

Reconciliation of GAAP and Non-GAAP Information

In 2005, we will have an additional week of results (53rd week) as our fiscal year ends on the last Saturday of each December, resulting in an additional week of results every five or six years. Earnings per share, net revenue growth and division operating profit, all excluding the impact of the 53rd week of results in 2005, are not measures defined by generally accepted accounting principles (GAAP). We believe investors should consider these measures excluding the 53rd week of results in 2005, since these measures are more indicative of our ongoing performance.

Management operating cash flow is the primary measure management uses to monitor cash flow performance. It is not a measure defined under GAAP. Since net capital spending is essential to our product innovation initiatives and maintaining our operational capabilities, we believe that it is a recurring and necessary use of cash. As such, we believe investors should also consider net capital spending when evaluating our cash from operating activities. Further, management operating cash flow excluding the impact of the 53rd week in 2005 is not a measure defined by GAAP. We believe investors should consider our management operating cash flow without the impact of the 53rd week in 2005 since it is more indicative of our ongoing performance.

2005 Guidance Reconciliation

	Estimated 52 Weeks	Impact of 53 rd Week	Estimated 53 Weeks
Net Revenue Growth	Mid single digits	1-2%	At least mid single digits*
Division Operating Profit	~8%	~2%	~10%*
Diluted EPS	\$2.56+	\$0.04-\$0.05	\$2.60+*
Operating Cash Flow	\$5.7B	~\$0.05B	\$5.7B+*
Less: Net Capital Spending	1.6B	Minimal	1.6B*
Management OCF	\$4.1B	~\$0.05B	\$4.1B+

* Amounts in accordance with GAAP.

We are evaluating whether to repatriate international cash in 2005 under the provisions of the American Jobs Creation Act (the "AJCA"). Our earnings guidance does not include the potential impact of the AJCA.

This material contains certain forward-looking statements based on our current expectations and projections about future events. Our actual results could differ materially from those anticipated in any forward-looking statements, but we undertake no obligation to update any such statements. Please see our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, for a discussion of specific risks that may affect our performance.