

making good drugs better

Jefferies Life Sciences Conference 2006

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This presentation was updated on 19 Jun 2006

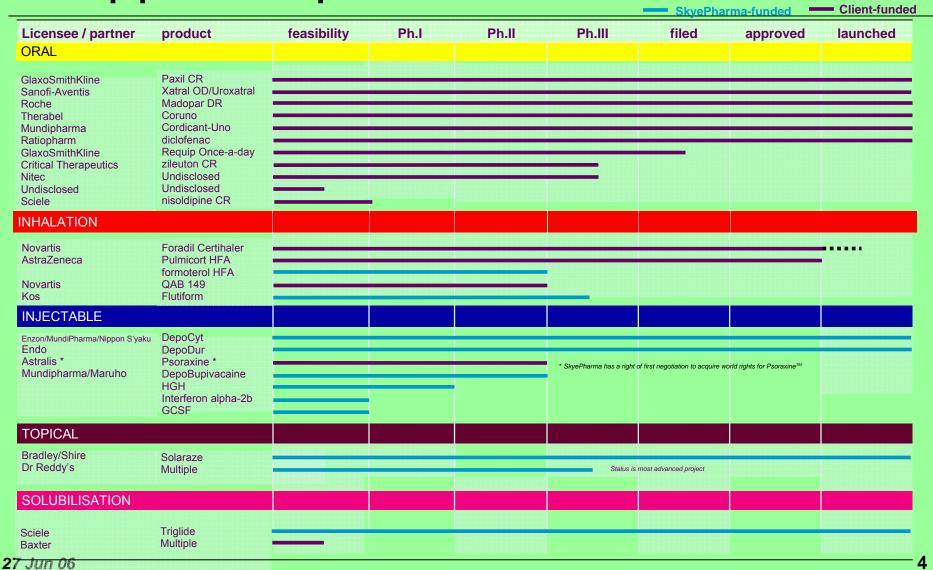


SkyePharma in brief

- UK-domiciled speciality pharmaceutical company
- > technology focus: drug delivery
- > originally founded 1983, IPO 1996
- ➤ listed London (SKP), New York (ADR, SKYE)
- > 2005 revenues £61 mn (\$115 mn)
- > market capitalisation £234 / \$435 mn
 - > 19 Jun: 31p/share, \$5.80/ADR, 754 mn shares in issue
- ➤ largest investors HBM (11%), Insight (10%)



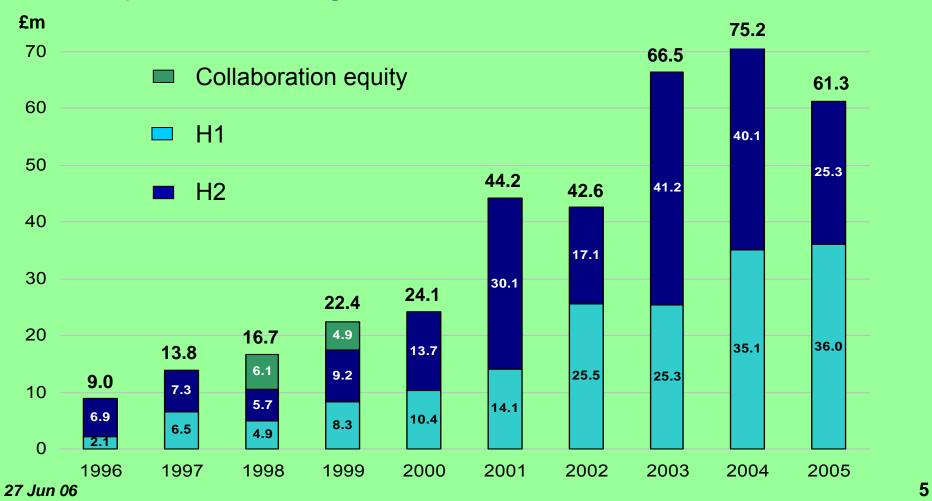
12 approved products





Turnover record

➤ Compound annual growth rate 1996-2005: 24%



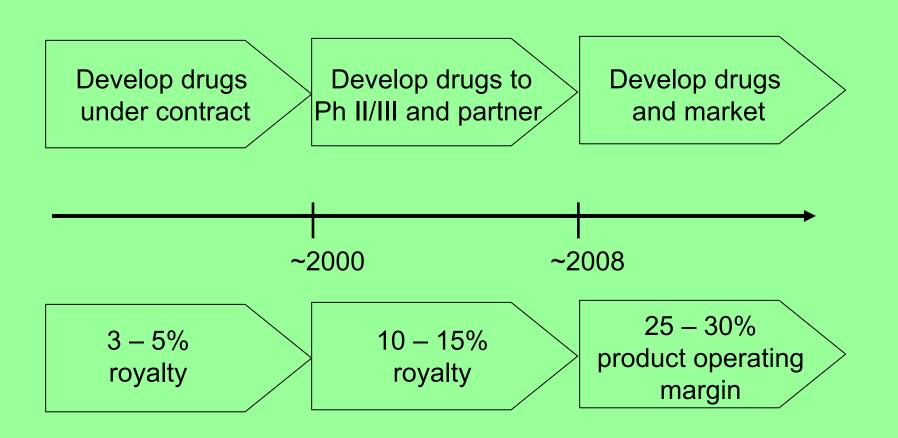


Two main business units





Strategy evolution



27 Jun 06



Strategic plan 2006

- new leadership
- divest injectables unit
- ➤ continue Phase III for Flutiform and outlicense this year
- > focus on core oral/inhalation unit and expand pipeline
- > improve operational efficiency
- longer term aim to market own products in selected therapeutic area

27 Jun 06



New leadership

Dr Jerry Karabelas	Non-executive Chairman	Novartis; SmithKline Beecham
Frank Condella	Chief Executive	IVAX; Faulding; Roche
Dr Ken Cunningham	Chief Operating Officer	Arakis; Alza; Sequus
Donald Nicholson	Finance Director	Boehringer-Mannheim; Wellcome
John Murphy	General Counsel	Celltech; Medeva
Dr Francesco Patalano	President, Europe	Novartis; CIBA; Fisons



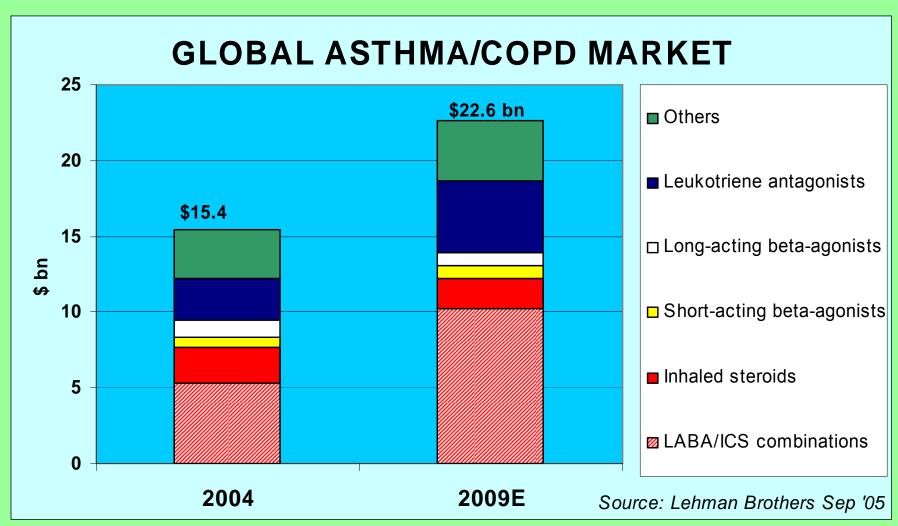
Flutiform[™]

SkyePharma's major pipeline project





Flutiform[™] - market opportunity



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Flutiform[™] - product details

- ➤ formoterol (LABA) and fluticasone (ICS) in a fixed-dose combination
 - > formoterol 5 μg with fluticasone 50 μg or 125 μg per actuation ("puff")
 - > two actuations per dose
 - dosed twice a day (morning and night)
- proprietary HFA-powered MDI with dose counter
- Covered by SkyeDry[™] patent (2019 expiration)
 - unique proprietary formulation technology
 - > uses DSCG (cromolyn sodium, *Intal*) at sub-therapeutic dose as excipient to stabilize formoterol
 - maintains dose-to-dose consistency
- target indication: asthma in adults and adolescents ≥ 12
 - > COPD and paediatric asthma to follow





Flutiform[™] - product profile

- > formoterol LABA (long-acting beta-2 agonist)
- 12 hours bronchodilation = twice-daily dosing
- faster onset of action (1-3 mins) than salmeterol (30-45 mins)
 - > gives rapid relief from common symptom of wheeziness on waking
 - patient confidence that medication is working
 - > enhances compliance
 - less risk of over-dosage
- fluticasone ICS (inhaled corticosteroid)
- low level of systemic uptake
- physician-preferred ICS in the US
 - ➤ US physicians in particular are concerned by the risk of <u>systemic uptake</u> of inhaled steroids

Source: TVG market research 2004 (commissioned by SkyePharma)



FlutiForm - Phase III trials

- > trial design approved by FDA
- ➤ 3 double-blind pivotal trials
 - primary end-point : FEV₁
 - > patient population: mild-moderate asthmatics age >12
- > one open-label 12-month safety study
 - conducted in parallel with pivotal trials
- > total number of patients N = 1700
- > started as planned in Feb '06
- > target filing: **H2 '07**



Flutiform[™] - competitive landscape

Company	Product	Current phase	Estimated FDA approval date	Likelihood of FDA approval
GlaxoSmithKline	Advair fluticasone + salmeterol	Marketed as DPI in US and EU	n/a	n/a
AstraZeneca	Symbicort budesonide + formoterol	Marketed EU as DPI MDI filed with FDA Sep 05	2008	High FDA known to have issues with AZN's MDI - may require additional clinical data
SkyePharma	Flutiform fluticasone + formoterol MDI	Ph III Feb 06	2009	High
Altana with Sanofi-Aventis	ciclesonide + formoterol DPI	Ph II	2012	Moderate ciclesonide once-daily formoterol twice-daily
Novartis (with/without Schering- Plough?)	once-daily ICS + QAB149 DPI mometasone + formoterol MDI	Preclinical "Ph III to start in '06"	2012 ?	Moderate NCE development Unknown mometasone once-daily formoterol twice-daily
GlaxoSmithKline	once-daily ICS + once- daily LABA DPI both are NCEs	Early Ph II	2011/12	Moderate NCE development

27 Jun 06 Source: SkyePharma 15



Flutiform US licence – Kos (May 2006)

- ➤ Kos has exclusive marketing rights for Flutiform in US
 - > right of first negotiation for Canada
- SkyePharma receives up to \$165 mn in milestone payments on regulatory & sales targets
 - > includes \$25 mn upfront
- SkyePharma royalty rate starts in mid-teens
 - > rate escalates on sales targets
- SkyePharma and Kos share development of Flutiform[™] for asthma and COPD
 - SkyePharma funds trials needed for approval in adult asthma
 - ➤ Kos funds trials for all other indications and marketing/post-approval studies
- SkyePharma supplies product to Kos



US partner for Flutiform[™] – why Kos?

- successful, fully integrated US Specialty Pharmaceutical company
 - strong financial position, no debt, excellent long-term outlook
- > strong commercial capabilities, proven track record
 - > 750 person sales force (>1000 by Flutiform[™] launch), broad managed care, medical affairs and customer services functions
 - > established presence in cardiovascular & asthma areas
 - track record of respiratory market performance with Azmacort
 - > proven success in creating and building markets supported by quality medical and patient education
- > excellent, therapeutically aligned R&D capabilities
 - clinical, regulatory, safety and surveillance strengths in CV, metabolic and respiratory disease areas
- > both partners see high potential in the product
 - superior product concept
 - differentiated from competing combinations
 - clear window of opportunity



Kos revenue growth record



*Includes international sales royalty (licensing revenue)

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Major objectives 2006

- divest injectable unit
- ➤ outlicense Flutiform[™]



- > negotiations for non-US territories ongoing
- Complete modifications to Certihaler and relaunch in EU
- expand oral / inhalation pipeline
- work with licensing partners to drive revenues of marketed products



The new SkyePharma

- new leadership
- drive for sustainable profitability
 - > accelerated by sale of injectables unit
- core business is oral and inhalation
- → potential blockbuster in Flutiform[™]
- > strong cashflow from existing royalties



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Appendix



Core Oral / Inhalation Business



Major marketed products

Oral/inhalation:

Paxil CR[™] (GlaxoSmithKline)

Triglide (Sciele)

Xatral[®] OD / Uroxatral[®] (Sanofi-Aventis)

Solaraze® (Bradley; Shire)

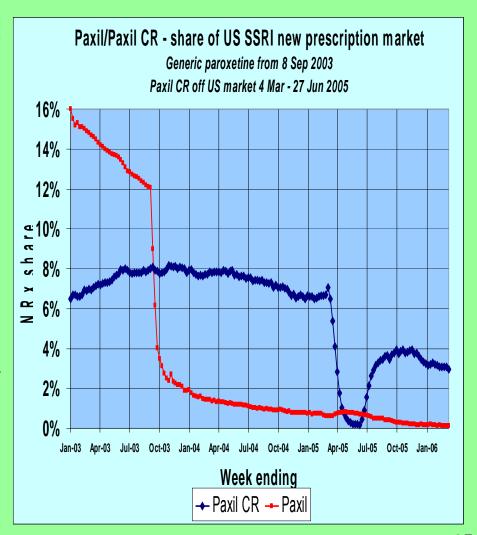


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Paxil CR[™]

GlaxoSmithKline

- ➤ Geomatrix[™] version of GSK's SSRI Paxil[®] (paroxetine) for **depression**
 - > targets release to lower intestine
 - > reduces nausea (issue with all SSRIs)
 - > improves compliance
- > manufacture problems at GSK led to product being taken off US market for 4 months in 2005
 - > supply restrictions since re-introduction
- Mylan filed Para IV certification 2005
 - ➤ GSK has not challenged, so no 30 month stay of approval
 - > generic expected after Jun 2007
- SkyePharma royalty: 4% since April '05
 - > previously 3%





Triglide™

Sciele



- ➤ SkyePharma oral formulation of fenofibrate avoids food interaction problems
- > fenofibrate a key treatment for lipid disorders
- beneficial dual lipid-modulating effects TG & LDL-C ↓ but HDL-C ↑
 - ➤ highly unsatisfied market most patients with elevated lipids are either untreated or under-treated
- ➤ launched in US July '05 by Sciele (successful specialty pharma company)
- ➤ Triglide[™] 2005 sales \$5m (5 months only)
 - > now holds ~2% NRx share
- ➤ SkyePharma receives up to \$50m in milestones and 25% share of sales

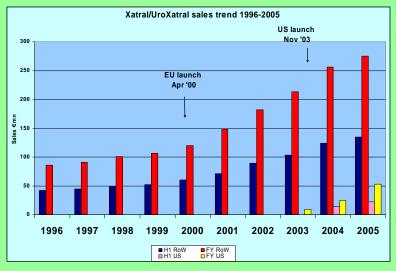


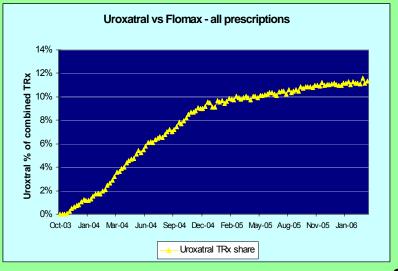


Xatral® OD/Uroxatral® Sanofi-Aventis



- > once-daily Geomatrix[™] formulation of alfusozin for **BPH**
- marketed in Europe & ROW since 2000 and in US since 2003
- main competitor Flomax (tamsulosin)
 - > in US, Uroxatral[®] now holds >11% of combined NRx for Flomax and Uroxatral®
- ≥ 2005 sales of Xatral (all versions) €328m. +18% CER
 - > US sales €53m (\$66m) +121% CER
 - > Xatral[®] OD/Uroxatral[®] now >90% of Xatral[®] sales reported by Sanofi-Aventis
- > SkyePharma return on sales: mid-single digits





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Solaraze[®]

Bradley / Shire



- > topical gel formulation of diclofenac for actinic keratosis
 - > AK is early form of squamous cell carcinoma
 - alternative treatments for AK are painful and disfiguring
 - SkyePharma HA formulation retains high concentration of active in upper skin layers
- marketed by Bradley in North America, Shire in Europe / Australasia
 - ➤ 2005 global in-market sales \$27.5 mn (+78%)
 - ➤ US \$10m in 9M '05 (latest data reported by Bradley) FY '05 est \$15m
 - vs \$6m in 2004 (for 4 months)
 - > Europe/RoW \$12.5m (+32%)
- progress towards Australian marketing authorisation
 - > Australia is major market for skin cancer products
- SkyePharma royalty: double digit



Key near-term pipeline products

Oral/inhalation:

Foradil® Certihaler®

Pulmicort® HFA

Requip Once-a-day

Flutiform[™]





Foradil® Certihaler Novartis / Schering-Plough

- long-acting bronchodilator formoterol in multi-dose drypowder inhaler
- > Foradil® Certihaler™ now approved in 24 markets (Europe, Mid-East, S America...)
- > launched in Germany Sep '05 and Switzerland Oct '05 but recalled by Novartis from both markets Jan '06
 - > a few patients misused device and experienced accidental incorrect dose
 - SkyePharma working with Novartis to investigate cause and correct
- > FDA "approvable" letter Apr '06 device modifications will be required for final approval
- > SkyePharma return on sales: ~10% (royalty + manufacturing return)

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Pulmicort® HFA-MDI AstraZeneca (for Europe)

- ➤ Pulmicort® (budesonide) in CFC-free MDI
 - > inhaled steroid for asthma
- will allow AZN to withdraw CFC-MDI version (Montreal protocol requirement)
- SkyePharma developed formulation and conducted clinical development for AZN
- > filed on country-by-country basis in Europe mid '05
- > first European approval (Finland) Feb '06
- double digit royalty



Requip Once-a-day GlaxoSmithKline

- > once-daily oral dosage formulation of ropinirole (dopamine agonist) for Parkinson's disease
- dopamine agonists increasingly recommended as first-line therapy
- once-daily version should deliver efficacy and provide convenience
- > filed by GSK Dec '05
 - national applications filed in Europe and New Zealand
 - ➤ US filing had to be withdrawn for technical reasons should be resubmitted H2 '06
- ➤ GSK's 2005 sales of Requip® \$284m (+34%)
 - majority of sales currently for RLS indication
- mid-single digit royalty rate

27 Jun 06