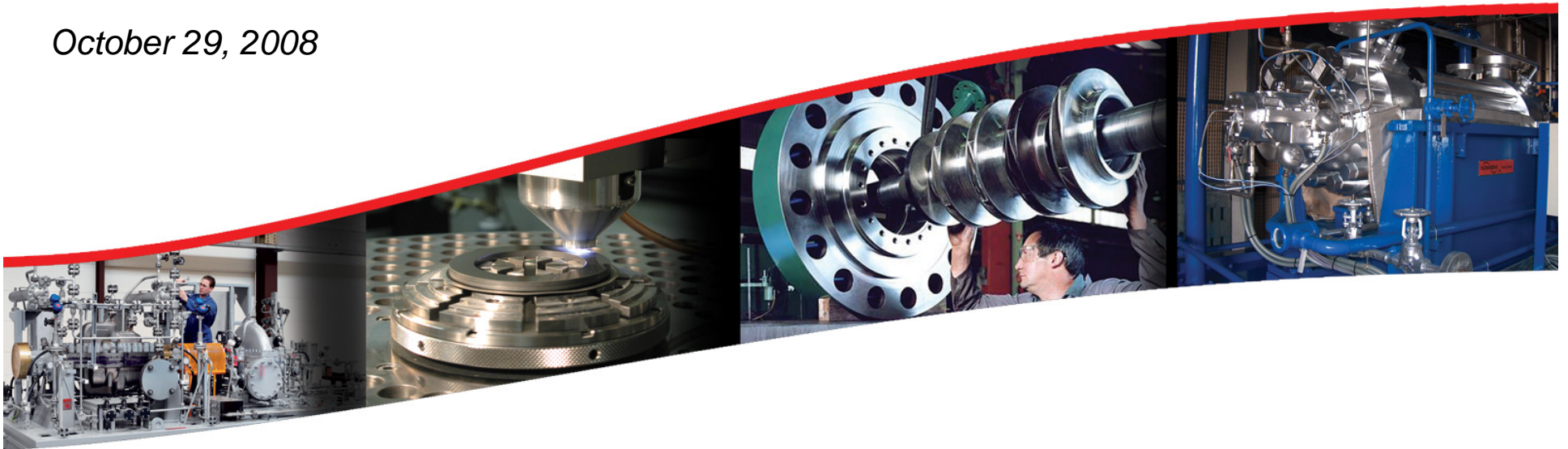




Flowserve Q3 2008 Earnings Conference Call

October 29, 2008



Experience In Motion

***Lew Kling, President and Chief Executive Officer
Mark Blinn, SVP, Chief Financial Officer and Latin America Operations
Richard Gultinan, VP and Chief Accounting Officer
Zac Nagle, VP, Investor Relations***

Special Note

SAFE HARBOR STATEMENT: *This presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, “may,” “should,” “expects,” “could,” “intends,” “plans,” “anticipates,” “estimates,” “believes,” “predicts” or other similar expressions are intended to identify forward-looking statements, which include, without limitation, earnings forecasts, statements relating to our business strategy and statements of expectations, beliefs, future plans and strategies and anticipated developments concerning our industry, business, operations and financial performance and condition.*

The forward-looking statements included in this presentation are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following: a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins; risks associated with cost overruns on fixed-fee projects and in taking customer orders for large complex custom engineered products requiring sophisticated program management skills and technical expertise for completion; the substantial dependence of our sales on the success of the petroleum, chemical, power and water industries; the adverse impact of volatile raw materials prices on our products and operating margins; economic, political and other risks associated with our international operations, including military actions or trade embargoes that could affect customer markets, particularly Middle Eastern markets and global petroleum producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations; our furnishing of products and services to nuclear power plant facilities; potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims; a foreign government investigation regarding our participation in the United Nations Oil-for-Food Program; risks associated with certain of our foreign subsidiaries conducting business operations and sales in certain countries that have been identified by the U.S. State Department as state sponsors of terrorism; our relative geographical profitability and its impact on our utilization of deferred tax assets, including foreign tax credits, and tax liabilities that could result from audits of our tax returns by regulatory authorities in various tax jurisdictions; the potential adverse impact of an impairment in the carrying value of goodwill or other intangibles; our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations; changes in the global financial markets and the availability of capital; our dependence on our customers' ability to make required capital investment and maintenance expenditures; the highly competitive nature of the markets in which we operate; environmental compliance costs and liabilities; potential work stoppages and other labor matters; our inability to protect our intellectual property in the U.S., as well as in foreign countries; obligations under our defined benefit pension plans; and other factors described from time to time in our filings with the Securities and Exchange Commission.

All forward-looking statements included in this presentation are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 Highlights

- **Record third quarter EPS of \$2.04, up 85.5%**
 - ✓ Includes benefits from tax matters of \$0.22, net
 - ✓ Partially offset by \$0.12 of foreign currency hedging activities
- **Increased operating margin, up 240 basis points to 14.2%**
- **Continued strong gross margin improvement, up 100 basis points to 35.1%**
- **Continued SG&A reduction as a percentage of sales, down 170 basis points to 21.2%**
- **Record third quarter bookings of \$1.37 billion, up 29.5%**
 - ✓ Organic* bookings growth of 22.4%
 - ✓ 7th consecutive quarter of bookings over \$1 billion
 - ✓ Pump Division bookings up 44.3%, including 35.1% organic growth
- **Record third quarter sales of \$1.15 billion, up 25.5%, including 18.4% organic growth**

Now Expects 2008 EPS Target at or Around Upper End of Previously Announced Range of \$7.20 to \$7.50

* Organic bookings and sales exclude the impact of currency and the acquisition of Niigata Worthington

Experience In Motion

Flowserve Confidential & Proprietary

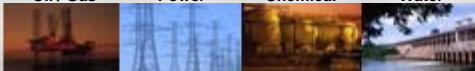
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

GLOBAL PRESENCE

Middle East

Africa

China

India

Rest of Asia

Q3 Highlights (Continued)

- **Continued strong aftermarket growth driven by our end-user strategy**
- **Increased unsecured European “Letter of Credit” facility in September by EUR 30 million**
- **Repurchased \$100M in common stock as part of the company’s authorized \$300M share buyback program**
- **Corporate rating increased by S&P to BB/positive outlook from BB-/positive outlook**
- **On September 29th, Standard & Poor’s added Flowserve to the S&P 500 Index**

Strong Balance Sheet Drove Favorable Banking, Rating Agency and S&P Index Actions

Experience In Motion

Flowserve Confidential & Proprietary

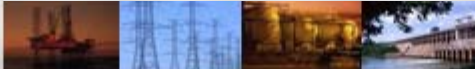
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 Year-to-Date Highlights

- **Record Year-to-Date EPS of \$5.71, up 104.7%, including \$0.38 net tax items**
- **Record Year-to-Date bookings of \$4.11 billion, up 28.4%, including 18.9% organic growth**
- **Record Year-to-Date sales of \$3.30 billion, up 24.5%, including 14.8% organic growth**
- **Significant gross margin improvement, up 220 basis points to 35.4%**
- **Continued SG&A reduction as a percentage of sales, down 140 basis points to 22.1%**
- **Increased consolidated operating margin, up 340 basis points to 13.7%**
- **Drove strong Q3 ending backlog of \$3.08 billion**

**Record Bookings and Continued Operational Excellence
Positions Flowserve Well for 2009**

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 – Consolidated Financial Results

(\$ millions)

	3rd Quarter			Year-to-Date		
	2007	2008	Delta	2007	2008	Delta
Bookings	\$ 1,061.0	\$ 1,373.5	29.5%	\$ 3,203.1	\$ 4,113.4	28.4%
Sales	\$ 919.2	\$ 1,153.6	25.5%	\$ 2,653.3	\$ 3,304.5	24.5%
Gross Profit	\$ 313.6	\$ 404.9	29.1%	\$ 881.5	\$ 1,168.7	32.6%
Operating Income	\$ 108.2	\$ 163.6	51.2%	\$ 272.6	\$ 453.9	66.5%
Operating Margin (%)	11.8%	14.2%	240 bps	10.3%	13.7%	340 bps
Net Earnings	\$ 63.1	\$ 117.0	85.4%	\$ 159.9	\$ 328.0	105.1%
Diluted EPS*	\$ 1.10	\$ 2.04	85.5%	\$ 2.79	\$ 5.71	104.7%

* As of 9/30/08, 1.1 million shares had been repurchased in conjunction with the company's previously announced \$300 million share buyback program

Record Third Quarter Bookings, Sales, Op Margin and EPS

Experience In Motion

Flowserve Confidential & Proprietary

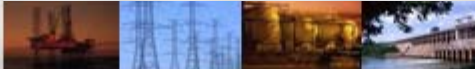
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

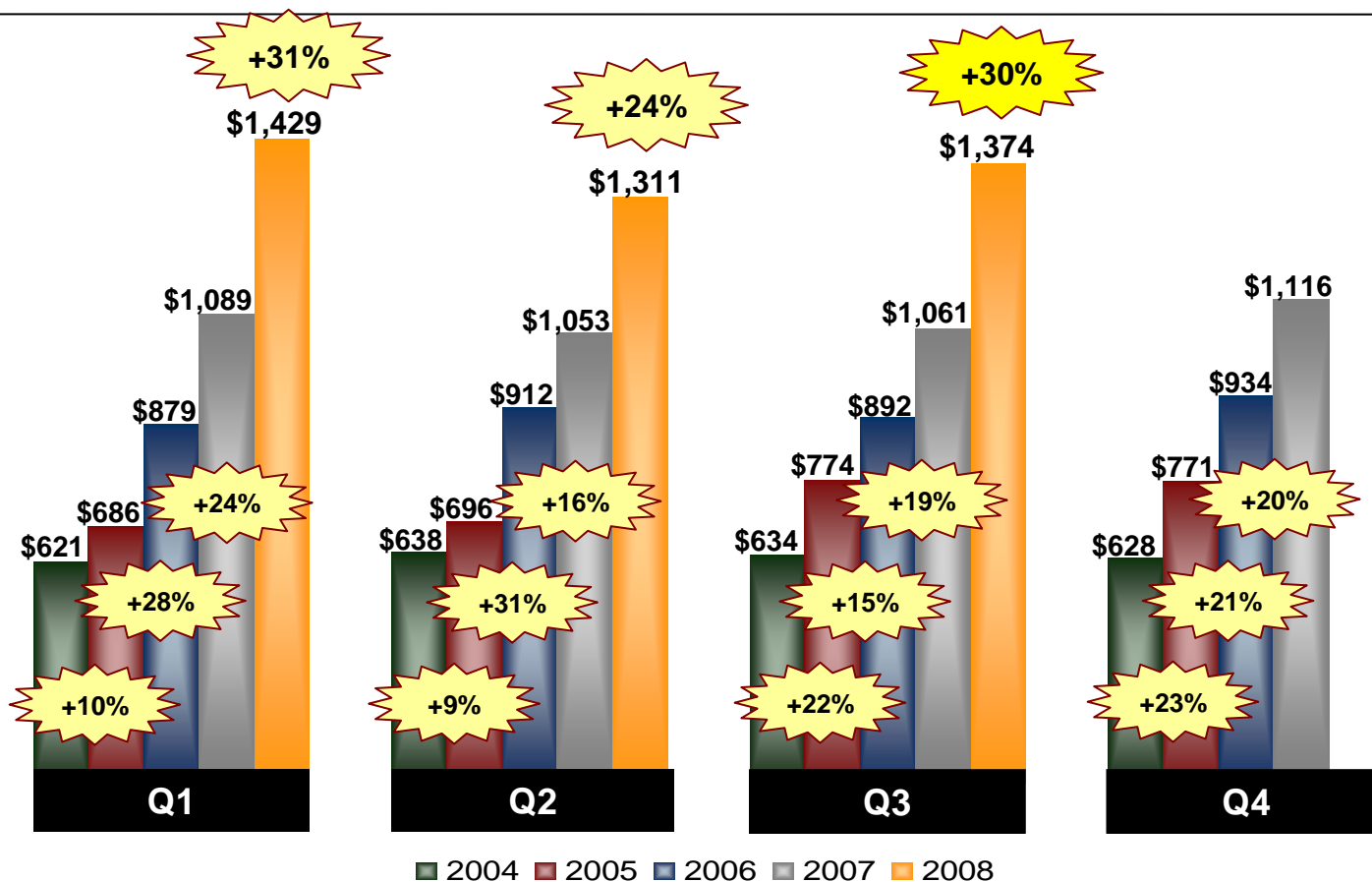
India

Rest of Asia

GLOBAL PRESENCE

Strong Bookings Growth

(\$ millions)



* Q3 2008 bookings included currency benefit of approximately \$53 million and Niigata Worthington acquisition bookings of \$22 million compared to Q3 2007

Continued Strong Organic Bookings Growth, Up 22% in Q3 2008

Experience In Motion

Flowserve Confidential & Proprietary

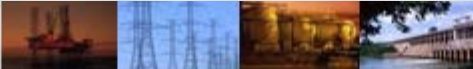
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

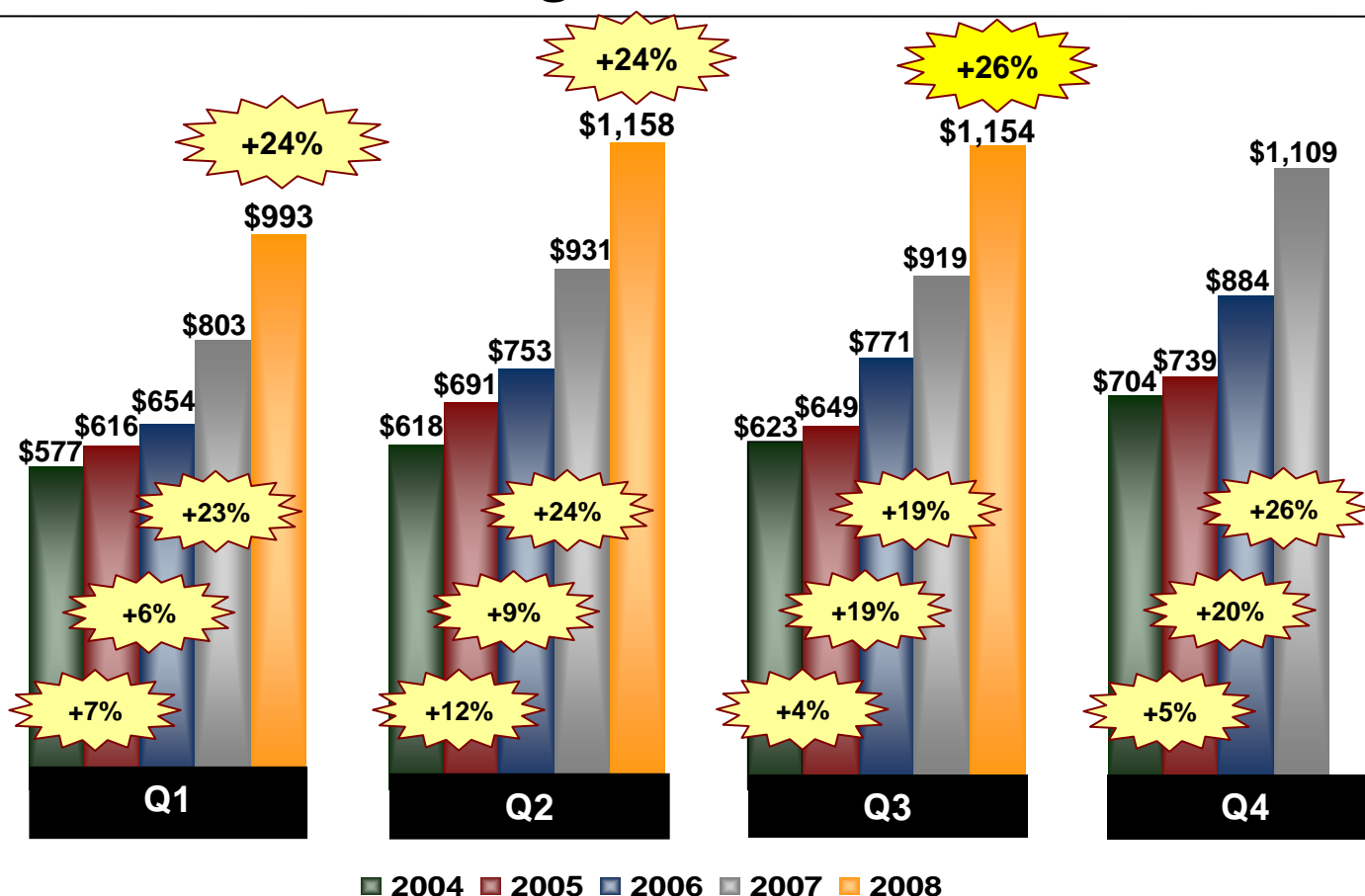
India

Rest of Asia

GLOBAL PRESENCE

Strong Sales Growth

(\$ millions)



* Q3 2008 sales included currency benefit of approximately \$47 million and Niigata Worthington acquisition sales of \$18 million compared to Q3 2007

Continued Strong Organic Sales Growth, Up 18% in Q3 2008

Experience In Motion

Flowserve Confidential & Proprietary

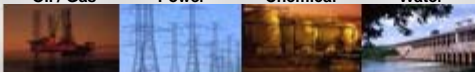
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America



Latin America



Europe



GLOBAL PRESENCE

Middle East



Africa



China



India



Rest of Asia



Market Outlook

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas



Power



Chemical



Water



GENERAL INDUSTRIES

Mining



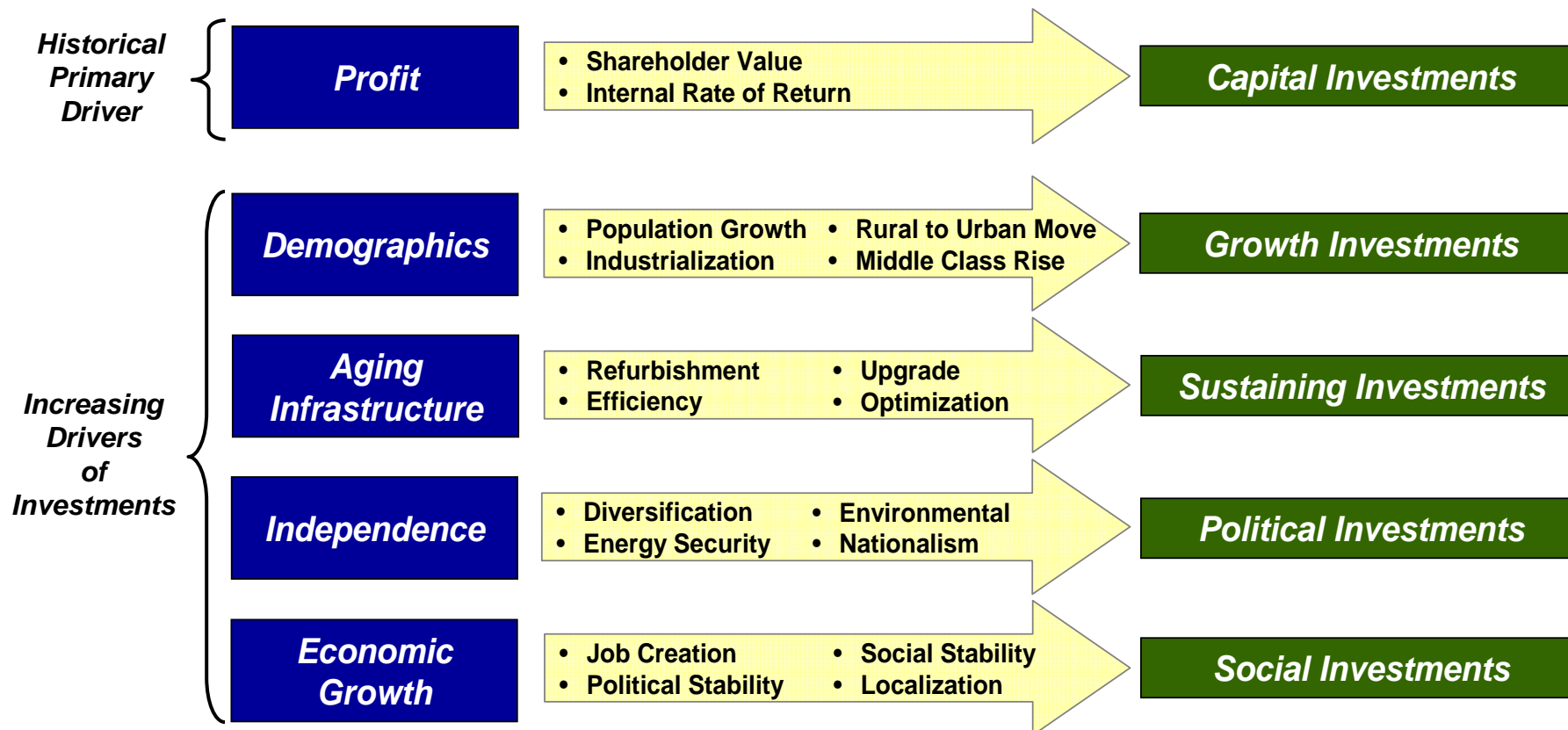
Food & Bev



Pulp & Paper



What Drives Long Cycle Global Infrastructure Investments?



Government Funding Often Available for Infrastructure Spending in Developing Markets



North America

Latin America

Europe

Middle East

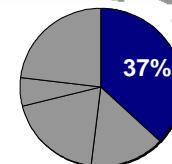
Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve 3Q08
YTD Bookings Split

Market Perspective – Oil & Gas

Industry Market in \$Billions for Pumps, Valves & Seals

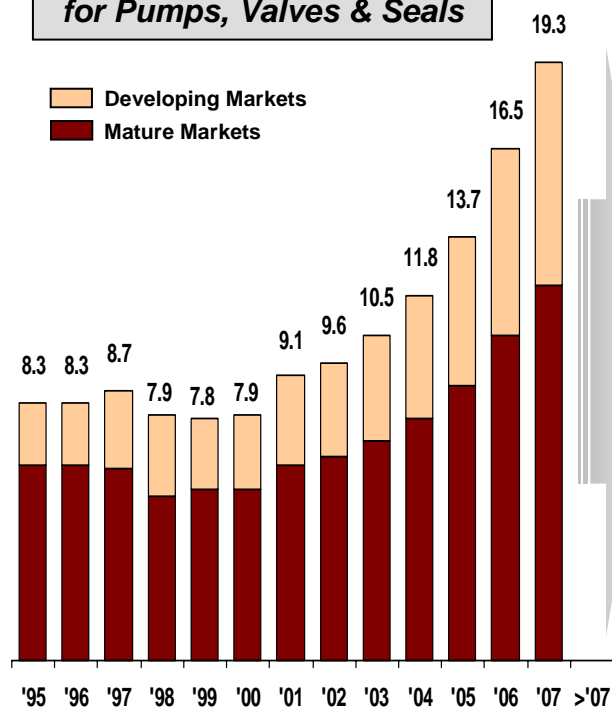


Chart Source:
European Industrial Forecast adjusted to nominal dollars

Recent Positive Announcements:

- ✓ Exxon Mobil Corp. said it would continue to spend billions on new projects, further evidence that the energy industry is steeling itself to weather a plunge in oil prices without deviating from long-term plans [WSJ Oct 20, 08]
- ✓ ConocoPhillips will hold 2009 capital spending flat at the \$15 billion planned for this year..... [Reuters Oct 22, 08]
- ✓ Indian Refining Majors Pushing Ahead with Expansion Plans Despite Dip in Global Oil Prices and Demand [Industrial Info Resources (IIR) Oct 22, 08]
- ✓ China National Petroleum Corporation (CNPC) plans to raise its oil refining capacity to over 5 million barrels per day (BBL/d) by 2015 [IIR Sept 23, 08]
- ✓ A recent announcement stated that China is planning to have 21 large refinery projects in 2010 [Trading Markets Sept 22, 08]
- ✓ Sinopec Plans to Build a 250,000-Barrel-Per-Day Oil Refinery in Shanghai [IIR Oct 21, 08]
- ✓ Arabian Gulf Oil Limited recently announced that it will invest \$2 billion to build an export-oriented oil refinery in western Ghana with a daily refining capacity of 200,000 barrels [IIR Oct 13, 08]
- ✓ Libya signed an agreement....with Foster Wheeler Ltd to manage the building of a 200,000 b/d refinery in western Libya [Reuters Oct 23, 08]

The Oil & Gas Industry Continues to Forecast Opportunity on a Global Scale

Experience In Motion

Flowserve Confidential & Proprietary

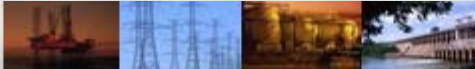
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

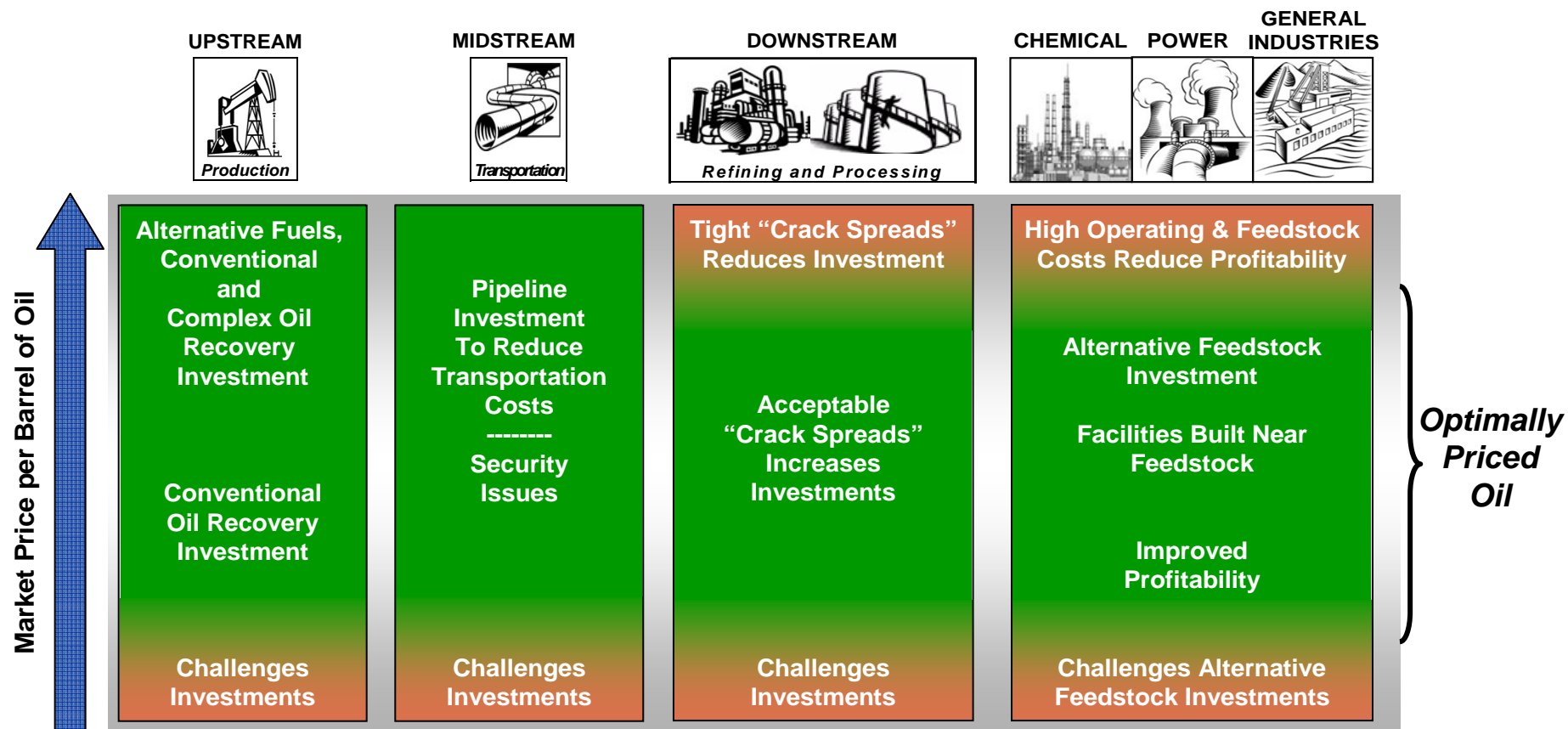
China

India

Rest of Asia

GLOBAL PRESENCE

Flow Control Opportunities Based on Long Term View of Oil Demand

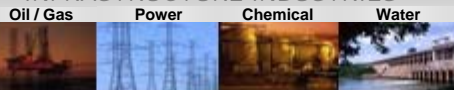


Long Term Investments Not Driven by Spot Prices

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America

Latin America

Europe

Middle East

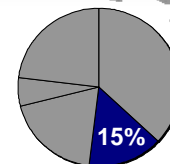
Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve 3Q08
YTD Bookings Split

Market Perspective – Power

Industry Market in \$Billions for Pumps, Valves & Seals

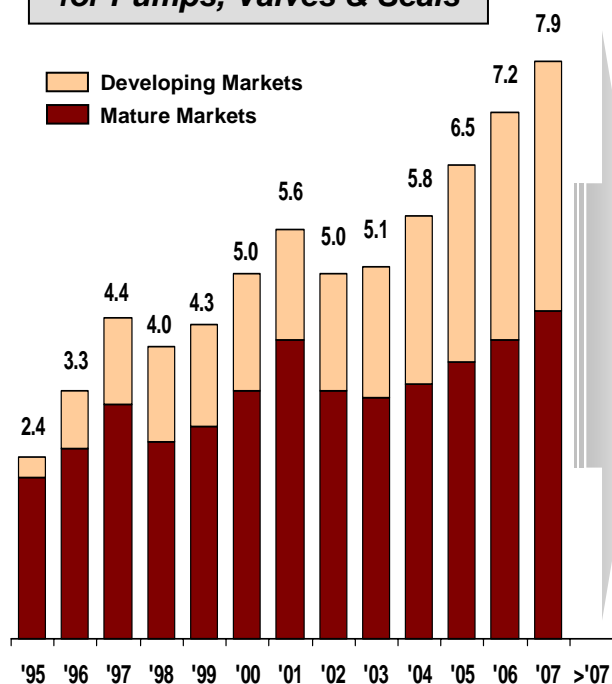


Chart Source:

European Industrial Forecast adjusted to nominal dollars

Recent Positive Announcements:

- ✓ China's YTD power consumption has grown to 2.2 trillion kilowatt hours, a 10.2% increase over the previous period [IIR Sept 22, 08]
- ✓ China raises 2020 nuclear power generation target to 70 GW from 60 GW. Current nuclear grid capacity is 10 GW [IIR Aug 11, 08]
- ✓ Report on Indian Power Sector Calls for Immediate Action on Power Deficit - Government has allocated \$95 billion to meet the increased demand [IIR Sept 24, 08]
- ✓ India has increased its target of additional power generation over the next five years from 79 gigawatts (GW) to 90 GW [IIR Sept 23, 08]
- ✓ Nuclear Power Corporation of India Limited (Mumbai) will invest around \$13 billion in nuclear power during the next 10 years [IIR Sept 19, 08]
- ✓ North American Coal-Fired generation projects totaling \$49 Billion planned for 2009 [IIR Sept 30, 08]
- ✓ Shaw Group estimates that domestic electricity consumption will increase 7 GW per year through 2030 [IIR Sept 23, 08]

The Power Industry is Projected to Remain in a Growth Stage

Experience In Motion

Flowserve Confidential & Proprietary

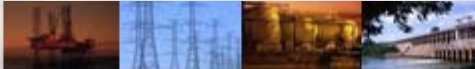
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

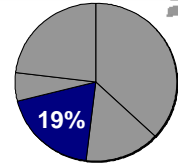
Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve 3Q08
YTD Bookings Split

Market Perspective – Chemical

Industry Market in \$Billions for Pumps, Valves & Seals

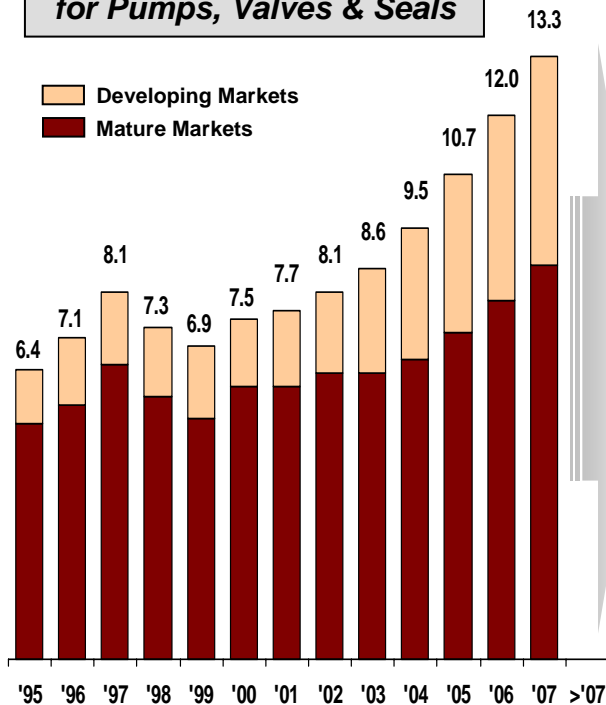


Chart Source:

European Industrial Forecast adjusted to nominal dollars

Recent Positive Announcements:

- ✓ Industrial Gases to Remain One of the Largest Growth Segments of the CPI in 2009 [IIR Oct 22, 08]
- ✓ China Guodian to Invest \$15.8 Billion for Chemical Projects in Ningxia Region [IIR Sept 10, 08]
- ✓ Xinsai Company Agrees to Invest \$1.5 Billion for 15 Million-Ton Coal Chemical Base in Xinjiang Region - China [IIR Sept 26, 08]
- ✓ The Indian composite industry is expected to grow at a rate of 25% during the next four to five years – '05-'06 production of 110,000 tons is expected to rise to 188,370 tons by 2010 [IIR Sept 24, 08]
- ✓ Construction of \$8.9 Billion of North American Coal Gasification Projects Planned for 2009 [IIR Sept 22, 08]
- ✓ Chemical Industry Focuses on Maintenance Spending in 2008 with 23% Increase in Planned Maintenance Turnaround Activity [IIR Sept 24, 08]
- ✓ DuPont Targets Emerging-Market Countries to Fuel Intense Growth - would like to increase sales from \$8 to \$12 billion by 2010, focusing on the emerging markets of Asia, Latin America, Europe, the Middle East and Africa [IIR Sept 26, 08]

The Chemical Industry Continues to Show Strength in Developing Markets

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper



Page 14



North America

Latin America

Europe

Middle East

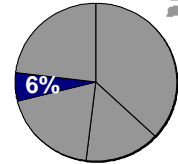
Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve 3Q08
YTD Bookings Split

Market Perspective – Water

Industry Market in \$Billions for Pumps, Valves & Seals

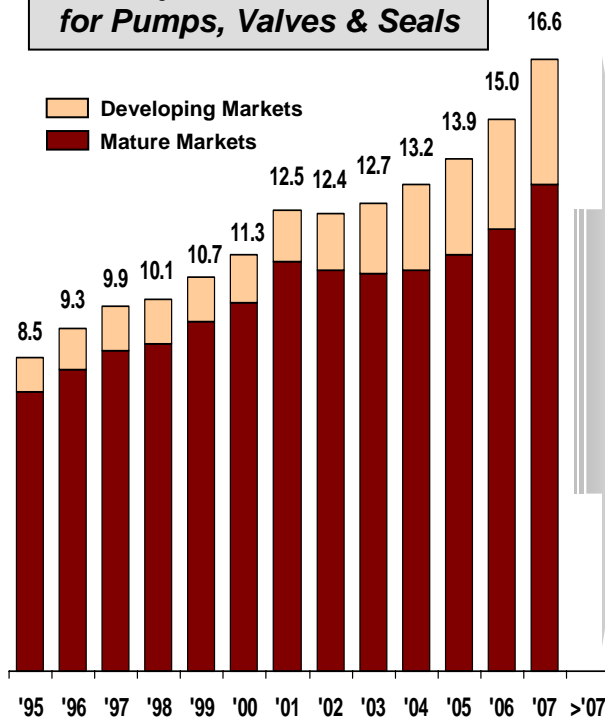


Chart Source:
European Industrial Forecast adjusted to nominal dollars

Recent Positive Announcements:

- ✓ The U.S. alone will require an estimated \$300 billion - \$1 trillion in water infrastructure upgrades [Times Online June 2008]
- ✓ The GCC (Gulf Cooperative Council) will require \$20 billion by 2015 in new desalination capacity to meet demand [steelguru.com Sept 8, 08]
- ✓ “Blue Book” predicts €67 billion of investment in the Italian water sector over the next 30 years [Global Water Intelligence Aug 8, 08]
- ✓ More seawater RO (reverse osmosis) capacity is now under construction than at any time before. Large-scale projects are underway in most regions of the world. [Water Desalination Report Sept 29, 08]
- ✓ Spending on new water infrastructure across both developed and developing countries needs to more than double from its current level of an estimated \$80 billion annually to \$180 billion annually over the next 15-20 years [Morgan Stanley Emerging Markets Infrastructure April 2008]
- ✓ Capital investment in the desalination industry is projected to total more than \$56 billion in next 7 years [Global Water Intelligence Dec 2007 Report]

(*) Source: steelguru.com reported referencing a March 2008 “Research & Markets” Report – “Power and Water in the GCC: the Struggle to Keep Supplies Ahead of Demand”

Water Market Continues to See Increasing Investment in Desalination

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

During Economic Cycles Market Size Adjusts ...

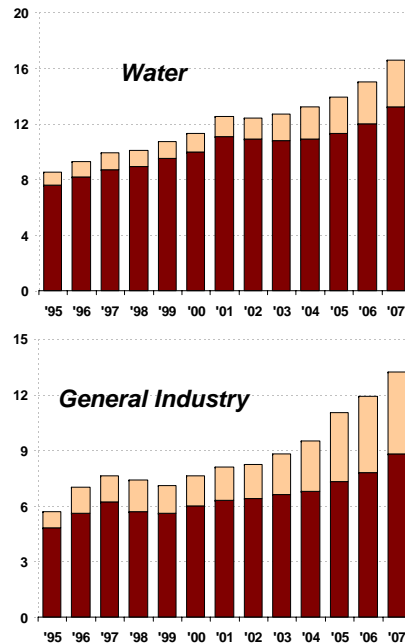
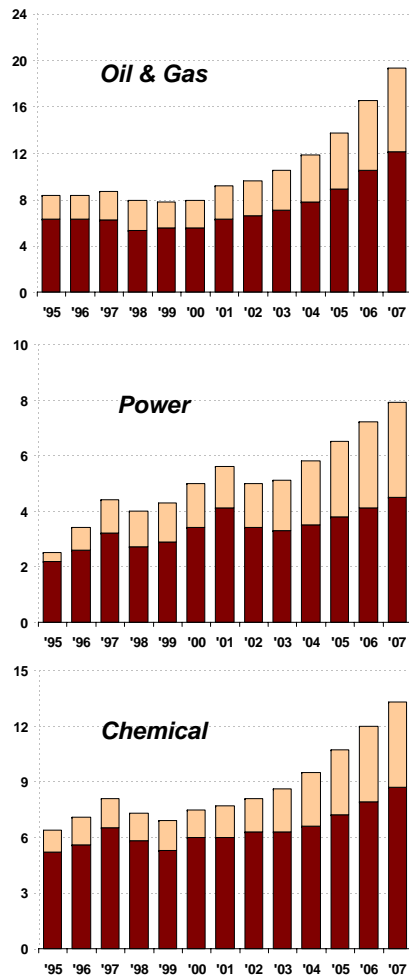
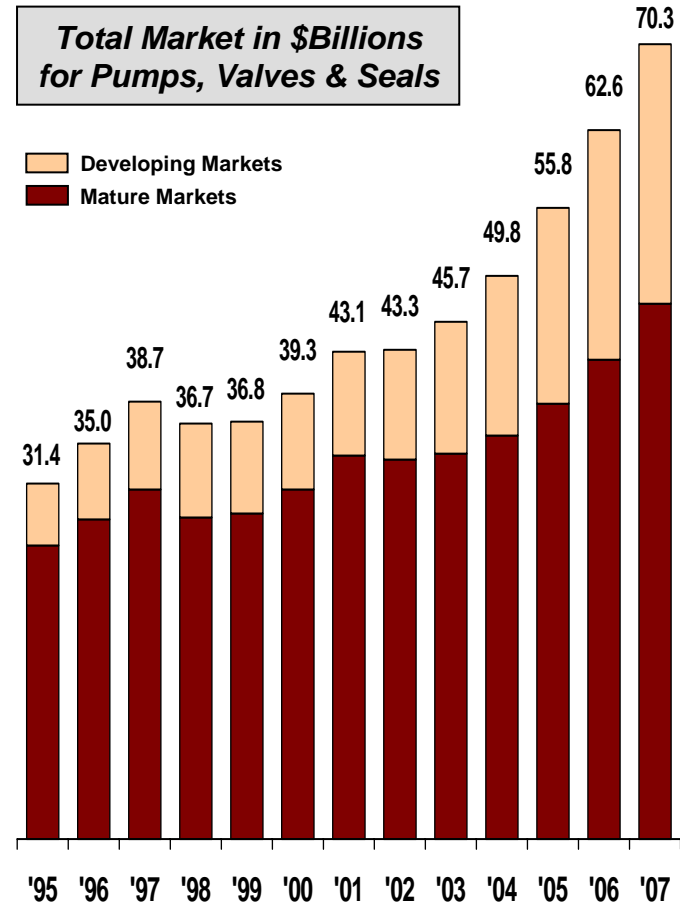


Chart Source: European Industrial Forecast adjusted to nominal dollars

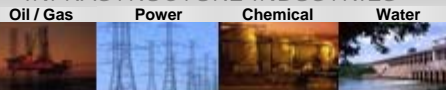


... But... Continues to Provide Opportunity

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America

Latin America

Europe

GLOBAL PRESENCE

Middle East

Africa

China

India

Rest of Asia

“Be Prepared”

OPERATIONAL EXCELLENCE STRATEGIC INITIATIVES

- *Moving Strategic Sourcing, Subassembly Production and Final Assembly to Low Cost Countries*
- *Hiring Temporary Employees where Practical*
- *Using Multiple Shifts vs. “Brick & Mortar”*
- *Integrating our Global ERP Systems*
- *Developing a Global Engineering Platform*
- *Expanding our India Research & Engineering Centers*
- *Adding New Automated Machining Centers Worldwide*
- *Driving Further SG&A Reductions*
- *Accelerating Continuous Improvement Programs*

These Initiatives Along With Our Growth Strategies Position the Company For All Phases of Business Cycles

Experience In Motion

Flowserve Confidential & Proprietary

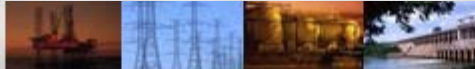
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





GLOBAL PRESENCE

North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

Investment for Continued Global Growth

- Operational
- ◐ In Process
- Under Development



China



India



Middle East



Latin America

	China	India	Middle East	Latin America
MANUFACTURING	●	●	●	●
SERVICE CENTERS	●	●	●	●
ENGINEERING CENTERS	○	●	◐	◐
TRAINING FACILITIES	●	●	●	●
LOW COST SOURCING	●	●		●



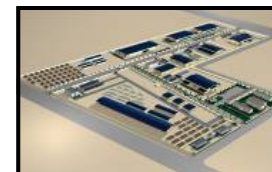
Suzhou, China

Coimbatore, India



Bangalore, India

Dubai, UAE



**Al Rushaid
Saudi Arabia**

Tlaxcala, Mexico

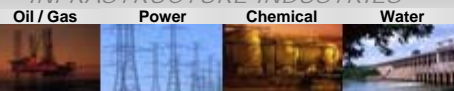


These Developing Markets Are Key Components of Our Future Growth Plans

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America

Latin America

Europe

Middle East

Africa

China

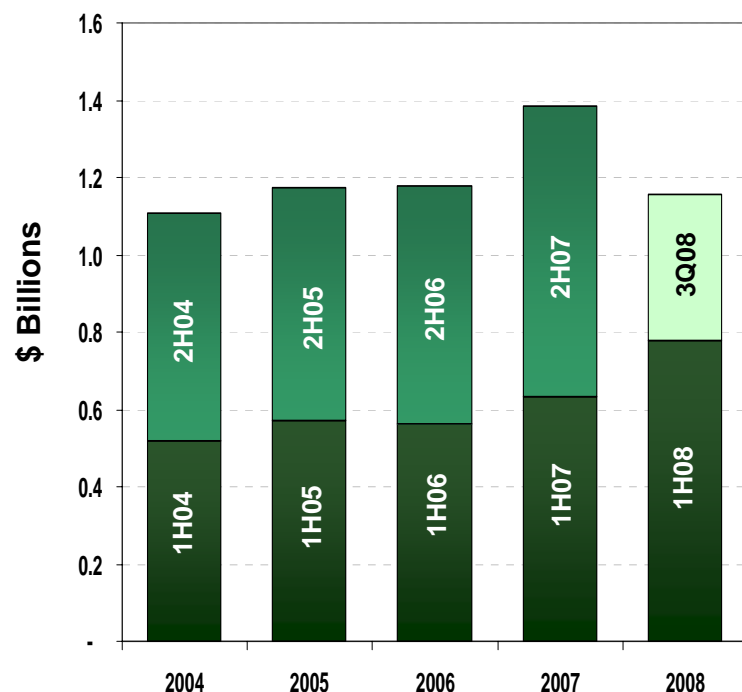
India

Rest of Asia

GLOBAL PRESENCE

Investment for Continued Global Aftermarket Growth

Aftermarket Revenues



FACTORS EFFECTING SUSTAINABLE AFTERMARKET:

- 1) Quick Response Centers (QRC) Near Customers
- 2) Keeping Fuel Available, Electricity "On" & Water Flowing
- 3) Large Installed Base Worldwide
- 4) New Projects Coming Off Warranty Coverage
- 5) Spares Contracts

ADDITIONAL OPPORTUNITIES:

- 1) Owners' Outsourcing of Service
- 2) Servicing Competitors' Products
- 3) Displacing Replicators or "Pump Pirates"
- 4) System Optimization
- 5) Lifecycle Advantage Agreements for System Availability

Global Aftermarket Continues to Provide Growth Opportunities Through All Phases of the Business Cycle

Experience In Motion

Flowserve Confidential & Proprietary

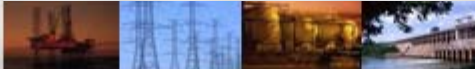
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

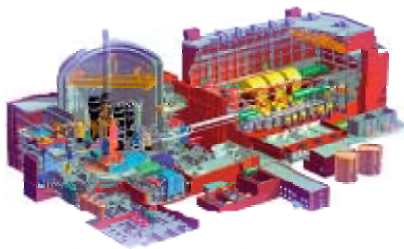
China

India

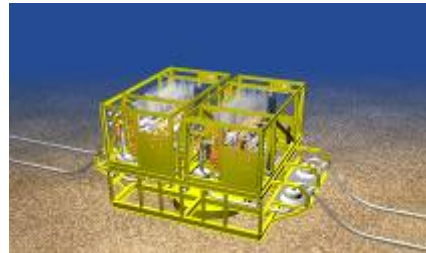
Rest of Asia

GLOBAL PRESENCE

Investment for Research & Development



Nuclear Power Generation



Subsea Oil & Gas Recovery



Desalination Expansion



***Intelligent Pump Systems
IPS™***



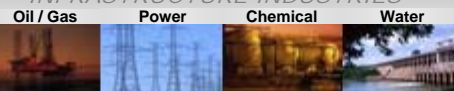
***Intelligent Valve System
ValveSight®***

Collaboration with Customers Optimizes Strategic Investments in Technology

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Investments in Alternative Energy Solutions

Alternative Energy Markets

Currently Served Markets



Clean Coal – Coal to Liquids
& Coal Gasification



Solar Power



Bio-Technology



Gas Fuel Compression
Liquefied Natural Gas (LNG)

Target Markets Under Development



Geo-Thermal Power



Wind Power



Compressed Hydrogen Gas Fuel



Ocean Energy Conversion

Flowserve is Already Supporting Many Advancements in These Critical Areas

Experience In Motion

Flowserve Confidential & Proprietary

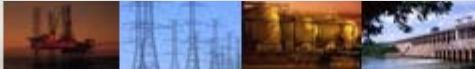
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper



In Closing, History Tells Us ...

... There Are Business Cycles ... But ...

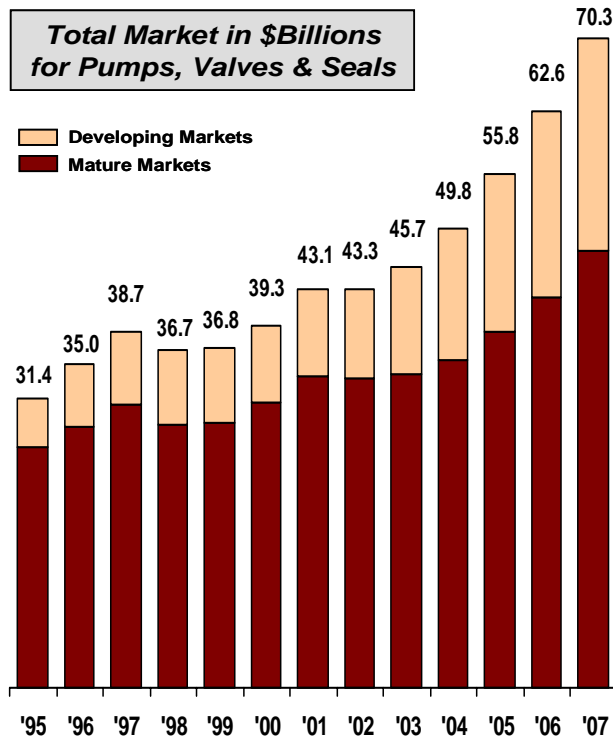


Chart Source: European Industrial Forecast adjusted to nominal dollars

➤ There is continued Infrastructure Investment

➤ Aftermarket spend must continue in order to keep:

**Oil & Gas
Flowing**

**Water
Available**

**Chemicals
Available**

**Electricity
"On"**

➤ Customers will select Suppliers who:

- ✓ *Deliver on Time*
- ✓ *Deliver a Working Product*
- ✓ *Support all Products in the Field*

Strong Companies Perform Well During All Phases of Business Cycles





North America



Latin America



Europe



GLOBAL PRESENCE

Middle East



Africa



China



India



Rest of Asia



Financial Update

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas



Power



Chemical



Water



GENERAL INDUSTRIES

Mining



Food & Bev



Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Key Financial Highlights

● Credit Markets

- ✓ Flowserve has a durable capital structure
- ✓ Continuing to monitor customers, financial relationships, counter parties and suppliers

● Aftermarket

- ✓ Continued strong execution on our aftermarket strategies, driving market share gain
- ✓ Strong growth in Flowserve's AM business YTD with bookings up approximately 17%, including 20% bookings growth YTD for FPD

● Continued Strong Operating Margin Expansion of 340 bps YTD Driven by:

- ✓ Operational excellence, higher end product sales, improved pricing and volume leverage, resulting in improved gross margin of 220 bps YTD
- ✓ Cost containment, operational excellence and volume leverage resulting in a reduction in SG&A of 140 bps YTD

● Tax

- ✓ Net benefits from tax items of \$0.22 in Q3 2008 and \$0.38 YTD
- ✓ Estimate full year tax rate of approximately 25%, which is at low end of previous guidance of 25%-27%

Experience In Motion

Flowserve Confidential & Proprietary

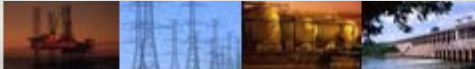
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper



Page 25



North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Key Financial Highlights

- **Strong cash flow generation from operations in Q3 2008 of \$173 million**
- **Currency**
 - ✓ *About two-thirds of our business is international and we use forward currency contracts to hedge future cash flows*
 - ✓ *First half 2008 currency benefit based on the strengthening of many foreign currencies, most notably the move of the EUR from 1.46 at 12/31/07 to 1.57 at 7/31/08*
 - ✓ *Recent dramatic USD strengthening against all of Flowserve's significant currencies creates a significant impact*
 - ✓ *July guidance based on approximately 1.57 EUR for second half 2008; actual rates for Q3 2008 and current spot rates for Q4 2008 drive an adverse currency impact of approximately \$0.60 for second half 2008, including an estimate of approximately \$0.40 in Q4 2008*
 - ✓ *Weakening of foreign currency provides the benefit of making our international operations more competitive in the global arena*

**Now Expects EPS Target at or Around Upper End Of
Previously Announced Range of \$7.20 to \$7.50**

Experience In Motion

Flowserve Confidential & Proprietary

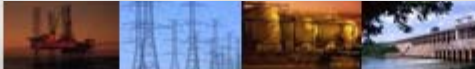
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 – Consolidated Financial Results

(\$ millions)

	3rd Quarter				Year-to-Date			
	2007	2008	Delta (\$)	Delta (%)	2007	2008	Delta (\$)	Delta (%)
Bookings	\$ 1,061.0	\$ 1,373.5	\$ 312.5	29.5%	\$ 3,203.1	\$ 4,113.4	\$ 910.3	28.4%
Sales	\$ 919.2	\$ 1,153.6	\$ 234.4	25.5%	\$ 2,653.3	\$ 3,304.5	\$ 651.2	24.5%
Gross Profit	\$ 313.6	\$ 404.9	\$ 91.3	29.1%	\$ 881.5	\$ 1,168.7	\$ 287.2	32.6%
Gross Margin (%)	34.1%	35.1%		100 bps	33.2%	35.4%		220 bps
SG&A	\$ 210.1	\$ 244.7	\$ 34.6	16.5%	\$ 623.3	\$ 728.7	\$ 105.4	16.9%
SG&A (%)	22.9%	21.2%		(170 bps)	23.5%	22.1%		(140 bps)
Income from Affiliates	\$ 4.8	\$ 3.4	\$ (1.4)	(29.2%)	\$ 14.3	\$ 13.9	\$ (0.4)	(2.8%)
Operating Income	\$ 108.2	\$ 163.6	\$ 55.4	51.2%	\$ 272.6	\$ 453.9	\$ 181.3	66.5%
Operating Margin (%)	11.8%	14.2%		240 bps	10.3%	13.7%		340 bps
Interest Expense, net	\$ 14.4	\$ 10.9	\$ (3.5)	(24.3%)	\$ 42.7	\$ 32.1	\$ (10.6)	(24.8%)
Other Income / (Expense), net	\$ 1.2	\$ (8.7)	\$ (9.9)	(825.0%)	\$ 2.2	\$ 8.4	\$ 6.2	281.8%
Tax Expense	\$ 32.0	\$ 26.9	\$ (5.1)	(15.9%)	\$ 72.2	\$ 102.2	\$ 30.0	41.6%
Net Earnings	\$ 63.1	\$ 117.0	\$ 53.9	85.4%	\$ 159.9	\$ 328.0	\$ 168.1	105.1%
Diluted EPS*	\$ 1.10	\$ 2.04	\$ 0.94	85.5%	\$ 2.79	\$ 5.71	\$ 2.92	104.7%

* As of 9/30/08, 1.1 million shares had been repurchased in conjunction with the company's previously announced \$300 million share buyback program

Continued Record Financial Performance

Experience In Motion

Flowserve Confidential & Proprietary

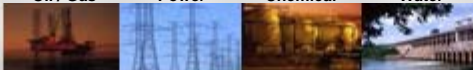
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve Pump Division – Q3 Segment Results

(\$ millions)

	3rd Quarter				Year-to-Date			
	2007	2008	Delta (\$)	Delta (%)	2007	2008	Delta (\$)	Delta (%)
Bookings	\$ 594.9	\$ 858.3	\$ 263.4	44.3%	\$ 1,869.3	\$ 2,484.9	\$ 615.6	32.9%
Sales	\$ 496.4	\$ 639.2	\$ 142.8	28.8%	\$ 1,440.3	\$ 1,833.5	\$ 393.2	27.3%
Gross Profit	\$ 147.9	\$ 194.8	\$ 46.9	31.7%	\$ 408.9	\$ 575.5	\$ 166.6	40.7%
Gross Margin (%)	29.8%	30.5%		70 bps	28.4%	31.4%		300 bps
SG&A	\$ 80.1	\$ 96.0	\$ 15.9	19.9%	\$ 237.1	\$ 296.4	\$ 59.3	25.0%
SG&A (%)	16.1%	15.0%		(110 bps)	16.5%	16.2%		(30 bps)
Income from Affiliates	\$ 1.1	\$ 0.5	\$ (0.6)	(54.5%)	\$ 4.0	\$ 2.1	\$ (1.9)	(47.5%)
Operating Income	\$ 68.9	\$ 99.3	\$ 30.4	44.1%	\$ 175.9	\$ 281.2	\$ 105.3	59.9%
Operating Margin (%)	13.9%	15.5%		160 bps	12.2%	15.3%		310 bps

Strong Q3 Bookings, Sales, Gross Margin and Operating Margin

Experience In Motion

Flowserve Confidential & Proprietary

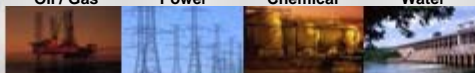
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flowserve Pump Division – Q3 Segment Results

(\$ millions)

		3rd Quarter				Year-to-Date			
		2007	2008	Delta (\$)	Delta (%)	2007	2008	Delta (\$)	Delta (%)
Bookings Mix	OE	370	593	223	60%	1,195	1,676	481	40%
		62%	69%			64%	67%		
AM		225	265	40	17%	674	809	135	20%
		38%	31%			36%	33%		
Sales Mix	OE	288	409	121	42%	854	1,103	249	29%
		58%	64%			59%	60%		
AM		208	230	22	11%	586	731	145	24%
		42%	36%			41%	40%		

600 bps shift in OE sales

Significant Growth in Both OE and AM

Experience in Motion

Flowserve Confidential & Proprietary

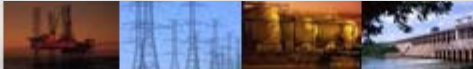
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper



Page 29



North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flow Control Division – Q3 Segment Results

(\$ millions)

	3rd Quarter				Year-to-Date			
	2007	2008	Delta (\$)	Delta (%)	2007	2008	Delta (\$)	Delta (%)
Bookings	\$ 324.0	\$ 367.6	\$ 43.6	13.5%	\$ 948.1	\$ 1,187.0	\$ 238.9	25.2%
Sales	\$ 295.0	\$ 365.2	\$ 70.2	23.8%	\$ 848.7	\$ 1,035.7	\$ 187.0	22.0%
Gross Profit	\$ 101.1	\$ 132.5	\$ 31.4	31.1%	\$ 295.6	\$ 371.6	\$ 76.0	25.7%
Gross Margin (%)	34.3%	36.3%		200 bps	34.8%	35.9%		110 bps
SG&A	\$ 61.9	\$ 73.0	\$ 11.1	17.9%	\$ 181.9	\$ 211.6	\$ 29.7	16.3%
SG&A (%)	21.0%	20.0%		(100 bps)	21.4%	20.4%		(100 bps)
Income from Affiliates	\$ 1.9	\$ 1.5	\$ (0.4)	(21.1%)	\$ 4.9	\$ 6.9	\$ 2.0	40.8%
Operating Income	\$ 41.1	\$ 61.0	\$ 19.9	48.4%	\$ 118.6	\$ 166.9	\$ 48.3	40.7%
Operating Margin (%)	13.9%	16.7%		280 bps	14.0%	16.1%		210 bps

Continued Strong Q3 Operating Results

Experience In Motion

Flowserve Confidential & Proprietary

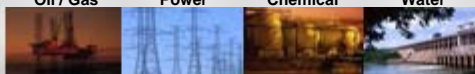
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Flow Solutions Division – Q3 Segment Results

(\$ millions)

	3rd Quarter				Year-to-Date			
	2007	2008	Delta (\$)	Delta (%)	2007	2008	Delta (\$)	Delta (%)
Bookings	\$ 159.4	\$ 173.0	\$ 13.6	8.5%	\$ 438.4	\$ 513.7	\$ 75.3	17.2%
Sales	\$ 140.7	\$ 170.9	\$ 30.2	21.5%	\$ 404.4	\$ 495.5	\$ 91.1	22.5%
Gross Profit	\$ 64.5	\$ 77.7	\$ 13.2	20.5%	\$ 182.9	\$ 223.3	\$ 40.4	22.1%
Gross Margin (%)	45.8%	45.5%		(30 bps)	45.2%	45.1%		(10 bps)
SG&A	\$ 35.9	\$ 46.4	\$ 10.5	29.2%	\$ 107.0	\$ 131.9	\$ 24.9	23.3%
SG&A (%)	25.5%	27.2%		170 bps	26.4%	26.6%		20 bps
Income from Affiliates	\$ 1.8	\$ 1.4	\$ (0.4)	(22.2%)	\$ 5.4	\$ 5.1	\$ (0.3)	(5.6%)
Operating Income	\$ 30.4	\$ 32.7	\$ 2.3	7.6%	\$ 81.4	\$ 96.6	\$ 15.2	18.7%
Operating Margin (%)	21.6%	19.1%		(250 bps)	20.1%	19.5%		(60 bps)

**Investment in QRC Expansion
Is Supporting Growth in Bookings and Sales**

Experience In Motion

Flowserve Confidential & Proprietary

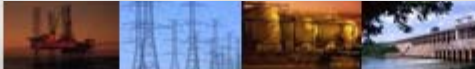
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 Primary Working Capital

Balances for Quarter-End Periods as a % of Trailing Twelve Months Sales

(\$ millions)

	Q3 2007		12/31/07		Q3 2008	
(\$Mil)	\$	%	\$	%	\$	%
Receivables*	705	19.9%	667	17.7%	912	20.7%
Inventory	730	20.6%	680	18.1%	859	19.5%
Payables	(413)	(11.7%)	(513)	(13.6%)	(471)	(10.7%)
Primary Working Capital**	1,022	28.8%	834	22.2%	1,300	29.5%
Advance Cash***	(236)	(6.7%)	(252)	(6.7%)	(386)	(8.7%)
Total	786	22.1%	582	15.5%	914	20.8%
Backlog	2,269		2,277		3,076	

* Q3 2008 YTD included impact of receivable factoring elimination of approximately \$68 million

** Q3 2008 YTD included impact of \$24 million primary working capital related to Niigata Worthington acquisition

*** Advance cash commitments from customers to fund working capital

Improving Working Capital Efficiency

Experience In Motion

Flowserve Confidential & Proprietary

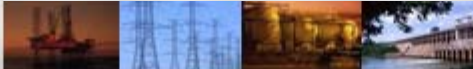
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Q3 Cash Flows

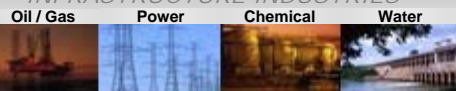
(\$ millions)

	Q1	Q2	Q3	Year-to-Date	
	2008	2008	2008	2007	2008
Net Income	88	123	117	160	328
Depreciation and Amortization	21	21	21	58	63
Increase in Working Capital*	(272)	(116)	70	(173)	(318)
Other**	(9)	(34)	(35)	-	(78)
Total Operating Activities	(172)	(6)	173	45	(5)
Capital expenditures	(14)	(23)	(36)	(61)	(73)
Other	1	3	6	4	10
Total Investing Activities	(13)	(20)	(30)	(57)	(63)
Net borrowings under lines of credit	-	-	-	58	-
Dividends	(9)	(14)	(14)	(17)	(37)
Proceeds of debt or other	8	10	4	3	22
Repurchase of common shares	-	(35)	(100)	(45)	(135)
Proceeds from stock option activity	8	2	1	13	11
Total Financing Activities	7	(37)	(109)	12	(139)
Effect of exchange rates	6	2	(18)	4	(10)
Net Increase / (Decrease) in Cash	(172)	(61)	16	4	(217)

* Q3 2008 included \$1 million impact of receivable factoring elimination; 2008 YTD included \$68 million impact of receivable factoring elimination and \$24 million of primary working capital impact related to Niigata Worthington acquisition

** 2008 YTD included \$50 million optional contribution to U.S. pension plan

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES



Experience In Motion

Flowserve Confidential & Proprietary



North America

Latin America

Europe

Middle East

Africa

China

India

Rest of Asia

GLOBAL PRESENCE

Strong Q3 Balance Sheet

(\$ millions)

As of 9/30/08	Facility Size	Drawn Amount	LC's Written	Available	Maturity Date	Highlights
Term Debt	\$ 551	\$ 551	\$ -	\$ -	Aug 2012	Interest Rate LIBOR + 150 bps
Revolver	\$ 400	\$ -	\$ 95	\$ 305	Aug 2012	Interest Rate LIBOR + 87.5 bps Bank of America - Lead Bank
Cash				\$ 154		
European LC Facility	€ 110	€ -	€ 87	€ 23	Sept 2009	Renewed and Expanded Sept 2008
Approximate \$ Available from All Sources				\$ 491	Calculation to \$US spot rate of 1.41 per EUR	

Limited Interest Rate Risk

- Hedges in place for 70% of term debt LIBOR exposure

Received Rating Upgrade from Standard & Poor's in September

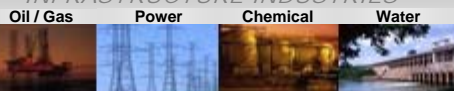
- Raised to BB/positive outlook from BB-/positive outlook

Strong Balance Sheet Provides Financial Flexibility

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America



Latin America



Europe



GLOBAL PRESENCE

Middle East



Africa



China



India



Rest of Asia



FY 2008 Outlook

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas



Power



Chemical



Water



GENERAL INDUSTRIES

Mining



Food & Bev



Pulp & Paper





North America

Latin America

Europe

Middle East

Africa

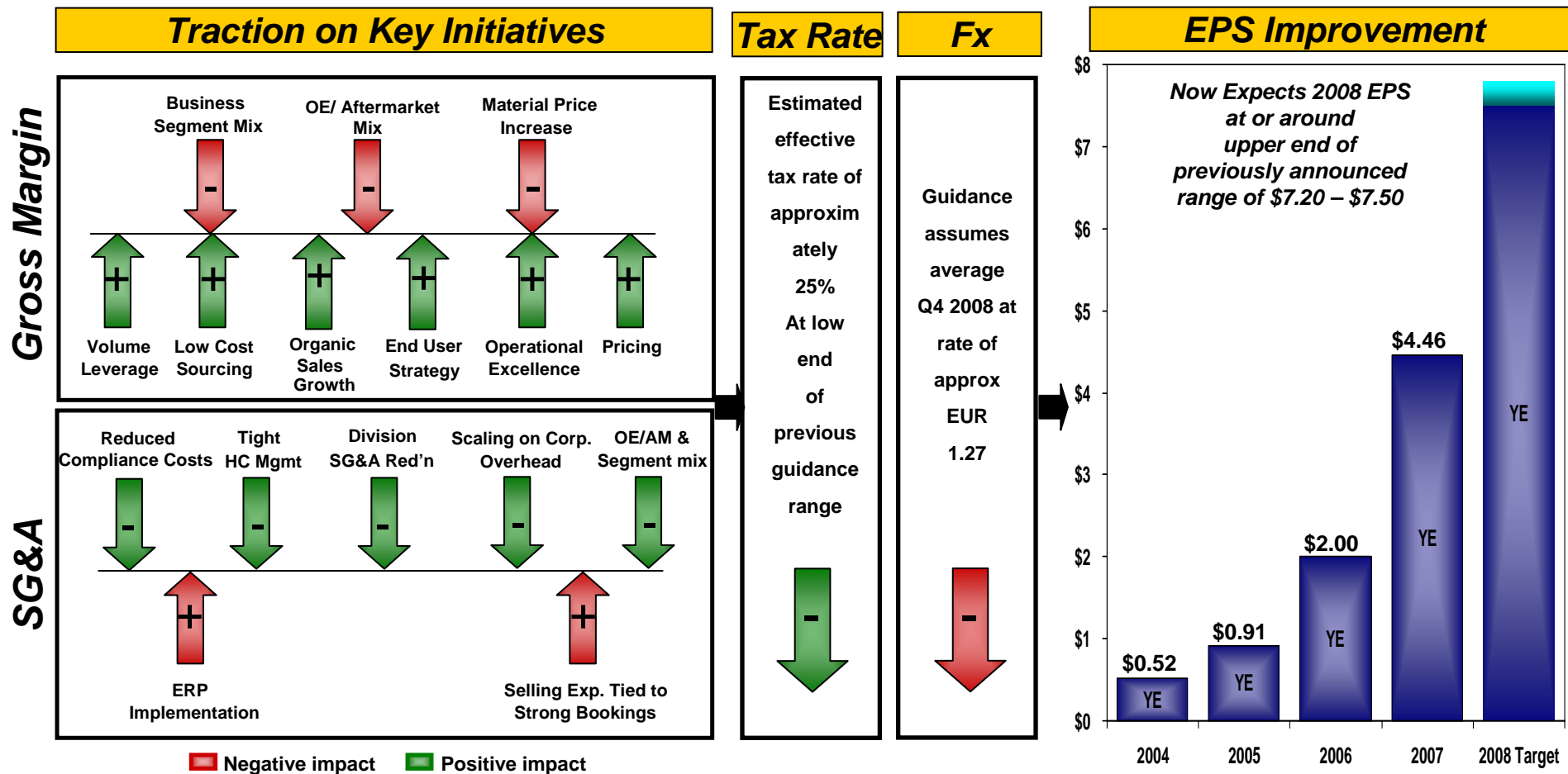
China

India

Rest of Asia

GLOBAL PRESENCE

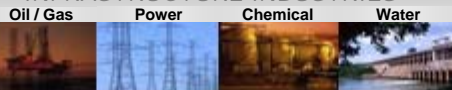
Drivers of EPS Growth



Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES



GENERAL INDUSTRIES





North America

Latin America

Europe

GLOBAL PRESENCE

Middle East

Africa

China

India

Rest of Asia

Looking Forward

- ***Now expects 2008 EPS target at or around upper end of previously announced range of \$7.20 to \$7.50***
- ***Continued focus on driving strong end-user aftermarket strategy and taking share***
- ***Driving continued cost containment***
- ***Maintain strong balance sheet, available capacity and financial flexibility***
- ***Expect FY 2008 effective tax rate of approximately 25% or less going forward in 2008, at low end of previously communicated guidance range***
- ***Execution remains biggest key to success***

***Maintain Positive Outlook on Business Opportunities
and Execution Capabilities***

Experience In Motion

Flowserve Confidential & Proprietary

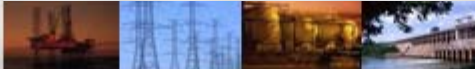
INFRASTRUCTURE INDUSTRIES

Oil / Gas

Power

Chemical

Water



GENERAL INDUSTRIES

Mining

Food & Bev

Pulp & Paper





North America



Latin America



Europe



GLOBAL PRESENCE

Middle East



Africa



China



India



Rest of Asia



Questions and Answers

Experience In Motion

Flowserve Confidential & Proprietary

INFRASTRUCTURE INDUSTRIES

Oil / Gas



Power



Chemical



Water



GENERAL INDUSTRIES

Mining



Food & Bev



Pulp & Paper

