diligence and indemnification provisions, we cannot be certain that the due diligence we have conducted is adequate or that the indemnification provisions and other risk mitigants we put in place will be sufficient.

Various regulatory approvals or consents are generally required prior to closing of acquisitions and, which may include approvals of the Federal Reserve and other domestic and non-U.S. regulatory authorities. These regulatory authorities may impose conditions on the completion of the acquisition or require changes to its terms that materially affect the terms of the transaction or our ability to capture some of the opportunities presented by the transaction. Any such conditions, or any associated regulatory delays, could limit the benefits of the transaction. Some acquisitions we announce may not be completed, if we do not receive the required regulatory approvals or if other closing conditions are not satisfied.

### The integration of our acquisitions results in risks to our business and other uncertainties.

The integration of acquisitions presents risks that differ from the risks associated with our ongoing operations. Integration activities are complicated and time consuming. We may not be able to effectively assimilate services, technologies, key personnel or businesses of acquired companies into our business or service offerings, as anticipated, alliances may not be successful, and we may not achieve related revenue growth or cost savings. We also face the risk of being unable to retain, or cross-sell our products or services to, the clients of acquired companies. Acquisitions of investment servicing businesses entail information technology systems conversions, which involve operational risks and may result in client dissatisfaction and defection. Clients of asset servicing businesses that we have acquired may be competitors of our non-custody businesses. The loss of some of these clients or a significant reduction in revenues generated from them, for competitive or other reasons, could adversely affect the benefits that we expect to achieve from these acquisitions. With any acquisition, the integration of the operations and resources of the businesses could result in the loss of key employees, the disruption of our and the acquired company's ongoing businesses, or inconsistencies in standards, controls, procedures and policies that could adversely affect our ability to maintain relationships with clients and employees or to achieve the anticipated benefits of the acquisition. Integration efforts may also divert management attention and resources.

### Development of new products and services may impose additional costs on us and may expose us to increased operational risk.

Our financial performance depends, in part, on our ability to develop and market new and innovative services and to adopt or develop new technologies that differentiate our products or provide cost efficiencies,

while avoiding increased related expenses. The introduction of new products and services can entail significant time and resources. Substantial risks and uncertainties are associated with the introduction of new products and services, including technical and control requirements that may need to be developed and implemented, rapid technological change in the industry, our ability to access technical and other information from our clients and the significant and ongoing investments required to bring new products and services to market in a timely manner at competitive prices. Regulatory and internal control requirements, capital requirements, competitive alternatives and shifting market preferences may also determine if such initiatives can be brought to market in a manner that is timely and attractive to our clients. Failure to manage successfully these risks in the development and implementation of new products or services could have a material adverse effect on our business and reputation, as well as on our consolidated results of operations and financial condition.

#### Long-term contracts expose us to pricing and performance risk.

We enter into long-term contracts to provide middle office or investment manager and alternative investment manager operations outsourcing services, primarily for conversions, to clients, including services related but not limited to certain trading activities, cash reporting, settlement and reconciliation activities, collateral management and information technology development. These arrangements generally set forth our fee schedule for the term of the contract and, absent a change in service requirements, do not permit us to re-price the contract for changes in our costs or for market pricing. The long-term contracts for these relationships require, in some cases, considerable up-front investment by us, including technology and conversion costs, and carry the risk that pricing for the products and services we provide might not prove adequate to generate expected operating margins over the term of the contracts. Profitability of these contracts is largely a function of our ability to accurately calculate pricing for our services, efficiently assume our contractual responsibilities in a timely manner and our ability to control our costs and maintain the relationship with the client for an adequate period of time to recover our up-front investment. Our estimate of the profitability of these arrangements can be adversely affected by declines in the assets under the clients' management, whether due to general declines in the securities markets or client-specific issues. In addition, the profitability of these arrangements may be based on our ability to cross sell additional services to these clients, and we may be unable to do so.

In addition, performance risk exists in each contract, given our dependence on successful conversion and implementation onto our own operating platforms of the service activities provided. Our failure to meet specified service levels may also adversely affect our revenue from such arrangements, or permit early termination of the contracts by the client. If the demand for these types of services were to decline, we could see our revenue decline.

### Our controls and procedures may fail or be circumvented, our risk management policies and procedures may be inadequate, and operational risk could adversely affect our consolidated results of operations.

We may fail to identify and manage risks related to a variety of aspects of our business, including, but not limited to, operational risk, interest-rate risk, trading risk, fiduciary risk, legal and compliance risk, liquidity risk and credit risk. We have adopted various controls, procedures, policies and systems to monitor and manage risk. While we currently believe that our risk management process is effective, we cannot provide assurance that those controls, procedures, policies and systems will always be adequate to identify and manage the risks in our various businesses. In addition, our businesses and the markets in which we operate are continuously evolving. We may fail to fully understand the implications of changes in our businesses or the financial markets and fail to adequately or timely enhance our risk framework to address those changes. If our risk framework is ineffective, either because it fails to keep pace with changes in the financial markets or our businesses or for other reasons, we could incur losses, suffer reputational damage or find ourselves out of compliance with applicable regulatory mandates or expectations.

Operational risk is inherent in all of our business activities. As a leading provider of services to institutional investors, we provide a broad array of services, including research, investment management, trading services and investment servicing, that give rise to operational risk. In addition, these services generate a broad array of complex and specialized servicing, confidentiality and fiduciary requirements. We face the risk that the policies, procedures and systems we have established to comply with our operational requirements will fail, be inadequate

or become outdated. We also face the potential for loss resulting from inadequate or failed internal processes, employee supervisory or monitoring mechanisms or other systems or controls, which could materially affect our future consolidated results of operations. Operational errors that result in us remitting funds to a failing or bankrupt entity may be irreversible, and may subject us to losses. We may also be subject to disruptions from external events that are wholly or partially beyond our control, which could cause delays or disruptions to operational functions, including information processing and financial market settlement functions. In addition, our clients, vendors and counterparties could suffer from such events. Should these events affect us, or the clients, vendors or counterparties with which we conduct business, our consolidated results of operations could be negatively affected. When we record balance sheet reserves for probable loss contingencies related to operational losses, we may be unable to accurately estimate our potential exposure, and any reserves we establish to cover operational losses may not be sufficient to cover our actual financial exposure, which may have a material impact on our consolidated results of operations or financial condition for the periods in which we recognize the losses.

### Changes in accounting standards may be difficult to predict and may adversely affect our consolidated results of operations and financial condition.

New accounting standards, including the potential adoption of International Financial Reporting Standards, or changes in the interpretation of existing accounting standards, by the Financial Accounting Standards Board, the International Accounting Standards Board or the SEC, can potentially affect our consolidated results of operations and financial condition. These changes are difficult to predict, and can materially affect how we record and report our consolidated results of operations and financial condition and other financial information. In some cases, we could be required to apply a new or revised standard retroactively, resulting in the revised treatment of certain transactions or activities, and, in some cases, the restatement of consolidated prior period financial statements.

## Changes in tax laws or regulations, and challenges to our tax positions with respect to historical transactions, may adversely affect our net income, our effective tax rate and our consolidated results of operations and financial condition.

Our businesses can be directly or indirectly affected by new tax legislation, the expiration of existing tax laws, or the interpretation of existing tax laws worldwide. In the normal course of business, we are subject to reviews by U.S. and non-U.S. tax authorities. These reviews may result in adjustments to the timing or amount of taxes due and the allocation of taxable income among tax jurisdictions. These adjustments could affect the attainment of our financial goals.

### Any theft, loss or other misappropriation of the confidential information we possess could have an adverse impact on our business and could subject us to regulatory actions, litigation and other adverse effects.

Our businesses and relationships with clients are dependent upon our ability to maintain the confidentiality of our and our clients' trade secrets and confidential information (including client transactional data and personal data about our employees, our clients and our clients' clients). Unauthorized access to such information may occur, resulting in theft, loss or other misappropriation. Any theft, loss or other misappropriation of confidential information could have a material adverse impact on our competitive positions, our relationships with our clients and our reputation and could subject us to regulatory inquiries and enforcement, civil litigation and possible financial liability or costs.

### The quantitative models we use to manage our business may contain errors that result in imprecise risk assessments, inaccurate valuations or poor business decisions.

We use quantitative models to help manage many different aspects of our businesses. As an input to our overall assessment of capital adequacy, we use models to measure the amount of credit risk, market risk, operational risk, interest rate risk and business risk we face. During the preparation of our consolidated financial statements, we sometimes use models to measure the value of positions for which reliable market prices are not available. We also use models to support many different types of business decisions including trading activities,

hedging, asset and liability management and whether to change business strategy. In all of these uses, errors in the underlying model or model assumptions, or inadequate model assumptions, could result in unanticipated and adverse consequences. Because of our widespread usage of models, potential errors in models pose an ongoing risk to us.

Additionally, we may fail to accurately quantify the magnitude of the risks we face. Our measurement methodologies rely upon many assumptions and historical analyses and correlations. These assumptions may be incorrect, and the historical correlations we rely on may not continue to be relevant. Consequently, the measurements that we make for regulatory and economic capital may not adequately capture or express the true risk profiles of our businesses. Additionally, as businesses and markets evolve, our measurements may not accurately reflect those changes. While our risk measures may indicate sufficient capitalization, we may in fact have inadequate capital to conduct our businesses.

### We may incur losses as a result of unforeseen events, including terrorist attacks, the emergence of a pandemic or acts of embezzlement.

Acts of terrorism or the emergence of a pandemic could significantly affect our business. We have instituted disaster recovery and continuity plans to address risks from terrorism and pandemic; however, forecasting or addressing all potential contingencies is not possible for events of this nature. Acts of terrorism, either targeted or broad in scope, could damage our physical facilities, harm our employees and disrupt our operations. A pandemic, or concern about a possible pandemic, could lead to operational difficulties and impair our ability to manage our business. Acts of terrorism and pandemics could also negatively affect our clients and counterparties, as well as result in disruptions in general economic activity and the financial markets.

Terrorism may also take the form of the theft or misappropriation of property, confidential information or financial assets. Due to our role as a financial services institution, our businesses are already subject to similar risks of theft, misappropriation and embezzlement with respect to our and our clients' property, information and assets. Our employees and contractors and other partners have access to our facilities and internal systems and may seek to create the opportunity to engage in these activities. In the event our controls and procedures to prevent theft, misappropriation or embezzlement fail or are circumvented, our business would be negatively affected by, among other things, the related financial losses, diminished reputation and threat of litigation and regulatory inquiry and investigation.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

### ITEM 2. PROPERTIES

We occupy a total of approximately 9.0 million square feet of office space and related facilities around the world, of which approximately 8.1 million square feet are leased. Of the total leased space, approximately 3.2 million square feet are located in eastern Massachusetts. An additional 2.2 million square feet are located elsewhere throughout the U.S. and in Canada. We lease approximately 2.0 million square feet in the U.K. and elsewhere in Europe, and approximately 725,000 square feet in the Asia/Pacific region.

Our headquarters is located at State Street Financial Center, One Lincoln Street, Boston, Massachusetts, a 36-story office building. Various divisions of our two lines of business, as well as support functions, occupy space in this building. We lease the entire 1,025,000 square feet of this building, as well as the entire 366,000-square-foot parking garage at One Lincoln Street, under 20-year non-cancelable capital leases expiring in 2023. A portion of the lease payments is offset by subleases for 153,000 square feet of the building. We occupy three buildings located in Quincy, Massachusetts, one of which we own and two of which we lease. The buildings, containing a total of approximately 1,057,000 square feet (677,000 square feet owned and 380,000 square feet leased), function as State Street Bank's principal operations facilities.

We believe that our owned and leased facilities are suitable and adequate for our business needs. Additional information about our occupancy costs, including our commitments under non-cancelable leases, is provided in note 20 to the consolidated financial statements included under Item 8.

#### ITEM 3. LEGAL PROCEEDINGS

In the ordinary course of business, we and our subsidiaries are involved in disputes, litigation and regulatory inquiries and investigations, both pending and threatened. These matters, if resolved adversely against us, may result in monetary damages, fines and penalties or require changes in our business practices. The resolution of these proceedings is inherently difficult to predict. However, we do not believe that the amount of any judgment, settlement or other action arising from any pending proceeding will have a material adverse effect on our consolidated financial condition, although the outcome of certain of the matters described below may have a material adverse effect on our consolidated results of operations for the period in which such matter is resolved or a reserve is determined to be required. To the extent that we have established balance sheet reserves for probable loss contingencies, such reserves may not be sufficient to cover our ultimate financial exposure associated with any settlements or judgments. We may be subject to proceedings in the future that, if adversely resolved, would have a material adverse effect on our businesses or on our future consolidated results of operations or financial condition. Except where otherwise noted below, we have not recorded a reserve with respect to the claims discussed and do not believe that potential exposure, if any, as to any matter discussed can be reasonably estimated.

As previously reported, the SEC has requested information regarding registered mutual funds managed by SSgA that invested in sub-prime securities. As of June 30, 2007, these funds had net assets of less than \$300 million, and the net asset value per share of the funds experienced an average decline of approximately 7.23% during the third quarter of 2007. Average returns for industry peer funds were positive during the same period. During the course of our responding to such inquiry, certain potential compliance issues have been identified and are in the process of being resolved with the SEC staff. These funds were not covered by our regulatory settlement with the SEC, the Massachusetts Attorney General and the Massachusetts Securities Division of the Office of the Secretary of State announced in February 2010, which concerned certain unregistered SSgA-managed funds that pursued active fixed-income strategies. Four lawsuits by individual investors in those active fixed-income strategies remain pending. The U.S. Attorney's office in Boston has also requested information in connection with our active-fixed income strategies.

We are currently defending a putative ERISA class action by investors in unregistered SSgA-managed funds which challenges the division of our securities lending-related revenue between the SSgA lending funds and State Street in its role as lending agent. Another putative ERISA class action relating to such unregistered funds was voluntarily dismissed in February 2011.

As previously reported, two related participants in our agency securities lending program have brought suit against us challenging actions taken by us in response to their withdrawal from the program. We believe that certain withdrawals by these participants were inconsistent with the redemption policy applicable to the agency lending collateral pools and, consequently, redeemed their remaining interests through an in-kind distribution that reflected the assets these participants would have received had they acted in accordance with the collateral pools' redemption policy. The participants have asserted damages of \$120 million, an amount that plaintiffs have stated was the difference between the amortized cost and market value of the assets that State Street proposed to distribute to the plans in-kind in or about August 2009. While management does not believe that such difference is an appropriate measure of damages, as of September 30, 2010, the last date on which State Street acted as custodian for the participants, the difference between the amortized cost and market value of the in-kind distribution was approximately \$49 million. In taking these actions, we believe that we acted in the best interests of all participants in the collateral pools. We have not established a reserve with respect to this litigation.

We instituted redemption restrictions with respect to our agency lending collateral pools in the fall of 2008 during the disruption in the financial markets. As previously reported, we established a \$75 million reserve on June 30, 2010 to address potential inconsistencies in connection with our implementation of those redemption restrictions. The reserve, which still existed as of December 31, 2010, reflects our assessment, as of the same date, of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy. For a discussion of the aggregate net assets and net asset values per unit at December 31, 2010 of the agency lending collateral pools and our division of such collateral pools into

liquidity and duration pools, see the "Consolidated Results of Operations—Fee Revenue—Securities Finance" section of Management's Discussion and Analysis included under Item 7.

We continue to cooperate with the SEC in its investigation with respect to the SSgA lending funds and the agency lending program. Neither the civil proceedings described above nor the SEC investigation have been terminated as a result of our one-time \$330 million cash contribution to the cash collateral pools and liquidity trusts underlying the SSgA lending funds or the above-described establishment of the \$75 million reserve, and the outcome of those matters cannot be assured.

As previously reported, the Attorney General of the State of California has commenced an action under the California False Claims Act and California Business and Professional Code related to services State Street provides to California state pension plans. The California Attorney General asserts that the pricing of certain foreign exchange transactions for these pension plans was governed by the custody contracts for these plans and that our pricing was not consistent with the terms of those contracts and related disclosures to the plans, and that, as a result, State Street made false claims and engaged in unfair competition. The Attorney General asserts actual damages of \$56 million for periods from 2001 to 2007 and seeks additional penalties. We provide custody and principal foreign exchange services to government pension plans in other jurisdictions, and attorneys general from a number of these other jurisdictions, as well as U.S. Attorney's offices, have requested information or issued subpoenas in connection with inquiries into our foreign exchange pricing. In October 2010, we entered into a \$12 million settlement with the State of Washington. This settlement resolves a contract dispute related to the manner in which we priced some foreign exchange transactions during our ten-year relationship with the State of Washington that ended in 2007. Our contractual obligations to the State of Washington were significantly different from those presented in our ongoing litigation in California. In addition, we are responding to information requests from other clients with respect to our foreign exchange services. Two clients have commenced litigation against us, including a putative class action filed in February 2011 in federal court in Boston that seeks unspecified damages, including treble damages, on behalf of all custodial clients that executed foreign exchange transactions through State Street. The putative class action alleges, among other things, that the rates at which State Street executed foreign currency trades constituted an unfair and deceptive practice and a breach of the duty of loyalty.

Three shareholder-related class action complaints are currently pending in federal court in Boston. One complaint purports to be brought on behalf of State Street shareholders. The two other complaints purport to be brought on behalf of participants and beneficiaries in the State Street Salary Savings Program who invested in the program's State Street common stock investment option. The complaints variously allege violations of the federal securities laws and ERISA in connection with our foreign exchange trading business, our investment securities portfolio and our asset-backed commercial paper conduit program. In addition, two State Street shareholders have filed a shareholder derivative complaint in Massachusetts state court alleging fiduciary breaches by present and former directors and officers of State Street in connection with the SSgA active fixed-income funds that were the subject of the February 2010 settlement with the SEC referred to above. In January 2011, the trial court granted State Street's motion to dismiss the complaint based on the Board of Directors' consideration and rejection of the shareholders' original demand letter.

As previously reported, we managed, through SSgA, four common trust funds for which, in our capacity as manager and trustee, we appointed various Lehman entities as prime broker. As of September 15, 2008 (the date two of the Lehman entities involved entered insolvency proceedings), these funds had cash and securities held by Lehman with net asset values of approximately \$312 million. Some clients who invested in the funds managed by us brought litigation against us seeking compensation and additional damages, including double or treble damages, for their alleged losses in connection with our prime brokerage arrangements with Lehman's entities. A total of seven clients were invested in such funds, of which four currently have suits pending against us. Three cases are pending in federal court in Boston and the fourth is pending in Nova Scotia. We have entered into settlements with two clients, one of which was entered into after the client obtained a €42 million judgment from a Dutch court. As of September 15, 2008, the five clients with whom we have not entered into settlement agreements had approximately \$170 million invested in the funds at issue.

#### ITEM 4. REMOVED AND RESERVED

### **EXECUTIVE OFFICERS OF THE REGISTRANT**

The following table sets forth certain information with regard to each of our executive officers as of February 25, 2011.

| Name                 | Age | Position  |
|----------------------|-----|---|
| Joseph L. Hooley     | 53  | Chairman, President and Chief Executive Officer                             |
| Joseph C. Antonellis | 56  | Vice Chairman   |
| Jeffrey N. Carp      | 54  | Executive Vice President, Chief Legal Officer and Secretary                 |
| John L. Klinck, Jr   | 47  | Executive Vice President  |
| Andrew Kuritzkes     | 50  | Executive Vice President and Chief Risk Officer                             |
| James J. Malerba     | 56  | Executive Vice President, Corporate Controller and Chief Accounting Officer |
| David C. O'Leary     | 64  | Executive Vice President and Chief Administrative Officer                   |
| James S. Phalen      | 60  | Executive Vice President  |
| David C. Phelan      | 53  | Executive Vice President, General Counsel and Assistant Secretary           |
| Scott F. Powers      | 51  | President and Chief Executive Officer of State Street Global Advisors       |
| David W. Puth        | 54  | Executive Vice President  |
| Alison A. Quirk      | 48  | Executive Vice President  |
| Edward J. Resch      | 58  | Executive Vice President and Chief Financial Officer                        |
| Michael F. Rogers    | 53  | Executive Vice President  |

All executive officers are appointed by the Board of Directors. All officers hold office at the discretion of the Board. There are no family relationships among any of our directors and executive officers.

Mr. Hooley joined State Street in 1986 and has served as our President and Chief Executive Officer since March 2010, prior to which he had served as President and Chief Operating Officer since April 2008. From 2002 to April 2008, Mr. Hooley served as Executive Vice President and head of Investor Services and, in 2006, was appointed Vice Chairman and Global Head of Investment Servicing and Investment Research and Trading. Mr. Hooley was elected to serve on the Board of Directors effective October 22, 2009, and he was appointed Chairman of the Board effective January 1, 2011.

Mr. Antonellis joined State Street in 1991 and has served as head of all Europe and Asia/Pacific Global Services and Global Markets businesses since March 2010. Prior to this, in 2003, he was named head of Information Technology and Global Securities Services. In 2006, he was appointed Vice Chairman with additional responsibility as head of Investor Services in North America and Global Investment Manager Outsourcing Services.

Mr. Carp joined State Street in 2006 as Executive Vice President and Chief Legal Officer. In 2006, he was also appointed Secretary. From 2004 to 2005, Mr. Carp served as executive vice president and general counsel of Massachusetts Financial Services, an investment management and research company. From 1989 until 2004, Mr. Carp was a senior partner at the law firm of Hale and Dorr LLP, where he was an attorney since 1982. Mr. Carp served as interim Chief Risk Officer from February 2010 until September 2010.

Mr. Klinck joined State Street in 2006 and has served as Executive Vice President and global head of Corporate Development and Global Relationship Management since March 2010, prior to which he served as Executive Vice President and global head of Alternative Investment Solutions. Prior to joining State Street, Mr. Klinck was with Mellon Financial Corporation, a global financial services company, from 1997 to 2006. During that time, he served as vice chairman and president of its Investment Manager Solutions group and before that as chairman for Mellon Europe, where he was responsible for the company's investor services business in the region.

Mr. Kuritzkes joined State Street in 2010 as Executive Vice President and Chief Risk Officer. Prior to joining State Street, Mr. Kuritzkes was a partner at Oliver, Wyman & Company, an international management consulting firm, and led the firm's Public Policy practice in North America. He joined Oliver, Wyman & Company in 1988, was a managing director in the firm's London office from 1993 to 1997, and served as vice chairman of Oliver, Wyman & Company globally from 2000 until the firm's acquisition by MMC in 2003. From 1986 to 1988, he worked as an economist and lawyer for the Federal Reserve Bank of New York.

Mr. Malerba joined State Street in 2004 as Deputy Corporate Controller. In 2006, he was appointed Corporate Controller. Prior to joining State Street, he served as Deputy Controller at FleetBoston Financial Corporation from 2000 and continued in that role after the merger with Bank of America Corporation in 2004.

Mr. O'Leary joined State Street in 2005 and has served as Executive Vice President and Chief Administrative Officer since March 2010. Prior to that, Mr. O'Leary served as Executive Vice President and head of Global Human Resources. In 2004, he served as a senior advisor to Credit Suisse First Boston Corporation, a global financial services company, after serving as Managing Director from 1990 to 2003 and Global Head of Human Resources from 1988 to 2003.

Mr. James Phalen joined State Street in 1992 and has served as Executive Vice President and head of Global Operations, Technology and Product Development since March 2010. Prior to that, starting in 2003, he served as Executive Vice President of State Street and Chairman and Chief Executive Officer of CitiStreet, a global benefits provider and retirement plan record keeper. In February 2005, he was appointed head of Investor Services in North America. In 2006, he was appointed head of international operations for Investment Servicing and Investment Research and Trading, based in Europe. From January 2008 until May 2008, he served on an interim basis as President and Chief Executive Officer of SSgA, following which he returned to his role as head of international operations for Investment Servicing and Investment Research and Trading.

Mr. David Phelan joined State Street in 2006 as Executive Vice President, General Counsel and Assistant Secretary. From 1995 until 2006, he was a senior partner at the law firm of Hale and Dorr LLP (and, following a merger, of Wilmer Cutler Pickering Hale and Dorr LLP), where he was an attorney since 1993.

Mr. Powers joined State Street in 2008 as President and Chief Executive Officer of State Street Global Advisors. Prior to joining State Street, Mr. Powers served as Chief Executive Officer of Old Mutual US, the U.S. operating unit of London-based Old Mutual plc, an international savings and wealth management company, from 2001 through 2008.

Mr. Puth joined State Street in 2008 as Executive Vice President and head of State Street's Securities Finance, Global Markets and Investment Research businesses. Prior to joining State Street, Mr. Puth was the President of the Eriska Group, a risk management advisory firm that he founded in 2007. Prior to that time, Mr. Puth was with JPMorgan Chase and heritage corporations from 1988 where he was a Managing Director and a member of the bank's Executive Committee.

Ms. Quirk joined State Street in 2002 and has served as Executive Vice President and head of Global Human Resources since March 2010. Prior to that, Ms. Quirk served as Executive Vice President in Global Human Resources and held various senior roles in that group.

Mr. Resch joined State Street in 2002 as Executive Vice President and Chief Financial Officer. He also served as Treasurer from 2006 until January 2008.

Mr. Rogers joined State Street in 2007 as part of our acquisition of Investors Financial Services Corp., and he has served as Executive Vice President and head of Global Services, including alternative investment solutions, for all of the Americas since March 2010. Mr. Rogers was previously head of the Relationship Management group, a role which he held since 2009. From State Street's acquisition of Investors Financial Services Corp. in July 2007 to 2009, Mr. Rogers headed the post-acquisition Investors Financial Services Corp. business and its integration into State Street. Before joining State Street at the time of the acquisition, Mr. Rogers spent 27 years at Investors Financial Services Corp. in various capacities, most recently as President beginning in 2001.

#### **PART II**

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

### MARKET FOR REGISTRANT'S COMMON EQUITY

Our common stock is listed on the New York Stock Exchange under the ticker symbol STT. There were 3,878 shareholders of record as of January 31, 2011. Information concerning the market prices of, and dividends on, our common stock during the past two years is included under Item 8, under the caption "Quarterly Summarized Financial Information."

Additional information about our common stock, including existing Board of Directors authorization with respect to purchases by us of our common stock, and other equity securities is provided in the "Capital—Regulatory Capital" section of Management's Discussion and Analysis, included under Item 7, and in note 13 to the consolidated financial statements included under Item 8.

#### RELATED STOCKHOLDER MATTERS

As a bank holding company, the parent company is a legal entity separate and distinct from its principal banking subsidiary, State Street Bank, and its non-banking subsidiaries. The right of the parent company to participate as a shareholder in any distribution of assets of State Street Bank upon its liquidation, reorganization or otherwise is subject to the prior claims by creditors of State Street Bank, including obligations for federal funds purchased and securities sold under repurchase agreements and deposit liabilities.

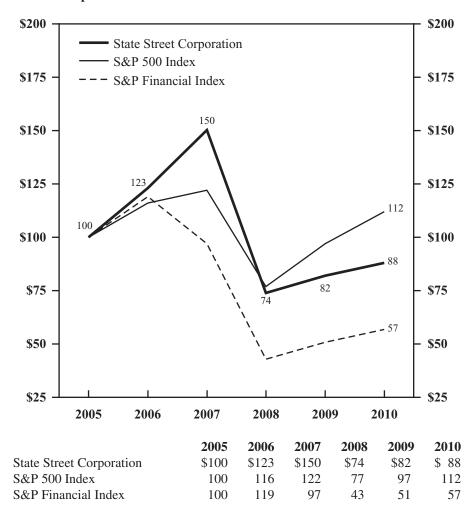
Payment of dividends by State Street Bank is subject to the provisions of Massachusetts banking law, which provide that dividends may be paid out of net profits provided (i) capital stock and surplus remain unimpaired, (ii) dividend and retirement fund requirements of any preferred stock have been met, (iii) surplus equals or exceeds capital stock, and (iv) losses and bad debts, as defined, in excess of reserves specifically established for such losses and bad debts, have been deducted from net profits. Under the Federal Reserve Act and Massachusetts state law, regulatory approval of the Federal Reserve and the Massachusetts Division of Banks would be required if dividends declared by State Street Bank in any year exceeded the total of its net profits for that year combined with its retained net profits for the preceding two years, less any required transfers to surplus.

In 2009, in light of the continued disruption in the global capital markets experienced since the middle of 2007, and as part of a plan to strengthen our tangible common equity, we announced a reduction of our quarterly dividend on our common stock to \$0.01 per share. Currently, any increase in our common stock dividend requires the prior approval of the Federal Reserve. Information about dividends from the parent company and from our subsidiary banks is provided in the "Capital—Regulatory Capital" section of Management's Discussion and Analysis, included under Item 7, and in note 16 to the consolidated financial statements included under Item 8. Future dividend payments of State Street Bank and other non-banking subsidiaries cannot be determined at this time.

### SHAREHOLDER RETURN PERFORMANCE PRESENTATION

The graph presented below compares the cumulative total shareholder return on State Street's common stock to the cumulative total return of the S&P 500 Index and the S&P Financial Index for the five fiscal years which commenced January 1, 2006 and ended December 31, 2010. The cumulative total shareholder return assumes the investment of \$100 in State Street common stock and in each index on December 31, 2005, and also assumes reinvestment of dividends. The S&P Financial Index is a publicly available measure of 81 of the Standard & Poor's 500 companies, representing 27 diversified financial services companies, 22 insurance companies, 16 banking companies and 16 real estate companies.

### Comparison of Five-Year Cumulative Total Shareholder Return



### ITEM 6. SELECTED FINANCIAL DATA

 $( Dollars\ in\ millions,\ except\ per\ share\ amounts\ or\ where\ otherwise\ noted)$ 

| FOR THE YEAR ENDED DECEMBER 31:   | 2010              | 2009              | 2008               | 2007              | 2006              |
|---|-------------------|-------------------|--------------------|-------------------|-------------------|
| Total fee revenue   | \$ 6,540          | \$ 5,935          | \$ 7,747           | \$ 6,633          | \$ 5,186          |
| Net interest revenue Gains (Losses) related to investment securities, net(1)  | 2,699<br>(286)    | 2,564<br>141      | 2,650<br>(54)      | 1,730<br>(27)     | 1,110<br>15       |
| Gain on sale of CitiStreet interest, net of exit and other associated costs   |                   |                   | 350                |                   |                   |
| Total revenue   | 8,953<br>25       | 8,640<br>149      | 10,693             | 8,336             | 6,311             |
| Expenses: Expenses from operations  | 6,176             | 5,667             | 6,780              | 5,768             | 4,540             |
| Provisions for legal exposure, net <sup>(2)</sup>   | ´ —               | 250               | 0,780              | 467               | -,540             |
| Securities lending charge   | 414               | _                 | 450                | _                 | _                 |
| Restructuring charges Provision for indemnification exposure  | 156               | _                 | 306<br>200         | _                 | _                 |
| Merger and integration costs and U.K. bonus tax   | 96                | 49                | 115                | 198               | _                 |
| Total expenses  | 6,842             | 5,966             | 7,851              | 6,433             | 4,540             |
| Income from continuing operations before income tax expense and extraordinary loss  Income tax expense from continuing operations | 2,086<br>530      | 2,525<br>722      | 2,842<br>1,031     | 1,903<br>642      | 1,771<br>675      |
| Income from continuing operations before extraordinary loss   | 1,556             | 1,803             | 1,811              | 1,261             | 1,096             |
| Extraordinary loss, net of taxes  Income (Loss) from discontinued operations, net of taxes  | _                 | (3,684)           | _                  | _                 | 10                |
| Net income (loss)   | \$ 1,556          | \$ (1,881)        | \$ 1,811           | \$ 1,261          | \$ 1,106          |
| Adjustments to net income (loss) <sup>(3)</sup>   | (16)              | (163)             | (22)               |                   |                   |
| Net income before extraordinary loss available to common shareholders   | \$ 1,540          | \$ 1,640          | \$ 1,789           | \$ 1,261          | \$ 1,106          |
| Net income (loss) available to common shareholders  | \$ 1,540          | \$ (2,044)        | \$ 1,789           | \$ 1,261          | \$ 1,106          |
| PER COMMON SHARE:   |                   |                   |                    |                   |                   |
| Basic earnings before extraordinary loss:   | ¢ 211             | ¢ 2.50            | ¢ 422              | ¢ 2.40            | e 2.20            |
| Continuing operations Net income  | \$ 3.11<br>3.11   | \$ 3.50<br>3.50   | \$ 4.32<br>4.32    | \$ 3.49<br>3.49   | \$ 3.30<br>3.33   |
| Basic earnings: Continuing operations   | \$ 3.11           | \$ (4.32)         | \$ 4.32            | \$ 3.49           | \$ 3.30           |
| Net income (loss)   | 3.11              | (4.32)            | 4.32               | 3.49              | 3.33              |
| Continuing operations   | \$ 3.09           | \$ 3.46           | \$ 4.30            | \$ 3.45           | \$ 3.26           |
| Net income  | 3.09              | 3.46              | 4.30               | 3.45              | 3.29              |
| Continuing operations   | \$ 3.09           | \$ (4.31)         |                    | \$ 3.45           | \$ 3.26<br>3.29   |
| Net income (loss)   | 3.09<br>.04       | (4.31)<br>.04     | 4.30<br>.95        | 3.45<br>.88       | .80               |
| Closing market price (at year end)  | 46.34             | 43.54             | 39.33              | 81.20             | 67.44             |
| AT YEAR END: Investment securities  | \$ 94,130         | \$ 93,576         | \$ 76,017          | \$ 74,559         | \$ 64,992         |
| Total assets  | 160,505<br>98,345 | 157,946<br>90,062 | 173,631<br>112,225 | 142,543<br>95,789 | 107,353<br>65,646 |
| Long-term debt  | 8,550             | 8,838             | 4,419              | 3,636             | 2,616             |
| Total shareholders' equity  | 17,787<br>21,527  | 14,491<br>18,795  | 12,774<br>15,907   | 11,299<br>20,213  | 7,252<br>15,648   |
| Assets under management (in billions) Number of employees   | 2,010<br>28,670   | 1,951<br>27,310   | 1,466<br>28,475    | 1,996<br>27,110   | 1,758<br>21,700   |
| RATIOS:   | 20,070            | 27,310            | 20,473             | 27,110            | 21,700            |
| Continuing operations:  | 0.50              | 12.20             | 1400               | 12.40             | 16.00             |
| Return on common shareholders' equity before extraordinary loss  Return on average assets before extraordinary loss               | 9.59<br>1.02      | % 13.2%<br>1.12   | 5 14.8%<br>1.11    | 13.4%<br>1.02     | 16.2%<br>1.03     |
| Common dividend payout before extraordinary loss  | 1.29              | 1.17              | 22.4               | 25.2              | 24.2              |
| Return on common shareholders' equity before extraordinary loss  Return on average assets before extraordinary loss               | 9.59<br>1.02      | % 13.2%<br>1.12   | 14.8%<br>1.11      | 13.4%<br>1.02     | 16.4%<br>1.04     |
| Common dividend payout before extraordinary loss  | 1.29              | 1.17              | 22.4               | 25.2              | 24.0              |
| Average common equity to average total assets  Net interest margin, fully taxable-equivalent basis                                | 10.8<br>2.24      | 8.5<br>2.19       | 7.5<br>2.08        | 7.6<br>1.71       | 6.3<br>1.25       |
| Tier 1 risk-based capital   | 20.5              | 17.7              | 20.3               | 11.2              | 13.7              |
| Total risk-based capital Tier 1 leverage ratio  | 22.0<br>8.2       | 19.1<br>8.5       | 21.6<br>7.8        | 12.7<br>5.3       | 15.9<br>5.8       |
|   |                   |                   |                    |                   |                   |

<sup>(1)</sup> Amount for 2010 included a net sale loss related to a repositioning of the investment portfolio.

<sup>(2)</sup> Amount for 2007 was composed of a provision for legal exposure of \$600 million, a reduction of salaries and benefits expense of \$141 million, and other expenses of \$8 million.

<sup>(3)</sup> Amount for 2010 represented the allocation of earnings to participating securities using the two-class method. Amounts for 2009 and 2008 represented dividends and discount related to preferred stock issued in connection with the U.S. Treasury's TARP program in 2008 and redeemed in 2009.

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **GENERAL**

State Street Corporation is a financial holding company organized under the laws of the Commonwealth of Massachusetts. All references in this Management's Discussion and Analysis to the parent company are to State Street Corporation. Unless otherwise indicated or unless the context requires otherwise, all references in this Management's Discussion and Analysis to "State Street," "we," "us," "our" or similar terms mean State Street Corporation and its subsidiaries on a consolidated basis. State Street Bank and Trust Company is referred to as State Street Bank. At December 31, 2010, we had total assets of \$160.51 billion, total deposits of \$98.35 billion, total shareholders' equity of \$17.79 billion and employed 28,670. With \$21.53 trillion of assets under custody and administration and \$2.01 trillion of assets under management at year-end 2010, we are a leading specialist in meeting the needs of institutional investors worldwide.

We report two lines of business: Investment Servicing and Investment Management. These lines of business provide a broad range of products and services for our clients, which include mutual funds, collective investment funds and other investment pools, corporate and public retirement plans, insurance companies, foundations, endowments and investment managers. Investment Servicing provides services to support institutional investors, such as custody, product- and participant-level accounting, daily pricing and administration; master trust and master custody; recordkeeping; shareholder services, including mutual fund and collective investment fund shareholder accounting; foreign exchange, brokerage and other trading services; securities finance; deposit and short-term investment facilities; loan and lease financing; investment manager and alternative investment manager operations outsourcing; and performance, risk and compliance analytics. Investment Management provides a broad array of services for managing financial assets, such as investment research services and investment management, including passive and active U.S. and non-U.S. equity and fixed-income strategies. For additional information about our lines of business, see the "Line of Business Information" section of this Management's Discussion and Analysis and note 24 to the consolidated financial statements included under Item 8.

This Management's Discussion and Analysis should be read in conjunction with the consolidated financial statements and accompanying notes to consolidated financial statements included under Item 8. Certain previously reported amounts presented have been reclassified to conform to current period classifications. We prepare our consolidated financial statements in accordance with accounting principles generally accepted in the U.S., referred to as GAAP. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions in the application of certain accounting policies that materially affect the reported amounts of assets, liabilities, revenue and expenses. Accounting policies that require management to make assumptions that are difficult, subjective or complex about matters that are uncertain and may change in subsequent periods are discussed in more depth in the "Significant Accounting Estimates" section of this Management's Discussion and Analysis.

Certain financial information provided in this Management's Discussion and Analysis, or in other public statements, announcements or reports filed by us with the SEC, is prepared on both a GAAP basis and a non-GAAP basis, the latter of which we refer to as "operating" basis. Management measures and compares certain financial information on an operating basis, as it believes that this presentation supports meaningful comparisons from period to period and the analysis of comparable financial trends with respect to State Street's normal ongoing business operations. Management believes that operating-basis financial information, which reports revenue from non-taxable sources on a fully taxable-equivalent basis and excludes the impact of revenue and expenses outside of the normal course of our business, facilitates an investor's understanding and analysis of State Street's underlying financial performance and trends in addition to financial information prepared in accordance with GAAP.

This Management's Discussion and Analysis contains statements that are considered "forward-looking statements" within the meaning of U.S. securities laws. Forward-looking statements are based on our current expectations about revenue and market growth, acquisitions and divestitures, new technologies, services,

opportunities, earnings and other matters that do not relate strictly to historical facts. These forward-looking statements involve certain risks and uncertainties which could cause actual results to differ materially. We undertake no obligation to revise the forward-looking statements contained in this Management's Discussion and Analysis to reflect events after the time we file this Form 10-K with the SEC. Additional information about forward-looking statements and related risks and uncertainties is provided in Risk Factors included under Item 1A.

### **OVERVIEW OF FINANCIAL RESULTS**

| Years ended December 31,   | _2 | 010(1)                   |    | 2009                      |    | 2008                          |
|--|----|--------------------------|----|---------------------------|----|-------------------------------|
| (Dollars in millions, except per share amounts)  Total fee revenue   | \$ | 6,540<br>2,699<br>(286)  | \$ | 5,935<br>2,564<br>141     | \$ | 7,747<br>2,650<br>(54)<br>350 |
| Total revenue  |    | 8,953<br>25              |    | 8,640<br>149              |    | 10,693                        |
| Expenses from operations Provision for legal exposure, net Securities lending charge   |    | 6,176<br>—<br>414        |    | 5,667<br>250              |    | 6,780                         |
| Provision for investment account infusion Restructuring charges Provision for indemnification exposure   |    | 156                      |    | _<br>                     |    | 450<br>306<br>200             |
| Merger and integration costs and U.K. bonus tax  |    | 96                       | _  | 49                        | _  | 115                           |
| Total expenses   | _  | 2,086<br>530             | _  | 5,966<br>2,525<br>722     | _  | 7,851<br>2,842<br>1,031       |
| Income before extraordinary loss   |    | 1,556                    |    | 1,803<br>(3,684)          |    | 1,811                         |
| Net income (loss)  | \$ | 1,556                    | \$ | (1,881)                   | \$ | 1,811                         |
| Adjustments to net income (loss):  Preferred stock dividends and accretion/prepayment of discount <sup>(2)</sup> Earnings allocated to participating securities <sup>(3)</sup> |    | (16)                     |    | (163)                     |    | (22)                          |
| Net income before extraordinary loss available to common shareholders  | \$ | 1,540                    | \$ | 1,640                     | \$ | 1,789                         |
| Net income (loss) available to common shareholders   | \$ | 1,540                    | \$ | (2,044)                   | \$ | 1,789                         |
| Earnings per common share before extraordinary loss: Basic Diluted Earnings (Loss) per common share:   | \$ | 3.11<br>3.09             | \$ | 3.50<br>3.46              | \$ | 4.32<br>4.30                  |
| Basic Diluted Average common shares outstanding (in thousands):  | \$ | 3.11<br>3.09             | \$ | (4.32)<br>(4.31)          |    | 4.32<br>4.30                  |
| Basic Diluted  Return on common shareholders' equity before extraordinary loss <sup>(4)</sup>  |    | 95,394<br>97,924<br>9.5% | 4  | 70,602<br>74,003<br>13.2% | 4  | 13,182<br>16,100<br>14.8%     |

<sup>(1)</sup> Financial results for 2010 included those of acquired businesses from their respective dates of acquisition, as described in the following "Financial Highlights" section.

Adjustments represented dividends and discount related to preferred stock issued in connection with the U.S. Treasury's TARP program in 2008 and redeemed in 2009.

- (3) Adjustments represented the allocation of earnings to participating securities using the two-class method. See note 23 to the consolidated financial statements included under Item 8.
- <sup>(4)</sup> For 2009, return on common shareholders' equity was determined by dividing net income before extraordinary loss available to common shareholders by average common shareholders' equity for the year.

### **Financial Highlights**

This section provides highlights with respect to our financial results for 2010 presented in the preceding table. Additional information is provided under "Consolidated Results of Operations," which follows this section. Our financial results for 2010 reflected the following:

During the second quarter of 2010, we completed our acquisitions of Intesa Sanpaolo's securities services business (May 17, 2010) and Mourant International Finance Administration (April 1, 2010). For full-year 2010, from their respective acquisition dates through December 31, 2010, the acquired Intesa and MIFA businesses added in the aggregate approximately \$300 million of revenue and \$235 million of expenses, excluding merger and integration costs, to our consolidated statement of income. We also recorded aggregate merger and integration costs of \$57 million in connection with these two acquisitions in 2010, from their respective acquisition dates through December 31, 2010 (see note 2 to the consolidated financial statements included under Item 8).

During the second quarter of 2010, we recorded an aggregate pre-tax charge of \$414 million, including associated legal costs of \$9 million, in our consolidated statement of income related to the following:

- a pre-tax charge of \$330 million to provide for a one-time cash contribution to certain cash collateral pools and liquidity trusts underlying SSgA-managed investment funds engaged in securities lending (see the "Investment Management" section under "Line of Business Information" in this Management's Discussion and Analysis), and
- a pre-tax charge of \$75 million to establish a reserve to address potential inconsistencies in connection with our implementation of the redemption restrictions applicable to the cash collateral pools underlying our agency lending program (see the "Securities Finance" section under "Consolidated Results of Operations—Total Revenue" in this Management's Discussion and Analysis).

During the fourth quarter of 2010, as previously reported, we recorded pre-tax restructuring charges of approximately \$156 million in our consolidated statement of income, related primarily to a reduction in force of approximately 1,400 employees that began in December 2010 and is intended to be completed by the end of 2011, as well as actions taken in 2010 to reduce our occupancy costs. The charges were part of a global multi-year program that began during the fourth quarter of 2010, and which will include operational and information technology enhancements and targeted cost initiatives (see the "Expenses" section under "Consolidated Results of Operations" in this Management's Discussion and Analysis).

During the fourth quarter of 2010, as previously reported, we recorded a pre-tax loss of approximately \$344 million in our consolidated statement of income associated with the sale of approximately \$11 billion of mortgage- and asset-backed investment securities. The securities were sold in connection with a repositioning of our investment portfolio to allow for enhanced capital ratios under evolving regulatory capital standards, increased balance sheet flexibility, and a reduction of our exposure to certain asset classes (see the "Investment Securities" section under "Financial Condition" in this Management's Discussion and Analysis).

Total revenue increased 4% compared to 2009. A 10% increase in total fee revenue from 2009 levels and a 5% increase in net interest revenue were partly offset by higher net losses related to investment securities, which resulted from the above-mentioned securities portfolio repositioning completed during the fourth quarter of 2010.

Servicing and management fees were up 18% and 8%, respectively, from 2009. Servicing fee revenue increased mainly due to the impact of new business, the addition of revenue from the acquired Intesa and MIFA businesses and improvement in equity market valuations. Management fee revenue increased primarily due to the improvement in equity markets as well as the impact of new business. Trading services revenue increased 1%, primarily as a result of higher electronic trading revenues in brokerage and other fees, offset slightly by the impact of lower levels of foreign exchange trading volatility. Securities finance revenue was down 44% as a result of continued lower spreads and securities lending demand. Processing fees and other revenue increased 104% due to higher net revenue from structured products and higher net revenue related to certain tax-advantaged investments.

In 2010, we recorded net interest revenue of \$2.70 billion, which included \$712 million of discount accretion related to investment securities added to our consolidated statement of condition in connection with the May 2009 conduit consolidation (see the "Net Interest Revenue" section under "Consolidated Results of Operations" in this Management's Discussion and Analysis and note 12 to the consolidated financial statements included under Item 8). Net interest revenue increased 5% on both a GAAP and fully taxable-equivalent basis (the latter \$2.83 billion compared to \$2.69 billion, reflecting increases from tax-equivalent adjustments of \$129 million and \$126 million, respectively). These increases were primarily the result of the impact of the Intesa deposits added in May 2010 in connection with that acquisition, spread improvement and increased volume associated with non-U.S. investment securities and higher discount accretion (\$712 million for 2010 compared to \$621 million for 2009), offset by a decreased spread on our long-term cost of borrowing and spread compression in our floating-rate investment securities. Net interest margin increased 5 basis points, from 2.19% in 2009 to 2.24% in 2010.

Total expenses of \$6.84 billion increased 15% from \$5.97 billion in 2009, and included merger and integration costs of \$89 million associated with acquisitions, as well as the previously referenced pre-tax charges of \$414 million related to our securities lending business and \$156 million related to our global multi-year program. Expenses from operations of \$6.18 billion (\$6.84 billion net of \$659 million delineated above) increased 9% compared to 2009 expenses from operations of \$5.67 billion (\$5.97 billion net of \$299 million composed of a \$250 million provision for legal exposure and \$49 million of merger and integration costs), mainly as a result of increases in salaries and benefits expense associated with higher levels of incentive compensation accruals and the addition of expenses from the Intesa and MIFA acquisitions. Salaries and benefits expenses in 2009 were abnormally low, as we did not accrue cash incentive compensation for the first half of 2009 as part of our plan to increase tangible common equity.

For 2010, net income available to common shareholders decreased 6% to \$1.54 billion, or \$3.09 per diluted share, compared to net income before extraordinary loss available to common shareholders of \$1.64 billion, or \$3.46 per diluted share, for 2009. The after-tax extraordinary loss of \$3.68 billion, or \$7.77 per diluted share, was related to the consolidation of the asset-backed commercial paper conduits completed in May 2009. Return on common equity was 9.5% compared to 13.2% for 2009, the latter before the extraordinary loss.

During 2010, we won mandates for approximately \$1.37 trillion in assets to be serviced; of the total, \$976 billion was installed prior to December 31, 2010, with the remainder expected to be installed in subsequent periods. The new business not installed by December 31, 2010 was not included in assets under custody and administration at that date, and had no impact on servicing fee revenue for 2010, as the assets are not included until their installation is complete and we begin to service them. Once installed, the assets generate servicing fee revenue in subsequent periods. We will provide various services for these assets including accounting, fund administration, custody, foreign exchange, securities finance, transfer agency, performance analytics, compliance reporting and monitoring, hedge fund servicing, private equity administration, real estate administration, depository banking services, wealth management services and investment manager operations outsourcing.

#### CONSOLIDATED RESULTS OF OPERATIONS

This section discusses our consolidated results of operations for 2010 compared to 2009, and should be read in conjunction with the consolidated financial statements and accompanying notes included under Item 8. A comparison of consolidated results of operations for 2009 with those for 2008 is provided in the "Comparison of 2009 and 2008" section of this Management's Discussion and Analysis.

#### TOTAL REVENUE

| Years ended December 31,  | 2010    | 2009     | 2008     | % Change 2009-2010 |
|---|---------|----------|----------|--------------------|
| (Dollars in millions)   |         |          |          |                    |
| Fee revenue:  |         |          |          |                    |
| Servicing fees  | \$3,938 | \$3,334  | \$ 3,798 | 18%                |
| Management fees   | 829     | 766      | 975      | 8                  |
| Trading services  | 1,106   | 1,094    | 1,467    | 1                  |
| Securities finance  | 318     | 570      | 1,230    | (44)               |
| Processing fees and other   | 349     | 171      | 277      | 104                |
| Total fee revenue   | 6,540   | 5,935    | 7,747    | 10                 |
| Net interest revenue:   |         |          |          |                    |
| Interest revenue  | 3,462   | 3,286    | 4,879    | 5                  |
| Interest expense  | 763     | 722      | 2,229    | 6                  |
| Net interest revenue  | 2,699   | 2,564    | 2,650    | 5                  |
| Gains (Losses) related to investment securities, net                  | (286)   | 141      | (54)     |                    |
| Gain on sale of CitiStreet interest, net of exit and other associated |         |          |          |                    |
| costs   |         |          | 350      | _                  |
| Total revenue   | \$8,953 | \$ 8,640 | \$10,693 | 4                  |
|   |         |          |          |                    |

Our broad range of services generates fee revenue and net interest revenue. Fee revenue generated by our investment servicing and investment management businesses is augmented by securities finance, trading services and processing fees and other revenue. We earn net interest revenue from client deposits and short-term investment activities by providing deposit services and short-term investment vehicles, such as repurchase agreements and commercial paper, to meet clients' needs for high-grade liquid investments, and investing these sources of funds and additional borrowings in assets yielding a higher rate.

### Fee Revenue

Servicing and management fees collectively composed approximately 73% of our total fee revenue for 2010 and 69% for 2009. These fees are influenced by several factors, including the mix and volume of assets under custody and administration and assets under management, securities positions held and the volume of portfolio transactions, and the types of products and services used by clients, and are generally affected by changes in worldwide equity and fixed-income security valuations.

Generally, servicing fees are affected, in part, by changes in daily average valuations of assets under custody and administration, while management fees are affected by changes in month-end valuations of assets under management. Additional factors, such as the level of transaction volumes, changes in service level, balance credits, client minimum balances, pricing concessions and other factors, may have a significant effect on servicing fee revenue. Generally, management fee revenue is more sensitive to market valuations than servicing fee revenue. Management fees for enhanced index and actively managed products are generally earned at higher rates than those for passive products. Enhanced index and actively managed products may also involve

performance fee arrangements. Performance fees are generated when the performance of certain managed funds exceeds benchmarks specified in the management agreements. Generally, we experience more volatility with performance fees than with more traditional management fees.

In light of the above, we estimate, assuming all other factors remain constant, that a 10% increase or decrease in worldwide equity values would result in a corresponding change in our total revenue of approximately 2%. If fixed-income security values were to increase or decrease by 10%, we would anticipate a corresponding change of approximately 1% in our total revenue. We would expect the foregoing relationships to exist in normalized financial markets, which we have not experienced since mid-2007. The disrupted conditions that began during the second half of 2007 have adversely affected our market-driven revenues, particularly those from foreign exchange trading services and securities finance. Even though the financial markets began to improve during the second half of 2009, the effect of the disrupted conditions on our total revenue, particularly our market-driven revenue, has been more significant through 2010 than we would anticipate in normalized markets.

The following table presents selected equity market indices for the years ended December 31, 2010 and 2009. Daily averages and the averages of month-end indices demonstrate worldwide changes in equity market valuations that affect servicing and management fee revenue, respectively. Year-end indices affect the value of assets under custody and administration and assets under management at those dates. The index names listed in the table are service marks of their respective owners.

#### **INDEX**

|            | Daily | Averages | of Indices | Averag | es of Mont | of Month-End Indices |       | Year-End Indices |          |  |
|------------|-------|----------|------------|--------|------------|----------------------|-------|------------------|----------|--|
|            | 2010  | 2009     | % Change   | 2010   | 2009       | % Change             | 2010  | 2009             | % Change |  |
| S&P 500®   | 1,140 | 948      | 20%        | 1,131  | 949        | 19%                  | 1,258 | 1,115            | 13%      |  |
| NASDAQ®    | 2,350 | 1,845    | 27         | 2,334  | 1,857      | 26                   | 2,653 | 2,269            | 17       |  |
| MSCI EAFE® | 1,525 | 1,336    | 14         | 1,511  | 1,344      | 12                   | 1,658 | 1,581            | 5        |  |

#### FEE REVENUE

| Years ended December 31,       | 2010    | 2009    | 2008           | 2009-2010 |
|--------------------------------|---------|---------|----------------|-----------|
| (Dollars in millions)          |         |         |                |           |
| Servicing fees                 | \$3,938 | \$3,334 | \$3,798        | 18%       |
| Management fees <sup>(1)</sup> | 829     | 766     | 975            | 8         |
| Trading services               | 1,106   | 1,094   | 1,467          | 1         |
| Securities finance             | 318     | 570     | 1,230          | (44)      |
| Processing fees and other      | 349     | 171     | 277            | 104       |
| Total fee revenue              | \$6,540 | \$5,935 | <u>\$7,747</u> | 10        |

% Change

### Servicing Fees

Servicing fees include fee revenue from U.S. mutual funds, collective investment funds worldwide, corporate and public retirement plans, insurance companies, foundations, endowments, and other investment pools. Products and services include custody; product- and participant-level accounting; daily pricing and administration; recordkeeping; investment manager and alternative investment manager operations outsourcing; master trust and master custody; and performance, risk and compliance analytics.

<sup>(1)</sup> Included performance fees of \$4 million, \$9 million and \$21 million for 2010, 2009 and 2008, respectively.

We are the largest provider of mutual fund custody and accounting services in the U.S. We distinguish ourselves from other mutual fund service providers by offering customers a broad array of integrated products and services, including accounting, daily pricing and fund administration. We calculate more than 40% of the U.S. mutual fund prices provided to NASDAQ that appear daily in *The Wall Street Journal* and other publications with an accuracy rate of 99.97%. We service U.S. tax-exempt assets for corporate and public pension funds, and we provide trust and valuation services for more than 5,000 daily-priced portfolios.

We are a service provider outside of the U.S. as well. In Germany, we provide Depotbank services for retail and institutional fund assets. In the U.K., we provide custody services for pension fund assets and administration services for mutual fund assets. We service approximately \$700 billion of offshore assets, primarily domiciled in Ireland, Luxembourg and Toronto. We have more than \$970 billion in assets under administration in the Asia/ Pacific region, and in Japan, we hold approximately 92% of the trust assets held by non-domestic trust banks in that region.

We are an alternative asset servicing provider worldwide, with approximately \$660 billion of assets under administration. We are also a hedge fund administration provider worldwide, as well as a worldwide provider of private equity administration services and real estate administration services.

The 18% increase in servicing fees from 2009 primarily resulted from the impact of new business awarded to us and installed during 2010 and prior periods on current-period revenue, the addition of revenue generated by the acquired Intesa and MIFA businesses from May 17 and April 1, respectively, through December 31 and increases in daily average equity market valuations. For 2010, servicing fees generated outside the U.S. were approximately 41% of total servicing fees compared to approximately 37% for 2009.

At year-end 2010, our total assets under custody and administration were \$21.53 trillion, compared to \$18.79 trillion a year earlier. The increase compared to 2009 was primarily the result of increases in equity market valuations and a higher level of new servicing business won and installed prior to December 31, 2010, as well as the effects of the Intesa and MIFA acquisitions. These asset levels as of year-end did not reflect new business awarded to us during 2010 that had not been installed prior to December 31, 2010. The value of assets under custody and administration is a broad measure of the relative size of various markets served. Changes in the values of assets under custody and administration do not necessarily result in proportional changes in our servicing fee revenue. Assets under custody and administration consisted of the following as of December 31:

#### ASSETS UNDER CUSTODY AND ADMINISTRATION

| As of December 31, (Dollars in billions) | 2010     | 2009     | 2008     | 2007     | 2006     | 2009-2010<br>Annual<br>Growth<br>Rate | 2006-2010<br>Compound<br>Annual<br>Growth<br>Rate |
|--|----------|----------|----------|----------|----------|---------------------------------------|---|
| Mutual funds                             | \$ 5,540 | \$ 4,734 | \$ 4,093 | \$ 5,200 | \$ 4.007 | 17%                                   | 8%  |
| Collective funds                         | 4,350    | 3,580    | 2,679    | 3,968    | 1.947    | 22                                    | 22  |
| Pension products                         | 4,726    | 4,395    | 3,621    | 5,246    | 4,914    | 8                                     | (1)   |
| Insurance and other products             | 6,911    | 6,086    | 5,514    | 5,799    | 4,780    | 14                                    | 10  |
| Total                                    | \$21,527 | \$18,795 | \$15,907 | \$20,213 | \$15,648 | 15                                    | 8   |

### FINANCIAL INSTRUMENT MIX OF ASSETS UNDER CUSTODY AND ADMINISTRATION

| As of December 31,               | 2010     | 2009     | 2008     |
|----------------------------------|----------|----------|----------|
| (In billions)                    |          |          |          |
| Equities                         | \$11,000 | \$ 8,828 | \$ 6,691 |
| Fixed-income                     | 7,875    | 7,236    | 6,689    |
| Short-term and other investments | 2,652    | 2,731    | 2,527    |
| Total                            | \$21,527 | \$18,795 | \$15,907 |

### GEOGRAPHIC MIX OF ASSETS UNDER CUSTODY AND ADMINISTRATION(1)

| As of December 31,        | 2010     | 2009     | 2008     |
|---------------------------|----------|----------|----------|
| (In billions)             |          |          |          |
| United States             | \$15,889 | \$14,585 | \$12,424 |
| Other Americas            | 599      | 606      | 536      |
| Europe/Middle East/Africa | 4,067    | 2,773    | 2,391    |
| Asia/Pacific              | 972      | 831      | 556      |
| Total                     | \$21,527 | \$18,795 | \$15,907 |

<sup>(1)</sup> Geographic mix is based on the location at which the assets are custodied or serviced.

### Management Fees

Through State Street Global Advisors, or SSgA, we provide a broad range of investment management strategies, specialized investment management advisory services and other financial services for corporations, public funds, and other sophisticated investors. Based on assets under management, SSgA is the largest manager of institutional assets worldwide, the largest manager of assets for tax-exempt organizations (primarily pension plans) in the U.S., and the third largest investment manager overall in the world. SSgA offers a broad array of investment management strategies, including passive and active, such as enhanced indexing and hedge fund strategies, using quantitative and fundamental methods for both U.S. and global equities and fixed-income securities. SSgA also offers exchange traded funds, or ETFs, such as the SPDR® ETF brand.

The 8% increase in management fees from 2009 resulted primarily from the impact of increases in average month-end equity market valuations and, to a lesser extent, the impact of new business won and installed in prior periods on current-period revenue. Average month-end equity market valuations, individually presented in the foregoing "INDEX" table, were up an average of 20% compared to 2009. Management fees generated outside the U.S. were approximately 34% of total management fees for 2010, down from 36% for 2009.

At year-end 2010, assets under management were \$2.01 trillion, compared to \$1.95 trillion at year-end 2009. Such amounts include assets of the SPDR® Gold ETF, for which we act as distribution agent rather than investment manager, and certain assets managed for the U.S. government under programs adopted during the financial crisis. While certain management fees are directly determined by the value of assets under management and the investment strategy employed, management fees reflect other factors as well, including our relationship pricing for clients who use multiple services, and the benchmarks specified in the respective management agreements related to performance fees. During 2010, we benefited from the continued focus in the institutional markets on passive strategies, particularly passive equities and exchange-traded funds, where we had year-to-year increases in assets under management of 30% and 24%, respectively. These increases were partly offset by continued weakness in our sales of active products and a reduction in managed cash balances, which in part reflected the effect of reductions of securities lending volumes associated with continued weak loan demand.

The overall increase in assets under management at December 31, 2010 compared to December 31, 2009, which can be seen in the tables that follow this discussion, reflected appreciation in the values of the assets managed, partly offset by a net loss of asset management business. Our levels of assets under management were affected by a number of factors, including reaction to prior issues related to SSgA's active fixed-income strategies, restrictions on redemptions related to funds engaged in securities lending, and the relative underperformance of certain of our passive equity products. The net loss of business of \$68 billion for 2010 presented in the table on page 44 does not reflect new business awarded to us during 2010 that had not been installed prior to December 31, 2010. This new business will be reflected in assets under management in future periods after installation, and will generate management fee revenue in subsequent periods.

Assets under management consisted of the following as of December 31:

### ASSETS UNDER MANAGEMENT

| As of December 31,                   | 2010           | 2009           | 2008           | 2007    | 2006           | 2009-2010<br>Annual<br>Growth<br>Rate | 2006-2010<br>Compound<br>Annual<br>Growth<br>Rate |
|--------------------------------------|----------------|----------------|----------------|---------|----------------|---------------------------------------|---|
| (Dollars in billions)                |                |                |                |         |                |                                       |   |
| Passive:                             |                |                |                |         |                |                                       |   |
| Equities                             | \$ 655         | \$ 504         | \$ 344         | \$ 522  | \$ 504         | 30%                                   | 7%  |
| Fixed-income                         | 361            | 395            | 200            | 178     | 144            | (9)                                   | 26  |
| Exchange-traded funds <sup>(1)</sup> | 255            | 205            | 170            | 171     | 111            | 24                                    | 23  |
| Other                                | 210            | 211            | 163            | 171     | 122            | _                                     | 15  |
| Total Passive                        | 1,481          | 1,315          | 877            | 1,042   | 881            | 13                                    | 14  |
| Equities                             | 55             | 66             | 72             | 179     | 152            | (17)                                  | (22)  |
| Fixed-income                         | 20             | 25             | 32             | 38      | 34             | (20)                                  | (12)  |
| Other                                | 28             | 28             | 17             | 105     | 114            | _                                     | (30)  |
| Total Active                         | 103            | 119            | 121            | 322     | 300            | (13)                                  | (23)  |
| Cash                                 | 426            | 517            | 468            | 632     | 577            | (18)                                  | (7)   |
| Total                                | <u>\$2,010</u> | <u>\$1,951</u> | <u>\$1,466</u> | \$1,996 | <u>\$1,758</u> | 3                                     | 3   |

<sup>(1)</sup> Includes SPDR® Gold Fund, for which State Street is not the investment manager but acts as distribution agent.

### GEOGRAPHIC MIX OF ASSETS UNDER MANAGEMENT<sup>(1)</sup>

| As of December 31,        | 2010           | 2009    | 2008    |
|---------------------------|----------------|---------|---------|
| (In billions)             |                |         |         |
| United States             | \$1,425        | \$1,397 | \$1,042 |
| Other Americas            | 29             | 29      | 24      |
| Europe/Middle East/Africa | 341            | 345     | 272     |
| Asia/Pacific              | 215            | 180     | 128     |
| Total                     | <b>\$2,010</b> | \$1,951 | \$1,466 |

<sup>(1)</sup> Geographic mix is based on the location at which the assets are managed.

The following table presents a roll-forward of assets under management for the three years ended December 31:

#### ASSETS UNDER MANAGEMENT

| Years Ended December 31,           | 2010           | 2009    | 2008    |
|------------------------------------|----------------|---------|---------|
| (In billions)                      |                |         |         |
| Balance at beginning of year       | \$1,951        | \$1,466 | \$1,996 |
| Net new business                   | (68)           | 261     | (49)    |
| Market appreciation (depreciation) | 127            | 224     | (481)   |
| Balance at end of year             | <b>\$2,010</b> | \$1,951 | \$1,466 |

### **Trading Services**

Trading services revenue includes revenue from foreign exchange trading and brokerage and other trading services. We offer a complete range of foreign exchange services under an account model that focuses on the global requirements of our clients for our proprietary research and the execution of trades in any time zone. Foreign exchange trading revenue is influenced by three principal factors: the volume and type of client foreign exchange transactions; currency volatility; and the management of currency market risks.

For 2010, foreign exchange trading revenue totaled \$597 million, a 12% decrease from revenue of \$677 million in 2009, primarily the result of lower spreads on foreign exchange trades and a decline in currency volatility, partly offset by higher client volumes. 60% of our total foreign exchange trading revenue for 2010 was earned in the second and fourth quarters, and such revenue for the fourth quarter increased 60% compared to the third quarter.

We also offer a range of brokerage and other trading products tailored specifically to meet the needs of the global pension community, including transition management, commission recapture and self-directed brokerage. These products are differentiated by our position as an agent of the institutional investor. Brokerage and other trading fees of \$509 million were 22% higher compared to \$417 million in 2009, with the increase largely attributable to higher electronic trading volumes.

#### Securities Finance

Our securities finance business consists of two components: investment funds with a broad range of investment objectives which are managed by SSgA and engage in agency securities lending, which we refer to as the SSgA lending funds; and an agency lending program for third-party investment managers and asset owners, which we refer to as the agency lending funds. Additional information with respect to the SSgA lending funds is also provided under "Line of Business Information—Investment Management" in this Management's Discussion and Analysis.

Our securities finance business provides liquidity to the financial markets, as well as an effective means for clients to earn incremental revenue on their securities portfolios. By acting as a lending agent and coordinating loans between lenders and borrowers, we lend securities and provide liquidity to clients worldwide. Borrowers provide collateral in the form of cash or securities to State Street in return for loaned securities. Borrowers are generally required to provide collateral equal to a contractually agreed percentage equal to or in excess of the fair value of the loaned securities. As the fair value of the loaned securities changes, additional collateral is provided by the borrower or collateral is returned to the borrower. Such movements are typically referred to as daily mark-to-market collateral adjustments.

We also participate in securities lending transactions as a principal, rather than an agent. As principal, we borrow securities from the lending client and then lend such securities to the subsequent borrower, either a State Street client or a broker/dealer. Our involvement as principal is utilized when the lending client is unable to transact directly with the market and requires us to execute the transaction and furnish the securities. We provide our credit rating to the transaction as well as our ability to source securities through our assets under custody and administration.

For cash collateral, our clients pay a usage fee to the provider of the cash collateral, and we invest the cash collateral in certain investment vehicles or managed accounts as directed by the owner of the loaned securities. In some cases, the investment vehicles or managed accounts may be managed by SSgA. The spread between the yield on the investment vehicle and the usage fee paid to the provider of the collateral is split between the lender of the securities and State Street as agent. For non-cash collateral, the borrower pays a fee for the loaned securities, and the fee is split between the lender of the securities and State Street.

Securities finance revenue, composed of our split of both the spreads related to cash collateral and the fees related to non-cash collateral, is principally a function of the volume of securities on loan and the interest-rate spreads and fees earned on the underlying collateral. For 2010, securities finance revenue decreased 44% from 2009, substantially the result of lower spreads across all lending programs, as average lending volumes were essentially flat year to year (\$396 billion for 2010 compared to \$406 billion for 2009).

Beginning in 2007, the market value per unit of the assets held in the certain of the collateral pools underlying both the agency lending program and SSgA lending funds fell below \$1.00. However, we continued to transact purchases into and redemptions out of these pools at \$1.00 per unit and imposed restrictions on redemptions from the SSgA lending funds and certain of the agency lending collateral pools.

We continued to transact purchase and redemptions at \$1.00 per unit for a number of reasons, including that none of the securities in the cash collateral pools was then in default or considered to be materially impaired, and that restrictions on withdrawals from the agency lending collateral pools were and are in place, which, absent a substantial reduction in the lending program, should permit the securities in the collateral pools to be held until they recover to their par value.

During 2010, we took several actions to seek a resolution to these issues:

- In June 2010, we contributed \$330 million to the collateral pools and liquidity trusts underlying the SSgA lending funds, eliminating the difference between the market value and amortized cost of the assets held by such vehicles as of June 30, 2010.
- In June 2010, as a result of a review of the implementation of our policy restricting redemptions from certain agency lending collateral pools, and based on our assessment of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy, we recorded a pre-tax charge of \$75 million to address these potential inconsistencies.
- In August 2010, SSgA removed the redemption restrictions from the SSgA lending funds. In the period subsequent to the elimination of the redemption restrictions, some clients that invested in SSgA lending funds transitioned their assets to other SSgA products that did not engage in securities lending, or, to a lesser degree, other investment managers. As a result of the elimination of the redemption restrictions and reduced utilization of lendable assets in the SSgA lending funds, the aggregate net assets of the collateral pools underlying the SSgA lending funds declined to \$8 billion as of December 31, 2010 from \$24 billion as of December 31, 2009.
- In December 2010, we divided certain agency lending collateral pools into liquidity and duration pools, and in January 2011, we removed the redemption restrictions from the liquidity pools. These actions were taken to provide greater flexibility to participants with respect to their control of their level of participation in our agency lending program. As of December 31, 2010, the aggregate net assets of these liquidity pools and duration pools were \$26.2 billion and \$11.8 billion, respectively, and the return obligations of participants in the agency lending program represented by interests in the duration pools exceeded the market value of the assets in the duration pools by approximately \$319 million, which amount is expected to be eliminated as the assets in the duration pools mature or amortize.

Market influences continued to affect our revenue from, and the profitability of, our securities lending activities during 2010, and may do so in future periods. While the average volume of securities on loan has generally stabilized over the past two years, spreads have declined significantly compared to those earned in late 2007 and throughout 2008 (which were extraordinarily high), reflecting prevailing interest rates and the effects of government actions taken to stimulate the economy.

The actions taken during 2010 outlined above are expected to provide an opportunity for increased securities lending volumes, although their effect will be influenced by overall market and client-specific factors and could, particularly in the short-term, result in decreased lending volumes. As long as securities lending spreads remain below the more normal levels generally experienced prior to late 2007, client demand is likely to remain at a reduced level and our revenues from our securities lending activities will be adversely affected relative to the revenues we earned in 2007, 2008 (which were extraordinarily high) and 2009. While these actions are also intended to address client issues, we do not know at this time how our agency lending clients will react to these measures. For additional information, refer to Risk Factors included under Item 1A.

As previously disclosed, in 2009, we determined that withdrawals by two related participants in one of the agency lending collateral pools were inconsistent with our redemption restrictions. In response, we redeemed in-kind the remaining units of such participants, effectively distributing, together with prior cash withdrawals, the same amount of cash and longer-dated securities that the participants would have received under the redemption restrictions. We are in litigation with these participants; see note 11 to the consolidated financial statements included under Item 8. We also undertook a review of our implementation of the redemption restrictions with respect to other participants in the agency lending collateral pools. This review identified the potential inconsistencies, referenced above, in connection with our implementation of the redemption policy.

#### Processing Fees and Other

Processing fees and other revenue includes diverse types of fees and revenue, including fees from our structured products business, fees from software licensing and maintenance, equity income from our joint venture investments, gains and losses on sales of leased equipment and other assets, and amortization of our investments in tax-advantaged financings. Processing fees and other revenue was \$349 million for 2010, an increase of 104% compared to 2009. This increase primarily resulted from higher net revenue from structured products, including fees from our tax-exempt investment program, and higher net revenue related to certain tax-advantaged investments.

#### NET INTEREST REVENUE

| Years ended December 31,   | 2010               |                                 |       |                    | 2009                            |        | 2008               |                                 |       |
|--|--------------------|---------------------------------|-------|--------------------|---------------------------------|--------|--------------------|---------------------------------|-------|
|  | Average<br>Balance | Interest<br>Revenue/<br>Expense | Rate  | Average<br>Balance | Interest<br>Revenue/<br>Expense | Rate   | Average<br>Balance | Interest<br>Revenue/<br>Expense | Rate  |
| (Dollars in millions; fully taxable-equivalent basis)                  |                    |                                 |       |                    |                                 |        |                    |                                 |       |
| Interest-bearing deposits with banks Securities purchased under resale | \$ 13,550          | \$ 93                           | .69%  | \$ 24,162          | \$ 156                          | .64%   | \$ 24,003          | \$ 760                          | 3.17% |
| agreements   | 2,957              | 24                              | .83   | 3,701              | 24                              | .65    | 10,195             | 276                             | 2.71  |
| Federal funds sold   | _                  | _                               | _     | 68                 | _                               | .29    | 2,700              | 63                              | 2.33  |
| Trading account assets   | 376                | _                               | _     | 1,914              | 20                              | 1.02   | 2,423              | 78                              | 3.22  |
| Investment securities  | 96,123             | 3,140                           | 3.27  | 81,190             | 2,943                           | 3.63   | 72,227             | 3,163                           | 4.38  |
| Investment securities purchased under                                  |                    |                                 |       |                    |                                 |        |                    |                                 |       |
| $AMLF^{(1)}$   | _                  | _                               | _     | 882                | 25                              | 2.86   | 9,193              | 367                             | 4.00  |
| Loans and leases <sup>(2)</sup>  | 12,094             | 331                             | 2.73  | 9,703              | 242                             | 2.49   | 11,884             | 276                             | 2.32  |
| Other interest-earning assets  | 1,156              | 3                               | .24   | 1,303              | 2                               | .15    |                    |                                 |       |
| Total interest-earning assets  | <u>\$126,256</u>   | \$3,591                         | 2.84  | \$122,923          | \$3,412                         | 2.78   | \$132,625          | \$4,983                         | 3.75  |
| Interest-bearing deposits:   |                    |                                 |       |                    |                                 |        |                    |                                 |       |
| U.S  | \$ 8,632           | \$ 37                           | .43%  | \$ 7,616           | \$ 61                           | .81%   | \$ 11,216          | \$ 223                          | 1.99% |
| Non-U.S  | 68,326             | 176                             | .26   | 61,551             | 134                             | .22    | 68,291             | 1,103                           | 1.62  |
| Securities sold under repurchase                                       |                    |                                 |       |                    |                                 |        |                    |                                 |       |
| agreements   | 8,108              | 4                               | .05   | 11,065             | 3                               | .03    | 14,261             | 177                             | 1.24  |
| Federal funds purchased  | 1,759              | 1                               | .05   | 956                |                                 | .04    | 1,026              | 18                              | 1.77  |
| Short-term borrowings under AMLF <sup>(1)</sup>                        | _                  | _                               | _     | 877                | 18                              | 2.02   | 9,170              | 299                             | 3.26  |
| Other short-term borrowings  | 13,590             | 252                             | 1.86  | 16,847             | 197                             | 1.17   | 5,996              | 180                             | 2.99  |
| Long-term debt   | 8,681              | 286                             | 3.30  | 7,917              | 304                             | 3.84   | 4,106              | 229                             | 5.59  |
| Other interest-bearing liabilities                                     | 940                | 7                               | .69   | 1,131              | 5                               | .46    | _                  | _                               | _     |
| Total interest-bearing liabilities                                     | \$110,036          | \$ 763                          | .69   | \$107,960          | \$ 722                          | .67    | \$114,066          | \$2,229                         | 1.95  |
| Interest-rate spread   |                    |                                 | 2.15% |                    |                                 | 2.11%  |                    |                                 | 1.80% |
| Net interest revenue - fully taxable-                                  |                    |                                 | /0    |                    |                                 | 3.1170 |                    |                                 | 00,0  |
| equivalent basis <sup>(3)</sup>  |                    | \$2,828                         |       |                    | \$2,690                         |        |                    | \$2,754                         |       |
|  |                    | ====                            |       |                    | ====                            |        |                    | ====                            |       |
| Net interest margin - fully taxable-                                   |                    |                                 |       |                    |                                 |        |                    |                                 |       |
| equivalent basis   |                    |                                 | 2.24% | )                  |                                 | 2.19%  | )                  |                                 | 2.08% |
| Net interest revenue - GAAP basis                                      |                    | \$2,699                         |       |                    | \$2,564                         |        |                    | \$2,650                         |       |

<sup>(1)</sup> Amounts represent averages of asset-backed commercial paper purchases from eligible unaffiliated money market mutual funds under the Federal Reserve's Asset-Backed Commercial Paper Money Market Mutual Fund Liquidity Facility, or AMLF, and associated borrowings. The AMLF expired in February 2010.

Net interest revenue is defined as the total of interest revenue earned on interest-earning assets less interest expense incurred on interest-bearing liabilities. Interest-earning assets, which principally consist of investment securities, interest-bearing deposits with banks, repurchase agreements, loans and leases, and other liquid assets, are financed primarily by client deposits and short-term borrowings. Net interest margin represents the relationship between fully taxable-equivalent net interest revenue and total average interest-earning assets for the

<sup>&</sup>lt;sup>(2)</sup> Interest revenue for 2008 reflected a cumulative reduction of \$98 million recorded in connection with our SILO lease transactions. Additional information about our SILO lease transactions is provided in note 11 to the consolidated financial statements included under Item 8.

<sup>(3)</sup> Amounts included fully taxable-equivalent adjustments of \$129 million for 2010, \$126 million for 2009 and \$104 million for 2008.

period. Revenue that is exempt from income taxes, mainly that earned from certain investment securities (state and political subdivisions), is adjusted to a fully taxable-equivalent basis using a federal income tax rate of 35%, adjusted for applicable state income taxes, net of the related federal tax benefit.

Changes in the components of interest-earning assets and interest-bearing liabilities are discussed in more detail below. Additional detail about the components of interest revenue and interest expense is provided in note 18 to the consolidated financial statements included under Item 8.

For 2010, on both a GAAP and a fully taxable-equivalent basis, net interest revenue increased 5% compared to 2009 (with fully taxable-equivalent net interest revenue reflective of increases from tax-equivalent adjustments of \$129 million and \$126 million, respectively). If the discount accretion related to former conduit securities, more fully described below, is excluded, fully taxable-equivalent net interest revenue for 2010 increased to \$2.12 billion (\$2.83 billion presented in the preceding table less accretion of \$712 million) from \$2.07 billion (\$2.69 billion presented in the preceding table less accretion of \$621 million), an increase of 2%. The increase was primarily the result of the impact of a higher portfolio allocation to fixed-rate investment securities, U.S. and non-U.S. investment portfolio growth, and the impact of the Intesa deposits added in May 2010 in connection with that acquisition, partly offset by lower spreads on both floating-rate investment securities and non-U.S. transaction deposits.

In May 2009, we elected to take actions that required the consolidation onto our balance sheet, for financial reporting purposes, of the assets and liabilities of the asset-backed commercial paper conduits that we sponsored and administered. Upon consolidation, the aggregate fair value of the conduits' investment securities of approximately \$16.6 billion on the date of consolidation was established as their carrying amount, resulting in a \$6.1 billion discount to the assets' aggregate par value of approximately \$22.7 billion. To the extent that the expected future cash flows from the securities held by us exceed their carrying amount, the portion of the discount not related to credit will accrete into interest revenue over the securities' remaining terms.

Subsequent to the May 2009 consolidation, we have recorded aggregate discount accretion in interest revenue of \$1.33 billion (\$712 million in 2010 and \$621 million in 2009). The timing and ultimate recognition of accretion depends, in part, on factors that are outside of our control, including anticipated prepayment speeds and credit quality. The impact of these factors is uncertain and can be significantly influenced by general economic and financial market conditions. The timing and recognition of accretion can also be influenced by our ongoing management of the risk and other characteristics associated with our investment portfolio, including any resulting sales of securities from which we would otherwise generate accretion.

As we discussed in the "Overview of Financial Results – Financial Highlights" section of this Management's Discussion and Analysis, and as more fully described in note 3 to the consolidated financial statements included under Item 8, during the fourth quarter of 2010, we sold approximately \$11 billion of mortgage- and asset-backed investment securities, including \$4.93 billion of former conduit securities, to reposition our investment portfolio and allow for enhanced capital ratios under evolving regulatory capital standards, increased balance sheet flexibility, and a reduction of our exposure to certain asset classes. Depending on the factors discussed above, among others, we anticipate that, until the former conduit securities remaining in our portfolio mature or are sold, discount accretion will affect our net interest revenue, and may increase the volatility of our net interest revenue and margin; however, the portfolio repositioning resulted in a significant decrease in the accretion that we expect to recognize in future periods. Assuming that we hold the remaining former conduit securities to maturity, all other things equal, we expect the former conduit securities carried in our investment portfolio as of December 31, 2010 to generate aggregate accretion in future periods of approximately \$1.3 billion over their remaining terms.

Interest-bearing deposits with banks, including cash balances held at the Federal Reserve to satisfy reserve requirements, averaged \$13.55 billion for 2010, a decrease of 44% compared to \$24.16 billion for 2009. An average of \$4.98 billion was held at the Federal Reserve Bank during 2010, a decrease of 60% compared to

\$12.42 billion for 2009, with balances in both periods exceeding minimum reserve requirements. The overall decreases in both comparisons reflected excess liquidity held by us during 2009 due to the then-ongoing financial markets instability that was re-allocated to higher-yielding investment securities.

Average securities purchased under resale agreements decreased 20% from \$3.70 billion for 2009 to \$2.96 billion for 2010, mainly due to lower client demand for short-term investment.

Average trading account assets declined 80% from \$1.91 billion for 2009 to \$376 million for 2010, due to the absence of conduit asset-backed commercial paper purchased by us, which was eliminated for financial reporting purposes when the conduits were consolidated onto our balance sheet in May 2009 as previously described.

Our average investment securities portfolio increased 18% from \$81.19 billion for 2009 to approximately \$96.12 billion for 2010, generally the result of the continued execution of our re-investment strategy that we began in the second half of 2009, partly offset by maturities and sales of securities during the year. In addition, as described earlier in this section, we repositioned our portfolio in December 2010 by selling approximately \$11 billion of mortgage- and asset-backed securities. By the end of 2010, we had re-invested approximately \$7 billion of the proceeds from the repositioning, primarily in agency mortgage-backed securities. As of December 31, 2010, securities rated "AAA" and "AA" comprised approximately 90% of our investment securities portfolio (approximately 79% rated "AAA"), compared to 80% "AAA" and "AA" rated (approximately 69% rated "AAA") as of December 31, 2009, with the improvement primarily due to the repositioning.

Loans and leases averaged \$12.09 billion for 2010, up 25% from \$9.70 billion for 2009. The increase was primarily due to increased client demand for short-term liquidity and the addition of structured asset-backed loans in connection with the May 2009 conduit consolidation. Approximately 27% of the average loan and lease portfolio, compared to 31% for 2009, was composed of U.S. and non-U.S. short-duration advances that provided liquidity to clients in support of their transaction flows, which averaged approximately \$3.29 billion for 2010, up 11% from \$2.97 billion for 2009. U.S. short-duration advances averaged approximately \$1.92 billion for 2010, down 13% compared to \$2.21 billion for 2009. Average non-U.S. short-duration advances increased 80% to \$1.37 billion for 2010, mainly due to activity associated with clients added in connection with the Intesa acquisition.

Average interest-bearing deposits increased 11%, from \$69.17 billion to \$76.96 billion for 2010 compared to 2009. The increases reflected the deposits added in connection with the Intesa acquisition, partly offset by the return of client deposits to levels more consistent with those experienced prior to late 2007.

Average other short-term borrowings decreased 19% to \$13.59 billion for 2010, primarily due to the absence of borrowings under the Federal Reserve's term auction facility, which is further discussed in the "Liquidity" section under "Financial Condition" in this Management's Discussion and Analysis. Average long-term debt increased 10% to \$8.68 billion for 2010, as a result of the full-year impact of the issuance of an aggregate of approximately \$4 billion of unsecured senior notes by State Street and State Street Bank in March 2009 under the FDIC's Temporary Liquidity Guarantee Program, as well as the May 2009 issuance of unsecured senior notes, partly offset by a subordinated debt maturity in 2010.

Several factors could affect future levels of our net interest revenue and margin, including the mix of client liabilities; actions of the various central banks; changes in U.S. and non-U.S. interest rates; the shapes of the various yield curves around the world; the amount of discount accretion generated by the former conduit securities that remain in our investment portfolio (discussed earlier in this section); and the relative impact of the yields earned on the securities purchased by us with the proceeds from the portfolio repositioning compared to the yields earned on the securities sold. In the second half of 2009, based on market conditions, we re-initiated our strategy of re-investing proceeds from amortizing and maturing securities into highly rated investment securities, such as U.S. Treasuries and federal agency mortgage-backed securities and asset-backed securities.

The pace at which we continue to re-invest and the types of securities purchased will depend on market conditions over time. These factors and the level of interest rates worldwide are expected to dictate what effect the re-investment program will have on future levels of our net interest revenue and net interest margin.

#### Gains (Losses) Related to Investment Securities, Net

In connection with our ongoing management of the investment portfolio, we may, from time to time, sell investment securities, including former conduit securities, to manage risk, to reduce our risk profile, to take advantage of favorable market conditions, or for other reasons. In 2010, we recorded net realized losses of \$55 million from sales of approximately \$29.41 billion of investment securities, compared to net realized gains of \$368 million from sales of approximately \$8.27 billion of investment securities in 2009. The \$55 million of net sale losses realized during 2010 included the \$344 million net realized loss that resulted from the investment portfolio repositioning described below. For 2010, \$1.08 billion of net gains were realized from sales of \$5.53 billion of former conduit securities, composed of gross realized gains of \$1.11 billion and gross realized losses of \$27 million. For 2009, \$104 million of net gains were realized from sales of \$333 million of former conduit securities, composed of gross realized gains of \$125 million and gross realized losses of \$21 million.

In December 2010, we undertook a repositioning of our investment securities portfolio by selling approximately \$11 billion of securities, composed of \$4.3 billion of asset-backed securities, \$4.1 billion of non-agency mortgage-backed securities and \$2.5 billion of mortgage-backed securities. The repositioning was undertaken to enhance our capital ratios under evolving regulatory capital standards, increase our balance sheet flexibility in deploying our capital, and reduce our exposure to certain asset classes. The sale resulted in a pre-tax loss of approximately \$344 million, which was recorded in our consolidated statement of income and is reflected in the \$55 million of net sale losses described in the preceding paragraph. The repositioning included the sale of approximately \$4.93 billion of former conduit securities at a net realized gain of \$964 million.

Of the \$11 billion of securities sold in the repositioning, approximately \$4.8 billion were classified as held to maturity in our consolidated statement of condition. Additional information about the sale, including the held-to-maturity portion, is included in note 3 to the consolidated financial statements included under Item 8.

The aggregate unrealized loss on securities for which other-than-temporary impairment was recorded in 2010 was \$651 million. Of this total, \$420 million related to factors other than credit, and was recognized, net of taxes, as a component of other comprehensive income in our consolidated statement of condition. We recorded losses from other-than-temporary impairment related to credit of the remaining \$231 million in our 2010 consolidated statement of income, compared to \$227 million in 2009, which resulted from our assessment of impairment.

For 2010, the substantial majority of the impairment losses related to non-agency mortgage-backed securities which management concluded had experienced credit losses resulting from deterioration in financial performance of those securities during the year. The securities are reported as asset-backed securities in note 3 to the consolidated financial statements included under Item 8.

| Years ended December 31, (In millions)   | 2010           | 2009            |
|--|----------------|-----------------|
| Net realized gains (losses) from sales of investment securities <sup>(1)</sup>     | (651)          |                 |
| Net impairment losses  | (231)          | (227)           |
| Gains (Losses) related to investment securities, net                               | <u>\$(286)</u> | \$ 141          |
| Impairment associated with expected credit losses                                  | \$(203)        | \$ (151)        |
| to their recovery in value   | (1)            | (54)            |
| Impairment associated with adverse changes in timing of expected future cash flows | (27)           | (22)            |
| Net impairment losses  | <u>\$(231)</u> | <u>\$ (227)</u> |

<sup>(1)</sup> Amount for 2010 included the net sale loss of \$344 million associated with the repositioning of the investment portfolio.

Management regularly reviews the investment securities portfolio to identify other-than-temporary impairment of individual securities. Pursuant to the provisions of new GAAP, which we adopted on April 1, 2009, impairment related to expected losses represents the difference between the discounted values of the expected future cash flows from the securities compared to their current amortized cost basis, with each discount rate commensurate with the effective yield on the underlying security. For debt securities held to maturity, other-than-temporary impairment remaining after credit-related impairment (which credit-related impairment is recorded in our consolidated statement of income) is recognized, net of taxes, as a component of other comprehensive income in the shareholders' equity section of our consolidated balance sheet, and is accreted prospectively over the remaining terms of the securities based on the timing of their estimated future cash flows. For other-than-temporary impairment of debt securities that results from management's decision to sell the security prior to its recovery in value, the entire difference between the security's fair value and its amortized cost basis is recorded in our consolidated statement of income.

Prior to our adoption of new GAAP on April 1, 2009, we recognized losses from other-than-temporary impairment of debt and equity securities for either a change in management's intent to hold the securities or expected credit losses, and such impairment losses, which reflected the entire difference between the fair value and amortized cost basis of each individual security, were recorded in our consolidated statement of income.

Additional information about investment securities, the gross gains and losses that compose the net sale gains and our process to identify other-than-temporary impairment, is provided in note 3 to the consolidated financial statements included under Item 8.

#### PROVISION FOR LOAN LOSSES

We recorded provisions for loan losses of \$25 million in 2010 and \$149 million in 2009. The substantial majority of the provisions recorded in both years resulted from changes in expectations with respect to future

<sup>&</sup>lt;sup>(2)</sup> Pursuant to new GAAP adopted on April 1, 2009, these losses were not recorded in our consolidated statement of income, but were recognized as a component of other comprehensive income, net of related taxes, in our consolidated balance sheet; refer to the following discussion and note 13 to the consolidated financial statements included under Item 8.

cash flows from certain of the commercial real estate loans acquired in 2008 in connection with indemnified repurchase agreements with an affiliate of Lehman as a result of the Lehman Brothers bankruptcy.

The commercial real estate loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management's current expectations with respect to future cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors. Future changes in expectations with respect to these loans could result in additional provisions for loan losses.

#### **EXPENSES**

| Years Ended December 31,                  | 2010     | 2009     | 2008     | % Change 2009-2010 |
|---|----------|----------|----------|--------------------|
| (Dollars in millions)                     |          |          |          |                    |
| Salaries and employee benefits            | \$ 3,524 | \$ 3,037 | \$ 3,842 | 16%                |
| Information systems and communications    | 713      | 656      | 633      | 9                  |
| Transaction processing services           | 653      | 583      | 644      | 12                 |
| Occupancy                                 | 463      | 475      | 465      | (3)                |
| Securities lending charge                 | 414      | _        | _        |                    |
| Provision for legal exposure              | _        | 250      | _        |                    |
| Provision for investment account infusion | _        | _        | 450      |                    |
| Restructuring charges                     | 156      | _        | 306      |                    |
| Merger and integration costs              | 89       | 49       | 115      | 82                 |
| Other:                                    |          |          |          |                    |
| Professional services                     | 277      | 264      | 360      | 5                  |
| Amortization of other intangible assets   | 179      | 136      | 144      | 32                 |
| Provision for indemnification exposure    | _        | _        | 200      |                    |
| Securities processing                     | 63       | 114      | 187      | (45)               |
| Regulator fees and assessments            | 45       | 71       | 45       | (37)               |
| Other                                     | 266      | 331      | 460      | (20)               |
| Total other                               | 830      | 916      | 1,396    | (9)                |
| Total expenses                            | \$ 6,842 | \$ 5,966 | \$ 7,851 | 15                 |
| Number of employees at year end           | 28,670   | 27,310   | 28,475   |                    |

The increase in salaries and employee benefits expenses for 2010 compared to 2009 was primarily due to the effect of our reinstatement of cash incentive compensation accruals, as we did not accrue such incentive compensation during the first half of 2009 as part of our plan to increase our tangible common equity; the addition of the employees and associated expenses of the acquired Intesa and MIFA businesses subsequent to their respective acquisition dates; and higher benefits requirements for payroll taxes, medical insurance and pensions.

The increase in information systems and communications expenses for 2010 compared to 2009 reflected higher levels of spending on telecommunications hardware and software for our global infrastructure, as well as the addition of expenses from the acquired Intesa and MIFA businesses subsequent to their respective acquisition dates. Transaction processing services expenses, which are volume-related and include equity trading services and fees related to securities settlement, sub-custodian services and external contract services, increased due to higher levels of sub-custody expenses and higher external contract services costs related to increases in transaction volumes.

On June 30, 2010, we recorded an aggregate pre-tax charge of \$414 million, which included \$9 million of associated legal costs. The charge provided for a one-time cash contribution of \$330 million to the cash collateral pools and liquidity trusts underlying the SSgA lending funds, which reflected the cost to us to restore the net

asset value per unit of such collateral pools to \$1.00 as of June 30, 2010. As a result of this contribution, SSgA removed the redemption restrictions from these SSgA lending funds in August 2010. We also established a \$75 million reserve to address potential inconsistencies in connection with our implementation of redemption restrictions applicable to the collateral pools underlying our agency lending program.

Our decision with respect to the one-time cash contribution was based on many factors, including our assessment with respect to previously disclosed asserted and unasserted claims and our evaluation of the ultimate resolution of such claims, as well as the effect of the redemption restrictions originally imposed by SSgA on the lending funds. The contribution was not the result of any obligation by State Street to support the SSgA lending funds or the underlying collateral pools. State Street has no obligation to provide cash or other support to the SSgA lending funds or the collateral pools underlying the SSgA lending funds at any future date, and has no intention to provide any such support associated with realized or unrealized losses in the collateral pools that may arise in the future.

The \$75 million reserve was based on the results of a review of our implementation of the redemption restrictions with respect to participants in the agency lending collateral pools, and our assessment of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy.

In November 2010, we announced a global multi-year program designed to enhance service excellence and innovation, deliver increased efficiencies in our operating model and position us for accelerated growth. The program includes operational and information technology enhancements and targeted cost initiatives, including planned reductions in staff and a plan to reduce our occupancy costs. To implement this program, we expect to recognize aggregate restructuring charges of approximately \$400 million to \$450 million over four years, beginning with the fourth quarter of 2010. In connection with the program, we recorded restructuring charges of \$156 million during the fourth quarter of 2010, and initiated a reduction of 1,400 employees, or approximately 5% of our global workforce, which we plan to have substantially completed by the end of 2011. The fourth-quarter charges also included costs related to actions taken to reduce our occupancy costs through real estate consolidation.

Excluding related restructuring charges, we expect that the program will result in an annualized reduction of our expenses from operations of between approximately \$575 million and \$625 million by the end of 2014. Additional information with respect to the charges, and activity during 2010 in the related balance sheet reserve, is provided in note 9 to the consolidated financial statements included under Item 8.

During 2010, we recorded merger and integration costs of \$89 million, with \$57 million related to Intesa and MIFA. These costs consisted only of certain transaction-related costs and direct incremental costs to integrate the acquired businesses into our operations, and did not include ongoing expenses of the combined organization. Additional information about these costs is provided in note 2 to the consolidated financial statements included under Item 8.

The decrease in aggregate other expenses (professional services, amortization of other intangible assets, securities processing, regulator fees and assessments, and other) for 2010 compared to 2009 resulted primarily from the impact of an adverse judgment of \$60 million rendered by a Netherlands court in 2009, the impact of \$115 million of insurance recoveries received in 2010 and lower levels of FDIC assessments. This overall decrease was offset slightly by a higher level of other intangible assets amortization associated with the Intesa and MIFA acquisitions.

The \$115 million of insurance recoveries that reduced other expenses for 2010 was received with respect to settlement payments made by us to clients in prior periods in connection with certain active fixed-income strategies managed by SSgA prior to August 2007. We account for insurance recoveries as gains in accordance with GAAP, and therefore do not record the gains until the cash is received.

#### **Income Taxes**

We recorded income tax expense of \$530 million for 2010, compared to income tax expense before extraordinary loss of \$722 million for 2009. Our effective tax rate for 2010 was 25.4% compared to 28.6% for 2009. The difference in the tax rates was primarily attributable to the restructuring of former non-U.S. conduit assets in the second quarter of 2010, the partial write-off of a deferred tax asset associated with certain of the investment securities sold in connection with the portfolio repositioning completed in the fourth quarter of 2010, and the absence of the impact of the non-deductible portion of the SSgA-related legal reserve established in 2009.

Information about income tax contingencies related to our SILO lease transactions is provided in note 11 to the consolidated financial statements included under Item 8.

#### LINE OF BUSINESS INFORMATION

We have two lines of business: Investment Servicing and Investment Management. Given our services and management organization, the results of operations for these lines of business are not necessarily comparable with those of other companies, including companies in the financial services industry. Information about our two lines of business, as well as the revenues, expenses and capital allocation methodologies with respect to these lines of business, is provided in note 24 to the consolidated financial statements included under Item 8.

The following is a summary of our line of business results. The amounts in the "Divestitures" columns represent the operating results of our joint venture interest in CitiStreet prior to our sale of that interest in July 2008. The amounts presented in the "Other" column for 2010 represent the net loss from sales of investment securities associated with our repositioning of the portfolio, the restructuring charges associated with our global multi-year program, and merger and integration costs associated with acquisitions.

The amounts presented in the "Other" column for 2009 represent net interest revenue earned in connection with our participation in the Federal Reserve's AMLF and merger and integration costs recorded in connection with our July 2007 acquisition of Investors Financial. The amounts in the "Other" column for 2008 represent the net interest revenue associated with our participation in the AMLF; the gain on the sale of our joint venture interest in CitiStreet; the restructuring charges recorded in that year primarily in connection with our plan to reduce our expenses from operations; the provision related to our estimated net exposure for client indemnification associated with collateralized repurchase agreements; and merger and integration costs recorded in connection with the Investors Financial acquisition. The amounts in the "Divestitures" and "Other" columns were not allocated to State Street's business lines.

|   |         | nvestme<br>Servicin |         | Investment<br>Management |              | Divestitures |      | Other |        | Total           |        |         |         |         |          |
|---|---------|---------------------|---------|--------------------------|--------------|--------------|------|-------|--------|-----------------|--------|---------|---------|---------|----------|
| Years ended<br>December 31,   | 2010    | 2009                | 2008    | 2010                     | 2009         | 2008         | 2010 | 2009  | 2008   | 2010            | 2009   | 2008    | 2010    | 2009    | 2008     |
| (Dollars in millions,<br>except where<br>otherwise noted)<br>Fee revenue: |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| Servicing fees  |         | \$3,334             | \$3,798 |                          |              |              |      |       |        |                 |        |         | . ,     |         | \$ 3,798 |
| Management fees   |         |                     | _       | \$ 829                   | \$ 766       | \$ 975       |      |       |        |                 |        |         | 829     | 766     | 975      |
| Trading services  |         | 1,094               | 1,467   |                          | 100          |              |      |       |        |                 |        |         | 1,106   | 1,094   | 1,467    |
| Securities finance  | 265     | 387                 | 900     | 53                       | 183          | 330          |      |       |        |                 |        |         | 318     | 570     | 1,230    |
| Processing fees and   | 225     | 72                  | 200     | 124                      | 99           | 85           |      |       | ¢ (0)  |                 |        |         | 349     | 171     | 277      |
| other   |         | 72                  |         | 124                      |              | 83           |      |       | \$ (8) |                 |        |         | 349     | 1/1     | 277      |
| Total fee revenue   | 5,534   | 4,887               | 6,365   | 1,006                    | 1,048        | 1,390        |      |       | (8)    |                 |        |         | 6,540   | 5,935   | 7,747    |
| Net interest revenue  | 2,633   | 2,489               | 2,480   | 66                       | 68           | 96           |      |       | 6      |                 | \$ 7   | \$ 68   | 2,699   | 2,564   | 2,650    |
| Gains (Losses) related to   |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| investment securities,  |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| net   | 58      | 141                 | (54)    | _                        | _            | _            |      |       | _      | \$(344)         | _      | _       | (286)   | 141     | (54)     |
| Gain on sale of CitiStreet interest, net of exit and other                |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| associated costs  |         |                     |         |                          |              |              |      |       |        |                 |        | 350     |         |         | 350      |
| Total revenue Provision for loan  | 8,225   | 7,517               | 8,791   | 1,072                    | 1,116        | 1,486        |      |       | (2)    | (344)           | 7      | 418     | 8,953   | 8,640   | 10,693   |
| losses  | 25      | 148                 | _       | _                        | 1            | _            |      |       | _      | _               | _      | _       | 25      | 149     | _        |
| Expenses from   |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| operations  | 5,430   | 4,920               | 5,699   | 753                      | 747          | 1,076        |      |       | 5      | _               | _      | _       | 6,183   | 5,667   | 6,780    |
| Securities lending  |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| charge  | 75      | _                   | _       | 339                      | _            | _            |      |       | _      | _               | _      | _       | 414     | _       | _        |
| Provision for legal exposure  |         |                     |         |                          | 250          |              |      |       |        |                 |        |         |         | 250     |          |
| Provision for investment  | _       | _                   | _       | _                        | 230          |              |      |       | _      | _               | _      | _       | _       | 230     | _        |
| account infusion  |         |                     |         |                          |              | 450          |      |       |        |                 |        |         |         |         | 450      |
| Restructuring   | _       | _                   | _       | _                        | _            | 430          |      |       | _      | _               | _      | _       | _       | _       | 430      |
| charges   |         | _                   | _       | _                        | _            | _            |      |       | _      | 156             | _      | 306     | 156     | _       | 306      |
| Provision for   |         |                     |         |                          |              |              |      |       |        | 150             |        | 300     | 150     |         | 300      |
| indemnification   |         |                     |         |                          |              |              |      |       |        |                 |        |         |         |         |          |
| exposure  | _       | _                   | _       | _                        | _            | _            |      |       | _      | _               | _      | 200     | _       | _       | 200      |
| Merger and integration  |         |                     |         |                          |              |              |      |       |        |                 |        | 200     |         |         | 200      |
| costs   | _       | _                   | _       | _                        | _            | _            |      |       | _      | 89              | 49     | 115     | 89      | 49      | 115      |
|   | - F05   | 4,920               | 5,699   | 1,092                    | 997          | 1,526        |      |       |        | 245             | 49     | 621     | 6 9/12  | 5,966   | 7.851    |
| Total expenses  | 3,303   | 4,920               | 3,099   | 1,092                    |              | 1,320        |      |       |        |                 |        | -021    | 0,042   |         | 7,031    |
| Income (Loss) from continuing operations before income taxes              | \$2,695 | \$2,449             | \$3,092 | \$ (20)                  | \$ 118       | \$ (40       | )    |       | \$ (7) | <b>\$</b> (589) | \$(42) | \$(203) | \$2,086 | \$2,525 | \$ 2,842 |
| Due tow mon-!-  |         |                     | 7 250   | (2)                      |              |              |      |       | _      |                 | _      |         |         |         |          |
| Pre-tax margin  | 33      | % 339               | % 35%   | (2)                      | <b>%</b> 119 | v (3         | )%   |       |        |                 |        |         |         |         |          |
| Average assets (in billions)  | \$148.5 | \$143.7             | \$158.3 | \$ 3.5                   | \$ 3.1       | \$ 2.9       |      |       | \$0.5  |                 |        |         | \$152.0 | \$146.8 | \$ 161.7 |

### **Investment Servicing**

Total revenue for 2010 increased 9% from 2009 and total fee revenue increased 13% in the same comparison. The increases in total fee revenue generally related to servicing fees and processing fees and other revenue, partly offset by a decline in securities finance revenue.

Servicing fees increased primarily as a result of the impact on current-period revenue of new business awarded to us and installed during 2010 and prior periods, the addition of revenue from the acquired Intesa and MIFA businesses and increases in daily average equity market valuations. Processing fees and other revenue increased primarily as a result of higher net revenue from structured products, including fees from our tax-exempt investment program, and higher net revenue related to certain tax-advantaged investments.

Trading services revenue was essentially flat compared to 2009, as higher brokerage and other fees attributable to higher levels of electronic trading volumes were offset by lower revenue from foreign exchange trades, caused primarily by lower spreads, and declines in volatility, partly offset by higher client volumes. Securities finance revenue declined primarily as a result of compression of credit spreads and slightly lower volumes of assets on loan associated with continued low levels of client demand.

Servicing fees, trading services revenue and gains (losses) related to investment securities, net, for our Investment Servicing business line are identical to the respective consolidated results. Refer to the "Servicing Fees," "Trading Services" and "Gains (Losses) Related to Investment Securities, Net" sections under "Total Revenue" in this Management's Discussion and Analysis for a more in-depth discussion. A discussion of processing fees and other revenue is provided in the "Processing Fees and Other" section under "Total Revenue."

Net interest revenue increased 6% compared to 2009, primarily as a result of higher levels of investment securities associated with our re-investment strategy and the impact of the Intesa deposits added in May 2010 in connection with that acquisition. A portion of net interest revenue is recorded in the Investment Management business line based on the volume of client liabilities attributable to that business.

Total expenses increased 12% from 2009, primarily because of the absence of cash incentive compensation accruals during the first six months of 2009, as we did not accrue such compensation as part of our plan to increase our tangible common equity, and the addition of expenses from the acquired Intesa and MIFA businesses.

#### **Investment Management**

Total revenue for 2010 decreased 4% compared to 2009, generally reflective of the impact of decreases in total fee revenue, as increases in management fees and processing and other revenue were more than offset by a decline in securities finance revenue. The 8% increase in management fees, generated by SSgA, resulted from the impact of increases in average month-end equity market valuations and, to a lesser extent, the impact on current-period revenue of new business won and installed in prior periods. Securities finance revenue declined 71% because of lower spreads across all lending programs, reduced utilization of lendable assets in the SSgA lending funds and the transition of assets by clients from lending to non-lending products. Management fees for the Investment Management business line are identical to the respective consolidated results. Refer to the "Management Fees" section under "Total Revenue" in this Management's Discussion and Analysis for a more in-depth discussion.

Total expenses increased 10% from 2009, primarily the result of the securities lending charge, discussed below, partly offset by the absence of the 2009 provision for legal exposure related to SSgA-managed fixed-income strategies.

Beginning in 2007, the market value per unit of the assets held in certain of the collateral pools underlying the SSgA lending funds fell below \$1.00. However, we continued to transact purchases into and redemptions out of these pools at \$1.00 per unit and imposed restrictions on redemptions from the SSgA lending funds.

We continued to transact purchase and redemptions at \$1.00 per unit for a number of reasons, including that none of the securities in the collateral pools was then in default or considered to be materially impaired, and that withdrawals from the collateral pools were restricted, which, absent a substantial reduction in the lending program, should permit the securities in the collateral pools to be held until they recover to their par value.

In June 2010, to seek a resolution of these issues, we made a one-time cash contribution of \$330 million to the collateral pools and liquidity trusts underlying the SSgA lending funds, eliminating the difference between the market value and amortized cost of the assets held by such vehicles as of June 30, 2010. Consequently, in August 2010, SSgA removed the redemption restrictions from the SSgA lending funds. In the period subsequent to the elimination of the redemption restrictions, some clients that invested in SSgA lending funds transitioned their assets to other SSgA products that did not engage in securities lending, or, to a lesser degree, other investment managers. As a result of the elimination of the redemption restrictions and reduced utilization of lendable assets in the SSgA lending funds, the aggregate net assets of the collateral pools underlying the SSgA lending funds declined to approximately \$8 billion as of December 31, 2010 from approximately \$24 billion as of December 31, 2009.

Our decision with respect to the cash contribution was based on many factors, including our assessment relative to previously disclosed asserted and unasserted claims and our evaluation of the ultimate resolution of such claims, as well as the effect of the redemption restrictions originally imposed by SSgA on the lending funds. The contribution was not the result of any obligation by State Street to support the SSgA lending funds or the underlying collateral pools. State Street has no obligation to provide cash or other support to the SSgA lending fund or the collateral pools underlying the SSgA lending funds at any future date, and has no intention to provide any such support associated with realized or unrealized losses in the collateral pools that may arise in the future.

2000

2008

### **COMPARISON OF 2009 AND 2008**

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#### OVERVIEW OF CONSOLIDATED RESULTS OF OPERATIONS

| Years ended December 31,  | 2009                        | 2008                             | % Change     |  |
|---|-----------------------------|----------------------------------|--------------|--|
| (Dollars in millions, except per share amounts) Total fee revenue Net interest revenue Gains (Losses) related to investment securities, net Gain on sale of CitiStreet interest, net of exit and other associated costs | \$ 5,935<br>2,564<br>141    | \$ 7,747<br>2,650<br>(54)<br>350 | (23)%<br>(3) |  |
| Total revenue   | 8,640<br>149<br>5,966       | 10,693<br>7,851                  | (19)<br>(24) |  |
| Income before income tax expense Income tax expense   | 2,525<br>722                | 2,842<br>1,031                   | (11)<br>(30) |  |
| Net income  | 1,803<br>(3,684)            | 1,811                            | _            |  |
| Net income (loss)   | \$ (1,881)                  | \$ 1,811                         |              |  |
| Adjustment to net income (loss)(1)  | (163)                       | (22)                             |              |  |
| Net income before extraordinary loss available to common shareholders   | \$ 1,640                    | \$ 1,789                         | (8)          |  |
| Net income (loss) available to common shareholders  | \$ (2,044)                  | \$ 1,789                         | (214)        |  |
| Earnings per common share: Basic Diluted Earnings per common share:   | \$ 3.50<br>3.46             | \$ 4.32<br>4.30                  |              |  |
| Basic   | \$ (4.32)<br>(4.31)         | \$ 4.32<br>4.30                  |              |  |
| Basic   | 470,602<br>474,003<br>13.29 | 413,182<br>416,100<br>6 14.8%    | ,            |  |

<sup>(1)</sup> Amounts represented dividends and discount related to preferred stock issued in connection with the U.S. Treasury's TARP program in 2008 and redeemed in 2009.

<sup>(2)</sup> For 2009, return on common shareholders' equity was determined by dividing net income before extraordinary loss available to common shareholders by average common shareholders' equity for the year.

#### TOTAL REVENUE

| Years ended December 31,<br>(Dollars in millions)                           | 2009    | 2008     | % Change |
|---|---------|----------|----------|
| Fee revenue:  |         |          |          |
| Servicing fees  | \$3,334 | \$ 3,798 | (12)%    |
| Management fees   | 766     | 975      | (21)     |
| Trading services  | 1,094   | 1,467    | (25)     |
| Securities finance  | 570     | 1,230    | (54)     |
| Processing fees and other   | 171     | 277      | (38)     |
| Total fee revenue   | 5,935   | 7,747    | (23)     |
| Interest revenue  | 3,286   | 4,879    | (33)     |
| Interest expense  | 722     | 2,229    | (68)     |
| Net interest revenue  | 2,564   | 2,650    | (3)      |
| Gains (Losses) related to investment securities, net                        | 141     | (54)     |          |
| Gain on sale of CitiStreet interest, net of exit and other associated costs |         | 350      |          |
| Total revenue   | \$8,640 | \$10,693 | (19)     |

The decline in total revenue compared to 2008 was driven primarily by a 23% decline in total fee revenue, partly offset by higher net gains related to investment securities. Total revenue also reflected the absence of the \$350 million gain from the sale of our joint venture interest in CitiStreet in 2008.

The 12% decrease in servicing fees was the result of the impact of declines in daily average equity market valuations, partly offset by the impact of new business won and installed in prior periods on current-period revenue. Approximately 37% of our servicing fees were generated outside the U.S. in 2009, compared with 41% in 2008. Assets under custody and administration were \$18.79 trillion, compared to \$15.91 trillion in 2008, with the increase from 2008 primarily the result of increases in equity market valuations and a higher level of new business.

Management fees declined 21% from 2008 to 2009, primarily from the impact of declines in average month-end equity market valuations and the impact of client investment of a higher percentage of assets in lower-rate passive strategies, partly offset by the impact of new business on current-period revenue. Approximately 33% of our management fees were generated outside the U.S. in 2009, down from 40% in 2008. Assets under management increased to \$1.95 trillion at December 31, 2009, up \$485 billion from \$1.47 trillion a year earlier.

Trading services revenue declined 25% primarily as a result of a decline in client volumes and currency volatility, partly offset by an increase in brokerage and other trading fees from growth in fixed-income transition management and equity trading, as well as an increase in electronic trading revenues attributable to higher volumes.

Securities finance revenue was down 54% as a result of compression of spreads and lower lending volumes. Processing fees and other revenue declined 38% due to lower product-related revenue from deposit services and structured products, the latter specifically our tax-exempt investment and conduit commercial paper programs.

Net interest revenue decreased primarily due to the impact of lower average levels of client deposits and lower deposit interest-rate spreads, largely offset by discount accretion recorded in connection with the former conduit assets added to our balance sheet in May 2009.

We recorded net gains of \$368 million from sales of available-for-sale securities and losses from other-than-temporary impairment related to credit of \$227 million for 2009, compared to net sale gains of \$68 million and losses from other-than-temporary impairment related to credit of \$122 million for 2008. The aggregate unrealized loss on securities for which other-than-temporary impairment was recorded in 2009 was \$1.15 billion, of which \$928 million related to factors other than credit, and was recognized, net of taxes, as a component of other comprehensive income in our consolidated statement of condition. As a result, net gains related to investment securities for 2009 totaled \$141 million, compared to net losses of \$54 million for 2008.

For 2009, the \$227 million of impairment losses was composed of \$151 million associated with expected credit losses, \$54 million related to management's decision to sell the impaired securities prior to their recovery in value, and \$22 million associated with adverse changes in the timing of expected future cash flows from the securities. The majority of the impairment losses related to non-agency mortgage-backed securities which management concluded had experienced credit losses.

The aforementioned accounting for other-than-temporary impairment was adopted by us, pursuant to new GAAP, effective April 1, 2009. Prior to that date, we recognized losses from other-than-temporary impairment of debt and equity securities for either a change in management's intent to hold the securities or expected credit losses, and such impairment losses, which reflected the entire difference between the fair value and amortized cost basis of each individual security, were recorded in our consolidated statement of income.

### PROVISION FOR LOAN LOSSES

We recorded an aggregate provision for loan losses of \$149 million during 2009. Of the total provision, \$124 million resulted from changes in management expectations with respect to future principal and interest cash flows from certain of the commercial real estate loans acquired in 2008 pursuant to indemnified repurchase agreements with an affiliate of Lehman as a result of the Lehman Brothers bankruptcy. The changes in management expectations were primarily based on its assessment of the impact of the deteriorating economic conditions in the commercial real estate markets on certain of these loans during 2009.

#### **EXPENSES**

| Years ended December 31,                  | 2009     | 2008     | % Change |
|---|----------|----------|----------|
| (Dollars in millions)                     |          |          |          |
| Salaries and employee benefits            | \$ 3,037 | \$ 3,842 | (21)%    |
| Information systems and communications    | 656      | 633      | 4        |
| Transaction processing services           | 583      | 644      | (9)      |
| Occupancy                                 | 475      | 465      | 2        |
| Provision for legal exposure              | 250      | _        |          |
| Provision for investment account infusion | _        | 450      |          |
| Restructuring charges                     | _        | 306      |          |
| Merger and integration costs              | 49       | 115      | (57)     |
| Professional services                     | 264      | 360      | (27)     |
| Amortization of other intangible assets   | 136      | 144      | (6)      |
| Provision for indemnification exposure    | _        | 200      |          |
| Other                                     | 516      | 692      | (25)     |
| Total expenses                            | \$ 5,966 | \$ 7,851 | (24)     |
| Number of employees at year end           | 27,310   | 28,475   |          |

The decrease in salaries and employee benefits for 2009 compared to 2008 was primarily due to the effect of our reduction in force, announced in December 2008 and substantially completed in the first quarter of 2009, as well as lower accruals for cash incentive compensation in 2009 in connection with our plan to increase our tangible common equity and lower contract services spending.

Information systems and communications expense increased due to higher levels of spending on telecommunications hardware and software. Transaction processing services expenses decreased due to lower volumes in the investment servicing business and lower costs related to external contract services.

The provision for legal exposure of \$250 million resulted from an increase in the reserve initially established in 2007 associated with certain active fixed-income strategies managed by SSgA. We settled regulatory inquiries related to this exposure in February 2010.

During 2008, we elected to provide support to certain investment accounts managed by SSgA through the purchase of asset- and mortgage-backed securities and a cash infusion, which resulted in an income statement provision of \$450 million. In addition, as referenced above, we announced a reduction in force and related actions designed to reduce our operating costs, and recorded aggregate restructuring charges of \$306 million.

In 2009, in connection with the Investors Financial acquisition, we recorded merger and integration costs of \$49 million, compared to \$115 million for 2008. These costs consisted only of certain transaction-related costs and direct incremental costs to integrate the acquired Investors Financial business into our operations, primarily related to employee retention and system and client integration, and did not include ongoing expenses of the combined organization.

During the second half of 2008, Lehman Brothers and certain of its affiliates filed for bankruptcy or other insolvency proceedings. While we had no unsecured financial exposure to Lehman or its affiliates, we indemnified certain clients in connection with collateralized repurchase agreements with Lehman entities. In the then-current market environment, the market value of the underlying collateral had declined, and to the extent that these declines resulted in aggregate collateral value falling below the aggregate indemnification obligation, we recorded a balance sheet reserve, and a corresponding provision, of \$200 million in our 2008 consolidated statement of income to provide for our estimated net exposure. The reserve was based on the cost of satisfying the indemnification obligation net of the fair value of the collateral, which we acquired subsequent to the Lehman proceedings. The collateral, composed of commercial real estate loans, was recorded in loans and leases in our consolidated statement of condition.

The decrease in aggregate other expenses (professional services, amortization of other intangible assets and other costs) for 2009 compared to 2008 resulted primarily from a 39% decrease in securities processing costs due to lower processing volume and a 27% decrease in professional services spending, primarily legal and consulting costs. This overall decrease was offset slightly by higher regulatory assessments associated with the increased cost of deposit insurance.

### **Income Taxes**

The decrease in income tax expense for 2009 compared to 2008 resulted from an increase in the proportion of earnings from certain of our non-U.S. subsidiaries, where management's intention is to reinvest those earnings indefinitely overseas, consistent with our business strategy to pursue growth in non-U.S. markets. This strategy allowed us to reduce taxes accrued with respect to 2009 earnings, as well as certain taxes accrued in prior periods. The overall effective tax rate for 2009 was 28.6% compared to 36.2% for 2008.

### SIGNIFICANT ACCOUNTING ESTIMATES

Our consolidated financial statements are prepared in accordance with GAAP, and we apply accounting policies that affect the determination of amounts reported in these financial statements. Our significant accounting policies are described in note 1 to the consolidated financial statements included under Item 8.

The majority of the accounting policies described in note 1 do not involve difficult, subjective or complex judgments or estimates in their application, or the variability of the estimates is not material to our consolidated financial statements. However, certain of these accounting policies, by their nature, require management to make judgments, involving significant estimates and assumptions, about the effects of matters that are inherently uncertain. These estimates and assumptions are based on information available as of the date of the financial statements, and changes in this information over time could materially affect the amounts of assets, liabilities, equity, revenue and expenses reported in subsequent financial statements.

Based on the sensitivity of reported financial statement amounts to the underlying estimates and assumptions, the relatively more significant accounting policies applied by State Street have been identified by management as those associated with fair value measurements; interest revenue recognition and other-than-temporary impairment; and goodwill and other intangible assets. These accounting policies require the most subjective or complex judgments, and underlying estimates and assumptions could be most subject to revision as new information becomes available. An understanding of the judgments, estimates and assumptions underlying these accounting policies is essential in order to understand our reported consolidated results of operations and financial condition.

The following is a brief discussion of the above-mentioned significant accounting policies. Management of State Street has discussed these significant accounting estimates with the Examining & Audit Committee of our Board of Directors.

#### **Fair Value Measurements**

We carry certain of our financial assets and liabilities at fair value in our consolidated financial statements on a recurring basis, including trading account assets, investment securities available for sale and various types of derivative instruments.

As discussed in further detail below, changes in the fair value of these financial assets and liabilities are recorded either as components of our consolidated statement of income, or as components of other comprehensive income within shareholders' equity in our consolidated statement of condition. In addition to those financial assets and liabilities that we carry at fair value in our consolidated financial statements on a recurring basis, we estimate the fair values of other financial assets and liabilities that we carry at amortized cost in our consolidated statement of condition, and we disclose these fair value estimates in the notes to our consolidated financial statements. We estimate the fair values of these financial assets and liabilities using the definition of fair value described below.

At December 31, 2010, approximately \$87.78 billion of our financial assets and approximately \$6.58 billion of our financial liabilities were carried at fair value on a recurring basis, compared to \$77.36 billion and \$4.77 billion, respectively, at December 31, 2009. The amounts at December 31, 2010 represented approximately 55% of our consolidated total assets and approximately 5% of our consolidated total liabilities, compared to 49% and 3%, respectively, at December 31, 2009. The increase in the relative percentage of consolidated total assets at December 31, 2010 resulted primarily from purchases of mortgage-backed and other debt securities as part of our continued re-investment strategy, partly offset by the net impact of the December 2010 investment portfolio repositioning. The increase in the relative percentage of consolidated total liabilities as of December 31, 2010 generally resulted from higher levels of derivatives related to our foreign exchange activities. Additional information with respect to the assets and liabilities carried by us at fair value on a recurring basis is provided in note 14 to the consolidated financial statements included under Item 8.

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an "exit price") in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants on the measurement date. When we measure fair value for our financial assets and liabilities, we consider the principal or most advantageous market in which we would transact, and we consider

assumptions that market participants would use when pricing the asset or liability. When possible, we look to active and observable markets to measure the fair value of identical, or similar, financial assets or liabilities. When identical financial assets and liabilities are not traded in active markets, we look to market-observable data for similar assets and liabilities. In some instances, certain assets and liabilities are not actively traded in observable markets, and as a result we use alternate valuation techniques to measure their fair value.

In accordance with GAAP, we categorize the financial assets and liabilities that we carry at fair value in our consolidated statement of condition on a recurring basis based upon a prescribed three-level valuation hierarchy. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to valuation methods using significant unobservable inputs (level 3). At December 31, 2010, we categorized approximately 8% of our financial assets carried at fair value in level 1, 85% in level 2 and 7% in level 3 of the fair value hierarchy, including the effect of master netting agreements. At December 31, 2010, we categorized approximately 11% of our financial liabilities carried at fair value in level 1, 85% in level 2 and the remaining 4% in level 3, including the effect of master netting agreements.

The investment securities categorized in level 1 were substantially composed of U.S. Treasury securities, specifically Treasury bills, which have a maturity of one year or less. Fair value was measured by management using unadjusted quoted prices in active markets for identical securities.

The fair value of the investment securities categorized in level 2 was measured by management primarily using information obtained from independent third parties. Information obtained from third parties is subject to review by management as part of a validation process. Management utilizes a process to review the information provided, including an understanding of underlying assumptions and the level of market participant information used to support those assumptions. In addition, management compares significant assumptions used by third parties to available market information. Such information may include known trades or, to the extent that trading activity is limited in comparisons to market research information pertaining to credit expectations, execution prices and the timing of cash flows.

Derivative instruments categorized in level 2 predominantly represented foreign exchange and interest rate contracts used in our trading activities, for which fair value was measured by management using discounted cash flow techniques with inputs consisting of observable spot and forward points, as well as observable interest rate curves.

While the majority of our financial assets categorized in level 3 were composed of asset-backed and other debt securities available for sale, level 3 also included certain foreign exchange derivatives. The aggregate fair value of our financial assets and liabilities categorized in level 3 as of December 31, 2010, compared to December 31, 2009, decreased approximately 22%, primarily composed of transfers of asset-backed securities, principally those collateralized by credit cards and student loans, and other debt securities to level 2, as fair value was measured using prices for which observable market information became available.

With respect to derivative instruments, we evaluated the impact on valuation of the credit risk of our counterparties and our own credit. We considered factors such as the likelihood of default by us and our counterparties, our current and potential future net exposures and remaining maturities in determining the appropriate measurements of fair value. Valuation adjustments associated with these factors were not significant for 2010, 2009 or 2008.

#### **Interest Revenue Recognition and Other-Than-Temporary Impairment**

A significant portion of the assets carried in our consolidated balance sheet is our portfolio of fixed-income investment securities. As discussed below, the estimation of future cash flows from these securities is a significant factor in the recognition of both interest revenue and other-than-temporary impairment with respect to these securities.

Expectations of defaults and prepayments are the most significant assumptions underlying our estimates of future cash flows. In determining these estimates, management relies on relevant and reliable information, including but not limited to deal structure, including optional and mandatory calls, market interest rate curves, industry standard asset-class-specific prepayment models, recent prepayment history, independent credit ratings, and recent actual and projected credit losses. Management considers this information based on its relevance and uses its best judgment in order to determine its assumptions for underlying cash flow expectations and resulting estimates. Management reviews its underlying assumptions and develops expected future cash flow estimates at least quarterly. Additional detail with respect to the sensitivity of these default and prepayment assumptions is provided in the "Financial Condition—Investment Securities" section of this Management's Discussion and Analysis.

#### Interest Revenue Recognition

Our investment portfolio, excluding the former conduit assets consolidated in 2009, consists of securities which were not typically acquired at significant discounts or premiums to their face amounts. In connection with the conduit consolidation, we recorded certain of the conduits' investment securities at a significant discount to their face amount. To the extent that future cash flows from these securities are expected to exceed their recorded carrying amounts, the portion of the discount not related to credit will be accreted into interest revenue in our consolidated statement of income over the securities' remaining terms. As a result of the magnitude of the discount, the estimates associated with the timing and amount of the accretion of these security discounts into interest revenue are significant to our consolidated financial statements.

A portion of the former conduit securities, primarily asset-backed securities, had expected credit losses on the date of consolidation, or were considered to be certain beneficial interests in a securitization that were not of high credit quality, and therefore we account for these securities in accordance with specialized GAAP. As a result, interest revenue recognition for these securities differs from the accounting for the remainder of our portfolio. The accounting for these securities requires an estimation of the timing and amount of each of the securities' expected future principal, interest and other contractual cash flows, and the calculation of an effective yield based upon these estimates is used to record interest revenue. Generally, the timing and amount of these securities' future cash flows are inherently uncertain, due to unknown timing and amount of principal payments (including potential credit losses) and the variability of future interest rates.

Since the conduits were consolidated, we have recorded aggregate discount accretion in interest revenue in our consolidated statement of income of \$1.33 billion, composed of \$712 million in 2010 and \$621 million in 2009. We expect to record significantly less accretion in the future as a result of the repositioning of our investment portfolio completed during the fourth quarter of 2010, as described under "Consolidated Results of Operations—Total Revenue—Net Interest Revenue" in this Management's Discussion and Analysis.

#### Other-Than-Temporary Impairment

GAAP also requires the use of cash flow estimates to evaluate other-than-temporary impairment of our investment securities. The amount and timing of expected future cash flows are significant estimates in the determination of other-than-temporary impairment. Additional information with respect to management's assessment of other-than-temporary impairment is provided in note 3 to the consolidated financial statements included under Item 8.

#### **Goodwill and Other Intangible Assets**

Goodwill is created when the purchase price exceeds the assigned value of the net assets of acquired businesses, and represents the value attributable to unidentifiable intangible elements being acquired. Other acquired identifiable intangible assets are recorded at their estimated fair value. Goodwill is not amortized. Other

intangible assets are amortized over their estimated useful lives, and both goodwill and other intangible assets are subject to an impairment adjustment if events or circumstances indicate the potential inability to realize the carrying amount. As required by GAAP, we evaluate goodwill and other intangible assets for impairment annually or more frequently if circumstances dictate. Substantially all of the goodwill and other intangible assets recorded in our consolidated statement of condition have resulted from business acquisitions of our Investment Servicing line of business, with the remainder associated with our Investment Management line of business.

The sustained value of the majority of goodwill is supported ultimately by revenue from our investment servicing business. A decline in earnings as a result of a lack of growth, or our inability to deliver cost-effective services over sustained periods, could lead to a perceived impairment of goodwill, which would be evaluated and, if necessary, be recorded as a write-down of the reported amount of goodwill through a charge to earnings in our consolidated statement of income.

On an annual basis, or more frequently if circumstances dictate, management reviews goodwill and evaluates events or other developments that may indicate impairment of the carrying amount. We perform this evaluation at the reporting unit level, which is one level below our two major business lines. The evaluation methodology for potential impairment is inherently complex and involves significant management judgment in the use of estimates and assumptions.

We evaluate goodwill for impairment using a two-step process. First, we compare the aggregate fair value of the reporting unit to its carrying amount, including goodwill. If the fair value exceeds the carrying amount, no impairment exists. If the carrying amount of the reporting unit exceeds the fair value, then we compare the "implied" fair value of the reporting unit's goodwill with its carrying amount. If the carrying amount of the goodwill exceeds the implied fair value, then goodwill impairment is recognized by writing the goodwill down to the implied fair value. The implied fair value of the goodwill is determined by allocating the fair value of the reporting unit to all of the assets and liabilities of that unit, as if the unit had been acquired in a business combination and the overall fair value of the unit was the purchase price.

To determine the aggregate fair value of the reporting unit being evaluated for goodwill impairment, we use one of two principal methodologies—a market approach, based on a comparison of the reporting unit to publicly-traded companies in similar lines of business; or an income approach, based on the value of the cash flows that the business can be expected to generate in the future.

Events that may indicate impairment include significant or adverse changes in the business, economic or political climate; an adverse action or assessment by a regulator; unanticipated competition; and a more-likely-than-not expectation that we will sell or otherwise dispose of a business to which the goodwill or other intangible assets relate. Additional information about goodwill and other intangible assets, including information by line of business, is provided in note 5 to the consolidated financial statements included under Item 8.

Our evaluation of goodwill and other intangible assets for impairment in 2010 indicated that \$6 million of other intangible assets was impaired, which impairment was recorded in our 2010 consolidated statement of income. No impairment of goodwill or other intangible assets was recorded in 2009. In 2008, we recorded \$27 million of impairment of other intangible assets in our consolidated statement of income, \$23 million of which was recorded as a component of the \$306 million of restructuring charges. Goodwill and other intangible assets recorded in our consolidated statement of condition at December 31, 2010 totaled approximately \$5.60 billion and \$2.59 billion, respectively, compared to \$4.55 billion and \$1.81 billion, respectively, at December 31, 2009. The increase in both amounts substantially resulted from our acquisitions of Intesa and MIFA.

#### FINANCIAL CONDITION

| Years ended December 31,                                  | 2010<br>Average<br>Balance | 2009<br>Average<br>Balance |
|---|----------------------------|----------------------------|
| (In millions)   |                            |                            |
| Assets:   |                            |                            |
| Interest-bearing deposits with banks                      | \$ 13,550                  | \$ 24,162                  |
| Securities purchased under resale agreements              | 2,957                      | 3,701                      |
| Federal funds sold  | _                          | 68                         |
| Trading account assets                                    | 376                        | 1,914                      |
| Investment securities                                     | 96,123                     | 81,190                     |
| Investment securities purchased under AMLF <sup>(1)</sup> | _                          | 882                        |
| Loans and leases  | 12,094                     | 9,703                      |
| Other interest-earning assets                             | 1,156                      | 1,303                      |
| Total interest-earning assets                             | 126,256                    | 122,923                    |
| Cash and due from banks                                   | 2,781                      | 2,237                      |
| Other assets  | 22,920                     | 21,650                     |
| Total assets  | <b>\$151,957</b>           | \$146,810                  |
| Liabilities and shareholders' equity:                     |                            |                            |
| Interest-bearing deposits:                                |                            |                            |
| U.S   | \$ 8,632                   | \$ 7,616                   |
| Non-U.S.  | 68,326                     | 61,551                     |
| Total interest-bearing deposits                           | 76,958                     | 69,167                     |
| Securities sold under repurchase agreements               | 8,108                      | 11,065                     |
| Federal funds purchased                                   | 1,759                      | 956                        |
| Short-term borrowings under AMLF <sup>(1)</sup>           | _                          | 877                        |
| Other short-term borrowings                               | 13,590                     | 16,847                     |
| Long-term debt  | 8,681                      | 7,917                      |
| Other interest-bearing liabilities                        | 940                        | 1,131                      |
| Total interest-bearing liabilities                        | 110,036                    | 107,960                    |
| Non-interest-bearing deposits                             | 13,879                     | 15,443                     |
| Other liabilities   | 11,682                     | 10,090                     |
| Shareholders' equity                                      | 16,360                     | 13,317                     |
| Total liabilities and shareholders' equity                | \$151,957                  | \$146,810                  |

Amounts represent averages of asset-backed commercial paper purchases and associated borrowings in connection with our participation in the AMLF. The AMLF expired in February 2010.

#### **Overview of Consolidated Statement of Condition**

The structure of our consolidated statement of condition, or balance sheet, is primarily driven by the liabilities generated by our core Investment Servicing and Investment Management businesses. As our clients execute their worldwide cash management and investment activities, they use short-term investments and deposits that constitute the majority of our liabilities. These liabilities are generally in the form of non-interest-bearing demand deposits; interest-bearing transaction account deposits, which are denominated in a variety of currencies; and repurchase agreements, which generally serve as short-term investment alternatives for our clients.

Our clients' needs and our operating objectives determine the volume, mix and currency denomination of our consolidated balance sheet. Deposits and other liabilities generated by client activities are invested in assets that generally match the liquidity and interest-rate characteristics of the liabilities. As a result, our assets consist primarily of securities held in our available-for-sale or held-to-maturity portfolios and short-term money-market instruments, such as interest-bearing deposits and securities purchased under resale agreements. As our non-U.S. business activities continue to grow, we have expanded our capabilities and processes to enable us to manage the liabilities generated by our core businesses and the related assets in which these liabilities are invested, in a manner that more closely aligns our businesses and related activities with the cash management, investment activities and other operations of our clients. As a result, the structure of our balance sheet continues to evolve to reflect these efforts.

The actual mix of assets is determined by the characteristics of the client liabilities and our desire to maintain a well-diversified portfolio of high-quality assets. Managing our consolidated balance sheet structure is conducted within specific Board-approved policies for interest-rate risk, credit risk and liquidity.

Additional information about our average balance sheet, primarily our interest-earning assets and interest-bearing liabilities, is included in the "Consolidated Results of Operations—Total Revenue—Net Interest Revenue" section of this Management's Discussion and Analysis.

#### **Investment Securities**

The carrying values of investment securities by type were as follows as of December 31: (In millions) 2010 2009 2008 Available for sale: U.S. Treasury and federal agencies: \$ 7,577 \$11,579 Direct obligations ..... \$11,162 23,640 14,936 10,798 Asset-backed securities: 14,416 11,928 7,860 7,451 6,607 3,090 1,818 3,197 3,859 Sub-prime ..... 1,588 2,797 1,464 25,273 24,529 16,273 5.714 Non-U.S. debt securities 13.045 10,311 5,937 5,712 6,604 2,409 1,861 1,441 Other debt securities ..... 2,640 2,234 2,160 1,098 1.115 314 83 172 126 ..... \$81,881 \$72,699 \$54,163 Held to maturity purchased under AMLF: Asset-backed commercial paper ..... \$ 6,087 Held to maturity: U.S. Treasury and federal agencies: 500 501 Direct obligations ..... 620 810 Asset-backed securities: 20 64 447 321 Other ..... 64 467 321 7,186 Non-U.S. debt securities 10,822 3,774 206 382 9,979 4,452 8,262 Total ..... \$12,249 \$20,877 \$15,767

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

Additional detail about our investment securities is provided in note 3 to the consolidated financial statements included under Item 8.

We manage our investment securities portfolio to align with the interest-rate and duration characteristics of our client liabilities and in the context of our overall balance sheet structure, which is maintained within internally approved risk limits, and in consideration of the global interest-rate environment. We consider a well-diversified, high-credit quality investment securities portfolio to be an important element in the management of our consolidated balance sheet. The portfolio is concentrated in securities with high credit quality, with approximately 90% of the carrying value of the portfolio rated "AAA" or "AA" as of December 31, 2010. The percentages of the carrying value of the investment securities portfolio, by external credit rating, were as follows as of December 31:

|                    | 2010         | 2009 |
|--------------------|--------------|------|
| AAA <sup>(1)</sup> | 79%          | 69%  |
| AA                 | 11           | 11   |
| A                  | 6            | 7    |
| BBB                | 2            | 4    |
| Below BBB          |              |      |
| Non-rated          |              | _1   |
|                    | <u>100</u> % | 100% |

<sup>(1)</sup> Includes U.S. Treasury securities.

(In millions)

The investment portfolio of approximately 9,880 securities is also diversified with respect to asset class. Approximately 76% of the aggregate carrying value of the portfolio is composed of mortgage-backed and asset-backed securities. The largely floating-rate asset-backed portfolio consists primarily of credit card- and student loan-backed securities. Mortgage-backed securities are split between securities of Federal National Mortgage Association, Federal Home Loan Mortgage Corporation and U.S. and non-U.S. large-issuer collateralized mortgage obligations. Approximately 21% of the aggregate carrying amount of the portfolio is composed of non-U.S. debt securities. The following table summarizes our aggregate non-U.S. debt securities, included in the preceding table of investment securities carrying values, by significant country of issuer or collateral, as of December 31, 2010:

| United Kingdom | \$ 7,511 |
|----------------|----------|
| Australia      | 6,355    |
| Netherlands    | 2,320    |
| Cayman Islands |          |
| Germany        | 920      |
| Spain          | 530      |
|                |          |

 Other
 1,614

 Total non-U.S. debt securities
 \$20,231

Approximately 86% of the aggregate carrying value of these securities was rated "AAA" and "AA" as of December 31, 2010. As of that date, the securities had an aggregate pre-tax unrealized loss of approximately \$156 million and an average market-to-book ratio of 99.2%. The majority is floating-rate securities, and accordingly the aggregate holdings have minimal interest-rate risk. The underlying collateral includes U.K. prime mortgages, Netherlands mortgages and German automobiles, sectors which have an outstanding history of credit performance.

The carrying amounts, by contractual maturity, of debt securities available for sale and held to maturity, and the related weighted-average contractual yields, were as follows as of December 31, 2010:

| the related weighted average contraction        | Under 1       |       | 1 to 5 Y        |       | · ·             | 6 to 10 Years |                 | Years |
|---|---------------|-------|-----------------|-------|-----------------|---------------|-----------------|-------|
| (Dollars in millions)                           | Amount        | Yield | Amount          | Yield | Amount          | Yield         | Amount          | Yield |
| Available for sale <sup>(1)</sup> :             |               |       |                 |       |                 |               |                 |       |
| U.S. Treasury and federal agencies:             |               |       |                 |       |                 |               |                 |       |
| Direct obligations                              | \$ 166        | 1.11% | \$ 5,367        | 1.87% | \$ 1,525        | 3.16%         | 6 \$ 519        | 3.12% |
| Mortgage-backed securities                      | 8             | 3.97  | 1,074           | 3.73  | 10,425          | 3.49          | 12,133          | 3.37  |
| Asset-backed securities:                        |               |       |                 |       |                 |               |                 |       |
| Student loans <sup>(2)</sup>                    | 166           | 0.52  | 3,242           | 0.53  | 7,476           | 0.61          | 3,532           | 0.67  |
| Credit cards                                    | 633           | 0.67  | 5,510           | 0.74  | 1,308           | 0.62          | _               | _     |
| Sub-prime                                       | 670           | 0.68  | 856             | 0.70  | 20              | 1.81          | 272             | 1.12  |
| Other   | 94            | 0.79  | 843             | 2.84  | 386             | 0.61          | 265             | 0.59  |
| Total asset-backed                              | 1,563         |       | 10,451          |       | 9,190           |               | 4,069           |       |
| Non-U.S. debt securities                        | 3,166         | 2.14  | 3,863           | 2.07  | 1,442           | 1.88          | 4,574           | 2.06  |
| State and political subdivisions <sup>(3)</sup> | 410           | 5.74  | 2,521           | 6.55  | 2,684           | 5.96          | 989             | 5.63  |
| Collateralized mortgage obligations             | 77            | 5.55  | 1,022           | 4.55  | 271             | 4.49          | 491             | 4.55  |
| Other U.S. debt securities                      | 230           | 5.86  | 1,690           | 4.60  | 681             | 5.55          | 39              | 0.84  |
| Total   | \$5,620       |       | \$25,988        |       | \$26,218        |               | \$22,814        |       |
| Held to maturity <sup>(1)</sup> :               |               |       |                 |       |                 |               |                 |       |
| U.S. Treasury and federal agencies:             |               |       |                 |       |                 |               |                 |       |
| Mortgage-backed securities                      | \$ 7          | 3.75% | \$ 46           | 4.76% | \$ 154          | 4.95%         | 6 \$ 206        | 5.47% |
| Asset-backed securities:                        |               |       |                 |       |                 |               |                 |       |
| Other   | 7             | 0.48  | _               | _     | _               | _             | 57              | 0.93  |
| Total asset-backed                              | 7             |       | _               | _     | _               | _             | 57              |       |
| Non-U.S. debt securities                        | 614           | 0.42  | 2,138           | 1.23  | 318             | 4.86          | 4,116           | 3.54  |
| State and political subdivisions <sup>(2)</sup> | 23            | 5.97  | 108             | 7.22  | 2               | 6.64          | 1               | 6.87  |
| Collateralized mortgage obligations             | 299           | 5.19  | 2,104           | 3.96  | 647             | 3.99          | 1,402           | 3.16  |
|   |               |       |                 |       |                 |               |                 |       |
| Total   | <u>\$ 950</u> |       | <u>\$ 4,396</u> |       | <u>\$ 1,121</u> |               | <u>\$ 5,782</u> |       |

<sup>(1)</sup> The maturities of mortgage-backed securities, asset-backed securities and collateralized mortgage obligations are based on expected principal payments.

#### Impairment

Net unrealized losses on securities available for sale were as follows as of December 31:

| (In millions)                  | 2010     | 2009      |
|--------------------------------|----------|-----------|
| Fair value                     | \$81,881 | \$72,699  |
| Amortized cost                 | 82,329   | 74,843    |
| Net unrealized loss, pre-tax   | \$ (448) | \$(2,144) |
| Net unrealized loss, after-tax | \$ (270) | \$(1,316) |

<sup>(2)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

Yields have been calculated on a fully taxable-equivalent basis, using applicable federal and state income tax rates.

The net unrealized loss amounts excluded the remaining net unrealized loss of \$523 million, or \$317 million after-tax, and \$1.01 billion, or \$635 million after-tax, respectively, as of December 31, 2010 and 2009, generally related to the 2008 reclassification of securities available for sale to securities held to maturity. These after-tax amounts were recorded in other comprehensive income. The decline in the remaining after-tax unrealized loss on transferred securities resulted primarily from amortization and from the recognition of losses from other-than-temporary impairment on certain of the securities.

We conduct periodic reviews of individual securities to assess whether other-than-temporary impairment exists. To the extent that other-than-temporary impairment is identified, the impairment is broken into a credit component and a non-credit component. The credit component is recognized in our consolidated statement of income, and the non-credit component is recognized in other comprehensive income to the extent that management does not intend to sell the security (see note 3 to the consolidated financial statements included under Item 8).

Our assessment of other-than-temporary impairment involves an evaluation, more fully described in note 3, of economic and security-specific factors. Such factors are based on estimates, derived by management, which contemplate current market conditions and security-specific performance. To the extent that market conditions are worse than management's expectations, other-than-temporary impairment could increase, in particular the credit component that would be recorded in our consolidated statement of income.

Given the exposure of our investment securities portfolio, particularly mortgage-backed and asset-backed securities, to residential mortgage and other consumer credit risks, the performance of the U.S. housing market is a significant driver of the portfolio's credit performance. As such, our assessment of other-than-temporary impairment relies to a significant extent on our estimates of trends in national housing prices. Generally, indices that measure trends in national housing prices are published in arrears. As of December 31, 2009, national housing prices, according to the Case-Shiller National Home Price Index, had declined by approximately 29% peak-to-current. Through September 30, 2010, there was a decline of approximately 1%, resulting in a peak-to-current decline of approximately 30%. Despite increased stabilization in housing prices, management's base assumption is that the year-end 2010 information will indicate that peak-to-current housing prices will have declined by an additional 5% to 10%.

In particular, the performance of certain mortgage products and vintages continues to deteriorate. In addition, management continues to believe that housing prices will decline further as indicated above. The combination of these factors has led to an increase in management's overall loss expectations. Our investment portfolio continues to be sensitive to management's estimates of defaults and prepayment speeds. Ultimately, other-than-temporary impairment is based on specific CUSIP-level detailed analysis of the unique characteristics of each security. In addition, we perform sensitivity analysis across each significant product type within the non-agency U.S. residential mortgage-backed portfolio.

For example, as it relates to our U.S. non-agency prime and "Alt-A" residential mortgage-backed portfolios, if we were to increase default estimates to 110% of management's current expectations with a corresponding 10% slowdown of prepayment speeds to 90% of management's current expectations, we estimate that other-than-temporary impairment on these securities related to credit would increase by approximately \$20 million to \$40 million. This impairment would be recorded in our consolidated statement of income. As it relates to our U.S. sub-prime asset-backed portfolio, if we were to increase default estimates to 110% of management's current expectations with a corresponding 10% slowdown of prepayment speeds to 90% of management's current expectations, we estimate that other-than-temporary impairment on these securities related to credit would increase by approximately \$5 million to \$10 million. This impairment would be recorded in our consolidated statement of income.

The sensitivity estimates discussed above are based on a number of factors, including, but not limited to, the level of housing prices and the timing of defaults. To the extent that such factors differ substantially from management's current expectations, resulting loss estimates may differ materially from those stated. Excluding the securities for which other-than-temporary impairment was recorded, management considers the aggregate decline in fair value of the remaining securities and the resulting net unrealized losses as of December 31, 2010 to be temporary and not the result of any material changes in the credit characteristics of the securities. Additional information about our assessment of impairment is provided in note 3 to the consolidated financial statements included under Item 8.

Several major U.S. financial institutions are participating in a mortgage foreclosure moratorium with respect to residential mortgages. Generally, we have no direct exposure to this moratorium, since we do not originate, purchase or service residential mortgage loans. However, the rate at which existing residential mortgage foreclosure issues are resolved, as well as certain outcomes of the resolution of these issues, may affect, among other things, our investment securities portfolio. Such effects could include the timing of cash flows or the credit quality associated with the mortgages collateralizing certain of our residential mortgage-backed securities, and, accordingly, could also affect the amount of other-than-temporary impairment that we recognize in future periods.

#### **Loans and Leases**

U.S. and non-U.S. loans and leases, by segment, and aggregate average loans and leases, were as follows, as of and for the years ended December 31 (excluding the allowance for loan losses):

| (In millions)            | 2010            | 2009     | 2008     | 2007     | 2006    |
|--------------------------|-----------------|----------|----------|----------|---------|
| Institutional:           |                 |          |          |          |         |
| U.S                      | \$ 7,001        | \$ 6,637 | \$ 6,004 | \$ 9,798 | \$3,895 |
| Non-U.S                  | 4,192           | 3,571    | 2,327    | 6,004    | 5,051   |
| Commercial real estate:  |                 |          |          |          |         |
| U.S                      | 764             | 600      | 800      |          |         |
| Total loans and leases   | <u>\$11,957</u> | \$10,808 | \$ 9,131 | \$15,802 | \$8,946 |
| Average loans and leases | \$12,094        | \$ 9,703 | \$11,884 | \$10,753 | \$7,670 |

Additional detail about these loan and lease segments, including underlying classes, is provided in note 4 to the consolidated financial statements included under Item 8.

The institutional segment is composed of the following classes: investment funds, commercial and financial, purchased receivables and lease financing. Investment funds includes lending to mutual and other collective investment funds and short-duration advances to fund clients to provide liquidity in support of their transaction flows associated with securities settlement activities. Aggregate short-duration advances to our clients included in the institutional segment were \$2.63 billion and \$2.07 billion at December 31, 2010 and 2009, respectively.

Commercial and financial includes lending to corporate borrowers, including broker/dealers. Purchased receivables represents undivided interests in securitized pools of underlying third-party receivables added in connection with the May 2009 conduit consolidation. Lease financing includes our investment in leveraged leases. As of December 31, 2010 and 2009, unearned income included in lease financing was \$168 million and \$183 million, respectively, for U.S. leases and \$667 million and \$907 million, respectively, for non-U.S. leases.

The commercial real estate loans were acquired in 2008 pursuant to indemnified repurchase agreements with an affiliate of Lehman as a result of the Lehman Brothers bankruptcy. These loans, which are primarily collateralized by direct and indirect interests in commercial real estate, were recorded at their then-current fair value, based on management's expectations with respect to future cash flows from the loans using appropriate market discount rates as of the date of acquisition.

Certain of the loans are accounted for under the provisions of ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly AICPA Statement of Position No. 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer). The provisions of ASC Topic 310-30 require management to periodically estimate the loans' expected future cash flows, and if the timing and amount of cash flows expected to be collected can be reasonably estimated, these cash flows are used to record interest revenue on the loans. If the loans' expected future cash flows increase, the increase is recorded over the remaining terms of the loans as an increase to the loans' yields. If expected future cash flows decrease, an allowance for loan losses is established and the accretable yields on the loans are maintained. In accordance with ASC Topic 310-30 and our accounting policy with respect to non-accrual loans, we would place these acquired commercial real estate loans on non-accrual status in the future if and when we were unable to reasonably estimate their expected future cash flows.

During 2010, in connection with the modification of one of the commercial real estate loans acquired in 2008, we executed a \$180 million revolver facility with the borrower, under which \$160 million was outstanding as of December 31, 2010, resulting in an aggregate loan to the borrower of \$345 million as of December 31, 2010. The facility has a remaining term of seven years, with two one-year extension options. The original loan is classified as a troubled debt restructuring. In addition, during 2010, as a result of a settlement related to the indemnified repurchase agreements, we acquired an additional commercial real estate loan and recorded it at its then-current fair value of \$16 million. Prior to its acquisition, this loan had been performing in accordance with its contractual terms and had no evidence of credit deterioration as of the acquisition date, and accordingly is not accounted for under the above-described provisions of ASC Topic 310-30.

As of December 31, 2010, we held an aggregate of approximately \$307 million of commercial real estate loans which were modified in troubled debt restructurings. No impairment loss was recognized upon restructuring the loans, as the discounted cash flows of the modified loans exceeded the carrying amount of the original loans as of the modification date. There were no troubled debt restructurings outstanding as of December 31, 2009, 2008, 2007 or 2006.

We define past-due loans as loans on which principal or interest payments are over 90 days delinquent, but for which interest continues to be accrued. There were no institutional loans 90 days or more contractually past-due as of December 31, 2010, 2009, 2008, 2007 or 2006. Although a portion of the commercial real estate loans is 90 days or more contractually past-due, we do not report them as past-due loans, because in accordance with GAAP, the interest earned on these loans is based on an accretable yield resulting from management's expectations with respect to the future cash flows for each loan relative to both the timing and collection of principal and interest as of the reporting date, not the loans' contractual payment terms. These cash flow estimates are updated quarterly to reflect changes in management's expectations, which consider market conditions.

We generally place loans on non-accrual status once principal or interest payments are 60 days past-due, or earlier if management determines that full collection is not probable. Loans 60 days past-due, but considered both well-secured and in the process of collection, may be excluded from non-accrual status. For loans placed on non-accrual status, revenue recognition is suspended.

As of December 31, 2010 and 2009, approximately \$158 million and \$2 million, respectively, of the aforementioned commercial real estate loans had been placed by management on non-accrual status, as the yield associated with these loans, determined when the loans were acquired, was deemed to be non-accretable. This determination was based on management's expectations of the future collection of principal and interest from the loans. Future changes in expectations with respect to collection of principal and interest on these loans could result in additional non-accrual loans and provisions for loan losses. There were no non-accrual loans as of December 31, 2008, 2007 or 2006.

Contractual maturities for loan and lease balances were as follows as of December 31, 2010:

| (In millions)             | Total           | Under 1 Year   | 1 to 5 Years | Over 5 Years   |
|---------------------------|-----------------|----------------|--------------|----------------|
| Institutional:            |                 |                |              |                |
| Investment funds:         |                 |                |              |                |
| U.S                       | \$ 5,316        | \$4,974        | \$342        |                |
| Non-U.S.                  | 1,478           | 1,478          |              |                |
| Commercial and financial: |                 |                |              |                |
| U.S                       | 540             | 510            | 30           |                |
| Non-U.S.                  | 190             | 162            | 28           |                |
| Purchased receivables:    |                 |                |              |                |
| U.S                       | 728             | 728            | _            |                |
| Non-U.S.                  | 1,471           | 1,471          | _            |                |
| Lease financing:          |                 |                |              |                |
| U.S                       | 417             | _              | 18           | \$ 399         |
| Non-U.S.                  | 1,053           |                | 55           | 998            |
| Total institutional       | 11,193          | 9,323          | 473          | 1,397          |
| Commercial real estate:   |                 |                |              |                |
| U.S.                      | <b>764</b>      | 107            | 205          | 452            |
| Total loans and leases    | <u>\$11,957</u> | <u>\$9,430</u> | <u>\$678</u> | <u>\$1,849</u> |

The following table presents the classification of loan and lease balances due after one year according to sensitivity to changes in interest rates as of December 31, 2010:

#### (In millions)

| Loans and leases with predetermined interest rates          | \$1,470 |
|---|---------|
| Loans and leases with floating or adjustable interest rates | 1,057   |
| Total   | \$2,527 |

At December 31, 2010 and 2009, the allowance for loan losses was \$100 million and \$79 million, respectively. Changes in the allowance for loan losses were as follows for the years ended December 31:

| (In millions)                | 2010         | 2009  | 2008 | 2007        | 2006        |
|------------------------------|--------------|-------|------|-------------|-------------|
| Beginning balance            | <b>\$ 79</b> | \$ 18 | \$18 | \$18        | \$17        |
| Provision for loan losses:   |              |       |      |             |             |
| Commercial real estate loans | 22           | 124   | _    | _           | _           |
| Other                        | 3            | 25    | _    | _           |             |
| Charge-offs:                 |              |       |      |             |             |
| Commercial real estate loans | (4)          | (72)  | _    | _           |             |
| Other                        | _            | (19)  | _    | _           | _           |
| Recoveries:                  |              |       |      |             |             |
| Commercial real estate loans | _            | 3     | _    | _           | _           |
| Reclassification             |              |       | _    | _           | _1          |
| Total balance at end of year | <u>\$100</u> | \$ 79 | \$18 | <u>\$18</u> | <u>\$18</u> |

The majority of the provision for loan losses recorded in 2010 was related to commercial real estate loans, primarily the result of changes in expectations with respect to future cash flows from certain of the commercial real estate loans acquired in 2008. The charge-offs recorded in 2010 related to certain of the commercial real estate loans that management considered no longer collectible.

The commercial real estate loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management's current expectations with respect to future cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors.

#### **Cross-Border Outstandings**

Cross-border outstandings, as defined by bank regulatory rules, are amounts payable to State Street by residents of foreign countries, regardless of the currency in which the claim is denominated, and local country claims in excess of local country obligations. These cross-border outstandings consist primarily of deposits with banks, loans and lease financing and investment securities. As our non-U.S. business activities have grown, our cross-border outstandings have increased, as we have invested in more non-U.S. assets.

In addition to credit risk, cross-border outstandings have the risk that, as a result of political or economic conditions in a country, borrowers may be unable to meet their contractual repayment obligations of principal and/or interest when due because of the unavailability of, or restrictions on, foreign exchange needed by borrowers to repay their obligations.

Cross-border outstandings to countries in which we do business which amounted to at least 1% of our consolidated total assets were as follows as of December 31:

| (In millions)  | 2010    | 2009    | 2008    |
|----------------|---------|---------|---------|
| United Kingdom | \$8,781 | \$8,116 | \$5,836 |
| Germany        | 6,936   | 1,623   | _       |
| Australia      | 5,559   | 5,767   | 2,044   |
| Netherlands    | 2,574   | 1,783   | _       |
| Canada         | 2,478   | 2,322   | _       |

The aggregate cross-border outstandings presented in the table represented 16%, 12% and 5% of our consolidated total assets as of December 31, 2010, 2009 and 2008, respectively. There were no cross-border outstandings to countries which totaled between 0.75% and 1% of our consolidated total assets as of December 31, 2010. Aggregate cross-border outstandings to countries which totaled between 0.75% and 1% of our consolidated total assets as of December 31, 2009 amounted to \$1.26 billion (Italy). Aggregate cross-border outstandings to countries which totaled between 0.75% and 1% of our consolidated total assets as of December 31, 2008 amounted to \$3.45 billion (Canada and Germany).

#### Capital

The management of regulatory and economic capital both involve key metrics evaluated by management to assess whether our actual level of capital is commensurate with our risk profile, is in compliance with all regulatory requirements, and is sufficient to provide us with the financial flexibility to undertake future strategic business initiatives.

#### Regulatory Capital

Our objective with respect to regulatory capital management is to maintain a strong capital base in order to provide financial flexibility for our business needs, including funding corporate growth and supporting clients' cash management needs, and to provide protection against loss to depositors and creditors. We strive to maintain an optimal level of capital, commensurate with our risk profile, on which an attractive return to shareholders is expected to be realized over both the short and long term, while protecting our obligations to depositors and creditors and satisfying regulatory capital adequacy requirements. Our capital management process focuses on our risk exposures, our regulatory capital requirements, the evaluations of the major independent credit rating agencies that assign ratings to our public debt and our capital position relative to our peers. Our Asset, Liability

and Capital Committee, referred to as ALCCO, oversees the management of our regulatory capital, and is responsible for ensuring capital adequacy with respect to regulatory requirements, internal targets and the expectations of the major independent credit rating agencies.

The primary regulator of both State Street and State Street Bank for regulatory capital purposes is the Federal Reserve. Both State Street and State Street Bank are subject to the minimum capital requirements established by the Federal Reserve and defined in the Federal Deposit Insurance Corporation Improvement Act of 1991. State Street Bank must meet the regulatory capital thresholds for "well capitalized" in order for the parent company to maintain its status as a financial holding company.

Regulatory capital ratios and related regulatory guidelines for State Street and State Street Bank were as follows as of December 31:

|                                      |         | LATORY<br>ELINES    | STA'<br>STRE |       | STATE<br>STREET<br>BANK |       |
|--------------------------------------|---------|---------------------|--------------|-------|-------------------------|-------|
|                                      | Minimum | Well<br>Capitalized | 2010         | 2009  | 2010                    | 2009  |
| Regulatory capital ratios:           |         |                     |              |       |                         |       |
| Tier 1 risk-based capital            | 4%      | 6%                  | 20.5%        | 17.7% | 18.1%                   | 17.3% |
| Total risk-based capital             | 8       | 10                  | 22.0         | 19.1  | 19.9                    | 19.0  |
| Tier 1 leverage ratio <sup>(1)</sup> | 4       | 5                   | 8.2          | 8.5   | <b>7.1</b>              | 8.2   |

<sup>1)</sup> Regulatory guideline for "well capitalized" applies only to State Street Bank.

At December 31, 2010, State Street's and State Street Bank's tier 1 and total risk-based capital ratios increased compared to year-end 2009. The increases for State Street and State Street Bank resulted primarily from the impact of the investment portfolio repositioning completed in December, which significantly reduced on-balance sheet risk-weighted assets. The decreases in the tier 1 leverage ratios for both entities were generally due to increases in adjusted quarterly average assets associated with overall balance sheet growth. At December 31, 2010, regulatory capital ratios for State Street and State Street Bank exceeded the regulatory minimum and "well-capitalized" thresholds.

In February 2011, we issued an aggregate of approximately \$500 million of 4.956% junior subordinated debentures due March 15, 2018, in a remarketing of the 6.001% junior subordinated debentures due 2042 originally issued to State Street Capital Trust III in 2008 in connection with our offering of the trust's 8.25% fixed-to-floating rate normal automatic preferred enhanced capital securities, or normal APEX (see note 10 to the consolidated financial statements included under Item 8).

The net proceeds from the sale of the remarketed 4.956% junior subordinated debentures were used to purchase U.S. Treasury securities maturing in March 2011, and the proceeds from the maturity of these securities will be used in March 2011 by Capital Trust III to make a final distribution to the holders of the normal APEX with respect to the original 6.001% junior subordinated debentures and to satisfy the obligation of Capital Trust III to purchase shares of our non-cumulative perpetual preferred stock, series A, \$100,000 liquidation preference per share, whereby the principal asset of Capital Trust III will be the shares of our preferred stock.

As a result of the above-described transactions, we will have outstanding the above-referenced \$500 million of 4.956% junior subordinated debentures due March 15, 2018 and \$500 million of non-cumulative perpetual preferred stock. The perpetual preferred stock will qualify as tier 1 regulatory capital, and the junior subordinated debentures will qualify as tier 2 regulatory capital, under federal regulatory capital guidelines.

#### Common Stock

No shares of our common stock were purchased during 2009 or 2010 under existing Board authorization. As of December 31, 2010, approximately 13.25 million shares remained available for future purchase under the Board authorization. We cannot currently purchase shares of our common stock without Federal Reserve approval.

In January 2008, under an existing authorization by our Board of Directors, we purchased 552,000 shares of our common stock, at an average historical cost per share of approximately \$75, in connection with a \$1 billion accelerated share repurchase program that concluded in January 2008. We generally employ third-party broker/dealers to acquire shares on the open market in connection with our common stock purchase program.

Funds for cash distributions to our shareholders by the parent company are derived from a variety of sources. The level of dividends to shareholders on our common stock, which totaled \$20 million (\$0.04 per share) in both 2010 and 2009 (compared to \$400 million, or \$0.95 per share, in 2008), is reviewed regularly and determined by the Board of Directors considering our liquidity, capital adequacy and recent earnings history and prospects, as well as economic conditions and other factors deemed relevant. During the first quarter of 2009, in light of the continued disruption in the global capital markets experienced since the middle of 2007, and as part of a plan to strengthen our tangible common equity, we announced a reduction of our quarterly dividend on our common stock to \$0.01 per share. Currently, any increase in our common stock dividend requires the prior approval of the Federal Reserve.

Federal and state banking regulations place certain restrictions on dividends paid by subsidiary banks to the parent holding company. In addition, banking regulators have the authority to prohibit bank holding companies from paying dividends. Information concerning limitations on dividends from our subsidiary banks is provided in note 16 to the consolidated financial statements included under Item 8.

#### Other

The current minimum regulatory capital requirements enforced by the U.S. banking regulators are based on a 1988 international accord, commonly referred to as Basel I, which was developed by the Basel Committee on Banking Supervision. In 2004, the Basel Committee released the final version of its new capital adequacy framework, referred to as Basel II. Basel II governs the capital adequacy of large, internationally active banking organizations, such as State Street, that generally rely on sophisticated risk management and measurement systems, and requires these organizations to enhance their measurement and management of the risks underlying their business activities and to better align regulatory capital requirements with those risks.

Basel II adopts a three-pillar framework for addressing capital adequacy—minimum capital requirements, which incorporate the measurement of credit risk, market risk and operational risk; supervisory review, which addresses the need for a banking organization to assess its capital adequacy position relative to its overall risk, rather than only with respect to its minimum capital requirement; and market discipline, which imposes public disclosure requirements on a banking organization intended to allow the assessment of key information about the organization's risk profile and its associated level of regulatory capital.

In December 2007, U.S. banking regulators jointly issued final rules to implement the Basel II framework in the U.S. The framework does not supersede or change the existing prompt corrective action and leverage capital requirements applicable to banking organizations in the U.S., and explicitly reserves the regulators' authority to require organizations to hold additional capital where appropriate.

Prior to full implementation of the Basel II framework, State Street is required to complete a defined qualification period, during which it must demonstrate that it complies with the related regulatory requirements to the satisfaction of the Federal Reserve, State Street's and State Street Bank's primary U.S. banking regulator. State Street is currently in the qualification period for Basel II.

In addition, in response to the recent financial crisis and ongoing global financial market dynamics, the Basel Committee has proposed new guidelines, referred to as Basel III. Basel III would establish more stringent capital and liquidity requirements, including higher minimum regulatory capital ratios, new capital buffers, higher risk-weighted asset calibrations, more restrictive definitions of qualifying capital, a liquidity coverage ratio and a net stable funding ratio. These requirements, as well as related provisions of the Dodd-Frank Act and other international regulatory initiatives, could have a material impact on our businesses and our profitability. U.S. banking regulators will be required to enact new rules specific to the U.S. banking industry to implement the final Basel III accord. Consequently, it is not possible to determine with certainty at this time how our regulatory capital and our operations will align with the regulatory capital requirements of Basel III, or when we will be expected to be compliant with the Basel regulatory capital requirements.

We believe that we will be able to comply with the relevant Basel II and Basel III regulatory capital requirements when and as applied to us.

#### **Economic Capital**

We define economic capital as the capital required to protect holders of our senior debt, and obligations higher in priority, against unexpected economic losses over a one-year period at a level consistent with the solvency of a firm with our target "AA" senior debt rating. Economic capital requirements are one of several important measures used by management and the Board of Directors to assess the adequacy of our capital levels in relation to State Street's risk profile. ALCCO is responsible for overseeing our economic capital process. The framework and methodologies used to quantify economic capital for each of the risk types described below have been developed by our Enterprise Risk Management, Global Treasury and Corporate Finance groups and are designed to be generally consistent with our risk management principles and Basel II. This economic capital framework has been approved by senior management. Due to the evolving nature of quantification techniques, we expect to periodically refine the methodologies, assumptions, and data used to estimate our economic capital requirements, which could result in a different amount of capital needed to support our business activities.

We quantify capital requirements for the risks inherent in our business activities and group them into one of the following broadly-defined categories:

- Market risk: the risk of adverse financial impact due to fluctuations in market prices, primarily as they relate to our trading activities;
- Interest-rate risk: the risk of loss in non-trading asset and liability management positions, primarily the impact of adverse movements in interest rates on the repricing mismatches that exist between our balance sheet assets and liabilities:
- Credit risk: the risk of loss that may result from the default or downgrade of a borrower or counterparty;
- Operational risk: the risk of loss from inadequate or failed internal processes, people and systems, or from external events, which is consistent with the Basel II definition; and
- Business risk: the risk of negative earnings resulting from adverse changes in business factors, including changes in the competitive environment, changes in the operational economics of our business activities, and the effect of strategic and reputation risks.

Economic capital for each of these five categories is estimated on a stand-alone basis using statistical modeling techniques applied to internally-generated and, in some cases, external data. These individual results are then aggregated at the State Street consolidated level. A capital reduction, or diversification benefit, is then applied to reflect the unlikely event of experiencing an extremely large loss in each risk type at the same time.

#### Liquidity

The objective of liquidity management is to ensure that we have the ability to meet our financial obligations in a timely and cost-effective manner, and that we maintain sufficient flexibility to fund strategic corporate initiatives as they arise. Effective management of liquidity involves assessing the potential mismatch between the future cash needs of our clients and our available sources of cash under normal and adverse economic and business conditions. Significant uses of liquidity, described more fully below, consist primarily of funding deposit withdrawals and outstanding commitments to extend credit or commitments to purchase securities as they are drawn upon. Liquidity is provided by the maintenance of broad access to the global capital markets and by our consolidated balance sheet asset structure.

Our Global Treasury group is responsible for the day-to-day management of our global liquidity position, which is conducted within risk guidelines established and monitored by ALCCO. Management maintains a liquidity measurement framework to assess the sources and uses of liquidity that is monitored by Global Treasury and our Enterprise Risk Management group. Embedded in this framework is a process that outlines several levels of potential risk to our liquidity and identifies "triggers" that we use as early warning signals of a possible difficulty. These triggers are a combination of internal and external measures of potential increases in cash needs or decreases in available sources of cash and possible impairment of our ability to access the global capital markets. Another important component of the framework is a contingency funding plan that is designed to identify and manage through a potential liquidity crisis. The plan defines roles, responsibilities and management actions to be undertaken in the event of deterioration in our liquidity profile caused by either a State Street-specific event or a broader disruption in the capital markets. Specific actions are linked to the levels of "triggers."

We generally manage our liquidity risk on a global basis at the State Street consolidated level. We also manage parent company liquidity, and in certain cases branch liquidity, separately. State Street Bank generally has broader access to funding products and markets limited to banks, specifically the federal funds market and the Federal Reserve's discount window. The parent company is managed to a more conservative liquidity profile, reflecting narrower market access. We typically hold enough cash, primarily in the form of interest-bearing deposits with subsidiary banks, to meet current debt maturities and cash needs, as well as those projected over the next one-year period.

Sources of liquidity come from two primary areas: access to the global capital markets and liquid assets carried on our consolidated balance sheet. Our ability to source incremental funding at reasonable rates of interest from wholesale investors in the capital markets is the first source of liquidity we would access to accommodate the uses of liquidity described below. On-balance sheet liquid assets are also an integral component of our liquidity management strategy. These assets provide liquidity through maturities of the assets, but more importantly, they provide us with the ability to raise funds by pledging the securities as collateral for borrowings or through outright sales. Each of these sources of liquidity is used in our management of daily cash needs and is available in a crisis scenario should we need to accommodate potential large, unexpected demand for funds.

Uses of liquidity generally result from the following: withdrawals of unsecured client deposits; draw-downs on unfunded commitments to extend credit or to purchase securities, generally provided through lines of credit; and short-duration advance facilities. Client deposits are generated largely from our investment servicing activities, and are invested in a combination of term investment securities and short-term money market assets whose mix is determined by the characteristics of the deposits. Most of the client deposits are payable on demand or are short-term in nature, which means that withdrawals can potentially occur quickly and in large amounts. Similarly, clients can request disbursement of funds under commitments to extend credit, or can overdraw their deposit accounts rapidly and in large volumes. In addition, a large volume of unanticipated funding requirements, such as large draw-downs of existing lines of credit, could require additional liquidity.

Material risks to sources of short-term liquidity could include, among other things, adverse changes in the perception in the financial markets of our financial condition or liquidity needs, and downgrades by major independent credit rating agencies of our deposits and our debt securities, which would restrict our ability to access the capital markets and could lead to withdrawals of unsecured deposits by our clients.

In managing our liquidity, we have issued term wholesale certificates of deposit, or CDs, and invested those funds in short-term money market assets which are recorded in our consolidated balance sheet and would be available to meet cash needs. At December 31, 2010, this wholesale CD portfolio totaled \$6.82 billion, compared to \$5.74 billion at December 31, 2009. In connection with our management of liquidity where we seek to maintain access to sources of back-up liquidity at reasonable costs, we have participated in the Federal Reserve's secured lending program available to financial institutions, referred to as the term auction facility, or TAF. State Street Bank terminated its participation in the TAF in February 2010, and consequently had no TAF balance outstanding at December 31, 2010, compared to \$2.0 billion at December 31, 2009. Since then, the Federal Reserve has terminated the TAF program. The highest TAF balance outstanding during the year ended December 31, 2010 for State Street Bank was \$2.0 billion, compared to \$10.0 billion during the year ended December 31, 2009. The average TAF balance outstanding for the year ended December 31, 2010 was approximately \$214 million, compared to an average TAF balance of approximately \$4.9 billion for the year ended December 31, 2009.

In addition to these funding sources, at December 31, 2010, asset-backed commercial paper issued to third parties by the conduits, which were consolidated into our financial statements in May 2009, totaled approximately \$1.92 billion, compared to \$12.07 billion at December 31, 2009. We continue to market the conduit commercial paper program to investors in order to fund the remaining former conduit assets.

While maintenance of our high investment-grade credit rating is of primary importance to our liquidity management program, on-balance sheet liquid assets represent significant liquidity that we can directly control, and provide a source of cash in the form of principal maturities and the ability to borrow from the capital markets using our securities as collateral. Our liquid assets consist primarily of cash balances at central banks in excess of regulatory requirements and other short-term liquid assets, such as federal funds sold and interest-bearing deposits with banks, the latter of which are multicurrency instruments invested with major multinational banks; and high-quality, marketable investment securities not already pledged, which generally are more liquid than other types of assets and can be sold or borrowed against to generate cash quickly. At December 31, 2010, the value of our liquid assets, as defined, totaled \$83.41 billion, compared to \$75.98 billion at December 31, 2009. Due to the unusual size and volatile nature of our quarter-end client deposits, we maintained approximately \$16.61 billion at central banks as of December 31, 2010, compared to \$22.45 as of December 31, 2009, both in excess of regulatory required minimums.

Aggregate investment securities carried at \$44.81 billion as of December 31, 2010, compared to \$40.96 billion as of December 31, 2009, were designated as pledged for public and trust deposits, borrowed funds and for other purposes as provided by law, and are excluded from the liquid assets calculation, unless pledged internally between State Street affiliates. Liquid assets included securities pledged to the Federal Reserve Bank of Boston to secure State Street Bank's ability to borrow from their discount window should the need arise. This access to primary credit is an important source of back-up liquidity for State Street Bank. As of December 31, 2010, State Street Bank had no outstanding primary credit borrowings from the discount window.

Based on our level of liquid assets and our ability to access the capital markets for additional funding when necessary, including our ability to issue debt and equity securities under our current universal shelf registration, management considers overall liquidity at December 31, 2010 to be sufficient to meet State Street's current commitments and business needs, including supporting the liquidity of the commercial paper conduits and accommodating the transaction and cash management needs of our clients.

As referenced above, our ability to maintain consistent access to liquidity is fostered by the maintenance of high investment-grade ratings on our debt, as measured by the major independent credit rating agencies. Factors

essential to maintaining high credit ratings include diverse and stable core earnings; strong risk management; strong capital ratios; diverse liquidity sources, including the global capital markets and client deposits; and strong liquidity monitoring procedures. High ratings on debt minimize borrowing costs and enhance our liquidity by increasing the potential market for our debt. A downgrade or reduction of these credit ratings could have an adverse effect to our ability to access funding at favorable interest rates.

The following table presents information about State Street's and State Street Bank's credit ratings as of February 25, 2011. Fitch does not have a current subordinated debt rating for State Street. The previous subordinated debt rating of "A" was retired in June 2010 when the corresponding State Street subordinated debt matured.

|                             | Standard & Poor's | Moody's<br>Investors<br>Service | Fitch        | Dominion Bond<br>Rating Service |
|-----------------------------|-------------------|---------------------------------|--------------|---------------------------------|
| State Street:               |                   |                                 |              |                                 |
| Short-term commercial paper | A-1               | P-1                             | F1+          | R-1 (Middle)                    |
| Senior debt                 | <b>A</b> +        | <b>A1</b>                       | <b>A</b> +   | AA (Low)                        |
| Subordinated debt           | $\mathbf{A}$      | <b>A2</b>                       | _            | A (High)                        |
| Capital securities          | BBB+              | <b>A3</b>                       | <b>A-</b>    | A (High)                        |
| State Street Bank:          |                   |                                 |              |                                 |
| Short-term deposits         | A-1+              | P-1                             | F1+          | R-1 (High)                      |
| Long-term deposits          | AA-               | Aa2                             | AA-          | $\mathbf{A}\mathbf{A}$          |
| Senior debt                 | AA-               | Aa2                             | A+           | $\mathbf{A}\mathbf{A}$          |
| Subordinated debt           | <b>A</b> +        | Aa3                             | $\mathbf{A}$ | AA (Low)                        |
| Outlook                     | Negative          | Negative                        | Stable       | Stable                          |

We maintain an effective universal shelf registration that allows for the public offering and sale of debt securities, capital securities, common stock, depositary shares and preferred stock, and warrants to purchase such securities, including any shares into which the preferred stock and depositary shares may be convertible, or any combination thereof. We have, as discussed previously, issued in the past, and we may issue in the future, securities pursuant to the shelf registration. The issuance of debt or equity securities will depend on future market conditions, funding needs and other factors.

We currently maintain a corporate commercial paper program, unrelated to the former conduit asset-backed commercial paper program, under which we can issue up to \$3 billion with original maturities of up to 270 days from the date of issue. At December 31, 2010, we had \$2.80 billion of commercial paper outstanding, compared to \$2.78 billion at December 31, 2009. Corporate commercial paper issuances are recorded in other short-term borrowings in our consolidated statement of condition. Additional information about our corporate commercial paper program is provided in note 8 to the consolidated financial statements included under Item 8.

State Street Bank currently has Board authority to issue bank notes up to an aggregate of \$5 billion, and up to \$1 billion of subordinated bank notes. As of December 31, 2010, State Street Bank's outstanding unsecured senior notes issued under this Board authority totaled \$2.45 billion. Additional information with respect to these outstanding bank notes is provided in note 10 to the consolidated financial statements included under Item 8.

State Street Bank currently maintains a line of credit with a financial institution of CAD \$800 million, or approximately \$802 million as of December 31, 2010, to support its Canadian securities processing operations. The line of credit has no stated termination date and is cancelable by either party with prior notice. At December 31, 2010, no balance was outstanding on this line of credit.

#### CONTRACTUAL CASH OBLIGATIONS

|                                       |                 | PERIOD              |              |              |                 |
|---------------------------------------|-----------------|---------------------|--------------|--------------|-----------------|
| As of December 31, 2010 (In millions) | Total           | Less than 1<br>year | 1-3<br>years | 4-5<br>years | Over 5<br>years |
| Long-term debt <sup>(1)</sup>         | \$10,207        | \$2,649             | \$2,092      | \$ 980       | \$4,486         |
| Operating leases                      | 1,218           | 237                 | 396          | 277          | 308             |
| Capital lease obligations             |                 | 68                  | 130          | 131          | 686             |
| Total contractual cash obligations    | <b>\$12,440</b> | \$2,954             | \$2,618      | \$1,388      | \$5,480         |

Long-term debt excludes capital lease obligations (reported as a separate line item) and the effect of interestrate swaps. Interest payments were calculated at the stated rate with the exception of floating-rate debt, for which payments were calculated using the indexed rate in effect as of December 31, 2010.

The obligations presented in the table above are recorded in our consolidated statement of condition at December 31, 2010, except for interest on long-term debt. The table does not include obligations which will be settled in cash, primarily in less than one year, such as deposits, federal funds purchased, securities sold under repurchase agreements and other short-term borrowings. Additional information about deposits, federal funds purchased, securities sold under repurchase agreements and other short-term borrowings is provided in notes 7 and 8 to the consolidated financial statements included under Item 8.

The table does not include obligations related to derivative instruments, because the amounts included in our consolidated statement of condition at December 31, 2010 related to derivatives do not represent the amounts that may ultimately be paid under the contracts upon settlement. Additional information about derivative contracts is provided in note 17 to the consolidated financial statements included under Item 8. We have obligations under pension and other post-retirement benefit plans, more fully described in note 19 to the consolidated financial statements included under Item 8, which are not included in the above table.

Additional information about contractual cash obligations related to long-term debt and operating and capital leases is provided in notes 10 and 20 to the consolidated financial statements included under Item 8. The consolidated statement of cash flows, also included under Item 8, provides additional liquidity information.

#### OTHER COMMERCIAL COMMITMENTS

|                                       | DURATION OF COMMITMENT                       |                     |                |              |  |
|---------------------------------------|--|---------------------|----------------|--------------|--|
| As of December 31, 2010 (In millions) | Total<br>amounts<br>committed <sup>(1)</sup> | Less than<br>1 year | 1-3<br>years   | 4-5<br>years |  |
| Indemnified securities financing      | \$334,235                                    | \$334,235           |                |              |  |
| Unfunded commitments to extend credit | 14,772                                       | 11,041              | \$3,480        | \$251        |  |
| Asset purchase agreements             | 4,549  | 1,286               | 2,540          | 723          |  |
| Standby letters of credit             | 3,870  | 1,924               | 1,945          | 1            |  |
| Purchase obligations <sup>(2)</sup>   | 375  | 125                 | 227            | 23           |  |
| Total commercial commitments          | \$357,801                                    | <u>\$348,611</u>    | <u>\$8,192</u> | <b>\$998</b> |  |

<sup>(1)</sup> Total amounts committed reflect participations to independent third parties.

<sup>(2)</sup> Amounts represent obligations pursuant to legally binding agreements, where we have agreed to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of time.

Additional information about commitments is provided in note 11 to the consolidated financial statements included under Item 8.

#### Risk Management

The global scope of our business activities requires that we balance what we perceive to be the primary risks in our businesses with a comprehensive and well-integrated risk management function. The identification, measurement, monitoring and mitigation of risks are essential to the financial performance and successful management of our businesses. These risks, if not effectively managed, can result in current losses to State Street as well as erosion of our capital and damage to our reputation. Our systematic approach allows for a more precise assessment of risks within a framework for evaluating opportunities for the prudent use of capital that appropriately balance risk and return.

We have a disciplined approach to risk management that involves all levels of management. The Board, through its Risk and Capital Committee, provides extensive review and oversight of our overall risk management programs, including the approval of key risk management policies and the periodic review of State Street's "Risk Appetite Statement," which is an integral part of our overall Internal Capital Adequacy Assessment Process, or ICAAP. The Risk Appetite Statement outlines the quantitative limits and qualitative goals that define and constrain our risk appetite and defines responsibilities for measuring and monitoring risk against limits, which are reported regularly to the Board. In addition, State Street utilizes a variety of key risk indicators to monitor risk on a more granular level. Risk Management, a corporate function, provides oversight, support and coordination across business units independent of the business units' activities, and is responsible for the formulation and maintenance of enterprise-wide risk management policies and guidelines. In addition, Risk Management establishes and reviews approved limits and, in collaboration with business line management, monitors key risks. Our Chief Risk Officer meets regularly with the Board and its Risk and Capital Committee, and has the authority to escalate issues as necessary.

The execution of duties with respect to the management of people, products, business operations and processes is the responsibility of business unit managers. The function of risk management is designing and directing the implementation of risk management programs and processes consistent with corporate and regulatory standards, and providing oversight of the business-owned risks. Accordingly, risk management is a shared responsibility between the Risk Management function and the business lines, and requires joint efforts in goal setting, program design and implementation, resource management, and performance evaluation between business and functional units.

Responsibility for risk management is overseen by a series of management committees, as well as the Board's Risk and Capital Committee. The Management Risk and Capital Committee, or MRAC, co-chaired by our Chief Risk Officer and Chief Financial Officer, is the senior management decision-making body for risk and capital issues, and is responsible for ensuring that State Street's strategy, budget, risk appetite and capital adequacy are properly aligned. ALCCO, chaired by our Treasurer, oversees the management of our consolidated balance sheet, the management of our global liquidity and interest-rate risk positions, our regulatory and economic capital, the determination of the framework for capital allocation and strategies for capital structure, and debt and equity issuances.

State Street's risk management program is supported by the activities of a number of corporate risk oversight committees, all of which are chaired by senior executives within Risk Management. Our Fiduciary Review Committee reviews the criteria for the acceptance of fiduciary duties, and assists our business lines with their fiduciary responsibilities executed on behalf of clients. Our Credit Committee acts as the credit and counterparty risk guidelines committee for State Street. Our Operational Risk Committee provides cross-business oversight of operational risk to identify, measure, manage and control operational risk in an effective and consistent manner across State Street. Our Model Assessment Committee provides recommendations concerning technical modeling issues and independently validates financial models utilized by our business units.

While we believe that our risk management program is effective in managing the risks in our businesses, external factors may create risks that cannot always be identified or anticipated.

#### Market Risk

Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates and other market-driven factors and prices. State Street is exposed to market risk in both its trading and non-trading, or asset and liability management, activities. The market risk management processes related to these activities, discussed in further detail below, apply to both on- and off-balance sheet exposures.

We engage in trading and investment activities primarily to serve our clients' needs and to contribute to our overall corporate earnings and liquidity. In the conduct of these activities, we are subject to, and assume, market risk. The level of market risk that we assume is a function of our overall risk appetite, objectives and liquidity needs, our clients' requirements and market volatility. Interest-rate risk, a component of market risk, is more thoroughly discussed in the "Asset and Liability Management" portion of this "Market Risk" section.

#### Trading Activities

Market risk associated with foreign exchange and other trading activities is managed through corporate guidelines, including established limits on aggregate and net open positions, sensitivity to changes in interest rates, and concentrations, which are supplemented by stop-loss thresholds. We use a variety of risk management tools and methodologies, including *value-at-risk*, or VaR, described later in this section, to measure, monitor and manage market risk. All limits and measurement techniques are reviewed and adjusted as necessary on a regular basis by business managers, the Market Risk Management group and the Trading and Market Risk Committee.

We use a variety of derivative financial instruments to support our clients' needs, conduct trading activities and manage our interest-rate and currency risk. These activities are designed to generate trading revenue and to hedge potential earnings volatility. In addition, we provide services related to derivatives in our role as both a manager and a servicer of financial assets.

Our clients use derivatives to manage the financial risks associated with their investment goals and business activities. With the growth of cross-border investing, our clients have an increasing need for foreign exchange forward contracts to convert currency for international investments and to manage the currency risk in their international investment portfolios. As an active participant in the foreign exchange markets, we provide foreign exchange forward contracts and options in support of these client needs.

As part of our trading activities, we assume positions in the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivatives, including foreign exchange forward contracts, foreign exchange and interest-rate options and interest-rate swaps, and interest-rate futures. As of December 31, 2010, the aggregate notional amount of these derivatives was \$744.64 billion, of which \$637.85 billion was composed of foreign exchange forward, swap and spot contracts. In the aggregate, positions are matched closely to minimize currency and interest-rate risk. All foreign exchange contracts are valued daily at current market rates. Additional information about trading derivatives is provided in note 17 to the consolidated financial statements included under Item 8.

As noted above, we use a variety of risk measurement tools and methodologies, including VaR, which is an estimate of potential loss for a given period within a stated statistical confidence interval. We use a risk measurement system to estimate VaR daily. We have adopted standards for estimating VaR, and we maintain capital for market risk in accordance with applicable regulatory guidelines. VaR is estimated for a 99% one-tail confidence interval and an assumed one-day holding period using a historical observation period of two years. A 99% one-tail confidence interval implies that daily trading losses should not exceed the estimated VaR more than 1% of the time, or less than three business days out of a year. The methodology uses a simulation approach based

on historically observed changes in foreign exchange rates, U.S. and non-U.S. interest rates and foreign exchange implied volatilities, and incorporates the resulting diversification benefits provided from the mix of our trading positions.

Like all quantitative risk measures, our VaR methodology is subject to inherent limitations and assumptions. Our methodology gives equal weight to all market-rate observations regardless of how recently the market rates were observed. The estimate is calculated using static portfolios consisting of trading positions held at the end of each business day. Therefore, implicit in the VaR estimate is the assumption that no intra-day actions are taken by management during adverse market movements. As a result, the methodology does not incorporate risk associated with intra-day changes in positions or intra-day price volatility.

The following table presents VaR with respect to our trading activities, for trading positions held during the periods indicated, as measured by our VaR methodology. The generally lower total VaR amounts compared to component VaR amounts primarily relate to diversification benefits across risk types.

#### **VALUE-AT-RISK**

|                              | Year Ended December 31, |         |              |                   |         |         |
|------------------------------|-------------------------|---------|--------------|-------------------|---------|---------|
|                              |                         | 2010    |              |                   | 2009    |         |
| (In millions)                | Annual<br>Average       | Maximum | Minimum      | Annual<br>Average | Maximum | Minimum |
| Foreign exchange rates       | \$3.0                   | \$ 9.4  | <b>\$0.6</b> | \$3.1             | \$9.7   | \$0.5   |
| Interest rates               | 3.3                     | 8.3     | 1.6          | 1.8               | 4.1     | 0.6     |
| Total VaR for trading assets | <b>\$4.6</b>            | \$10.2  | <b>\$1.8</b> | \$3.7             | \$9.2   | \$1.2   |

We back-test the estimated one-day VaR on a daily basis. This information is reviewed and used to confirm that all relevant trading positions are properly modeled. During the years ended December 31, 2010 and 2009, we did not experience any actual trading losses in excess of our end-of-day VaR estimate.

Our VaR methodology also measures VaR associated with certain assets classified as trading account assets in our consolidated balance sheet. These assets are not held in connection with typical trading activities, and thus are not reflected in the foregoing VaR table. In the table below, the VaR associated with these assets is reported as "VaR for non-trading assets." "Total regulatory VaR" is calculated as the sum of the VaR for trading assets and the VaR for non-trading assets, with no diversification benefits recognized. The average, maximum and minimum amounts are calculated for each line item separately.

#### **Total Regulatory VALUE-AT-RISK**

|                            | Years Ended December 31, |         |         |                   |         |         |  |
|----------------------------|--------------------------|---------|---------|-------------------|---------|---------|--|
|                            | 2010                     |         |         |                   | 2009    |         |  |
| (In millions)              | Annual<br>Average        | Maximum | Minimum | Annual<br>Average | Maximum | Minimum |  |
| VaR for trading assets     | <b>\$4.6</b>             | \$10.2  | \$1.8   | \$3.7             | \$ 9.2  | \$1.2   |  |
| VaR for non-trading assets | 2.6                      | 6.7     | 1.1     | 2.1               | 3.2     | 1.6     |  |
| Total regulatory VaR       | <b>\$7.2</b>             | \$13.1  | \$4.5   | \$4.8             | \$10.4  | \$1.2   |  |

#### Asset and Liability Management Activities

The primary objective of asset and liability management is to provide sustainable and growing net interest revenue, or NIR, under varying economic environments, while protecting the economic values of our balance sheet assets and liabilities from the adverse effects of changes in interest rates. Most of our NIR is earned from the investment of deposits generated by our Investment Servicing and Investment Management lines of business.

We structure our balance sheet assets to generally conform to the characteristics of our balance sheet liabilities, but we manage our overall interest-rate risk position in the context of current and anticipated market conditions and within internally-approved risk guidelines.

Our overall interest-rate risk position is maintained within a series of policies approved by the Board and guidelines established and monitored by ALCCO. Our Global Treasury group has responsibility for managing State Street's day-to-day interest-rate risk. To effectively manage the consolidated balance sheet and related NIR, Global Treasury has the authority to assume a limited amount of interest-rate risk based on market conditions and its views about the direction of global interest rates over both short-term and long-term time horizons. Global Treasury manages our exposure to changes in interest rates on a consolidated basis organized into three regional treasury units, North America, Europe and Asia/Pacific, to reflect the growing, global nature of our exposures and to capture the impact of change in regional market environments on our total risk position.

Our investment activities and our use of derivative financial instruments are the primary tools used in managing interest-rate risk. We invest in financial instruments with currency, repricing, and maturity characteristics we consider appropriate to manage our overall interest-rate risk position. In addition to on-balance sheet assets, we use certain derivative instruments, primarily interest-rate swaps, to alter the interest-rate characteristics of specific balance sheet assets or liabilities. The use of derivatives is subject to ALCCO-approved guidelines. Additional information about our use of derivatives is provided in note 17 to the consolidated financial statements included under Item 8.

As a result of growth in our non-U.S. operations, including the Intesa and MIFA acquisitions, non-U.S. dollar denominated client liabilities are a significant portion of our consolidated balance sheet. This growth results in exposure to changes in the shape and level of non-U.S. dollar yield curves, which we include in our consolidated interest-rate risk management process.

Because no one individual measure can accurately assess all of our exposures to changes in interest rates, we use several quantitative measures in our assessment of current and potential future exposures to changes in interest rates and their impact on NIR and balance sheet values. *Net interest revenue simulation* is the primary tool used in our evaluation of the potential range of possible NIR results that could occur under a variety of interest-rate environments. We also use *market valuation* and *duration analysis* to assess changes in the economic value of balance sheet assets and liabilities caused by assumed changes in interest rates.

To measure, monitor, and report on our interest-rate risk position, we use (1) NIR simulation, or NIR-at-risk, which measures the impact on NIR over the next twelve months to immediate, or "rate shock," and gradual, or "rate ramp," changes in market interest rates; and (2) economic value of equity, or EVE, which measures the impact on the present value of all NIR-related principal and interest cash flows of an immediate change in interest rates. NIR-at-risk is designed to measure the potential impact of changes in market interest rates on NIR in the short term. EVE, on the other hand, is a long-term view of interest-rate risk, but with a view toward liquidation of State Street. Both of these measures are subject to ALCCO-approved guidelines, and are monitored regularly, along with other relevant simulations, scenario analyses and stress tests, by both Global Treasury and ALCCO.

In calculating our NIR-at-risk, we start with a base amount of NIR that is projected over the next twelve months, assuming our forecasted yield curve over the period. Our existing balance sheet assets and liabilities are adjusted by the amount and timing of transactions that are forecasted to occur over the next twelve months. That yield curve is then "shocked," or moved immediately,  $\pm 100$  basis points in a parallel fashion, or at all points along the yield curve. Two new twelve-month NIR projections are then developed using the same balance sheet and forecasted transactions, but with the new yield curves, and compared to the base scenario. We also perform the calculations using interest rate ramps, which are  $\pm 100$  basis point changes in interest rates that are assumed to occur gradually over the next twelve months, rather than immediately as we do with interest-rate shocks.

EVE is based on the change in the present value of all NIR-related principal and interest cash flows for changes in market rates of interest. The present value of existing cash flows with a then-current yield curve serves as the base case. We then apply an immediate parallel shock to that yield curve of ±200 basis points and recalculate the cash flows and related present values. A large shock is used to better capture the embedded option risk in our mortgage-backed securities that results from borrowers' prepayment opportunities.

Key assumptions used in the models described above include the timing of cash flows; the maturity and repricing of balance sheet assets and liabilities, especially option-embedded financial instruments like mortgage-backed securities; changes in market conditions; and interest-rate sensitivities of our client liabilities with respect to the interest rates paid and the level of balances. These assumptions are inherently uncertain and, as a result, the models cannot precisely predict future NIR or predict the impact of changes in interest rates on NIR and economic value. Actual results could differ from simulated results due to the timing, magnitude and frequency of changes in interest rates and market conditions, changes in spreads and management strategies, among other factors. Projections of potential future streams of NIR are assessed as part of our forecasting process.

The following table presents the estimated exposure of NIR for the next twelve months, calculated as of December 31, 2010 and December 31, 2009, due to an immediate ±100 basis point shift in then-current interest rates. Estimated incremental exposures presented below are dependent on management's assumptions about asset and liability sensitivities under various interest-rate scenarios, such as those previously discussed, and do not reflect any additional actions management may undertake in order to mitigate some of the adverse effects of interest-rate changes on State Street's financial performance.

#### **NIR-AT-RISK**

|                |                      | Exposure to<br>st Revenue |
|----------------|----------------------|---------------------------|
| (In millions)  | December 31,<br>2010 | December 31,<br>2009      |
| Rate change:   |                      |                           |
| +100 bps shock | \$ 121               | \$(165)                   |
| -100 bps shock | (231)                | (330)                     |
| +100 bps ramp  | 42                   | (128)                     |
| -100 bps ramp  | (117)                | (112)                     |

As of December 31, 2010, for an upward-100-basis-point shock in market rates versus NIR sensitivity at December 31, 2009, NIR improved due to forecasted investment portfolio re-investment, which would occur at higher rates, after the shock, coupled with the current assumptions for client deposit pricing sensitivities. For an upward-100-basis-point ramp in market rates, the same factors affect this analysis; however, the benefit is depressed as rates increase more slowly.

For a downward-100-basis-point shock in market rates, forecasted portfolio re-investment would compress asset yields with little relief on deposit expense due to the historically low level of interest rates; however, the increase in portfolio duration in 2010 provides some benefit to NIR sensitivity as of December 31, 2010 compared to December 31, 2009. For a downward-100-basis-point ramp in market rates, the same factors described above affect NIR-at-risk, but to a lesser extent as decreases in interest rates occur more slowly.

Other important factors which affect the levels of NIR are balance sheet size and mix; interest-rate spreads; the slope and interest-rate level of U.S. dollar and non-U.S. dollar yield curves and the relationship between them; the pace of change in market interest rates; and management actions taken in response to the preceding conditions.

The following table presents estimated EVE exposures, calculated as of December 31, 2010 and December 31, 2009, assuming an immediate and prolonged shift in interest rates, the impact of which would be spread over a number of years.

#### **ECONOMIC VALUE OF EQUITY**

|                 | Estimated Exposure to<br>Economic Value of Equity |                      |  |  |
|-----------------|---|----------------------|--|--|
| (In millions)   | December 31,<br>2010                              | December 31,<br>2009 |  |  |
| Rate change:    |   |                      |  |  |
| +200 bps shock  | \$(2,058)   | \$(1,205)            |  |  |
| - 200 bps shock | 949   | (434)                |  |  |

The increase in the exposure to EVE for an upward-200-basis-point shock as of December 31, 2010 compared to December 31, 2009 is attributable to the re-investment of investment portfolio amortization and other run-off into fixed-rate U.S. government securities. These same factors account for the improvement in the exposure to EVE for a downward-200-basis-point shock as of December 31, 2010 compared to December 31, 2009.

#### Credit Risk

Credit and counterparty risk is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle a transaction in accordance with contractual terms. We assume credit and counterparty risk for both our on- and off-balance sheet exposures. The extension of credit and the acceptance of counterparty risk by State Street are governed by corporate guidelines based on each counterparty's risk profile, the markets served, counterparty and country concentrations, and regulatory compliance. Our focus on large institutional investors and their businesses requires that we assume concentrated credit risk for a variety of products and durations. We maintain comprehensive guidelines and procedures to monitor and manage all aspects of credit and counterparty risk that we undertake.

An internal rating system is used to assess potential risk of loss. State Street's risk-rating process incorporates the use of risk rating tools in conjunction with management judgment. Qualitative and quantitative inputs are captured in a transparent and replicable manner, and following a formal review and approval process, an internal credit rating based on State Street's credit scale is assigned. Counterparties are evaluated on an individual basis at least annually, while significant exposures to counterparties are reviewed daily. Processes for credit approval and monitoring are in place for all credit extensions. As part of the approval and renewal process, due diligence is conducted based on the size and term of the exposure, as well as the creditworthiness of the counterparty. At any point in time, having one or more counterparties to which our exposure exceeds 10% of our consolidated total shareholders' equity, exclusive of unrealized gains or losses, is not unusual. Exposure to these counterparties is regularly evaluated by Risk Management.

We provide, on a limited basis, traditional loan products and services to key clients in a manner that is intended to enhance client relationships, increase profitability and manage risk. We employ a relationship model in which credit decisions are based upon credit quality and the overall institutional relationship.

An allowance for loan losses is maintained to absorb probable credit losses inherent in our loan and lease portfolio that can be estimated, and is reviewed regularly by management for adequacy. The provision for loan losses is a charge to current earnings to maintain the overall allowance for loan losses at a level considered adequate relative to the level of estimated probable credit losses in the loan and lease portfolio. Information about provisions for loan losses is included in the "Provision for Loan Losses" section of this Management's Discussion and Analysis.

We purchase securities under agreements to resell, referred to as repurchase agreements. Most repurchase agreements are short-term, with maturities of less than 90 days. Risk is managed through a variety of processes, including establishing the acceptability of counterparties; limiting purchases largely to low-risk U.S. government securities; taking possession or control of pledged assets; monitoring levels of underlying collateral; and limiting the duration of the agreements. Securities are revalued daily to determine if additional collateral is required from the borrower.

We also provide clients with off-balance sheet liquidity and credit enhancement facilities in the form of letters and lines of credit and standby bond purchase agreements. These exposures are subject to an initial credit analysis, with detailed approval and review processes. These facilities are also actively monitored and reviewed annually. We maintain a separate reserve for probable credit losses related to certain of these off-balance sheet activities, which is recorded in accrued expenses and other liabilities in our consolidated statement of condition. Management reviews the adequacy of this reserve on a regular basis.

On behalf of clients enrolled in our lending program, we lend securities to banks, broker/dealers and other institutions. In most circumstances, we indemnify our clients for the fair market value of those securities against a failure of the borrower to return such securities. Though these transactions are collateralized, the substantial volume of these activities necessitates detailed credit-based underwriting and monitoring processes. The aggregate amount of indemnified securities on loan totaled \$334.24 billion at December 31, 2010, and \$365.25 billion at December 31, 2009. We require the borrowers to provide collateral in an amount equal to or in excess of 100% of the fair market value of the securities borrowed. State Street holds the collateral received in connection with its securities lending services as agent, and these holdings are not recorded in our consolidated statement of condition. The securities on loan and the collateral are revalued daily to determine if additional collateral is necessary. We held, as agent, cash and securities totaling \$343.41 billion and \$375.92 billion as collateral for indemnified securities on loan at December 31, 2010 and December 31, 2009, respectively.

The collateral held by us is invested on behalf of our clients. In certain cases, the collateral is invested in third-party repurchase agreements, for which we indemnify the client against loss of the principal invested. We require the repurchase agreement counterparty to provide collateral in an amount equal to or in excess of 100% of the amount of the repurchase agreement. The indemnified repurchase agreements and the related collateral are not recorded in our consolidated statement of condition. Of the collateral of \$343.41 billion at December 31, 2010 and \$375.92 billion at December 31, 2009 referenced above, \$89.07 billion at December 31, 2010 and \$77.73 billion at December 31, 2009 was invested in indemnified repurchase agreements. We held, as agent, \$93.29 billion and \$82.62 billion as collateral for indemnified investments in repurchase agreements at December 31, 2010 and December 31, 2009, respectively.

Investments in debt and equity securities, including investments in affiliates, are monitored regularly by Corporate Finance and Risk Management. Procedures are in place for assessing impaired securities, as discussed in notes 1 and 3 to the consolidated financial statements included under Item 8.

#### Operational Risk

We define operational risk as the potential for loss resulting from inadequate or failed internal processes, people and systems, or from external events. As a leading provider of services to institutional investors, we provide a broad array of services, including research, investment management, trading services and investment servicing, that give rise to operational risk. Consequently, active management of operational risk is an integral component of all aspects of our business. Our Operational Risk Policy Statement defines operational risk and details roles and responsibilities for its management. The Policy Statement is reinforced by the Operational Risk Guidelines, which document our practices and provide a mandate within which programs, processes, and regulatory elements are implemented to ensure that operational risk is identified, measured, managed and controlled in a consistent manner across State Street. Responsibility for the management of operational risk lies with every individual at State Street.

We maintain a governance structure related to operational risk designed to ensure that responsibilities are clearly defined and to provide independent oversight of operational risk management. The Risk and Capital Committee of the Board sets operational risk policy and oversees implementation of the operational risk framework. Risk Management develops corporate programs to manage operational risk and oversees the overall operational risk program. Business units take responsibility for their own operational risk and periodically review the status of the business controls, which are designed to provide a sound operational environment. The business units also identify, manage, and report on operational risk. The Operational Risk Committee reviews operational risk related information and policies, provides oversight of the operational risk program, and escalates operational risk issues of note to the MRAC and Risk and Capital Committee of the Board. Corporate Audit performs independent reviews of the application of operational risk management practices and methodologies and reports to the Examining & Audit Committee of the Board.

Our discipline in managing operational risk, which is a result of this emphasis on policy, guidelines, oversight, and independent review, provides the structure to identify, evaluate, control, monitor, measure, mitigate and report operational risk.

#### **Business Risk**

We define business risk as the risk of adverse changes in our earnings related to business factors, including changes in the competitive environment, changes in the operational economics of business activities and the potential effect of strategic and reputation risks, not already captured as market, interest-rate, credit or operational risks. We incorporate business risk into our assessment of our economic capital needs. Active management of business risk is an integral component of all aspects of our business, and responsibility for the management of business risk lies with every individual at State Street.

Separating the effects of a potential material adverse event into operational and business risk is sometimes difficult. For instance, the direct financial impact of an unfavorable event in the form of fines or penalties would be classified as an operational risk loss, while the impact on our reputation and the potential loss of clients and corresponding decline in revenue would be classified as a business risk loss. An additional example of business risk is the integration of a major acquisition. Failure to successfully integrate the operations of an acquired business, and the resultant inability to retain clients, would be classified as a business risk loss.

Business risk is managed with a long-term focus. Techniques for its assessment and management include the development of business plans and appropriate management oversight. The potential impact of the various elements of business risk is difficult to quantify with any degree of precision. We use a combination of historical earnings volatility, scenario analysis, stress-testing and management judgment to help assess the potential effect on State Street attributable to business risk. Management and control of business risks are generally the responsibility of the business units as part of their overall strategic planning and internal risk management processes.

#### OFF-BALANCE SHEET ARRANGEMENTS

In the normal course of our business, we utilize three types of special purpose entities. One type is utilized in connection with our involvement as collateral manager with respect to managed investment vehicles. Since we have determined that we are not the primary beneficiary of these managed investment vehicles as defined by GAAP, we do not record them in our consolidated financial statements. A second type is utilized in connection with our asset-backed commercial paper program, under which conduits administered by us sell commercial paper to our institutional clients, primarily mutual fund clients, as short-term investments. We have determined that we are the primary beneficiary of these conduits as defined by GAAP, and they are recorded in our consolidated financial statements. A third type is utilized in connection with our tax-exempt investment program, under which trusts structure and sell certificated interests in pools of tax-exempt investment-grade assets,

principally to our mutual fund clients. The activities associated with these vehicles are recorded in our consolidated financial statements, since we treat the underlying transactions as secured borrowings, not as sales, for accounting purposes.

Additional information about the activities of the above-described special purpose entities is provided in note 12 to the consolidated financial statements included under Item 8.

In the normal course of our business, we hold assets under custody and administration and assets under management in a custodial or fiduciary capacity for our clients, and, in accordance with GAAP, we do not record these assets in our consolidated statement of condition. Similarly, collateral funds associated with our securities finance activities are held by us as agent; therefore, we do not record these assets in our consolidated statement of condition. Additional information about these off-balance sheet activities is provided in note 11 to the consolidated financial statements included under Item 8.

In the normal course of our business, we utilize derivative financial instruments to support our clients' needs, to conduct our trading activities and to manage our interest-rate and foreign currency risk. Additional information about our use of derivative instruments is provided in note 17 to the consolidated financial statements included under Item 8.

#### RECENT ACCOUNTING DEVELOPMENTS

Information with respect to recent accounting developments is provided in note 1 to the consolidated financial statements included under Item 8.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information set forth in the "Market Risk" section of Management's Discussion and Analysis, included under Item 7, is incorporated by reference herein.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Additional information about restrictions on the transfer of funds from State Street Bank to the parent company is provided under Item 5, and in the "Financial Condition—Capital" section of Management's Discussion and Analysis included under Item 7.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### THE SHAREHOLDERS AND BOARD OF DIRECTORS OF STATE STREET CORPORATION

We have audited the accompanying consolidated statement of condition of State Street Corporation as of December 31, 2010 and 2009, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of State Street Corporation at December 31, 2010 and 2009, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), State Street Corporation's internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Boston, Massachusetts February 25, 2011

### CONSOLIDATED FINANCIAL STATEMENTS

### **Consolidated Statement of Income**

| Years ended December 31,  |              | 2010         | 2009           | 2008         |
|---|--------------|--------------|----------------|--------------|
| (Dollars in millions, except per share amounts)                             |              |              |                |              |
| Fee revenue: Servicing fees   | \$           | 3,938        | \$ 3,334       | \$ 3,798     |
| Management fees   | Ф            | 829          | ъ 3,334<br>766 | 975          |
| Trading services  |              | 1,106        | 1,094          | 1,467        |
| Securities finance  |              | 318          | 570            | 1,230        |
| Processing fees and other   |              | 349          | 171            | 277          |
| Total fee revenue   |              | 6,540        | 5,935          | 7,747        |
| Interest revenue  |              | 3,462        | 3,286          | 4,879        |
| Interest expense  |              | 763          | 722            | 2,229        |
| Net interest revenue  |              | 2,699        | 2,564          | 2,650        |
| Gains (Losses) related to investment securities, net:                       |              |              |                |              |
| Net gains (losses) from sales of investment securities                      |              | (55)         | 368            | 68           |
| Losses from other-than-temporary impairment                                 |              | (651)        | (1,155)        | (122)        |
| Losses not related to credit  | _            | 420          | 928            |              |
| Gains (Losses) related to investment securities, net                        |              | (286)        | 141            | (54)         |
| Gain on sale of CitiStreet interest, net of exit and other associated costs | _            |              |                | 350          |
| Total revenue   |              | 8,953        | 8,640          | 10,693       |
| Provision for loan losses   |              | 25           | 149            | _            |
| Expenses:   |              | 2.524        | 2.025          | 2.042        |
| Salaries and employee benefits  |              | 3,524<br>713 | 3,037<br>656   | 3,842<br>633 |
| Information systems and communications                                      |              | 653          | 583            | 644          |
| Occupancy   |              | 463          | 475            | 465          |
| Securities lending charge   |              | 414          | _              | _            |
| Provision for legal exposure  |              | _            | 250            |              |
| Provision for investment account infusion                                   |              | _            | _              | 450          |
| Restructuring charges   |              | 156          |                | 306          |
| Merger and integration costs  |              | 89           | 49             | 115          |
| Professional services Amortization of other intangible assets               |              | 277<br>179   | 264<br>136     | 360<br>144   |
| Other   |              | 374          | 516            | 892          |
| Total expenses  | _            | 6,842        | 5,966          | 7,851        |
| Income before income tax expense and extraordinary loss                     | _            | 2,086        | 2,525          | 2,842        |
| Income tax expense  |              | 530          | 722            | 1,031        |
| Income before extraordinary loss  |              | 1,556        | 1,803          | 1,811        |
| Extraordinary loss, net of taxes  |              |              | (3,684)        |              |
| Net income (loss)   | \$           | 1,556        | \$ (1,881)     | \$ 1,811     |
| Net income before extraordinary loss available to common shareholders       | \$           | 1,540        | \$ 1,640       | \$ 1,789     |
| Net income (loss) available to common shareholders                          | <del>=</del> | 1,540        | \$ (2,044)     | \$ 1,789     |
| Earnings per common share before extraordinary loss:                        | _            |              | =              | =            |
| Basic   | \$           | 3.11         | \$ 3.50        | \$ 4.32      |
| Diluted   |              | 3.09         | 3.46           | 4.30         |
| Earnings (Loss) per common share:   | _            |              |                |              |
| Basic   | \$           | 3.11         | \$ (4.32)      |              |
| Diluted   |              | 3.09         | (4.31)         | 4.30         |
| Basic   | Δ            | 195,394      | 470,602        | 413,182      |
| Diluted   |              | 197,924      | 474,003        | 416,100      |
|   |              | ,            | ,000           | ,            |

### **Consolidated Statement of Condition**

| As of December 31,   | 2010             | 2009            |
|--|------------------|-----------------|
| (Dollars in millions, except per share amounts)  |                  |                 |
| Assets Cash and due from banks   | \$ 3,311         | \$ 2,641        |
| Interest-bearing deposits with banks   | 22,234           | 26,632          |
| Securities purchased under resale agreements   | 2,928            | 2,387           |
| Trading account assets   | 479              | 148             |
| Investment securities available for sale   | 81,881           | 72,699          |
| Investment securities held to maturity (fair value of \$12,576 and \$20,928)           | 12,249           | 20,877          |
| Loans and leases (less allowance for losses of \$100 and \$79)                         | 11,857           | 10,729          |
| Premises and equipment (net of accumulated depreciation of \$3,425 and \$3,046)        | 1,843            | 1,953           |
| Accrued income receivable  | 1,733            | 1,497           |
| Goodwill   | 5,597            | 4,550           |
| Other intangible assets  | 2,593<br>13,800  | 1,810<br>12,023 |
| Other assets   |                  |                 |
| Total assets   | <u>\$160,505</u> | \$157,946       |
| Liabilities  |                  |                 |
| Deposits:  |                  |                 |
| Noninterest-bearing  | \$ 17,464        | \$ 11,969       |
| Interest-bearing—U.S.  | 6,957            | 5,956           |
| Interest-bearing—Non-U.S.  | 73,924           | 72,137          |
| Total deposits   | 98,345           | 90,062          |
| Securities sold under repurchase agreements  | 7,599            | 10,542          |
| Federal funds purchased  | 7,748            | 4,532           |
| Other short-term borrowings  | 8,694            | 20,200          |
| Accrued expenses and other liabilities   | 11,782           | 9,281           |
| Long-term debt   | 8,550            | 8,838           |
| Total liabilities  | 142,718          | 143,455         |
| Commitments and contingencies (note 11)  |                  |                 |
| Shareholders' equity Preferred stock, no par: 3,500,000 shares authorized; none issued |                  |                 |
| Common stock, \$1 par: 750,000,000 shares authorized; for 150,004,454 and 495,365,571  |                  |                 |
| shares issued  | 502              | 495             |
| Surplus  | 9,356            | 9,180           |
| Retained earnings  | 8,634            | 7,071           |
| Accumulated other comprehensive loss   | (689)            | (2,238)         |
| Treasury stock, at cost (420,016 and 431,832 shares)                                   | (16)             | (17)            |
| Total shareholders' equity   | 17,787           | 14,491          |
| Total liabilities and shareholders' equity   | \$160,505        | \$157,946       |

### Consolidated Statement of Changes in Shareholders' Equity

|  |                    | COM!<br>STO |        |            |               | Accumulated<br>Other           | TREAS<br>STO | SURY<br>CK |                          |
|--|--------------------|-------------|--------|------------|---------------|--------------------------------|--------------|------------|--------------------------|
| (Dollars in millions, except per share amounts, shares in thousands)   | PREFERRED<br>STOCK |             | Amount | Surplus    | Earnings      | Comprehensive<br>(Loss) Income | Shares       | Amount     | Total                    |
| Balance at December 31, 2007   |                    | 398,366     | \$398  | \$4,630    | \$ 7,745      | \$ (575)                       | 12,082       | \$(899)    | \$11,299                 |
| Net income   |                    |             |        |            | 1,811         | (1.505)                        |              |            | 1,811                    |
| impairment related to factors other than credit and related taxes of \$(2,866)   |                    |             |        |            |               | (4,527)                        |              |            | (4,527)                  |
| net of related taxes of \$(116)  Foreign currency translation, net of related taxes of \$(91)  Change in net unrealized losses on cash flow hedges, net of related taxes \$(10)  Change in net unrealized losses on hedges of net investments in non-U.S.  |                    |             |        |            |               | (187)<br>(263)<br>(16)         |              |            | (187)<br>(263)<br>(16)   |
| subsidiaries, net of related taxes   |                    |             |        |            |               | 1<br>(83)                      |              |            | (83)                     |
| Total comprehensive income (loss)  Preferred stock and common stock warrant issued under TARP  Cash dividends:   |                    |             |        | 121        | 1,811         | (5,075)                        |              |            | (3,264)<br>2,000         |
| Common stock—\$.95 per share Preferred stock   |                    |             |        |            | (400)<br>(18) |                                |              |            | (400)<br>(18)            |
| Accretion of preferred stock discount  |                    |             |        |            | (4)           |                                | 552          |            | _                        |
| Common stock issued  |                    | 33,156      | 34     | 2,181 (36) | )             |                                | (7,391)      | 538        | 2,753<br>(36)            |
| Common stock awards and options exercised, including related taxes of \$52   |                    | 454         |        | 96         | 1 0 125       | (5.550)                        | (4,825)      | 343        | 440                      |
| Balance at December 31, 2008   |                    | 431,976     | 432    | 6,992      | 9,135         | (5,650)                        | 418          | (18)       | 12,774                   |
| Net loss   |                    |             |        |            | (1,881)       |                                |              |            | (1,881)                  |
| impairment related to factors other than credit and related taxes of \$2,158 Change in net unrealized loss on fair value hedges of available-for-sale securities,  |                    |             |        |            |               | 3,410                          |              |            | 3,410                    |
| net of related taxes of \$82 Expected losses from other-than-temporary impairment on held-to-maturity  |                    |             |        |            |               | 129                            |              |            | 129                      |
| securities related to factors other than credit, net of related taxes of \$(237) Foreign currency translation, net of related taxes of \$(96) Change in net unrealized losses on cash flow hedges, net of related taxes of \$7. Change in minimum pension liability, net of related taxes of \$23  |                    |             |        |            |               | (387)<br>213<br>10<br>37       |              |            | (387)<br>213<br>10<br>37 |
| Total comprehensive income   |                    |             |        |            | (1,881)       | 3,412                          |              |            | 1,531                    |
| Cash dividends: Common stock—\$.04 per share   |                    |             |        |            | (20)          |                                |              |            | (20)                     |
| Preferred stock Accretion of preferred stock discount  | . 11               |             |        |            | (46)<br>(11)  |                                |              |            | (46)                     |
| Prepayment of preferred stock discount   |                    | 58,974      | 59     | 2,172      | (106)         |                                |              |            | 2,231                    |
| Redemption of TARP preferred stock Repurchase of TARP common stock   |                    | 4 416       | 4      | (60)       | )             |                                |              |            | (2,000)<br>(60)          |
| Common stock awards and options exercised, including related taxes of \$(52) Other   |                    | 4,416       | 4      | 76         |               |                                | 14           | 1          | 80                       |
| Balance at December 31, 2009 Adjustment for effect of application of provisions of new accounting standard   |                    | 495,366     | 495    | 9,180      | 7,071<br>27   | (2,238) (27)                   | 432          | (17)       | 14,491                   |
| Balance at January 1, 2010   |                    | 495,366     | 495    | 9,180      | 7,098         | (2,265)                        | 432          | (17)       | 14,491                   |
| Net income Change in net unrealized loss on available-for-sale securities, net of reclassification adjustment, expected losses from other-than-temporary impriment related to footen the related to read to not adjusted to read to read the related to read the r |                    |             |        |            | 1,556         | 1,398                          |              |            | 1,556                    |
| impairment related to factors other than credit and related taxes of \$870   |                    |             |        |            |               |                                |              |            |                          |
| net of related taxes of \$(17) .  Expected losses from other-than-temporary impairment on held-to-maturity   |                    |             |        |            |               | (22)                           |              |            | (22)                     |
| securities related to factors other than credit, net of related taxes of \$164   |                    |             |        |            |               | 276<br>(65)                    |              |            | 276<br>(65)              |
| Change in net unrealized losses on cash flow hedges, net of related taxes  |                    |             |        |            |               | (18)                           |              |            | 7<br>(18)                |
| Total comprehensive income<br>Cash dividends declared—\$.04 per share  |                    |             |        |            | 1,556<br>(20) | 1,576                          |              | _          | 3,132<br>(20)            |
| Common stock awards and options exercised, including related taxes of \$(11) Other   |                    | 6,698       | 7      | 176        | (=3)          |                                | (12)         | 1          | 183                      |
| Balance at December 31, 2010   |                    | 502,064     | \$502  | \$9,356    | \$ 8,634      | \$ (689)                       |              |            | \$17,787                 |

| Consolidated Statement of Cash Flows Years ended December 31,  | 2010                  | 2009                     | 2008            |
|--|-----------------------|--------------------------|-----------------|
| (In millions)  |                       | 2005                     | 2000            |
| Operating Activities:  |                       |                          |                 |
| Net income (loss)  | \$ 1,556              | \$ (1,881)               | \$ 1,811        |
| Adjustments to reconcile net income to net cash provided by operating activities:  Deferred income tax expense (benefit)                             | 1,244                 | (1,961)                  | (642)           |
| Amortization of other intangible assets  | 179                   | 136                      | 144             |
| Other non-cash adjustments for depreciation, amortization and accretion  | (409)                 | (457)                    | 225             |
| Extraordinary loss   | 286                   | 6,096                    | <u></u>         |
| (Gains) Losses related to investment securities, net  Change in trading account assets, net  | (331)                 | (141)<br>366             | (689)           |
| Change in accrued income receivable  | (236)                 | 241                      | 358             |
| Change in collateral deposits  | (1,900)               | 1,358                    | (2,684)         |
| Change in trading liabilities, net Other, net  | 555<br>(121)          | (7,988)                  | (454)           |
|  |                       |                          |                 |
| Net cash (used in) provided by operating activities  | 823                   | (4,231)                  | (1,877)         |
| Investing Activities:  | 4.200                 | 20.222                   | (40, 460)       |
| Net (increase) decrease in interest-bearing deposits with banks  Net (increase) decrease in federal funds sold and securities purchased under resale | 4,398                 | 29,222                   | (49,462)        |
| agreements   | (541)                 | (752)                    | 22,038          |
| Proceeds from sales of available-for-sale securities   | 24,736                | 8,274                    | 5,408           |
| Proceeds from maturities of available-for-sale securities  | 34,250                | 43,995                   | 32,291          |
| Purchases of available-for-sale securities   | (65,485)              | (58,780)                 | (41,044)        |
| Net decrease (increase) in securities related to AMLF  |                       | 6,111                    | (5,818)         |
| Proceeds from sales of held-to-maturity securities   | 4,676                 | _                        | _               |
| Proceeds from maturities of held-to-maturity securities  | 5,249                 | 4,498                    | 1,766           |
| Purchases of held-to-maturity securities   | (426)                 | (1,600)                  | (1,062)         |
| Net (increase) decrease in loans   | (1,320)               | 800                      | 6,532           |
| Proceeds from sale of joint venture investment   | (2.222)               | _                        | 464             |
| Business acquisitions, net of cash acquired  | (2,332)               | (241)                    | (38)            |
| Purchases of equity investments and other long-term assets  Purchases of premises and equipment  | (114)<br>(262)        | (241)<br>(325)           | (242)<br>(681)  |
| Other, net   | 363                   | 430                      | 278             |
| Net cash (used in) provided by investing activities  | 3,192                 | 31,632                   | (29,570)        |
|  | 3,172                 | 31,032                   | (29,370)        |
| Financing Activities:  | 0.55                  | 1 267                    | (12.000)        |
| Net increase (decrease) in time deposits   | 857                   | 1,267                    | (13,988)        |
| Net increase (decrease) in all other deposits  | 7,426                 | (23,408)<br>(6,042)      | 30,416<br>6,139 |
| Net increase (decrease) in short-term borrowings   | (11,233)              | (4,163)                  | 3,163           |
| Proceeds from issuance of long-term debt, net of issuance costs  | (11,233)              | 4,435                    | 493             |
| Payments for long-term debt and obligations under capital leases   | (341)                 | (29)                     | (44)            |
| Proceeds from public offering of common stock, net of issuance costs   | (341)                 | 2,231                    | 2,251           |
| Proceeds from issuance of TARP preferred stock   | _                     |                          | 1,879           |
| Proceeds from issuance of warrant to purchase common stock   | _                     | _                        | 121             |
| Repurchase of TARP preferred stock investment  | _                     | (2,000)                  |                 |
| Repurchase of TARP common stock warrant  | _                     | (60)                     | _               |
| Proceeds from exercises of common stock options  | 10                    | 34                       | 12              |
| Repurchases of common stock for employee tax withholding   | (44)                  | (38)                     | (79)            |
| Proceeds from issuances of treasury stock Payments for cash dividends  | (20)                  | (168)                    | 623<br>(399)    |
| Net cash (used in) provided by financing activities  |                       |                          | 30,587          |
|  | $\frac{(3,345)}{670}$ | $\frac{(27,941)}{(540)}$ |                 |
| Net increase (decrease)  Cash and due from banks at beginning of year  | 2,641                 | (540)                    | (860)<br>4,041  |
| Cash and due from banks at end of year   | \$ 3,311              | \$ 2,641                 | \$ 3,181        |
| Supplemental disclosure:   |                       |                          |                 |
| Interest paid  | \$ 763                | \$ 722                   | \$ 2,302        |
| Income taxes paid (refunded), net  | (11)                  | 884                      | 1,118           |
| Non-cash acquisitions of investment securities   | _                     | 14,111                   |                 |
| Non-cash acquisitions of loans   | _                     | 2,510                    | _               |
| Non-cash investments in premises and equipment and capital leases  | _                     | 126                      | 48              |
| Non-cash additions of short-term borrowings  | _                     | 20,919                   | _               |

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#### **Notes to Consolidated Financial Statements**

#### Note 1. Summary of Significant Accounting Policies

The accounting and financial reporting policies of State Street Corporation conform to accounting principles generally accepted in the United States of America, referred to as GAAP. State Street Corporation, the parent company, is a financial holding company headquartered in Boston, Massachusetts. Unless otherwise indicated or unless the context requires otherwise, all references in these notes to consolidated financial statements to "State Street," "we," "us," "our" or similar references mean State Street Corporation and its subsidiaries on a consolidated basis. Our principal banking subsidiary, State Street Bank and Trust Company, is referred to as State Street Bank. We have two lines of business:

- Investment Servicing provides services for U.S. mutual funds, collective investment funds and other
  investment pools, corporate and public retirement plans, insurance companies, foundations and
  endowments worldwide. Products include custody, product- and participant-level accounting; daily
  pricing and administration; master trust and master custody; recordkeeping; foreign exchange, brokerage
  and other trading services; securities finance; deposit and short-term investment facilities; loans and lease
  financing; investment manager and alternative investment manager operations outsourcing; and
  performance, risk and compliance analytics to support institutional investors.
- Investment Management offers a broad array of services for managing financial assets, including
  investment management and investment research services, primarily for institutional investors worldwide.
  These services include passive and active U.S. and non-U.S. equity and fixed-income strategies, and other
  related services, such as securities finance.

The preparation of consolidated financial statements requires management to make estimates and assumptions in the application of certain of our accounting policies that materially affect the reported amounts of assets, liabilities, revenue and expenses. As a result of unanticipated events or circumstances, actual results could differ from those estimates. Events occurring subsequent to the date of our consolidated statement of condition were evaluated for potential recognition or disclosure in our consolidated financial statements through the date we filed this Form 10-K with the SEC.

The following is a summary of our significant accounting policies.

#### Basis of Presentation:

Our consolidated financial statements include the accounts of the parent company and its majority- and wholly-owned subsidiaries, including State Street Bank. All material inter-company transactions and balances have been eliminated. Certain previously reported amounts have been reclassified to conform to current year presentation.

We consolidate subsidiaries in which we hold a majority of the voting rights or exercise control. Investments in unconsolidated subsidiaries, recorded in other assets, are generally accounted for under the equity method of accounting if we have the ability to exercise significant influence over the operations of the investee. For investments accounted for under the equity method, our share of income or loss is recorded in processing fees and other revenue in our consolidated statement of income. Investments not meeting the criteria for equity method treatment are accounted for under the cost method of accounting.

#### Foreign Currency Translation:

The assets and liabilities of our operations with functional currencies other than the U.S. dollar are translated at month-end exchange rates, and revenue and expenses are translated at rates that approximate average monthly exchange rates. Gains or losses from the translation of the net assets of subsidiaries with functional currencies other than the U.S. dollar, net of related taxes, are recorded in accumulated other comprehensive income, a component of shareholders' equity.

#### STATE STREET CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 1. Summary of Significant Accounting Policies (Continued)

Cash and Cash Equivalents:

For purposes of the consolidated statement of cash flows, cash and cash equivalents are defined as cash and due from banks.

Securities Purchased Under Resale Agreements and Securities Sold Under Repurchase Agreements:

U.S. Treasury and federal agency securities, referred to as "U.S. government securities," purchased under resale agreements or sold under repurchase agreements are treated as collateralized financing transactions, and are recorded in our consolidated statement of condition at the amounts at which the securities will be subsequently resold or repurchased, plus accrued interest. Our policy is to take possession or control of securities underlying resale agreements, allowing borrowers the right of collateral substitution and/or short-notice termination. We revalue these securities daily to determine if additional collateral is necessary from the borrower to protect us against credit exposure. We can use these securities as collateral for repurchase agreements. For securities sold under repurchase agreements collateralized by our U.S. government securities portfolio, the dollar value of the U.S. government securities remains in investment securities in our consolidated statement of condition. Where a master netting agreement exists or both parties are members of a common clearing organization, resale and repurchase agreements with the same counterparty or clearing house and maturity date are reported on a net basis.

#### **Investment Securities:**

Investment securities held by us are classified as either trading account assets, investment securities available for sale or investment securities held to maturity at the time of purchase, based on management's intent.

Trading account assets are debt and equity securities purchased in connection with our trading activities and, as such, are expected to be sold in the near term. Our trading activities typically involve active and frequent buying and selling with the objective of generating profits on short-term movements. Securities available for sale are those that we intend to hold for an indefinite period of time. Available-for-sale securities include securities utilized as part of our asset and liability management activities that may be sold in response to changes in interest rates, pre-payment risk, liquidity needs or other factors. Securities held to maturity are debt securities that management has the intent and the ability to hold to maturity.

Trading account assets are carried at fair value. Both realized and unrealized gains and losses on trading account assets are recorded in trading services revenue in our consolidated statement of income. Debt and marketable equity securities classified as available for sale are carried at fair value, and after-tax net unrealized gains and losses are recorded in accumulated other comprehensive income. Gains or losses realized on sales of available-for-sale securities are computed using the specific identification method and are recorded in gains (losses) related to investment securities, net, in our consolidated statement of income. Securities held to maturity are carried at cost, adjusted for amortization of premiums and accretion of discounts.

Management reviews the fair values of investment securities at least quarterly, and evaluates individual securities for impairment that may be deemed to be other than temporary. For impaired securities that we plan to sell, or when it is more likely than not that we will be forced to sell the security, the impairment is deemed to be other than temporary. Otherwise, management determines whether or not it expects to recover the entire amortized cost basis of the security, primarily by comparing the present value of expected future principal, interest and other contractual cash flows to the security's amortized cost basis. When management concludes that other-than-temporary impairment exists, the impairment is separated into the amount related to credit losses and the amount related to factors other than credit. The amount related to credit losses is recognized in our

#### STATE STREET CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 1. Summary of Significant Accounting Policies (Continued)**

consolidated statement of income in gains (losses) related to investment securities, net, and the amortized cost basis of the security is written down by this amount. The portion of impairment related to all other factors is recognized in other comprehensive income.

Interest revenue related to debt securities is recognized in our consolidated statement of income using the interest method, or on a basis approximating a level rate of return over the contractual or estimated life of the security. The level rate of return considers any nonrefundable fees or costs, as well as purchase premiums or discounts, resulting in amortization or accretion, accordingly.

With respect to debt securities acquired, for those which management considers it probable as of the date of acquisition that we will be unable to collect all contractually required principal, interest and other payments, the excess of management's estimate of undiscounted future cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities' estimated remaining terms. Subsequent decreases in these securities' expected future cash flows are either recognized prospectively through an adjustment of the yields on the securities over their remaining terms, or are evaluated for other-than-temporary impairment as described above. Increases in expected future cash flows are recognized prospectively over the securities' estimated remaining terms through the recalculation of their yields.

With respect to certain debt securities acquired which are considered to be beneficial interests in securitized financial assets, the excess of management's estimate of undiscounted future cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities' estimated remaining terms. Subsequent decreases in these securities' expected future cash flows are either recognized prospectively through an adjustment of the yields on the securities over their remaining terms, or are evaluated for other-than-temporary impairment as described above. Increases in expected future cash flows are recognized prospectively over the securities' estimated remaining terms through the recalculation of their yields.

#### Loans and Leases:

Loans generally are recorded at their principal amount outstanding, net of the allowance for loan losses, unearned income, and any net unamortized deferred loan origination fees. Acquired loans are recorded at fair value, based on management's expectation with respect to future principal and interest collection as of the date of acquisition.

Loans acquired with evidence of deterioration in credit quality subsequent to origination, and for which it is probable on the date of acquisition that we will be unable to collect all contractually required payments, are recorded at fair value. The excess of expected future cash flows from these loans over their initial recorded investment is accreted into interest revenue on a level yield basis over the remaining life of the loans. The carrying amount of acquired loans is assessed on an ongoing basis using a discounted cash flow model, which incorporates management expectations of prepayments. Subsequent decreases in expected cash flows result in an addition to the related valuation allowance to allow the loan to maintain its level yield. Increases in expected cash flows are recognized, first, as a reduction of any remaining valuation allowance, and then are recognized prospectively over the remaining life of the loan through a recalculation of the loan's level yield.

Interest revenue related to loans is recognized in our consolidated statement of income using the interest method or on a basis approximating a level rate of return over the term of the loan. Fees received for providing loan commitments and letters of credit that we anticipate will result in loans typically are deferred and amortized to interest revenue over the life of the related loan, beginning with the initial borrowing. Fees on commitments and letters of credit are amortized to processing fees and other revenue over the commitment period when funding is not known or expected.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Notes 1.** Summary of Significant Accounting Policies (Continued)

For all loan classes, other than loans acquired with evidence of deterioration in credit quality, loans are placed on non-accrual status when they become 60 days past-due as to either principal or interest, or earlier when full collection of principal or interest is not considered probable. Loans 60 days past-due, but considered both well secured and in the process of collection, are treated as exceptions and may be excluded from non-accrual status. When we place a loan on non-accrual status, the accrual of interest is discontinued and previously recorded but unpaid interest is reversed and generally charged against interest revenue. For loans on non-accrual status, revenue is recognized on a cash basis after recovery of principal, if and when interest payments are received. Loans may be removed from non-accrual status when repayment is reasonably assured and performance under the terms of the loan has been demonstrated.

In order to minimize our economic loss and to avoid foreclosure or repossession of underlying collateral, we may restructure troubled loans by granting concessions to a borrower experiencing financial difficulty. Once restructured, a loan is generally considered impaired until its maturity, regardless of whether the borrower performs under the restructured loan's modified terms.

Leveraged lease investments are reported at the aggregate of lease payments receivable and estimated residual values, net of non-recourse debt and unearned income. Lease residual values are reviewed regularly for other-than-temporary impairment, with valuation adjustments recorded currently against processing fees and other revenue. Unearned income is recognized to yield a level rate of return on the net investment in the leases. Gains and losses on residual values of leased equipment sold are recorded in processing fees and other revenue.

#### Allowance for Loan Losses:

The allowance for loan losses, recorded as a reduction of loans and leases in our consolidated statement of condition, represents management's estimate of probable credit losses inherent in our loan and lease portfolio as of the balance sheet date. The allowance is evaluated on a regular basis by management. Factors considered in evaluating the adequacy of the allowance for both the institutional and commercial real estate segments of our loan and lease portfolio include previous loss experience, current economic conditions and adverse situations that may affect the borrower's ability to repay, the estimated value of the underlying collateral, if any, and the performance of individual credits in relation to contract terms, and other relevant factors. The provision for loan losses, recorded in our consolidated statement of income, is based on management's estimate of the amount necessary to maintain the allowance at a level considered adequate to absorb estimated probable credit losses.

Loans are charged off to the allowance for loan losses in the reporting period in which either an event occurs that confirms the existence of a loss on a loan or a portion of a loan is determined to be uncollectible. In addition, any impaired loan that is determined to be collateral dependent is reduced to an amount equal to the fair value of the collateral less costs to sell. A loan is identified as collateral dependent when management believes that foreclosure is probable and the underlying collateral will be the sole source of repayment. Recoveries are recorded as adjustments to the allowance on a cash basis.

In addition, we maintain a reserve for off-balance sheet credit exposures that is recorded in other liabilities in our consolidated statement of condition. The adequacy of this reserve is subject to the same considerations and review as the allowance for loan losses. Provisions to change the level of this reserve are recorded in other expenses in our consolidated statement of income.

# Premises and Equipment:

Buildings, leasehold improvements, computers, software and other equipment are carried at cost less accumulated depreciation and amortization. Depreciation and amortization, recorded in occupancy expense and

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Notes 1.** Summary of Significant Accounting Policies (Continued)

information systems and communications expense in our consolidated statement of income, are computed using the straight-line method over the estimated useful lives of the related assets or the remaining terms of the leases, generally three to forty years. Maintenance and repairs are charged to expense as incurred, while major leasehold improvements are capitalized and expensed over their estimated useful lives or the remaining terms of the lease.

For premises held under leases for which we have an obligation to restore the facilities to their original condition upon expiration of the lease, we expense the anticipated related costs over the term of the lease.

Costs related to internal-use software development projects that provide significant new functionality are capitalized. We consider projects for capitalization that are expected to yield long-term operational benefits, such as applications that result in operational efficiencies and/or incremental revenue streams.

# Goodwill and Other Intangible Assets:

Goodwill represents the excess of the cost of an acquisition over the fair value of the net tangible and other intangible assets acquired. Other intangible assets represent purchased assets that can be distinguished from goodwill because of contractual rights or because the asset can be exchanged on its own or in combination with a related contract, asset or liability. Goodwill is not amortized, but is subject to annual evaluation for impairment. Other intangible assets related to customer relationships generally are amortized on a straight-line basis over periods ranging from twelve to twenty years, and core deposit intangible assets over periods ranging from sixteen to twenty-two years, with amortization recorded in other expenses. Impairment of goodwill is deemed to exist if the carrying value of a reporting unit, including its allocation of goodwill and other intangible assets, exceeds its estimated fair value. Impairment of other intangible assets is deemed to exist if the balance of the other intangible asset exceeds the cumulative expected net cash inflows related to the asset over its remaining estimated useful life. If these reviews determine that goodwill or other intangible assets are impaired, the value of the goodwill or the other intangible asset is written down through a charge to other expenses.

# Fee and Net Interest Revenue:

Fees from investment servicing, investment management, securities finance, trading services and certain types of processing fees and other revenue are recorded in our consolidated statement of income based on estimates or specific contractual terms as transactions occur or services are rendered, provided that persuasive evidence exists, the price to the customer is fixed or determinable and collectability is reasonably assured. Amounts accrued at period-end are recorded in accrued income receivable in our consolidated statement of condition. Performance fees from investment management are recorded when earned, based on predetermined benchmarks associated with the applicable fund's performance.

Interest revenue on interest-earning assets and interest expense on interest-bearing liabilities are recorded in our consolidated statement of income as components of net interest revenue, and are generally based on the effective yield of the related financial asset or liability.

# Employee Benefits Expense:

Employee benefits expense, recorded in our consolidated statement of income, includes costs of certain pension and other post-retirement benefit plans related to prior and current service, which are accrued on a current basis, as well as contributions associated with defined contribution savings plans, unrestricted cash and stock awards under other employee incentive compensation plans, and the amortization of restricted stock awards.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 1. Summary of Significant Accounting Policies (Continued)

Equity-Based and Other Deferred Compensation:

We record compensation expense in our consolidated statement of income equal to the estimated fair value on the grant date of common stock options granted to employees, on a straight-line basis over the options' vesting period. We record compensation expense for equity-based awards based on the timing of vesting.

The fair values of equity-based awards other than common stock options, such as restricted stock and deferred stock, are based on the price of our common stock on the date of grant, adjusted if appropriate based upon the award's eligibility to receive dividends. Compensation expense related to equity-based awards with service-only conditions and terms that provide for a graded vesting schedule are recognized on a straight-line basis over the required service period for the entire award. Compensation expense related to equity-based awards with performance conditions and terms that provide for a graded vesting schedule are recognized over the requisite service period for each separately vesting tranche of the award. The expense is adjusted for assumptions with respect to the estimated amount of awards that will be forfeited prior to vesting, and for employees who have met certain retirement eligibility criteria. Dividend equivalents for certain equity-based awards are paid on stock units on a current basis prior to vesting and distribution. Compensation expense related to deferred cash awards is recognized as incurred over the two-year deferral period. Compensation expense for common stock and cash awards granted to employees meeting early retirement eligibility criteria is fully expensed and accrued by the grant date.

#### Income Taxes:

We use an asset and liability approach to account for income taxes. Our objective is to recognize the amount of taxes payable or refundable for the current year through charges or credits to the current tax provision, and to recognize deferred tax assets and liabilities for the future tax consequences resulting from temporary differences between the amounts reported in our consolidated financial statements and their respective tax bases. The measurement of tax assets and liabilities is based on enacted tax laws and applicable tax rates. The effects of a tax position on our consolidated financial statements are recognized when we believe it more likely than not that the position will be sustained. A deferred tax valuation allowance is established if it is considered more likely than not that all or a portion of the deferred tax assets will not be realized.

# Earnings Per Share:

Basic earnings per share, or EPS, is calculated pursuant to the "two-class" method, using net income available to common shareholders and the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated pursuant to the two-class method, by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period and the shares representing the dilutive effect of common stock options and other equity-based awards. The effect of common stock options and other equity-based awards is excluded from the calculation of diluted EPS in periods in which their effect would be anti-dilutive.

The two-class method requires the allocation of undistributed net income between common and participating shareholders. Net income available to common shareholders, presented separately in our consolidated statement of income, is the basis for the calculation of both basic and diluted EPS. Participating securities are composed of unvested restricted stock and director stock awards, which are equity-based awards that contain non-forfeitable rights to dividends, and are considered to participate with common shareholders in undistributed earnings.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 1.** Summary of Significant Accounting Policies (Continued)

# Fair Value Measurements:

We carry certain of our financial assets and liabilities at fair value on a recurring basis. These financial assets and liabilities are composed of trading account assets, investment securities available for sale and various types of derivative financial instruments. In addition, we measure certain assets, such as goodwill, investment securities held to maturity and other long-lived assets, at fair value on a non-recurring basis to evaluate those assets for potential impairment. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

We categorize our financial assets and liabilities into the following fair value hierarchy:

Level 1 – Financial assets and liabilities with values based on unadjusted quoted prices for identical assets or liabilities in an active market. Examples of level 1 financial instruments include active exchange-traded equity securities and certain U.S. government securities.

Level 2 – Financial assets and liabilities with values based on quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability. Examples of level 2 financial instruments include various types of fixed-income investment securities and interest-rate and foreign exchange derivative instruments. Pricing models are utilized to estimate fair value for certain financial assets and liabilities categorized in level 2.

Level 3 – Financial assets and liabilities with values based on prices or valuation techniques that require inputs that are both unobservable in the market and significant to the overall fair value measurement. These inputs reflect management's judgment about the assumptions that a market participant would use in pricing the asset or liability, and are based on the best available information, some of which is internally developed. Examples of level 3 financial instruments include asset- and mortgage-backed securities and certain derivative instruments with little or no market activity and a resulting lack of price transparency.

When determining the fair value measurements for financial assets and liabilities carried at fair value on a recurring basis, we consider the principal or most advantageous market in which we would transact and consider assumptions that market participants would use when pricing the asset or liability. When possible, we look to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, we look to market observable data for similar assets and liabilities. Nevertheless, certain assets and liabilities are not actively traded in observable markets, and we use alternative valuation techniques to derive fair value measurements.

# Variable Interest Entities:

We are involved with various types of special purpose entities, some of which are variable interest entities, or VIEs, as defined by GAAP, in the normal course of our business. We also invest in various forms of asset-backed securities, which we carry in our investment securities portfolio. These asset-backed securities meet the GAAP definition of asset securitization entities, which entities are considered to be VIEs. We are not considered to be the primary beneficiary of these VIEs, as defined by GAAP, since we do not have control over their activities.

We use special purpose entities to structure and sell certificated interests in pools of tax-exempt investment-grade assets, principally to our mutual fund customers. These trusts are recorded in our consolidated financial statements. We transfer assets to these trusts, which are legally isolated from us, from our investment securities portfolio at adjusted book value. The trusts finance the acquisition of these assets by selling certificated interests

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 1.** Summary of Significant Accounting Policies (Continued)

issued by the trusts to third-party investors and to State Street as residual holder. The investment securities of the trusts are carried in investment securities available for sale at fair value. The certificated interests are carried in other short-term borrowings at the amount owed to the third-party investors. The interest revenue and interest expense generated by the investments and certificated interests, respectively, are recorded as components of net interest revenue when earned or incurred.

We use conduits in connection with an asset-backed commercial paper program that provides short-term investments for our clients. The conduits, which are administered by us, are third-party owned and are structured as bankruptcy-remote limited liability companies. The conduits purchase financial assets with various asset classifications from a variety of independent third parties and fund those purchases through the issuance of commercial paper. We do not sell our own assets to these conduits, and we hold no direct or indirect ownership interest in them. These conduits meet the definition of a VIE. We have determined that we are the primary beneficiary of the conduits, as defined by GAAP, and they are recorded in our consolidated financial statements.

#### **Derivative Financial Instruments:**

A derivative financial instrument is a financial instrument or other contract which has one or more referenced indices and one or more notional amounts, either no initial net investment or a smaller initial net investment than would be expected for similar types of contracts, and which requires or permits net settlement. Derivatives that we enter into include forwards, futures, swaps, options and other instruments with similar characteristics.

We record derivatives in our consolidated statement of condition at their fair value. On the date a derivative contract is entered into, we designate the derivative as: (1) a hedge of the fair value of a recognized fixed-rate asset or liability or of an unrecognized firm commitment (a "fair value" hedge); (2) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized variable-rate asset or liability (a "cash flow" hedge); (3) a foreign currency fair value or cash flow hedge (a "foreign currency" hedge); (4) a hedge of a net investment in a non-U.S. operation; or (5) a derivative utilized in either our trading activities or in our asset and liability management activities that is not accounted for as a hedge of an asset or liability.

Changes in the fair value of a derivative that is highly effective—and that is designated and qualifies as a fair value hedge—are recorded currently in processing fees and other revenue, along with the changes in fair value of the hedged asset or liability attributable to the hedged risk. Changes in the fair value of a derivative that is highly effective—and that is designated and qualifies as a cash flow hedge—are recorded, net of tax, in other comprehensive income, until earnings are affected by the hedged cash flows (e.g., when periodic settlements on a variable-rate asset or liability are recorded in earnings). Ineffectiveness of cash flow hedges, defined as the extent to which the changes in fair value of the derivative exceed the variability of cash flows of the forecasted transaction, is recorded in processing fees and other revenue.

Changes in the fair value of a derivative that is highly effective—and that is designated and qualifies as a foreign currency hedge—are recorded currently either in processing fees and other revenue or in other comprehensive income, net of tax, depending on whether the hedge transaction meets the criteria for a fair value or a cash flow hedge. If, however, a derivative is used as a hedge of a net investment in a non-U.S. operation, its changes in fair value, to the extent effective as a hedge, are recorded, net of tax, in the foreign currency translation component of other comprehensive income. Lastly, entire changes in the fair value of derivatives utilized in our trading activities are recorded in trading services revenue, and entire changes in the fair value of derivatives utilized in our asset and liability management activities are recorded in processing fees and other revenue.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 1.** Summary of Significant Accounting Policies (Continued)

At both the inception of the hedge and on an ongoing basis, we formally assess and document the effectiveness of a derivative designated as a hedge in offsetting changes in the fair value of hedged items and the likelihood that the derivative will be an effective hedge in future periods. We discontinue hedge accounting prospectively when we determine that the derivative is no longer highly effective in offsetting changes in fair value or cash flows of the underlying risk being hedged, the derivative expires, terminates or is sold, or management discontinues the hedge designation.

Unrealized gains and losses on foreign exchange and interest-rate contracts are reported at fair value in our consolidated statement of condition as a component of other assets and other liabilities, respectively, on a gross basis, except where such gains and losses arise from contracts covered by qualifying master netting agreements.

# Recent Accounting Developments:

The FASB is currently deliberating potentially significant changes to the U.S. accounting framework as part of an overall convergence effort with the International Accounting Standards Board under a previously signed memorandum of understanding. Some of these proposed changes have been exposed for comment, while others are expected to be exposed for comment over the next twelve to eighteen months. These new proposals include potential changes to the accounting for financial instruments and hedging, the accounting for leases, revenue recognition and financial statement presentation. Once these proposed changes are finalized, we will disclose their nature and potential effect, if any, on our consolidated financial statements in our future filings. These proposed changes may have a material effect on our consolidated financial statements.

In July 2010, the FASB issued an amendment to GAAP that requires new qualitative and quantitative disclosures about the credit quality of loans and leases and the allowance for loan losses. The amendment requires disclosures with respect to impaired, non-accrual and past-due loans, as well as a roll-forward of the allowance for loan losses. The disclosures are required to be disaggregated by loan segment and class, as defined in the amendment. The amendment is effective, for State Street, as of December 31, 2010, except for disclosures with respect to changes in loans and leases and activity in the allowance for loan losses, which will be required beginning on January 1, 2011. The disclosures currently required by the amendment are provided in note 4.

In February 2010, the FASB issued an amendment to GAAP related to fair value measurement disclosures. The amendment requires new disclosures for significant transfers of financial assets and liabilities into and out of level 1 and level 2 of the prescribed valuation hierarchy, and requires the disaggregation of information about purchases, sales, issuances and settlements for financial assets and liabilities categorized in level 3 of the valuation hierarchy. The amendment also provides several clarifications with respect to disclosures about valuation techniques and inputs. The requirement to disclose disaggregated information about purchases, sales, issuances and settlements for financial assets and liabilities categorized in level 3 of the valuation hierarchy was deferred, with respect to State Street, to January 1, 2011. The disclosures currently required by the amendment are provided in note 14.

# Note 2. Acquisitions

On May 17, 2010, we completed our acquisition of Intesa Sanpaolo's securities services business in a cash acquisition financed through available capital. We acquired the Intesa business to enhance our position as a worldwide service provider to institutional investors by expanding our business in Europe, particularly in Italy. The acquisition includes the global custody, depository banking, correspondent banking and fund administration portions of Intesa's business, with operations in Italy and Luxembourg. It also includes a long-term investment servicing agreement with Intesa for State Street to service Intesa's investment management affiliates.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 2.** Acquisitions (Continued)

The acquired Intesa business added approximately \$564 billion to our assets under custody and administration as of June 30, 2010. These assets are not recorded in our consolidated financial statements. Results of operations of the acquired Intesa business are included in our consolidated financial statements beginning on May 17, 2010.

We accounted for the Intesa transaction using the acquisition method of accounting, and the assets acquired, liabilities assumed and consideration paid were recorded in our consolidated statement of condition at their estimated fair values on the acquisition date. Our allocation of the purchase price, presented in the table below, was preliminary as of December 31, 2010, and is subject to future adjustment over the measurement period as information needed to measure the fair values of certain assets and liabilities is obtained.

# (In millions)

| Total fair value of consideration   | \$ 2,176 |
|---|----------|
| Allocation of purchase price (preliminary):                                   |          |
| Book value of tangible net assets acquired                                    | 843      |
| Adjustments to reflect assets acquired and liabilities assumed at fair value: |          |
| Write-off of certain assets and liabilities, net                              | (235)    |
| Contingent asset  | 72       |
| Customer relationship intangible assets                                       | 635      |
| Core deposit intangible assets  | 199      |
| Other intangible assets   | 14       |
| Deferred tax liability, net   | (284)    |
| Estimated fair value of net assets acquired                                   | 1,244    |
| Goodwill resulting from acquisition   | \$ 932   |

The goodwill, substantially all of which is not expected to be tax deductible, represents the expected long-term value of cost savings, growth opportunities and business efficiencies created by the integration of the acquired Intesa business.

In connection with the acquisition, we may be entitled to adjust the purchase price, to allow for a return of a portion of the purchase price, should we lose the business of certain key clients during a defined period subsequent to the closing of the transaction. This contingent asset, which is presented in the preceding table, will be re-measured to fair value at each subsequent reporting date through the end of the defined purchase price adjustment period, with any changes in its fair value recorded in our consolidated statement of income.

During the fourth quarter of 2010, Italian tax authorities issued an assessment for taxes, penalties and interest of approximately €130 million to an Italian banking subsidiary acquired by us in connection with the acquisition. The assessment relates to a pre-acquisition tax year (2005). State Street is indemnified for this liability under the acquisition agreement, which further requires the indemnity obligation to be collateralized in the event of a tax assessment. We did not accrue for the assessment as of December 31, 2010. The Italian banking subsidiary is also currently under audit by the Italian tax authorities for the 2006 tax year.

On April 1, 2010, we completed our acquisition of Mourant International Finance Administration, or MIFA, in a cash transaction financed through available capital. We acquired MIFA to enhance our position as an administrator of alternative investments and to expand our presence outside of the U.S. In connection with our acquisition of MIFA, a provider of fund administration services, particularly for alternative investment funds such as private equity, real estate and hedge funds with operations in Jersey in the Channel Islands, Dublin, Singapore and New York, we recorded \$73 million of goodwill and \$59 million of other intangible assets in our

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 2.** Acquisitions (Continued)

consolidated balance sheet, and added approximately \$122 billion to our assets under administration as of June 30, 2010. The assets under administration are not recorded in our consolidated financial statements. Results of operations of the acquired MIFA business are included in our consolidated financial statements beginning on April 1, 2010.

During 2010, in connection with the Intesa and MIFA acquisitions, we recorded merger and integration costs in our consolidated statement of income, as summarized in the following table. These costs consisted only of certain transaction-related costs and direct incremental costs to integrate the acquired businesses into our operations, and did not include ongoing expenses of the combined organization.

| (In millions)  |      |
|--|------|
| Professional services  | \$4  |
| Retention and other compensation   | 9    |
| Other  | 7    |
| Total merger and integration costs related to the Intesa and MIFA acquisitions | \$57 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**Note 3.** Investment Securities

| As of December 31,<br>(In millions)     |                 | 20                  | 10      |          |          | 20        | 09                        |          |      |
|---|-----------------|---------------------|---------|----------|----------|-----------|---------------------------|----------|------|
|   | Amortized       | Gross<br>Unrealized |         | Unroo    | Fair     | Amortized | Gross  Amortized Unrealiz |          | Fair |
|   | Cost            | Gains               | Losses  | Value    | Cost     | Gains     | Losses                    | Value    |      |
| Available for sale:                     |                 |                     |         |          |          |           |                           |          |      |
| U.S. Treasury and federal agencies:     |                 |                     |         |          |          |           |                           |          |      |
| Direct obligations                      | \$ 7,505        | \$ 74               | \$ 2    | \$ 7,577 | \$11,164 | \$ 6      | \$ 8                      | \$11,162 |      |
| Mortgage-backed securities              | 23,398          | 325                 | 83      | 23,640   | 14,895   | 94        | 53                        | 14,936   |      |
| Asset-backed securities:                |                 |                     |         |          |          |           |                           |          |      |
| Student loans <sup>(1)</sup>            | 14,975          | 93                  | 652     | 14,416   | 12,652   | 128       | 852                       | 11,928   |      |
| Credit cards                            | 7,429           | 53                  | 31      | 7,451    | 6,515    | 192       | 100                       | 6,607    |      |
| Sub-prime                               | 2,161           | 3                   | 346     | 1,818    | 5,054    | 12        | 1,869                     | 3,197    |      |
| Other                                   | 1,508           | 174                 | 94      | 1,588    | 2,581    | 400       | 184                       | 2,797    |      |
| Total asset-backed securities           | 26,073          | 323                 | 1,123   | 25,273   | 26,802   | 732       | 3,005                     | 24,529   |      |
| Non-U.S. debt securities <sup>(2)</sup> | 13,041          | 131                 | 127     | 13,045   | 10,210   | 283       | 182                       | 10,311   |      |
| State and political subdivisions        | 6,706           | 102                 | 204     | 6,604    | 5,954    | 221       | 238                       | 5,937    |      |
| Collateralized mortgage obligations     | 1,828           | 49                  | 16      | 1,861    | 2,477    | 203       | 271                       | 2,409    |      |
| Other U.S. debt securities              | 2,541           | 117                 | 18      | 2,640    | 2,161    | 94        | 21                        | 2,234    |      |
| U.S. equity securities                  | 1,115           | _                   | _       | 1,115    | 1,101    | _         | 3                         | 1,098    |      |
| Non-U.S. equity securities              | 122             | 5                   | 1       | 126      | 79       | 4         | _                         | 83       |      |
| Total                                   | \$82,329        | \$1,126             | \$1,574 | \$81,881 | \$74,843 | \$1,637   | \$3,781                   | \$72,699 |      |
| Held to maturity:                       |                 |                     |         |          |          |           |                           |          |      |
| U.S. Treasury and federal agencies:     |                 |                     |         |          |          |           |                           |          |      |
| Direct obligations                      |                 |                     |         |          | \$ 500   | \$ 13     |                           | \$ 513   |      |
| Mortgage-backed securities              | \$ 413          | \$ 26               |         | \$ 439   | 620      | 33        |                           | 653      |      |
| Asset-backed securities:                | Ψ 110           | Ψ 20                |         | Ψ 102    | 020      | 33        |                           | 033      |      |
| Credit cards                            | _               | _                   |         | _        | 20       | _         | \$ 2                      | 18       |      |
| Other                                   | 64              | _                   | \$ 5    | 59       | 447      | _         | 68                        | 379      |      |
| Total asset-backed securities           | 64              |                     | 5       | 59       | 467      |           | 70                        | 397      |      |
| Non-U.S. debt securities <sup>(3)</sup> | 7,186           | 184                 | 165     | 7,205    | 10,822   | 569       | 245                       | 11,146   |      |
| State and political subdivisions        | 134             | 3                   | 103     | 137      | 206      | 509       | 243                       | 212      |      |
| Collateralized mortgage obligations     | 4,452           | 328                 | 44      | 4,736    | 8,262    | 249       | 504                       | 8,007    |      |
|   |                 |                     |         |          |          |           |                           |          |      |
| Total                                   | <u>\$12,249</u> | \$ 541              | \$ 214  | \$12,576 | \$20,877 | \$ 870    | \$ 819                    | \$20,928 |      |

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

<sup>(2)</sup> Composed primarily of asset-backed, foreign government and corporate debt securities.

<sup>(3)</sup> Composed primarily of asset-backed and corporate debt securities.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 3.** Investment Securities (Continued)

Investment securities presented in the table above included former conduit securities with an aggregate amortized cost and fair value of \$5.96 billion and \$6.28 billion, respectively, as of December 31, 2010, and \$13.33 billion and \$14.75 billion, respectively, as of December 31, 2009. Aggregate investment securities carried at \$44.81 billion and \$40.96 billion at December 31, 2010 and 2009, respectively, were designated as pledged for public and trust deposits, short-term borrowings and for other purposes as provided by law.

Contractual maturities of debt investment securities were as follows as of December 31, 2010:

| (In millions)                       | Under 1<br>Year | 1 to 5<br>Years | 6 to 10<br>Years | Over 10<br>Years |
|-------------------------------------|-----------------|-----------------|------------------|------------------|
| Available for sale:                 |                 |                 |                  |                  |
| U.S. Treasury and federal agencies: |                 |                 |                  |                  |
| Direct obligations                  | <b>\$ 166</b>   | \$ 5,367        | \$ 1,525         | <b>\$</b> 519    |
| Mortgage-backed securities          | 8               | 1,074           | 10,425           | 12,133           |
| Asset-backed securities:            |                 |                 |                  |                  |
| Student loans <sup>(1)</sup>        | 166             | 3,242           | 7,476            | 3,532            |
| Credit cards                        | 633             | 5,510           | 1,308            | _                |
| Sub-prime                           | 670             | 856             | 20               | 272              |
| Other                               | 94              | 843             | 386              | 265              |
| Total asset-backed securities       | 1,563           | 10,451          | 9,190            | 4,069            |
| Non-U.S. debt securities            | 3,166           | 3,863           | 1,442            | 4,574            |
| State and political subdivisions    | 410             | 2,521           | 2,684            | 989              |
| Collateralized mortgage obligations | 77              | 1,022           | 271              | 491              |
| Other U.S. debt securities          | 230             | 1,690           | 681              | 39               |
| Total                               | \$5,620         | \$25,988        | \$26,218         | \$22,814         |
| Held to maturity:                   |                 |                 |                  |                  |
| U.S. Treasury and federal agencies: |                 |                 |                  |                  |
| Mortgage-backed securities          | \$ 7            | <b>\$</b> 46    | \$ 154           | \$ 206           |
| Asset-backed securities:            |                 |                 |                  |                  |
| Other                               | 7               |                 |                  | 57               |
| Total asset-backed securities       | 7               |                 |                  | 57               |
| Non-U.S. debt securities            | 614             | 2,138           | 318              | 4,116            |
| State and political subdivisions    | 23              | 108             | 2                | 1                |
| Collateralized mortgage obligations | 299             | 2,104           | 647              | 1,402            |
| Total                               | <u>\$ 950</u>   | <u>\$ 4,396</u> | <u>\$ 1,121</u>  | \$ 5,782         |
|                                     |                 |                 |                  |                  |

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

# Impairment:

We conduct periodic reviews of individual securities to assess whether other-than-temporary impairment exists. Impairment exists when the current fair value of an individual security is below its amortized cost basis.

The maturities of asset-backed securities, mortgage-backed securities and collateralized mortgage obligations are based on expected principal payments.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 3.** Investment Securities (Continued)

For debt securities available for sale and held to maturity, other-than-temporary impairment is recorded in our consolidated statement of income when management intends to sell (or may be required to sell) the securities before they recover in value, or when management expects the present value of cash flows expected to be collected from the securities to be less than the amortized cost of the impaired security (a credit loss).

Our review of impaired securities generally includes:

- the identification and evaluation of securities that have indications of possible other-than-temporary impairment, such as issuer-specific concerns including deteriorating financial condition or bankruptcy;
- the analysis of expected future cash flows of securities, based on quantitative and qualitative factors;
- the analysis of the collectability of those future cash flows, including information about past events, current conditions and reasonable and supportable forecasts;
- the analysis of individual impaired securities, including consideration of the length of time the security has been in an unrealized loss position, the anticipated recovery period, and the magnitude of the overall price decline;
- discussion and evaluation of factors or triggers that could cause individual securities to be deemed otherthan-temporarily impaired and those that would not support other-than-temporary impairment; and
- documentation of the results of these analyses.

Factors considered in determining whether impairment is other than temporary include:

- the length of time the security has been impaired;
- the severity of the impairment;
- the cause of the impairment and the financial condition and near-term prospects of the issuer;
- activity in the market of the issuer which may indicate adverse credit conditions; and
- our intention not to sell, and the likelihood that we will not be required to sell, the security for a period of time sufficient to allow for recovery in value.

The majority of our investment securities portfolio is composed of debt securities. Debt securities that are not deemed to be credit-impaired are subject to additional management analysis to assess whether management intends to sell, or, more likely than not, would not be required to sell, the security before the expected recovery to its amortized cost basis. In most cases, management has no intent to sell, and believes that it is more likely than not that it will not be required to sell, the security before recovery to its amortized cost basis. Where the decline in the security's fair value is deemed to be other than temporary, the loss is recorded in our consolidated statement of income.

A critical component of the evaluation for other-than-temporary impairment of our debt securities is the identification of credit-impaired securities for which management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. The following describes our process for identifying credit impairment in security types with the most significant unrealized losses as of December 31, 2010.

# Mortgage- and Asset-Backed Securities

For recent vintages of U.S. mortgage-backed securities (in particular, sub-prime first-lien mortgages, "Alt-A" mortgages and home equity lines of credit (2006 and 2007 originations) that have significant unrealized losses as a percentage of their amortized cost), credit impairment is assessed using cash flow models, tailored for

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 3.** Investment Securities (Continued)

each security, that estimate the future cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. Estimates of future cash flows are subject to management judgment. The future cash flows and performance of our portfolio of U.S. mortgage-backed securities are a function of a number of factors, including, but not limited to, the condition of the U.S. economy, the condition of the U.S. residential mortgage markets, and the level of loan defaults, prepayments and loss severities. Management's estimates of future losses also consider the underwriting and historical performance of our specific securities.

Loss rates are determined for each security and take into consideration collateral type, vintage, borrower profile, third-party guarantees, current levels of subordination, geography and other factors. By using these factors, management develops a roll-rate analysis to gauge future expected credit losses based on current delinquencies and expected future loss trends. Based on management's analysis, we believe that the most significant exposure to credit losses resides in our 2006 and 2007 U.S. residential mortgage-backed securities portfolio. Critical assumptions with respect to the aforementioned 2006 and 2007 vintages include:

|   | Sub-Prime | Alt-A    | Non-Agency Prime |
|---|-----------|----------|------------------|
| December 31, 2010:                                  |           |          |                  |
| Prepayment rate                                     | 2-3%      | 7%       | 7-10%            |
| Cumulative loss estimates                           | 33        | 21       | 13               |
| Loss severity <sup>(1)</sup>                        | 67        | 49       | 49               |
| Peak-to-trough housing price decline <sup>(2)</sup> | 35-40     | 35-40    | 35-40            |
|   | Sub-Prime | Alt-A    | Non-Agency Prime |
|   |           |          |                  |
| December 31, 2009:                                  |           |          |                  |
| December 31, 2009: Prepayment rate                  | 5%        | 5%       | 10%              |
| ,   | 5%<br>41  | 5%<br>14 | 10%<br>8         |
| Prepayment rate                                     | 2 / 0     | 0 70     | 1070             |

<sup>(1)</sup> Loss severity rates consider the initial loan-to-value ratio, lien position, geography, expected collateral value and other factors.

The reduction in the assumptions of loss severity, cumulative loss estimates and prepayment rate for sub-prime from December 31, 2009 to December 31, 2010 was based on lower weighted averages for the 2006 and 2007 vintages. As of December 31, 2010, a substantially greater portion of 2006 vintage securities in the portfolio had a lower expected loss severity, after taking into consideration the sale of securities undertaken in connection with our repositioning of the portfolio described later in this note.

For securities that relate to these vintages, other-than-temporary impairment has been recorded on certain assets when both fair value was below carrying value and a credit loss existed. During the year ended December 31, 2010, we recorded credit-related other-than-temporary impairment on securities in these vintages of \$158 million, with \$26 million related to sub-prime first-lien mortgages, \$43 million related to "Alt-A" mortgages, and \$89 million related to non-agency prime mortgages. During the period from April 1, 2009 through December 31, 2009, we recorded credit-related other-than-temporary impairment on securities in these vintages of \$109 million, with \$29 million related to sub-prime first-lien mortgages, \$20 million related to "Alt-A" mortgages, and \$60 million related to non-agency prime mortgages.

<sup>(2)</sup> Management's expectation of the Case-Shiller National Home Price Index.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 3.** Investment Securities (Continued)

In assessing other-than-temporary impairment, we may from time to time place reliance on support from third-party financial guarantors for certain asset-backed and municipal (state and political subdivisions) securities. Factors taken into consideration when determining the level of support include the guarantor's credit rating and management's assessment of the guarantor's financial condition. For those guarantors management deems to be under financial duress, we assume an immediate default by those guarantors, with a modest recovery of claimed amounts (up to 20%). In addition, for various forms of collateralized securities, management considers the liquidation value of the underlying collateral based on expected housing prices and other relevant factors.

The assumptions presented above are used by management to identify those securities which are subject to further analysis of potential credit losses. Since the assumptions are based on the unique characteristics of each security, management uses a range of point estimates for prepayment speeds and housing prices which reflect the collateral profile of the securities within each asset class. In addition, in measuring expected credit losses, the individual characteristics of each security are examined to determine whether any additional factors would increase or mitigate the expected loss. Once losses are determined, the timing of the loss will also affect the ultimate other-than-temporary impairment, since the loss is ultimately subject to a discount commensurate with the purchase yield of the security. Primarily as a result of rising delinquencies and management's continued expectation of declining housing prices, we recorded other-than-temporary impairment of \$231 million during the year ended December 31, 2010.

After a review of the investment portfolio, taking into consideration current economic conditions, adverse situations that might affect our ability to fully collect interest and principal, the timing of future payments, the credit quality and performance of the collateral underlying asset-backed securities and other relevant factors, and excluding the securities for which other-than-temporary impairment was recorded during 2010, management considers the aggregate decline in fair value of the remaining securities and the resulting gross pre-tax unrealized losses of \$1.79 billion related to 2,454 securities as of December 31, 2010 to be temporary and not the result of any material changes in the credit characteristics of the securities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 3.** Investment Securities (Continued)

The following tables present the aggregate fair values of investment securities with a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for longer than 12 months, as of the dates indicated:

|   | Less tha                          | than 12 months 12 months or longer |                                |                               | Total                             |                               |  |
|---|-----------------------------------|------------------------------------|--------------------------------|-------------------------------|-----------------------------------|-------------------------------|--|
| December 31, 2010<br>(In millions)  | Fair<br>Value                     | Gross<br>Unrealized<br>Losses      | Fair<br>Value                  | Gross<br>Unrealized<br>Losses | Fair<br>Value                     | Gross<br>Unrealized<br>Losses |  |
| Available for sale: U.S. Treasury and federal agencies: Direct obligations Mortgage-backed securities Asset-backed securities                       | \$ 6,637                          | \$ 81                              | \$ 153<br>431                  | \$ 2<br>2                     | \$ 153<br>7,068                   | \$ 2<br>83                    |  |
| Student loans(1) Credit cards Sub-prime Other   | 1,980<br>1,268<br>                | 25<br>5<br>1                       | 8,457<br>2,396<br>1,768<br>458 | 627<br>26<br>346<br>93        | 10,437<br>3,664<br>1,768<br>548   | 652<br>31<br>346<br>94        |  |
| Total asset-backed  | 3,338                             | 31                                 | 13,079                         | 1,092                         | 16,417                            | 1,123                         |  |
| Non-U.S. debt securities State and political subdivisions Collateralized mortgage obligations Other U.S. debt securities Non-U.S. equity securities | 4,436<br>1,097<br>494<br>360<br>9 | 26<br>19<br>5<br>8<br>1            | 1,089<br>1,967<br>109<br>61    | 101<br>185<br>11<br>10        | 5,525<br>3,064<br>603<br>421<br>9 | 127<br>204<br>16<br>18<br>1   |  |
| Total   | \$16,371                          | <b>\$171</b>                       | <del>\$16,889</del>            | <b>\$1,403</b>                | \$33,260                          | <b>\$1,574</b>                |  |
| Held to maturity: Asset-backed securities: Other  |                                   | <del></del>                        | \$ 53                          | \$ 5                          | \$ 53                             | \$ 5                          |  |
| Total asset-backed  |                                   |                                    | 53                             | 5                             | 53                                | 5                             |  |
| Non-U.S. debt securities  | \$ 1,667<br>125                   | \$ 74<br>3                         | 930<br>575                     | 91<br>41                      | 2,597<br>700                      | 165<br>44                     |  |
| Total   | \$ 1,792                          | \$ 77                              | \$ 1,558                       | <b>\$ 137</b>                 | \$ 3,350                          | \$ 214                        |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**Note 3.** Investment Securities (Continued)

|   | Less tha  | Less than 12 months 12 months or longer Total |  |  | Total  |  |  |
|---|---|---|--|--|--|--|--|
| December 31, 2009<br>(In millions)  | Fair<br>Value   | Gross<br>Unrealized<br>Losses                 | Fair<br>Value                                      | Gross<br>Unrealized<br>Losses                  | Fair<br>Value  | Gross<br>Unrealized<br>Losses                    |  |
| Available for sale: U.S. Treasury and federal agencies: Direct obligations Mortgage-backed securities Asset-backed securities: Student loans(1) Credit cards              | \$ 3,272<br>934<br>908                                | \$ 32<br>38<br>8                              | \$ 775<br>1,366<br>8,301<br>2,696                  | \$ 8<br>21<br>814<br>92                        | \$ 775<br>4,638<br>9,235<br>3,604                      | \$ 8<br>53<br>852<br>100                         |  |
| Sub-primeOther  | 12<br>367   | 5<br>18                                       | 3,071<br>496                                       | 1,864<br>166                                   | 3,083<br>863   | 1,869<br>184                                     |  |
| Total asset-backed  Non-U.S. debt securities State and political subdivisions Collateralized mortgage obligations Other U.S. debt securities U.S. equity securities Total | 2,221<br>3,443<br>647<br>267<br>113<br>37<br>\$10,000 | 69<br>40<br>231<br>33<br>1<br>3<br>\$409      | 14,564<br>723<br>293<br>727<br>99<br>—<br>\$18,547 | 2,936<br>142<br>7<br>238<br>20<br>—<br>\$3,372 | 16,785<br>4,166<br>940<br>994<br>212<br>37<br>\$28,547 | 3,005<br>182<br>238<br>271<br>21<br>3<br>\$3,781 |  |
| Held to maturity: Asset-backed securities: Credit cards Other Total asset-backed Non-U.S. debt securities Collateralized mortgage obligations                             | \$ 18<br>   | \$ 2<br>                                      | \$ 221<br>221<br>1,145<br>2,549                    | \$ 68<br>68<br>184<br>451                      | \$ 18<br>221<br>239<br>3,050<br>3,915                  | \$ 2<br>68<br>70<br>245<br>504                   |  |
| Total   | \$ 3,289  | \$116<br>===                                  | \$ 3,915   | \$ 703   | \$ 7,204   | \$ 819<br>====                                   |  |

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

Realized gains and losses related to investment securities were as follows for the years ended December 31:

| (In millions)  | 2010                | 2009            | 2008           |
|--|---------------------|-----------------|----------------|
| Gross realized gains from sales of investment securities | \$ 1,330<br>(1,385) | \$ 418<br>(50)  | \$ 100<br>(32) |
| Gross losses from other-than-temporary impairment        | (651)<br>420        | (1,155)<br>928  | (122)          |
| Net impairment losses                                    | (231)               | (227)           | (122)          |
| Gains (Losses) related to investment securities, net     | <u>\$ (286)</u>     | \$ 141          | <u>\$ (54)</u> |
| Impairment associated with expected credit losses        | \$ (203)            | \$ (151)        | \$(122)        |
| to their recovery in value                               | (1)                 | (54)            | _              |
| flows  | (27)                | (22)            |                |
| Net impairment losses                                    | <u>\$ (231)</u>     | <u>\$ (227)</u> | <u>\$(122)</u> |

Pursuant to new GAAP adopted on April 1, 2009, these losses were recorded, net of related taxes, as component of other comprehensive income; see note 13.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 3.** Investment Securities (Continued)

The following summary presents activity with respect to credit-related losses recognized in our consolidated statement of income associated with securities considered other-than-temporarily impaired:

| \$ 175 |
|--------|
|        |
| 89     |
|        |
| 142    |
| (342)  |
| (1)    |
| \$ 63  |
|        |

The substantial majority of the impairment losses was related to non-agency securities collateralized by mortgages, which management concluded had experienced credit losses based on the present value of the securities' expected future cash flows. These securities are classified as asset-backed securities in the preceding investment securities tables.

Gross realized gains from sales of investment securities for 2010 included \$1.11 billion, and gross realized losses included \$27 million, from sales of former conduit securities (see note 12). For 2009, gross realized gains included \$125 million, and gross realized losses included \$21 million, from sales of former conduit securities. Net impairment losses for 2010 included \$35 million, and for 2009 included \$29 million, related to former conduit securities.

In December 2010, we undertook a repositioning of our investment securities portfolio by selling approximately \$11 billion of securities, composed of \$4.3 billion of asset-backed securities, \$4.1 billion of non-agency mortgage-backed securities and \$2.5 billion of mortgage-backed securities. The repositioning was undertaken to enhance our regulatory capital ratios under evolving regulatory capital standards, increase our balance sheet flexibility in deploying our capital, and reduce our exposure to certain asset classes. The sale resulted in a pre-tax net loss of approximately \$344 million, which was recorded in our consolidated statement of income and is reflected in the gross realized gains and gross realized losses presented in the preceding table.

The sale included approximately \$4.8 billion of securities classified as held to maturity in our consolidated statement of condition. These securities were sold at a net pre-tax loss of \$119 million in response to changes in regulatory capital requirements and previous downgrades of the securities.

#### Conduit Consolidation:

The May 2009 consolidation of the asset-backed commercial paper conduits, described in note 12, added debt securities to our investment securities portfolio, which we account for under specialized GAAP based on specific characteristics of the securities.

#### Securities with Evidence of Credit Deterioration

In May 2009, in connection with the conduit consolidation, we added \$343 million of securities which had evidence of deterioration in credit quality since their issuance, and management considered it probable, as of the date of consolidation, that we would be unable to collect all contractually required payments from the securities. As a result, these securities are accounted for pursuant to the provisions of ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality* (formerly AICPA Statement of Position No. 03-3, *Accounting for Certain Loans or Debt Securities Acquired in a Transfer*). Pursuant to the provisions of ASC Topic 310-30, the excess of management's estimate of undiscounted future principal, interest and other

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 3.** Investment Securities (Continued)

contractual cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities' estimated remaining terms. On a quarterly basis, management updates its expected cash flow assumptions. Subsequent decreases in these securities' expected future cash flows are either evaluated for other-than-temporary impairment or are recognized prospectively through an adjustment of the yields on the securities over their remaining terms.

For 2010, no gross losses from other-than-temporary impairment on these securities were recorded. For 2009, we recorded gross losses from other-than-temporary impairment of \$16 million on certain of these securities, with \$8 million related to credit and which was recorded in our consolidated statement of income. Increases in expected future cash flows will be recognized prospectively over the securities' estimated remaining terms through a recalculation of their yields.

The excess of the securities' expected future cash flows as of the date of the acquisition over their then-recorded fair value is referred to as the accretable yield, and is recognized in interest revenue over the securities' estimated remaining terms. The difference as of the date of the acquisition between contractually required payments and the cash flows expected to be collected is referred to as the non-accretable difference. Changes in expected future principal cash flows subsequent to the date of acquisition will either affect the accretable yield or will result in a loss from other-than-temporary impairment. Changes in expected future cash flows will result in reclassifications to/from the non-accretable difference.

The following summary presents activity for 2010 in the accretable yield related to the acquired debt securities.

| (In millions)                       |             |
|-------------------------------------|-------------|
| Accretable yield, December 31, 2009 | \$ 279      |
| Accretion                           | (45)        |
| Sales <sup>(1)</sup>                | (220)       |
| Other adjustments                   | (13)        |
| Accretable yield, December 31, 2010 | <b>\$</b> 1 |

<sup>(1)</sup> Associated with the December 2010 repositioning of the investment portfolio.

# Beneficial Interests in a Securitization

In May 2009, in connection with the conduit consolidation, we added \$4.34 billion of securities which were considered to be beneficial interests in a securitization that were not of high credit quality. As a result, these securities are accounted for pursuant to the provisions of ASC Topic 325-40, *Beneficial Interests in Securitized Financial Assets* (formerly FASB Emerging Issues Task Force Issue No. 99-20, *Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets*). Pursuant to the provisions of ASC Topic 325-40, the excess of management's estimate of undiscounted future principal, interest and other contractual cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities' estimated remaining terms. Subsequent decreases in these securities' expected future cash flows are either evaluated for other-than-temporary impairment or are recognized prospectively through an adjustment of the yields on the securities over their remaining terms.

For 2010 and 2009, we recorded gross losses from other-than-temporary impairment on these securities of \$76 million and \$50 million, respectively, with \$27 million and \$20 million, respectively, related to credit.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 3.** Investment Securities (Continued)

Increases in expected future cash flows are recognized prospectively over the securities' estimated remaining terms through a recalculation of their yields.

#### Note 4. Loans and Leases

The following table presents our recorded investment in loans and leases, by segment and class, as of December 31:

| (In millions)                                      | 2010     | 2009     |
|--|----------|----------|
| Institutional:                                     |          |          |
| Investment funds:                                  |          |          |
| U.S  | \$ 5,316 | \$ 4,834 |
| Non-U.S.   | 1,478    | 547      |
| Commercial and financial:                          |          |          |
| U.S.   | 540      | 599      |
| Non-U.S.   | 190      | 120      |
| Purchased receivables:                             |          |          |
| U.S  | 728      | 796      |
| Non-U.S.   | 1,471    | 1,596    |
| Lease financing:                                   |          |          |
| U.S  | 417      | 408      |
| Non-U.S.   | 1,053    | 1,308    |
| Total institutional                                | 11,193   | 10,208   |
| Commercial real estate:                            |          |          |
| U.S  | 764      | 600      |
| Total loans and leases                             | 11,957   | 10,808   |
| Allowance for loan losses                          | (100)    | (79)     |
| Loans and leases, net of allowance for loan losses | \$11,857 | \$10,729 |

The components of our net investment in leveraged lease financing, included in the institutional segment in the preceding table, were as follows as of December 31:

| (In millions)                                | 2010    | 2009     |
|--|---------|----------|
| Net rental income receivable                 | \$2,187 | \$ 2,677 |
| Estimated residual values                    | 118     | 129      |
| Unearned income                              | (835)   | (1,090)  |
| Investment in leveraged lease financing      |         | 1,716    |
| Less related deferred income tax liabilities | (463)   | (505)    |
| Net investment in leveraged lease financing  | \$1,007 | \$ 1,211 |

We segregate our loans and leases into two segments: institutional and commercial real estate, or CRE. Within these two segments, we further segregate the receivables into classes based on their risk characteristics, their initial measurement attributes and the methods we use to monitor and assess credit risk.

The institutional segment is composed of the following classes: investment funds, commercial and financial, purchased receivables and lease financing. Investment funds includes lending to mutual and other collective investment funds and short-duration advances to fund clients to provide liquidity in support of their transaction

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 4. Loans and Leases (Continued)

flows associated with securities settlement activities. Aggregate short-duration advances to our clients included in the institutional segment were \$2.63 billion and \$2.07 billion at December 31, 2010 and 2009, respectively.

Commercial and financial includes lending to corporate borrowers, including broker/dealers. Purchased receivables represents undivided interests in securitized pools of underlying third-party receivables added in connection with the May 2009 conduit consolidation. Lease financing includes our investment in leveraged leases.

The CRE segment represents the commercial real estate loans acquired in 2008 pursuant to indemnified repurchase agreements with an affiliate of Lehman as a result of the Lehman Brothers bankruptcy. These loans, which are primarily collateralized by direct and indirect interests in commercial real estate, were recorded at their then-current fair value, based on management's expectations with respect to future cash flows from the loans using appropriate market discount rates as of the date of acquisition. These cash flow estimates are updated quarterly to reflect changes in management's expectations, which consider market conditions and other factors. The CRE segment is composed of the following classes: property development; property development—acquired credit-impaired; other—acquired credit-impaired; and other.

The two "acquired credit-impaired" classes are composed of CRE loans accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly AICPA Statement of Position No. 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer), because when we acquired the loans, we considered it probable that all contractual payments would not be collected. The remaining two classes consist of acquired CRE loans that had no evidence of credit deterioration when they were acquired, and acquired CRE loans subsequently modified in troubled debt restructurings. These modified loans were previously accounted for under ASC Topic 310-30, but this method of accounting ceased following the modifications.

During 2010, in connection with the modification of one of the CRE loans acquired in 2008, we executed a \$180 million revolver facility with a borrower, under which \$160 million was outstanding as of December 31, 2010, resulting in an aggregate loan to the borrower of approximately \$345 million as of December 31, 2010. The facility has a remaining term of seven years, with two one-year extension options. The original loan is classified as a troubled debt restructuring. In addition, during 2010, as a result of a settlement related to the indemnified repurchase agreements, we acquired an additional CRE loan and recorded it at its then-current fair value of \$16 million. This loan, prior to acquisition, had been performing in accordance with its contractual terms and had no evidence of credit deterioration as of the acquisition date.

The following table presents our recorded investment in each class of total loans and leases by credit quality indicator as of December 31, 2010:

|                  | Institutional       |                                |                          | <b>Commercial Real Estate</b> |                         |  |  |       |                              |
|------------------|---------------------|--------------------------------|--------------------------|-------------------------------|-------------------------|--|--|-------|------------------------------|
| (In millions)    | Investment<br>Funds | Commercial<br>and<br>Financial | Purchased<br>Receivables | Lease<br>Financing            | Property<br>Development | Property Development Acquired- Credit Impaired | Other<br>Acquired<br>Credit-<br>Impaired | Other | Total<br>Loans and<br>Leases |
| Investment grade | \$6,674             | \$579                          | \$2,199                  | \$1,279                       | \$ 3                    |  | \$ 3                                     | \$ 49 | \$10,786                     |
| Speculative      | 120                 | 101                            | _                        | 191                           | 362                     |  | 47                                       | 108   | 929                          |
| Substandard      | _                   | 50                             | _                        | _                             | _                       |  | _  | _     | 50                           |
| Doubtful         | _                   | _                              | _                        | _                             | 86                      | \$42   | 49                                       | 15    | 192                          |
| Total            | \$6,794             | \$730                          | \$2,199                  | \$1,470                       | \$451                   | \$42   | \$ 99                                    | \$172 | \$11,957                     |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 4. Loans and Leases (Continued)

Loans and leases are grouped in the table presented above into the rating categories that align with our internal risk-rating framework. Management considers the ratings to be current as of December 31, 2010. We use an internal risk-rating system to assess the risk of credit loss for each loan or lease. This risk-rating process incorporates the use of risk-rating tools in conjunction with management judgment. Qualitative and quantitative inputs are captured in a systematic manner, and following a formal review and approval process, an internal credit rating based on our credit scale is assigned. In assessing the risk rating assigned to each individual loan or lease, among the factors considered are the borrower's debt capacity, collateral coverage, payment history and delinquency experience, financial flexibility and earnings strength, the expected amounts and sources of repayment, the level and nature of contingencies, if any, and the industry and geography in which the borrower operates. These factors are based on an evaluation of historical and current information, and involve subjective assessment and interpretation. Credit counterparties are evaluated and risk-rated on an individual basis at least annually.

The following table presents our recorded investment in loans and leases and the related allowance for loan losses, disaggregated based on our impairment methodology, as of December 31, 2010:

| (In millions)                                   | Insti      | tutional | CRE          | T   | otal  |
|---|------------|----------|--------------|-----|-------|
| Loans and leases:                               |            |          |              |     |       |
| Individually evaluated for impairment           | \$         | 112      | \$623        | \$  | 735   |
| Collectively evaluated for impairment           | 1          | 1,081    | _            | 1   | 1,081 |
| Loans acquired with deteriorated credit quality |            |          | 141          |     | 141   |
| Total loans and leases                          | <b>\$1</b> | 1,193    | <u>\$764</u> | \$1 | 1,957 |
| Allowance for loan losses:                      |            |          |              |     |       |
| Individually evaluated for impairment           |            |          | \$ 24        | \$  | 24    |
| Collectively evaluated for impairment           | \$         | 31       | _            |     | 31    |
| Loans acquired with deteriorated credit quality |            |          | 45           |     | 45    |
| Total allowance for loan losses                 | \$         | 31       | <b>\$ 69</b> | \$  | 100   |

The following table presents our recorded investment in impaired loans and leases as of December 31, 2010:

| (In millions)   | Recorded<br>Investment |       | Related<br>Allowance <sup>(1)</sup> |
|---|------------------------|-------|-------------------------------------|
| With no related allowance recorded:                   |                        |       |                                     |
| CRE - property development                            | \$209                  | \$240 |                                     |
| CRE - property development – acquired credit-impaired |                        | 34    |                                     |
| CRE - other - acquired credit-impaired                | 16                     | 47    |                                     |
| CRE - other   | 27                     | 29    |                                     |
| With an allowance recorded:                           |                        |       |                                     |
| CRE - property development                            | <b>79</b>              | 113   | \$ 24                               |
| CRE - property development – acquired credit-impaired | 42                     | 47    | 19                                  |
| CRE - other - acquired credit-impaired                | 83                     | 100   | 26                                  |
| CRE - other   | 7                      | 9     | _                                   |
| Total CRE   | \$463                  | \$619 | \$ 69                               |

<sup>(1)</sup> As of December 31, 2010, there was an additional allowance for loan losses of \$31 million associated with loans and leases that were not impaired.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 4.** Loans and Leases (Continued)

As of December 31, 2010, we held an aggregate of approximately \$307 million of CRE loans which were modified in troubled debt restructurings. No impairment loss was recognized upon restructuring of the loans, as the discounted cash flows of the modified loans exceeded the carrying amount of the original loans as of the modification date.

There were no institutional loans or leases 90 days or more contractually past-due as of December 31, 2010 or 2009. Although a portion of the CRE loans was 90 days or more contractually past-due as of December 31, 2010 and 2009, we do not report them as past-due loans, because under the previously referenced specialized GAAP, the interest earned on these loans is based on an accretable yield resulting from management's expectations with respect to the future cash flows for each loan relative to both the timing and collection of principal and interest as of the reporting date, not the loans' contractual payment terms. These cash flow estimates are updated quarterly to reflect changes in management expectations, which consider market conditions.

We generally place loans on non-accrual status once principal or interest payments are 60 days past due, or earlier if management determines that full collection is not probable. Loans 60 days past due, but considered both well-secured and in the process of collection, may be excluded from non-accrual status. For loans placed on non-accrual status, revenue recognition is suspended. The following table presents the components of our recorded investment in loans and leases on non-accrual status as of December 31, 2010:

#### **Commercial Real Estate:**

| Property development                            | <b>\$ 79</b> |
|---|--------------|
| Property development – acquired credit-impaired | 42           |
| Other – acquired credit-impaired                | 22           |
| Other   | 15           |
| Total   | <u>\$158</u> |

The CRE loans presented in the table above were placed on non-accrual status by management because the yield associated with those loans was deemed to be non-accretable, based on management's expectation of the expected future collection of principal and interest from the loans. As of December 31, 2009, approximately \$2 million of the aforementioned CRE loans had been placed by management on non-accrual status, as the yield associated with these loans, determined when the loans were acquired, was deemed to be non-accretable, based on management's expectations of the future collection of principal and interest from the loans.

The following summary presents activity in the allowance for loan losses for the years ended December 31:

| (In millions)                | 2010         | 2009  | 2008 |
|------------------------------|--------------|-------|------|
| Beginning balance            | <b>\$ 79</b> | \$ 18 | \$18 |
| Provision for loan losses:   |              |       |      |
| Institutional                | 3            | 25    | —    |
| Commercial real estate       | 22           | 124   | —    |
| Charge-offs:                 |              |       |      |
| Institutional                | _            | (19)  | _    |
| Commercial real estate       | <b>(4)</b>   | (72)  | _    |
| Recoveries:                  |              |       |      |
| Commercial real estate loans | _            | 3     | _    |
| Total                        | <b>\$100</b> | \$ 79 | \$18 |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 4.** Loans and Leases (Continued)

The substantial majority of the provision for loan losses recorded in 2010 was related to the CRE loans, primarily the result of changes in expectations with respect to future cash flows from certain of the loans. The charge-offs recorded in 2010 related to certain of the loans that management considered no longer collectible.

The CRE loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management's current expectations with respect to future cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors.

# Note 5. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill were as follows for the years ended December 31:

| (In millions)                             | Investment<br>Servicing | Investment<br>Management | Total   |
|---|-------------------------|--------------------------|---------|
| Balance at December 31, 2008              | \$4,521                 | \$ 6                     | \$4,527 |
| Reduction of goodwill previously recorded |                         | _                        | (16)    |
| Foreign currency translation, net         | 39                      |                          | 39      |
| Balance at December 31, 2009              | \$4,544                 | <u>\$ 6</u>              | \$4,550 |
| Acquisitions of Intesa and MIFA           | 1,005                   | _                        | 1,005   |
| Foreign currency translation, net         | 42                      | _                        | 42      |
| Balance at December 31, 2010              | \$5,591                 | <b>\$ 6</b>              | \$5,597 |

The reduction in 2009 of goodwill previously recorded was associated with a refund of foreign income taxes during that year that was originally paid in connection with a previous acquisition.

The gross carrying amount and accumulated amortization of other intangible assets were as follows as of December 31:

|                        | 2010 2009                   |                             |                           |                             |                             |                           |
|------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
| (In millions)          | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount |
| Customer relationships | \$2,341                     | <b>\$</b> (520)             | \$1,821                   | \$1,628                     | \$(409)                     | \$1,219                   |
| Core deposits          | 710                         | (83)                        | 627                       | 500                         | (57)                        | 443                       |
| Other                  | 220                         | <u>(75)</u>                 | 145                       | 243                         | (95)                        | 148                       |
| Total                  | \$3,271                     | <u>\$(678)</u>              | \$2,593                   | \$2,371                     | \$(561)                     | \$1,810                   |

Amortization expense related to other intangible assets was \$179 million, \$136 million and \$144 million for the years ended December 31, 2010, 2009 and 2008, respectively. Expected amortization expense for other intangible assets held at December 31, 2010 is \$210 million for 2011, \$205 million for 2012, \$194 million for 2013, \$193 million for 2014 and \$188 million for 2015.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 6. Other Assets

Other assets consisted of the following as of December 31:

| (In millions)   | 2010            | 2009     |
|---|-----------------|----------|
| Unrealized gains on derivative financial instruments            | \$ 5,423        | \$ 4,511 |
| Collateral deposits   | 3,251           | 1,351    |
| Deferred tax assets, net of valuation allowance                 | 1,786           | 3,973    |
| Investments in joint ventures and other unconsolidated entities | 927             | 886      |
| Income taxes receivable   | 530             | _        |
| Accounts receivable   | 403             | 68       |
| Prepaid expenses  | 382             | 449      |
| Other   | 1,098           | 785      |
| Total   | <u>\$13,800</u> | \$12,023 |

# Note 7. Deposits

At December 31, 2010 and 2009, we had \$9.03 billion and \$8.17 billion, respectively, of time deposits outstanding. Non-U.S. time deposits were \$2.21 billion and \$2.39 billion at December 31, 2010 and 2009, respectively. Substantially all U.S. and non-U.S. time deposits were in amounts of \$100,000 or more, and the entirety of the \$9.03 billion of time deposits matures in 2011.

At December 31, 2010, the scheduled maturities of U.S. time deposits were as follows:

| (In millions)      |         |
|--------------------|---------|
| 3 months or less   | \$6,778 |
| 4 months to a year | 45      |
| Total              | \$6,823 |

# Note 8. Short-Term Borrowings

Our short-term borrowings include securities sold under repurchase agreements, federal funds purchased and other short-term borrowings, including borrowings associated with our tax-exempt investment program, more fully discussed in note 12, commercial paper issued under our corporate program and commercial paper issued by the conduits, which were consolidated into our financial statements in May 2009. Collectively, these short-term borrowings had weighted-average interest rates of 1.10% and .73% for the years ended December 31, 2010 and 2009, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 8.** Short-Term Borrowings (Continued)

The following tables present the amounts outstanding and weighted-average interest rates of the primary components of short-term borrowings as of and for the years ended December 31:

|  |         | rities Sold U<br>chase Agree |          | Federal | Funds Pur | chased  |
|--|---------|------------------------------|----------|---------|-----------|---------|
| (Dollars in millions)                          | 2010    | 2009                         | 2008     | 2010    | 2009      | 2008    |
| Balance at December 31                         | \$7,599 | \$10,542                     | \$11,154 | \$7,748 | \$4,532   | \$1,082 |
| Maximum outstanding at any month end           | 9,058   | 12,993                       | 17,274   | 7,748   | 7,166     | 4,853   |
| Average outstanding during the year            | 8,108   | 11,065                       | 14,261   | 1,759   | 956       | 1,026   |
| Weighted-average interest rate at year end     | .04%    | .03%                         | .01%     | .01%    | .01%      | .01%    |
| Weighted-average interest rate during the year | .05     | .03                          | 1.24     | .05     | .04       | 1.77    |

|  |         | Tax-Exempt<br>stment Prog |          | Corporate | al Paper |         |
|--|---------|---------------------------|----------|-----------|----------|---------|
| (Dollars in millions)                          | 2010    | 2009                      | 2008     | 2010      | 2009     | 2008    |
| Balance at December 31                         | \$2,501 | \$ 2,736                  | \$ 2,858 | \$2,799   | \$2,777  | \$2,588 |
| Maximum outstanding at any month end           | 2,690   | 2,838                     | 3,068    | 2,831     | 2,851    | 2,588   |
| Average outstanding during the year            | 2,594   | 2,774                     | 2,946    | 2,791     | 1,993    | 1,784   |
| Weighted-average interest rate at year end     | .37%    | .33%                      | 2.80%    | .31%      | .21%     | .82%    |
| Weighted-average interest rate during the year | .33     | .47                       | 3.73     | .31       | .30      | 2.78    |

|  | Conduit C<br>Paper P | ommercial<br>rogram |
|--|----------------------|---------------------|
| (Dollars in millions)                          | 2010                 | 2009 (1)            |
| Balance at December 31                         | \$ 1,919             | \$12,071            |
| Maximum outstanding at any month end           | 7,275                | 15,645              |
| Average outstanding during the year            | 6,339                | 10,691              |
| Weighted-average interest rate at year end     | .57%                 | <b>6</b> 1.31%      |
| Weighted-average interest rate during the year | .32                  | 1.26                |

<sup>(1)</sup> Amounts other than balance and weighted-average interest rate at year end relate to the period subsequent to the May 2009 consolidation of the conduits.

Securities sold under repurchase agreements included the following at December 31, 2010:

| (In millions)  |         |
|--|---------|
| Collateralized by securities purchased under resale agreements | \$ 955  |
| Collateralized by investment securities                        |         |
| Total  | \$7,599 |

The obligations to repurchase securities sold are recorded as a liability in our consolidated statement of condition. U.S. government securities with a fair value of \$6.79 billion underlying the repurchase agreements remained in investment securities at December 31, 2010. Information about these U.S. government securities and the related repurchase agreements, including accrued interest, as of December 31, 2010, is presented in the following table. The table excludes repurchase agreements collateralized by securities purchased under resale agreements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 8.** Short-Term Borrowings (Continued)

|                       | U.S. Government<br>Securities Sold |            | U.S. Government Repurchase<br>Securities Sold Agreements |      |
|-----------------------|------------------------------------|------------|--|------|
| (Dollars in millions) | Amortized<br>Cost                  | Fair Value | Amortized<br>Cost  | Rate |
| Overnight maturity    | \$6,700                            | \$6,789    | \$6,644  | .02% |

We have entered into an agreement with a clearing organization that enables us to net all securities purchased under resale agreements and sold under repurchase agreements with counterparties that are also members of this organization. As a result of this netting, the average balances of securities purchased under resale agreements and securities sold under repurchase agreements were each reduced by \$16.27 billion for 2010 and by \$14.82 billion for 2009.

We maintain a corporate commercial paper program, unrelated to the conduit asset-backed commercial paper program, under which we can issue up to \$3 billion of commercial paper with original maturities of up to 270 days from the date of issue. At December 31, 2010 and 2009, \$2.80 billion and \$2.78 billion, respectively, of commercial paper was outstanding under our corporate program.

State Street Bank currently has Board authority to issue bank notes up to an aggregate of \$5 billion, and up to \$1 billion of subordinated bank notes. At both December 31, 2010 and 2009, \$2.45 billion of senior notes was outstanding (see note 10). State Street Bank currently maintains a line of credit of CAD \$800 million, or approximately \$802 million as of December 31, 2010, to support its Canadian securities processing operations. The line of credit has no stated termination date and is cancelable by either party with prior notice. At December 31, 2010, no balance was outstanding on this line of credit.

# **Note 9.** Restructuring Charges

In November 2010, we announced a global multi-year program designed to enhance service excellence and innovation, deliver increased efficiencies in our operating model and position us for accelerated growth. The program includes operational and information technology enhancements and targeted cost initiatives, including planned reductions in force and a plan to reduce our occupancy costs. We initiated the first reduction in force in December 2010, and we expect the reduction in staff to be substantially completed by the end of 2011. In connection with this and other actions taken to consolidate real estate, we recorded aggregate restructuring charges of \$156 million in our 2010 consolidated statement of income.

Of the aggregate restructuring charges, \$105 million consisted of employee-related costs, including severance, a portion of which will be paid in a lump sum or over a defined period, and a portion of which will provide related benefits and outplacement services for approximately 1,400 employees identified for involuntary termination in connection with the plan. The severance-related costs included \$12 million related to acceleration of equity-based compensation expense. The remaining \$51 million related to actions taken in 2010 to reduce our occupancy costs through consolidation of real estate.

In December 2010, approximately 550 employees were involuntarily terminated and left State Street. The following table presents the activity in the related balance sheet reserve for 2010.

| (In millions)                | Employee-Related<br>Costs | Real Estate<br>Consolidation | Total        |
|------------------------------|---------------------------|------------------------------|--------------|
| Initial accrual              | \$105                     | \$51                         | \$156        |
| Payments                     | (15)                      | _(4)                         | (19)         |
| Balance at December 31, 2010 | <u>\$ 90</u>              | <u>\$47</u>                  | <u>\$137</u> |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 9. Restructuring Charges (Continued)

In December 2008, in connection with a plan to reduce our expenses from operations and support our long-term growth, we recorded aggregate restructuring charges of \$306 million in our consolidated statement of income. The primary component of the plan was an involuntary reduction of approximately 7% of our global workforce, which we completed in 2009. Other components of the plan included lease and software license terminations, restructuring of agreements with technology providers and other actions.

Of the aggregate restructuring charges of \$306 million, \$243 million related to severance, paid in a lump sum or over a defined period, and related benefits and outplacement services for approximately 2,100 employees identified for involuntary termination in connection with the plan. In addition, \$63 million related to future lease obligations and write-offs of capitalized assets, including \$23 million for impairment of other intangible assets, and other costs primarily associated with information technology. The severance component included \$47 million related to acceleration of equity-based compensation expense. All employees involuntarily terminated left State Street by the end of 2009.

# Note 10. Long-Term Debt

| (Dollars in millions)   | 2010    | 2009    |
|---|---------|---------|
| Statutory business trusts:  |         |         |
| Floating-rate subordinated notes due to State Street Capital Trust IV in 2037 | \$ 800  | \$ 800  |
| Subordinated notes due to State Street Capital Trust III in 2042              | 500     | 500     |
| Floating-rate subordinated notes due to State Street Capital Trust I in 2028  | 155     | 155     |
| Parent company and non-banking subsidiary issuances:                          |         |         |
| 2.15% notes due 2012 <sup>(1)</sup>   | 1,499   | 1,498   |
| Long-term capital leases  | 716     | 751     |
| 4.30% notes due 2014  | 500     | 500     |
| 5.375% notes due 2017   | 450     | 450     |
| 7.65% subordinated notes due 2010 <sup>(2)</sup>                              | _       | 305     |
| Floating-rate notes due 2012  | 268     | 250     |
| 7.35% notes due 2026  | 150     | 150     |
| State Street Bank issuances:  |         |         |
| Floating-rate notes due 2011 <sup>(1)</sup>                                   | 1,450   | 1,450   |
| 1.85% notes due 2011 <sup>(1)</sup>   | 1,000   | 1,000   |
| 5.25% subordinated notes due 2018 <sup>(2)</sup>                              | 439     | 430     |
| 5.30% subordinated notes due 2016   | 423     | 399     |
| Floating-rate subordinated notes due 2015                                     | 200     | 200     |
| Total long-term debt  | \$8,550 | \$8,838 |

<sup>(1)</sup> Notes are guaranteed by the FDIC under its Temporary Liquidity Guarantee Program, or TLGP.

We maintain an effective universal shelf registration that allows for the offering and sale of debt securities, capital securities, common stock, depositary shares and preferred stock, and warrants to purchase such securities, including any shares into which the preferred stock and depositary shares may be convertible, or any combination thereof.

We have entered into interest-rate swap agreements to modify our interest expense on these subordinated notes from a fixed rate to a floating rate. These swaps are recorded as fair value hedges, and at December 31, 2010 and 2009, we recorded an increase of \$81 million and \$31 million, respectively, in the carrying value of long-term debt. See note 17 for additional information about derivatives.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 10.** Long-Term Debt (Continued)

**Statutory Business Trusts:** 

As of December 31, 2010, we had three statutory business trusts, State Street Capital Trusts I, III and IV, which as of December 31, 2010, collectively had issued \$1.45 billion of trust preferred capital securities (see additional discussion of Capital Trust III below). Proceeds received by each of the trusts from their capitalization and from their capital securities issuances are invested in junior subordinated debentures issued by the parent company. The junior subordinated debentures are the sole assets of Capital Trusts I and IV. Each of the trusts is wholly-owned by us; however, we do not record the trusts in our consolidated financial statements in accordance with GAAP.

Payments made by the trusts to holders of the capital securities are dependent on our payments made to the trusts on the junior subordinated debentures. Our fulfillment of these commitments has the effect of providing a full, irrevocable and unconditional guarantee of the trusts' obligations under the capital securities. While the capital securities issued by the trusts are not recorded in our consolidated statement of condition, the junior subordinated debentures qualify for inclusion in tier 1 regulatory capital under federal regulatory capital guidelines. Information about restrictions on our ability to obtain funds from our subsidiary banks is provided in note 16.

Interest paid on the debentures by the parent company is recorded in interest expense. Distributions to holders of the capital securities by the trusts are payable from interest payments received on the debentures and are due quarterly by State Street Capital Trusts I and IV, subject to deferral for up to five years under certain conditions. The capital securities are subject to mandatory redemption in whole at the stated maturity upon repayment of the debentures, with an option by us to redeem the debentures at any time upon the occurrence of certain tax events or changes to tax treatment, investment company regulation or capital treatment; or at any time after May 15, 2008 for the Capital Trust I securities and any time after June 15, 2012 for the Capital Trust IV securities. Redemptions are subject to federal regulatory approval.

In 2008, State Street Capital Trust III issued 8.25% fixed-to-floating-rate normal automatic preferred enhanced capital securities, referred to as normal APEX, and used the proceeds to invest in a like amount of remarketable 6.001% junior subordinated debentures due 2042 from the parent company. In addition, the trust entered into stock purchase contracts with the parent company under which the trust agreed to purchase, and the parent company agreed to sell, on the stock purchase date, a like amount in aggregate liquidation amount of the parent company's non-cumulative perpetual preferred stock, series A, \$100,000 liquidation preference per share, and to make contract payments to the trust at an annual rate of 2.249% of the stated amount of \$100,000 per stock purchase contract.

In February 2011, we issued an aggregate of approximately \$500 million of 4.956% junior subordinated debentures due March 15, 2018, in a remarketing of the 6.001% junior subordinated debentures due 2042 originally issued to State Street Capital Trust III in 2008. The original debentures were issued to Capital Trust III in connection with our offering of the trust's 8.25% fixed-to-floating rate normal APEX.

The net proceeds from the sale of the remarketed 4.956% junior subordinated debentures were used to purchase U.S. Treasury securities maturing in March 2011, and the proceeds from the maturity of these securities will be used in March 2011 by Capital Trust III to make a final distribution to the holders of the normal APEX with respect to the original 6.001% junior subordinated debentures and to satisfy the obligation of Capital Trust III to purchase shares of our non-cumulative perpetual preferred stock, series A, \$100,000 liquidation preference per share, whereby the principal asset of Capital Trust III will be the shares of our preferred stock.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 10.** Long-Term Debt (Continued)

As a result of the above-described transactions, we will have outstanding the above-referenced \$500 million of 4.956% junior subordinated debentures due March 15, 2018 and \$500 million of non-cumulative perpetual preferred stock. The perpetual preferred stock will qualify as tier 1 regulatory capital, and the junior subordinated debentures will qualify as tier 2 regulatory capital, under federal regulatory capital guidelines.

Interest on the remarketed junior subordinated debentures will be payable semi-annually in arrears on March 15 and September 15 of each year, commencing on March 15, 2011. The debentures will mature on March 15, 2018, and we will not have the right to redeem the debentures prior to maturity other than upon the occurrence of specified events. Redemption of the debentures will be subject to federal regulatory approval.

# Parent Company and Non-Banking Subsidiary Issuances:

The \$500 million of 4.30% notes mature on May 30, 2014, with interest payable semi-annually in arrears on May 30 and November 30 of each year. We cannot redeem the notes prior to maturity. We completed the issuance primarily in connection with our intention to redeem the U.S. Treasury's preferred equity investment received in October 2008 under the TARP Capital Purchase Program.

The \$1.5 billion of 2.15% notes mature on April 30, 2012, with interest payable semi-annually in arrears on April 30 and October 30 of each year. We have the option to redeem the notes prior to their maturity if we become obligated to pay certain additional amounts because of changes in the laws or regulations of any U.S. taxing authority. These senior notes are guaranteed by the FDIC under its TLGP. If we fail to make a timely payment of any principal or interest, the FDIC is obligated to make such payment following required notification. The FDIC's guarantee of the notes will expire upon their redemption or on April 30, 2012.

At December 31, 2010 and 2009, \$431 million and \$452 million, respectively, were included in long-term debt related to the capital leases for One Lincoln Street and the One Lincoln Street parking garage. In addition, at December 31, 2010 and 2009, long-term debt included \$279 million and \$290 million related to an office facility in the U.K. See note 20 for additional information.

The \$450 million of 5.375% notes mature on April 30, 2017, with interest payable semi-annually in arrears on April 30 and October 30 of each year. The \$268 million of floating-rate notes mature on April 30, 2012, with interest payable quarterly in arrears at the three-month LIBOR rate plus 10 basis points on January 30, April 30, July 30, and October 30 of each year. We may not redeem the notes prior to their maturity. The \$150 million of 7.35% notes mature on June 15, 2026, with interest payable semi-annually on June 15 and December 15 of each year. The notes are not redeemable at our option prior to their maturity.

#### State Street Bank Issuances:

The \$1 billion of 1.85% notes matures on March 15, 2011, and interest is payable semi-annually in arrears on March 15 and September 15 of each year. In addition, the \$1.45 billion of floating-rate notes matures on September 15, 2011, and interest is payable quarterly at the three-month LIBOR rate plus 20 basis points on March 15, June 15, September 15 and December 15 of each year. The interest on the floating-rate senior notes will reset quarterly on each interest payment date each year.

State Street Bank has the option to redeem the notes before their maturity if it becomes obligated to pay additional interest because of changes in the laws or regulations of any U.S. taxing authority. The aggregate senior notes are guaranteed by the FDIC under its TLGP. If State Street Bank fails to make a timely payment of any principal or interest, the FDIC is obligated to make such payment following required notification. The FDIC's guarantee of the notes will expire upon redemption of the notes or on each of the notes' respective maturities.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 10.** Long-Term Debt (Continued)

With respect to the 5.25% subordinated bank notes due 2018, State Street Bank is required to make semi-annual interest payments on the outstanding principal balance of the notes on April 15 and October 15 of each year, and the notes qualify for inclusion in tier 2 regulatory capital under federal regulatory capital guidelines. With respect to the 5.30% subordinated notes due 2016 and the floating-rate subordinated notes due 2015, State Street Bank is required to make semi-annual interest payments on the outstanding principal balance of the 5.30% notes on January 15 and July 15 of each year, and quarterly interest payments on the outstanding principal balance of the floating-rate notes on March 8, June 8, September 8 and December 8 of each year. Each of the subordinated notes qualifies for inclusion in tier 2 regulatory capital under federal regulatory capital guidelines.

# Note 11. Commitments and Contingencies

# Credit-Related Commitments and Contingencies:

Credit-related financial instruments, which are off-balance sheet, include indemnified securities financing, unfunded commitments to extend credit or purchase assets, and standby letters of credit. The potential loss associated with indemnified securities financing, unfunded commitments and standby letters of credit is equal to the total gross contractual amount, which does not consider the value of any collateral.

The following table summarizes the total gross contractual amounts of credit-related off-balance sheet financial instruments at December 31. Amounts reported do not reflect participations to independent third parties.

| (In millions)                                   | 2010      | 2009      |
|---|-----------|-----------|
| Indemnified securities financing <sup>(1)</sup> | \$334,235 | \$365,251 |
| Unfunded commitments to extend credit           | 14,772    | 18,014    |
| Asset purchase agreements                       | 4,866     | 8,211     |
| Standby letters of credit                       | 4,174     | 4,783     |

<sup>(1)</sup> Related collateral and other information is provided in the following "Securities Finance" section.

Approximately 75% of the unfunded commitments to extend credit expire within one year from the date of issue. Since many of these commitments are expected to expire or renew without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

#### Securities Finance:

On behalf of our clients, we lend their securities to brokers and other institutions. In most circumstances, we indemnify our clients for the fair market value of those securities against a failure of the borrower to return such securities. We require the borrowers to maintain collateral in an amount equal to or in excess of 100% of the fair market value of the securities borrowed. Securities on loan are revalued daily to determine if additional collateral is necessary. Collateral received in connection with our securities lending services is held by us as agent and is not recorded in our consolidated statement of condition. The collateral held by us as agent is invested on behalf of our clients. In certain cases, the collateral is invested in third-party repurchase agreements, for which we indemnify the client against loss of the principal invested. We require the counterparty to the repurchase agreement to provide collateral in an amount equal to or in excess of 100% of the amount of the repurchase obligation. In our role as agent, the indemnified repurchase agreements and the related collateral are not recorded in our consolidated statement of condition.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 11.** Commitments and Contingencies (Continued)

The following table summarizes the fair values of indemnified securities financing and related collateral, as well as collateral invested in indemnified repurchase agreements, at December 31:

| (In millions)   | 2010      | 2009      |
|---|-----------|-----------|
| Aggregate fair value of indemnified securities financing                                  | \$334,235 | \$365,251 |
| Aggregate fair value of cash and securities held as collateral for indemnified securities |           |           |
| financing   | 343,410   | 375,916   |
| Collateral for indemnified securities financing invested in indemnified repurchase        |           |           |
| agreements  | 89,069    | 77,726    |
| Aggregate fair value of cash and securities held as collateral for indemnified repurchase |           |           |
| agreements  | 93,294    | 82,622    |

# Legal Proceedings:

In the ordinary course of business, we and our subsidiaries are involved in disputes, litigation and regulatory inquiries and investigations, both pending and threatened. These matters, if resolved adversely against us, may result in monetary damages, fines and penalties or require changes in our business practices. The resolution of these proceedings is inherently difficult to predict. However, we do not believe that the amount of any judgment, settlement or other action arising from any pending proceeding will have a material adverse effect on our consolidated financial condition, although the outcome of certain of the matters described below may have a material adverse effect on our consolidated results of operations for the period in which such matter is resolved or a reserve is determined to be required. We may be subject to proceedings in the future that, if adversely resolved, would have a material adverse effect on our businesses or on our future consolidated results of operations or financial condition. Except where otherwise noted below, we have not recorded a reserve with respect to the claims discussed, and do not believe that potential exposure, if any, as to any matter discussed can be reasonably estimated.

As previously reported, the SEC has requested information regarding registered mutual funds managed by State Street Global Advisors, or SSgA, that invested in sub-prime securities. As of June 30, 2007, these funds had net assets of less than \$300 million, and the net asset value per share of the funds experienced an average decline of approximately 7.23% during the third quarter of 2007. Average returns for industry peer funds were positive during the same period. During the course of our responding to such inquiry, certain potential compliance issues have been identified and are in the process of being resolved with the SEC staff. These funds were not covered by our regulatory settlement with the SEC, the Massachusetts Attorney General and the Massachusetts Securities Division of the Office of the Secretary of State announced in February 2010, which concerned certain unregistered SSgA-managed funds that pursued active fixed-income strategies. Four lawsuits by individual investors in those active fixed-income strategies remain pending. The U.S. Attorney's office in Boston has also requested information in connection with our active fixed-income strategies.

We are currently defending a putative ERISA class action by investors in unregistered SSgA-managed funds which challenges the division of our securities lending-related revenue between the SSgA lending funds and State Street in its role as lending agent. Another putative ERISA class action related to such unregistered funds was voluntarily dismissed in February 2011.

As previously reported, two related participants in our agency securities lending program have brought suit against us challenging actions taken by us in response to their withdrawal from the program. We believe that certain withdrawals by these participants were inconsistent with the redemption policy applicable to the agency lending collateral pools and, consequently, redeemed their remaining interests through an in-kind distribution

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 11.** Commitments and Contingencies (Continued)

that reflected the assets these participants would have received had they acted in accordance with the collateral pools' redemption policy. The participants have asserted damages of \$120 million, an amount that plaintiffs have stated was the difference between the amortized cost and market value of the assets that State Street proposed to distribute to the plans in-kind in or about August 2009. While management does not believe that such difference is an appropriate measure of damages, as of September 30, 2010, the last date on which State Street acted as custodian for the participants, the difference between the amortized cost and market value of the in-kind distribution was approximately \$49 million. In taking these actions, we believe that we acted in the best interests of all participants in the collateral pools. We have not established a reserve with respect to this litigation.

We instituted redemption restrictions with respect to our agency lending collateral pools in the fall of 2008 during the disruption in the financial markets. As previously reported, we established a \$75 million reserve on June 30, 2010 to address potential inconsistencies in connection with our implementation of those redemption restrictions. The reserve, which still existed as of December 31, 2010, reflects our assessment, as of the same date, of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy. For a discussion of the aggregate net assets and net asset values per unit at December 31, 2010 of the agency lending collateral pools and our division of such collateral pools into liquidity and duration pools, see the "Consolidated Results of Operations—Fee Revenue—Securities Finance" section of Management's Discussion and Analysis included under Item 7.

We continue to cooperate with the SEC in its investigation with respect to the SSgA lending funds and the agency lending program. Neither the civil proceedings described above nor the SEC investigation have been terminated as a result of our one-time \$330 million cash contribution to the cash collateral pools and liquidity trusts underlying the SSgA lending funds or the above-described establishment of the \$75 million reserve, and the outcome of those matters cannot be assured.

As previously reported, the Attorney General of the State of California has commenced an action under the California False Claims Act and California Business and Professional Code related to services State Street provides to California state pension plans. The California Attorney General asserts that the pricing of certain foreign exchange transactions for these pension plans was governed by the custody contracts for these plans and that our pricing was not consistent with the terms of those contracts and related disclosures to the plans, and that, as a result, State Street made false claims and engaged in unfair competition. The Attorney General asserts actual damages of \$56 million for periods from 2001 to 2007 and seeks additional penalties. We provide custody and principal foreign exchange services to government pension plans in other jurisdictions, and attorneys general from a number of these other jurisdictions, as well as U.S. Attorneys, have requested information in connection with inquiries into our foreign exchange pricing. In October 2010, we entered into a \$12 million settlement with the State of Washington. This settlement resolves a contract dispute related to the manner in which we priced some foreign exchange transactions during our ten-year relationship with the State of Washington that ended in 2007. Our contractual obligations to the State of Washington were significantly different from those presented in our ongoing litigation in California. In addition, we are responding to information requests from other clients with respect to our foreign exchange services. Two clients have commenced litigation against us, including a putative class action filed in February 2011 in federal court in Boston that seeks unspecified damages, including treble damages, on behalf of all custodial clients that executed foreign exchange transactions through State Street. The putative class action alleges, among other things, that the rates at which State Street executed foreign currency trades constituted an unfair and deceptive practice and a breach of the duty of loyalty.

Three shareholder-related class action complaints are currently pending in federal court in Boston. One complaint purports to be brought on behalf of State Street shareholders. The two other complaints purport to be brought on behalf of participants and beneficiaries in the State Street Salary Savings Program who invested in the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 11.** Commitments and Contingencies (Continued)

program's State Street common stock investment option. The complaints variously allege violations of the federal securities laws and ERISA in connection with our foreign exchange trading business, our investment securities portfolio and our asset-backed commercial paper conduit program. In addition, two State Street shareholders have filed a shareholder derivative complaint in Massachusetts state court alleging fiduciary breaches by present and former directors and officers of State Street in connection with the SSgA active fixed-income funds that were the subject of the February 2010 settlement with the SEC referred to above. In January 2011, the trial court granted State Street's motion to dismiss the complaint based on the Board of Directors' consideration and rejection of the shareholders' original demand letter.

As previously reported, we managed, through SSgA, four common trust funds for which, in our capacity as manager and trustee, we appointed various Lehman entities as prime broker. As of September 15, 2008 (the date two of the Lehman entities involved entered insolvency proceedings), these funds had cash and securities held by Lehman with net asset values of approximately \$312 million. Some customers who invested in the funds managed by us brought litigation against us seeking compensation and additional damages, including double or treble damages, for their alleged losses in connection with our prime brokerage arrangements with Lehman's entities. A total of seven customers were invested in such funds, of which four currently have suits pending against us. Three cases are pending in federal court in Boston and the fourth is pending in Nova Scotia. We have entered into settlements with two customers, one of which was entered into after the customer obtained a €42 million judgment from a Dutch court. As of September 15, 2008, the five customers with whom we have not entered into settlement agreements had approximately \$170 million invested in the funds at issue.

# Tax Contingencies:

In the normal course of our business, we are subject to challenges from U.S. and non-U.S. income tax authorities regarding the amount of taxes due. These challenges may result in adjustments to the timing or amount of taxable income or deductions or the allocation of taxable income among tax jurisdictions.

The IRS has completed its review of our U.S. income tax returns for the tax years 2000 - 2006. In the course of this audit, we engaged in negotiations with the IRS with respect to our treatment of leveraged leases known as sale-in, lease-out, or SILO, transactions. We recently reached an agreement with the IRS concerning SILO transactions for all tax years, which agreement will close the entire IRS audit for the tax years 2000 - 2003. We expect to reach an agreement to close the IRS audit for the tax years 2004 - 2006 within the next 12 months.

Management believes that we have sufficiently accrued liabilities as of December 31, 2010 for tax exposures, including, but not limited to, exposures related to the IRS audit of the tax years 2000 - 2006, and related interest expense. Refer to note 2 for information with respect to tax assessments issued in 2010 associated with our acquisition of Intesa.

# Other Contingencies:

In the normal course of our business, we offer products that provide book-value protection primarily to plan participants in stable value funds managed by non-affiliated investment managers of postretirement defined contribution benefit plans, particularly 401(k) plans. The book-value protection is provided on portfolios of intermediate, investment grade fixed-income securities, and is intended to provide safety and stable growth of principal invested. The protection is intended to cover any shortfall in the event that a significant number of plan participants withdraw funds when book value exceeds market value and the liquidation of the assets is not sufficient to redeem the participants. To manage our exposure associated with this contingency, we impose stipulations on the types of withdrawals, the timing of certain withdrawals, the manner in which the portfolio is

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 11. Commitments and Contingencies (Continued)**

liquidated and the investment parameters of the underlying portfolio. These constraints, combined with structural protections, are designed to provide adequate cushion and guard against payments even under extreme stress scenarios.

As of December 31, 2010 and 2009, the aggregate notional amount of these contingencies, which are individually accounted for as derivative financial instruments, totaled \$46.76 billion and \$52.95 billion, respectively. The notional amounts of these contingencies are presented as trading derivatives, specifically written options, in the table of aggregate notional amounts of derivative financial instruments provided in note 17. As of December 31, 2010, we have not made a payment under these contingencies that we consider material to our consolidated financial condition, and management believes that the probability of payment under these contingencies in the future that we would consider material to our consolidated financial condition is remote.

#### Note 12. Variable Interest Entities

We are involved with various types of special purpose entities, some of which are variable interest entities, or VIEs, as defined by GAAP. Some of these special purpose entities are recorded in our consolidated financial statements. We also invest in various forms of asset-backed securities, which we carry in our investment securities portfolio. These asset-backed securities meet the GAAP definition of asset securitization entities, which entities are considered to be VIEs. We are not considered to be the primary beneficiary of these VIEs, as defined by GAAP, since we do not have control over their activities. Additional information about asset-backed securities is provided in note 3.

# Tax-Exempt Investment Program:

In the normal course of our business, we structure and sell certificated interests in pools of tax-exempt investment-grade assets, principally to our mutual fund customers. We structure these pools as partnership trusts, and the trusts are recorded in our consolidated statement of condition as investment securities available for sale and other short-term borrowings. We may also provide liquidity and re-marketing services to the trusts. As of December 31, 2010 and 2009, we carried investment securities available for sale, composed of securities related to state and political subdivisions, with a fair value of \$2.85 billion and \$3.13 billion, respectively, and other short-term borrowings (see note 8) of \$2.50 billion and \$2.74 billion, respectively, in our consolidated statement of condition in connection with these trusts.

We transfer assets to the trusts from our investment securities portfolio at adjusted book value, and the trusts finance the acquisition of these assets by selling certificated interests issued by the trusts to third-party investors and to State Street as residual holder. These transfers do not meet the de-recognition criteria defined by GAAP, and therefore are recorded in our consolidated financial statements. The trusts had a weighted-average life of approximately 7.7 years at December 31, 2010, compared to approximately 8.1 years at December 31, 2009. Under separate legal agreements, we provide standby bond purchase agreements to these trusts, which obligate State Street to acquire the certificated interests at par value in the event that the re-marketing agent is unable to place the certificated interests with investors. Our obligations as standby bond purchase agreement provider terminate in the event of the following credit events: payment default, bankruptcy of the issuer and the credit enhancer, if any, the imposition of taxability, or the downgrade of an asset held by the trust below investment grade. Our commitments to the trusts under these standby bond purchase agreements totaled \$2.80 billion at December 31, 2010, none of which was utilized at period-end. In the event that our obligations under these agreements are triggered, no material impact to our consolidated results of operations or financial condition is expected to occur, because the securities are already recorded at fair value in our consolidated statement of condition.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 12.** Variable Interest Entities (Continued)

Asset-Backed Commercial Paper Program:

We sponsor and administer multi-seller asset-backed commercial paper programs, or conduits, which are recorded in our consolidated financial statements. These conduits, the first of which was established in 1992, were originally designed to satisfy the demand of our institutional clients, particularly mutual fund customers, for commercial paper. The conduits purchase financial assets with various asset classification from a variety of independent third parties and obtain funding through the issuance of the above-described commercial paper. We consider the activities of the conduits in our liquidity management process, and offer the program to our clients to fund the conduits' assets. The conduits hold diversified investments, which are primarily asset-backed securities purchased from independent third parties, collateralized by student loans, automobile and equipment loans and credit card receivables, among other asset types.

In May 2009, we elected to take action that resulted in the consolidation, for financial reporting purposes, of all of the assets and liabilities of the conduits into our consolidated balance sheet. This consolidation was required by GAAP following the voluntary redemption by us, as administrator of the conduits, of the conduits' aggregate outstanding subordinated debt, or first-loss notes, of approximately \$67 million. We consolidated the conduits only for accounting purposes and did not legally acquire all of their assets and liabilities.

In accordance with GAAP, our redemption of the first-loss notes resulted in our determination that we were the primary beneficiary of the conduits, which meet the GAAP definition of a VIE, and as a result we were required to consolidate them. Accordingly, we recorded the conduits' aggregate assets and liabilities in our consolidated balance sheet at their estimated fair values on the date of consolidation, and recorded a pre-tax extraordinary loss of approximately \$6.10 billion, or approximately \$3.68 billion after-tax, in our consolidated statement of income. This loss was primarily related to the difference between the fair value of the conduits' aggregate assets, primarily mortgage- and asset-backed securities, and the conduits' aggregate liabilities, primarily short-term borrowings composed of commercial paper issued by the conduits.

The difference between the aggregate fair value of the conduits' investment securities and their par value on the date of consolidation created a discount. Based on a detailed security-by-security analysis, we believe that the vast majority of this discount is related to factors other than credit. To the extent that the projected future cash flows from the securities we continue to hold exceed their recorded carrying amounts, the portion of the discount not related to credit will accrete into interest revenue over the securities' remaining terms. The sale of any of these securities will reduce the accretion recorded for the period in which the securities are sold and in future periods. During the years ended December 31, 2010 and 2009, we recorded accretion of approximately \$712 million and \$621 million, respectively, in interest revenue in our consolidated statement of income.

# Collateralized Debt Obligations:

We serve as collateral manager for a series of collateralized debt obligations, referred to as CDOs. A CDO is a structured investment vehicle which purchases a portfolio of assets funded through the issuance of several classes of debt and equity, the repayment of and return on which are linked to the performance of the underlying assets. We have determined that we are not the primary beneficiary of these VIEs, and do not record them in our consolidated financial statements. At December 31, 2010 and 2009, the aggregate notional value of these CDOs was \$1.0 billion and \$2.0 billion, respectively. At December 31, 2010 and 2009, the carrying value of the underlying collateral was \$323 million and \$1.2 billion, respectively. We did not acquire or transfer any investment securities to a CDO during 2010 or 2009.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 13. Shareholders' Equity

No shares of our common stock were purchased during 2010 or 2009 under existing Board authorization. As of December 31, 2010, approximately 13.25 million shares remained available for future purchase under the Board authorization. We cannot currently purchase shares of our common stock without prior Federal Reserve approval. In January 2008, under an existing authorization by our Board of Directors, we purchased 552,000 shares of our common stock, at an average historical cost per share of approximately \$75, in connection with a \$1 billion accelerated share repurchase program that concluded in January 2008. We generally employ third-party broker/dealers to acquire shares on the open market in connection with our common stock purchase program.

Our common shares may be acquired for other deferred compensation plans, held by an external trustee, that are not part of our common stock purchase program. As of December 31, 2010, on a cumulative basis, approximately 420,016 shares have been purchased and are held in trust. These shares are recorded as treasury stock in our consolidated statement of condition.

Accumulated other comprehensive loss included the following after-tax components as of December 31:

| (In millions)  | 2010           | 2009      | 2008      |
|--|----------------|-----------|-----------|
| Foreign currency translation   | \$ 216         | \$ 281    | \$ 68     |
| Net unrealized loss on hedges of net investments in non-U.S. subsidiaries  | (14)           | (14)      | (14)      |
| Net unrealized loss on available-for-sale securities portfolio             | (90)           | (1,001)   | (3,815)   |
| Net unrealized loss related to reclassified available-for-sale securities  | (317)          | (635)     | (1,390)   |
| Net unrealized loss on available-for-sale securities                       | <b>(407)</b>   | (1,636)   | (5,205)   |
| Net unrealized loss on fair value hedges of available-for-sale securities  | (135)          | (113)     | (242)     |
| Expected losses from other-than-temporary impairment on available-for-sale |                |           |           |
| securities related to factors other than credit                            | <b>(17)</b>    | (159)     | _         |
| Expected losses from other-than-temporary impairment on held-to-maturity   |                |           |           |
| securities related to factors other than credit                            | (111)          | (387)     | _         |
| Minimum pension liability  | (210)          | (192)     | (229)     |
| Net unrealized loss on cash flow hedges                                    | <u>(11)</u>    | (18)      | (28)      |
| Total  | <u>\$(689)</u> | \$(2,238) | \$(5,650) |

For the year ended December 31, 2010, we realized net losses of \$55 million from sales of investment securities. Unrealized pre-tax losses of \$728 million were included in other comprehensive income, or OCI, at December 31, 2009, net of deferred taxes of \$291 million, related to these sales.

For the year ended December 31, 2009, we realized net gains of \$368 million from sales of available-for-sale securities. Unrealized pre-tax gains of \$46 million were included in OCI at December 31, 2008, net of deferred taxes of \$18 million, related to these sales.

For the year ended December 31, 2008, we realized net gains of \$68 million from sales of available-for-sale securities. Unrealized pre-tax gains of \$71 million were included in OCI at December 31, 2007, net of deferred taxes of \$28 million, related to these sales.

The following table presents total comprehensive income (loss) for the years ended December 31:

| (In millions)                     | 2010    | 2009      | 2008      |
|-----------------------------------|---------|-----------|-----------|
| Net income (loss)                 | \$1,556 | \$(1,881) | \$ 1,811  |
| Other comprehensive income (loss) | 1,576   | 3,412     | (5,075)   |
| Total comprehensive income (loss) | \$3,132 | \$ 1,531  | \$(3,264) |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 14. Fair Value

Fair Value Measurements:

We carry trading account assets, investment securities available for sale and various types of derivative financial instruments at fair value in our consolidated statement of condition on a recurring basis. Changes in the fair value of these financial assets and liabilities are recorded either as components of our consolidated statement of income or as components of OCI within shareholders' equity in our consolidated statement of condition.

We measure fair value for the above-described financial assets and liabilities in accordance with GAAP that governs the measurement of the fair value of financial instruments. Management believes that its valuation techniques and underlying assumptions used to measure fair value conform to the provisions of these standards. We categorize the financial assets and liabilities that we carry at fair value based upon a prescribed three-level valuation hierarchy. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to valuation methods using significant unobservable inputs (level 3). If the inputs used to measure a financial asset or liability cross different levels of the hierarchy, categorization is based on the lowest-level input that is significant to the fair value measurement. Management's assessment of the significance of a particular input to the overall fair value measurement of a financial asset or liability requires judgment, and considers factors specific to that asset or liability. The three levels are described below.

Level 1. Financial assets and liabilities with values based on unadjusted quoted prices for identical assets or liabilities in an active market. Fair value is measured using unadjusted quoted prices in active markets for identical securities. Level 1 financial instruments include active exchange-traded equity securities and U.S. government securities.

Level 2. Financial assets and liabilities with values based on quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability. Level 2 inputs include the following:

- a) Quoted prices for similar assets or liabilities in active markets;
- b) Quoted prices for identical or similar assets or liabilities in non-active markets;
- c) Pricing models whose inputs are observable for substantially the full term of the asset or liability; and
- d) Pricing models whose inputs are derived principally from, or corroborated by, observable market information through correlation or other means for substantially the full term of the asset or liability.

The fair value of the securities categorized in level 2 is measured primarily using information obtained from independent third parties. This third-party information is subject to review by management as part of a validation process, which includes obtaining an understanding of the underlying assumptions and the level of market participant information used to support those assumptions. In addition, management compares significant assumptions used by third parties to available market information. Such information may include known trades or, to the extent that trading activity is limited, includes comparisons to market research information pertaining to credit expectations, execution prices and the timing of cash flows.

The fair value of the derivative instruments categorized in level 2 predominantly represents foreign exchange contracts used in our trading activities, for which fair value is measured using discounted cash flow techniques, with inputs consisting of observable spot and forward points, as well as observable interest rate curves. With respect to derivative instruments, we evaluated the impact on valuation of the credit risk of our counterparties and our own credit risk. We considered factors such as the likelihood of default by us and our counterparties, our current and potential future net exposures and remaining maturities in determining the appropriate measurements of fair value. Valuation adjustments associated with these factors were not significant for 2010, 2009 or 2008.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14. Fair Value (Continued)

Our level 2 financial assets primarily included various types of interest-rate and foreign exchange derivative instruments, as well as trading account assets and fixed-income investment securities.

Level 3. Financial assets and liabilities with values based on prices or valuation techniques that require inputs that are both unobservable in the market and significant to the overall fair value measurement. These inputs reflect management's judgment about the assumptions that a market participant would use in pricing the asset or liability, and are based on the best available information, some of which is internally developed. The following provides a more detailed discussion of our financial assets and liabilities that we may categorize in level 3 and the related valuation methodology.

- For certain investment securities available for sale, fair value was measured using information obtained from third-party sources or through the use of pricing models. Management evaluated its methodologies used to determine fair value, but considered the level of observable market information to be insufficient to categorize the securities in level 2.
- Foreign exchange contracts carried in other assets and other liabilities were primarily composed of
  forward contracts and options. The fair value of foreign exchange forward contracts was measured using
  discounted cash flow techniques. However, in certain circumstances, extrapolation was required to
  develop certain forward points, which were not observable. The fair value of foreign exchange options
  was measured using an option pricing model. Because of a limited number of observable transactions,
  certain model inputs were unobservable, such as volatilities, which were based on historical experience.
- The fair value of certain interest-rate caps with long-dated maturities, also carried in other assets and other liabilities, was measured using a matrix pricing approach. Observable market prices were not available for these derivatives, so extrapolation was necessary to value these instruments, since they had a strike and/or maturity outside of the matrix.

# STATE STREET CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 14.** Fair Value (Continued)

The following tables present information with respect to our financial assets and liabilities carried at fair value in our consolidated statement of condition as of December 31, 2010 and 2009. No significant transfers of financial assets or liabilities between levels 1 and 2 occurred during 2010.

Fair Value Measurements on a Recurring Basis as of December 31, 2010

|   | as of December 51, 2010                                   |               |   |                                     |   |  |
|---|---|---------------|---|-------------------------------------|---|--|
| (In millions)                             | Quoted Market<br>Prices in Active<br>Markets<br>(Level 1) |               | Pricing Methods<br>with Significant<br>Unobservable Market<br>Inputs<br>(Level 3) | Impact of<br>Netting <sup>(1)</sup> | Total Net<br>Carrying Value<br>in Consolidated<br>Statement of<br>Condition |  |
| Assets:                                   |   |               |   |                                     |   |  |
| Trading account assets                    | \$ 357  | <b>\$ 122</b> |   |                                     | <b>\$ 479</b>   |  |
| Investment securities available for sale: |   |               |   |                                     |   |  |
| U.S. Treasury and federal agencies:       |   |               |   |                                     |   |  |
| Direct obligations                        | 6,529   | 1,048         |   |                                     | 7,577   |  |
| Mortgage-backed securities                | _   | 22,967        | \$ 673  |                                     | 23,640  |  |
| Asset-backed securities:                  |   |               |   |                                     |   |  |
| Student loans                             | _   | 13,182        | 1,234   |                                     | 14,416  |  |
| Credit cards                              |   | 7,423         | 28  |                                     | 7,451   |  |
| Sub-prime                                 | _   | 1,818         | _   |                                     | 1,818   |  |
| Other                                     |   | 568           | 1,020   |                                     | 1,588   |  |
| Total asset-backed securities             |   | 22,991        | 2,282   |                                     | 25,273  |  |
| Non-U.S. debt securities                  | _   | 10,905        | 2,140   |                                     | 13,045  |  |
| State and political subdivisions          | _   | 6,554         | 50  |                                     | 6,604   |  |
| Collateralized mortgage obligations       | _   | 1,502         | 359   |                                     | 1,861   |  |
| Other U.S. debt securities                | _   | 2,637         | 3   |                                     | 2,640   |  |
| U.S. equity securities                    | _   | 1,115         | _   |                                     | 1,115   |  |
| Non-U.S. equity securities                | 7   | 119           |   |                                     | 126   |  |
| Total investment securities               |   |               |   |                                     |   |  |
| available for sale                        | 6,536   | 69,838        | 5,507   |                                     | 81,881  |  |
| Other assets                              | 168   | 7,971         | 254   | \$(2,970)                           | 5,423   |  |
| Total assets carried at fair value        | <u>\$7,061</u>  | \$77,931      | \$5,761   | <u>\$(2,970)</u>                    | \$87,783  |  |
| Liabilities:                              |   |               |   |                                     |   |  |
| Other liabilities                         | \$ 723  | \$ 8,557      | \$ 269  | \$(2,970)                           | \$ 6,579  |  |
| Total liabilities carried at fair value   | <u>\$ 723</u>   | \$ 8,557      | <u>\$ 269</u>   | \$(2,970)                           | \$ 6,579  |  |

<sup>(1)</sup> Represents counterparty netting against level 2 financial assets and liabilities, where a legally enforceable master netting agreement exists between State Street and the counterparty.

# STATE STREET CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 14. Fair Value (Continued)

Fair Value Measurements on a Recurring Basis as of December 31, 2009

|  |              |   |                     | as 01     | December 3  | 1, 2009 |                                     |                           |  |
|--|--------------|---|---------------------|-----------|-------------|---------|-------------------------------------|---------------------------|--|
| (In millions)  | Prices<br>Ma | d Market<br>in Active<br>irkets<br>vel 1) | with Si<br>Observal | gnificant | Unobserva   | ficant  | Impact of<br>Netting <sup>(1)</sup> | Carryi<br>in Con<br>State | al Net<br>ng Value<br>solidated<br>ment of<br>dition |
| Assets:  |              |   |                     |           |             |         |                                     |                           |  |
| Trading account assets                                   | \$           | 53  | \$                  | 95        |             |         |                                     | \$                        | 148  |
| U.S. Treasury and federal agencies:                      |              |   |                     |           |             |         |                                     |                           |  |
| Direct obligations                                       | 10           | ),004                                     | 1                   | ,158      |             |         |                                     |                           | 1,162  |
| Mortgage-backed securities Asset-backed securities:      |              | _   | 14                  | ,878      | \$          | 58      |                                     | 14                        | 1,936  |
| Student loans  |              | —   | 8                   | ,753      | 3,          | 175     |                                     | 11                        | ,928   |
| Credit cards   |              | —   |                     | ,280      |             | 327     |                                     |                           | 5,607  |
| Sub-prime  |              | _   | 3                   | ,194      |             | 3       |                                     | 3                         | 3,197  |
| Other  |              |   |                     | 913       | _1,         | 884     |                                     | 2                         | 2,797  |
| Total asset-backed                                       |              |   |                     |           |             |         |                                     |                           |  |
| securities   |              | _   | 19                  | ,140      | 5,          | 389     |                                     | 24                        | 1,529  |
| Non-U.S. debt securities                                 |              | _   | 8                   | ,534      | 1,          | 777     |                                     | 10                        | ),311  |
| State and political subdivisions Collateralized mortgage |              | _   | 5                   | ,935      |             | 2       |                                     | 5                         | 5,937  |
| obligations  |              | _   | 2                   | ,210      |             | 199     |                                     | 2                         | 2,409  |
| Other U.S. debt securities                               |              | _   | 2                   | ,231      |             | 3       |                                     | 2                         | 2,234  |
| U.S. equity securities                                   |              | —   | 1                   | ,098      |             | _       |                                     | 1                         | 1,098  |
| Non-U.S. equity securities                               |              |   |                     | 83        |             | _       |                                     |                           | 83   |
| Total investment securities                              |              |   |                     |           |             |         |                                     |                           |  |
| available for sale                                       | 10           | ),004                                     | 55                  | ,267      | 7,          | 428     |                                     | 72                        | 2,699  |
| Other assets   |              |   | 6                   | 5,251     |             | 128     | \$(1,868)                           |                           | 1,511  |
| Total assets carried at fair value                       | \$10         | 0,057                                     | \$61                | ,613      | <u>\$7,</u> | 556     | \$(1,868)                           | \$77                      | 7,358  |
| Liabilities:   |              |   |                     |           |             |         |                                     |                           |  |
| Other liabilities  | \$           | 5   | \$ 6                | ,483      | \$          | 147     | \$(1,868)                           | \$ 4                      | 1,767  |
| Total liabilities carried at fair value                  | \$           | 5   | \$ 6                | 5,483     | \$          | 147     | \$(1,868)                           |                           | 1,767  |

<sup>(1)</sup> Represents counterparty netting against level 2 financial assets and liabilities, where a legally enforceable master netting agreement exists between State Street and the counterparty.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 14.** Fair Value (Continued)

Total liabilities .....

The following tables present activity related to our financial assets and liabilities categorized in level 3 of the valuation hierarchy for the years ended December 31, 2010 and 2009. Transfers out of level 3 during the year ended December 31, 2010 were substantially related to certain asset-backed securities and non-U.S. debt securities, for which fair value was measured using prices for which observable market information became available.

| available.  |  |                           |   |   |                                      |                                       |  |  |  |
|---|--|---------------------------|---|---|--------------------------------------|---------------------------------------|--|--|--|
|   | Fair Value Measurements Using Significant Unobservable Inputs<br>Year Ended December 31, 2010    |                           |   |   |                                      |                                       |  |  |  |
|   |  |                           | Realized and<br>d Gains (Losses)                | Purchases,                              | Transfers                            |                                       | Change in<br>Unrealized<br>Gains (Losses)<br>Related to<br>Financial |  |  |
| (In millions)   | Fair Value at<br>December 31,<br>2009  | Recorded<br>in<br>Revenue | Recorded in<br>Other<br>Comprehensive<br>Income | Issuances and                           | Into and/<br>or<br>Out of<br>Level 3 | Fair Value at<br>December 31,<br>2010 | Instruments<br>Held at   |  |  |
| Assets: Investment securities available for sale: U.S. Treasury and federal agencies: |  |                           |   |   |                                      |                                       |  |  |  |
| Mortgage-backed securities  | \$ 58  | \$ (1)                    | \$ (1)  | \$ 659                                  | \$ (42)                              | \$ 673                                |  |  |  |
| Student loans Credit cards Sub-prime  | 3,175<br>327<br>3  | 9<br>17<br>1              | 81<br>(17)<br>—                                 | (317)<br>(31)                           | (1,714)<br>(268)<br>(4)              | 1,234<br>28<br>—                      |  |  |  |
| Other   | 1,884  | 90                        | 118   | <u>(771)</u>                            | (301)                                | 1,020                                 |  |  |  |
| securities  | 5,389  | 117                       | 182   | (1,119)                                 | (2,287)                              | 2,282                                 |  |  |  |
| Non-U.S. debt securities State and political  | 1,777  | 60                        | 84  | 1,551                                   | (1,332)                              | 2,140                                 |  |  |  |
| subdivisions Collateralized mortgage  | 2  | _                         | _   | (1)                                     | 49                                   | 50                                    |  |  |  |
| obligations Other U.S. debt securities  | 199<br>3   | (35)                      | 6   | 362                                     | (173)                                | 359                                   |  |  |  |
| Total investment securities available for sale Other assets                           | 7,428<br>128   | 141<br>(55)               | 271<br>—  | 1,452<br>181                            | (3,785)                              | 5,507<br>254                          | <b>\$</b> (41)   |  |  |
| Total assets  | \$7,556  | \$ 86                     | <u>\$271</u>                                    | \$ 1,633                                | \$(3,785)                            | \$5,761                               | <u>\$(41)</u>  |  |  |
|   | Fair Value Measurements Using Significant Unobservable Inputs Year Ended December 31, 2010       |                           |   |   |                                      |                                       |  |  |  |
|   | Change in Unrealize  Total Realized and Unrealized (Gains) Losses Purchases. Transfers  Financia |                           |   |   |                                      |                                       |  |  |  |
| (In millions)   | Fair Value at<br>December 31,<br>2009  | Recorded<br>in<br>Revenue | Recorded in<br>Other<br>Comprehensive<br>Income | Issuances<br>and<br>Settlements,<br>Net | Into and/<br>or<br>Out of<br>Level 3 | Fair Value at<br>December 31,<br>2010 | Instruments Held at December 31, 2010                                |  |  |
| Liabilities: Other liabilities  | \$ 147   | \$ (72)                   |   | \$ 194                                  |                                      | \$ 269                                | \$(36)   |  |  |

\$ (72)

\$ 269

\$(36)

# STATE STREET CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**Note 14.** Fair Value (Continued)

## Fair Value Measurements Using Significant Unobservable Inputs Year Ended December 31, 2009

|  |                                       |                       | Tear En   | ica Decembe      | 01, 2007    |                                       |  |
|--|---------------------------------------|-----------------------|---|------------------|-------------|---------------------------------------|--|
| (In millions)  | Fair Value at<br>December 31,<br>2008 | Unrealize<br>Recorded | Realized and<br>d Gains (Losses)<br>Recorded in<br>Other<br>Comprehensive<br>Income | Issuances<br>and |             | Fair Value at<br>December 31,<br>2009 | Change in<br>Unrealized<br>Gains (Losses)<br>Related to<br>Financial<br>Instruments<br>Held at<br>December 31,<br>2009 |
|  |                                       |                       |   |                  |             |                                       |  |
| Assets: Trading account assets Investment securities available for sale: U.S. Treasury and federal | \$ 366                                |                       |   |                  | \$ (366)    | \$ —                                  |  |
| agencies:  Mortgage-backed securities  Asset-backed securities:                                    | 2                                     |                       |   | \$ 56            | _           | 58                                    |  |
| Student loans  |                                       |                       | \$ 226  | (188)            | (4,338)     | 3,175                                 |  |
| Credit cards   |                                       |                       | 15  | 235              | 53          | 327                                   |  |
| Sub-prime  |                                       |                       | (2)   |                  |             | 3                                     |  |
| Other  |                                       |                       | 42  | 241              | 1,264       | 1,884                                 |  |
|  |                                       |                       |   |                  |             |                                       |  |
| Total asset-backed securities  | 7,841                                 |                       | 281   | 288              | (3,021)     | 5,389                                 |  |
|  |                                       |                       |   |                  |             |                                       |  |
| Non-U.S. debt securities State and political subdivisions Collateralized mortgage                  | , -                                   | \$ 18<br>—            | 1,051   | 1,071<br>2       | (1,374) (1) | 1,777<br>2                            |  |
| obligationsOther U.S. debt securities  |                                       | (119)                 | (6)   | 324<br>(25)      | (4)         | 199                                   |  |
| Total investment securities  |                                       |                       |   |                  |             |                                       |  |
| available for sale   | 8,887                                 | (101)                 | 1,326   | 1,716            | (4,400)     | 7,428                                 |  |
| Other assets   | 760                                   | (366)                 | _   | (266)            | _           | 128                                   | \$ (71)  |
| Total assets   | \$10,013                              | \$(467)               | \$1,326   | \$1,450          | \$(4,766)   | \$7,556                               | \$ (71)  |
|  |                                       | Fair Valu             | ne Measurements<br>Year End   | Using Signif     |             | ervable Inputs                        |  |
| (In millions)  | Fair Value at<br>December 31,<br>2008 | Unrealize<br>Recorded | Realized and<br>d (Gains) Losses<br>Recorded in<br>Other<br>Comprehensive<br>Income | Issuances<br>and |             | Fair Value at<br>December 31,<br>2009 | Change in<br>Unrealized<br>(Gains) Losses<br>Related to<br>Financial<br>Instruments<br>Held at<br>December 31,<br>2009 |
| Liabilities:   |                                       |                       |   |                  |             |                                       |  |
| Other liabilities  | \$ 857                                | \$(445)               | _   | \$ (265)         | _           | \$ 147                                | \$(116)  |
| Total liabilities  | \$ 857                                | \$(445)               |   | \$ (265)         |             | \$ 147                                | \$(116)  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14. Fair Value (Continued)

For our financial assets and liabilities categorized in level 3, total realized and unrealized gains and losses for the years ended December 31, 2010 and 2009 were recorded in revenue as follows:

|                           | Year Ended December 31, 2010   |   |  |  |
|---------------------------|--|---|--|--|
| (In millions)             | Total Realized and<br>Unrealized Gains<br>(Losses) Recorded<br>in Revenue                | Change in<br>Unrealized Gains<br>(Losses) Related to<br>Financial<br>Instruments Held at<br>December 31, 2010 |  |  |
| Fee revenue:              |  |   |  |  |
| Trading services          | <u>\$ 17</u>   | <u>\$ (5)</u>   |  |  |
| Total fee revenue         | 17   | (5)   |  |  |
| Net interest revenue      | 141  |   |  |  |
| Total revenue             | <u>\$ 158</u>  | <u>\$ (5)</u>   |  |  |
|                           | Year Ended December 31, 2009   |   |  |  |
| (In millions)             | Total Realized and<br>Unrealized Gains<br>(Losses) Recorded<br>in Revenue <sup>(1)</sup> | Change in<br>Unrealized Gains<br>(Losses) Related to<br>Financial<br>Instruments Held at<br>December 31, 2009 |  |  |
| Fee revenue:              |  |   |  |  |
| Trading services          | \$ 38  | \$(5)   |  |  |
| Processing fees and other | 50   | _50   |  |  |
| Total fee revenue         | 88   | 45  |  |  |
| Net interest revenue      | (101)  |   |  |  |
| Total revenue             |  | \$45  |  |  |

<sup>(1)</sup> Excludes unrealized losses on written options related to book-value protection provided to stable value funds, which are recorded in other expenses in our consolidated statement of income, and totaled \$9 million for the year ended December 31, 2009.

## Fair Values of Financial Instruments:

Estimates of fair value for financial instruments not carried at fair value on a recurring basis in our consolidated statement of condition, as defined by GAAP, are generally subjective in nature, and are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. Disclosure of fair value estimates is not required by GAAP for certain items, such as lease financing, equity method investments, obligations for pension and other post-retirement plans, premises and equipment, other intangible assets and income tax assets and liabilities. Accordingly, aggregate fair value estimates presented do not purport to represent, and should not be considered representative of, our underlying "market" or franchise value. In addition, because of potential differences in methodologies and assumptions used to estimate fair values, our estimates of fair value should not be compared to those of other financial institutions.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14. Fair Value (Continued)

We use the following methods to estimate the fair values of our financial instruments:

- For financial instruments that have quoted market prices, those quoted prices are used to estimate fair value.
- Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate are assumed to have a fair value that approximates their reported value, after taking into consideration any applicable credit risk.
- For financial instruments for which no quoted market prices are available, fair value is estimated using information obtained from third parties, or by discounting the expected cash flows using an estimated current market interest rate for the financial instrument.

The short duration of our assets and liabilities results in a significant number of financial instruments for which fair value equals or closely approximates the amount reported in our consolidated statement of condition. These financial instruments are reported in the following captions in our consolidated statement of condition: cash and due from banks; interest-bearing deposits with banks; securities purchased under resale agreements; accrued income receivable; deposits; securities sold under repurchase agreements; federal funds purchased; and other short-term borrowings. In addition, due to the relatively short duration of certain of our net loans (excluding leases), we consider fair value for these loans to approximate their reported value. The fair value of other types of loans, such as purchased receivables, is estimated by discounting expected future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. Loan commitments have no reported value because terms are at prevailing market rates.

The reported amounts and estimated fair values for financial instruments defined by GAAP, excluding the aforementioned short-term financial instruments and financial assets and liabilities carried at fair value on a recurring basis, were as follows as of December 31, 2010 and 2009:

| (In millions)                          | Reported<br>Amount | Fair<br>Value |
|--|--------------------|---------------|
| 2010:                                  |                    |               |
| Financial Assets:                      |                    |               |
| Investment securities held to maturity | \$12,249           | \$12,576      |
| Net loans (excluding leases)           | 10,387             | 10,242        |
| Financial Liabilities:                 |                    |               |
| Long-term debt                         | 8,550              | 8,498         |
| 2009:                                  |                    |               |
| Financial Assets:                      |                    |               |
| Investment securities held to maturity | \$20,877           | \$20,928      |
| Net loans (excluding leases)           | 9,013              | 8,729         |
| Financial Liabilities:                 |                    |               |
| Long-term debt                         | 8,838              | 8,715         |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 15. Equity-Based Compensation

In May 2009, our shareholders amended the 2006 Equity Incentive Plan to increase the number of shares of common stock approved for issuance for stock and stock-based awards, including stock options, stock appreciation rights, restricted stock, deferred stock and performance awards, from 20,000,000 shares to 37,000,000 shares. As of December 31, 2010, a total of 26,386,041 shares had been awarded under the 2006 plan, compared with cumulative year-end totals of 17,590,911 shares and 12,173,627 shares as of December 31, 2009 and 2008, respectively.

In addition, up to 8,000,000 shares from our 1997 Equity Incentive Plan were approved for issuance under the 2006 Plan. This included shares that were available for issuance when the plan expired on December 18, 2006, and any shares that become available for issuance due to cancellations and forfeitures. As of December 31, 2010, 7,036,001 shares from the 1997 Plan have been added to, and may be awarded from, the 2006 Plan. We have stock options outstanding from the 1997 Plan under which no further grants can be made.

The exercise price of non-qualified and incentive stock options and stock appreciation rights may not be less than the fair value of such shares on the date of grant. Stock options and stock appreciation rights granted under the 1997 and 2006 plans generally vest over four years and expire no later than ten years from the date of grant. For restricted stock awards granted under the plans, stock certificates are issued at the time of grant and recipients have dividend and voting rights. In general, these grants vest over three to four years. For deferred stock awards granted under the plans, no stock is issued at the time of grant. Generally, these grants vest over two to four years. Performance awards granted are earned over a performance period based on the achievement of defined goals, generally over three to four years. Payment for performance awards is made in shares of our common stock equal to its fair market value per share, based on certain financial ratios, after the conclusion of each performance period.

We record compensation expense, equal to the estimated fair value of the options or stock appreciation rights on the grant date, on a straight-line basis over the options' vesting periods. We use a Black-Scholes option-pricing model to estimate the fair value of the grant.

No options or stock appreciation rights were granted in 2010. The weighted-average assumptions used in connection with the option-pricing model were as follows for 2009 and 2008:

|                                  | 2009  | 2008  |
|----------------------------------|-------|-------|
| Dividend yield                   | 4.82% | 1.32% |
| Expected volatility              | 26.70 | 21.00 |
| Risk-free interest rate          | 2.49  | 3.17  |
| Expected option lives (in years) | 7.8   | 7.8   |

Compensation expense related to stock options, stock appreciation rights, restricted stock awards, deferred stock awards and performance awards, which we record as a component of salaries and employee benefits expense in our consolidated statement of income, was \$229 million, \$126 million and \$321 million for the years ended December 31, 2010, 2009 and 2008, respectively. The 2010 expense excluded \$12 million associated with acceleration of expense in connection with the December 2010 reduction in force. This expense was included in the severance-related portion of the restructuring charges described in note 9. The aggregate income tax benefit recorded in our consolidated statement of income related to the above-described compensation expense was \$95 million, \$50 million and \$127 million for the years ended December 31, 2010, 2009 and 2008, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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## **Note 15.** Equity-Based Compensation (Continued)

Information about the 2006 Plan and 1997 Plan as of December 31, 2010, and activity during the years ended December 31, 2009 and 2010, is presented below:

|  | Shares<br>(in thousands) | Weighted<br>Average<br>Exercise<br>Price | Weighted Average Remaining Contractual Term (in years) | Aggregate<br>Intrinsic<br>Value<br>(in millions) |
|--|--------------------------|--|--|--|
| Stock Options and Stock Appreciation Rights: |                          |  |  |  |
| Outstanding at December 31, 2008             | 14,316                   | 51.86                                    |  |  |
| Granted                                      | 516                      | 19.31                                    |  |  |
| Exercised                                    | (832)                    | 40.57                                    |  |  |
| Forfeited or expired                         | (833)                    | 46.32                                    |  |  |
| Outstanding at December 31, 2009             | 13,167                   | 51.64                                    |  |  |
| Exercised                                    | (297)                    | 37.53                                    |  |  |
| Forfeited or expired                         | (1,887)                  | 54.76                                    |  |  |
| Outstanding at December 31, 2010             | 10,983                   | \$51.49                                  | 3.60   | \$32.2   |
| Exercisable at December 31, 2010             | 9,862                    | \$50.82                                  | 3.18   | \$21.8   |

The weighted-average grant date fair value of options granted in 2009 and 2008 was \$2.96 and \$21.06, respectively. The total intrinsic value of options exercised during the years ended December 31, 2010, 2009 and 2008 was \$2 million, \$5 million and \$102 million, respectively. As of December 31, 2010, total unrecognized compensation cost, net of estimated forfeitures, related to options and stock appreciation rights was \$2 million, which is expected to be recognized over a weighted-average period of 13 months.

Other stock awards and related activity consisted of the following for the years ended December 31, 2009 and 2010:

|                                  | Shares<br>(in thousands) | Weighted-Average<br>Grant Date Fair<br>Value |
|----------------------------------|--------------------------|--|
| Restricted Stock Awards:         |                          |  |
| Outstanding at December 31, 2008 | 489                      | \$73.95                                      |
| Granted                          | 1,075                    | 34.58  |
| Vested                           | (279)                    | 72.66  |
| Forfeited                        | (38)                     | 22.00  |
| Outstanding at December 31, 2009 | 1,247                    | 41.87  |
| Granted                          | 5,264                    | 44.49  |
| Vested                           | (489)                    | 52.87  |
| Forfeited                        | (221)                    | 44.95  |
| Outstanding at December 31, 2010 | <u>5,801</u>             | \$43.21                                      |

The weighted-average grant date fair value of restricted stock awards granted in 2008 was \$81.70 per share. The total fair value of restricted stock awards vested was \$23 million, \$20 million and \$16 million for the years ended December 31, 2010, 2009 and 2008, respectively. As of December 31, 2010, total unrecognized compensation cost, net of estimated forfeitures, related to restricted stock was \$163 million, which is expected to be recognized over a weighted-average period of 36 months.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**Note 15.** Equity-Based Compensation (Continued)

|                                  | Shares<br>(in thousands) | Weighted-Average<br>Grant Date Fair<br>Value |
|----------------------------------|--------------------------|--|
| Deferred Stock Awards:           |                          |  |
| Outstanding at December 31, 2008 | 6,464                    | \$71.59                                      |
| Granted                          | 3,076                    | 25.51  |
| Vested                           | (2,843)                  | 67.94  |
| Forfeited                        | (124)                    | 56.73  |
| Outstanding at December 31, 2009 | 6,573                    | 51.88  |
| Granted                          | 2,287                    | 42.45  |
| Vested                           | (2,356)                  | 57.76  |
| Forfeited                        | (313)                    | 43.13  |
| Outstanding at December 31, 2010 | 6,191                    | <b>\$46.71</b>                               |

The weighted-average grant date fair value of deferred stock awards granted in 2008 was \$78.62 per share. The total fair value of deferred stock awards vested was \$107 million, \$193 million and \$166 million for the years ended December 31, 2010, 2009 and 2008, respectively. As of December 31, 2010, total unrecognized compensation cost, net of estimated forfeitures, related to deferred stock awards was \$153 million, which is expected to be recognized over a weighted-average period of 27 months.

|                                  | Shares<br>(in thousands) | Weighted-Average<br>Grant Date Fair<br>Value |
|----------------------------------|--------------------------|--|
| Performance Awards:              |                          |  |
| Outstanding at December 31, 2008 | 2,280                    | \$73.18                                      |
| Granted                          | 721                      | 19.46  |
| Forfeited                        | (1,502)                  | 64.96  |
| Paid out                         | (1,069)                  | 68.01  |
| Outstanding at December 31, 2009 | 430                      | 24.14  |
| Granted                          | 1,421                    | 43.33  |
| Forfeited                        | (716)                    | 25.72  |
| Paid out                         | (15)                     | 64.57  |
| Outstanding at December 31, 2010 | 1,120                    | \$43.89                                      |

The weighted-average grant date fair value of performance awards granted in 2008 was \$80.90 per share. The total fair value of performance awards paid out was \$12 million, \$23 million and \$35 million for the years ended December 31, 2010, 2009 and 2008, respectively. As of December 31, 2010, total unrecognized compensation cost, net of estimated forfeitures, related to performance awards was \$14 million, which is expected to be recognized over a weighted-average period of 24 months.

We utilize either treasury shares or authorized but unissued shares to satisfy the issuance of common stock under our equity incentive plans. We do not have a specific policy concerning purchases of our common stock to satisfy stock issuances, including exercises of stock options. We have a general policy concerning purchases of stock to meet common stock issuances under our employee benefit plans, including option exercises and other corporate purposes. Various factors determine the amount and timing of our purchases of our common stock, including our regulatory capital requirements, the number of shares we expect to issue under employee benefit plans, market conditions (including the trading price of our common stock), and legal considerations. These

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 15.** Equity-Based Compensation (Continued)

factors can change at any time, and the number of shares of common stock we will purchase or when we will purchase them cannot be assured.

## **Note 16.** Regulatory Matters

## Regulatory Capital:

We are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our consolidated financial condition. Under regulatory capital adequacy guidelines, we must meet specified capital requirements that involve quantitative measures of our consolidated assets, liabilities and off-balance sheet exposures calculated in accordance with regulatory accounting practices. Our capital amounts and their classification are subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require State Street and State Street Bank to maintain minimum risk-based capital and leverage ratios as set forth in the following table. The risk-based capital ratios are tier 1 capital and total capital, each divided by adjusted total risk-weighted assets and market-risk equivalents, and the tier 1 leverage ratio is tier 1 capital divided by adjusted quarterly average assets. As of December 31, 2010 and 2009, State Street and State Street Bank met all capital adequacy requirements to which they were subject.

As of December 31, 2010, State Street Bank was categorized as "well capitalized" under the regulatory capital adequacy framework. To be categorized as "well capitalized," State Street Bank must exceed the "well capitalized" guideline ratios, as set forth in the table, and meet certain other requirements. State Street Bank exceeded all "well capitalized" requirements as of December 31, 2010 and 2009. Management believes that no conditions or events have occurred since December 31, 2010 that have changed the capital categorization of State Street Bank.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 16.** Regulatory Matters (Continued)

Regulatory capital ratios and related amounts were as follows as of December 31:

|  | Regulatory Guidelines(1) |                     | State Street     |           | State Str        | eet Bank  |
|--|--------------------------|---------------------|------------------|-----------|------------------|-----------|
| (Dollars in millions)  | Minimum                  | Well<br>Capitalized | 2010             | 2009      | 2010             | 2009      |
| Risk-based ratios:   |                          |                     |                  |           |                  |           |
| Tier 1 capital   | 4%                       | 6%                  | 20.5%            | 6 17.7%   | 18.1%            | 6 17.3%   |
| Total capital  | 8                        | 10                  | 22.0             | 19.1      | 19.9             | 19.0      |
| Tier 1 leverage ratio  | 4                        | 5                   | 8.2              | 8.5       | 7.1              | 8.2       |
| Total shareholders' equity                                       |                          |                     | \$ 17,787        | \$ 14,491 | \$ 16,697        | \$ 14,668 |
| Capital trust securities   |                          |                     | 1,450            | 1,450     | _                | _         |
| and cash flow hedges   |                          |                     | 680              | 2,313     | 682              | 2,309     |
| acquisitions   |                          |                     | 748              | 521       | 748              | 521       |
| Recognition of pension plan funded status                        |                          |                     | 186              | 168       | 187              | 168       |
| Less:  |                          |                     | 100              | 100       | 107              | 100       |
| Goodwill   |                          |                     | 5,597            | 4,550     | 5,365            | 4,387     |
| Other intangible assets  |                          |                     | 2,593            | 1,810     | 2,460            | 1,716     |
| Other deductions <sup>(2)</sup>                                  |                          |                     | 336              | 578       | ´—               | 185       |
| Tier 1 capital   |                          |                     | 12,325           | 12,005    | 10,489           | 11,378    |
| Qualifying subordinated debt                                     |                          |                     | 959              | 999       | 959              | 999       |
| Allowances for on- and off-balance sheet                         |                          |                     |                  | ,,,,      | ,,,,             | ,,,,      |
| credit exposures   |                          |                     | 116              | 104       | 115              | 104       |
| Unrealized gain on available-for-sale equity                     |                          |                     |                  |           |                  |           |
| securities   |                          |                     | 2                | 1         | _                | 1         |
| Tier 2 capital   |                          |                     | 1,077            | 1,104     | 1,076            | 1,104     |
| Deduction for investments in finance                             |                          |                     | ,                |           | 1,070            | 1,101     |
| subsidiaries   |                          |                     | (171)            | (148)     |                  |           |
| Total capital  |                          |                     | <u>\$ 13,231</u> | \$ 12,961 | <u>\$ 11,565</u> | \$ 12,482 |
| Adjusted total risk-weighted assets and market-risk equivalents: |                          |                     |                  |           |                  |           |
| On-balance sheet   |                          |                     | \$ 46,209        | \$ 56,780 | \$ 44,103        | \$ 54,832 |
| Off-balance sheet  |                          |                     | 13,177           | 10,159    | 13,177           | 10,159    |
| Market-risk equivalents  |                          |                     | 791              | 752       | 750              | 703       |
| Total  |                          |                     | \$ 60,177        | \$ 67,691 | \$ 58,030        | \$ 65,694 |
| Adjusted quarterly average assets                                |                          |                     | \$150,770        | \$140,978 | \$147,908        | \$138,914 |

<sup>(1)</sup> State Street Bank must meet the regulatory designation of "well capitalized" in order for us to maintain our status as a financial holding company, including maintaining a minimum tier 1 risk-based capital ratio (tier 1 capital divided by adjusted total risk-weighted assets and market-risk equivalents) of 6%, a minimum total risk-based capital ratio (total capital divided by adjusted total risk-weighted assets and market-risk equivalents) of 10%, and a tier 1 leverage ratio (tier 1 capital divided by adjusted quarterly average assets) of 5%. The "well capitalized" designation requires us to maintain a minimum tier 1 risk-based capital ratio of 6% and a minimum total risk-based capital ratio of 10%.

<sup>(2)</sup> Amounts include deferred tax assets not eligible for inclusion in capital.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 16.** Regulatory Matters (Continued)

Cash, Dividend, Loan and Other Restrictions:

During 2010, our banking subsidiaries were required by the Federal Reserve to maintain average aggregate cash balances of approximately \$1.44 billion to satisfy reserve requirements. In addition, federal and state banking regulations place certain restrictions on dividends paid by banking subsidiaries to a parent company, and therefore dividends by State Street Bank to the parent company may be subject to prior regulatory approval.

In 2009, in light of the continued disruption in the global capital markets experienced since the middle of 2007, and as part of a plan to strengthen our tangible common equity, we announced a reduction of our quarterly dividend on our common stock to \$0.01 per share. Currently, any increase in our common stock dividend requires the prior approval of the Federal Reserve.

The Federal Reserve Act requires that extensions of credit by State Street Bank to certain affiliates, including the parent company, be secured by specific collateral, that the extension of credit to any one affiliate be limited to 10% of State Street Bank's capital and surplus, as defined, and that extensions of credit to all such affiliates be limited to 20% of State Street Bank's capital and surplus.

At December 31, 2010, our consolidated retained earnings included \$422 million representing undistributed earnings of unconsolidated entities that are accounted for under the equity method of accounting.

## **Note 17. Derivative Financial Instruments**

We use derivative financial instruments to support our customers' needs, conduct our trading activities, and manage our interest-rate and currency risk.

As part of our trading activities, we assume positions in both the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivative financial instruments, including foreign exchange forward contracts, foreign exchange and interest-rate options and interest-rate swaps, and interest-rate futures.

Interest-rate contracts involve an agreement with a counterparty to exchange cash flows based on the movement of an underlying interest-rate index. An interest-rate swap agreement involves the exchange of a series of interest payments, either at a fixed or variable rate, based upon the notional amount without the exchange of the underlying principal amount. An interest-rate option contract provides the purchaser, for a premium, the right, but not the obligation, to receive an interest rate based upon a predetermined notional value during a specified period. An interest-rate futures contract is a commitment to buy or sell, at a future date, a financial instrument at a contracted price; it may be settled in cash or through the delivery of the contracted instrument.

Foreign exchange contracts involve an agreement to exchange one currency for another currency at an agreed-upon rate and settlement date. Foreign exchange contracts generally consist of foreign exchange forward and spot contracts and option contracts.

Derivative financial instruments involve the management of interest-rate and foreign currency risk, and involve, to varying degrees, market risk and credit and counterparty risk (risk related to repayment). Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates and other market-driven factors and prices. We use a variety of risk management tools and methodologies to measure, monitor and manage the market risk associated with our trading activities. One such risk-management measure is value-at-risk, or VaR. VaR is an estimate of potential loss for a given period within a stated statistical confidence interval. We use a risk-measurement system to estimate VaR daily. We have adopted standards for estimating VaR, and we maintain capital for market risk in accordance with applicable regulatory capital guidelines.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

Derivative financial instruments are also subject to credit and counterparty risk, which is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle a transaction in accordance with the underlying contractual terms. We manage credit and counterparty risk by performing credit reviews, maintaining individual counterparty limits, entering into netting arrangements and requiring the receipt of collateral. Collateral requirements are determined after a comprehensive review of the creditworthiness of each counterparty, and the collateral requirements are monitored and adjusted daily. Collateral is generally held in the form of cash or highly liquid U.S. government securities. We may be required to provide collateral to the counterparty in connection with our entry into derivative financial instruments. Future cash requirements, if any, related to foreign exchange contracts are represented by the gross amount of currencies to be exchanged under each contract unless we and the counterparty have agreed to pay or to receive the net contractual settlement amount on the settlement date.

We enter into master netting agreements with many of our derivative counterparties. Certain of these agreements contain credit risk-related contingent features in which the counterparty has the option to declare State Street in default and accelerate cash settlement of our net derivative liabilities with the counterparty in the event our credit rating falls below specified levels. The aggregate fair value of all derivative instruments with credit risk-related contingent features that were in a net liability position as of December 31, 2010 totaled approximately \$551 million, against which we had posted aggregate collateral of approximately \$283 million. If State Street's credit rating was downgraded below levels specified in the agreements, the maximum additional amount of payments related to termination events that could have been required pursuant to these contingent features as of December 31, 2010 was approximately \$268 million. Such accelerated settlement would not affect our consolidated results of operations.

## Trading Activities:

In connection with our trading activities, we use derivative financial instruments in our role as a financial intermediary and as both a manager and servicer of financial assets, in order to accommodate our clients' investment and risk management needs. In addition, we use derivative financial instruments in order to contribute to our overall corporate earnings and liquidity. These activities are designed to generate trading revenue and to hedge volatility in our net interest revenue. The level of market risk that we assume is a function of our overall objectives and liquidity needs, our clients' requirements and market volatility.

Our clients use derivative financial instruments to manage the financial risks associated with their investment goals and business activities. With respect to cross-border investing, clients have a need for foreign exchange forward contracts to convert currency for international investment and to manage the currency risk in their investment portfolios. As an active participant in the foreign exchange markets, we provide foreign exchange forward contracts and options in support of these client needs. We also participate in the interest-rate markets, and provide interest-rate swaps, interest-rate futures and other interest-rate contracts to our clients to enable them to mitigate or modify their interest-rate risk. As part of our trading activities, we may assume positions in both the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivative financial instruments, including foreign exchange forward contracts, foreign exchange and interest-rate options and interest-rate swaps, and interest-rate futures. In the aggregate, positions are matched closely to minimize currency and interest-rate risk. Gains or losses in the fair values of trading derivatives are recorded in trading services revenue in our consolidated statement of income.

We offer products that provide book-value protection primarily to plan participants in stable value funds managed by non-affiliated investment managers of post-retirement defined contribution benefit plans, particularly 401(k) plans. The book-value protection is intended to provide safety and stable growth of principal

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

invested, and to cover any shortfall caused by significant withdrawals when book value exceeds market value and the liquidation of the assets is not sufficient to redeem the participants. We account for these contingencies individually as trading derivative financial instruments, specifically written options. These contracts are valued quarterly and unrealized losses, if any, are recorded in other expenses in our consolidated statement of income.

## Asset and Liability Management Activities:

In connection with our asset and liability management activities, we use derivative financial instruments to manage interest-rate risk. Interest-rate risk, defined as the sensitivity of income or financial condition to variations in interest rates, is a significant non-trading market risk to which our assets and liabilities are exposed. We manage interest-rate risk by identifying, quantifying and hedging our exposures, using fixed-rate portfolio securities and a variety of derivative financial instruments, most frequently interest-rate swaps and options (e.g., interest rate caps and floors). Interest-rate swap agreements alter the interest-rate characteristics of specific balance sheet assets or liabilities. When appropriate, forward rate agreements, options on swaps, and exchange-traded futures and options are also used.

## Fair value hedges

Derivatives designated as fair value hedges are utilized to mitigate the risk of changes in fair value of recognized assets and liabilities. Gains and losses on fair value hedges are recorded in net interest revenue or in processing fees and other revenue in our consolidated statement of income along with the gain or loss on the asset or liability attributable to the hedged risk. Differences between the gains and losses on fair value hedges and the gains and losses on the asset or liability attributable to the hedged risk represent hedge ineffectiveness, which is recorded in net interest revenue or in processing fees and other revenue. We use interest-rate swap agreements in this manner to manage our exposure to changes in the fair value of hedged items caused by changes in interest rates.

We have entered into interest-rate swap agreements to modify our interest revenue from certain available-for-sale securities from a fixed rate to a floating rate. The securities hedged have a weighted-average life of approximately 7.7 years. These securities are hedged with interest-rate swap contracts of similar maturity, repricing and fixed-rate coupons. The interest-rate swap contracts convert the interest revenue from a fixed rate to a floating rate indexed to LIBOR, thereby mitigating our exposure to fluctuations in the fair value of the securities attributable to changes in the benchmark interest rate.

We have entered into an interest-rate swap agreement to modify our interest expense on a subordinated note from a fixed rate to a floating rate. The subordinated note matures in 2018 and pays fixed interest at a 5.25% annual rate. The subordinated note is hedged with an interest-rate swap contract with a similar notional amount, maturity and fixed-rate coupon. The interest-rate swap contract converts the fixed-rate coupon to a floating rate indexed to LIBOR, thereby mitigating our exposure to fluctuations in the fair value of the subordinated note stemming from changes in the benchmark interest rate.

During 2010, we terminated interest-rate swap contracts with an aggregate notional amount of \$900 million, which were used to hedge a senior note maturing in 2014 and a subordinated note maturing in 2016. Cumulative mark-to-market losses of \$19 million and \$25 million, respectively, to increase the carrying amount of the respective notes had been recorded against processing fees and other revenue through the termination dates of the respective interest-rate swap contracts; these losses will be amortized into interest expense in our consolidated statement of income over the remaining terms of the respective notes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

Cash flow hedges

Derivatives categorized as cash flow hedges are utilized to offset the variability of cash flows to be received from or paid on a floating-rate asset or liability. Gains and losses on cash flow hedges that are considered highly effective are recorded in other comprehensive income in our consolidated statement of condition until earnings are affected by the hedged item. When gains or losses are reclassified from accumulated other comprehensive income into earnings, they are recorded in net interest revenue in our consolidated statement of income. The ineffectiveness of cash flow hedges, defined as the extent to which the changes in fair value of the derivative exceeded the variability of cash flows of the forecasted transaction, is recorded in processing fees and other revenue.

We have entered into interest-rate swap agreements to modify our interest revenue from certain available-for-sale securities from a floating rate to a fixed rate. The securities hedged have a weighted-average life of approximately 3.8 years. These securities are hedged with interest-rate swap contracts of similar maturities, repricing and other characteristics. The interest-rate swap contracts convert the interest revenue from a floating rate to a fixed rate, thereby mitigating our exposure to fluctuations in the cash flows of the securities attributable to changes in the benchmark interest rate.

During 2010, we terminated an interest-rate swap agreement with an aggregate notional amount of \$200 million, which had modified our interest payments on a subordinated note maturing in 2015 from a floating rate to a fixed rate. A cumulative mark-to-market loss of \$24 million on the interest-rate swap agreement was recorded in other comprehensive income as of the termination date; this loss will be amortized into interest expense in our consolidated statement of income over the remaining term of the subordinated note.

The following table presents the aggregate contractual, or notional, amounts of derivative financial instruments held or issued for trading and asset and liability management activities as of December 31:

| (In millions)                   | 2010      | 2009    |
|---------------------------------|-----------|---------|
| Trading:                        |           |         |
| Interest-rate contracts:        |           |         |
| Swap agreements                 | \$ 52,383 | \$ 261  |
| Options and caps purchased      | 140       | 169     |
| Options and caps written        | 130       | 169     |
| Futures                         | 25,253    | 747     |
| Foreign exchange contracts:     |           |         |
| Forward, swap and spot          | 637,847   | 565,661 |
| Options purchased               | 14,299    | 10,977  |
| Options written                 | 14,587    | 10,710  |
| Credit derivative contracts:    |           |         |
| Credit default swap agreements  | 155       | 170     |
| Other contracts:                |           |         |
| Options written <sup>(1)</sup>  | 46,758    | 52,948  |
| Asset and liability management: |           |         |
| Interest-rate contracts:        |           |         |
| Swap agreements                 | 1,886     | 2,577   |

<sup>(1)</sup> Notional amounts are related to book-value protection provided to stable value funds; see note 11.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

In connection with our asset and liability management activities, we have executed interest-rate swap agreements designated as fair value and cash flow hedges to manage our interest-rate risk. The aggregate notional amounts of these interest-rate swap agreements and the related assets or liabilities being hedged are presented in the following table.

|  | 2010                    |                        |         | 2009                    |                        |         |
|--|-------------------------|------------------------|---------|-------------------------|------------------------|---------|
| (In millions)                            | Fair<br>Value<br>Hedges | Cash<br>Flow<br>Hedges | Total   | Fair<br>Value<br>Hedges | Cash<br>Flow<br>Hedges | Total   |
| Investment securities available for sale | \$1,561                 | \$125                  | \$1,686 | \$1,707                 | \$170                  | \$1,877 |
| Long-term debt <sup>(1)</sup>            | 200                     |                        | 200     | 500                     | 200                    | 700     |
| Total                                    | \$1,761                 | \$125                  | \$1,886 | \$2,207                 | \$370                  | \$2,577 |

<sup>(1)</sup> For the years ended December 31, 2010 and 2009, fair value hedges of long-term debt increased the carrying value of long-term debt presented in our consolidated statement of condition by \$81 million and \$31 million, respectively.

The contractual and weighted-average interest rates, which include the effects of hedges related to these financial instruments, were as follows for the periods indicated:

|                |                      | December 31,                       |                      |                                    |  |  |
|----------------|----------------------|------------------------------------|----------------------|------------------------------------|--|--|
|                |                      | 2010                               |                      | 2009                               |  |  |
|                | Contractual<br>Rates | Rate Including<br>Impact of Hedges | Contractual<br>Rates | Rate Including<br>Impact of Hedges |  |  |
| Long-term debt | 3.70%                | 3.30%                              | 3.93%                | 3.84%                              |  |  |

For cash flow hedges, any changes in the fair value of the derivative financial instruments remain in accumulated other comprehensive income and are generally recorded in our consolidated statement of income in future periods when earnings are affected by the variability of the hedged cash flow.

The following table presents the fair value of the derivative financial instruments, excluding the impact of master netting agreements, recorded in our consolidated statement of condition. The impact of master netting agreements is disclosed in note 14.

|   | Asset Deriva              | atives        | Liability Derivatives     |               |  |
|---|---------------------------|---------------|---------------------------|---------------|--|
| December 3                                  |                           |               | December 31,              | 2010          |  |
| (In millions)                               | Balance Sheet<br>Location | Fair<br>Value | Balance Sheet<br>Location | Fair<br>Value |  |
| Derivatives utilized in trading activities: |                           |               |                           |               |  |
| Interest-rate contracts                     | Other assets              | \$ 412        | Other liabilities         | \$ 423        |  |
| Foreign exchange contracts                  | Other assets              | 7,779         | Other liabilities         | 8,174         |  |
| Credit derivative contracts                 | Other assets              | 1             | Other liabilities         | 1             |  |
| Equity derivative contracts                 | Other assets              | 1             | Other liabilities         | _             |  |
| Total                                       |                           | \$8,193       |                           | \$8,598       |  |
| Derivatives designated as hedges:           |                           |               |                           |               |  |
| Interest-rate contracts                     | Other assets              | \$ 32         | Other liabilities         | \$ 228        |  |
| Total                                       |                           | \$ 32         |                           | \$ 228        |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

|   | Asset Deriv               | atives        | Liability Derivatives     |                |  |
|---|---------------------------|---------------|---------------------------|----------------|--|
|   | December 3                | 1, 2009       | December 31, 2009         |                |  |
| (In millions)                               | Balance Sheet<br>Location | Fair<br>Value | Balance Sheet<br>Location | Fair<br>Value  |  |
| Derivatives utilized in trading activities: |                           |               |                           |                |  |
| Interest-rate contracts                     | Other assets              | \$ 13         | Other liabilities         | \$ 13          |  |
| Foreign exchange contracts                  | Other assets              | 6,345         | Other liabilities         | 6,398          |  |
| Credit derivative contracts                 | Other assets              | 1             | Other liabilities         | 1              |  |
| Total                                       |                           | \$6,359       |                           | <u>\$6,412</u> |  |
| Derivatives designated as hedges:           |                           |               |                           |                |  |
| Interest-rate contracts                     | Other assets              | \$ 20         | Other liabilities         | \$ 206         |  |
| Total                                       |                           | \$ 20         |                           | \$ 206         |  |

The following tables present the impact of our use of derivative financial instruments on our consolidated statement of income:

|  | Location of Gain (Loss) on Derivative in<br>Consolidated Statement of Income | Amount of Gain (Loss) on<br>Derivative Recognized in<br>Consolidated Statement of<br>Income |
|--|--|---|
| (In millions)  |  | Year ended<br>December 31, 2010   |
| <b>Derivatives utilized in trading activities</b> (1): |  |   |
| Interest-rate contracts                                | Trading services revenue   | \$ 7  |
| Interest-rate contracts                                | Processing fees and other revenue  | 10  |
| Foreign exchange contracts                             | Trading services revenue   | 618   |
| Foreign exchange contracts                             | Processing fees and other revenue  | <u>(4)</u>  |
| Total  |  | <u>\$631</u>  |

Losses on written options related to book-value protection provided to stable value funds are recorded in other expenses, and totaled approximately \$5 million for the year ended December 31, 2010.

|  | Location of Gain (Loss) on Derivative in<br>Consolidated Statement of Income | Amount of Gain (Loss) on<br>Derivative Recognized in<br>Consolidated Statement of<br>Income |
|--|--|---|
| (In millions)  |  | Year ended<br>December 31, 2009   |
| <b>Derivatives utilized in trading activities</b> <sup>(2)</sup> : |  |   |
| Interest-rate contracts  | Processing fees and other revenue  | \$ 5  |
| Foreign exchange contracts   | Processing fees and other revenue  | (5)   |
| Foreign exchange contracts   | Trading services revenue   | 677   |
| Other derivative contracts   | Trading services revenue   | (3)   |
| Total  |  | <u>\$674</u>  |

<sup>&</sup>lt;sup>(2)</sup> Unrealized losses on written options related to book-value protection provided to stable value funds are recorded in other expenses, and totaled approximately \$9 million for the year ended December 31, 2009.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 17.** Derivative Financial Instruments (Continued)

Foreign exchange trading revenue related to foreign exchange contracts was \$1.08 billion for the year ended December 31, 2008.

|  | Location of<br>Gain (Loss) on<br>Derivative in<br>Consolidated<br>Statement of Income | (Loss) on<br>Recogn<br>Conso | t of Gain<br>Derivative<br>nized in<br>lidated<br>of Income | Hedged Item<br>in Fair<br>Value<br>Hedging<br>Relationship | Location of Gain<br>(Loss) on<br>Hedged Item in<br>Consolidated<br>Statement of<br>Income | Amount<br>(Loss) or<br>Item Reco<br>Conso | t of Gain<br>n Hedged<br>ognized in<br>lidated<br>of Income |
|--|---|------------------------------|---|--|---|---|---|
| (In millions)                                |   | December 31,<br>2010         | December 31,<br>2009  |  |   | December 31,<br>2010                      | December 31,<br>2009  |
| Derivatives designated as fair value hedges: |   |                              |   |  |   |   |   |
| Interest-rate contracts Interest-rate        | Processing<br>fees and other<br>Processing  |                              | \$ (22)   | Deposits Long-   | Processing fees and other Processing  |   | \$ 22   |
| contracts Interest-rate contracts            | Processing  | \$ 57                        | (30)  | term debt<br>Available-<br>for-sale                        | fees and other<br>Processing<br>fees and  | \$(49)                                    | 30  |
|  | revenue   | (43)                         | 200   | securities   | other revenue   | 40  | (208)   |
| Total  |   | <u>\$ 14</u>                 | <u>\$148</u>  |  |   | <b>\$</b> (9)                             | \$(156)   |

Differences between the gains (losses) on the derivative and the gains (losses) on the hedged item represent hedge ineffectiveness.

|  | (Loss) on<br>Recognize<br>Compre | t of Gain<br>Derivative<br>ed in Other<br>ehensive<br>ome | Location of<br>Gain (Loss)<br>Reclassified<br>from OCI to<br>Consolidated<br>Statement of<br>Income | (Loss) Re<br>from C<br>Conso | of Gain<br>eclassified<br>OCI to<br>lidated<br>of Income | Location of Gain (Loss) on Derivative Recognized in Consolidated Statement of Income | Amoun<br>(Loss) on<br>Recogn<br>Conso | t of Gain<br>Derivative<br>nized in<br>lidated<br>t of Income |
|--|----------------------------------|---|---|------------------------------|--|--|---------------------------------------|---|
| (In millions)  | December 31,<br>2010             | December 31,<br>2009                                      |   | December 31,<br>2010         | December 31,<br>2009                                     |  | December 31,<br>2010                  | December 31,<br>2009  |
| Derivatives<br>designated as<br>cash flow<br>hedges: |                                  |   |   |                              |  |  |                                       |   |
| Interest-rate  |                                  |   | Net interest  |                              |  | Net interest   |                                       |   |
| contracts  | <u>\$7</u>                       | <u>\$14</u>   | revenue   | <u>\$(7)</u>                 | _  | revenue  | <u>\$5</u>                            | _   |
| Total  | <b>\$7</b>                       | \$14<br>===   |   | <b>\$</b> (7)                | =  |  | <u>\$5</u>                            | =   |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 18. Net Interest Revenue

| (In millions)   | 2010    | 2009    | 2008    |
|---|---------|---------|---------|
| Interest revenue:   |         |         |         |
| Deposits with banks   | \$ 93   | \$ 156  | \$ 760  |
| Investment securities:  |         |         |         |
| U.S. Treasury and federal agencies                                  | 682     | 520     | 889     |
| State and political subdivisions                                    | 222     | 225     | 246     |
| Other investments   | 2,109   | 2,075   | 1,931   |
| Securities purchased under resale agreements and federal funds sold | 24      | 24      | 339     |
| Loans and leases <sup>(1) (2)</sup>                                 | 329     | 239     | 269     |
| Trading account assets  | _       | 20      | 78      |
| Interest revenue associated with AMLF                               | _       | 25      | 367     |
| Other interest-earning assets                                       | 3       | 2       |         |
| Total interest revenue  | 3,462   | 3,286   | 4,879   |
| Interest expense:   |         |         |         |
| Deposits  | 213     | 195     | 1,326   |
| Short-term borrowings <sup>(1)</sup>                                | 257     | 200     | 375     |
| Long-term debt  | 286     | 304     | 229     |
| Interest expense associated with AMLF                               | _       | 18      | 299     |
| Other interest-bearing liabilities                                  | 7       | 5       |         |
| Total interest expense  | 763     | 722     | 2,229   |
| Net interest revenue  | \$2,699 | \$2,564 | \$2,650 |

<sup>(1)</sup> Amounts for 2010 included \$67 million related to the third-party asset-backed securitization trusts consolidated into our financial statements on January 1, 2010 in connection with our adoption of new GAAP. These trusts were de-consolidated in June 2010.

## Note 19. Employee Benefits

State Street Bank and certain of its U.S. subsidiaries participate in a non-contributory, tax-qualified defined benefit pension plan. Effective January 1, 2008, this plan was amended, and employer contribution credits to the plan were discontinued as of that date. Employee account balances will continue to earn annual interest credits until the employee's retirement. In addition to the defined benefit pension plan, we have non-qualified unfunded supplemental retirement plans, referred to as SERPs, that provide certain officers with defined pension benefits in excess of allowable qualified plan limits. Non-U.S. employees participate in local defined benefit plans. State Street Bank and certain of its U.S. subsidiaries participate in a post-retirement plan that provides health care and insurance benefits for certain retired employees.

<sup>(2)</sup> Interest revenue for 2008 reflected a cumulative reduction of \$98 million recorded in connection with revisions of tax cash flow projections associated with our SILO lease transactions. Additional information about our SILO lease transactions is provided in note 11.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

Combined information for the U.S. and non-U.S. defined benefit plans, and information for the post-retirement plan, is as follows as of the December 31 measurement date:

|  | Primary U.S.<br>and Non-U.S.<br>Defined<br>Benefit Plans |       | Post-Ret<br>Pla |         |
|--|--|-------|-----------------|---------|
| (In millions)  | 2010   | 2009  | 2010            | 2009    |
| Benefit obligations:                                 |  |       |                 |         |
| Beginning of year                                    | \$808  | \$765 | \$ 112          | \$ 94   |
| Service cost   | 11   | 13    | 5               | 4       |
| Interest cost  | 44   | 45    | 6               | 6       |
| Employee contributions                               | 1  |       | _               | _       |
| Actuarial losses (gains)                             | 75   | 14    | (4)             | 14      |
| Benefits paid  | <b>(28)</b>  | (33)  | (7)             | (7)     |
| Curtailments   | _  | (1)   | _               | _       |
| Settlements  | (2)  | (7)   | _               | _       |
| Special termination benefits                         | _  | _     | _               | 1       |
| Foreign currency translation                         | <b>(4)</b>   | 12    | _               | _       |
| Adjustment for rounding                              |  |       | 2               |         |
| End of year  | <u>\$905</u>   | \$808 | \$ 114          | \$ 112  |
| Plan assets at fair value:                           |  |       |                 |         |
| Beginning of year                                    | \$828  | \$692 |                 |         |
| Actual return on plan assets                         | 82   | 113   |                 |         |
| Employer contributions                               | 8  | 46    | \$ 7            | \$ 7    |
| Benefits paid  | (28)   | (33)  | (7)             | (7)     |
| Plan settlements                                     | (2)  | (7)   | _               | _       |
| Foreign currency translation                         | (4)  | 17    |                 |         |
| End of year  | \$884  | \$828 | <b>\$</b> —     | \$ —    |
| Prepaid (Accrued) benefit expense:                   |  |       |                 |         |
| Funded status (plan assets less benefit obligations) | \$(21)   | \$ 20 | \$(114)         | \$(112) |
| Net prepaid (accrued) benefit expense                | <b>\$(21)</b>  | \$ 20 | \$(114)         | \$(112) |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

| (To prilling)  | Primary U.S<br>and Non-U.S<br>Defined<br>Benefit Plan | Retirement                   |
|--|---|------------------------------|
| (In millions)  | 2010 2009   | 2010 2009                    |
| Amounts recognized in our consolidated statement of condition as of December 31:  Non-current assets  Current liabilities  Noncurrent liabilities  | . (2)   | 2) <b>\$ (9) \$</b> (10)     |
| Net prepaid (accrued) amount recognized in statement of condition  | . \$ (21) \$ 2  | 0 <b>\$(114) \$</b> (112)    |
| Amounts recognized in accumulated other comprehensive income:  Prior service credit  | . (242) (20   |                              |
| Accumulated other comprehensive loss   |   |                              |
| Net asset (obligation) recognized in our consolidated statement of condition   | . \$ (21) \$ 2  | 0 <b>\$(114) \$</b> (112)    |
| Accumulated benefit obligation   | . <b>\$ 887</b> \$ 79                                 | 6                            |
| Actuarial assumptions (U.S. Plans): Used to determine benefit obligations as of December 31: Discount rate   |   | 0% <b>5.50%</b> 6.00%        |
| Rate of increase for future compensation  Used to determine periodic benefit cost for the years ended December 31:  Discount rate  Rate of increase for future compensation  Expected long-term rate of return on plan assets  Assumed health care cost trend rates as of December 31:  Cost trend rate assumed for next year  Rate to which the cost trend rate is assumed to decline | . <b>6.00</b> % 6.0 4.5 4.5 7.25 7.2                  | 0% <b>6.00</b> % 6.00% 0 — — |
| Year that the rate reaches the ultimate trend rate   |   | <b>2026</b> 2028             |
| Primary U.S and Non-U.S Defined Benefit Plan   | S. Non-<br>Qualified                                  | Post-Retirement<br>Plan      |
| 2011   | \$ 27   | \$ 9                         |
| 2012 <b>47</b>   | 27  | 8                            |
| 2013   | 10  | 8                            |
| <b>2014</b>  | 10  | 8                            |
| 2015   | 14  | 8                            |
| 2016-2020  | 72  | 35                           |

The accumulated benefit obligation for all of our U.S. defined benefit pension plans was \$784 million and \$739 million at December 31, 2010, and 2009, respectively.

To develop the assumption of the expected long-term rate of return on plan assets, we considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 19. Employee Benefits (Continued)

of the pension portfolio. This analysis resulted in the determination of the assumed long-term rate of return on plan assets of 7.25% for the year ended December 31, 2010.

#### Plan Assets:

The primary purpose of the investment policy and strategy is to invest plan assets in a manner that provides for sufficient resources to be available to meet the plans' benefit and expense obligations when due. The portfolio, together with contributions, is intended to provide adequate liquidity to make benefit payments when due while preserving principal and maximizing returns, given appropriate risk constraints. A secondary but important objective is to enhance the plans' long-term viability through the generation of competitive returns that will limit the financial burden on State Street and contribute to our ability to maintain our retirement program.

Plan assets are managed solely in the interests of the participants and consistent with generally recognized fiduciary standards, including all applicable provisions of ERISA and other applicable laws and regulations. Management believes that its investment policy satisfies the standards of prudence and diversification prescribed by ERISA. Plan assets are diversified across asset classes to achieve a balance between risk and return and between income and growth of assets through capital appreciation, to produce a prudently well-diversified portfolio.

With respect to the U.S. and U.K. pension plans, the plan assets are primarily invested in pooled investment funds of State Street Bank. The fair value of the participation units owned by the plans is based on the redemption value on the last business day of the plan year, where values are based on the fair value of the underlying assets in each fund. The net asset value of units of participation in other funds is based on the fair value of the underlying securities in each fund.

Investments in limited liability corporations and limited liability partnerships are valued at fair value as determined by the fund managers, and represent the plans' proportionate share of the estimated fair value of the underlying net assets of the limited liability corporations.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or be reflective of future fair values. Furthermore, while management believes that its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement as of the reporting date.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

The following tables sets forth, by level within the fair value hierarchy prescribed by GAAP, the plans' assets measured at fair value on a recurring basis as of December 31, 2010 and 2009:

| Fair Value | Measurements  | on a | Recurring | <b>Basis</b> |
|------------|---------------|------|-----------|--------------|
|            | as of Docombo | r 31 | 2010      |              |

|   |   | as of Decem  | DC1 31, 2010  |                             |
|---|---|--|---|-----------------------------|
| (In millions)                                 | Quoted Prices in<br>Active Markets<br>(Level 1) | Pricing Methods with<br>Significant Observable<br>Market Inputs<br>(Level 2) | Pricing Methods<br>with Significant<br>Unobservable<br>Market Inputs<br>(Level 3) | Total Net<br>Carrying Value |
| Assets:                                       |   |  |   |                             |
| U.S. Pension Plan                             |   |  |   |                             |
| Investments in pooled investment funds:       |   |  |   |                             |
| Domestic large cap equity                     |   | \$120  |   | \$120                       |
| Domestic small cap equity                     |   | 15   |   | 15                          |
| Developed international equities              |   | 67   |   | 67                          |
| Emerging markets equity                       |   | 38   |   | 38                          |
| Investment grade fixed-income                 |   | 308  |   | 308                         |
| High yield fixed-income                       |   | 31   |   | 31                          |
| Real estate investment trusts                 |   | 21   |   | 21                          |
| Alternative investments (commingled fund)     |   | _  | \$ 5  | 5                           |
| Alternative investments (fund of funds)       |   | _  | 14  | 14                          |
| Private equity                                |   | _  | 2   | 2                           |
| Cash  |   | 9  |   | 9                           |
| Fair value at end of period                   | =   | <u>\$609</u>   | <u>\$21</u>   | <u>\$630</u>                |
| U.K. Pension Plan                             |   |  |   |                             |
| Investments in pooled investment funds:       |   |  |   |                             |
| Developed international equity                |   | \$ 33  |   | \$ 33                       |
| U.K. fixed-income                             |   | 144  |   | 144                         |
| Emerging market index                         |   | 8  |   | 8                           |
| Alternative investments                       |   | _  | \$33  | 33                          |
|   |   | φ10 <i>E</i>   |   | <u>+210</u>                 |
| Total U.K. pension plan                       | =   | <u>\$185</u>   | <u>\$33</u>   | <u>\$218</u>                |
| Other Non-U.S. Pension Plans (Excluding U.K.) |   |  |   |                             |
| Insurance group annuity contracts             |   |  | \$36  | \$ 36                       |
| Total Other Non-U.S. Pension Plans            |   |  |   |                             |
| (Excluding U.K.)                              | _   | _  | \$36  | \$ 36                       |
| (Zatalang Cara)                               | =   |  | =   | Ψ <b>50</b>                 |
| Total assets carried at fair value            | _   | \$794  | \$90  | \$884                       |
|   | ==  |  | ==  |                             |

## Fair Value Measurements Using Significant Unobservable Inputs Year Ended December 31, 2010

|                                 | U.S. Pension Plan          | U.S. Pension Plan | U.K. Pension Plan          | Non-U.S. Pension Plans<br>(Excluding U.K.) |
|---------------------------------|----------------------------|-------------------|----------------------------|--|
| (In millions)                   | Alternative<br>Investments | Private<br>Equity | Alternative<br>Investments | Insurance group annuity contract           |
| Assets:                         |                            |                   |                            |  |
| Fair value at January 1, 2010   | \$13                       | \$ 2              | \$24                       | \$ 31                                      |
| Purchases and sales, net        | 4                          | _                 | 7                          | 1  |
| Unrealized gains (losses)       | 2                          |                   | 2                          | 4  |
| Fair value at December 31, 2010 | <b>\$19</b>                | \$ 2              | \$33                       | \$ 36                                      |

# STATE STREET CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

# Fair Value Measurements on a Recurring Basis as of December 31, 2009

|   | as of December 31, 2009                         |  |   |                             |  |
|---|---|--|---|-----------------------------|--|
| (In millions)   | Quoted Prices in<br>Active Markets<br>(Level 1) | Pricing Methods with<br>Significant Observable<br>Market Inputs<br>(Level 2) | Pricing Methods<br>with Significant<br>Unobservable<br>Market Inputs<br>(Level 3) | Total Net<br>Carrying Value |  |
| Assets:   |   |  |   |                             |  |
| U.S. Pension Plan   |   |  |   |                             |  |
| Investment in pooled investment funds:  |   |  |   |                             |  |
| Domestic large cap equity   |   | \$109  |   | \$109                       |  |
| Domestic small cap equity   |   | 12   |   | 12                          |  |
| Developed international equities  |   | 59   |   | 59                          |  |
| Emerging markets equity   |   | 32   |   | 32                          |  |
| Investment grade fixed-income   |   | 293  |   | 293                         |  |
| High yield fixed-income   |   | 27   |   | 27                          |  |
| Real estate investment trusts   |   | 22   |   | 22                          |  |
| Alternative investments (commingled   |   |  |   |                             |  |
| fund)   |   | 8  |   | 8                           |  |
| Alternative investments (fund of  |   |  |   |                             |  |
| funds)  |   | _  | \$ 13   | 13                          |  |
| Private equity  |   | _  | 2   | 2                           |  |
| Cash  |   | 10   | _   | 10                          |  |
| Fair value at end of period   |   | \$572  | <del>\$ 15</del>  | \$587                       |  |
| · · · · · · · · · · · · · · · · ·   | =   | ===  | ===   | ===                         |  |
| U.K. Pension Plan Investment in pooled investment funds: Developed international equity U.K. fixed-income Investment grade debt Alternative investments | _   | \$ 24<br>139<br>23   | \$ 24   | \$ 24<br>139<br>23<br>24    |  |
| Total U.K. pension plan   | =   | <u>\$186</u>   | <u>\$ 24</u>  | <u>\$210</u>                |  |
| Other Non-U.S. Pension Plans (Excluding U.K.)   |   |  |   |                             |  |
| Insurance group annuity contracts   |   |  | \$ 31   | \$ 31                       |  |
| Total Other Non-U.S. Pension Plans  | <del></del>                                     | <del></del>  |   | <del></del>                 |  |
| (Excluding U.K.)  | _   | _  | \$ 31   | \$ 31                       |  |
| -   | =   | ===  | <u> </u>  | <u>-</u>                    |  |
| Total assets carried at fair value  | =   | \$758<br>  | <u>\$ 70</u>  | <u>\$828</u>                |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

Fair Value Measurements Using Significant Unobservable Inputs Year Ended December 31, 2009

|                                 | U.S. Pension Plan          | U.S. Pension Plan | U.K. Pension Plan          | Non-U.S. Pension Plans<br>(Excluding U.K.) |
|---------------------------------|----------------------------|-------------------|----------------------------|--|
| (In millions)                   | Alternative<br>Investments | Private<br>Equity | Alternative<br>Investments | Insurance group annuity contract           |
| Assets:                         |                            |                   |                            |  |
| Fair value at January 1, 2009   | \$12                       | \$ 3              | \$24                       | \$34                                       |
| Purchases and sales, net        | _                          | _                 | (1)                        | (3)  |
| Unrealized gains (losses)       | _1                         | _(1)              | _1                         | _  |
| Fair value at December 31, 2009 | <u>\$13</u>                | \$ 2              | \$24                       | <u>\$31</u>                                |

The plans' investment strategy is intended to reduce the concentration risk of an adverse influence on investment values from the poor performance of a small number of individual investments through diversification of the assets. The significant holdings of the plans are monitored each quarter so that the plans do not fall outside of the allowable maximum amount per issuer. The plans are re-balanced on a monthly basis so that actual weights of the plan assets are within the allowable ranges set forth in the investment policy. The plans' operating cash flows (benefit payments, expenses, contributions) are used to bring the weights back into line on a monthly basis. If these cash flows do not provide enough benefit, additional re-balancing is effected.

Expected employer contributions to the tax-qualified U.S. and Non-U.S. defined benefit pension plan, SERPs and post-retirement plan for the year ending December 31, 2011 are \$5 million, \$27 million and \$9 million, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

State Street has unfunded SERPs that provide certain officers with defined pension benefits in excess of qualified plan limits imposed by U.S. federal tax law. Information for the SERPs was as follows for the years ended December 31:

|  | Non-Qualified |               | ed SERPs |
|--|---------------|---------------|----------|
| (In millions)  | 2             | 010           | 2009     |
| Benefit obligations: Beginning of year   | \$            | 182           | \$ 209   |
| Service cost   |               | 1             | 2        |
| Interest cost  |               | 10            | 10       |
| Actuarial gain   |               | (2)           | (16)     |
| Benefits paid  |               | (2)           | (2)      |
| Settlements  | _             | (24)          | (21)     |
| End of year  | \$            | 165           | \$ 182   |
| Accrued benefit expense:   |               |               |          |
| Funded status (plan assets less benefit obligations)   | \$            | <u>(165</u> ) | \$ (182) |
| Net accrued benefit expense  | \$            | (165)         | \$ (182) |
| Amounts recognized in our consolidated statement of condition as of December 31:                 |               |               |          |
| Current liabilities  | \$            | <b>(27)</b>   | \$ (24)  |
| Non-current liabilities  |               | (138)         | (158)    |
| Net accrued amount recognized in consolidated statement of condition                             | \$            | (165)         | \$ (182) |
| Amounts recognized in accumulated other comprehensive income:                                    |               |               |          |
| Net loss   | \$            | (45)          | \$ (60)  |
| Accumulated other comprehensive loss   |               | (45)          | (60)     |
| Cumulative employer contributions in excess of net periodic benefit cost                         |               | <b>(120)</b>  | (122)    |
| Net obligation recognized in consolidated statement of condition                                 | \$            | (165)         | \$ (182) |
| Accumulated benefit obligation   | \$            | 165           | \$ 171   |
| Actuarial assumptions:   |               |               |          |
| Assumptions used to determine benefit obligations and periodic benefit costs are consistent with |               |               |          |
| those noted for the post-retirement plan, with the following exceptions:                         |               |               |          |
| Rate of increase for future compensation—SERPs   |               | 4.75%         | 4.75%    |
| Rate of increase for future compensation—Executive SERPs   | 1             | 0.00          | 10.00    |

For those defined benefit plans that have accumulated benefit obligations in excess of plan assets as of December 31, 2010 and 2009, the accumulated benefit obligations are \$231 million and \$239 million, respectively, and the plan assets are \$36 million and \$39 million, respectively.

For those defined benefit plans that have projected benefit obligations in excess of plan assets as of December 31, 2010 and 2009, the projected benefit obligations are \$263 million for both years and the plan assets are \$50 million and \$42 million, respectively.

If trend rates for health care costs were increased by 1%, the post-retirement benefit obligation as of December 31, 2010 would have increased 7%, and the aggregate expense for service and interest costs for 2010 would have increased 10%. Conversely, if trend rates for health care costs were decreased by 1%, the post-retirement benefit obligation as of December 31, 2010 would have decreased 6%, and the aggregate expense for

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

service and interest costs for 2010 would have decreased 8%.

The following table presents the actuarially determined expense for our U.S. and non-U.S. defined benefit plans, post-retirement plan and SERPs for the years ended December 31:

|   | Primary U.S. and Non-U.S.<br>Defined Benefit Plans |               |      |               | Post-Retirement Plan |               |              |
|---|--|---------------|------|---------------|----------------------|---------------|--------------|
| (In millions)   | 2010   | 2009          | 2008 | 20            | 10                   | 2009          | 2008         |
| Components of net periodic benefit cost:  |  |               |      |               |                      |               |              |
| Service cost  | \$ 11  | \$ 13         | \$ 1 | 8 \$          | 5                    | \$ 4          | \$ 4         |
| Interest cost   | 44   | 45            | 4    |               | 6                    | 6             | 5            |
| Assumed return on plan assets   | (55)   | (56)          | (5   |               | _                    | _             | _            |
| Amortization of net loss  | 7  | 6             |      | 4 _           | 2                    | 1             | 1            |
| Net periodic benefit cost   | 7  | 8             | 1    | 0             | 13                   | 11            | 10           |
| Settlements   | _  | (1)           | _    |               | _                    | _             | _            |
| Curtailments  | _  | (1)           | _    |               | _                    |               | _            |
| Special termination benefits  |  |               | _    |               | =                    | 1             | _            |
| Total expense   | <b>\$</b> 7  | \$ 6          | \$ 1 | 0 \$          | 13                   | <u>\$12</u>   | \$10         |
| Estimated amounts that will be amortized from accumulated other comprehensive income over the next fiscal year: |  |               |      |               |                      |               |              |
| Net loss  | <u>\$(13)</u>                                      | <u>\$ (7)</u> | \$ ( | <u>(6)</u>    | <b>(2</b> )          | <u>\$ (2)</u> | <u>\$(1)</u> |
| Estimated amortization  | \$(13)<br>===                                      | <u>\$ (7)</u> | \$ ( | <u>(6)</u> \$ | <u>(2)</u>           | \$ (2)        | <u>\$(1)</u> |
|   |  |               |      | Non-          | Qual                 | ified SF      | ERPs         |
| (In millions)   |  |               |      | 2010          | 20                   | 009 2         | 800          |
| Components of net periodic benefit cost:  |  |               |      |               |                      |               |              |
| Service cost  |  |               |      | <b>\$ 1</b>   |                      | _             | \$ 4         |
| Interest cost   |  |               |      | 10            |                      | 10            | 12           |
| Amortization of net loss  |  |               |      | 5             | _                    | 3             | 8            |
| Net periodic benefit cost   |  |               |      | 16            |                      | 15            | 24           |
| Settlements   |  |               |      | 8             | _                    | 4             |              |
| Total expense   |  |               |      | <u>\$24</u>   | \$                   | 19            | \$24         |
| Estimated amounts that will be amortized from accumulated other con income over the next fiscal year:           | nprehensi  | ive           |      |               |                      |               |              |
| Net loss  |  |               |      | \$(3)         | \$                   | (5)           | \$(7)        |
| Estimated amortization  |  |               |      | <b>\$</b> (3) | \$                   | (5)           | <u>\$(7)</u> |

Certain of our U.S. employees are eligible to contribute a portion of their pre-tax salary to a 401(k) savings plan, or post-tax Roth contributions, or both, up to the annual IRS limit. Our matching portion of these contributions is paid in cash, and the related expense was \$71 million, \$73 million and \$87 million for the years ended December 31, 2010, 2009 and 2008, respectively. In addition, employees in certain non-U.S. offices participate in other local plans. Expenses related to these plans were \$45 million for each of the years ended December 31, 2010 and 2009, and \$55 million for the year ended December 31, 2008.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 19.** Employee Benefits (Continued)

Shares of common stock and interest in the savings plan may be acquired by eligible employees through the Employee Stock Ownership Plan, referred to as an ESOP. The ESOP is a non-leveraged plan. Compensation cost is equal to the contribution called for by the plan formula and is composed of the cash contributed for the purchase of common stock on the open market or the fair value of the shares contributed from treasury stock. Dividends on shares held by the ESOP are charged to retained earnings, and shares are treated as outstanding for the calculation of earnings per common share.

## Note 20. Occupancy Expense and Information Systems and Communications Expense

Occupancy expense and information systems and communications expense include expense for depreciation of buildings, leasehold improvements, computers, equipment and furniture and fixtures. Total depreciation expense for the years ended December 31, 2010, 2009 and 2008 was \$373 million, \$380 million and \$353 million, respectively.

We lease approximately 872,000 square feet at One Lincoln Street, our headquarters building located in Boston, Massachusetts, and a related 366,000-square-foot underground parking garage, under 20-year, non-cancelable capital leases expiring in September 2023. In addition, we lease approximately 362,000 square feet at 20 Churchill Place, an office building located in the U.K., under a 20-year capital lease expiring in December 2028, with the option to cancel the lease after the first 15 years. As of December 31, 2010 and 2009, an aggregate net book value of \$606 million and \$660 million, respectively, related to the above-described capital leases was recorded in premises and equipment in our consolidated statement of condition, with the related liability recorded in long-term debt. Capital lease asset amortization is recorded in occupancy expense over the respective lease term. Lease payments are recorded as a reduction of the liability, with a portion recorded as imputed interest expense. For the years ended December 31, 2010 and 2009 and 2008, interest expense related to these capital lease obligations, reflected in net interest revenue, was \$44 million, \$47 million and \$36 million, respectively. As of December 31, 2010 and 2009, accumulated amortization of assets related to capital leases was \$230 million and \$185 million, respectively.

We have entered into non-cancelable operating leases for premises and equipment. Nearly all of these leases include renewal options. Costs related to operating leases for office space are recorded in occupancy expense. Costs related to operating leases for computers and equipment are recorded in information systems and communications expense.

Total rental expense, net of sublease revenue, amounted to \$241 million, \$230 million and \$241 million for the years ended December 31, 2010, 2009 and 2008, respectively. Total rental expense was reduced by sublease revenue of \$12 million, \$17 million and \$11 million for the years ended December 31, 2010, 2009 and 2008, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 20. Occupancy Expense and Information Systems and Communications Expense (Continued)

The following table presents a summary of future minimum lease payments under non-cancelable capital and operating leases as of December 31, 2010. Aggregate future minimum rental commitments have been reduced by aggregate sublease rental commitments of \$58 million for capital leases and \$21 million for operating leases.

| (In millions)                              | 1  | oital<br>ases |     | rating<br>eases | Т   | otal  |
|--|----|---------------|-----|-----------------|-----|-------|
| 2011                                       | \$ | 68            | \$  | 237             | \$  | 305   |
| 2012                                       |    | 65            |     | 203             |     | 268   |
| 2013                                       |    | 65            |     | 193             |     | 258   |
| 2014                                       |    | 65            |     | 165             |     | 230   |
| 2015                                       |    | 66            |     | 112             |     | 178   |
| Thereafter                                 |    | 686           |     | 308             |     | 994   |
| Total minimum lease payments               | 1, | 015           | \$1 | ,218            | \$2 | 2,233 |
| Less amount representing interest payments | (  | 364)          |     |                 |     |       |
| Present value of minimum lease payments    | \$ | 651           |     |                 |     |       |

## Note 21. Expenses

In June 2010, we recorded an aggregate pre-tax charge of \$414 million, including associated legal costs of \$9 million, in our consolidated statement of income with respect to the cash collateral pools underlying SSgA-managed investment funds engaged in securities lending, as well as the cash collateral pools underlying our agency lending program. In connection with the charge, we made a one-time cash contribution of \$330 million to the cash collateral pools and liquidity trusts underlying the SSgA lending funds. In light of our assessment with respect to previously disclosed asserted and unasserted claims and our evaluation of the ultimate resolution of such claims, as well as the effect of the redemption restrictions originally imposed by SSgA on the lending funds and other considerations, we elected to make the cash contribution, which restored the net asset value per unit of the underlying cash collateral pools to \$1.00 as of June 30, 2010. As a result of this action, SSgA removed the redemption restrictions from the SSgA lending funds in August 2010.

The pre-tax charge also included the establishment of a \$75 million reserve to address certain potential inconsistencies in connection with our implementation of the redemption restrictions applicable to the cash collateral pools underlying our agency lending program. This charge was based on the results of a review of our implementation of the redemption restrictions with respect to participants in the agency lending collateral pools, and our assessment of the amount required to compensate clients for the dilutive effect of redemptions which may not have been consistent with the intent of the policy.

In June 2009, the Staff of the SEC provided State Street Bank with a "Wells" notice related to the SEC's ongoing investigation into disclosures and management by SSgA of certain of its active fixed-income strategies during 2007 and prior periods. Subsequent to the receipt of the Wells notice, we engaged in discussions with the SEC and other governmental and regulatory authorities regarding a potential settlement of this matter. Based on such discussions during the fourth quarter of 2009, we determined it appropriate to increase our reserve, initially established in 2007 to address litigation exposure and other costs associated with SSgA's management of these fixed-income strategies, by \$250 million, to take into account such a potential settlement with these governmental authorities and the other ongoing litigation related to the active fixed-income strategies. As a

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 21.** Expenses (Continued)

result, we recorded a provision of \$250 million in our 2009 consolidated statement of income related to our estimate of this legal exposure. We settled regulatory inquiries related to this exposure in February 2010.

During 2007 and 2008, the liquidity and pricing issues in the fixed-income securities markets adversely affected the market value of the securities in certain accounts managed by SSgA. These accounts, which are offered to retirement plans, allow participants to purchase and redeem units at a constant net asset value regardless of volatility in the underlying value of the assets held by the account. The accounts enter into contractual arrangements with independent third-party financial institutions that agree to make up any shortfall in the account if all the units are redeemed at the constant net asset value. The financial institutions have the right, under certain circumstances, to terminate this guarantee with respect to future investments in the account.

During 2008, in reaction to the aforementioned issues, the third-party guarantors considered terminating their financial guarantees with the accounts. Although we were not statutorily or contractually obligated to do so, we elected to purchase approximately \$2.49 billion of asset- and mortgage-backed securities from these accounts that had been identified as presenting increased risk in the then current market environment, which we classified in investment securities available for sale in our consolidated statement of condition, and to contribute an aggregate of \$450 million to the accounts to improve the ratio of the market value of the accounts' portfolio holdings to the book value of the accounts. Accordingly, we recorded a provision of \$450 million in our 2008 consolidated statement of income to provide for this infusion.

During the third and fourth quarters of 2008, Lehman Brothers Holdings Inc., or Lehman, and certain of its affiliates filed for bankruptcy or other insolvency proceedings. While we had no unsecured financial exposure to Lehman or its affiliates, we indemnified certain customers in connection with collateralized repurchase agreements with Lehman entities. In the then current market environment, the market value of the underlying collateral had declined. To the extent that these declines resulted in collateral value falling below the indemnification obligation, we recorded a balance sheet reserve, and a corresponding provision, of \$200 million in other expenses in our 2008 consolidated statement of income to provide for our estimated net exposure. The reserve was based on the cost of satisfying the indemnification obligation net of the fair value of the collateral, which we acquired subsequent to the Lehman proceedings. The collateral, composed of commercial real estate loans discussed in note 4, is recorded in loans and leases in our consolidated statement of condition.

## Note 22. Income Taxes

The components of income tax expense consisted of the following for the years ended December 31:

| (In millions)                    | 2010                  | 2009               | 2008                  |
|----------------------------------|-----------------------|--------------------|-----------------------|
| Current: Federal State Non-U.S.  | \$ (885)<br>15<br>156 | \$ 75<br>39<br>157 | \$1,065<br>299<br>309 |
| Total current expense (benefit)  | (714)                 | 271                | 1,673                 |
| Deferred: Federal State Non-U.S. | 745<br>141<br>358     | 383<br>28<br>40    | (442)<br>(194)<br>(6) |
| Total deferred expense (benefit) | 1,244                 | 451                | (642)                 |
| Total income tax expense         | \$ 530                | \$722              | \$1,031               |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 22.** Income Taxes (Continued)

The table above excludes an income tax benefit of \$2.41 billion associated with the extraordinary loss recorded in connection with the May 2009 conduit consolidation. Income tax expense (benefit) related to net gains (losses) from sales of available-for-sale investment securities was \$(98) million, \$147 million and \$27 million for the years ended December 31, 2010, 2009 and 2008, respectively. Pre-tax income attributable to operations located outside the U.S. was \$1.34 billion, \$801 million and \$1.11 billion for the years ended December 31, 2010, 2009 and 2008, respectively.

Pre-tax earnings of non-U.S. subsidiaries are subject to U.S. tax when effectively repatriated. As of December 31, 2010, we have chosen to indefinitely reinvest \$1.5 billion of the retained earnings of certain non-U.S. subsidiaries. No provision has been recorded for U.S. income taxes that could be incurred upon repatriation, and it is not practicable to determine the tax liability that could be incurred upon repatriation.

Significant components of deferred tax liabilities and assets were as follows at December 31:

| (In millions)                                   | 2010            | 2009      |
|---|-----------------|-----------|
| Deferred tax liabilities:                       |                 |           |
| Lease financing transactions                    | \$ 463          | \$ 505    |
| Fixed and intangible assets                     | 1,029           | 725       |
| Other   | 122             | 30        |
| Total deferred tax liabilities                  | 1,614           | 1,260     |
| Deferred tax assets:                            |                 |           |
| Foreign currency translation                    | 70              | 32        |
| Unrealized losses on securities, net            | 1,083           | 3,353     |
| Deferred compensation                           | 183             | 165       |
| Defined benefit pension plan                    | 121             | 124       |
| Operating expenses                              | 177             | 231       |
| Real estate                                     | 33              | 36        |
| Other   | 137             | 39        |
| Total deferred tax assets                       | 1,804           | 3,980     |
| Valuation allowance for deferred tax assets     | (18)            | (7)       |
| Deferred tax assets, net of valuation allowance | 1,786           | 3,973     |
| Net deferred tax assets                         | <b>\$</b> (172) | \$(2,713) |

Management considers the valuation allowance adequate to reduce the total deferred tax assets to an aggregate amount that will more likely than not be realized. Management has determined that a valuation allowance is not required for the remaining deferred tax assets, because it is more likely than not that there is sufficient taxable income of the appropriate nature within the carryback and carryforward periods to realize these assets. At December 31, 2010 and 2009, we had deferred tax assets associated with non-U.S. and state loss carryforwards of \$26 million and \$16 million, respectively, included in "other" in the above table. Loss carryforwards expire in 2011 through 2017.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 22.** Income Taxes (Continued)

A reconciliation of the U.S. statutory income tax rate to the effective tax rate based on income before income tax expense, excluding the aforementioned extraordinary loss for 2009, was as follows for the years ended December 31:

|   | 2010          | 2009         | 2008          |
|---|---------------|--------------|---------------|
| U.S. federal income tax rate                      | 35.0%         | 35.0%        | 35.0%         |
| Changes from statutory rate:                      |               |              |               |
| State taxes, net of federal benefit               | 1.2           | 1.7          | 3.4           |
| Tax-exempt income                                 | <b>(3.6)</b>  | (3.1)        | (2.0)         |
| Tax credits                                       | (1.3)         | (1.6)        | (0.9)         |
| Foreign tax differential                          | <b>(3.6)</b>  | (5.0)        | (1.4)         |
| Transactions related to investment securities (1) | (2.3)         |              |               |
| Provisions related to LILO and SILO transactions  | _             | 0.1          | 2.4           |
| Non-deductible penalty                            | _             | 1.0          |               |
| Other, net  |               | 0.5          | (0.3)         |
| Effective tax rate                                | <u>25.4</u> % | 28.6%<br>=== | <u>36.2</u> % |

<sup>(1)</sup> Represented the net effect of a discrete tax benefit associated with the restructuring of former non-U.S. conduit assets and the partial write-off of a deferred tax asset associated with certain of the investment securities sold in connection with the repositioning of the investment portfolio.

A summary of activity related to unrecognized tax benefits as of December 31 follows:

| (In millions)   | 2010         | 2009  |
|---|--------------|-------|
| Balance at beginning of year                                | \$359        | \$345 |
| Increase related to tax positions taken during prior years  | 27           | 14    |
| Increase related to tax positions taken during current year | 33           |       |
| Balance at end of year                                      | <u>\$419</u> | \$359 |

Included in the balance in the table above as of December 31, 2010 is \$354 million of tax positions highly certain to ultimately result in deductions or credits, but for which the timing of such deductibility is uncertain.

We are presently under audit by a number of tax authorities. It is reasonably possible that unrecognized tax benefits will decrease by up to \$336 million over the next 12 months as a result of the closing of the IRS audit of the tax years 2000 – 2006. See note 11.

We record interest and penalties related to income taxes as a component of income tax expense. There were no penalties or interest included in income tax expense in 2010; approximately \$3 million and \$22 million of interest was included in income tax expense for the years ended December 31, 2009 and 2008, respectively. We had approximately \$65 million of accrued interest at both December 31, 2010 and 2009. The earliest tax year open to examination in jurisdictions where we have material operations is 2000.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 23.** Earnings Per Common Share

The following table presents the computation of basic and diluted earnings per common share for the years ended December 31:

| (Dollars in millions, except per share amounts)   | 2010      |        | 2009 |        | 2008 |        |
|---|-----------|--------|------|--------|------|--------|
| Net income before extraordinary loss  | \$        | 1,556  | \$   | 1,803  | \$   | 1,811  |
| Prepayment of preferred stock discount  |           | _      |      | (106)  |      | _      |
| Preferred stock dividends   |           | _      |      | (46)   |      | (18)   |
| Accretion of preferred stock discount   | _         |        | _    | (11)   |      | (4)    |
| Net income before extraordinary loss available to common equity Less: Dividends and undistributed earnings allocated to participating |           | 1,556  |      | 1,640  |      | 1,789  |
| securities <sup>(1)</sup>   |           | (16)   |      |        |      |        |
| Net income before extraordinary loss available to common shareholders   | <b>\$</b> | 1,540  | \$   | 1,640  | \$   | 1,789  |
| Average shares outstanding (in thousands):  |           |        |      |        |      |        |
| Basic average shares  | 4         | 95,394 | 4    | 70,602 | 4    | 13,182 |
| Effect of dilutive securities: stock options and stock awards   |           | 2,530  |      | 3,401  |      | 2,918  |
| Diluted average shares  | 4         | 97,924 | 4    | 74,003 | 4    | 16,100 |
| Anti-dilutive securities <sup>(2)</sup>   |           | 10,316 |      | 12,904 |      | 3,874  |
| Earnings per share:   |           |        |      |        |      |        |
| Basic   | \$        | 3.11   | \$   | 3.50   | \$   | 4.32   |
| Diluted (3)   |           | 3.09   | \$   | 3.46   | \$   | 4.30   |

<sup>(1)</sup> Represents the portion of net income available to common equity that is allocated to participating securities; participating securities, which are composed of unvested restricted stock and director stock, have non-forfeitable rights to dividends during the vesting period on a basis equivalent to dividends paid to common shareholders.

## Note 24. Line of Business Information

We have two lines of business: Investment Servicing and Investment Management. Given our services and management organization, the results of operations for these lines of business are not necessarily comparable with those of other companies, including companies in the financial services industry.

Investment Servicing provides services for U.S. mutual funds, collective investment funds and other investment pools, corporate and public retirement plans, insurance companies, foundations and endowments worldwide. Products include custody, accounting, daily pricing and administration; master trust and master custody; recordkeeping; foreign exchange, brokerage and other trading services; securities finance; deposit and short-term investment facilities; loans and lease financing; investment manager and alternative investment manager operations outsourcing; and performance, risk and compliance analytics to support institutional

<sup>(2)</sup> Represents stock options, restricted stock and other securities outstanding but not included in the computation of diluted average shares because their effect was anti-dilutive.

<sup>(3)</sup> Calculation for 2010 reflects the allocation of earnings to participating securities using the two-class method, as this computation was more dilutive than the calculation using the treasury stock method.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 24.** Line of Business Information (Continued)

investors. We provide shareholder services, which include mutual fund and collective investment fund shareholder accounting, through 50%-owned affiliates, Boston Financial Data Services, Inc. and the International Financial Data Services group of companies.

Investment Management provides a broad range of investment management strategies, specialized investment management advisory services and other financial services, such as securities finance, for corporations, public funds, and other sophisticated investors. Investment management strategies include passive and active, such as enhanced indexing and hedge fund strategies, using quantitative and fundamental methods for both U.S. and global equities and fixed-income securities.

Our investment servicing strategy is to focus on total client relationships and the full integration of our products and services across our client base through cross-selling opportunities. In general, a client will use a combination of services, depending on their needs, rather than one product or service. For instance, a custody client may purchase securities finance and cash management services from different business units. Products and services that we provide to our clients are parts of an integrated offering to these clients. We price our products and services on the basis of overall client relationships and other factors; as a result, revenue may not necessarily reflect the stand-alone market price of these products and services within the business lines in the same way it would for independent business entities.

Generally, approximately two-thirds of our consolidated total revenue (fee revenue from investment servicing and investment management, as well as trading services and securities finance activities) is generated by these two business lines. The remaining one-third is composed of processing and other fee revenue, net interest revenue, which is largely generated by the investment of client deposits in a variety of assets, and net gains (losses) related to investment securities. These other revenue types are generally fully allocated to, or reside in, Investment Servicing and Investment Management.

Revenue and expenses are directly charged or allocated to the lines of business through management information systems. Assets and liabilities are allocated according to policies that support management's strategic and tactical goals. Capital is allocated based on risk-weighted assets and management's judgment. Capital allocations may not be representative of the capital that might be required if these lines of business were independent business entities.

The following is a summary of our line of business results. The amounts in the "Divestitures" columns represent the operating results of our joint venture interest in CitiStreet prior to our sale of that interest in July 2008. The amounts presented in the "Other" column for 2010 represent the net loss from sales of investment securities associated with our repositioning of the portfolio described in note 3, the restructuring charges associated with our global multi-year program described in note 9, and merger and integration costs associated with acquisitions.

The amounts presented in the "Other" column for 2009 represent net interest revenue earned in connection with our participation in the Federal Reserve's AMLF and merger and integration costs recorded in connection with our July 2007 acquisition of Investors Financial. The amounts in the "Other" column for 2008 represent the net interest revenue associated with our participation in the AMLF; the gain on the sale of our joint venture interest in CitiStreet; the restructuring charges recorded in that year primarily in connection with our plan to reduce our expenses from operations; the provision related to our estimated net exposure for customer indemnification associated with collateralized repurchase agreements; and merger and integration costs recorded in connection with the Investors Financial acquisition. The amounts in the "Divestitures" and "Other" columns were not allocated to State Street's business lines.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 24. Line of Business Information (Continued)

|   | Investment<br>Servicing |                                    | Investment<br>Management |             |   | Divestitures             |      |      | Other    |              |        | Total      |                                       |                                       |  |
|---|-------------------------|------------------------------------|--------------------------|-------------|---|--------------------------|------|------|----------|--------------|--------|------------|---------------------------------------|---------------------------------------|--|
| Years ended<br>December 31,   | 2010                    | 2009                               | 2008                     | 2010        | 2009  | 2008                     | 2010 | 2009 | 2008     | 2010         | 2009   | 2008       | 2010                                  | 2009                                  | 2008                                     |
| (Dollars in millions, except where otherwise noted) Fee revenue: Servicing fees |                         | \$3,334<br>—<br>1,094<br>387<br>72 |                          | \$ 829<br>  | \$ 766<br>—<br>183<br>                                    | \$ 975<br>—<br>330<br>85 |      |      | \$ (8)   |              |        |            | \$3,938<br>829<br>1,106<br>318<br>349 | \$3,334<br>766<br>1,094<br>570<br>171 | \$ 3,798<br>975<br>1,467<br>1,230<br>277 |
| Total fee revenue   | 5,534<br>2,633          | 4,887<br>2,489                     | 6,365<br>2,480           | 1,006<br>66 | 1,048<br>68   | 1,390<br>96              |      |      | (8)<br>6 |              | \$ 7   | \$ 68      | 6,540<br>2,699                        | 5,935<br>2,564                        | 7,747<br>2,650                           |
| net   | 58                      | 141                                | (54)                     | _           | _   | _                        |      |      | _        | \$(344)      | _      | 350        | (286)                                 | 141                                   | (54)<br>350                              |
| Total revenue   | 8,225<br>25             | 7,517<br>148                       | 8,791                    | 1,072       | 1,116<br>1  | 1,486                    |      |      | (2)      | (344)        | 7      | 418        | 8,953<br>25                           | 8,640<br>149                          | 10,693                                   |
| operations  | 5,430<br>75             | 4,920<br>—                         | 5,699<br>—               | 753<br>339  | 747   | 1,076                    |      |      | 5        | _            | _      | _          | 6,183<br>414                          | 5,667                                 | 6,780                                    |
| exposure  Provision for investment account infusion  Restructuring charges      | _                       | _                                  | _                        | _           | 250<br>   | 450                      |      |      | _        | _<br><br>156 | _      | 306        |                                       | 250<br>                               | 450<br>306                               |
| Customer indemnification obligation   | _                       | _                                  | _                        | _           | _   | _                        |      |      | _        | -<br>89      | <br>49 | 200<br>115 | -<br>89                               | —<br>49                               | 200<br>115                               |
| Total expenses  | 5,505                   | 4,920                              | 5,699                    | 1,092       | 997   | 1,526                    |      |      |          | 245          | 49     | 621        | 6,842                                 | 5,966                                 | 7,851                                    |
| Income (Loss) from continuing operations before income taxes Pre-tax margin     | \$2,695<br>33           | \$2,449<br>\(\frac{33}{33}\)       |                          |             | \$ 118<br><del>************************************</del> |                          |      |      | \$ (7)   | \$(589)      | \$(42) | \$(203)    | \$2,086                               | \$2,525                               | \$ 2,842                                 |
| Average assets (in billions)  |                         |                                    |                          |             |   |                          | ,,0  |      | \$0.5    |              |        |            | \$152.0                               | \$146.8                               | \$ 161.7                                 |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 25. Non-U.S. Activities

We define non-U.S. activities as those revenue-producing assets and business activities that arise from clients domiciled outside the U.S. Due to the nature of our business, precise segregation of U.S. and non-U.S. activities is not possible. Subjective judgments have been applied to determine results of operations related to our non-U.S. activities, including our application of transfer pricing and our asset and liability management policies. Interest expense allocations are based on the average cost of short-term borrowings.

The following table summarizes our non-U.S. operating results for the years ended December 31:

| (In millions)  | 2010    | 2009    | 2008    |
|--|---------|---------|---------|
| Total fee revenue                                    | \$2,661 | \$2,291 | \$3,132 |
| Net interest revenue                                 | 607     | 422     | 632     |
| Gains (Losses) related to investment securities, net | 449     | (37)    | 12      |
| Total revenue  | 3,717   | 2,676   | 3,776   |
| Expenses   | 2,962   | 2,457   | 3,203   |
| Income before income taxes                           | 755     | 219     | 573     |
| Income tax expense                                   | 282     | 84      | 220     |
| Net income   | \$ 473  | \$ 135  | \$ 353  |

Non-U.S. revenue for 2010 included \$1.18 billion in the United Kingdom, primarily from our London operations.

The following table summarizes our non-U.S. assets as of December 31, based on the domicile of the underlying counterparties:

| (In millions)                        | 2010     | 2009     |
|--------------------------------------|----------|----------|
| Interest-bearing deposits with banks | \$ 9,825 | \$ 4,380 |
| Non-U.S. investment securities       | 20,357   | 21,216   |
| Other assets                         | 16,830   | 11,434   |
| Total assets                         | \$47,012 | \$37,030 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 26.** Parent Company Financial Statements

The following tables present the financial statements of the parent company without consolidation of its banking and non-banking subsidiaries.

### STATEMENT OF INCOME

| Years ended December 31,<br>(In millions)  | 2010      | 2009          | 2008         |
|--|-----------|---------------|--------------|
| Interest on securities purchased under resale agreements  Cash dividends from consolidated banking subsidiary                | \$1,400   | \$ 250        | \$ 105<br>—  |
| entities   | 100       | 25<br>(11)    | 52<br>(8)    |
| Total revenue  | 1,509     | 264           | 149          |
| Interest on securities sold under repurchase agreements  | _         | _             | 64           |
| Other interest expense   | 162       | 178           | 211          |
| Other expenses   | 421       | 53            | 77           |
| Total expenses   | 583       | 231           | 352          |
| Income tax benefit   | (93)      | (38)          | (75)         |
| Income (Loss) before equity in undistributed income of consolidated subsidiaries and unconsolidated entities                 | 1,019     | 71<br>(20)    | (128)        |
| unconsolidated entities:  Consolidated banking subsidiary  Consolidated non-banking subsidiaries and unconsolidated entities | 484<br>53 | (1,987)<br>55 | 1,814<br>125 |
| Net income (loss)  | \$1,556   | \$(1,881)     | \$1,811      |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 26.** Parent Company Financial Statements (Continued)

## STATEMENT OF CONDITION

| As of December 31,  | 2010     | 2009     |
|---|----------|----------|
| (In millions)   |          |          |
| Assets:   |          |          |
| Interest-bearing deposits with banking subsidiary                 | \$ 5,058 | \$ 4,227 |
| Trading account assets  | 122      | 95       |
| Investment securities available for sale                          | 24       | 33       |
| Investments in subsidiaries:                                      |          |          |
| Consolidated banking subsidiary                                   | 16,697   | 14,668   |
| Consolidated non-banking subsidiaries                             | 2,299    | 1,947    |
| Unconsolidated entities   | 297      | 256      |
| Notes and other receivables from:                                 |          |          |
| Consolidated banking subsidiary                                   | _        | 143      |
| Consolidated non-banking subsidiaries and unconsolidated entities | 283      | 301      |
| Other assets  | 850      | 380      |
| Total assets  | \$25,630 | \$22,050 |
| Liabilities:  |          |          |
| Commercial paper  | \$ 2,799 | \$ 2,777 |
| Accrued taxes, expenses and other liabilities due to:             |          |          |
| Consolidated banking subsidiary                                   | 561      | _        |
| Third parties   | 161      | 174      |
| Long-term debt  | 4,322    | 4,608    |
| Total liabilities   | 7,843    | 7,559    |
| Shareholders' equity  | 17,787   | 14,491   |
| Total liabilities and shareholders' equity                        | \$25,630 | \$22,050 |
| Total natifices and shareholders equity                           | Ψ23,030  | Ψ22,030  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Note 26.** Parent Company Financial Statements (Continued)

## STATEMENT OF CASH FLOWS

| Years ended December 31,<br>(In millions)  | 2010                      | 2009                                  | 2008  |
|--|---------------------------|---------------------------------------|---|
| Net cash (used in) provided by operating activities  | \$ 1,453                  | \$ (24)                               | \$ 223  |
| Investing Activities:  Net increase in interest-bearing deposits with banking subsidiary  Net decrease in securities purchased under resale agreements  Proceeds from sales and maturities of available-for-sale securities  Purchases of available-for-sale securities  Net decrease (increase) in securities related to AMLF  Net investments in consolidated banking subsidiary | (831)<br>—<br>1<br>—<br>— | (1,457)<br>—<br>36<br>—<br>3,104<br>— | (703)<br>6,801<br>10<br>(168)<br>(3,089)<br>(4,572) |
| Investments in non-banking subsidiaries and unconsolidated entities  | (277)                     | (776)                                 | (214)   |
| Sale of investment in non-banking subsidiaries and unconsolidated entities  Business acquisitions  Net increase in notes receivable from subsidiaries  Other, net  | 127<br>(141)<br>—         |                                       | (146)<br>(21)                                       |
| Net cash (used in) provided by investing activities  | (1,121)                   | 907                                   | (2,102)   |
| Financing Activities:  Net decrease in securities sold under repurchase agreements  Net (decrease) increase in short-term borrowings related to AMLF   | _                         | (3,063)                               | (6,293)<br>3,063                                    |
| Net increase in commercial paper   | 22                        | 189<br>1,992                          | 233<br>493  |
| Payments for long-term debt  | (300)                     | 2,231                                 | (25)<br>2,251                                       |
| Redemption of TARP preferred stock investment  | _                         | (2,000)                               |   |
| Repurchase of TARP common stock warrant  | _                         | (60)                                  | —<br>1,879  |
| Proceeds from issuance of warrant to purchase common stock   | _                         | _                                     | 121   |
| Proceeds from exercises of common stock options  | 10<br>(44)                | 34<br>(38)                            | 12<br>(79)  |
| Proceeds from issuances of treasury stock  | (20)                      | (168)                                 | 623<br>(399)  |
| Net cash (used in) provided by financing activities  | (332)                     | (883)                                 | 1,879   |
| Net change   |                           |                                       |   |
| Cash and due from banks at end of year   | <u> </u>                  | <u>\$</u>                             | \$  |

#### STATISTICAL DISCLOSURE BY BANK HOLDING COMPANIES

# Distribution of Average Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential (Unaudited)

Consolidated average statements of condition and net interest revenue analysis for the years indicated are presented below.

| Years ended December 31,   |  | 2010  |   |  | 2009                           |  |  | 2008   |  |
|--|--|---|---|--|--------------------------------|--|--|--|--|
| (Dollars in millions; fully taxable-equivalent basis)  | Average<br>Balance   | Interest  | Average<br>Rate   | Average<br>Balance   | Interest                       | Average<br>Rate  | Average<br>Balance   | Interest   | Average<br>Rate  |
| Assets: Interest-bearing deposits with non-U.S. banks Interest-bearing deposits with U.S. banks Securities purchased under resale agreements Federal funds sold Trading account assets Investment securities: U.S. Treasury and federal agencies State and political subdivisions(1) Other investments Investment securities purchased under AMLF Loans Lease financing(1) Other interest-earning assets | \$ 8,567<br>4,983<br>2,957<br>376<br>28,028<br>6,444<br>61,651<br>10,557<br>1,537<br>1,156 | \$ 80<br>13<br>24<br>—<br>681<br>350<br>2,109<br>268<br>63<br>3   | .94%<br>.26<br>.83<br><br>2.43<br>5.43<br>3.42<br><br>2.54<br>4.07<br>.24 | \$ 11,744<br>12,418<br>3,701<br>68<br>1,914<br>23,892<br>5,958<br>51,340<br>882<br>7,934<br>1,769<br>1,303 | \$ 125<br>31<br>24<br>         | 1.07%<br>.25<br>.65<br>.29<br>1.02<br>2.18<br>5.85<br>4.04<br>2.86<br>2.11<br>4.18 | \$ 17,645<br>6,358<br>10,195<br>2,700<br>2,423<br>23,434<br>6,138<br>42,655<br>9,193<br>9,967<br>1,917 | \$ 725<br>35<br>276<br>63<br>78<br>889<br>343<br>1,931<br>367<br>306<br>(30) | 4.11%<br>.56<br>2.71<br>2.33<br>3.22<br>3.79<br>5.59<br>4.53<br>4.00<br>3.07<br>(1.57) |
| Total interest-earning assets <sup>(1)</sup> Cash and due from banks Other assets Total assets   | 126,256<br>2,781<br>22,920<br>\$151,957  | 3,591   | 2.84  | 122,923<br>2,237<br>21,650<br>\$146,810  | 3,412                          | 2.78   | 132,625<br>5,096<br>23,976<br>\$161,697  | 4,983  | 3.75   |
| Liabilities and shareholders' equity: Interest-bearing deposits: Time Savings Non-U.S.  Total interest-bearing deposits Securities sold under repurchase agreements Federal funds purchased Other short-term borrowings Short-term borrowings under AMLF Long-term debt Other interest-bearing liabilities   | \$ 8,485<br>147<br>68,326<br>76,958<br>8,108<br>1,759<br>13,590<br>8,681<br>940            | $ \begin{array}{r}     \frac{37}{176} \\     \hline     213 \\     4 \\     1 \\     252 \\     \hline     286 \\     7 \end{array} $ | .43<br>.26<br>.28<br>.05<br>.05<br>1.86<br><br>3.30                       | \$ 6,905<br>711<br>61,551<br>69,167<br>11,065<br>956<br>16,847<br>7,917<br>1,131                           | 58<br>3<br>134<br>195<br>3<br> | .84<br>.46<br>.22<br>.28<br>.03<br>.04<br>1.17<br>2.02<br>3.84<br>.46              | \$ 4,115<br>7,101<br>68,291<br>79,507<br>14,261<br>1,026<br>5,996<br>9,170<br>4,106                    | 142<br>81<br>1,103<br>1,326<br>177<br>18<br>180<br>299<br>229                | 3.45<br>1.14<br>1.62<br>1.67<br>1.24<br>1.77<br>2.99<br>3.26<br>5.59                   |
| Total interest-bearing liabilities  Noninterest-bearing deposits: Special time Demand Non-U.S. <sup>(2)</sup> Other liabilities Shareholders' equity  Total liabilities and shareholders' equity  Net interest revenue   | 500<br>13,126<br>253<br>11,682<br>16,360   | \$2,828   | .69   | 107,960<br>372<br>14,804<br>267<br>10,090<br>13,317<br>\$146,810   | 722<br>\$2,690                 | .67  | 114,066<br>14,547<br>5,384<br>678<br>14,614<br>12,408<br>\$161,697                                     | 2,229<br>\$2,754   | 1.95   |
| Excess of rate earned over rate paid  Net interest margin <sup>(3)</sup>   |  |   | 2.15%<br>2.24   |  |                                | 2.11%<br>2.19  |  |  | 1.80%<br>2.08  |

Fully taxable-equivalent revenue is a method of presentation in which the tax savings achieved by investing in tax-exempt investment securities are included in interest revenue with a corresponding charge to income tax expense. This method facilitates the comparison of the performance of tax-exempt and taxable securities. The adjustment is computed using a federal income tax rate of 35%, adjusted for applicable state income taxes, net of the related federal tax benefit. The fully taxable-equivalent adjustments included in interest revenue presented above were \$129 million, \$126 million and \$104 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Non-U.S. noninterest-bearing deposits were \$25 million, \$45 million and \$270 million at December 31, 2010, 2009 and 2008, respectively.

<sup>(3)</sup> Net interest margin is calculated as fully taxable-equivalent net interest revenue divided by average total interest-earning assets.

The table below summarizes changes in fully taxable-equivalent interest revenue and interest expense due to changes in volume of interest-earning assets and interest-bearing liabilities, and due to changes in interest rates. Changes attributed to both volumes and rates have been allocated based on the proportion of change in each category.

| Years ended December 31,                      | 2010 Compared to 2009 |                |                            | 2009 Compared to 2008 |                   |                            |  |
|---|-----------------------|----------------|----------------------------|-----------------------|-------------------|----------------------------|--|
| (In millions; fully taxable-equivalent basis) | Change in Volume      | Change in Rate | Net (Decrease)<br>Increase | Change in Volume      | Change in<br>Rate | Net (Decrease)<br>Increase |  |
| Interest revenue related to:                  |                       |                |                            |                       |                   |                            |  |
| Interest-bearing deposits with                |                       |                |                            |                       |                   |                            |  |
| non-U.S. banks                                | \$ (34)               | <b>\$</b> (11) | \$ (45)                    | \$(243)               | \$ (357)          | \$ (600)                   |  |
| Interest-bearing deposits with U.S.           |                       |                |                            |                       |                   |                            |  |
| banks   | (19)                  | 1              | (18)                       | 34                    | (38)              | (4)                        |  |
| Securities purchased under resale             |                       |                |                            |                       |                   |                            |  |
| agreements                                    | <b>(5)</b>            | 5              | _                          | (176)                 | (76)              | (252)                      |  |
| Federal funds sold                            | _                     | _              | _                          | (62)                  | (1)               | (63)                       |  |
| Trading account assets                        | (16)                  | (3)            | (19)                       | (16)                  | (42)              | (58)                       |  |
| Investment securities:                        |                       |                |                            |                       |                   |                            |  |
| U.S. Treasury and federal                     |                       |                |                            |                       |                   |                            |  |
| agencies                                      | 90                    | 71             | 161                        | 17                    | (386)             | (369)                      |  |
| State and political subdivisions              | 28                    | <b>(27)</b>    | 1                          | (10)                  | 15                | 5                          |  |
| Other investments                             | 417                   | (382)          | 35                         | 393                   | (249)             | 144                        |  |
| Investment securities purchased               |                       |                |                            |                       |                   |                            |  |
| under AMLF                                    | (25)                  | _              | (25)                       | (332)                 | (10)              | (342)                      |  |
| Loans   | 55                    | 45             | 100                        | (62)                  | (76)              | (138)                      |  |
| Lease financing                               | (10)                  | (2)            | (12)                       | 2                     | 102               | 104                        |  |
| Other interest-earning assets                 |                       | 1              | 1                          | 2                     |                   | 2                          |  |
| Total interest-earning assets                 | 481                   | (302)          | 179                        | (453)                 | (1,118)           | (1,571)                    |  |
| Interest expense related to:                  |                       |                |                            |                       |                   |                            |  |
| Deposits:                                     |                       |                |                            |                       |                   |                            |  |
| Time  | 13                    | (34)           | (21)                       | 96                    | (180)             | (84)                       |  |
| Savings                                       | (3)                   | _              | (3)                        | (73)                  | (5)               | (78)                       |  |
| Non-U.S                                       | 15                    | 28             | 43                         | (108)                 | (861)             | (969)                      |  |
| Securities sold under repurchase              |                       |                |                            |                       |                   |                            |  |
| agreements                                    | (1)                   | 2              | 1                          | (40)                  | (134)             | (174)                      |  |
| Federal funds purchased                       | _                     | _              | _                          | (1)                   | (17)              | (18)                       |  |
| Other short-term borrowings                   | (38)                  | 94             | 56                         | 324                   | (307)             | 17                         |  |
| Short-term borrowings under                   |                       |                |                            |                       |                   |                            |  |
| AMLF  | (18)                  | _              | (18)                       | (270)                 | (11)              | (281)                      |  |
| Long-term debt                                | 29                    | <b>(47)</b>    | (18)                       | 213                   | (138)             | 75                         |  |
| Other interest-bearing liabilities            | (1)                   | 2              | 1                          | 5                     | _                 | 5                          |  |
| Total interest-bearing liabilities            | (4)                   | 45             | 41                         | 146                   | (1,653)           | (1,507)                    |  |
| Net interest revenue                          | \$485                 | \$(347)        | <u>\$138</u>               | \$(599)               | \$ 535            | \$ (64)                    |  |

## **Quarterly Summarized Financial Information (Unaudited)**

|  |         | 2010 Q        | uarters |          |         | 2009 Q  | Quarters  |         |
|--|---------|---------------|---------|----------|---------|---------|-----------|---------|
| (Dollars and shares in millions, except per share amounts) | Fourth  | Third         | Second  | First    | Fourth  | Third   | Second    | First   |
| Total fee revenue  | \$1,735 | \$1,569       | \$1,696 | \$1,540  | \$1,526 | \$1,471 | \$ 1,516  | \$1,422 |
| Interest revenue   | 834     | 904           | 846     | 878      | 877     | 898     | 773       | 738     |
| Interest expense   | 178     | 180           | 188     | 217      | 180     | 175     | 193       | 174     |
| Net interest revenue                                       | 656     | 724           | 658     | 661      | 697     | 723     | 580       | 564     |
| Gains (Losses) related to investment                       |         |               |         |          |         |         |           |         |
| securities, net  | (348)   | 17            | (50)    | 95       | 57      | 42      | 26        | 16      |
| Total revenue  | 2,043   | 2,310         | 2,304   | 2,296    | 2,280   | 2,236   | 2,122     | 2,002   |
| Provision for loan losses                                  | (1)     | 1             | 10      | 15       | 35      | 16      | 14        | 84      |
| Total expenses   | 1,792   | 1,527         | 1,944   | 1,579    | 1,565   | 1,733   | 1,364     | 1,304   |
| Income before income tax expense and                       |         |               |         |          |         |         |           |         |
| extraordinary loss   | 252     | 782           | 350     | 702      | 680     | 487     | 744       | 614     |
| Income tax expense (benefit)                               | 169     | 236           | (82)    | 207      | 182     | 160     | 242       | 138     |
| Income before extraordinary loss                           | 83      | 546           | 432     | 495      | 498     | 327     | 502       | 476     |
| Extraordinary loss, net of taxes                           |         |               |         |          |         |         | (3,684)   |         |
| Net income (loss)  | \$ 83   | <b>\$ 546</b> | \$ 432  | \$ 495   | \$ 498  | \$ 327  | \$(3,182) | \$ 476  |
| Net income before extraordinary loss                       |         |               |         |          |         |         |           |         |
| available to common shareholders                           | \$ 81   | \$ 540        | \$ 427  | \$ 492   | \$ 498  | \$ 327  | \$ 370    | \$ 445  |
| Net income (loss) available to common                      |         | <u> </u>      |         | <u> </u> |         |         |           |         |
| shareholders   | \$ 81   | \$ 540        | \$ 427  | \$ 492   | \$ 498  | \$ 327  | \$(3,314) | \$ 445  |
|  |         |               |         |          |         |         |           |         |
| Earnings per common share before                           |         |               |         |          |         |         |           |         |
| extraordinary loss:  |         |               |         |          |         |         |           |         |
| Basic  | \$ .17  | \$ 1.09       |         | \$ 0.99  | \$ 1.01 |         |           | \$ 1.03 |
| Diluted  | .16     | 1.08          | 0.87    | 0.99     | 1.00    | .66     | .79       | 1.02    |
| Earnings (Loss) per common share:                          |         |               |         |          |         |         |           |         |
| Basic  | \$ .17  | \$ 1.09       | \$ 0.87 | \$ 0.99  | \$ 1.01 | \$ .66  | \$ (7.16) | \$ 1.03 |
| Diluted  | .16     | 1.08          | 0.87    | 0.99     | 1.00    | .66     | (7.12)    | 1.02    |
| Average common shares outstanding:                         |         |               |         |          |         |         |           |         |
| Basic  | 496     | 496           | 496     | 495      | 493     | 493     | 462       | 432     |
| Diluted  | 499     | 498           | 499     | 498      | 498     | 498     | 466       | 435     |
| Dividends per common share                                 | \$ .01  | \$ .01        | \$ .01  | \$ .01   | \$ .01  | \$ .01  | \$ .01    | \$ .01  |
| Common stock price:  |         |               |         |          |         |         |           |         |
| High   | \$47.86 | \$40.25       | \$48.80 | \$47.55  | \$55.87 | \$55.46 | \$ 49.20  | \$46.09 |
| Low  | 37.31   | 32.47         | 33.73   | 42.02    | 39.25   | 42.81   | 28.01     | 14.43   |
| Closing  | 46.34   | 37.66         | 33.82   | 45.14    | 43.54   | 52.60   | 47.20     | 30.78   |

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

DISCLOSURE CONTROLS AND PROCEDURES; CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

State Street has established and maintains disclosure controls and procedures that are designed to ensure that material information relating to State Street and its subsidiaries on a consolidated basis required to be disclosed in its reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to State Street's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. For the fiscal quarter ended December 31, 2010, State Street's management carried out an evaluation, with the participation of the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of State Street's disclosure controls and procedures. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that State Street's disclosure controls and procedures were effective as of December 31, 2010.

State Street has also established and maintains internal control over financial reporting as a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States. In the ordinary course of business, State Street routinely enhances its internal controls and procedures for financial reporting by either upgrading its current systems or implementing new systems. Changes have been made and may be made to State Street's internal controls and procedures for financial reporting as a result of these efforts. During the fiscal quarter ended December 31, 2010, no change occurred in State Street's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, State Street's internal control over financial reporting.

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

#### Management's Report on Internal Control Over Financial Reporting

The management of State Street is responsible for the preparation and fair presentation of the financial statements and other financial information contained in this Form 10-K. Management is also responsible for establishing and maintaining adequate internal control over financial reporting. Management has designed business processes and internal controls and has also established and is responsible for maintaining a business culture that fosters financial integrity and accurate reporting. To these ends, management maintains a comprehensive system of internal controls intended to provide reasonable assurances regarding the reliability of financial reporting and the preparation of the consolidated financial statements of State Street in accordance with U.S. generally accepted accounting principles. State Street's accounting policies and internal control over financial reporting, established and maintained by management, are under the general oversight of State Street's Board of Directors, including State Street's Examining & Audit Committee.

Management has made a comprehensive review, evaluation, and assessment of State Street's internal control over financial reporting as of December 31, 2010. The standard measures adopted by management in making its evaluation are the measures in the Integrated Framework published by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Framework).

Based upon its review and evaluation, management concluded that State Street's internal control over financial reporting was effective as of December 31, 2010, and that there were no material weaknesses in State Street's internal control over financial reporting as of that date.

Ernst & Young LLP, an independent registered public accounting firm, which has audited and reported on the consolidated financial statements contained in this Form 10-K, has issued its written attestation report on its assessment of State Street's internal control over financial reporting, which follows this report.

#### Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting

## THE SHAREHOLDERS AND BOARD OF DIRECTORS STATE STREET CORPORATION

We have audited State Street Corporation's internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). State Street Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, State Street Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of condition of State Street Corporation as of December 31, 2010 and 2009, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010 of State Street Corporation and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Boston, Massachusetts February 25, 2011

#### ITEM 9B. OTHER INFORMATION

On February 24, 2011, we amended our Supplemental Cash Incentive Plan to provide for the acceleration of payment of deferred cash awards in the event of a change in control of State Street, as defined in Section 409A of the Internal Revenue Code of 1986, as amended. The amendment applies to deferred cash awards granted on or after February 24, 2011 for all employees, including Joseph L. Hooley, Edward J. Resch, Jeffrey N. Carp and James S. Phalen, each of whom were named executive officers for purposes of our Proxy Statement for our 2010 Annual Meeting of Shareholders. The amendment does not apply to any deferred cash awards held by Ronald E. Logue, who retired as our Chief Executive Officer in March 2010.

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information concerning our directors will appear in our Proxy Statement for the 2011 Annual Meeting of Shareholders, to be filed pursuant to Regulation 14A on or before April 30, 2011 (2011 Proxy Statement), under the caption "Election of Directors." Information concerning compliance with Section 16(a) of the Exchange Act will appear in our 2011 Proxy Statement under the caption, "Section 16(a) Beneficial Ownership Reporting Compliance." Information concerning our Code of Ethics for Senior Financial Officers and our Examining & Audit Committee will appear in our 2011 Proxy Statement under the caption, "Corporate Governance at State Street." Such information is incorporated herein by reference.

Information about our executive officers is included under Part I.

#### ITEM 11. EXECUTIVE COMPENSATION

Information in response to this item will appear in our 2011 Proxy Statement under the caption "Executive Compensation." Such information is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information concerning security ownership of certain beneficial owners and management will appear in our 2011 Proxy Statement under the caption "Security Ownership of Certain Beneficial Owners and Management." Such information is incorporated herein by reference.

#### RELATED STOCKHOLDER MATTERS

The following table sets forth the number of outstanding common stock awards, options, warrants and rights granted by State Street to participants in our equity compensation plans, as well as the number of securities available for future issuance under these plans, as of December 31, 2010. The table provides this information separately for equity compensation plans that have and have not been approved by shareholders.

| (Shares in thousands)   | (a) Number of securities to be issued upon exercise of outstanding stock awards, options, warrants and rights | (b) Weighted-average exercise price of outstanding stock awards, options, warrants and rights | (c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) |
|---|---|---|---|
| Plan category: Equity compensation plans approved by shareholders Equity compensation plans not approved by | 24,149  | \$47.96   | 17,650  |
| shareholders  | 44  | \$53.53   |   |
| Total   | 24,193  | \$47.97   | 17,650  |

Individual directors who are not our employees have received stock awards and cash retainers, both of which may be deferred. Directors may elect to receive shares of our common stock in place of cash. If payment is in the form of common stock, the number of shares is determined by dividing the approved cash amount by the closing price on the date of the annual shareholders' meeting. All deferred shares, whether stock awards or common stock received in place of cash retainers, are increased to reflect dividends paid on the common stock and, for certain directors, may include share amounts in respect of an accrual under a terminated retirement plan. Directors may elect to defer 50% or 100% of cash or stock awards until a date that they specify, usually after termination of service on the Board. The deferral may also be paid in either a lump sum or in installments over a two- to ten-year period. Stock awards totaling 193,316 shares of common stock were outstanding at December 31, 2010; awards made through June 30, 2003, totaling 44,000 shares outstanding at December 31, 2010, have not been approved by shareholders. There are no other equity compensation plans under which our equity securities are authorized for issuance that have been adopted without shareholder approval. Awards of stock made or retainer shares paid to individual directors after June 30, 2003 have been or will be made under our 1997 or 2006 Equity Incentive Plan, both of which were approved by shareholders.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information concerning certain relationships and related transactions and director independence will appear in our 2011 Proxy Statement under the caption "Corporate Governance at State Street." Such information is incorporated herein by reference.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

Information concerning principal accounting fees and services and the Examining & Audit Committee's pre-approval policies and procedures will appear in our 2011 Proxy Statement under the caption "Examining and Audit Committee Matters." Such information is incorporated herein by reference.

#### **PART IV**

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

#### (A)(1) FINANCIAL STATEMENTS

The following consolidated financial statements of State Street are included in Item 8 hereof:

Report of Independent Registered Public Accounting Firm

Consolidated Statement of Income—Years ended December 31, 2010, 2009 and 2008

Consolidated Statement of Condition—As of December 31, 2010 and 2009

Consolidated Statement of Changes in Shareholders' Equity—Years ended December 31, 2010, 2009 and 2008

Consolidated Statement of Cash Flows—Years ended December 31, 2010, 2009 and 2008

Notes to Consolidated Financial Statements

#### (A)(2) FINANCIAL STATEMENT SCHEDULES

Certain schedules to the consolidated financial statements have been omitted if they were not required by Article 9 of Regulation S-X or if, under the related instructions, they were inapplicable, or the information was contained elsewhere herein.

#### (A)(3) EXHIBITS

The exhibits listed in the Exhibit Index beginning on page 184 of this Form 10-K are filed herewith or are incorporated herein by reference to other SEC filings.

#### **SIGNATURES**

Pursuant to the requirement of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, on February 25, 2011, thereunto duly authorized.

#### STATE STREET CORPORATION

By /s/ EDWARD J. RESCH

EDWARD J. RESCH, Executive Vice President and Chief Financial Officer

By /s/ James J. Malerba

JAMES J. MALERBA, Executive Vice President, Corporate Controller and Chief Accounting Officer

/s/ EDWARD J. RESCH

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on February 25, 2011 by the following persons on behalf of the registrant and in the capacities indicated.

#### **OFFICERS:**

/s/ JOSEPH L. HOOLEY

| JOSEPH L. HOOLEY,                       | EDWARD J. RESCH,                                   |
|---|--|
| Chairman, President and Chief Executive | Executive Vice President and                       |
| Officer; Director                       | Chief Financial Officer                            |
|   | /s/ James J. Malerba                               |
|   |  |
|   | JAMES J. MALERBA,                                  |
|   | Executive Vice President, Corporate Controller and |
|   | Chief Accounting Officer                           |
|   | Cinci Accounting Officer                           |
| DIRECTORS:                              |  |
| /s/ JOSEPH L. HOOLEY                    |  |
| JOSEPH L. HOOLEY                        |  |
| /s/ Kennett F. Burnes                   | /s/ Robert S. Kaplan                               |
| KENNETT F. BURNES                       | ROBERT S. KAPLAN                                   |
| /s/ Peter Coym                          | /s/ Charles R. Lamantia                            |
| PETER COYM                              | CHARLES R. LAMANTIA                                |
| /s/ Patrick De Saint-Aignan             | /s/ Richard P. Sergel                              |
| PATRICK de SAINT-AIGNAN                 | RICHARD P. SERGEL                                  |
| /s/ Amelia C. Fawcett                   | /s/ Ronald L. Skates                               |
| AMELIA C. FAWCETT                       | RONALD L. SKATES                                   |
| /s/ David P. Gruber                     | /s/ Gregory L. Summe                               |
| DAVID P. GRUBER                         | GREGORY L. SUMME                                   |
| /s/ Linda A. Hill                       | /s/ Robert E. Weissman                             |
| LINDA A. HILL                           | ROBERT E. WEISSMAN                                 |
|   |  |

#### EXHIBIT INDEX

- \*3.1 Restated Articles of Organization, as amended (filed as Exhibit 3.1 to State Street's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 filed with the SEC on August 10, 2009 and incorporated herein by reference)
- \*3.2 By-Laws, as amended (filed as Exhibit 3.3 to State Street's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 filed with the SEC on August 10, 2009 and incorporated herein by reference)
- \*4.1 The description of State Street's Common Stock is included in State Street's Registration Statement on Form 8-A, as filed on January 18, 1995 and March 7, 1995 (filed with the SEC on January 18, 1995 and March 7, 1995 and incorporated herein by reference)
  - (Note: None of the instruments defining the rights of holders of State Street's outstanding long-term debt are in respect of indebtedness in excess of 10% of the total assets of State Street and its subsidiaries on a consolidated basis. State Street hereby agrees to furnish to the SEC upon request a copy of any other instrument with respect to long-term debt of State Street and its subsidiaries.)
- \*10.1† State Street's Management Supplemental Retirement Plan Amended and Restated (filed as Exhibit 10.1 to State Street's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 27, 2009 and incorporated herein by reference)
- \*10.2† State Street's Executive Supplemental Retirement Plan (formerly "State Street Supplemental Defined Benefit Pension Plan for Executive Officers") Amended and Restated (filed as Exhibit 10.1 to State Street's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 filed with the SEC on November 5, 2008 and incorporated herein by reference)
- \*10.3† Supplemental Cash Incentive Plan (filed as Exhibit 10.1 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 filed with the SEC on May 7, 2010 and incorporated herein by reference)
- \*10.4† Forms of Amended and Restated Employment Agreements entered into on October 22, 2009 with each of Ronald E. Logue, Joseph L. Hooley, Joseph C. Antonellis, James S. Phalen, Scott F. Powers and Edward J. Resch (filed as Exhibit 10.3 to State Street's Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 22, 2010 and incorporated herein by reference)
- \*10.5† State Street's Executive Compensation Trust Agreement dated December 6, 1996 (Rabbi Trust) (filed as Exhibit 10.5 to State Street's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 27, 2009 and incorporated herein by reference)
- \*10.6† State Street's 1997 Equity Incentive Plan, as amended, and forms of awards and agreements thereunder (filed as Exhibit 10.6 to State Street's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 27, 2009 and incorporated herein by reference)
- \*10.7† State Street's 2006 Equity Incentive Plan and forms of award agreements thereunder (filed as Exhibit 10.1 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 filed with the SEC on May 7, 2010 and incorporated herein by reference)
- \*10.8† State Street's 2006 Senior Executive Annual Incentive Plan (filed as Exhibit 10.2 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 filed with the SEC on May 7, 2010 and incorporated herein by reference)
- \*10.9† Forms of Letter Agreements entered into between State Street and each of Ronald E. Logue, Joseph L. Hooley, Joseph C. Antonellis, James S. Phalen, Scott F. Powers and Edward J. Resch (filed as Exhibit 99.1 to State Street's Current Report on Form 8-K filed with the SEC on March 6, 2009 and incorporated herein by reference)

\*10.10† State Street's Management Supplemental Savings Plan, Amended and Restated (filed as Exhibit 10.2 to State Street's Quarterly Report on Form 10-Q for the guarter ended September 30, 2007 filed with the SEC on November 2, 2007 and incorporated herein by reference) \*10.11† Deferred Compensation Plan for Directors of State Street Corporation, Restated (filed as Exhibit 10.10 to State Street's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 27, 2009 and incorporated herein by reference) \*10.12† Amended and Restated Deferred Compensation Plan for Directors of State Street Bank and Trust Company (filed as Exhibit 10.3 to State Street's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 filed with the SEC on August 4, 2006 and incorporated herein by reference) \*10.13† Description of compensation arrangements for non-employee directors \*10.14† Memorandum of agreement of employment of Edward J. Resch, accepted October 16, 2002 (filed as Exhibit 10.13 to State Street's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 27, 2009 and incorporated herein by reference) \*10.15† Letter Agreement with Scott F. Powers dated April 1, 2008 \*10.16† Letter Agreement with Joseph C. Antonellis dated April 26, 2010 \*10.17A† Form of Indemnification Agreement between State Street Corporation and each of its directors (filed as Exhibit 10.1 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 filed with the SEC on May 4, 2007 and incorporated herein by reference) \*10.17B† Form of Indemnification Agreement between State Street Corporation and each of its executive officers (filed as Exhibit 10.2 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 filed with the SEC on May 4, 2007 and incorporated herein by reference) \*10.17C† Form of Indemnification Agreement between State Street Bank and Trust Company and each of its directors (filed as Exhibit 10.3 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 filed with the SEC on May 4, 2007 and incorporated herein by reference) Form of Indemnification Agreement between State Street Bank and Trust Company and each of \*10.17D† its executive officers (filed as Exhibit 10.4 to State Street's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 filed with the SEC on May 4, 2007 and incorporated herein by reference) \*10.18† Forms of Retention Award Agreements entered into with each of Joseph L. Hooley, Joseph C. Antonellis and Edward J. Resch on October 22, 2009 (filed as Exhibit 10.18 to State Street's Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 22, 2010 and incorporated herein by reference) \*10.19† Form of Retention Award Agreement entered into with James S. Phalen on October 22, 2009 (filed as Exhibit 10.19 to State Street's Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 22, 2010 and incorporated herein by reference) \*10.20† Form of Retention Award Agreement entered into with Scott F. Powers on June 15, 2010 \*10.21† Description of transition award to Ronald E. Logue dated November 18, 2009 (filed as Exhibit 10.20 to State Street's Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 22, 2010 and incorporated herein by reference) \*12 Statement of Ratios of Earnings to Fixed Charges \*21 Subsidiaries of State Street Corporation \*23 Consent of Independent Registered Public Accounting Firm 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chairman, President and Chief Executive Officer

| 31.2      | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer |
|-----------|---|
| 32        | Section 1350 Certifications                                       |
| **101.INS | XBRL Instance Document  |
| **101.SCH | XBRL Taxonomy Extension Schema Document                           |
| **101.CAL | XBRL Taxonomy Calculation Linkbase Document                       |
| **101.DEF | XBRL Taxonomy Extension Definition Linkbase Document              |
| **101.LAB | XBRL Taxonomy Label Linkbase Document                             |
| **101.PRE | XBRL Taxonomy Presentation Linkbase Document                      |
|           |   |

<sup>†</sup> Denotes management contract or compensatory plan or arrangement

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statement of Income for the years ended December 31, 2010, 2009 and 2008, (ii) Consolidated Statement of Condition as of December 31, 2010 and 2009, (iii) Consolidated Statement of Changes in Shareholders' Equity for the years ended December 31, 2010, 2009 and 2008, (iv) Consolidated Statement of Cash Flows for the years ended December 31, 2010, 2009 and 2008, and (v) Notes to Consolidated Financial Statements.

In accordance with Rule 406T of Regulation S-T, the XBRL-related information in Exhibit 101 to this Annual Report on Form 10-K is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act, is deemed not filed for purposes of section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.

<sup>\*</sup> Exhibit filed with the SEC, but not printed herein

<sup>\*\*</sup> Submitted electronically herewith

#### RULE 13a-14(a)/15d-14(a) CERTIFICATION

- I, Joseph L. Hooley, certify that:
  - 1. I have reviewed this Annual Report on Form 10-K of State Street Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

| Date: February 25, 2011 | Bv:      | /s/ Joseph L. Hooley                            |
|-------------------------|----------|---|
|                         | <b>J</b> | Joseph L. Hooley,                               |
|                         |          | Chairman, President and Chief Executive Officer |

#### RULE 13a-14(a)/15d-14(a) CERTIFICATION

- I, Edward J. Resch, certify that:
  - 1. I have reviewed this Annual Report on Form 10-K of State Street Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

| Date: February 25, 2011 | By:/s/ Edward J. Resch       |  |
|-------------------------|------------------------------|--|
|                         | Edward J. Resch,             |  |
|                         | Executive Vice President and |  |
|                         | Chief Financial Officer      |  |

#### **SECTION 1350 CERTIFICATIONS**

To my knowledge, this Annual Report on Form 10-K for the period ended December 31, 2010 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and the information contained in this Report fairly presents, in all material respects, the financial condition and results of operations of State Street Corporation.

#### RECONCILIATION OF REPORTED RESULTS TO OPERATING-BASIS RESULTS

We measure and compare certain financial information on a non-GAAP, or "operating," basis because we believe that such information supports meaningful comparisons from period to period and the analysis of comparable financial trends with respect to our normal ongoing business operations. We believe that operating-basis financial information, which reports revenue from non-taxable sources on a fully taxable-equivalent basis and excludes the impact of revenue and expenses outside of the normal course of our business, facilitates an investor's understanding and analysis of State Street's underlying performance and trends in addition to reported financial information, which is prepared in accordance with GAAP. The following table reconciles financial information prepared in accordance with GAAP, reported in this Annual Report to Shareholders, to operating-basis financial information, which is discussed in the letter to shareholders.

|  | Reported<br>Results |                          | Adjustments                                     |   | Operating-Basis<br>Results |                      | % Change      |
|--|---------------------|--------------------------|---|---|----------------------------|----------------------|---------------|
|  | 2010                | 2009                     | 2010  | 2009  | 2010                       | 2009                 | 2010 vs. 2009 |
| (Dollars in millions, except per share amounts)  |                     |                          |   |   |                            |                      |               |
| Total revenue  | \$8,953<br>25       | \$ 8,640<br>149          | \$(239)(1)                                      |   | \$8,714<br>25              | \$8,138<br>149       | 7%            |
| Total expenses   | 6,842               | 5,966                    | $(666)^{(2)}$                                   | (299)(7)  | 6,176                      | 5,667                | 9%            |
| Income before income tax expense and extraordinary loss  | 2,086<br>530<br>—   | 2,525<br>722<br>—        | 427<br>146 <sup>(3)</sup><br>129 <sup>(4)</sup> | (203)<br>(156) <sup>(8)</sup><br>126 <sup>(4)</sup> | 2,513<br>676<br>129        | 2,322<br>566<br>126  |               |
| Income before extraordinary loss Extraordinary loss, net of taxes  | 1,556               | 1,803<br>(3,684)         | 152   | (173)<br>3,684                                      | 1,708                      | 1,630                | 5%            |
| Net income (loss)  | \$1,556             | \$(1,881)                | \$ 152  | \$3,511   | \$1,708                    | \$1,630              | 5%            |
| Adjustments to net income (loss): Prepayment of preferred stock discount Dividends on preferred stock Accretion of preferred stock discount Earnings allocated to participating securities | \$ (16)             | \$ (106)<br>(46)<br>(11) | \$ (2)(5)                                       | \$ 106 <sup>(9)</sup>                               | \$ (18)                    | \$ —<br>(46)<br>(11) |               |
|  | (16)                | (163)                    | (2)   | 106   | (18)                       | (57)                 |               |
| Net income before extraordinary loss available to common shareholders  | \$1,540             | \$ 1,640                 | \$ 150  | \$ (67)   | \$1,690                    | \$1,573              | 7%            |
| Net income (loss) available to common shareholders   | \$1,540             | \$(2,044)                | \$ 150  | \$3,617   | \$1,690                    | \$1,573              | 7%            |
| Diluted earnings per common share before extraordinary loss  | \$ 3.09<br>\$ 3.09  | \$ 3.46<br>\$ (4.31)     | \$ .31<br>\$ .31                                | \$ (.14)<br>\$ 7.63                                 | \$ 3.40<br>\$ 3.40         | \$ 3.32<br>\$ 3.32   | 2%<br>2%      |
| Return on common shareholders' equity before extraordinary loss  | 9.5%                | 13.2%                    | 0.9%  | (0.6)%  | 10.4%                      | 12.6%                |               |

<sup>(1)</sup> Represents tax-equivalent adjustment of net interest revenue of \$129 million, which is not included in reported results, net of \$712 million of net interest revenue related to discount accretion generated by former conduit assets and a net sale loss of \$344 million related to a restructuring of the investment portfolio.

<sup>(2)</sup> Represents a net tax of \$7 million on bonus payments to employees in the U.K.; an aggregate \$414 million charge, including related costs of \$9 million, to provide for a one-time cash contribution of \$330 million to collateral pools and liquidity trusts underlying SSgA lending funds and \$75 million to establish a reserve to address potential inconsistencies in connection with the implementation of redemption restrictions applicable to cash collateral pools underlying the agency lending program; restructuring charges of \$156 million related to a business operations and information technology enhancements program; and \$89 million of merger and integration costs.

<sup>(3)</sup> Represents a discrete tax benefit of \$180 million generated by the restructuring of former non-U.S. conduit assets less the net tax effect of non-operating adjustments.

<sup>(4)</sup> Represents a tax-equivalent adjustment to income tax expense, which is not included in reported results.

<sup>(5)</sup> Represents the effect of the difference between reported and operating-basis earnings on allocation to participating securities.

<sup>(6)</sup> Represents a tax-equivalent adjustment of net interest revenue of \$126 million, which is not included in reported results, net of \$7 million of net interest revenue related to the AMLF and \$621 million of net interest revenue related to discount accretion generated by former conduit assets.

<sup>(7)</sup> Represents a \$250 million provision for legal exposure associated with certain fixed-income strategies managed by SSgA and \$49 million of merger and integration costs.

<sup>(8)</sup> Represents the net tax effect of non-operating adjustments.

<sup>(9)</sup> Represents prepayment of the preferred stock discount in connection with redemption of the U.S. Treasury's preferred stock investment under the TARP Capital Purchase Program.

#### **BOARD OF DIRECTORS**

#### Joseph L. Hooley

Chairman, President and Chief Executive Officer, State Street Corporation

#### Kennett F. Burnes

Retired Chairman, President and Chief Executive Officer, Cabot Corporation, specialty chemicals and performance materials

#### **Peter Coym**

Retired head of Lehman Brothers, Inc. in Germany, financial services

#### Patrick de Saint-Aignan

Retired Managing Director and Advisory Director, Morgan Stanley, global financial advisor

#### Amelia C. Fawcett

Non-Executive Chairman, Guardian Media Group, multimedia

#### David P. Gruber

Retired Chairman, Chief Executive Officer and Director, Wyman-Gordon Company, metal and composite components

#### Linda A. Hill

Wallace Brett Donham Professor of Business Administration, Harvard Business School

#### Robert S. Kaplan

Professor of Management Practice, Harvard Business School; Advisory Director, Berkshire Partners LLC, private equity

#### Charles R. LaMantia

Retired Chairman and Chief Executive Officer, Arthur D. Little, Inc., management consulting, technology and product development and environmental, health and safety

#### Richard P. Sergel

Retired President and Chief Executive Officer, North American Electric Reliability Corporation, electric reliability organization

#### Ronald L. Skates

Private Investor

#### Gregory L. Summe

Vice Chairman of Global Buyout for The Carlyle Group, alternative asset management

#### Robert E. Weissman

Chairman, Shelburne Investments, private investment company

#### **EXECUTIVE LEADERSHIP**

Joseph L. Hooley(1)(2)

Chairman, President and Chief

**Executive Officer** 

Joseph C. Antonellis(1)(2)

Vice Chairman

**Tracy Atkinson** 

**Executive Vice President** 

Robert A. Baillargeon

**Executive Vice President** 

Nicholas J. Bonn

**Executive Vice President** 

Marc P. Brown

**Executive Vice President** 

James C. Caccivio, Jr.

**Executive Vice President** 

**Anthony Carey** 

**Executive Vice President** 

Jeffrev N. Carp(1)(2)

Executive Vice President, Chief Legal Officer and

Secretary

Timothy J. Caverly

**Executive Vice President** 

Patrick D. Centanni

**Executive Vice President** 

Joseph W. Chow

**Executive Vice President** 

Donald E. Conover

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Executive Vice President and

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Executive Vice President.

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**Executive Vice President** 

Brian J. Walsh

Executive Vice President

Michael J. Wilson

**Executive Vice President** 

Designated as executive officer for SEC purposes

Member of State Street Management Committee

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Austria
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Belgium

Brussels
La Hulpe

Canada

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Ottawa
Toronto

Cayman Islands

Vancouver

George Town, Grand Cayman

**Channel Islands** 

Guernsey Saint Peter Port

Jersey Saint Helier

France Paris

Germany Cologne Frankfurt Munich

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Ireland Drogheda Dublin Kilkenny Naas

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**Luxembourg** Luxembourg

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Switzerland Zurich Taiwan

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Taipei City

Dubai
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Sacramento
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