

LATAM Airlines Group Numbers



DESTINATIONS AND FLIGHTS

- Around 150 destinations in 22 countries
- Domestic operations in 6 countries (Argentina, Brasil, Chile, Colombia, Ecuador and Peru).
- International flights to/from Latin America, United States, Europe and Oceania
- Daily flights: average of 897 (TAM) + 575 (LAN) daily departures in 2011.

SERVICE ON BOARD - CLASSES ON BOARD

LAN: Premium Business, Premium Economy and Economy Class

TAM: First Class, Executive Class, Economy Class

FREQUENT FLYER PROGRAM

LANPASS:

- Begins in 1984.
- 5,6 million members worldwide.
- More than 450.000 tickets delivered on 2011.

TAM Fidelidade:

- Begins in 1993.
- More than 9 million members worldwide.
- More than 5 million tickets delivered on 2011.

In Flight Entertainment

LAN: More than 70 movies, 900 CD's, 20 interactive games and 12 audio channels.

TAM: 75 movies, 11 audio channels, 15 games and OnAir Connection System.

* This might vary depending on the type of aircraft used and which route it operates (domestic or international)

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MAIN HUBS

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— LATAM AIRLINES GROUP —



DESTINATIONS



— LATAM AIRLINES GROUP —

ESTADOS UNIDOS

- + Fort Lauderdale
- + Los Angeles
- + Miami
- + New York
- + Orlando
- + San Francisco

MEXICO

- + Cancún
- + Ciudad de México

EUROPA

- + Frankfurt
- + Londres
- + Madrid
- + Milán
- + París

AUSTRALIA

- + Sydney

NUEVA ZELANDA

- + Auckland

TAHITI

- + Papeete

R. DOMINICANA

- + Punta Cana

CUBA

- + La Habana

PERU

- + Arequipa
- + Cajamarca
- + Chiclayo
- + Cuzco
- + Iquitos
- + Juliaca
- + Lima
- + Piura
- + Pucallpa
- + Puerto Maldonado
- + Tacna
- + Tarapoto
- + Trujillo
- + Tumbes

ECUADOR

- + Baltra
- + Cuenca
- + Guayaquil
- + Quito
- + San Cristobal

BOLIVIA

- + La Paz
- + Santa Cruz

COLOMBIA

- + Apartadó
- + Armenia
- + Barranquilla
- + Bogotá
- + Bucaramanga
- + Cali
- + Cartagena
- + Cúcuta
- + El Yopal
- + Ibagué
- + Leticia
- + Manizales
- + Medellín (EOH)
- + Medellín (MDE)
- + Montería
- + Neiva
- + Pereira
- + Puerto Asís
- + Quibdó
- + San Andres Island
- + Santa Marta
- + Valledupar
- + Villavicencio

- + Antofagasta
- + Arica
- + Balmaceda
- + Calama
- + Concepción
- + Copiapó
- + Easter Island
- + Iquique
- + La Serena
- + Osorno
- + Pucón
- + Puerto Monnt
- + Punta Arenas
- + Santiago
- + Temuco
- + Valdivia

URUGUAY

- + Montevideo
- + Punta del Este

PARAGUAY

- + Asunción
- + Ciudad del Este

ARGENTINA

- + Bahía Blanca
- + Bariloche
- + Buenos Aires (AEP)
- + Buenos Aires (EZE)
- + Comodoro Rivadavia
- + Córdoba
- + El Calafate
- + Esquel
- + Iguazú
- + Iguassu Falls
- + Mendoza
- + Neuquén
- + Port Stanley
- + Río Gallegos
- + Rosario
- + Salta
- + San Juan
- + Tucumán
- + Ushuaia

VENEZUELA

- + Caracas

BRASIL

- + Aracaju
- + Belém
- + Belo
- + Horizonte/Confins
- + Boa Vista
- + Brasília
- + Campinas (S.P.)
- + Campo Grande
- + Cuiabá
- + Curitiba
- + Florianopolis
- + Fortaleza
- + Foz do Iguaçu
- + Goiânia
- + Ilheus
- + Imperatriz
- + João Pessoa
- + Joinville
- + Londrina
- + Macapá
- + Maceió
- + Manaus

- + Marabá
- + Natal
- + Navegantes
- + Palmas
- + Petrolina
- + Porto Alegre
- + Porto Seguro
- + Porto Velho
- + Recife
- + Ribeirão Preto (S.P.)
- + Rio Branco
- + Rio de Janeiro
- + Rio de Janeiro/Galeão
- + Salvador
- + Santarém
- + São José do Rio Preto (S.P.)
- + São Luiz
- + São Paulo
- + São Paulo/Congonhas (S.P.)
- + Teresina
- + Uberlândia
- + Vitória

EMPLOYEES



— LATAM AIRLINES GROUP —



GRUPO LATAM AIRLINES

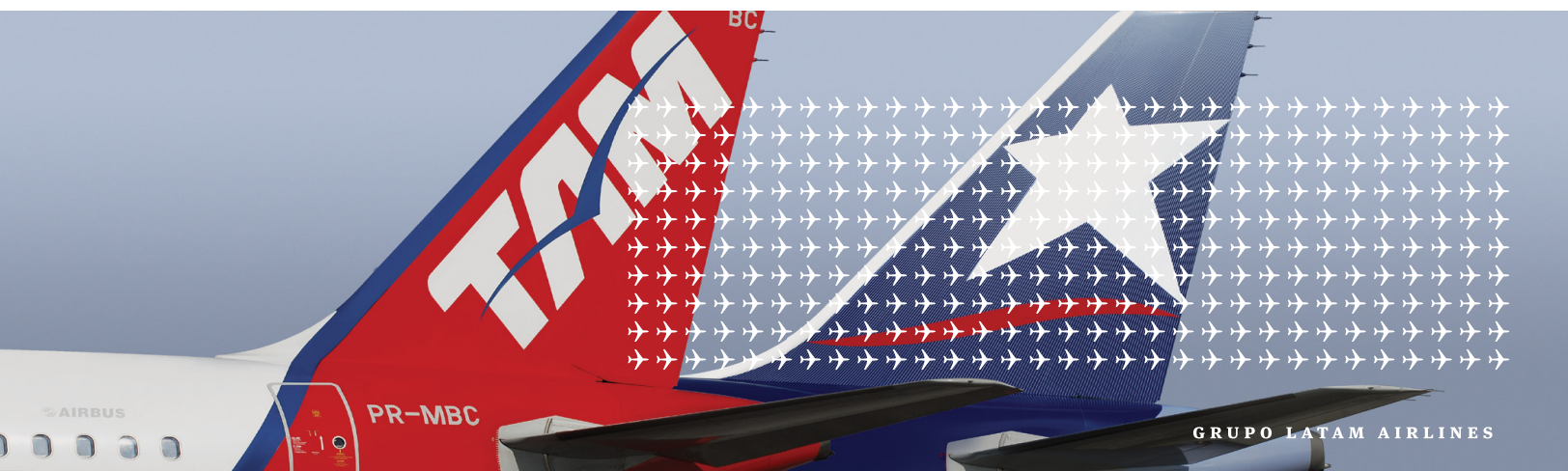
More than

52,0

Thousand Employees

LAN 21,8
Thousand employees

TAM 29,8
Thousand employees



310

- Total fleet: 310 aircraft (149 LAN + 161 TAM)
- Average fleet age: 6,9 years.
- Passengers Aircraft : 135 LAN + 161 TAM
- Cargo aircraft: 14 LAN
- Orders: 240 (137 LAN + 103 TAM)

Airbus

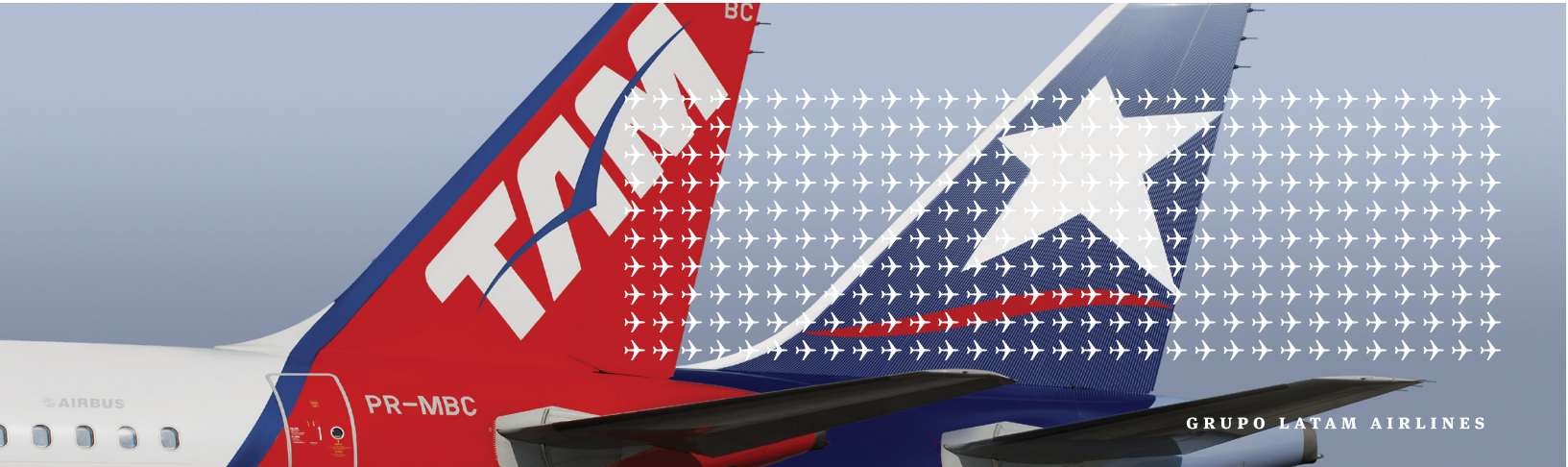
	TAM	LAN
Airbus A318-100	-	10
Airbus A319-100	30	24
Airbus A320-200	88	42
Airbus A321-200	9	-
Airbus A330-200	20	-
Airbus A340-313	-	5
Airbus A340-500	2	-

Total 149 + 81= 230

BOEING

	TAM	LAN
Boeing 767-300	3	31
Boeing 737-700	-	9
Boeing 777-300	4	-
Boeing 777-200F*	-	2
Boeing 767-300F*	-	12

Total 7 + 54= 61



Bombardier			ATR		
	TAM	LAN		TAM	LAN
Dash 8-200	-	10	ATR-42	5	-
Dash 8-400	-	4			
Total	14		Total	5	

THE CARGO BUSINESS



LAN + TAM

169

14

1.1

CARGO DESTINATIONS AROUND
THE WORLD IN 27 COUNTRIES

CARGO FLEET

MILLION TONS

PASSENGER TRAFFIC



— LATAM AIRLINES GROUP —



60,3

million passengers

37,7 million TAM
22,6 million LAN

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FINANCIAL RESULTS

(in US\$)

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— LATAM AIRLINES GROUP —



GRUPO LATAM AIRLINES

13.5

billion

Gross Income (2011)

5,7 billion LAN + 7,8 billion TAM