



DANAHER

SECOND QUARTER 2007 EARNINGS RELEASE
JULY 19, 2007



FORWARD LOOKING STATEMENTS

Statements in this presentation that are not strictly historical, including statements regarding expectations for the balance of 2007 and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements. These factors include, among other things, competition, our ability to develop and successfully market new products and technologies, our ability to expand our business in new geographic markets, our ability to identify, consummate and integrate appropriate acquisitions, litigation and other contingent liabilities including intellectual property matters, our compliance with applicable laws and regulations, the performance of our distribution and other channel partners, our ability to achieve projected efficiencies, cost reductions, sales growth and earnings, economic conditions and regulations in the end-markets we sell into, commodity costs and surcharges, currency exchange rates, tax audits, and general domestic and international economic conditions. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our 2006 Annual Report on Form 10-K and Second Quarter 2007 Quarterly Report on Form 10-Q. These forward-looking statements speak only as of the date of this presentation and the Company does not intend to update any forward-looking statement.

EARNINGS PER SHARE

-2%

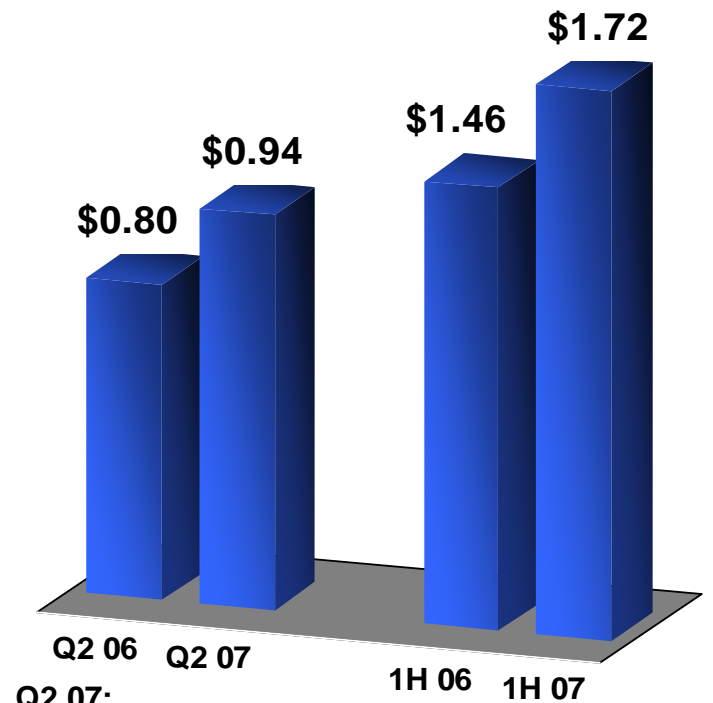
+5%



ADJUSTED EARNINGS PER SHARE

+17.5%

+18%



Q2 07:

- Gain from indemnity proceeds \$0.02

Q2 06:

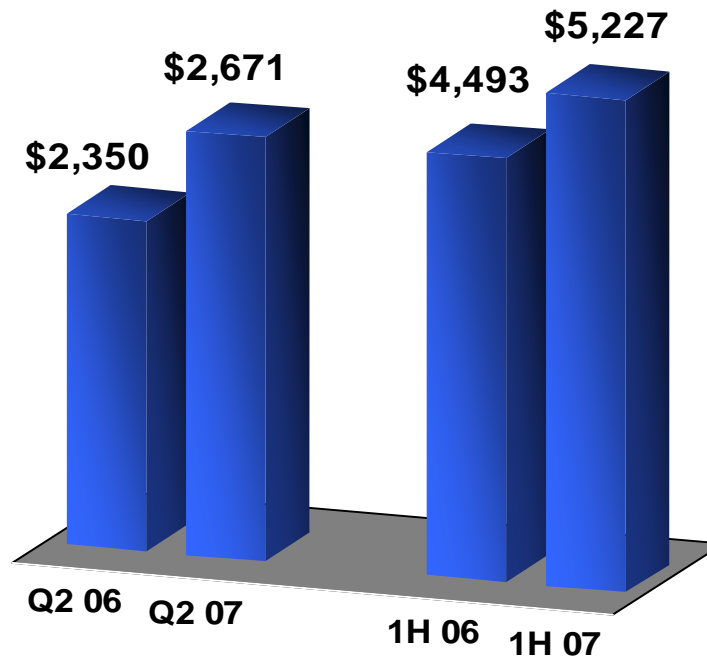
- Gain on First Technology shares \$0.03

- Gain from reductions in income tax reserves \$0.15

REVENUES (\$M)

+13.5%

+16.5%



Core	4.5%
Acquisition	6.5%
FX	2.5%

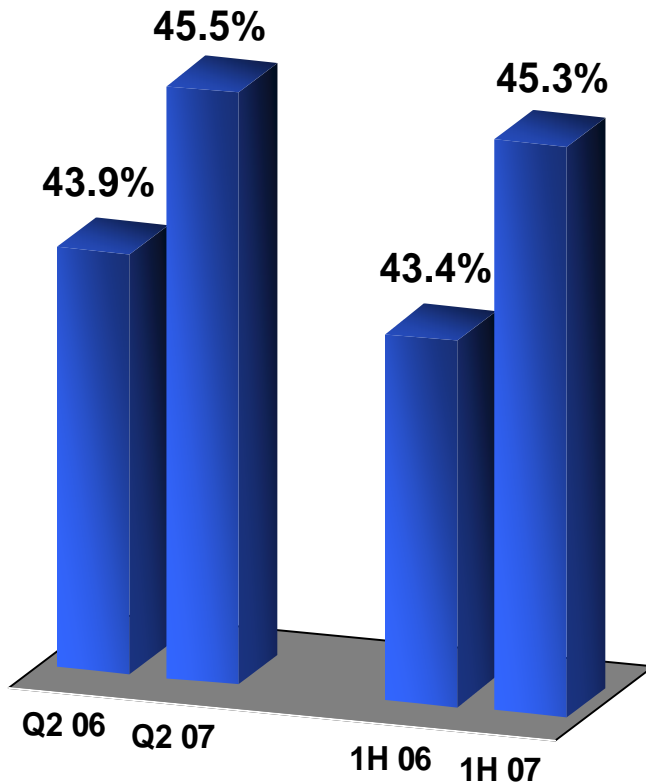
Core	4.0%
Acquisition	9.5%
FX	3.0%

“Core” includes acquired businesses from and after the first anniversary of the acquisition, but excludes currency effect

GROSS MARGINS

+160 BPS

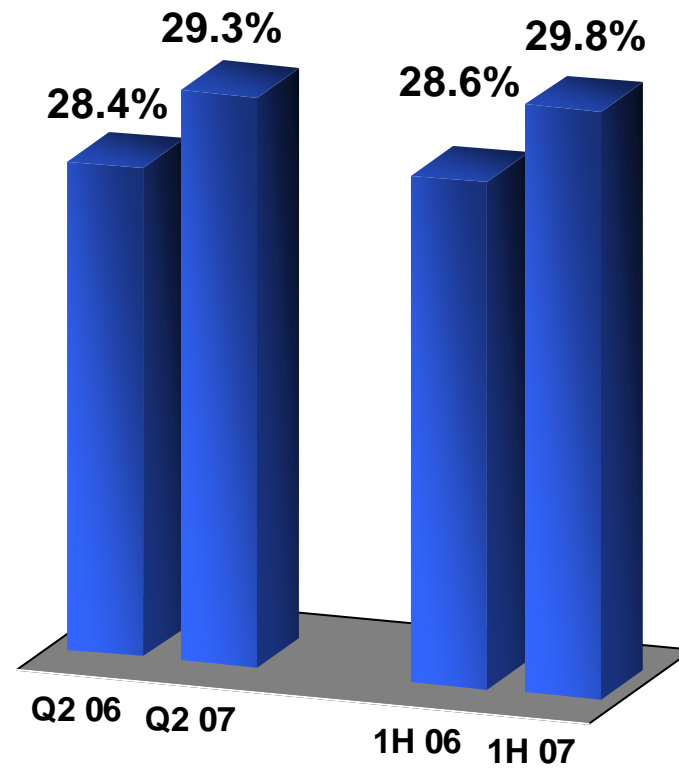
+190 BPS



SG & A

+90 BPS

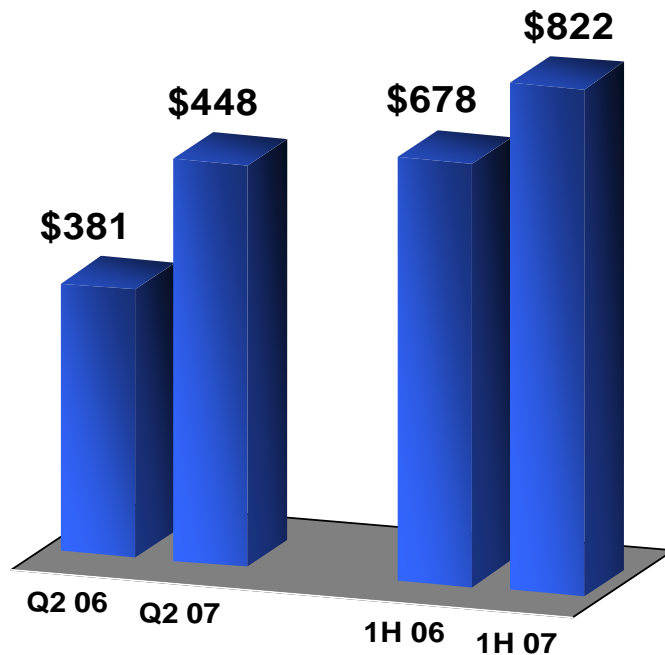
+120 BPS



OPERATING PROFIT (\$M)

+17.5%

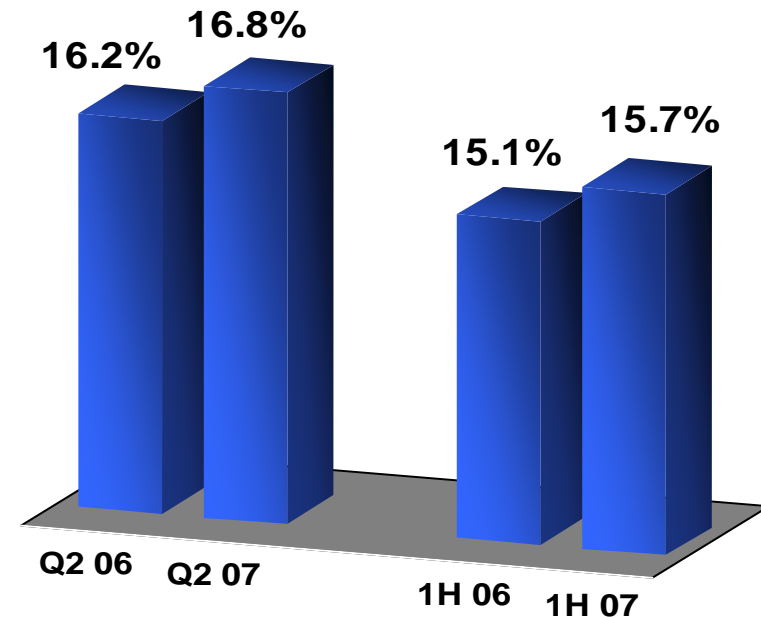
+21%



OPERATING MARGINS

+60 BPS

+60 BPS



Q2 07:

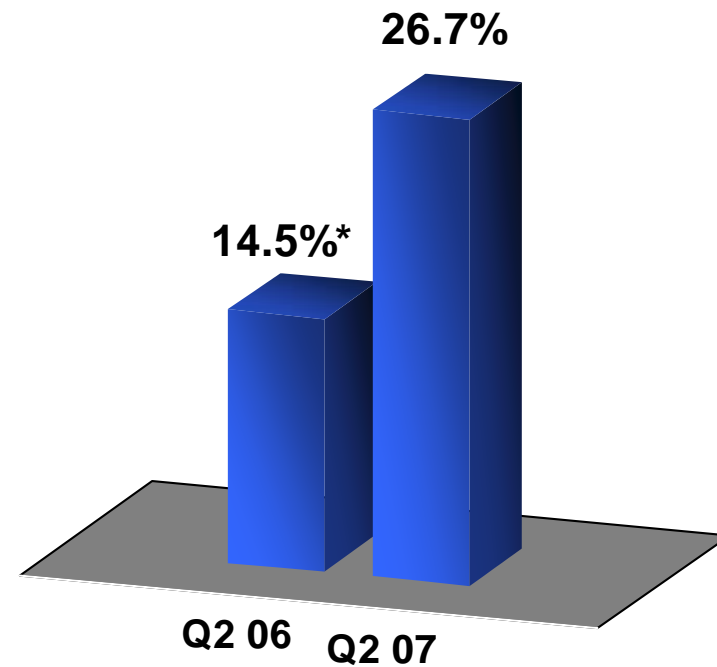
- Acquisition Impact	-35 BPS
- Gain from indemnity proceeds	45 BPS
- Q2 06 Impact of collections of previously written off receivables	-20 BPS
- Q2 06 gain on First Technology shares	-60 BPS
- Q2 06 additional costs associated w/ acquisition inventory	40 BPS

NET INTEREST EXPENSE (\$M)

+72%



TAX RATE

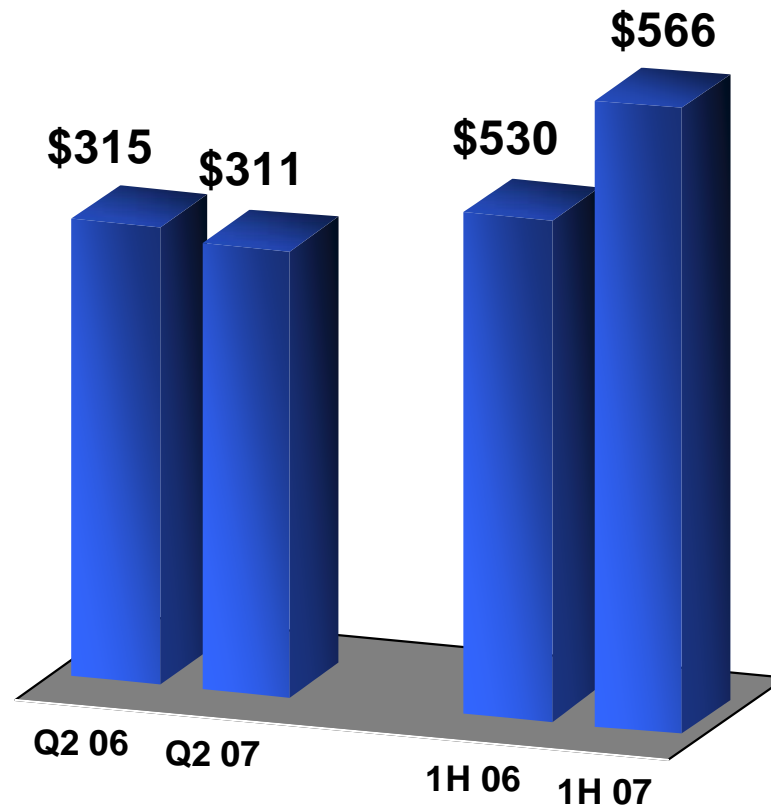


*Q2 2006 tax rate was positively impacted by the reduction of previously recorded tax reserves

NET INCOME (\$M)*

-1%

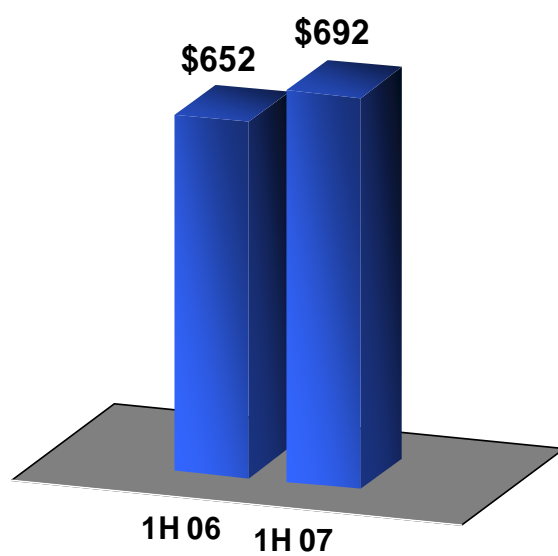
+7%



*\$52M related to the reduction of previously recorded tax reserves in the first half of 2006 (\$49M in Q2 2006)

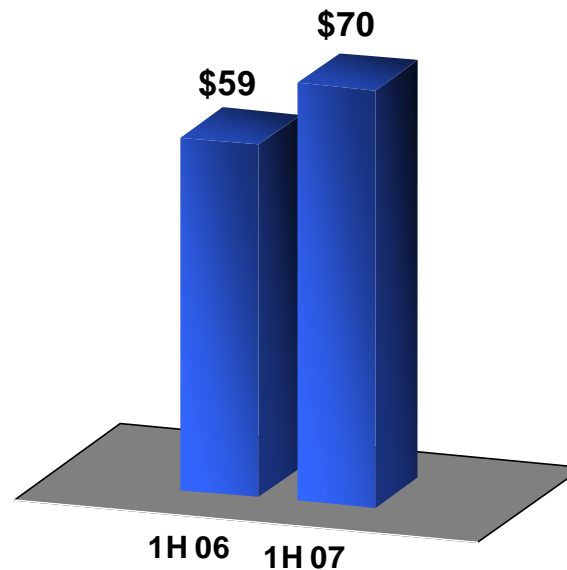
OPERATING CASH FLOW (\$M)

+6%



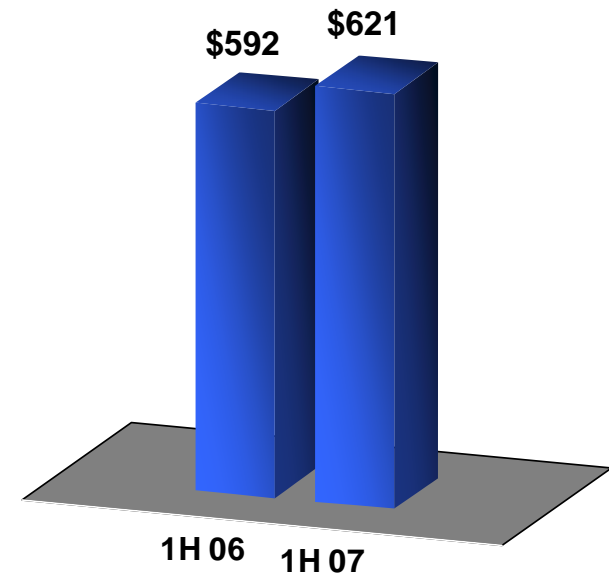
CAP EX (\$M)

+19%



FREE CASH FLOW (\$M)

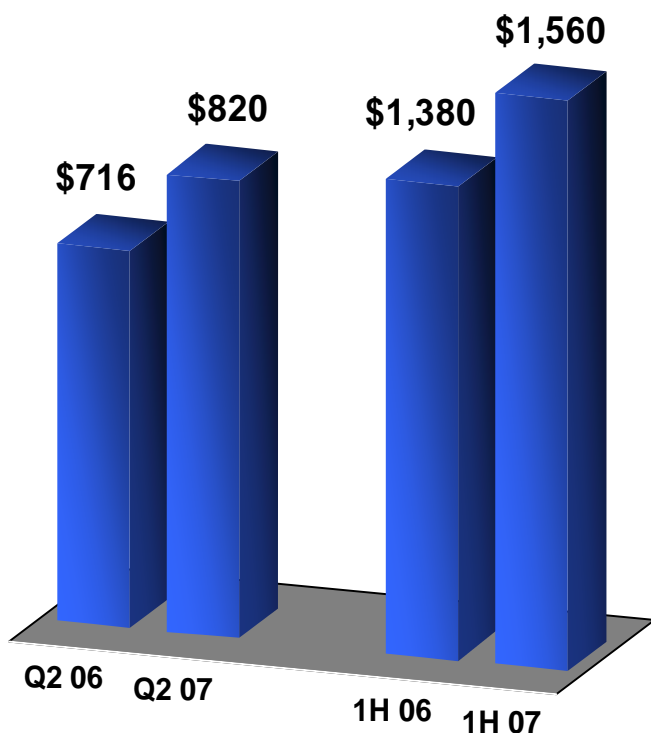
+5%



REVENUES (\$M)

+14.5%

+13%

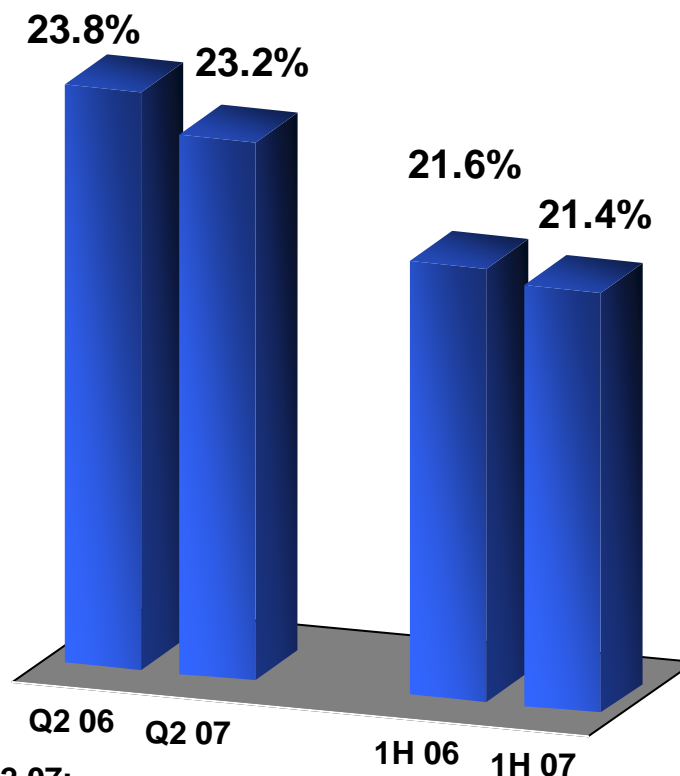


Core	8.5%	Core	7.0%
Acquisition	3.0%	Acquisition	3.0%
FX	3.0%	FX	3.0%

OPERATING MARGINS

-60 BPS

-20 BPS



Q2 07:

- Acquisition Impact -15 BPS
- Q2 06 real estate gain -25 BPS
- Q2 06 Impact of collections of previously written off receivables -60 BPS



Q2 07 vs. Q2 06
Revenue Growth 11.5%



Breakdown:
Core 8.5%
FX 3.0%



1H 07 vs. 1H 06
Revenue Growth 10.0%



Breakdown:
Core 6.5%
FX 3.5%





Q2 07 vs. Q2 06

Revenue Growth 20.0%

Breakdown:

Core 10.0%

Acquisition 7.5%

FX 2.5%



1H 07 vs. 1H 06

Revenue Growth 19.0%

Breakdown:

Core 9.0%

Acquisition 7.0%

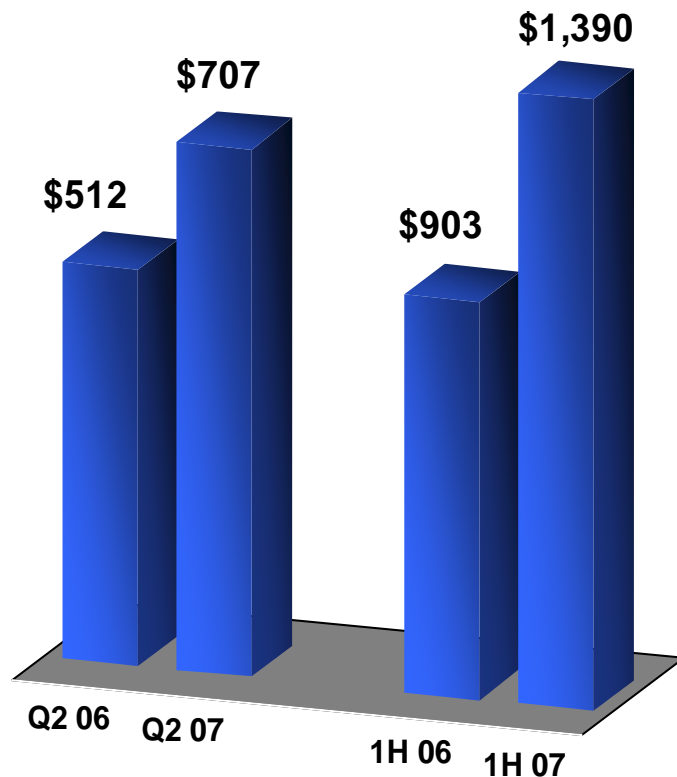
FX 3.0%



REVENUES (\$M)

+38%

+54%



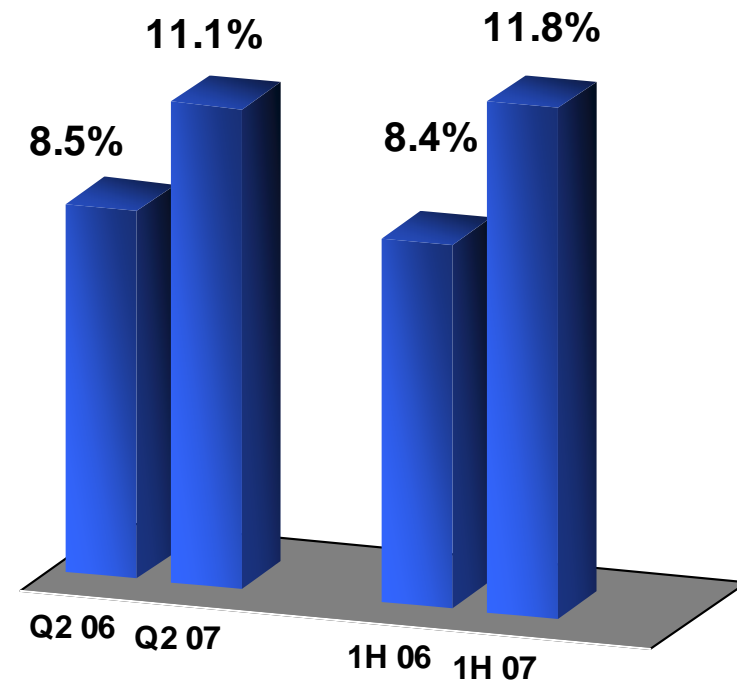
Core	7.0%
Acquisition	27.5%
FX	3.5%

Core	7.5%
Acquisition	42.5%
FX	4.0%

OPERATING MARGINS

+260 BPS

+340 BPS



Q2 07:

- Acquisition Impact -25 BPS
- Q2 06 additional costs associated w/ acquisition inventory 190 BPS



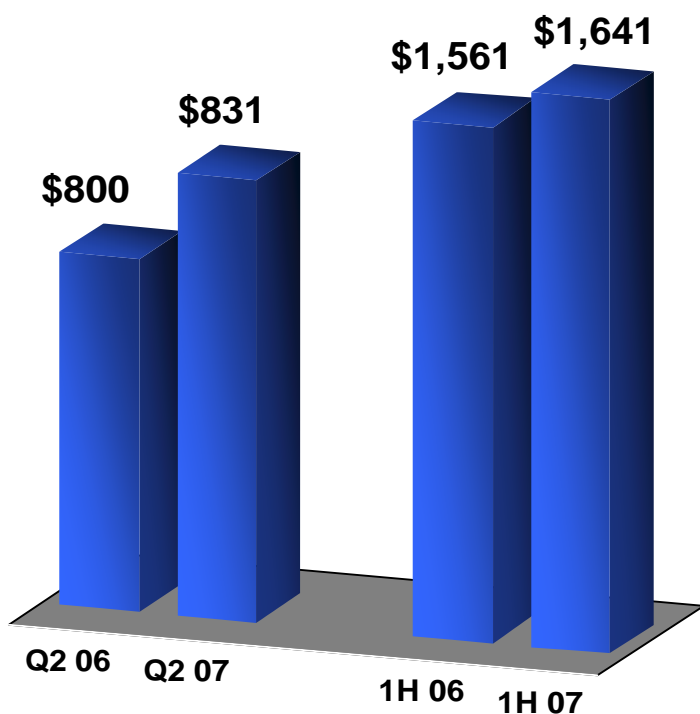
KaVo. Dental Excellence.



REVENUES (\$M)

+4%

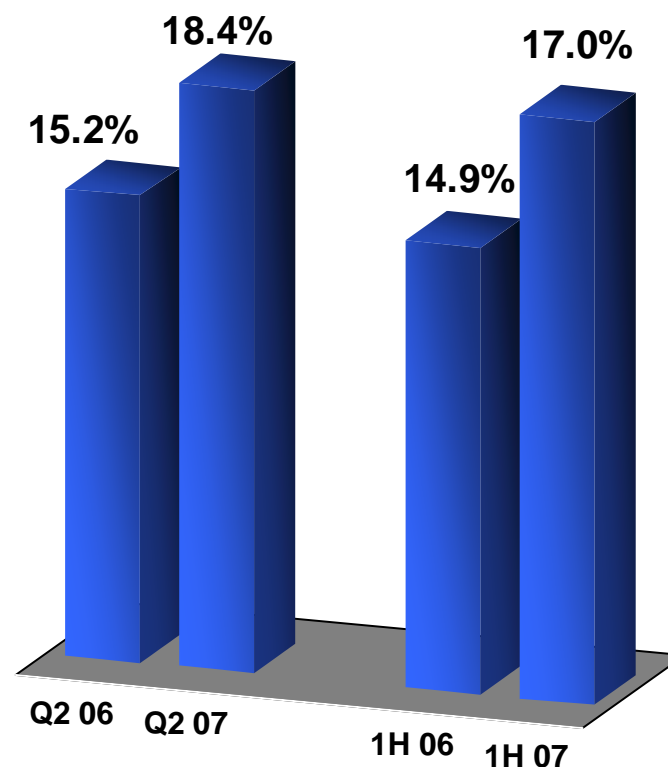
+5.5%



OPERATING MARGINS

+320 BPS

+210 BPS



Core	1.5%
Acquisition	0.5%
FX	2.0%

Core	1.5%
Acquisition	1.0%
FX	3.0%

Q2 07:

- Acquisition Impact 10 BPS
- Real Estate gain 20 BPS
- Gain from indemnity proceeds 155 BPS



Q2 07 vs. Q2 06

Revenue Decline (0.5%)

Breakdown:

Core (3.5%)

FX 3.0%

1H 07 vs. 1H 06

Revenue Flat

Breakdown:

Core (4.5%)

Acquisition 1.5%

FX 3.0%

KOLLMORGEN

Q2 07 vs. Q2 06

Revenue Flat

Breakdown:

Core (2.5%)

FX 2.5%



1H 07 vs. 1H 06

Revenue Growth 2.5%

Breakdown:

Core (0.5%)

FX 3.0%

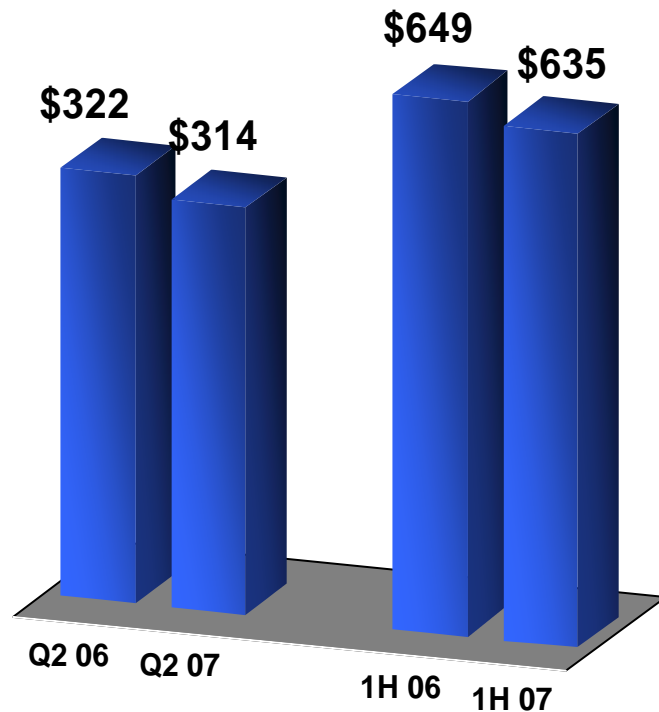
Portescap

A Danaher Motion Company

REVENUES (\$M)

-2.5%

-2%



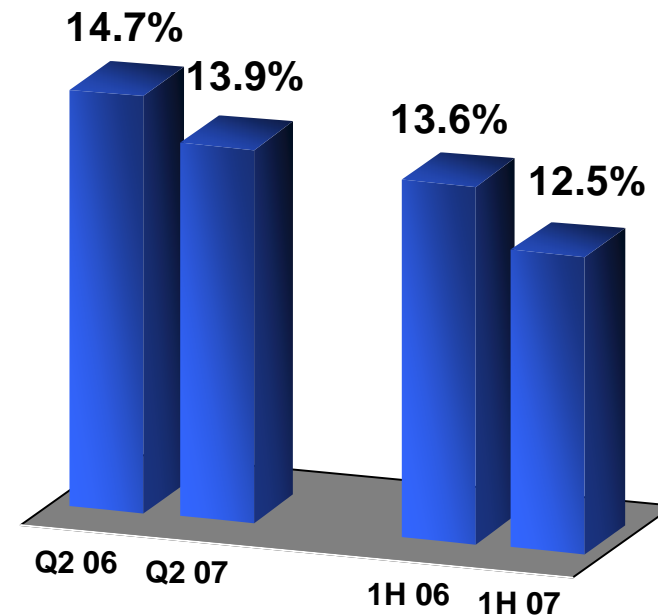
Core (2.0%)
Acquisition (1.0%)
FX 0.5%

Core (1.5%)
Acquisition (1.0%)
FX 0.5%

OPERATING MARGINS

-80 BPS

-110 BPS



Q2 07:
- JVS impact -70 BPS
- Q2 06 divestiture Impact 20 BPS



Q2 07 vs. Q2 06

Revenue Decline (0.5%)

Breakdown:

Core (0.5%)

1H 07 vs. 1H 06

Revenue Growth 1.0%

Breakdown:

Core 1.0%

Guidance

Q & A



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