

First Quarter 2004 Supplemental Financial Report

Some of the enclosed information presented in this supplemental and on the Company's May 5, 2004 conference call is forward-looking in nature, including information concerning project development timing and investment amounts. Although the information is based on Kilroy Realty Corporation's current expectations, actual results could vary from expectations stated here. Numerous factors will affect Kilroy Realty Corporation's actual results, some of which are beyond its control. These include the timing and strength of regional economic growth, the strength of commercial and industrial real estate markets, competitive market conditions, future interest rate levels and capital market conditions. You are cautioned not to place undue reliance on this information, which speaks only as of the date of this report. Kilroy Realty Corporation assumes no obligation to update publicly any forward-looking information, whether as a result of new information, future events or otherwise, except to the extent it is required to do so in connection with its ongoing requirements under Federal securities laws to disclose material information. For a discussion of important risks related to Kilroy Realty Corporation's business, and an investment in its securities, including risks that could cause actual results and events to differ materially from results and events referred to in the forward-looking information, see the discussion under the caption "Business Risks" in Kilroy Realty Corporation's annual report on Form 10-K for the year ended December 31, 2003. In light of these risks, uncertainties and assumptions, the forward-looking events contained in this supplemental information and on the Company's May 5, 2004 conference call might not occur.

Kilroy Realty Corporation

First Quarter 2004 Supplemental Financial Report

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Company Background

Kilroy Realty Corporation (NYSE: **KRC**) owns, develops, and operates office and industrial real estate, primarily in Southern California. The Company operates as a self-administered real estate investment trust. As of March 31, 2004, the Company's stabilized portfolio consisted of 81 office buildings and 50 industrial buildings, which encompassed an aggregate of 7.2 million and 4.9 million square feet, respectively, and was 90.9% occupied.

Board of Directors	Senior Management		Investor Relations
John B. Kilroy, Sr. Chairman Edward F. Brennan John R. D'Eathe William P. Dickey Matthew J. Hart John B. Kilroy, Jr. Dale F. Kinsella	John B. Kilroy, Jr. Jeffrey C. Hawken Richard E. Moran Jr. Conan Cotrell John T. Fucci Tyler H. Rose Steve Scott Justin W. Smart Ann Marie Whitney	President and CEO Executive VP and COO Executive VP and CFO Sr. VP Marketing and Leasing Sr. VP Asset Management Sr. VP and Treasurer Sr. VP San Diego Development Sr. VP Los Angeles Development Sr. VP and Controller Equity Research Coverage	12200 W. Olympic Blvd, Suite 200 Los Angeles, CA 90064 (310) 481-8400 Web: www.kilroyrealty.com E-mail: investorrelations@kilroyrealty.com

A.G. Edwards & So	ons, Inc.	Merrill Lynch & C	o., Inc.
David AuBuchon	(314) 955-5452	Steve Sakwa	(212) 449-0335
Banc of America Se	curities LLC	Prudential Securiti	es
Lee Schalop	(212) 847-5677	Jim Sullivan	(212) 778-2515
Deutsche Bank Secu	ırities, Inc.	RBC Capital Mark	ets
Lou Taylor	(212) 250-4912	David Copp	(415) 633-8558
Friedman, Billings,	Ramsey & Co., Inc.	UBS Securities	
David Loeb	(703) 469-1289	Keith Mills	(212) 713-3098

Jim Sullivan (949) 640-8780 Christopher Hartung (415) 551-3114 **KeyBanc Capital Markets**

Frank Greywitt (216) 263-4795

Green Street Advisors

WR Hambrecht

Financial Highlights

(unaudited, \$ in thousands, except per share amounts)

		T	hree Months Ended		
	3/31/2004	12/31/2003	9/30/2003	6/30/2003	3/31/2003
INCOME ITEMS (Including Discontinued Operations):			<u> </u>		
Revenues	\$55,422	\$54,205	\$70,064	\$50,440	\$55,016
Net Straight Line Rent (1)	2,484	2,790	700	3,420	1,101
Lease Termination Fees (2)	901	654	18,325	11	4,344
Net Operating Income (3), (4)	41,366	40,386	54,743	40,081	41,494
Capitalized Interest and Loan Fees	2,050	2,024	2,486	3,874	3,397
Net Income Available to Common Shareholders	5,984	4,938	20,039	13,360	10,929
EBITDA (4), (5), (7)	34,424	33,062	49,955	36,118	37,682
Funds From Operations (4), (6), (7)	20,956	20,197	37,473	24,893	26,320
Funds Available for Distribution (4), (6), (7), (8)	17,168	15,397	29,274	17,984	22,633
Net Income per common share – diluted	\$0.21	\$0.18	\$0.72	\$0.49	\$0.40
Funds From Operations per common share – diluted	\$0.65	\$0.62	\$1.17	\$0.78	\$0.83
Dividend per share	\$0.495	\$0.495	\$0.495	\$0.495	\$0.495
RATIOS (Including Discontinued Operations):					
Operating Margins	74.7%	74.5%	78.1%	77.2%	74.7%
Interest Coverage Ratio (9)	3.7x	3.6x	5.6x	4.8x	4.9x
Fixed Charge Coverage Ratio (10)	2.8x	2.6x	4.1x	3.3x	3.4x
FFO Payout Ratio (11)	76.7%	79.3%	42.6%	63.2%	59.9%
FAD Payout Ratio (12)	93.6%	104.0%	54.5%	87.5%	69.7%

	3/31/2004	12/31/2003	9/30/2003	6/30/2003	3/31/2003
ASSETS:			·	·	
Real Estate Held for Investment before Depreciation	\$1,711,852	\$1,726,286	\$1,707,220	\$1,698,357	\$1,706,969
Total Assets	1,509,365	1,512,635	1,505,973	1,497,814	1,511,197
CAPITALIZATION:					
Total Debt	\$767,294	\$761,048	\$750,839	\$765,501	\$776,615
Total Preferred Equity (13)	160,250	160,250	155,000	155,000	155,000
Total Market Equity Value (13)	1,152,889	1,059,904	920,526	874,046	700,498
Total Market Capitalization (13)	2,080,433	1,981,203	1,826,365	1,794,547	1,632,113
Total Debt / Total Market Capitalization	37.0%	38.5%	41.2%	42.6%	47.6%
Total Debt and Preferred / Total Market Capitalization	44.7%	46.6%	49.7%	51.3%	57.1%

⁽¹⁾ Represents the straight-line rent recognized during the period offset by cash received during the period that was applied to deferred rents receivable balances for terminated leases.

⁽²⁾ Lease termination fees for the three months ended September 30, 2003 includes a \$18.0 lease termination fee related to a settlement with Peregrine Systems, Inc. Approximately \$2.6 million of this fee was reserved for financial reporting purposes through the provision for bad debts as it relates to future annual payments due from Peregrine under the settlement agreement.

⁽³⁾ Net Operating Income is defined as operating revenues (rental income, tenant reimbursements and other property income) less property and related expenses (property expenses, real estate taxes, provision for bad debts and ground leases) and excludes interest income and expense, depreciation and amortization, and corporate general and administrative expenses.

⁽⁴⁾ Please refer to pages 26 and 27 for Management Statements on Net Operating Income, EBITDA before minority interests and impairment loss, Funds From Operations and Funds Available for Distribution.

⁽⁵⁾ EBITDA is reported before minority interests and impairment loss. Please refer to page 29 for a reconciliation of GAAP net income to EBITDA before minority interests and impairment loss.

⁽⁶⁾ Please refer to page 6 for a reconciliation of GAAP Net Income to Funds From Operations and Funds Available for Distribution.

⁽⁷⁾ Reported amounts are attributable to common shareholders and unitholders.

⁽⁸⁾ Please refer to page 30 for Reconciliation of Funds Available for Distribution to GAAP Net Cash Provided by Operating Activities.

⁽⁹⁾ Calculated as EBITDA before minority interests and impairment loss divided by total interest expense, including discontinued operations.

⁽¹⁰⁾ Calculated as EBITDA before minority interests and impairment loss divided by total interest expense, including discontinued operations, current year accrued preferred dividends and distributions on Cumulative Redeemable Preferred units.

⁽¹¹⁾ Calculated as current year dividends accrued to common shareholders divided by Funds From Operations.

⁽¹²⁾ Calculated as current year dividends accrued to common shareholders divided by Funds Available for Distribution.

⁽¹³⁾ See "Capital Structure" on page 23.

Kilroy Realty Corporation First Quarter 2004 Supplemental Financial Report Common Stock Data (NYSE: KRC)

		T	hree Months Ended		
-	3/31/2004	12/31/2003	9/30/2003	6/30/2003	3/31/2003
High Price	\$35.50	\$33.55	\$29.38	\$28.19	\$23.76
Low Price	\$31.68	\$27.83	\$27.14	\$22.70	\$20.74
Closing Price	\$35.50	\$32.75	\$28.55	\$27.50	\$22.10
Dividend per share - annualized	\$1.98	\$1.98	\$1.98	\$1.98	\$1.98
Closing common shares (in 000's) ⁽¹⁾	28,328	28,209	28,029	27,565	27,475
Closing partnership units (in 000's) ⁽¹⁾	4,148	4,154	4,214	4,219	4,222
· · · · · ·	32,476	32,363	32,243	31,784	31,697

⁽¹⁾ As of the end of the period.

Consolidated Balance Sheets

(unaudited, \$ in thousands)

	3/31/2004	12/31/2003	9/30/2003	6/30/2003	3/31/2003
ASSETS:					
Land and improvements	\$289,317	\$289,730	\$289,730	\$275,328	\$282,03
Buildings and improvements, net	1,297,624	1,305,145	1,291,698	1,244,711	1,258,59
Undeveloped land and construction in progress, net	<u>124,911</u>	131,411	125,792	178,318	166,3
Total real estate held for investment	1,711,852	1,726,286	1,707,220	1,698,357	1,706,9
Accumulated depreciation and amortization	(329,409)	(321,372)	(308,640)	(297,050)	(290,3
Real estate held for investment, net	1,382,443	1,404,914	1,398,580	1,401,307	1,416,6
Property held for sale, net	18,303	-	-	-	-
Total real estate assets, net	1,400,746	1,404,914	1,398,580	1,401,307	1,416,6
Cash and cash equivalents	6,730	9,892	16,078	6,865	7,7
Restricted cash	9,785	8,558	8,797	7,588	7,4
Current receivables, net	5,988	4,919	2,424	2,604	2,8
Deferred rent receivables, net	39,288	36,804	34,014	33,575	30,5
Deferred leasing costs, net	36,094	36,651	35,703	32,548	32,1
Deferred financing costs, net	3,318	3,657	4,297	6,291	5,3
Prepaid expenses and other assets	7,416	7,240	6,080	7,036	8.4
TOTAL ASSETS	\$1,509,365	\$1,512,635	\$1,505,973	\$1,497,814	\$1,511,1
LIABILITIES AND STOCKHOLDERS' EQUITY: Liabilities: Secured debt	\$617,294	\$526,048	\$528.839	\$510,501	\$514.1
Unsecured line of credit	150,000	235,000	222,000	255,000	262,5
Accounts payable, accrued expenses and other liabilities	40,908	41.147	42,596	41.592	43,3
Accrued distributions	16,477	16,369	15,960	15,733	15,7
Rents received in advance, tenant security deposits and deferred revenue	19,332	20.904	21.570	19,491	19,4
Total liabilities	844,011	839,468	830,965	842,317	855,2
Minority Interests:					
7.450% Series A Cumulative Redeemable Preferred unitholders (1)	73,653	73,716	73,716	73,716	73,7
9.375% Series C Cumulative Redeemable Preferred unitholders	=	-	34,464	34,464	34,4
9.250% Series D Cumulative Redeemable Preferred unitholders	44,321	44,321	44,321	44,321	44,3
Common unitholders of the Operating Partnership	65,094	66,502	68,142	66,874	67,0
Total minority interests	183,068	184,539	220,643	219,375	219,5
Stockholders' Equity:					
7.800% Series E Cumulative Redeemable Preferred stock	38,437	38,437	=	=	
Common stock	283	282	280	274	2
Additional paid-in capital	512,359	508,568	505,743	495,558	494,9
Deferred compensation	(2,839)	(852)	(1,313)	(1,707)	(2,0
Distributions in excess of earnings	(61,487)	(53,449)	(44,423)	(50,587)	(50,3
Accumulated net other comprehensive loss	(4,467)	(4,358)	(5,922)	(7,416)	(6,3
Total stockholders' equity	482,286	488,628	454,365	436,122	436,4
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	\$1,509,365	\$1,512,635	\$1,505,973	\$1,497,814	\$1,511,1

⁽¹⁾ On March 5, 2004, the Company amended the terms of its Series A Cumulative Redeemable Preferred Units ("Series A Preferred Units") to reduce the distribution rate and extend the redemption date to September 30, 2009. Commencing March 5, 2004, distributions on the Series A Preferred Units accrued at an annual rate of 7.45%. Prior to March 5, 2004, distributions on the Series A Preferred Units accrued at an annual rate of 8.075%.

Consolidated Statements of Operations (unaudited, \$ in thousands, except per share amounts)

		onths Ended Mai		
DEVIENTUE	2004	2003	% Change	
REVENUES: Rental income	\$49.075	\$42.017	12.0%	
	\$48,075	\$42,917		
Tenant reimbursements	5,479	5,579	(1.8%	
Other property income	1,020 54,574	<u>4,524</u>	(77.5%	
Total revenues	<u>54,574</u>	53,020	2.9%	
EXPENSES:				
Property expenses	9,156	8,405	8.9%	
Real estate taxes	4,015	3,784	6.1%	
Provision for bad debts	258	421	(38.7%	
Ground leases	330	319	3.4%	
General and administrative expenses	7,249	3,858	87.9%	
Interest expense	9,210	7,688	19.8%	
Depreciation and amortization	14,043	13,508	4.0%	
Total expenses	44,261	37,983	16.5%	
OTHER INCOME:				
Interest and other income	307	46	567.4%	
Total other income	307 307	46	567.4%	
	· <u></u>			
INCOME FROM CONTINUING OPERATIONS			=0.4-	
BEFORE MINORITY INTERESTS	10,620	15,083	70.49	
MINORITY INTERESTS:				
Distributions on Cumulative Redeemable				
Preferred units	(2,521)	(3,375)	74.7%	
Minority interest in earnings of Operating Partnership				
attributable to continuing operations	(877)	(1,565)	(44.0%	
Total minority interests	(3,398)	(4,940)	(31.2%	
INCOME FROM CONTINUING OPERATIONS	7,222	10,143	(28.8%	
DISCONTINUED OPERATIONS:				
Revenues from discontinued operations	848	1,996	(57.5%	
Expenses from discontinued operations	(466)	(1,089)	(57.2%	
Impairment loss on property held for sale	(726)	-	(100.0%	
Minority interest attributable to discontinued operations	(109)	(121)	(9.9%	
Total (loss) income from discontinued operations	(453)	786	(157.6%	
NET INCOME	6,769	10,929	(38.1%	
PREFERRED DIVIDENDS	(785)		100.0%	
NET INCOME AVAILABLE FOR COMMON				
SHAREHOLDERS	<u>\$5,984</u>	<u>\$10,929</u>	(45.2%	
Weighted average shares outstanding - basic	28,117	27,221	3.3%	
Weighted average shares outstanding - diluted	28,303	27,430	3.2%	
NET INCOME PER COMMON SHARE:				
Net income per common share - basic	\$0.21	\$0.40	(47.5%	
Net income per common share - diluted	\$0.21	\$0.40	(47.5%	

Funds From Operations and Funds Available for Distribution

(unaudited, \$ in thousands, except per share amounts)

	Three Mo	nths Ended Ma	arch 31,
	2004	2003	% Change
FUNDS FROM OPERATIONS: (1)			
Net income available to common shareholders	\$5,984	\$10,929	(45.2%
Adjustments:			
Minority interest in earnings of Operating Partnership	986	1,686	(41.5%
Depreciation and amortization of real estate assets	13,986	13,705	2.19
Funds From Operations (2)	<u>\$20,956</u>	\$26,320	(20.4%
Weighted average common shares/units outstanding - basic	32,268	31,453	2.69
Weighted average common shares/units outstanding - diluted	32,454	31,662	2.5%
FFO per common share/unit - basic	<u>\$0.65</u>	<u>\$0.84</u>	(22.69
FFO per common share/unit - diluted	<u>\$0.65</u>	<u>\$0.83</u>	(21.7%
FUNDS AVAILABLE FOR DISTRIBUTION: (1)			
Funds From Operations	\$20,956	\$26,320	(20.49
Adjustments:			
Amortization of deferred financing costs	809	507	59.69
Non-cash amortization of restricted stock grants	899	994	(9.6%
Impairment loss on property held for sale	726	-	100.09
Tenant improvements, leasing commissions and			
recurring capital expenditures	(3,738)	(4,087)	(8.5%
Net effect of straight-line rents (3)	<u>(2,484)</u>	<u>(1,101)</u>	125.6%
Funds Available for Distribution (2)	<u>\$17,168</u>	\$22,633	(24.19

⁽¹⁾ See page 27 for Management Statements on Funds From Operations and Funds Available for Distribution.

⁽²⁾ Reported amounts are attributable to common shareholders and unitholders.

⁽³⁾ Represents the straight-line rent income recognized during the period offset by cash received during the period that was applied to deferred rents receivable balances for terminated leases.

	# of	Portfolio Br	eakdown	Total		Occupancy at:	
	Buildings	NOI	Sq. Ft.	Square Feet	3/31/2004	12/31/2003	9/30/2003
STABILIZED PORTFOLIO:							
OCCUPANCY BY PRODUCT TYPE:							
Office:							
Los Angeles	26	32.3%	23.8%	2,873,060	82.9%	82.4%	82.0%
Orange County	7	3.0%	3.2%	387,327	91.0%	80.0%	75.5%
San Diego	40	37.8%	25.3%	3,044,216	93.4%	92.3%	91.5%
Other	<u>8</u> 81	<u>5.2%</u>	<u>7.3%</u>	<u>878,960</u>	90.5%	91.1%	90.4%
Subtotal	<u>81</u>	<u>78.3%</u>	<u>59.6%</u>	7,183,563	88.7%	87.6%	86.8%
Industrial:							
Los Angeles	4	3.4%	3.2%	388,805	70.7%	70.7%	70.7%
Orange County	44	17.1%	34.8%	4,194,381	95.7%	96.3%	96.2%
Other	<u>2</u>	1.2%	2.4%	295,417	100.0%	100.0%	100.0%
Subtotal	<u>50</u>	<u>21.7%</u>	40.4%	<u>4,878,603</u>	94.0%	94.5%	94.4%
OCCUPANCY BY REGION:							
Los Angeles	30	35.7%	27.0%	3,261,865	81.5%	81.0%	80.7%
Orange County	51	20.1%	38.0%	4,581,708	95.3%	94.9%	94.5%
San Diego	40	37.8%	25.3%	3,044,216	93.4%	92.3%	91.5%
Other	<u>10</u>	6.4%	9.7%	<u>1,174,377</u>	92.9%	93.1%	92.6%
TOTAL STABILIZED PORTFOLIO	<u>131</u>	<u>100.0%</u>	<u>100.0%</u>	12,062,166	90.9%	90.3%	89.8%

AVERAGE OCCUPANCY - STABILIZED PORTFOLIO						
	Office	Industrial	Total			
Quarter-to-Date	88.5%	94.2%	90.8%			

	City/	# of		
	Submarket	Buildings	Square Feet	Occupancy
ffice:				
Los Angeles, California				
23925 Park Sorrento	Calabasas	1	11,789	
23975 Park Sorrento	Calabasas	1	100,592	100.0%
24025 Park Sorrento	Calabasas	1	102,264	100.0%
26541 Agoura Road	Calabasas	1	90,878	38.4%
181/185 S. Douglas Street	El Segundo	1	61,604	47.0%
Kilroy Airport Center, El Segundo	El Segundo	3	699,192	98.6%
999 Sepulveda Blvd.	El Segundo	1	133,339	4.6%
525 N. Brand Blvd.	Glendale	1	46,043	100.0%
Kilroy Airport Center, Long Beach	Long Beach	7	949,198	87.2%
12200 W. Olympic Blvd.	Los Angeles	1	151,019	63.7%
12100 W. Olympic Blvd.	Los Angeles	1	151,000	48.3%
12312 W. Olympic Blvd.	Los Angeles	1	78,000	100.0%
1633 26th Street	Santa Monica	1	44,915	100.0%
2100 Colorado Avenue	Santa Monica	3	94,844	100.0%
3130 Wilshire Blvd.	Santa Monica	1	88,338	90.9%
501 Santa Monica Blvd.	Santa Monica	<u>1</u>	70,045	97.1%
Total Los Angeles Office		26	2,873,060	82.9%
Orange County, California				
4175 E. La Palma Avenue	Anaheim	1	43,263	51.5%
8101 Kaiser Blvd.	Anaheim	1	60,177	93.6%
601 Valencia	Brea	1	60,891	100.0%
9451 Toledo Way	Irvine	1	27,200	100.0%
111 Pacifica	Irvine Spectrum	1	67,530	
2501 Pullman	Santa Ana	1	51,750	
1700 E. Carnegie	Santa Ana	<u>1</u>	76,516	
Total Orange County Office		7	387,327	91.0%

	City/	# of		
	Submarket	Buildings	Square Feet	Occupancy
Office:				
San Diego, California				
12340 El Camino Real	Del Mar	1	87,592	38.5%
12390 El Camino Real	Del Mar	1	72,332	100.0%
12348 High Bluff Drive	Del Mar	1	38,710	100.0%
3579 Valley Center Drive	Del Mar	1	52,375	100.0%
3611 Valley Center Drive	Del Mar	1	129,680	96.0%
3661 Valley Center Drive	Del Mar	1	129,752	100.0%
3721 Valley Center Drive	Del Mar	1	114,782	79.9%
3811 Valley Center Drive	Del Mar	1	112,067	41.1%
12225 / 12235 El Camino Real	Del Mar	2	115,513	75.5%
6215 / 6220 Greenwich Drive	Governor Park	2	212,214	100.0%
15051 Ave of Science	Rancho Bernardo	1	70,617	100.0%
15073 Ave of Science	Rancho Bernardo	1	46,759	100.0%
15378 Ave of Science	Rancho Bernardo	1	68,910	100.0%
15435 / 15445 Innovation Drive	Rancho Bernardo	2	103,000	100.0%
10421 Pacific Center Court	Sorrento Mesa	1	79,871	69.5%
4939 / 4955 Directors Place	Sorrento Gateway	2	136,908	100.0%
5005 / 5010 Wateridge Vista Drive	Sorrento Gateway	2	172,778	100.0%
10243 Genetic Center	Sorrento Mesa	1	102,875	100.0%
10390 Pacific Center Court	Sorrento Mesa	1	68,400	100.0%
6055 Lusk Avenue	Sorrento Mesa	1	93,000	100.0%
6260 Sequence Drive	Sorrento Mesa	1	130,000	100.0%
6290 / 6310 Sequence Drive	Sorrento Mesa	2	152,415	100.0%
6340 / 6350 Sequence Drive	Sorrento Mesa	2	199,000	100.0%
Pacific Corporate Center	Sorrento Mesa	6	332,542	100.0%
4690 Executive Drive	University Towne Center	1	50,929	100.0%
9455 Towne Center Drive	University Towne Center	1	45,195	100.0%
9785 / 9791 Towne Center Drive	University Towne Center	<u>2</u>	126,000	100.0%
Total San Diego Office		40	3,044,216	93.4%
Other				
Kilroy Airport Center, Sea-Tac	Seattle, WA	3	532,430	95.0%
5151/5155 Camino Ruiz	Carmarillo, CA	4	265,372	85.1%
2829 Townsgate Road	Thousand Oaks, CA	1	81,158	79.2%
Total Other Office		8	878,960	90.5%
Total Office		81	7,183,563	88.7%

El Segundo El Segundo El Segundo El Segundo El Segundo	Buildings 1 1	192,053 113,820	Occupancy 100.0%
El Segundo El Segundo	1	,	100.0%
El Segundo El Segundo	1	,	100.0%
El Segundo El Segundo	1	,	100.0%
El Segundo		113 820	- 0
ē		,	0.0%
El Segundo		76,570	100.0%
	<u>1</u>	6,362	100.0%
	4	388,805	70.7%
Anaheim	1	100,000	100.0%
Anaheim	1	57,730	100.0%
Anaheim	1	84,185	100.0%
Anaheim	1	144,000	100.0%
Anaheim	1	144,000	100.0%
Anaheim	1	41,225	100.0%
Anaheim	1	153,320	100.0%
Anaheim	1	286,139	100.0%
Anaheim	1	109,449	0.0%
Anaheim	5	593,992	100.0%
Anaheim	2	145,480	51.3%
Brea	7	276,278	100.0%
Brea	2	178,811	100.0%
Costa Mesa	1	50,842	100.0%
Foothill Ranch	1	303,533	100.0%
Garden Grove	1	64,200	100.0%
Garden Grove	1	84,700	100.0%
Garden Grove	1	277,037	100.0%
Garden Grove	1	82,602	100.0%
Garden Grove	6	275,971	100.0%
Irvine	1	157,458	100.0%
Irvine	1	47,583	100.0%
Irvine	1	244,800	100.0%
Santa Ana	1	100,000	100.0%
Santa Ana	1	,	100.0%
Tustin	1	36,256	100.0%
Tustin		,	100.0%
A W (,	44	4,194,381	95.7%
Phoenix, AZ	1	130,877	100.0%
*		,	100.0%
~,	$\frac{1}{2}$	295,417	100.0%
	50	4,878,603	94.0%
	Anaheim Brea Brea Costa Mesa Foothill Ranch Garden Grove Garden Grove Garden Grove Garden Grove Irvine Irvine Irvine Irvine Santa Ana Santa Ana Tustin Tustin	El Segundo 1 El Segundo 1 El Segundo 1 4 Anaheim 1 Anaheim 2 Anaheim 5 Anaheim 5 Anaheim 5 Anaheim 1 Anaheim 1 Anaheim 1 I I I I I I I I I I I I I I I I I I I	El Segundo 1 76,570 El Segundo 1 6,362 4 388,805 Anaheim 1 100,000 Anaheim 1 57,730 Anaheim 1 144,000 Anaheim 1 144,000 Anaheim 1 144,000 Anaheim 1 144,025 Anaheim 1 153,320 Anaheim 1 1286,139 Anaheim 1 1286,139 Anaheim 1 109,449 Anaheim 1 109,449 Anaheim 2 145,480 Brea 7 276,278 Brea 2 178,811 Costa Mesa 1 50,842 Foothill Ranch 1 303,533 Garden Grove 1 64,200 Garden Grove 1 64,200 Garden Grove 1 84,700 Garden Grove 1 82,6002 Garden Grove 1 515,410

Same Store Analysis (1)

(\$ in thousands)

	Three Mon	ths Ended Marc	ch 31,
	2004	2003	% Change
Total Same Store Portfolio		_	•
Number of properties	126	126	
Square Feet	11,506,658	11,506,658	
Percent of Stabilized Portfolio	95.4%	97.5%	
Average Occupancy	92.7%	92.4%	
Operating Revenues:			
Rental income	\$43,820	\$41,838	4.7%
Tenant reimbursements	5,452	4,999	9.1%
Other income	<u>1,018</u>	<u>260</u>	291.5%
Total operating revenues	<u>50,290</u>	<u>47,097</u>	6.8%
Operating Expenses:			
Property expenses	8,354	7,834	6.6%
Real estate taxes	3,652	3,668	(0.4%)
Provision for bad debts	139	151	(7.9%)
Ground leases	<u>330</u>	<u>309</u>	6.8%
Total operating expenses	<u>12,475</u>	11,962	4.3%
GAAP Net Operating Income	<u>\$37.815</u>	\$35,135	7.6%

Same Store	Analysis (Cash Basis	s)	
	Three Mont	ths Ended Marc	ch 31,
	2004	2003	% Change
Total operating revenues	\$48,553	\$44,892	8.2%
Total operating expenses	<u>12,475</u>	<u>11,962</u>	4.3%
Cash Net Operating Income	<u>\$36,078</u>	<u>\$32,930</u>	9.6%

⁽¹⁾ Same store defined as all stabilized properties owned at January 1, 2003 and still owned and in the stabilized portfolio at March 31, 2004.

Leasing Activity

Quarter-to-Date

		1st & 2n	d Generation	1		2ne	d Generatio	n		Weighted
	# of 1	Leases ⁽¹⁾	Square	Feet ⁽¹⁾	TI/LC	Maintenance Capex		Changes in	Retention	Average Lease
	New	Renewal	<u>New</u>	Renewal	Per Sq.Ft.	Per Sq.Ft. ⁽²⁾	Rents ⁽³⁾	Cash Rents ⁽⁴⁾	<u>Rates⁽⁵⁾</u>	Term (Mo.)
Office	15	9	118,739	51,997	\$20.03	\$0.25	10.5%	10.6%	59.7%	58
Industrial	<u>1</u>	<u>3</u>	<u>4,000</u>	84,900	\$0.65	\$0.00	(3.8%)	(10.3%)	76.8%	34
Total	<u>16</u>	<u>12</u>	122,739	136,897	\$11.62	\$0.15	6.2%	4.9%	69.2%	50
- 000-	10	<u> </u>	122(10)	100(0)7	Ψ11.02	Ψ0.12	0.270	, , 0	07.270	

⁽¹⁾ Represents leasing activity for leases commencing during the period shown, net of month-to-month leases. Excludes leasing on new construction.

⁽²⁾ Calculated over entire stabilized portfolio.

⁽³⁾ Calculated as the change between GAAP rents for new/renewed leases and the expiring GAAP rents for the same space.

⁽⁴⁾ Calculated as the change between stated rents for new/renewed leases and the expiring stated rents for the same space. The change in cash rents for two of the office leases reported during the quarter was calculated using the leases' stabilized stated rent. The starting stated rents for these two leases were discounted for the first six months.

⁽⁵⁾ Calculated as the percentage of space either renewed or expanded into by existing tenants at lease expiration.

Stabilized Portfolio Capital Expenditures

(\$ in thousands)

Non-Recurring Capital Expenditures:	
	Q1 2004
Capital Improvements	\$ -
Tenant Improvements & Leasing Commissions ⁽¹⁾	-
Total	\$ -

Recurring Capital Expenditures:	
	Q1 2004
Capital Improvements	
Office	\$1,862
Industrial	<u>10</u>
	1,872
Tenant Improvements & Leasing Commissions (1)	
Office	1,555
Industrial	<u>311</u>
	1,866
Total	
Office	3,417
Industrial	<u>321</u>
	<u>\$3,738</u>

⁽¹⁾ Represents cash paid and leasing costs incurred for leases commencing during the period shown.

Lease Expiration Summary Schedule

(\$ in thousands)

	# of Expiring	Total	% of Total	Annual	Annual Rent
Year of Expiration	Leases	Square Feet ⁽¹⁾	Leased Sq. Ft.	Base Rent	per Sq. Ft. ⁽²⁾
OFFICE:		•			
Remaining 2004 (3)	31	160,759	2.6%	4,326	26.91
2005	57	628,735	10.0%	12,670	20.15
2006	56	698,073	11.1%	15,690	22.48
2007	52	1,145,962	18.2%	20,556	17.94
2008	41	1,029,004	16.3%	21,555	20.95
2009	29	888,083	14.1%	19,721	22.21
2010	11	309,273	4.9%	8,559	27.67
2011	10	322,363	5.1%	4,962	15.39
2012	4	187,585	3.0%	6,244	33.29
2013 and beyond	17	933,803	14.8%	28,820	30.86
Subtotal	308	6,303,640	100.0%	\$143,103	\$22.70
INDUSTRIAL:					
Remaining 2004 (3)	8	291,776	6.4%	1,950	6.68
2005	14	693,060	15.1%	5,612	8.10
2006	15	582,629	12.7%	4,193	7.20
2007	12	578,591	12.6%	4,001	6.92
2008	9	1,021,388	22.3%	6,977	6.83
2009	10	663,890	14.5%	4,160	6.27
2010	2	39,130	0.9%	340	8.69
2011	4	386,606	8.4%	2,684	6.94
2012	-	-	-	-	_
2013 and beyond	<u>2</u>	327,402	7.1%	3,101	9.47
Subtotal	<u>76</u>	4,584,472	100.0%	\$33,018	\$7.20
TOTAL PORTFOLIO:					
Remaining 2004 (3)	39	452,535	4.2%	6,276	13.87
2005	71	1,321,795	12.1%	18,282	13.83
2006	71	1,280,702	11.8%	19,883	15.53
2007	64	1,724,553	15.8%	24,557	14.24
2008	50	2,050,392	18.8%	28,532	13.92
2009	39	1,551,973	14.3%	23,881	15.39
2010	13	348,403	3.2%	8,899	25.54
2011	14	708,969	6.5%	7,646	10.78
2012	4	187,585	1.7%	6,244	33.29
2013 and beyond	<u>19</u>	1,261,205	11.6%	31,921	25.31
Total	<u>384</u>	10,888,112	100.0%	\$176,121	\$16.18

⁽¹⁾ Excludes space leased under month-to-month leases and vacant space at March 31, 2004.

⁽²⁾ Reflects annualized rent calculated on a straight-line basis.

⁽³⁾ Represents leases expiring during the remainder of 2004 for which renewals have not been executed.

Lease Expiration Schedule Detail by Region

(\$ in thousands)

Orange County

Los Angeles County

Total # of Expiring Total % of Total Annual **Annual Rent** of Expiring % of Total **Annual Rent** Annual per Sq. Ft.(2) per Sq. Ft.(2) Square Feet(1) Square Feet(1) Year of Expiration Regional Sq. Ft. Base Rent Regional Sq. Ft. Base Rent Leases Leases OFFICE: Remaining 2004 (3) 48 23 96,565 4.0% 3,154 32.66 2,046 0.6% 23.46 2005 27 168,434 7.0% 4,455 26.45 75,497 21.7% 1,574 20.85 2006 37 365,791 15.2% 9,949 27.20 66,764 19.2% 951 14.24 2007 27 456,915 19.0% 9,885 21.63 20,653 302 14.62 21 16.8% 11,913 29.56 43.5% 2,066 13.64 2008 402,990 151,469 2009 25 564,285 23.5% 13,833 24.51 18,420 5.3% 358 19.44 2010 8 73,461 3.1% 2.122 28.89 1,423 2011 4 48,636 2.0% 29.26 13,381 353 26.38 3.8% 2012 1 12,518 0.5% 329 26.28 2013 and beyond 7 210,595 8.8% 6,164 29.27 Subtotal 180 2,400,190 100.0% \$63,227 \$26.34 31 348,230 100.0% \$5,652 \$16.23 INDUSTRIAL: Remaining 2004 (3) 76,570 27.8% 163 2.13 215,206 5.4% 1,787 8.30 2005 192,053 69.8% 2,147 11.18 13 501,007 12.5% 3,465 6.92 2006 14 418,089 10.4% 3,013 7.21 2007 12 578,591 14.4% 4,001 6.92 2008 1,021,388 25.4% 6,977 6.83 2009 6,362 2.3% 101 15.88 657,528 16.4% 4,059 6.17 2010 2 39,130 1.0% 340 8.69 2011 3 255,729 6.4% 1,892 7.40 2012 2013 and beyond 2 327,402 8.2% 3,101 9.47 Subtotal 3 274,985 100.0% \$2,411 \$8.77 71 4,014,070 100.0% \$28,635 \$7.13 TOTAL PORTFOLIO: Remaining 2004 (3) 24 173,135 6.5% 3,317 19.16 217,252 5.0% 1,835 8.45

6,602

9,949

9,885

11,913

13,934

2,122

1,423

6,164

\$65,638

329

18.31

27.20

21.63

29.56

24.42

28.89

29.26

26.28

29.27

\$24.54

22

19

18

17

10

2

4

2

576,504

484,853

599,244

675,948

39,130

269,110

327,402

4,362,300

1,172,857

13.2%

11.1%

13.7%

26.9%

15.5%

0.9%

6.2%

7.5%

5.039

3,964

4,303

9,043

4,417

2,245

3,101

\$34,287

340

8.74

8.18

7.18

7.71

6.53

8.69

8.34

9.47

\$7.86

28

37

27

21

26

8

4

1

7

183

360,487

365,791

456,915

402,990

570,647

73,461

48,636

12,518

210,595

2,675,175

13.5%

13.7%

17.1%

15.1%

21.4%

2.7%

1.8%

0.5%

7.9%

2005

2006

2007

2008

2009

2010

2011

2012

2013 and beyond

⁽¹⁾ Excludes space leased under month-to-month leases and vacant space at March 31, 2004.

⁽²⁾ Reflects annualized rent calculated on a straight-line basis.

⁽³⁾ Represents leases expiring during the remainder of 2004 for which renewals have not been executed.

Lease Expiration Schedule Detail by Region

(\$ in thousands)

San Diego County Other # of Expiring Total % of Total **Annual Rent** # of Expiring Total % of Total per Sq. Ft.(2) Year of Expiration Square Feet⁽¹⁾ Square Feet(1) per Sq. Ft.(2) Leases Regional Sq. Ft. Base Rent Leases Regional Sq. Ft. Base Rent OFFICE: Remaining 2004 (3) 50,929 1.8% 960 18.85 11,219 1.5% 164 14.62 2005 5 277,197 9.8% 4.617 16.66 16 107,607 14.8% 2.024 18.81 18.54 1,014 203,707 7.2% 3,776 10 61,811 8.5% 16.40 2006 4 2007 10 550,833 19.5% 8,240 14.96 117,561 16.2% 2,129 18.11 2008 6 238,904 8.4% 5.028 21.05 235,641 32.5% 2.548 10.81 5,530 2009 3 305,378 10.8% 18.11 2010 3 235,812 8.3% 6,437 27.30 2011 68,910 2.4% 929 13.48 191,436 26.4% 2,257 11.79 2012 3 175,067 6.2% 5,915 33.79 10 723,208 25.6% 22,656 31.33 2013 and beyond Subtotal 46 2,829,945 100.0% \$64,088 \$22.65 51 725,275 100.0% \$10,136 \$13.98 INDUSTRIAL: Remaining 2004 (3) 2005 2006 164,540 55.7% 1,180 7.17 2007 2008 2009 2010 2011 130,877 44.3% 792 6.05 2012 2013 and beyond Subtotal 100.0% \$1,972 295,417 \$6.68 TOTAL PORTFOLIO: Remaining 2004 (3) 50,929 1.8% 960 18.85 11,219 1.1% 164 14.62 2005 277,197 9.8% 4,617 16.66 16 107,607 10.5% 2,024 18.81 2006 203,707 7.2% 3,776 18.54 11 226,351 22.2% 2,194 9.69 10 2,129 18.11 2007 550,833 19.5% 8,240 14.96 117,561 11.5% 2008 6 238,904 8.4% 5,028 21.05 235,641 23.1% 2,548 10.81 3 305,378 10.8% 5,530 18.11 2009 2010 3 235,812 8.3% 6,437 27.30 2011 68,910 2.4% 929 13.48 322,313 31.6% 3,049 9.46 2012 175,067 6.2% 5,915 33.79 2013 and beyond 10 723,208 25.6% 22,656 31.33

Total

2,829,945

1,020,692

100.0%

\$12,108

\$11.86

\$64,088

⁽¹⁾ Excludes space leased under month-to-month leases and vacant space at March 31, 2004.

⁽²⁾ Reflects annualized rent calculated on a straight-line basis.

⁽³⁾ Represents leases expiring during the remainder of 2004 for which renewals have not been executed.

Quarterly Lease Expirations for 2004

(\$ in thousands)

Year of Expiration	# of Expiring Leases ⁽¹⁾	Total Square Feet ^{(1), (2)}	% of Total Leased Sq. Ft.	Annual Base Rent	Annual Rent per Sq. Ft. ⁽³⁾
OFFICE:					. <u> </u>
Q2 2004	8	24,117	0.4%	489	20.28
Q3 2004	12	84,789	1.4%	1,778	20.97
Q4 2004	<u>11</u>	<u>51,853</u>	0.8%	2,059	<u>39.71</u>
Subtotal	<u>11</u> <u>31</u>	160,759	2.6%	<u>\$4,326</u>	<u>\$26.91</u>
INDUSTRIAL:					
Q2 2004	2	96,185	2.2%	1,040	10.81
Q3 2004	5	175,458	3.8%	715	4.08
Q4 2004	<u>1</u>	<u>20,133</u>	0.4%	<u>195</u>	<u>9.69</u>
Subtotal	<u>1</u> <u>8</u>	<u>291,776</u>	<u>6.4%</u>	<u>\$1,950</u>	<u>\$6.68</u>
TOTAL PORTFOLIO:					
Q2 2004	10	120,302	1.1%	1,529	12.71
Q3 2004	17	260,247	2.4%	2,493	9.58
Q4 2004	<u>12</u>	71,986	0.7%	2,254	<u>31.31</u>
Total	<u>39</u>	<u>452,535</u>	<u>4.2%</u>	<u>\$6,276</u>	<u>\$13.87</u>

⁽¹⁾ Represents leases expiring during the remainder of 2004 for which renewals have not been executed.

⁽²⁾ Excludes space leased under month-to-month leases and vacant space at March 31,2004.

⁽³⁾ Reflects annualized rent calculated on a straight-line basis.

Top Ten Office and Top Ten Industrial Tenants

(\$ in thousands)

Tenant Name	Annual Base Rental Revenues ⁽¹⁾	Rentable Square Feet	Percentage of Total Annual Base <u>Rental Revenues</u>	Percentage of Total Rentable <u>Square Feet</u>
Office Properties:				
The Boeing Company ⁽²⁾	\$14,439	839,109	7.5%	6.9%
AMN Healthcare	8,179	175,672	4.3%	1.4%
DirecTV, Inc.	6,708	183,066	3.5%	1.5%
Diversa Corporation	5,033	136,908	2.6%	1.1%
Epson America, Inc.	4,157	162,852	2.2%	1.3%
Fair Isaac & Company	3,985	129,752	2.1%	1.1%
Fish & Richardson	3,941	96,218	2.1%	0.8%
Peregrine Systems, Inc.	3,592	104,450	1.9%	0.9%
Newgen Results Corporation	3,465	102,875	1.8%	0.9%
Epicor Software Corporation	<u>3,457</u>	<u>172,778</u>	<u>1.8%</u>	1.4%
Total Office Properties	<u>\$56,956</u>	<u>2,103,680</u>	<u>29.8%</u>	<u>17.3%</u>
Industrial Properties:				
Celestica California, Inc.	\$2,652	303,533	1.4%	2.5%
Qwest Communications Corporation	2,434	244,800	1.3%	2.0%
Mattel, Inc.	2,151	192,053	1.1%	1.6%
Packard Hughes Interconnect	1,710	157,458	0.9%	1.3%
NBTY Manufacturing, LLC	1,488	286,139	0.8%	2.4%
United Plastics Group, Inc.	1,223	188,000	0.6%	1.5%
Kraft Foods, Inc.	1,184	164,540	0.6%	1.4%
Targus, Inc.	1,058	200,646	0.6%	1.7%
Extron Electronics	960	157,730	0.5%	1.3%
Ricoh Electronics	<u>817</u>	100,000	0.4%	0.8%
Total Industrial Properties	<u>\$15,677</u>	<u>1,994,899</u>	<u>8.2%</u>	<u>16.5%</u>

⁽¹⁾ Reflects annualized rent calculated on a straight-line basis.

⁽²⁾ The Company executed an amendment with The Boeing Company for one of its leases encompassing 286,151 rentable square feet. The Annual Base Rental Revenues reflect the current rent under the existing lease. Under the terms of the amended lease, the estimated annual base rental revenue from The Boeing Company is \$12.4 million, or 6.5% of the Company's total annual base rental revenues.

Summary of Tenants Representing 5.0% or Greater of Annual Base Rental Revenues (\$ in thousands)

	Rentable	Annual Base	Lease
The Boeing Company	Square <u>Feet</u>	Rental Revenues (1)	Expiration <u>Date</u>
Boeing Satellite Systems			
2260 E. Imperial Highway, El Segundo ⁽²⁾	286,151	\$7,499	July 31, 2007
1231 N. Miller Street, Anaheim	113,242	688	March 31, 2009
2240 E. Imperial Highway, El Segundo 1145 N. Ocean Blvd., Anaheim	100,978 65,447	1,784 435	January 31, 2006 October 31, 2005
2250 E. Imperial Highway, El Segundo	7,791 573,609	273 10,679	November 30, 2004
Boeing Airplane-on-Ground Division			
17930 Pacific Highway, Seattle	211,139	<u>2,232</u>	December 31, 2007
Boeing Capital Corporation			
3780 Kilroy Airport Way, Long Beach	43,636	<u>1,225</u>	September 30, 2005
Boeing Realty Corporation			
3760 Kilroy Airport Way, Long Beach	10,725	<u>303</u>	August 31, 2005
Total	<u>839,109</u>	<u>\$14,439</u>	

⁽¹⁾ Reflects annualized rent calculated on a straight-line basis.

⁽²⁾ The Annual Base Rental Revenues reflects the current rent under the existing lease. The Company executed an amendment with Boeing Satellite Systems which is effective August 1, 2004. Under the terms of the amended lease, the estimated annual base rental revenues will be approximately \$5.5 million.

2004 Acquisitions & Dispositions (\$ in thousands)

Property	Location	Туре	Month of Acquisition	Square Feet	Purchase Price
Ist QUARTER: NONE					
DISPOSITIONS:					
DISPOSITIONS: Property	Location	Туре	Month of Disposition	Square Feet	Sales Price

In-Process and Committed Development and Redevelopment Projects (\$ in thousands)

DEVELOPMENT PROJE	CTS:		Esti	mated	Est.	Rentable	Total	Total	
			Construc	tion Period	Stabilization	Square	Estimated	Spent as of	%
Project	Location	Type	Start Date	Compl. Date	Date ⁽¹⁾	Feet	Investment	3/31/2004	Committed (2)
PROJECTS IN LEASE-UI	P:								
12400 High Bluff	Del Mar, CA	Office	2Q 2002	3Q 2003	3Q 2004	208,961	<u>\$62,495</u>	<u>\$58,859</u>	100%
PROJECTS UNDER CON	STRUCTION:								
None									
COMMITTED PROJECT	S:								
None									
TOTAL IN-PROCESS AN	D COMMITTED PR	OJECTS:				208,961	<u>\$62,495</u>	<u>\$58,859</u>	100%

REDEVELOPMENT P	ROJECTS:	Pre and Post	Esti	mated	Est.	Rentable		Estimated	Total	Total	
		Redevelopment	Construc	tion Period	Stabilization	Square	Existing	Redevelopment	Estimated	Spent as of	%
Project	Location	Туре	Start Date	Compl. Date	Date ⁽¹⁾	Feet	Investment (3)	Costs	Investment	3/31/2004	Committed (2)
PROJECTS IN LEAS 5717 Pacific Center B		Office to Life Science	1Q 2003	1Q 2004	1Q 2005	67,995	\$8,790	\$10,010	\$19,204	\$10,395	0%
PROJECTS UNDER 909 Sepulveda Blvd. COMMITTED PROJ	El Segundo, CA	Office	1Q 2003	3Q 2004	3Q 2005	<u>248,148</u>	<u>37,799</u>	<u>25,944</u>	<u>65,026</u>	<u>46,671</u>	18%
None	SS AND COMMITTED PI	ROJECTS:				<u>316,143</u>	<u>\$46,589</u>	<u>\$35,954</u>	<u>\$84,230</u>	<u>\$57,066</u>	14%

 $^{(1) \ \}textit{Based on management's estimation of the earlier of stabilized occupancy (95\%) or one \textit{year from the date of substantial completion}.}$

⁽²⁾ Percentage committed includes executed leases and letters of intent, calculated on a square footage basis.

⁽³⁾ Represents total capitalized costs at the commencement of redevelopment.

Future Development Pipeline (\$ in thousands)

Project	Location	Туре	Total Site Acreage	Estimated Rentable Square Feet	Total Estimated Investment	Total Spent as of 3/31/2004
SAN DIEGO COUNTY:						
Innovation Corporate Center - Lot 2	Rancho Bernardo, CA	Office	3.0	50,000	\$13,654	\$3,238
Innovation Corporate Center - Lot 4	Rancho Bernardo, CA	Office	3.4	75,000	14,243	3,911
Innovation Corporate Center - Lot 9	Rancho Bernardo, CA	Office	3.2	65,867	13,000	3,847
Innovation Corporate Center - Lot 10	Rancho Bernardo, CA	Office	2.1	37,405	8,273	2,643
Pacific Corporate Center - Lots 3, 4 & 6	Sorrento Mesa, CA	Office	10.9	225,000	50,585	14,891
Pacific Corporate Center - Lot 8	Sorrento Mesa, CA	Office	5.0	95,000	26,874	7,566
Santa Fe Summit - Phase I	56-Corridor, CA	Office	7.6	200,839	48,166	7,534
Santa Fe Summit - Phase II	56-Corridor, CA	Office	7.6	203,006	54,475	7,534
Sorrento Gateway - Lot 1	Sorrento Mesa, CA	Office	3.4	60,000	16,343	4,169
Sorrento Gateway - Lot 2	Sorrento Mesa, CA	Office	4.4	80,000	24,623	7,746
Sorrento Gateway - Lot 3	Sorrento Mesa, CA	Office	3.4	60,000	17,939	5,456
Sorrento Gateway - Lot 7	Sorrento Mesa, CA	Office	<u>4.1</u>	<u>57,000</u>	<u>21,102</u>	<u>7,039</u>
TOTAL FUTURE DEVELOPMENT PIPELINE			<u>58.1</u>	<u>1,209,117</u>	<u>\$309,277</u>	<u>\$75,574</u>

Capital Structure

At March 31, 2004 (\$ in thousands)

	Shares/Units At March 31, 2004	Aggregate Principal Amount or \$ Value Equivalent	% of Total Market Capitalization
DEBT:	At Watch 51, 2004	Equivalent	Capitanzation
Secured Debt		\$617,294	29.8%
Unsecured Line of Credit		150,000	7.2%
Total Debt		<u>\$767,294</u>	<u>37.0%</u>
EQUITY:			
7.450% Series A Cumulative Redeemable Preferred Units ⁽¹⁾	1,500,000	\$75,000	3.6%
9.250% Series D Cumulative Redeemable Preferred Units (1)	900,000	45,000	2.2%
7.800% Series E Cumulative Redeemable Preferred Stock ⁽²⁾	1,610,000	40,250	1.9%
Common Units Outstanding ⁽³⁾	4,147,863	147,249	7.1%
Common Shares Outstanding ⁽³⁾	28,327,872	1,005,640	48.2%
Total Equity		\$1,313,139	<u>63.0%</u>
TOTAL MARKET CAPITALIZATION		<u>\$2,080,433</u>	<u>100.0%</u>

⁽¹⁾ Value based on \$50.00 per share liquidation preference.

⁽²⁾ Value based on \$25.00 per share liquidation preference.

⁽³⁾ Value based on closing share price of \$35.50 at March 31, 2004.

Debt Analysis

At March 31, 2004 (\$ in thousands)

TOTAL DEBT COMPOSITION							
	% of	Weighted A	<u>Average</u>				
	Total Debt	Interest Rate	Maturity				
Secured vs. Unsecured Debt:							
Secured Debt	80.5%	5.8%	5.2				
Unsecured Debt	19.5%	4.8%	1.0				
Floating vs. Fixed Rate Debt:							
Fixed Rate Debt ^{(1),(2)}	86.5%	6.1%	4.8				
Floating Rate Debt	13.5%	2.7%	<u>1.2</u>				
Total Debt		<u>5.6%</u>	<u>4.3</u>				
Total Debt Including Loan Fees		<u>6.2%</u>					

UNSECURED LINE OF CREDIT						
Total Line	Outstanding Balance	Expiration Date				
\$425,000	\$150,000	March 2005				

CAPITALIZED INTEREST & LOAN FEES						
Quarter-to-Date	Year-to-Date					
\$2.1	\$2.1					

⁽¹⁾ Includes the impact of the interest-rate swap agreements listed on page 25.

⁽²⁾ The fixed rate debt includes the Company's \$81.0 million and \$34.0 million loans that require monthly interest-only payments based on a variable annual interest rate of LIBOR plus 175 basis points through July 2004 and September 2004, respectively. The weighted average interest for the Company's fixed rate debt was calculated using the respective fixed annual interest rates of 5.57% and 4.95% for these loans that are effective in August 2004 and October 2004.

Debt Analysis
At March 31, 2004
(\$ in thousands)

			D D	EBT MATURIT	Y SCHEDULE				
Floating/	Effective	Maturity	2004	2005	2007	2007	2009	A 64 2000	T-4-1
Fixed Rate	Rate	Date	2004	2005	2006	2007	2008	After 2008	Total
Unsecured Debt:									
Floating	2.60%	3/15/2005		\$150,000					\$150,000
Secured Debt:									
Floating	2.84%	9/29/2004 (1)	43,799						43,799
Fixed	8.35%	1/31/2005	1,392	72,982					74,374
Fixed	8.45%	12/1/2005	474	10,349					10,823
Floating	2.49%	12/23/2005 (2)		29,000					29,000
Floating	2.84%	1/1/2006			31,000				31,000
Fixed	6.51%	8/12/2007	165	232	248	17,049			17,694
Fixed	7.21%	8/12/2007	115	166	178	4,325			4,784
Fixed	3.80%	8/1/2008	1,110	1,529	1,588	1,650	73,401		79,278
Fixed	7.20%	4/1/2009	1,479	2,099	2,256	2,423	2,603	75,477	86,337
Fixed	6.70%	1/10/2012	735	1,040	1,112	1,189	1,271	72,793	78,140
Fixed	5.57%	8/1/2012 (3)	352	1,097	1,160	1,226	1,297	75,868	81,000
Fixed	4.95%	8/1/2012 (4)	83	511	536	563	591	31,716	34,000
Fixed	8.21%	10/1/2013	425	607	659	715	776	1,036	4,218
Fixed	8.26%	11/1/2014	812	1,164	1,264	1,373	1,492	11,474	17,579
Fixed	7.15%	5/1/2017	891	1,266	1,359	1,459	1,567	18,726	25,268
	5.17%	- -	51,832	122,042	41,360	31,972	82,998	287,090	617,294
Effect of SWAPS	0.44%								
Total	5.61%	•	\$51,832	\$272,042	\$41,360	\$31,972	\$82,998	\$287,090	\$767,29

⁽¹⁾ Maturity date does not reflect the one-year extension option.

⁽⁴⁾ This loan requires monthly interest-only payments based on a variable annual interest rate of LIBOR plus 175 basis points through September 2004. Beginning in October 2004 through maturity, this loan requires monthly principal and interest payments based on a fixed annual interest rate of 4.95%.

	HEDGING	INSTRUMENT	S
Notional			
Amount	Instrument	Rate	Maturity
50,000	Cap	4.25%	01/2005
50,000	Cap	4.25%	01/2005
50,000	Swap	4.46%	01/2005
50,000	Swap	2.57%	11/2005
25,000	Swap	2.98%	12/2006
25,000	Swap	2.98%	12/2006
\$250,000	-		

⁽²⁾ Maturity date does not reflect the two one-year extension options.

⁽³⁾ This loan requires monthly interest-only payments based on a variable annual interest rate of LIBOR plus 175 basis points through July 2004. Beginning in August 2004 through maturity, this loan requires monthly principal and interest payments based on a fixed annual interest rate of 5.57%.

Management Statements on Non-GAAP Supplemental Measures

Included in this section are management's statements regarding certain non-GAAP financial measures provided in this supplemental financial report and, with respect to Funds From Operations ("FFO"), in the Company's earnings release on May 4, 2004, and the reasons why management believes that these measures provide useful information to investors about the Company's financial condition and results of operations.

Net Operating Income:

Management believes that Net Operating Income ("NOI") is a useful supplemental measure of the Company's operating performance. The Company defines NOI as operating revenues (rental income, tenant reimbursements and other income) less property and related expenses (property expenses, real estate taxes, provision for bad debts and ground leases). Other real estate investment trusts ("REITs") may use different methodologies for calculating NOI, and accordingly, the Company's NOI may not be comparable to other REITs.

Because NOI excludes general and administrative expenses, interest expense, depreciation and amortization, gains and losses from property dispositions, discontinued operations, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. The Company uses NOI to evaluate its operating performance on a segment basis since NOI allows the Company to evaluate the impact that factors such as occupancy levels, lease structure, rental rates, and tenant base, which vary by segment type, have on the Company's results, margins and returns. In addition, management believes that NOI provides useful information to the investment community about the Company's financial and operating performance when compared to other REITs since NOI is generally recognized as a standard measure of performance in the real estate industry.

However, NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

Same Store Net Operating Income:

Management believes that Same Store NOI is a useful supplemental measure of the Company's operating performance. Same Store NOI represents the NOI for the stabilized properties that were operational for two comparable reporting periods. Because Same Store NOI excludes the change in NOI from properties developed, redeveloped, acquired and disposed of, it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for two comparable periods. Other REITs may use different methodologies for calculating Same Store NOI, and accordingly, the Company's Same Store NOI may not be comparable to other REITs.

However, Same Store NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect the operations of the Company's entire portfolio, nor does it reflect the impact of general and administrative expenses, interest expense, depreciation and amortization costs, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

Management Statements on Non-GAAP Supplemental Measures

EBITDA:

Management believes that earnings before interest, depreciation, amortization, minority interests and impairment loss ("EBITDA") is a useful supplemental measure of the Company's operating performance. When considered with other GAAP measures and FFO, management believes EBITDA gives the investment community a more complete understanding of the Company's operating results before the impact of investing and financing transactions and facilitates comparisons with competitors. Management also believes it is appropriate to present EBITDA as it is used in several of the Company's financial covenants for both its secured and unsecured debt. However, EBITDA should not be viewed as an alternative measure of the Company's operating performance since it excludes financing costs as well as depreciation and amortization costs which are significant economic costs that could materially impact the Company's results of operations and liquidity. Other REITs may use different methodologies for calculating EBITDA and, accordingly, the Company's EBITDA may not be comparable to other REITs.

Funds From Operations:

Management believes that FFO is a useful supplemental measure of the Company's operating performance. The Company computes FFO in accordance with the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable operating property, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), and after adjustment for unconsolidated partnerships and joint ventures. Other REITs may use different methodologies for calculating FFO and, accordingly, the Company's FFO may not be comparable to other

Because FFO excludes depreciation and amortization, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, general and administrative expenses, and interest costs, providing perspective on operating performance not immediately apparent from net income. In addition, management believes that FFO provides useful information to the investment community about the Company's operating performance when compared to other REITs since FFO is generally recognized as the industry standard for reporting the operations of REITs.

However, FFO should not be viewed as an alternative measure of the Company's operating performance since it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs that could materially impact the Company's results of operations.

Funds Available for Distribution:

Management believes that Funds Available for Distribution ("FAD") is a useful supplemental measure of the Company's liquidity. The Company computes FAD by adding to FFO the non-cash amortization of deferred financing costs and restricted stock compensation, and then subtracting tenant improvements, leasing commissions, and recurring capital expenditures, and eliminating the net effect of straight-line rents. FAD provides an additional perspective on the Company's ability to fund cash needs and make distributions to shareholders by adjusting for the effect of these non-cash items included in FFO, as well as recurring capital expenditures and leasing costs. Management also believes that FAD provides useful information to the investment community about the Company's financial position as compared to other REITs since FAD is a liquidity measure used by other REITs. However, other REITs may use different methodologies for calculating FAD and, accordingly, the Company's FAD may not be comparable to other REITs.

Reconciliation of Same Store Net Operating Income to Net Income (\$ in thousands)

	Three Months Er	nded March 31,
	2004	2003
Same Store Cash Net Operating Income	\$36,078	\$32,930
Adjustment:		
GAAP Straight Line Rental Income	1,737	2,205
Same Store GAAP Net Operating Income (1)	37,815	35,135
Adjustment:	•	•
Non-Same Store GAAP Net Operating Income	3,551	6,359
Net Operating Income, as defined (1)	41,366	41,494
Adjustments:		
Net Operating Income, as defined, from discontinued operations Other Expenses:	(551)	(1,403)
General and administrative expenses	(7,249)	(3,858)
Interest expense	(9,210)	(7,688)
Depreciation and amortization	(14,043)	(13,508)
Other Income:		
Interest and other income	307	46
Income from Continuing Operations	10,620	15,083
Minority interests	(3,398)	(4,940)
(Loss) income from discontinued operations	(453)	786
Preferred dividends	(785)	
Net Income Available for Common Shareholders	\$ 5,984	\$ 10,929

 $^{(1) \}textit{ Please refer to page 26 for Management Statements on Net Operating Income and Same Store \textit{ Net Operating Income.} \\$

Reconciliation of EBITDA to Net Income

(\$ in thousands)

	Thre	ee Months l	Ended I	March 31,
		2004		2003
Net Income Available for Common Shareholders	\$	5,984	\$	10,929
Preferred dividends		785		-
Adjustments for Continuing Operations:				
Interest expense		9,210		7,688
Depreciation and amortization		14,043		13,508
Distributions on Cumulative Redeemable Preferred units		2,521		3,375
Minority interest in earnings of Operating Partnership		877		1,565
Adjustments for Discontinued Operations:				
Interest expense		-		56
Depreciation and amortization		169		440
Impairment loss on property held for sale		726		-
Minority interest in earnings of Operating Partnership		109		121
EBITDA Before Minority Interests and Impairment Loss	\$	34,424	\$	37,682
	_			

⁽¹⁾ Please refer to page 27 for a Management Statement on EBITDA before minority interests and impairment loss.

Reconciliation of Funds Available for Distribution to GAAP Net Cash Provided by Operating Activities (unaudited, \$ in thousands)

	Three Months Ended March 3				
	2004	2003			
Funds Available for Distribution (1)	\$17,168	\$22,633			
Adjustments:					
Tenant improvements, leasing commissions and					
recurring capital expenditures	3,738	4,087			
Depreciation for furniture, fixtures and equipment	226	243			
Accrued preferred dividends	785	-			
Provision for uncollectible tenant receivables	(23)	(389			
Changes in assets and liabilities (1)	(3,102)	(8,176			
GAAP Net Cash Provided by Operating Activities	<u>\$18,792</u>	<u>\$18,398</u>			

⁽¹⁾ Please refer to page 27 for a Management Statement on Funds Available for Distribution.

⁽²⁾ Includes changes in the following assets and liabilities and miscellaneous other adjustments: current receivables; deferred leasing costs; prepaid expenses and other assets; accounts payable, accrued expenses and other liabilities; and rents received in advance, security deposits, deferred revenue and other.